Help Wanted
Sales continued

SALES TIGERS ONLY!!

An executive fireball under 35 with burning desire to move up to management and higher earnings. Must have dynamic sales track record in markets 1-100 for bringing in new radio and TV business. If you are a well organized self-starter whose actions and sales results speak for themselves you're our man.

East coast organization expanding. Yours will be a bright future with a long established 20 year old organization soon to go public. Where high earnings go hand in hand with sales results. We offer good base, plus incentives, and excellent company benefits plan.

Rush authentic copy of recent sales figures complete with resume and photo. All replies will be held in strict confidence.

Our staff knows of this ad. This position is open immediately.

Box A-46, Broadcasting

SHOW BIZ?

Well, not exactly but you will be selling the very famous to local merchants in an assigned area. You'll sell television commercials and will receive $1,000 and up for each package sold. Men selected must be familiar with agncy selling. Positions available now. Call (606) 252-8871 days or 254-5000 nights.

Announcers

Attention Owners

Why not let our "head-hunters" find qualified executives, salesmen, and air talent for you!

We have helped hundreds of radio and television stations in all size markets coast to coast improve their ratings, sales and net profits by recruiting outstanding personnel.

Our fee is *less* than you would spend to do the same "search" work yourself. And, it's not so frustrating!

Call today!

Contact
Ron Curtis, Pres.
312-337-5318
645 North Michigan Avenue
Chicago, Illinois 60611

Nationwide Broadcast Personnel, Inc.

NEWS

DEFT, CRISP WRITER WANTED

for New York operation that supplies stock market and busines news summaries to radio and TV stations around the country. Send letter summarizing your background, no resumes, to:

Box A-69, Broadcasting.

Situations Wanted
Management

$SALES RESULTS$

Talk best. A proven track record both in local & national sales. Experienced G.M., Nat. Sales Mgr. etc. Proven results in training men. Programing, ratings and profits go with an aggressive 2 degree, 10 yr. employed. $30M. exec. Single station or group. You'll pay for it—but RESULTS guaranteed. East coast preferred.

Box A-97, Broadcasting.

Vice President & General Manager
Medium Market AM-FM-TV

Seeks greater responsibility. Forty-two, college grad, married, family, community leader. Have risen from bottom to top with present employer. Present position offers little growth potential. Twelve years in broadcasting . . . eight with present company. Know broadcasting inside-out. Prefer upper midwest. Will consider others. Present earnings in mid-twenties.

Box A-79, Broadcasting.

Professional Available

Veteran radio station executive with demonstrated abilities in station development, management and salesmanship available due to sale of station. Let's discuss your problem. Write:

Box A-70, Broadcasting.

Announcers

- Announcers • Disc Jockeys
- Newscasters • Sportscasters

We've provided thousands of well-trained and motivated men and women for stations coast-to-coast and overseas. Tell us your requirements. We'll put you in touch with Career graduates (from your part of the country) who meet your needs. *No cost to you or the graduate.*

CAREER ACADEMY'S
Division of Famous Broadcasters
National Placement Department
611 East Wells Street
Milwaukee, Wisconsin 53202
Phone: (414) 272-4822
TWX: 910 262 1148

Announcers continued

BOB COLE
AVAILABLE FEBRUARY 1
Currently NBC, Cleveland 3 years. Formerly STORZ 6 years. KABC, KRLA, McLendon. DJ or Programing rock or MOR.
Call 215-942-7344

Programing, Production, Others

PRODUCTION DIRECTOR
At top east coast major market station seeks to permanently relocate to southern California. Highly creative-agency credits. For sample tape and resume write:

Box A-84, Broadcasting.

TELEVISION
Help Wanted
Management

ASSISTANT NATIONAL SALES MANAGER
College graduate between 25-30 with limited station or ad agency experience needed to contact top-level agency management and company ad managers to develop new business for major East Coast network affiliated TV stations. Salary up to $15,000 plus incentive. Send resume to:
Box M-197, Broadcasting.
All inquiries confidential

Sales

SALES REPRESENTATIVES

Video Products

Aggressive sales representatives with standard technical knowledge of TV equipment are needed in New England & St. Paul areas.

A number of our top executives started from these positions.

Come and work with the finest in the field.

Ampex has an exceptional profit sharing plan plus a paid employee benefit program.

For an interview pick up the phone and call collect:

Ray Rutman
(415) 367-2509

2655 Bay Rd.
Redwood City, California 94863

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