

CLASSIFIED ADVERTISEMENTS

(Payable in advance. Checks and money orders only.) (FINAL DEADLINE—Monday preceding publication date.)

- SITUATIONS WANTED 20¢ per word—\$2.00 minimum • HELP WANTED 25¢ per word—\$2.00 minimum.
 - DISPLAY ads \$20.00 per inch—STATIONS FOR SALE, WANTED TO BUY STATIONS & EMPLOYMENT AGENCIES advertising require display space.
 - All other classifications, 30¢ per word—\$4.00 minimum.
 - No charge for blind box number. Send replies to *Broadcasting*, 1735 DeSales St., N.W., Washington, D. C. 20036.
- APPLICANTS: If transcriptions or bulk packages submitted, \$1.00 charge for mailing (Forward remittance separately, please). All transcriptions, photos etc., sent to box numbers are sent at owner's risk. BROADCASTING expressly repudiates any liability or responsibility for their custody or return.

RADIO—Help Wanted

Management

General manager for southern Virginia AM & FM. Strong in sales & promotion. Send photo with resume. Box E-102, BROADCASTING.

Sales

Baltimore. Experienced top salesman, capable of management. Good salary plus with top station, multiple chain. Please write fully. Box B-262, BROADCASTING.

The man we need is a professional radio salesman, young, aggressive and a self-starter. Real opportunity in California with fast growing major market chain. Top salary and incentive. All replies held in confidence. Box D-261, BROADCASTING.

Needed within three months salesman. One of nation's top 25 markets newly purchased station starting at ground level. Middle of the road modern format. Send resume then we will negotiate. Box E-44, BROADCASTING.

5 kw close to both Philadelphia and New York seek experienced radio salesman. Honest, dependable pro for great growth opportunity. Prefer college background. Send full particulars including current and past earnings. Will arrange interview. Box E-63, BROADCASTING.

Attention Florida Markets! Need an aggressive salesman who loves money. Great opportunity for right man. Send resume first inquiry, or, call John Fox. Daytime, Sunset 3-2416. Evening, Newton 6-0544. Work and play in booming Brevard near Cape Kennedy, Fla. WRKT-AM-FM, Cocoa Beach, Fla.

Growing single station market has immediate opening for aggressive young salesman. Excellent station sound, facilities, fringe benefits. Attractive salary plus commission. Call General Manager, 614-393-4991, Radio WMVO, Mount Vernon, Ohio.

Sales manager & salesman, write Dean Alexander, WRCR Broadcasting Corp., 406 South Century Ave., St. Paul 19, Minnesota.

Real earning opportunity for executive-type salesmen with the OK Group. Take your pick. Work in New Orleans, Houston or Memphis. We have openings for aggressive, competitive salesmen with ideas and desire to make more money. We have a number of salesmen currently earning from \$7,500 to \$13,000. Move into this kind of top money. Excellent draw, based on billings. Fringe benefits, health insurance . . . if you have a record to stand on we will pay moving expenses. In this six station group you have opportunity to move up to management. Send complete summary including references, past earning records and photograph. Application confidential. Write Stanley W. Ray, 505 Baronne Street, New Orleans.

Announcers

New Jersey: Experienced announcer-newsman. Adult music station. Salary commensurate with ability. Send tape, resume, salary requirements. Box D-304, BROADCASTING.

Needed within three months program production manager. One of nation's top 25 markets newly purchased station starting at ground level. Middle of the road modern format. Send resume then we will negotiate. Box E-45, BROADCASTING.

Announcer with good copy writing and production experience to work for a southeast Florida 5 kw operation, with prestige programming. One hundred dollars per week. Send resume and tape. Box E-49, BROADCASTING.

Announcers—(Cont'd)

Top money for all night dj for midwest top fifteen major market. Must have first phone, station affiliated with large chain, send air check immediately to Box E-88, BROADCASTING.

Station in top 25 markets needs first-phone top-40 man for all-night show. Resume, salary, tape to Box E-135, BROADCASTING.

Negro Rhythm & Blues DJ. Fast rising south Florida station. Send resume and audition tape to Box E-136, BROADCASTING.

New Power house on east coast looking for good air men with first phone. Send tape and resume for modern adult format. Box E-140, BROADCASTING.

Opening for good beginner announcer. Send tape and resume to KSTV, P. O. Box 102, Stephenville, Texas.

Immediate opening. Morning man; play-by-play sports. Salary open. Send resume-tape to Dave Young, KSID Radio, Sidney, Nebraska.

Swinging personality Jock, Top 40 Operation. Send tape, resume to: WAIR, Winston-Salem, N. C.

Experienced top 40 D. J.—news man. Must gather—report news, also capable of production commercials. Third-Class ticket required. Contact Program Director, WCRO, Johnstown, Pennsylvania.

Immediate opening for experienced combo man. Announcing and engineering. Ability will determine salary. Contact Terry Dorsey, Program Director, WDBQ, Dubuque, Iowa.

WEEL Fairfax Virginia, going 5 kw in next 90 days needs experienced combination announcer-engineers with first phone. Live, bright up tempo sound, middle of road format, no top 40. 2nd and Oak Sts., Fairfax, Va., Phone 703, CRescent 3-4000.

Immediate opening for morning deejay who can entertain with good music. Must be able to handle news in the afternoons. It's a split shift, but less than eight hours a day. Good working conditions and fringe benefits offered. Contact Rick Rawlins, Program Director, WFIN, Findlay, Ohio.

WGRD Grand Rapids modern formula station needs experienced air personality. Your opportunity to step into prime position with growing chain. Send air check, resume, photo and recent earnings.

Immediate opening. News voice, copywriter. Heavy on both. Start \$85.00. WGVM, Greenville, Mississippi.

Announcer. Live, swinging personality, top 40 operation. WHSL, Wilmington, N. C.

Lansing, Michigan needs a top rated morning personality who sells himself in a few, well placed words, who likes to mix pleasant country music with non-rock pop and million seller standards. Send tape and resume to J. Cody Owens, WITL.

Announcers—(Cont'd)

Immediate opening for qualified, experienced announcer. Send resume and tape first inquiry. Work and play in booming Brevard near Cape Kennedy, Florida. Write John Fox, WRKT-AM-FM, Cocoa Beach, Florida. Phone Sunset 3-2416 day, Newton 6-0544 evening.

Announcer: For leading central Wisconsin regional outlet. Good base pay plus fringe benefits. Write WSAU Radio, P. O. Box 1088, Wausau, Wisconsin.

Salesman-announcer opening with Illinois-Iowa group. Send resume, tape to Hayward Talley, WSMI, Litchfield Illinois.

Westchester County—Immediate newsman-announcer opening. Send resume and salary requirements. Manager, WVOX, New Rochelle, New York.

Dixie stations considering announcers for small market radio group serving Louisiana and Texas. Resume, photo, tape, salary, first letter. Pete Sanders. P. O. Box 46, DeRidder, Louisiana.

Technical

Chief engineer/audio. Major market, east coast. Must be experienced chief. Reliable. No announcing. Excellent equipment, working conditions. Rare opportunity. Send resume, references and picture to Box D-298, BROADCASTING.

Required immediately experienced GPL Ampex videotape operator with kinescope experience. Good opportunity for right man. Metropolitan New York. Box E-98, BROADCASTING.

Are you good enough to help replace two men who left us to work for the Storz chain? We need two first phones. One must know his engineering and become chief. Both must be pretty sharp announcers—news? Production? Traffic experience very helpful. We are in a small market (30,000)—but we don't sound like it. We play some top forty—but we are not an irresponsible "Kiddy" station. Full details quick to: Ken Lipps, KGMO Radio, Cape Girardeau, Missouri.

Immediate opening for first phone engineer. No announcing. Must be qualified to service Gates studio and transmitter equipment assume full engineering authority. Address applications to K-W-E-W Radio, Hobbs, New Mexico.

First class studio-transmitter engineer, previous experience preferred, regional radio and TV stations, middle Atlantic area—WBOC Stations, Salisbury, Maryland.

WHWH, Princeton, New Jersey. Opening about May 25th for qualified transmitter engineer. Possibility of combo, if qualified, 5 kw 6 tower DA-2 operation. Chance to learn for someone with right background. Contact Art Silver, Chief engineer, at WHWH, Box 1350, Princeton or call 609-924-3600.

Immediate opening for qualified first phone engineer. Light announcing. WSYB, Rutland, Vermont.

Technician, first phone, wanted to service Two-way, radio, and tv. Permanent. Advance Radio Service, 124 S. Douglas St., Wilson, N. C.

Production—Programing, Others

Midwest AM, FM operation needs sports director. Over 100 games covered yearly. Will have play-by-play help. Excellent opportunity with 2 station group. Box E-84, BROADCASTING.