

RADIO—Help Wanted

Announcers

MORNING PERSONALITY

A major prestige station in a top eastern market is seeking a morning *entertainer*. Not a formula man. Rather, a man who can talk to people, who can be funny without loading his show with gimmickry. A man who has developed his own style, yet who is more conscious of his listeners than of himself. For this paragon, we offer a fine contract well into 5 figures, excellent working and living conditions, and a bright future. All replies confidential. Rush tape and resume to:

Box B-322, BROADCASTING

YOU CAN WRITE THAT JOB-WINNING LETTER!

Unusal new book, "20 Best Job Applications," shows you how. Contains actual letters that landed big jobs at top ad agencies, media, including Benton & Bowles, Burnett, Doyle Dane, Grey, Maxon, Knox Reeves, Hicks & Greist, Geyer Morey Ballard, Time, Esquire, Newsweek, Ladies' Home Journal. Send \$4.95. We pay postage. Order now and get free copy of model resume as long as limited supply lasts.

Hendrix House, Dept. B
334 Madison Ave.
Memphis 3, Tenn.

Technical

ENGINEER-ANNOUNCER

#1 Hooper and Pulse rated WNOE, New Orleans, needs all nite engineer-announcer. Must know audio and be capable of performing maintenance on Automatic Tape Control, Collins, MacKenzie, and Continental Electronics remote control equipment. Salary open. Send tape of air work and resume including engineering background, to:

B. Marc Sommers
WNOE, New Orleans, La.

NBC

... has vacation relief opportunities in the New York Office for Radio and Television Studio Technicians. Please apply to:

Employment Office
National Broadcasting Company
Room 728
30 Rockefeller Plaza
New York, New York

An equal opportunity employer

RADIO—Situations Wanted

Production—Programing, Others

**Dick Clark Radio Show
Executive Producer**

Ex Storz 50,000 watt P. D. Have programed stations on both coasts and in mid South-west. Have produced creative programing and sales aids for stations throughout U. S. and in Canada. Automated a 50,000 watt outlet. Worked with Balaban and Crowell-Collier program people. Looking for National P. D. position with medium market chain, or possibly non selling promotional Sales Manager. High sales oriented. Minimum \$12,000. Bill Adams, 203-348-7430.

TELEVISION—Help Wanted—Technical

**Television/Field Broadcast
Engineers**

Video and RCA Television Tape installation and maintenance experience required. Considerable travel involved. Openings in East. Send resume to: Mr. D. K. Thorne, RCA Service Company, Cherry Hill, Camden 8, New Jersey.

An Equal Opportunity Employer

**TELEVISION—Situations Wanted
Production—Programing, Others**

TV PROGRAM MANAGER

15 years experience in Programing, Production. (Local/live, film, & VTR) Film buying, Public Affairs, Sales Service, Promotion and NAB Code Affairs. Age 36, Married, Degrees in Management, Top Industry References, Available soon, Prefer Midwest or West Coast.

Box B-269, BROADCASTING

EMPLOYMENT SERVICE

JOB PLACEMENT!

ALL BROADCAST PERSONNEL PLACED
ALL MAJOR U. S. MARKETS
MIDWEST SATURATION
WRITE FOR APPLICATION NOW

**Broadcast
Employment Service**

4825 10th Ave. So.
Minneapolis, Minn. 55417

■ THE ONE SERVICE DEVOTED SOLELY TO BROADCASTERS ■ JOB HUNTERS AND THOSE PRESENTLY WORKING BUT READY TO MOVE ■ MANAGERS TO TRAFFIC GIRLS ■ THE INDUSTRY'S BEST ARE IN OUR FILES ■ ■ ■ ■ ■ BROADCAST PERSONNEL AGENCY ■ SHERLEE BARISH, DIRECTOR ■ 527 MADISON AVE. ■ NEW YORK, N. Y. 10022 ■ ■ ■ ■ ■

MISCELLANEOUS

CONSERVATIVE NEWS COMMENTATORS KAIL TV Fresno, Calif. reaching a half million viewers offers prime time to all sponsored—pre-sold conservative political broadcasts at radio rates. . . . Now carrying Dan Smoot, Manion Forum, Richard Cotten and Dr. Fred Schwartz. . . . Your TV program costs are only \$35 1/4 hour, and \$65 1/2 hour. . . . Lower rates on 52 non cancelable contract. . . . Contact Harvey Sheldon for availabilities. . . . Telephone 209-299-2104 or write KAIL TV, P. O. Box 4232, Fresno, California.

WANTED TO BUY—Stations

Radio Station

Wanted direct from owners. Please give complete details first letter. Qualified buyer. Reply in confidence to:

Box B-248, BROADCASTING

TV STATION

Wanted direct from owners. Please give complete details first letter. Reply in confidence to:

Box B-247, BROADCASTING

FOR SALE—Stations

WILL SELL PERCENTAGE OF 1,000 watt low frequency AM station to qualified Sales-Announcer . . . And/or pay large commission to same for operation of remote studio in large West Texas City. Send Qualifications & references. Stable, experienced persons reply. . . .

Box B-252, BROADCASTING

CALIFORNIA METROPOLITAN

Death of owner forces sale of promising new station in top growth market. Exceptionally well-equipped and appointed studios. Asking \$375,000 on good terms. Offers invited.

Box B-317, BROADCASTING

FOR SALE

Highly profitable fulltime AM and FM in single station middle Atlantic market for \$300,000 cash for physical assets. Price slightly over four times annual cash flow. Bank financing can be arranged for substantial buyer with \$100,000 cash plus working capital.

Box B-318, BROADCASTING

STATIONS FOR SALE

CALIFORNIA. Exclusive. Priced at \$150,000. Terms.
ISLAND STATION. Fulltime. Priced at \$75,000. Terms.

NORTHEAST. Exclusive. Priced at \$85,000. Terms.
SOUTHEAST. Major Market. Priced at \$225,000. Terms.

JACK L. STOLL & ASSOCS.

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Los Angeles 28, California