

CLASSIFIED ADVERTISEMENTS

(Payable in advance. Checks and money orders only.) (FINAL DEADLINE—Monday preceding publication date.)

- SITUATIONS WANTED 20¢ per word—\$2.00 minimum • HELP WANTED 25¢ per word—\$2.00 minimum.
- DISPLAY ads \$20.00 per inch—STATIONS FOR SALE, WANTED TO BUY STATIONS and EMPLOYMENT AGENCIES advertising requires display space.
- All other classifications 30¢ per word—\$4.00 minimum.
- No charge for blind box number. Send replies to *Broadcasting*, 1735 DeSales St., N.W., Washington 6, D. C.

APPLICANTS: If transcriptions or bulk packages submitted, \$1.00 charge for mailing (Forward remittance separately, please). All transcriptions, photos, etc., sent to box numbers are sent at owner's risk. BROADCASTING expressly disclaims any liability or responsibility for their custody or return.

RADIO

Help Wanted—Management

Southern California, immediate opening for solid salesman, capable of management, with top station multiple chain. Good starting salary. Box G-12, BROADCASTING.

Management opportunity. Wanted: A salespartner, with experience in sales field proven. Preferably family man. Must have cash to invest. 20% stock available to right party, with possibility of 50%. Station value \$75,000.00 in market of 3 other locals. Located in Utah in 2nd largest metropolitan area. 125,000 population. Box J-3, BROADCASTING.

Wanted . . . top flight assistant to management of group radio stations programing foreign languages and religion. Necessitates some traveling for supervision. Salary and bonus. Send photo and all information in first letter covering operational background and sales experience. Your letter will be held in strict confidence. Box J-50, BROADCASTING.

Assistant news director. Must have 1st phone license. No maintenance. Good typist. Strong on interviews, local news. Mobil units. Must have good news delivery. Top starting salary. Will consider man with limited experience in news. Paid vacations, insurance, other extras. Single station market. Full time 5kw. Send background resume, news tape, photo, personal detail to Jim Jae, KHMO, Hannibal, Missouri. If in local area call for interview.

Sales

Columbus, Ohio . . . Immediate opening for good salesman, management experience or ready. Top independent. Growing chain, good salary plus. Please write fully. Box G-13, BROADCASTING.

Sales promotion writer, strong on research, sales presentation and ideas in top five market. Box H-128, BROADCASTING.

Salesman for western Pennsylvania metropolitan area of 28,000. Base plus commission plus bonus. Modern sounding operation. Forward resume. Box H-287, BROADCASTING.

Young, aggressive salesman wanted by major midwest market. Stable organization offers all the fringe benefits. Rush resume and record to Box J-29, BROADCASTING.

Virginia station is looking for an experienced salesman with announcing background. This is a permanent position with many fringe benefits. Send tape resume and references to Box J-77, BROADCASTING.

California, KCHJ, Delano. 5000 watts, 1010 kc. ½ millivolt 244 miles. Serving 1,300,000. \$500 guarantee, 25% commission. Send experience, photo.

Radio station KOLJ, Quanah, Texas, now auditioning salesmen and announcers. Send tape and resume to box 589, Quanah, Texas.

Wanted: radio time salesman with some announcing experience. WFMM, 44 W. Bidle, Baltimore 1, Md.

5000 watt station. . . Serving thumb of Michigan, needs salesman . . . your chance to get in on ground floor. . . Send complete resume—Box 1530, Lapeer, Mich.

Help Wanted—(Cont'd)

Sales

Sales Manager wanted. Top opportunity in 100,000 market. Midwest. Need idea man who is real driver. Must be experienced and have good past record. Write fully. Box J-43, BROADCASTING.

Salesman: Opportunity to grow with new 5,000 watt fulltime good music Princeton, N. J. station. Due on air late August. State minimum salary requirements. Herbert Hobbler, 295 Mercer Rd., Princeton, N. J.

Expanding group, has opening for successful salesman, with management potential. Write: Galen Gilbert, Box 497, Tahlequah, Oklahoma.

Sales manager, am radio station, California resort area. Prior experience required. 533 Marguerita Ave., Santa Monica, California.

One application opens 600 station contacts. Dozens of jobs for qualified men. Write: Broadcast Employment Service, 4825 Tenth Avenue South, Minneapolis 17, Minnesota.

Announcers

Experienced staff announcer for Maryland independent. Mature voice, good references necessary. Send air check and resume. Box G-250, BROADCASTING.

Capable deejay newsman. Illinois adult music kilowatt. Fine opportunity for qualified announcer who can gather, write and deliver news in professional manner, present bright music shows. Excellent pay, many fringe benefits. Send tape, complete resume. Box H-138, BROADCASTING.

One of America's highest rated stations has need for top personality. Must be bright, warm and strong air salesman. Box H-285, BROADCASTING.

Combo man, first phone, for New Hampshire's largest resort area. Fulltime operation. Must be reliable. Send tape and resume to Box J-12, BROADCASTING.

Experienced Spiritual announcer for Chicago Negro programed station. Must be reliable and be established spiritual personality in your market. Send tape, resume, and picture to Box J-46, BROADCASTING. All replies in confidence.

Announcer, Negro, for major northern market. First phone preferred but not absolutely necessary. Send tape and resume to Box J-71, BROADCASTING.

Are you an experienced announcer interested in associating with an adult format station? If you are reliable with a pleasing delivery, your future is assured with this well known Virginia operation. Send tape, resume and references to Box J-78, BROADCASTING.

Announcer 1st phone thousand watt midwest independent has immediate opening. Complete resume first letter. KCIM, Carroll, Iowa.

First phone announcers, some engineering. WAMD, Aberdeen, Maryland.

Announcer-Engineer 1st ticket. Good music staff duties. Send tape-photo-resume. WAQE, Box 6767, Balto., Md.

Announcer, first phone (no maintenance), experienced concert music broadcasting, for established am/fm (fm stereo); pleasant conditions, fringe benefits. Send tape and resume: WCRB, Boston 54, Mass.

Good combo man wanted at WHRT, Hartselle, Alabama.

Help Wanted—(Cont'd)

Announcers

Storz Broadcasting WDGY Minneapolis seeking tapes jock quality air work a must and first ticket. Join one of America's swingiest stations. No phone calls. Red Jones, Program Director.

WLPM needs an announcer with 1st class license. No maintenance required. If interested in joining staff of stable, aggressive, well equipped station playing up tempo big band music, send tape picture and resume to: E. D. Beydush, WLPM, Suffolk, Va.

Need a first phone man for small market station. About 10 hours a week board and air work. . . Good shift. Immediate opening. Contact Banner F. Shelton, WMYN, Madison, N. C.

Swinging deejay with 1st phone for #1 top 40 station. Minimum technical schedule. Immediate opening. Call or write C. A. Bengtson, Endicott-Binghamton, New York. Phone STilwell 5-3351.

Announcers: Opportunity to grow with new 5,000 watt fulltime good music, Princeton, N. J. station. Due on air late August. State minimum salary requirements. Herbert Hobbler, 295 Mercer Rd., Princeton, N. J.

It's a fact—First phone announcers earn more money. Secure your future with an FCC first class license. Five (5) weeks. Guaranteed. Free Placement for graduates of Radio Engineering Institute of Florida, Inc., 135 Pineapple Ave., P. O. B. 1058, Sarasota, Florida.

One application opens 600 station contacts. Dozens of jobs for qualified men. Write: Broadcast Employment Service, 4825 Tenth Avenue South, Minneapolis 17, Minnesota.

Technical

Are you the chief engineer of a small operation who desires more responsibility and more money? Or perhaps you are chief material but have little chance where you are. Large Virginia radio station is looking for responsible chief engineer who will assume a large responsibility—and a salary commensurate with the job. Send details in writing. Box H-295, BROADCASTING.

Northern New England. . . 1st class engineer with general maintenance ability for fulltimer. Send resume and references. Box J-28, BROADCASTING.

Washington, D. C. radio station has immediate opening for transmitter engineer. Some construction and maintenance. Must have 1st class ticket & car. Box J-69, BROADCASTING.

Qualified engineer/announcer for central Colorado station. Needed immediately, KBRR, Leadville, Colorado.

Engineer-Announcer. Rapidly growing daytimer non-directional remote control has immediate opening. Accent on maintenance. Above average pay for right man. Rush tape and resume to WAAC, Terre Haute, Ind.

Chief engineer Washington. Experienced chief for career with independent am-fm station. Flagship of dynamic growing group. Good salary, benefits and future. Contact present chief: Kendall, or President: Arundel, WAVA, Arlington, Va., Phone KEnmore 6-9000.

Chief Engineer—for 5-kw-da. Must be qualified for complete maintenance and be able to do some announcing. Send complete information and salary requirements to WION—Box 143—Ionia, Michigan—or phone 2-300, between 8:00 and 9:00 am Est.