

CLASSIFIED ADVERTISEMENTS

(Payable in advance. Checks and money orders only.) (FINAL DEADLINE—Monday preceding publication date.)

- SITUATIONS WANTED 20¢ per word—\$2.00 minimum • HELP WANTED 25¢ per word—\$2.00 minimum.
- DISPLAY ads \$20.00 per inch—STATIONS FOR SALE and WANTED TO BUY STATIONS advertising require display space.
- All other classifications, including Employment Agencies, etc., 30¢ per word—\$4.00 minimum.
- No charge for blind box number. Send replies to Broadcasting, 1735 DeSales St., N.W., Washington 6, D.C.

APPLICANTS: If transcriptions or bulk packages submitted, \$1.00 charge for mailing (Forward remittance separately, please). All transcriptions, photos, etc., sent to box numbers are sent at owner's risk. BROADCASTING expressly repudiates any liability or responsibility for their custody or return.

RADIO

Help Wanted—Management

Station-sales manager midwest 500,000 market. Personal and industry resume with photo, please. Box 469R, BROADCASTING.

Ohio daytimer needs experienced small station manager who knows full operation as working manager. Box 491R, BROADCASTING.

Detroit . . . sales management, with proven record of sales, who loves the challenge of selling. Excellent opportunity with top independent. Complete resume please. Box 584R, BROADCASTING.

Experienced manager for a growing regional station in a solid mid Atlantic market. Emphasis on sales. Forward complete resume and references. Box 586R, BROADCASTING.

Sales

Commercial manager for top rated am-fm in 50M Texas City. Should be creative, substantial citizen of management quality. Guarantee plus commission. Benefits. Full details first letter. Box 421R, BROADCASTING.

East coast metropolitan market. No. 1 station has opening for strong professional radio salesman. Should be capable of billing \$10,000 per month, draw against 15%. Group benefits. Box 448R, BROADCASTING.

Sales-announcer combination wanted for 1,000 watt network station in southeast. Good job for a good man in a progressive market. Box 532R, BROADCASTING.

Top rated good music station in southern California coast market of over 200,000 has opening for experienced, aggressive, stable salesman. Salary plus 25% over monthly billing of \$2,000. Box 561R, BROADCASTING.

Wanted: Salesman for central Texas daytimer. Salary and commission. KTON, Belton, Texas.

This may be your big chance to really do something big in radio—to move forward into a top notch position with a top notch operation. Radio one in Waco is looking for a salesman who can sell against aggressive competition. Our 10 kw station has the sound, it's the undisputed leader. The fastest growing station in the great southwest. And it's more than quadrupled sales during the last year. With all this what you need is ability and desire to sell. We'll give a good protected account list, pay a guarantee against commissions. Write or phone on Wednesday Thursday, or Friday: Bill Dahlsten, General Manager, KAWA, Box 482, Waco, Texas. Phone PL 4-1488.

Suburban Chicago. Permanent position expanding organization. Original ownership. 5 kw AM-130 kw FM. 20% commission—advance. Complete details. Wheeler, WEAU, Evanston, Illinois.

We have a top production team, we are a good music station only. We are the only fm and am station in a market with over 60% of the homes fm and over 20% fm exclusive. We need a self starting salesman and one that can close! We offer a top guarantee plus commission to the right man. Send full resumes to director of sales, Box 5, Ann Arbor, Michigan, or phone area code 313-, NO 3-0589.

Good salesmen needed! Many openings through Broadcast Employment Service, 4825 10th Ave. So. Minneapolis 17, Minnesota. Write today for free application.

Help Wanted—(Cont'd)

Announcers

Aggressive modern operation needs sharp, swinging disc-jockey who knows production and can comply with format policy. Air mail audition tape, background letter, references Box 714P, BROADCASTING.

Top flight R & B jock for traffic times. Top northern market. Must pass rigid personal investigation. Good opportunity for right man. Tape and resume. Box 209R, BROADCASTING.

Announcer, with 1st ticket, male or female, for New Hampshire smooth-sound daytimer. \$100 weekly. Box 326R, BROADCASTING.

Wanted: announcer with tight board, good production, \$175.00 per week. Send unedited half hour air check. Box 441R, BROADCASTING.

Announcer-engineer. Ohio station needs a first phone who is sharp on maintenance. Send full details and tape to Box 481R, BROADCASTING.

Ohio daytimer needs announcer with first class ticket. Experience unnecessary but desirable. Box 490R, BROADCASTING.

Five kw within 100 miles of Chicago wants announcer with several years of staff experience and proved news writing ability. Personal interview required. List age, education, experience in detail. Do not send tape. Box 517R, BROADCASTING.

Announcer wanted by South Carolina 1,000 watt network station. Good operation in friendly city. Send full details including references. Box 531R, BROADCASTING.

Mature, authoritative deejay who wants to grow with solid upstate New York station. We have a new proven format for local radio. Excellent working conditions. If you're ambitious and sincere about a real radio future, rush a tape, picture and complete background summary now. Box 541R, BROADCASTING.

Sports(caster) all of it, any of it. Radio and tv, experience, recognition even college graduate. Let's move up, write now. Box 544R, BROADCASTING.

Georgia daytimer—good pay for first ticket combo man. Bright, enthusiastic air, capable engineering. Box 548R, BROADCASTING.

Announcer-salesman. Salary & commission. School trained beginner OK if you can sell. Adult music. KGHT, Hollister, California.

Sports(caster), all of it, any of it. Radio and tv, experience, recognition even college graduate. Let's move up, write now. Box 544R, BROADCASTING.

Gulf coast 5 kw quality good music station needs quality announcer with first phone. Send photo, resume, character and financial references and audition tape. Box 568R, BROADCASTING.

Combo announcer—first phone for number one station in medium Michigan market. Air work only—no maintenance. Modern formula experience desired. Excellent opportunity work with sharp crew. Unusually attractive salary. Rush tape, snapshot, present income to Box 575R, BROADCASTING.

Need mature morning man. \$450 per month to start. Tape and resume to KERZ, Freeport, Texas.

Help Wanted—(Cont'd)

Announcers

Need immediately pleasant voiced, fast-paced announcer with 1st ticket, capable of production-type work. Station is number one in four station market of 125,000. Staff is pleasant and capable, we need a good man to join us. Air mail tape, resume, requirements: Hugh Barr, P.D., KLO, Box 1499, Ogden, Utah.

Wanted—staff announcer fast paced good music station. Resume and tape to KWNT, Davenport, Iowa.

Chicago suburban, first phone. Permanent, immediate, experienced. Tape please and detailed letter. WEAU, Evanston, Illinois.

Announcer with first class ticket. WAMD, Aberdeen, Maryland.

Morning man, experienced for 5,000 watt full-time station near Philadelphia. Must have good sound and board know-how. Profit-sharing plan and fringe benefits. WCOJ, Coatesville, Pennsylvania.

DJ with 1st phone top 40 experience. \$115 per week. 1½ overtime, double pay holidays. In St. Louis area, contact Chuck Norman, WGNU, Granite City, Illinois.

Opening soon. New clear channel radio station serving Granite Falls, Hickory and Lenoir, N. C. Now accepting applications for experienced announcers, engineers, salesman and copywriter. Good salary. Excellent working conditions. Paid hospitalization and life insurance. Good opportunity with growing group organization. Member "Childress Stations" group. Send complete resume to: Robert S. Culler, Manager, WKJK, Box 155, Granite Falls, North Carolina.

Modern formula Storz-WLS type morning deejay for number one pulse rated 5,000 watt station. Must know pop music and have production experience. Want real pro to join swinging station, part of growing prestige chain. Top dollar for top man. Send tape, resume, photo, recent earnings to Skip Knight, WTRU, Muskegan, Michigan.

Md.: Resort area seeking engineer-announcer with first ticket. Talent and ability more essential than experience. Send tape-resume, WPTX, Lexington Park, Maryland.

D.J. Comedy! Professional package now \$2.50. Box 92, Kansas City, 41, Mo.

Announcers needed! Get set for tomorrow's opportunity today. Free application. Broadcast Employment Service, 4825 10th Ave. So. Minneapolis 17, Minn.

Technical

Experienced young man with first class ticket to be chief engineer for top-notch Pennsylvania small market kilowatt operation, directional at night. Excellent opportunity for right man. Salary starts at \$100. Be your own boss. Box 430R, BROADCASTING.

Chief Engineer—Ohio daytimer. Complete responsibility for maintenance of modern well engineered station. Must be capable of handling modest amount of air time. Send resume, salary requirements and tape. Box 480R, BROADCASTING.

New Daytime 500 watt directional Salina, Kansas, needs chief engineer who can also make installation. Send background and salary requirements. Box 534R, BROADCASTING.