

**Help Wanted—(Cont'd)****Technical**

Combo job in southern market. Half-week board, half-week maintenance. Daytime kilowatt. Reference and experience, please. Box 134S, BROADCASTING.

Wanted . . . engineer-announcer for mid-west daytime station. Box 274S, BROADCASTING.

Chief engineer—combo man for 1000 watt DAD Michigan station. Good salary for the right man. Send resume, references and tape to Box 282S, BROADCASTING.

Immediate opening for experienced first phone, chief engineer, with station currently 1000 watts, application for 5000 pending. Application for tv pending. Excellent opportunity in regional network chain. Employee insurance. Job with a future. Reply to Box 298S, BROADCASTING.

Immediate opening transmitter engineer—first phone 5 kw regional. Winter resort area. Salary to living cost spread good. Apartment with two bedrooms being renovated. Fringe benefits, insurance plan, accumulated sick leave. Permanent job. No drifters. Wire or call Warren Chase, Chief Engineer, WDEV, Waterbury, Vermont, CHerry 4-7376.

Wanted, man with first class license who can sell and announce. Position with a growing firm. Phone Mr. Graham, 4200, Vidalia, Ga., or write P.O. Box 454, Vidalia, Ga.

**Production-Programming, Others**

Copy and production man. Medium market Texas station. Also need news director. Box 177S, BROADCASTING.

50 kilowatt programming opportunity. Program director we are looking for must have McLendon, Storz, Bartell or similar experience. Must possess ideas, imagination, ability and successful background which would qualify him to make success of this key major market outlet when it goes format. Box 295S, BROADCASTING.

News director for one of the better stations in midwest. Direct completely equipped radio and tv news department. Supervise department of sister station. News personnel consists of congenial, well-trained, top-rated newsmen. Send photo and details Box 307S, BROADCASTING.

Wanted: News and sports director for 1,000 watt independent in city of 13,000. Good salary plus. Car necessary. Send full information, photo, tape and references to KSCB, Liberal, Kansas.

Experienced news-program director, good voice, ability cover local news. Top salary. KSIB, Creston, Iowa.

Top regional network has opening for experienced pd-announcer who knows his job, also straight announcers. Salary commensurate with ability. Cities from 7 to 50 thousand. Send complete information, tape, recent photo to Bob Evans, General Manager, Midsouth Network, Radio Station WELO, Tupelo, Miss. All applicants' material returned.

**RADIO****Situation Wanted—Management**

Station suffering because potential has not been reached? Two man management, selling, programming combination completely experienced in all phases of radio operation including news and sports who can profitably run small market station with a limited staff. Civic-minded, strong on sales, promotion, dependable, and can inspire co-workers. Desire "sick" station that we can put on top through hard-work. Work reasonably on an incentive plan. Excellent references available. Box 226S, BROADCASTING.

Former owner-manager of successful medium-market station, seeking management challenge in medium or large market. 25 years experience, most in major markets, in programming, personnel, production and sales. Strong financial and character references. Box 257S, BROADCASTING.

Chief engineer, construction, announcing, sales, looking for management opening, west. Box 262S, BROADCASTING.

**Situations Wanted—(Cont'd)****Management**

Manager who moved to city wants to return to small market. Prefer Louisiana, Mississippi, Arkansas. Twelve years' experience, excellent recommendations. Box 270S, BROADCASTING.

Put ten years of experience in every phase of radio to work for you and your station. Young family man, 30, community minded, presently program director at 5 kw in major market seeking managerial opportunity in medium or small market. Psychological approach to sales, adult approach to programming. Shall we talk? Box 279S, BROADCASTING.

Good small market manager, 40, wants manager's job chance to buy stock. 13 years experience, currently managing, good air and sales, first phone, \$110 and fifteen percent paid monthly, college grad, prefer 20,000 market, go anywhere. Experience all phases. Box 293S, BROADCASTING.

Sales manager for metropolitan market station. Heavy on local, retail, regional. 15 years outstanding radio time sales record as salesman and sales manager. Excellent references. Box 313S, BROADCASTING.

Mr. Owner: Let me manage your station with option to buy. Sensational management-sales record. Box 317S, BROADCASTING.

Does your station suffer from droopy sales and sagging profits? Let a dynamic, successful general manager solve your problems. Box 318S, BROADCASTING.

Management, general or sales. Ten years management experience includes tripling billing and rating against hi-powered competition. Over 40, \$12,000 minimum. Box 334S, BROADCASTING.

General manager, commercial manager or national rep. Exceptional experience including sales with ZIV Television. Believe salesmen should be considered front line troops and everything and everyone else should support them. Further believe in prolific use of speculation tapes so prospect has "tangible" to buy. College, thirty-six, married. Looking for permanence, ethical operation . . . in return: Loyalty, sales results, imagination and management experience. Box 335S, BROADCASTING.

Florida . . . Am disposing of my radio interests in northern Minnesota. Interested in buying, partnership, or managing with percentage in sunshine state. RAF and USAF veteran, university graduate. Family, age 43, general manager last 10 years. Excellent track record for making money under adverse conditions. Know all phases radio, some tv, strong on sales. Harold J. Parise, 2011 10th Ave., East, Hibbing, Minnesota.

**Sales**

How's business? Are you making money? My vast radio experience . . . emphases on sales can make your operation tight . . . profits climb . . . I'll trade my know-how for opportunity . . . I'm ready now . . . how about you? Box 256S, BROADCASTING.

**Announcers**

College graduate, with training in radio announcing, wants to do play-by-play sports, especially baseball. Will go anywhere in country for promising opportunity. Box 150S, BROADCASTING.

Payola scandal hit you? I'm clean and I'm good. 5 years experience, happy, mature show. Want to keep your top rating? Box 203S, BROADCASTING.

Top rated morning man. Looking for new market. Tape and resume available. Box 231S, BROADCASTING.

Recent SRT grad, 22, single, ambitious, draft free, travel anywhere. Box 248S, BROADCASTING.

Announcer. Adult music. Intelligent, modern sound. News. Commercials. Versatile, tape. Box 255S, BROADCASTING.

Baseball announcer. Wants baseball situation only. First class broadcaster. References. Box 259S, BROADCASTING.

**Situations Wanted—(Cont'd)****Announcers**

DJ-announcer, 5 years experience, seeks adult music station. Currently pd-dj. Mature, voice-air sell. Prefer midwest. Box 263S, BROADCASTING.

Northwestern radio-tv grad, two years experience announcing—news my forte—smooth. Prefer metropolitan market. Box 267S, BROADCASTING.

Florida! Vacation sold me, now would like to relocate in Florida. Currently employed by major market station. Young, ambitious, three years experience. Will consider small or large market providing good living conditions prevail. Box 271S, BROADCASTING.

Attention. "Good music station." Experienced, talented announcer. Wants to relocate. Box 281S, BROADCASTING.

Young announcer looking for start in broadcasting. Broadcasting school graduate and privately tutored in speech. Some college, third phone. Very good voice. Hard, willing worker. Ambitious and anxious to please. Box 285S, BROADCASTING.

Announcer—15 years experience, all phases of radio. Available March 7. 32 years old, married. Box 288S, BROADCASTING.

Chief-combo. \$120. Will learn management. Stereo station southeast. Box 289S, BROADCASTING.

Top Pulse rating past 12 months. New strangulation format makes change imperative. Six years experience 1st ticket. Not adverse to part-time pd duties, tv or sales with regular air show. Will relocate for right offer. All replies acknowledged. Box 290S, BROADCASTING.

Announcer, dj, experienced in all phases of radio. Midwest preferred. Box 291S, BROADCASTING.

Radio personality-announcer-news man, with experience from 250-10,000 watt stations, seeks quality station which appeals to adults through listenable music and responsible news coverage. Box 306S, BROADCASTING.

Untalented, unintelligent, but co-operative. Hard worker, operate board, little experience, south. Your move! Box 314S, BROADCASTING.

Announcer, 19 years experience, desires radio program directorship or sales spot with station in southwest. Box 315S, BROADCASTING.

Attention midwest stations. Veteran radio announcer, twelve years experience desires change. Reliable family man. Box 316S, BROADCASTING.

Tops in copy. Disk jockey. This idea gal's great. Hire me—don't wait. Box 330S, BROADCASTING.

Any sound you want. Network to night dj. No production. Box 331S, BROADCASTING.

Experienced young staff announcer who excels in dj work and sports play-by-play. Will live up your station. Tape available. Box 332S, BROADCASTING.

Show that moves on air production, strong news, good voice. number one rated show in metropolitan market. Box 338S, BROADCASTING.

Immediate availability! Top-notch announcer-news-caster. Versatile, stable. Key market experience. Minimum \$135. Phone: Justice 3-0884, Apartment 4. 402 Harvard, Norfolk, Virginia.

Morning man. Family. Plenty experience. Deep voice. Professional. Telephone HE. 7-4199, Morganton, North Carolina.

Staff announcer job anywhere. Willing to work hard. Had own show. Call after 4 p.m. John Burns, CO. 1-2309, 5447 W. Potomac Ave., Chicago 51.

Excellent play-by-play all sports. Top minor league baseball, college basketball, football, bowling, golf. TV-radio sports director experienced all types on-camera work. College grad, family man willing to move to good sports market needing play-by-play man. Thomas Dennin, 13 Hickory Road, Binghamton, New York, RA 4-8277.