

CLASSIFIED ADVERTISEMENTS

(Payable in advance. Checks and money orders only.) (FINAL DEADLINE—Monday preceding publication date.)

- SITUATIONS WANTED 20¢ per word—\$2.00 minimum • HELP WANTED 25¢ per word—\$2.00 minimum.
- DISPLAY ads \$20.00 per inch—STATIONS FOR SALE advertising require display space.
- All other classifications 30¢ per word—\$4.00 minimum.
- No charge for blind box number. Send replies to Broadcasting, 1735 DeSales St., N.W., Washington 6, D. C.

APPLICANTS: If transcriptions or bulk packages submitted, \$1.00 charge for mailing (Forward remittance separately, please). All transcriptions, photos, etc., sent to box numbers are sent at owner's risk. BROADCASTING expressly repudiates any liability or responsibility for their custody or return.

RADIO

Help Wanted—Management

Wanted combination assistant manager salesman chief engineer. Pay salary plus percentage of profits. Radio Station KVOU, Uvalde, Texas.

Manager-sales/programming—new fm station Chicago-suburban area. Must know fm selling. Opportunity for loyal, hard-working, community-minded person. \$150,000.-000 market plus. Write in confidence, experience, salary, etc. John D. Morgan, WNWC, Box 26, Arlington Heights, Illinois.

Sales

Northern Ohio medium market needs 2 men, building for top grosses, experienced men only. Box 308P, BROADCASTING.

Aggressive, experienced radio salesman with at least 2 years fulltime radio selling experience. Only those with successful sales record need apply. Position in metropolitan market south Florida. Salary and commission open. Tell all in first letter, include references. Box 740P, BROADCASTING.

Salesman-Excellent opportunity for good producer. Strong independent, major Indiana market. \$6,000 plus. Box 801P, BROADCASTING.

Tennessee 5 kw needs self-starter who can do air and production spots. Salary plus commission. Send tape with full info including sales record and references. Box 824P, BROADCASTING.

Aggressive salesman who can also operate board for single market radio station in fast growing Virginia city. Salary plus commission. Box 829P, BROADCASTING.

Sales manager position, fully qualified. Send details on salary and location if interested. Write Box 830P, BROADCASTING.

Radio sales manager Number one, top 40 station with a big sound needs experienced man to manage sales, reporting directly to the president. Multiple ownership. Outstanding opportunity. Send full details. Box 833P, BROADCASTING.

Sales manager for market with terrific potential. Fine deal for right man. Resume, photo, first letter. Box 852P, BROADCASTING.

Sales development opportunity for a young man qualified to plan, evaluate, and coordinate complete selling programs for regional television and radio. Knowledge of agency time buying and sports broadcasting helpful. Job can lead to sales management position in one of the fastest growing companies in the industry. Resume please, including present salary range. Box 854P, BROADCASTING.

\$125.00 weekly for salesmen. Also bonus and commission. Metropolitan market east coast. Opportunity unlimited. Box 865P, BROADCASTING.

\$100-\$150 weekly guarantee plus commission and bonus plan for aggressive self-starter salesmen. Top station Washington, D.C. market. Box 867P, BROADCASTING.

California, KCHJ, Delano. Serves 1,300,000. Increasing sales staff.

Top salesman for booming one station market in ideal California coastal location, Good guarantee to start. Contact Tom Wallace, KNEZ, Lompoc, California.

Salesman-announcer. FM experience desired. Independent fm station to begin broadcasting soon. WFMM, 44 W. Biddle St., Baltimore 1, Maryland.

Help Wanted—(Cont'd)

Sales

Our successful am-fm operation in suburban Chicago is expanding through a power increase and an additional station in a nearby city. Our policy is to promote to sales management and management only from our successful salesmen. We need another aggressive, intelligent salesman in his late 20's or early 30's who wants to prove himself in a major market and prepare himself for further advancement with our company. Details of compensation can be arranged; however, our sales compensation is basically 25% commission and all our sales representatives are expected to have their earnings based on that figure. If you have had successful sales experience and wish to increase earnings and responsibility as a result of effort, contact immediately Ed Wheeler, WEAW, Evanston, Illinois with complete details and requirements and a personal interview will then be arranged.

We have opening for progressive salesman who would like to join real progressive top rated station that really swings. Excellent opportunity for the right man. Send full details to Radio Station WSHE, Raleigh, North Carolina.

Announcers

South Florida metropolitan market, Number 1 station, in beautiful city three miles from the Atlantic ocean, with wonderful living and working conditions, needs a swinging deejay at \$135.00 a week. Send resume, tape at once to Box 591P, BROADCASTING.

Combo man—with some announcing experience; first phone required. Needed about the first of November. New daytime operation, in town of about 10,000 in western Pennsylvania. Send tape, resume, picture and salary requirements at once to Box 685P, BROADCASTING.

Combination engineer and announcer with first phone for growing east coast chain. Location, Maryland. Morning show and maintenance. Top salary. Can become part of management. Box 814P, BROADCASTING.

Looking for a good all-around announcer for mid-south station. Congenial working conditions. Immediate opening. Forward training, experience record, photo, tape. Box 817P, BROADCASTING.

Sharp morning radio news man with hard hitting delivery and good local news background. Opportunity for tv in combination operation in midwest. Send tape, picture, salary. Box 820P, BROADCASTING.

Top 40 dj for leading North Central station. Must know records, have teen age appeal. Send air check, photo, resume, salary expected. Confidential. Box 823P, BROADCASTING.

Tennessee 5 kw needs self-starter who can do air and production spots. Salary plus commission. Send tape with full info including sales record and references. Box 825P, BROADCASTING.

Experienced, fast-paced disc jockey. Creative. For Ohio competitive market. Send tape at once and complete resume. This is a Storz-McClendon type operation. Box 840P, BROADCASTING.

Young announcer to join staff of network affiliate radio station on the shores of Lake Michigan. Must be mature, and able to operate own board. Applicants should have at least one year experience. Beginners need not apply. Box 844P, BROADCASTING.

Help Wanted—(Cont'd)

Announcers

Well established station in Virginia needs a staff announcer. Send resume, snapshot and audition. Box 845P, BROADCASTING.

Staff man for general broadcasting, plus sales and news; Oklahoma. Box 860P, BROADCASTING.

Modern number one format station in one of ten largest markets auditioning fast-paced, live-wire announcers. Key station leading chain offers big pay, big opportunity. Send tape to Box 864P, BROADCASTING.

Aggressive first phone-announcer can have fun running with youthful group at 5 kw that booms into five states and two Canadian provinces. Good pay, benefits. Tell all first letter. Tapes, pic to KSJB, Jamestown, North Dakota.

Wanted, smooth announcer for modern, moderately paced good music station. No drifters, hopheads or drunks need apply. All replies confidential. Write Dave Button, KMIN, Grants, New Mexico.

Excellent earnings and future for right man. Must be mature, settled, experienced in news/all music. Send tape, photo, resume to Manager, KXJK, Forrest City, Arkansas.

WANE needs a nite-owl! No r&r, no c&w, just pleasant music. Good salary, benefits, opportunities for right man. Send tape, photo, resume to Jim Halston, WANE, Fort Wayne, Indiana.

Chief engineer-announcer for combination operation in Lake City, Florida. Excellent living and working conditions, finest hunting and fishing. Young, able, congenial staff. Salary open based on abilities as announcer-engineer. Permanent, secure job for right man. Contact Jim Rogers, General Manager, WDSR. Phone 525, Box 826, Lake City, Florida.

Dee-jay opportunity—in Flint, Michigan. Leading station needs good dj. Good salary. Send background, photo and tape audition to WFDF.

Announcer needed—Must be versatile and experienced. Contact Elmo Mills, WFTB, London, Kentucky.

Wanted: Two announcers—promising future. Send tape, resume and photo to Program Director, WNCO, Ashland, Ohio.

This swinging top 40 station is looking for good young announcers. Must be able to fit into our swinging team. Send tape and full details to Radio Station WSHE, Raleigh, North Carolina.

Immediate opening for 2 first class phone-announcers. No maintenance. Must have heavy announcing experience. Send tape and resume to Charles R. Dickoff, WSJM, 414 State Street, St. Joseph, Michigan.

Announcer middle music station, no r and b, no r and b. At least one year commercial experience. Friendly, light style but must sell. Tape, resume, references to Mal Morse, WSUB, Groton, Conn.

Experienced announcer-traffic man. Rush tape, resume, and photo to F. H. Stewart, WSVS, Crewe, Virginia.

Immediate opening for capable staff announcer for medium paced, fulltime station. Send details, tape, references, WTON, Staunton, Virginia.

WTUX, Wilmington, Delaware needs announcer with at least four years experience. Good working conditions. Contact Donald Mathewson, Program Director.

Immediately, previous station combo, experienced. No tapes. WVOS, Liberty, New York.