

Situations Wanted—Management

HARD WORKING GENERAL MANAGER-SALES MANAGER AVAILABLE NOW

20 years' experience and proven ability in Radio and Television. Strong on local and national sales. Have programming; merchandising, promotion and publicity know how. Married, stable and sober. Can supply interested owner with top drawer business and character references. Willing to buy an interest if available.

Box 979K, BROADCASTING

UNUSUAL CIRCUMSTANCES

make experienced manager of vhf and 50,000 watt combined operations in one of top dozen markets immediately available. Ten years in management at same operation. Excellent record and best references. Strong on sales. Desire association that can utilize ideal experience and background in radio, television or both.

Box 138M, BROADCASTING.

Announcers

NUMBER ONE OVER STORZ
WANT
LOS ANGELES, CHICAGO,
NEW YORK
\$15,000

Box 972K, BROADCASTING

FOR SALE—Equipment

**FOR SALE
NEW EQUIPMENT**

Bring low cost TV broadcast equipment (Channels 7-83). Complete including transmitter, live cameras, film and slide chain, monitor, lenses, antenna, audio facilities and accessories, for SMALL COMMUNITIES, colleges, school district or educational TV requirements—\$18,000.00 to \$26,000.00.

Economical programming packages are available for such stations. Amateur TV Video transmitters (420-450 mc), camera, tripod, monitor, lens, converter, transmission line, antenna, etc. \$2875.00. Financing arrangements 24 months or more.

Also complete line monitors—\$215.00 to \$285.00. 16 mm C Mount and Zoom Lenses, Vidicon tubes, Vidicon cameras for broadcast use, Video cables, connectors, etc. Gene O'Fallon & Sons, 639 Grant Street, Denver 3, Colorado. Phone AM 6-2397.

**CO-AXIAL TRANSMISSION
LINE**

Unused Andrew Teflon 1 1/8", 51.5 ohms. Original Packing—Tremendous Saving. Immediate Shipment Large or Small Quantity. Wire or write: Sacramento Research Labs., 3421—58th St., Sacramento 20, Calif.

**Want a TV or Radio Job?
as announcer, writer, producer?
The National Academy
of Broadcasting**

3338 16th St. N.W.
Washington, D. C.
Trains and places
men and women in
TOP JOBS
New term starts May 29. Send for
folder and list of positions available.
Call DEcatur 2-5580

INSTRUCTION

**Looking for NEW TALENT?
PRODUCTION PERSONNEL?**

Leading Radio and TV studios call Leland Powers School for well-trained talent and production personnel. Competent young men and women skilled in radio and TV techniques including programming and production, announcing, acting, make-up, copywriting, script and continuity writing. Graduates recognized throughout the industry for sound, comprehensive training.

Write Graduate Relations Department today. Placement service free to employer and graduate. 55th year.

**LELAND POWERS
SCHOOL OF RADIO
TELEVISION
AND THEATRE**

25 Evans Way, Boston 15, Mass.

BUSINESS OPPORTUNITY

**WHAT ARE YOU GONNA DO
WITH ALL THAT LOOT?**

If you've got DUE BILLS for transportation, services or merchandise; that you've had to take in payment for your services, DON'T WASTE THEM. DON'T GIVE THEM AWAY. WE WILL BUY DUE BILLS FOR IMMEDIATE CASH OR WE WILL TRADE YOUR DUE BILLS FOR SPECIFIC NEEDS OF YOUR CHOICE.

GREAT WESTERN MERCHANDISE
6013 SUNSET BLVD.
HOLLYWOOD 28, CALIFORNIA

STATIONS

FOR SALE

HASKELL BLOOMBERG

Station Broker, Lowell, Mass.

New England—\$45,000, \$60,000, \$200,000, \$250,000. Alabama—\$225,000. Colorado—\$250,000. Texas—\$400,000. North Carolina—\$75,000. Florida—\$37,000. Pennsylvania—\$160,000. PLEASE WRITE. Advise cash.

KCHS

**Truth-or-Consequences
New Mexico**

Still for sale on Dutch Auction and of course at best price ever—now only \$27,000.00.

Going down \$1000.00 per week
Can't last long

Write Box 351 Truth or Consequences, N. Mexico

OWN YOUR OWN SMALL STATION!

Hard worker with know-how can buy all or part of southern kilowatt in rich oil, timber, single station market. Can be paid out of income if you have sufficient capital to tide you over rough spots. Present owners have other interests. Honest opportunity for men long on ability but short on cash. Give us details.

Box 880K, BROADCASTING.

FOR SALE

40%

Of profitable radio station in southern California. One of world's richest agricultural areas, \$50,000, cash \$10,000. Write

Box 964K, BROADCASTING

THE PIONEER FIRM OF TELEVISION AND RADIO MANAGEMENT CONSULTANTS

ESTABLISHED 1946
NEGOTIATIONS MANAGEMENT
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HOWARD S. FRAZIER, INC.
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**NORMAN & NORMAN
INCORPORATED**
Brokers — Consultants — Appraisers
RADIO-TELEVISION STATIONS
Nation-Wide Service
Experienced Broadcasters
Confidential Negotiations
Security Bldg. Davenport, Iowa

STATIONS FOR SALE

Ours is a personal service, designed to fit your finances, your qualifications and your needs.

If you are in the market for either an AM, FM or TV station anywhere in the country be sure to contact us at once.

JACK L. STOLL & ASSOCIATES
6381 Hollywood Blvd.
Los Angeles 28, Calif.
HOLLYWOOD 4-7279

Ind.	Single	1kw-D	\$158M	terms
La.	Single	250w-D	35M	terms
Fla.	Small	5kw-D	115M	terms
Ga.	Single	1kw-D	47M	cash
W.Va.	Small	250w-F	30 M	terms
Pa.	Small	1kw-D	100M	terms
Fla.	Small	500w-D	60M	terms
Cal.	Medium	250w-F	150M	terms
Ky.	Medium	1kw-F	175M	terms
N.C.	Medium	1kw-D	200M	terms
N.Y.	Medium	5kw-D	250M	terms
Ala.	Medium	1kw-D	65M	terms
Mich.	Medium	1kw-F	250M	terms
Central	Metro-suburb		158M	terms
Fla.	Large	250w-D	250M	terms
S.E.	Major	5kw-D	225M	terms
S.W.	Small	AM-TV	375M	terms
S.E.	Small	VHF-TV	450M	terms

PAUL H. CHAPMAN COMPANY

INCORPORATED
MEDIA BROKERS

atlanta chicago
1182 w. peachtree 205 w. wacker
new york santa barbara
1270 ave. of americas 33 w. micheltorena