

CLASSIFIED ADVERTISEMENTS

Payable in advance. Checks and money orders only.

Deadline: Undisplayed—Monday preceding publication date. Display—Tuesday preceding publication date.

Situations Wanted 20¢ per word—\$2.00 minimum • Help Wanted 25¢ per word—\$2.00 minimum.

All other classifications 30¢ per word—\$4.00 minimum • Display ads \$15.00 per inch

No charge for blind box number. Send box replies to

BROADCASTING • TELECASTING, 1735 DeSales St. N. W., Washington 6, D. C.

APPLICANTS: If transcriptions or bulk packages submitted, \$1.00 charge for mailing (Forward remittance separately, please). All transcriptions, photos, etc., sent to box numbers are sent at owner's risk. BROADCASTING • TELECASTING expressly repudiates any liability or responsibility for their custody or return.

RADIO

Help Wanted

Managerial

Wanted: Salesman-manager for Texas independent single station market. Must have proven sales ability and good references. Permanent position. Good money for right man. Box 659C, B•T.

Somewhere there's a program director or chief announcer who wants to step into management. He's young, aggressive, married, owns a car, is willing to start as assistant manager, wants to settle permanently in a multiple station organization at extremely good pay. He has a good announcing background and is willing to work hard to prove worthy of manager's post, probably within a year. He has a thorough knowledge of all phases of independent station operation and can report to work before the end of the year. Send tape, resume and photo to Box 675C, B•T.

North Dakota 250 watt independent station in small market needs an aggressive manager who can handle sales and keep expenses down. Good base salary plus percentage to the right man. Also an opportunity for purchase of stock with ownership possible to the right party. Call or write T. G. Barclay, or C. L. Melby, Hettinger, North Dakota.

Salesmen

Experienced radio salesman. Immediate opening—top station in Number 1 midwest market. Salary plus commission. Send full information, photo, and references to Box 660C, B•T.

Aggressive salesman with established agency contacts in New York wanted by group owning four top market stations. If you can make agency presentations that result in sales, your earnings will be unlimited. Write giving experience, details to Box 662C, B•T. All replies will be answered.

Top-notch salesman for south Florida high power independent. Send complete details, references, first letter. Excellent compensation for proven producer. Box 458C, B•T.

Salesman, sales managers for Florida and Iowa radio stations. Unusual opportunity and future working for progressive, experienced radio people. Send resume, photo, references immediately. Box 704C, B•T.

Immediate opening for experienced salesman with ability to write good copy. Established 5000 watt fulltime independent, one station market, upper south. 15% commission and liberal draw. You will be given exclusive territory and take over present accounts bringing you over \$6,000. Aggressive worker with ideas for small market radio can make \$9,000 to \$10,000. Chance to advance to sales manager and higher. Prefer married man, 25-35, from Virginia-Carolina area who wants to settle in small city. Send complete details, references, education, experience, present income, photo, and marital status in first letter. Box 728C, B•T.

RADIO

Help Wanted—(Cont'd)

Salesmen

Opportunity for experienced salesmen. Good market. Good deal. KFRO, Longview, Texas.

Salesman—account executive capable of using RAB material in selling and servicing local accounts. Contact Hal Vester, WFTC, Kinston, N. C.

Salesman . . . this close-knit organization demands high type representation. Dignity, honesty and respectability are essential. Commission against draw. Excellent opportunity for the right man. Send complete resume. No phone calls. Arch Shawd, WKCB, Muskegon, Mich.

Announcers

Morning combo. Top salary. No floaters. Replies confidential. Ohio station. Box 298C, B•T.

Announcer with first class ticket. Southwest daytime music-news station. Opportunity with expanding organization. Send resume, tape to Box 557C, B•T. All tapes returned immediately.

Long established station located Carolinas needs good announcer holding first class license. Minimum salary over \$400 monthly plus benefits. Box 600C, B•T.

Announcer for kilowatt independent. Opportunity to learn news reporting if interested. \$325 start. Box 666C, B•T.

Immediate opening for man with minimum six months experience. Will pay up to \$75 per week to start. 40 hour week, overtime pay, vacations, etc. Must have car. Excellent opportunities for advancement within chain. Send tape, resume and photo. Box 678C, B•T.

Deejay and announcer-salesman. Aggressive organization that wants to make money. Hottest station in market. Beautiful resort area. Midwest. Box 691C, B•T.

One of nation's leading independents in city market of half-million needs outstanding young air salesman with enthusiasm and brightness. Comedy material, gimmicks accepted, but emphasis on audience service with fast-paced music-news-sports format. Top paying job for top personality. Send background, picture off-air audition. Box 699C, B•T.

RADIO

Help Wanted—(Cont'd)

Announcers

Possible opening for one to three disc jockeys. Those interested send audition tape or disc and state expected remuneration. 5000 watt station in major Florida market. Address Box 714C, B•T.

Ashland, Ohio, independent: New ownership January first. Additional personnel needed: Program director, morning man, salesman. Box 718C, B•T.

Midwestern daytimer offers \$350 per month for a 48 hour week. Minimum 2 years experience. Married men only. Send all details plus tape and references. Box 725C, B•T.

Immediate opening for announcers with minimum one year commercial experience. 5000 watt fulltime independent, upper south, small city, one station, emphasis on good programming, music, news, sports. Daytime work. 40 hour week, overtime pay, vacation, bonus, group insurance, excellent working conditions. Prefer married men, over 25, draft exempt, from middle Atlantic area. Send complete details, tape, photo, resume. State salary. Box 729C, B•T.

Opportunity for good married staff announcer. Send resume. ABC Network. KFRO, Longview, Texas.

Need dependable staff man, strong on commercial and news. Immediate opening. Send resume, short tape and photo to Chuck Williams, Program Director, KWNO, Winona, Minnesota. Include salary required.

Wanted: Immediate opening for good, experienced announcer—no floaters—tape or personal interview required. 500 watt. Contact Greeley N. Hilton, Manager, WBUY, Lexington, North Carolina.

Immediate opening for experienced announcer, strong on news and records. Good salary, talent. Send audition, photo, background information to Station WFDF, Flint, Michigan.

Announcer with experience. News and music man, but definitely one who is experienced. WICY, Malone, New York.

Announcer . . . must be ambitious; willing; and responsible. Stepping-stone for announcers going on to major markets. Send tape, snapshot and resume; also salary desired. J. L. Roach, WKCB, Muskegon, Mich.

Combo man with first class ticket for daytime station. Excellent condition, routine maintenance, announcing ability important. Send complete resume, photo and tape immediately. Kersh Walters, WKDL, Clarksdale, Mississippi.

Experienced deejay needed now. Send tape, photo, resume to WMAN, Mansfield, Ohio.

Experienced combo man. Must be capable announcer and have knowledge of technical maintenance with first class ticket. Contact Bill Stewart, WPBC, Minneapolis, Minn.

Announcer—versatile, with respect for radio. Immediate opening at 500 watt daytime independent with a good market. Send tape, photo, resume and salary to WRMN, Elgin, Illinois.

Experienced? Hired! Sell tux. Phone WTAY, Robinson, Illinois.

We're expanding . . . top pay for hot shot personality DJ's preferably with show biz or musical background. Storz Stations top rated in Omaha, Kansas City, Miami, New Orleans and Minneapolis. Air tape and resume to Todd Storz—Kilpatrick Building, Omaha, Nebr.

Technical

Chief engineer with good maintenance ability for 250 watt Indiana station. Good working conditions. Good pay for right man. Send photo and full particulars. Box 667C, B•T.

Florida daytime needs combo first phone. Announcing and engineering equally important. Good pay for right man. Box 703C, B•T.

Engineer-announcer, 250 watt, 100 from New York. Good pay. Box 707C, B•T.

Needed immediately two first class engineers, top pay, good insurance plan and working conditions. Box 716C, B•T.

AT ONCE! TV FILM SALESMEN

TV's fastest-growing film distributor wants additional salesmen for our syndicated film staff. Film, station, rep or agency sales experience, preferred. Plans call for immediate expansion of our sales departments in Chicago, Dallas, Atlanta and Los Angeles. Our company has the best record in the industry for acquiring outstanding diversified film product.

Send Full Details: AARON BECKWITH

NATIONAL TELEFILM ASSOCIATES, INC.

60 West 55th Street, New York, N. Y.