

CLASSIFIED ADVERTISEMENTS

Payable in advance. Checks and money orders only.

Deadline: Undisplayed—Monday preceding publication date. Display—Tuesday preceding publication date.

Situations Wanted 20¢ per word—\$2.00 minimum • Help Wanted 25¢ per word—\$2.00 minimum.

All other classifications 30¢ per word—\$4.00 minimum • Display ads \$15.00 per inch

No charge for blind box number. Send box replies to

BROADCASTING • TELECASTING, 1735 DeSales St. N. W., Washington 6, D. C.

APPLICANTS: If transcriptions or bulk packages submitted, \$1.00 charge for mailing (Forward remittance separately, please). All transcriptions, photos, etc., sent to box numbers are sent at owner's risk. BROADCASTING • TELECASTING expressly repudiates any liability or responsibility for their custody or return.

RADIO

Help Wanted

Managerial

Radio sales manager desired for No. 1 station in rich market. Central U. S. Excellent opportunity. Salary plus commission. Send full info to Box 340C, B-T.

South Florida 250 watt station with good potential not yet realized needs aggressive sales or station manager to put it over the top. Good base salary plus percentage to right man. All replies confidential. Box 351C, B-T.

KTLU will have opening November 15th for top-notch man to be assistant manager. Good announcer with 1st phone preferred. This is a good paying job. Furnished house available. E. H. Whitehead, Rusk, Texas.

Salesmen

We have openings for salesmen who have sold Negro radio. This opportunity is with company which owns 100% Negro stations in New York, Chicago and Norfolk. Will guarantee you good money plus chance for advancement in management. Send full resume. Box 329C, B-T.

Experienced salesman wanted immediately for 1000 watt independent. We'll pay well for proven ability. Radio Station KCHR, Charleston, Missouri.

Salesman, salary, commission, car allowance. Opportunity for capable man. Send snapshot. KMBL, Monroe, Louisiana.

Salesman, immediate opening. Experienced local sales, write own copy, weekly salary guaranteed. WKTL, Kendallville, Indiana.

Top guarantee to start in large radio market—best in southeast Pennsylvania. Virgin territory for unlimited selling and earning opportunity. Good radio background and satisfactory references will qualify applicant. WLAN, Lancaster, Pennsylvania.

Are You Making \$10,000 a Year?

A golden (and we mean golden) opportunity for one man who likes to sell almost as much as eat—who doesn't like to take "no" for an answer—who believes in himself and in what he is selling. He'll be associated with WXEX-TV, the dominant station in Richmond, Petersburg & Central Virginia. If you are not now selling TV, do not apply.

If you think you measure up, we have all the ammunition you'll need—top story, top promotion, top pay. Address reply to Irvin Abeloff, 6200 Broad St. Road, Richmond 28, Va.

RADIO

Help Wanted—(Cont'd)

Salesmen

Salesman for top rated one thousand watt independent station. Real opportunity awaits right man. \$100.00 weekly draw against 15%. Send resume and photograph to William S. Ewing, WTUX, Wilmington, Delaware.

Wanted: Salesman. Send resume, references and picture, Box 630, Palm Beach, Florida.

Announcers

Announcer-engineer. Top-notch go-getter. Pleasant working condition. Convenient location. Box 923A, B-T.

Morning combo. Top salary. No floaters. Replies confidential. Ohio station. Box 298C, B-T.

Top ranking midwest station needs personality disc jockeys. Must be original, clever entros, air tapes to Box 315C, B-T. All tapes returned immediately.

Top southwestern music and news independent needs good, experienced, popular music disc jockey. Send recent photo and tape, plus resume of experience. Box 316C, B-T.

\$350 per month. 48 hour week. Married men only. Minimum 2 years experience. Send full details, tape and references to Box 343C, B-T.

Announcer—experienced. Capable of handling board work and mature job on local record shows. Good working conditions. Outstanding southern Minnesota station. Send resume and particulars. Box 344C, B-T.

Announcers. Not much money to offer but we have wealth of experience to offer in Florida's sun and sand. Growing. Grow with us. Two continuity, three salesmen. Three announcers, one 1st phone combo, plus a girl Friday (traffic, etc.). Box 350C, B-T.

Need experienced announcer with first class ticket. No maintenance. \$400 a month. 44 hour week. In application please give personal history, work record and references. Please send tape. Southwest. Box 357C, B-T.

Wanted: Experienced staff announcer, kilowatt daytimer. Congenial station, good town. Send resume, references, photo, expected salary first letter. Box 369C, B-T.

Help wanted: Need immediately announcer . . . preferably with first class license. Exceptional opportunity. KBWL, Blackwell, Oklahoma. . . . Write or call Larry Eck.

Good music announcer-engineer, mature, commercial, permanent, immediate, tape to Ward Glenn, 1000 27th Street, KEAR, San Francisco.

Needed experienced quality announcer. No drifters. Permanent staff job. Start \$70.00 per week. Contact Sam W. Anderson, Manager, KFFA, Helena, Ark.

Announcer with knowledge of disc-jockey type shows, some sports announcing and control room operation. Also must be good man on commercials. Address letter and tapes to Radio Station KNCO, Box 247, Garden City, Kansas.

Personality DJ or morning man needed immediately. Send tape and data to Bob Booe, KSMN, Mason City, Iowa.

Man or woman: High type, aggressive for fine music station expanding to 5000 watts, WCRB, Boston 54, Mass.

Announcer-newswriter—immediate opening for experienced man. State full qualifications and send tape to William Winn, PD, Radio Station WESB, Bradford, Pennsylvania.

RADIO

Help Wanted—(Cont'd)

Announcers

Immediate opening for experienced announcer, strong on news and records. Good salary, talent. Send audition, photo, background information to Station WFDE, Flint, Michigan.

Combo man with first class ticket for daytime station. Excellent condition, routine maintenance, announcing ability important. Send complete resume, photo and tape immediately. Kersh Walters, WKDL, Clarksdale, Mississippi.

Illinois daytime independent, soon increasing to kilowatt has opening for experienced announcer. Interview necessary. Send application, salary requirements, etc. Program Director, WLPO, La-Salle, Illinois.

Play-by-play sports announcer for basketball, baseball and football. Present man joining KMOX. Man we hire must also do tv sports and radio commercial work. Minimum of two years broadcast experience. Send tape, audition of play-by-play work, complete background and recent photo to Merritt Milligan, WTAD, KHQA-TV, Quincy, Illinois.

Wanted: Announcer-race, hillbilly, pop—40 hours. All high school sports—plus basketball, baseball Mississippi State College. Joe Phillips, WSSO, Starkville, Mississippi.

Pennsylvania independent with accent on quality wants all around staff man with same. Full details and tape with first letter please. WVSC, Somerset, Pa

Wanted: Announcers—send tape, picture, resume. Box 630, Palm Beach, Florida.

New station open December. Announcer with first class ticket, announcer-writer, salesman. Complete details and tape. Box 762, Colorado Springs, Colorado.

Top-flight negro announcer for major market. Attractive salary, employee benefits with fast growing, successful chain. Send background, photo and news DJ and commercial tape to Tim Crow. Rollins Broadcasting, 414 French Street, Wilmington, Delaware.

Negro stations WOKJ—Jackson, Miss.—KOKY—Little Rock, Ark.—have openings for experienced r & b and religious announcers. Must be real showmen—fast readers—board operators. Send tape—record education experience—photograph. John McLendon—Ebony Radio—Box 2667, Jackson, Miss.

We're expanding . . . top pay for hot shot personality DJ's preferably with show biz or musical background. Storz Stations top rated in Omaha, Kansas City, Miami, New Orleans and Minneapolis. Air tape and resume to Todd Storz—Kilpatrick Building, Omaha, Nebr.

Technical

Combo man with first class ticket for Florida 250 watter. Routine maintenance-announcing ability important. Previous experience unnecessary. Start sixty weekly. Will permit some selling for additional income. Box 331C, B-T.

Wanted: Operator with first phone; experience unnecessary; western Pennsylvania. Box 332C, B-T.

Combo man as chief—1 kw—midwest city of 10,000—remote control—married man preferred—\$100 week—tape—letter. Box 337C, B-T.

Chief engineer. Capable of taking complete charge of medium market midwestern kilowatt am and uhf-tv. Only interested in man looking for permanent position. Send complete qualifications, salary requirements and photo. Box 366C, B-T.

1000 watt daytime indie wants engineer with first class ticket and minimum of five years experience. Excellent opportunity to settle in a permanent position as chief engineer. Call, or wire or write KJOE, Shreveport, Louisiana. Salary depends on experience and ability. Unless you are looking for permanency don't waste our time.

Want to live in central Florida's "City Beautiful", Orlando? WABR expects to have an increase in power to 5000 watts in December, with a new Gates transmitter. Need man with first class ticket interested in other phases of radio, i.e., announcing or selling or both. Exceptional opportunity for right man. Write or phone R. H. Gunckel, Jr.

Men with first phone license. Announcers, salesmen, managers. Many positions for combo men. Palmer-DeMeyer, Inc., Personnel Agency, 50 E. 42nd Street, New York 17, N. Y.