

## CLASSIFIED ADVERTISEMENTS

Payable in advance. Checks and money orders only.

Deadline: Undisplayed—Monday preceding publication date. Display—Tuesday preceding publication date.

Situations Wanted 20¢ per word—\$2.00 minimum • Help Wanted 25¢ per word—\$2.00 minimum.

All other classifications 30¢ per word—\$4.00 minimum • Display ads \$15.00 per inch

No charge for blind box number. Send box replies to

BROADCASTING • TELECASTING, 1735 DeSales St. N. W., Washington 6, D. C.

APPLICANTS: If transcriptions or bulk packages submitted, \$1.00 charge for mailing (Forward remittance separately, please). All transcriptions, photos, etc., sent to box numbers are sent at owner's risk. BROADCASTING • TELECASTING expressly repudiates any liability or responsibility for their custody or return.

### RADIO

#### Help Wanted

##### Managerial

If you are experienced in selling radio time, successfully and have executive ability you may qualify as our commercial manager. Attractive earnings to right man. Fulltime regional, near Chicago with excellent business and expanding market. Wire or write Box 862A, B•T.

Commercial manager's position available September 1st. Take complete charge of all local sales on a fine midwest major network affiliated station. Need a man of leadership that has the capabilities of creation as well as follow through with sales staff. Prefer a mature man. Would appreciate a complete outline of past experience when submitting operation. Box 929A, B•T.

Station manager—must have fine personal sales record and top references. New 1000 watt station. Billings, Montana, daytime. Good salary plus share of profits. Write: KSPO, Spokane, Washington.

##### Salesmen

Wanted: Man or woman salesman. \$50 a week, plus 25% commission. Box 176A, B•T.

## WE HAVE YOUR MAN

### EXECUTIVE & STAFF LEVELS

### CONFIDENTIAL CONTACT

There is no need to burden yourself and your secretary with reams of needless correspondence and dozens of telephone contacts. This work has already been accomplished for YOU by our skilled personnel specialists, headed by Howard S. Frazier, the pioneer TV and Radio Station Management Consultant.

Our placement clients constitute the LARGEST NATION-WIDE POOL of well qualified and carefully investigated personnel ready to go to work for you.

#### CURRENT AVAILABILITIES

#### TV AND RADIO

General Managers	Network Executives
Commercial Managers	Station Managers
Chief Engineers	Technical Supervisors
Promotion Directors	Program Managers
Producers/Directors	Production Managers
Announcers	TV Floor Personnel
Technicians	Announcer/Actors
News casters	News Editors
TV Film Editors	Sports casters
Continuity Editors	Film Buyers
	Continuity Writers

#### INQUIRE ABOUT OTHER CATEGORIES

In most of the above categories we have clients qualified for both major and smaller market stations. Please write or wire your requirements, describing the position, qualifications desired and the salary range.

We will screen availabilities and furnish a carefully selected group for your consideration and direct contact.

## BROADCASTERS EXECUTIVE PLACEMENT SERVICE, INC.

708 Bond Bldg., Washington 5, D. C.

### RADIO

#### Help Wanted—(Cont'd)

Salesman, \$85 weekly plus override; must know programming and writing. Box 834A, B•T.

Experienced salesman-announcer for Kentucky network station. Permanent position, good working conditions. Tell all about yourself first letter. Box 909A, B•T.

Experienced salesman wanted. Highly competitive market. Salary and commission. Write KCMC-Radio, P. O. Box 521, Texarkana, Ark.-Tex.

KLOV Loveland, Colorado needs salesman. 15% straight commission.

Experienced salesman. 15% commission. Immediate list of excellent active accounts. Ideal working conditions. Chance for advancement in broadcasting. Send full details to Wayne Wright, WBCK, Battle Creek, Michigan.

##### Announcers

We're a small friendly station in small community but sound better than most larger stations. We need an announcer with experience, intelligence and ability. No place for beginners. We're fussy. \$75 up. Paid vacations. Send tape. Full details. Box 693A, B•T.

Versatile announcer, good character, family man, permanent. Living conditions and pay good. Southern regional network station. Box 826A, B•T.

Major market—top independent will hire midwest disc jockey with solid announcing background. Send tape and letter to Program Director, Box 895A, B•T.

Wanted: Hard working, level-headed staff announcer for top radio organization in Michigan. Excellent opportunity, employee benefits, ideal working conditions. Send complete information, resume and salary expected. Do not send tapes. Personal interview will be required before position is filled. Write Box 903A, B•T.

Central Florida station needs two good announcers, 1st phone. One opening July 9, another Sept. 24. Shirt sleeve climate, pleasant people. Box 910A, B•T.

Top flight, experienced hillbilly and western disc jockey, southern California. Daytime. Salary to \$100.00 week. Send references, photo, complete experience first letter. Box 917A, B•T.

Excellent opportunity for newscaster with Illinois community station. Accent on local news. Rural background desirable. Some disc jockey. If you're the man, let your application prove it. Box 932A, B•T.

Staff announcer, for small but good independent in southern state. Living conditions pleasant, pay good. Send resume, tape and photo. Box 953A, B•T.

Wanted: Experienced announcer with first phone. Large city in Louisiana. Good pay. Box 954A, B•T.

Good morning DJ, first phone—combo operation—experienced, permanent. \$2.31½ hour. Send tape—experience. All tapes returned. KSPO. Spokane, Washington.

Daytime 500 watter has immediate opening for engineer-announcer with emphasis on announcing. Good pay and working conditions. KSWA, Graham, Texas.

Staff announcer, must be experienced. Eastern Carolina kilowatt. \$60.00. Lee Hodges, WCPS Tarboro, N. C.

Fine music station needs announcer with first class engineer ticket. Contact WCRB, Waltham, Massachusetts, WA 5-7080.

Top, fully experienced announcer-operator, under 30, wanted by one of nation's most successful independents. 20% profit sharing this year. Send tape, experience, references and minimum starting salary to WSNY Schenectady, N. Y.

### RADIO

#### Help Wanted—(Cont'd)

Do we have your tape? No immediate in top DJ personalities. KOWH Omaha. WHB Kansas City. WTIK New Orleans. Tapes promptly returned. Send all tapes to: Todd Storz, President, Mid-Continent Broadcasting Company, Omaha 2, Nebraska.

##### Technical

Northern Illinois daytimer seeking chief engineer with announcing or selling experience. Good salary for right man. Box 933A, B•T.

Chief engineer-announcer, for progressive independent in deep south. Send resume, tape and photo. Box 952A, B•T.

Chief engineer-announcer needed at once by daytime station soon. Going to 1000 watt. Good deal to right person, with opportunity for spare time two-way radio maintenance, if desired. Do not apply unless you know your business. No drifters. Contact WCLE Camilla, Georgia.

##### Production-Programming, Others

Qualified news reporter, rewrite man. Authoritative air delivery, good tv appearance. Sound newspaper or other news background. Ability cover news beat, assist news director. Evening shift radio, tv. Reference, tape, photo first letter to New Director, WCAX, Burlington, Vt.

Have opening for experienced combination writer and announcer. Must be able to supervise copy department. \$66 for 50 hours, more if better than average. Contact C. Leslie Golliday, Radio Station WEPM Martinsburg, W. Va.

#### Situations Wanted

##### Managerial

Manager—sales manager—radio and/or tv. Over 20 years experience radio-tv, including sales—management—ownership. Presently vhf-tv. 46, young family, church and civic leader. Welcome close investigation. Consider all, prefer south. Offer must be sound with future. Box 556A, B•T.

Radio station manager-commercial manager currently executive post in tv, wants to get back into radio. 12 years radio managerial-sales-programming experience. Thoroughly understand profitable small and medium market operation. Available July 15th. Box 901A, B•T.

Manager-salesman: 17 successful, productive years, all phases of radio. A year and a half television sales and production. Excellent references. Early forties, married. Prefer midwest area. Box 915A, B•T.

Manager—with accent on sales! Aggressive, hard-hitting, result-producing. Metropolitan market. \$12,000 per annum minimum. Presently sales manager major market. Box 920A, B•T.

Sales manager. Available August 1. Eastern medium market only! Ten year sales, merchandising experience. Prompt reply. Box 927A, B•T.

Veteran radio manager. Take charge or assist. Reliable, capable, efficient. Best references. Box 930A, B•T.

General manager-engineer—with ability to do all-around job, small market experience. Can make station pay. Box 934A, B•T.

Selling my interest in metropolitan radio. Will manage, sales manage your property. Box 939A, B•T.

##### Salesmen

Five years sales manager; ten years radio including program director, station manager. Permanent, dependable. Box 899A, B•T.

Adult manager wants medium market sales job, eventually manage and buy in. Top personal sales. Finest permanent relations, no speculators. Box 913A, B•T.

Salesman available to company syndicating products—services to radio and tv stations. Know personally most radio and tv station managers in Florida, Georgia, Alabama. 15 years managerial posts in radio and tv. Highest trade references. Box 948A, B•T.

##### Announcers

Staff announcer. Sports preferred. Experienced. Will travel. Box 745A, B•T.

Announcer, strong, DJ, go anywhere, eager to please. Steady, dependable. Available now. Tape, resume on request. Box 790A, B•T.

First phone combo—4 years experience. Responsible, married, veteran, 29. Southern New England desired. Permanent, right offer. Box 814A, B•T.