VI Street

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Serving Radio Since 1984

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Is More Deregulation The Right Medicine?

Forget Cipro – the medicine of choice for Mel Karmazin and Lowry Mays and some other titans of radio and TV is another dose of good old-fashioned deregulation, such as they got in 1992 (with radio duopoly) and 1996 (with the Telecom Act). What's on the agenda? Viacom's Mel Karmazin wants the eight radio station local limit lifted (he tells analysts "it doesn't sound right to us"). He'd like the FCC to kill off the restrictions that limit his same-market

TV-radio combinations, which are the rules that may force Clear Channel's Lowry Mays to divest some radio and/or TV stations out of the \$800M Ackerley purchase. Karmazin wants further relaxation of the TV duopoly rules, to allow Viacom to own

two of the most powerful local stations, instead of one and an also-ran. FCC Chairman Powell protests that he's not



in favor of dereg just for the sake of it but on Monday (10/29) he launched a new enterprise labeled the "Media Ownership Working Group." And the Chairman says "the current rules, standards and principles do not take any account of very dramatic changes in the media landscape." We'd say that he's very seriously pursuing deregulation.

IN THIS WEEK'S JOURNAL OF RECORD

THE TAYLOR REPORT Satellite radio gets new technical restrictions for those terrestrial repeaters. Strategic Media Research turns out the lights for a second time. Hispanic Broadcasting finally cracks the Fresno market. pg 4

TOP RADIO STORIES WASHINGTON THIS WEEK THE TAYLOR REPORT **FORMAT CHANGES** TECHNICAL RECORD TRANSACTION BRIEF

1

3

Newspaper-broadcast cross-ownership may be the rule Powell challenges first

The Chairman will have plenty of support when he tackles the 26-year-old prohibition on in-market combinations of daily newspapers and radio or TV properties. He's clearly laying down a written record to alter one or more ownership rules, and we believe the two

cross-ownership rules (one for radio, one for TV) will be his first target. The newspaper publishers and the NAB have both pushed hard - and philosophically, Powell probably agrees they're outmoded and don't reflect reality. As long as the Senate stays pre-occupied with the war –

and anthrax is giving everybody in Washington the willies - the FCC won't get much of a fight from Democrats on Capitol Hill like Senator Fritz Hollings. Our prediction? Democratic Comm. Mike Copps votes against it, but Powell wins on cross-ownership, 3 to 1.



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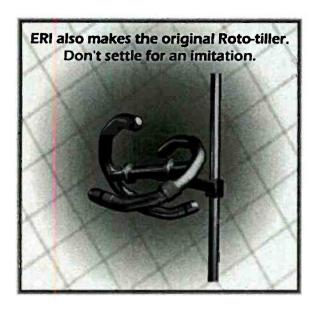
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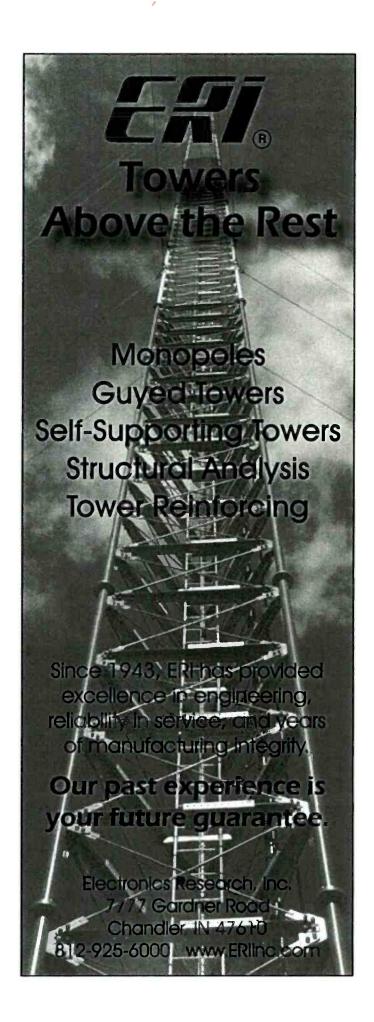
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WASHINGTON THIS WEEK

The abducted children's "Amber Plan" gets a big Washington rollout.

Amber Hagerman's mother turned the death of her 9-year-old daughter into something positive for other families - and the Amber Plan has just received its nationwide debut at the National Press Club. On hand were Rep. Nick Lampson, chair of the Congressional Caucus on Missing and Exploited Children, and John Walsh, host of "America's Most Wanted" and founder of the National Center for Missing and Exploited Children. M Street's written previously that some groups privately harbor misgivings about the plan, wondering if piggybacking onto the EAS plan and allowing participation by so many local police forces is the right prescription. But politically, the Amber Plan - whose name now also stands for "America's Missing: Broadcaster Emergency Response" may be impossible to resist. And it has plenty of fans.

Deregulation dead ahead, as Chairman Powell debuts the "Media Ownership Working Group." The FCC's ownership policies got some expert scrutiny — and we met a new task force of agency heavyweights — when Chairman Powell hosted a roundtable discussion of the Commission's current media policies on October 29. Powell says the FCC's ongoing Media Ownership Working Group is the first step in developing a "solid factual and analytical foundation" for re-evaluating current regulations. "This is not going to be an academic exercise", Powell told the visiting panel of economists and academics, but a "rebuilding of the factual foundation" for the FCC's regulations. Panelists included several former FCC and DOJ staff now in the private sector, as well as current representatives of the Justice Department, the Consumer Federation of America, the Wharton School, Fordham University and the University of Maryland. The FCC created a web page with detailed information on the roundtable and its panelists at: www.fcc.gov/ownership.

Short-term, Sirius and XM get new restrictions from the FCC — but may eventually get to do local origination.

The FCC tells both satellite radio services they must coordinate use of their ground-based repeaters with additional groups of spectrum users, based on complaints of potential interference. Sirius and XM already bear the burden of providing info to other

WCS band licensees. Now the FCC has laid on a requirement that Sirius and XM share info with nearby MDS (Multipoint Distribution Services) and ITFS (Instructional Television Fixed Service) operators. If there's interference to existing MDS or ITFS signals, the satellite radio folks must reduce power immediately. But long-term, XM and Sirius might get FCC permission to originate local programming. At the October 17 Kagan seminar, attorney Frank Jazzo notes that the FCC has prohibited local origination in its temporary authorization for terrestrial repeaters. But attorney Lew Paper warns "It's hard for the FCC to stand in the way of these new services developing." He suspects that long-term, satellite radio "will be authorized to do whatever they want, as long as they don't interfere with existing services."

Clear Channel wants extra time to handle divestitures from the \$800M Ackerley deal. And M Street finds an FCC filing by the Minority Media and Telecommunications Council that supports the CC logic. Both basically argue that the ailing economy is particularly grinding on minority owners, and if the FCC wants to see some of the divested radio/TV stations wind up in the hands of minority or other non-traditional owners - it should give CC a break. The typical time limit for divestitures is 6 months, and Clear Channel's asking for 12. M Street notes that CC doesn't automatically have to spin off radio stations in markets where it's adding a TV from Ackerley. It might decide to spin off the TV outlet, instead. CC cites precedents to bolster its case for a longer temporary waiver: The FCC gave Gannett a 12month waiver when it was digesting Multimedia back in 1995. And the FCC went for an 18-month temporary waiver when CBS was doing its deal with Midwest Communications. What Clear Channel may really be hoping for is a change in the regs, so it wouldn't be forced to divest excess stations.

No mail today: The FCC changes its mailhandling rules, just like all other federal agencies.

The Commission will no longer take either handdelivered or messenger-delivered paper filings at The Portals in southwest Washington, D.C. They'll need to be directed to its Capitol Heights, MD facility. The agency says it's "looking at an alternative site

continued on page 14 >

3

THE TAYLOR REPORT

Strategic Media Research closes up shop for the second time.



That comes eight months after SMR was rescued from dire straits by a cast of "angels" that included Jimmy de Castro, David Kantor, Alfred Liggins, Jeff McClusky, Jeff Trumper and Canada's Standard Radio. Exec Amy Vokes blames a "cash flow crunch precipitated by the terrorist attacks of September II and their economic after-effects." Most of SMR's work volume had been coming from callout research. But it was counting on "significant fourth-quarter revenues" from its new "Touch Direct Marketing" subsidiary. SMR laid off virtually all of its staff and will sell off its assets.

Afraid to open the mail – but more willing to participate in research.

That's the paradoxical profile of Americans we see in several recent studies. It's clear that the anthrax scare is scaring direct mailers, and maybe Arbitron. But look at the other side of the September II crisis: A new DMR study finds listeners more willing to participate in marketing campaigns. "Accept rates" measuring the percentage of those who agree to listen to a particular station — are up 10.3% from Spring and 9.9% from a year ago. DMR's Tripp Eldredge says rock (+41.3%) and country listeners (+24.8%) are markedly more willing to "say yes." Accept rates are higher on the East and West coasts than central or midwest regions. Here's the opportunity, Eldredge says: "Stations that take the opportunity to reach out to their listeners during this time will find consumers more open."

The two strategies that really worked on September II:

Owning the news image, and letting listeners on the air to talk. Stations like WINS and WCBS, New York that have a strong news image were clear winners in Arbitron. But another approach also worked, say consultants Valerie Geller and Randy Kabrich: Identifying

with the story on a basic human level. Kabrich points to Scott Shannon at WPLJ, who knew that "people were scared. Shannon was smart enough to cover it with news and information — but then open up the phones and let the people take control."

mpr))) MINNESOTA PUBLIC RADIO

Minnesota public radio listeners are giving generously – to New York's WNYC.

Minnesota Public Radio obtained permission from the FCC to piggyback fundraising for WNYC-FM onto its own pledge drive — and it finds Minnesota listeners are eager to help. MPR's Craig Curtis says "more than half of our callers are making additional gifts to WNYC, and at all levels of membership." New York needs the support: Its FM transmitter was lost in the World Trade Center disaster, and it's facing a \$3.3M payment on its license in early '02.

This is one kind of "workout" you don't want any part of.

M Street has it on good authority that one mid-sized broadcast group has been moved into the workout division of its lender. That's a situation virtually no broadcast group has faced since the early '90s. We've reported that some groups are "out of covenant." But some groups are now blowing payment terms. Bush Administration policy is to use kid gloves on basically healthy companies. But banks are penalized by the stock market if they do the usual thing and increase their loan loss reserves. One thing we know for sure: potential buyers have plenty of dry powder (at least in equity) and are hoping to pick up some bargains, if radio and TV stations are forced back onto the market.

Premiere is charging for online listening to Dr. Laura and Art Bell online, and ABC is charging for premium news content.

"DrLaura.com" says that "Dr. Laura had no voice in this decision, and she is puzzled that some want to blame her personally, or worse, accuse her of venality." Both DrLaura.com and ArtBell.com promise dramatically

improved a u d i o Quality, "250% better than we have ever

offered





before." Price for Dr. Laura.com is \$6.95 a month for access to current and archived content. Another Premiere breadwinner, Rush Limbaugh, has been moving toward subscriber-based delivery for months. Meanwhile, "subscription" is the hot concept at ABCNews.com: "Effective immediately, high bit-rate breaking news programming from ABC is now only available through RealNetworks' RealPlayer GoldPass subscription service." Cost? \$9.95 a month.

Time to experiment with potential new formats.

We'd like to pass on the words of Bonneville group head Bruce Reese, at the October 17 Kagan Radio Summit: "We haven't done a lot of programming moves as a result of consolidation. We should very carefully, smartly, with a business plan, take some risks in programming — especially if we're to retain the younger listener." In Chicago, it's the older male listener that Bonneville is after with the new low-key "Drive" format — which is also pulling women.

Radio Group Owner Information including: stations owned, market, call signs, frequency, contact information, rankings, and website.



Order by phone 1-800-248-4242.

FORMAT CHANGES & UPDATES

FORMAT CHANGES AND UPDATES

#=change accompanies new management.//=simulcast.

Gathered from M Street's ongoing research and our nationwide network of reporters.

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<u>STATE</u>	<u>STATION</u>	CITY/ MARKET	<u>FORMERLY</u>	BECOMES
CA	KEDD-103.9	Johannesburg	silent	Jones, adult standards//KLOA
	KATJ-IS90	Victorville	KROY, adult standards	country//KATJ-FM
FL	WGSR-IS70	Fernandina Beach (Jacksonv		black gospel & urban contemp.
	WMBX-I02.3	Jensen Beach (W. Palm Beach		rhythmic CHR
		(The mod	lern AC format moves to WJBW-FM)	•
	WJBW-FM-106.3	Jupiter (W. Palm Beach)	adult standards	modern AC
(WJBV	N-FM is now part o	f a cluster that includes soft A	AC WEAT-FM, country WIRK-FM, rhyth	mic CHR WMBX and modern rock WPBZ)
	WHHD-98.9	Murdock (Ft. Myers)	new	hot AC
	WKFF-I00.I	Port Charlotte (Ft. Myers)	CHR	hot talk
	(WKFF a		AM drive and syndicated programming	g in other dayparts)
GA	WFOM-I230	Marietta (Atlanta)	sports//WCNN	talk & sports//WALR
lA	KJCY-95.5	Saint Ansgar	KHAM, silent	contemporary Christian
	(With	its sale to Minnesota-lowa C	hristian Broadcasting KJCY begins non-	
ID	KVNI-1080	Coeur d'Alene (Spokane, W.	A) country	50's & 60's oldies
IL	WBEL-88.5	Cairo	new	Amer. Family, contemporary Christian
	KUUL-101.3	East Moline (Quad Cities)	oldies	adds Bob & Tom (AM drive)
	WHTS-98.9	Rock Island (Quad Cities)	CHR	drops Bob & Tom
		(Bob & 1	Tom move to LMA partner KUUL)	•
IN	WXNT-I430	Indianapolis	WMYS, adult standards	talk & sports
MN	KCLH-94.7	Caledonia (La Crosse, WI)	soft AC	classic rock
	(F	KCLH and sister KQYB are no	w in a combo with WKTY, WIZM, WIZ	M-FM and WRQT)
	KADU-90.I	Hibbing	contemporary Christian	reported silent
	KXLP-93.1	New Ulm (Mankato)	classic rock	adds Bob & Tom (AM drive)
MO	KCVK-107.7	Otterville	KOTT, contemporary Christian	contemp. Christian, teaching//KCVO-FM
	(With its sa	ale to Lake Area Educational E	Broadcasting Foundation KCVK begins i	non-commercial operation)
NM	KCHQ-105.1	Santa Fe (Albuquerque)	80's hits	smooth jazz//KRQS
NY	WABY-I400	Albany	news-talk & soft AC	news-talk and rock
		(The rock is a	simulcast of WKLI-FM from 7pm to 5an	n)
	WCPT-100.9	Albany	modern AC	to be adult standards (II/2)
	(WCPT joins a d	combo with WAJZ, WROW, V	NYJB and WZMR. It's currently simulca	sting the CHR format of WFLY)
	WKLI-FM-94.5	Ravena (Albany)	soft AC	rock
PA	WHLM-930	Bloomsburg	WCNR, silent	stunting
	(WCNR	is playing only Christmas mus	sic prior to debuting a permanent forma	t in the new year)
TX	KDDD-800	Dumas	oldies//KDDD-FM	regional Mexican
	KTND-107.7	Georgetown (Austin)	80's hits	adds Kidd Kraddick (AM drive)
	KRTX-102.3	Rockport (Corpus Christi)	modern AC	CHR
	KLGD-104.9	Tulia	silent	country
VA	WEXM-106.1	Exmore	new	adult alternative//WKOC



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FORMAT CHANGES & UPDATES

cont. FORMAT CHANGES AND UPDATES

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BECOMES STATE STATION FORMERLY CITY/ MARKET Amery WI **WXCE-1260** oldies talk Poynette (Madison) WIBU, Jones, adult standards WHFA-1240 reported silent (The WIBU call sign and format moves exclusively to former simulcast sister WDLS at 9000 KHz) Watertown traditional country news-talk **WTTN-I580**

WIBU-900 Wisconsin Dells WDLS, Jones, adult standards/WIBU Jones, adult standards

M Street recorded data for the week of October 24, 2001

<u>STATE</u>	TE STATION CITY/ MARKET FORMERLY		FORMERLY	<u>BECOMES</u>	
AL	WBPT-106.9	Birmingham	WODL, oldies	80's hits	
		(WODL call sign a	nd format moves to 97.3 MHz, Homewo	ood, AL)	
	WODL-97.3	Homewood (Birmingham)	WRLR, rock	oldies	
AZ	KMYL-1190	Tolleson (Phoenix)	oldies	adds talk	
		(KMYL is be	ginning a transition to an all-talk forma	t)	
BC	CHLY-FM-101.7	Nanaimo	new	variety	
CA	KWWV-106.1	Santa Margarita	rhythmic CHR	adds T-Man (AM drive)	
	KKZQ-100.1	Tehachapi (Lancaster)	new	WWI,rhythmic oldies	
	KDIA-1640	Vallejo (San Francisco)	religious teaching	business news & talk	
		(KDIA b	egins an LMA with Q Tube Broadcast)		
GA	WEGF-97.5	Fayetteville (Atlanta)	WHTA, urban contemporary	black gospel	
	WHTA-107.9	Hampton (Atlanta)	WEGF, urban contemporary//WHTA	urban contemporary	
	(Th	e WHTA urban contemporary	format completes its migration fron 97	.5 MHz to 107.9 MHz)	
IA	KKNL-97.3	New London	new	adult contemporary//KKMI	
IL	WFPS-92.I	Freeport	adult contemporary	country	
IN	WHLLC-89.9	Hanna	new	religious teaching	
	WNVI-1460	North Vernon	news-talk	ABC, adult standards	
		(WNVI star	ts an LMA-to-buy with WJCP and WJLR)	
	WJLR-91.5	Seymour	contemporary Christian	adds K-Love, contemporary Christian	
KS	KKCI-102.5	Goodland	Jones, oldies	Jones, adult contemporary	
	KSEK-1340	Pittsburg (Joplin, MO)	classic country	ESPN,sports	
MO	KTTF-I260	Springfield	classic country	adds morning news block	
MS	WJWF-1400	Columbus	sports//WSSO	CNN,news//WSSO	
	WSSO-1230	Starkville (Columbus)	sports	CNN,news	
MT	KLTC-FM-I07.5	Superior (Missoula)	silent	adult contemporary	
		(KLTC-FM is in an	LMA with KBAZ, KGVO, KLCY and KY	'SS-FM)	
MX	XHTO-I04.3	Ciudad Juarez (El Paso, TX)	romantica	CHR	
NM	KCLV-1240	Clovis	country	ESPN,sports	
ON	CKDX-FM-88.5	Newmarket (Toronto)	rhythmic oldies	adult standards	
PA	WQHZ-102.3	Erie	WLKK, stunting	classic hits	
		(WQHZ	also carries Bob & Tom in AM drive)		
	WCHE-I520	West Chester (Phila.)	talk & classical music	talk & adult standards	
SC	WKHT-93.7	Bishopville	urban AC	country	
		(The urban AC fo	ormat moves to new LMA partner WWK	T-FM)	
	WWKT-FM-99.3	Kingstree	ABC,R&B oldies	ABC,urban AC	
	(WWKT-FM enter	s an LMA-to-buy with WDXY	, WIBZ and WKHT and adds ABC's Ton	n Joyner as the morning show)	
	WIBZ-95.5	Wedgefield	oldies	adds John Boy & Billy (AM drive)	
TN	WTCK-FM-100.7	Middleton	new	urban AC	
	WDEH-800	Sweetwater	southern gospel//WDEH-FM	southern gospel	
	WLOD-FM-98.3	Sweetwater	WDEH-FM, southern gospel	oldies	
TX	KQVT-92.3	Victoria	tejano	adult contemporary	
		(KQVT joins a co	mbo with country KIXS and classic rock		
WA	KLES-98.7	Mabton (Yakima)	contemporary Christian	reported silent	

CONSTRUCTION PERMIT ACTIVITY

^{*=}non-commercial station. &=reapplication. +=competes with existing application.

<u>STATE</u>	<u>STATION</u>	<u>CITY</u>	ACTIVITY
AZ	KOAS-FM-105.7	Dolan Springs	built new auxiliary facility
	KRTE-FM-89.5*	Drake	increases to 2,497 ft, adds DA
CA	KRRE-FM-I04.3	Davis	built new auxiliary facility
	KLVJ-FM-100.1*	Julian	increases to IIO w, 2,228 ft, adds DA
	KFMB-FM-100.7	San Diego	redescribes xmtr location as 32-50-17 x 117-14-57
	KLRD-FM-90.1*	Yucaipa	upgrades to class B from class A, increases to 550 w, 3,642 ft
			adds DA, changes xmtr location to 34-3-18 x 116-53-35
FL	WMFQ-FM-92.9	Ocala	redescribes xmtr location as 29-04-45 x 82-05-31
GA	WPNG-FM-101.9	Pearson	upgrades to class C3 from class C3, change to 12900 w, 459 ft, adds DA
ME	WGUY-FM-I02.I	Dexter	decreases to 23000 w
MI	WCXT-FM-I05.3	Hart	downgrades to class C2 from class C1, change to 28000 w, 659 ft
			redescribe xmtr location as 43.40.34 x 86.14.20
NH	WMEX-FM-I06.5	Farmington	increases to 486 ft
OH	WDKF-FM-94.5	Englewood	built new auxiliary facility
PA	WLGL-FM-92.3	Riverside	increases to 930 w
VA	WFHG-FM-92.7	Abingdon	changes to 1600 w, 627 ft, changes xmtr location to 36-41-31 x 82-9-16
	WCUL-FM-I03.I	Culpeper	built new auxiliary facility

M Street recorded data for the week of October 24, 2001

STATE	STATION	<u>CITY</u>	<u>ACTIVITY</u>
AR	KQOR-FM-I05.3	Mena	changes to I2500 w , 469 ft, changes xmtr location to 34-32-42 x 94-18-21
CA	KLAX-FM-97.9	East Los Angeles	built new auxiliary facility
	KCIV-FM-99.9	Mt. Bullion	increases to 1960 w,
	KVCR-FM-91.9*	San Bernardino	upgrades to class B from class BI, increases to 3800 w
	KIFM-FM-98.1	San Diego	changes to 26500 w, 686 ft, redescribe xmtr location as 32.50.17 x 117.14.57
FL	WPOZ-FM-88.3*	Union Park	built new auxiliary facility
IA	KAYL-FM-101.7	Storm Lake	downgrades to class C2 from class C1, decreases to 50000 w
IL	WBEL(CP)-FM-88.5*	Cairo	license to cover for new station
	WLWJ(CP)-FM-88.I*	Petersburg	license to cover for new station
	WKIO-FM-92.5	Urbana	changes to 16000 w, 410 ft, changes xmtr location to 40-0-45 x 88-8-29
IN	WHLLC(CP)-FM-89.9*	Hanna	license to cover for new station
KY	WBVX-FM-92.I	Carlisle	upgrades to class C2 from class C3, increases to 32000 w, 610 ft,
			changes xmtr location to 38-11-19 x 84-22-13
MA	WORC-FM-98.9	Webster	changes to 1880 w, 410 ft
MD	WBJC-FM-91.5*	Baltimore	built new auxiliary facility
	WZBA-FM-I00.7	Westminster	built new auxiliary facility
MN	KBFH-FM-106.9	Moose Lake	increases to 6000 w, 118 ft, changes xmtr location to 46-30-20 x 92-41-10
MO	KWMU-FM-90.7*	St. Louis	downgrades to class CI from class C, decrease to 948 ft
NC	WJMH-FM-102.1	Reidsville	redescribes xmtr location as 36-16-33 x 79-56-26
	WKZL-FM-107.5	Winston-salem	built new auxiliary facility
OK	KIXR-FM-104.7	Ponca City	upgrades to class C3 from class A, changes to 25000 w, 292 ft
OR	KRSK-FM-105.1	Salem	increases to 97000 w
SC	WIBZ-FM-95.5	Wedgefield	increases to 6000 w, 328 ft
uT	KKDS-AM-1060	South Salt Lake	decreases to 149 w nights, ND from DA-N, changes xmtr loc.
			to 40-32-8x II2-4-38
WA	KWCW-FM-90.5*	Walla Walla	decreases to -52 ft, redescribes xmtr location as 46-4-11 x 118-19-51

FACILITIES/PARAMETERS: APPLICATIONS (& reapplication) [docket number]

Applications by existing stations to change their currently-licensed operating parameters to the parameters noted.

<u>STATE</u>	<u>STATION</u>	<u>CITY</u>	ACTIVITY
CA	KSSE-FM-97.5	Riverside	build new auxiliary facility
CT	WINE-AM-940	Brookfield	direct measurement of antenna power
ΙL	WLRA-FM-88.1*	Lockport	change 140 w, 131 ft, redescribe xmtr location as 41-36-10 x 88-4-51
ME	WRED-FM-95.9	Saco	increase to 4100 w, 397 ft, change xmtr location to 43-32-33 x 70-24-17
MT	KPKX-FM-97.5	Livingston	increase to 774 ft, change xmtr location to 45-40-24 x 110-52-4
ОН	WQAL-FM-104.1	Cleveland	change 13000 w, 961 ft, change xmtr location to 41-20-28 x 81-44-24
ОН	WFXJ(CP)-FM-107.5	North Kingsville	change to 3600 w, 427 ft, change xmtr location to 41-53-4 x 80-38-28
SC	WJES-FM-92.1	Saluda	increase to 6000 w, change xmtr location to 34-2-23 x 81-39-53
TX	KHYS-FM-100.7	Abilene	build new auxiliary facility
	KIXK(CP)-FM-99.3	Linden	change xmtr location to 32-35-17 x 94-58-53, change city of license
			to White Oak, TX
VA	WWHV-FM-I02.I	Virginia Beach	increase to 328 ft DA, change xmtr location to 36-45-7 x 76-8-57
WV	WVPN-FM-88.5*	Charleston	change to 17250 w, 712 ft, add DA, chamge xmtr location to 38-16-42 x 81-31-38
WY	KDWY(CP)-FM-105.3	Diamondville	upgrade to class CI from class C2, increase to 67000 w, 1,161 ft
			change xmtr location to 41-50-51 x 110-51-2

M Street recorded data for the week of October 24, 2001

<u>STATE</u>	<u>STATION</u>	CITY	ACTIVITY
ΑZ	KSWG-FM-94.I	Wickenburg	move to 96.3 Mhz
CA	KCRU-FM-89.I*	Oxnard	increase to 850 w, add DA
IL	WKMQ-FM-96.7	Loves Park	change to 2200 w, SSI ft, add DA, change xmtr location to 42-21-48 x 89-8-6
IN	WFRN-AM-1270	Elkhart	changes xmtr loc. to 41-37-18 x 85-57-37
KY	WPKE-FM-I03.I	Elkhorn City	change to 1200 w, 741 ft, DA, change xmtr location to 37-27-57 x 82-33-4
		•	change city of license to Coal Run, KY
MD	WSDL-FM-90.7*	Ocean City	increase to 18500 w
MN	KLFN(CP)-FM-106.5	Sunburg	change to 6000 w, 328 ft, redescribe xmtr location as 45-22-13 x 95-8-26
MO	KFFW(CP)-FM-89.9*	Cabool	upgrade to class C3 from class A, increase to 11000 w, 492 ft, change xmtr
			location to 37-5-32 x 92-3-10
NC	WVBZ-FM-100.3	High Point	increase to 1,125 ft, change xmtr location to 35-56-14 x 79-26-29
	WAAE-FM-91.9*	New Bern	decrease to 350 w
	WZRU-FM-88.5*	Roanoke Rapids	decrease to 34000 w
	WDVV-FM-89.7*	Wilmington	change to 700 w, 299 ft, change xmtr location to 34-10-52 x 78-2-33
NJ	WJPH-FM-89.9*	Woodbine	increase to 470 w, 128 ft
NY	WSCP-FM-101.7	Pulaski	increase to 3700 w, 420 ft, redescribe xmtr location as 43-36-28 x 75-58-23
PA	WGRC-FM-91.3*	Lewisburg	downgrade to class A from class BI, change to 3000 w, 322 ft, add DA,
			change xmtr location to 40-56-40 x 76-52-45,
TX	KBCX-FM-91.5*	Big Spring	upgrade to class C2 from class A, change to 33000 w, 305 ft
	KXBJ-FM-89.3*	Victoria	change to 17000 w, 328 ft, redescribe xmtr location as 28-48-15 x 96-58-52
UT	KUBL-FM-93.3	Salt Lake City	decrease to 25000 w, redescribe xmtr location as 40-39-34 x 112-12-5





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FACILITIES/PARAMETERS: GRANTS (& reapplication) [docket number]

Applications by existing stations to change their currently-licensed operating parameters to the parameters noted.

* *	•	•	
<u>STATE</u>	STATION	CITY	APPLICATION
AL	WASG-AM-550	Atmore	changes xmtr loc. to 31-0-26 x 87-32-15
CA	KSQR-AM-1240	Sacramento	direct measurement of antenna power
GA	WDMG-AM-860	Douglas	direct measurement of antenna power
IL	WEGY-FM-100.9	Pana	change to 6000 w, 328 ft, change xmtr location to 39-47-11 x 88-59-29,
			change city of license to Macon, IL
	WCOY-FM-99.5	Quincy	one step application to upgrade to class CI from class B, change to 100000 w
		-	489 ft change xmtr location to 39.56.30 x 91.35.3
IN	WATI-FM-89.9*	Vincennes	decrease to 4500 w, redescribe xmtr location as 38.41.47 x 87.26.27
LA	WJNH-FM-107.3	Baker	change to 4270 w, 389 ft, change xmtr location to 30.28.26 x 91.3.37
	WHMD-FM-I07.I	Hammond	change to 3230 w, 453 ft, change xmtr location to 30.25.32 x 90.17.1
	KCIL-FM-107.5	Houma	downgrade to class C2 from class C1, decrease to 28780 w
MA	WEIM-AM-I280	Fitchburg	direct measurement of antenna power
ME	WDEA-AM-I370	Ellsworth	direct measurement of antenna power
MS	WBYP-FM-I07.I	Belzoni	change to 9400 w, 531 ft
NM	KABQ-AM-1350	Albuquerque	direct measurement of antenna power
ОН	WBRJ-AM-910	Marietta	direct measurement of antenna power
	WBBW-AM-I240	Youngstown	direct measurement of antenna power
OK	KNYD-FM-90.5*	Broken Arrow	decrease to 88000 w
OR	KMTK-FM-99.7	Bend	upgrade to class C2 from C3, increase to 30000 w DA
PA	WZWW-FM-95.3	Bellefonte	decrease to 790 w redescribe xmtr location as 40.53.35 x 77.51.48
TX	KBFM-FM-I04.I	Edinburg	increase to 1,224 ft change xmtr location to 26.6.2 x 97.50.21
	KDOS-FM-107.9	Gainesville	upgrade to class CI from class C3, increase to 100000 w, 981 ft, add DA,
			change xmtr location to 33-19-42 x 97-3-56, change city of license to
			Lewisville, TX
VA	WDZY-AM-I290	Colonial Heights	direct measurement of antenna power
WA	KDRK-FM-93.7	Spokane	increase to 60000 w. 2,425 ft redescribe xmtr location as 47.34.14 x 117.4.55

M Street recorded data for the week of October 24, 2001

<u>STATE</u>	STATION	CITY	APPLICATION
CA	KELT-FM-92.7	Riverside	change to 280 w. 1,473 ft, change xmtr location to 34.36.44 x 117.17.27,
			change city of license to Adelanto, CA
CO	KCRT-AM-I240	Trinidad	direct measurement of antenna power
KS	KSKU-FM-97.1	Hutchinson	upgrade to class C2 from class C3, increase to 50000 w, 492 ft,
			change xmtr location to 37-48-3x 97-56-49
MI	WTRX-AM-I330	Flint	direct measurement of antenna power
NC	WIFM-FM-100.9	Elkin	change to 470 w, 705 ft, redescribe xmtr location as 36-11-50 80-50-13
PA	WAMO-FM-106.7	Beaver Falls	change to 38000 w . 568 ft. drop DA, change xmtr location
			to 40-37-IIx 80-5-37
	WSSZ-FM-I07.I	Greensburg	change to 4300 w, 305 ft DA, change xmtr location to 40-17-56x 79-20-33
	WRIJ-FM-106.9*	Masontown	change to 980 w, 810 ft, change xmtr location to 39-42-17x 79-46-30
	WMMR-FM-93.3	Philadelphia	change to 16500 w, 866 ft
	WKBI-AM-I400	St. Marys	direct measurement of antenna power
uт	KCFM(CP)-FM-99.1	Levan	move to 96.7 Mhz, upgrade to class C from class A, increase to 100000 w (h),
			1,890 ft, add DA, change xmtr location to 39-20-11x 111-27-5

CALL SIGN/ STATION NAME CHANGES # Indicates sale

Former call letters and newly-assigned call letters with station identifiers where available.

<u>STATE</u>	<u>STATION</u>	<u>CITY</u>	NEW CALL SIGN	GRANT DATE	STATION NAME
CA	KOQI-1200	Soquel	KYAA	10/12/2001	
	KROY-1590	Victorville	KATJ	10/9/2001	The Music And Memories Station
IA	KHAM-95.5	St. Ansgar	KJCY	10/25/2001	Ham Radio
łL	WSQR-FM-I06.3	Genoa	WYCH-FM	10/26/2001	
IN	WMYS-1430	Indianapolis	WXNT	10/15/2001	NewsTalk 1430
MO	KOTT-107.7	Otterville	KCVK	10/23/2001	Total Christian Radio
PA	WLKK-102.3	Erie	WQHZ	10/23/2001	Z-102
TX	KVLL-1490	Woodville	KWUD	10/15/2001	The Voice of Tyler County
WI	WIBU-1240	Poynette	WHFA	10/16/2001	•

M Street recorded data for the week of October 24, 2001

<u>STATE</u>	STATION	<u>CITY</u>	NEW CALL SIGN	GRANT DATE	STATION NAME
AL	WODL-106.9	Birmingham	WBPT	10/17/2001	106.9 The Point
	WRLR-97.3	Homewood	WODL	10/17/2001	Oldies 97.3
AZ	KBYE-105.7	Dolan Springs	KOAS	08/14/2001	The Oasis
GA	WLDA-96.7	Peachtree City	WXVV	10/11/2001	Mix 96.7 & 105.7
KY	WZTO-101.1	Russellville	WUBT	10/15/2001	The Beat
NV	KOAS-102.3	Wendover	KVUW	08/14/2001	
PA	WXBE-97.9	Hazleton	WAOZ	10/11/2001	Z-Rock
	WXAR-95.7	Olyphant	WEOZ	10/11/2001	Z-Rock
TN	WDEH-FM-98.3	Sweetwater	WLOD-FM	10/15/2001	Oldies 98.3
VT	WCFR-93.5	Springfield	WXKK	10/08/2001	Kixx Country

PROPOSED STATION TRANSFERS (314 asset sale, 315 transfer of control, 316 reorganization)

STATE	STATION	<u>CITY</u>	<u>FORM</u>	<u>APPLICANTS</u>
AZ	KXEG-AM-I280	Phoenix	314	from Mortenson Broadcasting Company of Arizona, LLC to James Crystal Enterprises of Phoenix, Inc.
СО	KPMX-FM-105.7	Sterling	314	from Phillip J. Adams to JMS Broadcasting, LLC
СТ	WCNI-FM-91.1*	New London	315	from Connecticut College Broadcasting Assoc, Inc (old board) to Connecticut College Broadcasting Assoc, Inc. (new board)
FL	WSTU-AM-I450	Stuart	316	from David M. Pomerance & Barry G. Marsh to David M. Pomerance
GA	WGAU-AM-1340	Athens	316	from Charles E. Giddens to Estate of Charles Edwin Giddens
	WLOV-AM-I370	Washington	316	from Charles Edwin Giddens to Estate of Charles Edwin Giddens
	WXKT-FM-I00.I	Washington	316	from Charles Edwin Giddens to Estate of Charles Edwin Giddens
MA	WGFP-AM-940	Webster	316	from Jon R. Powell and Powell Communications LLC to Eric Seltzer
	WORC-AM-I3I0	Worcester	316	from Jon R. Powell and Powell Communications LLC to Eric Seltzer
MI	WATZ-AM-I450	Alpena	316	from Ross A. Biederman to Ross A. Biederman Living Trust
	WATZ-FM-99.3	Alpena	316	from Ross A. Biederman
	WBCM-FM-93.5	Boyne City	316	to Ross A. Biederman Living Trust from Ross A. Biederman to Ross A. Biederman Living Trust

PROPOSED STATION TRANSFERS (314 asset sale, 315 transfer of control, 316 reorganization)

<u>STATE</u>	<u>STATION</u>	<u>CITY</u>	<u>FORM</u>	<u>APPLICANTS</u>
MI	WCZW(CP)-FM-107.9	Charlevoix	316	from Ross A. Biederman
				to Ross A. Biederman Living Trust
NC	WKVS-FM-103.3	Lenoir	314	from Foothills Broadcasting, Inc.
				to Foothills Radio Group, LLC
	WKGX-AM-I080	Lenoir	314	from Furniture City Broadcasters, Inc
				to Foothills Radio Group, LLC
NY	WABY-AM-1400	Albany	316	from Galaxy Communications, LLC
				to Lordad of Albany, Lp
OK	KEOR-AM-IIIO	Atoka	316	from Robert S. Sullins
				to Keystone Broadcasting Corporation
	KHKC-FM-I03.I	Atoka	316	from Robert S. Sullins
				to Keystone Broadcasting Corporation
TN	WZYZ(CP)-FM-90.1*	Spencer	314	from Optimum Impact, Inc.
				to Church Faith Trinity Assemblies
TX	KXIT-FM-95.9	Dalhart	314	from Robert J. Beller / Dba Dalhart Broadcasters
				to Dalhart Radio, Inc.
	KXIT-AM-1240	Dalhart	314	from Robert J. Beller / Dba Dalhart Broadcasters
				to Dalhart Radio, Inc.
WI	WRJQ-AM-IS70	Appleton	315	from Wesley Koeffler
				to Jane Koeffler

M Street recorded data for the week of October 24, 2001

<u>STATE</u>	<u>STATION</u>	<u>CITY</u>	<u>FORM</u>	APPLICANTS
IA	KKSI-FM-I01.5	Eddyville	316	from Donald Linder
		•		to Bruce Linder
IL	WKKD-AM-IS80	Aurora	314	from Nextmedia Licensing, Inc.
				to Kovas Communications Of Indiana, Inc.
IN	WEAX-FM-88.3*	Angola	316	from Jim Caldwell, Robert Jannen, Et Al (old Board)
		-		to Earl F. McNaughton, John A. Pittman, Et Al. (new)
	WWWY-FM-104.9	Columbus	314	from Columbus Radio, Inc.
				to White River Broadcasting Company, Inc.
	WNVI-AM-1460	North Vernon	314	from White River Broadcasting Company, Inc.
				to Columbus Radio, Inc.
	WRBR-FM-I03.9	South Bend	316	from David L. Hicks (deceased)
				to Sally Hicks, Personal Rep.
MN	KQPR-FM-96.1	Albert Lea	314	from Cumulus Licensing Corp.
				to Hometown Broadcasting, Inc.
	KOWO-AM-II70	Waseca	314	from Cumulus Licensing Corp.
				to Hometown Broadcasting, Inc.
	KRUE-FM-92.I	Waseca	314	from Cumulus Licensing Corp.
				to Hometown Broadcasting, Inc.
NE	KURK(CP)-FM-I02.9	Imperial	316	from Terry G. Peters
				to David M. Stout
	KRFS-FM-103.9	Superior	314	from Superior Broadcasting Incorporated
				to CK Broadcasting, Inc.
	KRFS-AM-1600	Superior	314	from Superior Broadcasting Incorporated
				to CK Broadcasting, Inc.
ОН	WJZE-FM-97.3	Oak Harbor	316	from James A. Lorenzen
				to Daniel Haslinger
OR	KZNX-FM-89.7*	Astoria	316	from Columbia Heights Christian Academy
				to Columbia Heights Assembly of God

October 31, 2001 M Street Journal

II

cont. PROPOSED STATION TRANSFERS (314 asset sale, 315 transfer of control, 316 reorganization)

STATE	<u>STATION</u>	<u>CITY</u>	<u>FORM</u>	APPLICANTS
PR	WTCV-AM-ISIO	Lajas	314	from International Broadcasting Corporation
				to Perry John Galiano Cruz
	WQII-AM-II40	San Juan	314	from Communications Counsel Group, Inc.
				to Broadcasting Network of Puerto Rico
SC	WJZX-FM-99.7	Port Royal	314	from Barnacle Broadcasting Co., Ltd.
				to Apex Broadcasting, Inc.
TX	KXGJ-FM-101.7	Bay City	316	from Steven M. Kirk
				to Peter G. Scalfano
	KIOX-FM-96.9	El Campo	316	from Steven M. Kirk
				to Peter G. Scalfano
uT	KGNT-FM-I03.9	Smithfield	314	from KGNT, Inc.
				to M. Kent Frandsen
	KNFL-FM-104.9	Tremonton	314	from KNFL, Inc.
				to 3 Point Media - Utah, LLC

This week, Pamal Broadcasting filed application 316s for all of its stations, going from Pamal Broadcasting, Inc. to 6 Johnson Road Licenses, Inc.

GRANTED STATION TRANSFERS (314 asset sale, 315 transfer of control, 316 reorganization)

<u>STATE</u>	STATION	<u>CITY</u>	<u>FORM</u>	APPLICANTS
AL	WAWV-FM-98.3	Sylacauga	314	from Coosa Valley Broadcasting, Inc.
				to Williams Communications, Inc.
AZ	KBZR-FM-106.5	Arizona City	314	from Big City Radio-Phoenix, LLC
				to HBC License Corporation
	KDDJ-FM-100.3	Globe	314	from Big City Radio-Phoenix, LLC
				to HBC License Corporation
	KEDJ-FM-106.3	Sun City	314	from Big City Radio-Phoenix, LLC
				to HBC License Corporation
	KSSL-FM-I05.3	Wickenburg	314	from Big City Radio-Phoenix, LLC
				to HBC License Corporation
CA	KTHO-AM-S90	South Lake Tahoe	314	from Alan Slater, Trustee
				to Paradise Broadcasting, Inc.
IN	WEAX-FM-88.3*	Angola	316	from Jim Caldwell, Robert Jannen, Et Al (old Board)
107		• "		to Earl F. Mcnaughton, John A. Pittman, Et Al. (new
KY	WANY-AM-1390	Albany	316	from Phyllis Butler
	MAN IV FNA 107 3	A.11	3.4	to Phyllis Butler Estate, Pamela Allred, James T. But
	WANY-FM-106.3	Albany	316	from Phyllis Butler
	MAITC TM 103.0	0.1.1.	214	to Phyllis Butler Estate, Pamela Allred, James T. But
	WNTC-FM-103.9	Drakesboro	316	from Nashville's Sports Radio, Incorporated
ME	WODY AND 1220	Calais	216	to Nashville's Sports Radio, Incorporated from Michael P. Goodine
IVIE	WQDY-AM-1230	Calais	316	
	WQDY-FM-92.7	Calais	316	to William G. McVicar from Michael P. Goodine
	WQD1-FWI-92.7	Calais	310	to William G. McVicar
MN	KHME-FM-IOI.I	Winona	314	from Family Radio, Inc.
1411.4	KI IMIL-I MI-IOI.I	vviiiolia	דוכ	to KAGE, Inc.
NE	KURK(CP)-FM-102.9	Imperial	316	from Terry G. Peters
146	Karkk(Cr / TW 102.7	Imperial	310	to David M. Stout
ОН	WDLR-AM-ISSO	Delaware	314	from Christian Community Church - Westerville
	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	D Clarrai C		to The Fifteen Fifty Corporation
SC	WHLZ-FM-92.5	Manning	314	from Cumulus Licensing Corp.
3-0		0		to Apex Broadcasting, Inc

cont. (GRANTED STATION T	TRANSFERS (314	4 asset sale, 3	15 transfer of control, 316 reorganization)
<u>STATE</u>	STATION	<u>CITY</u>	<u>FORM</u>	APPLICANTS
TX	KXGJ-FM-101.7	Bay City	316	from Steven M. Kirk
	KIOX-FM-96.9	El Campo	316	to Peter G. Scalfano from Steven M. Kirk
	KCLR-AM-I530*	Ralls	314	to Peter G. Scalfano from Pete Rodriguez
WA	KIKN-AM-I290	Port Angeles	314	to Paulino Bernal from Radio Pacific, Inc.
***	KIKI 4-7 UVI-1270	Tortrangeres	311	to Caron Broadcasting, Inc.
M Street	recorded data for the	week of October	24, 2001	
STATE	STATION	CITY	<u>FORM</u>	<u>APPLICANTS</u>
AZ	KRCY-FM-92.7	Kingman	314	from Hualapai Broadcasters, Inc.
				to Spectrum Scan, LLC
FL	WEAG-AM-1490	Starke	316	from Benjamin F. Dickerson, Executor
				to Benjamin F. Dickerson
	WEAG-FM-I06.3	Starke	316	from Benjamin F. Dickerson, Executor
				to Benjamin F. Dickerson
GA	WSLE-FM-I02.3	Cairo	314	from Lovett Communications, Inc.
				to Cumulus Licensing Corp.
MI	WTLZ-FM-I07.I	Saginaw	314	from Cumulus Licensing Corp.
				to Wilks License Co., LLC
NY	WABY-AM-1400	Albany	315	from Tele-Media Company of Eastern New York, LLC
				to Galaxy Communications, LLC
	WKLI-FM-94.5	Ravena	315	from Tele-media Company Of Eastern New York, LLC
				to Galaxy Communications, LLC
ОН	WGNZ-AM-III0	Fairborn	315	from Velma and Norman Livingston
				to Timothy L. Livingston
TN	WMCH-AM-I260	Church Hill	316	from WTZY-AM, Inc.
				to Tri-City Radio, LLC
	WMGC-AM-810	Murfreesboro	316	from Radio 810 Nashville, Incorporated
				to Radio 810 Nashville, Limited
	WGNS-AM-1450	Murfreesboro	315	from Raymond G. Kalil
				to Bart Walker
	WEYE-FM-I04.3	Surgoinsville	316	from WTZY-AM, Inc.
			٠	to Tri-City Radio, LLC
VT	WCMD-FM-89.9*	Barre	316	from Christian Ministries, Inc. (old board)
				to Christian Ministries, Inc. (new board)
	WGLY-FM-91.5*	Bolton	316	from Christian Ministries, Inc. (old board)
				to Christian Ministries, Inc. (new board)
	WCMK(CP)-FM-91.9*	Putney	316	from Christian Ministries, Inc. (old board)
		·		to Christian Ministries, Inc. (new board)
	WCKJ-FM-90.5*	St. Johnsbury	316	from Christian Ministries, Inc. (old board)
		•		to Christian Ministries, Inc. (new board)
	WGLV-FM-91.7*	Woodstock	316	from Christian Ministries, Inc. (old board)

October 31, 2001 M Street Journal

to Christian Ministries, Inc. (new board)

TRANSACTION BRIEF

The following items are based on recent, noteworthy ownership-transfer applications filed with the FCC. The information is based on FCC contracts filed with the Commission and made public within the last few weeks. Market and revenue information is based on data culled from Duncan's American Radio and from M Street's own databases. When known, broker notices are included. Fax releases to Tom Taylor, (609) 883-5696.

Fresno, CA:

Hispanic Broadcasting finally cracks the Fresno market by purchasing move-in KAJZ from Ed Hoyt for \$5M – or maybe eventually \$5.5M. Fresno is a vibrant Hispanic market, and that's the potential that Hispanic Broadcasting sees - though Entravision, Lotus, Rak, Radio Unica and even Infinity are already busy doing Spanish-language formats there now. KAJZ is poised to move in from Merced, relicensing to North Fork, and moving up the dial from 107.7 to 107.9 MHz. In separate deal Hoyt sold his other three Merced stations to Mapleton for \$4.3M: "Oldies 97.5" KABX-FM, news/talk KYOS at 1480, and AC "Big 106" KIBG. As for KAJZ — we expect its smooth jazz to vanish once HBC takes over. Broker on the deal was Greg Guy of Patrick Communications.

Willcox, AZ:

East of Tucson, Lakeshore Media -Chicago-based Chris Devine and Bruce Buzil — buys KHIL and KWCX-FM, licensed to Willcox. The FM involved is a directional Class C2 at 104.9, licensed for 730 watts, but at a tremendous height above average terrain: 3175 feet. Though the transmitter is east of Willcox (and away from Tucson). William Konopnicki's Cathy Ann Enterprises put KWCX on the air in early '99. Devine and Buzil have been savvy planners when it comes to other FMs, so this is one to watch. Format-wise, KWCX does soft AC as "Magic 104.9." While sister KHIL is classic country. The AM is a 1250 KHz facility licensed to Willcox, with 5-kw day, 196-w night. Price is \$1.1M, and brokers on the sale are Kalil & Co.

Flagstaff, AZ:

Flagstaff-Prescott is now an Arbitronrated market (#157), and Ed Seeger's group pays \$3,875,000 for KVNA-AM/ FM there. We've noticed that Seeger's name is often linked to intricate move-in schemes — so keep an eye on what happens to KVNA-FM. It's a big Class C at 97.5 MHz, currently doing AC as "Sunny", and the current owner — Grant Hafley's Yavapai Broadcasting — has had it for less than a year. He acquired KVNA-AM/FM along with rocker KZGL, Cottonwood from Regent when it motored away from Flagstaff. It appears that Hafley's making a tidy profit on the resale — and he's keeping KZGL, to boot. In the general area, Hafley's Yavapai also holds country KVRD, oldies "Cloud" KKLD, and standards KYBC, Cottonwood. But let's get back to the buying group: Ed Seeger, James Fort and Andrew Guest are the principals of Arizona Radio Partners, LLC. Brokers on the deal are American Media Services and Tucsonbased Kalil & Co.

Elizabethtown, KY:

FM talker WULF, Hardinsburg (94.3) sells for \$1,150,000. Buyer of "Powertalk" is Skytower Communications-94.3, LLC, coowned by Bill Evans and Marilyn Evans. For the Evanses, WULF represents a double-up for their hot AC "Quixie" WQXE in Elizabethtown. They're also involved with country WGGC, Glasgow, KY, down near Bowling Green. This latest purchase is WULF, a C3 at 94.3. Seller Terry Forcht does business as Key Broadcasting, and he's still got 18 stations in Kentucky, Illinois and Indiana, including country WACF in the Terre Haute market. Broker on the \$1,150,000 sale of WULF: Ed Henson of Louisville-based Henson Media.■

cont. from page 3

WASHINGTON THIS WEEK

in Washington, D.C. to accept delivery of filings on a more permanent basis." Meanwhile, for plain old mail, keep using the Portals mailing address for the FCC but better still, do your filing electronically. The Commission still wants documents sent via the Postal Service or overnight delivery (FedEx, UPS, etc.) to be addressed to the Portals at 445 12th Street, SW. But they won't be opened there. The FCC will transport them to Capitol Heights. The Public Notice (DA 01-2436) supersedes rules permitting the hand filing of documents at the Portals.

Stations get a temporary 60-day break from the Public File rule because of anthrax worries and mail-handling concerns at stations.

Mailed-in comments and suggestions are supposed to be placed in the station's Public File — and you can bet that an unannounced inspection by an FCC field agent will include a request to see the Public File. But the FCC buys the NAB's argument that these are extraordinary circumstances, given FBI warnings about mail. And it grants a 60day waiver so as to "minimize any public health risk to station personnel."

Doubtful the FCC will change its controversial local-market definition.

There's just very little interest in modifying the rules that many experts have called illogical. Kagan seminar speaker Lew Paper says "the DOJ has always regarded the FCC market definitions as idiotic." But there's no hue and cry about changing the "cockamamie way" the FCC uses two different definitions, at different points in the process of determining how many stations can be owned. Attorney Paper says "the train has left the station" on localmarket definition, and "it's inconceivable they'd go back. The FCC is a day late and a dollar short." ■

TRANSACTION BRIEF

Green Bay, WI:

Cumulus converts its multi-year LMA of WDUZ/WQLH to a buy. Looks like Lew Dickey and Bill Laird hit one of the "windows" in their long-term LMA, and Laird took advantage of his "put" option to require Cumulus to buy the combo for \$7M. Stations are sports "Fan" WDUZ, a one-kilowatt fulltimer at 1400 KHz. And hot AC "Star 98" WQLH, a class CI at 98.5. The sizable Cumulus-owned cluster already contains stations such as regional "Fox" rocker WXWX/WWWX. But the overwhelming radio presence in the hometown of the Packers and Lambeau Field is Midwest Communications. Duncan's American Radio estimates that Midwest pocketed 55% of the market's 2000 radio revenue of \$15.2M.

Sterling, CO:

Northeast of Denver, Phil Adams deals newly-upgraded AC KPMX, Sterling for \$695,000. Phil's "Adams Entertainment Group" has owned KPMX for over a decade — but that's about to change. Something that's already changed is the KPMX technical facility: It recently upgraded from a class A at 105.5 to a C3 that's up the dial one notch, at 105.7. Phil Adams sells standalone KPMX to JMS Broadcasting, which will LMA it before closing. The three principals of

JMS are equal one-third partners: Alexander Creighton, Kevin Shaffer and Ross Miller.

Charleston, SC:

The taxman is at the door for the Pearce family, so their Apex Broadcasting buys modern rocker WAVF, Hanahan, SC for \$6M. Seller is the group formerly known as Emerald City Radio Partners, and the station is WAVF, a Cl at 96.1. We say "the taxman's at the door" because Houston Pearce and Dean Pearce have a December 12 deadline to reinvest proceeds of a previous sale — or lose significant tax benefits. The Pearces' Apex recently agreed to buy Florence and Charleston-area country WHLZ, Manning, SC from Cumulus, and Savannah and Charleston-area smooth jazz WJZX, Port Royal from Pegram Harrison. Kalil brokered this most recent transaction, for WAVF.

Downstate Illinois:

Bud Walters expands with three stations from Roger Coleman and Steve Samet. After a full 50 year career in broadcasting, and a stint serving on the NAB Radio Board, Roger Coleman is retiring. His partner in seller Discovery Group LLC is Steve Samet — who's currently serving on the NAB Board as

the rep from Illinois. Samet still owns three Illinois stations east of the Quad Cities, including WZOE-AM/FM. The real estate involved in this deal is the area where Interstates 70 and 57 intersect, around Effingham, IL. Bud Walters — another familiar face in the NAB Boardroom — is paying \$2,375,000 for Discovery Group's three properties. Those are talker WCRA, Effingham, a 1-kw daytimer at 1090. Country WCRC, Effingham, a class B at 95.7. And AC WCBH, Casey, a B1 at 104.3. Walters is the principal of the Cromwell Group.

Superior, NE:

On the Nebraska-Kansas border, Cory Kopsa buys the country combo of KRFS-AM/FM. Kopsa owns no other stations at the moment, but sellers Herbert Hoeflicker and Ruby Hoeflicker do. Together, they own country KDNS, Downs, KS, and Ruby owns 100% of the stock of oldies "Z96.3" KZDY, Cawker City, KS. But they're selling the simulcast of Superior-licensed KRFS, with 500 watts day, 44 night, at 1600 KHz. Along with class A KRFS-FM at 103.9. Buyer Cory Kopsa pays \$130,000 plus another \$20,000 in a consultants' fee to the Hoeflickers.

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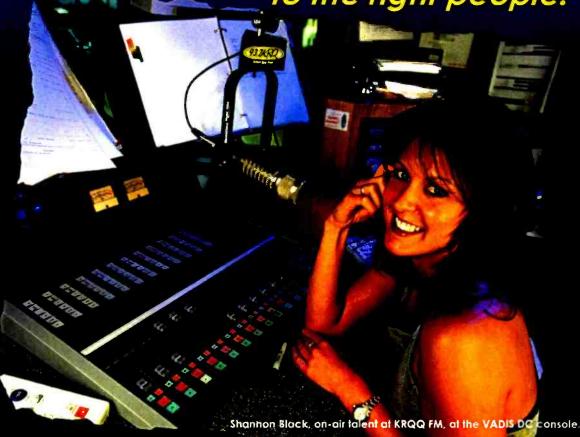
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M Street Journal of RECORD TRADIO'S JOURNAL OF RECORD TO STORY THE STORY OF THE S

November 14, 2001 Serving Radio Since 1984 Vol. 18 Issue 31

Is the FCC staking a claim in the antitrust business?

Republican Chairman Powell does a screaming 180-degree turn with the November 8 Notice of Proposed Rulemaking on local ownership – leaving observers flabbergasted. Not only does Powell tut-tut about "dangerous transactions" that have previously won approval. He wants to scrutinize FCC policy on LMAs (Local Marketing

Agreements) – and he wants to probe Joint Sales Agreements. There's more: the Commissioners are tasking the Mass Media Bureau with judging proposed deals on the basis of "product market definition, geographic definition, market participants, market shares and concentration, barriers to entry, potential adverse competitive effects, and

efficiencies
and other
public
interests."
That's
textbook
antitrust
language —
right out of the
Department of



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IN THIS WEEK'S JOURNAL OF RECORD

THE TAYLOR REPORT Shhhh! The first LPFMs have quietly gone on the air. The FCC may loosen up on its phone-call-notification rule. Tribune puts its three Denver stations up for sale. **pg 4**

TOP RADIO STORIES

WASHINGTON THIS WEEK
THE TAYLOR REPORT
FORMAT CHANGES
TECHNICAL RECORD
TRANSACTION BRIEF

1
3, 14
4
7 - 13
14 - 15

Justice, where Powell once served. But we all thought Powell wanted the FCC to leave antitrust scrutiny of deals to Justice. It's a little late for Halloween – but is Chairman Powell "channeling" former Democratic Chairman Reed Hundt?

TV, not radio, may be winning the news war

You'll see some impressive jumps in the Fall Arbitrends for some news stations, such as WINS, New York. But when it comes to keeping up with terrorism, Afghanistan and anthrax, research still under development at Arbitron apparently indicates that Americans are turning to TV, not radio. So says consultant Ed Shane, whose firm has done some of the research for Arbitron. While Ed wouldn't reveal any results, he says "there's some good news for radio, but TV got the wins — the



perceptual win and the real win." In other words, not only did TV get higher ratings, as evidenced by the September II Arbitron People Meter results from Wilmington, DE: More people believe the first place to get news is from TV. Shane says these are "visual times" — and radio airing TV news feeds has had the effect of sending listeners to the tube. "Anytime we put Peter Jennings on the air, we're saying 'Go to TV." The good news, we suppose: So far we're not seeing the shares of music stations hurt. And if you're a public radio station that leans heavily on news and information, your Fall fundraising was probably gangbusters, and you can expect a strong Fall Arbitron.



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WASHINGTON THIS WEEK

The FCC aims to end the "quagmire" of held-up station sales, but raises more questions than it answers.

Chairman Powell says "the current state of affairs is unacceptable" because of "the inordinate amount of transfers that have been stuck." But deregulatoryminded free-market fans won't like the rest of what Powell said on November 8 — not at all. He says the system "has not been an adequate guard against rapid consolidation. . . There's a difference between pro-competitive and "dangerous transactions" - a startling phrase. Here's what Powell wants: a hard look at LMAs and Joint Sales Agreements, in policy terms. A look at the "failed station" standard that bends the rules when a station is about to go dark. And the Notice invites comment about whether the statutory numerical limits (up to 8 stations in a market) square with the FCC's "public interest" mandates. It asks for comments about the effect of consolidation on the public interest. On a larger scale, the Notice wants to clean up the FCC's "red flag" rule and offer clear policy guidelines about approving deals.

Is Powell's tough rhetoric on consolidation "just for show"?

Namely, is Chairman Powell playing to Senator Hollings on radio consolidation? We've heard suggestions that the regulatory-themed rhetoric about antitrust in the November 8 Notice of Proposed Rulemaking is just that - rhetoric. Several group heads privately indicate they're not concerned. They believe Powell is trying to appease Senate Commerce Committee Chairman Fritz Hollings, and that no major changes in policy are around the corner. There is one investigation on the way, though: The FCC will review the process of consolidation in Syracuse, Rockford and Florence, saying that they've undergone significant consolidation since 1996. And that's not all: The Commission also opens the door to commenters "to file information on any local market they feel is relevant or helpful."

FCC cancels a \$4,000 phone-call fine against Infinity and Don & Mike.

The bad boys got in hot water with some Hispanic groups — and also then-FCC Commissioner Gloria Tristani — because they ridiculed El Cenizo, TX for holding town meetings in Spanish. But that's not what originally earned them a \$4,000 fine. The

FCC determined they'd broken the rule about notifying people on the phone that they're on the air (or being taped for airing). This may lead to something interesting: Infinity will ask the FCC to clarify its rules about putting calls on the air. Specifically: Can jocks at a station using a digital delay system start a phone conversation without doing the legally-required notice — then do the notice before the delay system puts the bit on the air? The FCC indicates in its "cancellation" notice of the \$4,000 fine that it expects Infinity to file a Request for Declaratory Ruling on the subject. We'd note that plenty of morning shows push the envelope on this rule (and some get caught).

Convicted felon Mike Rice loses yet again at the FCC.

The Commission makes short work of Rice's latest legal maneuver regarding some Missouri upgrade apps: "Those stations cannot be upgraded because those authorizations were revoked." Rice-owned Lake Broadcasting had a license for KBMX, Eldon, MO and a CP for KFXE, Cuba. MO. There were some table of allocation moves afoot that might have improved their signals — but the Commission says it's all moot. Rice has charged that the FCC has made this case personal, even though he's done his jailtime for sexual offenses involving minors.

It happened quietly: First LPFM stations sign on. Nearly three years after the Bill Kennard FCC began its effort to license hundreds of low-power stations across the nation, the initial batch of LPFM stations is now on the air. Among them: KEFC-LP in Turlock, CA, which debuted October 14. The 100-watt station is known as "E-Free 100.5", broadcasting religious programming from the Evangelical Free Church of Turlock. in all, 121 LPFM construction permits have been issued. The FCC continues to reject loads of LPFM apps for procedural mistakes. The Christian Community Broadcasters (CCB) estimates that 500 of the 3,250 applications will ultimately be rejected for a range of mistakes from technical errors to paperwork mishaps. The San Simone, CA, Chamber of Commerce lost its LPFM bid after giving the FCC coordinates that would have landed its transmitter in the middle of the Pacific Ocean. The CCB's John Broomall says about a third of dismissals were from groups that admitted they had operated a pirate radio station — a definite no-no under Congressional rules.

continued on page 14 >

THE TAYLOR REPORT

The NAB moves the start date of next year's Radio Show to avoid a September II opening.

The show's still going to be in Seattle—but will start on Thursday, September 12 instead of Wednesday, September 11. NAB Radio EVP John David says "September II next year will be a day of reflection and remembrance." And since

t h e
NAB's
trying
extrahard to
get execs to put



the Radio Show back into **2002** their budgets, they know many people will want to be at their stations for one-year observances. Still, M Street notes that means some conventiongoers will actually be flying on September II, if they're coming in the night before to attend group or committee meetings. (www.NAB.org)

Non-Traditional Revenue is a priority for some groups — but banned at Cumulus.

Cox Radio's **Bob Neil** tells Wall Street analysts that his group does well with NTR (Non-Traditional Revenue) — especially

since it can generate margins of up to 70%. On the other side of the debate, Cumulus Media's Lew Dickey was telling the same



analysts he's asking his managers to steer clear of NTR: "We don't have to throw carnivals every time we sell our stations." He wants his sales people to focus on selling 30" and 60" spots. Dickey agrees that Non-Traditional Revenue events can bring in advertisers that normally don't use radio, like a local dentist. But he's hoping the "Cumulus Club" will help convert them to spot-time buyers.

Upstart ratings firm Eastlan Resources signs Clear Channel in Idaho Falls and Pocatello, and Horizon in Bend, OR. Eastlan's Mike Gould calls the agreements "a vote of confidence from Clear Channel." Wenatchee, WA-based Eastlan will do yearly Spring reports for the two Idaho markets with sample sizes of 1,500. In Oregon, Horizon exec Keith Shipman says he subscribed to both services in 2001, and he likes the three-times-larger sample size of small-market specialist Eastlan Resources. Horizon has been buying a CSAR ("Custom Survey Area Report") from Arbitron. Eastlan says it's got subscribers among stations owned by Entercom, Simmons, New Northwest, Fisher and others. (www.Eastlan.com)

Clear Channel websites will start offering music downloads through FullAudio – for a fee.

Everybody's chasing the promise of Napster, and FullAudio will

offer downloads of music from



Universal Music, Universal Music Publishing, EMI Recorded Music, EMI Music Publishing and BMG Music Publishing, for a price between \$5 and \$15 a month. The CC-FullAudio agreement covers the markets of Los Angeles, Chicago, Houston, Phoenix and Salt Lake City. FullAudio uses a cachedownload system for better quality, rather than depending on real-time streaming.

Citadel signs streaming deal with Yahoo.

That puts stations like rock WGRF, Buffalo, CHR WPRO-FM, Providence, and rocker KATT, Oklahoma City back on the Internet. In fact the deal puts 140 Citadel stations back in the streaming business, using Yahoo's ad-insertion technology. Each station will be equipped



with ins t r e a m advertising capabilities

— which became necessary last April after AFTRA vowed to collect talent fees from stations simulcasting spots on the Internet. With the addition of Citadel, Yahoo's Internet radio "dial" has 450 stations — most of which are Internet-only. Yahoo didn't disclose terms of the pact.

R.I.P., veteran communications attorney Mike Bader.

The 72-year-old Michael H. Bader was a longtime principal of the Washington law firm of Haley, Bader and Potts, which merged into the larger Garvey, Schubert and Barer in March 2000. One associate describes Mike Bader as "truly a class act, if there ever was one." Bader died at his home in Bethesda, MD on November 2, and we expect there will be a memorial service just after the holidays. (www.gsblaw.com)

Trend to watch (for vendors): TM Century offers deals for all-barter.

We're sure David Graupner will still be thrilled to take a check. (He says "Jingles have historically been a 'cash in advance' business.") But Graupner's a realist: PDs, managers and group heads are finding the piggybank empty when they need new jingles or a production music package. So TM Century will accept spots — their unsold inventory — in exchange for its products. That means a delay in getting paid. But it's better to keep singers and musicians busy in the studio, and wait a while for the money to come in. TM Century also launched its first direct-to-consumer site to sell music programming and sound effects: HulaBear.com.

FORMAT CHANGES & UPDATES

FORMAT CHANGES AND UPDATES

#=change accompanies new management.//=simulcast.

Gathered from M Street's ongoing research and our nationwide network of reporters.

STATE	STATION	CITY/ MARKET	FORMERLY	BECOMES
CA	KSRK-1200	Soquel (Monterey)	new	talk//KYAA
	KUYL-I280	Stockton	oldies	talk//KFIV
IA	KBOB-104.9	DeWitt (Quad Cities)	country	classic country
IN	WJOB-1230	Hammond	talk, sports	adds WOR - Dolans
	WIMS-1420	Michigan City (Gary)	talk, sports	adds WOR - Dolans
			ifternoon, have also expanded local talk	
ΚY	WKIC-1390	Hazard	A,soft AC	JRN - adult standards
	WXKZ-105.5	Prestonsburg	classic hits//WXLR	oldies
		•	nulcast partner, WXLR, which remains o	
MI	WHST-106.1	Tawas City	silent	contemporary Christian and religion
MN	KRBI-1310	St. Peter (Mankato)	AC, talk	country
MO	KGRC-92.9	Hannibal	classic hits	soft AC
MS	WIZK-1570	Bay Springs	black gospel	silent
		((WIZK is in receivership)	
	WWDF-720	Richland (Jackson)	black gospel	silent
ND	KSSS-101.5	Bismarck	adult contemporary	classic rock
NJ	WTKU-98.3	Ocean City (Atlantic City)	adult contemporary	oldies
NY	WINR-680	Binghamton	country	adult standards
ОН	WRWK-106.5	Delta (Toledo)	rock	stunting
		(WRWK launches a new fo	ormat today, which was not available at	press time)
OK	KKFC-105.5	Coalgate	silent	ABC - T, classic country
PA	WVZN-1580	Columbia (Lancaster)	news-talk Spanish	contemporary Christian
PR	WGIT-1660	Canovanas	new	Spanish
TX	KTXC-104.7	Lamesa (Odessa-Midland)	country	regional Mexican
ut	KCSL-103.9	Nephi	KFVR, CHR	reported silent
		(The KFVR calls mo	ove to a Marathon property in La Junta,	CO)
	KDYL-I280	Salt Lake City	talk	news/talk/sports
	(KD	YL replaces much of its syndic	cated talk with local drivetimes and CN	N Headline News)
VA	WFVA-1230	Fredericksburg	standards, talk	adds ABC - Hannity
		(WF)	/A bumps Dr. Laura to 7 pm)	
WA	KZML-95.9	Quincy (Wenatchee)	KGER, religion	regional Mexican//KZTA
		(KZML is in an Ll	MA-to-buy with Butterfield Broadcastin	g)



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5

FORMAT CHANGES & UPDATES

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#=change accompanies new management.//=simulcast.

Gathered from M Street's ongoing research and our nationwide network of reporters.

M Street recorded data for the week of November 7, 2001

<u>STATE</u>	STATION	CITY/ MARKET	FORMERLY	BECOMES
AZ	KBZR-106.5	Arizona City (Phoenix)	modern rock//KEDJ	romantica//KEDJ
		(The KED	Of modern rock format moves to KPT	Y)
	KPTY-103.9	Gilbert (Phoenix)	dance	modern rock
	KDDJ-100.3	Globe (Phoenix)	modern rock//KEDJ	romantica//KEDJ
	KEDJ-106.3	Sun City (Phoenix)	modern rock	romantica
	KSSL-105.3	Wickenburg (Phoenix)	Spanish CHR	regional Mexican//KHOT-FM
DC	WASH-97.1	Washington	adult contemporary	adds JRN - Dave 'til Dawn
FL	WGUF-98.9	Marco Island (Ft. Myers)	talk	classic hits
	WPSP-II90	Royal Palm B. (W.Palm)	oldies	Spanish hits
HI	KRTR-1460	Honolulu	adult contemporary	KOAM, Korean
ID	KATW-101.5	Lewiston	adult contemporary	hot AC
IL	WKIB-96.5	Anna	dance	temporarily silent
		(WKII	B expects to return to the air soon)	•
IN	WXRD-103.9	Crown Point	country	reported silent
	WZVN-107.1	Lowell	news/talk	reported silent
	WJVA-1580	South Bend	adult standards//WHLY	WHLY, adult standards
		(WIVA will pick	up the calls of its former simulcast p	partner)
	WDND-1620	South Bend	WHLY, ABC, adult standards	ESPN - sports
LA	KBRH-1260	Baton Rouge	classical	alternative
MA	WBPS-890	Dedham (Boston)	Spanish hits	C-NET - technology news (12/3)
MS	WOHT-95.3	Drew	urban AC	JRN, classic rock
MX	XHTO-104.3	Ciudad Juarez (El Paso)	Spanish hits	CHR
NH	WMXR-93.9	Woodstock (Hanover/Leban	on)country	WWI - classic hits//WVRR
NJ	WNJO-94.5	Trenton	oldies	classic hits
		(WNJO and sister WCHR	enter into an LMA-to-buy with Nass	au Broadcasting)
NY	WALK-1370	Patchogue (Long Island)	soft AC	adult standards
ОН	WDMN-I520	Toledo	black gospel/business news	contemporary Christian
OR	KTWS-98.3	Bend	rock	classic rock
PA	WRPL-93.9	Fairview (Erie)	new	rock
		(WRPL signs on under an LM	IA-to-buy with WJET, WRKT, WFNN,	WRTS, and WFGO)
SC	WHSC-I450	Hartsville (Florence)	black gospel	oldies//WWFN
TN	WKDA-I430	Madison (Nashville)	news // WTVF-TV	Spanish hits
		(WKDA enters into an LMA	N with Silva Entertainment, which also	o manages WMGC)
TX	KFLLC-900	Floydada	contemporary Christian	farm news
	KOZA-I230	Odessa	regional Mexican	Spanish hits//KQLM
	KZEE-I220	Weatherford (Dallas-Ft. Wo	orth)oldies	Korean
uT	KCPX-105.7	Centerville (Salt Lake City)	rock AC	adult alternative
WA	KFMY-97.7	Raymond	adult contemporary//KSWW	classic hits
	KWLN-103.3	Wilson Creek (Wenatchee)	KKXA, oldies	Spanish CHR
Wl	WFBZ-105.5	Trempealeau (La Crosse)	modern rock	ESPN - sports//WKBH
		•	BH and WFBZ to Faith Sound has rep	oortedly unraveled)

CONSTRUCTION PERMIT ACTIVITY

*=non-commercial station, &=reapplication, +=competes with existing application.

STATE	<u>STATION</u>	<u>CITY</u>	ACTIVITY
CA	KBKY(CP)-FM-94.I	Merced	license to cover for new station
CO	KOSI-FM-IOI.I	Denver	built new auxiliary facility
GA	WXAG-AM-1470*	Athens	license to cover for new station
	WBTS-FM-95.5	Athens	changes to 74000 w, 1,115 ft, changes xmtr location to 34-7-32 x 83-51-32
	WPNG-FM-101.9	Pearson	upgrades to class C3 from class C3, change to 12900 w, 459 ft, adds DA
IA	KJCY-FM-95.5*	St. Ansgar	increases to 6000 w, 328 ft, changes t xmtr location to 43-21-52 x 92-51-4
NE	KBBK-FM-107.3	Lincoln	decreases to 551 ft
OH	WDKF-FM-94.5	Englewood	built new auxiliary facility
	WBIK(CP)-FM-92.1	Pleasant City	decreases to 169 ft, change xmtr location to 40-1-37 x 81-33-9
OK	KGTO-AM-1050	Tulsa	built new auxiliary facility
TX	KHTZ(CP)-FM-I05.I	Cameron	license to cover for new station
	KBNU-FM-93.7	Uvalde	moves to 93.9 MHz, upgrade to class C3 from class A, increase to 25000 w
ut	KUDD-FM-107.9	Roy	built new auxiliary facility
VA	WWUZ-FM-96.9	Bowling Green	increases to 2950 w
VT	WDEV-FM-96.I	Warren	changes to 400 w, 2,277 ft
WA	KFMY-FM-97.7	Raymond	upgrades to class CI from class A, increases to 44000 w, 1,322 ft, add DA, change xmtr location to 46-54-5x 123-25-7
WI	WXSS-FM-I03.7	Wauwatosa	corrects height to 843 ft, redescribe xmtr location as 43-5-48 x 87-54-18

M Street recorded data for the week of November 7, 2001

STATE	<u>STATION</u>	CITY	ACTIVITY
AK	KAKQ-FM-I0I.I	Fairbanks	increases to 32000 w , 571 ft, redescribes xmtr location as 64-54-55 x
			147-38-52
CA	KOQO-FM-101.9	Fresno	increases to 1,959 ft, redescribes xmtr location as 37-4-22 x 119-25-53
IL	WLWJ-FM-88.1*	Petersburg	built new auxiliary facility
IN	WLSY-FM-94.7	New Albany	increases to 3300 w, 394 ft
MO	KBHI-FM-107.1	Miner	changes to 3700 w, 420 ft
NE	KVSS-FM-88.9*	Omaha	increases to 500 w
TX	KEYJ-FM-107.9	Abilene	increases to 886 ft change xmtr location to 32.16.35 99.35.38
	KFYZ-FM-98.3	Bonham	built new auxiliary facility
	KXIT-FM-95.9	Dalhart	decreases to 171 ft
	KWTX-FM-97.5	Waco	decreases to 1,480 ft, redescribes xmtr location as 31-20-15 x 97-18-37,
VA	WICE-FM-98.3	Clarksville	changes to 17500 w, 390 ft DA, changes xmtr location to 36-29-45 x
			78-33-16
	WEXM-FM-I06.I	Exmore	upgrades to class B from class A, increases to 30000 w, 266 ft,
WY	KMGW-97.3	Casper	one step application to move to 96.7 MHz, downgrade to class
			C2 from class C1, decrease to 2850 w
	KRVK-107.7	Midwest	moves to 107.9 MHz





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FACILITIES/PARAMETERS: APPLICATIONS (& reapplication) [docket number]

Applications by existing stations to change their currently-licensed operating parameters to the parameters noted.

<u>STATE</u>	<u>STATION</u>	CITY	ACTIVITY
AL	WKXK-FM-96.7	Pine Hill	upgrade to class C2 from class C3, increase to 30000 w, 636 ft,
CA	KXXZ-FM-95.9	Barstow	modify CP to increase to 8900 w , 486 ft, change xmtr location to
			34-51-22x 117-3-0
	KLON-FM-88.1*	Long Beach	upgrade to class B from class BI, increase to 30000 w, 449 ft, change xmtr
			location to 33-47-58x 118-9-43
FL	WWLV-FM-94.3	Riviera Beach	upgrade to class C2 from class C3, change to 50000 w, 476 ft
	WGNX-FM-99.7	Vero Beach	increase to 50000 w, redescribe xmtr location as 27-44-7x 80-27-27
GA	WHLJ-FM-97.5	Statenville	change 4300 w , 384 ft, change xmtr location to 30-48-22x 83-0-21
	WDBN-FM-I07.5	Wrightsville	upgrade to class C3 from class A, increase to 10000 w
IA	KSTZ-FM-102.5	Des Moines	downgrade to class C0 from class C, change to 100000 w, 1,122 ft,
			change xmtr location to 41-36-37x 93-21-52
IN	WGRL-FM-93.9	Noblesville	change to 3250 w , 453 ft
KS	KSEK-FM-99.1	Girard	increase to 6000 w,
MD	WRXS-FM-106.9	Ocean City	change to 2050 w, 384 ft, drop DA, change xmtr location to 38-19-39 75-11-49
ME	WWBX-FM-97.I	Bangor	increase to 6500 w
ME	WBYA-FM-I05.5	Islesboro	decrease to 20000 w , DA
MO	KHST-FM-101.7	Lamar	upgrade to class C3 from class A, increase to 22000 w, redescribe xmtr
			location as 37-25-27x 94-16-11
NM	KTZO-FM-103.3	Albuquerque	change to 19500 w, 4,245 ft, change xmtr location to 35-12-47.8x 106-26-57.9
OH	WHIZ-FM-102.5	Zanesville	redescribe xmtr location as 39-55-42x 81-59-7
OR	KWRX(CP)-FM-88.5*	Redmond	increase to 2,198 ft DA
PR	WIDI-FM-98.3	Quebradillas	move to 99.5 MHz, upgrade to class B from class B1, increase to 50000 w,
			1525 ft, change xmtr location to 18-14-6 66-45-49
WA	KEXP-FM-90.3*	Seattle	upgrade to class C3 from class A, increase to 3300 w, 692 ft, add DA

M Street recorded data for the week of November 7, 2001

STATE	STATION	<u>CITY</u>	ACTIVITY
AZ	KTBA-AM-1050	Tuba City	move to 760 Mhz
CA	KNCO-FM-94.3	Grass Valley	increase to 660 w
	KNGT-FM-94.3	Jackson	increase to 510 w
GA	WSLE-FM-I02.3	Cairo	modify CP to upgrade to class C2 from class A, increase to 9000 w,
			1,145 ft, change xmtr location to 30-40-6x 83-58-6
IA	KSMA-FM-98.7	Osage	upgrade to class C3 from class A, increase to 25000 w, 328 ft,
			change xmtr location to 43-21-43x 93-2-53
MN	KPRM-AM-870	Park Rapids	direct measurement of antenna power
	KWAD-AM-920	Wadena	direct measurement of antenna power
NC	WCXN-AM-II70	Claremont	direct measurement of antenna power
	WPIR-FM-88.I*	Hickory	upgrades to class C2 from class C3, changes to 21000 w, 253 ft, adds DA,
NE	KNLV-AM-1060	Ord	direct measurement of antenna power
NY	WRVN-FM-91.9*	Utica	increase to 2000 w , -62 ft, change xmtr location to 43-8-31x 75-13-36
OK	KMUS-AM-I380	Muskogee	increase to 20000 w days, DA-2 from DA-N, change xmtr loc.
		•	to 36-15-57 95-58-16, change city of license to Sperry, OK
	WKY-AM-930	Oklahoma City	direct measurement of antenna power
PA	WWDB-AM-860	Philadelphia	direct measurement of antenna power
SC	WKHT-FM-93.7	Bishopville	change to 3000 w , 466 ft, change xmtr location to 34-3-45x 80-14-56
TX	KGRI(CP)—99.9	Mount Enterprise	change to 6000 w, 118 ft, change xmtr location to 31-34-7x 93-29-4
	KRTU-FM-91.7*	San Antonio	upgrades to class C3 from class A, changes to 8900 w, 118 ft
WY	KAOX-FM-107.3	Kemmerer	upgrade to class CI from class C2, increase to 100000 w , 948 ft,
			redescribe xmtr location as 41-50-18x 110-30-11.

FACILITIES/PARAMETERS: GRANTS (& reapplication) [docket number]

Applications by existing stations to change their currently-licensed operating parameters to the parameters noted.

<u>STATE</u>	<u>STATION</u>	CITY	APPLICATION
CA	KWSZ-FM-I05.I	Lompoc	change to 420 w , 1,217 ft change xmtr location to 34.41.28 120.15.58
CO	KSBV-FM-93.7	Salida	change to 250 w, 2,756 ft, redescribe xmtr location as 38-26-48 x 106-0-36
FL	WPIO-FM-89.3*	Titusville	increase to 8000 w , 335 ft
GA	WRDW-AM-I480	Augusta	direct measurement of antenna power
IL	WQCY-FM-103.9	Quincy	change to 1800 w , 436 ft change xmtr location to 39.56.30 91.35.3
KY	WOKH-FM-96.7	Bardstown	move to 107.3 Mhz increase to 6000 w, 328 ft change xmtr location to
			37.43.44 85.49.21.2 change city of license to Lebanon Junction, KY
LA	WTIX-AM-690	New Orleans	direct measurement of antenna power
MD	WSER-AM-ISSO	Elkton	direct measurement of antenna power
NV	KDSS-FM-92.7	Ely	upgrade to class C2 from class A, increase to 14000 w,
NY	WNED-AM-970*	Buffalo	direct measurement of antenna power
PA	WWDB-AM-860	Philadelphia	direct measurement of antenna power
RI	WRNI-AM-1290*	Providence	increase to 10000 w days
SC	WCAM-AM-IS90	Camden	direct measurement of antenna power
VA	WFVA-AM-1230	Fredericksburg	direct measurement of antenna power
	WBBT-FM-107.3	Powhatan	change to 6000 w , 328 ft, change xmtr location to 37-26-20 x 77-51-8
	WWHV-FM-I02.I	Virginia Beach	increase to 328 ft DA, change xmtr location to 36-45-7 x 76-8-57
WI	WRIT-FM-95.7	Milwaukee	redescribe xmtr location as 43-5-24 x 87-54-55

M Street recorded data for the week of November 7, 2001

<u>STATE</u>	STATION	CITY	APPLICATION
AR	KILX-FM-I04.I	Hatfield	increase to 28500 w , 469 ft, change xmtr location to 34-32-42 x 94-18-21.25
DE	WOCM-FM-98.1	Selbyville	increase to 469 ft
KS	KXXX-AM-790	Colby	direct measurement of antenna power
MT	KPKX-FM-97.5	Livingston	increase to 774 ft, change xmtr location to 45-40-24 x IIO-52-4
NE	KKAR-AM-1290	Omaha	direct measurement of antenna power
NM	KTUM(CP)-FM-I07.I	Tatum	downgrade to class CI from class C, decrease to 919 ft
TX	KMIQ-FM-I05.I	Robstown	move to 104.9 Mhz, upgrade to class C2 from class A, increase to 31000 w,
			482 ft, change xmtr location to 27-56-8 x 97-56-19
UT	KUDD-FM-107.9	Roy	build new auxiliary facility

CALL SIGN/ STATION NAME CHANGES # Indicates sale

Former call letters and newly-assigned call letters with station identifiers where available.

M Street recorded data for the week of November 7, 2001 (No Call Signs changes recorded for the week of 11/14.)

<u>STATE</u>	<u>STATION</u>	CITY	NEW CALL SIGN	GRANT DATE	STATION NAME
CA	KOQI-1200	Soquel	KYAA-1200	10/12/2001	
	KROY-1590	Victorville	KATJ-1590	10/09/2001	Cat Country
IA	KHAM-95.5	St. Ansgar	KJCY-95.5	10/25/2001	·
IL	WSQR-FM-106.3	Genoa	WYCH-FM-I06.3	10/26/2001	
IN	WMYS-1430	Indianapolis	WXNT-1430	10/15/2001	NewsTalk 1430
MO	KOTT-107.7	Otterville	KCVK-107.7	10/23/2001	Spirit FM
NH	WLLCL-96.3	WallCole	WCFR-96.3	10/19/2001	Oldies 104
OH	WING-FM-102.9	Springfield	WDHT-FM-I02.9	10/24/2001	Hot 102.9
PA	WCNR-930	Bloomsburg	WHLM-930	10/24/2001	
	WLKK-102.3	Erie	WQHZ-I02.3	10/23/2001	Z-102
TX	KVLL-1490	Woodville	KWUD-1490	10/15/2001	The Voice of Tyler County
WA	KKXA-103.3	Wilson Creek	KWLN-103.3	10/22/2001	La Nueva
WI	WIBU-1240	Poynette	WHFA-I240	10/16/2001	
	WDLS-900	Wisconsin Dells	WIBU-900	10/23/2001	Music of Your Life

PROPOSED STATION TRANSFERS (314 asset sale, 315 transfer of control, 316 reorganization)

STATE	STATION	CITY	<u>FORM</u>	APPLICANTS
AR	KRRD-FM-99.3	Atkins	314	from KVOM, Inc.
				to River Valley Radio Group, LLC
AZ	KAJM-FM-104.3	Payson	314	from Sierra H. Broadcasting, Inc.
		-		to Lakeshore Media, LLC
	KAZL-FM-101.1	Payson	314	from Sierra H. Broadcasting, Inc.
				to Lakeshore Media, LLC
	KHIL-AM-I250	WiLLCox	314	from Cathy Ann Enterprises, LLC
				to Lakeshore Media, LLC
FL	WAVS-AM-1170	Davie	316	from Andrea F. Bresky
				to Andrea F. Bresky Grantor Trust
GA	WGHC-AM-1370	Clayton	314	from Sorenson Southeast Radio, LLC
				to Sutton Radiocasting Corporation
	WRBN-FM-I04.I	Clayton	314	from Sorenson Southeast Radio, LLC
				to Sutton Radiocasting Corporation
IN	WGLL-AM-IS70	Auburn	316	from Frank Kovas
				to Kovas Communications of Indiana, Inc.
	WXTW-FM-I02.3	Auburn	316	from Frank Kovas
	NCV7 FM 04 I	nl.	217	to Kovas Communications of Indiana, Inc.
	WCKZ-FM-94.I	Roanoke	316	from Frank Kovas
100	WILL ENA OA 2	t tandinah	314	to Kovas Communications of Indiana, Inc.
KY	WULF-FM-94.3	Hardinsburg	314	from HIC Broadcasting, Inc.
MS	WSLI-AM-930	Jackson	314	to Skytower Communications - 94.3, LLC
WIS	VV3L1-74V1-730	Jackson	דוכ	from Spur Jackson LP to Sportsrad, Inc.
NC	WFXC-FM-I07.I	Durham	316	from Radio One Licenses, Inc.
	W17C 1 W 107	Damaiii	310	to Radio One Licenses, LLC
	WFSC-AM-I050	Franklin	314	from Sorenson Southeast Radio, LLC
	77,007,411,1000		3	to Sutton Radiocasting Corporation
ND	KBTO-FM-I0I.9	Bottineau	314	from Ivers Broadcasting, Inc.
				to Programmers Broadcasting, Inc.
NY	WJTN-AM-1240	Jamestown	315	from R. Michael Goldman and Marilyn Goldman
				to James Broadcasting Company, Inc.
OR	KCCS-AM-I220	Salem	316	from Rev. Larry Murrell, Terry Markey et al. (old board)
				to Rev. Larry Murell, Don Reihl, et al. (new board)
TX	KJBC-AM-II50*	Midland	314	from Queen of Peace Radio, Inc.
				to La Promesa Foundation
	KYFV-AM-1410*	Victoria	314	from Bible Broadcasting Network, Inc.
				to Victoria Radioworks, Ltd.
VT	WDOT-FM-95.7	Danville	316	from Northeast Broadcasting Company, Inc.
				to Steven A. Silberberg
	WSKI-AM-I240	Montpelier	316	from Northeast Broadcasting Company, Inc.
				to Steven A. Silberberg
	WNCS-FM-104.7	Montpelier	316	from Northeast Broadcasting Company, Inc.
****	1/1/6// 444 1400		315	to Steven A. Silberberg
WA	KLCK-AM-1400	Goldendale	315	from Colin B. Malcolm
	1/7141 514 05 0	0 :	314	to Danny V. Manciu
	KZML-FM-95.9	Quincy	314	from Thomas W. Read dba Quincy Community Radio
147	M/DIO ANA 1570	Annictes	316	to Butterfield Broadcasting Corporation
WI	WRJQ-AM-IS70	Appleton	316	from Estate of Wesley Koeffler
				to Jane Koeffler As Personal Representative

M Street Journal November 14, 2001

PROPOSED STATION TRANSFERS (314 asset sale, 315 transfer of control, 316 reorganization)

M Street recorded data for the week of November 7, 2001

STATE	STATION	CITY	<u>FORM</u>	APPLICANTS
CA	KAJZ-FM-I07.7	Merced	314	from San Joaquin Radio Company, LLC
FL	WNDB-AM-II50	Daytona Beach	316	to HBC License Corporation from Black Crow Broadcasting, Inc. to Black Crow, LLC
	WKRO-FM-93.1	Edgewater	316	from Black Crow Broadcasting, Inc. to Black Crow Media, LLC
IL	WAUR-AM-930	Sandwich	314	from CRN Licenses, LLC to Midwest Broadcasting Corporation
МО	KOZX-FM-98.I	Cabool	314	from Twin Cities Broadcasting Inc. to Debco Productions, Inc.
NH	WCFR-FM-96.3	WallCole	314	from Wallcole Radio Partners to Vox Vermont, LLC
NY	WSCP-FM-I0I.7	Pulaski	314	from Tri-county Broadcasting, Inc. to Galaxy Communications, LLC
OR	KGUY-AM-1010	Milwaukie	314	from KGUY, LLC to Northwest Radio Broadcasting Company
TN	WHHM-FM-I07.7	Henderson	316	from Thomas Media, Inc. to Thomas Radio, LLC
	WFKX-FM-95.7	Henderson	316	from Thomas Media, Inc. to Thomas Radio, LLC
	WZDQ-FM-I02.3	Humboldt	316	from Thomas Media, Inc. to Thomas Radio, LLC
	WWYN-FM-I06.9	McKenzie	316	from Thomas Media, Inc. to Thomas Radio, LLC
	WZYZ(CP)-FM-90.1*	Spencer	314	from Optimum Impact, Inc. to Church Faith Trinity Assemblies
WI	WQLH-FM-98.5	Green Bay	314	from Green Bay Broadcasting Company, Inc. to Cumulus Licensing Corp.
	WDUZ-AM-I400	Green Bay	314	from Green Bay Broadcasting Company, Inc. to Cumulus Licensing Corp.
wv	WMOV-AM-I360	Ravenswood	316	from Good Neighbor Broadcasters, Inc. to Legend Communications of West Virginia, LLC
	WLWF-FM-93.I	Ravenswood	316	from Osborne Enterprises, Inc. to Legend Communications of West Virginia, LLC

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11

GRANTED STATION TRANSFERS (314 asset sale, 315 transfer of control, 316 reorganization)

STATE	STATION	CITY	FORM	APPLICANTS
AR	KJLV-FM-105.3*	Hoxie	314	from Pollack Broadcasting Company Jonesboro, LLC to Educational Media Foundation
	KJBR-FM-93.7*	Marked Tree	314	from Pollack Broadcasting Company Jonesboro, LLC
CA	KHUM-FM-104.7	Garberville	315	to Educational Media Foundation from Cliff Berkowitz
	KSLG-FM-94.I	Hydesville	315	to R.J. Blount, et al from Cliff Berkowitz
	KRPQ-FM-104.9	Rohnert Park	315	to R.J. Blount, et al from Ronald E. Castro
	KSYV-FM-96.7	Solvang	314	to Results Radio, LLC from Pacific Coast Broadcasting, Inc.
	KMHX-FM-I04.I	Windsor	315	to Knight Broadcasting, Inc. from Ronald E. Castro
FL	WMCU-FM-89.7*	Miami	316	to Results Radio, LLC from Trinity Evangelical Divinity School
KS	KSRX-AM-1360	El Dorado	314	to Trinity International Foundation, Inc. from Reunion Broadcasting, LLC
MD	WKDM-AM-I600	Rockville	314	to T & T Communications, LLC from Mega Communications of Rockville Licensee, LLC
MI	WMFN-AM-640	Zeeland	314	to Multicultural Radio Broadcasting, Inc. from Cook Media II, LLC
				to Birach Broadcasting Corporation
MO	KGOZ-FM-I0I.7	Gallatin	315	from Michael L. Ransdell and Timothy G. Peery to John A. Ausberger
ND	KHND-AM-1470	Harvey	314	from Two Guys Broadcasting, Inc. to Walters Broadcasting, Inc.
ОН	WJIC-FM-91.7*	Zanesville	314	from Riverside Ministries to VCY/America, Inc.
PA	WRPL-FM-93.9	Fairview	314	from Fairview Radio, Inc. to Nextmedia Licensing, Inc.
TN	WEEN-AM-1460	Lafayette	315	from Billie G. Speck, et al to Ivon Davis
	WLCT-FM-I02.I	Lafayette	315	from Billie G. Speck, et al to Ivon Davis
	WTZX-AM-860	Sparta	314	from Sparta CBC, Inc. to Clear Channel Broadcasting Licenses, Inc.
VA	WZQK-FM-99.7	Coeburn	315	from Earl Wendell Barnette
wv	WVVV-FM-96.9	Williamstown	314	to Wise County Broadcasting from Williamstown Broadcasting, LLC
WY	KRRR-FM-99.9	Cheyenne	316	to Bennco, Inc. from AGM - Fort Collins, LLC
	KRQU-FM-I02.9	Laramie	316	to AGM - Nevada, LLC from AGM Fort Collins, LLC to AGM- Nevada, LLC

cont. GRANTED STATION TRANSFERS (314 asset sale, 315 transfer of control, 316 reorganization)

M Street recorded data for the week of November 7, 2001

<u>STATE</u>	STATION	CITY	<u>FORM</u>	<u>APPLICANTS</u>
AK	KMBQ-FM-99.7	Wasilla	315	from John N. Klapperich
	_			to UBIK Corporation
FL	WSTU-AM-1450	Stuart	316	from David M. Pomerance & Barry G. Marsh
				to David M. Pomerance
lΑ	KMAP(CP)-FM-107.5	Castana	314	from Maple River, LLC
				to Educational Media Foundation
KY	WPRT-AM-960	Prestonsburg	314	from Adam Gearheart dba WXLR-FM
				to East Kentucky Radio Network, Inc.
MA	WGFP-AM-940	Webster	316	from Jon R. Powell and Powell Communications, LLC
				to Eric Seltzer
	WORC-AM-I3I0	Worcester	316	from Jon R. Powell and Powell Communications, LLC
				to Eric Seltzer
NY	WKLI-FM-94.5	Ravena	316	from Galaxy Communications, LP
				to Lordad of Albany, LLC
OH	WYSO-FM-91.3*	Yellow Springs	316	from Antioch University (old board of trustees)
				to Antioch University (new board of trustees)
OR	KTMT-AM-580	Ashland	314	from Marathon Media Group, LLC
				to Mapleton Communications, LLC
SC	WWBD-FM-95.7	Bamberg	314	from Tri County Broadcasting, Inc.
		•		to WWBD, LLC
	WJES-FM-92.I	Saluda	316	from Edgefield-Saluda Radio Co., Inc.
				to Breckenridge Communications, LLC
TX	KIRT-AM-I580	Mission	315	from Edward L. Gomez And Maria Teresa Gomez Rev. Trust
				to Iglesia Del Pueblo, Inc.
WI	WRJQ-AM-IS70	Appleton	315	from Wesley Koeffler
		• •		to Jane Koeffler
WV	WRLB-FM-95.3	Rainelle	314	from Faith Broadcasting Corporation
				to Faith Communications Network, Inc.

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November 14, 2001 M Street Journal

TRANSACTION BRIEF

The following items are based on recent, noteworthy ownership-transfer applications filed with the FCC. The information is based on FCC contracts filed with the Commission and made public within the last few weeks. Market and revenue information is based on data culled from Duncan's American Radio and from M Street's own databases. When known, broker notices are included. Fax releases to Tom Taylor, (609) 883-5696.

Outside Phoenix, AZ:

Chris Devine and Bruce Buzil corral two more FMs in the high desert for **\$8M.** This is another strike for Lakeshore Media, LLC, which previously agreed to acquire east-of-Tucson KHIL/KWCX-FM, Willcox, AZ for \$1.1M. So once again, Chris and Bruce have us thinking about move-in possibilities. The two Payson, AZ-licensed FMs they're buying from Jayson Brentlinger have long had ambitions in the Phoenix market. They are #1, rhythmic oldies KAJM at 104.3, a full Class C which has a CP that might improve its reach. And #2, classic hits "Loop 101" KAZL, a Cl at 101.1 that also carries a Construction Permit.

Chicago, IL:

Jon Yinger converts his LMA of WAUR, Sandwich, IL (930) to a \$4M purchase. Catholic Radio Network had an earlier buyer for this station — the Radio Center for People with Disabilities, a non-profit organization whose executive director is Brad Saul. (Saul's also the principal of syndicator Matrix Media.) But that deal didn't close and Yinger's Midwest Broadcasting began a one-year LMA this Summer. The contract contained an option clause allowing Yinger to buy the facility, and now he's filed to do that. WAUR has 2500 watts day, 4200-w night, directional (with different patterns) day and night - and you'll note that it actually has higher power at night than daytime. Yinger has WAUR doing Christian programming (not specifically Catholic), and he's paying Catholic Radio Network \$4M cash. Broker for buyer Midwest: John Pierce.

Honolulu, HI:

Cox deals away KRTR (1460). Cox previously had it simulcasting with AC

"Crater 96" KRTR-FM. But the Honolulu Star-Bulletin reports there's something quite different on 1460 now: Korean-language programming. Buyer is California-based Trade Center Management, which appears to be in the financial brokerage business.

Northeast of Minot, ND:

John and Jean Kircher acquire country KBTO, Bottineau, ND for \$595,000. Bottineau is way up there in north-central North Dakota, within snowmobiling distance of the Canadian border. KBTO is a CI facility at 101.9 owned by Ivers Broadcasting (Dick and Alice Ivers). Broker is Bill Lytle of Media Services Group.

Georgia-North Carolina border:

Art Sutton's Georgia-Carolina Radiocasting buys three stations from Dean Sorenson for \$1,391,518 cash. Sutton has been LMAing this trio of Georgia-licensed stations from Sorenson since Sorenson acquired them in April. The stations are: standards WNEG, Toccoa, GA at 630 (500-w/44-w). Standards WSGC, Elberton, GA at 1400 (I-kw, fulltime). And "Today's 105" AC WEHR, Elberton, a class A at 105.1.

Sylva, NC:

Sutton strikes a separate deal for WRGC, Sylva, NC. Art Sutton tells M Street he's buying WRGC from its original owner, Jim Childress — who put the AM on the air in 1957 (though at a different frequency). The Sylva station was originally known as WMSJ, but changed calls to WRGC in 1975 in honor of Childress' son Ronald G. Childress, who was electrocuted in a transmitter accident. Buyer Art Sutton pays Jim Childress \$450,000 for variety-programmed WRGC, which has 1-kw days, 250-w night, at 680 KHz. Both of Sutton's deals — with Jim Childress and Dean Sorenson — fit in with his need to do like-kind exchanges of stations for tax reasons.

WASHINGTON THIS WEEK

> Continued from page 3

The surge in FM translators and boosters continues.

There are 10% more of these licensed than just a year ago, according to just-released FCC statistics. M Street dug back two years to demonstrate the dramatic growth in FM translators (different frequencies than the original signal) and boosters (on the same frequency).

Here's the two-year growth curve:
As of September 30, 1999 there were 3,237. In 2000 (3,243). But look at the growth in the last 12 months: 3,243 to 3,600. There is one thing that makes us wonder about that 3,600 figure: Just three months earlier, on June 30, the Commission reported 3,416 FM translators and boosters.

Did the number really shoot up by 184 in just three months?

Also from the report:

For the first time, the Commission counts more than 6000 commercial FMs, and more than 13,000 stations total. That's 159 more FMs than one year ago. The total as of September 30, 2001: 6,051, compared to 5,892.

There are also more AMs:

4,727, up from 4,685. But: there were actually more AMs back in 1999 (4,783) As for NCE stations (non-com FMs): 2,234 now, 2,140 a year ago.

Those three categories combined now show 13,012 stations, compared to 12,717 last year — almost 300 more in the space of one year. ■

TRANSACTION BRIEF

New Orleans, LA:

Wilks Broadcasting Deal #1 has Jeff Wilks buying classic rock WRNO (99.5) and R&B oldies KMEZ (102.9) from George Beasley. Beasley Broadcast Group needs to chop the debt load, and sells off WRNO and KMEZ to Wilks for \$23M - stations Beasley acquired earlier this year along with Allen Shaw's Centennial group. Some analysts estimate that Wilks is forking over 23 times cash flow for the New Orleans duo. These will be Wilks' first properties in the Big Easy: WRNO-FM, a full class C at 99.5, and KMEZ, a C3 a 102.9 licensed to Belle Chasse, LA. Beasley still has a reason to claim it's in New Orleans, since the group retains the third station it acquired from Centennial: brokered-talk WBYU (1450). Broker on WRNO/KMEZ: Mike Bergner.

Wilks Broadcasting Deal #2 is for smooth jazz FMs WYLA and WSJZ.

The current Styles Broadcasting twins are WYLA, a class A at 94.7 licensed to Lacombe, LA. And WSJZ, a class C3 at 94.9 licensed to Reserve, LA, to the west of New Orleans. These stations have been through a series of format changes and simulcast lineups the last few years, from EZ listening (until 1998) to adult standards to country to smooth jazz. The new format pulled a 1.6 12+ in the Summer Arbitron. Mike Bergner brokered this second New Orleans deal for Wilks. And as in previous

Wilks deals, Jeff Wilks is backed by the private New York-based Wicks Group of Companies. Looking at New Orleans, Duncan's American Radio says Clear Channel (41.3%) and Entercom (40%) were clearly the Big Two. Beasley (11.8%) was a distant third.

Nashville, TN:

Jack Mortenson deals away WNSG (1240) to non-com Nashville Public Radio for \$2.5M. The I-kw fulltimer was the former WKDA and is doing black gospel for Mortenson. That, we predict, is about to change. Let's watch the strategy of buyer Nashville Public Radio: It's already got a three-FM Middle Tennessee simulcast based at WPLN (90.3). The others are WHRS, Cookeville at 91.7 and WTML. Tullahoma at 91.5. We don't believe Rob Gordon would commit \$2.5M in hard-earned membership dollars just to simulcast news and classical WPLN. Working on the sale: Marc Hand for the buyer, and Florence, KY-based broker John Pierce for seller Mortenson.

Albany, NY:

No sale, as Pamal's deal to sell WIZR, Johnstown, NY (930) falls through. And that's why Jeff Weber is leaving Baltimore's WZBA as GSM to take over WIZR,

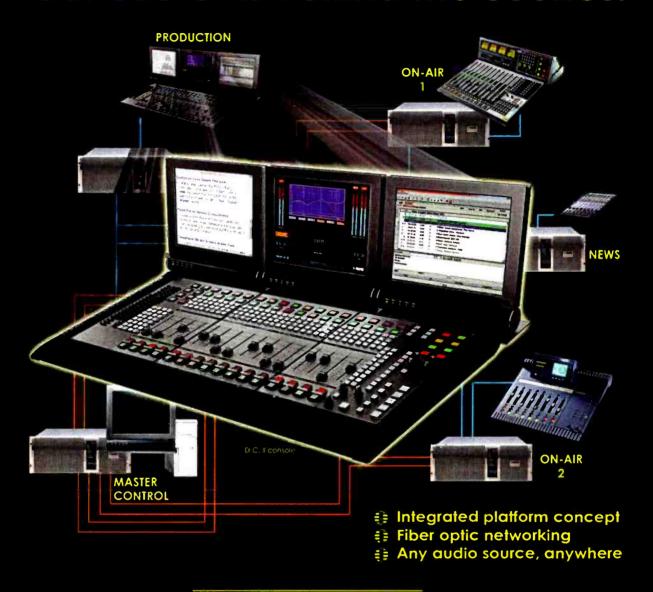
Johnstown, NY (930) — Buyer Joseph Isabel isn't going through with the \$550,000 purchase from Pamal. Why not? Isabel tells the Capital District Business Review "We were disappointed" that former manager Joe Caruso decided to retire. And the advertising slowdown made it less attractive to add WIZR to Isabel's WCSS, Amsterdam, NY (1490). Broker Dick Kozacko says Isabel Ioses his \$10,000 deposit. Isabel had also been making subsequent payments — but then stopped.

Future deal in Denver, CO?:

Tribune announces it's prepared to trade away its three Denver radio stations for more TV assets. The clear message is that TV is a core business for Tribune, and radio's not. Tribune only owns four radio stations total: homebase WGN, Chicago. Plus three stations in Denver: soft AC KOSI, classic rock "Hawk" KKHK and adult standards KEZW. Tribune takes the very public step of announcing it has retained Deutsche Banc Alex. Brown to "evaluate trade alternatives" in a radio-TV swap. The immediate speculation from one analyst is that "This deal has Emmis written all over it." But Emmis may be constrained by its financial situation from doing a straight swap: It may need to raise cash, not shift the mix of assets from TV to radio.



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