Everybody, everywhere is being told to look for Wurlitzer’s Sign of the Musical Note to identify the place where they’ll have fun playing Wurlitzer Music.

They’re seeing this message on billboards coast to coast. They’re seeing it in full color pages in the Saturday Evening Post, Collier’s, Look and Liberty.

Millions are responding by patronizing Wurlitzer locations. Thousands of Wurlitzer location owners report the heaviest patronage in their histories.

As the news spreads, every location owner will want a new Wurlitzer. Every Wurlitzer Factory-Approved Music Merchant will reap the rewards of Wurlitzer’s aggressive leadership. The Rudolph Wurlitzer* Company, North Tonawanda, N. Y.

*The Name That Means Music To Millions
LIGHTNING
Record Change!
AMI Model "A" Phonograph

PRODUCT OF AMI Incorporated 679 N. WELLS STREET - CHICAGO 10, ILL.
Return to Pre-War Averages?

By Bill Gersh

Throughout the trade there is a general cry now being heard that averages are rapidly dropping to new lows. This is, in great part, attributed to the extremely acute beer shortage and also the fact that labor is now faced with lack of work. Even the return to civilian life of millions of men and women from the armed services has not been sufficient, in itself, to keep averages at wartime levels.

In short, men and women everywhere in the country are now not throwing that extra quarter or half-dollar into machines as they did during the war period. The hysteria of wartime has disappeared, to put it bluntly, and the general public are now taking a very conservative attitude—at least as regards play action for all types of coin operated equipment—with the possible exception of automatic merchandising machines.

This has brought about a general belief on the part of a great many coinmen throughout the country that at last the return to pre-war average collections is under way. This, when new high prices and overhead costs are taken into consideration, has rather upset these same coinmen.

As one noted operator puts it, “Can we continue to buy new machines at the prices being asked and only take in an average of $5 or $6 per week—and still amortize the cost of machine as well as show a decent profit?”

And that question is now being asked by more than one coinman throughout the nation. Each one of these men realizes that he simply cannot continue to go along on this basis. His labor costs are up over 150% what they were pre-war; his cost of supplies, parts, etc., is up far over 100%; new machines are up over 150% in a great many instances and, therefore, if he is to amortize all these costs plus pay for the new machines and show himself a profit—especially at pre-war collection averages of $5 and $6—he know now that the time has come for him to immediately change his complete set-up—or else get out of this business entirely.

The picture is not too rosy to a great many coinmen today. They see the falling averages in their machines as a definite indication that people are returning to more normal ways and they believe that the time has come when they must meet this with an increase on their part—or give up.

The average operator realizes that he cannot continue in business today, with the overhead he now endures plus the prices he is asked to pay for new equipment, on the pre-war collection averages. The Cash Box has been suggesting to him for over four years that he jump to at least 70% of the gross collection and that he even improve this figure if necessary to assure him remaining in business.

Of course, there are those in the trade who look to a great boom arriving suddenly with the return of more or less normal production this winter. This, they believe, will also boom the take on all types of equipment. It’s a fine thought. But, before that boom comes into being (if such a boom is coming) the operator had best, right now, while the take has dropped, get his new commission basis working or he certainly won’t be able to do it during a boom era.

During the wartime years The Cash Box urged the average coinman to change his present commission set-up for this could have been done with much greater ease than it can be accomplished even at this present moment. Those who now have to make this change do so in a desperate manner, whereas formerly, as the take zoomed during the war period, the location owner never would have felt the change in averages. He will feel it today.

But, there is no other way out for the coinman who wishes to remain in this business. He must make a change and do so rapidly. He must arrive at some agreement with all the other coinmen in his area and they must work together or fall apart.

The one and only way in which any coin machine operator can combat this sudden drop in take is to raise the percentage he receives from the gross collections to the point where he can continue on in business on a profitable basis.
DON'T SELL THE COINBIZ SHORT

It Hasn't Even Started

NEW YORK — There is no doubt that a great many coinmen throughout the country are worried regarding their future in this industry. Many of them point to the dropping take and also to the increased costs of machines, supplies, parts, labor and general overhead and ask, "How can we stick it out?"

Some of these coinmen, because of cutting into their earnings, are beginning to assume an air of extreme pessimism and are, therefore, selling their industry short.

There is no earthly reason why they should sell this business short. It's a good business. It's a business whose future lies all before it. There is only one answer to any operator who feels that he is not getting what he should from his route and from this business generally: he is not conducting his route on a businesslike basis.

This business hasn't even started. It will drop a great many of the old methods just as people drop away old clothes. It will produce startling equipment which will open an entirely new path to every coin maker. It will bring about a new and better and more prosperous era than has ever before been enjoyed by this trade. But, it can't do this without the complete cooperation of those who comprise this business.

There is no definite way in which anyone can judge tomorrow's profits and possibilities by what happened yesterday. This industry is entering into an adjustment period right this minute. It is probably entering this period ahead of many other industries because of the fact that it was removed from ceilings so much farther than other businesses.

It has attracted the attention of great and strong capital. It has won over many of the world's leading industrialists and merchandisers to its cause. It has gained great prestige over the world. It is attracting to itself better business men every day. It is the one trade wherein all are agreed it will most definitely lead the way during the coming boom era.

There is no need, then, to sell an industry which has so much to offer to all of its components. It is the one and only trade wherein the men who comprise it remain as individually strong business men in their own regard earning more percentage on their investment and amortizing their costs in a shorter period of time than any other trade known to the nation.

The publicity which this industry received during the war years for the great morale building efforts it accomplished have helped it to assume a stronger and better position among all American business. It is definitely leading the entertainment field—not only from the standpoint of numbers and finance, but also from the standpoint of greater future possibilities.

Everywhere in the nation business men are turning to coin operation as the answer to their future plans. Books, hosiery, foods, all items in daily use are planning on vending machines.

Amusement games have their following and it grows stronger each day as the manufacturers plan and present new types of machines.

The automatic music field is among the most powerful ever developed in this nation.

Don't sell this industry short — it hasn't even started.
NEW YORK — More and more amusement machine operators are writing in to commend The Cash Box on the item which appeared in its July 15, 1946 issue regarding the fact that many coinmen believe that manufacturers should speed up play on all amusement machines and that the operator should change his commission basis to 70%/30% immediately along with this speeded play action.

The suggestion made by certain leading coinmen in regard to pinball was that the play be changed to 3 balls for 5c — and that another 5c be charged for the 2 remaining balls, provided of course that the player decided his score with the first 3 balls was sufficiently worthwhile to continue on with the next 2 balls. In this fashion, one coinleader explained, the player would not be wasting time — which he does when he sees that the chances for his obtaining a winning score after three balls is very slim — and just plays on ahead but, instead, would halt right there and start over again.

The same was also suggested for such equipment as bowling games where 9 balls for 5c is the standard today. Operators believe that 5 balls for 5c would be very acceptable to the average player. After he saw that he had a chance to obtain a better score with the remaining four balls in the game, he would invest another nickel in his effort to get this score — in short, without making it too apparent and, at the same time, giving the player all the possible opportunities he would be paying 10c per game (if he felt it was warranted) and, of course, winning scores would be arranged on this new cost per play basis.

This speeded play action (which almost equals the payout tables) would then give the amusement machine operator the chance to pay off for the higher cost of the present machines and also clear him off with some profit when the trade-in time arrived.

As is well known throughout the amusement field, games don’t last like phonographs or merchandising machines. They must be traded in — sometimes in a period of only three months — and many coinmen have come to depend for their actual net profit on the trade-in valuation of the machine itself. In short, if the average operator can clear off the cost of the machine in a period of three months and arrange to pay his overhead at the same time in that short period of time — whatever he is given for the machine on a short term trade-in (such as the 3 months period) becomes his actual net profit on the operation of that machine.

Therefore, because of the tremendously increased price of the new machines, it is imperative that the operator be given every possible advantage to clear off the cost of the machine to himself. He must, therefore, get speeded up play action to make this possible.

The average player, it has been learned from actual tests, will not complain at the 3 balls for 5c action in a pinball machine. In fact, it has also been learned, that the dyed-in-the-wool pin game fan likes speeded play.

At the same time this 3 ball play action has a suspense “come-on” effect which has proved itself invaluable. The player simply is teased into continuing the play for the next 2 balls left to him at the extra 5c. This is important. It is just as well, too, that all the trade be given this speeded up action at this time so that it can come out of the investment period in any amusement device in as speedy a time as possible and go right on to earning greater profits.

Here and there throughout the country many coinmen are already changing games to 3 balls for 5c on pinballs and to 5 balls for 5c on bowling alleys. The Cash Box hears from some of these men that this is working out to good advantage. Now, these men claim, they are also going to cut their commission to their location owners to 30% and, in some cases, to 25%, for the speeded play action is bringing them in the differential to allow them to cut the commission to the location and still give the storekeeper practically the same amount of money he always formerly received from the amusement machines in his place of business.
**ARE PRICES STARTING TO BREAK?**

Comparative Prices for Aug.'42, July '45, July '46
Show Beginning of Price Adjustment Era

(Notice: All machines listed here were picked at random to obtain comparative price only)

### MUSIC

<table>
<thead>
<tr>
<th>Machine</th>
<th>Aug. 11, 1942</th>
<th>July 24, 1945</th>
<th>July 22, 1946</th>
</tr>
</thead>
<tbody>
<tr>
<td>Seeburg 9800 RC</td>
<td>$360 to $400</td>
<td>$550 to $650</td>
<td>$600 to $700</td>
</tr>
<tr>
<td>Seeburg B1000 RC</td>
<td>100 to 175</td>
<td>225 to 300</td>
<td>300 to 395</td>
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<tr>
<td>Mills Throne of Music</td>
<td>220 to 225</td>
<td>340 to 380</td>
<td>370 to 425</td>
</tr>
<tr>
<td>Mills Empress</td>
<td>115 to 190</td>
<td>360 to 395</td>
<td>375 to 495</td>
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<tr>
<td>Rock-Ola Standard</td>
<td>120 to 200</td>
<td>320 to 385</td>
<td>375 to 445</td>
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<tr>
<td>Rock-Ola DeLuxe</td>
<td>360 to 400</td>
<td>750 to 800</td>
<td>700 to 800</td>
</tr>
<tr>
<td>Wurlitzer 700E</td>
<td>400 to 450</td>
<td>820 to 825</td>
<td>700 to 845</td>
</tr>
<tr>
<td>Wurlitzer 850</td>
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### ARCADE

<table>
<thead>
<tr>
<th>Machine</th>
<th>Aug. 11, 1942</th>
<th>July 24, 1945</th>
<th>July 22, 1946</th>
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</thead>
<tbody>
<tr>
<td>Wurlitzer Skee Ball</td>
<td>$65 to $150</td>
<td>$200 to $250</td>
<td>$185 to $295</td>
</tr>
<tr>
<td>Genco Bank Ball</td>
<td>99 to 125</td>
<td>100 to 200</td>
<td>115 to 150</td>
</tr>
<tr>
<td>Mutoscope Photomatic</td>
<td>400 to 700</td>
<td>400 to 1,500</td>
<td>400 to 800</td>
</tr>
<tr>
<td>Mutoscope Ace Bomber</td>
<td>175 to 220</td>
<td>245 to 375</td>
<td>170 to 250</td>
</tr>
<tr>
<td>Mutoscope Sky Fighter</td>
<td>85 to 100</td>
<td>225 to 325</td>
<td>165 to 220</td>
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<tr>
<td>Kirk Night Bomber</td>
<td>150 to 185</td>
<td>275 to 295</td>
<td>175 to 225</td>
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<tr>
<td>Koenay Air Raider</td>
<td>88 to 155</td>
<td>160 to 225</td>
<td>90 to 195</td>
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<tr>
<td>Bally Convoy</td>
<td>190 to 210</td>
<td>145 to 175</td>
<td>150 to 170</td>
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### PIN GAMES

<table>
<thead>
<tr>
<th>Machine</th>
<th>Aug. 11, 1942</th>
<th>July 24, 1945</th>
<th>July 22, 1946</th>
</tr>
</thead>
<tbody>
<tr>
<td>Air Circus</td>
<td>$78 to $138</td>
<td>$115 to $135</td>
<td>$125 to $140</td>
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<tr>
<td>Defense (Genco)</td>
<td>78 to 170</td>
<td>85 to 105</td>
<td>75 to 120</td>
</tr>
<tr>
<td>Five, Ten and Twenty</td>
<td>80 to 93</td>
<td>100 to 130</td>
<td>110 to 140</td>
</tr>
<tr>
<td>Four Aces</td>
<td>150 to 200</td>
<td>125 to 130</td>
<td>110 to 130</td>
</tr>
<tr>
<td>Home Run '42</td>
<td>60 to 100</td>
<td>75 to 85</td>
<td>83 to 120</td>
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<tr>
<td>Keep 'Em Flying</td>
<td>110 to 170</td>
<td>130 to 150</td>
<td>133 to 155</td>
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<tr>
<td>Liberty</td>
<td>110 to 200</td>
<td>150 to 160</td>
<td>155 to 175</td>
</tr>
<tr>
<td>Sky Chief</td>
<td>150 to 170</td>
<td>150 to 170</td>
<td>160 to 170</td>
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### CONSOLES

<table>
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<tr>
<th>Machine</th>
<th>Aug. 11, 1942</th>
<th>July 24, 1945</th>
<th>July 22, 1946</th>
</tr>
</thead>
<tbody>
<tr>
<td>Evans Galloping Dominoes '41</td>
<td>$125 to $375</td>
<td>$325 to $345</td>
<td>$225 to $295</td>
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<tr>
<td>Mills Jumbo Parade (Comb.)</td>
<td>65 to 200</td>
<td>165 to 215</td>
<td>160 to 230</td>
</tr>
<tr>
<td>Mills Four Bells</td>
<td>375 to 525</td>
<td>375 to 895</td>
<td>325 to 750</td>
</tr>
<tr>
<td>Mills Three Bells</td>
<td>450 to 500</td>
<td>850 to 1,100</td>
<td>875 to 895</td>
</tr>
<tr>
<td>Pacs Races (Red Arrow)</td>
<td>175 to 185</td>
<td>150 to 225</td>
<td>150 to 275</td>
</tr>
<tr>
<td>Bakers Faster</td>
<td>175 to 375</td>
<td>375 to 425</td>
<td>225 to 375</td>
</tr>
<tr>
<td>Bally Club Ball</td>
<td>165 to 345</td>
<td>650 to 700</td>
<td>185 to 295</td>
</tr>
<tr>
<td>Buckley Track Odds, DD</td>
<td>375 to 395</td>
<td>500 to 650</td>
<td>380 to 425</td>
</tr>
</tbody>
</table>
HERE'S THE SCORE

OVERHEAD Up - 150%
NEW EQUIP'T Up - 100%
COLLECTIONS - DOWN

Here's the Answer

For Music Operators

An immediate change to a new commission basis—
1) 30% to the location owner and 70% to the operator—
plus—a 2 year contract with the location; 2) 10c per
record, 2 for 15c or 3 for 25c has been suggested by
many with the claim that the approximate increase in
take will allow the storekeeper to receive almost as
much on 30% commission basis as he used to receive on
50% commission; 3) obtaining "front money" of at least
$5 per week from the collection before dividing the
balance on a 50%-50% basis—or—$15 per week flat
guarantee from the location—giving the location 50% of
the difference—or—1% per week of the total cost of the
installation from the gross collection before dividing the
balance on a 50%-50% basis; 4) paying the location a
yearly rental for his location on a lease arrangement paid
in monthly installments and taking the entire collection
for the operator.

Whichever method the music machine operator adopts
—he must do so immediately—for otherwise he will
never be able to clear himself off even on a 24 month
amortization period.

With collection averages down and with overhead con-
tinuing up to the point where it is today 50% of the cost
of operation and machine prices over 100% above pre-
war—the operator must change his entire commission
set-up to come out in the clear and show a profit.

For Amusement Operators

The amusement machine operator is especially faced
with a problem for, as in the past, his machines do not
last as long on location as phonographs or merchandising
equipment and, therefore, he is forced to get his money
out of the machine quicker than either of the two other
operators.

In his case it has been suggested that the play on his
machines be sufficiently speeded to increase the take by
better than 50% so that he can earn that much more
from each location.

For pin game operators—3 balls for 5c with the next
2 balls at an additional 5c, optional with the player
whether he wants to continue on with another nickel
based on whether he believes he can obtain a better
winning score with the additional two balls and the
extra nickel investment. Scores will, naturally, have to
be based on an entirely different arrangement because
of the 10c investment.

For bowling machines — which ordinarily feature 9
balls for 5c—to be changed to 5 balls for 5c—with an
additional nickel charged for the next four balls, provided
of course, if the player believes this extra 5c investment
worth while as an addition to his score. Here, also,
scoring arrangements and rewards will have to be
changed to conform to the 10c play.

In addition to the speeded play—70%-30% commission
arrangements should be made with all location owners.
With speedier play the locations, it is claimed, will earn
practically as much at 30% as they formerly did at 50%
commission.
1. THEY SAY IT'S WONDERFUL

AR-139—Ginny Simms
CA-252—Andy Russell
CO-36975—Frank Sinatra
DE-18829—Bing Crosby

BE-7003—Freddie Stewart
BW-774—Jan Garber Orch.
CO-36964—Dinah Shore
DE-18817—Ink Spots

AR-150—Jan Savitt Orch.
CO-36985—Woody Herman Orch.
CS-483—Tony Pastor and Band

MA-7188—Eddy Howard Orch.

2. THE GYPSY

DE-23511—Hildegarde
MA-7177—Louis Prima Orch.
MU-15062—Phil Brito
CS-475—Frankie Lester—H. McIntyre Orch.

VI-20-1844—Sammy Kaye

3. SURRENDER

DE-18897—Randy Brooks
MA-7186—George Olson Orch.
VI-20-1877—Perry Como

5. Doin' What Comes Natur'ly

MA-7193—De Marco Sisters
VI-20-1878—Freddy Martin Orch.

6. PRISONER OF LOVE

DE-18864—Ink Spots
MU-15065—Gordon Macrae—Walter Gross Orch.

CA-236—Peggy Lee

CA-252—Andy Russell
CO-36964—Dinah Shore

DE-18754—Lionel Hampton Orch.

8. LAUGHING ON THE OUTSIDE

DE-18811—Merry Macs
VI-20-1856—Sammy Kaye Orch.

9. HEY! BA-BA-RE-BOP

MA-1044—Louis Prima Orch.
VI-20-1859—Glenn Miller Orch.

10. ONE MORE TOMORROW

CO-36978—Frankie Carle Orch.
DE-18843—Glen Gray Orch.

MA-7171—Danny O'Neil
VI-20-1835—Glenn Miller Orch.
"To Each His Own"
You Put A Song In My Heart
Freddy Martin and His Orchestra
(Victor 20-1921)
- The sweet and low music of Freddy Martin provides a worthy interpretation to this waxing of the skyscrapers of "To Each His Own, Backed by the Max Rolfe Orchestra". Pleasant tho he is, "To Each" has been done by better; but the Martin name will carry, and that's important to consider. The flip, "You Put A Song In My Heart," is a good musical fare, done in the romantic, sweet manner. Freddy is noted for. Music ops will gain by this disk, thanks to the "To Each" side.

"Then I'll Be Happy" The Song Is You
Tommy Dorsey and His Orchestra
(Victor 20-1938)
- Tommy Dorsey needs no introduction on the juke boxes, and just about everything under his name is well assured of good play, so there's no reason why this disk should prove an exception. Both "(I Wanna Go Where You Go) Then I'll Be Happy" and "The Song Is You" are done as complete instrumentals, and strictly in the Tommy Dorsey manner. Tommy's trombone leads the way on "Happy" and it comes out as pleasant stomp. On "The Song," however, they whip it out so that the tune is all but unrecognizable from when Kern penned it. It's solid, jive, however, and they'll like this where they like it hot.

"She's Funny That Way" It's The Gal From Cal For Me
Herb Jeffries
(Exquisite 227)
- For something really low, blue and eternally popular who wants anything better than "She's Funny That Way?" The warbler-with-the-trick-break in his voice, Herb Jeffries, handles the refrain, and his interpretation is strictly on the solid side. Add to that the contribution of the Buddy Baker Orchestra and you have a sock combination that'll net strong coinage in any location along Central Avenue, Harlem, etc. The backing, "The Gal From Cal For Me," is a novelty that'll take a bit of plugging before it catches. Done by Herb Jeffries, it's adequate. If done by a vocal combo, tho, it could be lots better. A good disk, nonetheless, thanks to the "She's Funny" side, and because Herb Jeffries has a strong following no matter what else is on the label.

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"You're Not The Kind" If You Could See Me Now
Sarah Vaughan
(Musicraft 380)
- Sarah Vaughan has a voice, a good voice, and she has a following. Nonetheless, it's going to take a bit to put her across on the music boxes, and it's doubted by this reviewer if this pair of tunes are the vehicles to do it. Both "You're Not The Kind" and "If You Could See Me Now" are pleasant melodies which Sarah carries out effectively. Done sweet and blue, with top support provided by an orchestra under the direction of Tad Dameron (he wrote "If You Could See Me Now"), the disc would make its strongest bid where they hold hands and listen.

"What Is This Thing Called Love" I've Got You Under My Skin
Betty Rhodes
(Victor 20-1942)
- If you're looking for a sweet effective voice on a pair of standards for which there'll always be a demand, you might just as well order this waxing of "What Is This Thing Called Love" and "I've Got You Under My Skin." Actually, the melodies presented here would carry well no matter who did them, but thankfully, Betty Rhodes has got a first class voice and is well supported by the crew under the baton of Charles Dant. The arrangements are good and Betty's vocal interpretations are on the passionate side. What's more they'll dance to it, so that makes this waxing good for just about anywhere. It won't make a bucket of dough, but it'll certainly carry its own way.

"Missouri Waltz" Linger In My Arms A Little Longer, Baby
Fontaine Sisters
(Musicraft 15082)
- We've said before on these pages that the Fontaine Sisters were among the top singing groups to be heard on wax, and on this pressing of "Missouri Waltz" Linger In My Arms A Little Longer, Baby" was a welcome addition. It is given heavy vocal treatment by the maestro, personally, and with the smooth melody provided by the crew, this cutting becomes of interest to the Latin music trade. "Vera Cruz," the backing, is in the same vein as "Brusca," but the accent is on the instrumental despite Valdes' waltling. A good disk for the quiet atmosphere locations where interest in rumba melody is heavy. 
### What's Hot ON THE RECORDS

**THE TOP TEN JUKE BOX TUNES THROUGHTOUT THE NATION**

**for the Week of August 5, 1946**

<table>
<thead>
<tr>
<th>NEW YORK</th>
<th>CHICAGO</th>
<th>LOS ANGELES</th>
</tr>
</thead>
<tbody>
<tr>
<td>1. South America, Take It Away</td>
<td>1. To Each His Own</td>
<td>1. To Each His Own</td>
</tr>
<tr>
<td>2. Stone Cold Dead In The Market</td>
<td>2. The Gypsy</td>
<td>2. Surrender</td>
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<tr>
<td>3. They Say It's Wonderful</td>
<td>3. They Say It's Wonderful</td>
<td>3. Prisoner of Love</td>
</tr>
<tr>
<td>5. Surrender</td>
<td>5. I Don't Know Enough About You</td>
<td>5. Doin' What Comes Naturally</td>
</tr>
<tr>
<td>6. To Each His Own</td>
<td>6. Doin' What Comes Naturally</td>
<td>6. They Say It's Wonderful</td>
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<tr>
<td>10. Five Minutes More</td>
<td>10. All Through The Day</td>
<td>10. I Don't Know Enough About You</td>
</tr>
</tbody>
</table>

**PHILADELPHIA, PA.**

| 1. To Each His Own | 2. The Gypsy | 1. I Don't Know Why |
| 3. I Don't Know Why | 3. They Say It's Wonderful | 2. Surrender |
| 5. Doin' What Comes Naturally | 5. I Got The Sun In The Morning | 4. The Gypsy |
| 10. Someday | 10. I Don't Know Enough About You | 9. In Love In Vain |

**MINNEAPOLIS, MINN.**

| 1. The Gypsy | 2. Flat Feet | 1. The House of Blue Lights |
| 2. To Each His Own | 3. To Each His Own | 2. Doin' What Comes Naturally |
| 5. I Got The Sun In The Morning | 5. Doin' What Comes Naturally | 4. Andy's Boogie |
| 6. Doin' What Comes Naturally | 6. They Say It's Wonderful | 5. Route #6 |
| 7. Surrender | 7. Surrender | 6. Stone Cold Dead In The Market |
| 9. Boogie Woogie Barnyard | 9. To Each His Own | 8. I've Got A Right To Cry |

**DENVER, COLO.**

| 1. To Each His Own | 2. The Gypsy | 1. The Gypsy |
| 2. The Gypsy | 3. I Don't Know Enough About You | 2. To Each His Own |
| 3. Flat Feet | 4. One More Tomorrow | 3. Laughing On The Outside |
| 4. To Each His Own | 5. Laughing On The Outside | 4. Jones Polka |
| 7. Surrender | 8. Five Minutes More | 7. Salute To Glenn Miller |
| 8. They Say It's Wonderful | 9. I'd Be Lost Without You | 8. To Each His Own |
| 10. In Love In Vain | | 10. All That Glitters |

**BOSTON, MASS.**

| 2. They Say It's Wonderful | 3. The Gypsy | 2. To Each His Own |
| 5. I Got The Sun In The Morning | 6. It Couldn't Be True | 5. Doin' What Comes Naturally |
| 8. In Love In Vain | 9. My Sugar Is So Refined | 8. I Don't Know Enough About You |
| 10. I Don't Know Enough About You | | 10. The Iggidy Song |

**FAVETTEVILLE, N. C.**

| 1. Dark Town Poker Club | 2. Boogie Blues | 1. The Gypsy |
| 2. Boogie Blues | 3. Cement Mixer | 2. To Each His Own |
| 5. They Say It's Wonderful | 6. I Don't Know Enough About You | 5. To Each His Own |
| 6. I Don't Know Enough About You | 7. Salute To Glenn Miller | 6. Prisoner of Love |
| 7. Salute To Glenn Miller | 8. To Each His Own | 7. Take Our Love |
| 8. To Each His Own | 9. Prisoner of Love | 8. Stone Cold Dead In The Market |
| 10. All That Glitters | | 10. House of Blue Lights |

**SPRINGFIELD, MO.**

| 1. The Gypsy | 2. Surrender | 1. The Gypsy |
| 2. Surrender | 3. Prisoner of Love | 2. To Each His Own |
| 3. Prisoner of Love | 4. They Say It's Wonderful | 3. Laughing On The Outside |
| 5. They Say It's Wonderful | 6. Roly Poly | 5. Doin' What Comes Naturally |
| 6. Cincinnati Lou | 7. No Vacancy | 6. I Don't Know Enough About You |
| 10. Stone Cold Dead In The Market | | 10. Apple Blossom Time |

**ASHEVILLE, N. C.**

| 2. Andy's Boogie | 3. Surrender | 2. To Each His Own |
| 5. Sioux City Sue | 6. I Know | 5. Doin' What Comes Naturally |
| 6. I Know | 7. It's My Lazy Day | 6. I Don't Know Enough About You |
| 10. House of Blue Lights | | 10. Apple Blossom Time |
BYRDE'S EYE VIEW
ROUND THE WAX CIRCLE
by Byrde Gore

Majestic Records' national sales chief Lou Surits is currently touring the South, making stops at Miami, Florida, Atlanta, Ga., Charlotte, N. C., and Norfolk, Va. Purpose of the visit is to appoint additional distributors to handle Majestic disks. In addition, Lou will seek out music ops in these territories for some heart to heart talks. Eager to put Artie Shaw back in the juke boxes is Mussnerlek Records. In a bid to gain music ops' favor the firm will release one platter from the new Shaw album so that it may be bought singly by the trade. The disk, we are told by vice prexy Oliver Sahn, carries both "I've Got You Under My Skin" and "My Heart Belongs To Daddy." 

Over at Cosmo Records publicist Eddie Heller excited over first reports of "Making Whoopee," a new platter by the Tony Pastor aggregation, which is being channelled straight for the music boxes before they are released to retailers. Advance word on the disk declares it to be on the cutely suggestive side. They say the Jukes will burn with it... Something novel on wax is promised ops with "Please" and "Say It Isn't So," as offered by the Hal McIntire Orchestra. Harry Banks, Cosmo prexy, is really eager with it. 

Look for a host of tunes from the new Twentieth Century-Fox film "Three Little Girls In Blue" to really score big on the juke boxes by the time the film gets around the country. As a matter of fact, one of them, "This Is Always," as done by Jo Stafford for Capitol Records has been selected as the "Disk O' The Week" this week on our record review pages. In addition, grab a listening to "This Is The Night" as done by Martha Tilton for the same wax works. It's another hit out of the same film. 

At a recent election of officers, Milton Baskin was upped from Treasurer to Executive Vice-President of Decca records. He fills the chair left vacant by the death of Edwin F. Stevens, Jr. Decca's "Stone Cold Dead In The Market," which holds the No. 1 spot on the Billboard charts for some weeks, is now reported catching on throughout the country. The same can be said for their more recently released, "South America, Take It Away"... Meanwhile, look for Decca to release some disks done by Al Jolson. 

Gotham Records busy this past week cutting some new sides with Earl Hines and Cousin Joe... Columbia Records' James Flora off for a vacation from his duties as director of that platter... RCA-Victor should show much publicity action from here on in. Their chief press agent, Wayne Varnum, has come home from the sea (U.S. Navy) and is back doing business from his old stand... Note to music ops: Bill Gersh tells me to tell you that I'm always ready to help out if there's anything I can do for you around the wax circle. Just drop me a note.
DURING THE HEAT SPELL
STAY COOL
WITH THESE TERRIFIC HITS
ON THESE
TERRIFIC
INDEPENDENT LABELS

<table>
<thead>
<tr>
<th><strong>EXCLUSIVE</strong></th>
<th><strong>MODERN (POP SERIES)</strong></th>
</tr>
</thead>
<tbody>
<tr>
<td>No. 209</td>
<td>No. 20-500</td>
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<tr>
<td>&quot;BLUES AT SUNRISE&quot;</td>
<td>&quot;PRISONER OF LOVE&quot;</td>
</tr>
<tr>
<td>IVORY JOE HUNTER—JOHNNY MOORE'S THREE BLAZERS</td>
<td>&quot;WE JUST COULDN'T SAY GOODBYE&quot;</td>
</tr>
<tr>
<td>&quot;A Juke Box Natural&quot;</td>
<td>JIMMY COOK</td>
</tr>
<tr>
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<td>A New Series—A New Star—A New Price at 75c</td>
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<thead>
<tr>
<th><strong>G &amp; G</strong></th>
<th><strong>LAMPLIGHTER</strong></th>
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<tr>
<td>No. 1025</td>
<td>No. 110</td>
</tr>
<tr>
<td>&quot;BRING WHAT DADDY NEEDS&quot;</td>
<td>&quot;SWEET LORRAINE&quot;</td>
</tr>
<tr>
<td>JOHNNY CRINER</td>
<td>&quot;LOVE ME OR LEAVE ME&quot;</td>
</tr>
<tr>
<td>&quot;DOWN HOME&quot;</td>
<td>SCINTILLATING KAY STARR</td>
</tr>
<tr>
<td>&quot;Hot Jive&quot;</td>
<td>&quot;Kay At Her Best&quot;</td>
</tr>
</tbody>
</table>

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THE WORLD'S FINEST DISTRIBUTORS TO SERVE YOUR EVERY RECORD NEED

<table>
<thead>
<tr>
<th>RUNYON SALES CO.</th>
<th>BECKER NOVELTY CO.</th>
<th>PAN-AMERICAN RECORD DISTRIBUTORS</th>
</tr>
</thead>
<tbody>
<tr>
<td>Covers New York, New Jersey and Conn.</td>
<td>Covers Massachusetts</td>
<td>Covers Michigan</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
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<th>AMERICAN COIN-A-MATIC</th>
<th>MUSIC SALES</th>
</tr>
</thead>
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<tr>
<td>2117 3rd Avenue North Birmingham, Ala.</td>
<td>1437 5th Avenue Pittsburgh, Pa.</td>
<td>680 Union Avenue Memphis, Tenn.</td>
</tr>
<tr>
<td>Covers Alabama and Georgia</td>
<td>Covers Western Penn., Virginia, West Virginia Maryland, Washington, D.C.</td>
<td>Covers Tenn. and Ark.</td>
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<td>303 N. Peter Street New Orleans, La.</td>
<td>726 S. 4th Street Louisville, Ky.</td>
<td>726 S. 4th Street Louisville, Ky.</td>
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<td>Covers Louisiana and Mississippi</td>
<td>Covers State of Kentucky and Southern Indiana</td>
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<td>1429 No. Clark Street Chicago, Illinois</td>
<td>510 N. Sarah St. Louis, Mo.</td>
<td>1913 Leeland Houston, Texas</td>
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<td>Covers No. Illinois and Wisconsin</td>
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<td>Covers Northern California and Nevada</td>
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<td>127 E. Colorado Colorado Springs, Colo.</td>
<td>1-7 N.E. Sixth Street Oklahoma City, Okla.</td>
</tr>
<tr>
<td>Covers West, Nebraska, West Kansas, Colorado</td>
<td>Covers Oklahoma</td>
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** Territories Not Covered Above Still Available **

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TEN TOP JUKE BOX TUNES
THRUOUT THE NATION

(Continued)

SAN ANTONIO, TEX.

1. One More Tomorrow
2. Andy’s Boogie
3. Boogie Blues
4. Who Do You Love I Hope
5. There’s No One But You
6. Friar Rock
7. Don’t Be A Baby, Baby
8. My Fickle Eye
9. My Sugar Is So Refined
10. They Say It’s Wonderful

JACKSON, MISS.

1. The Gypsy
2. They Say It’s Wonderful
3. Laughing On The Outside
4. There’s No One But You
5. Hey! Ba-Ba-Re-Bop
6. I’d Be Lost Without You
7. Surrender
8. Coax Me A Little Bit
9. My Fickle Eye
10. My Sugar Is So Refined

FOND DU LAC, WIS.

1. The Gypsy
2. They Say It’s Wonderful
3. To Each His Own
4. Surrender
5. I Don’t Know Enough About You
6. Prisoner of Love
7. I Know
8. Salute To Glenn Miller
9. On The Alamo
10. Doin’ What Comes Naturally

MEDFORD, ORE.

1. To Each His Own
2. The Gypsy
3. Doin’ What Comes Natur’lly
4. Prisoner of Love
5. I’m A Big Girl Now
6. They Say It’s Wonderful
7. Laughing On The Outside
8. I Don’t Know Enough About You
9. One More Tomorrow
10. Surrender

BUFFALO, N. Y.

1. Surrender
2. Doin’ What Comes Natur’lly
3. All The Time
4. I Don’t Know Why
5. More Than You Know
6. Give Me The Moon Over Brooklyn
7. I Don’t Know Enough About You
8. Cement Mixer
9. Do You Love Me
10. The Gypsy
‘Gypsy’ Dives; ‘Wonderful’ In; ‘To Each’ Soars

NEW YORK — It finally happened. “The Gypsy,” which for months ruled supreme in the No. 1 spot on jukebox rounds throughout the land, has tumbled; reports from ops this past week revealed.

Currently in the No. 2 slot, indications are that the tune is on a snowball ride to oblivion as play slows and worn down copies of the disk are not replaced.

indications of the Gyp’s demise were prevalent here weeks ago, when heaviest play was shifted to other platters in New York, Chicago and Los Angeles. Nonetheless, the action the tune was receiving in other territories was sufficient to keep it atop the hit roster until this past week. Now reports from all ops agree, the tune has played itself out and there is little reason left to order replacements.

Filling the spot left open by the “Gyp” is “They Say It’s Wonderful,” which for many weeks past has been among the top ten moneymakers on the boxes; but as the Gyp is on its way out, so is “Wonderful,” and music leaders see its current No. 1 position strictly as a lame duck, filling the position only till something better comes along.

At the present time, the “something better” looks like “To Each His Own,” which in the past few weeks has enjoyed a meteoric ride on the high road to the top. In lots of top cities, the tune has already climbed into No. 1 position, and indications are that many more will follow suit as soon as adequate quantities of the platter are available.

Of interest to music ops about “To Each” is the fact that the tune began right from the juke boxes. Majestic Records, which waxed it first and whose version performed by Eddy Howard is in greatest demand, readily admit that truth. So, like they did with “The Gypsy,” the ops have come thru again to score a smash for the diskjockeys and the music pubs.

1. STONE COLD DEAD IN THE MARKET
   Louis Jordan and Ella Fitzgerald

2. THAT’S THE GROOVY THING
   Earl Bostic Orchestra

3. ON THE SUNNY SIDE OF THE STREET
   Eddie Haywood Orchestra

4. THAT CHICK’S TOO YOUNG TO FRY
   Louis Jordan and His Tympany Five

5. FINE BROWN FRAME
   Buddy Johnson Orchestra

6. YOU CALL IT MADNESS BUT
   I CALL IT LOVE
   Billy Eckstine

7. TELL ME PRETTY BABY
   Billy Eckstine

8. I’M IN THE MOOD FOR LOVE
   Buddy Johnson Orchestra

9. THEY SAY I’M THE BIGGEST FOOL
   Buddy Johnson Orchestra

10. I’VE GOT A RIGHT TO CRY
    Erskine Hawkins

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"TILL THE REAL THING COMES ALONG"
No. 130 — BACKED BY
"ROCKS IN MY BED"

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HOLLYWOOD, CALIF.
HOT ON RECORDS
TEN TOP JUKE BOX TUNES
THRUOUT THE NATION
(Continued)

CUMBERLAND, MD.
1. To Each His Own
2. Surrender
3. Should I Tell You I Love You
4. Linger In My Arms A Little Longer
5. Doin' What Comes Naturally
6. I Got The Sun In The Morning
7. House of Blue Lights
8. Route 66
9. South America, Take It Away
10. The Gypsy

SIOUX CITY, IA.
1. Doin' What Comes Naturally
2. They Say It's Wonderful
3. The Gypsy
4. Prisoner of Love
5. Sioux City Sue
6. I Don't Know Enough About You
7. Surrender
8. I Got The Sun In The Morning
9. Remember Me
10. Who Told You That Lie

WASHINGTON, D. C.
1. To Each His Own
2. Everyone Is Saying Hello Again
3. Doin' What Comes Naturally
4. They Say It's Wonderful
5. Surrender
6. I Got The Sun In The Morning
7. Night and Day
8. Prisoner of Love
9. Route 66
10. Siboney

CUBA CITY, WIS.
1. The Gypsy
2. Doin' What Comes Naturally
3. Prisoner of Love
4. All Through The Day
5. Love On A Greyhound Bus
6. I Got The Sun In The Morning
7. I Don't Know Enough About You
8. Surrender
9. New Spanish Two Step
10. They Say It's Wonderful

PHOENIX, ARIZ.
1. My Sugar Is So Refined
2. Prisoner of Love
3. Hey! Ba-Ba-Re-Bop!
4. I Didn't Mean A Word I Said
5. Surrender
6. The Rickety Rickshaw Man
7. Someday
8. Route 66
9. Sioux City Sue
10. One More Tomorrow

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2313 Third Street, Seattle, Wash.
### The Cash Box Disc-Hits Box Score

**Compiled by Jack “One Spot” Tunnis**

**In Order of Popularity Based on Weekly National Survey**

<table>
<thead>
<tr>
<th>Page 17</th>
<th>July 29</th>
<th>July 22</th>
<th>July 15</th>
</tr>
</thead>
<tbody>
<tr>
<td>1—They Say It's Wonderful</td>
<td>121.4</td>
<td>98.4</td>
<td>94.6</td>
</tr>
<tr>
<td>AR-139—GINNY SIAHMS</td>
<td>This Could Be Sweater</td>
<td>CA-253—ANDY RUSSELL</td>
<td>Laughing on the Outside</td>
</tr>
<tr>
<td>CO-36975—FRANK SINATRA</td>
<td>I Can See it in My Heart</td>
<td>CO-36975—FRANK SINATRA</td>
<td>The Gut That I’m Hating</td>
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<tr>
<td>DE-18939 (7-54)</td>
<td>The Guts That I’m Hurting</td>
<td>DE-18939</td>
<td>I Can’t Get It Out of My Mind</td>
</tr>
<tr>
<td>DE-22838—BING CROSBY</td>
<td>Love Me Like You Used To</td>
<td>DE-22838—BING CROSBY</td>
<td>I’m Gonna Make Believe</td>
</tr>
<tr>
<td>1—In Love in Vain</td>
<td>23.2</td>
<td>27.7</td>
<td>23.1</td>
</tr>
<tr>
<td>CA-240—W. WHITING</td>
<td>All Through the Day</td>
<td>CA-36972—LES BROWN</td>
<td>O Holy Love of Mine</td>
</tr>
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<td>CO-36972—LES BROWN</td>
<td>My Guardian Angel</td>
<td>DE-18239</td>
<td>In Your Arms</td>
</tr>
<tr>
<td>MA-716—JACK LEONARD</td>
<td>No One Knows</td>
<td>DE-18239</td>
<td>I Don’t Wanna Be Alone</td>
</tr>
<tr>
<td>September Song</td>
<td>CA-254—W. WHITING</td>
<td>MA-716—JACK LEONARD</td>
<td>I Don’t Know Why</td>
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<td>1—Losing on the Outside</td>
<td>29.9</td>
<td>36.4</td>
<td>35.2</td>
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<td>AR-134—TENNESSEE WILLIAMS &amp; COREY MORGAN</td>
<td>I’m Gonna Make Believe</td>
<td>AR-134—TENNESSEE WILLIAMS</td>
<td>My Love of You</td>
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<tr>
<td>CO-36964—INNOCENT</td>
<td>Everybody Loves My Baby</td>
<td>CO-36964—INNOCENT</td>
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<td>2—The Gypsy</td>
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<td>WEDDELL STEWART</td>
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</tbody>
</table>

### Week of August 5, 1946

<table>
<thead>
<tr>
<th>Page 18</th>
<th>July 29</th>
<th>July 22</th>
<th>July 15</th>
</tr>
</thead>
<tbody>
<tr>
<td>12—It Couldn’t Be True</td>
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<td>15.3</td>
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<td>32.4</td>
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### Other Tracks

- **23—Love on a Greyhound Bus**: 9.5 | 14.4 | 11.1
- **24—Full Moon and Empty Arms**: 9.5 | 14.4 | 12.0
- **25—Get the Sun in the Morning**: 9.0 | 3.3 | 3.7
- **26—South America, Tilt It Away**: 8.9 ||
- **27—Cynthia’s In Love**: 8.5 | 8.6 | 18.1
- **28—I Don’t Know Why**: 8.0 | 12.4 | 10.1
- **29—Bumble Baugh**: 8.0 | 18.7 | 20.4
- **30—You Love Me**: 7.0 | 12.4 | 10.2
- **31—Dinah Sings**: 9.0 | 14.4 | 11.1
- **32—The Thirsty Saws**: 9.0 | 14.4 | 11.1
- **33—I’m In Love with Two Sweethearts**: 9.0 | 14.4 | 11.1

**This Double Page Is Perforated For Your Convenience — Remove and Put Up on Your Bulletin Board!**
Many times, wide differences appear in the high and low prices of certain equipment. Like any true reporter, The C.M.J. Blue Book can only feature the market prices as they are quoted. The C.M.J. Blue Book acts exactly the same as the market quotation board at the Stock Exchange—posting the prices as they are quoted for the past week, regardless of how much they may seem to be out of line. Some prices do not change for months. The C.M.J. Blue Book, rather than show no price, retains the last known quotations for such equipment so that the subscriber at least has the last known prices as a basis to work with. Prices continue to be very widely divergent these days. Someone on the West Coast may feel a certain machine worth $150.00 whereas someone on the East Coast may think it worth but $75.00. Of course, condition, serial, appearance, demand, territory, quantity, etc., must all be taken into consideration. The C.M.J. Blue Book reports each quotation exactly as it is made and depends on the subscriber to make average price adjustment to fit the peculiarities of his own territory.

**METHOD** The C.M.J. Blue Book should be read as follows: First price listed is lowest price for the week; second price listed is highest price. Where only one price appears this should be considered lowest price.

**IMPORTANT** Machines underlined mean these were most active in trading the past week.

**CODE** Check this code carefully. Become acquainted with each one of the code numbers and what they signify. These code numbers appear in front of the name of each machine.

1. **MEANS PRICE WENT UP.**
2. **MEANS PRICE WENT DOWN.**
3. **MEANS MACHINE JUST ADDED TO LIST.**
4. **MEANS PRICES WENT UP AND DOWN DURING THE PAST WEEK.**
5. **MEANS PRICES REMAINED SAME AS IN LAST PRICE LISTS.**
6. **MEANS NO PRICES QUOTED FOR PAST TWO WEEKS.**
7. **MEANS NO PRICES QUOTED FOR PAST THREE WEEKS.**
   **XX**
   **MEANS NO PRICES QUOTED FOR MANY WEEKS — PRICE SHOWN IS LAST KNOWN QUOTATION.**
IMPORTANT NOTICE

Many times, wide differences appear in the high and low prices of certain equipment. Like any true reporter The C.M.I. Blue Book can only feature the market prices as they are quoted. The C.M.I. Blue Book acts exactly the same as the market quotation board at the Stock Exchange — posting the prices as they are quoted for the past week, regardless of how much they may seem to be out of line. Some prices do not change for months. The C.M.I. Blue Book, rather than show no price, retains the last known quotations for such equipment so that the subscriber at least has the last known prices as a basis to work with. Prices continue to be very widely divergent these days. Someone on the West Coast may feel a certain machine worth $150.00 whereas someone on the East Coast may think it worth but $75.00. Of course, condition, serial, appearance, demand, territory, quantity, etc., must all be taken into consideration.

THE C.M.I. BLUE BOOK REPORTS EACH QUOTATION EXACTLY AS IT IS MADE AND DEPENDS ON THE SUBSCRIBER TO MAKE AVERAGE PRICE ADJUSTMENT TO FIT THE CONDITIONS IN HIS OWN TERRITORY.
## WURLITZER

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**SEEBURG**

| Model | Description                  | Price
|-------|------------------------------|------
| 10    | Selectomatic                  | 35.00
| 1     | Symphonola                   | 129.50
| 2     | Model A                      | 62.50
| 3     | Model B                      | 37.50
| 4     | Model H                      | 100.00
| 5     | Rex                          | 239.50
| 6     | Rex, with adaptor            | 325.00
| 7     | Model K-15                   | 95.00
| 8     | Model K-20                   | 300.00
| 9     | Model A                      | 125.00
| 10    | Classic                      | 400.00
| 11    | Classic, RC                  | 425.00
| 12    | Major                        | 375.00
| 13    | Major, RC                    | 475.00
| 14    | Envoy                        | 450.00
| 15    | Envoy, RC                    | 450.00
| 16    | Vogue                        | 350.00
| 17    | Vogue, RC                    | 450.00
| 18    | Casino                       | 300.00
| 19    | Casino, RC                   | 389.50
| 20    | Commander                    | 335.00
| 21    | Commander, RC                | 495.00
| 22    | Hi-Tone 9800                 | 500.00
| 23    | Hi-Tone 8900                 | 500.00
| 24    | Hi-Tone 8800                 | 500.00
| 25    | Hi-Tone 8200                 | 400.00
| 26    | Hi-Tone 8200, REC            | 550.00
| 27    | 20 Record '43 Cabt           | 450.00
| 28    | 7                            | 10.00
| 29    | 6                            | 5.75
| 30    | 1                            | 7.50
| 31    | 1                            | 5.00
| 32    | 1                            | 24.50
| 33    | 1                            | 4.50
| 34    | 5                            | 25.00
| 35    | 5                            | 29.00
| 36    | 5                            | 24.50
| 37    | 6                            | 2.50
| 38    | 6                            | 7.50
| 39    | 6                            | 150.00
| 40    | 6                            | 245.00
| 41    | 6                            | 45.00
| 42    | 6                            | 25.00
| 43    | 6                            | 25.00
| 44    | 6                            | 350.00
| 45    | 6                            | 450.00
| 46    | 6                            | 59.50
| 47    | 6                            | 25.00
| 48    | 6                            | 25.00
| 49    | 6                            | 25.00
| 50    | 6                            | 95.00
| 51    | 6                            | 29.50
| 52    | 6                            | 225.00
| 53    | 6                            | 27.50
| 54    | 6                            | 20.00

**KEENEY**

| Model | Description                  | Price
|-------|------------------------------|------
| 2     | Wall Boxes                   | 5.00
| 10    | Adaptor for Seeburg         | 25.00
| 20    | Adaptor for Rockola         | 27.50
| 30    | Adaptor for 616 Wurlitzer   | 15.00
| 40    | Twin 12 Adaptor             | 25.00
| 50    | Wurlitzer 24 Adaptor        | 15.00
| 60    | Adaptor for Mills Empress   | 24.50
| 70    | Organ Speaker               | 35.00
| 80    | Sun Ray Speaker             | 25.00
| 90    | Bar Brackets                | 2.50

**MILLS**

| Model | Description                  | Price
|-------|------------------------------|------
| 2     | Zephyr                       | 55.00
| 10    | Studio                       | 70.00
| 20    | Dance Master                 | 70.00
| 30    | Deluxe Dance Master          | 50.00
| 40    | Do-Re-Mi                      | 75.00
| 1     | Panoram                      | 325.00
| 2     | Throne of Music              | 275.00
| 3     | Thor must with EUR           | 275.00
| 4     | Empress                      | 325.00

**GABEL**

| Model | Description                  | Price
|-------|------------------------------|------
| 12    | Rec. with Adaptor            | 42.50
| 12-12 | Adaptor                      | 38.50
| 18    | Rec. III, Grill              | 20.00
| 18    | with Adaptor                 | 99.50
| 20    | Record Lite Up               | 225.00
| 24    | Record Last Md                | 75.00

**PACKARD**

| Model | Description                  | Price
|-------|------------------------------|------
| 1     | Play Mor Wall and Box        | 27.50
| 5     | Bar Bracket                  | 4.50
| 10    | Willow Adaptor               | 18.00
| 18    | Chester Adaptor              | 25.00
| 20    | Cedar Adaptor                | 30.00
| 25    | Poplar Adaptor               | 25.00
| 30    | Maple Adaptor                | 30.50
| 35    | Jenner Adaptor               | 27.00
| 40    | Elm Adaptor                  | 25.00
| 45    | Pine Adaptor                 | 25.00
| 50    | Beech Adaptor                | 20.00
| 55    | Spruce Adaptor               | 35.00
| 60    | Ash Adaptor                  | 25.00
| 65    | Walnut Adaptor               | 25.00
| 70    | Lily Speaker                 | 14.50
| 75    | Violet Speaker               | 21.00
| 80    | Orchid Speaker               | 49.50
| 85    | Iris Speaker                 | 55.00
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2. One-Two-Three '40 ................ 75.00 99.50
2. One-Two-Three '41 ................ 79.50 99.50
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7. Stepper Upper, PO .................. 55.00 65.00
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The Cash Box

Page 25

Week of August 5, 1946

C.M.I. BLUE BOOK
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### The Cash Box

**Page 29**

**Week of August 5, 1946**

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**FREE PLAY PIN GAMES**

<table>
<thead>
<tr>
<th>Game Name</th>
<th>Price</th>
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<tbody>
<tr>
<td>1. A. B. C. Bowling</td>
<td>56.00</td>
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<tr>
<td>Action (Rev)</td>
<td>99.50</td>
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<tr>
<td>2. Air Circus</td>
<td>119.50</td>
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<tr>
<td>3. Air Force</td>
<td>125.00</td>
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<tr>
<td>4. Airline</td>
<td>109.50</td>
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<tr>
<td>5. Airport</td>
<td>139.50</td>
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<tr>
<td>6. Alert (Rev)</td>
<td>35.00</td>
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<tr>
<td>7. All American</td>
<td>19.50</td>
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<tr>
<td>8. All Stars</td>
<td>35.00</td>
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<tr>
<td>9. American Beauty (Rev)</td>
<td>89.50</td>
</tr>
</tbody>
</table>

1. Anabel | 30.00 |
2. Arizona (Rev) | 89.50 |
3. Arrowhead | 89.50 |
4. Attention | 19.50 |
5. Avalon | 15.00 |
6. Avalon (Rev) | 15.00 |
7. Bally Beauty | 35.00 |
8. Banner | 15.00 |
9. Bandwagon | 45.00 |
10. Bang | 45.00 |
11. Barney | 25.00 |
12. Battle | 85.00 |
13. Belle Hop | 69.50 |
14. Biltmore | 19.50 |
15. Big Game | 22.50 |
16. Big Parade | 109.50 |
17. Big Show | 32.50 |
18. Big Six | 27.50 |
19. Boomtown | 27.50 |
20. Bordertown | 32.50 |
21. Broadway | 169.50 |
22. Brazil (Rev) | 199.50 |
23. Broadway (Rev) | 274.50 |
24. Big Top | 49.50 |
25. Big Town | 21.50 |
26. Blackout | 15.00 |
27. Bomber | 29.50 |
28. Bombardier (Rev) | 69.50 |

29. Bola Way | 56.00 |
30. Bomb/the-Axis | 45.00 |
31. Boomtown | 49.50 |
32. Bordertown | 39.50 |
33. Broadway | 29.50 |
34. Bounty | 12.00 |
35. Bowling Alley | 20.00 |
36. Boy Scout | 20.00 |
37. Brazil (Rev) | 199.50 |
38. Brazil (Rev) | 274.50 |
39. Broadway (Rev) | 49.50 |
40. Broadway | 69.50 |
41. Bubbles | 210.00 |
42. Buena Vista | 249.50 |
43. Capri | 45.00 |
44. Capt Kidd | 69.50 |
45. Casablanca | 29.50 |
46. Cactus | 149.50 |
47. Casablanca (Rev) | 198.50 |
48. Casino | 129.50 |
49. Cattiva | 29.50 |

50. Champ | 49.50 |
51. Champion | 39.50 |
52. Charcoal | 39.50 |
53. Chief | 39.50 |
54. Chief (Rev) | 49.50 |
55. Commodore | 249.50 |
56. Conquest | 229.50 |
57. Conquest (Rev) | 229.50 |
58. Contact | 15.00 |
59. Contact (Rev) | 15.00 |
60. Convention | 20.00 |
61. Cover Girl | 199.50 |
62. Cross Line | 210.00 |
63. Cross Line (Rev) | 49.50 |
64. Crystal Gazer | 89.50 |
65. Crystal Gazer (Rev) | 89.50 |
66. Daily Dozen | 10.00 |
67. Daily Dozen (Rev) | 10.00 |
68. Decoy Jones | 15.00 |
69. Defeat | 35.00 |
70. Defense (Geno) | 66.00 |
71. De-lure (Rev) | 79.50 |
72. Destroyer (Rev) | 59.50 |
73. Die Bomber (Rev) | 39.50 |
74. Dixie | 59.50 |
75. Do-Be-Mi | 79.50 |

6. Double Feature | 30.00 |
7. Doughboy | 49.50 |
8. Down Two Play | 50.00 |
9. Drum Major | 35.00 |
10. Duffer | 46.00 |
11. Duplex | 46.00 |
12. Eagle Squadron (Rev) | 59.50 |
13. Eclipse | 30.00 |
14. Eureka | 19.50 |
15. Fat Man (Rev) | 25.00 |
16. Fantasy | 30.00 |
17. Fifth Avenue | 42.50 |
18. Fifty Grand | 15.00 |
19. Fishin' (Rev) | 30.00 |
20. Four Aces (Rev) | 9.00 |
21. Five & Ten & Twenty | 99.50 |

1. Flagship | 29.50 |
2. Flat Top (Rev) | 189.50 |
3. Fleet | 54.50 |
4. Flicker | 49.50 |
5. Flying Tiger | 29.50 |
6. Follow '90 | 19.50 |
7. Follow Up | 17.50 |
8. Foreign Legion (Rev) | 30.00 |
9. Formation | 29.50 |
10. Four Aces | 100.00 |
11. Four Diamonds | 44.50 |
12. Five Star | 20.50 |
13. Hi-Boy (Rev) | 49.50 |
14. Hi-Dive | 89.50 |
15. Hi-Hat | 69.50 |

16. High Light | 18.95 |
17. High Noon | 36.00 |
18. Hit-the-Jap (Rev) | 49.50 |
19. Hold Over | 39.50 |
20. Hollywood | 149.50 |
21. Home Run '40 | 29.00 |
22. Home Run '41 | 49.50 |
23. Home Run '42 | 61.50 |
24. Holiday | 89.50 |
25. Idaho | 269.50 |
26. Invasion (Rev) | 79.50 |
27. Jolly | 19.50 |
28. Jeep (Rev) | 66.00 |
29. Jumpr | 23.00 |
30. Jungle | 69.50 |
31. Keep 'em Flying | 109.50 |
32. Keynote | 19.50 |
33. Klaw | 149.50 |
34. Klick | 14.50 |
35. Knock-Out | 109.50 |
36. Knock-Out-the-Jap | 75.00 |
37. Lance | 25.00 |
38. Landslide | 34.50 |
39. Landslide (Rev) | 34.50 |
40. Lead Off | 49.50 |
41. League Leader | 29.50 |
42. Legionnaire | 56.00 |
43. Liberty (Rev) | 59.50 |
44. Line Up | 29.50 |
45. Life-A-Card | 22.50 |
46. Lot-O-Smoke | 22.50 |
47. Mardi Gras (Rev) | 25.00 |
48. Major Fun | 15.00 |
49. Major (Rev) | 19.50 |
50. Majors (Rev) | 12.50 |
51. Mascot | 18.50 |
52. Marbles Baseball | 94.50 |
53. Mascot | 59.50 |

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**C. M. I. BLUE BOOK**

*Week of August 5, 1946*
Action from—Stars
Ajax from—Score Card
All Out from—Cross Line
Arches from—Cadillac
Arizona from—Sun Beam
American Beauty from—Attention
Battle from—Zombie
Big Tent from—Big Show
Big Three
Big Top of ’45 from—Twin Six, Clover, Sky Ray
Bingo from—Line A Card
Bombardier from—Follies ’40
Bowling Alley ’42 from—Bowling Alley
Brazil from—Do-Re-Mi
Burlesk from—Follies ’40
Casablanca from—Glamour
Cupid from—Roxy
De-Icer from—Red, White & Blue
Destroyer from—Cadillac
Dive Bomber from—Formation
Eagle Squadron from—Big League
Easy Pickin’ from—O’Boy
Falling Sun from—Ten Spot
Fan Dancer from—Roxy
Flash from—Punch
Flat Top from—Broadcast, Crossline
Flight from—Sporty
Flying Tigers from—Play Ball
Foreign Colors from—Owl
Grand Canyon from—Double Play
Hi-Boy from—Metro
Hi-Jinks from—Glamour
Hi-The-Japs from—Gold Star
Hockey ’42 from—Silver Skates
Idaho from—Zombie
Jeep from—Duplex, Leader, Sky Blazer
Kissnet
Klipper from—Scoop
Knock-Out-The-Japs from—Knockout
Parade Leader from—Drum Major
Paratroop from—Powerhouse
Peacherino from—Jolly
Peg from—Wow
Playtime from—Gold Star
Pin Up Girl from—Silver Skates
Production from—Blondie
Rat from—Zig Zag
Redheads from—Blondie
Roll Call from—Vacation
Sailorette ’42 from—Follies ’40
Scout Commander from—Fleet
Sea Power from—Four Roses
Sentry from—Leader
Shangri-La from—Mr. Chips
Sink-The-Jap from—Seven Up
Sixty Grand from—Big Town
Sky Rider from—Pan American
Slap-The-Jap from—Stratoliner
Smash-The-Jap from—Ten Spot
South Sea from—Knockout
Luxury from—Rotation
Marines-At-Play from—Flicker
Midway from—Zombie
Nite Club from—Formation
Nine Bells from—Mr. Chips
Over-The-Top from—Powerhouse
Speedway from—Entry
Spot-CHA from—Attention
Stage Door Canteen from—Liberty
Starlight from—Triumph
Stopper from—Blondie
Strip Tease from—Chi-Coin Games
Tornado from—Formations
Trade Winds from—Sky Blazer
Triple Entry from—Home Run
Wagon Wheels from—Duplex
White Sails from—Silver Spray
Yankee Doodle from
Zingo from—Mascot, Attention
Silver Skates, Air Force
Liberty from—Flicker

REVAMPS

All-American Derby from—Sport Special, Record Time
Big Three
Dust Whirls from—Club Trophy
Fast Track from—Sport Puge, Blue Ribbon
Foreign Colors from—Owl
Pastime from—Turf Champs
Race King from—Thistledown, Sea Biscuit
Rockingham from—Grand Stand, Grand National, Pacemaker
Victorious from—Turf Champs
War Admiral from—Grand Stand
Whirlaway from—Blue Grass, Dark Horse, Sport Special
The Cash Box Page 33 Week of August 5, 1946

**RUNYON**

**UNBREAKABLE PHONO PLASTIC REPLACEMENT PARTS**

- Non-Inflammable
- Non-Britle
- Rigid Material
- Expertly Molded
- Guaranteed

**FREE REPLACEMENT IF BROKEN WITHIN 3 YEARS**

**MODEL 850 PROGRAM HOLDER .................$5.00 Per Set**

<table>
<thead>
<tr>
<th><strong>WURLITZER MODELS</strong></th>
<th><strong>MILLS MODELS</strong></th>
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<tbody>
<tr>
<td>Each</td>
<td>Available in Red, Yellow or Green Each</td>
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<tr>
<td>24 Top Corners</td>
<td>Throne—Empress</td>
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<tr>
<td>24 Lower Sides</td>
<td>Top Corners $14.00</td>
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<td>61-71-41 Top Corners</td>
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<td>500 Top Corners</td>
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<tr>
<td>600 Top Corners</td>
<td>Lower Sides $14.00</td>
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<td>700 Top Corners</td>
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<td>Top Center $8.00</td>
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<td>800 Top Corner, Right or Left Red</td>
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<td>750 Middle Sides</td>
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<td>850 Lower Sides</td>
<td>Top Corner $8.00</td>
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<td>Top Corner $8.00</td>
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<tr>
<td>950 Lower Sides</td>
<td>Top Corner $8.00</td>
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**ROCK-OLA MODELS**

- Standard, Master, DeLuxe or Super Each Top Corners $13.75 |
- Lower Sides $12.75 |
- Top Door Plastics $6.75

**SEEBURG MODELS**

- "Hi Tone"—Model 9800, 8800, 8200, Lower Sides $14.50 |
- "Classic"—"Colonel" Top Corners $6.00 |
- "Cadet"—"Major" Top Corners $2.50 |

**SHEET PLASTIC**

- 20"x50"—Non-Britle Pliable. Per Sheet $14.50 |
- 60 Gauge Red, Yellow or Green (Thickness of a New Half Dollar). |


**DISTRIBUTORS WANTED!!**

**EXCLUSIVE TERRITORIAL DEAL!**

**PHONE — WIRE — WRITE**

**FOR OUR SENSATIONAL MONEY-MAKING DEAL**

**RUNYON SALES CO.**

123 W. RUNYON ST. 593 TENTH AVE. 956 MAIN ST.
NEWARK, N. J. NEW YORK, N. Y. BUFFALO, N. Y.
(PHONE: BIGELOW 3-8779) (PHONE: LONGACRE 3-4820) (PHONE: LINCOLN 6093)
WANTED TO BUY!

BALLY ONE-BALLS
FAIRMOUNT
BALLY TURF KING
BALLY JOCKEY CLUB
SPORT KING
KENTUCKY
LONG SHOT

MILLS ESCALATOR
TYPE SLOTS

MILLS 4 BELLs
MILLS 3 BELLs

MILLS JUMBO PARADES
COMBINATION FREE PLAY AND CASH

KEENEY SUPER BELLs
COMBINATION FREE PLAY AND CASH

BALLY CLUB BELLs

BALLY HIGH HANDS
WRITE — WIRE — PHONE
STATING QUANTITY AND PRICES

M. S. WOLF
DISTRIBUTING COMPANY
1348 VENICE BLVD. LOS ANGELES, CALIF.
(PHONE: PROSPECT 4131)
Mich. Phono Ops to Start Own Assn Paper

DETROIT, MICH. — According to Wm. A., (Bill) Hall of the Michigan Automatic Phonograph Owners Association, Inc., Ford Bldg., this city, this organization is preparing to publish a monthly publication for its own association members. Hall has been contacting some of the important people in the trade to ask for suggestions for his association magazine.

Minneap. Tribune Looks to Book Venders as Answer to Lost Sales

MINNEAPOLIS, MINN.—The "Tribune", leading newspaper, this city, in an editorial titled, "Book Glut", tells about the fact that sales have been going down regularly on books and that bigger production is on the way in the book publishing field.

It reports that the 25c books are now being sold in grocery, cigar stores and every type of retail establishment.

It also reports that the returns of unsold magazines have been higher each week and now that the boys are back from fox-holes they are not interested in so much reading.

What the Tribune does say the answer is, "We're looking forward to the day when we can get 'War and Peace' from a slot machine."
The Amazing

NEW Escalator Conversion

DURO-MATIC

(PATENT PENDING)

A careful study of the problems and constant service experienced by operators using Bell-type machines has resulted in the amazing discovery of:

DURO-MATIC

DURO-MATIC is an escalator conversion consisting of a new sensational combination of parts, which can be installed in twenty minutes, no adjustments, and lines up with any mechanism.

DURO-MATIC is precision built. Automatic in operation with all metals tested for strength and durability. Add all this together — your answer is "DURO-MATIC," a simplified combination designed to fit any escalator and insure you with trouble-free operation, resulting in a tremendous earning power.

All escalator conversion kits sold with a money-back guarantee, including instructions for installation. Be first in your territory. Write or wire all orders. Replies will be given prompt attention.

DON'T DELAY!
PLACE YOUR ORDER IMMEDIATELY!

Get on the road to prosperity with DURO-MATIC.

A FEW CHOICE DISTRIBUTORSHIPS AVAILABLE
PHONE — WIRE — WRITE

The DURO-MATIC COMPANY, Inc.
3225-27 WESTERN AVENUE
SEATTLE 99, WASHINGTON

(Phone: GARFIELD 8833)
NEW YORK — Not only did a cup vending machine snare the penny which nine-year-old Charles Horvath put into it, but it also kept the youngsters entranced for three hours as well. It took the combined efforts of the theater management and the police emergency squad to finally free him.

It all happened here last week, when Charles took his eight-year-old sister to a local movie. Like all little boys at evening time, Charles became thirsty. So he walked to the back of the theater where there was a water fountain and the cup vender.

Like it said on the machine, he dropped his penny in the chute. But no cup came. He thrust his left hand into the base to get the cup that wasn't there, and it happened.

He couldn't get his hand back through the two-inch aperture. His complaints brought the matron and the theater manager. They tried oil to lessen the friction. It didn't work.

Next to try his luck was the policeman on the beat. Still no luck, so he called the famed N. Y. Police Emergency Squad.

They arrived with enough equipment to put a derailed subway back on the tracks. They tried and tried, but no good. So they decided to take the vending machine from its wall attachment.

They then led Charles, with the machine still on his hand, to the manager's office, and worked on it (the vender) with hammer and chisel. Still no good.

So the procession continued on to the next stop. That was back to the theater where there was a steel vise. There after prolonged filing, they got the machine off.

Tho the experience was slightly uncomfortable for Charles, he didn't mind. The police made him a present of the flashlight they'd used on working with the problem. And the manager gave him a pair of pusses to the theater.

No, Charles didn't ask for his penny back.

**Police Sirens Scream When Cup Vender Traps Boy and Penny**

**British Plastics Mfrs. Seek American Markets**

NEW YORK — Coin machine ops may soon find British-made plastics adorning their equipment if recent reports aired by Henry W. Harding, president of the Chemical Manufacturing Corp., are proven correct.

Having decided that they can produce plastics of quality comparable to those made in the United States and at a lower cost, several concerns are contemplating entry in the American market now that they will be in a better position in the next two years to supply goods which are scarce.

"LOOK FOR THE EAGLE THE SYMBOL OF QUALITY"

**REPLACEMENT PLASTICS**

for all makes and models of

AUTOMATIC PHONOGRAPHs

(the oldest and newest)

NOW AVAILABLE RIGHT PRICES

Send For Complete Price List

**EAGLE COIN MACHINE CO.**

1514 N. FREMONT AVE.

MICHIGAN 1247

CHICAGO 22, ILL.

We have been serving operators of Bulk equipment for 17 years — New Machines — charms and operators supplies available now — WRITE FOR DETAILS.

**VIKING SPECIALTY CO.**

530 GOLDEN GATE AVE.

SAN FRANCISCO 2, CAL. (Tel. Or. 6441)
Chrome Cabinet Assemblies
Custom Built!

Better Built by Buckley—
YOUR GUARANTEE!

✓ COMPLETE NEW PRECISION-BUILT LIGHT WOOD CABINETS EXPERTLY FINISHED WITH PERFECT FIT NEW ALUMINUM CASTINGS.

✓ CLUB HANDLE AND HANDLE COLLAR CHROME PLATED.

✓ HEAVY BRASS CHROME PLATED ETCHED REWARD PLATES, 2/5 OR 3/5.

✓ 5c-10c-25c CHROME DENOMINATOR COIN INTAKE.

✓ PAYOUT CUPS WITH ANTI-SPOON CUP.

✓ DRILLPROOF PLATES.

YOUR CHOICE —

GENUINE CHROME (PERFECTLY PLATED)

SURF BLUE WRINKLE
TAN WRINKLE
GOLD WRINKLE

CHOCOLATE WRINKLE
GREEN WRINKLE
COPPER WRINKLE

WATLING 5c ROLATOPS
Rebuilt and Refinished
Look and Operate Like New, $95.00

Write for Complete List of Replacement Parts

BUCKLEY TRADING POST
4223 WEST LAKE STREET
CHICAGO 24, ILLINOIS

(ALL PHONES: VAN BUREN 6636-6637-6638-6533)
Jack Gutshall Introduces Kay Starr

LOS ANGELES — Jack Gutshall of the Jack Gutshall Distributing Co., this city, is telling the entire juke box industry that, “the greatest discovery in years for bringing in coins to juke boxes is Kay Starr.”

Kay Starr has had a very successful career with some of the finest orchestras in the nation, including among these: Joe Venuti and Charlie Barnett. She appeared on the Tony Martin show and clicked big. She is now winding up an engagement at the El Rancho Vegas.

But, according to Jack, “What has me and all who have heard ‘gorgeous’ Kay Starr excited, is her new series of records for the Lamplighter label. Her latest ‘Love Me Or Leave Me’ and ‘Sweet Lorraine’ are clicking like wildfire in every juke box in which they appear.”

Jack predicts, “Kay Starr is going to be one of the most outstanding juke box stars in the nation. Anyone who listens to her records will agree with me on this prediction.”
THE UNIVERSAL BAR BOX BRACKET

FITS ANY BOX — FITS ANY BAR

- LIGHTWEIGHT
- STRONG
- ADJUSTABLE
- STREAMLINED

Lightweight aluminum alloy with highly polished finish makes an instant hit with prospective operators. Strong construction of non-corrosive, non-magnetic metal insures trouble-free performance. Adjustable to any bar or counter. Simple two-way clamp and secondary support makes it possible to install in a matter of minutes. Will not mar or deface any surface to which it is attached. Ideal for use on marble-top fountain.

Streamlined molded exterior incorporates unique design which enables wires (including 35 conductor cables) to be concealed in the slotted malt upright.

Holes, drilled and tapped on upper support, permit easy installation and changes from one make or model box to another moving bracket. An additional feature provides for use as a conventional bracket employing the use of screws.

MONEY BACK GUARANTEE ORDER A SAMPLE, IF BRACKET UNSATISFACTORY WE WILL RETURN YOUR MONEY.

WRITE FOR DESCRIPTIVE CIRCULAR

MATHENY VENDING CO., Inc.
560-64 W. DOUGLAS
WICHITA 12, KANSAS

PLenty on the Ball

WARM UP

1024 Sales at $1

. . . . $51.20

Pan Out $24.20

Profit Average $27.00

Thick Die-Cut Board

Seasonal Merchandise That's Favored Everywhere — Order Now!

SUPERIOR PRODUCTS

14 N. PEDRA ST.
CHICAGO 7, ILL.

BLUES BANISHER

Banish those service call blues—install Heath Coin Chute Adaptor Units on your phonographs. Replaces three chutes now on your 412, 616, 24, 600 and 500. Made of best material, completely nickel plated, brass slides. Fits perfectly, easily and quickly installed. Order today by number —

No. 1 Unit Fits 412 and 616

No. 2 Unit Fits 24 and 600

No. 3 Unit Fits 500

$22.50 EACH

DISTRIBUTORS, WRITE FOR SPECIAL DEAL

HEATH DISTRIBUTING COMPANY
217 THIRD STREET (Phones 2681-2682) MACON, GA.

"Curley" Robinson Predicts Biggest Op Turnover in History

Urges Ops to Act Fast to Save Themselves

SAMUEL (CURLEY) ROBINSON

LOS ANGELES — Samuel (Curley) Robinson, managing director of AOLID (Associated Operators of Los Angeles County, Inc.) with headquarters in this city, is urging operators everywhere in the nation to immediately save themselves by instituting a new and better commission basis and also insuring their locations with legal contracts.

He claims, "Already Bradstreet & Dun predict that there will be a 62% turnover in all business. But, in the coin machine business, unless the operators act fast, the turnover will be even greater.

"It is impossible", he reports, "for the operators to continue in business today and pay the prices being asked for amusement machines of all kinds. They simply cannot amortize the cost of the equipment under present conditions.

"They must", he continues, "swing over to the great suggestion made by 'The Cash Box' and have the play on all machines speeded up at least 50% so that they can then cut their commission percentage to the retailer to 30% (instead of giving him 50%) and they will, practically, be giving him as much as he received before anyway with speeded play action. They must also get everyone of their locations signed on a legal contract for at least a two year period so that they know the location will remain theirs for at least that much time."

"Curley" believes that unless the amusement machine operators act fast to save themselves that they will be ready to throw in the sponge and quit the business. The turnover (as predicted by Bradstreet & Dun for all business) is sure to be higher than 62% for the coin machine industry.

In this regard he stated, "We haven't had any turnover out here to speak of in the past five years. Prior to that time we used to have a constant turnover that, many times, ran better than 62%. But, we can halt this today if we adopt the suggestion made by 'The Cash Box' and see to it that play is speeded up whereby the operator will actually be getting a dime instead of a nickel for good play action."
Ball Gum Vendors Help Youth Welfare

DAYTON, O. — The Junior Association of Commerce of this city has installed over 200 ball gum vendors since June 1. The JAC plans to use the proceeds from these machines for youth welfare activities.

The above picture shows a blind worker at the Goodwill Industries, this city, being told how to use the ball gum vendor.

(Some weeks ago The Cash Box reported that almost everyone of the Ohio cities were having their Junior Chambers of Commerce install ball gum vendors whereby the proceeds would go to youth welfare activities. Locations are cooperating with the JAC’s and are turning over the entire proceeds from the machines. This plan is travelling throughout many other states at this time.)

Engineered New Bell Aircraft Coin Changer

MONTROSE, PA. — Walter Hunsinger, Sr., formerly of this city, was revealed this past week to have been the man who engineered the new automatic coin changer of the Bell Aircraft Corp.

At the present time Hunsinger is located in Burlington, Vt. He formerly was engaged in the electrical business in this city.

His coin changer has received a great deal of publicity in the newspapers with Lawrence D. Bell, president of Bell Aircraft Corp., advising that the firm are going into immediate production of the changer to be used in all types of merchandising vending machines.

Bill Wolf and His Pal — Louis Prima

LOS ANGELES — M. S. (Bill) Wolf of the M. S. Wolf Distributing Co., this city, and the famous Majestic Records star Luis (Da Preem) Prima get together at last when Louie plays in L.A.

According to Wolf, "My pal, Louis Prima, is knockin' 'em dead with his latest records, 'The Lip', 'Coffee Song' and 'Little Boy Blue His Top' out here and, believe me, the juke box ops who will use them will be doubling their take. Louie has that touch which makes records hum. And, from what I know about the juke box business, this is the guy (my pal, Louie) we need to keep those jukes playing away 24 hours a day to overcome the summer slump." Louie (Da Preem) himself is also all bet up over the juke box column and reports, "I always want the juke box ops to call around and see me wherever I'm playing. I want to thank them for the grand support they've given all of my records."

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"YOU CAN ALWAYS DEPEND ON ACTIVE — ALL WAYS"

YOU CAN'T BEAT
Gottlieb's New Sensation
SUPERLINER

NEW!
THE MAGIC BUTTON
STREAMLINED CABINET
MECHANICAL PERFECTION

Exclusive Distributors
Southern California and Arizona

GOLD COAST
COIN MACHINE EXCHANGE
2844 W. PICO BOULEVARD
LOS ANGELES 6, CAL.
Duro-Matic Offers New Escalator Conversion

SEATTLE, WASH.—A new escalator conversion known as “Duro-Matic” has been developed and is currently being manufactured by the Duro-Matic Company, Inc., this city.

The unit, especially conceived to fit all Mills slot machines, is said to simplify the operation of escalators currently in use. “We know this conversion will outwear the mechanism, as it no longer takes force or pressure to operate the escalator which, in turn, makes the machine itself easier to operate,” declared Sam Grossman, veteran cooinman and secretary-treasurer of the Duro-Matic firm. Under the system by which the conversion operates, the coins are said to move along smoothly carrying the dirt and lint with them and making constant care and cleaning unnecessary.

The inventor of the Duro-Matic is Dave Martin, who has been connected with slot machines since 1929. In addition, he serves as president of the firm. Earl K. Everett, also a coin-trade veteran, is vice-president.

Steel Production Goes Higher

NEW YORK — Steel production for this past week was scheduled at 89.6 per cent of rated capacity, or 1,597,100, up 0.3 per cent from last week’s 89.3 per cent and 1,573,800 tons, respectively, the American Iron and Steel Institute reported.

One month ago operations were at 87.2 per cent and 1,536,800 tons, respectively, and a year ago 90.8 per cent, or 1,683,100 tons.

Copper Price Policy Attacked

NEW YORK — Of interest to the cointrade is news reflecting the current critical copper situation which affects production of many types of coin equipment. According to statements issued this past week by copper industrial leaders, the copper crisis will not be eased until adjustments are made by the government on price policy.

In order to avoid a double copper price, one for foreign purchased copper and the other for domestically mined copper, it is asked that OPA lift the domestic ceiling, and thus stimulate production.

Three Machines Rifled In Single Robbery

TOLEDO, O.—Local coinmen took a triple trimming this past week when burglars broke into Wannamaker’s Inn and clipped the three coin operated devices on the premises.

The pinball game, the juke box, and the cigarette machines were all jimmed open and their cash boxes rifled. In addition, the bartender reported $250 in cash had been lifted from the register and 10 bottles of better liquor likewise was taken.

Mr. Operator:

You cheered about the money you made with...

"STAGE DOOR CANTEEN"

But You’ll RAVE about the new record-breaking "sky-high" profits that come rolling in with...

The New Gottlieb SUPERLINER

FEATURING THE "MAGIC BUTTON" NEW SUPER-STREAMLINED CABINET

Here’s a sure-fire money-making game made by the people who know how!

We believe that the new Gottlieb SUPERLINER in "looks", "excitement", "play appeal" and all other profit-making features, is all set for a record-smashing "run"!

B. D. LAZAR CO.

1635 FIFTH AVE.

Phone: Grant 7818
PITTSBURGH 15, PA.

ALL METAL STANDS
FOR A.B.T. PENNY PISTOLS

These stands are brand new, all metal, and painted black. They are collapsible and can easily be set up. Stands have feet that can be bolted to the floor. Single lots, $15.00 each; lots of 25, $35.00 each; lots of 100, $95.00 each. Satisfaction guaranteed or your money refunded.

HEATH DISTRIBUTING CO.

217 Third Street
MACON, GEORGIA
Phone: 2681

SINGLE AND DOUBLE SAFES

$195.00  REVOLVAROUND 
BRAND NEW

$250.00

Heavy Steel — Burglar Proof
Will Take Mills or Jennings Slots. Bottom Door for Storage or Weight.

NEW LOCKED BOX STANDS FOR 
SINGLE SLOTS, HEAVY STEEL. EACH ................. $25.00

1/3 Deposit With Order

CENTRAL OHIO COIN MACHINE EXCHANGE

185 E. TOWN STREET, COLUMBUS, OHIO (Phones: Adams 7949—Adams 7993)
DANNIE JACKSON

Announce

THE GRAND OPENING

OF THEIR NEW SHOWROOMS AT

2858 W. PICO BLVD.

LOS ANGELES, CALIFORNIA

We are proud to announce...

that we have been appointed

EXCLUSIVE DISTRIBUTORS

for

PACE'S NEW 1946 DELUXE SLOTS

in

SO. CALIFORNIA

SO. NEVADA

ALL OF MEXICO

DELIVERY NOW OF THE 5c - 10c - 25c - 50c and $1.00 MODELS FROM OUR LOS ANGELES WAREHOUSE

MANUFACTURER'S NEW EQUIPMENT

BALLY DRAW BELL CONSOLE

BALLY VICTORY SPECIAL

BALLY VICTORY DERBY

BALLY SURF QUEENS—

5 BALL

PACES '46 CLUB CONSOLE

SLOTS

MILLS VEST POCKETS

GOTTIEB'S DAILY RACES—

I-BALL

BAKERS '46 PACERS

30-1 DD 5c

BAKERS '46 PACERS

30-1 DD 25c

GENCO'S TOTAL ROLL

GENCO'S COUNTER GAME

PACES DELUXE BELLS

5c-10c-25c-50c-$1.00

OUR GRAND OPENING SPECIALS — COMPARE THESE PRICES

ALL ORIGINAL SLOTS — NO REBUILDS

CONSOLES

Mills 4 Bells, late heads

$695.00

5c Keeney Super Bells, Comb. 310.00

5c-25c Keeney Super Bells, Comb. 550.00

5c-35c Keeney Sealed Bells, C.P.O. 575.00

4-Way Keeney Super Bell, C.P.O. 575.00

Bally Club Bells, Comb. 225.00

Bally High Hands, Comb. $195.00

Bally Sun Ray, F.P. 125.00

Bally Big Top, F.P. 109.50

Mills 3 Bells 895.00

Jennings Silver Moons, F.P. 119.50

Jennings Fast Time, F.P. 99.50

Paces Twin Reels, 5c-25c 289.50

Mills Jumbo Parade, 5c Comb. 210.00

Mills Jumbo Parade, 25c Cash 210.00

Mills Jumbo Parade, 5c F.P. 115.00

Mills 4 Bells, Cash P.O. 425.00

Paces Saratoga, F.P. & P.O. Comb. 169.50

AUTOMATIC GAMES CO.

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AUTOMATIC GAMES CO., Glen Weldin, Mgr.

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(Phones: 41 and 77J)
SUPREME COURT DECLARES “BANK BALL” A GAME OF SKILL

Enjoins Police from Interfering. Finds Game Immune from Seizure. First Important Post-War Decision.

BROOKLYN, N. Y.—Supreme Court Justice Francis G. Hooley, ruled in the Supreme Court here this past week, that the “Bank Ball” bowling game, manufactured by Amusement Enterprises, Inc., of New York, whose factory is located in this city, was “a game of skill”.

He therefore enjoined the Department of Licenses and the Police Department from interfering with the operation of “Bank Balls” in this city.

The Supreme Court’s action was based on the application of Amusement Enterprises, Inc., headed by George Ponser and Irving Kaye, for a declaratory judgment holding that the “Bank Ball” was a game of skill and the firm sought to restrain Commissioner of Licenses, Benjamin A. Fielding and Police Commissioner Arthur W. Wallander from seizing the machines pending a final decision by the higher courts of this state.

In his decision, Supreme Court Justice Hooley held that, “the machine was in no sense a pinball machine”.

His further observation was “Bank Ball” is a game of amusement and skill and the game is not readily convertible within the meaning of Section 982 (the Esquirol-Robinson Bill of the Penal Code) and no license is required under the Administrative Code of the City of New York for the operation of the machine.”

Supreme Court Justice Hooley also held that the “Bank Ball” was “substantially different” from any machine involved (pin games were brought into the case under Section 982 of the Penal Code) in any reported case in the State.

The Justice ruled that the machines, as constructed, were not gambling devices and that there was “no proof that any gambler, amateur or professional, is interested in the game or its manufacture”.

The complete decision appeared in the New York Law Journal (Monday, July 29, 1946) and is considered by coinmen throughout the country as one of the best and most important yet gained by any firm.

Both George Ponser and Irving Kaye are being much complimented by many operators for the expense and time and effort used to win this important decision.

It is the first decision of importance in this area gained since the end of the war and may point the way to even greater efforts on the parts of others in the “legal” amusement machine lines to also obtain similar decisions for their products to bring back greater operations here.

The complete, legally worded decision is on hand at The Cash Box offices at 381 Fourth Ave., New York 16, N. Y. Copies of the decision may be obtained from The New York Law Journal, New York, N. Y. and from Amusement Enterprises, Inc., 2 Columbus Circle, New York, N. Y.
Ray Bernhardt, president of the organization, also announced that the following new members had been admitted to the association: Joseph Patterson of Bryn Mawr, Pa., Louis Laboda of C & L Amusement Co., Martin Balenseifer and Max Bushwick, the latter three from this city.

These were accepted by the association for full membership.

The following were accepted as associate members: Jack Kauffman, Sam Weinstein and Mike Spector. Harry Elkins was voted an honorary member at this meeting.

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Mfrs. to meet in Oct. on Public Relations Program

CHICAGO — James A. Gilmore, Secretary-Manager of the Coin Machine Industries, Inc. (CMI) advised the trade this past week in a circular letter that the public relations program effort of this organization had not been neglected but that due to the many problems of production now facing the manufacturers further discussion had been delayed until October when a general meeting will be called.

Gilmore writes, “Our solicitation of funds from the manufacturers for our Public Relations Program has been deliberately delayed due to the fact that none of them are producing more than a trickle of their pre-war capacity due to conditions beyond their control. They have been delayed, as you doubtless ‘very well know, by strikes in other industries and by shortages of parts, materials and labor.’

He also writes, ‘We will call the manufacturers together for this purpose early in October in the very sincere hope that by that time production will be more nearly back to normal and, as a result, they will feel more liberally inclined.”

Gilmore does offer the following in regard to the Public Relations Program of CMI, “You can be sure that it will be well under way by the time our annual Convention and Coin Machine Show is held, February 3-6, 1947, at which time if not before, it will be outlined in as complete detail as possible’


CHICAGO — DeWitt (Doc) Eaton, Vice-President and General Sales Manager of AMI tells Buddy Rich, Mercury Records star, to push button 36 on the new AMI ‘Model A’ phonograph to hear his latest recording, as one of the 40 selections on this new phonograph.
BELIEVE ME
YOU WON'T WANT TO MISS THIS SENSATIONAL SHOWING OF
NOT 1 NOT 2 BUT 3
ORIGINAL, EXCITING NEW GAMES CREATED BY
AMUSEMENT ENTERPRISES, INC.
THE DATES: AUG. 15, 16, 17 and 18
THE PLACE: HOTEL NEW YORKER
34th STREET and 8th AVENUE
NEW YORK CITY, N.Y.
PARLORS F & G
All Distributors, Jobbers and Operators Welcome.

AMUSEMENT ENTERPRISES, INC.

Op Buys Scales Then Finds Them Advertised for Direct Sale

BRUNSWICK, ME.—George G. Bean, well known operator of this city, reported this past week that, upon his return from the U.S. Army, he was contacted by a salesman who was formerly in the coin machine business for some years as an operator, relative to the purchase of the “American 2-in-1 Scales.”

After some discussion Bean decided to buy 25 of the scales and gave the salesman an order for this number.

Immediately afterwards, looking thru the July issue of “Restaurant Management” magazine, he found a full page advertisement by the manufacturers of the scales, American Scale Mfg. Co., 3206 Grace St., N.W., Washington, D. C., advertising the scales direct to restaurant owners.

The headline of the page advertisement reads, “Pays 50% to 200%—$10 brings it to you—your customers pay the balance—you own it for continuing, easy profits.”

In the copy of the advertisement, the following reading matter appears, “If you have a scale on a percentage basis, replace it like other restaurants are doing, with this new, post-war streamlined model that YOU OWN—‘American 2-in-1 Scales’ are in restaurants everywhere.”

Tony Pastor Meets Detroit Music Ops

DETROIT, MICH.—Max Lipin of the Allied Music Sales Co., this city, entertained a group of leading juke box operators and their wives here recently and introduced them to Tony Pastor, Cosmo Records bandleader star.

According to Max, “Everyone of the juke box operators and their wives were thrilled to meet Tony and all acclaimed the many swell records he had made under the Cosmo label for the juke box trade. Tony promised to come back here and entertain the entire city’s juke box ops very soon.”
Coin Operated Lockers
Get Press Publicity

Eau Claire, WIS.—An editorial in the “Leader” here, noted newspaper, is devoted entirely to the 10¢ coin operated lockers and the fact that, in a few short months, they jumped into the public limelight.

“Overnight”, this editorial says, “dime lockers were lifted out of their prosaic role to become associated with adventure and mystery stories of the day. The fabulous German jewels, stolen by an army officer and his wife, were left — not in the little, black satchel, or the secret compartment of a trunk — but in a dime locker.”

This editorial goes on to state, “Now the missing atom bomb films are said to be lost in one of the thousands of check lockers in New York City. The army courier who left them there has the key, all right. He just can’t remember which locker.” (This paper might also have added that Ilya Ehrenberg, noted Soviet writer, regards the dime coin operated lockers as one of the most outstanding marvels of American ingenuity and discussed them quite lengthily in his many articles written here as well as on his return to Russia.)

Happy Birthday

J. A. (Art) Weinand
Chicago — Happy Birthday greetings are due to J. A. (Art) Weinand, Sales manager of the Phonograph Division of the Rock-Ola Manufacturing Corp., this city, on Monday, August 5, 1946. And “Happy Birthday” greetings are also due to:

Dave Stern

Dave Stern of East Coast Sales & Distributing Co., Inc., of Elizabeth, N. J., who is distributor for the Rock-Ola “Phonograph of Tomorrow” in his territory and who also was born on Aug. 5. It may be a coincidence but according to Dave, “All the Rock-Ola people are born on lucky days.”

FIRST:
Our very warmest thanks to all the dear friends who attended our triumphant FIRST Southern Showing of the New AMI Phonograph. It was a genuine pleasure to greet all of you. And it was certainly a pleasure to be able to show you the very finest automatic phonograph the South has ever seen... the New AMI, of course.

And Now... BACK TO BUSINESS

The NEW
AMI
Automatic
PHONOGRAPH
Made a Tremendous Hit!

To quote our visitors...

“Overnight” “Marvelous Mechanism!”
“Gorgeous styling!”

No wonder orders for the New AMI are rushing in. If you didn’t place your order during the Showing, here’s a reminder to ACT TODAY — to insure earliest possible delivery!

KEENEY’S
Bonus
SUPER
BELL
IMMEDIATE
DELIVERY
TO
OPERATORS
OF
SOUTHERN
HAPPINESS

NOW DELIVERING
Chicago Coin’s SPELL BOUND
Exhibit’s BIG HIT
New A. B. T. CHALLENGER

For latest, complete information on our complete line of equipment, including prices, place your name on our current mailing list, CALL, WRITE OR WIRE TODAY.

H. & L. DISTRIBUTORS, Inc.
707 Spring Street, N.W. Phone: HEMLOCK 4224 ATLANTA, GA.
NEW YORK—Even before the ink was dry on the editorial appearing on this same issue predicting the forthcoming price adjustment period (discussed sometime ago in The Cash Box) reports began to arrive that price adjustments were being made as they are where take has dropped, in some cases as much as 45% and even more, that the used machines are beginning to show very definite cracks.

Many of the men contacted by phone and wire by The Cash Box believed that this was the “beginning of the price adjustment period you (The Cash Box) predicted sometime ago”. They also stated that they were finding it difficult to rid themselves of used machines at this time for sales were at the lowest point they had ever fallen to since the pre-war years of ’39, ’40 and ’41.

From a rapid survey made in New York City, where some of the nation’s most outstanding distributors are located, it was learned that many of these newcomers were refusing to take any further trades on new equipment. They suggested to the op who called on them to instead sell their machines at prices which would allow for complete reconditioning and exporting of this equipment.

Contacting association heads by telephone, The Cash Box learned that these men were going to urge their members to purchase all the used machines they possibly could while the prices started to fall (and before they leveled off) so they could sell their machines in their territories as a protection against any newcomers stepping into these spots.

One operator stated, “This is the time for the operator to buy all the used machines he can get. There is no doubt anymore that plenty of new blood is entering into this business. There is no way we will ever unless the operator covers all the open spots in his territory and get in there with a legal contract for at least two to three years at the same time arranging for your (The Cash Box) suggested 70%-30% commission basis. In this way the operator is going to be completely protected.

“The bad season we have hit this summer”, this op continued, “won’t last much longer. Production is up and people are going back to work in bunches every day. This will mean that sometime late this Fall we will all be hitting on high. We must more than make up anything lost this summer. Furthermore, we are not losing actual money. We are simply cutting ourselves back in the tax brackets. Our equipment is going to last. I’ve got a good business and those operators who will use their heads right now can make this the best business they’ve ever been in. If they will handle it like business men should.

“First of all,” this operator suggests, “cover all the open spots in your territory so that no new blood can bust in on you. Second, buy right now so you can get good bargains. Third, sign up the locations where you bring in the machines to a good legal contract or lease for at least two years and arrange for only 30 percent commission to the location owner. There won’t be any big production on new machines for at least three months, from all indications, and it is the time for the operator to get to work and get himself assured for the future.”

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**NEW WORLD’S F FAST PRECISION BUILT 5c BULK VENDOR**

**SALESMEN AND DISTRIBUTORS WANTED**

LOS ANGELES MANUFACTURERS

448 So. Hill St.

Los Angeles 13, Cal.

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**Look To The GENERAL For LEADERSHIP**

**RECONDITIONED EQUIPMENT**

**3 LATE MODEL PHOTOMATICS**

15c CHUTES—1 PURCHASED NEW AUG. ’41 (FD Serial); 2 PURCHASED NEW AUG. ’41 (L1 Serial) USED VERY LITTLE... ALL 3 IN GOOD CLEAN CONDITION

**Price:** $750 each. (Crating and shipping extra)

**WILL SELL ALL THREE FOR $2100**

AND WILL INCLUDE 1 LOT OF FRAMES AND CHEMICALS.

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**5-BALL:**

- **BIG TIME** $65.00
- **BALLAWAY** 89.50
- **CLAY** 75.00
- **DEFENSE (Gone)** 99.50
- **DRUM MAJOR (Plastic Bumpers)** 60.00
- **HORIZON** 69.50
- **MIDWAY** 150.00
- **MYST** 75.00
- **RAS ROY (Plastic Bumpers)** 80.00
- **SCHOOL DAYS** 69.50
- **SHOW BOAT** 69.50
- **SKY LINE** 55.00
- **SKY RAY** 50.00
- **TEN SPOT** 60.00

**ARCADE:**

- **KEENNEY AIR RAIDER** $169.50
- **PLAY GOLIATH** 72.50
- **SKY FIGHTER** 225.00
- **TEN STRIKE, Latest Model FP** 350.00

**1-BALL & CONSOLES:**

- **FIMILICO** 325.00
- **THORDERED** 275.00
- **MILLS 1940 1-2-3** 150.00
- **BAKERS PACERS, DD** 275.00
- **HIGH HAND** 199.50
- **PACE REELS, JR., PO Sc** 150.00
- **SILVER MOON TOTALIZER, FP** 150.00
- **SUPER BELLS & CAV** 250.00
- **TRIPLE ENTRY** 175.00

**Established 1925**

Growing Steadily Ever Since

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**SLOT MACHINES REPAIRED AND REFINISHED**

- **MACHINES**
- **REPAIRED**
- **REFINISHED**

**Coin Machines**

1070 Thompson St.
Glenelad, 1, Calif.
Tel: Chins 3-3221

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**P & S FREE PLAYs ARE PROVEN WINNERS**

- **Eagle Squadron**
  - From: Big League
  - From: Big Town
  - From: Other Large
- **Torpedo Patrol**
- **Paratroops**
- **WANTED AT ONCE**
  - **Punch, Tops, Formations and Powerhouses**
  - **Your Distributor or Write To**
  - **P & S MACHINE CO.**
    - 3017-19 N. Sheffield Ave., Chicago 14, Ill.
“JET PROPELLED” EARNINGS!

Superliner

Super APPEAL...
THE MAGIC BUTTON!

Super DESIGN...
NEW STREAMLINED CABINET!

Super PERFORMANCE...
CUTS SERVICE COSTS!

"THERE IS NO SUBSTITUTE FOR QUALITY"
ORDER FROM YOUR DISTRIBUTOR

D. GOTTLIEB & CO.
1140 N. Kostner Ave., Chicago 51, III.

AOLAC TO WORK WITH BOWLING ASSN.

LOS ANGELES—Continuing on in the same spirit which brought about cooperation between the Associated Operators of Los Angeles County, Inc., (AOLAC) and the Tavern Owners Association of Southern California, Samuel (Curley) Robinson, managing-director of the AOLAC, has just made arrangements for closer and better cooperation between the members of his organization and the Bowling Proprietors of Southern California, Inc.

H. H. Hollowick, managing director of the Bowling organization, wrote to "Curley" Robinson, "The fundamental purposes of trade associations are basically the same and cooperation between them results in benefits to the members of the representative groups. If we can at any time be of service to you, please do not hesitate to call upon us."

It is this sort of cooperative effort which "Curley" Robinson has been urging other coin machine operator associations throughout the country to arrange. He has, many times in the past, pointed out that cooperation between the allied industries and the coin machine business has proven invaluable to his organization and will prove of just as great value to any other organization in the nation.

AOLAC will continue to arrange for meets between their Board of Directors and membership with associated industries and will thereby attempt, in every possible fashion, to bring about a closer and better relationship for their mutual benefit.

Juke Box Helps Popularize Student Canteen

KALAMAZOO, MICH.—A Rock-Ola phonograph, donated to the local Y.M.C.A., is helping to popularize the Student Canteen on the roof of the Y.M.C.A. here. Every Wednesday night there is dancing from 8:30 to 11 PM., and the youngsters gather 'round the juke box all hepped and happy.

Gathered around to make sure that their juke box is in perfect working order are: O. K. Christian, Canteen director; Bradley Allen, president; Donald Smith, activities secretary of the Y.M.C.A., who represents the organization on the Canteen committee and Judy Ogden, secretary.

Juke box ops everywhere in the country are gaining community favor by donating old machines to canteens for youngsters.
HARFORD’S LICENSE ORDNANCE MOST COMPLETE IN DETAIL, COINMEN STATE

HARFORD, CONN.—The new licensing ordinance of this city is considered one of the most thorough jobs ever yet seen by experienced coin machine men.

Officially it is known here as “Section 23-21 ordinance providing for licensing of music vending machines or mechanical amusement devices.”

Not only is this a thorough and completely understanding job for the city’s common council, but, it covers every possible phase of the coin machine industry allowed here.

Music machines are taxed at the rate of 15 per year; pin-ball and similar type games at $35 per year; arcades at $100 per year. Licences are transferable to similar type machines.

Penalties are well defined. The ordinance is exceptionally well written and shows a very fine understanding of this industry. Coinmen who have received copies for their files believe that the common council must have had the advice of coinmen well versed in licensing to be able to hit every ordinance of this kind written for thirties.

Every possible loophole is covered in this ordinance and there is no doubt that it will stand up for some time to come.

HOLLYWOOD, CALIF. — Deuce Spriggins, cowboy star of Columbia Pictures here, is reported to be dazzled by the new AMI.

Deuce is listening to two of the songs from his latest Columbia pictures. “Cowboy Blues” and “Singing on the Trail.” The songs are: “I Been Down In Texas” and “What’s The Matter With You.”

Spriggins recorded both songs for Mercury Records and is listening to them being played for him by the new AMI Model A phonograph.

MEET THE INNOVATORS AT THE CONVENTION OF AMERICAN INVENTORS AND TRADERS, AUGUST 12-16, 1916, AT THE LOGAN HOTEL, CHICAGO, ILL.

Every exhibit and every description of every machine will be new, the best that is on the market.

WILLIAM W. DURELL, President.

SANTA BARBARA, CAL.—The Eve News-Press of this city, in an editorial, suggests, “American inventors have made it possible for us to get almost anything we want out of a slot machine, if we put the right coins in the right slots.

“We seem to be due for a ‘Government’ slot machine next. You put in a few quarters or a dollar bill and you get a Senator or a Representative.
WASHINGTON, D. C.—Housing officials are confident that a comprehensive program of Government assistance will stimulate production of more than $50,000 in low-cost veterans' homes built with new materials and new techniques.

Twenty-two companies have already consulted with the Office of the Housing Expediter and are preparing to manufacture houses using primarily non-wooden materials.

Officials here report that these producers are shooting at the goal of reducing the prices of erected houses by better than 50 per cent.

One manufacturer is reported to already be producing a house a day in a pilot plant operation and plans to market this two bedroom model at $3,000 plus land cost.

This news comes with special emphasis for the coin machine trade.

There is no doubt that entirely new communities will be created by these young couples and their wives and children on the outskirts of many towns and cities.

Already each effort is noted in the purchase of land from leading real estate firms at low prices, in some cases many miles from urban centers.

Retailers and large department stores are planning to follow the trend of these new developments and will build stores near these new communities.

This will open the way to many hundreds of new locations for coin machines of all types.

The further fact that the average veteran and his family are classified as "young" will mean that much more to the coin machine trade which obtains its greatest following from among young people.

There is no doubt that jule boxes and amusement games of all types as well as merchandise and service machines will find their way into these new communities as the houses and stores go up.

With Government officials very optimistic over this new housing program, and also of the belief that it will be very well under way by 1947, there is no doubt that many coinmen can now plan to enter into such communities if announcements have already been made in their areas and land has been sold for such housing.

QUALITY PHONES
At Reasonable Prices
Unconditionally Guaranteed

WURLITZER'S
5—616's, Illuminated $275.00
5—616's $250.00
3—24's $350.00
1—24 Illuminated $375.00
3—500's $500.00
1—600 R $475.00
2—600's K $500.00
2—700 $650.00
2—800 $675.00
8—750E $725.00
2—950 $725.00
4—850 $750.00
8—Victory (4-600 R) $575.00
(4-24) $525.00

ROCK-OLA
1—16 Record $225.00
1—Windsor $300.00
3—Monarch $325.00
1—Standard $400.00
1—DeLuxe $425.00
3—Master $450.00
2—Super $500.00
1—Spec & Playmaster $450.00
1—Commando $600.00

SEEBURG
2—Rox $300.00
2—Regal $300.00
1—Gem $400.00
2—Classic $475.00
1—Vogue $475.00
2—9800 Remote Control $625.00
5—8800 Remote Control $625.00
1—8200 Remote Control $625.00
4—Envoy Remote Control $575.00
1—Colonel Remote Control $550.00
1—Cadet Remote Control $500.00

MILLS
1—Throne $350.00
1—Empress $400.00

WALL BOXES — WURLITZER
45 No. 100 $20.00
50 No. 120 $22.50
75 No. 125 $32.50

TERMS: Immediate shipment F.O.B. New York. 1/2 Deposit, Balance C.O.D. Shipments made by Railway Express unless otherwise instructed by you.

JAFCO, INC.
JOHN A. FITZGERALD, Pres.
778 Tenth Ave. New York 19, N. Y.
(Phone: COlumbus 5-7996)
VICTORY SPECIAL

Your post-war PROFIT INSURANCE is right here in this top-notch machine. Quickly convertible to ONE or FIVE BALL play. Precision-built, "get-at-able" mechanism. NEW DAILY DOUBLE FEATURE, plus changing odds, mystery selections, W.I.N., PURSE, SHOW awards. For all time high profits in reply spots. NOW DELIVERING.

VICTORY DERBY

IMMEDIATE DELIVERY. Most sensational one-ball multiple pay table EVER PRODUCED. Check these play-compelling features: AUTOMATIC AWARDS, mystery selections, spell-name feature, DAILY DOUBLE AWARD, changing odds, BIG-BUILD-UP RESERVE. Don't delay. Order TODAY!

SURF QUEENS

Here's the FASTEST five-ball NOVELTY GAME ever built—bar none! Designed by a big-time operator who picks WINNERS. High scores, knockout COLORS, thrills, SUSPENSE, trouble-free operation, LONG LIFE and NEW ANGLES are built into SURF QUEENS to give the machine TOP EARNING POWER.

BUY BALLY'S BIG FOUR

IT PAYS ALL-WAYS TO BUY FROM PAUL LAYMON

WRITE—WIRE—PHONE—COME IN—TODAY!

DIRECT LINE DISTRIBUTORS

PAUL A. LAYMON

DISTRIBUTORS FOR BALLY MFG. CO. IN CALIFORNIA, NEVADA, ARIZONA, AND THE HAWAIIAN ISLANDS

1503 W. PICO ST. DR. 3209 LOS ANGELES 15, CALIF.

"Bill" Happel Marries

WM. R. (BILL) HAPPEL, JR.

LOS ANGELES — Wm. R. (Bill) Happel, Jr., one of the nation's most outstanding coin machine distributors and also one of the most eligible bachelors for some years, was married to the former Martha J. Barger of San Marino, Calif. Mr. and Mrs. Happel have just returned from a three weeks honey-moon spent at Lake Louise and other places in Canada.

Akron Teeners Build New Meet Room to Feature Phone

AKRON, O. — The teenage members of the Woman's City Club here are building themselves a new clubhouse which, when completed, will feature a meeting that will have a juke box as its main attraction.

The teenagers here are of the belief that without a juke box even these junior members of the Woman's City Club wouldn't have a complete showplace.

HERCULES "A NAME YOU CAN TRUST"

MUSIC—READY FOR DELIVERY!

Prices quoted insure delivery of machines that have been checked and cleaned carefully. The bargain you buy is in the quality delivered — not the price!

1 Wurlitzer 905 $775.00
2 Wurlitzer 11 Counter Model 285.00
3 Wurlitzer 34 376.00
4 Wurlitzer 4000 404.00
5 Wurlitzer 1300 450.00
6 Wurlitzer 500 600 488.00
7 Wurlitzer 3105 565.00
8 Wurlitzer 595 650 488.00
9 Wurlitzer 716 695.00
10 Wurlitzer 700 695.00
11 Wurlitzer 416 695.00
12 Wurlitzer 612 Remodeled 299.00
13 Wurlitzer 473 Lite-Up 197.00
14 Wurlitzer 1900 498.00
15 Wurlitzer 5850 569.00
16 Wurlitzer 9800 785.00
17 Wurlitzer 9800 785.00
18 Wurlitzer 9800 780.00
19 Wurlitzer 9800 780.00
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60 Wurlitzer 9800 780.00

WRITE US YOUR REQUIREMENTS! WE CAN MAKE IMMEDIATE DELIVERY ON MOST MODELS FROM TREMENDOUS STOCK ON HAND.

ATTENTION FOREIGN BUYERS

Our 1946-47 large, illustrated Catalog now in preparation. To obtain this valuable source of expert information.

GET ON OUR MAILING LIST TODAY!

1/3 With Order, Balance C.O.D.

HERCULES SALES AND DISTRIBUTING CO.

415 FREELINGHUYSEN AVENUE, NEWARK, N. J.

CABLE ADDRESS—HERDISCO

DAVE ENGELS Phone: BIGELOW B-3524

INV. ORENSTEIN

COIN MACHINE MOVIES

FOR REGULAR PANORAMS AND SOLO-VUES

REELS OF 8 & 6 SUBJECTS

Our Films Got The Dimes... PRICE $35.00 TO $35.00 Per Reel

PHONOFILM

3331 NO. KNOll DR., HOLLYWOOD 29, CAL.
### GUARANTEED USED EQUIPMENT

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<tr>
<td>1—Seeburg Royal</td>
<td>450.00</td>
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<td>1—Wurlitzer 36</td>
<td>185.00</td>
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<td>2—Wurlitzer 616 line-up</td>
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<td>1—Wurlitzer 412</td>
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### ONE BALLS SPECIAL — A few late one balls slightly used.

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<tr>
<td>Jackey Club</td>
<td>295.00</td>
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<tr>
<td>Long Acres (free play, on bases)</td>
<td>359.50</td>
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<tr>
<td>Long Shot</td>
<td>175.00</td>
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<td>Santa Anita</td>
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<td>Grand National</td>
<td>60.00</td>
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<tr>
<td>Pacemaker</td>
<td>39.50</td>
</tr>
<tr>
<td>Thistledown</td>
<td>39.50</td>
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</table>

### TERMS: 1/2 DEPOSIT — BALANCE C.O.D.

ALL MERCHANDISE UNCONDITIONALLY GUARANTEED REGARDLESS OF PRICE. RETURN IN FIVE DAYS IF NOT SATISFIED. ALL ORDERS SUBJECT TO PRIOR SALE OF EQUIPMENT DESIRED. PHONE — WIRE — or WRITE

MULLININX AMUSEMENT CO.
1514-1516 BULL STREET
(Phone 3-6601) SAVANNAH, GA.

### Now Delivering

**NEW... H.C. EVANS’ BANGTAILS**

Coming Soon

PACKARD PLA-MOR HIDEAWAY

**Place Your Order Now!**

PACIFIC COAST DISTRIBUTORS
1347 W. WASHINGTON BLVD.
(Tel. Richmond 5527) LOS ANGELES 7, CALIF.

---

**Mape to Open Offices in Stockton**

LOS ANGELES — Ray R. Powers of the E. T. Mape Distributing Co., Inc., offices in this city announced this past week that the firm plan on opening sales offices in Stockton, Calif, where they will feature a most complete line of music parts, phonos of all types and many other products of the firm.

Powers pointed to the large shipment of used phonos these offices had just received from the northern part of the state. They offer ops here one of the most complete music services and are continually stocking phonos.

In addition, the firm manufacture many vital music machine parts and have won much good comment thru-out the trade for these units.

Powers stated, "We will see to it that everyone of the operators in the Stockton area are kept supplied with whatever units and machines they want. To give them the closest co-operation and the finest service we shall open in Stockton."
Available for all types of territories...

As an Amusement Device, Free Play or Automatic Cash Award. Can be ordered with 5c - 10c - 25c Play or Combinations.

TESTED: Placed on location in Milwaukee, Wis. (closed territory) TELEQUIZ AVERAGED $9.00 PER DAY for over 3 weeks — with no Cash Awards, Prizes or Free Plays.

THIS IS THE POST-WAR MACHINE YOU’VE DREAMED ABOUT.
It’s New! It’s Different! It’s Sensational!
Engineered and Designed by
TRAINING DEVICES, Inc., Lincoln Park, Michigan

Here’s How It Works

TELEQUIZ challenges each individual. It may be stocked with as high as 32,000 different questions (4000 on each subject) or set to repeat questions at intervals. Each complete game of 5 questions takes one minute and 15 seconds. Machine has a potential earning power of $2.50 an hour at 5c play.

It allows the player his choice of eight different subjects, such as Law, Comics, Baseball, Football, Cities, Celebrities, Music, War, etc. Questions are projected on a screen 9x12. Has three dials (1) a Play Indicator showing which question is being answered; (2) a Timing Dial which analyses time needed by player to answer, and (3) the Totalizer which gives player his score.

Telequiz is not a gambling machine, having no element of chance. It depends on the skill and knowledge of the player — is as legal as any cash award radio program on the air today. Contact TELEQUIZ SALES today for further information.

TELEQUIZ SALES COMPANY
1629 W. MITCHELL ST.
MILWAUKEE, WIS.
(Tel. Mitchell 3254-55)
165,000 Cosmo Records Hit Jukes Each New Release
Survey Just Completed Shows Power of Jukes to Boom Record Sales

HARRY W. BANK
NEW YORK — Report of a survey just completed among the firm’s distributors by Cosmo Records, Inc. was made public this past week by Harry W. Bank, president of the corporation, and who is well known to the coin machine trade.

The survey showed distribution of 165,000 records of each new Cosmo release to its distributors exclusively for juke boxes. Bank reports that this is the highest yet shown by any record manufacturer.

He also disclosed that metropolitan Chicago (the complete trading area) uses 32,000 records of each new release for immediate distribution to juke boxes. “This”, he stated, “is 100 per cent coverage, for estimates show that there are 32,000 juke boxes in the Chicago trading area.”

The survey also indicates that Cosmo Record distributors throughout the nation maintain an extremely close link with the juke box trade. “In fact,” Bank said, “they make it their business to send the first of each new release right to the juke box operators in their territories and have arranged for the most complete coverage ever yet known in the record industry.”

As an example of how Cosmo Record distributors work, he pointed to the Tony Pastor record “Surrender”, which has clicked with juke box operators and stated, “When Tony Pastor played in Atlantic City he found every juke box he visited featuring one of his ‘Surrender’ records. This was arranged through our New Jersey and Philadelphia area distributors long before Pastor had thought of making an appearance in Atlantic City.”

Cosmo distributors, according to Bank, are asked to keep a close check with the juke box operators in their area and because of this provide the firm with field and location reports on new tunes constantly. The resultant effect, Bank claims, is that the firm is able to give the juke box operator the records that he needs to earn him the most money from his machines.

The survey shows that the firm’s distributors in such major cities as New York, Philadelphia, Pittsburgh, Washington, Dallas, Portland, Detroit, Cleveland, Cincinnati and Baltimore, have proven themselves solid selling points for offering Cosmo Records first to the juke box trade.

LONGER RECORD LIFE! QUALITY REPRODUCTION! FEWER SERVICE CALLS! AND MORE PROFITS WITH PFANSTIEHL
New Coin Machine Needles OPERATORS PRICE LIST Subject to Change Without Notice

<table>
<thead>
<tr>
<th>Description</th>
<th>Price</th>
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<tr>
<td>Over 300</td>
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<tr>
<td>1/3 DEP., BAL. C.O.D., F.O.B. NEWARK</td>
<td>3.50</td>
</tr>
</tbody>
</table>

East Coast Distributors, Inc. 415 Feilinbeyen Ave. Newark 5, N. J. Phone: Bipole 5-3825

COIN MACHINE FILMS SERIES 20 "DANCING DOLLS OF BURLESQUE" NOW READY!
QUALITY PICTURES CO. 5634 SANTA MONICA BLVD. HOLLYWOOD 38, CALIF.

Dear Mr. Operator:
You fellows certainly know how to buy equipment in these times. Of course Don’t forget got some of the right stuff, but even these didn’t count such overwhelming response to his mail order auction on music machines, arcade equipment, and pin games.
Kids have poured in! And most of the prices you’ve offered are right in line. Some of the stuff equipment left. So what can you offer? If you need any kind of equipment, send Dave a letter today and your check for the price you want to pay.
You’re going to get your stuff, if you want to. (Speaking of bargains —)

D A V I D R O S E N
855 NORTH BROAD STREET, PHILADELPHIA 23, PA.
PHONE: STEVENSON 2258-2259

SOUTHERN CALIF. DISTRIBUTOR FOR PHONETTE MEASURED MUSIC BOX

WE BUY AND SELL PHONOGRAPH EQUIPMENT
• COMPLETE REPAIR AND PARTS DEPT.

NELS NELSON
2329 W. PICO BLVD.
LOS ANGELES 6, CAL. PHONE: FI-0545
NEW YORK — Signs that business is returning to a sounder prosperity are to be found in the results of a business opinion poll made by "Banking" magazine, journal of the American Bankers Association, Wm. L. Kuhns, editor of the paper stated, in the August issue which has just been released.

According to the poll, more than three-fourths of the automobile dealers interviewed saw an increase in business anywhere from 10% to 50% in the next six months, and more than one-third of the dealers saw a rise of 100% in business within a year.

Among household appliance dealers who were questioned; nine-tenths of them stated that business was better than a year ago, with a small majority stating that current business has surpassed their pre-war volume.

Among the other businesses which have already attained an improvement or expect even greater improvement soon were: hardware dealers, farm implements dealers, feed, department and apparel stores.

The article does report that materials and labor shortages caused business of many general contractors to fall off since April.

Prevaling opinion among banks interviewed, was that the outlook for loans is very good, especially in important commercial fields.

**Bayonne Wired Studio Gets Full Page In Press**

Bayonne, N. J. — The Bayonne Times devoted practically a full page this past week to the operators of wired music in this city. Not only was a picture of the busy studio itself reproduced, but also a complete story on how the music is sent over the wires to the public and also listed the names of the gals doing the broadcasting all day long.

This was one of the most complete and detailed stories ever yet to appear in any newspaper on wired music studios and their methods.

**NEW YORK — The "Coin Machine Mart" section of The Cash Box has started to boom for the benefit of all buyers and sellers in the coin machine industry.**

Beginning with last week's (July 29) issue the "Coin Machine Mart" jumped to a new high for the year in offerings of all types of coin operated equipment, services and miscellaneous machines.

The "want-to-buy" advertisements in this classified advertising section also jumped up along with the "for sale" offerings.

It is believed that from now on, until prices have considerably adjusted themselves, that many operators throughout the nation will take advantage of the "Coin Machine Mart" classified advertising section of The Cash Box and may even boom this to wartime proportions.

Those who are seeking individual offerings of coin machines out of the country are urged to scan this section carefully.

The larger firms make use of complete display space featuring their offerings in detail so that the trade has better advantage to judge the merchandise being offered.

With many new advertisements entering into the "Coin Machine Mart" each day, The Cash Box will divide these as formerly in "Wanted," "For Sale" and "Miscellaneous." As the "Coin Machine Mart" grows in importance it will offer many coin machine equipment which they could not otherwise obtain.

**ECONOMY SUPPLIES THE NATION!**

Original Gun Lamps. Each $ .60 Zip Cord (2 wire covered) 500 ft. 7.50 Pigtails Wire (Stranded) Per ft. 04 Shielded Wire Per ft. 04 5 Wire (Rock-Ola Cable) Per ft. 18 Rubber Tips 100 .50 Rubber Plugs Each .10 A.B.T. Slop Receptor (V.S.) 6.00 2 Wire Bulbs (Krency Console) Per 100 2.50 Photo Electric Cells Each .25 Belly Rapid Motor (New) Each 15.00 BULBS - TUBES - COILS - MUSIC PARTS ECONOMIZE WITH ECONOMY ECONOMY SUPPLY CO. 2015 MARYLAND AVENUE BALTIMORE 18, MARYLAND Phone CHEAPAS 6121

**PHONOGRAPHICS FOR SALE!**

**WURLITZER**

8600 E. Each $800.00 5800 E. Each $750.00 3800 E. Each $700.00 2700 E. Each $650.00 1700 E. Each $600.00 1600 E. Each $550.00

**SEEBURG**

49000 R. C. Each $645.00 MECHANISM RECONDITIONED

**ROCKOLA**

8720 Super. Each $510.00 1 Commander. Each $600.00 12 Twin. Each $475.00 18 Deluxe. Each $415.00

**TERMS: 1/3 CERTIFIED DEPOSIT, BALANCE C. O. D.**

**GEORGIA MUSIC CO.**

1045 6th AVENUE COLUMBUS, GEORGIA PHONE 2-3331

**GENUINE FIBRE MAIN GEARS!! FOR SEEBURG AND WURLITZER (Less Hub)**

Sample—$3.95 FACTORY GUARANTEED AGAINST DEFECTIVE WORKMANSHIP OR MATERIAL.

**CASTERS**

HEAVY DUTY REPLACEMENT Set of 4 $1.60

**PICK UP COILS**

ALL SEEBURG, EXCEPT 8800-9800 $1.50

**PICTU UP RUBBER**

Pack of 20, 30, INCHES $1.00

**VOLTAGE TEST LITES**

To 600 VOLTS, UNBREAKABLE Each $50c

**VOLUME CONTROL KEYS**

PACKAGE OF 24 $1.00

PACKAGE OF 100 $3.00
Harlich Mfg. Co.  
Open $2 Million  
Plant Aug. 15

CHICAGO — Harlich Manufacturing  
Co., this city, announced this past  
week that effective August 15 they  
will be in their new $2,000,000.00  
plant located at 1200 N. Roman Ave.  

Executives of the firm stated,  
"These new quarters mark another  
era in the manufacture of sale-  
boards."

They also said, "With an area of  
250,000 square feet, all on one floor,  
the development of the single,  
streamlined production line has  
reached the point of perfection. It is  
anticipated that the smooth flow of  
all types of boards, in any size re-  
quired, is assured."

Also reported was the fact that,  
"This new plant is complete in every  
detail necessary to maintain the  
reputation of the famous Harlich  
line. The new factory will produce  
the 'World's finest line from the  
world's finest factory'."

"We will, after a short period  
necessary for adjustments in the  
tempo of the interlocking divisions  
of production," they continued, "reach  
our goal of immediately supplying to  
any part of the world practically any  
type of saleboard."

Many saleboard ops have already  
indicated their desire to visit this  
new huge factory and plan trips to  
this city to see the new streamlined  
production line.

Jack Nelson Takes  
Over Bank

Jack Nelson, who clicked with  
the "Double Point" needle and  
who will handle the "Challenger"  
phono and the new bowling game,  "Strikes 'n Spares", writes, "You  
know I always wanted to get near  
the big money and I thought moving  
into a bank building would be the  
proper start."

Nelson has just moved to new  
quarters at Milwaukee and Belden  
Avenues, this city, formerly occupied  
by a large bank. All the fine appoint-  
ments were left there for Jack and  
somebody else will have the most  
outstanding headquarters for distribs ever seen in this area.

Uncle Sam Collects $857,900 from Minnesota

MINNEAPOLIS, MINN. — The Fed-  
eral government collected $857,900  
income during the fiscal year ending  
July 1 on Minnesota's coin machines.  

Elmer F. Klein, Collector in In-  
ternal Revenue here announced that  
the Federal tax of $100 per machine  
was paid by 5,609 persons and or-  
ganizations on 8,579 machines.

For pinballs and juke boxs, 8,381  
persons and firms paid $10 each on  
the 10,381 units amounting to  
$103,810.

Exempted from Federal tax are  
Veteran or fraternal groups which  
use slot machines to help defray expenses of clubhouse opera-  
tion, Klein stated.

On any Location It's...  
DYNAMITE!

WILLIAMS NEW 5-BALL  
READY FOR DELIVERY  
EXCLUSIVE DISTRIBUTOR  
WASHINGTON - OREGON - NORTHERN CALIFORNIA  

 Guarantees used equipment  
at drastically reduced prices!  

 One BallS  

 5 BLUE GRASS  
 6 CLUB TROPHY  
 6 '41 DERBY  
 5 FORTUNE  

 Arcade  

 3 KING PIN  
 2 AIR RAIDER  
 3 SUB GUN  
 2 SKY FIGHTER  

 Consoles  

 8 LONG ACRE  
 2 LONG SHOT  
 4 PIMLICO  
 3 SPORT SPECIAL  

 ALL equipment guaranteed to be in excellent shape  

 WRITE - WIRE - PHONE  

 BELL PRODUCTS CO.  

 2000 N. OAKLEY AVE.  
 CHICAGO 47, ILL.  
 HUMboldt 3027  

 1002 BUCHANAN ST.  
 SAN FRANCISCO, CAL.  
 Fillmore 5272.
Empire Makes Special Offer to Buyers

CHICAGO—Gil Kitt of Empire Coin Machine Exchange, this city, is making an unusual and special offer to buyers thrumout the nation by allowing them 5% discount from all purchases if they will tear out his advertisement and return them with their orders.

Regarding this Kitt stated, "We are absolutely jammed with equipment in our present quarters waiting the completion of our new building on Armitage Avenue here. Instead of just allowing the machines to gather up, and at the same time to give us the room we need, we are giving all buyers a special 5% discount if they will remove our ad from the magazine and mail it in with their orders."

CLOSE-OUT MUSIC MACHINES
ALL A-1 CONDITION

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<td>Rock-Ola 16, Remod. Cab.</td>
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<td>Mills Empire</td>
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<td>Seeburg Victory Model</td>
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<td>Wurlitzer Victory Model</td>
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1/3 Deposit, Balance C.O.D.

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EXHIBIT BIG HIT — REGULAR AND MULTIPLE

EXCLUSIVE VIRGINIA DISTRIBUTORS

PINTABLES and ARCADE EQUIPMENT

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<th>Model</th>
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<td>Mystic</td>
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Ace Bombers $159.50
Supreme Boloscore 249.50
Sky Fighters 159.50
Batting Practice 98.50
Superbomber 199.50
Rapid Fire 99.50
Shoot the Jap 75.00
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INDIANAPOLIS, IND. — Shown here are Regional Sales Managers, engineers and management personnel of the Packard Manufacturing Corporation who convened with Homer E. Capehart early in July for the regular semi-annual sales and service conference in Indianapolis. The conference was specially highlighted by the presentation of the Packard Pla-Mor Model 400 Phonograph Hideaway. A brilliant future was predicted for the "400" which is now climbing to full production as rapidly as material conditions will permit. These men are also soon to make formal presentation of the Packard Pla-Mor Model 7 Floor Phonograph.

Sessions of the service convention were held at both the Columbia and Niagara plants of the Packard concern. A feature of the three-day conference was the banquet held in the Traveurne Room of the Hotel Lincoln. Among those present at the banquet (see photograph) were: Seated, left to right: Roy Burlew, W. H. Krieg, secretary and general counsel; E. E. Collison, consulting engineer; W. F. Struby, president and general manager; Homer E. Capehart, chairman of the board; R. Foss, regional director, CIO; K. J. Schorinemier, treasurer; Thomas Sandridge.

Standing, left to right: T. J. Hicklin, sales manager; S. T. Cass, manager, east central region; W. C. Moosburger, manager Minneapolis region: Fields, manager, Northwestern region; Harry Payne, manager, Ohio region; Earl Hess, sales department; D. V. Kennedy, manager, south eastern region; J. A. Darwin, manager, eastern region; Art Nigel, manager, south central region; R. Q. Kramer, manager, mid-west region; Homer E. Capehart's two sons, Tom and Earl; H. I. Dollinger, manager, southwest region; J. E. Gaddis, manager, Denver region; C. E. Washburn, manager, west coast region; R. S. Bleekman, manager, Chicago region; W. J. Platka, export manager; J. F. Ratliff, advertising and sales promotion manager; W. F. Merchant, manager, mid-central region.

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| Bally Sun Rays, F.P. | $149.50 |
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| Wadding Big Game-Sc. P.O. | $159.50 |
| Bally Jumbo, P.O. | $179.50 |
| Bally Big Top, P. O. | $199.50 |
| Bally Big Top, P. P. | $139.50 |
| Mills Jumbo, F. O., Late Hood | $179.50 |
| Jennings Silver Moore, P.O. | $129.50 |
| Sc. Bally, Club Novel | $209.50 |
| Mills 4-Balls, 4-5c | $449.50 |
| Late Hood, 5c, 5c, $1.25 | $469.50 |

**ONE BALLS**

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| Exh. Roller | $249.50 |
| Club Trophy | $319.50 |
| Bally Trophy | $359.50 |
| Victoria, F.P., Turf Champ | $159.50 |
| Sportman, F.P. | $199.50 |
| Skylark, F.P. and P.O. | $179.50 |
| Record Time, F.P. | $209.50 |
| Longacre, F.P. | $419.50 |
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| Williams Zeppo | $209.50 |
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**Original Sky Filters** $149.50

**Grotto Clocks** $34.50

**Shoot the Bartenders—Sam Conv.** $179.50

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**Advance Shutout** $179.50

**Mark 2—5c** $159.50

**American Eagles, 1c** $159.50

**Mercury and Liberty, 5c Fruit** $34.50

**Chicago Coin Hockey** $319.50

**Periscopes** $189.50

**Drumshields** $249.50

**Esh. Whirlwind, Latent** $189.50

**Penny Pack, Clip Beasts** $189.50

**Esh. Hammer striker** $59.50

**SLOTS**

| $1.00 Jennings | $495.00 |
| Mills Bonus Balls | $295.00 |
| Chrome, Club Kent, Or, Or, Or, Or, Or | $295.00 |
| Exh. Wadding Rolltop | $99.50 |
| Mills, Late Q. | $199.50 |
| Bally, Q. Or, Or, Or, Or, Or | $57.50 |
| West Pockets, Blue and Gold | $54.50 |
| Columbus, Red Top, G. A. or J. P. | $135.50 |
| Columbus, Red Top, G. A. or J. P., Console Chief | $135.50 |
| Exh. 5c-Top Chief | $135.50 |
| 5c, Brown Fronts | $105.50 |
| 5c, Silver Chromes | $195.50 |
| 5c, Brown Fronts | $189.50 |
Southern Cal. Juke Ops Assn Meet Turns Into Cry Against Direct Selling Jobbers

Jim Marshall and W. Laymon Lee of this city and Ernest Bryant of Glendale. Walter Swartz, former secretary-treasurer, tendered his resignation and this was accepted and Jay Bullock was chosen to fill this post.

Sam Rickitin of California Amusement Co., vice-president, presided at this meeting when it was learned that Dick Gallagher, president, had suffered a heart attack.

Some discussion was held over the increase in prices of new machines. From among the 45 members present there were many protests suddenly raised regarding the fact that direct sales were now current and that some of the members had lost locations because of this practice on the part of certain jobbers.

A resolution was adopted calling for a complete investigation and a report will be made at the next meeting naming those jobbers who have already sold direct and others who are attempting to do so.

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1 10c Silver Moon Chief. $150.00
1 Mills Owl, F.P. 50.00
1 Chicago Coin Gubs, F.P. 85.00
1 Big Chief, FP 40.00
1 Foot, FP 40.00
1 Gun Club, FP 60.00
1 Hi Hat, FP 80.00
1 Home Run ’42 90.00
1 Knockout, FP 125.00
1 Majors ’41 75.00
2 Rotations, FP, ea. 20.00
2 Link the Leaders, FP, ea. 50.00
1 Sky Chief, FP 150.00
1 Sports Parade, FP 50.00
1 Venus, FP 82.50
1 Victory, FP 87.50
1 Greco Defense, FP 100.00
2 Stretcher, FP, ea. 50.00
2 Mobers, FP, ea. 50.00
2 Two Way Super Balls (5c-6c) 375.00

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GLOVERSVILLE, N. Y.
**NEW ORLEANS, L.A.—**Ed Ponder of the New Orleans Coin Machine Distributors, this city, distrbs for the AMI music line in this area, was honored by the appearance of the leading executives of the National Jazz Foundation who came to see his showing of the new AMI Model “A” at the Rose Room of the Jung Hotel here.

Along with the execs of the National Jazz Foundation were a great many operators and jobbers from all over Louisiana who also came along to get their first look at the new AMI phono.

From left to right in this picture are: Ed Ratjak of CMC; Jim Hyde, assistant AMI salesmanager; Henry Alcus, president of the National Jazz Foundation; Miss Pat Spies, executive secretary of the Foundation; Ed. Ponder of Louisiana Coin Machine Distributors and Chris Niessen, secretary-treasurer.
Funny how some coinmen run for shelter even before the storm breaks. It seems that the old fight is gone from a lot of the boys we have around nowadays. In the years gone by, a coinman might have been at sea during a slump season took hold and always found a way to stimulate business all over again. Here at The Cash Box we've started on a program that will bring back those sales right up to the coming boom period and when all things but opened (which won't be long from now) there'll be plenty of thanks due to this exclusive coin machine medium for the hard work it put forth at this time.

We note Vince Shay is driving around town in his new Buick these days and it sure does look nice to see the president of Bell-O-Matic in there driving away in this shiny new job. By the way Vince's very capable and efficient Ida Voth is still vacuuming up there in Mackinac Island, where everything is so cool and lovely. Paul Jock is back in Indianapolis, Ind. once again and will be in business under the name of Guarantee Distributing Co. He will hand a line of phonos, pin games, consoles and Face slots. Good luck, Paul. — Mid-State Coin Machine Co. moved to new and larger quarters at 2367 Milwaukee Ave.

Wooll Solomon of Central Ohio Coin Machine Exch., Columbus, is planning this past week and making arrangements for shipments of new equipment to his place of business. Wooll is reported to be doing a grand job down in his part of the world. Red Oder of New Orleans, La., is on his way east looking over all the coin machines out there. Plenty of new Jennings machines have been shipped out there and there's a good reason for "Mac" in for a grand reception from the ops in the west.

Al St. Urban, representing O. D. Jennings in the New England states, spent the past week at the big Jennings factory getting a line on what's what and what's coming to take back to his territory with him. There's some hi hats new under the sun over at the Chicago plant... Al (World Wide Distributing Co.) Stern is visiting his Kansas City, Mo. branch and talks over future plans with Fred Merkeli who will be in charge of the K. C. office. Juing something about Rend's Novelty Service, West Allis, Wia. was in town this past week and trying to grab some of those nice machines at 'way down prices, they tell me. — Dan Cohen of Progressive Music Co., New Orleans, is in town again and is reported to be preparing a very interesting announcement to the trade via The Cash Box very, very soon. Watch for it... Morris Hankin of H & L Distribrs, Atlanta, Ga. flew into town to get himself a couple of hundred cardless of new AMI phonos after his very successful showing in his beautiful coin machine offices in Atlanta. Morris says that Jack Lovelady won't be satisfied unless he comes back with at least 10 cardless.

Jules Peres of New England Coin also in town this past week and that great, big diamond Jules wears always interests me. Jules is reported to be doing a very good job down there in Nola and was up there arranging for delivery of more machines. No more eye candy for him, Iris Bloomfield of the General Vending Sales Corp., Baltimore, Md. in town this past week and seen over at some of the important factories for whom he is distributor trying to arrange shipments of the entire trayload of various machines back to his home town because he has so many, many advance orders on hand to fill.

Over at Ben Coven's (Bally distrib) they are demonstraing some radically new and different in the way can be tested pronto (electrical parts) saving many, many hours of time in locating trouble problems. The apparatus is very similar to the large testing equip't used by the most modern print shops. Ben has hit a new high note, only this is in miniature form. It comes in a self-contained case and weighs only 12 lbs. and provides a socket for heating a soldering iron, another to test bulbs. The name of it is Bally Electrical Tester and it is being exclusively distributed by Coven.

If Gil Kitt brings one more piece into his Empire Coin Mach. Exch. quarters he will have to move his offices out into the street. (Honesty, I've never seen so much equipment loaded into any one place in many a day). It's no wonder to me why Gil is so anxious to move into his new, large quarters on Armitage Ave. where he'll have plenty of room to spread out. He sure does need it... Over at Atlas Novelty Co. ran into a similar situation. There are so many, many phonos around that I just couldn't get into the place to say "hello" to Morrie and Eddie Ginsberg.

They tell me that Bert Davidson is still in New York. Wonder why? — Jack Nelson has moved to new and larger quarters at 2320 Milwaukee Ave. so's to make ready for the new Challenger phonos and the new bowling game, "Strikes N Spares" he plans to manufacture here... M. S. (Bally) Wolf is in Chicago busy on his first record distributing line and that it was Coin World reports that Al Silberman is doing a terrific job setting up the record division of the Wolf firm... Haven't been able to get up with DeWitt (Doc) Eaton of AMI for a minute. He's always just too busy to come by. Always on the go—and always going somewhere around the country—seems to hop a thousand miles like some of us think of going from the south side to the north side.

Lots of congrats to that grand, grand guy—J. A. (Art) Weinland of Rock-Ola on his birthday (Mon., Aug. 5) and belcha Art was rather thrilled to learn that one of his eastern sub-distribrs, Dave Stern of Elizabeth, N. J., was also born on August 5... Joe Beck of Telequiz Sales is reported to be busier than ever since he announced this unique console for plenty of callers have been calling in the distributors. Leo Lewis feeling a little down in the mouth this past week, but, if I know Leo at all— he'll be completely perked up before the week is over.

Haven't heard from Jimmy (Globe) Johnson of late—Nor have we had any reports that Oscar Schultz is still hanging around that "shvitz" office at Al (Bell Products Co.) Sebring is still getting over his visit to New York where he met so many interested in his "Beechnov Coin Change"... They tell me that some of the Bally men are out on the coast. Just took plenty of bows on their new "Draw Bell" console... Al (Beau Brummel) Tarson left for N. Y. this past week. Hope he comes back sometime... Jack Keeney and Bill Ryan are reported to be busier than bees with a zillion orders on hand for their great console.

Dan Baum and Art Heinke of Baum Distributing Co., St. Louis, Mo. in town making the rounds seeing the factory, feeling the climate... — The Cash Box very shortly with a surprise for phonop operators, featuring a new streamlined phonostand... Richard Groetchen of Groetchen Tool & Mfg. Co., away in New Wildwood for an event. The big J. D. Lazar of B. D. Lazar Co. Pittsburg, Pa. in town... Bill Marmer, Sr., Sicking, Inc., Cincinnati, O. making the rounds... Frank Overcamp, Clinton, Iowa operator visiting the distributors... The Mills employees held their annual picnic this past week, doing it up in high grade style as usual.
Things generally have been in the doldrums this past week, both in the record business and the coin machine trade. The lads along recordrow and coinrow are complaining about business all along the line. Some feel it is due to the normal summer slump, others believe it is part of the reconvulsion pains which all business will experience before much improvement will be noted; however, most persons who seem to be in the know are of the opinion that the present slump is a temporary one and will be pretty well over by the early part of fall. Let's hope so, and above all, let's keep punching our way out of this present uncertain period and smash our way into the real prosperity we all know is bound to come.

Our congrats and best wishes to William E. Happel, Jr., of Badger Sales, who was recently married to the former Mrs. Martha J. Barger of San Marino, Calif. The couple tripped up north to Lake Louise, in Canada, and were gone over three weeks. Bill can now get busy on his contractors and speed them up to finish his new building which, according to all reports, will be a showplace.

Bill Wolf has gone up to his San Francisco office to take over while Chet Garton, Bill's manager, takes a well deserved rest. Al Silberman just returned from a quick trip to Portland and Seattle and found things in good shape. He called on a lot of his old friends while in the north country and had a great time talking over old times. Al just bought himself a new home in Santa Monica and is busy chasing around with his wife, the former Lt. Commander Silberman. Mrs. Silberman has just been released from the service and is on her terminal leave. Wolf is setting up a separate organization to handle the distribution of phonos records and has signed to distribute the Cosmo line.

Jack Gutshall is currently sponsoring Kay Starr, the beauteous singing star of Lamplighter Records, as the new queen of the juke boxes. In addition, he has just hired two new employees at his ever growing offices, Mrs. Ann Newkirk, as bookkeeper, and Mrs. A. H. Wilbur, as secretary. Jack Gutshall is one coinman who can travel around all the time and never worry about the business. He has one of the most capable and efficient general managers in the trade in Jack Allison, who certainly runs things well in Jack's frequent absences.

Among the ops seen along hot and dusty coin row this past week were: Sol Schwartz of Los Angeles; I. B. Gayer, San Bernardino; Stanley J. Little, Lakewood Village: Alex Kolopoulo, Bakersfield; Anton Jeppesen, Maywood; James M. Holmes, Glendale; Barney J. Smith, Long Beach; Walter Leonardi, Bellflower; Scott Dreyer, Downey; Frank Stein, L.A.; Leo Vaughan, El Centro; Ivan Wilcox, Visalia; Chris Torrez, Westminster; L. Worley, Long Beach.

Paul Laymon has taken a great many orders for the new Bally “Draw Bell” console, and expects to make delivery of these new machines within a few weeks . . . Elky Ray of the Gold Coast Coin Machine Exchange has been displaying the new Gottlieb “Daily Races,” a new one-ball, and the new Gottlieb “Superliner.” Elky is quite unhappy about not having the space to display all of his swell new games, and is occupying a small store while impatiently awaiting the opening of his new office and showroom. Shortages of material and what not have been turning Elky's hair from a nice shade of brown to light gray.

Nels Nelson has the new all-electric automatic bowling game, “Strikes and Spares,” on display on his floor. Nels has been getting swell responses from the ops who have seen and played the games and has taken many, many orders and cash deposits for future delivery. In addition, he is distributing the new “Phonette” measured music box and has been selling hundreds of pieces.

Dan Jackson of the Automatic Games Co. has taken a trip to San Francisco for a few days and is due back the end of the week. Sam Gayer, the other half of the firm, is slowly going mad trying to find out why the local office of the Civilian Production Agency has stopped the work on their new building, it seems the boys were given an ok to proceed and, with just one or two days of work to finish, the CPA stepped in and ordered the work halted. Sam expects to get the situation cleared up shortly so that they can finish up the place in time for their grand opening which was scheduled for this week. In the meantime the boys are selling those Pace slots like mad. . . .

Len Micon of Pacific Coast Distributors has received word that a number of new H. C. Evans “Bangtalls” are expected within a few weeks. He is also awaiting word on deliveries of the new Packard hideaway. Len is taking a short trip to San Francisco on business . . . Ray Powers, of E. T. Mape Distributing Co., Inc., has just received a large number of used phonos from the northern part of the state and has completed remodeling and re-finishing a good many of them. Ray informs us that the firm plans on opening offices in Stockton for the distribution of phonos and parts.

Len Kelly has just hired a new secretary for the firm's Dallas office. Her name is Ann Young. Several new salesmen have also been employed to sell in the Dallas territory. They are: Terry Fell, Vic Bias and Art Ballou. Kelly tells us that the sales of records have shown a great improvement since the firm opened their Dallas office, and he plans on opening an office in Oklahoma soon . . . W. Merle Connell of Quality Pictures has just finished recording the music for series 21 for the 16 MM. coin machine ops. He expects to have this series of films ready for distribution within three weeks.

Bud Parr of Solotone, having recently returned from a very successful trip on which he appointed distributors for the firm's new timed music box, has set up a national organization of more than twenty distributors. Parr tells us that the demand for the boxes is growing by leaps and bounds . . . Jules Bihari of Modern Records is planning an extended trip across the country and expects to be away from town for approximately four weeks. He expects to call on all of the firm's distribs and appoint a number of new ones in territories where the firm has no representation.

Robert W. Shidler, of the Southwest Distributing Co., was recently appointed to distribute a coin operated radio and plans on an announcement soon . . . Leo Mesner, of Alladin Records, plans on releasing a number of new recordings for the phone trade which, he says, will be sensational . . . John Rough, of Phonofilm Productions, hired a new secretary to handle the increased volume of 16 MM. coin machine film biz . . . H. M. De Govia, of Dee's Service, may soon announce a new music box which he has been working on.
SI (Wurlitzer) Reed Distributing Co. is currently making plans for a big Fall sales campaign. With most of the necessary out-of-town-business trips completed, he plans on spending more time at his headquarters here ... Ed Ravreby, Associated Amusements, Inc., has been in Chicago spending the week. ... Ben Sterling, for the local ops ... Mr. and Mrs. Frank Ward, Fairlee, Vt., are celebrating 20 years of wedded bliss ... George "Beau Brumle" White of Worcester, Mass., was a recent Boston visitor.

Walter Luby, Shrewsbury, Mass., came to Boston with his son to buy some new units. He operates the White City Park Arcade ... Bill (Packard) Hamel, Hamel Distributing Co., sold a pair of music routes recently. Bill Gresley, same firm, hiked up to Concord (N.H.) on another week end ... Good news in Vermont as county elections there upheld a number of ops. Same for Massachusetts with a recent Supreme Court ruling opening up a number of cities for freeplay games.

R. Driscoll, Danvers (Mass.) coinman, is now in California ... Barry's Music, phone op firm, have added pin games to their operation ... Milton Hoft, Boston Coin Machine, Inc., very enthusiastic over the new "Atomic Bomber" ... M. Jacobs, Eliot Enterprises, Tradio jobbers, traveling New England. Claims there are lots of ready made locations for coin-operated radios Says it's just a problem of supply keeping up with demand.

Walter Curran, Dorchester pin game op, was a recent Boston visitor ... Walter J. Midula, Palmer (Mass.) recently discharged from the Army, is another new coin-op ... Louis Fontaine, Greenfield (Mass.), disabled veteran of World War II, has just taken over a pinball business in Adolphe Dugas, Webster (Mass.) on a trip here. He's one of the more vigorous salesmen in coin biz.

PHILADELPHIA

Art Schaffer, Emby Distributing Co., spent two days as guest of Ben Sterling, Wurlitzer distributor in Scranton. It was a two-day business trip complete with dinner, refreshments and everything. Also present, to give the boys an inside picture of Wurlitzer doings, was Ben Holsinger. After business matters were cleaned up, Ben Sterling took the boys out to Rocky Glen Amusement Park, which he also owns and operates, and gave his guests and organization an outing they'll never forget.

Charlie Hannum, Atlas Distributing, says fishing is best at Lake Logan near Lyndhurst ... Bill Houser, Columbia Distributing, attended the opening of the new Farmington, Conn., pinball game. Also was Adolphe Dugas, Webster (Mass.) on a trip here. He's one of the more vigorous salesmen in coin biz.

PITTSBURGH

Sam Straif of American Coin-A-Matic happily announces that deliveries of the AMI have begun. Sam's Personal Music is receiving a big reception ... Ben Long, Mulligan Dist, Co., has doubled floor space to handle increasing sales of Aireon. Fred Mann of the Aireon's Chicago office was a delighted visitor at the enlarged facility.

Johnny Peters, leading light at Pittsburgh Amusement Co., has found prospects to be so encouraging, as to purchase the two buildings his company now occupies ... Herby Rosenthal of Banner Specialty admits he's in high spirits over the momentarily expected arrival of the Packard hide-away phonograph.

Sam Horvitz of Acme Novelties Co. smiles and then jauntily says "I am patiently awaiting a 'Pitchem' shipment to arrive" ... Ben Rodlin and Mary, his wife, of Marlin Equipment Co., Washington, D. C., paid a visit last week to Mechanic Service, Eddie Steele's (Mechanic Service) farm ... Jack Biever, the author at Tri-State Autocon, has favorable reports of fine cooperation from manufacturers on his tentative Service Men's Course.

Lou Popkins, of Pittsburgh Coin Machine Exchange, will call on a local visitor for coming up. Look for him to play New York last. Meyer Popkins, who will be in charge, is looking forward to a big business week during Lou's absence. It seems he has all types of games.

ST LOUIS

Cool weather translated itself into a flood of nickels over the pinball game was a pastime that was long ago forgotten, staying inertly at home during the humid days past. It's now be-stirred themselves ... Z. Zitta, who operates over in East St. Louis, is buying new equipment. His prize for July was a new Rockola, plus several used machines ... Bill Offerman was another lucky photograph owner with a similar machine ordered lo! these many months ago.

John Gazola of Star Novelty Company, out of circuit for awhile, has reappeared on the St. Louis scene shopping for pin games—wherever they've been ... Bob Caster, of St. Louis, home on week's leave, returned to his job as a Salesman ... Fred Rockwell, of Chicago, has started in on a pinball game ... John... From Salem, Ill. comes the news that C. Creamans, pinball op, has purchased a string of peanut vendors and is all signed up for a new Vendit string.

Low play on the routes because of beer shortages isn't confined to metropolitan areas, claims Ted Keyes of Farmington, Ill. ... Ted's collections have nosedived in the past few weeks ... Freddie Voucher of Festus, Mo., is the new owner of a place for pinball game ... map congratulations, and how'd ya do it ... While over at Centralia, Ill., Hudson Houser Company latched on to its second new phonograph in three weeks. Things are looking better ... but you can bet that to many of the boys.

We had a call from Todd Novelty Company at Normandy, Mo., ... they report that new subdivisions going up are creating excellent locations ... but there are no machines to fill them. Don't scarem, boys! ... Barney Freelder of Arrow Novelty has recovered from a snuffle cold which kept him suffering over the past month.

John Elder of Olney, Illinois, is another op to go the limit ... now he's fallen in line with a string of new Northwestern promotions, which includes the small clubs ... Art Schooley reports that his Schooley Music Company of the same city received a new phonograph this week ... the shop closed up and celebrated far into the night.

A luminary spot on the coin machine circuit is Ben Axelrod's newly-remodeled showroom and building. The Gottlieb distributor got tired of looking at jumbled stocks and by all means he has done the best in a neat, but colorful showroom full of leather furniture for the boys to swing their feet. Ben was the first distributor to remodel, incidentally.
WANT—All kinds of cigarette machines. Must be complete with keys and in working condition. DuGrenier's Model $22.50; Model VS $35.00; Model W $40.00; Model WD $45.00; National's Model 9-30 $50.00; Model 9-30 $55.00.; Model 6-30 $20.00.; Model 6-26 $15.00. Send list. RAKE COIN MACHINE EXCHANGE, 609 SPRING GARDEN ST., PHILA. 23, PA.

WANT—Any quantities Longacres, Pimlicos, 41 Derbys, Club Trophies, Fairmounts, Turf Kings, Jockey Clubs; all makes and all models of Phonographs. Absolutely the highest cash prices paid. Equipment does not necessarily have to be in working order, if no parts are missing. PUGET SOUND NOVELTY CO., 114 ELLIOTT AVE., WEST, SEATTLE, WASH. Tel.: Alder 1010.

WANT—Used games and phonographs. Send list of equipment. McGLENN'S DISTRIBUTING CO., 612 FIFTH AVE., PITTSBURGH 19, PA. Tel.: At 1818.

WANT—All models Keeney Super Balls combination Free Play and Pay-Out; Mills Three Bells; Mills Four Bells; Mills Jumbo Free Play, late Blue and Red; Mills Jumbo Combination F.P. & P.; Bally Hi Hands; Bally Club Bells. Will pay top cash prices. Write today. BADGER SALES CO., 1812 WEST PICO BLVD., LOS ANGELES 15, CALIF.


WANT—We will buy any kind or make of slot machine in any condition. Write full particulars of type, price and condition. NOTE: We repair, refurbish and service all types of slots. Over 20 years of shop experience. G. B. SAM, 541 EAST 32nd St., LOS ANGELES 11, CAL. Tel. Adams 7688.

WANT—Five Ball Free Plays: One Ball Free Plays; Combination and Free Play Consoles. Also Music. We will send our check immediately upon receipt of your list, stating guaranteed condition and lowest price. No Junk, please!! PALISADE SPECIALTIES CO., 498 ANDERSON AVE., CLIFFSIDE PK., N. J. Tel. Cliffside 6-2592.

WANT—Seeburg, Wurlitzer, Rock-Ola, Mills, all models. Highest cash prices paid. Write, wire or phone and we'll give our highest offer within 24 hours. DAVE LOWY & COMPANY, 594 TENTH AVE., NEW YORK CITY, N. Y. BRYANT 9-0817.


WANT—All types of 30 wire Wall Boxes and Adapters; Mills and Jennings Free Play Slots, Free Play Games; Arcade Machines; Scales; Complete tone arm assembly for Wurlitzer 600 or 750. ST. THOMAS COIN SALES, LTD., ST. THOMAS, ONTARIO, CAN.

WANT—Old Genco or Coin Chocolate games. No legs — No Glasses. Need not be in working order. SQUARE AMUSEMENT CO., 88 MAIN ST., FOUGKEEPSIE, N. Y.

WANT—500 Pin Games. LEWIS COIN MACHINE SERVICE, 3924 W. CHICAGO AVE., CHICAGO, ILL. Tel.: Belmont 7005.

WANT—Buckley Twin 12 or 24 mechanisms. Advise quantity, price and condition. M. LUBER, 503 W. 41ST STREET, NEW YORK, N. Y.

WANT—Late Model phones, pin games, consoles, slots and old 12, 16 or 20 record Rock-Olas. Write stating prices, etc. NOBRO NOVELTY COMPANY, 369 ELLIS STREET, SAN FRANCISCO, CALIF.

WANT—Bell Products Co. is badly in need of all types of equipment. Therefore, we will pay top dollar for any amount of pin games, consoles, phonographs, slots and arcade equipment. We will buy equipment on or off location. Write, wire or phone. BELL PRODUCTS CO., 2000 N. OAKLEY, CHICAGO 47, ILL.

WANT—Will pay best prices for old Chicago Coin games, also old Gottlieb games, irrespective of quantities. Send us your complete list. MID-STATE CO., 2848 ROOSEVELT RD., CHICAGO, ILL.

WANT—Liberty F.R. $8.; Cigarette $5.; Sparks Champion F.R. $8.; Sparks Mercury, American Eagle and Marvels $5.; Aces, Imps, Cubs and DaVai $3.; Vest Pockets $25.; Columbus $15. ; Col. Vest Pockets, Yankee, Wildcats, Pockero. Send list and details. ASCO NOVELTY CO., 909 WEST MADISON ST., CHICAGO, ILL. Tel.: Hay. 3695.

WANT—all types of arcade equipment and late pins. Send list stating price and condition of machines. A.B.C. COIN MACHINE EXCHANGE, 2475 CLYBOURN AVE., CHICAGO, ILL. Tel.: Diversey 7778.

WANT—Complete coin meter and slug rejector mechanism for 71 counter model Wurlitzer. WISCONSIN NOVELTY CO., 3734 NO. GREEN BAY AVE., MILWAUKEE 6, WISCONSIN. Tel.: Locust 0100.

WANTED—Your Used Phono Needles. We re-grind any straight shank, metal point, round or elliptical needles with extreme precision and guarantee NEW NEEDLE SERVICE at a terrific saving to the music operator. Almost five years of successful service to hundreds of music operators. It's an honest service. RE-SHARP NEEDLE SERVICE, P.O. BOX 770, FORT DODGE, IOWA.
WANT—Phonographs, any make, any quantity. Advise fully what you have. AMERICAN DISTRIBUTING COMPANY, 2034 COMMERCE STREET, DALLAS, TEXAS. Tel.: Riverside 1526.

WANT—Keeneys 4 Way Super Bells; Keeney Twins comb. F.P.-P.O.; Mills Three Bells; Mills Four Bells; Bally Club Bells comb. F.P.-P.O.; High Hands comb. F.P.-P.O. and other types of late consoles. Want only good machines, NO JUNK. Advise quantity, guaranteed condition and best price. Write or wire now. ADVANCE AUTOMATIC SALES CO., 1350 HOWARD ST., SAN FRANCISCO 5, CALIF. Tel.: HeLock 1750.

WANT—100 Chicago Coin 1940 Home Runs. State price and condition. DURSELL NOVELTY CO., 176 ARCH ST., NEW BRITAIN, CONN. Tel.: 6164-W.

FOR SALE

FOR SALE—Wurlitzer 950 $825.; Monicker $85.; Commander $45.; Bally Rapid Fire Gun $150.; Big Chief $45.; Gold Star $15.; Major $41.; J. C. League Leader $30.; Home Run 42 $95.; Horoscope $60. CHECKER AMUSEMENT CO., 733 6th AVE., HUNTINGTON, W. VA.

FOR SALE—Air Circus $124.50; Gun Club $65.; Star Attraction $89.50; 1938 Tracktime $65.; Rock-Ola Commando $825.; Seeburg Colonel ESRC $465.; Seeburg 12 $139.50; Rapid Fire $75.; Tokio Gun $40.; 1000 hole Cigarette Boards 85¢ ea. OLSHEIN DISTRIBUTING CO., 1102 BROADWAY, ALBANY 4, N. Y.

FOR SALE—4 Longaces (on bases) $325. ea.; 1 Thorobred (legs) $310.; 2 Total Rolls $375 ea.; 1—616 Wurlitzer $195.; 1—42/24 Wurlitzer Victory $395. 1/3 deposit. BALANCE C.O.D.(: P.O. Baltimore. WALDROP DISTRIBUTING CO., 1728 N. CHARLES ST., BALTIMORE 1, MD. Tel.: Lexington 7955.


G. N. VENDING CO., 683 W. BROAD, COLUMBUS 8, OHIO.

FOR SALE—Big Chief $49.50; Commander $49.50; Defense $89.50; Fox Hunt $44.50; Four Aces $119.50; Gun Club $69.50 Invasion $109.50; Jungle $79.50; Jeep $109.50; Kismet $149.50; Legionnaire $89.50 Landslide $39.50; Playtime $49.50; Texas Mustang $79.50; Twin Six $49.50; Ten Spot $59.50; Wos $34.50. KING-PIN EQUIPMENT CO., 825 MILES ST., KALAMAZOO, MICH.

FOR SALE—Phone graphs in first class condition, ready for immediate shipment. Prices in keeping with the market, not too low nor not over-priced: Wurl. 616, 24, 600, 500, 750, 750E, 850, 950, Mills Thrones, Empress, R.O. Standards DeLuxe, Supers and Commandos, Seeb. Rex, Royals, Regals, Colonels, 8800, 9800, 8200s, etc. T. B. HOLLIDAY CO., INC., 1200 W. MOREHEAD ST., CHARLOTTE, N. C. Tel.: Ph. 4-2754.

FOR SALE—We are exclusive distributors in Maryland, D.C. and Va. for the famous COMFAS line of parts. Guardian DeLuxe Engineers Point Kits $17.50 ea.; Guardian Operators Point Kits $9.50 ea.; Guardian Interchangeable Relay Kits $10.50 ea. Write for quantity prices.

SILENT SALES SYSTEM, 635 "D" ST., N.W., WASHINGTON 4, D. C.


FOR SALE—We have them in stock. Contact us for your Hirsh Red Balls for state of Florida. Best money maker out today. Trouble free. Immediate delivery. Make us cash offer on any new or used pin tables you need. MURRELL AMUSEMENT CO., 1058 S. FLA. AVE., LAKELAND, FLA.

FOR SALE—3 Evans Ten Strike, 1 Low Dial, 2 High Dial, rebuilt and refinished, want offer for lot: 3 Seeburg Roy Guns, 1 Chicken Sum, 2 Coinex Rifle Range Conversions. These are all in good operating condition and of good appearance. Will sell one or lot at low price.

ELECTRIC SERVICE CO., 1875 KING AVE., COLUMBUS, OHIO. Tel.: Ki 4795.

FOR SALE—2 Silver and Gold, 1 Green Vest Pocket $25. ea. minor rep.; 2 Sky Fighters $125. ea.; 1 Tommy Gun $100.; Bally Club Bell $150.; 1940 G. Domino $100. 1/3 dep. N. M. WELCH, 1500 — 7th ST., PARKERSBURG, W. VA.

FOR SALE—Wassengill Pool Table refinished new cover, new balls and cue sticks 5c or 10c coin chute highest bid. PORTER ENTERPRISES, F.O. BOX 6037, W. ASHVILLE, N. C.

FOR SALE—New Mah Jong Roll. New Big Hit. Floor sample, like new, Suspense. A. F. SAUVE, 3004 GRAND RIVER, DETROIT 1, MICHIGAN. Tel.: 25798.

FOR SALE—A few very slightly used One Balls of the very latest type—cannot be told from new and are reconditioned. Also Fairmounts, Turf Kings, Jockey Clubs, Long Aces, etc., thoroughly reconditioned at special low prices. Write for prices and complete information. MULLINUX AMUSEMENT CO., 1516 BULL ST., SAVANNAH, GA.

FOR SALE—Sky Chief $150.; Flat Tops $165.; Longaces $275.; Club Trophies $190.; Contests $50. NEW ORLEANS NOVELTY CO., 115 MAGAZINE ST., NEW ORLEANS, LA. Tel.: RA 7904.
FOR SALE

FOR SALE-Bally Victory Derby (floor sample) write; Champion Hockey (floor sample) write.


FOR SALE-2 Photomats (4x5$) $500. ea.; 1 Photomaton (3x5$) $500.; 1 Skyighter $175.; 25 lbs. Reovers Name Plate Tape $1.15 per lb.; 12 Rolls 1½ x 1000' Direx Positive Paper 1945 Dating. WANT-Ammunition .22 Shorts. Will pay highest prices. PEERLESS VENDING MACHINE CO., 220 W. 42nd ST., NEW YORK, N. Y.

FOR SALE-DuGrenier, Rowe, National and Uneedapak cigarette and candy machines, all models, under market prices. All in good working condition, ready for location. Also all other coin equipment. Uneedapak parts. WANT-Will buy anything. Send us your list. MACK H. POSTEL, 9750 NORTH ASHLAND AVE., CHICAGO 26, ILL.

FOR SALE-Mills 1946 Vest Pockets, slightly used but in A-1 condition (write); 2 Galloping Dominoes Factory reconditioned $100. ea.; 1 Sport King, factory reconditioned $175.; 1 Ray's Track, factory reconditioned $90. OWL MINT MACHINE CO., 26 BRIGHTON AVE., BOSTON 34, MASS. Tel.: Algonquin 3216.

FOR SALE-Singing Towers Model 201 in perfect condition and running order $250. Terms 1/4 deposit - balance c.O.D. WANT-Seeberg Wireless Wall-O-Matics, 5-10-25c 20-Selection Model. Must be with cracked covers. Must be complete. ACE MUSIC CO., WAKON, IOWA.

FOR SALE-New Champion Hockey $205.50; 25¢ Jumbo $197.50; 25¢ Pace Saratoga $157.50; 10¢ Pace Reels $139.50; 10¢ Jenn. Silver Moon $149.50; 50¢ Disc. lot of 48 Jackpot Slots. Request list. Set 26, 104, 256 Mills Club Bells in new cabinets $800.; Bally Roll-Em $149.50. New Packard Boxes & Speakers, write. COLEMAN NOVELTY CO., 1025 FIFTH AVE., ROCKFORD, ILL. Tel.: Main 1333.

FOR SALE-One hundred (100) used late model, five ball free play pin ball machines. If interested, write or phone RELIABLE COIN MACHINE COMPANY, 192 WINDSOR ST., HARTFORD, CONN. Tel.: 6-3583.


FOR SALE-2 Keeney Submarine Guns, clean paint, working order $115. ea. FUHLAND, INC., 740 GRANDY ST., NORFOLK, VA.

FOR SALE-Brand new Victory Derbies. Write for prices. WESTERN DISTRIBUTORS, 1225 S. W. 16th AVE., PORTLAND, OREGON.

FOR SALE-Rubber Flugs 10¢ ea.; Soldering Irons $1.75 ea.; Speaker Cabinets 12 in. $3.50 ea.; 5 wire cable 16' ft.; 7 wire cable 16' ft.; 9 wire cable 20' ft. 2 wire zip cord $7.50 per 500 ft.; point adjusters and 8-10 s. per set. ECONOMY SUPPLY CO., 2010 MARYLAND AVE., BALTIMORE, MD. Tel.: Ches. 6612.

FOR SALE-Universal Amplifiers, Standard model fits Wurlitzer, Rock-Ola, Seeberg, Mills $54.50; DeLuxe Model Fits Wurlitzer, Rock-Ola, Mills and Seeberg Remote. Extra volume, superb tone $69.50. HASTINGS DISTRIBUTING COMPANY, 2014 WEST VIET STREET, MILWAUKEE 5, WIS.


FOR SALE-Make offer. 2 D. D. Track Odds, Clean, Perfect. Ready for location. VALLEY VENDING CO., 101 BRADDOCK AVE., TURTLE CREEK, PA. Tel.: Valley 9946.

FOR SALE-2 Mills Dance Master. Both machines are in perfect condition. Also several hundred salesboards. X-CEL NOVELTY CO., 5240 N. 11th ST., PHILA. 41, PA. Tel.: M 4-2624.

FOR SALE-260.00 and up Mills, Jennings, Watling Slots in 5-10-25c A-1 operating condition; 5 Ball Free Plays; 1-ball F. O. games Mills Panoram $325. Send for list. MITCHELL NOVELTY CO., 1629 WEST MITCHELL ST., MILWAUKEE 4, WISC. Tel.: Mitchell 3254.

FOR SALE-We can make immediate shipment of our famous exclusive new Plaskite casters for your phonos. Treat each phon on your route to a new set of these fine casters. Will not scratch hardwood floors. Price only $1.50 per set of 4 casters complete with steel sockets. L. BERNAN & COMPANY, 115-114 N. W. FIRST STREET, EVANSVILLE 8, IND. Tel.: 3-2734.
FOR SALE

FOR SALE-1 Keeney Tracktime Console 1938 & 1 1939 $200, for both; 616 Rock-Ola $185; many other buys. Write us today to get on our mailing list for "National's Newslette" monthly bulletin. NATIONAL NOVELTY CO., 183 MERRICK RD., MERRICK, N. Y. Tel.: Freeport 8320.

FOR SALE-Arcade Equipment. Lost Lease and must sell. Make offer all or any part. Bally Defender; Chicken Sam Con.; Keeney Submarine; Bally Torpedo; Exhibit Ride-A-Bike; Shoot Your Way To Tokyo. All perfect condition. GENTLY MUSIC & SALES CO., ALAMOGORDO, N. MEX.


FOR SALE-5 Wurlitzer 600X $425: 2 Wurlitzer 600X $450. ea.; 1 Seeburg 8800 ESRC $650.; 1 Seeburg 8800 $550.; 1 Rock-Ola DeLuxe $425. BRILLIANT MUSIC CO., 4606 CAUSE AVENUE, DETROIT 1, MICH. Tel.: Temple 7-4555.

FOR SALE-Used Genco Total Roll in perfect condition, like new (write). CHESAPEAKE VENDING SERVICE, 2200 E. NORTH AVE., BALTIMORE, MD.

FOR SALE-Solevue Lamps $2. ea.; #6SC7 Metal Tubes 90c ea., minimum order 12 tubes. 1/3 Deposit, balance c.O.D. GEORGE FONDER COMPANY, 713 SPRINGFIELD AVE., NEWARK, N. J.

FOR SALE-4 Packard Boxes in perfect condition $25. per box. MELODY MUSIC CO., 113 N.E. 9th ST., MIAMI, FLA. Tel.: 9-1301.

FOR SALE-New 2 wire Zip Cord 250 ft. coils $4.75; Maple Skeeballs 3/4" 68c ea., $62 per C; 2" 60c ea. $46 per C; 2 1/2" 50c ea., $50. per C. BLOCK MARLE CO., 1627 FAIRMOUNT AVE., PHILADELPHIA, 30, PA.

FOR SALE-10 Columbus JJigette Reels $39.50. ea.; 7 Penny American Eagles and one Marvel. All non-coin operated (write). HY-G AMUSEMENT CO., 1415 SOUTH WASHINGTON AVE., MINNEAPOLIS, MINN. Tel.: Atlantic 8887.

FOR SALE-Back Board Glass for most all Chicago Coin Games and old Gottlieb games $3. ea. In lots of five $2.50 ea. MARVEL MANUFACTURING CO., 2124 MILWAUKEE AVE., CHICAGO, ILL.

FOR SALE-Brown Cherry Front Castings $19.50; Universal Amplifiers A & B Models, Model A $49.50, Model B fits all incl. Hi Tone $69.50; Hand trucks, rubber tires $9.95; Phonograph casters, set of 4 $11.45; Record Carrying Cases $5.65; Coin Wrapper 65c per box, 10 boxes or more 80c ea. Case of 28 boxes 55c ea. BADGER NOVELTY CO., 2956 N. 30th ST., MILWAUKEE 10, WISC.

FOR SALE-We have available Fruit Roll Top Glasses for Bally Big Top, 2-4 and 3-5 payout $10.00 each or $84.00 in dozen lots. MECHANIC'S SERVICE, 2124 FIFTH AVE., PITTSBURGH 19, PA. Tel.: Atlantic 0862.

FOR SALE-Reconditioned Seeburg Wall-O-Matic Wireless Boxes $28.50; 3 wire boxes $24.50; Rockola reconditioned Bar Boxes 5 wire $19.50; Wall Boxes, late 15$; Buckley Chrome 16, 20, 24's Wall Boxes $22.50; Keeny Wall Boxes, late 6$. Other types available. Write or call your needs. E. T. MAPE, 1701 W. PICO BLVD., LOS ANGELES 16, CALIF. Tel.: Drexel 2341.

FOR SALE-5 Panorams $390. ea.; 1 Seeburg 8800 RCF $575.; 1 Seeburg Envoy RC $495.; 1 Wurlitzer 600R $455.; 1 Wurlitzer 500 $565.; 5 Supreme Skee Roll 9 ft. $195.; 1 Wurlitzer Skee Ball 14 ft. $195. MARCUS KLEIN, 755 10th AVE., N. Y. Y.


FOR SALE-Postage Stamp Vending Machine folders 39¢ per 1000, when ordered in multiples of 2500. New low price. THE TRANSPORTWEEKLY CO., 742 MARKET ST., SAN FRANCISCO, CAL. Tel.: EXbrook 4351.

FOR SALE-1 Golf Ball Vendor $225.; 1 10¢ Blue Front, like new $175.; 1 Jumbo Parade P.O. $105.; 1 Big Game P.P. $125.; 2 Stage Door Canteens $225. ea.; 1 Idaho $225.; 1 Hawthorne $.95.; 1 Sweepstakes $55.50; Plastics for Seeburg, Wurlitzer, Rock-Ola. ASSOCIATED AMUSEMENTS, INC., 984 COMMONWEALTH AVE., BOSTON, MASS. Tel.: Lorn. 8440.


FOR SALE-Chicago Coin Gallee, like new and packed in original crate. Write for price. HALL BROS. SALES CO., 1817 - 4TH AVE., JASPER, ALA.

FOR SALE—Bumper Rings, small-medium-large; Coin Chutes; Plunger Tips; Springs; Rebound Rubbers; Suction Cups Steel Balls (all sizes); Cleaner Fluid; Casters; Locks and Motors. Do you need hard to get coin machine parts? *Write—Wire or Phone for complete list. COIN MACHINE SERVICE CO., 2307 NO. WESTERN AVE., CHICAGO, ILL. Tel.: Humboldt 3476.

FOR SALE-At Special Prices, Mills Gold Chrome Slots, Set of 5-10-25¢ Play $575.; Mills Clubs Consoles, Set 5-10-25¢ Play $875.; Jennings Club Consoles 5¢ $150.; 10¢ $175.; Breed new Mills Clipper Q. $79.50 ea.; B & G Vest Pocket $49.50 ea.; used Champion Hotkey, write. Send 1/3 deposit & shipping instructions. MONARCH COIN MACHINE CO., 1545 N. FAIRFIELD AVE., CHICAGO 22, ILL.
FOR SALE

FOR SALE—Wurlitzer 950 $735.; 850 $750.; 616 $275.; 412 $195.; Rock-Ola Commando $600.; ’39 (450); ’40 $425.; Mills Throne $300. All in excellent condition. 1/3 down, balance C.O.D. SHAWNEE VENDING CO., 230 KANSAS AVE., TOPEKA, KANSAS.


FOR SALE—For best prices on all types of salesboards, both money salesboards and plain headboards in all sizes. Writer: A. N. S. COMPANY, 312 CARROLL ST., ELMIRA, N. Y.


FOR SALE—Crystal Pickups. Immediate delivery of Astatic Crystal Pickups. No. L-22 A or B-2 $3.00 each, $33.00 per dozen. HARRY MARCUS COMPANY, 816 WEST ERIE STREET, CHICAGO 22, ILL.


FOR SALE—1 Columbia Chrome 5-10-25-50 Conversion $50. 1 Keeny Submarine Gun $50.; 1 Shoot Your Way To Tokio Gun $50. HOUGHEN SPECIALTY CO., 391 BAKSAZ ST., IDAHO FALLS, IDAHO.

FOR SALE—Evans Tommy Gun $99.50.; 1 Bally Rapid Fire $159.50.; 1 Goalee (floor sample) write; 10 Bol. Columbus Peanut Machines $6. ea.; 10 1¢ Magna Peanut Vendors $6. ea. 1/3 Deposit. BIRMINGHAM VENDING CO. 2117 THIRD AVE. NO., BIRMINGHAM, ALA.

FOR SALE—For all models and sizes. Pamphlets free. After 10 days trial if not satisfied, all money refunded. CHARLES PITTELE & COMPANY, 79 BEEFEE ST., NEW BEDFORD, MASS. Tel.: 2-3474.

FOR SALE—For Best Prices on New and Used Coin Machines, Sales Boards, Candy and Merchandise Deals write STEWART NOVELTY CO., 1361 S0. MAIN ST., SALT LAKE CITY, UTAH.


FOR SALE—Wurlitzer 780-E, perfect condition $575.; DuGrenier Model "S" 7 column cigarette machines, refinished $47.50 ea.; used Stage Doors, write. LAVOIE & HILLMAN, INC., 2 E. MAIN ST., FALL RIVER, MASS. Tel.: F. R. 9-6451.

FOR SALE—Bargain: Genuine leather cigarette cases with a transparent covered picture frame. Make ideal prizes for salesboards, etc. Each case comes individually boxed. Nationally advertised at $1. While they last at 36¢ ea. in gross lots. Send $1. for sample. BYRON NOVELTY CO., 2045 IRVING PARK, CHICAGO, ILL.


FOR SALE—Unimelines—18" or 12" long, clear, frosted or white. Write. Brand new tubes $53.45¢ ea.; Fuses, approved auto, type, e amp. 3¢ ea.; 10-15-20-5 amp. 12¢ ea. (1000 to pack); Plug Fuses, tops for quarter 3 amp. & 6 amp. (100 to pack) 4¢ ½ ea.; 1000 Cotter Pins, assorted, 75¢ per box; 12" speakers $7. ea. ARCADE BULBS CO., 56 W. 25th ST., NEW YORK 1, N. Y. Tel.: Watkins 9-7490.

FOR SALE—Wurlitzer 24 in new finish ready for location $375.; Periscope $75.; Mills QT Glitter Gold 1¢ $45.; Ten Strike, A-1 shape $45.; Keeny Anti-Aircraft gun and lots of parts, make offer. ACE AMUSEMENT SALES, 724 STREET, WILMINGTON 21, DELA.

FOR SALE—Brand new LoBoy 1½ weighing scales; 1½ nut and candy vendors; 5½ bulk nut machines and the famous VENDO automatic (non-electric) Changemaker which delivers nickels from dimes and quarters. Send for free literature. R. H. ADAIR CO., 6925 W. ROOSEVELT RD., OAK PARK, ILL.

FOR SALE—3 Wurlitzer Steppers. Best offer takes. CHEMICAL CITY MUSIC CO., CHARLESTON, W. VA.

FOR SALE—16 Record Rock-Ola $175.; 2 616 Wurlitzer $225. ea.; 1 500X Wurlitzer $475.; 1 430 Speaker & Box $75.; 2 8800 Seeburg $550 ea. MILROSE AMUSEMENT CO., INC., 97 OSBORNE ST., BROOKLYN, N. Y.

FOR SALE—Air Raider $75.; Jungle Camp F.P. $50.; Royal Flush $50.; Sugar King $50.; Dark Horse $50.; Bangtail $50.; Big Hits (write); Columbus 5-10-25 new $145.; Mills Chrome 5-10-25 $125. ea.; Pace Comets B.F. & Deluxe 5-10-25-25, each; new Rockeys (write). WANT—All types of music machines. LEHIGH SPECIALTY CO., 1407 W. MONTGOMERY AVE., PHILA. 21, Tel.: Pop. 3299.


FOR SALE—The best in used equipment, every piece looks like new. Guaranteed to be thoroughly reconditioned and in perfect operation. Rock-Ola Commandos $610.; Wurlitzer 600 Rotary $475.; Wurlitzer 950's $750.; Wurlitzer 750 E's $725.; Seeburg Hi-Tones 9800 RCE $645.; Hi-Tones 8800 and RCE $625., Hi-Tones 8200 RCE $560. J. J. GOELLMER & CO., 116 NEWBURY ST., BOSTON, MAss. Tel.: Kenmore 3886.

FOR SALE—All good looking Machines, good working Condition. Five Balls—1 Zig Zag $60.; 1 Gun Club $80.; 3 Sink The Japs $40. Consoles—Jumbo Parade Layout $125.; 1 Big Game F.P. $110.; 1 Ball-Contest $85. CAPITAL AMUSEMENT CO., 4 BARRE ST., MONTPELIER, VT. Tel.: 826-W.


FOR SALE—Seeburg 12 record $100.; 1 Mills Empress $300.; 1 Mills Throne $290.; 2 Rock-Ola Monarch $200. ea.; 2 Wurlitzer $850 $720. ea. GEORGE WORKMAN, 817 MORTON AVE., CHESTER, PA. Tel.: Chester 3591.

FOR SALE—Two or Seven National Skee Balls 36 ft. long. Will sell or trade. A B AMUSEMENT CO., MAIN STREET, MARGARETVILLE, N. Y. Tel.: 104W.

FOR SALE—5 Mills Original 5¢ Blue Fronts, like new; 1 Melon Bell; 1 Bonus Bell $145. ea., perfect A-1 shape & appearance, best buy in country; 5¢ Q.T. $110.; 10¢ Q.T. $120. both blue fronts; Jumbo Parade $5 F.P. late model $75.; Bobtail FP 5¢ $99.50; Keeney Kentucky 5¢ 7 Coin Head $99.50; used Big Hit & Surf Queen (write) both like new; Landslide $39.50; Majors '49 $40.40; Monicker $75.; Target Skill $35.; ABC Bowler $49.50; Play Ball $35.; Bolaway $65. Big Time $39.50; Velvet; Bath Town $29.50; Slugger $69.50; Midway $99.90. GENERAL COIN MACHINE CO., 227 N. 10TH ST., PHILA., PA. Tel.: 2-6378.

FOR SALE—Seeburg 9800 ES $575.; Seeburg 9800 RC $600.; Seeburg 9800 RC $635.; Seeburg Colonel RC $505.; Seeburg Classic ES $450.; Rock-Ola Counter Model $145.; Wurlitzer 616 $239.50.; Wurlitzer 412 $175.; Seeburg 5/10/25¢ wireless wallbox $49.50.; Seeburg Bar Box $45.; Seeburg WS-22 wireless wallbox $37.50.; Seeburg Bar Brackets $3.; Wurlitzer 145 Stepper $35.; Wurlitzer 100 Wall Box $16.; Twin 16 Adapter $25.; 37 Snack Machines, 14 stands $350.; Twin 12 steel cabinet $25.; used juke box records, per thousand $90.; 10,000 title strips $3.75; all tubes and miniature light bulbs 40% discount. DAVIS DISTRIBUTING CORP., 738 ERIE BLVD. EAST, SYRACUSE, N. Y., 375 MAIN ST., BUFFALO, N. Y.

FOR SALE—For the fastest moving salesboards and jar tickets, write GALENTE NOVELTY CO., 520 E. SAMPLE ST., SOUTH BEND 18, IND.

MISCELLANEOUS

NOTICE—Parts and Supplies. Radio Tubes for The Coin Machine Trade. 70L7GT will soon be available. Write for our twice monthly inventory release. W. R. BURTT, "The Coin Tube Man", 442 N. SENECA, WICHITA 12, KANS.

NOTICE—We are organized for the best interest of the Coin Machine Operators of Los Angeles County. We will welcome any correspondence from any association in the country. ASSOCIATED OPERATORS OF LOS ANGELES COUNTY, INC., 161 WASHINGTON BLVD., LOS ANGELES 7, CALIF.

NOTICE—I will buy and sell Music, Arcade, Candy Machines. What have you? What do you need? STATE VENDING COMPANY, 300 HARRISON AVE., BOSTON 18, MAss.

NOTICE—Canadian Operators! We are now distributors in Eastern Canada for the famous Packard Pla-Mor Phonographs and complete line of accessories featuring for immediate delivery Pla-Mor 30-wire Wall Boxes and cable. Get our mailing list now. LAWRENCE NOVELTY CO., 1436 NOTRE DAME ST., W. MONTREAL, QUE.
NOTICE—Missouri and Southern Illinois Operators. We are distributors for Chicago Coin Machine Company and now delivering Goalee. It's Sensational! BAUM DISTRIBUTING CO., 2718 GRAVOIS AVE., ST. LOUIS 18, MO.

NOTICE—Speed that's us. 1 hour Amplifier service; 1 hour tone arm service. We recon speakers. Reasonable prices. All work fully guaranteed. DEE'S SERVICE SHOP, 1119 VENICE BLVD., LOS ANGELES 15, CAL. Tel.: FE 7875.

NOTICE—Operators-Jobbers-Distributors. Tell us what you want to sell or tell us what you want to buy, we have it. Factory Distributor and Jobber for the Leading Coin Machines. "The Coin Machine Man" FRANK HARRIS, 430 SOUTH BROADWAY, POPULAR BLUFF, MO. Tel.: 359.

NOTICE—Complete phonograph repair service, amplifiers, motors, pickups, and counter boxes. Used equipment bought and sold. Write or phone. NELS NELSON, 2329 W. PICO BLVD., LOS ANGELES. Tel.: Fitzroy: 0546.

NOTICE—Write for our list of True Value Buys. Slots, Pins, Consoles, Music, Arcade. LEADER SALES CO., 131-133 FIFTH ST., READING, PA.

NOTICE—Protect and hold that location! We'll rebuild your old scales and make 'em look like new (Est. 1889) WATLING MANUFACTURING CO., 4650 W. FULTON ST., CHICAGO, ILL. Tel. Columbus 2779.

NOTICE—The most complete stock on the West Coast—parts for phonos and games. Visit our "See-At-Glance" parts department. JACK R. MOORE CO., 1615 S.W. 14th AVE., PORTLAND 1, ORE.

NOTICE—"A" Day has arrived in Wisconsin and all the coin machine activity is concentrated right here in Milwaukee because AIREON . . . the ELECTRONIC phonograph is NOW ON DISPLAY at KLEIN DISTRIBUTING CO., 2606 W. FOND DU LAC AVE., MILWAUKEE 6, WISC.
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