

### Campus Goes Rock; **Radio Drops Gigs**

lege.

station, said.

formances by the Who on Mon-

day at RPI, the Jefferson Air-

plane on Wednesday at Union

College, and Sly & the Family

Stone on Friday at Siena Col-

"And this sort of thing goes on all school year," Art Sim-

mers, general manager of the

Before rock became the hip

thing on campus, many Top 40

stations were in the position of

having to promote shows in

order to establish not only a

rapport with its listening audi-

ence, but to gain other benefits

-exposure of deejays to the

audience, an image of being an

"in" music station, and the image of being identified with cer-

But, promoting live concerts

San Francisco Today

**A Billboard Survey** 

See Page 49

(Continued on page 10)

tain hit rock groups.

#### By CLAUDE HALL

NEW YORK - The booming popularity of rock groups on college campuses is pushing Top 40 radio stations out of the concert business. And most of the radio stations are glad about it. In fact, some radio stations are reaping greater rewards than ever in both publicity and money, without taking any risk whatsoever.

A week ago, WTRY in the Albany-Schenectady-Troy area was broadcasting spots of per-

### **Canada Net On Hot Seat**

#### **By RITCHIE YORKE**

TORONTO-As criticism of Canada's Maple Leaf System for exposure of local disk product steadily mounts, there has been speculation from Ottawa that the Government will impose long-anticipated Canadian content laws on radio stations before the end of the year. A survey of Canadian record

(Continued on page 83)

# **Apex-Martin**

#### **By PAUL ACKERMAN**

NEW YORK-Jim Tiedjens' National Tape Distributors is rapidly expanding its operations across the country and is understood to be on the verge of several more acquisitions. National is close to wrapping up a deal for the acquisition of Apex-Martin, key independent distributor in Newark, N.J. National is also reported as negotiating for the acquisition of (Continued on page 6)

### Nat'l Tapes Battle Of Giants Growing; Eyes Seen In Video Tape

#### By BRUCE WEBER

LOS ANGELES — If you think the 8-track vs. cassette configuration squabble is something, wait until RCA, CBS, N. V. Philips and the Japanese Two, Sony and Matsushita (Panasonic), square off in the video tape cartridge war.

Companies are feverishly working on economical audiovisual systems for the consumer, The CBS (EVR) system—minia-turized film and the EVR player convert a standard television set into a "phonograph for the eyes"-is openly competing for the same dollars as RCA's Se-

**Pocketdisc in New Sales** Pattern Via Mass Outlets

NEW YORK — Pocketdisc. shortly after the first of the year, will enter a new packaging and merchandising phase. It will be available in variety stores and neighborhood locations, on a non-vending basis. Stores will purchase the disks outright; they will be displayed on racks and available to the

youth market for 49 cents. Negotiations are currently go-ing forward between Fred Hyman, Pocketdisc chief, and leading distributors who supply variety and neighborhood outlets.

There are an estimated 600,000 such outlets across the nation. Pocketdisc aims initially to achieve distribution in 10 percent of these outlets. Meanwhile, the company will main-(Continued on page 4)

lectaVision and Sony and Panasonic's color videotape cassette recorders. Why?

Because video tape systems will become the "most important (Continued on page 12)

### **Pirate Radio** In Revival

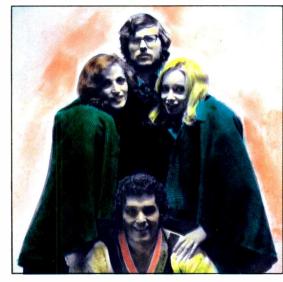
#### **By RODNEY COLLINS**

LONDON-A group of five European businessmen is planning the return of pirate radio for Britain. A station, modeled on the lines of Radio Caroline and Radio London, is being readied to begin test broadcasts shortly before Christmas.

Tentatively named Radio 266, the station will transmit on the old Radio London medium wave frequency, broadcasting what it terms as "commercial and progressive pop" 24 hours a day from a ship anchored four miles off the Frinton, Essex coast.

Meanwhile, two former "Radio Caroline" ships have been moved to a new harbor in Amsterdam and are cur-(Continued on page 6)

To many, this may not look a lot like Fleetwood Mac. It is. It's the cover of their debut album on Reprise, a company with damn good foresight. Reprise's foresight: England's #2 blues group (that's Fleetwood Mac) are going to be a smash here. Current single: "Oh, Well." (Advertisement)



"Jennifer Tomkins," by The Street People, hot act on Musicor, showing up chartwise in all areas, now finally breaking out for big national hit after 3 months' action. Musicor 1365. (Advertisement)

### **UA-Lib Goes Retail in U.K.**

#### By BRIAN MULLIGAN

LONDON — The trend by record companies to acquire grassroots experience of retailing methods is to be given a further boost next year with the formation of a chain of largely self-service stores by UA-Liberty

The move into retailing is part of a comprehensive development blueprint now being mapped by the U.S. independent to include the establishment of a tape division, a further expansion of distribution activities, and installation of a minicomputer to streamline accounting and stock control methods. Also under consideration is the acquisition of pressing facilities.

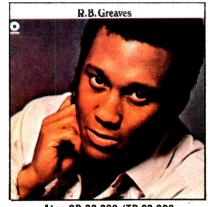
Immediate objective for the retailing operation will be to acquire three shops in London, (Continued on page 84)

### **Roulette in** Film Field

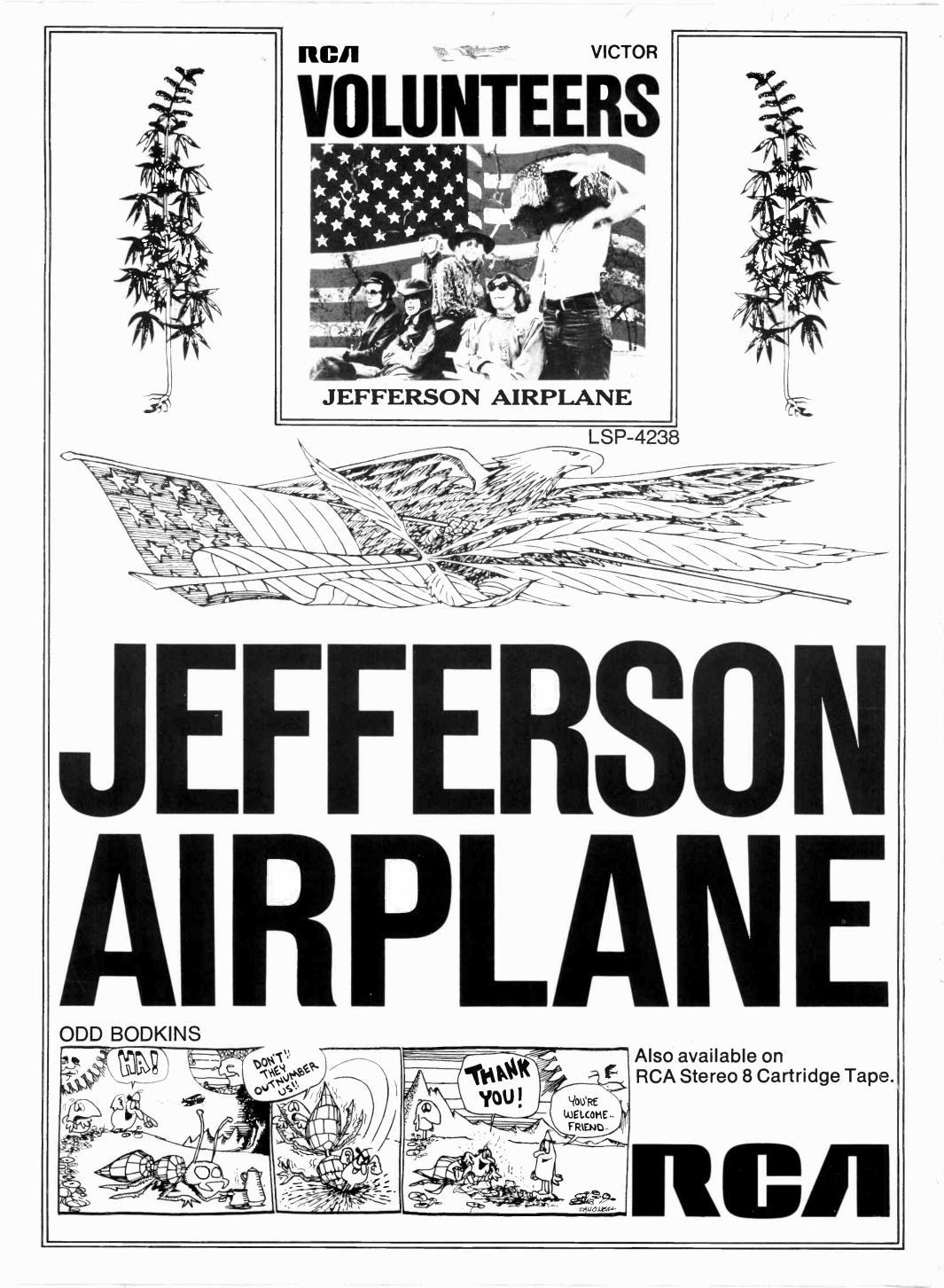
NEW YORK-Roulette Records is teaming up with the movie production firm of Interdirections Ltd. in a major venture into the movie field. Morris Levy, president of the record label and the Big Seven music publishing firms, signed an agreement last week with Na-(Continued on page 98)

(Advertisement)





Atco SD 33-308/TP 33-308



### **General News**

### Epic's Nine-Month Sales Exceed '68

NEW YORK - Epic Records gross sales for the first nine months of 1969 has topped its take for all of 1968. Mort Hoffman, vice president, Sales and Distribution, Epic and Cus-tom Labels, said, "by concen-trating on the development of new talent while retaining a consistent merchandising and promotional emphasis on existing talent, we are building a bigger and better label and strengthening our currently strong art-ist roster. The Epic staff and field organization, while cur-rently successful, is by no means complacent and is looking for-

**Janus Racks** 

Up \$500,000

NEW YORK — Janus Rec-

ords racked up distributor or-

ders totalling \$500,000 in its first

sales meetings in Los Angeles

and New York, reports label

president Marvin Schlachter. The

first six albums released by the

new label include product by the

Flying Machine, Blonde on Blonde, Mike Cooper, Johnny Winter, Jefferson, and Canned Heat. In addition, the label is

distributing a promotion film of the Flying Machine singing "Smile a Little Smile for Me,"

their hit which is featured in

one of the albums, to television

stations.

ward to a year with even more phenomenal growth.'

Artists contributing to Epic's strong business picture are Donovan, Sly & the Family Stone, Bobby Vinton, the Jeff Beck Group, Terry Reid, Jo-Ann Kelley, Keith Barbour, Poco and Kaleidoscope. Scoring in the country field are Tammy Wynette and David Houston. Also racking up steady chart action in the country field are Stan Hitchcock, Charlie Walker, Mac Curtis, Bob Luman and Tommy Cash.

Hoffman is anticipating lots of action during the upcoming year from Catfish, Argent, and McGrath & Potter.

### **Curb Revamps MGM; Transcon** Takes Over Mfg., Distribution **By ELIOT TIEGEL**

LOS ANGELES - MGM Records and its Robbins-Feist-Miller publishing company will "contemporized," reports Mike Curb, who has officially taken over as president of both companies.

This, coupled with the fact that Transcontinental will manufacture and distribute MGM's recordings was exclusively re-vealed by Billboard in its Nov. 15 issue.

Curb, at 24, the youngest president in MGM's history, has also been elected a vice president of the parent Metro-Goldwyn-Mayer Pictures. He has resigned his presidency of Trans-

continental Entertainment Corp. to make the move into the rec-ord industry's "hot seat" position. He is in negotiations to bring to MGM a new a&r director, head of the publishing company and business affairs director. Curb will trim MGM's artist roster of nearly 100 acts to around 30-35. He plans to sign a number of established as well as new names within the next several weeks. To administer distribution and marketing of its product through dis-tributors handling TRC lines like Forward and Together, MGM will continue to press product at its company-owned

factory in Bloomfield, N.J., with Transcon also playing a major role in filtering new and old MGM product to its mass merchandising chain accounts through its rack/distributor companies.

#### **Replace Kass**

Curb, a film music composer and producer while president of Sidewalk Productions, which was sold two years ago to Transcontinental Investing Corp. for over \$3 million, will function more on an administrative level than in the recording studio. He replaces Ron Kass, hired several months ago by the previous management. Curb plans to work on a golden collection of hits LP series for release next February, featuring ma-terial by such names as Judy Garland, Herman's Hermits, John Sebastian, Laura Nyro, Tim Harden, Mothers of In-vention, Ella Fitzgerald, The Cowsills and the Animals.

MGM will move its record company headquarters to the West Coast, but the location site has yet to be determined, indicating there is a chance it might not be on MGM's Culver City studio lot. Curb is presently in New

York working on realigning com-pany policies relating to distribution, manufacturing, free goods, cutouts, the reactivation of the Lion budget line, trimming the artist roster, trimming down the New York office, determing the fate of the Nashville office, determining which employees will be kept by new management. There are 500 employees in the record and pub-

lishing divisions. Curb plans bringing in his own management team. (Bud Fraser has been named president of Transcontinental Records Corp. Curb had hired him as executive vice president for TEC.)

(Continued on page 98)

### Smith Sets **U.S.** Release Of Charisma

NEW YORK --- Tony Stratton Smith arrived here from Britain last week to set American releases for product on Charisma Records, his new label. The first release, due this week, is by Rare Bird, a new British group. Slated for next year is a set

by Joseph Eger, conductor of the Symphony of New York, with the Sinfonia of London and actor John Neville. Charisma's North American operations are represented by attorney Martin J. Marchat with public relations by Ren Grevatt Associates and talent booking by Associated Booking Corp. While in the U.S., Smith also is joining the Nice, whom he manages.

For Late News

See Page 98 

FTC to Ask Supreme Court To Uphold Col Club Order WASHINGTON-The Feddecision was to send the case eral Trade Commission will ask the Supreme Court to uphold its Columbia Records Club order, reversing an Appeals Court distribution. remand of the case back to the The Appeals Court upheld commission. The FTC's 1967 order, outgrowth of a 1962 com-plaint, would have permitted distribution of outside labels by

would have banned exclusive licensing that could deter the formation of other clubs. The U.S. Appeals court in Chicago, in a two out of three vote, would have set aside the FTC's cease and desist order, based on 1960 data. The court

the Columbia Records Club, but

back to the commission to be reviewed on the basis of current market conditions in club

the commission's finding that record club distribution is a market in itself, distinct from order selling. It agreed in prin-ciple that in the 1960 market, the exclusive licensing of 9 labels by Columbia could have foreclosed a share of the market, because the contracts gave Columbia Club a price of about 87.5 cents per record, and to outsiders a price between \$1.60 and \$2.47. Also the court agreed that exclusive licensing was anticompetitive in barring the licensed labels from forming their own clubs or selling at manufacturers' rate to others.

Nevertheless, the Appeals Court upheld only that part of the FTC order banning any fixing of artist's royalties by Columbia Club on the labels it distributed.

In a plea for a writ of certiorari, reversing the lower court decision, the Solicitor General's brief for the commission agrees with the dissenting judge on the appeals court, Judge Roger J. Kiley. Kiley said the order should have been upheld, and

if the statistics were "stale," the proper approach was for Columbia to challenge the commission to revise its order on the basis of current market conditions. The Solicitor General's brief for the FTC (entered Nov. 14, 1969), cites instances where such challenges to courts were en-tered for "delaying" and "stall-ing" purposes, preventing en-forcement of an agency order.

In its challenge of the FTC order, Columbia had cited the rise of new record clubs in spite of the FTC claim that the club's anticompetitive practices in club sales could bar new entries. Columbia argued-and the appeals court majority agreedthat the industry had changed radically since 1960. The hit tunes allegedly monopolized in club licensing by the Big Three (Columbia, Victor and Capitol), were now made by many small, independent labels.

The FTC brief argues against including the Record Club of America in the Appeals Court designer. This althe which decision. This club, which claimed in 1966 to have over 700,000 members and \$8 million in sales, was rejected as an intervenor in the FTC-Columbia proceedings by the commission, and by Columbia itself, only 5 months before the July 1967 order was issued. Also, the brief says, Columbia did not at any time during the commission's complaint proceedings ask for the hearing record to be re-opened to enter newer statis-tics. (Record Club of America claimed the price differential enjoyed by the Columbia Club's exclusive contracting, unfairly forced it to pay high distributor prices for the same records.)

Finally, the Solicitor General argues that markets are always in flux, and lengthy proceedings involved in complicated cases make it impossible for statistics to be strictly current. Most importantly, he adds, the FTC feels its job is to insure future fair competition, and on the basis of its findings in this case-regardless of whether the statistics apply to the current market or not—"the commission properly concluded that such fencing out of competitors constitues an unfair method of competition."

The Columbia Club's parent firm, CBS, will undoubtedly challenge these assertions in a filing of its own on the lower court decision.

### **TEC** Sets Distrib Deal for American International

LOS ANGELES-Transcontinental Entertainment Corp. will handle distribution for newly formed American International Records. The parent picture company formed the la-

bel several weeks ago. In the past, AI soundtracks were distributed by Tower Rec-ords, the former Capitol subsidiary which has now been absorbed by the parent company.

American International expects to release around 15

soundtracks during the next year. AI had 10 soundtrack LP's produced by Sidewalk Productions which were major hits. Sidewalk is the produc-tion company formed by Mike Curb and later sold to Transcontinental Investing Corp. last year. Curb had worked on over

> his tenure with Sidewalk. Transcon will also be responsible for setting up manufactur-ing of all recorded product.

70 soundtracks for AI during

RCA Unwraps LP, Stereo 8 Yule

NEW YORK - RCA Records has launched a year-end advertising and sales promotion campaign which covers a multimedia Christmas drive saturating 104 major markets, and the largest Stereo 8 push ever.

The Christmas program, which will highlight best selling RCA albums and Stereo 8 cartridge tapes, will have the theme, "This Christmas Let Your Gifts Be Heard."

The newspaper campaign will include full-page ads placed in newspapers in 104 of the nation's most important recorded entertainment markets. This ad will illustrate over 70 best selling RCA albums and Stereo 8 cartridge tapes. In addition, distributors have been provided with ad mats for additional exposure at the local level in these and other markets throughout the nation.

Also, RCA has scheduled an extensive radio advertising campaign to run up to Christmas.

"Since radio advertising has shown a marked influence on record tape sales, we are placing heavy emphasis in this me-dium also," said Bill Lucas, RCA manager of advertising and sales promotion. He added that radio spots of varying lengths have been supplied to distributors for placement with appropriate radio stations in their markets.

In addition to the advertising, there will be the point-of-sale accessories: two 4color mobiles featuring a total of 16 pieces of product, a 4-color streamer in the shape of a wreath featuring the "This Christmas Let Your Gifts Be "This Heard" theme, and mounted al-bum covers of RCA's 25 best selling albums. Additionally, distributors have been provided blanket ad mats featuring best selling product as well as an ad mat reproduction of the consumer newspaper ad for additional placement in local mar-

kets. There also is to be extensive trade advertising throughout the period.

RCA's drive on Stereo 8, which now accounts for over a quarter of the company's total sales, will include full page advertisements in Sports Illustrated, New York magazine, News-week, Time, Esquire, Playboy, Hot Rod, Saturday Review, Harper's, Listen, Stereo Review, Teen, Glass List and the Har-

Within the Stereo 8 campaign, strong attention is being given to RCA's recent introduction of budget Stereo 8 prod-uct lines of Victrola classical tapes and Variety 8 cartridges. RCA's stereo cassettes will also receive strong exposure.

Point of sale accessories in-clude an RCA Tape Center Mobile/window-wall card and a Variety 8/Victrola mobile as well as copies of 4-color ads which have appeared in trade publications.

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### **General News**

### Merc Flexing Muscle With Indie Distrib for Hit Disks

CHICAGO - Although the shakedown period for multiple distribution continues, Mercury Record Corp. is convinced at this stage that it can create more hit product for the key dealer and mass user of pre-recorded music by not entering into multiple distribution. "We intend to utilize the muscle of exclusive independent distributors in order to offer better service, create more hits and produce more profit for wholesalers and retailers," said Lou Simon.

While pointing out that Mercury's philosophy is not so inflexible that it couldn't be revised at some point in time, Simon said, "The multiple distribution system is not sufficiently sophisticated to perform the same services as well as can the independent distributor." He pointed out that with the exception of four markets where

### **Decca Delivers** 'Christ' Opera

NEW YORK --- "Superstar," the highly controversial pop tune from the rock-opera, "Jesus Christ," is being released on the U. S. market by Decca Records. The single, recorded by En-gland's Murray Head and the Trinidad Singers, asks some pointed questions, including, "Who Are You, Jesus Christ?"

The tune, recently released on the British market has received mixed reaction from the public, getting endorsement from Martin Sullivan, Dean of St. Paul's Cathedral in London, and condemnation on the grounds of blasphemy by other religious zealots. During one play on the British version of the David Frost Show, the ITV studio's switchboard lines remained tied up for nearly an hour.

MCA Records International, parent company of Decca, plans to rush the records to all foreign markets, in addition to the U. S. release. **By EARL PAIGE** 

Mercury still maintains corporate Merrec branch wholesalers, Mercury's lines are handled on an exclusive basis by independent distributors.

Moreover, in virtually all markets whether served by Merrec or independent distributors, Mercury maintains a full-time promotion manager who reports simultaneously to Mer-cury's John Sippel, promotion and artist exploitation vice president, and to a respective independent distributor owner. This means, Simon pointed out, that Mercury's four regional marketing men and four regional promotion men are backed up with over 20 distributor level corporate employes.

The distributor level muscle that Simon refers to is coordinated from the corporate level by regional marketing personnel: Jules Abramson (East), Frank Peters (Midwest), Tom Colly (South), and George Steiner (West) and regional promotion personnel Ed Cotlar (East), Ed Redmond (Midwest), Johnny Mann (South) and Frank Leffel (West). "These men are personalizing their services to the needs of the key dealer and mass user in these regions," said Simon.

"At the distributor level our corporate labels will receive the utmost in primary promotion from our 20-plus promotion managers," Sippel said. "They are Mercury employes respon-

NEW YORK - Steven Scott

Enterprises, suppliers of live

music, has established a new

division, Entertaining Artists of

America, to specialize in music

publishing, talent management and record production. The new

division will be under the di-

rection of music/disk business

veteran Ben Selvin, who will

hold the title of manager of

career in the music publishing

and record company ends of

Selvin, who has had a lengthy

special projects.

sible both to us and to their distributor employers."

The refinement of its marketing philosophy is revealed for the first time in the following list of independent distributors handling Mercury Records, Philips Records, Smash Records, Fontana Records and Limelight Records:

Godwin Dist. Co., Atlanta; Gold Record Dist., Buffalo; Bib Dist. Co., Charlotte, N.C.; M. S. Dist., Chicago and Milwaukee; Supreme Dist. Co., Cin-cinnati (Mercury, Smash and Fontana); A & I Dist. Co., Cincinnati (Philips and Limelight); Transcontinental Dist. Co., Denver; Jay Kay Dist. Co., De-troit (Mercury, Philips, Smash, Fontana); Music Merchants, Detroit (Limelight); Transcontinen-tal Dist. Co., East Hartford, Conn.; Music Service Co., Great Falls, Mont.; Music Craft, Hono-lulu; Music West, Los Angeles and San Francisco; Campus Rec-ord Dist. Corp., Miami; Heilicher Bros., Minneapolis; Music City Records, Nashville; Apex/ Martin Record Sales, Newark; Martin Record Sales, Newark, All South Dist. Corp., New Or-leans; Malverne Dist., New York; Chips Dist., Philadelphia; ABC Record and Tape Sales Corp., Seattle (Mercury and Limelight); Fidelity-Northwest, Inc., Seattle (Philips, Smash and Fontana); Commercial Music Co., St. Louis; Schwartz Bros., Washington; Conrad Ltd., Virgin Islands.

### Scott Moves Into Disks, **Publishing With Selvin**

the business, is already wrapping up premium disk deals for the new enterprise. The music publishing setup will hold both ASCAP and BMI firms. Meantime, Steven Scott Enter-

prises will continue its activities as a supplier of orchestras, bands, combos and rock 'n' roll groups for many diverse functions. The firm had a take of \$2,500,000 in 1968 and the rackup for 1969, so far, will take it over the \$3 million mark. The firm supplies about 5,000 parties a year and employs about 100 bands and 600 musicians every weekend.

### **Executive Turntable**

ix

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Robert K. Lifton, president of Transcontinental Investing Corp., has been elected chairman of the board and remains chief executive officer. Howard Weingrow, executive vice president, has been named president. Joining TIC to fill Weingrow's position is Arnold Greenhut, who is also group vice president in charge of the company's entertainment and leisure time operations. Greenhut joins TIC from Gulf and Western Industries Inc. where he was corporate vice president. Sol Blaine has been elected senior vice president of TIC. Blaine continues as president of North American Acceptance Corp. and will also be group vice president of the corporation's financial services. Lifton stated that the reason for the changes was to free himself and Weingrow to develop new expansion areas for the company.

Jack Fuller named manager, repertoire and medley, RCA Club. Fuller has been associated with the organization since 1958 and previously worked for Columbia Records and as a professional musician. . . . Ray Cork named producer, popular artists and repertoire, West Coast, RCA Records. Cork was musical arranger for "Grazing in the Grass" by the Friends of Distinction. ... Danny Fields, formerly publicity directory of Elektra Records, has joined Atlantic Records publicity department, to work on underground and rock press.

Gene Armond named national promotion director at United Artists Records. Armond was most recently associated with Gerald Purcell in GWP Records and worked for Everest Records. He was 12 years with Kapp Records. . . . Stuart Greenberg joins Liberty/UA promotion staff to concentrate on progressive product in FM, college and contemporary programming areas. Greenberg was previously associated with Ed Wright, representing Bobby Womack on the East Coast. . . . Alan Harvey named a&r head for the newly formed, Entertaining Artists of America, which specializes in music publishing, talent management and record production and is part of Steven Scott Enterprises. Harvey joined SSE in 1964 as account executive. . . . Rich Shorter, producer and musical director of the Traffic label, a division of Euphoric Enterprises Inc., named musical director of the Tarot Club, New York.

Capitol Records promotion man Merlin Littlefied named Southwest division promotion manager, based in Dallas. . . Bill Cook, promotion man for Big State Record Distributing Corp., Dallas, joins Scepter Records, in charge of promotion in territory between Georgia and California and from Tennessee southwards. . . . Albert Garfinkel named controller of Dictotape, New York. He was previously assistant controller, Baldwin Paper Co.

Jack Gibson named national LP promotion director for Stax Volt Records. He was formerly Midwest promotion executive for the labels, and previously with Decca and Motown. Gibson was founder and first president of NATRA.

Arthur Schwartz named vice president, finance of MCA Technology Inc., a subsidiary of MCA Inc. . . Arsenio Vega named ASCAP representative for Puerto Rico. Vega has been with ASCAP for nine years. . . Julian Rice named classical sales and promotion manager of Capitol Records' newly formed Division One. He was previously sales representative in the Philadelphia area.

Eddie Deane named New York professional manager for contemporary repertoire, Big Three Music. He joins the company after two years with Sunbury Dunbar Music as general professional manager. . . . Francis A. Datello appointed controller, CBS Directo Marketing Services division. He has been associated with CBS since 1966, most recently as controller, Bailey Film Associates. . . . Joseph Del Medico resigned from RCA Victor Records to join GWP Records as East Coast sales and promotion manager. Del Medico was with RCA for eight years and was field promotion and sales representative. . . . Tim Whitsett named general manager of Mississippi Artists Corp., Jackson, Miss.

Jack A. Somer named vice president and general manager of the newly formed Cassette Communications Corp. Somer was previously director of marketing for Dubbings Electronics and worked for 10 years for RCA Victor Records as a recording development engineer. He created the first commercially successful method of "electronically reprocessed stereo.

\* Peter Shrayder joins the Robert Fitzpatrick Corp. as production head. He will produce the Strawberry Alarm Clock's next LP for Uni. . . Steve Swain named field promotion man at Tangerine Records. He was formerly Southwest regional promotion man. . . . John Degatina named professional manager of Ja Ha Music and Hadelon Music, divisions of Audio Arts, Inc. in Los Angeles. . . . Jack Levy, Paramount Records Merchandising advertising director leaves the company Dec. 1. Also departing is Chris Whorf, the art director and a number of people in his graphics department. \* \* \*

Panasonic has named **Robert G. Marmiroli** national sales manager for VTR/CCTV. . . . James W. Quinn has joined Zenith Sales Co. as manager of marketing development. Fred (Continued on page 98)

#### **Pocketdisc in New Sales** NFL's 50th Pattern Via Mass Outlets only be achieved with the addi-

• Continued from page 1

tain distribution through vending machines in the Detroit market, which it opened eight months ago.

Hyman pointed out that, in his opinion, distribution through variety and neighborhood stores would help to resolve the conflict in markets which now exists between LP and single sales. Both types of records are now being purchased by the same age group, Hyman said. By placing Pocketdisc in variety and neighborhood stores, a cheap single would be available to the very young.

Twenty-seven labels and one old-line major, Capitol, have in the cooperated greatly Pocketdisc experiment to date, according to Hyman. These labels have made their product available to Pocketdisc on a simultaneous release basis. Hyman believes, however, that Pocketdisc's full potential can tional cooperation of the big holdouts — Columbia, RCA, Transamerica and MCA. He said: "Not only does their lack of cooperation hinder the development of Pocketdisc; it hinders the development of every label in the industry which looks to the single record to introduce artists and repertoire. All the statistical material gathered thus far in the Pocketdisc experiment, Hyman added, supports the view that this record is a supplementary rather than substitutive market.

The new distribution pattern, Hyman stated, will be supported by merchandising aids, including posters, streamers, an other point of sale material.

"In this type of store," Hy-man concluded, "Pocketdisc will compete with an ice cream soda, a package of candy, a magazine, etc., for the spend-able dollar of the young buyer."

In Col Pkge. NEW YORK -Columbia Records has tied up with the

National Football League for a disk-book package entitled "The First Fifty Years-The Story of the National Football League."

The package was created by Columbia Special Projects, and contains a 250-page book created by the Benjamin Co., two LP's and a specially commissioned golden anniversary poster. All components were created under exclusive licenses granted by the National Football League. The package has a suggested list price of \$24.95.

#### 'Travel' Launched

COLUMBUS, S.C. — Travel Records, a subsidiary of Lebby Records here, has been launched and the first release features Bobby Richardson with "Blueberry Hill." Jimmy Steward heads up Lebby Records.



Bobby Vinton has this thing with songs. They become hits. One after another. Like an unwritten law. His new album, GREATEST HITS OF LOVE, says it very plainly. Greatest hits. Lots of them. And love. What he sings about. So, you might say this album has been together for a long time.



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### 'Jazz Wave' **Disk Rights To Solid State**

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NEW YORK - Solid State Records has acquired the record-ing rights to "1969 Jazz Wave," an all-star jazz and blues package slated to tour Europe from Saturday (6) to 15. The tour was conceived and produced by Sonny Lester Productons, Inc.

The package will total 36 all-star musicians, including the 17-piece Thad Jones-Mel Lewis Jazz Orchestra, along with Kenny Burrell, Jimmy McGriff, Freddie Hubbard, Jeremy Steig and others.

The itinerary will include Rome, Milan, Frankfort, Zu-rich, Paris, London, Manchester, Bristol as well as other stops.

Recording evolved from the tour will be scheduled for release by Solid State. Lester will tour with the package in order to supervise the recording activity. He will be accompanied by attorney Howard Beldock of Beldock and Kushnick who ne-gotiated the deal with Peter Lane, representing the label.

### DAVIS TACKLES 70S CHALLENGE

NEW YORK - "The Challenges That Face the Music Industry in the Seventies" will be discussed by Clive J. Davis, president of CBS Records; Jack Grossman, president of Merco Enterprises; and Sam Goody of Sam Goody's, Inc., on Tuesday (2).

Al Berman, managing director of the Harry Fox Agency, and past president of the lodge, be moderator. The special will meeting begins with a buffet at the Grand Street Boys Club. The panel discussion will follow a streamlined business meeting at 6:30 p.m.

### 

### Tiedjens

• Continued from page 1 Summit in Chicago, and Sound

Marketing in Atlanta. Tiedjens' operatio operations now cover many of the key markets, including Los Angeles, San Francisco, Dallas, Houston, Oklahoma City, Milwaukee, Linden, N.J. and other areas.

Tiedjens started years ago as a pioneer record rack jobber and was one of the key principals in the early development of NARM. He then realized the potential of tape and entered that field. His current operations cover both tape and rec-

### Pirate Radio

• Continued from page 1 rently under police guard and Radio Nederland's Alan Clark reported from Hilversum this week: "The studios are still intact and so they could be used at any time. The old Radio London ship Galaxy is rumored to be returning to Amsterdam for a refitting, too."

If successful, this project will mark the return of daytime commercial radio to Britain and will serve as a useful promotional aid to record companies. Support from British companies, however, would be at the risk of prosecution for an infringement of the Marine Offences Act.

### **1** R.2. T

By ED OCHS

The underground is alive and well and has simply moved its headquarters, well, deeper underground to escape the moles of mercantilism. Forwarding address: the jazz joints of New York's lower East Side, the valleys of Vermont, plains of Kansas, lakes of Canada, shorthills of Kentucky, the Harlems of our cities, and the Canada, shorthills of Kentucky, the Harlems of our cities, and the Rocky Mountains—America, the **real** America. The mints of the music business, having scoured and plundered the underground for gold and silver sounds, have abandoned it like an old mine, and moved on in the best tradition of gold rushing to the rock 'n' roll revival hype of 1969. The so-called rock 'n' roll revival—a profitable promotion stunt at the gate, for old catalog and copyrights and business in general—is a merchandising simmick that the public and business, in general—is a merchandising gimmick that the public won't buy (Atlantic and Columbia aren't buying it either). Because rock 'n' roll, with respect to Danny & the Juniors (Rock 'n' roll is here is to stay/it will never die/it'll go down in history"), is not reflected in the buying mood of second generation rock fans or the white collar underground (and our parents think Tom Jones is a supergroup). So cave emtor, rock 'n' roll is dead.

#### **Underground Mining Disaster**

Hard, heavy, acid, blues and cosmic jazz are today's rock 'n' roll: Jefferson Airplane, Led Zeppelin, Steppenwolf, Santana, Stones, Blodwyn Pig, Johnny Winter, Chicago and even the Band. But before you plunge into the underground for more search and destroy, my fellow musical Americans remember what Vice President Agnew said ("and I want to make this perfectly clear") about the moral decline of our national media. For the record media has communicated more dissent, pot, revolution and sex, and crossed more state lines with the intent to incite riot-everything that Agnew and America are paranoid about-than television knows exists. The music business makes a living recording and distributing dissent, and to make more money the record media must aggravate Agnew's complaint and promote freedom, thus incriminating itself in the "conspiracy." Rock's future lies somewhere within native, natural, historical America, where second-class citizens wait for their moment. Even the British look to the U.S. and somewhere in rock-jazz, blues and country-rock lives the soul of America where the spirit of rock resides.

#### **Consulting the Oracle**

Now when I say "consulting my people in the field" I mean Raving Robert, whose field is dope (grass, hash, a little opium) and music. I visit Raving Robert like some people consult a horoscope, ouija board, or if you bend towards Zen, a guru. Unfortunately, as his name indicates, Robert is most usually paralyzed from the hair down by the natural aromas of his work, so he is not always intelligible. But when he is cognizant and comes up for air or to refuel, Raving Robert is crystal clear and sharp as a razor, and truth is the language he speaks fluently. And like Columbia, Raving Robert isn't playing rock 'n' roll. By not knowing what's pop or fashionable, along with his ear for excellence, Raving Robert spins impossible sounds that begin to sound more and more like hits as the music unfolds. In a fit of Americana, he plays its most basic chords and yet its most enduring and contemporary. Don't bother to sign Raving Robert as vice president, merchandising, because we shook hands on our friendship just the other day and Raving Robert doesn't lie. Or work. Moral: "I've learned a little bit how to spot someone who's going to be a gas one day. First, I can't for the life of me figure out where he's at. Second, after I can, I'm shocked when I realize that I'm getting into somebody who, prior to step two, utterly baffled me." Those words belong to Warner Bros.' Stan Cornyn, who as far as I know, has never turned on with Raving Robert. Though both are doing very well in the underground.

#### The Un-Rock Generation

Rock 'n' roll cannot be revived because it is as dead as the 50's on the road to the 70's. Its body can be exhumed and the formula distilled for synthetization, but the patient is dead. The revival of rock 'n' roll is only a temporary renunciation of the new music's superstructure, so it is a reaction rather than a direction. Rock 'n' roll has no regenerative stability. For it was a stage of development ("of an age"), no matter how glorious, rather than a primal, ever-relevant reality, though its voice may rekindle wallet-sized memories as durable as yesterday's newspaper. That dim level of sophistication, sparked by the first fires of rock 'n' roll, has been consumed in a blaze of enlightment that has grown in intensity with the music. Reviving rock 'n' roll is like trying to win to-morrow's job with yesterday's skills. Like scraping the new math for the longer, error-prone proofs of algebra. Kids today are growing up absurd to the amplified, electrified beat of a different drummerto Ginger Baker and Ron Bushy and Levon Helm. The same experimentation and invention that vitalized psychedelics, hard rock, rock jazz and blues will continue in a logical quest for aesthetics and excellence, and an economic mean. Rock's destiny is to perpetually replace and replenish forms, forsaking the terms "old" and "new" for a self-regulating sense of "now." And the forms to be shed, the tradition that must be modified, qualified, prefaced, revo-lutionized and explained is not backwards to that good old rock 'n' roll music, but ahead "towards a new past." Raving Robert played that riff just the other day and, as I said, he never lies to the best of his memory, which coincidentally is most unreliable.

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However, some time ago, we did mention"On Broadway." We predicted that the Diana Ross & The Supremes and The Temptations TV Special would be a huge success. In case you thought

we were biased, here's what the critics had to say:

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...a joy to the ... ear ... full of warmth, animation, and twinkle...a roll call of song hits whose enduring charms were enhanced with the special styling and musical insights of Miss Ross and her supremely listenable Supremes and five terrific Temptations...class entertainment...a heavy show."

> William Tusher, Hollywood Reporter

"...60 minutes of Broadway with a beat. Aleene MacMinn,



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"The Sound of Young America"

### D. C. Rallies to Music Acts in **3-Day Moratorium Drive**

WASHINGTON - For the three days of the peace march mobilization here, the Capital looked and sounded like a city-wide production of "Hair." Hair and head-bands, blue jeans and peace buttons, and music, music, music-of, by and for the young, brimmed throughout the staid political city, and finally pooled, after the great march, at the Monument rally.

The most revolutionary aspect of the peace gathering was not so much its monumental sizewith estimates running to half a million — nor the picturesque youth of it, but the way it gave voice, in today's music. Rally speakers, including Sens. Mc-Carthy, McGovern and Goodell, Dr. Spock and Mrs. Martin Luther King, were politely listened to and applauded. But contrary to all Capital precedent, and all previous marches and rallies, the music did not bow out for the speakers to inspire the gathering. The speakers gave over to the music, and what it had to say.

Pete Seger, Arlo Guthrie and the "Hair" contingent from New York, Chicago and Los Angeles casts, launched the singing that went on in the cold sunlit afternoon, until nightfall. Marchers, who had been up since dawn, and some in the Death March up all the previous night, sang right along with them. This was what they had come for.

Up on the big stage platform, and around it, the rally speakers, the record stars, and film stars, all sang. Everybody sang. Danced. At the mikes were Peter, Paul & Mary, Earl Scruggs, Leonard Bernstein, Tom Paxton, Richie Havens,

**By MILDRED HALL** 

Mitch Miller, John Denver, John Hartford, Dick Gregory, and others.

#### Seeger's Songs

Pete Seeger led in songs urging "Give Peace a Chance," and electrified the massive gathering with his cry to bring the boys back home. Arlo Guthrie wasted no time on words ("It's all been said") but sang their favorites. The "Hair" singers rocked the gathering with the "Age of Aquarius" and "Let the Sun-Aquartus and Let the sun-shine In," which went on for a climactic twenty minutes, in great waves of sound, battle hymn of a younger republic that wants to have done with the terrible swift sword of their elders.

The sound of this largest rally in the country's history, and the good will of it, echoed back into the city, to the thousands unable to squeeze onto the Monument grounds, and it washed up to the near-by silent White House, cordoned off, ringed round with police, soldiers, barriers and weapons.

What about coverage? The media had no ear for the music. A minimum of network coverage via a lone TV camera was to give the home viewers a few moments view of the peaceful rally before turning the screen over to commentators. (The daytime TV repeated its usual formulas, the "Flintstones," "I Love Lucy," "Superman.") TV networks photographers dutifully covered the river-wide march down Pennsylvania Avenue, the massing at the Monument, the inevitable oddities, and later there were some tear gas scenes from the outbreak at Justice Department by divergent Weathermen. But the networks omitted

the soul of the rally-which was its music.

Radio coverage was spotty and too talky, but at least it caught and reported on scene, some of the phenomenon of music's new and inseparable role in the political and social life of this generation of youth. **Daily Press** 

The daily press, in Washington, noted the role of the music in passing, but were more impressed by the sheer monumental size and numbers, the distances traveled, and the good feeling of the peace march, in spite of a Friday night drenching downpour, and Saturday's freezing chill.

A few reporters realized that the vast crowds of young came with the purpose of expressing their feelings toward their world in quiet but determined massing, and above all in their music. Most reporters, amused by the garb, the blankets, the knapsacks, the hair, misinterpreted the singing and dancing and hand clapping and V sings as light-hearted entertainment. The words of songs, if they had listened, were the expression of an intensely concerned generation, ringed round by death, singing to be heard, its hopes and demands for peace, and the right of each to live his life.

### **Jamal Sets Up Disk Distribs**

NEW YORK-Ahmad Jamal Production Corp. has established a network of 20 distributors to handle product of its three record labels, Jamal Records, which releases jazz and pop; A.J.P. Records, rock, folk, country la-bel; and Cross Records, a gospel label.

Designated were ARC, Inc., Phoenix; California Record Dis-tributors, Los Angeles; Chatton Distributing Co., Oakland, Calif.; Pan American Distributors, Den-Pan American Distributors, Den-ver; Seaboard Distributors, East Hartford, Conn.; Tone Distribu-tors, Hialeah, Fla.; Southland Record Distributing Co., At-lanta; United Record Distribu-tors, Chicago; All South Distrib-utors, New Orleans; General Distributing Co., Baltimore; Mu-sic Merchants. Detroit: Heilicher sic Merchants, Detroit; Heilicher Brothers, Inc., Minneapolis; Roberts Record Distributors, St. Louis; Beta Record Distributors, New York; Essex Record Distributors, Newark; Bertos Sales Corp., Charlotte, N.C.; David Rosen, Inc., Philadelphia; ARC, Jay & Kay Distributing Co., Pittsburgh; Big State Distributing Corp., Dallas; and Record Sales Corp., Memphis.

### Merc Leases Disks To Century City

CHICAGO - Mercury Records will lease several pop-rock masters of past hits to Century City Music Corp. for release on that firm's Forever Records. The first release under the new agreement, slated for this month, is "Forever Records Salutes the USO Shows with 21 Jim Pewter Picks from the Past." Pewter, general manager of Forever, is a disk jockey with Armed Forces Radio Network. The 21 songs on the pressing feature hits and artists from the later 1950's and early 1960's.

### **GRT Sets Holiday Program** With Hefty Promo Outlay

LOS ANGELES - GRT Records is rush releasing three Records is rush releasing three albums for the holiday season, including the George Martin produced "Edwards Hand," a new British rock duo. The 3-LP release will receive the largest promotional build-up in the label's history, with retail banners merchandising

retail banners, merchandising aids, radio airplay and Sunset Boulevard billboards.

Beside the "Edwards Hand" LP, GRT is releasing "The Beatles Songbook" by the Rub-ber Band and "Rockin' Foo" by a rock group by the same name.

GRT is buying 60-second radio spots on underground and easy listening radio stations in both major and secondary markets for the 3-LP package. Other promotional tools include 4-color posters and Rockin' Foo medallions.

To promote its LP, the Rockin Foo is on a cross-country tour, appearing with the Youngbloods in Philadelphia and the Rolling Stones in Miami.

Both the "Edwards Hand" and the "Rockin' Foo" albums were produced by IMC Productions and Hobbit Records, which

. .

is distributed by GRT Records. Les Brown Jr., producer of the Rockin' Foo and under a management contract with IMC Management, is a member of the group and will tour with the act.

Single off the Rockin' Foo LP is "Rochester River"/"Stranger in the Attic."

ger in the Attic." Beatles producer George Mar-tin recorded "Edwards Hand" in England. A single, "If I Thought You'd Ever Change Your Mind"/"Days of Our Life," already has been released. The Rubber Band LP, the third by Bob Fitzpatrick Pro-ductions for GRT Records, fol-lows the "Cream Songbook" and the "Jimi Hendrix Song-book," both by the Rubber Band. Band.

In all cases, GRT Corp. gets tape rights in the U. S. and Canada.

### Tupelo, Miss., Starts **A Production Complex**

#### By JAMES D. KINGSLEY

TUPELO, Miss.-The fastgrowing recording industry in Memphis and the Mid-South has reached 100 miles south of Memphis where Triangle Sound,

Memphis where Thangle Sound, Inc., is located at Tupelo, Miss. "We are in the recording busi-ness and hope to cut many hits," said Larry Eades, co-owner of the studio with Tupelo businessman Gus Ballard, a former city alderman.

The studio at 1127 South Green Street is equipped with four-track Scully equipment and an 8-track board. "We are in position to expand and do it in a hurry," said Mr. Ballard. The studio will also have TGP Productions by the staff hand

Productions by the staff band composed of Larry Nichols, former organ and piano player for Jerry Lee Lewis; Johnny Wiginton, guitar; Wayne Reynolds, electric bass; Jimmy Morgan, drums.

Producers in addition to the TGP Productions will be Eades, and Gene Simmons, who recorded the hit single "Haunted House," for Hi Record : Co. Simmons now records for Amer-ican Group Production (AGP)

in Memphis for American Recording Studios where Chips Moman is president.

Eades said the studio has a staff of writers including Dave Hall, Joe Taylor, Joe Dill, Mike Lancaster and Smith Vinson. Artists signed by the company include William Morgan and the "C," a rock-and-roll group, c&w singer Wendy Rivers and Mr. Lancaster a singer. Publishing companies include Purple Rooster Music for BMI, and Sounds of Tupelo Music for ASCAP.

Jim Monts, former disk jockey, has been signed as a producer for radio jingles. "We will do custom recording for other groups and recording labels in addition to the include depart addition to the jingle depart-ment. We will be flexible enough to handle any situation," said Eades.

He added, "We are far enough away from Memphis that we can work with many new artists. We will audition at any time and listen to any potential artist, songwriter or discuss production with other producers."

#### **Roosevelt Grill** Reopens

NEW YORK - The Roosevelt Grill, closed for three years, reopens Tuesday (25) with Project 3's World's Greatest Jazz Band, co-led by Yank Law-son and Bob Haggart. Personal manager of the

Personal manager of the group, Dick Gibson is also involved with the booking policy of the Grill. "This has got to be the largest commitment made to jazz in this city," he stated. "The Grill has been redesigned, there is a fixed price policy for diners and dancers and the whole place is geared to vol-ume," he said. "It will be my ear that will pick the groups booked."

The WGJB will open with Joe Venuti's quartet and remain their until Jan. 8 before taking off for a short U.S. tour, returning to the Grill around Feb. 10.

Gibson also plans to run, possibly four times a year, New York facsimiles of his "Jazz Party," that he has been run-

ning for several years in Aspen, Colo. Gibson books over 30 jazz musicians to play at his home town for himself and paying guest at a kind of in-formal festival. "I think you can do this in New York," he said.

The WGJB is currently re-cording its third album for Enoch Light's Project 3 label. This will include original material written for the group by Johnny Mercer, Hoagy Carmichael and Gordon Jenkins.

#### Purcell, Righter 'Talking Up' LP's

NEW YORK - Promoting the 12-album astrological series, "The Astromusical House of. . . ." on GWP Records, label president Jerry Purcell and astrologist Carroll Righter have conducted a total of 31 newspaper and magazine interviews, appeared on 26 television shows. and guested on 43 radio talk shows.

### Alpert's Brass, O. C. Smith **Recap Hits in Garden**

NEW YORK - In their second concert date at Madison Square Garden held Nov. 19, Herb Alpert and the Tijuana Brass succeeded in filling the hall. Just returned from an European tour which included a Command Performance for the Queen of England, the A&M

### Weston Video **Bows Label**

HOLLYWOOD - Western Video Industries, which owns and operates a videotape production facility here, is entering the record business. Richard Dinsmore, vice president of sales, announced last week that the first album would feature Alyce King of the King Sisters with "Alyce, Oh Alyce." The label is Videorecords. Lex Azevedo conducted a 33-piece orchestra on the session.

### Windfall Catalog **To Barclay-France**

PARIS — The Barclay publishing firm here has acquired rights to all tunes for France from the Windfall Music firm of New York. Bud Prager, head of Windfall, concluded the deal with Gilbert Marouani, head of the French publishing firm. It was learned that Prager is now negotiating for England and Italy.

tour seemed to cut down the spark of the performance generated by the group in their stand of last year. The Brass favorites, "What Now My Love," "Taste of Honey," "Spanish Flea," "Tijuana Taxi," "Work Song," "Zorba," and "South of the Border," once again domi-nated the show. Alpert's vocal hit, "This Guy's in Love With You," and the Brass work on You," and the Brass work on "If I Were a Rich Man" were equal standouts. Of the more current material, "Good Morn-ing Mr. Sunshine," and "Let It Be Me" were strong. Trombon-ist Bob Edmondon's salute to Tommy Dorsey with "Getting Sentimental Over You" was also once again well received.

artists held the audience with

their string of hits, although the

toll of the exhaustive foreign

Preceding the Brass on the bill was O.C. Smith. The Columbia artist, who has one of the finest soul sounds around today, did well with his hit record material, although the echo sound of the Garden was not in his favor. Smith's style, rem-iniscent of Nat Cole and Otis Redding, is none the less unique and his own. His "Green Apples," "Dock of the Bay," "My Cherie Amour," and "For Once in My Life" were the highlights of the act that would "Green have greater appeal in the confines of an intimate nightclub. His group of five musicians lent strong support to his perform-ance. DAN OVENS

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### **General News**

### Rock Groups In On Campus

• Continued from page 1

brought headaches, too. For one thing, prices for groups have shot out of sight and the station is no longer assured of even breaking even. Deane Johnson, program director of KDWB in Minneapolis, pointed out that it takes a lot of experience to make money in promoting shows. This is why KDWB only ties in with shows produced by Star Concerts, a division of Star Broadcasting which owns KDWB. "We don't become involved except to ex-

### Bell, Mustard In Production Arrangement

LONDON — Bell Records has concluded an exclusive production agreement with Mustard Productions. The pact was ratified by Larry Uttal, president of Bell Records and the Columbia Pictures Industries Record Division, and Tony Macauley of Mustard. Product from Macauley will appear on Bell's label and will be distributed by that company both in the United States and Canada.

First product from Mustard will be released by the end of this month. Macauley has already signed the Grapes of Wrath, a five-piece group from Gibraltar.

Uttal completed negotiations during a recent trip to London.

### CBS Acquires Soundcraft Firm

NEW YORK — Columbia Broadcasting System, Inc. has acquired the business and substantially all of the assets of the Soundcraft division of Reeves Industries, Inc. Soundcraft, located in Danbury, Conn., is a manufacturer of high-quality audio-magnetic tape and related products. The agreement was announced by Goddard Lieberson, president of the CBS/Columbia Group, and John M. Richardson, chairman of Reeves.

### FEDERATION TO HONOR ADAMS

N E W Y O R K — Stanley Adams, ASCAP president, has been named the music industry's guest of honor at the Federation of Jewish Philanthropies entertainment division annual luncheon to be held at the Americana Hotel on Dec. 8. Robert B. Sour, board vice chairman of BMI, is chairman of the event.

pose the knowledge of the coming event on the air. Our air personalities emcee the show, but the station does not put any money into the show nor does it take any out."

Various colleges in the Minneapolis area buy time for the shows on campus. They do about three shows a month and KDWB is a prime exposure for most of these events because of the vast number of college students and young adults who listen to Top 40.

Art Simmers belives that, in any case, it would be difficult to compete with colleges for talent. "They book good acts ... the very best. And it's money in advance for the artists. The acts can not turn it down; there's no hassles about getting paid either, it's good clean business for them."

#### WTRY Stays Away

With more than six colleges in the area, WTRY stays busy and its air personalities stay busy as encees for the shows. "So, maybe we're busier than ever," Simmers said. WTRY also works with Ted Bailey, an independent promoter in the area, who also buys considerable time on the station.

"We're quite pleased with all of the activity from the colleges and from Bailey. Otherwise, these shows would have been our commitment, our money, our risk."

This same thing is true in most college markets and if local stations are not keying in on the college promotions, they ought to look into the situation.

One benefit of helping out in shows like these, Simmers said, is that the station is able to keep close tabs on what the young adult likes so far as mu-sic tastes are concerned. "In addition, it leads to our per-sonalities being called upon by Sears, Macys, and other department stores to emcee fashion shows. These department and clothing stores are aware of our identification with the youth market, largely because of the fact that all of our personalities turn out for these college shows as emcees. And, to tell the truth, we simply could not afford to bring in as many shows as the colleges are doing."

Because it can get public service credit for helping colleges promote live concerts, WING in Dayton gives them a certain amount of free time, said program director Jerry Kaye. "They do all of the work, but in effect we act as co-producers because we identify with the show on the air."

He said he was quite happy with the arrangement because of the image it produces—that the station is closely identified with such acts as Gary Puckett; the Blood, Sweat & Tears;

DR SAL

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PRICE: \$350,000. Principals Only

BILLBOARD

Box 753 165 W. 46 St., NYC 10036 and the Lettermen. "The stations likes to bring in groups, but don't like to put up the money. This is why tie-in with local colleges work so well."

WING also ties in with independent promoter James Bridges, who's bringing in the Cowsills Nov. 23. Bridges has to pay for his time, but Kaye pointed to the ability of the station to help a college or independent promoter pack a house with a good act.

### Rudd-Melikian Nets 453G Profit

PHILADELPHIA — Rudd-Melikian, Inc., which came out of bankruptcy in July, 1968, reported a net profit of \$453,000, or 14 cents a share, for the quarter ended Aug. 29, compared with a loss of \$31,000. The profits for the 1969 quarter included 7 cents per share resulting from a net operating tax-loss carry forward.

The company also reported its figures for the fiscal year ended May 30 showed a profit of \$374,000, or 21 cents a share, compared with a loss of \$4,000,-000 the previous year. The 1969 year included extraordinary income equal to 1 cent a share.

David Cohen, president, said that during the first quarter all four operations units of the company—textiles, vending equipment, total shelter and distribution—continued to show improvement.

### MCA Earnings Go Up—Income Down

UNIVERSAL CITY, Calif.-MCA's earnings for the first nine months of 1969 were \$204,-336,000, compared to \$169,620,-000 in the same period a year ago. Net income, due to a net loss in the third quarter of the year, was only \$423,000, com-pared with \$11,718,000 through the first nine months of 1968, president Lew R. Wasserman said. There was a net loss for the third quarter, ending Sept. 30, of \$7,722,000 from gross reve-nues of \$74,502,000 in that period. Reveues were up much higher in the third quarter. Wasserman said the loss was due to "special charges in respect to story properties not considered suitable for today's feature motion picture market" and other factors like higher interest charges. He said he expected a profitable fourth quarter.

### EDCOR in Stock Exchange Deal

SALT LAKE CITY, Utah— American Electronics, Inc. (AEI), and Electronic Development Corp. (EDCOR) have signed an agreement under which Electronic Development would be acquired in exchange for American Electronics common stock. The joint announcement said that under the agreement AEI would issue almost 415,000 shares initially and additional shares, based on earnings.

EDCOR, based here, is a developer and manufacturer of a line of cordless microphones and systems used in schools, churches and theaters.

### Market Quotations

Admiral $22V_8$ $14V_2$ $433$ $17V_8$ $16V_4$ $16V_4$ $-1$ American Auto. Vending $20V_4$ $11$ $47$ $12V_6$ $12$ $12$ $-V_4$ American Broadcasting $76V_2$ $45V_2$ $164$ $57V_2$ $54V_4$ $54V_2$ $-27$ Ampex $49V_6$ $32V_2$ $1043$ $46V_6$ $43$ $43V_2$ $-34$ Automatic Radio $43$ $20V_6$ $406$ $38V_8$ $34$ $-34$ Automatic Retailer Assoc. $122V_2$ $97V_2$ $131$ $121V_2$ $116V_2$ $115V_6$ $-57$ Avnet $36V_2$ $11V_6$ $747$ $1334$ $12V_6$ $18V_6$ $-9V_6$ Capitol Ind. $56V_2$ $97V_2$ $131$ $121V_2$ $18V_2$ $48V_6$ $-49$ CBS $59V_2$ $41V_6$ $825$ $51$ $48V_4$ $50$ $-7V$ Columbia Pic. $42$ $25$ $291$ $31V_2$ $28V_4$ $28V_2$ $-3$ Disney, Walt $123$ $69V_6$ $464$ $119V_4$ $114$ $116V_4$ $44V_4$ EMI $87V_6$ $51076$ $7$ $63V_4$ $7$ $+1V_4$ General Electric $98V_4$ $81$ $1654$ $84V_6$ $81V_2$ $82V_6$ $-2V$ Guif & Western $50V_4$ $19V_4$ $51V_4$ $11V_4$ $14$ $-2V$ Hammond Corp. $23$ $14$ $635$ $21V_4$ $11V_4$ $14V_4$ $14V_4$ $-1V$ Interstate United<			X			Л		D
MAME         High         Lew         In 1003         High         Lew         Game Change           Admirola         2214         124         433         177%         1614         1634         -14           American Auto. Vending         2014         11         447         1236         434         434         434         -34           Ampex         4979         3225         131         12116         11164         -434           Automotic Redin         5614         29         132         334         1236         -444           Capital Ind.         5614         22         213         314         234         -445           Cabumbic Pic.         42         25         211         3145         -445         -445           Capital Ind.         5614         76         7         445         -74         104         -74           Cabumbic Pic.         42         25         213         144         635         2134         1154         4149         -144           Cabumbic Pic.         134         1164         145         1444         1445         -144           Cabumbic Pic.         914         115         1448	As of							
American Auto, Vending         2034         11         47         124         12         12         12         12         14           American Broadcasting         76/5         45/5         164         37/5         54/4         54/5         34/5         11/5<	NAME							Net Changs
American Auto, Vending         2034         11         47         124         12         12         12         12         14           American Broadcasting         764         4545         164         3745         4544         3449         -345           Automatic Radio         43         2014         406         3874         34         -345           Automatic Radio         304         1176         1124         11145         1164         -355           Automatic Radio         3346         23         302         304         28         28         -117           Capital Ind.         5645         5719         4156         825         51         4434         50         -77           CBS         5719         4156         825         31         4434         8159         8246         -219           CBS         5719         4154         1644         1141         1141         1144         -24           Calumbia Pic.         28         533         3749         774         -74           Gameral Electric         7844         114         124         124         124         124         124         124         124         124 <td>Admiral</td> <td></td> <td>_</td> <td></td> <td></td> <td></td> <td>_</td> <td></td>	Admiral		_				_	
American Broadcasting         76/9         43/9         1043         46/9         43         20/9         44/9         43/9         -3/9           Automatic Radia         43         20/9         40/6         33/9         34         34         -3/9           Automatic Radia         43/9         20/9         10/1         111/1         116/9         -3/9           Avater         56/9         13/9         23         302         30/4         28         8         -1/9           Capitel Ind.         56/9         21/9         13/15         28/14         28/9         -3           Galmetic Int.         33/9         23         302         30/4         28/14         28/9         -3           Galmetic Int.         87/9         51         1654         84/9         11/4         14/4         29/9         -3           Gameral Eletric         98/14         19         1621         22/9         20/3         37/9         37/9         -2           Harrow Group         25/14         11/9         10         14/9         10/9         11/9         11/4         14/9         10/9         13/9         10/9         13/9         10/9         10/9         10/9 <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td>- 1/4</td>								- 1/4
Automatik Radia         43         20%         406         337%         34         34         -44           Automatik Retailer Assoc.         121%         775         131         121%         116%         -50           Capitel Ind.         561%         129         727         133         1276         134         -74           Capitel Ind.         561%         29         152         53         469         488         -1%           CBS         597%         41%         825         51         484         80         -74%           CBM         87%         5         1076         7         644         7         + %           Coliney, Walt         123         697%         464         119%         114         116%         + %           Cond Corp.         23         14         635         21%         11%         41%         16%         -2%           Hornword Corp.         23         14         635         11%         114         14%         -1%           Hornword Corp.         23         14         635         21%         14%         14%         14%         -1%           Hornword Corp.         39%			451/2	164				-27/8
Avrencii Retailer Assoc.       1221g       971g       131       1211g       1141g       11611g       1141g       11411g       11411g       1	Ampex	49%	321/2	1043	46 <sup>3</sup> /8	43	431/2	-3 <sup>5</sup> /8
Avnet       36½       11%       747       13%       12%       13%       - y         Capitel Ind.       50¼       29       152       53       46½       48%       - y         Chi:       Missiel Inst.       53%       23       22       31%       23       22       31%       23       28       28       28       28       28       28       28       28       28       28       28       28       29       31%       23       28       28       28       29       31%       28       28       48       81%       29       23       201       635       21%       17%       174       11%       11%       11%       11%       14%       14%       11%       11%       14%       11%       14%       11%       14%       11%       14%       11%       11%       11%       11%       14%       11%       14%       11%       14%       14%       11%       14%       14%       11%				406		34	34	-43/4
Capitel Ind.       56%       29       152       53       46%       48%       -4%         Chic. Musical Inst.       33%       23       302       30%       28       28       -1%         Calumbia Fic.       42       25       291       31%       284       284       -7%         Calumbia Fic.       42       25       291       31%       284       284       -7%         Calumbia Fic.       42       25       291       31%       284       284       -7%         General Electric       98%       81       1654       84%       114       144       -7%         Mandleman       40%       29       533       37%								-5%
Chic. Musicol Inst.         3334         23         302         3014         28         28         -11/           CBS         571/2         41%         622         51         484/         50         -7           Calumbia Fic.         12         697/8         444         1191/2         281/2         281/2         -3           Diney, Wolt         123         697/8         444         1191/2         281/2         281/2         -7           General Electric         981/4         81         1654         843/4         181/2         221/6         -21/2           Guif & Western         501/4         19         1621         223/2         203/4         11/4         11/4         -10/2           Harrow Group         251/4         111/4         455         113/4         19/4         1121         324/3         10/4         -11/4         -11/4           Harroy Group         251/4         111/4         90         19/3         181/4         18/8         -11/4           Magnazyric-Craig         24         17         9/4         1121         324/4         121/3         211/6         -11/4           MGM         441/5         203/4         1070								- 1/2
CBS         59½         41%         925         51         48%         50         -7%           Columbia Pic.         42         25         291         31½         28¼         284         284         284         284         284         284         284         284         284         284         74         44         14         145         145         144         144         144         145         145         144         144         145         145         145         144         144         145         145 <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>								
Columbia Pic.422529131 $y_2$ 28 $y_2$ 2828Diney, Walt12369 $y_6$ 44119 $y_4$ 114116 $y_4$ 4.9Diney, Walt12369 $y_6$ 44119 $y_4$ 114116 $y_4$ 4.9General Electric98 $y_4$ 81165484 $y_6$ 81 $y_6$ 29 $y_6$ -29Gulf & Western50 $y_4$ 19162122 $y_2$ 20 $y_6$ -19Hammond Corp.231443511 $y_6$ 37 $y_6$ 37 $y_6$ 37 $y_6$ -29Interstote United3511 $y_6$ 32116 $y_6$ 14 $y_6$ -10Harvey Group25 $y_4$ 11 $y_6$ 32116 $y_6$ 14 $y_6$ -10IT60 $y_2$ 46 $y_4$ 3285956 $y_4$ -10IT60 $y_2$ 44 $y_2$ 20 $y_2$ 18123 $y_6$ 22-11Macke Co.29 $y_2$ 14 $y_2$ 20 $y_2$ 18123 $y_6$ 22-21MGA44 $y_2$ 25 $y_1$ 18033 $y_2$ 30 $y_6$ 31-2Metromedia166102 $y_2$ 10715 $y_1$ 1414 $y_4$ -39Motorola166102 $y_2$ 10715 $y_1$ 1414 $y_4$ -39Motorola166102 $y_2$ 17015 $y_1$ 30 $y_2$ 30 $y_2$ -11 $y_2$ Servmet49 $y_2$ 27 $y_4$ 23131 $y_2$ 30 $y_2$ -11 $y_2$ -20RCA49 $y_2$ 27 $y_4$ 231								
Disney, Wolt         123         69%         464         11914         114         1164         + 4, 504           EMI         87%         5         1076         7         644         7         + 4, 504           Guif & Western         5014         19         1621         2215         2034         2036         -14           Hammed Corp.         23         14         633         2134         197%         2114         + 11,           Handleman         4015         20         543         397%         374         - 1           Harvey Group         2354         119         321         1646         1445         144         14         -22           Interstet United         35         1174         90         1948         1845         -54           Macke Co,         2912         141         20         105         334         22         -11           MGCA         4415         25         180         3334         236         22         -11           MGCA         4415         25         150         3314         2136         21         -13           Mdrondia         564         10242         170 <t< td=""><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></t<>								
EMI $87_{6}$ 5         1076         7 $63_{4}$ 7 $+1_{4}$ General Electric         981/4         81         1654         844/9         811/3         827/6         -22/           Gulf & Western         501/4         19         1621         221/5         203/6         -11/4           Hammond Corp.         23         14         635         211/4         197/6         211/4         +11/1           Hondleman         401/5         29         543/4         144         -20           Interstote United         35         111/6         321         161/6         144/5         144         -20           Macke Co.         291/5         111/5         454         -14         -20         -14         144/5         144         -21           Macke Co.         291/5         141/5         900         192/6         181/7         148/6         -14           Macke Co.         291/5         141         124         134         134/6         -17           MGM         118         94         121         171/6         114         144/6         -23           Morhomolo         164         125/1								+ 3/4
Guiff & Western50%191621221520%20%-1%Hammond Corp.2314635214419%21%+1%Handleman40%2954337%37%-1%Harvey Group25%11%32116%14%1414-2%Interstate United3511%32116%14%14%-1%Kinney Services39%1911213243030%-1Macke Co.29%14%9019%18%-8%Macke Co.29%14%9013%18%-8%Macke Co.29%14%9013%18%-8%Macke Co.29%14%9013%18%-8%Macke Co.29%14%9013%11%11%-1%MCA44%20%15033%31%-2Metromedia53%17014%14%-1%-1%Mohorolo166102%107014%11%-1%Mohorolo16602%17124138%-2%Serwat49%25%17124138%-2%Serwat49%20%17122438%-2Serwat49%21%171620%85%11%NorthAmer, Phillip55%32%171328%26%26%Superscope54%17%20% <t< td=""><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td>+ 1/8</td></t<>								+ 1/8
Hammond Corp.       23       14       635       2134       19%       2114       +114         Handleman       4015       29       543       3978       3746       3746       -7         Harvey Group       2314       1114       321       1646       144       14       -20         Interstate United       35       1114       321       1646       1442       144       -10         ITT       6015       4640       398       59       5544       5634       -14         Kinney Services       3915       19       1121       3236       22       -21         Magnasynic-Craig       24       17       962       2034       17       1914       -33         MCA       4412       2051       181       2346       22       22       -21         MGM       4412       2051       181       1346       126       -88         Motroolo       166       10251       700       145       134       126       -88         Motroolo       166       10254       703       745       515       514       5145       51       514       -20         RCA       484	General Electric	981/4	81	1654	843/8	811/2	821/8	-21/8
Handleman40 $V_2$ 2954339 $V_8$ 37 $V_8$ 37 $V_4$ -1Harvey Group25 $V_4$ 11 $V_2$ 4216 $V_6$ 14 $V_4$ 1414-20Interstate United3511 $V_2$ 2116 $V_6$ 14 $V_6$ 14 $V_6$ -10Kinney Services39 $V_2$ 19112132 $V_8$ 3030 $V_4$ -11Macke Co.29 $V_2$ 14 $V_1$ 9019 $V_8$ 18 $V_8$ 18 $V_8$ -11Macke Co.29 $V_2$ 14 $V_1$ 9019 $V_8$ 18 $V_8$ 11-13Macke Co.29 $V_2$ 14 $V_1$ 9033 $V_2$ 30 $V_8$ -1Macke Co.29 $V_2$ 14 $V_1$ 9013 $V_8$ 11-13MGM44 $V_2$ 20 $V_2$ 18123 $V_8$ 2222-1MGM11894812117 $V_8$ 114114 $V_8$ -39Motorolo11894812117 $V_8$ 114114 $V_8$ -39North Amer, Phillip59 $V_4$ 35 $V_2$ 171351 $V_2$ 52 $V_8$ -60Pickwick Int.55 $V_2$ 32 $V_8$ 171328 $V_2$ 29 $V_8$ 19 $V_8$ 98 $V_8$ -22Superscope54 $V_4$ 1720836 $V_4$ 38 $V_8$ 30-1Superscope30 $V_4$ 17018 $V_8$ 1316 $V_8$ 28 $V_2$ 13 $V_2$ 28 $V_8$ Tens Amer.38 $V_4$ 27 $V_4$ 13 $V_6$ 6524 $V_2$ 25 $V_8$ 25 $V_8$ 14<	Gulf & Western	501/4	19	1621	221/2	20 <sup>3</sup> /8	205⁄8	-11/2
Harvey Group         25¼         11½         45         16¼         14         14         -2½           Interstete United         35         11½         321         16¼         14½         144%         -7½           Kinney Services         39½         19         1121         32¾         30         30¼         -1           Macke Co.         29½         14½         90         19½         18¼         18¾         18¾         -1%           Macke Co.         29½         14½         20½         181         23¾         22         22         -1           Macke Co.         29½         14½         20½         181         23¾         22         22         -1           McMa         41½         20½         170         14         11¼         -11¾         -11¾           McMaret         1118         94         812         17%         11¼         11¼         -21           Mackeik Int.         59¼         32¼         783         59¼         51¼         15¼         22½           Servmat         49½         27¼         2371         31¾         30         30         -1           Suporsope         54¼ </td <td>Hammond Corp.</td> <td>23</td> <td>14</td> <td>635</td> <td>213/4</td> <td>197⁄8</td> <td>211/4</td> <td>+11/4</td>	Hammond Corp.	23	14	635	213/4	197⁄8	211/4	+11/4
Interstate United3511%32116%14½14% $= -10$ ITT00%46%39885950%56% <td< td=""><td></td><td></td><td></td><td>543</td><td>39%8</td><td>37 <sup>\$</sup>/8</td><td>373/4</td><td>— 1/e</td></td<>				543	39%8	37 <sup>\$</sup> /8	373/4	— 1/e
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Kinney Services39½19112132½3030½-1Macke Co.29½14½9019½184183%-5Magnaynic-Craig241796220½1719¼-15MCA44½20½18123%2222-1MGM44½2515033½30%31-22MGM44½2515033½21%21½114Metromedia53¼17½50535½513514534Moth Amer. Phillips59¼35½7359%514515-20RCA48½35½7124138½38%-2Servmat49½2317124138½38%-2Trans Cop.30%20%170682½23%170682½23%-25Trans Amer.38½23171328%20½21½-25Trans Amer.38½23171328%20½21½-25Trans Amer.38½23171328%20½21½-25Trans Amer.38½23171328%20½21½-25Trans Amer.38½23171328%20½21½-1320th Century-Fox41¾16½14817%17½-3Yendo23½14½16½14815½1415Core23½1							145/8	-11/2
Macke Co.       29½       14½       90       19½       18¼       13¼       11½       11¼       11¾								-13/4
Magnasynic-Craig24179622034171914-14MCA441/22034181233/2222-1MGM441/225150331/2203/831-2Metramedia533/2177/2505231/2211/6211/6-11/2JM118948121177114114/4-83Matorola1661025/2107014513417/6-80North Amer. Phillips591/251/2171241181/2-80Pickwick Int.551/232443551/251511/2-20RCA481/4357/21706821/273741/2-80Servmot491/2271/2273741/2-50-20Tens00%203/41706821/223-71Juperscope543/417208363/4354/6-80Transcontinental Invest.73/413/6665241/2241/2-20Transcontinental Invest.73/413/61033203/8181/6-1320th Century-Fox413/4161/61033203/8181/613/6-13Viewlax351/2224/4172225/415/4-1320th Century-Fox413/4161/61033203/8181/613/6-13Viewlax351/212/224/425/415/4-13		_						
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MGM       44½       25       150       33½       30½       31       -2         Metromedia       533¼       17½       505       23¼       21¼       21¼       21¼       -17         3M       118       94       812       117%       114       114¼       -33         Motorola       166       102½       1070       145       134       176       -88         North Amer. Phillips       59¼       35½       32       443       55½       51       51½       -22         RCA       48½       35½       1712       41       38½       36%       -22         Sermat       49½       273       2321       131%       30       30       -1         Superscope       54¼       17       208       83¼       23       1713       28½       26¼       -25         Trans Amer.       38¼       23       1713       28½       26¼       -24       -21½       -14       -21½       -24       -25       17       17½       263       26½       -21½       -13       26½       26¼       -5½       14       13       13       65       24       21½       14								-13/4
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Telex       90%       20¾       1706       82½       73       74½       -53         Trans Amer.       30¾       16%       658       28¼       24¾       25%       -22         Trans Amer.       38¾       23       1713       28½       26¼       24¾       25%       -22         Trans Amer.       38¾       23       1713       28½       26¼       24¾       21½       -23         Trans Amer.       37¾       17½       68       20½       19½       19½       -13         Transoninental Invest.       27¾       13¾       665       24½       21½       -23         Yendo       32¾       16½       148       17%       17       17%       -13         Vendo       32¾       14½       20       16½       15¼       -13         Wurlitzer       23½       14½       20       16½       15¼       -13         Zenith       58       35½       24       24       24       27½       21¼       15¼       14       15         Cameron Musical       2½       2½       2½       2½       2½       2½       2½       2½       2½       2½ <td< td=""><td>Servmat</td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></td<>	Servmat							
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Trans Amer.       38 $\frac{3}{4}$ 23       1713       28 $\frac{3}{2}$ 26 $\frac{3}{4}$ -9         Transcontinental Invest:       27 $\frac{3}{4}$ 13 $\frac{3}{6}$ 665       240       21 $\frac{3}{6}$ 21 $\frac{1}{2}$ -9         Triangle       37 $\frac{3}{6}$ 17 $\frac{1}{2}$ 68       20 $\frac{1}{2}$ 19 $\frac{1}{6}$ 19 $\frac{1}{6}$ -13         20th Century-Fox       41 $\frac{3}{4}$ 16 $\frac{1}{6}$ 1033       20 $\frac{3}{6}$ 18 $\frac{1}{6}$ 13 $\frac{3}{6}$ -13         Vendo       32 $\frac{3}{2}$ 16 $\frac{1}{6}$ 1033       20 $\frac{3}{6}$ 18 $\frac{1}{6}$ -13         Werks       35 $\frac{1}{2}$ 22 $\frac{1}{4}$ 157       27       25 $\frac{1}{6}$ 25 $\frac{1}{4}$ -13         Zeniff       58       35 $\frac{3}{1}$ 12 $\frac{3}{3}$ 38 $\frac{3}{6}$ 37 $\frac{3}{4}$ 37 $\frac{3}{6}$ -14         Adio Fidelity       4       3 $\frac{3}{4}$ 34       34       34       34       34       23 $\frac{3}{4}$ 23 $3$	Telex	901/8	203/4	1706	821/2	73	741/2	-51/2
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Triangle       37%       17½       68       20½       19½       19½       -13         20th Century-Fox       4134       16½       1033       20%       18½       18%       18%       18%       -13         20th Century-Fox       4134       16½       148       17%       17       17%       -3         Viewlex       35½       2234       157       27       25½       25¼       -13         Wurlizer       23½       14%       20       16½       15¼       154       -13         Zeniff       58       35%       1263       38%       3734       37%       -1%         Audio Fidelity       4       334       334       -13       -1%       -1%       -1%         Carseron Musical       27%       234       24       -1%       -1%       -1%         Gassette-Cartridge       15½       14       15       -1%       -1%         Gassette-Cartridge       15½       14       15       -1%       -1%         Gassette-Cartridge       15½       14       15       -1%       -1%       -1%         Gassette-Cartridge       15½       24       24       2% <td< td=""><td></td><td>383/4</td><td>23</td><td>1713</td><td>28</td><td>261/4</td><td>26<sup>3</sup>/4</td><td>- 1/2</td></td<>		383/4	23	1713	28	261/4	26 <sup>3</sup> /4	- 1/2
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Week's         Week's         Week's           ABKCO Ind.         7         53%         5½           Audio Fidelity         4         3¾         3¾           Cameron Musical         2½         2¾         2¾           Cassette-Cartridge         15½         14         15           Certron         25½         24         24           Creative Management         12½         12¼         12½           Data Packaging Corp.         29½         28½         25¾           GRT Corp.         28½         25¾         25¾           Goody, Sam, Inc.         29         26½         27           ITCC         12         9½         9½           Jubilee Ind.         11½         10½         11¼           Lear Jet         27         25         25           Lin Broadcasting         13½         11½         11½           Mills Music         23         21/2         2½/2           Monarch Electronic Ind.         11½         1½         1½           Mills Music         9½         8¼         8½           National Musitime         1½         1¼         1½           NMC         9½							3198	-1 1/8
OVER THE COUNTER*HighLowCloseABKCO Ind.7 $53\frac{1}{6}$ $5\frac{1}{2}$ Audio Fidelity4 $3\frac{1}{4}$ $3\frac{1}{4}$ Cameron Musical $276$ $2\frac{1}{4}$ $2\frac{1}{4}$ Cassette-Cartridge $15\frac{1}{2}$ $14$ $15$ Certron $25\frac{1}{2}$ $24$ $24$ Creative Management $12\frac{1}{2}$ $12\frac{1}{4}$ $12\frac{1}{2}$ Data Packaging Corp. $29\frac{1}{4}$ $28\frac{1}{2}$ Fidelitone $4\frac{3}{4}$ $4\frac{1}{2}$ $4\frac{1}{2}$ GRT Corp. $28\frac{1}{4}$ $25\frac{3}{4}$ Goody, Sam, Inc. $29$ $26\frac{1}{2}$ Jubilee Ind. $11\frac{1}{2}$ $10\frac{1}{2}$ ITCC $12$ $9\frac{1}{2}$ $9\frac{1}{2}$ Jubilee Ind. $11\frac{1}{2}$ $10\frac{1}{2}$ Itin Broadcasting $12\frac{1}{2}\frac{1}{6}$ $11\frac{1}{8}$ Merco Ent. $34\frac{1}{4}$ $31\frac{1}{2}$ Mulls Music $23$ $22\frac{1}{2}$ NMC $9\frac{1}{2}$ $8\frac{1}{4}$ NMC $9\frac{1}{2}$ $8\frac{1}{4}$ Newell $23$ $21$ 21Perception Ventures $6\frac{3}{4}$ $6\frac{3}{4}$ $6\frac{1}{4}$ Schwartz Bros. $10\frac{3}{4}$ $10\frac{1}{4}$ $1\frac{1}{4}$ Trans Natl. Communications $4\frac{1}{4}$ $4\frac{1}{4}$ $2\frac{1}{2}$ $3$	As o				ber 20,	1909		
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Cassette-Cartridge       15½       14       15         Certron       25½       24       24         Creative Management       12½       12½       12½         Data Packaging Corp.       29¼       28½       28½         Fidelitone       4¾       4½       4½         GRT Corp.       28¼       25¾       25¾         Goody, Sam, Inc.       29       26½       27         ITCC       12       9½       9½         Jubilee Ind.       11½       10½       11¼         Lear Jet       27       25       25         Lin Broadcasting       12½       1½       1½         Mills Music       23       22½       2½         Monarch Electronic Ind.       11½       9¼       9¼         Music Makers, Inc.       14       12¼       1½         NMC       9½       8¼       8½         National Musitime       1½       1¼       1¾         Newell       23       21       21         Perception Ventures       6¾       6¼       6¼         Qatron Corp.       7¼       7       7         Robins Ind. Corp.       7¾       6¼								
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Qatron Corp.         71/4         7         7           Robins Ind. Corp.         73/8         61/4         61/4           Schwartz Bros.         103/4         10         10           Telepro Ind.         17/8         11/4         11/4           Trans Natl. Communications         41/4         21/2         3								
Robins Ind. Corp.         7 ¾         6 ¼         6 ¼           Schwartz Bros.         10 ¾         10         10           Telepro Ind.         1 ⅛         1 ¼         1 ¼           Trans Natl. Communications         4 ¼         2 ½         3								
Schwartz Bros.         10¾         10         10           Telepro Ind.         1⅛         1¼         1¼           Trans Natl. Communications         4¼         2½         3								
Telepro Ind.         1%         1%         1%           Trans Natl. Communications         4%         2%         3								
				11/4				
*Over-the-counter prices shown are "bid" (as opposed to "asked"). Neither the	Trans Natl. Communicati	ions 41/4	21/2	3				
	*Over-the-counter price	s shown are	e "bid"	(as one	osed to	"asked	"). Nei	ther the

\*Over-the-counter prices shown are "bid" (as opposed to "asked"). Neither the bid nor the asked prices of unlisted securities represent actual transactions. Rather, they are a guide to the range within which these securities could have been sold or bought at the time of compilation.

The above quotations compiled for Billboard by Merrill Lynch, Pierce, Fenner & Smith, Inc., member of the New York Stock Exchange and all principal stock exchanges.

### **GRT** Net Rises in Quarter

LOS ANGELES — Net revenues of \$7,407,218 and aftertax earnings of \$357,414, or 14 cents per share of common stock on 2,495,784 average shares outstanding, were reported today by GRT for the quarter ended Sept. 27, 1969. This compares with first quarter fiscal 1969 net revenues of \$2,301,316 and earnings of \$156,048, or 10 cents per share on 1,602,056 common shares. then outstanding, adjusted for a four-for-one split.



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Somewhere between black and white, hot and cold, happiness and sorrow, lies a place where the human experience need not be antagonized by prejudice or ignorance. For the time of year symbolized by peace we would like to bring you music—a record which reflects only the joy of the season.

> Christmas Morning BLUE THUMB RECORDS, INC.

ADVERTISEMENT

### LEISURE TIME TIPS

### by: Larry Finley

As tape moves confidently into the explosive '70s, one particular trend manifests itself more clearly than the others, that is the growing tendency by both duplicators and recording companies with tape product to move into specialized areas of pre-recorded product.

Outside of the regular line of pop catalogues, an increasing number of classical, educational, country and gospel products are making an appearance and finding a readily available consumer market; both in this country and overseas.

This trend will undoubtedly develop its full potential in the 1970's as most of the specializing companies plan to expand their lines to cope with increasing consumer demand.

North American Leisure, one of the first corporations to recognize the need for, and the potential of, specialized product, is also moving forward with its own special lines such as the Jazz Twinpak, the popular "8 on 8" Twinpak, and the exclusive TENNESSEE SOUND series which features 20 top Country selections by leading artists in that field.

But what will definitely be NAL's biggest specialized production of the '70s is its educational audiovisual line—a packaged product of slides or film strips and accompanying narrative cassette or disk.

Designed for use in schools, homes and training centers, NAL plans on releasing the first in this new series in the very near future.

If, as a dealer or distributor, you would like more information on this product and NAL's other fastselling specialized lines, contact NORTH AMERICAN LEISURE COR-PORATION, 1776 Broadway, New York, New York 10019, or call (212) 265-3340 collect.

# Tape CARtridge

### Battle Of Giants Seen In Video Tape

• Continued from page 1

household item after color TV," says Akio Morita, president of Sony Corp. Why?

Because the "audio-visual era is going to surprise everyone with its suddenness," believes an Ampex spokesman. Why?

Because "video cassette recorders will be the big home entertainment news of the 1970's just as audio cassette recorders were in the late 1960's," feels Wybo Semmelink, home entertainment products vice president of North American Philips Co. When RCA announced it would market SelectaVision, it touched off a "dollar wor" with

When RCA announced it would market SelectaVision, it touched off a "dollar war" with CBS. And when Philips and the Japanese Two joined the field, the signs of a major trend in video recording were unmistakable. At stake is video reproduction: competing systems that will let consumer play programs from tape cartridges through TV sets in their homes.

RCA's new low-cost home video system directly challenges the EVR system that CBS introduced two years ago. CBS may have its EVR eye on the educational-industrial market, but RCA's system might win out in the home entertainment market.

And watching the RCA-CBS tussle, but certainly not from the sidelines, are Philips, Sony and Panasonic.

RCA plans to mass produce and sell the players to the consumer for less than \$400 each, beginning in 1972. The unit, attached to a TV set, would show prerecorded programs, including music, sports, education and theater.

Prerecorded cartridges would be recorded on an inexpensive plastic material, and would cost about one-tenth as much as conventional type films. The programs, previously recorded by RCA, will span from 30 to 60-minutes long to sell from \$10 for a 30-minute show.

CBS says bosh. The Columbia system, a video recording player, initially will be used for schools, hospitals, industrial organizations, etc., and will be available in July. A color version—at \$800 —for the home is planned for 1971.

CBS claims it is three years ahead of its rival with a unit with color capability. RCA scoffs at that and predicts its video cartridge system for color television sets was a development second only to the development of color TV itself.

Although the two systems— SelectaVision and EVR—are totally incompatible, there is little question that the two playback-only systems will be in

how, and will work with other

consumer electronic companies

such as Grundig of Germany, to

Sony videoplayer unit, is that

An interesting feature of the

(Continued on page 16)

achieve this goal.

Faraday Acquires Orrtronics;

Sets New Banner for Line

more direct competition with each other than with videotape recorder systems.

The race widened dramatically recently when Sony and Matsushita announced individually that they plan to introduce color video tape recorders utilizing cassettes next year.

Designed primarily for playback, like EVR and SelectaVision, the Sony system will retail in the U.S. for about \$350 and for \$450 with a simple adapter that permits home recording of either color or blackand-white TV programs on a video cassette, unlike EVR and SelectaVision.

Recordings can be made directly from a TV set or from a TV camera. Sony said it expects each blank cassette will cost about \$20 for a 60-minute program. As in audio cassettes, programming can be erased for re-use of the video cassette, and other features will include fastforward and re-wind.

Sony's prerecorded video cassettes will cost more than \$20 for a 90-minute tape, compared to RCA 30-minutes of recorded color program for \$10. It will begin to market color

It will begin to market color video players, together with a library of cassette recordings, in the U.S. and Japan in 1970. Matsushita said its new re-

Matsushita said its new recorder will be produced both in cassette (1972) and reel (1970). Philips is working on a video cassette recorder for sometime before 1975.

And the fight is on.

### Sony Joins Videotape Race; Color Unit for '70 Release

pany had worked with the

Philips Corp. of Holland in the

development of the cassette in an effort to meet worldwide

standards. It is expected that

both companies will continue to

pool their technological know-

NEW YORK — The Sony Corp. Tuesday (Nov. 18) unveiled a working model of its new cassette-type color videoplayer at a press demonstration held at the Pierre Hotel. The unit, a major improvement on the company's bulkier magazinetype model demonstrated in April this year, is a compact gadget which works with a cassette-type video tape slightly larger than an 8-track CARtridge.

The player expected to be available on the Japanese market in the late summer or early fall of 1970, and on the American market the following year, will retail for about \$350. It is designed to play through any standard color, or black and white television set.

The cartridge, called Videocassette, operates on Sony magnetic videotape and contains 90 minutes of programming. It is constructed on the concept of the audio cassette and can be operated with the same ease. Akio Morita, executive vice president and cofounder of the Sony Corp., disclosed that his com-

accounts for 82 percent of the

hardware business being pro-

duced here, according to statis-

tics accumulated by the Japan

Export Tape Recorder Associa-

based on total American pur-

chases of 4-track, 8-track, cassette and 4-8 compatible ma-

chines. In fact, only Canada with 7.1 percent of the imports,

shares a part of the market, with Puerto Rico, Norway, Sweden, Hong Kong, North Africa, Panama, West Germany and Swit-

zerland following in that order.

which are fast falling out of favor here, are being replaced

with more sophisticated and ex-

Early capstan-styled players,

This percentage figure is

TOKYO -

tion.

U.S. Racks Up 82% of

**Japan's Player Action** 

- The United States

TECUMSEH, Mich. — Faraday, Inc. (OTC) has acquired Orrtronics, a manufacturer of 8-track home and auto stereo equipment, effective Dec. 1.

Orrtronics will become a division of Faraday, and will shift its Toledo, Ohio, plant, management personnel and facilities to Faraday's Tecumseh, Mich., headquarters.

Faraday, manufacturer of audible signaling devices, fire alarm, burglar alarm, clock and program systems, will change the Orrtronics name to Faraday and merge production

pensive motor-driven units, with

the U.S. accounting for 66.1 percent of the newly designed

Citing a Ministry of Finance

report on all tape equipment

sales during the first nine month

of 1969, the trade organization

reveals that 12,287,878 units

were shipped, a 60 percent increase over a like period in

1968. According to current

trends, the value of tape equip-

ment exported by Japan in 1969

will exceed \$750 million and

should easily pass \$2 billion.

becoming a sub - contracting

source for manufacturing many

simpler units and parts for Japa-

nese companies concentrating

their efforts on more expensive

and sophisticated equipment.

Taiwan, incidentally, is also

machines.

#### **By BRUCE WEBER**

facilities in the first quarter of 1970.

Orrtronics will continue to produce 8-track equipment and tape cartridges and distribute the Faraday banner. Frank M. Flack, Faraday chairman, and Fred J. Kluin, Faraday president, plan to enhance Orrtronics' efforts in 8-track equipment and become more involved in cassette production.

During the fiscal year ended Dec. 31, 1968, Ortronics' tape players and accessories, which consisted almost entirely of auto units since its home tape player was not introduced until December, accounted for approximately 33 percent of its total sales.

Of the tape player sales, approximately 54 percent were made to Sears under a private brand contract due to expire in August, 1970.

Orrtronics believes that there are five reasons why it has "problems in 8-track tape player line."

(1) Its product line is too narrow and should be broadened to include home recorders and portable players.

(2) The company should include cassette players in its line.

(3) Price competition afforded by tape players partially or wholly made in Japan. (Orr-tronics is believed to be the only major U.S. manufacturer whose products are not wholly or partially produced in Japan.)
(4) Lack of funds for product research and development

research and development. (5) Lack of funds for ad-

NOVEMBER

vertising, expansion of sales staff and its dealer organization.

Managements of both Orrtronics and Champion Spark Plug, which owns 81 percent of Orrtronics, feels the Faraday takeover will permit "lowering of manufacturing costs and overhead and permit Orrtronics to compete more successfully with Japanese manufacturers."

Orrtronics also believes that the competitive challenge afforded by the cassette player may be possibly met, in part, by a new product develop-(Continued on page 18)

### Major Minor to Move Into Tape

LONDON — Major Minor is planning to move strongly into the tape cartridge field in the new year. Plans being mulled by managing director Philip Solomon include setting up a tape division to handle distribution through gas stations and shops.

He has also completed a deal with Ampex for release of 24 tapes in all configurations on a yearly basis.

On a recent American visit, Solomon arranged American release of Karen Young's "Nobody's Child" with London while Bell has taken an instrumental version of "Je T'aime" by the Artic Scott orchestra. Solomon is still in negotiation for American release of the full Major Minor catalog.

### The Original Hit! "Compared To What" LES McCANN & EDDIE HARRIS Produced by Neschi Ertegun & Joel Dorn





From The Best-Selling Album "SWISS MOVEMENT" LES McCANN & EDDIE HARRIS

Las McCom&EddeHoris



Atlantic SD 1537/TP 1537 ON RECORDS & 8 TRACK CARTRIDGES

### Tape CARtridge

### SF Dealers Gripe Product Fill Slow, But Sales Skyrocket By GEOFFREY LINK

SAN FRANCISCO—Despite complaints that product is too slow in getting on their shelves, tape dealers here are watching sales of both cassette music and hardware skyrocket.

"The percentage of cassette sales is rising all the time," says Bernie Cohen, tape sales manager for Music West, one of the largest distributors in the area.

"Cassettes have been fantastic," according to Fred Seeger, Northern California sales manager for Ampex. "It's an exploding industry."

"Cassettes are doing exceptionally well," says Ted Ponseti, spokesman for Fantasy Records in Oakland. Fantasy does \$150,000 monthly in tapes —twice the amount of six months ago—of which 25 percent is cassettes. "They have no way to go but up," Ponseti continues.

Fantasy carries 12 cassette titles, of which three are Creedence Clearwater Revival. Cassettes in October, for the first time, surpassed 4-track sales, Ponseti says. He believes cassettes are "making inroads," because they are so portable and because of the new auto players.

Seeger says that with 19 models in Ampex's cassette line (up from eight last year), equipment dollars are up "50-60 percent over 1968, with the big increment in cassette. Next year we intend to triple our involvement," he continues.

"Electronic stores, which last year were apprehensive and cynical about cassettes," Seeger believes, "are now stocking them, as are large department stores like The Emporium and Macy's. Now we're tapping the mass market."

Cohen cites lack of product as a factor in slowing cassette sales. "Tamla and Goody still aren't available. Ampex is far behind in delivery and RCA is having problems" — sentiments echoed by other dealers in the area.

Yet, Cohen says, "cassette's percentage is rising all the time." From 6.1 percent of Music West's total business in August, cassettes in October accounted for 7.5 percent of the total. "If the supply were better, it would be higher." Cohen suggests that with so many stores now getting into cassettes, that those initial inventories are a factor in slowing down availability of product.

Mike Leiter at Tape Deck, GRT's experimental store in Los Altos, says 35 percent of Tape Deck's business is now in cassettes, up from 25 percent six months ago. Hardware sales, too, are improving, he says, because in the last three months Craig, Sony and Ampex models have been added to Tape Deck's cassette player line.

At Duo Records in Oakland, owner George Kassal says "cassettes are picking up real strong. Right now, for every three 8track sold, we sell one cassette. But by the end of next year we expect it to be one for one." Tapes account for 20 percent of Duo's overall volume, Kassal says, and cassettes have only been in stock for six weeks, with 200 titles available. Kassal complained of ordering RCA's full line of cassette titles, but getting "only half the order though new titles are coming through okay."

White Front Stores, perhaps the biggest tape outlet in the area, however, has not experienced any "terribly dramatic" increases, says Nick Beaver, regional merchandising manager for the chain. He anticipates major growth around Christmas. Tower Records in San Francisco, too, has not experienced a big jump in sales. "Cassettes haven't really picked up, yet," says Lou Rhode, of Tower's tape department, "but we expect improvement." A third of Tower's tape sales are cassettes, he says. Bob Beatty, manager of Muntz Cartridge City here, says cassette increases "really haven't hit this area yet, though sales are starting to pick up." Cassettes account for "less than 5 percent" of Muntz' business, he says, while 4-track "is 70 per cent of our business." Muntz carries 150 cassette titles, Beatty says, but will triple that within 45 days when a Muntz portable tape player is in stock.

### Behind This Next Album, Reprise Is Putting \$146,570. It's the



\$146,570?

You bet.

**Reprise believes the next big one is the Fifth Avenue Band.** 

Not without reason (since, as you know, Reprise hates frittering away \$146 thou).

Over there is what all this fuss is about:

### Lionel Murray Joins Pye in Budget Field

LONDON — King Stereo, the 4-track cartridge company controlled by the Lionel Murray group, joined Pye in the cut-price tápe market this week with two of its own productions. Titled "When Johnny Comes Marching Home" and "Music to Drive By," both cartridges feature the studio group, the Pete Winslow King Size Brass and retail at \$4.80. More releases from the group

Tape CARtridge

will follow shortly and be marketed in competition with Pye's Marble Arch series priced at \$4.48.

King believes home-produced material is one of the most ef-

fective methods for bringing down the present high price of cartridge product. Martin Yale, a director of the company, said. "If cartridges are going to get off the ground at all in this country, the price must be reasonable. And one of the ways of bringing costs down is to start recording your own material." He continued: "We shall aim for middle-of-the-road light music and pop product, not necessarily aimed at teen-agers, and eventually build up a catalog."

Distribution will be handled through King's existing outlets which comprise mainly gas stations.

Yale is also seeking an agreement with the American Muntz Stereo-Pak group for duplication of the company's product in this country. King already has UK distribution for selected items from the Muntz 100,000title catalogue.

Tape

Happenings

### 1. The Producers.

There are three: Erik Jacobsen, Zal Yanovsky, and Jerry Yester. Which is like The Lovin' Spoonful revisited.

### 2. The Product.

Pictured is their new album (RS 6369), it's on tape, too. Around Reprise they're calling this the most exciting new act since Jethro Tull about a year ago.



### 3. The Single.

It's called "One Way or the Other," and its number is Reprise 0884.

### 4. The Management.

He's Bob Cavallo, and he's damn good. With clients like the Fifth and John Sebastian, Bob knows how to do it.

These folk will be treated to the same goodness that got Variety to say this about the Fifth Avenue Band's L. A. debut: "Sextet...got a resounding reception. Opening night led to pleas for more, more and more."

Gibbs, a subsidiary of Hammond Corp. is introducing a line of tape players under the Ham-mond title. The line, to be sold through distributors, includes both 8-track and cassette record/playback units. ... Harvey Pool Ad-vertising, Los Angeles, is handling the Certron account. . . . Tenna is offering a 12-foot display case which holds 1.200 cartridges and 11 tape players. . . Ampex is releasing six opera cassette pack-ages, including "La Boheme" with Renata Tebaldi, "Tosca" with Bir-git Nilsson, "Daughter of the Regiment" with Loan Sutherland git Nilsson, "Daughter of the Regiment" with Joan Sutherland, and "Pagliacci" with James Mc-Cracken. Also two programs of opera selections: Joan Suther-land's "The Art of the Prima Donna" and "Covent Garden An-niversary Album." The complete operas contain two cassettes, and librettos may be obtained by maillibrettos may be obtained by mail-ing in a postcard. **GRT** has signed a three-year contract with De Lite Records for tape rights in the U.S. and Canada. . . Phil Costanzo, Lear Jet distributor, is starting a marketing consultant firm in Los Angeles. . . . Roland Olander & Co., Burbank, Calif., will distribute Ampex blank tape in Southern California, Washing-ton and Oregon. . . . Tenna is introducing a line of 8-track stereo auto players with built in clean-ing and anti-theft devices. Model R-101-C features Staar system and record feature, automatic alarm, fast forward, reverse and microphone. Model R-102-C offers the same featues except micro-phone. R-ZT-T offers the theft device and automatic eject, while R-Z2-MPX offers FM stereo ra-

dio. Lenco Photo Products, North Hollywood, Calif.. is distributing Ampex blank tape in the Western U.S. . . CBS has acquired the business and much of the assets of the Soundcraft division of Reeves Industries. Soundcraft, Danbury, Conn., manufactures blank tape.

### See RCA Into U.K. Taping

LONDON — The possibility of RCA's starting a UK tape duplicating operation is being discussed by the company. At present most of RCA's 8-track stereo product is imported from the company's plant in Rome, although a small amount is duplicated in this country by Tempo.

If the operation is set up duplicating facilities will be installed at the company's Washington, County Durham, disk pressing plant which is due to open shortly. And one of the first effects would be a "fairly substantial" reduction in the price of RCA cartridge product.

Said Alan Bull, the company's market, planning and development manager this week, "If we can get our cartridge sales up to what we think we can next year, then we shall (Continued on page 18)

### Tape CARtridge

### Sony Joins Videotape Race; Color Unit for '70 Release

• Continued from page 12

the manufacturers in supply-ing prerecorded Videocassettes to the consumer, will sell only the blank cartridges, the programming will be rented, and rental cost will depend on the number of times the program is played. The cassette is constructed with a built-in gadget which will record the frequency with which the unit is used.

Morita explained that because of the magnetic tape system employed in the videoplayer, programs on the Videocassette can easily be erased and replaced with different material. He said this innovation will result in substantial savings, and the access to a greater variety of programs, to the consumer. Al-though Morita did not disclose the actual cost of erasing one program and replacing it with another, he assured that it would be minimal.

The audio on the Videocassette is recorded on two tracks, giving the viewer a full stereophonic sound reproduction or, in the case of foreign movies, the program can be narrated in

two different languages. Sony has also developed a small, simple-to-operate adapter which can be used for recording programs, either in full color or black and white, directly from a home television set. The unit will sell for an additional \$100.

The Videocassette measures 8 by 5 inches, is 1<sup>1</sup>/<sub>4</sub> inch thick

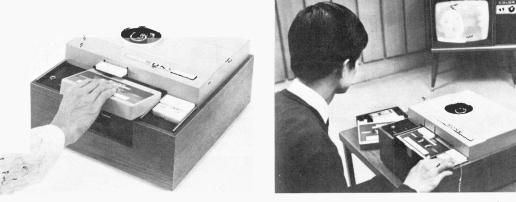
and weighs one pound. It can be stopped at any point during a program, removed without rewinding, and replaced with another cassette.

Morita has assured that his company is working on developing a Videocassette library with a wide variety of programs to be available by the time the unit is released on the commercial market. He said that Sony intends to make its facilities available to motion picture and television companies, as well as music recording firms, publishers, educational institutions and sport promoters, so that their program could be transferred to Videocassette. At least one movie company, Toho Ltd. of Japan, has agreed to make its films available to the Videocassette library

Although the Sony videoplayer is geared to the general consumer market, Morita explained that a great deal of merchandising effort will be aimed at people in remote areas where regular television programming has not yet penetrated.

Programming will be struc-tured to meet a wide variety of tastes, but the emphasis will be on informative and educational material. In the case of consumers recording their own material, Morita said that Sony processing centers will be set up around the world for the purpose of developing the film. He assured that the cost of this service will be modest.

Sony is the fourth major tele-



THE SONY Videocassette player is a simple, compact, easy to operate unit. Loading and unloading is a one hand operation, left. The prerecorded programs are screened through any standard television set, color or black and white, right, by attaching it to the antenna base.

WB's Cassettes Under

Label's Own Control

### GRT in 3-Yr. Tie With Studio 10 SAN FRANCISCO — GRT

has signed an exclusive threeyear tape contract with Studio 10 Records for 4 and 8track, cassette and reel rights in the U.S.

Initial product will be by folk singer Karl Ritchey, cast member in the San Francisco company of "Hair," and Dave Blindness and Leon's Creation, two rock acts.

vision company in the past five months to offer a cartridge-type videoplayer for home entertainment purposes. Others include the CBS Corp., RCA, and Panasonic. Among those other companies reported to have low-cost videotape players in var-ious stages of development are AVCO, Zenith, and Ampex.

LOS ANGELES --- Warner Bros. takes over sales and marketing of its cassette product Jan. 1, and will offer distributors "immediate delivery" of 740 catalog titles.

WB has been gearing up to handle marketing and sales, so that it could claim immediate cassette duplication and now shifts that responsibility to Columbia which duplicates its albums and 8-track tapes.

WB acknowledges that the manufacturing and delivery cycle has been a serious probdelivery lem in tape. To counteract this, the company plans to guarantee delivery to any dealer anywhere almost immediately upon receiving his order.

In addition to the 240 catalog titles, WB plans an additional release of 18 new cassette tapes in its January release

All details of the new cassette marketing program will be explained at the label's winter distributor meetings scheduled for the first week in January. At that time home office executives will fan out around the country-as they have done in previous years-to meet with each of WB's independent distributors. Executives scheduled to conduct these meetings include Joel Friedman, marketing vice president; Dick Sherman, national sales manager; Mo Ostin, Reprise general manager; Joe Smith, WB Records general manager; Stan Cornyn, creative services director; Don Schmitzerle, assistant to Ostin and Clyde Bakkemo, assistant to Smith.

5

By taking control of its own cassette sales, WB now controls two of the leading cartridge configurations. Muntz\_Stereo-Pak continues to duplicate 4track.

With judicious planning, WB has developed a merchandise stock to handle its initial cassette orders. The company will gradually expand its tape operations to handle the full responsibility of cassettes as well as 8-track.



A Beautiful Case for 4 and 8-Track Tapes—Holds Fifteen

The "Ten-Ten" outsells all others. A handsome carrying case with individual compartments for 15 tape cartridges. Designed to protect tapes from moisture, dust and scratches.

This sturdy case is covered with a rich black plasticcoated material and trimmed with nickel-plated hardware. Has deluxe type padded lid with silver trim and fully-lined interior. At home or on-the-go, the perfect answer to tape cartridge storing problems.





Write for information and literature on the entire line of carrying cases for all tapes and Cassettes.

AMBERG FILE & INDEX CO. KANKAKEE, ILL. 60901

### **Bell Feels LP Sales** Must Set Tape Pace

NEW YORK --- Although Bell Records is striving for si-multaneous record-tape releases, it admits to watching LP sales "for action" before issuing tape.

"You can't merely throw out tape and expect people to automatically purchase it," says Bill Mulhern of Bell's tape depart-ment. "People are becoming more choosy.'

He feels a record company can take a chance on simultaneous record-tape releases when covering an established record-selling artist. "However, it's too risky when deciding on an unknown act.

"For the most part, especially when dealing with a new group, we watch for sales action on the LP."

Mulhern works closely with Gordon Rossin, Bell album sales and merchandising manager on tape, with Mulhern following up with sales and promotion. Mulhern, who recently joined Bell, is learning the Bell distributors, both record and tape, and plans to eventually make a "on-the-road" inspection trip of Bell tape outlets across the U.S.

Bell product is being dupli-cated by Ampex, GRT, North American Leisure and International Tape Cartridge Com-pany. Ampex eventually will exclusively duplicate Bell product, beginning June 1 (Billboard, Aug. 30).

Capitol will publish all music from the kiddie TV show,

"N.R. Pufnstuf," produced by Marty and Sid Kroft. . . "Games People Play" has been recorded by 47 individuals. Lowery Music owns the copyright.

The Craig Hundley Trio has corded "Aurelia's Theme" recorded "Aurelia's mon-from "The Madwoman of Chaillot," marking a musical departure from the young jazz group's normal interests for World Pacific Jazz. The group is slated for a two-week book-ing starting Dec. 7 at the Dunes in Las Vegas. **ELIOT TIEGEL** 

### **ITCC** Acquires Modern Tape

NEW YORK - The International Tape Cartridge Corp., (ITCC) (OTC) has acquired Modern Tape Cartridge Corp., of Canada Ltd. in a stock transaction. The company has also appointed Gary Salter, presi-dent of Modern Tape, as the new president of ITCC. Salter succeeds James J. Elkins who

recently resigned. Modern Tape is a Canadian distributor of prerecorded tapes and records as well as recording equipment in the Canadian market. The company has been a distributor for ITCC since January this year. Earl Smalley, chairman of ITCC, said he believes that the acquisition of Modern Tape could add in excess of \$1,000,000 in annual sales to ITCC's operations.

### **MEET ARGENT, SON OF ZOMBIE.**



S. F. Salt apple produced to

Remember "Tell Her No" and "She's Not There"? Two very big hits by the Zombies. And then they disappeared for a while and every-body thought they'd had it. Until not too long ago when they re-emerged with "Time of the Season," a two-million selling

single that proved the Zombies were still very much alive musically. Now again it's been a long time since we've heard from them and the rumors are starting again: "Have the Zombies perma-nently gone under?" "Is it true that the only good Zombie is a dead Zombie?" Well, sorry to say, they have—although not entirely. Rod Argent, former chief Zombie, has put together a new group, ARGENT. And Chris White (another

"dead" Zombie) has co-produced the group's first album with Rod. The album displays Rod's known talents as a singer, songwriter and keyboardist supreme.

Les Zombies sont morts. Vive L'ARGENT!



CON SURVE



EPIC 2///////

@"EPIC", Marca Reg. T.M. PRINTED IN U.S.A.

### Tape CARtridge

# Sets Banner for Line

• Continued from page 12

ment known as the "loopette" player.

The "loopette" is a miniature continuous loop tape cartridge system which is designed to compete with the 45 rpm record in that it will play music from 3 to 12 minutes, and will permit rapid recording and re-lease of tapes for the teen-age market

The "loopette" cartridge will be playable in a new type tape player proposed to be made by Orrtronics by a Japanese manufacturer and, by means of a simple adaptor, can be played in existing cassette players. The device is in the pre-prototype stage.

In tape, sales of cartridges and revenues from tape royalties amounted to approximately 29 percent of Orrtronics' total sales in 1968. (Orrtronics estimates it ranked fourth among

the U.S. producers of endless loop tape cartridges in 1968.)

Sales of cartridges and tape to Orrtronics' five largest cartridge and tape customers accounted for approximately 86 percent of all cartridge and tape sales and to the largest single customer, GRT Corp., accounted for approximately 80 percent of such sales.

Orrtronics has been informed by GRT that it (GRT) is in the process of establishing its own cartridge production facilities, but that even after it is in production it will continue to purchase cartridges from Orrtronics at a slightly lower volume than in prior years.

Orrtronics does not manufacture or process magnetic tape to any appreciable extent, but it holds a patent on a process for lubrication of tape used in endless loop cartridges which produces a material amount of royalty income.

### Faraday Gets Company; Tape Surge Won't Affect LP Market Potential: Bennett

LOS ANGELES — Steadily surging sales of tape product will not affect the album market, believes Al Bennett, Liberty/UA Records president.

Tape will increase its share of the market," Bennett says, "but I don't believe this growth will be at the detriment of the disk." Within this stance, Bennett acknowledges that he is probably at odds with what he calls his "counterparts" in the record industry.

Bennett doesn't see tape hurting disk. "If you talk to the turntable manufacturers," Bennett says, "they say that their sales in 1969 exceed all other years. People aren't buying all those turntables to look at. They're buying them to play records on, and we must con-tinue to have those turntables for seven-inch disks. We can't

economically put a seven-inch disk on a tape because the production costs are too prohibitive.

While sales are moving ahead, the tape cartridge does not have the "personality" which an album has, Bennett believes. By "personality" he means the LP can be touched, examined and read from cover to cover. In doing so the customer first-hand learns what it's all about.

'There is also something about the pride a youngster has when he owns his own albums."

Tape is merely a duplication of an album because companies cannot go out and spend lavish sums to create special product

for the cartridge market. Not yet. This cautious approach is based upon Bennett's attitude

that record companies have to be very careful creatively. "To-day we have to operate and be very concerned about invest-ment on profit." The days of the "entrepreneur" as Bennett calls them are gone, he says. The emphasis is not on seeing how much money you can spend to make hits, but to financially watch yourself in the creation of product.

The independent record pro-ducer is the "lifeblood" of the industry, Bennett acknowledges, and it is through the company that his products are exploited. While Liberty/UA has not

gone into creating newly re-corded material for the cartridge mode, the company has been aggressive in repackaging music already paid for into a number of mood series. These (Continued on page 98)

### Craig Tools Up for '70 With Electronics, Tape Spread LOS ANGELES-Are you

wondering what Craig Corp., 8-track and cassette manufacturer, might have in store for next year?

Are you wondering what areas Craig will supplement its hardware line in?

For a hint, Lauren Davies, Craig general sales manager, feels the company will be very bullish in 1970—to the tune of about a 30 percent sales increase.

That's for openers. Davies sees Craig building its image as a "full line electronics manufacturer" next year and "stabilizing its line of 8-track and cassette equipment."

The company is not planning to introduce "truckloads of new products" in 1970, said Davies, but it plans to build and stabilize its existing lines.

Craig will show two new 8track units with innovation antitheft devices at the Chicago Housewares Show in January, and also plans introducing sev-eral new 8-track and cassette units at the New York Con-sumer Electronics Show in June.

For the main, however, Craig will concentrate on making a deeper penetration in the cassette home market, broadening its auto cassette line and en-

hancing its existing equipment. Next year, and for years thereafter, cassettes will find new vistas in both home and auto markets. He doesn't see the demise of 8-track, nor does he see an 8-track sales dip. "On the contrary," feels Davies, "We're adding to our 8-track equipment."

Detroit will open a new maret for cassett hardware. will an automatic reversable cassette, both on the horizon in 1970-71

"Without question there is a large market for auto cassette units at the factory level. We (Craig) feel Detroit may be planning to move in that direction when existing contracts with current manufacturers expire," he says.

Craig has one auto cassette unit available (model 3501), a stereo playback, but will broaden its auto line in the months ahead.

Also giving cassette equip-

ment a new lift will be combination units. "The marriage of cassette units with radios (obvious), clocks, counters, etc., again will open new avenues," believes Davies.

While Davies sees a large market in low-cost cassette playback units, Craig will take the "high-ground" and concentrate the bulk of its line in the \$30-\$40 range, leaving the under \$30 equipment to other manufacturers.

"Young buyers today are too sophisticated to purchase cheap equipment," he says. "They want stereo sound, good equip-ment, combination units and better quality.'

To support its marketing efforts next year, Craig has mapped out an extensive dealer support promotion campaign.

Advertising and sales promo-tion expenditures will increase next year for both radio and TV. Expenditures in the last two months of this year alone will exceed Craig's total 1968 budget. It represents an overall percent increase this year.

What Davies means, though, is that Craig is on the go.

### **Certron Maps Broader** Trade, Consumer Push

LOS ANGELES - Certron, blank tape manufacturer and duplicator, is broadening its marketing-merchandising con-cept in both consumer and trade areas.

Jack Doyle, Certron marketing director, plans to strengthen the company's merchandising position in four major markets: blank tape, prerecorded budg-et tape, duplicating and plastics.

By broadening Certron's marketing program, Doyle plans to amplify sales in the four areas. In addition to devising concepts and campaigns, he will add per-sonnel to marketing in both administrative and field capacities.

Initial effort will be in Certron's budget line of prerecorded 8-track and cassette titles. The \$3.95 Vivid Sound line will be enhanced with merchandising techniques aimed at distributors, rack merchandisers and retail

#### **U.K.** Taping

• Continued from page 15

definitely start duplicating in this country. We aim to be in with the cassette/cartridge explosion when it comes, but to get the volume of sales, we must get our prices down."

RCA cartridge distribution is handled in the UK by Ampex, Musitapes, and the company's own van sales force.

outlets. New titles will be released on a regular schedule to give the budget line imme-diacy, said Doyle.

Doyle wants to design packaging concepts for blank tape, rather than "merely throwing them out on the counter." The Vivid Sound line is packaged in long boxes.

He also wants to take advantage of promotions for the company's "impulse" sales lines, like blank tape and prerecorded music. Doyle sees Certron establishing a series of "impulse" promotions, institutional merchandising and advertising and long-range marketing.

### **President's Plane Has Capitol Tape**

LOS ANGELES — Air Force One, the president's plane has received over 50 hours of taped music from Capitol. Capitol initially provided 20 hours of taped music to United Controls, the company which manufactures in-flight sound equipment. This was later augmented with an additional 30 hours, including four of Christmas music. Selections were all made by Ernie Dominy, a special markets producer.

Capitol has also given Air Force Two the same music programming.

NOVEMBER 29, 1969, BILLBOARD

ROZINANTE ...basically it's a SNAP!



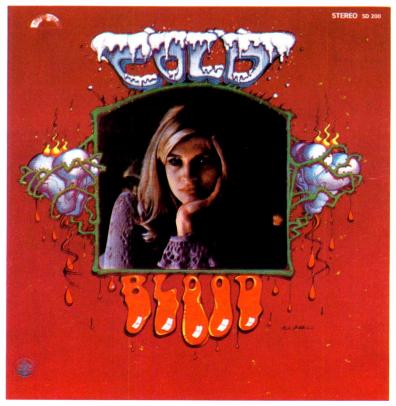
All components are in the base of the cartridge ... and the cover just snaps on . . . it's that basic!

For information, write or call:

**Rozinante Electronics Incorporated** 9135 General Court, Plymouth, Michigan 48170 (313) 455-2500

Pancho Pelsman Pancho Crystal Productions 65 W. 55th Street Suite 98 New York, New York (212) 765-1838 18

Jack Sproch Sproch Sales Inc. 3520 Broward Blvd. Ft. Lauderdale, Florida (305) 587-3792 Atlantic Records In Association With Bill Graham & David Rubinson Proudly Presents The First Album Release On San Francisco Records. "COLD BLOOD"



SD/TP 200 On Records and 8 Track Cartridges





Recorded At Pacific Recording Studios, San Mateo The Catero Sound Company, San Francisco.

# justpet

A bunch of us were sitting around our coffee table, feet up and philosophizing. About how excitement comes and goes in our business. About how, if this were Petula's <u>first</u> album or single, how we'd be feverish. And about how refreshing it is to hear it from a girl who knows how to sing.

We thought, too, you might like to get yourself refreshed.

<u>Just Pet</u>, our just out Warners album and tape, has in it not only her lates single hit: <u>No One Better Than You</u>.



& Sing-Alongs The Alpine Cellar, New York's number one fun spot! Seven hours of laughter, music and entertainment with Franzl Montan, singing host. Rudy Gerhard's Oom-pah-pah band and The SINGING MAEDCHEN IN UNIFORM. Slap dances. Lederhosen. Schnitzelbank. Waltzes and polkas for dancing.

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BEST SELLING **Tape** Cartridges 8-TRACK Weeks on Chart This Last Week Week TITLE-Artist, Label ABBEY ROAD 6 1 1 Beatles Appl **GREEN RIVER** 11 2 2 Clearwater Revival, Fantasy JOHNNY CASH AT SAN QUENTIN 17 3 6 THROUGH THE PAST DARKLY (Big Hits, Vol. II) 10 4 5 27 **BLOOD, SWEAT & TEARS** 5 3 2 6 LED ZEPPELIN II 9 Atlanti IN-A-GADDA-DA-VIDA 27 7 7 Iron Butterfly, Atco CROSBY, STILLS & NASH 14 8 8 9 4 BLIND FAITH 14 HOT BUTTERED SOUL 10 10 11

Hayes, Enterprise HAIR 10 Original Cast, RCA Victor 12 BEST OF THE CREAM Atco 13 SANTANA Columb I GOT DEM OL' KOSMIC BLUES AGAIN, MAMA 14 Janis Joplin, **BAYOU COUNTRY** 15 Creedence Clearwater Revival, Fantasy BEST OF THE BEE GEES 16 SMASH HITS Jimi Hendrix Experience, Reprise 19 THIS IS TOM JONES 18 Parrot TOM JONES LIVE IN VEGAS POPCORN James Brown, King

11

12

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CASSETTE

This Week	Last Week	Weeks on TITLE—Artist, Label Chart
1	1	ABBEY ROAD 5 Beatles, Apple
2	2	BLOOD, SWEAT & TEARS 12
3	4	GREEN RIVER 11 Creedence Clearwater Revival, Fantasy
4	5	BLIND FAITH
5	3	JOHNNY CASH AT SAN QUENTIN
6	6	THIS IS TOM JONES
7	9	BEST OF THE CREAM
8	10	CROSBY, STILLS & NASH
9	12	HAIR Original Cast, RCA Victor
10	7	NASHVILLE SKYLINE 7 Bob Dylan, Columbia
11	13	THROUGH THE PAST DARKLY (Big Hits, Vol. II)
12	8	IN-A-GADDA-DA-VIDA 26 Iron Butterfly, Atco
13	11	BAYOU COUNTRY Creedence Clearwater Revival, Fantasy 27
14	_	LED ZEPPELIN 2 Atlantic
15	15	TOUCH OF GOLD
		· · · · · · · · · · · · · · · · · · ·

4-TRACK

This Week	Last Week	TITLE—Artist, Label Weeks on Chart
1	1	GREEN RIVER 11 Creedence Clearwater Revival, Fantasy
2	2	ABBEY ROAD Beatles, Apple
3	3	BLIND FAITH 10
4	6	THROUGH THE PAST DARKLY (Big Hits, Vol. II)
5	5	JOHNNY CASH AT SAN QUENTIN 16 Columbia
6	4	BEST OF THE CREAM
7	7	BLOOD, SWEAT & TEARS
8	10	IN-A-GADDA-DA-VIDA 22 Iron Butterfly, Atco
9	9	LED ZEPPELIN II 2
10	8	LED ZEPPELIN 13 Atlantic
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NOVEMBER 29, 1969, BILLBOARD

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# Talent

### Winter Weaves Spell at Fillmore

NEW YORK—In the best test yet of rock's Pavlovian powers, Johnny Winter, the hottest rock property since Dylan, played a willing audience into complete submission when he unleashed his mind-monopolizing blues show at Fillmore East on Nov. 14. Chicago, Columbia's fine rock-jazz ensemble, and A&M's Blodwyn Pig rounded out another potent Fillmore bill.

A shocking apparition in platinum hair, Winter toed, feinted and fussed around the stage, rasping and combing the guitar strings through his fingers in great greedy grabs and runs. Woven into the thumping electric fabric of his guitar blues was his singing, more of a sound than a voice, suggesting the lyric via a garbled, primitive complaint from his gut. But when Winter plays, he takes over, becomes the guitar and his voice becomes part of the magnificent whole. His guitar playing beautifies everything he does, so his singing, delivered flawlessly between the lightning licks, is perfect by nature of its individuality. And when he puts it all together and steals across the stage like a phantom dragging his Texas blues behind him—Johnny Winter is incredibly real and compelling. Of all the reactions to the shock of Winter, lethargy is not among them and very few people can be seen howling and writhing. Most people just sit in quiet communion and stare at the white-haired magician who steals their thoughts with his music.

Joining Winter, and the group, was his brother Edgar, a future star for Epic Records. Muscular and military, Edgar stiffarmed the electric piano, alto sax and drums, working them at a runaway speed apparently common to both boys. Edgar rigidly enforced his blues under pressure rather than letting go with the feeling, though beneath his presentation lies clear talent. On "Tobacco Road" his voice was over-rich with affectations, though, once again, by overwhelming his material he often struck nerves of raw emotion. Thanks to Edgar, bassist Tommy Shannon and Uncle John Turner on drums—the electrification of Winter's hardrural blues is a milestone equivalent to the invention of folkrock. And Winter himself is so magnificent that stripped of amplification, volume, rock's adrenalized pace and even today's new super audiences, Winter would still be rock's answer to art and talent. Even in a closet. Any questions?

Blodwyn Pig, a raunchy rock quartet built around ex-Jethro Tull guitarist Mick Abrahams and tenor sax Jack Lancaster, is the best English import since, well, Jethro Tull. The group plays well-developed rock-jazz themes complex enough to hold up under listening, though their music is better for just stomping. They play a lot of music— rock, jazz, rock 'n' roll and a dash of blues—and the concen-tration from their obvious labors of love generate energy in the form of intensity. The big beat of Ron Berg on drums is further invitation to kick out the jams, kinks and cobwebs, while Abrahams' downshifting from the careening "Cats Squirrel' to the dreamy, deli-cate "Dear John" showed Abrahams to be a gunner with a gentle streak. Lancaster's screaming sax, often wailed among a mouthful of other horns, raised the pitch of the group's swinging cabaret-style rock with frantic, brassy raves. Blodwyn Pig (Blood-Win-Pig) is wild, intelligent and musical, especially in their rock 'n' roll encore, "Slow Down." "It's Only Love" and "The Modern Alchemist," their best numbers, are featured on their A&M album, "Ahead Rings Out."

Sandwiched in between Blodwyn Pig and Winter was a listless Chicago, the top rock-jazz combo. Starved for new material, Chicago merely played back their best-selling Columbia album with little enthusiasm. Complex yet seamless, the seven-man ensemble withered within the confines of their rigid arrangements which are planned rather than improvisational. Strict obedience to the record, a chore even for the group, dimmed the polish of their act, proving how boring planned perfection can be without changing the plan occasionally, or at least coloring it with new inspiration. The group, led by Robert Lamm on the keyboard and lead vocals and Terry Kath on guitar and vocals, plus their fine brass section, played their popular "Beginnings," "Question 67 and 68," "Listen" and "He's a Man," the Spencer Davis Group classic. Chicago will rebound with new material. They are too good to lay low ED OCHS

#### Rock Revival Stars Rascals & Dionne

NEW YORK—The Rascals and Dionne Warwick are among the acts scheduled for the "Murray the K Rock Revival" at Felt Forum on Friday (5). After the show, the Rascals leave for England to tape a "Tom Jones Show." Other acts at the revival include Patti La-Belle & the Bluebelles, and the Imperials.



AL BENNETT, left, Liberty/UA president, maps out new release projects with Liberty's recently acquired singer Henry Shed.

### Kaye Sees Resurgence Big Band Business

NEW YORK — "People are coming back to the dance floor." That's the opinion of bandleader Sammy Kaye who has observed a resurgence of dance interest during the past year that bodes well for a comeback of the big band business.

Kaye said that interest in dancing hit a low during the early part of the 1960's but started to perk up around 1967 and began growing at fast clip this past year. He cited his recent (Nov. 14) one-night stand at Penn-Harris Hotel, Harrisburg, Pa., as an example of the big draw a dance band can have. Kaye drew a capacity crowd to the Penn-Harris after only a few small ads were placed heralding his engagement.

At other dates, Kaye has noticed, too, that people are filling the rooms for an evening of dancing. "It's a trend," he said, "that could mean that young musicians will again seriously consider careers as bandleaders."

On the recording end, Kaye is currently on the market with the Decca album, "The Thirties Are Here to Stay." He goes into the Decca studios again Dec. 2 and 4 to record a new album that will be pegged on the contemporary sound. On his dance days, Kaye said,

On his dance days, Kaye said, the repertoire range runs to 75 percent standard material to 25 percent contemporary

### Bibb Takes Maisonette Crowd On Trip Down Memory Lane

NEW YORK—Leon Bibb's opening at the Maisonette Room of the St. Regis Hotel Nov. 13 was like a quiet stroll down memory lane. Like a parent, or a lover, Bibb took his near-capacity audience by an invisible hand and gently, like children, carried their minds back to the pre-war era of prohibition and early blues, swing and speakeasies, early jazz and the Al\*Capone boys.

The audience loved it! It was, to them, unique, gimmicky and professionally packaged. Even the younger set, unfamiliar with tunes like Louis Jordan's old standard, "Susan," "Because I Love Her," from "Follow the Boys," and Billie Holiday's, "God Bless The Child" found that they could relate to the swinging, easy, euphoria-producing music.

Bibb, an RCA Records artist, is no newcomer to the world of entertainment. It was, therefore, easy for him to avoid the pitfalls that so often beset the over-eager and over ambitious newcomer to the field. Instead of taking chances, he stayed with the tunes he knew best, presenting them with the quiet confidence of the professional. **RADCLIFFE JOE** 

### Paramount's Amber Gris Sparks at Electric Circus

NEW YORK — Amber Gris, a new nine-man band, had an encouraging opening set at the Electric Circus on Nov. 18. The unit, which is signed to Paramount Records, is together and has a steady danceable beat.

"Walkin' on the Water" was the strong opener. Here, even harmonic changes were well handled. Jerry Maevlen was in good voice on vocal. "Too Hard to Handle" was a good blues rock number. "Chocolate Pudding," "Forget It," and "Home Groan" were among the other good rockers. Amber Gris showed a solid brass section in trumpeters Harry May and Charlie Camerleri, and trombonists Louie Kahn and Glen Miller. Billy Shay impressed on guitar, while Larry Harlow was in top form on piano and organ. The importance of the group's beat gave drummer Gil Fields and bass guitarist Jerry Weiss heavy assignments along with Harlow and all came through excellently. It looks like Paramount really has something in this unit as soon as the company decides which label to put them on. **FRED KIRBY** 

### Sandpipers Come in Soft And Clear at Rainbow Grill NEW YORK—Though rain- lone femme soprano, the tric

bows have given way to air pollution, and clear days and seeing forever are only Broadway optimism, romantics can still enjoy the Rainbow Grill and a clear night with the Sandpipers vocal trio, who presented their soft pop harmonies Nov. 17. Supported by a combo and



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#### NEW YORK—Though rainws have given way to air lution, and clear days and ing forever are only Broady optimism, romantics can

Former choir boys who still key their vocals to pure Gregorian harmonies and inspirational readings, the Sandpipers add the artificial echo of amplifiers to revitalize the Beatles' "MacArthur Park." Their knack for purifying lyrics, whether in Italian, French or Spanish, reclaimed gentle pop tunes like Donovan's "Jennifer Junniper" as well as the classics from "West Side Story," which benefited from a medley timed and delivered with seamless precision, continuity and conviction. They also relit the Doors' "Light My Fire," taming it to the warm flicker of a candle.

Eight-year veterans who have held their ground in the middle of the road by nature of their smooth, rhythmic hymns, the Sandpipers bring to the classy Rainbow Grill youth with the usual youthful cliches distilled out. The result is a fountain of youth as strained and purified as spring water, but cool and refreshing going down. The group records for A&M Records.

ED OCHS

### Nice in Mixed Bag at Ungano's

NEW YORK — The mixed media style of the Nice (Immediate) drew favorable reaction from the audience at Ungano's on Nov. 16 when they made their first New York U.S. tour. A previous concert, headlined by Sam and Dave, had been postponed.

The organ dominated trio seemed to be moving more and more into the classical musicrock area, mixing up Bach's "Brandenburg Concerto" with Bob Dylan's "Country Pie" and u s i n g Tchaikovsky's Pathetique" as a crowd pleaser.

Not that the group are overly serious in their general approach—they still recognize the fact that they are a beat group. At present the classical programming is an adjunct, a nongimmicky addition that doesn't dominate. IAN DOVE After the Great Capitol Pumpkin, What?

The Great Capitol Pumpkin Pie!

### So Have a Happy Thanksgiving

(You'll Be Hearing From Us)



### From The **Music Capitals** of the World

#### DOMESTIC

#### NEW YORK

Warner Bros.-7 Arts' Everly Brothers, Turley Richards of the same label, and Danny Kalb's Blues Project II play at Felt MGM's Forum, Dec. 20-21. Orpheus appear at Baltimore's Eastwind, Dec. 30. Laura Lane plays her first New York club engagement at Dangerfield's from Monday (24) through Sunday (30). ... Decca's Peppermint Rainbow

headline Metromedia's TV special "Now and Then" on Sunday (23). Dr. Kenneth G. Dewey, director for program development of the New York State Council on the Arts, has denied any partici-pation in a reported "Peace Festival" in Arizona next year as pre-viously reported. . . Jerry Jeff Walker plays Ottawa's LeHi Boy, Dec. 16-21.

Atco's New York Rock and Roll Ensemble perform with the New

York Chamber Soloists at the Shakespeare Festival Theater in Stratford, Conn. on Saturday (6). The ensemble gives a Carnegie Hall concert presented by Sid Bernstein on Dec. 28..., MGM's Julie Budd tapes a "Mike Douglas Show," Monday (24). . . . Morty Wax Promotions, headed by Joe McHugh, have been re-signed by McHugh, have been re-signed by Don Kirshner to handle North-eastern promotion for the Archie's "Jingle Jangle" on Kirshner Rec-ords.... Crewe's Oliver has taped an "American Bandstand" for TV viewing Dec. 13. Gary William Friedman presents his "Prayers for Peace" at Temple Israel here on Sunday (23)... Kama Sutra's Sha-Na-Na makes its West Coast debut at San Francisco's Fillmore debut at San Francisco's Fillmore West in a three-day stint opening on Thursday (28).

(Continued on page 26)

### Pet Clark Blends With Waldorf's Sophisticates

NEW YORK-Petula Clark, once a mild mannered British lady singer but now a professional entertainer at home in sophisticated settings in several countries and several languages, opened at the Empire Room, Nov. 17 — "British Empire Room" she termed it, alluding to the fact that previous performers had been Shirley Bassey and Anthony Newley, part of the underpublicized British nightclub invasion as opposed to the beat revolution.

The Reprise singer presented an act that contained all her best material from the last six or seven years, all refined down

Campus

Dates

Atco's New York Rock & Roll

Atco's New York Rock & Roll Ensemble plays Slippery Rock (Pa.) State College, Sunday (23), and Robert Moore College, Pitts-burgh, Pa., Monday (24). Decca's McKendree Spring ap-pear at the University of Hart-ford, Feb. 20. Jerry Jeff Walker performs at Clarke University, Worcester, Mass., Friday (5).

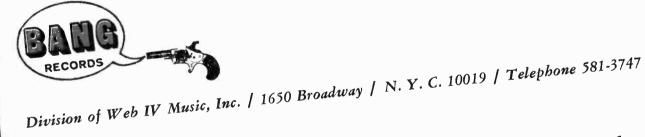
Clarke University, Worcester, Mass., Friday (5). The Hunter College, New York, Wednesday (26) features

show on Wednesday (26) features A&M's Spooky Tooth, Columbia's Flock, and Columbia's NRBQ.



TEDDY RANDAZZO VICTORIA PIKE

SINATRA SPECIAL NOVEMBER 5, 1969 kennen ander a



100,000,000 people have seen and heard the award winning Clairol commercial featuring the voice of DON YOUNG. Thousands of people have requested the original soundtrack. Now Bang Records proudly brings you this music. I love Berno The Gang at Bang SHE LETS HER HAIR DOWN (Early in the Morning) BANG #574

to smooth professionalism. She went from "Downtown" to her current song from "Goodbye a wistful Leslie Mr. Chips," Bricusse piece.

Three Beatles tunes (two bal-lads), one Charlie Chaplin, some Tony Hatch-these were the kind of writers Petula Clark chooses. She doesn't rely on the over - familiar (Once - in - my Life) type of nightclub standards and her act is improved because of this. On opening night she fought successfully a bout of IAN DOVE laryngitis.

### 

### ASCAP SALUTES FRIML'S 90TH

NEW YORK-The American Society of Composers, Authors & Publishers will present "The First 90 Years With Frim!" Dec. 7 at the Shubert Theatre. The show will celebrate the 90th birthday of ASCAP's composer - member Rudolf Friml.

Arthur Schwartz will produce the show. Among the singers performing will be Allan Jones, Dennis King, Anita Gil-lette, Constance Towers, and Clifton Davis. There will be a special salute by Ogden Nash. Friml, who will attend the "salute," will perform at the piano.

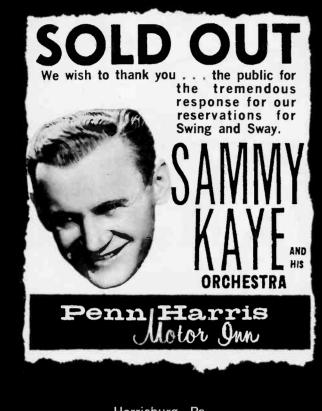
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### From The **Music** Capitals of the World

#### DOMESTIC

**Feliciano Dazzles SRO** 

House at Lincoln Cntr

Don Ho Returns to Hawaii

Ho.

Continued from page 24

Decca's Rick Nelson opens a six-night engagement at the Main Point on Brun Mawr, Pa., with John Bassette, Tuesday (25). Epic's Vivian Reed began an 11-day stand at Washington's Shore-hom Hotel New 18 ham Hotel, Nov. 18. . . . Tony Messina, Philadelphia promotion man, has purchased a partnership in A.B.E., an Allentown (Pa.) recording studio, which plans to go 16-track early in the spring. The studio currently is 4-track. Andy Hussakowsky, director of national promotion for Peer-South-ern Publishers, began a 16-day promotion tour Nov. 15. Pushes include the Ohio Express' "Cowboy Convention" on Buddah, Danny Hathaway's "The Ghetto" on Atco, and the January Tyme Enterprise album, "The First Time." Sire's Phyllis Newman has en-

gagements at Boston's Symphony Hall, Dec. 11; the New York Hil-ton, Dec. 14; the Catskill Moun-tains' Raleigh Hotel, Dec. 30; and tains Raleign Hotel, Dec. 30; and Miami Beach's Carillon Hotel, Feb. 16; and Houston's Shamrock Hilton, Feb. 26 to March 11. She appears on the "Ed Sullivan Show," Jan. 18. . . Mike Mar-tineau of Valen Booking Agency, Nemis Music and Percom Music and his wife Barbara are the and his wife, Barbara, are the parents of a new son, Jason Adam Martineau. Billy Ver Planck

NEW YORK - Jose Feli-

ciano dazzled his sold-out audience at Philharmonic Hall

Nov. 14 with his incredible vo-

cal and instrumental conjuring of place and circumstance in

all its sunshine and shadow, joy

and melancholy. An ingratiating

sense of humorous understate-

ment in his approach to material

belied the intense energy that

somehow made definitive, or certainly memorable, his interpretive vision of any type of

Opening with his controver-sial rendering of "The Star-Spangled Banner," an arrange-

ment which created a furor at

the 1968 World Series among

those unwilling to accept re-

spectful improvisations of sin-

cerity, Feliciano scampered mischievously into "High-Heeled Sneakers," thus setting off on a

many dimensional journey of

moods. The anguish gener-ated in "By the Time I Get to Phoenix" became a wistful

sorrow in the troubador quality of "The Love Theme From Ro-

HONOLULU-Don Ho re-

turned to Duke Kahanamoku's

Nov. 13 fresh from his Las Vegas International Hotel en-

He's mellowing, to be sure.

He's smooth in his own crude

way, and people are lining up -all the way, from Duke's in

the International Market Place,

to Kalakaua Avenue-to see

His innovative show now

evolves from two stages at

Duke's. Ho is on the smaller

stage, the larger one houses

his 13-piece orchestra conducted

by John Todd and his singing

Ho's spotlight Lee Anderson,

trio, the Elsner Sisters.

gagement.

him

music.

scored a TV film, "Wilderness Road." . . Sid Woloshin recorded worldwide spots for Pan Am in Rome in French, Italian, German and Spanish.

Columbia's Tony Bennett gives a concert on Friday (28) at the Westchester County Center, White Plains. Other scheduled concerts cliude Stanley Theater, Jersey City, N.J., Tuesday (2); Kleinhans Auditorium, Buffalo, Saturday (6), two shows; and Auditorium Thea-ter, Rochester, N.Y., Sunday (7), two shows Benett ones a ones a ter, Rochester, N.Y., Sunday (7), two shows. Bennett opens a one-week engagement at Hollywood's Diplomat Hotel, Dec. 23.... United Artists Music Group has started a major promotion for the title theme of the National Gen-eral film "Day of Anger," which has been cut by Leroy Holmes on United Artists and Enoch Light on Project Three.... Ted Cooper signed an extension of his prosigned an extension of his pro-duction contract with Mercury, where his first project is "Holly Go Softly" by the Magnificent Men.

GWP's Janice Harper opens a three-week stint at the Copacabana on Thursday (27). .... Columbia's on Thursday (27).... Columbia's Johnny Mathis will have the first lyric version of the "Midnight Cowboy" theme, co-published by United Artists Music Group, who also will hit with Barbra Strei-sand's Columbia single "What Are You Doing the Rest of Your

meo and Juliet," which was then scuttled in the raucous hoot of "Muleskinner Blues," but again

refocussed in the soaring lament of "I'm Never Gonna Fall in

Perhaps the richest proof of

Feliciano's dramatic intuition

were his vibrant and haunting

instrumental guitar versions of

"The Love Theme from Romeo

and Juliet," "Zorba the Greek," "Malaguena," "Guan-tanamera," and "Black Or-

pheus," performed with breath-

taking virtuosity; a vocal excursion into "A Day in the Life" was equally arresting in the har-

Further delighting his au-

dience with dynamic vocal treat-

ments of "Mari Savia," soon to be released as a single, "Sunny"

-enhanced by flame-like re-flections off his guitar-and "Take a Letter Maria," the

RCA recording artist was sum-

moned back with a standing ova-

tion and graciously obliged with his enthralling "Light My Fire." ROBIN LOGGIE

formerly of the Tommy Sands

Show, in a "Hawaiian Wedding Song" duet. Miss Anderson also is "one of the girls" in a six-

member line of wiggly Tahitian

dancers, but her true form

shines (vocally and physically)

when she does the solo with

replay of familiar, but fresh surprises. The rituals of audi-

ence participation-first the an-

niversary couples, then the

grandmas—still provide a sense of involvement. Ho's lethargic

image of the past is gone; he's

concerned, comforting, and

consoling in a likeable manner,

putting more bite into his bark

Otherwise, the Ho show is a

monic tension evoked.

Love Again.

calist with the Rotary Connection, will record for Chess on her own. below the second Life" from the United Artists film "The Happy Ending," which will get full UA promotion.... RCA's Marilyn Maye is including Gladys

Signings

John Cacavas, conductor, com-poser, arranger and director of publications for Chappell & Co.,

Inc., has signed a recording con-tract with Metromedia. Stone-henge, a West Coast rock month. Janice Harper to GWP in

Hamilton to American Internation-

al with his debut single due in January. . . . The Visitors joined

Tangerine, where Len Jewell will Big Al Downing &

The Brothers to Greenleaf Artists Corp. for booking. . . . Philos-opher Alan W. Watts signed with

Together for a series of spoken word albums. Court Davis, Philadelphia rock vocalist, inked by Anthony Messina of Antone Management. Charlie Brown, witarist for Brodwavis, "Hair"

Management, Charlie Brown, guitarist for Broadway's "Hair," has been signed to Polydor by

Anjoan

Actor Judd

a three-year pact. . . signed with ABC. . . .

Whelley's "Sing Me a Tune" in her club and theater dates.... Randy Warner has joined the Warner Brothers as their road manager. The group has 14 weeks lined up in Miami Beach before five weeks in San Juan. The group is handled by Emko Talent Associates Corp. FRED KIRBY

#### LAS VEGAS

Danny Thomas joined with songstress Phyllis McGuire to open officially the new 24-storytall Harrah's Reno in a joke and songfest that kept the 400 patrons happy. ... Miss McGuire, backed by the George Hernandez orchestra, rolled through a long list of standards with a voice that was both mature and loud. Comedian **Bob Hope**, making

his first public appearance on a Las Vegas stage, joined a bat-talion of other celebrities to give singer John Davidson a sendoff on his Hotel Riviera stint Nov. 11.

.... Country singer Eddie Cash has returned to the Merri-Mint Lounge in the Mint Hotel, joining the Summer Winds and the Suzi Arden Show. Entitling his own show "A World of Music," he tackles every facet of music from country to grand opera.

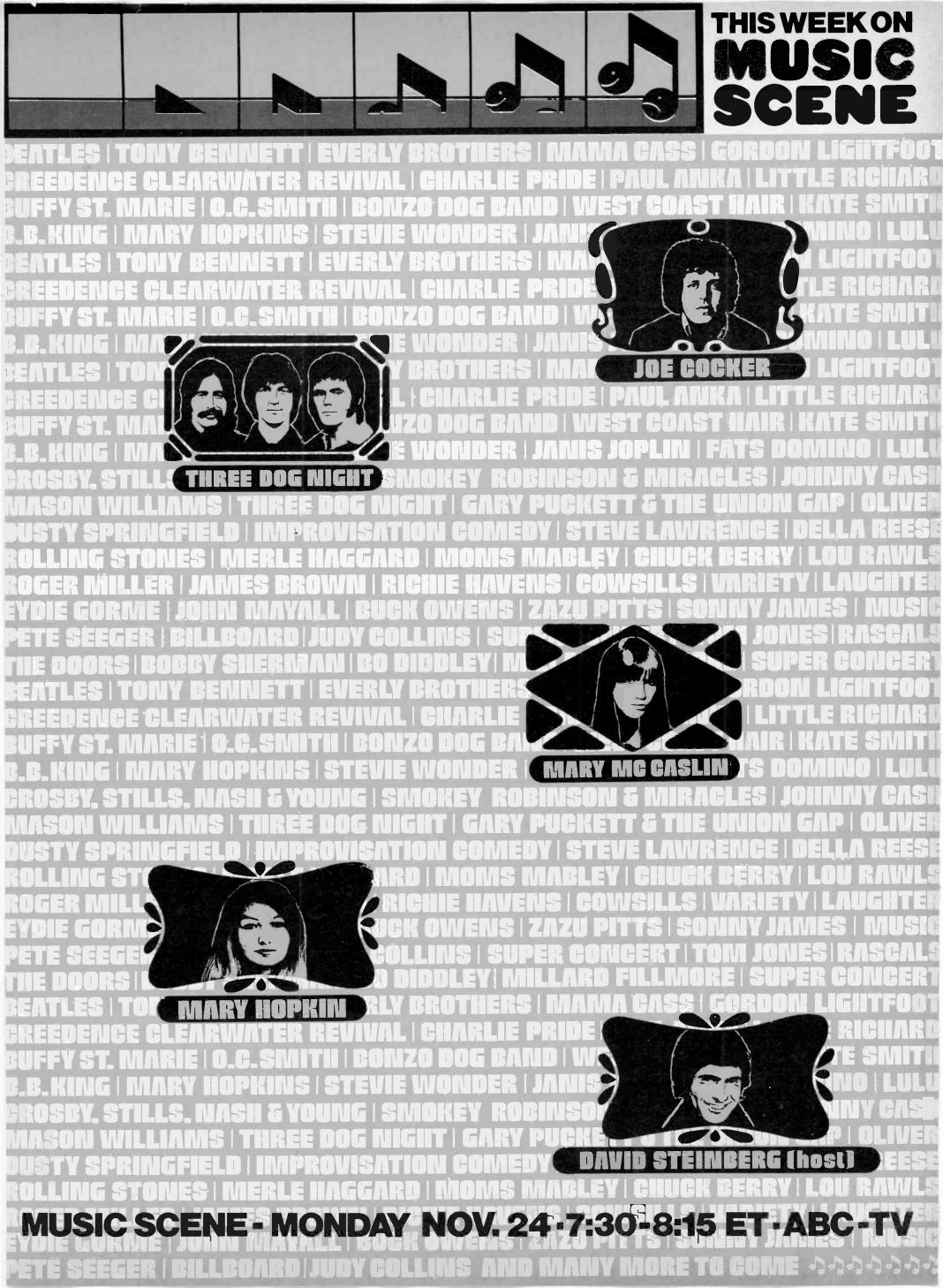
Phil Flowers and the Flower Shoppe made their debut at Cae-sars Palace in the hotel's Roman Theatre. Returning on the same bill with Ernie Menehune and his Hawaiian music - makers. They joined comedian Woody Woodbury and jet-set singer Monti Rock. Capitol recording star Bobby Austin took the bandstand to switch the Palomino Club in North Las Vegas back from a soul music posture to c&w. Jean Terreill is slated to replace Diana Ross & the Supremes when

Miss Ross splits in January to solo.

Kapp recording star LeRoy Van Dyke has returned to headline the Sahara Casbar Theatre for two weeks. Kapp has scheduled Van Dyke's "Anne of a Thousand Days" and "Auctioneer" for re-issue as singles. Phil Harris Days' and "Auctioneer' for re-issue as singles. ... Phil Harris back at the Frontier Hotel with co-star Harry James is giving "A Boy Named Sue" a new life. They are backed by the Kids Next Door. ... Reservation requests have already begun to pour into have already begun to pour into the Las Vegas International in anticipation of Elvis Presley's slated stint in late January. Nat Jacobson, owner of Kings Castle at Lake Tahoe, plans to bring top name entertainment when his casino showrooms opens in June, 1970.

WAYNE HARADA

TOM WILSON





### Dexter's Scrapbook

#### By DAVE DEXTER JR.

HOLLYWOOD—Delving into the far distant past for rarely published incidents pertaining to the early days of the record industry —for a forthcoming special issue of Billboard—the tearful story of how one of the world's most recognizable trademarks originated has somehow evolved even though we were soberly seeking other subjects.

**Not Victor's Property** Everyone older than 30 remembers the Victor dog, Nipper, and the slogan that accompanied his likeness on millions of labels and pieces of advertising material: "His Master's Voice." But Nipper actually never was the Victor dog. He was strictly a British pooch, owned outright by London's Gramophone company, a flourishing little firm that was destined to blossom out and become one of the more profitable properties of England's powerful EMI complex out in the green suburbs of Middlesex.

The mark was born in complicated and possibly maudlin circumstances. Elderly Marc Barraud one fine day resigned his career as a topnotch London theatrical designer and then spent his time in his Gloucester Place apartment reading, sacking out and playing his hand-wound phonograph. Nipper, his loving white terrier, sat at old Marc's feet, deeply affected by the music. A Dan Donovan vocal of "After the Ball Was Over" rated the heavy spins, and the considerate Barraud was moved to place the turntable—with its awkward "horn" speaker-down on floor level, the better for his canine to dig.

Nipper invariably cried real tears every time Donovan's high Irish tenor spun off the primitive shellac grooves, and he (the dog, not Donovan) would move over to his master's trousers, give 'em a tug and pitiably beg for more plays. But one night Barraud sat in his chair like stoned, 'cause he was suddenly deceased and incapable of winding his phono. Nipper sat down and wept some more. Copiously, this time.

#### Nipper's New Master

Now comes the pathos. Marc's brother Francis inherited the phonograph, the clumsy big speaker, Dan Donovan's tear-provoking pipes and Nipper. An artist, brother Francis was sentimentally moved to paint a sizable portrait of his late brother's neurotic mutt at a dismal time when little Nip would neither eat, drink, weep, bite the tires of passing taxicabs nor even pause at the base of a tree. He was pining away, you see, not only for his dead master's stilled voice but also for Donovan's. A neighbor later got around to hipping Francis about the terrier's terrible hangup and sure enough, as Donovan resumed lurching around at 78 rpm again, the Barraud hound's ears quickly erected as of old and Francis' oil painting eventually emerged as his masterpiece.

Pleased with his work, the surviving Barraud split on over to 31 Maiden Lane and proudly unveiled his canvas to a William Barry Owen, an art connoisseur who moonlighted as managing director of the small but promising Gramophone waxworks, and vice versa. With a modicum of enthusiasm, Owen agreed it was classic art and in the same breath ordered the sensitive Francis to brush out the phonograph, paint it over with a competitive machine-an equally unattractive gramophone-and return later for a possible deal. He also demanded that the shiny black "horn" speaker be erased and replaced with a shiny copper speaker. Inspired by Mr. Owen's enthusiasm, and grateful for being

allowed to keep Nipper in his picture without changing him into a snarling Sumatran orangoutan, Barraud jogged all the way home and completed his commission in no more than six or seven months. Not once did he complain that the feeble gaslight left his eyes bloodshop and semi-blind. Nor did he regret the long days without food, the absence of booze and the chummy, stuffy atmosphere of his flat in which he was cooped up with the dog for days and nights on end.

#### **Owen's Words Still Quoted**

Months later—and by then it was 1899—a haggard, emaciated but hopeful Francis banged the knocker at 31 Maiden Lane and meekly asked to show his canvas again to Mr. Owen. Still quoted in the United Kingdom 70 years later, Owen's words will forever be inscribed in the industry's archives. "This dog (the animal, not the picture) is a symbol of fidelity," he said, "and this can also be a symbol to us . . . of fidelity in sound." Owen then purchased the portrait and the nifty "His Master's Voice" tagline on the spot with a purraful of fresh nounds and nance purseful of fresh pounds and pence.

Americans needn't snicker over the Barraud-Owen story. It wasn't until the 1950's that we smarted up over here and started using the same tired, archaic "fidelity" pitch in a jillion sales cam-paigns. "High Fidelity" swiftly became hi-fi; millions of dollars were harvested by artful huckstering of 33 rpm albums and complex, mysterious new phono units replete with woofer and tweeter appendages.

#### Victor Dropped Trademark

Mr. Owen's firm in 1901 daringly entered into an alliance with the promising new American concern, Eldridge Johnson's Victor Talking Machine Co. Johnson employed the likeness of Nipper on everything coming out of the busy Philly-Camden plant. Wet-eyed little Nip became the "Victor dog" all over the world except in the United Kingdom and India, where the government to this day allows only EMI discs to be peddled. When EMI took over control of American Capitol in 1955, Victor—by then owned by RCA—reluctantly abandoned the blubbering little white pup. There remains today an excellent label known as "His Master's Voice" in Britain (and as "La Voce del Padrone" in Italy) but if ever it is introduced in the USA then its sister Capitol company would presumably enjoy first refusal rights to its operation. Plus the use of the lachrymose terrier as well.

What finally happened to him? Our correspondence with London and our rapping with Yankee old-timers so far hasn't produced much in the way of details as to Nipper's death and interment. But one thing that we did learn about Nipper shocked the hell out of us. "He" was a bitch!

### **Garner Tour** Of Europe in April-May

NEW YORK - A tour of Europe in April-May of 1970 is in the works for Erroll Garner. Included will be concerts and television dates in Switzerland, Germany, Spain, Italy, France and Scandinavia. Dates are now being set with Garner's management representative, Martha Glaser.

Garner's management also is in talks with English sponsors about a series of dates in the U.K. to tie in with the European dates. Garner is switching from the Davison Agency sponsorship in the U.K.

Garner also is on tap with offers to appear at the Ade-laide, Australia, Arts Festival in March 1970. The pianist plans to take a trip to Japan in De-cember or January as a "tourist," during which contacts will be solidified for Japanese dis-tribution of his Octave Records product, and meetings will be held with music publishers in Japan to arrange a sub-publication deal for Garner's original compositions. This will be Garner's first trip to the Orient.

### **Rodgers Crashes** Through in Same Old Style

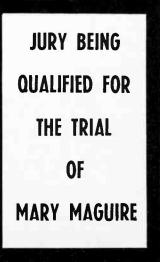
LAS VEGAS-Only one year after a near fatal crash on a Los Angeles freeway, singer Jimmy Rodgers captivated more than 1,100 first nighters in Caesars Palace Circus Maximus

Still somewhat shakey and jittery, Rodgers displayed a voice that was surely as solid as ever as he breezed through 'Kisses Sweeter Than Wine,' "It's Over," "Maria," and "I'm Happy.'

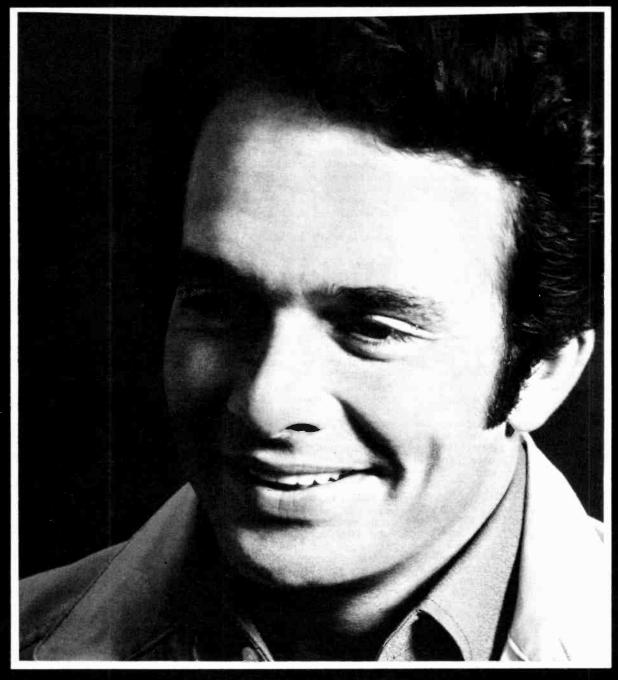
Backed by the Nat Brandwynne orchestra led by Eddy Samuels, Rodgers registered solidly with a medley of "Gentle On My Mind," "Phoenix" and "Honey." And, he brought a solid round of laughter with his own composition, "Flying Saucer Song.

Other songs included "Honey-comb," "Child of Clay," "Water Boy," and "Cycles." Those who predicted Rodgers' career had ended in the crash could not have been more wrong.

TOM WILSON



# "Okie From Muskogee"



A double-barrelled hit! Topping the country charts and now on its way to the top in pop. Merle Haggard is right on target with "Okie From Muskogee". #2626



# Radio-TV programming

### Van Camp Appeals Directly To WSB's Atlanta Listeners

ATLANTA - Rather than calling record stores, WSB goes directly to its listeners to find out what type of music and what records they want to hear. Guiding the music policies of the station is Bob Van Camp, who has hosted the 6-9 a.m. show on the 50,000-watt sta-tion for 23 years.

Working a 12-hour day, and keeping in close touch with general manager Elmo Ellis on the overall "sound" of the station, Van Camp believes in balance. The unknown record is backed with the known. The novelty tune with a record that is beautiful, the instrumental record with the vocal, the small group with the orchestral record. Every hour starts off with a "show opener" type of record.

The key to the popularity of the easy listening station, No. 1 in the market even during the heyday of Top 40 formats, rests not only on sound pro-gramming concepts, but on identifying itself strong with its listening audience. This is done in many ways. One method is through a 10-11 a.m. program each day. Monday between 10-

DALLAS - Original pro-

gramming concepts innovated in

the Dallas market by KVIL aim

to broaden rather than restrict

the usual middle-of-the-road ra-

dio format. The "contemporary MOR" format of Ron Chap-

man, operations director, spans

a gamut of musical styles, from

Barbra Streisand to Bob Dylan

to Aretha Franklin.

IBS SEEKING

DISK EXHIBITS

panies wishing to exhibit at the

31st annual convention of the

Intercollegiate Broadcasting Sys-

tem April 3-5 at the LaSalle

Hotel here, should write Michael

Wm. Kohlstrom, vice president of Planning and Development,

Intercollegiate Broadcasting Sys-tem, Biddeford, Me. 04005.

**By CLAUDE HALL** 

11 a.m., WSB plays various records by artists and lets the audience vote via phone on their favorite artist. On Tuesday during this hour, listeners are invited to request their favor-ite records. Wednesday, WSB plays 10 new records and lets listeners vote on their favorite (the winning record is added immediately to the station's playlist). Thursday, listeners are again allowed to request a record by their favorite artist; they name the artist, the station picks any record it wants by that artist. Friday, the top records are aired. 'Instant Requests'

Instant requests via phone are aired 1-3 p.m. each day. WSB staffers make 30 calls a week, at random from the phone book, to ask what song or artist the person on the other end of the line prefers.

And, in addition, WSB works with the local Welcome Wagon service; their hostesses ask each time they visit someone new to Atlanta who their favorite artist is. "All of this information

comes to my desk each day,'

**By MARGE PETTYJOHN** 

**KVIL** Widens MOR's

said Van Camp. And from this data, Van Camp makes up the day's playlist. The WSB playlist is constantly changing; he never waits on a record, but adds it immediately if he thinks it fits the WSB sound. And the WSB sound is pretty difficult to pin down. It ranges from Blood, Sweat & Tears to Tom Jones. "In fact, Tom Jones is the most popular artist with Atlanta listeners at the moment Atlanta listeners at the moment. He's running 20 percent ahead of Dean Martin." Glen Camp-bell is also very big in Atlanta. 'Three a Day'

WSB introduces three new records a day, one of which is played every hour, so a new record gets exposed about once every three hours. The station is constantly being told by record distributors that it plays more new records than any station in the city, including the Top 40 outlets and Van Camp is constantly hunting for more. Not because of any special desire to help record companies sell records but just to bring its listeners as much new music

as possible in combination with

what it wants to hear.

Highway



WYLD AIR PERSONALITIES TURNED out in force for a concert featuring the Temptations. Motown Records promotion man Weldon McDougall looks on at left. Temptations are in tuxedos, with Groovy Gus, George Vinnett, and Walt Boatner standing in front, from left. Temptations drew a packed house at the Municipal Auditorium in New Orleans.

# Selling Sounds

What's doing among the major music houses. Items should be sent to Charlene St. Croix, Billboard, 165 W. 46th St., New York, N.Y. 10036.

#### WEEK OF 17-21 NOV.

#### CINEMA-AUDIO INCORPORATED RECORDING STUDIOS, MANILA

SCHEDULE FOR THE WEEK OCT. 20-25/69

- Oct. 20 • Studio A—Adtrade Inc. had Mr. Noel Gaoat recording for them a jingle for Union Chemicals, Inc. (Aji-no-moto). Felipe de Leon recorded a political jingle.
- Studio B—Johnny Cheng, the head of Jonal Records recorded two 45 RPM records sung by Jeanne Young, a popular film and sang actress.
- Oct. 21
- Studio A—Atlas Promotions recorded a jingle for Philippine Detergent Products in 60 & 30 seconders under the supervision of Eric Cellis.
- Studio B—Sterling Products recorded a jingle—Cortel Product for Rodio Commerciol.
- Oct. 22 Studio A—Orly Ilacad who heads Vicor Records recorded singer Merci Molina for one 45 RPM record; for release.
- Studio B—Jonal Records recorded Jeanne Young together with the Parentelas, a local vocal group for an LP which they are currently making.
- Studio C—Adtrode Inc. recorded ogain for Union Chemicols.

Oct. 23

- Studio A-Rafael Corrales, manager & executive of Pilgeora Records recorded 2 songs sung by his sister, Pilita Corrales, popular TV & movie personality; original composition of Boy Daza, Jr.
- Studio B—Vicor Records had Helen Gamboa recording a song for releose; dubbing & mastering was also done.
- Studio A-Mastering & leadering for Vicor Records was done.
- took over the studio afterwards and recorded the last few numbers for their LP which is going to be used as a give-awoy on Christmas.
- Studio A—Home Industries recorded Mila Garcia. She was backed-up by the Moonstrucks group.
- Studio B-Buddy De Vera, manager of Alpha Records had very popular movie personality, Nora Aunor recording Christmas carols for an LP which is going to be released in the market in time for the Christmas season.
- Oct. 27-31/69 Studio A-Buddy de Vera of Alpha Records supervised the instrumental recording
- Studio B-Freddy Cochran of the Manila Broadcasting Company recorded Station
- Studio C-Mr. Luis Lee did some mix-down and mastering.

Oct. 28

60 sec. Radio commercial for Mobil Oil Super.

- Maridad Goce for a stereo release.
- Oct. 29 • Studio A—Admakers-Dentsu Phils. had Joe Alayo recording for them 60's, 30's
- Studio B—Wilerar's Records headed by William Leary recorded an LP using the 8-track machine. Singer was Edgar Mortiz, a new Find. The LP will be released by Vicor Records.

- some editing afterwards.
- Lumberjack group to be released under their lobel. They recorded on 8-tracks.
- songs in the Visayan dialect to be released in 45 RPM.

Rather than confine its listruth a cross between Top 40 and MOR, he said, with the teners' tastes to a steady diet emphasis on Top 40. The new KVIL, formerly a Top 40 station, went on the air Christmas Day 1968, as a new property of Sovereign Broadcast Corp., which also owns 24-hour modern country CHICAGO - Record com-KRAM in Las Vegas. Chap-

> Dallas market, faced the major problem of erasing KVIL's image as a teen-oriented radio station.

#### Show in 1965

man, a 10-year veteran of the

"Irving Harrigan" of The KLIF for six years, Chapman began WFAA-TV's "Sump'n began Else Show" in 1965, a weekday

the north Texas area during its two and one half years. "Many of Dallas' young adults grew up with me," he observed. It is his opinion that young adult lis-teners will receive better an adult format that includes "a little rock. That doesn't mean you turn square at 21," he said, "but you may expect a little more sophistication and a little less rock."

Rather than playing the "most popular" records, the KVIL staff devotes considerable time and effort to keeping the sta-tion's playlist brisk but "con-stantly current." The playlist doesn't "rate" records; it just shows the ones the station is playing.

"We're not in the business of breaking records," he said. Thus many good new releases get airfor their musical merit play and ability to appeal to a youthful, sophisticated audience, rather than for their position on a sales chart. Commercial load is limited to 12 minutes per hour.

But Chapman is also the first to admit that KVIL has not yet "overcome." A 1,000-watt directional AM station that operates 6 a.m. to sunset, KVIL market influence is limited. The station's 24-hour 119,000-watt twin holds the key to KVIL's future because of the recent upswing in sales of AMFM sets.

"There is no way we're going to be No. 1 with KVIL. We're just a drop in the bucket.

'But when we went on the air, KVIL's ratings were zero. In the second month of operation, the station pulled a 10 for the mid-day on Hooper (KVIL AM and FM simulcast 6 a.m. to sunset). Since then, we've fluctuated between 5 and 10, and demographically we have shown up No. 2 in town (Continued on page 76)

'Garroway Show' Going Into Syndication Nov. 24

BOSTON — The "Garroway Show" hosted by Dave Garsyndication roway goes into Monday (24). The show, under the name of "Tempo/Boston," has been on WNAC-TV here since last April. RKO General, owner of WNAC-TV, will syndicate the weekday morning hour show, Syndication will be "live." The Boston show has already become a prime showcase for record acts.

First market Garroway, once on network, will venture into is New York, where he will be seen on WOR-TV each weekday morning at 10:30. Under a unique arrangement, stations wishing to program the Garroway show only have to pay line charges from the nearest carry This means, for example, pick up the charges from New York, not from Boston. The show is being produced under the supervision of Forest L. Fraser, vice president of programming for RKO General, WNAC-TV gen-eral manager Willaim McCor-mick, WNAC-TV program manager John Quigley; executive producer Rick Rosner, and pro-

ducer Stu Billett. Among the artists who've appeared on the Boston version of the show were Erroll Garner. Robert Goulet, and Theodore Bikel.

Oct. 24

### • Studio B-Mastering of Pilita Corrales' previous recording. Liberty Flour Mills Oct. 25

- of the background music for Nora Aunor, which she will sing at a later date.
- Identification time checks and Station breaks for MBC's channel 11.

Studio A-Grant Advertising, Phils. had Jackie Cordoba recording for them a

- Studio B—Fil-Homes Record Co. headed by Mr. Emiliano Gonzales recorded
- & 10 sec. Radio commercials for the Tancho Tique Corp.
- Oct. 30 • Studio A—Tony Mercado did some mixing and editing for a 30 min. documentary.
- Studio B-Ricky Gonzalez voiced a commercial for Yabut & Associates.

Oct. 31

- Studio A—Grant Advertising Phils, had Jackie Cordoba supervising a 30 & 10 sec. Radio commercial for the Manila Wine Merchants. Wilear's Records did
- Studio B—Luis Lee of Playtex Record Co. supervised a recording done by the
- Studio C—Vicor Records under Orly Ilacad recorded Max Surban. He sang two (Continued on page 32)

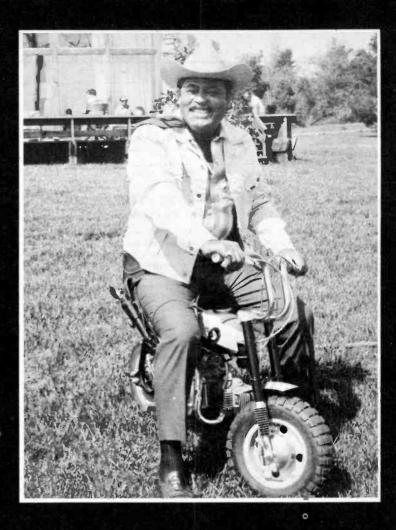
NOVEMBER 29, 1969, BILLBOARD

Dave Brubeck, the Beatles, Three Dog Night, Ray Anthony, Rotary Connection, Tammy Wynette, Tony Joe White, Tony Bennett. It's an "everything format" which Chapman describes as "tight, crisp, with a touch of personality." It is in

bandstand-type show which was the highest rated of its kind in of tranquil music, KVIL's sound includes a wide array of art-ists such as Astrud Gilberto,

# **Ride the LP herd** with the top trail bossthe great **ARTHUR** PRYSOCK

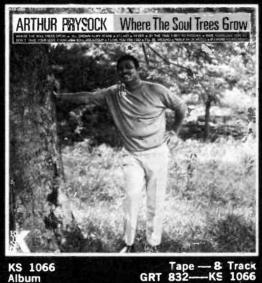
(Now Tall In The Saddle For King Records)



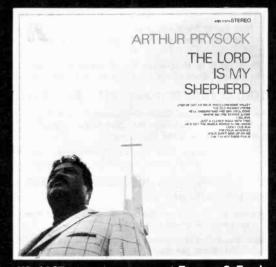
### Join the Sales Drive for a Round-Up of New Action Albums







GRT 832---



KS 1067 Album

Tape — 8 Track GRT 832 — KS 1067

### HIT THE SINGLES TRAIL STOCK JUST O PRYSOCK THREE **RIP-SNOP**

"GO AHEAD AND FLY HOW DO I TELL HER" # 6279 KING **"THE 23RD PSALM I BELIEVE** NING DLIL KING # 6276 "SAVE YOUR LOVE FOR ME IF I WERE YOUNG AGAIN"



STARDAY \* KING recording and publishing companies inc. Executive Offices: P. O. Box 8188 3557 Dickerson Road Nashville, Tenn. 615/228-2575 37207







#### • Continued from page 30

#### MAJOR RECORDING COMPANY (MRC RECORDS), VA.-(703) 942-1969 (Margie F. Major reporting)

- Joey Davis of Nelson County, Virginia recorded this week a song he wrote about the Camile Flood disaster in his community that took the lives of over 100 county residents. The By Pass was disliked by the people because of the business it took from their town. When the flood came the only place a rescue plane could land was on the "By Pass." Real strong story. Flip side is also strong. "It Takes A Lot Of Love" written by Bennie Caudill. Publishing handled by Dooms Music Pub. Co. a subsidiary of Major Recording Co. Producer was Carroll Durham, Recording Engineer-John Major. Staff musicians were used.
- The Charity Singers, a fine, up-coming, gospel group from Roanoke, Virginia cut 12 sides of carefully selected oldies for their first stereo album to be released by Major Recording Company (MRC Records) Producer and recording engineer was John Major.

#### KALEIDOSCOPE STUDIO, Hamden, Conn. (David Speer reporting)

- New Joy taped 4 originals for Kaleidoscope Music, was produced by Dave Speer.
- Client was Long Wharf Theater. Sound track for touring production of "Pinnochio," original music composed by Gordon Emerson. Remote engineering by Jim Michmerhuizen.
- Bob Gardner cut an album of Irish tunes for release on his own label.

#### TRITON COUNTY PRODUCTIONS, Pa.--717--273-8547 (Charles Schaffer reporting)

 W-A-H-T Radio announces the release of its DJ Frankie Dee new 45 Heart/1 Started Lovin' You Again on the Triton Label. Modern country sound from Lebanon, Pa.

### GAVIN & WOLOSHIN, INC.-(212) PL 1-6020 (Sid Woloshin reporting),

- Burger King—4 radio spots of :60 each. Each spot was done with a different type approach—one as contemporary march, one c & w, one "Archies" flavored and one dixieland. Spots were done for the Southern market. Marc Fredericks handled for B.B.D.&O. Writer was Bill Stone. Recording was done at 6 West.
- 757 Pan Am spots. Did two radio spots. Wyn Walshe produced for J. Walter Thompson. Tommy Newsome did arrangement. Recorded at Aura Recording.
- Elektra—Incredible String Band and David Ackles new Albums. Spots done for FM in stereo. Hastings Baker produced for Elektra. Recording was done at 6 West.
- Breck—one :30 TV spot. Al Ham wrote theme and arrangement. Recording was done at Media Sound. Stan Noble produced for S.S.C.&B. Advertising Agency.

BALDWIN SOUND PRODUCTIONS, INC., PA.--(717) 766-0787

- The Hydraulic Peach recorded California Dreamin', (I Know) I'm Losing You, and This Has Got to Stop. Producer was Kirk Bruner, agent Bruce-Rohrbach & Co. and the engineer was R. Gene Eichelberger.
- The Soul Possessions recorded Love That's Lost, and Stone Fox Woman. Agent The Ralyn Company, and the engineer was R. Gene Eichelberger.

#### RENZY PRODUCTIONS, INC., N.Y. (212) 765-2539 (Joe McGovern reporting)

- One recent project has been arranging and composing a TV Film commercial for Tang to be produced by Tintinnabulation, Inc.
- Another project has included arranging and composing a TV Film commercial for Right Guard, the theme for the "Great American Coverup."
- Some earlier works were arranging of Bobby Hebbs standard "Sunny," Keiths 98.6, and Jay and The Techniques "Apple Peaches Pumpkin Pie."
- Renzetti is currently co-producing an album series with Wes Farrell.

#### CALTEX OIL

 Chico Hamilton created and produced the music for six animated cartoon TV spots for Caltex Oil. Alan Gordon was agency producer for Benton & Bowles.

#### VALTRON RECORDING STUDIO, Montana—442-0734 (Lester Liedle reporting)

• Last week, 4 sides were cut by Missoula, Mont. hard rock group YELLOWSTONE. The group also arranges and produces all of its own sessions. Label these will be released on is Mile-High Recordings (previous release on Mile-High Recordings by Yellowstone that saw regional success was "One Sunny Day" and "Rough Ryder"). Tunes cut during this last session were: "Things I Do For You": "Feel Alright": "All Night Long" and "Hey Baby."

#### ARDENT RECORDINGS, INC., Tenn.--324-5368

- Cosimo Matassa and Larry Jones of New Orleans mixed their masters on a new group: the Salt, from that city. Mr. Matassa is known for his part in producing famous hits by Barbara George ("I Know"), Ernie K. Doe ("Mother-in-Law"), Benny Spellman ("Fortune Teller"), and Aaron Neville ("Tell It Like It Is") and others.
- Willie Mitchell of Hi Records mixed down his production on Johnny Robinson for Epic Records. Johnny Robinson is managed by Sly Stone of Sly and the Family Stone.
- Larry Robinson of Kennett, Missouri produced a Jewel-Paula session on John B. Noble, who is a well known regional night club singer.
- The Bar-Kays ("Soul Finger") from Stax Records recorded a 30 minute sound track for the syndicated late-night "Swing Shift" TV show. In addition to their own material they do back up sound tracks for the other stars on the show, Carl Sims and the Newcomers.
- Don Nix successful new producer for Stax Recordings, just completed production of an album by a new Jazz-Rock group named Dallas County, who are, appropriately, from Dallas.
- Hub Atwood and Hopkins Hallman of Pepper-Tanner recorded several commercials for Mark II cologne for men and other products.

#### NATIONAL RECORDING STUDIOS, INC., N.Y.-PL 7-6440

 At Edison Hall: Garisto Productions recording Ford and RCA music. Bell Records production singles. KL Music's Kermit Levinsky wielding the baton for Molsons Beer. A & M Records finishing an album. Steve Karmen Recording jingles for Hudsons Department Store. At 730 Fifth Avenue: Jerry Jerome for Avon. Steve (Continued on page 37) Vox Jox

#### By CLAUDE HALL Radio-TV Editor

WKOX in Framingham, Mass., found a use for its extra records. It auctioned them off the other day from its front lawn. For charity. Raised \$212, selling records for 25 cents and 50 cents each.... Note to **Judson Rosebush**, wherever you may be: Sounds like one hell of a lot of work. Have you got started yet?

Lineup at WOHO in Toledo includes Buddy Carr, Bob Chase, Ray Mack, Sam Holman, Russ Simpson, Sid (Mojo Man) Grubbs, and Ben Gall. . . Jim Horne is with KDKA, Pittsburgh. He replaced Terry McGovern, who went to KSFO in San Francisco. . . . WJOL in Joliet, Ill., wants to interview artists on the phone. Promotion men with an easy listening artist at hand should call the station. Ask for the program director. . . . Program director Lee Shannon at WONE, Dayton, says: "Let's keep the country-formated stations country. What we program, and how we program it is the answer, in my mind." I agree, Lee.

WTLB, Utica-Rome, N.Y. . . . . Lineup at WTHI, Terre Haute, Ind., includes program director Mike Ventura, Ron Howes, Gene Rump, Rick Huffman, music director Andy (Andy) Bickel, and Mike Ambro. . . I want to make an apology; some of these staff changes may be a little old. But, I feel I've got to report them for the record. I'll keep strictly up to date from now on. Anyway, Tom Becker's at KMEN in San Bernardino, Calif., now. . . . Edward Deedy is station manager of WNEB, Worcester, Mass., a promotion.

Program director Peter Jerome reports in from WJOB, Hammond, Ind.; he'd been at WIRE in Indinapolis in news. Staff at WJOB include Mike Stewart, Tony Rugero, Dale Zahn. . . . The music director of WKYC in Cleveland is Jeff Dale; he'd been with WIBC in Indianapolis previously. . . . Pete Jerome of WELW, Willoughby, is now in the service. . . John Richmond is doing a jazz show on WZAK-FM, Cleveland. . . Len Hart is on WCUY-FM, Cleveland. . . . Russ Carter, who does a country music show on WVMO-FM, P.O. Box 701, Monroe, Mich. 48161, needs records. Says he takes all phone and mail requests and will play local records no matter how bad or good. But says Decca and a couple of obscure labels are the "only ones giving us cooperation" on service.

WHON, P.O. Box 295, Richmond, Ind. 47374, is now playing some progressive rock albums at night and program director **Ron Miller** needs records for it. Says **Buddy Young** is hosting the show. Rest of staff includes **Larry Nichols, Jim Janilus, Joey Piper**, and newsman **Lance Golenberg**. ... **Emil Mogul**, a radio man of the first order and president of Basic Communications, announced a while back that he has merged his firm with Medical Investment Corp. of Minneapolis. Basic Communications owns and operates WWAV in Wheeling, WYDE in Birmingham, and WIGO in Atlanta. Through the merger, Mogul hopes to further expand radio-TV holdings. In other words, he's looking for stations to buy. . . . Don Elliott, formerly with WBCH in Hastings, Mich., is now with WOOD in Grand Rapids, Mich.

John Scott is alive and well, so says WPOP program director Dan Clayton, Hartford. . . . Jerry San-ders, with WFBL in East Syracuse, N.Y., the past seven years, is no longer on the air. He's devoting himself strictly to music program-ming-doing nothing but the mu-Replacing him on the air is Bill Herchant, a radio veteran from Grand Rapids, Mich. . . . I try to keep up with everything as much as possible, but there are a heap of smaller markets that I don't know as well as I should. Wish somebody in towns like Big Spring, Tex.; Las Cruses, N.M., Albuquerque, N.M.; and the hundreds of other cities of that size would drop me notes or postcards listing the formats of all stations in town. I would consider it a favor. Kirk Woodward at KRBC in Abilene, Tex., dropped me a note the other day with his night time playlist, to show that the station is a hard rock station after 6 p.m., with the comment: "If I can get harder records, I'll play 'em." Thanks, Kirk.

\* \* \*

Question of the week: Does Dave Diamond really have a secretary named Gretchen Burnham? ... Air staff at KDFM-FM, Walnut Creek, Calif.: Doug Laue, program director Ron Wolfe, Gene P. Ries, E. Dennis Hinde, Richard (Richard Dennis) Winiecki, with Marc Curtis helping on weekends. The easy listening station is "now receiving better service from distributors, but as you must know, the big boys get first call. I sure wish that the record people could realize that we are the only stereo station in this county of over half a million," says Wolfe. By the way, Ron, if those record firms don't come through, then about your only hope for records is Rec-ord Source International; it's a record service Billboard operates to provide records at cost to radio stations; if you have any particu-Taras, Billboard, 165 W. 46th St., New York, N.Y. 10036. Joe can get you new records as well as old ones.

#### \* \* \*

James Cobb, formerly a salesman and part-time announcer for KROB, Pleasanton, Tex., has been named manager of KCFH, Cuero, Rich Becker. the new Tex. . station manager and program di-rector of WDAF-FM, Kansas City, reports that the stereo station is now broadcasting easy listening music 24 hours a day. "We're automated, using some tapes, but about 50 percent of our music is being programmed of albums and stereo singles that I have on hand. I am in dire need of stereo singles and albums to build a library." You record pro-motion men would do well to beat a path to Rich's door. Stereo stations are the only way you can get a new single exposed. And this will become more and more so in days to come.

\* \* \*

This letter is a couple of months old, but the message has no time barriers. Jon Holiday, program director of K B I G, Hollywood, writes: "I think you should do a series of articles on 'How to Make an Audition Tape' and 'How to Apply for a Job'. I've had over 225 applicants for jobs here at KBIG since mid-March. Only two audition tapes were thoughtfully put together. Many applicants had no tape, no resume, no nothing. Most of the time, if a guy came in with a tape, he'd spend 15 minutes telling me why it 'really isn't

### Brown Launches Ad Division for College Market

NEW YORK --- Paul Brown, one of the leading record and artist promotion authorities in the college field, has launched an advertising service division to specialize in the college radio market. The new division of Paul Brown Promotions will be handled through Donald Weisbrot Associates. Brown said the new division will supplement his servicing of 565 college sta-tions and "take advantage of the growing number of stations that have gone commercial." He said there are some 230 college stations that now accept commercial advertising. Brown will coordinate activities concerning the radio advertising with sales at college bookstores.

### KYA Puts \$\$ Behind Play

SAN FRANCISCO — KYA is backing up its play of oldies with a guarantee of \$1,000 whenever it's caught in a "golden goof" playing an oldie that is not a certified million-seller. Program director Dick Starr has already paid off to one listener of the Tom Campbell show on KYA. "The All Time Million Sellers," a paperback book by Phone-Graph Publications, is the source used.

#### KSFO Opens Doors For College DJ's

SAN FRANCISCO—KSFO is one of the few major market radio stations that gives college deejays a chance to show their stuff. "Records at Randøm," a Sunday 10:05-11 p.m. show, has just launched into its 10th year on the easy listening station. Each program is planned and announced by students of San Francisco State College.

#### 4 Star Int'l Plans TV Revue Pilot

LOS ANGELES — Four Star International is planning a pilot on a new half-hour satirical musical revue, "Blast," for television, according to executive vice president Alan D. Courtney. Ernest D. Glucksman, Tony Hendra, and Nic Ullett will develop the concept. Richard M. Rosenbloom will oversee the project, developed for prime time.

#### **New Disks Aired**

HEMPSTEAD, N. Y. — WHLI, located on Long Island outside of New York City, introduced a new program Sunday (23) devoted to exposing new records. The hour of new releases will be 2-3 p.m. Sundays.

me at my best'. And the classic of all audition tapes I ever heard? The guy starts out by saying: 'I am now at station X. Prior to that, I worked at station Z, and prior to that I was at...' I fastforwarded to halfway into the tape, thinking I'd hear a sample of his work. In fifteen minutes, he was saying: '... and prior to that I worked at Station Y'. I just took the tape off the machine. Don't know whether he was any good or not."

(Continued on page 48)

# ONE HIT DESERVES ANOTHER

AVAILABLE NOW

"Wendegahl the Warlock"

# THE RUGBYS

Amazon #4



Silver Fox #14

"WHY DO I CRY" THE GENTRYS SUN #1108

"HE MADE A WOMAN OUT OF ME"

BETTY LaVETTE

SUN #1103

"GET RHYTHM"

JOHNNY CASH

Silver Fox #17

### "GROOVY GRUBWORM"

Harlow Wilcox and The Oakies Plantation #28 "BROTHER PAUL" BILLY SHEARS and the All Americans

Silver Fox 12 + 1

### "ONE MINUTE" PAST ETERNITY

Silver Fox #15

WILLIE HOBBS

RE THE SWEETNESS LIES"

Jerry Lee Lewis

SUN #1107



THE SHELBY SINGLETON CORPORATION 310E Belmont Boulevard Nashville, Tennessee, 37212 (615) 291-2003 Cable: SHELREC





THE SHELBY SINGLETON CORPORATION 3106 Belmont Boulevard • Nashville, Tennessee 37212 (615) 291-2003 Cable: SHELREC



### JOHNNY CA\$\$\$H RINGS YOUR CA\$\$\$H REGISTER









SUN #105



SUN #100

SUN #101

SUN #104

States -

SUN -106

### THE ONE AND ONLY JERRY LEE LEWIS



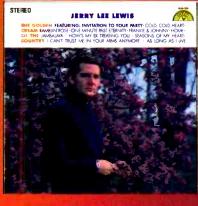
SUN #102

# 

SUN #103



SUN #107 /



#### SUN #108

### BILL JUSTIS



SUN #109





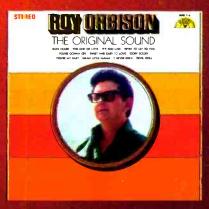
SUN #110

### **CARL PERKINS**



SUN #111

### **ROY ORBISON**



SUN #113



SUN INTERNATIONAL CORPORATION A Division of The Shelby Singleton Corporation 3106 Belmont Boulevard • Nashville, Tennessee 37212 (615) 291-2003 Cable: SHELREC He put in his thumb and pulled out a plum and said,

### IT'S THE BEST CHRISTMAS EVER!!"

There never was a Christmas more full of goodies, Jack. Pull out David Rose's "Little Drummer Boy" or Douglas Leedy's "A Very Merry Electric Christmas to You" for a tasty treat ... or the **great new twofor-the-price-of-one sets**, "All I Want For Christmas," The Music of Jackie Gleason; Fred Waring's "Christmas Magic"; The "All-Star Country Christmas" and "Instrumental Christmas," with music by everyone's favorite artists. And if you dig just a bit more, you'll find last year's best selling "That Christmas Feeling" by Glen Campbell, and the 2-for-1 "The Best of Christmas."

HAVE SOME - THEY'RE GOOD FOR YOU







ADDRESS AND ADDRESS AD

<text><text><text>

0-

**Capitol** 

STBB-349

STBB-347

From Capitol, the record and tape people who believe in Christmas pies and Santa.

### Radio-TV programming



Programming guidelines from key, pacesetting radio stations, including Best Picks, Best Leftfield Picks, Biggest Happenings, and Biggest Leftfield Happenings.

### **HOT 100**

### Wilmington, Del. (WAMS)

Jay Brooks, Music Director BP: "I Wanna Love You," Esquires. BLFP: "Trouble Maker," Lee Hase-wood. BH: "I Want You Back," Jack-son Five. BLFH: "Oh Me, Oh My," Lulu.

### Albany, N. Y. (WSUA), Keith Mann,

Music Director, Personality BP: "Kozmic Blues," Janis Joplin, Co-lumbia. **BLFP:** "I Want You Back," Jackson Five, Motown, **BH:** "Volun-teers," Jefferson Airplane, RCA. **BLFH:** "Time Machine," Grand Funk Rail-road, Capitol.

### Babylon, L. I., N. Y. (WBAB), Mike

Jeffries, Music Director, Personality BP: "A Brand New Me," Dusty Spring-field, Atlantic. **BLFP**: "Are," the Pearly Gate, Decca, **BH**: "And When I Die," Blood, Sweat and Tears, Columbia. **BLFH**: "I Can't Make It Alone," Lou Pawle, Conjud. Rawls, Capitol.

#### Bay City, Mich. (WBCM)

BP: "Something," Beatles, Apple, BLFP: "Which Way 'Ya Going, Billy," Poppey Family, London, BH: "Smile a Little Smile," Flying Machine, Congress, BLFH: "Come Saturday Morning," Something: APM Sandpipers, A&M.

### De Kalb, Ill. (WLBK), Jerry Halasz,

Music Director, Personality BP: "Something/Come Together," Bea-tles, Apples. **BLFP**: "Eli's Coming," Three Dog Night, Dunhill, **BH**: "Get Rhythm," Johnny Cash, Sun. **BLFH**: "I Want You Back," the Jackson, Motown.

### Denver, Colo. (KTLK)

Jeff Starr, Music Director BP: "Maybe," Chantells, Roulette. BLFP: "Walk on By," Isaac Hayes, Enterprise. BH: "Baby, I'm for Real," Originals. Soul. BLFH: "Backfield in Motion," Mel & Tim, Bamboo.

### Dover, N. H. (WTSN)

Sandy MacDonald Sondy MacDonald BP: "Someday We'll Be Together," Diana Ross and the Supremes. Motown. BLFP: "Leaving on a Jet Plane," Peter, Paul and Mary, WB-7 Arts. BH: "And When I Die," Blood, Sweat and Tears, Columbia. BLFH: "The Best Years of Our Lives," Spectras, Project 3.

### Hanover, N. H. (WDCR)

Paul Gombaccini, Station Manager BP: "Sunday Morning," Oliver, Crewe. BLFP: "Baby May," Bob Darin, Direc-tion. BH: "Midnight Cowboy," Fer-rante and Teicher, United Artists. BLFH: "Jingo," Santana, Columbia.

### Ithaca, N. Y. (WVBR-FM Stereo), George

Hiller, Music Director, Personality BP: "Time and Love," Laura Nyro, Columbia. **BLFP:** "All God's Children Got Soul," Dorothy Morrison, Elektra. **BH:** "Undun," Guess Who, RCA. **BLFH:** "We Can Be Together," Jeffer-son Airplane, RCA.

### Lewiston, Maine (WLAM), Bob Ouellette, Music Director, Personality

BP: "When We Get Married," 1910 Fruitgum Co., Buddah. BLFP: "Rain-maker," Cryan' Shames, Columbia. BH: "I'll Hold Out My Hand," Clique, White Whale. BLFH: "She Let's Her Hair Down," Gene Pitney, Musicor.

### Lincolnton, N. C. (WLON) Wayne Howard, Music Director

Wayne Howard, Music Director BP: "Anyway That You Want Me," Walter Jackson, Cotillion, BLFP: "Love at First Sight (Je T'Aime)," 101 Strings Orchestra, A S Records. BH: "And When I Die," Blood, Sweat and Tears, Columbia. BLFH: "Won't Find Better (Than Me)," the New Hope, Jamie.

### Manitowoc, Wis. (WOMT)

Jim Edwards, Music Director BP: "La La La," Bobby Sherman, Metromedia. BLFP: "Whole Lotta Lovin'," Led Zeppelin, MGM. BH: "Smile a Little Smile." Flying Machine, Congress. BLFH: "Leaving on a Jet Plane," Peter, Paul and Mary, WB/ 7 Aris 7 Arts.

#### Oak Grove, La. (KWCL), Danny Dunn, Music Director, Personality

BP: "Heaven Knows," the Grassroots. BLFP: "Roosevelt and Ira Lee," Tony Lee White," BH: "Wedding Bell Blues," Fifth Dimension, BLFH: "Evil Woman Don't Play Your Games With Me," Crow.

#### Pittsfield, Mass. (WBEC), Paul Delaney, Music Director, Personality

BP: "Forget to Remember," Frank Sinatra, Reprise. **BLFP:** "Jingo," San-tana, Columbia. **BH:** "Heaven Knows," Grassroots, Dunhill. **BLFH:** "Backfield in Motion," Mel and Tim, Bamboo.

### Pittston, Pa. (WPTS)

Rick Shannon, Personality BP: "When We Get Married," 1910 Fruitgum Co., Buddah. BLFP: "I'm Gonna Love You," Intrigues, Yew. BH: "Put Your Bell Bottoms On," Mel Wynn Trend, Cypher. BLFH: "Sweet Laura Lee," Garrett Scott, Mercurv. Mercury.

### Salt Lake City, Utah (KNAK)

Bobby Mitchell, Music Director BP: "Hey, Hey, Women," Joe Jeffrey, Wand. BLFP: "Don't Walkout of My Life," Travis, Wammach. BH: "Heaven Knows," Grassroots, Dunhill. BLFH: "Raindrops Fallin' on My Head," B.S. Thomas, Scepter.

### San Antonio, Tex. (KTSA)

Kahn Hamon, Program Director **BP:** "La La La," Bobby Sherman, Metromedia. **BLFP:** "All Same to You," Bill Anderson and Jan Howard, Decca. **BH:** "Jet Plane," Peter, Paul and Mary. **BLFH:** "White Bird," Beautiful Day, Columbia.

### San Luis Obispo, Calif. (KATY & KATY FM) Jay Martin, Personality

BP: "Eleanor Rigby," Aretha Frank-lin, Atlantic. BLFP: "Ballad of Easy Ride," Byrds, Columbia. BH: "Na Na Hey Hey Kiss Him Good Bye," Steam, Fontana. BLFH: "Leavin' on a Jet Plane," Peter, Paul and Mary, WB/ 7 Arts. 7 Arts.

Troy, N. Y. (WTRY), Mike Mitchell,

Music Director, Personality BP: "Jingle Jangle," Archies, Kirshner, BLFP: "Midnight Cowboy," Ferrante and Teicher, UA. BH: "Yester-Me Yester-You," Stevie Wonder, Tamla. BLFH: "Cowboy Convention," Ohio Express, Buddah.

### TALLULAH, LA. (KTLD)

Bobby Davidson, 'Program Director BP: "Evil Woman Don't Play Your Games With Me," Crow Amaret. BLFP: "Oh, Darling," Beatles, Apple. BH: "I Guess the Lord Must Be in N.Y.C.," Nilsson, RCA. BLFH: "When Johnny Comes Marching Home Again, I Can't See You No More," Joe Tex, Dial.

### Welch W. Vo. (WELC)

Marvin Lee, Personality BP: "Heaven Knows," Grass Roots, Dunhill. BLFP: "Cold Turkey," Plastic Ono Band, Apple. BH: "Baby It's You," Smith, Dunhill. BLFH: "I Want You Back," Jackson 5, Motown.

#### West Long Branch, N. J. (WMCJ) Gregory Monkowski, Music Director, Personality

BP: "Someday We'll Be Together," Diana Ross & Supremes, Motown. BLFP: "Just a Little Love," B. 'B. King, Bluesway, BH: "And When I Die," Blood, Sweat & Tears, Columbia. BLFH: "We Can Be Together," Jefferson Air-plane, RCA.

(Continued on page 38)

This column is published for people seeking positions as well as station managers seeking personnel. Rate is \$5.00 per one half inch (app. 40 words). A box number will be used to protect the identity of the adver-tiser. Send copy along with payment to: RADIO-TV JOB MART RADIO-TV JOB MART Billboard 165 W. 46th St. New York, N. Y. 10036

### POSITIONS OPEN

Is your telephone a black plastic tomb, or a christmas tree? i'm look-ing for a first-ticket somebody that loves the job he does on the air. we're top 40 heavy personality,  $\pm 1$ in a 50,000-population market. you will need to know what it's like to turn on an audience. if you want a better chance to do just that, call me collect, Roger Alan Jones, WYCL, York, S. C. 803; 684-4242.

First phone personality for up-tempo MOR. Top rated in major Central California city. Must be great... not just an announcer! Work week-ends only, two six-hour shifts, and earn \$400 a month, union scale plus. Use the other five days to do your own thing, go to one of three nearby colleges, or commute to weekday work in nearby city. Opportunity to move west to beautiful setup if you're great! Send long, nonreturn-able aircheck or MOR audition with resume and references to: Marv Al-len, PD, KARM AM/FM, P.O. Box 669, Fresno, Calif. 93721.

Top 40 air personality needed. Con-tact operations director Bob Hol-lands, WAMS, Box 3677, Wilming-ton, Del. 19807.

Need news director for our new News Department, \$150 per five-day week plus talent, and expenses. Liberal completely paid benefit pro-gram. Want ambitious man who en-joys being the best. Write Bilboard, Box =0189, 165 W. 46th St., N. Y. 10036.

Immediate opening for top-flight newsman at WAVZ, New Haven. Enjoy living in the modern city just 96 minutes from New York. Must be a creative writer and have bright delivery. Good starting salary and all benefits. Send resume and tape to Dick White, News Director, WAVZ, New Haven, Conn. 06510.

Denver market needs DJ rock or MOR. Send tape and resume to Ev Wren Program Consultants, 7075 W. Hampden, Denver, Colo. 80227.

Immediate opening for contemporary night personality in Burlington, Vt., market 120,000. Drake concept with personality plus late night progres-sive show. Must be into music and production minded. Top flight pro-fessional staff, new modern studios. Rush tape and resume plus salary requirements (no phone calls) to: Mark Young, Program Director, WDOT, 395 College St., Burlington, Vt. 05401.

# Selling Sounds

### • Continued from page 32

Karmen for SSC&B and Noxzema. Biever and Stein in their ninth year for Shell's Wonderful World Of Golf, recording background music for Shell Argentina. Rod Albright and SSC&B in with Hal Holbrook for Arrid. E.E. Spitzer Advertising producing jingles for Arnold Bread. Arnold Eidus and Ted Bates recording music for Rolaids. Eli Wallach recording a Documentary for WRC-TV Washington. Benchmark Productions producing background music for a documentary on drug abuse. Music Mixer Roger Rhodes playing bass with John-John and Friends at Limelight. Ronnie Campins, National's librarian, just had his third book of poetry published in Spain.

At Edison Hall: Steve Karmen conducting music for Chrysler, Hershey Chocolates, RC Cola and Hudsons Dept. Store. Arnold Eidus and Ted Bates producing Colgate jingles. CBS recording background music for a new children's show. Robert Saudek Productions supervising music for a film on the opera. At 730 Fifth Avenue: Len Mackenzie Productions recording music for Compari. Chico Hamil-ton and his group for Caltex. Infinity Productions producing jingles for Red Eye. Helfgott and Partners in with Hines Hines and Dad for Wild Irish Rose Wine.

### KINGSLEY SOUND INC., New York-LT 1-2686 (Stan Krell reporting)

- Faberge West recorded at Mirasound, Bob Larimer was the Producer, Nadler & Larimer was the Advertising Agency, it was one 60 sec. and one 30 sec. TV spots.
- Sterling Drug-Bayer Aspirin four 60 sec. four 30 sec. TV spots Peter Waldren was the producer the Advertising Agency was Dancer Fitzgerald, Moog Synthesizer.
- Whirlpool—Dishwasher Sounds the Agency was Doyle Dane and Bernbach, the producer was Rosemarie Barie, it was one 60 sec. Radio spot, Moog Synthesizer. • Lysol Spray, the agency was SSC & B, the producer was Tiernan Mac Bride, it
- was One :30 sec. one :30 sec. TV spot. • Clairol-Great Body, the agency was Doyle Dane Bernbach Advertising the pro-
- ducer was Penny Hewett, it was one 60 sec. one 30 sec. TV spot. • Univas, Hardman Assoc. John Simpson was the producer, 13 min. Original music
- score. Sam Song Feature Film Jordan Leondopoulos director and writer.

# **Radio-TV** mart

Adult, mature-sounding personality wanted for Hot 100 format station in the southern part of scenic Ver-mont. One year's exp. minimum to work for this 5,000-watt (as of Sept. 15) daytimer. Must be good with news. Also interested in hearing from those seeking news director position which would include mod-erating a telephone talk program. Must have news exp. Brand-new air-conditioned studios . . . good benefits . . . send tape (include news, DJ, commercials) to: Program direc-tor Ron Bastone, WCFR, Box 800, Springfield, Vt. 05156.

Soul personality with 1st ticket needed for leading southern soul station. Excellent working condi-tions among congenial personnel. Aircheck and resume to program director Avery Davis, KXOX, 6819 Cezanne St., Baton Rouge, La. Phone is 504—927-7060.

WENO, 5,000-watt country music sta-tion in the country music capital of the world, needs a smooth, polished professional personality with a first ticket. Excellent working conditions for a growing broadcasting chain; good, friendly staff. Contact pro-grom director Mac Curtis, WENO, Box 5236, Nashville, Tenn. 37115. Willing to listen to airchecks from small and medium market per-sonalities.

For the first time in 3 years WDAK has daytime opening for a mature Top 40 D.J.—as present man moves to a sales position. Must be knowl-edgeable in production. Good pay and benefits at =1 station in Geor-gia's second market. Send resume, tape, and photo to Alan Boyd, P.D.. WDAK, Box 1640, Columbus, Ga. 31902. 31902.

WPLO, modern country music sta-tion of the Plough Broadcasting sys-tem, is looking for a good, estab-lished, professional air personality who knows good radio and wants to settile down as part of a stable staff. Air checks and resumes to program director John Fox, WPLO, 805 Peach-tree St., N.E., Atlanta, Ga. 30308.

Young creative British deejay seeks position with radio station or dis-cotheque in U. S., preferably West Coast. Cool, cultured English voice. In-depth knowledge of British-American music. Excellent contacts in music field. For alr check, photo, contact Geoff A. Jukes, 105 Victoria Rd., Wood Green, London N.22, England.

WRMA, 135 Commerce St., Mont-gomery, Ala., is searching for a good swinging soul personality. Alrchecks to program director Steve Soul. Professionals may call 205-264-6440. Willing to listen to alrchecks from everybody. Pay \$100 per week or more, depending on the man. Record hops in area can add to your income.

WAVZ occasionally loses a top-flight air personality to a major market. Now seeking a replacement for our latest loss. Air check and resume to program director or general manager Marvin Rosenblatt, 152 Temple St., New Haven, Conn. 06510. Professionals with three or more years of experience may call pro-gram director at 203-7774761.

Our new station in Ohio will soon need first phone personalities who can do a smooth job with a Top 40 format. Only quality jocks need send a tape and resume-people who would like a high paid but low pressure professional climate type job. Contact Ed Pike, WCVL, Box 603, Crawfordsville, Ind. 47933.

10,000-watt station needs Top 40 jock who wants to be heard in Tulsa, Oklahoma City and Wichita. First ticket required. If you're good enough you won't stay with us long. Send tape and resume to Bill Miller, Operations Manager, KGGF, Coffey-ville, Kan. 67337.

First tickets needed for KGA, 50,000 watt country station. Send resume and tape to program director, KGA, 714 Sprague Ave., Spokane, Wash. 99210. Pros call 509-RI 7-3140.

### POSITIONS WANTED

If you're a Top 40 or MOR station that takes pride in your sound and your jocks and need one bright sounding personality—then I'm your man. 2 yrs.'exp. armed forces radio, some Top 40 comm. exp., 3rd en-dorsed, 23, single. Contact: Mickey J. (212) 525-7168.

Limited experience—but willing to work really hard. Will locate any-where to learn. D.J. school and third phone. Draft exempt. Call Don Polidori, (404) 422-1638 after 6:00 p.m.

Limited experience—but willing to work really hard. Will locate any-where to learn. D.J. school and third phone. Draft exempt. Call Don Polidori (404) 422-1688 after 6:00 p.m.

For 15 years I have been an on-the-air personality and 'or programmer for major stations (Chicago, Boston, Cleveland) and most recently with headquarters of a group. Major up-heaval within company forces me to look elsewhere. I am the author of a well-known music control system and have recently perfected a format procedure which can put your M.O.R. or contemporary station in the ball game right now! Refer to ad when calling (401) 274-4700, (401) 423-0645, or write Billboard, Box =0194, 165 W. 46th St., N. Y. 10036.

Porky Chedwick, veteran radio per-sonality, desires Top 40, soul, or progressive rock radio position in medium or large market. Vast lore in the music that has shaped this nation. Proven ability to attract once drew 6,000 to movie promotion. Veteran of more than 2,000 record hops. Willing to become involved in programming or music director duties, just as long as I can also do a radio show. Character references, further information available by writing Porky Chedwick, 1819 Edna St., Pittsburgh, Pa. 15219.

Young, creative, ambitious person-ality, experience. Selling, Copy-writing, News and Sports Coverage and Writing, some play-by-play. All music formats all times of day and night, except graveyard. Currently P.D., M.D., Prod. Mgr. 3 years in biz, Broadcast School grad, 3rd en-dorsed, 22, married, permanent, will relocate. Let's talk. Write James L. Schulz, 2219 S. 15th St., Sheboy-gan, Wis, 53081. Phone after 8 p.m. CDT: 414-458-4775.

Top 40 program director (DJ), win-ning personality, proven to hold ratings, induces perfection and co-operative work, knows music. 3rd class, employed now 500,000 + mar-ket, married, 27. (Specialize--new or changing to top 40.) Radio modeneer-ing for the 70's in mind. (513) 631-5428.

If your station can challenge my mind, I'll be glad to send you a tape and resume. Four years of exp., first phone, tight board. Single, 24, draft exempt, and prefer up-tempo format. I have the desire to be the best and will. Call 309-797-3626.

Available Immediately: Top-notch "Pro" top 40 man. 10 years' experi-ence, excellent references, age 25. Real strong on news and production, experienced in copy writing and sales. Good voice, strong person-ality, has "Major Market Sound." For tape and resume call (601) 483-5029.

Announcer with three years' experi-ence with MOR station seeks employ-ment at MOR station within the Southeastern U. S. Tape and info available upon request. Prefers small market. Contact: Randy Gali-her, 3907 Angol Place, Jacksonville, Florida 32210, or call: (904) 771-2905.

Roger Lifeset. Married. College graduate in broadcasting. Two years' professional experience, plus college radio background. Seeking Top 40 or MOR position in medium market. For an air check call: 603-669-5986.

Six years' experience in radio with top ratings with knowledge and love of Top 40 and country music. Former member of Box Tops. Already given notice at WDOD in Chattanooga where I was program director (I just couldn't communicate with manage-ment there). If you'd like an air personality and/or program director with vast storehouse of promotion ideas and drive to carry them through, call 615-266-5117 or 615-875-2927 (home).

Currently working Top 40. 5 years' experience as DJ. Seeking position in Country & Western or Top 40. Single, 24 years old, visa free, strong voice, good personality, good refer-ences. Write Billboard, Box #0192, 165 W. 46th St., N. Y. 10036.

Currently running a news depart-ment: but looking for top 40, creative personality, night show in medium market. 3 years' experience, college graduate, draft free, 1st phone, worked all big markets in N.E. from Boston down; every format from talk to country. Write Billboard, Box =0195, 165 W. 46th St., N.Y. 10036.

Calling all radio stations located in suburban New York, nearby New Jersey-Connecticut areas. This ex-perienced first phone announcer/DJ/ newsman is interested in any oppor-tunities you might have. Repeat. You must be located in suburban New York, nearby New Jersey-Con-necticut areas. Hard working, hon-est and reliable are my middle names. Let's get together soon. Please write Billboard, Box #0196, 165 W. 46th St., N.Y. 10036. Over and out!

### Radio-TV programming

# **Programming Aids**

### • Continued from page 37

JURY BEING

**OUALIFIED FOR** 

THE TRIAL

OF

MARY MAGUIRE

Willoughby (Greater Cleveland) Ohio (WELW), Chris Quinn, Music Director

BP: "Rainmaker," Cryan Shames, Co-lumbia. BLFP: "Venus," Shocking Blue, Colossus, BH: "Na Na Hey Hey Kiss Him Goodbye," Steam, Fontana. BLFH: "Morning Dew," Damnation of Adam Blessing, United Artists.

#### Athens, Ga. (WGAU) Dan Greene, Music Director

BP: "Raindrops Keep Fallin" On My Head," B. J. Thomas, Scepter. BLFP: "Life's Carousel," E. Paul Evans, Ranwood. BH: "A Woman's Way," Andy Williams, Columbia. BLFH: "Then Came Bronson," Little Big Horns, Capitol.

Atlanta, Ga. (WSB Radio)

Chris Fortson, Music Librarian BP: "Midnight Cowboy." Johnny Math-is, Columbia, BLFP: "Papa Joe's Thing," Papa Joe's Music Box, ABC, BH: "Get Rhythm." Johnny Cash, Sun. BLFH: "You and I," Anita Kerr Sing-ers, A&M.

### Burney, Calif. (KAVA)

Judy Camou, Personality Judy Camou, Personality BP: "Me and You," O. C. Smith, Co-lumbia. **BLFP**: "I Wish I Knew How It Would Feel to Be Free," John Den-ver, RCA. **BH:** "God Bless America Again," Bobby Bare, RCA. **BLFH:** "Teach Me Tonight," Al & Jet Lring, United Artist.

### Jacksonville, III. (WLDS)

Jacksonville, III. (WLDS) Paul Lowrey, Personality BP: "Fancy," Bobbie Gentry, Capitol. BLFP: "Tonight I'll Be Staying Here With You," Bob Dylan, Columbia. BH: "And When I Die," Blood, Sweat, and Tears, Columbia. BLFH: "Leaving on a Jet Plane," Peter, Paul & Mary, WB/7 A.

### COUNTRY

### Melbourne, Victoria (Australia) (3DB)

Rea A. Benn, Music Director BP: "Suspicious Minds," Elvis Presley, RCA. BLFP: "Sacha," Hank B. Mar-vin, Columbia (U.K.). BH: "Western Union Man," Max Merritte Meteors, RCA (Aust). BLFH: "Please Don't Go," Barry Crocker, Festival (Aust).

#### Miami, Fla. (WIOD)

Yolanda Parapar, Music Director BP: "Happy," Paul Anka, RCA, BLFP: "Arizona," Mark Lindsay, Columbia. BH: "Everybody's Talkin'," Spanky & Gang, Mercury, BLFH: "Fancy," Bob-bie Gentry, Capitol.

### Midland, Mich. (WMDN), Ralph W.

Ricks, Music Director, Personality BP: "Cry Softly," Solomon King, Capi-tol. BLFP: "Grant Street Church," Geoffery Stevens, Avco Embassey. BH: "Cupid-Venus," Peaches & Herb, Date. BLFH: "Keep It in the Family," N.Y. Univ. Chorus & Choir, Generation.

### Norwich, Conn. (WICH)

Bob Craig, Program Director Bp: "La La La La," Bobby Sherman, Metro Media, BLFP: "Time and Love," Lauranyro, Columhia. BH: "Someday We'll Be Together," Supremes, Motown. RLFH: "Six White Horses," Tommy Coub Foic BLFH: "S Cash, Epic.

South Lake Tahoe, Calif. (KTHO-AM-FM) Bill Kingman, Program Director

BP: "You Are My Life," Herb Alpert, A&M. BLFP: "Morning of My Mind," Eddy Arnold, RCA. BH: "Love Will Find a Way," Jackie DeShannon, Im-perial.

#### Springdale, Ark. (KSPR) Dave Sturm, Music Director

BP: "Sunday Morrin'," Oliver, Crewe. BLFP: "If You Pretend," Joe Rene Complex, Philips. BH: "Smile a Little Smile for Me," Flying Machine, Con-gress. BLFH: "We Love You Call Col-lect," Art Linkletter, Capitol.

### Springfield, Mass. (WSPR)

Budd Clain, Program Director BP: "Sunday Mornin'," Oliver. BLFP: "Good Bye Joe," Laura Nyro, BH: "La La La," Bobby Sherman, BLFH: "Early in the Mornin'," Vanity Fare.

### Springfield, Mo. (KTTS)

Ray Shermer, Music Director BP: "You'll Never Walk Alone." Brooklyn Bridge. BLFP: "Hey Jude," Boots Randolph. BH: "Come Saturday Morning," Sandpipers. BLFH: "The Way We Live," Pilgrim 20.

Tulare, Calif. (KBOS-FM), Steven Behar,

Music Director, Personality **BP:** "Happy," Paul Anka, RCA. **BLFP:** "Forget to Remember," Frank Sinatra, Warner-7 Arts, **BH:** "Blackbird," Bosso Rio, Blue Thumh, **BLFH:** "Stars & Stripes," Enoch Light, Project 3.

### Waynesboro, Va. (WAYB)

Carolyn Bleam, Music Director BP: "My Heart Belongs to Only You," Four Esquires, Columhia. BLFP: "Speakeasy (1929)," Jerry Smith, ABC. BH: "Cary Lynn Javes," Zager & Evans, RCA. BLFH: "Love Is for the Two of Us," Ray Anthony, Ranwood.

### Boston, Mass. (WTBU)

Ron Shawn, Station Manager BP: "Highway 61 Revisited," Johnny Winter, Columbia. BLFP: "Teen An-gel," Sha Na Na, Kama Sutra, BH: "Bluesbuster," Pacific Gas & Electric, Columbia. BLFH: "Wooden Ships," Jefferson Airplane, RCA.

Memphis, Tenn. (WDIA), Bill Thomas BP: "Going in Circles." Friends of Distinction, RCA. BLFP: "Tell Me You Love Me." Masqueraders, AGP, BH: "Me and You," O. C. Smith, Columbia, BLFH: "To Be Young, Gifted, and Black," Nina Simone, RCA.

Welch, W. Va. (WOVE) Arnell Church, Music Director BP: "Somebody Please," Vanguards. WH1Z. BLFP: "My Baby Take Care Business," Chambers Bros., Columbia. BH: "Do Your Thing," Jackie Wilson, Brunswick. BLFH: "Funky Broadway '69," Bobby Powell, Whit.

### Ashland, Ky., and Huntington, W. Va. (WTCR), Mike Todd,

Program Director, Personality BP: "Let Me Get My Message Thru," Sandland Bros., Capitol. BLFP: "For Your Love," Bobby Austin, Capitol, BH: "Wings Upon Your Horns," Lo-retta Lynn, Decca. BLFH: "Wish 1 Didn't Have to Miss You," Jack Greene & Jeannie Seely, Decca.

### Burbank-Los Angeles, Calif. (KBBQ),

Corky Marberry, Music Director, Personality BP: "One Minute Past Eternity." J.L. Lewis, Sun. BLFP: "This Song Don't Care Who Sings It." R. Pennington, "Trouble Maker." Johnny Darrell, U.A. BLFH: "The Whole World Holding Hands," Freddie Hart.

### Chester, Pa. (WEEZ)

Bob White, Music Director, Personality BP: "Fancy," Bobbie Gentry, Capitol. BLFP: "Johnny's Cash," Mac Wiseman, RCA. BH: "See Ruby Fall," Johnny Cash, Columbia. BLFH: "He'd Still Love Me." Lynn Anderson, Chart.

Cincinnati, Ohio (WUBE), Bob Tiffin, Music Director, Personality

BP: "Why Do I Love You," Jim Reeves, RCA. BLFP: "I Ain't the One," Jessie Colter, Waylon Jennings, RCA. BH: "Ruben James," Kenny Rogers, Reprise. BLFH: "Atlanta, Geor-gia Stray," Kenny Price, RCA.

Fairfield, Ohio (WCNW), Marv Wallace, Music Director, Personality BP: "Partly Bill," Lawanda Lindsey, Chart. BLFP: "River Town," Bill El-dridge, Kapp. BH: "Afraid of Losing

### You," Charlie Pride, RCA. BLFH: "Bad Moon Rising." McCormick Bros., Metro. Flint, Mich. (WKMF), Jim Harper, Program/Music Director, Personality

BP: "Wings Upon Your Horns," Lo-retta Lynn, Decca. BLFP: "A Boy Who Doesn't Dig," Jimmy Gateley, Chart. BH: "He'd Still Love Me," Lynn An-derson, Chart. BLFH: "Lay Lady Lay," Pete Drake, Stop.

### Kansas City, Kans./Mo. (KCKN)

Carl Sauceman, Personality BP: "Drifting Too Star," June Stearns, Columbia. **BLFP:** "Blackjack County Chain," Jack Kane, Look, **BH:** "Ca-melia," Marty Robbins, (Col), **BLFH:** "Hello, I'm a Jukebox," Geo, Kent, Mercury Mercury

### Roswell, N. Mex. (KRSY)

Bob Luningham, Station Manager BP: "Wings Upon Your Horns," Lo-retta Lynn, Decca. BLFP: "I'm a Juke-box," George Kent, Mercury. BH: "See Ruby Fall," Johnny Cash, Columbia, BLFH: "The Wild One," Ray Corbin, Columbia.

### Phoenix, Ariz. (KRDS) Bob Pond, Program/Music Director

BP: "Gonna Do My Thing," Jackie Wadell, Stop. BLFP: "Johnny's Cash & Chailey's Pride," Mac Wiseman, RCA, BH: "She Even Woke Me Up to Say Goodbyc," Jerry Lee Lewis, Smash, BLFH: "She Belongs to Me," Rick Nelson, Decca.

### Puyallup, Wash. (KAYE)

Chubby Howard, Personality

# BP: "Chairman of the Board," Red Sovine, Starday, BLFP: "Lying, Cheat-ing Woman," Dave & Joe, Image, BH: "Yours Forever," Wynn Stewart, Capi-tol. BLFH: "You Can't Pick Cotton in Chicago," Red Reeves, Wasp. (Continued on page 48)



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SEE RAY STEVENS PERFORM HIS NEW SINGLE "HAVE A LITTLE TALK WITH MYSELF" FROM HIS NEW ALBUM OF THE SAME TITLE ON THE ANDY WILLIAMS SHOW ON NBC-TV SATURDAY, NOVEMBER 29

# **RAY STEVENS**

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# **Country Music**

## **Record Industry Backing Music Row Blvd: Broadcasting**

NASHVILLE - Reassurances of the early construction of "Music Row Boulevard" were given a contingent of the record industry here in a meeting last week with Mayor Beverly Briley.

A lag in the construction of the broad thoroughfare has held

### **Opryland Plan Goes Forward**

NASHVILLE — Randall Duell & Associates, the California-based architectural firm that won an international reputation for its work in amusement park design, has been appointed to develop the master plan for Opryland, USA.

This \$16 million outdoor entertainment complex is to be developed by WSM, Inc., on 400 acres of land in Metropolitan Nashville. Announcement of the appointment was made by Irving Waugh, president of WSM, and by G. Daniel Brooks, chairman of the board of the parent National Life and Accident Insurance Company.

The complex will house the new "Grand Ole Opry" house and many music-related structures, including new soundstages for expansion of videotape activities and for filming of movies.

up plans to proceed with the building of more than a score of buildings in the heart of the music industry here.

The problems of a tight money market and restrictions on Urban Renewal funds present some immediate problems, Briley told the group, but none of these is unsurmountable.

Instead of backing down, the Mayor renewed his pledge of support, and said he will search at once to find some minimal funds for land acquisition of key parcels of property.

Attending the meeting with the mayor were officials of the Nashville Area Chamber of Commerce, officials of the Metro Planning Commission and the Nashville Housing Authority. All three gave their full endorsement to the boulevard construction

The boulevard would replace the present 16th Avenue, and force demolition of all buildings on the west side of the street. These include such buildings as Decca, Tree Publishing, Cedarwood, and buildings housing such organizations as the Gospel Music Association and dozens of small publishers.

A few firms, anticipating the eventual routing of the boulevard, have already made moves. ASCAP was the first. What is now the front of its building facing 17th Avenue will eventu-



Brite Star's Pick Hits . . . Brite Star's Pick Hits . .

Pick	Johnny's Cash and Charlie's Pride—Mac Wisman (RCA) Would You Believe—Mike Boyd (Blast Off) Medley Over the Years—Sandi Scott (Cascade) Hypocracy—Bill Mizell (Camaro) Valley of the Wind—Marty Martel (National) Sandy Castle's—The Clouds (Northland) Friendship and Comfort—Lee Wilson (Rich-R-Tone) She's Still With Me—Dale Robertson (Liberty)	Brite Star's
Star	Friendship and Comfort—Lee Wilson (Rich-R-Tone) She's Still With Me—Dale Robertson (Liberty) In the Land of Make Believe—Dusty Springfield (Atlantic) Nobody's Darling—Jim Hinkle (Cherrylaine) For the Love of a Lady—Jay & the Americans (United Artists)	Pick
Brite	For Promotion, Distribution, Deejay Coverage, Press Release Service, Major Label Contacts, Movie Promotion see Brite-Star's Ad in Billboard's Class. Mart Today; SEND YOUR RECORDS FOR REVIEW TO: Brite Star Promotions, 209 Stahlman Bidg., Nashville, Tenn.	Hits
Br	ite Star's Pick Hits Brite Star's Pick Hits .	

ally be the rear entrance, with which now is the back facing the new boulevard. Next to ASCAP is the recently com-pleted structure housing Bill Hudson and Associates and the Moeller Talent Agency. Again, this building will eventually front on the proposed boulevard. Property next to this is owned by Show Biz, Inc., and a large complex is slated there soon. Tree also owns considerable property in this same section, and all new buildings are being designed architecturally so that they may reverse their fronts.

The Music Row Boulevard concept was forwarded years ago, but a series of delays has snagged progress. Chief among the delay-causes is the local representation in the city council, whose constituents in the area have opposed the plan.

Recently a call was issued by the NARAS chapter here to bring together all of the music organizations of the city to present a united front to the local government. The answer to this was the Mayor's renewed pledge plus that of the other concerned organizations.

## **Country Talent Set For London Festival**

NASHVILLE - Leading talent has been confirmed for the second International Music Festival at Wembley Pool in London, with return engagements by some of the artists.

George Hamilton IV will be going back for his second appearance, as will John Wesley Ryles. Additional talent this year will include Tex Ritter, Roy Acuff, Roy Drusky and his band, Del Reeves and his band, Charlie Walker, David Houston and his band, and Hank Williams Jr.

While this talent is confirmed, there is a possibility additional acts will be added, depending upon availability. Among these are Marty Robbins and Marty Robbins Jr. The latter is now in the Army stationed in Southern Germany, and the military would determine his availability. Other possibilities are Jeannie C. Riley and LeRoy Van Dyke. The latter will be on a

world tour, shooting a movie under the direction of Gene Nash, and his itinerary would have to be adjusted in order to make the London show on Easter weekend.

Promoted by Mervyn Conn, the show last year was an overwhelming success, and prompted the step-up in talent for this year.

Most of the major record labels have arranged to post booths at the affair. This and other details of the activity are being handled by Mrs. Emily Bradshaw here.

Several bookers are involved in the placing of talent. Hubert Long, who helped pioneer the show, attended last year and is expected to be on hand again. The show is set up to help spread country music abroad. It was successful last year in bringing about the release of many additional LP's of country artists in Britain.

### **Prophet Means Profit as Carousels Packs Them In**

NASHVILLE - This city has always been a tough place for club dates, but the sudden swing to utilizing country talent in the major night spots has paid dividends. Similarly, those who have made the trip to the Carousel in Printer's Alley anytime since last June has reaped dividends.

Ronnie Prophet, who is still packing in crowds even on a Monday night, has to be one of the finest entertainers ever to perform in this city. He does it all, and does it well. His audience consists, for the major part, of other entertainers. They keep coming back to watch him perform.

For 90 consecutive minutes of just himself, Prophet can turn on any audience. He is a good singer, a great in-strumentalist, and an incredible showman. He operates his own "mood" lights (by foot) while performing, and drains more out of stringed instruments than manufacturers put in. His long years of club work have brought him great rapport with any audience, and his one-liners are spiced by timely repartee with the packed club.

In one of his shows, the Canadian-born talent comes on with "Gentle On My Mind" and "Little Arrows," slips into an instrumental of "Freight Train," does strange things with a guitar while doing an upbeat version of "Oh, Lonesome Me," spices his "Caravan" with wellrehearsed quips, and slows down with "Little Ole Wine Drinker, Me."

Prophet can sing in the range of Frank Ifield with his "I Remember You," and come down to the huskiness of a Kenny Rogers with "Ruby." He can do an old country medley of "San Antonio Rose" and "Wildwood Flower," or do com-edy bits with "A Boy Named Sue" and "Blueberry Hill." He caps it with a remarkable rendition of "Malaguena" on the classical guitar. It has to be the shortest 90 minutes in history. All the while, Prophet is the only one on stage. One forgets this. The only regrettable note is that he has to pitch his own LP's, which he produces. Otherwise, there's nothing in the field that can touch it.



EDDIE MILLER, left, and Curly Putman, right, were among friends who gathered to celebrate Buddy Killen's birthday at a party given in his honor at the offices of Bill Hudson.

Nashville Scene

### By BILL WILLIAMS

Shelby Singleton says it's so. The lyrics to "Wedding Cake," the song he produced for Connie Francis, were used as the subject of a sermon at a Nashville church, and that Jeannie C. Riley was talked about in the church bulletin of still another church. All the remarks were favorable. Jimmie Johnson, long-time front man for the Dottie West group, sang as a single on a television show here and showed his capabilities. On the same program was J. David Sloan, who appears with Red Sovine on the road. Spar's Clara Dean, just fresh from Greenland, is doing well with two songs written by Jerry Wall for the Kingfisher music. The plug side of the record is "My Heart Is Over You."... Jimmy Gately has signed with Chart... The Christmas single by Coorge Ham Christmas single by George Ham-ilton IV, titled "Natividad" was itton IV, titled "Natividad' was written by his producer, **Bob Fer-**guson, whose "Carroll County Ac-cident" was the song of the year on the recent Country Music As-sociation show ... Charlie Dill-ard reports from WPFA, Pensa-cola Incola, that the 1969 Pensacola In-terstate Fair, held at a new location for the first time in 35 years, was a record breaker. Appearing on different nights, the entertainers performed at three shows on the evening of their appearance, and all played to standing room only crowds. Those on the bill were Hank Williams Jr., Tammy Wynette & George Jones, Sonny James & the South-ing a music yearbook called Coun-try Music 70. It's scheduled for marketing in late December and January. Editors are Slim Moore and Bea Wilcox. Coinciding with the release of a new duet record by Jan Howard and Bill Anderson, two members of the Po' Boys recently had records released, bringing to four the number of individual recording art-ists now members of the Bill Anderson Show. Jimmy Gately &

(Continued on page 44)

# **STARDAY - KING COUNTRY SALES EXPLOSION !**



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A CONTRACTOR CONTRACTOR	<b>.</b>	3	STAR Performer-LP's registering greatest pr	oportionate upwa	rd pro	gress this week.
	This	Last	Artist and/or Selection featu Weeks on	red on "The Mus	sic Scer Last	ne," ABC-TV Network Weeks on
	Week	Week	Title Artist, Label, No. & Pub. Chart OKIE FROM MUSKOGEE	Week 38	Week	Title Artist, Label, No. & Pub. Chart
			Merle Haggard & the Strangers, Capitol 2626 (Blue Book, BMI)			BACK SIDE OF DALLAS 9 Jeannie C. Riley, Plantation 29 (Singleton, BM1/Hall-Clement, BMI)
	2	3	TRY A LITTLE KINDNESS 6 Glen Campbell, Capitol 2659 (Airfield/ Campbell, ASCAP)	39	28	
Charles and the second of the	1	6	(I'M SO) AFRAID OF LOSING YOU 4 Charley Pride, RCA 74-0265 (Hill & Range/Blue Crest, BMI)	40	63	(Rock Masters, BMI) GOD BLESS AMERICA AGAIN3
	4	4	BACK IN THE ARMS OF LOVE		49	Bobby Bare, RCA 74-0264 (Return, BMI) CAROLINA IN MY MIND 4
	5	2	(Blue Crest, BMI) SHE EVEN WOKE ME UP TO SAY	12	68	George Hamilton IV, RCA 74-0256 (Apple, ASCAP) BLISTERED/SEE RUBY FALL 2
			GOODBYE 9 Jerry Lee Lewis, Smash 2244 (Acuff-Rose, BMI)			Johnny Cash, Columbia 4-45020 (Quartet/Bexhill, ASCAP/House of Cash, BMI)
	-7	15	BABY BABY (I Know You're a Lady) 4 David Houston, Epic 5-10539 (Gallico, BMI)	43	50	FRIEND, LOVER, WOMAN, WIFE 4 Claude King, Columbia 4-45015 (BnB, ASCAP)
IS ENTIRELY HIT BECAUSE	<b>u</b>		YOUR TIME'S COMING 5 Faron Young, Mercury 72983 (Combine, BMI)	44	44	PUT YOUR LOVIN' WHERE YOUR Mouth IS 7
	8	9	I'D STILL BE MISSING YOU 10 Warner Mack, Decca 32547 (Pageboy, SESAC)	45	42	Peggy Little, Dot 1730B (Terrace, ASCAP)
	9	10	JUST SOMEONE I USED TO KNOW 6 Dolly Parton & Porter Wagoner, RCA 74-0247 (Raydeem, SESAC)	46	55	(Singleton, BMI) APRIL'S FOOL 2
A CONTRACTOR OF	10	14	LITTLE BOY SAD 7 Bill Phillips, Decca 32565 (Cedarwood, BMI)	1	52	Ray Price, Columbia 4-45005 (Tree, BMI) WHEN YOU'RE HOT YOU'RE HOT 3 Porter Wagoner, RCA 74-0267
	11	5	TO SEE MY ANGEL CRY 11 Conway Twitty, Decca 732546 (Music City/Twitty Bird, BMI)	48	47	(Green Grass, BMI)
	12	12	THERE WOULDN'T BE A LONELY HEART IN TOWN 8	49	54	Dolly Parton, RCA 74-0243 (Owepar, BMI) EVERY STEP OF THE WAY 2
	13	24	Del Reeves, United Artists 50564 (Rural Hill, ASCAP) YOU AND YOUR SWEET LOVE 4	50	51	Ferlin Husky, Capitol 2666 (Green Grass, BMI) DOWN IN THE BOONDOCKS 3
	14		Connie Smith, RCA 74-0258 (Stallion, BMI) SUCH A FOOL 9	51	57	Penny DeHaven, Imperial 66421 (Lowery, 8MI) CALIFORNIA COTTON FIELDS
	15	16	Roy Drusky, Mercury 72964 (Champion/Starday, BMI) WHERE HAVE ALL THE AVERAGE			Dallas Frazier, RCA 74-0259 (Blue Crest/Glad, BMI)
			PEOPLE GONE 7 Roger Miller, Smash 2246 (Combine, BMI)	12	62	GOTTA GET TO OKLAHOMA ('Cause California's Gettin' to Me) 4 Hagers, Capitol 2647 (Blue Book, BMI)
	16	7	SINCE I MET YOU BABY 13 Sonny James, Capitol 2595 (Progressive, BMI)	53	70	DOWN IN THE BOONDOCKS 2 Freddy Weller, Columbia 4-45026 (Lowery, BMI)
SINGS THE HECKOUTOFIT CHART #5042	17	19	HONEY, I'M HOME 8 Stan Hitchcock, Epic 5-10525 (Hall-Clement, BM1)	54	-	BROWN-EYED HANDSOME MAN Waylon Jennings, RCA 74-0281
	1	32	IF IT'S ALL THE SAME TO YOU 3 Bill Anderson & Jan Howard, Decca 32511	55	65	(Arc, BMI) SUNDAY MORNIN' COMIN' DOWN 5 Ray Stevens, Monument 1163
	1 1	22	(Moss Rose, BMI) BIG IN VEGAS Buck Owens & the Buckaroos, Capitol 2646	56	46	(Combine, BMI) RUBEN JAMES 6
	20	11	(Blue Book/Exbrook/Milke Curb, BMI) I'D RATHER BE GONE 12	57	58	
<b>ATTLEV</b>	21	18	Hank Williams Jr., MGM 14077 (Blue Book, BMI) SWEET THANG & CISCO 9	58	43	Wynn Stewart, Capitol 2657 (Central, BMI) NOBODY BUT YOU 6
	22	8	Nat Stuckey, RCA 74-023B (Forrest Hills, BMI) THE WAYS TO LOVE A MAN 14	59	75	Don Rich & the Buckaroos, Capitol 2629 (Blue Book, BMI) SIX WHITE HORSES 2
HAS A TWO-SIDED HIT			Tammy Wynette, Epic <mark>5</mark> -10512 (Gallico, BMI)	60	61	Tommy Cash, Epic 5-10540 (Peer Inter'l, BMI) DON'T MAKE LOVE 4
With His First Chart Record	23		GET RHYTHM 8 Johnny Cash, Sun 1103 (Hi-Lo, BMI) HAUNTED HOUSE 11	61	74	Mac Curtis, Epic 5-10530 (Blue Echo, BM1) RAINBOW GIRL 2
	25		Compton Brothers, Dot 17294 (Venice/B Flat, BMI)	<b>(7)</b>		Contention, SESAC)
	25	27 20	Buddy Alan, Capitol 2653 (Gondora, BMI) MY BIG IRON SKILLET 10			NO BETTER 1 Webb Pierce, Decca 32577 (Cedarwood, BMI)
	27		Wanda Jackson, Capitol 2614 (Party Time, BMI) SHIP IN THE BOTTLE 9	63	59	A WOMAN'S SIDE OF LOVE 5 Lynda K. Lance, Royal American 290 (Noma/SPR/Birmingham, BMI)
	28		Stonewall Jackson, Columbia 4-44576 (Gallico, BMI)	64	64	
	-	56	CAMELIA 2 Marty Robbins, Columbia 4-45024 (Weed Ville-Noma, BMI)	65	69	HE'D STILL LOVE ME 2 Lynn Anderson, Chart 5040 (Gallico, BMI)
	29	29	I'LL NEVER BE FREE Johnny & Jonie Mosby, Capitol 2608 (Laurel, ASCAP)	66	66	
44 DOV WILD	30	48	I'M GETTIN' TIRED OF BABYIN' YOU 5 Peggy Sue Dacca 32571 (Sure-Fire, BMI)	67	67	HER AND HER CAR AND HER MOBILE HOME 4 Dave Kirby, Monument 1168 (Tree, BM1)
<b>TA RAA MHO</b>	31	33	TAKE A LITTLE GOOD WILL HOME       5         Bobby Goldsboro & Del Reeves,       9         United Artists 50591 (Passkey, BMI)	68	73	NITTY GRITTY DIRT TOWN 4 Roger Sovine, Imperial 66398
<b>DOESN'T DIG''</b>	32	41	WISH I DIDN'T HAVE TO MISS YOU 3 Jack Greene & Jeannie Seeley, Decca 32580 (Tree, BMI)	69	71	(Cedarwood, BMI) A WORLD CALLED YOU 2 David Rogers, Columbia 4-45007
BOLON I DIU B/W	33	26	HOMECOMING 15 Tom T. Hall, Mercury 72951 (Newkeys, BMI)	70		(Caramarf, BMI) WINGS UPON YOUR HORNS 1
"HOW COULD ANY MAN HELP	34		TAKE TIME OFF 6 Claude Gray, Decca 32566 (Tree, BMI)	71	53	Loretta Lynn, Decca 32586 (Sure-Fire, BMI) <b>THAT'S WHEN THE HURTIN' SETS IN 5</b> Hank Snow, RCA 74-0251 (East Star/
FALLING IN LOVE WITH YOU"	35	40	SHE'S MINE/NO BLUES IS GOOD NEWS 3 George Jones, Musicor 1381	12	_	Glad, BMI) ONE MINUTE PAST ETERNITY 1
CHART #5041 Exclusively on Chart Records	36	31	(Glad, BMI/Raydee, SESAC) KISSED BY THE RAIN, WARMED	73	_	Jerry Lee Lewis, Sun 1107 (Hi Lo/Gold Dust, BMI) THE GUN 1
PUBLISHED BY			BY THE SUN 11 Glenn Barber, Hickory 1545 (Acuff-Rose, BM1)	14	_	Bob Luman, Epic 5-10535 (Gallico, BMI) I FALL TO PIECES 1
YONAH & SUE-MIRL MUSIC 806 16th Ave. South, Nashville, Tennessee	37	30	DON'T IT MAKE YOU WANT TO GO HOME 9 Joe South, Capitol 2592 (Lowery, BMI)	15	_	Diana Trask, Dot 17316 (Tree, BMI) JOHNNY LET THE SUNSHINE IN 1 David Ingles, Capitol 2648 (Topline, BMI)
				-		



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### "Window Number Five" Look into it.

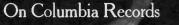


It's Johnny Duncan's new Columbia single. "Window Number Five." A song filled with brooding loneliness and remorse.

But as sad as it is, it'll make you happy.

Because every Johnny Duncan single has reached the charts. And this one's not about to be different. Look into it.

### Johnny Duncan. "Window Number Five."



## Country Music

## Nashville Scene

### • Continued from page 40

Snuffy Miller, the latter on Stop Records, have songs on the market. . . . Dot-Paramount's Ray Frushay has been honored by the Air Force for his work in supporting that branch of the service. The presentation was made in Houston. . . . Red Brigham has signed with King Records, with a first release due out at once. Red is now working the Northeast area.

is now working the Northeast area. . Texas Kitty Prins, who long has supported country music in Belgium, says the art form needs strong promotion in that country. She feels people could help by supporting her magazine, distrib-Catamas, head of Black Jack Pro-ductions, is due in for meetings with Brad McCuen, of Sunbury/ Dunbar. Discussions include orig-inal material and a master coproduced by Nicky and Don Ralke. Jason is flying from Chicago to here, and on to New York to make arrangements for a new op eration which will be tied in with Nashville's Terrace office. Veteran writer **Ted Dafan**, whose songs have been published by Peer Southern for 30 years, has signed his renewals with the firm. Among his top songs: "Born to Lose.". Mac Wiseman's first single for RCA has everything going for it. It's written by Cy Cobin and pro-duced by Jack Clement. Jim Wagner has announced the open-ing of his Hollwayed country art ing of his Hollywood country arting of his Hollywood country art-ist booking agency after a five-year affiliation with the Jim Hal-sey Company. A 12-year veteran in the booking business, he will headquarter at 6430 Sunset Boule-vard..... Charlie Walker, Penny DeHaven & John Wesley Ryles I will beadline a Thanksgiving eve will headline a Thanksgiving eve party at the Jetstar Club in Hunts-ville, Ala. . . Lou Christie is on a five-week tour of Europe for concerts and promotion of Buddah Records. . . The new Columbia album by Carl Perkins, titled "Carl Perkins, or Ter" Perkins on Top." was recorded here with **Billy Denny** producing. Cedarwood has three chart songs, those by **Webb Pierce**, **Bill Phillips** and **Roger Sovine**. Phillips and Roger Sovine. Skeeter Davis will perform her just released single, "I'm a Lover, Not a Fighter." during the Dec. 10 ap-pearance on the "Merv Griffin Show." The tune was written and produced by Ronnie Light. Junior Samples' daughter, Kathy Samples has been working with Samples, has been working with her dad on several "Hee Haw"

her dad on several "Hee Haw" spots. Jimmy Kish has sold his home in Painesville, Ohio, but is unsettled on his future plans. Don Tweedy's artist, Sudie Calloway, is moving strong with "Sundown Solitude" on the Avenue South label. The Judy Lynn show traveled over 7,000 miles in October, including one of her rare appearances in Nashville. Bobby Ranier released his new record "Jacksonville" in the town of the same name, and

(Continued on page 46)



PVT. MARTY Robbins, Jr., Columbia recording artist, is accompanied to a Germany-bound plane by his father, Columbia's Marty Robbins. He will be stationed in southern Germany with the U.S. Army.

	Pac	L.	Billboard SPECIAL SURVEY	
	Billbe	Г	For Week Ending 11/29/69	
(		n	intry D	C
•				J
*	STAR	Perforr	mer-LP's registering proportionate upward progress this v	veek.
	This	tist and	d/or Selection featured on "The Music Scene," ABC-TV Net	work eeks on
	Week	Week	TITLE, Artist, Label & Number	eeks on Chart
23	1	1	JOHNNY CASH AT SAN QUENTIN Columbia CS 9827	.22
	2	Ş	TAMMY WYNETTE'S GREATEST HITS Epic BN 26486	13
	3	3	THE BEST OF CHARLEY PRIDE	5
3	W	7	JOHNNY CASH'S GOLDEN HITS, VOL. II	. 10
	5	5	GLEN CAMPBELL'S "LIVE" Capitol STBO 268	11
~	6	4	JOHNNY CASH'S GOLDEN HITS, VOL. I	10
1	7	6	THE SENSATIONAL CHARLEY PRIDE	25
~	Û	10	THE ASTRODOME PRESENTS SONNY JAMES IN PERSO Capitol ST 320	ON 8
-	9	11	TALL DARK STRANGER Buck Owens, Capitol ST 212	4
5	10	8	A PORTRAIT OF MERLE HAGGARD	9
	11	9	IT'S A SIN	21
2	12	12	Marty Robbins, Columbia CS 9811 TOGETHER	9
	13	17	Jerry Lee Lewis/Linda Gail Lewis, Smash SRS 67126 MY BLUE RIDGE MOUNTAIN BOY	8
	14	16	Dolly Parton, RCA Victor LSP 4188 HANK WILLIAMS, JR. LIVE AT COBO HALL, DETROIT	
2	15	13	MGM SE 4644 JERRY LEE LEWIS' GOLDEN HITS, VOL. I	9
- 3	16	7	Sun 102 DAVID HOUSTON	
~	17	14	Epic BN 26482 JERRY LEE LEWIS' GOLDEN HITS, VOL. II	
3	17	14	Sun 103 JIM REEVES' GREATEST HITS, VOL. 3	
		24	RCA Victor LSP 4187	
	19		THE WARMTH OF EDDY Eddy Arnold, RCA Victor LSP 4231	4
	20	21	WOMAN OF THE WORLD/TO MAKE A MAN Loretta Lynn, Decca DL.75113	
	21	20	SAME TRAIN, DIFFERENT TIME Merle Haggard, Capitol SWBB 223	28
	22	22	BACK IN BABY'S ARMS Connie Smith, RCA Victor LSP 4229	5
	23	23	ALWAYS, ALWAYS Porter Wagoner & Dolly Parton, RCA Victor LSP 4186	
	24	19	I LOVE YOU MORE TODAY Conway Twitty, Decca DL 75131	18
	25	25	MARTY'S COUNTRY Marty Robbins, Columbia GP 15	8
	26	26	MY LIFE/BUT YOU KNOW I LOVE YOU Bill Anderson, Decca DL 75142	18
	27	28	AT HOME WITH LYNN ANDERSON Chart CHS 1017	16
	28	29	FROM ELVIS IN MEMPHIS Elvis Presley, RCA Victor LSP 4155	24
-	29	31	CLOSE UP Merle Haggard, Capitol SWBB 259	.15
-	30	27	JOHNNY CASH AT FOLSOM PRISON Columbia CS 9639	77
	31	32	GAMES PEOPLE PLAY Freddie Weller, Columbia CS 9904	.77
	32	30	THINGS GO BETTER WITH LOVE Jeannie C. Riley, Plantation PLP 3	
	33	33	HOLD ME Johnny & Jonie Mosby, Capitol ST 286	10
	34	36	FLOYDS CRAMER PLAYS HOME COUNTRY CLASSICS. RCA Victor LSP 4220	3
	35	34	COUNTRY FOLK	12
	36	35	Waylon Jennings & the Kimberlys, RCA Victor LSP 4180 FROM THE HEART Diana Trask, Dot DLP 25957	п
	37	37	Diana Trask, Dot DLP 25957 MY GRASS IS GREEN Roy Drusky, Mercury ST 61233	
2	38	38	GET RHYTHM	
1	39	40	ROGER MILLER	
3	40	43	Smash SRS 67123 THE ESSENTIAL HANK WILLIAMS	
	41	44	MGM SE 4651 DYNAMITE	4
	42	42	Peggy Sue, Decca DL 75153 ON TOP	
	42	42	Carl Perkins, Columbia CS 9931 YESTERDAY WHEN I WAS YOUNG	
	1		Roy Clark, Dot DLP 25953 SHOWTIME	
	45	_	Johnny Cash & the Tennessee Two, Sun 106 BACK IN THE ARMS OF LOVE	
			Jack Greene, Decca DL 75156	

# LORETTA I BULLSEYE AGAIN !

# LORETTA LYNN "WINGS UPON UPON VOUR SOUR HORNS"

DECCA RECORDS LAND OF THE OF THE COUNTRY GIANTS

### **Country Music**

### WWVA's Dedication Plans WHEELING, W. Va.—Plans broadcast complex here Satur-Basic Communications, Inc.,

WHEELING, W. Va.—Plans have been formalized for the dedication of the Capitol Music Hall and WWVA's new



Hits

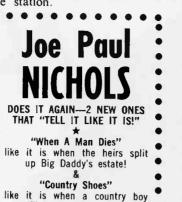
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broadcast complex here Saturday night, Dec. 13, to coincide with the 43d anniversary of the station.



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Johnny's Cash and Charlie's Pride—Mac Wisman (RCA) Would You Believe—Mike Boyd (Blast Off) Medley Over the Years—Sandi Scott (Cascade) Hypocracy—Bill Mizell (Camaro)

Hypocracy—Bill Mizell (Camaro) Valley of the Wind—Marty Martel (National) Sandy Castle's—The Clouds (Northland) Friendship and Comfort—Lee Wilson (Rich-R-Tone) She's Still With Me—Dale Robertson (Liberty) In the Land of Make Believe—Dusty Springfield (Atlantic) Nobody's Darling—Jim Hinkle (Cherrylaine) For the Love of a Lady—Jay & the Americans (United Artists)

For Promotion, Distribution, Deejay Coverage, Press Release Service, Major Label Contacts, Movie Promotion see Brite-Star's Ad in Billboard's Class. Mart Today; SEND YOUR RECORDS FOR REVIEW TO: Brite Star Promotions, 209 Stahlman Bldg., Nashville, Tenn.

Brite Star's Pick Hits . . . Brite Star's Pick Hits . . .

basic Communications, Inc.,
parent firm of WWVA, recently
purchased the theater, West
Virginia's "largest and most
beautiful." As part of a multimillion-dollar expansion program for WWVA and the famous Jamboree, an extensive
renovation program is under

way at the theater. For the first time, the studios and the Jamboree will be under one roof in the spacious quarters. The theater facilities will allow increased attendance and improved presentation for the Jamboree. The scope of the complex also allows for future recording studios, talent management agency, music publishing, and television program syndication, which are currently in the planning stage.

"Wheeling will be developed into another country music capital," according to George Bland, station manager.

The Capitol Theater is being developed as a civic center for Wheeling and this entire part of the Ohio Valley. Broadway road shows, concerts, closed-circuit television, conventions, etc., are already being booked for 1970 in the facility. The development of Basic Communications' "Capitol Music Hall" is said to be significant for the entertainment, cultural and civic activities of the area.

The dedication will consist of a ribbon cutting, a reception, and an anniversary performance of the Jamboree, followed by a buffet supper, cocktails and dancing. Influential government,

# Nashville Scene

### • Continued from page 44

did four TV shows and seven radio guest segments. . . Arthur Smith, long-time guitarist and producer, has been honored for his service to his church and denomination as a leading layman in Charlotte, N.C. He received the Southern Seminary Foundation Award from the Southern Baptist Theological Seminary. Previous recipients of the award have been pianist Van Cliburn, athlete Bobby Richardson and astronaut John Glenn.

Bobby Lord once introduced Lorene Mann as "a Mann named Lorene." Jerry Byrd suggested it would be a good title for an album. Her new RCA LP, due for December release, is "A Mann Named Lorene."... Harry "Tex" Fenster now has moved into the field of public relations, operating from his "House of Miracles" in Jamaica, N.Y. ... Following the lead of another well-known artist, Dick Shuey went to the New York State prison at Sing Sing to perform for the captive audience.... Capable Dorothy Kuhlman has moved from WPLO in Atlanta to WHOO in Orlando. She's again putting out a regular newsletter..... Jane Morgan will record in Nashville for the first time cutting at RCA under the direction of Chet Atkins and Ronnie Light..... Faron Young has signed a writer's contract with

civic and business leaders will be taking part in the event. Hosts will be Emil Mogul, president of Basic Communications; Ross Felton, general manager, and Bland. Wandering Acres Music, the SESAC affiliation of the Webb Pierce music complex. . . Shel Silverstein has signed a contract with RCA. . . . "An Old Christmas Card" which was written by Vaughn Horton many years ago will be released as a new Jim Reeves single. . . Barbara Mandrell has finished a week at the Nugget in Las Vegas, received a bouquet as she finished her stint, and was invited back for more. She now is being booked by Moeller Talent Agency.



The June-July Pulse for Odessa, Tex., showed KOZA with 39 between 6-10 a.m., 52 midday, 60 between 3-7 p.m., and 77 between 7-midnight. Nearest competition was KBZB with a 19 in the morning. But KBZB drops after that. Nearest evening competition is KRIG with an 8. Staff at KOZA includes Frank Childs, Tom Wall, Frank Hall, program director Gary Allen, and Mil Turner. Allen says: "According to Pulse, KOZA is now the highest rated station in the nation per capita. ... Note to Julie Godsey at Mainline Records, Cincinnati: "Thanks for the poop sheet. And next time you see the fantastic Bill Sachs, tell him that Lee Zhito, Paul Ackerman, and myself really missed him in Nashville during the country music convention this year. We almost sent a pack of storm troopers, armed with Jack Daniels, to Cincinnati to kidnap him and bring him down to Nashville."

# **"Your Time's Comin."** (So make hay while the sun shines.)

N

"Your Time's Comin'" (72983), Faron Young's hot up-and-coming single, follows his chart single "Wine Me Up" (72936), both came out of his high-rising album WINE ME UP.

We think you can capitalize on this fact. So let a word to the wise be sufficient. "Exclusively Recorded by Mercury Records" Produced by Jerry Kennedy.



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Freda Paine THE UNHOOKED GENERATION 11124-0 TOTA Distributed by Capitol Records Distributing Con

## Programming Aids

• Continued from page 38

### COLLEGE

### Annapolis, Md. (WRNV), Bruce

Harrison, Program Director, Personality BP: "Fancy," Bobbie Gentry, Capitol. BLFP: "Soul Sacrifice," Santana, Co-Jumbia, BH: "Sunlight," Youngbloods, RCA, BLFH: "Here Comes the Sun," Pacular: Apple Beatles, Apple.

### Bethlehem, Pa. (WLVR)

A. James Cameron, Program Director BP: "Peaches en Regalia." Hot Rats, Frank Zappa, Bizarre. BLFP: "Miss Ann." Johnny Winter, Columbia. BH: "Desperation," Humble Pie, Immediate. BLFH: "Early Morning Rain." Judy Collins, Elektra.

### Boston, Mass. (WCSB)

Robert Nichols Jr., Program Director **BP:** "What Does It Take," Motherlode, Buddah, **BLFP:** "Birds of a Feather," Winstons, Metromedia, **BH:** "I'11 Hold Out My Hand," Clique, White Whale. **BLFH:** "Stranded in the Middle of No Place," Mickey Larry, Twinight.

#### Bronx, N. Y. (WHCB) (Lehman College) Harris Semegram,

Station Manager, Personality BP: "Grinder Man," John Lee Hooker. Stax, BLFP: "Jesus Is Just All Right," Byrds, Columbia. BH: "Je T'Aime," Birkin & Gainsbourg, Fontana. BLFH: "Long Way Down," Eric Mercury, Avco-Embassy.

### Brooklyn, N. Y. (WBCR)

Lenny Bronstein, Music Director BP: "Saint Paul," Terry Knight, Capi-tol, BLFP: "Lady-O," Turtles, White Whale. BH: "Leaving on a Jet Plane," Peter, Paul & Mary, WB-7 Arts, BLFH: "Bold Soul Sister," Ike & Tina Turner, Blue Thumb.

### Brookville, N. Y. (WCWP), Steve Ellis,

Program Director, Personality BP: "Undun," Guess Who, RCA. BLFP: "Midnight Cowboy," Ferrente & Teicher, UA. BH: "Time and Love," Laura Nyro, Col. BLFH: "Je T'Aime, Moi Non Plus," Birkin & Gainsbourg. Fontane Fontana

### Chicago, III. (WLUC)

Kevin Killion, Music Director BP: "Kozmic Blues," Janis Joplin, Co-lumbia. BLFP: "Could I," Bread, Elektra. BH: "Rainmaker," Cryan' Shames, Columbia. BLFH: "Up on Cripple Creek," Band, Capitol.

### Cincinnati Ohio (WEIB)

Rob Hegel, Music Director BP: "Victoria," Kinks, Reprise. BLFP: "I Want You Back," Jackson Five, Motown, BH: "Whole Lotta Love," Led Zeppelin, Atlantic, BLFH: "Maybe," Janis Joplin, Columbia.

### Collegeville, Minn. (KSJU)

R. M. Rother, Program Director BP: "Holly Hoty;" Neil Diamond, Bang, BLPP: "Raindrops Keep Fallin" on My Head," B: J. Thomas, Scepter, BH: "Smash Hits," Jimi Hendrix, Re-prise, BLFH: "Trudi," Donovan, Epic.

### Columbia, S. C. (WUSC)

Bill Black, Music Director BP: "She Belongs to Me." Ricky Nel-son, BLFP: "Bring My Baby Home," Jackie Sule. BH: "Swinging Tight," Bill Deal & the Rhondells. BLFH: "Dock on the Bay," Dells.

### Dallas, Tex. (KSMU), Lee Michaels,

Program/Music Director BP: "Turn Turn Turn," Judy Collins, Elektra, BLFP: "Captured Live at the Forum," Three Dog Night, Dunbill. BH: "Volunteers." Jefferson Airplane, RCA. BLFH: "Cold Turkey." Plastic Ono Band Angle. Band, Apple.

### De Kalb, III. (WNIU-AM), Curt Stalheim,

Music Director, Personality BP: "Mornin' Mornin'," Bobby Golds-boro, United Artists. **BLFP:** "Love Isn'i," A. B. Skhy, MGM. **BH:** "Evil Woman," Crow, Amaret. **BLFH:** "Living Loving Maid," Led Zeppelin, Atlantic.

### East Lansing, Mich. (WEAK)

John J. Massoglia, Music Director & Tears, Columbia. BLFP: "Kiss Him Goodbye." Steam, Fontana. Bri: "Dock of the Bay." Dells. Cadet. BLFH: "Eli's Coming." Three Dog Nigbt. Dunhill.

Darby Giles, Program Director BP: "Holly Holy," Neil Director BP: "Holly Holy," Neil Diamond, UNI. BLFP: "Sunlight." Youngbloods, RCA. BH: "Feels So Good," Lighthouse, RCA, BLFH: "Up on Cripple Creek," Band, Capitol.

### Evanston, III. (WNUR)

Dave Loebel, Music Director BP: "My Kind of Love," Poco. Epic. BLFP: "Canadian Railroad Trilogy," Gordon Lightfoot, UA. BH: "I Can't Get No Nookie," Masked Marauders, Deity. BLFH: "Just One Smile," Dusty Sprinefield Atlantic Springfield, Atlantic.

### Ft. Collins, Colo. (KCSU)

Larry Sato, Program Director BP: "Raindrops Keep Falling!" B. J. Thomas. BLFP: "Kiss Him Goodbye," Steam. BH: "Ticket to Ride." Karen Carpenter. BLFH: "Up on Cripple Creek." Band. Ithaca, N. Y. (WICB), Ron Kobosko, Music Director, Personality

BP: "Whole Lotta Love." Led Zeppelin, Atlantic. BLFP: "Time and Love," Laura Nyro, Columbia. BH: "Backfield in Motion," Mel & Tim, Bamboo. BLFH: "Sunlight," Youngbloods. RCA.

### Durham, N. H. (WUNH)

Tom Minichiello, Music Director **BP:** "Beginnings," Chicago Transit Au-thority, Columbia. **BLFP:** "Undun," Guess Who, RCA. **BH:** "Out in the Cold Again," New Gary Puckett & the Union Gap. **BLFH:** "Save the Coun-try," Laura Nyro, Columbia.

#### Lewisburg, Pa. (WVBU) Robert Reisacher, Music Director

BP: "Whole Lotta Love," Led Zeppelin, Atlantic. BLFP: "Natural Born Wom-an," Humble Pie, Immediate. BH: "For-tunate Son," CC Revival, Fantasy. BLFH: "Here Comes the Sun," Beatles, Apple

### Macomb, III. (WWKS)

Tim McCartney **3P:** "Something," Beatles. **BLFP:** Goodbye Columbus," Association. **BH:** And When I Die," Blood, Sweat, and BP: Tears.

### New York, N. Y. (WYUR)

Gary Cohen, Music Director BP: "Whole Lotta Love," Led Zep-pelin, Atlantic. BLFP: "Jingle Jangle," Archies, Kirshner. BH: "Verus," Shock-ing Blue, Colossus. BLFH: "Jam Up Jelly Tight," Tommy Roe, ABC.

### Normal, III. (WGLT)

Wayne Weinberg, Music Director BP: "Make Your Own Kind of Music," Mama Cass, Dunhill, BLFP: "Cherry Hill Park," Billy Joe Royal, Columbia, BH: "Leaving on a Jet Plane," Peter, Paul and Mary, Warner Bros. BLFH: "Volunteers," Jefferson Airplane, RCA.

### Oswego, N. Y. (WOCR)

John E. Krauss, Program Director BP: "Jingle Jangle," Archies, Kirchener, BLFP: "I'll Hold Out My Hand," Clique, White Whale, BH: "Eli's Com-ing," Three Dog Night, Dunhill. BLFH: "The Ballad of Paul," Mystery Tour, MGM.

#### Philadelphia, Pa. (WRTI) Ken Skversky, A. M. Director

BP: "Down on the Corner," CC Re-vival, BLFP: "Undun," Guess Who, BH: "Backfield in Motion," Mel & Tim, BLFH: "Ruben James," First Edition Tim, I Edition.

### Pittsburgh, Pa. (WRCT)

Jeffrey Bloom, Program Director BP: "Eli's Coming." Three Dog Night, Dunhill, BLFP: "Kiss Him Goodbyc," Steam, Fontana, BH: "Moby Dick," Led Zeppelin, Atlantic, BLFH: "That's the Way God Planned It," Billy Preston, Apple.

### Pittsburgh, Pa. (WPGH)

Rick Cohen, Music Director BP: "Swingin' Tight," Bill Deal & the Rondels, Heritage. BLFP: "Backfield in Motion," Mel & Tim, Bamboo. BH: "Here Comes the Sun," Beatles, Apple. BLFH: "Move Over," Steppenwolf, Dunhill.

### Providence, R. I. (WDOM)

Craig Penn, Music Director BP: "Eleanor Rigby," Free-Men, MGM, BLFP: "And When It's Over," Aesop's Fables, Cadet, BH: "Fortunate Son," C.C. Revival, Fantasy, BLFH: "The Rainmaker," Breeze, AM.

#### Queen, N. Y. (WQMC), Teddy Goldstiel, Music Director, Personality

BP: "She Lets Her Hair Down," Tokens. **BLFP:** "Goodbye Joe," Laura Nyro. **BH:** "Sweet Judy Blue Eyes," Crosby, Stills, and Nash. **BLFH:** "May-be," Janis Joplin.

### Richmond, Va. (WCRC)

C. A. Bustard, Music Director BP: "Victoria," Kinks. BLFP: "Fortu-nate Son," CC Revival. BH: "I Want You (She's So Heavy)," Beatles. BLFH: "Good As You've Been to This World," Janis Joplin.

### Shippensburg, Pa. (WSYC) Ron Anderson, Music Director

BP: "Jumpin' Jack Flash." Thelma Houston, ABC/Dunbill. BLFP: "Like a Rolling Stone." Phil Flowers, A&M. BH: "Kiss Him Goodbye," Steam. Fontana. BLFH: "I'll Bet You," Funka-delic, Westbound.

### State College, Pa. (WRSC) Bob Hatfield, Personality

BD: "Midnight," Dennis Yost and Clas-sics IV, Imperial. BLFP: "Up on Crip-ple Creek, Band, Capitol. BH: "Come Together/Flip," Beatles, Apple. BLFH: "Baby, It's You," Smith, Dunhill.

### Trenton, N. J. (WWRC)

Alsn Gebroe, Program Director BP: "Good Morning Love," Bleus, Diamond, BLFP: "Livin' Lovin' Maid," Led Zeppelin, Atlantic, BH: "Kiss Him Goodbye," Steam, Fontana.

### University Park, Pa. (WHR)

Chip Pfleegor, Station Manager BP: "Undun," Guess Who, RCA. BLFP: "Let's Get Back to Rock & Roll," Playboys of Edinburg, 123. BH: "And When I Die." B.S.&T., Columbia. BLFH: "Take a Letter Maria," R. B. Greaves, Atco. Greaves, Atco.

### • Continued from page 32

From KACT program director Len Hart, Andrews, Tex.: "I would like to single out John Davis, Big State Distributors in Dallas, for particular praise. A big hunk of what does on the air at KACT comes from Big State and RCA Records. We think that Mr. Davis is doing a very conscientious job. We have a variety format and can't seem to get many records. Lineup at KACT includes **Bobby Condra, Larry Napper**, station manager **Gary Miller**, and Hart. ... **Dave Charles** is now on WOOD, Grand Rapids, Mich.; ba'd beap music director of he'd been music director of WCCW in Traverse City, Mich. Note to **C.T. Wiglesworth**: I got hung up on too many projects and just now come across that Hooper Rating. It's too old to print. Send me the newest one and I guarantee you I'll print that. Okay?

Staff at KBHB in Sturgis, S.D., now includes music director Nick Tharalson and Buddy Meredith. Meredith is a performing deejay, but Tharalson didn't mention but Tharalson didn't mention whether Meredith has a new rec-ord out or not. . . . Slowly catch-ing up. Would you believe I'm working both Saturday and Sun-day on this column now? . . . . Mitch Pursoll is with WI EE in day on this column now? .... Mitch Russell is with WLEE in Richmond, Va. ...Jim Dandy's at WDGY, Minneapolis....Jack Wilson, formerly of KBTV-TV, Denver, has a new show featuring conversation and entertainment that WSBK-TV in Boston plans to syndicate Ken Haves is to syndicate . . . Ken Hayes is with all-request and oldies forwith all-request and oldies for-mated KIKI, Honolulu; rest of lineup includes **Tom Collins**, Jim **Beam, Johnny Mack**, and **Bud Weiser**. . . WLBK in De Kalb, Ill., has music director Jerry Helsez and air personality John Halasz and air personality John Miller.

### \* \* \*

KSEL-FM, Lubbock, Tex., is a 24-hour country music station and needs stereo albums. Staff lineup includes Gary Taylor, Curtis Lancaster, Ernest Byerly, Ed Lewis, Professor George, Gary Tunnell and Lee Dee doing fill-in work. Dick Hyatt is back with MGHQ, Kingston, N.Y., after a hitch with Uncle Sam. Ed Perry is now program director of KIEV, Glendale, Calif, a country station. Michael J. Raymond is now doing a progressive rock show on WENE, Binghampton NY and needs albums. He's ton, N.Y., and needs albums. He's music director of the station.

At WLOB in Portland, Me... Phil Lewis, who came from KMAK in Fresno, Calif., to replace Dick Havernin, who went into the Army. . . . KREM in into the Army. . . KREM in Spokane, Wash., features program director Bob Adkins and Jim Johnson in a morning show, Bob Phillips, music director Al Wet-zel, and Genn Denning. . . John Brigman: Thanks for the letter. What's happening now?

Tom Crane is program director of WPBS, Philadelphia. He'd been music director of WIP in Philamusic director of WIP in Phila-delphia... Miss Karen Knowles is music director of WGUY, Ban-gor, Me.; she's a former Rockette at Radio City Music Hall in New York.... KLIF in Dallas now has a black on the air—Cousin Lennie.... David Klahr, pro-gram director of WFIL-FM, says that FM penetration figures are that FM penetration figures are up to 84 percent in Philadelphia. His easy listening station keeps nbing, mostly in women listen-..., Don Reed is program diers. . . rector of WIOD, Miami, now; a promotion. . . Note to **Robert Paul Westpheling**, president of the Loyal Order of Small Town Disk Jockeys and Newsmen, and Rick W. Parry: I really would like to hear you guys on the air. But what kind of medicinal fluid that I owe you?

The lineup at KAFF, Flagstaff, Ariz., now includes **Bob House**, program director Sanmy Lee, Den-nes Hannon, and Keith Wade. . . . In Worcester, Mass., WNEB has had some face-changing. Paul Larson is now program director. Dick Brown has joined the station from WMEX in Boston. Doug Stephen

is sort of assistant program director. Lee Nelson, a new man, is doing the 9 p.m.-la.m. show. Joe Slezik does an afternoon show. **D. Gordon Bartlett**, KWFR, San Angelo, Tex., writes: "In regards to your article 'Top Deejay Meet on Anti-Drug Driva' in Billboard on Anti-Drug Drive' in Billboard, I heartly concur in your belief that deejays are in touch with the young people. That is especially true in this West Texas community. I would like to know the results of the meeting and any in-formation that would help us carry out such a program here." Be prepared, Gordon. The deejay panel met with **Bud Wilkerson** at the White House in Washington this past week. I think that they'll be coming up with some material and suggestions for radio stations to use in a nationwide campaign. It's my hope that every evening Top 40 jock in the nation will get deeply involved in this campaign. If you'd like more informa-tion about the project, write **Bud Wilkinson**, The White House, Washington, D.C.

Paul (Jerry Brooks) Flask, now out of the service, is with WMBL in Morehead City, N.C., on a regular basis; he'd been working part time there while serving at a local Marine Corps base. . . Paul Ward reports in from KGO, San Francisco; he'd been with KPAT in Berkeley, Calif, Paul, I'd like to one their exticle see that article. . . . Paul Stagg is with WWTC, Minneapolis; he'd been with WDAY, Fargo, N.C. Nick Bernard, who worked in production back on WINS in New York during its rock days, is now with WMGW in Meadville, Pa, 16335. He needs country records for his FM side—WMGW-FM— which is reput WMGW in the which is country. WMGW, itself, is a Top 40 station and Bernard needs better service there, too. Address is 964 Park Ave. in Meadville.

Country and rock records are needed by **Phil Frady**, WFSC, P.O. Box 470, Franklin, N.C. 28734.... Box 470, Franklin, N.C. 28734.... Whatever happened to **Bill Ed-munds**, formerly with WHN in New York? .. Lineup at KRCB, Council Bluffs, Iowa, includes program director **George (Sandy Cole) Brown, Walt Gibbs, J. Charles, Jim Conrad**, and **Danny O'Shay** L'is difficult to baliave O'Shay. . . . It's difficult to believe, but I'm caught up. How about that!

### \* \* \*

Lee Shoblom, general manager of KRAM, country station in Las Vegas, writes to say he's still waiting for his construction per-mits for a new AM-FM facility at Lake Havasu City, Ariz. Arnell Church, former music di-rector of WJBE, Knoxville, is the new news man, on camera, for WOAY-TV, Oak Hill, Beckley, W. Va. Arnell believes he's the first black on-camera in W.Va.; Note to Tom Pritchett at WDMV: Sounds like a good operation. Thanks for the letter. . . . In Nashville a couple of weeks ago, I got to listen to WSIX-FM, a country music station country music station. I thought the station was great, until I heard a pop record. That caused me to turn to WLAC-FM. The deejay was good, back-announcing "Louie, Louie" by Julie London very nicely. I really liked the "sound" of the station. They even played a classical tune a few minutes before Miss London's record. I think WLAC-FM could have little str iger on its the deejay could have announced his name and the call letters a little more often. Liked the tag line "Groovy music for groovy people. The deejay announced a Lettermen record, then had to take it back because it was really a **Mel Torme** record. But the deejay has such a good voice that the goof went down smooth. On a Wednesday morning, I listened to Mack Allen, WKDA. Then, at 1:54 a.m., Bob Mitchell of WKDA played "Fortune's Son" by the Creedence Clearwater Revival, He time slot. One morning, I noticed that WKDA had chopped out nearly all commercials except for

clusters of them. I've noticed that several stations across the country are doing this — clustering com-mercials and then seguing records to try to give the impression of playing more music. Whether it works or not, I'm not sure. On Friday at 3 a.m., I heard KNOX in Knoxville, but not too clearly. I tried to listen for a while, but the signal just didn't come in clear enough. WSM, because this was during its weeklong birthday celebration, was interviewing Johnny Nash, a pop artist, the next day at 2:12 p.m. The station, normally an easy listening outlet, was de-voting a lot of its time to country artists while I listened, for understandable reasons. The whole con-vention is sort of the grandchild of WSM's birthday celebration. As a convention, it's the greatest con-vention in the world. There's more country music around than you possibly listen to. And could you'd be surprised at the number of pop program directors who make the scene each year. In fact, one rock program director is still down there, my old buddy Bob Todd.

### \* \* \*

Bob Mikkalson is the new general manager of WGEZ, 1,000watt station bought recently by Telegraph-Herald Inc. The station is in Beloit, Wis. Mikkalson had been assistant manager of KDTH in Dubuque, Iowa. . . Miss Karen Layland is now the "girl Karen Layland is now the "girl everything" for the National Asso-ciation of FM Broadcasters in New York, replacing Lois Heuer. The NAFMB people are really radio people. Any FM station that needs help of any kind should get in touch with Miss Layland.... Bill Quinn is now station manager of WPAW, Syracuse, N.Y.; he'd been program director of WTLB, Utica-Rome, N.Y. Format of WPAW is MOR and he needs sin-gle and album service from record gle and album service from record companies. Bill, I'm sorry that I'm a week or two late in this announcement. I promise to catch up on everything this issue and never (hardly ever, anyhow) be late again late again.

### \* \* \*

Nick Reynolds and Dave Stan-ley have joined WRCP, Philadel-phia's 50,000-watt country music outlet. Reynolds had been with WFIL, Philadelphia; Stanley had been executive director of the Jerry Blavett School of Radio-TV. He's also assisting program direc-tor Don Paul. Jonathan Sum-mers at WSAI in Cincinnati: Your mers at WSAI in Cincinnati: Your buddy John: Rode is on CKFH, Toronto... Pat O'Shea, formerly morning drive personality at KSTN in Stockton, Calif., is now with KDON in Salinas, Calif. \* \* \* I'm still looking for Top 40 sta-tions to join jour search for the

tions to join in our Search for the New Sound campaign to find the nation's best rock groups. Only one station will be selected per market. The size of your market doesn't matter, because I want all markets. If you'd like to participate, write and I'll mail you some details. Kickoff date is Feb. 1.

Bill Stabler is the program di-rector now at WEEL, Fairfax, Va. (Washington area). . . Edward W. Wendling, KRKC, P.O. Box 625, King City, Calif. 93930, needs singles and albums. It's an MOR station that plays many Top 40 singles, usually before the Top 40 stations get around to playing them. Russ (Russ Carter) Wilkerson has moved from WVMO, Monroe, Mich., to WGEE in Indianapolis and is doing morning drive. . . Note to Richard (Rich Shaw) Priem: Thanks for the letter. I appreciate information like that. And your thesis idea sounds good. Jim thesis idea sounds good. Jim Stutzman is now with WRFM-FM, New York, hosting a 6-mid-night show. He'd been with WJAS in Pittsburgh the past couple of years. This is his second stint with WRFM-FM. \*

Better get another cup of tea: this column has a long way to go yet. . . Jim Michaels has left KIOA in Des Moines, Iowa, to join WMIN in Minneapolis. Replacing him as KOIA music direc-(Continued on page 58)

# Vox Jox

SAN FRANCISCO TODAY:



The Youngbloods energize a Berkeley folk audience.

### By Geoffrey Link

Creativity or commercialism? That question has plagued the San Francisco rock scene since Jefferson Airplane received \$20,-000 front money for signing with RCA Victor. Previously, the problem centered on the bands vs. the record companies, artists vs. "exploiters."

Recently the situation has taken on a new dimension. As the band population continues to explode in the city, San Francisco is evolving into a budding music capital. A superstructure of commerce is being erected on the firm foundation of creativity the artists had already laid down.

San Francisco finally has a recording studio industry that can compete with other cities; record production companies like Studio 10, Parasound, North Beach Productions have sprung up; independent producers such as Milan Melvin, Frank Morin and Michael Sunday are developing; Mercury's office here, a little over one year old, has signed 20 groups so far; for the first time there are three regularly operating rock dancehalls and several small clubs like the Rehearsal Cafe and Ribeltad Vorden have joined existing rock nightclubs in the area.

Michael Phillips, vice president of the Bank of California, a year ago estimated the value of San Francisco's hard rock scene at \$10 million and he predicted that by the mid-1970s it would be the fourth largest industry in the city.

"Everything seems to be moving along," Phillips believes. "I'll stick to my predictions. If we're on a standard growth curve, the scene will double in about three years. The musicians are still coming, the recording studios are here. All the seeds are planted. By 1972, there will be a \$20 million volume of music business here --- not including record sales."

"This city is where Nashville was 10 years ago," says David Rubinson, head of Bill Graham's Fillmore record label. "Everywhere you go you bump into someone who sings, writes or plays music. No community in the country has the potential San Francisco has."

The migration of groups to the area has continued. Members of

Billboard photos by Eliot Tiegel Atlantic's Crosby, Stills, Nash and Young have moved here, RCA's The Youngbloods are here, so are Michael Bloomfield and a coterie of his musician friends. And for every established band under contract to a major label, there must be two dozen others struggling for recognition.

Yet much of the original excitement is gone. The Haight-Ashbury has long been buried, and with it the geographical center that made the rock scene here communal. A feeble attempt to bring it all back home backfired this summer as threats of violence from "street people" caused music leaders like Graham and managers of the Grateful Dead, Jefferson Airplane and Quicksilver Messenger Service to call off the Wild West Festival that the promoters hoped would be a catharsis of the commercialism and lack of community everyone seemed to feel.

Insult was added to near injury soon after when the Light Artists Guild threatened to strike both Fillmore West and Family Dog at the Beach for higher wages. A meeting at the Family Dog ended with Graham storming out, swearing he would not open another ballroom after he is forced to vacate Fillmore West to make room for a Howard Johnson motel. Now Graham has a reprieve until April 1, 1970, and no longer will commit himself to leaving the ballroom scene. "I might change my mind," he admits.

Chet Helms' Family Dog is open seven days a week and each Tuesday there is a meeting of a community group, The Commons, where bands, light artists and community members plan weeknight events for the Dog. Helms still handles the weekend shows, but he is putting more variety into a once straight rock 'n' roll format. A Hell's Angels trio, folksingers and guru types such as Alan Watts have been added to the bills.

Of major importance to the city's development of music professionals is the series of free seminars in all facets of music and recording which David Rubinson and Fred Catero are conducting. Several hundred students have been learning about copyrights and sound mixing at the seminars. Rubinson plans to record some of the new groups which have been developed through the seminars and release them on a budget priced album for one of his two record labels.

Brian Rohan, the "rock 'n' roll barrister," who represents many of the city's leading groups, has seen the transformation from pure "love" to professionalism. "At first we went through a stage where record companies were coming here to pay exorbitant amounts of money for groups. Now the kids are interested in the performance of the record company. Managers are getting much more realistic and businesslike. The city has developed a better run music industry.

"Musicians are not as paranoid today about record companies; they're more willing to give a record company a fair shake. They will go into the studio and get out. We've had some of the most expensive albums come out of this town. The kids would never let anybody produce them. Now they're working with producers. The groups are more interested today in cooperating with the record companies."

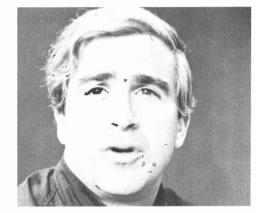
San Francisco oriented musicians "can't seem to get into a groove with the hypers from Los Angeles," Rohan continues. Dope continues to play a background role in the music business. "Grass alters your time perspection," Rohan says, "and I think one reason kids are in the studio so much is they're stoned so much."

Bob Sarempa, who runs Mercury's office here, believes, "The artists have realized the importance of being commercially successful—that it's the only way they're really

### Stills, Crosby and Nash record their next LP.



Groups Seek \$
Not Love



Brian Rohan: musical lawyer.

going to get their musical message across. There is a much more professional approach all the way around. They've learned how to get what they want onto record, yet have retained that San Francisco feeling and been able to say what they want.

"The Industry understands San Francisco better and I think San Francisco understands the industry better."

Mercury entered San Francisco last year with a flurry of signings, but recently has become more selective. Only four new acts have been put under contract in the past nine months, Sarempa said.

Another area of growth has been with independent production companies. There's Tom Preuss' Studio 10, a ''develop-mental studio'' for new bands like Leon's Creation, Day Blindness and Karl Richey, all of which have gone on to record LP's at Columbus Recording. Parasound Productions, headed by Bernie Krause, does much work on film scores, TV and radio commercials as well as Moog music for groups. David Rubinson is producing the Chambers Brothers, Taj Mahal and It's a Beautiful Day for Columbia. Golden State Recorders has a demo label called Golden Soul for which it has recorded local soul groups like the TCBs, Wally Cox and the Real Thing and Jesse Cowan

And Al Kramer, manager of the Flamin' Groovies, reopened the old Fillmore Auditorium the end of September. By generally booking only one name band and with a Wednesday night audition similar to Fillmore West's Sounds of the City shows, the old Fillmore offers newer groups another much-needed outlet for exposure.

While Helms says that Family Dog, which seems to typify the city's hip faction, is searching for "new forms," he also admits he is much more of a businessman than most people think and that Family Dog's \$7,000 loss will soon be wiped out.

"I'm a businessman," Bill Graham says, "and the name of the game is draw." So he programs big name bands and goes about his business. Yet Graham seldom turns down a sincere request for help, whether it means a benefit or lending a ladder to his competitor Kramer.

In San Francisco, the line between hipness and business is frequently blurred.

BILL GRAHA

# IN NEW YORK CITY

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**RECORDING** Co.



Harry McCune Sr. tests a new tape machine.

Screaming guitars, distorted fuzz tones, shouting voices, blasting drums, ear shattering crescendos: they are no longer considered anathema to Harry McCune Sound Service.

"For years we all fought the rock musician, but now we've learned to live and work with him." Mort Feld, vice-president and general manager of the 35-year-old company, explains this new philosophy in the company's offices as the sounds of "testing, testing" filter out of its workshop.

Testing, testing is the key phrase at McCune, which has become totally involved with rock music and is a leading specialist in presenting rock concerts in large facilities—indoors or under the stars.

Distortion and feedback always represented unwanted conditions to soundmen. Today, Feld continues, they are conditions which can be met and worked with. "Like other sound system companies we had opposed the rock musicians. We didn't understand their high levels and distortion. Then sometime before the Monterey Pop Festival, we stepped back and decided to look at what they were trying to say. All we are are translators of what they are trying to say. Then when we were on the way of solving problems of working with rock musicians, we no longer started our conversations with: 'Now you guys have to turn your pots down in order to get good sound.'"

The company set its engineering staff led by Bob Cavin to the task of analyzing its equipment and determining how modifications could adapt the amplifiers, speakers and control panels to complement the sounds of hard driving rock music.

McCune was hired to set up the sound system at the now famous Monterey Pop Festival two years ago. "That's where we learned everything," Feld says. Equipment in use during the festival was modified on the spot to allow the "translator" to shrug

# McCUNESOUNDTurned on byROCK

off his frustrations. When the McCune crew returned to San Francisco, it began modifying all its equipment to meet the severe punishment rock groups put sound systems through.

As a result of this experimentation, McCune is now called upon by scores of rock bands to travel with them on the concert circuit. Before Monterey, engineers like Harry McCune Jr. were traveling with the Tijuana Brass and Abe Jacob was traveling with Peter, Paul and Mary.

Thirty-five years ago, Harry McCune Sr. charged \$3.50 to provide a one mike and two speaker amplification system. Today, the company charges from \$250 to \$1,400 for a job involving complicated sound systems.

McCune uses heavy duty 100-watt amplifiers and special monitoring systems for musicians to hear themselves on stage. The soundman, or mixer, often becomes the "seventh man in a six man band." He has to have an understanding and appreciation of the music he is amplifying. As a result of its experimentation, McCune now mikes a drum set with four to six pickups—a situation Feld says was unheard of 10 years ago.

McCune modified its equipment (a trade secret Feld wishes not to reveal) to handle tremendous overloads generated by voices singing right on mikes plus the loud dynamics of the instruments themselves. "Sound equipment can't take these tremendous overloads so it distorts. We had to modify our Altec amplifiers and speakers and Shure microphones to meet this condition.

"We have learned that artists have to hear each other and we have had to learn that they need equipment to hear each other. Soundmen always fought that because feedback equalled distortion. So we developed special mixing equipment which allows us to decide which mike to feed back to the artists. It's a separate mix, so the groups can hear things which the audience doesn't."

Mixer Abe Jacob, for example, presently on a tour with Peter, Paul and Mary, carries nearly 2,000 pounds of equipment with him. He has an Altec 1567 mixer modified for overload. McCune's basic sound system of amplifier and speakers is

based on reproducing the high end signal with a multi cellular, multi directional horn. This form of speaker can be aimed at an audience area where sound can be absorbed by soft "bodies." "We minimize the sound aimed at flat back areas," Jacob explains.

Reproducing music on a flat outdoor field is the toughest kind of assignment. "Trying to push sound 1,000 feet and have impact at the rear of that area is tough," Feld says. "We ask festival promoters to look for areas with a natural rise." (McCune has since Monterey, worked such festivals as Sky River near Seattle, the Gold Rush Festival near Stockton, Calif., and the Seattle Pop Festival.)

McCune rents its equipment to musicians. "If all the equipment came back at the same time," notes Feld, a 26-year veteran with the company, "there'd be no room to house it all. It's been that way for the past two years."

Engineer Abe Jacob in a "check out" stance.



NOVEMBER 29, 1969, BILLBOARD

## Studio, Studio, Where Are You? EVERYWHERE!

**B** ay Area bands, which not long ago had to travel to Los Angeles or New York to get the sound they wanted, can stay at home during recording dates now that San Francisco studios are catching up to their counterparts south and east.

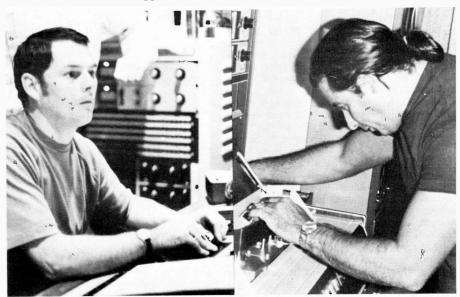
A recording studio industry is burgeoning here at the rate that almost matches the influx of bands. Eight major commercial studios—four of them less than a year old—are now in the area. Four have 16-track machines and two others plan to go to 16 in the next few months. Prices vary, but 16-track usually runs \$90-\$95 an hour and 8-track \$65-\$70.

"The recording scene here is just beginning," comments Richard Olsen, general manager of Pacific High Recording, among the first to go to 16-track. Pacific High, until a year ago, was but a 3-track setup in Sausalito owned by Peter Weston. Since then PHR has been used to record Sly and the Family Stone, Country Joe and the Fish and the Charlatans.

Now Weston is in the running with Coast Recorders, Wally Heider Recording, Golden State Recorders. Columbus Recording. Pacific Recording 20 miles south in San Mateo, Sierra Sound in Berkeley and Mercury's new 8-track studio in the city.

Coast Recorders, which recently acquired Commercial Recorders here and is part of United & Western Recorders in Los Angeles, moved into a renovated warehouse on September 9 with one 16-track and two 8-track machines. Coast anticipates a final investment of \$1 million, according to Mel Ryan, general manager.

Soon to switch from 8 to 16-track is Golden State, which lost Quicksilver Messenger Service. Quicksilver recorded their "Happy Trails" LP on Capitol at Golden State but have logged around 400 hours so far at PHR on a new album.



Russ Gary (left) mixes a session; Fred Catero adjusts his recorder.

"I lost some accounts, like Quicksilver, because I didn't have 16-track," owner Leo de Gar Kulka admits. "We are getting ourselves back into modernization so we can give our customers what they demand."

Sierra Sound in Berkeley handles much of the work across the Bay and though it now has but one 8-track, Sierra plans to go to 16 in a few months and expand to accommodate a second studio, according to Pete Seplow, chief engineer.

Fred Catero Sound is a new entity on the peninsula. Catero is a former Columbia Records engineer from New York who has joined Bill Graham and David Rubinson in setting up a studio at Pacific Recording in San Mateo. Catero Sound, which is associated with the Fillmore Corp., is leasing Pacific Recording as the home studio for all Rubinson's projects.

The principals of Pacific Recording can use the facility whenever there is no Rubinson-Catero activity. Owner Paul Curcio and manager Bob Liotta are adding \$200,000 in equipment to the facility which Rubinson and Catero have requested.

Catero, Columbia Records first long-haired engineer, speaks of the studio's most important feature being the existence of "the right vibes." Elated over not having to hassle with any engineers union, Catero believes unions can stifle the creative process. There are too many engineers who are willing to halt a session because it's lunch time even though the artist is close to having his performance down pat, Catero feels.

Catero and Rubinson are unusual in another sense: they listen to the music they record at low levels in the control room. "It has been proven that the louder you listen the less accurate is your ability to judge pitch," says Catero, a sound engineer for 20 years. "The louder you listen, the less is your ability to judge volume level relationships."

On playback, the two turn the volume up, but they hear their efforts at a low level more typical of a person's living room than a recording studio.

McCune Recording Studio, which opened last August, is a "tuneable room" in which panels can be moved to expose soft or hard surfaces. Don Geis, formerly with Coast Recorders, heads the operation. The studio is built for both audio and visual effects. Large TV lights are hung from the ceiling and a second control room for closed circuit TV is being constructed. The room and its 8-track equipment has been used mostly for demonstration disks by unknown acts who generally look to the engineer for guidance, states Geis.

At Mercury, two 8-track studios have finally been completed in the building the company leases. Bands rehearse in the rooms when they're not in use. Mercury's large studio can hold 40 musicians. "We need rehearsal space as much as we need studios," says Bob Sarempa, the top company official. George Horn is his chief engineer who has been overseeing the construction of the two studios which will eventually have 16-track equipment.

Wally Heider's studios are all 16-track. The Filmways company opened in March and has been doing booming business. The largest room, studio A, will be completed next month. Frank DeMedio designed all the facilities. The two story building in the downtown section of the city has complete mastering capability. Three engineers handle all the mixing, Russ Gary, Mel Tanner and Bud Billings. Studio C, in which Crosby, Stills, Nash and Young rented time every day during October, was built as a "dead room" explains engineer Gary. "We build them as dead as possible and then liven them to our needs."

It's becoming a sound business to open a studio in San Francisco.

## FANTASY'S Future Spelled EXPANSION

By Eliot Tiegel

There are no fantasies about the future for San Francisco's leading record company. After 20 years of existence, Fantasy is in the chips, the pop chips, mind you, and the future portends growth in a number of areas, all thanks to the cash flow generated by the fantastic success of Creedence Clearwater Revival.

Having just completed the biggest dollar quarter in its history, Fantasy is constructing new offices in Berkeley, plans building a record pressing plant and tape duplicating factory, and will broaden its repertoire coverage into areas never associated with the Fantasy/Galaxy name.

The \$1.5 million headquarters is planned for an April 1970 completion. The building will have three 16-track studios, full mastering facilities and three rehearsal halls. And artists will not be charged for studio time. "There will be no pressure in our studios," boasts president Saul Zaentz. "We won't charge studio time against an artist's royalties because we figure that as a cost of doing business. I've always felt that a record company shouldn't charge for studio time if it has its own facilities."

Fantasy will additionally allows artists to use its tape equipment at no charge for rehearsal purposes. "This is one freedom they'll have," adds Zaentz. Another feature will be a special night door allowing acts to come into the complex when they need to.

Adjacent to this facility, Fantasy plans constructing its pressing plant-tape duplicating factory sometime in 1971. "Our volume has been so fantastic," boasts Zaentz, "that we have a lot of plans."

These plans involve starting an educational division in conjunction with the Pacifica Foundation, which operates non-commercial radio stations plus launching a budget line for classical, jazz and pop product.

Zaentz explains the move into spoken word recordings as filling a need for "intelligent historical albums." Al Bendich, Fantasy's legal vice-president, is overseeing this expansion department. Among the first projects are albums on the student movement and the black perspective. Mario Savio, the former firebrand leader of the free speech movement at Berkeley, is producing the student movement LP. The brunt of the material will be drawn from radio broadcast tapes provided by Pacifica, which operates KPFA in Berkeley; KPFK in Los Angeles and WBAI in New York. Original music will be inserted into these documentary-type albums.

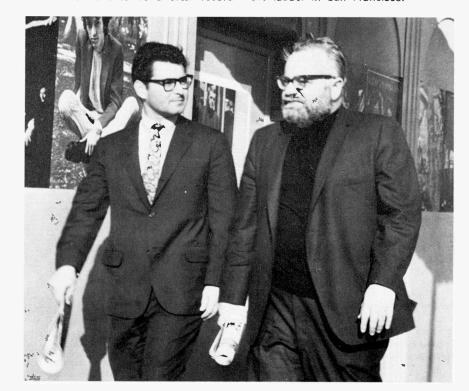
The series will also cover such study topics as civics, political science, drama and poetry.

Fantasy plans releasing its as yet unnamed \$2.98 budget line in the first quarter of 1970. Jazz and pop product will be sprung from the catalog, with classical product being developed from Musicdisc's library of 400 albums. "We will also record new classical works," adds Zaentz, "like works by small groups which have not been done before." Ed Bogus, a former violinist with the Oakland Symphony, is working on the development of the classical fare. Zaentz envisions 24 classical albums next year. His reason for entering the classical field? "We want to be a total record company, not just one which releases rock or jazz products."

Despite this all encompassing view, Fantasy's first million selling group is Creedence, whose "Bayou Country" and "Green River" albums have each moved 1 million units apiece. Noted for its strength in the jazz idiom during the 1950's, Zaentz says "a jazz album that sold 50,000 copies was a hit, although we did have some that approached the 200,000 mark."

Zaentz took over the company from the Weiss Brothers two years ago. The current fiscal year is by far the greatest in the firm's history, Zaentz claims, with the current fiscal quarter four times as strong as any previous similar period.

Although there have been numbers of small companies formed around the Bay Area during Fantasy's 20 years of operation, Zaentz jokingly classifies Fantasy as "being up at the top and the bottom of the ladder in San Francisco."



On the move—Fantasy executives Al Bendich and Saul Zaentz.

As a result of the national acclaim for Creedence, from five to 10 acts a week drop by the company's Oakland offices to audition. Fantasy's policy is to be super critical. It has only recently signed up Clover, a rock band and the Congress of Wonders, an improvisational comedy trio. Despite its success, Zaentz is not building up an a&r staff. He feels the per-

formers themselves know what they want to do, and he doesn't cater too kindly to producers infusing their own personalities and ideas into a group's sound.

Still, Ray Shanklin is Fantasy's staff soul producer for Galaxy, Fantasy's commercial blues label which maintains a small roster of artists. Fantasy also distributes soul product from two outside companies, Soul Clock and Boo.

The move to Berkeley next spring will be the fourth time Fantasy has been anchored in the Bay Area. All the Fantasy executives (there is a payroll of 15) plus Creedence live in Berkeley. "There's a tremendous talent pool in Berkeley," says Zaentz. "Culturally the enviroment is excellent." Also excellent is the 20-minute drive to downtown San Francisco where recordmen gather to gossip and booze.

Although there are other record companies trying to cull success in San Francisco, like Mercury and Fillmore, Zaentz doesn't know what their impacts will be. "I don't even know what values we are to the city," he remarks. Zaentz feels the lack of record industry professionals in San Francisco is the reason for the dearth of record companies in his territory.

Fantasy's domestic product is handled by 31 distributors plus Liberty/UA in England. Over half of these U.S. distributors have handled the Fantasy line for over 10 years, indicating a strong loyalty association.

Do people have a new image of Fantasy now that its name is associated with top 40 charts? Zaentz doesn't believe Fantasy has any image. "Our non-image is our image," he says. "We go day to day and we answer questions as they come up." Adds lawyer Bendich: "It's pragmatic rather than programatic."

Whatever it is, Fantasy/Galaxy is a big fat cat where profits are turning the future sparkingly bright.

# CREEDENCE Supports Old Rock SOUNDS

By the time Jefferson Airplane signed with RCA at the end of 1965, it was clear that a new sound emanating from San Francisco would soon be on its way up the charts. For lack of a better name, it was tagged acid rock and it held sway in the pop music scene for three years.

Recently, however, another sound has come out of this area. The British call it delta rock; Creedence Clearwater Revival considers it just rock 'n' roll.

Emerging from a decade of obscurity and dues-paying, Creedence this year has grossed over \$1 million. In the last nine months, they have appeared on five TV specials and earned six gold records, including two No. 1 singles and two LP's that topped the chart almost as many as the rest of the San Francisco bands have done in four years. But, then, aside from geography, Creedence isn't really part of the San Francisco rock scene—and never has been.

"We never identified with it," says John Fogerty, lead guitarist, singer, songwriter and producer for the band which joined Fantasy in 1964. Fogerty was away in the Army when acid rock started happening here. "Also, we weren't part of that kind of music. It seemed like we were on a different road going in a different direction."

As the acid rockers rolled along the high road, Creedence was headed back into the past they remembered as teen-agers sequestered across the Bay in suburban El Cerrito: Carl Perkins, Screamin' Jay Hawkins, Bobby Darin, the Penguins, Elvis. "I was too busy glorifying the people I dug rather than experimenting with new things," Fogerty recalls.

It was April 1959 when John Fogerty and drummer Doug Clifford decided to form the Blue Velvets. They got Stu Cook, a classmate at Portola Junior High, to play bass and John's brother Tom, four years older than the others, was lead singer---when he wasn't with some other band. A year and a half later, they cut a single for Christy Records called "Beverly Angel" that sounded like the Penguins-but five years late.

"It was the first indication, even though it was really subconscious, that we like old stuff better than new stuff," Fogerty says. Creedence has continually capitalized on the big beat and simple lyrics of early rock.

After a series of stiffs for Orchestra Records, the Blue Velvets went to Fantasy, then mainly a jazz label based in San Francisco, and recorded several tunes as the Golliwogs, a name the pre-Zaentz management surprised them with by putting it on their first record. Everything Fogerty and friends

Everything rogerty and friends recorded through "Suzy Q" was original. By the time they were out of high school they had as a band logged more than 2,000 hours in the studio and Fogerty, who occasionally had worked as a sideman for other groups, had twice that.

After Zaentz took over Fantasy in September 1967 and moved it to Oakland, the Golliwogs became Creedence Clearwater Revival and finally, in early 1968, started playing in San Francisco after eight years of working fraternity parties and small East Bay clubs for \$10 apiece plus all the beer they could drink.

"I was afraid of San Francisco," Fogerty admits. "We'd been so bad for so long." Creedence opened at a foundering (now defunct) club in North Beach called Deno Carlo's and started to build a following.

"That was something I never thought we'd do," he continues, pulling at his bushy mutton chop sideburns. "I thought we'd have hit records first. I'm really glad now because it isn't just 'cause we happened to hit a certain sound or a record was a fluke that made it."

It was "Suzy Q" that attracted an audience even then beginning to be jaded by freak rock. Creedence wanted to go back to the roots before blossoming into a new sound.

"We did old songs and they sounded like old songs. We didn't take 'High Heel Sneakers' or 'Spoonful' and freak it out. So much of the rock now is almost synthetic, almost contrived. The old sound isn't something you can improve upon. Technically, yeah, but the performances on some of those records are just tremendous. I think that was the key to why, when we did an old song, everyone noticed."

The tape recorder spins, picking up a voice remarkably soft. The karsh tones on disk seem to belong to a blackman, rough and exciting as if he had played the blues all his life. But John Fogerty isn't a blues singer ("we have a blues sound, but it's rock 'n' roll music we're playing.") In fact, he's only been singing half the time the band has been together.

"I was even ashamed of singing. I didn't want to open my mouth," Fogerty says. Then he spent two weeks during the summer of 1964 in Portland, Ore., with another band that had no singer and he gained confidence. He returned and the Blue Velvets started playing fraternity parties at a Berkeley elub called the Monkey Inn on weekends for a year and a half.

"That's where it happened," Fogerty recalls. "There was all this beer and eigarettes and not really caring if it hurt. I'd sing sometimes till I'd turn white. It was like after you'd run a mile straight uphill."

There was no public address system so he raised his voice to a key above the music and just shouted out the words. "I used to get sore throats, but after awhile there was a power there that I didn't know I had. I began to hear a sound so I began to try songs that would go with that. 'Hully Gully' was one of the first. I could just shriek that out."

Except for their initial success with "Suzy Q" and "I Put a Spell on You," Creedence's material has primarily consisted of songs written by John Fogerty—new songs that sound old. Songs like Fogerty's generation was weaned on but apparently never got enough of.

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## **LABELS' NEW ATTITUDE:** Cautious With 'Pop/Hippies'

"Whe all signed a lot of acts. Then we had to digest them, and then you find out you can only work with so many. Everybody's just become much more concerned with salability."

Salability, not just recording music for music or the group's sake. The speaker is Bob Sarempa, who directs Mercury's San Francisco office.

A more hardened attitude, tinged with a greater feeling of reality, permeates the city's recording industry, small, but becoming more professional and polished by the very nature of the people who are surviving and bringing their expertise to this city veiled in grayness and marijuana smoke.

Perhaps a tipoff to Mercury's own position in San Francisco is the nature of Sarempa's talent scouting trips. No longer is he confined to the Haight Ashbury, but he now travels to Seattle, Redding, Sacramento, Portland. With Mercury's San Francisco office taking over the creative role in California from Los Angeles, there is a greater concern for covering the total West from the Bay City.

Mercury's San Francisco office is devoid of any staff producers. One year ago there were two, but they all split to record lots of artists, not just those assigned to the Mercury family.

"People here are more musically together," says Sarempa. "They're even using sidemen on their dates." One new Mercury act, Trakstod, a quartet from Sacramento, added horns and strings for its debut LP. "Side instruments are available and we're starting to use them," notes Sarempa.

Artists falling under Sarempa's critical eye include Mother Earth, now living in Nashville, but still maintaining an umbilical cord relationship with the California office; Eric Von Schmidt (from Sarasota, Fla., who cut his first LP for Smash in North Hollywood); Blue Cheer, now reformed as a quartet; Trakstod; Tongue and Groove, Sir Douglas Quintet, Prince Albert and the Cans, Joyce Dunn, Sherwood, Harvey Mandel, Linn County, Steve Miller, Richard Twice, the Mystic Moods Orchestra and Link Davis Sr. (from Louisiana).

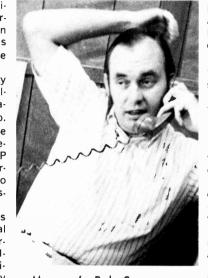
On other fronts: Columbia, which started off with sour Moby Grapes (there are still people in town who remember the giant Moby Grape hype which never caught on), has finally struck paydirt with Janis Joplin and Santana. RCA's Youngbloods, af-

ter moving from New York, are a dynamic band, with Warner Bros. still sticking with Canned Heat and Capitol with Quicksilver Messenger Service. Epic is promoting the Flamin Groovies and Imperial has Thomas and Richard Frost, who have hit the singles charts.

Arhoolie, the folk music specialty firm, continues its quiet ways, although this year it worked on a major blues project with Blue Thumb. Owner Chris Strachwitz helped Blue Thumb put together the recently released "Memphis Swamp Jam" LP of performances by a host of evergreen Southern blues musicians who appeared at the Memphis Blues Festival.

The record company scene is dominated by Fantasy's phenomenal success streak with Creedence Clearwater Revival, a home grown product, not an ersatz brand which migrated here from some other chilly climate. (Or as the musicians say, a place with "chilly vibes.")

The "vibes" in San Francisco are ringing gloriously for David Rubinson, who is putting together a full program of recording activities for his Fillmore and San Francisco labels. Rubinson is the city's second experienced producer to migrate here, only his approach to music is a bit more realistic than that of Erik Jacobsen, who formed Sweet Reliable Productions two years ago, and has hardly made any impact at all. Jacobsen, who gained success by producing the Lovin' Spoonful, was originally set up by Warner Bros. but those exclusive financial arrangements have since been modified.



Mercury's Bob Sarempa.

Things have generally been quiet with Jacobsen and Warners, although he did release an LP by the Blue Velvet Band last August, produced vocalist Norman Greenbaum's debut LP on Reprise and co-produced the Fifth Ave. Band with two former members of the Lovin' Spoonful.

Last year Jacobsen admitted he "worked slowly." That is not the case with Rubinson, who has been in San Francisco since last March. He has already produced albums by Aum, Elvin Bishop, Cold Blood, Lamb and is moving into the folk and classical fields.

"This city has the greatest creative potential of any city in the country," Rubinson feels. "New York is a stone fossil because there is no place to play, no place to make a mistake. Local bands can be kept working because of the local clubs which ring the city. The colleges here are the bedrock of the LP buyers, so we have youth all around us."

> As to the lack of a&r offices for major companies, Rubinson has a one-word answer for that quandary: "stupidity." "Record companies haven't moved in here because they're stupid. A company needs an a&r man, an art director, lawyer and promotion man and it's in business. Just starting a publishing company in this city could produce a profit.

"My objective," Rubinson explains, "is to be self-sufficient with my labels. Can San Francisco become selfsufficient? Up to now record companies have been signing acts and taking the money out of the city. I'm going to try to bring the money back. All recording art, photography and lithography will be done here."

Although he's mostly been associated with bands like the Chambers Brothers, It's A Beautiful Day and vocalist Taj Mahal, Rubinson plans to record a series of classical works. He will cut box sets on the art of the fugue and the Goldberg Variations with Margaret Fabrizio on synthesizer. He also plans to record concertos for electric guitar and orchestra plus works by such contemporary composers as Steve Reich, Terry Riley and Lamont Young. Rubinson is planning to record the Richmond Symphony with It's A Beautiful Day, one of several acts he produces freelance for Columbia.

"Record companies are afraid of decentralization," Rubinson says sternly. "But the future of the business is not having an a&r man sitting in New York listening to tapes sent in."

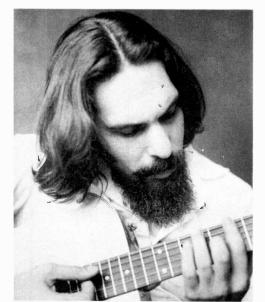
Sending tapes to companies outside of the city sounds attractive to Tom Donahue, underground radio's portly paternal figure, who started North Beach Productions last April when he left KSAN. Donahue has been recording two local rock bands, Fox and Fast Bucks, and an English group, Silver Metre. Fast Bucks will have a single on Kama Sutra this month. In conjunction with his production firm, Donahue has launched two publishing companies, Tartunes (for Fast Buck's efforts) and Ant Palace for general music publishing.

Donahue is also preparing a four-hour radio show for syndication. He is also preparing a series of one-hour TV shows presenting artists "In Concert" in association with National General Corp.

Also entering the production field is Studio 10, formed eight months ago, which has begun releasing albums in the Bay Area. Tom Preuss, 30-year-old founder of the studio, has three albums in release on his Studio 10 label by Leon's Creation, Day Blindness and Karl Richey. The studio was opened as a facility for beginning bands. After expenses, the company receives half of the net profits with the artist, Preuss says.

Leon's Creation is a seven-piece band led by organist Leon Patillo. Day Blindess is a male trio and singer Karl Richey has a featured role in the local version of "Hair." Studio 10 is launching its record label with a small press run on albums and single material.

## Fillmore Corp. **SPREADS** Its Branches



The Fillmore Corp., says Bill Graham in one of his more poetic moments, is like a tree. "Everything we've gotten into has been a branch" growing out of Fillmore West ("the heart of it") into record labels, a management and talent booking agency, a recording studio tie-in, and soon into television and film production as well as presenting shows in major concert halls outside the city.

All of this has been within the past year and represents a significant factor in the growth of the music industry in San Francisco.

Once Graham had opened Fillmore East he could manage bands and assure them of exposure on both coasts. So, with attorney Brian Rohan, Shady Managment was formed. Right now, it represents Santana, Cold Blood, Aum, Sanpaku and Elvin Bishop. Graham takes only a straight 10 percent instead of the usual 15-20 percent. "We don't need that profit," he says.

He's right. Fillmore Corp. has much more going for it than that. There's his Fillmore and San Francisco labels, product distributed through Columbia and Atlantic, respectively, with ex-Columbia producer David Rubinson heading the operation. Already Aum and Elvin Bishop have put out Rubinson-produced LP's on Columbia and Cold Blood will soon be out on Atlantic. And there's Fred Catero Sound, run by the former Columbia engineer of the same name. (See recording studio story.)

And now, an as yet unnamed branch of Fillmore has been set up to produce big name acts in large concert halls. Paul Baratta, Graham's right hand man since the old days at the Fillmore Auditorium, will be in charge.

The Rolling Stones shows in San Diego and the Oakland Coliseum early in November were the acid tests, so to speak, though Graham earlier this year put on a Doors concert at the Cow Palace and produced a major Jefferson Airplane date in Toronto last year. Graham expects to get the operation into full swing in January and has hopes of booking such heavy draws as the Band, the Who, the Airplane and Crosby, Stills, Nash and Young. The new venture, however, will not present shows

David Rubinson concentrates on a melody.

in cities like Los Angeles, "where there already are good promoters," Graham says.

Then there's the film production company he's hoping to branch into. Graham has secured option on a screenplay, "Please Feed the Guerrillas," by Oakland writer Robert W. Goldman—the story of the takeover of a small town by young revolutionaries.

Though plans are still indefinite, Graham has sent copies of the script to prospective actors. "The entire cast, as much as possible, should be rock 'n' roll stars," Graham says. So Grace Slick and Jim Morrison are among those that have been sent the script. For the part of a 50-year-old man, Graham sent a script to Lawrence Welk.

Again, still being negotiated, is a television production company to try a new concept in pop music TV shows: presenting an artist, not just a hit song. "A guy like John Mayall should be able to play 10-20 minutes," Graham feels. "I don't agree that a statement can be made in two-three minutes. We want to get across the music of the man and what makes him tick."

Graham is pessimistic about a network allowing the freedom he demands. "We want to retain the right to say who goes on the show. If we get good dollars from a major company but lose the reins, it defeats the whole purpose." So Fillmore is now negotiating with National Educational Television about a series of 13 one-hour programs.

Graham has developed much new managerial talent within his operation and he says personnel is the key to Filmore's expansion. Baratta, a former baby furniture salesman and, like Graham, an ex-actor, is a prime example. "Paul can book a show as well as I can," Graham says.

Graham is reluctant to reveal what Fillmore Corp. is worth, but one report has it that Transcontinental Investing Corp., the conglomerate that bought Sol Hurok, offered \$4 million for it. If Fillmore's many branches begin to bear fruit, and there's no reason to think otherwise, there is potential for much more than that to be made. Yet Graham protests he's not just in it for the money. And there's something about the way his eyes hold you in a fixed, hard look that makes you believe him.

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Say You Saw It in Billboard

## Don Sherwood Plays Music On Television

Don Sherwood, San Francisco's unpredictable disk jockey, has done it again. He's left the safe womb of KSFO, the all powerful AM station AGAIN and is now broadcasting early mornings on a UHF television station, KBHK, channel 44.

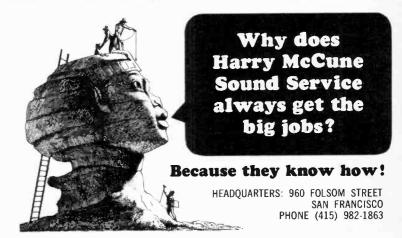
It may sound kookie, for someone to leave a top rated AM station to go into something as uncertain as early-morning UHF television, but Sherwood is known for uncanny, unexplained antics.

Channel 44, owned by Kaiser Industries, invites San Franciscans to "listen to Sherwood on TV." The show is neither pure TV fare nor pure radio converted for a TV camera. It is a hybrid of Sherwood appearing on camera to try to tell jokes and sell products (many of his radio advertisers shifted right along with him to the dark confines of wakeup UHF), plus playing music. When a record is played the screen shows an old radio with the numbers 44 inserted where the station dial is with Sherwood's name at the bottom of the picture.

The music is designed for background listening, and so is the show. You really don't need to watch—listening suffices because there isn't anything exciting visually happening. Musically, the sounds are somewhat dated; i.e., "Sunny" by the Brass Ring; "Wild Flower" by Floyd Cramer; "Look at That Face" by Anthony Newley; "The Sweetest Sounds" by Nancy Wilson; "Loveable" by Vic Damone; "Opus No. One" by Ted Heath, Harry Nilsson's "Everybody's Talkin'" was the only "new" song heard by a recent visitor.

Reading the news on camera in somber, put-on tones, he comments: "I hurt myself when I talk like that." That may not be all he's hurting. 16-TRACK RECORDING at GOLDEN STATE RECORDERS, INC. 665 Harrison Street San Francisco (415) 781-6306 The Grooviest Sound in Town







# **Audio Retailing**

### Interest in 'Oldies' Grows; Record Museum Has 10,000

PHILADELPHIA — When you speak of oldie singles on the East Coast, you're speaking the language of the Record Museum, which operates nine stores in the Pennsylvania, Delaware, New Jersey and New York area. Each of the stores carries, or has access to, 10,000 different oldies.

"We do a phenomenal amount of business in all the stores.' said Joe Lorin, district manager of the store here. "We carry



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almost all of the singles that have made the "Hot 100" charts since 1950, and we also stock the big hits from 1945 to 1950. In fact, from 1955 on, we should have every single that has been on the Billboard "Hot 100." The stores also carry about 350 current single titles, and when they drop off the charts, they automatically go into the oldies' file.

The store does a tremendous amount of mail order business, according to Lorin. They have radio advertisements on Chicago and Detroit radio, and this accounts for a large volume of orders from these areas. "We do not go into newspaper advertising since we feel radio accomplishes the message we are try-ing to get across," he said.

The idea for the store started in 1961, and has grown steadily each year. This accounts for the expansion to nine stores. Seven carry the name of Record Museum, while the store in Trenton, N.J., is called the Old Record Gallary and the one in New York City is named House of Oldies. The average floor space for each store is about 60 feet by 30 feet.

After opening in 1961, the store here received publicity from Jay Blabbit, a disc jockey on WHAP. The store still has connections with local stations, since many survey the store to find which oldies are selling the best. The store then furnishes the stations with copies of the records to play.

records to play. The most popular oldies now are: "Hey Jude" by the Beatles; "Sad Girl" by Jay Wiggins, a local artist; "What Becomes of the Brokenhearted" by Jimmy Ruffin; "There's a Moon Out Tonight" by the Capris; "Soul and Inspiration" by the Right-eous Brothers; "Hang on Sloopy" by the McCovs: "Johnny Angel" by the McCoys; "Johnny Angel" by Shelly Fabrares; "Hold On, I'm Comin'" by Sam and Dave; and "My Girl" by the Temptations.

The response from different areas of the country does not surprise Lorin. "We are the only outlet in the country that deals so heavily in oldies. Some stores may carry the top 10 oldies, but we carry 10,000. There isn't anybody else in the country that can touch us," he said. In addition to singles, the store also carries some old albums, such as by the Platters, Elvis Presley or Buddy Holly, but the main em-

phasis is on singles. The stores sell the oldies for \$1 apiece, with \$3 the minimum order, plus 50 cents for shipping. Lorin could offer no figures on how much of the stores' business is oldies since the sales figures are not kept on that basis.

He said one of the problems facing the oldies market now is that record companies stop pressing the oldies. "It happens more often than we like to admit that requests can't be filled because the records just aren't available." He said that the store likes to keep at least three or four copies of each of the 10,000 titles they stock. The biggest selling oldies are stocked almost like new records.

Lorin said that he noticed no increase in oldie sales locally since the start of the revival of old rock tunes, although he said business in the Midwest and West Coast area have increased steadily the past few years.



CLEANING CLOTHS. New lint free, disposable cleaning cloths for tapes and records are available from Robins Industries Corp. able from Robins Industries Corp. The cloths, which are actually made of a nonwoven, lintless cellulose material, are conveni-ently sized for the respective ap-plications. They are discarded when soiled or dry from use, but to ensure cleanliness and storage life, they are individually packaged. Peg packs of 18 dis-posable cloths list as \$1.65.

### Try to Stem **Electronics** Trade Ban

WASHINGTON, D.C. - An exchange of letters between the U.S. State Department and Britain's Ministry of Technology two weeks ago may have lessened the possibility of a serious nontariff trade barrier forming in Europe against U.S. electronic component manufacturers. The letters followed a meeting that took place in Washing-ton in late October involving officals of the British Ministry of Technology, the Departments of State, Commerce and Defense, and the Electronic In-dustries Association (EIA), rep-resenting U.S. electronic manufacturers.

The U.S. letter, sent by the State Department, indicated that assurances had been given by the British that a so-called Tripartite Accord being formed in Europe had as its objective the harmonization of standards and measurement tests in the electronic components field on a broad and nondiscriminatory basis with participation open to all in-terested countries. U.S. manufacturers had feared that the European accord would bar their participation making it difficult for them to compete in European markets.

Also in the letter, the State Department emphasized the interest of the U.S. in participating in an international system for harmonizing electronic component standards.

### 

### EIA MEETINGS

WASHINGTON, D. C.-The following is a list of important meetings of the Electronic Industries Association in 1970:

March 9-12: EIA Spring Conference, Statler Hilton, Washington; April 5-9: 17th annual Industrial Relations Conference, Key Biscayne Hotel, Key Bis-cayne, Fla.; May 13-15: 1970 Electronic Components Conference, Statler Hilton, Washing-ton; June 8-11: 46th EIA Convention, Hotel Ambassador, Chicago; June 28-July 1: 1970 Con-sumer Electronics Show, New York City; Oct 12-15: EIA fall conference, Fairmont Hotel, San Francisco; and Nov. 11-13, Sixth Annual Government Procurement Relations Department Meeting, Key Biscayne Hotel, Key Biscayne.



### WINDMILLS OF YOUR MIND (Big. 3)



### • Continued from page 48

tor is Dic Yongs.... Bob Hamil-ton reports in from WCRO in Johnstown, Pa., where he's now program director. Formerly pro-gram director of WIOO in Car-lyle, Hamilton also doubled as John Roberts at WIBG in Phila-delphia for a while. The WCRO lineup includes Tom Aroney, Ron Miller, Chuck Bender, Johnny Mark Roberts, and Hamilton.... So, the Billboard staff picks "Roll Over Beehoven" by Jerry Lee Lewis & Linda Gail Lewis on Smash Records last week as a country hit, But Don Gilbert, pro-gram and music director of tor is Dic Yongs. . . . Bob Hamiland music director gram of

KUVR in Holdrege, Neb., writes: KUVR in Holdrege, Neb., writes: "It's not very often that a station in city of 6,000 gets to break a record . . . what I'm getting at is that we've taken a cut from the latest Lewis & Lewis 'Together' album. The cut I'm speaking of is 'Roll Over Beethoven.' How long has it been since Jerry Lee hit the rock charts. This no doubt could put him back among the top." Gilbert's letter was dated Oct. 7, which should show you that I'm a month behind in Vox Jox. But catching up fast. Jox. But catching up fast.

Thomas H. Cowan, first radio announcer in the New York area, (Continued on page 75)



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# **Coin Machine World**

### OVER 3,000 WATCH

## Second Iowa Pool Tourney Considered Qualified Success

DAVENPORT, Iowa - The second coin-operated pool table tournament recently concluded



LEN SCHNELLER (right), U.S. Billiards sales manager from New York, is congratulated by Davenport (lowa) Mayor John Jebens. The occasion was a recent coinoperated pool table tournament held in the lowa city. A second tournament was successfully concluded Nov. 16.

CHARLOTTE, N. C .--- The

onslaught of taxes aimed at op-

erators is just beginning, accord-

here provided a number of meaningful lessons. Considered a success in almost every aspect, the sponsoring group concluded that only one tournament should be held per year and that the best time is in the spring. As with initial tournament here, the second one provided excellent public relations benefits. The tourney finals went smoothly because all concerned were experienced and the cooperation from every angle was excellent, according to Howard Harkins, secretary of the tourney group. Over 3,000 spectators attended.

The tournament group is called the Iowa and Illinois Coin Operators Pool Table Group. This time the prize money was nearly doubled to \$5,225 plus trophies and the tournament was held on 16 tables all operating simultaneously. Additionally, winning places were extended from four to eight in four divi-

(Continued on page 62)

Tell Tax Risks of 25c Bulk Vending

ing to Lee Smith, partner, Smith

Regal of the Carolinas and other

firms under a corporate banner

### VIHON BOOSTS POOL TOURNEY

DAVENPORT, Iowa - Bob Vihon, who has traveled the Mid-West for wholesale coin machine distributors and who has helped organize pool table tournaments, working closely with Len Schneller of U.S. Billiards, promised a group of operators here that he would help in their tournament, even though he is no longer in the coin machine business. "I guess you could say I left the coin machine business in a blaze of glory," he joked last week.

Many operators have praised Vihon for his tireless efforts in organizing and helping run tournaments. During the initial tourney here sponsored by the Iowa and Illinois Coin Operators Pool Table Group last May, Vihon was on his feet at the scoreboard for hours on end. Now back in the electrical supply field, Vihon commented on his future in the juke box industry: "I can be had for a price. Providing, the price is right."

here. Smith is particularly con-scious of the problem of bulk

vendors now expanding into quarter capsule merchandise who may be risking heavy pen-alties unless they establish pre-

cise records or separate quarter

teria: "The law in South Caro-

lina is quite specific about this.

Sales of items at a dime or less

are exempt from the sales tax in

South Carolina. However, if op-

erators combine all sales, including quarter sales, then all sales from 1 cent to 25 cents are subject to sales tax. South Caro-

lina is not alone in this sort of

"Establishing a separate quarter vending business has

other advantages aside from en-

suring an equitable tax arrange-

ment. By establishing Merchan-

dising Associates, we are better equipped to analyze quarter vending both as to what its

If operators cannot separate

quarter business, Smith

(Continued on page 63)

tax arrangement.

arate approach.

their

Of the several reasons for establishing a separate business entity for quarter capsules, Smith lists taxes as the first cri-

vending companies.

# III. Programmer Tells Formula for Christmas

**By GEORGE KNEMEYER** 

ROCK ISLAND, III. - Because of the short season on Christmas programming, jukebox operators should select material with care. This is the tip from Orma Johnson Mohr, Johnson Vending Co. here, who said she will begin to put some Christmas singles on boxes im-mediately following Thanksgiving Day.

"We get requests from some of the locations to begin pro-gramming Christmas singles the day after Thanksgiving," she

said, "Other locations usually request them within a week after that. We usually concentrate the seasonal singles in the adult lounges, since Christmas records get the most play there.'

The Christmas songs programmed are usually the tragrammed are usually the tra-ditional ones, such as "White Christmas," "Silent Night" and "Jingle Bells" by Bing Crosby. "Christmas Song" by Nat King Cole, and "Little Drummer Boy" by the Harry Simeone by the Harry Simeone (Continued on page 62)

year licenses were divided into

two categories: \$50 for an opera-

tor with a single machine and

\$500 for an operator with more

"It is  $\cdot$  apparent that success can be achieved only through

a home rule message from ma-jor cities," Mrs. McCarthy said,

than one machine.

### Favor N.Y. Licensing Bill With Home Rule Provisions ing cities of one million or more population. The proposed two-

ALBANY, N.Y.-Millie Mc-Carthy, president of the New York State Coin Machine Association, Inc., said that the asso-ciation will aim to submit the Laverne licensing bill to the state legislature again soon with an accompanying home rule message. Mrs. McCarthy made the statement at the association's recent annual meeting here.

The bill, which was vetoed for the fifth time in six years during the summer, provided for the licensing of amusement game operaors in New York, exclud-

Jukebox 'Tells' Its Own Story

NASHVILLE - After songs about peace marches, wedding bells, and midnight cowboys, it had to happen—a song about a jukebox. The record is "Hello, I'm a Jukebox" by George Kent. The song is basically Kent talking as a jukebox might if it could speak. Although unique, the single is one of several c&w songs aimed at the juke-box market which purchases large amounts of this material.

The record begins with Kent saving the title, and then pointing out that the listener isn't losing his mind, it's just that jukeboxes do not talk unless they have something to say. The jukebox then "tells" the man listening that he shouldn't be harsh with the woman he loves and should take her back. The jukebox points out that he has seen "a lot of slugs in my time" and so he knows a good person when he sees one. The song is done in country style. It is available on Mercury Records.

## Seevend Into Austria: **New Marketing Target**

**By WALTER MALLIN** 

HAMBURG-Beginning Jan. 1970, Seevend-Automaten-Vertriebs-GmbH is extending its distribution operations to Austria. The distributor will commence marketing jukeboxes to operators instead of locations.

Seevend joint manager Hans Rosenzweig said a new Austrian headquarters will be established in Vienna and this will become

"particularly Syracuse and Buf-falo, who raised an objection. Cities fear losing their right to object to certain equipment. An amendment with local options clause could assure them of their preogatives. It would be similar

to the State Liquor Authority ruling permitting local areas to vote themselves 'dry' if they choose, without denying alcoholic beverages to the rest of the state." Mrs. McCarthy had said after

the summer defeat that the bill was not a complete failure. "As a public image effort, this was a great thing. It was a good bill and no one really said anything against it," she said. "Gov. Nel-son Rockefeller had no quarrel with the bill. It's just that he saw no advantage in transferring (Continued on page 62)

### Jukebox Big Consumerof **Belgium 45's**

BRUSSELS-There are currently 33,000 jukeboxes in operation in Belgium, according to Henri Heymans, an economics student at the College of Saint Ignace, Antwerp, His study revealed that jukeboxes account for one-fourth of all singles purchased here.

In a paper on the subject, Heymans emphasizes the important role played by jukebox operators in the record industry, pointing out that they buy 2.5 million singles a year-based on a replacement rate per jukebox of one single per week.

### Mrs. Montooth Dead

PEORIA, III. -- Mrs. Marge Benson Montooth, wife of Les Montooth, secretary of the Music Operators of America, was buried Nov. 21 in Morris, Ill. Her death was due to cancer. Mrs. Montooth, 63, had been in the hospital three weeks. Funeral services were held at the Clugsten Funeral Home here.



New Equipment

Bally-Four Player Flipper Game

Ballyhoo is back. But for operators who might not remember that the original Ballyhoo pingame from Bally Manufacturing Corp. is generally credited with starting the pingame boom in the 1930's, it should be clarified that this game is a new 4 player version bearing the famous name. Among several outstanding features on the new game are a pair of separate kickout holes, each with advancing bonus scores. Sales manager Paul Calamari explained: "The kickout hole at the top of the playfield delivers 100 to 500 when the ball enters the hole. Plenty of suspense is provided by the fact that the bonus light steps whenever any 1-point target is hit, returning to 100 after 500 is reached. The lower kickout hole bonus light advances by tens from 10 points to 100 points when any of several 10-point targets are hit." If the ball enters the kickout hole while an adjustable mysterylighting "Ten times" is illuminated, the score is multiplied by 10; hence, the 100 light can add 1,000 to the score. Double kickout lanes offer another feature. The right lane always guarantees a 100 score, but additionally, if the kickout light is on, the ball is shot back onto the playfield for more action. Jumbo flippers and a "Play-More" post that pops up between the flippers, are still other features. A ball kicked back through the right lane that enters the out-hole while "Shoot Again" light is on, returns to the plunger for a free ball—just one more feature.

### lems entail. Also, quarter vending is truly a specialized field. Operators will find they cannot continue to cover the waterfront with one man and one car; quarter vending requires a sep-

# potentials are and what its prob-

East European countries. Rosenzweig also said that Seevend's policy in Austria would be to try to switch the jukebox industry over to an operator basis. At present 90 percent of jukeboxes are owned by cafe and inn proprietors.



TI

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THE WURLITZER COMPANY / NORTH TONAWANDA, NEW YORK 14120 114 Years Of Musical Experience

### **New Christmas Formula**

• Continued from page 60

Chorale. Mrs. Mohr also pointed out that the vending company tries to program at least one new Christmas song per year, if they are available. Some of the newer Christmas singles are becoming almost as popular as the traditional songs. Recent ex-amples include "The Chipmunk Song" by David Seville, "Jingle Bell Rock" by Bobby Helms, and "Silent Night" by Barbra Streisand.

Mrs. Mohr said that she usually takes the records off most of the jukeboxes between Christmas Day and New Year's Day. The remaining records come off within one week after New Year's Day. "Our whole Christmas single operation is geared to the two to three weeks between Thanksgiving and Christmas," she said

Mrs. Mohr usually programs the songs for the rest of year with the help of her two assistants, Liz Christianson and Virgil Johnson. They usually use the Billboard "Hot 100" charts to determine choice of records. They also listen to the local radio stations. "We will usually put the record on the jukeboxes when the song reaches the middle of the 'Hot 100' charts. By that time we feel they have been heard enough so people are familiar with them to recognize the title. Sometimes when a record takes a big jump from the bottom we will put it on quickly," she said. Mrs. Mohr also pointed out that before it services a location, the company

will check the type of music that would be most popular with the patron. "We program for the individual location. We try to match the sound of the record with the location," she said. The company also tries to match requests, but this sometimes is difficult.

### Oldies

Some of the current singles the company is programming: "See Ruby Fall"/"Blistered" by Johnny Cash, "Holly Holly" by Neil Diamond, and "Someday We'll Be Together" by Diana Ross and the Supremes.

Oldies also are a vital part of their programming, and the company instituted a new idea by programming mostly oldies in adult lounges within the past few weeks. "We have found this to be very successful," Mrs. Mohr said. "We have gotten a very favorable reaction to the oldie ideas." Johnson Vending Co. also uses oldie programming in young adult locations, usually putting on rock records of the

past few years. Records by local artists are also a part of the programming format. "We try to help them by putting the records on select jukeboxes on our route. Most of these people work in night clubs and just have a few copies of the record," Mrs. Mohr said. "Of course we also listen to the record before putting it on a jukebox to determine what location the record best suits." The Johnson Vending Co. services jukeboxes within a 40-mile radius of Rock Island on the Illinois side of the Mississippi River.

# Licensing Bill

• Continued from page 60 the licensing control from local to state government.

The association has said that any coin operators in the state who were revealed by the state as having a criminal record would not be accepted as members. This came after reading reports from the state liquor authority stating that such operators were deemed unacceptable to have a loan or any other interest in a bar.

The association also heard a report from Michael Mulqueen on the two for 25-cent play on jukeboxes. He favored it, because the peak hours of play are too short to continue with the three for 25 cents play.

Jack Wilson discussed the built-in alarm systems for machines, and Bucky Van Wyck brought one in to demonstrate to the audience, pointing out that John Bilotto, distributor for Wulitzer jukeboxes from New-ark, N.Y., would also be distributing the alarm systems. The membership went on record favoring an alarm apparatus built into the system at the factory. but agreed it should be optional equipment.

Bilotto spoke of making better use of record promotion ma-terial provided by record companies. He urged the association to play a greater role in focusing attention on performers and songs that help jukebox play. (Continued on page 64)

**160 SELECTIONS** 

we want you to **Take** it easy''

Favor New York Wis. Rock-Ola Showing



ROCK-OLA'S Bill Findlay, 2nd right, explained mechanical features to Bob Wiedenhoeft, left, Novelty Service; Dick Wegner, Badger Novelty, and Ken Zastrow, W. Z. Novelty Service.



DAN MATTES, left, Mitchell Novelty Co., got the Rock-Ola 442 story from Walter Bohrer, Hastings Distibuting Co., and Joe Robbins, Empire Coin.



SAM HASTINGS, left, Hastings Distributing Co., showed the new Rock-Ola 442 to operators, Morris Fuhrmann, Morrie's Amusements, and Arnold Jost



WALTER BOHRER, left, Hastings Distributing Co.; Bill Findlay, Rock-Ola; Sam Hastings, and Joe Robbins, Empire Coin, posed proudly with the new Rock-Ola 442.

### Second Iowa Pool Tourney

• Continued from page 60

sions and the competition during finals was streamlined because of the use of 16 tables. **Rowe Showing** 

'The tournament was just unbelievably well organized," said Ed Ginsberg, president, Atlas Music Co., Chicago. Ginsberg enthusiastically backed the initial tournament here and this time held a showing during the tournament for the new Rowe International, Inc. Trimount jukebox. Clint Schockey from the factory was in charge of the showing, held at the Blackhawk Hotel. The tournament was held in the spacious Masonic Temple here.

Ginsberg said he didn't want the jukebox showing to interfere

with the event at the Masonic Temple and that everything worked out well. "We had a surprise snow storm the first night. This didn't interfere too much though. A lot of operators came in from various parts of Iowa and Illinois, though probably the weather did curtail some operators' plans."

Operators involved in the tournament were Harkins, Pete Kahler, Louis and Wallie Osterman (American Shuffleboard Sales, Peoria, and the only firm with no winners), John Cox, George Wooldridge (president, Illinois Coin Machine Operators Association), Clarence Hagen. Orma Johnson Mohr and Pete Langbehn. Bob Raywood, Buthe Music, Elgin, Ill., president of (Continued on page 64)



### **Bulk Vending News**

## **NVA Survey of Tax and Licenses**

CHICAGO-There are now 45 states levying a sales tax or a use tax. Only Oregon, Alaska, Delaware and Montana have not resorted to sales tax for producing added revenue. Most states have licenses, too. Many states have increased tax rates by 1/2 to 11/2 percent. Hikes of I percent are common and rates as high as 5 percent are becoming common. The National Vendors Association (NVA) recently published the following study:

### ALASKA

Several changes were proposed in the Alaska business tax license, but no action was taken by this legislature. One bill (S 342) would raise the fee for a coin machine license Class II from \$120 to \$200. This bill along with the other bills not disposed of will be carried over until the 1970 legislative session.

### ARKANSAS

A bill which gives the blind a preference in the allocation of vending locations in public buildings was approved by the Governor on March 7, 1969. Vending facilities presently not operated by the blind will be transferred at the termination of the contract or when a change in the present facility is

imminet. A series of three bills would have required a license for operating merchandise vending machines at the rate of \$100 per year. These bills died. CALIFORNIA

A bill including a provision to extend sales tax relief for vendors to merchandise vended at 15 cents (up from 10 cents) and under was passed in Au-gust (Assembly Bill No. 444). The relief involves the classification of a vendor as a "con-sumer" rather than a "retailer" and the payment of tax on the cost of merchandise rather than the selling price. An annual tax on vending machines at the rate of \$20 per machine or 1 percent of the gross receipts from vending machine sales, whichever is greater, has died. CONNECTICUT

### There has been an increase in

license fees for machines vending products at 5 cents or more to a rate of \$25 for three machines, \$50 for from 4 to 50 machines, \$100 for 51 to 100 machines and \$100 for each 100 machines or fraction thereof. For machines vending products at 1 cent, \$10 for three machines, \$20 for 4 to 50 machines, \$40 for 51 to 100 machines and \$40 for each 100 machines or fraction thereof.

This act (H6247) requires the name, address and phone number of the company to appear conspicuously on each machine. The bill was approved by the Governor on June 24, 1969. There is a separate machine labeling bill (S 564) which requires that each machine be labeled with the name and address of the owner and a telephone number where service may be obtained in 24 hours per day. Employee records of hours worked and wages paid for a period of three years must be kept by the employer at a location approved by the commissioner other than the place of employment if such place is designed primarily as an establishment for housing and use of coin operated service or vending machine (H 8663). A tax proposal which was defeated would have eliminated the imposition of the sales tax on all sales of \$1 or less.

### **FLORIDA**

The sales tax rate was increased from 3 to 4 percent. Under their bracket system, no tax is added on sales under 10cents, a 1-cent tax is imposed on sales from 10-cents to 25cents, 2-cents on sales from 26cents to 50-cents, 3-cents on sales from 51-cents to 75-cents and 4-cents on sales from 76cents to one dollar. This law is still without approval as are various other proposals on local licensing such as the local licensing authority to the Pinellas county. A home rule licensing authority for the cities of Alachua, Defuniak and West Palm Beach passed both houses. Defeated were per machine tax proposals which would have raised the per machine license fee from 75-cents to \$3 per machine. Also defeated was the proposal which would have removed the requirement that city license fees be limited to one-half the state license rate. Also defeated was the proposal which would have limited the imposition of municipal occupational taxes to businesses maintaining their principal place of business within the city. A detailed report on the Florida litigation will be furnished later. (Continued on page 64)

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## Separate Company Key To Handling 25c Line

### • Continued from page 60

warns that they should at least maintain precise records. "For example, here in North Carolina we were able to obtain an exemption on penny sales. However, if we do not maintain precise records on penny sales, the tax commissioner can declare all sales subject to tax. Most tax laws have this sort of catchall arrangement whereby unless a thorough breakdown is available, exemptions will be disallowed."

In fighting for exemptions Smith does not favor the hat-in-hand humility approach. "We did not take the poor-mouth approach in North Carolina. Rather, we merely informed the tax people that our sales were through machines that have a fixed price. We cannot collect a sales tax as vendors with multiple pricing mechanisms and as retailers can. A sales tax for a bulk vendor amounts to an in-

NEW VICTOR 77 GUM & CAPSULE

come tax. And this is quite serious when viewed in this light.

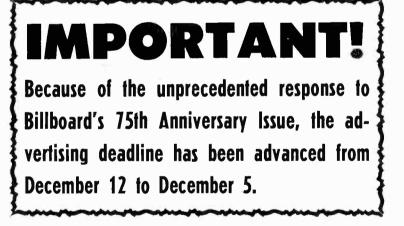
"Seen as an income tax a 4 percent sales tax based on gross sales can be as much as a 50 percent income tax. If your net profit is 8 percent and your sales tax on gross is 4 percent then you're really being taxed 50 percent right from the start. This sales tax has to come from your profit, since you cannot build it into the product you're vend-ing at a fixed price.

Convincing tax officials that bulk vendors operate at a fixed price is the most logical argument, Smith believes. "Unless we make our case known to tax officials we are going to be in for increasing tax problems.

### Judge Parker Dead

ENFIELD, N.C.-R. Hunt Parker, half brother of bulk operator Walter M. Parker here, died recently. For several decades, R. Hunt Parker served on the Supreme Court of North Carolina and was chief justice at the time of his death.

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VENDORS	cation trouble you may find the answer to this problem by operating the most advanced idea in bulk vending The new Victor SELECTORAMA
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## Second Iowa Pool Tourney Is Success

### • Continued from page 62

the Northern Ill. operators' group, was here studying the tournament.

### **Public Relations**

Also helping in the tourna-ment were Carol Harkins, Margaret Langbehn, Liz Christianson, Clara Mosley and Connie Shaffer. The girls were credited with keeping the registrations running smoothly.

Also contributing to the professional conduct of the tournament was the local Shrine Patrol, who served as referees. The Shrine handled the concessions and all money from this was donated to the Crippled Children's Hospital. The tourney group contributed \$500 to the Children's Hospital.

The tournament received news coverage on WOCT-TV's 10 p.m. news show Nov. 15 and was also mentioned prominently in local newspapers. Mayor John Jebens was present for the presentation of awards. Danny Hague, winner of the first tournament, cooly went on to victory again and is considered a strong contender if coin-operated tournament competition ever becomes of national importance.

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It's time for

pool tournaments to a national event is Len Schneller, U.S. Billiards, Amityville, New York. Schneller was here throughout the tournament and rated it a definite success. "The second tournament is always an im-provement," he said. "Each time the operators see their mistakes and can take corrective measures. This time there weren't any problems."

Harkins agreed that there weren't any problems with the tournament itself. "The only hitch was a slight delay on Saturday but this only set our schedule back about an hour. Everything was just organized so smoothly. People who walked in were simply amazed that a tournament could be so well organized and so professionally designed.'

The tournament started at the local level after Labor Day. Harkins said: "We learned that we should hold tournaments in the spring. The weather was very nice at the start of our tournament and people just weren't in the taverns and other locations. Also, only one tournament a year should be held-this gives the winners a longer and more meaningful reign as champion in their locations.

He said that the group would be meeting soon and that in all likelihood another event would be planned:

### The winners:

The winners: Class A, \$1,000 prize, Danny Hague, the Huddle, operator, Pete Kahler, Illowa Amusement, Fulton, Ill.; runner-up, \$500, Gary Norman, Gary's Tap, operator, Howard Harkins, Howard Music, Davenport; Third place, \$250, Tom Prickett, Suburban Lanes, Howard Music; Fourth place, \$250, Ted Bishop, Tri-Lighter, operator, John Cox, Cox Music, Davenport; Fifth place, \$125, Jerry Holle, Maggie's Tap, Illowa Amusement; Sixth place, \$125, Fred Ramos, Sportman's Tap, operator, George Wooldridge, Sterling, II.; Seventh place, \$125, Gordon Bramm, Suburban Lanes, Illowa Amusement; Eighth

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place, \$125, Ken Siebke, Probatei Inn, Howard Music. Class B, \$500 prize, Stanley Henson, Stalkfleets, operator, Clarence Hagen, Hawk-eye Amusement, Iowa City; runner-up, \$250, Charlie Peterson, Lee's Place, operator, Mrs. Orma Johnson Mohr, Johnson Vending, Rock Island, III.; Third, \$125, Vernon Vilmont, Huddle, Illowa Amusement; Fourth, \$125, Ardie Clements, O'Tooles, operator, Pette Langbehn, Mississippi Music, Moline, III.; Fifth, \$100, L. E. Sparks, B&B Tap, Howard Music; Sixth, \$100, Nelson Martin, Glynn's Tap, Cox Music; Seventh, \$100, Cliff Hen-ning, Bowladrome, Johnson Vending; Eighth, \$100, Gary Weatherly, Fine Rock, Howard Music.

S100, Gary Weatherly, Fine Rock, Howard Music. Class C, \$200, Manuel Madrigal, Al's Iounge, Howard Music; runner-up, \$150, Carl Cruys, Pete's Midwest, Howard Music; Third, \$100, Glenn Dresselhaus, B&B Tap, Howard Musci; Fourth, \$100, Barry Fenton, J&K Tap, Blackhawk Music; Fifth, \$50, Bruce Jansen, Tri-Lighter, Cox Music; Sixth \$50, John Melleeker, Colonial Inn, Hawkeye Music; Seventh, \$50, Ray Fredrickson, High-life Inn. Illowa Amusement; Eighth, \$50, Robert Admson, Don & Marie's, Blackhawk Music.

Robert Adamson, Don & Marie's, Blacknawk Music. Women's, \$100 prize, Donna Mayer, Arrow Club, Cox Music; runner-up, \$75, Ruth Murphy, Al's, Howard Music; Third, \$50, Henrietta Hartman, Huddle, Illowa Amuse-ment; Fourth, Betty Johnson, Jewel Pool Parlor, Howard Music; Fifth, \$25, Barbara Parlor, Howard Music; Firth, \$25, Barbara Fullmer, Greentree Tap, Howard Music; Sixth, Judy Meinburg, Colt's Pacific, Johnson Vend-ing; Seventh, \$25, Sandy Boettcher, Hiway Inn. Mississippi Music; Eighth, \$25, Donna Kaufman, Pete's Midwest, Howard Music.

### N.Y. Licensing Bill

• Continued from page 62 After the meeting, many operators left for his show room to view the new Wulitzer models.

The association also elected the following new slate of officers: Mrs. McCarthy reelected president and Mac Douglas reelected treasurer. Mulquin elected secretary. Vice presidents will be George Holtzman, John Van Wyck, Henry Knoblauch Jr., Louis Bruno, Anthony Trungale and Howard Bathrick. The directors are Fred Joseph, Don Trumball, Henry Gentner, Thomas Greco, Duke Huntington, Jack La Harte, Lindy Nardone, Carl Pavesi, Joseph Grillo, Victor Van der Leenden, Carl Vescio



### • Continued from page 63

### **ILLINOIS**

The State of Illinois just adopted a state income tax for the first time. Governor Ogilvie promised that the age of this tax will eventually mean the end of the personal property tax and a reduction in the sales tax burden from food, drugs and the like. Many of these changes are not possible under the present Constitution, but a State Constitutional Convention is scheduled to begin in December, 1969. Their work will last for at least several months and possibly a year. After their work is completed, the New Constitution will be submitted to referendum. Many changes are expected to be made in the entire tax structure. The bulk vending exemption was introduced this year but did not pass. It is expected to be introduced again in the 1970 legislative session and chances of passage are considered much greater. For one thing, there will be less reliance on the sales tax for revenue purposes.

We have been working with Bob Kantor and the Illinois Bulk Vending Association to gather the amount of actual tax loss to the State in adopting the bulk vending exemptions. We think the legislator will be impressed by the relatively minimal amount involved. The legislature passed (but the Governor has not yet signed) a bill increasing the penalty for breaking into coin operated machines or for possessing certain duplicate keys or tools for breaking into coin operated machines. Under the new act these offenses will constitute a felony rather than a misdemeanor.

### INDIANA

A bill making a breaking into a vending machine a felony was introduced but died without passage.

### **IOWA**

A bill which would have exempted sales of 14 cents or less paid through coin operated vending machines from the sales tax was introduced and is carried over to the 1970 legislative session. Also introduced are various proposals to increase the license fees per machine.

KANSAS

House Bill No. 1270 allows an operator disposing of or selling vending machines in the course of his business to do so without obtaining a license. MISSOURI

Two especially important bills were introduced in the State legislature-one proposed a \$5 to \$10 per machine tax while another would exempt from the sales tax sales of tangible personal property through vending machines at a price of fifteencents or less.

### NEBRASKA

Food and beverage machine operators are now licensed by the State with a fee of \$50 per operator.

### **NEW YORK**

The rate of the sales tax was increased from 2 percent to 3 percent effective April 1, 1969. In addition, two proposed bills affecting our industry have been carried over to the 1970 session. One bill provides for the exemption from the sales tax of candy bars sold at the price of 15-cents or less. The others (S 5459, A 6064 and A 7119) would eliminate the provision that "vendor be primarily engaged in making such (10-cents) sales" from the exemption for sales at 10-cents or less. Also

pending is the proposal to extend the power of the Health Commissioner to include authority to inspect vending machines and vehicles, to make tests and take samples (S 4472). Likewise pending is the proposal which would prohibit requiring the taking of a lie detector examination as a condition of employment.

### NORTH DAKOTA

The previous total sales tax exemption on vending machines sales has been terminated as of July 1, 1969, and now sales tax must be paid on items sold through vending machines at a cost of 16-cents or more only. A vending machine license bill was defeated.

### OREGON

Defeated was a proposal which would have provided for a sales tax of 3 percent of the gross receipts of a retailer. This bill, however, would have exempted single purchase sales of 15-cents or less if made through a vending machine provided adequate records would be kept.

### SOUTH DAKOTA

Although the general sales tax rate was increased from 3 percent to 4 percent, the former 3 percent rate still applied on sales through vending machines and other coin operated equipment.

### TEXAS

With the help of Floyd Price and other interested Associations, a \$15 per machine tax was defeated. The effective sales tax rate (local and state) is now 41/4 percent but vending sales of 16-cents or less are still exempt. Defeated were efforts to make entry into a coin operated machine a felony and an attempt to prohibit the use of polygraph exam as a condition of employment.

### WASHINGTON

Defeated was an attempt to make entry into a coin operated machine a felony

### WEST VIRGINIA

Various proposals to increase sales taxes were defeated. But also defeated was a proposed sales tax exemption for sales of 10 cents or less. WISCONSIN

All state licenses have been increased dramatically. The license fee for a vending machine operator is \$10, WYOMING

Defeated was a bill which would have allowed the Department of Public Health to require a permit for the operation of a vending machine and a fee of \$1.

### UTAH

The sales tax was increased to 4 percent and defeated was an effort to exempt from the sales tax all sales from vending machines of 10-cents or less. A fiscal note attached to the bill indicated that the exemption would have been a loss of from \$100,000 to \$125,000 in revenue to the state.

### Interstate United Into Maintenance

CHICAGO—Interstate United Corp., a national food management company, has entered the building services and maintenance field through a joint venture with Operations Service Systems, Inc. A new company, United Building Services, Inc., is the first venture for the company into the maintenance field. They had previously been concerned with operating public restaurants and food services. Interstate has also recently entered the music operating business.

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Criss-Cross Skee-Ball ..... 195.00 AMI Photoviewers Seeburg 480 ..... 545.00 Seeburg LPCI ..... 485.00 630 Starlite-27 column.... 165.00 Bally Blue Ribbon ..... 195.00 Bally Discotek ..... 115.00

C.C. All-Stars ..... 295.00

### and Ogden Whitback. BUY! METAL TYPERS **Vending Aluminum** IDENTIFICATION DISC MEHCAM WHY! SHUFFLEBOARD COMPANY 1. LIFE-TIME INCOME 210 PATERSON PLANK ROAD UNION CITY NEW JERSEY 2. TROUBLE-FREE OPERATION 3. ONLY 18"x18" METAL TYPER, inc 1318 N. WESTERN AVE. CHICAGO 22, ILL. Proven Profit Maker!

**All Machines** 

# TANDARD

EV 4-3120

### Coin Machine News

## Coinmen In The News

### COLUMBUS, O.

Royal Distributing Corp. enjoyed the largest turnout in the history of the company Oct. 29 for the unveiling of the Wurlitzer Statesman. Over 100 customers passed through the doors to see the new phonograph. The program was hosted by **Dick Gilger** and **Bob Burris** plus the Royal staff.

Winners of the door prizes were Jack Young, Acme Music Systems of Niles, O.; Robert Ehman of Grove City, O.; Tommy Thompson of Columbus, O.; Mrs. Robert Zeller of Zanesville, O.; Walter Knight of Bellefontaine, O.; and Kenneth Marvin of Richwood, O. Representing Royal in addition to the Columbus personnel were Joe Westerhaus Jr., president of Royal, and Jim Wall, general sales manager. Also in attendance representing The Wurlitzer Co. was **Bert B. Davidson,** Midwest regional sales manager.

### **PHILADELPHIA**

The Automatic Coin Vending Machine Industry Division of Bonds for Israel honored Albert M. Rodstein, president of Macke Variety Vending Co. and Amuse-A-Mat Corp., at a State of Israel Tribute Dinner held last Sunday (Oct. 26) at the Holiday Inn in Philadelphia. Marvin Stein, a previous recipient of the award, was dinner chairman with William Fishmen and Joseph Silverman, associate chairman. . . . Jack Beresin, former boss-man at ABC Consolidated Corp. and Berlo Vending Co. and now consultant with the parent company, Ogden Foods, was honored at a testimonial dinner Nov. 9 at the Bellevue-Stratford Hotel. Funds from the dinner will be used for a Police Athletic League center to be named in his honor. Beresin is a member of PAL's board. . . . T & G Vending & Amusement Co., Inc., was formed here to operate all types of amusement and vending machines. Law firm of Mirachi, De Fino & Coppolino filed the petition for a charter of incorporation. . . . Automated Vending Co., based in Reno, Nev., filed for a Certificate of Authority as an out-of-state corporation to operate its manufacturing business in Pennsylvania. . . . . William Fishman, head of ARA's food catering and vending organization, and Ralph W. Pries, vicepresident of Berlo Vending Co., were named associate chairmen for the Trade Council of the 1970 Allied Jewish Appeal Campaign. Pries will handle the music industries and coin machines divisions while Fishman will be in charge of the food trades divisions. Barein and Pries executive vice-

Beresin and Pries, executive vicepresident of Berlo Vending Co., have been named to the Executive Board of Variety Clubs International. Both are former presidents of Variety. . . . Fishman, named chairman of the 41st anniversary banquet of the National Conference of Christians and Jews, to be held Dec. 9 at the Bellevue Stratford. The annual event features the presentation of the NCCJ's National Human Relations Award to a local civic leader. . . . Louis M. Novek and George R. Doerr are the owners of the newly established Novek Vending Service based on Edgevale Road. . Macke Laundry Service Co. of Maryland, operating laundry, vending and other coin-operated machines, setting up operations in this area.



# Mont. Assn.



RAY EBERT, Don and Tom Baker, Kenny Sandi, and Kenny Flynn were among those at a recent meeting of the Montana operator's association.



SHELLEY MARLOWS and Jay Cravath, who entertained during banquet.



JOHN MEAR, Harry Armstrong and Jackie Lance.



BOB WALKER, Dorothy Christinsen and Zollie Kelman.

# Billboard Album Reviews



POF THREE DOG NIGHT-Captured Live at the Forum Dunhill DS 50068 (S)

Dunhill DS 50068 (S) Three Dog Night, slick Hollywood pop-rock group, are a top attraction above ground and underground, which their new "live" album from Los Angeles' Forum confirms. The seven-man ensemble, built around the vocal trio of Cory Wells, Danny Hutton and Chuck Vegron spotlight their chart hits and in-person favorites "Easy to Be Hard," "Chest Fever," "Eli's Coming," "It's for You," and others.



POP

DIANA ROSS & THE SUPREMES-Cream of the Crop. Motown MS 694 (S)

Motown MS 694 (S) Miss Ross & the Supremes are once again riding high on the Hot 100 Chart with their current smash single, "Soneday We'll Be Together," and their latest LP is a likely candidate for Top LP honors. It includes their current hit and features "The Young Folks," another recent chart single. They perform the nine other songs, mostly orig-inals, in that sleek, professional manner for which they are renowned.



POP GRASS ROOTS-Leaving It All Behind. Dunhill D\$ 50067 (\$)

With two record clicks, "Wait a Million Years" and "Heaven Knows" included, this album comes custom-built for a big sales reception. The group is solidly put together and Steve Barri's production sees to it that all elements work together for total impact.

Sal Alto

POP

of

PAUL ANKA-

Life Goes On. RCA Victor LSP 4250 (S)

Paul Anka put himself into hit record pro-

ducer Wes Farrell's hands for this package

and he comes out a winner. Farrell has brought forth an Anka who has enough

vocal mettle to cover the wide range of the consumer market. Anka's treatment of



POP SERGIO MENDES & BRASIL '66-Ye-Me-Le, A&M SP 4236 (S)

With their current single "Wichita Line-man" featured, group comes up with one of their finest and most commercial entries. The title tune is a winner as is their reading of the Beatles number "Norwegian Wood." and the recent hit from "Hair." Wood," and the recent hit from "Hair," "Easy to Be Hard." The sparkling "Mas-querade" has much of the feel and flavor of their initial hit "Maisquenada."



NOVEMBER 29, 1969

POP TONY JOE WHITE-Continued. Monument SLP 18133 (\$)

And the set of the set



POP THE BEST OF JACK JONES-Kapp KXS 5009 (S) Although the selections have been released

at various times, in various LP's, this deluxe 2 record set, described as the Best of Jack Jones should prove an important item at the dealer level. Reassembled are the Jones favorites "Wives and Lovers," "Lolli-pops and Roses," "Call Me Irresponsible," and "Impossible Dream," Also standouts are "Brother Where Are You," "If You Go Away" and "People."



COUNTRY CARL PERKINS ON TOP-Columbia CS 9931 (\$)

Carl Perkins has cut some great sides here. There's a unique performance of the classic blues, "C. C. Rider," as well as a selection of tunes by Bob Dylan, Chuck Berry, Jimmy Reed, Buddy Holly and others. The cuts are full of vitality and style and bring to the pop field the great elements of blues and country influences.



COMEDY JONATHAN WINTERS-Stuff'n Nonsense. Columbia CS 9799

Winters takes requests from his audience, Winters takes requests from his audience, and the result is a hilarious program that should prove a heavy seller. He covers all points from heart transplants to John Wayne landing on the moon, to General Custer and a highjack to Cuba with the creativity and cleverness as only Winters can do it! Has all the chart potential of his early LP successes.





For tasteful guitar performance Atkins is in a class by himself. He has selected a mixed bag of fascinating material here, including the Beatles' "Hey Jude," "Jean" (from the "Prime of Miss Jean Brodie''), "Aquarius," "Folsom Prison Blues" and "Son of a Preacher Man." His technique and musicianship are superb



POP LOVE OUT THERE-Blue Thumb BT\$ 9000 (\$)

Blue Thumb jumps into the thick of the rock races with a sparkling double-disk effort from Love, solid West Coast foursome built around multi-talented Arthur Lee. Lee wrote and arranged all 17 cuts and handles the lead vocals, as Jay Donnellan rises to the fore of rock guitarists by sheer weight of variety demanded by the double load. Love is musical, tight and sophisticated The label's packaging is a big plus.



CLASSICAL TEBALDI FESTIVAL-Renata Tebaldi. London OSA 1282 (S)

Luncon USA 1282 (S) This magnificent two-LP set is a must for the many admirers of this popular soprano. One disk has Miss Tebaldi singing Wagner and French arias in Italian ably con-ducted by Anton Guadagno. The other LP has Richard Bonynge leading the same New Philharmonia Orchestra in a fasci-nating program beginning with Italian arias, but also including Spanish songs and "If I Loved You" in English.





group's outstanding performances of "Little

AN OBSERVATION BY KING CRIMSON— Atlantic SD 8245 (\$)

A royal reception awaits King Crimson, a strikingly original rock group with a tight, towering sound and forboding poetry. Al-ready an underground favorite, the nine-minute "Court of the Crimson King," fea-tures the group's depth and deliberateness, while "21st Century Schizoid Man" and "Epitaph" are fast-action rock-jazz excur-sions by the guintet. Peter Sinfield com-poses the lyrics.



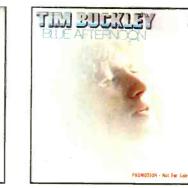


Always a perfectionist, Mr. Rubinstein re corded this subtle and complex work four times before he was satisfied to release a record of it. Consequently, this album is the end result of repeated experimenta tion and minute planning. Mr. Rubinstein's skillful interpretation brings out all the gentle poignancy of the piece.



CLASSICAL RU BAR SCHUBERT: SYMPHONY No. 9 Menuhin Festival Orch. (Menuhin) Angel \$ 36626 (\$)

This is the fifth conducting effort on Schubert symphonies by Menuhin and he ranks higher with each successive try. His canvas here is large enough and Menuhin makes the most of it, especially in the Finale, where his energetic skills inspire the orchestra.



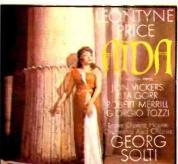
FOLK TIM BUCKLEY-Blue Afternoor Straight STS 1060 (\$)

The gentleness of Tim Buckley makes for a moving, sensitive set of songs in this, his first album for Straight Records. "The Train" is a superior extended number but Train'' is a superior extended number, but all of the other songs are first rate, includ-ing "Blue Melody," "The River," "Cafe" and "Chase the Blues Away." This artist's



COUNTRY MEL TILLIS' GREATEST HITS-Kapp K\$ 3589 (\$)

Strong country merchandise. Mel Tillis on this disk records some of his own material, such as "Ruby Don't Take Your Love to Town," and "All Right (I'll Sign the Papers)" as well as other strong songs by Harlan Howard, Damon Black and others. His style has individuality and will appeal to country buffs.



CLASSICAL VERDI: AIDA-Price/Vickers/ Gorr/Various Artists/Rome Opera House Orch. (Solti). London OSA 1393 (S)

London OSA 1393 (5) This memorable three-LP performance of "Aida," formerly on RCA, should enjoy re-newed success in this new version on Lon-don, who have completely remastered the set. Leontyne Price's "Aida" is glowing, as usual, as are the other leads played by Jon Vickers, Rita Gorr, Robert Merrill and Giorgio Tozzi. Georg Solti is the expert con-ductor.



The Liberace legend lives on. This new record, featuring highlights of the entertainer's London TV series proves that Liberace is still a master of the ivories. The record is extremely well done, both from the point of view of arrangement and pre-

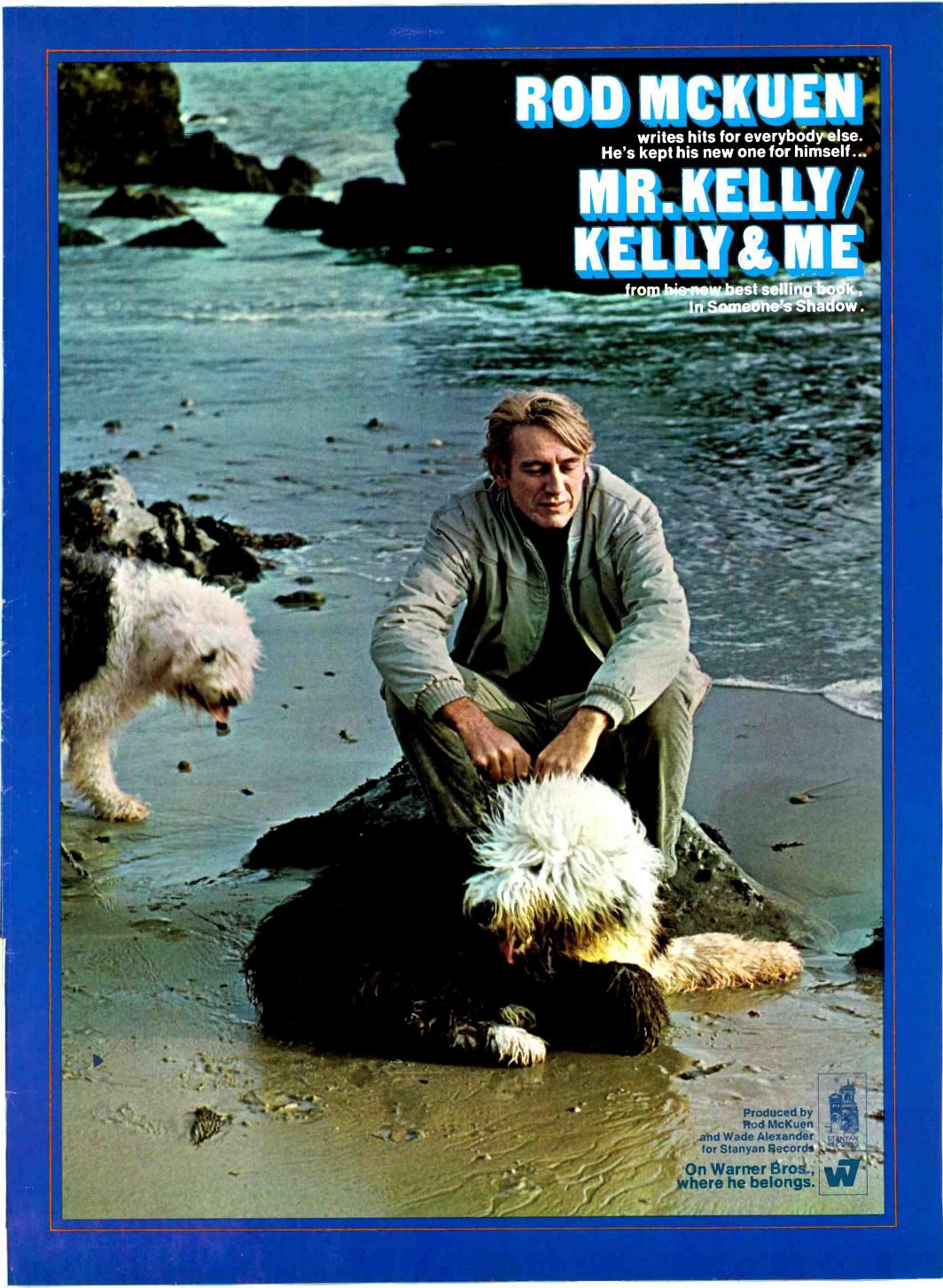
POP











# If you were a manufacturer, which music-record trade publication would you advertise in?

When TAPE RETAILERS were asked this question, 53% Said they would advertise in BILLBOARD.\* 9% Said they would advertise in Cashbox.\* 1% Said they would advertise in Record World.\*

# TAPE MEANS BUSINESS IN BILLBOARD

\*Readex, Inc. Survey, Supplemental Tabulation, August, 1969.

# Billboard Album Reviews



RightEous BROTHERS-Re-Birth. Verve V6-5076 (S) The Righteous Brothers (with new member Jimmy Walker replacing Bill Medley) are back. And what a return to the music scene! The soulful sound is still there and the material is better than ever. Top pro-gramming and sales are guaranteed by the duo's performances of "Born on the Bayou," "You Don't Know Like I Know" and "Woman, Man Needs Ya," their brand-new single. and "Woma new single.



POP ERIC ANDERSEN-

Warner Bros.-7 Arts WS 1806 (S)

There is an unmistakable stamp of origi-nality of material and performance in Ander-sen's latest LP. It is appropriate that it was recorded in Nashville for the country sound dominates as "I Was the Rebel" will testify. Of all the fine material included here, two haunting narratives, "What It Is Like to Be Free," and "Go Now, Deborah" are notable.

INIS KENAKI

....

. . .

CLASSICAL



POP KNIGHTSBRIDGE STRINGS-Nashville. Monument MAS 13008 (S)

Two worlds are represented in this album. Part of the tracks were cut in Nashville to get that country flavor, then the rest of the tapes were recorded in London to add lush strings and orchestras to the country sound. The result is out-of-this-world ver-sions of "Orange Blossom Special," "Dis-tant Drums," and "Green, Green Grass of Home." An excellent album.



SHOSTAKOVICH: BALLET SUITES Nos. 1, 2 & 3-Bolshoi Theater Orch. (M. Shostakovich),

The composer's son again takes his father's ballet works and translates them with authority and charm. He puts these lively pieces into place with an understanding and humor that is never brash. The three featured soloists take care of things in entertaining fashion.



GOSPEL SOUL STIRRERS-Soul's In.

But Gospel's Out of Sight. Checker LPS 10056 (S)

The beat is rock, with some very ad-vanced musical sounds providing spice, but the message is soul gospel. "If I Were a Bird" has protest overtones and features an excellent harmonica driving things onward. The LP also features "Blowin' in the Wind," "A Place in the Sun," and "Butter-fly."



THE BEST OF PUCHO & THE LATIN SOUL BROTHERS WITH JACKIE "SOUL" THOMPSON Prestige PR 7679 (S)

Prestige PR 7679 (S) Focusing on a Latin-jazz beat, this is the cream of the crop tunes of some recent Pucho albums. There's "Georgia On My Mind," "I Can't Stop Loving You," and "See See Rider." All of these would fit very well on easy listening format sta-tions and even on some Top 40 stations. Pucho produces some of the best beat jazz on records today and his work is highly exotic.



COUNTRY HANK THOMPSON SALUTES OKLAHOMA-Dot DLP 25971 (S)

This tribute to Oklahoma actually has no boundaries; many of the tunes are known around the world-"Oklahoma Hills," "Dusty Skies," and "Take Me Back to Tulsa." In addition, there's Thompson's latest single-"Oklahoma Home Brew." Thompson is in his usual smooth form and the entire al-bum is entertainment plus.



LOW-PRICE CLASSICAL ARIAS-John McCormack. RCA Victrola VIC 1472 (M)

This LP shows the versatility of the tenor back in the glorious days of opera. For represented are English, Italian and French arias, including a winning selection from "Natoma" and another piece from "Tristan und Isolde" when McCormack seemingly had lost his power but he certainly did not lose his sense of feeling and lyrical charm.



GOSPEL VARIOUS ARTISTS-Gospel Time-Happy Time! GMA CAS 9671 (S)

This third annual combined effort of members of the Gospel Music Association is at one and the same time a collector's item and a package of inspiring but en-tertaining religious messages. "Power in the Blood" by the Florida Boys stands out; also represented with excellent tunes are the Blackwood Brothers, the Singing Rambos, the Statesmen Quartet.



MORTON GOULD-A Musical Christmas Tree. RCA Red Seal LSC 3110 (S)

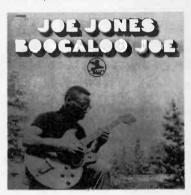
Undoubtedly one of the best items of Christmas music produced this year, this Morton Gould production presents all the favorite Christmas melodies in an exciting and original way. Arranged and conducted by Gould himslef, the tunes include, "Silent Night," "The First Noel," "Jingle Bells," and "Addres Eidelie". This is an outtand and on an one of the second se



NOVEMBER 29, 1969

COUNTRY RED SOVINE-Who Am 1? Starday SLP 445 (S)

A good one for Sovine. This package con-tains a combination of great country stand-ards and relatively recent song material. In the former category are such jewels as "Signed, Sealed and Delivered" and "Money, Marbles and Chalk," and typical of the latter are "Ruby, Don't Take Your Love to Town." Sovine does them in the tradi-tional style.



JAZZ JOE JONES-Boogaloo Joe. Prestige PR 7697 (S)

Guitarist Jones aided by tenor saxophonist Rusty Bryant are heard in a collection that, like the title says, is full of contemporary rhythms as well as some down home jazz noises. Jones may be a jazz guitarist first and foremost but he keeps one ear open for what's going on outside. His verion of "Dream On Little Dreamer," for instance, has the addition of a bass line he heard from the Jimi Hendrix group. Wide appeal jazz.



GOSPEL SEGO BROTHERS & NAOMI-Jesus Is a Soul Man. Songs of Faith SOF 155 (S)

Gospel fans will find these cuts very satisfying. The vocal styling of the group and their dedication and spirituality project strongly. Typical examples are "Letters From My Father," "Jesus Is a Soul Man" and "A Friend Like Jesus."



VARIOUS ARTISTS— Country Christmas. Monument SLP 18125 (S)

The names alone—Billy Walker, henson Cargill, Grandpa Jones, Harold Bradley— will sell this album. But two things stand out and are recommended for heavy air-play on all formated stations during the Christmas season. One is the beautiful recitation by Grandpa Jones, "Christmas Guest." The other is Cargill's "Cliftle Drummer Boy." Both rank, immediately, among the classics.



CLASSICAL GRIEG: PEER GYNT-Armstrong/Ambrosian Singers/ Halle Orch. (Barbirolli).

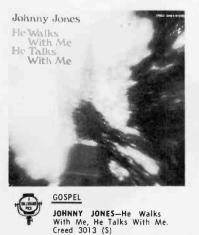
A fine, all-around performance by all makes this album stand out. Sir John weaves the melodies with craftsmanship and detail. Shelia Armstrong's soprano shapes her dramatic skills in a line paralleling the author's musical effectiveness. Ambrosian Singers excel.

Angel S 36531 (S)





fine sacred package. Leroy Van This Dyke, backed by the Jordanaires, does some great standards here, and the various cuts are really arresting. ''Steal Away,'' ''Just a Closer Walk With Thee,'' ''Peace in the Valley" and many more are done with tremendous heart and sincerity.



If you are a lover of gospel music and have never heard of Johnny Jones, now is the time to get acquainted. Jones has taken gospel and dressed it in soul/rock threads. The result is a exciting innovation which will not only win the singer many new fans, but will also win many more followers for gospel music.





GOSPEL

VARIOUS ARTISTS— All Time Gospel Hits, Vol. 4. Nashboro 7077 (5) Her is an album which all gospei lovers should find appealing. It brings together many of the top names in the field of religious music. Among the super groups featured here are The B. C. & M Mass Choir, Prof. Harold Boggs, The Swanee Quintet and The Consolers. The tunes are powerful and inspirational. The artists are sincere. Definitely a package worth pur-chasing.



INTERNATIONAL VARIOUS ARTISTS-Las Grandes Voces Rancheras. Columbia ES 1949 (S) EX 5249 (M)

Javier Solis, Trio Los Panchos, and Cuco Sanchez lead a lineup of other outstanding names in the Latin-American scene. There's also Irma Serrano with "Es Amor," Conchita Solis with "Te He de Amar y Te He de Amar." The album is designed to please all Latin markets, as well as anyone else with a tequila soul.



### $\star \star \star \star \star 4$ STAR $\star \star \star \star$

SOUNDTRACK \*\*\*\* SOUNDTRACK-Bob & Carol & Ted & Alice. Bell 1200 (S)

### POPULAR \*\*\*\*

CHUCK BRIDGES & THE L. A. HAPPENING-Vault 132 (S) ANITA KERR-Touch Love. Dot DLP 25970

(5)
 MIKE BURB & THE WATERFALL—The Creed-ence Clearwater Revival Songbook. For-ward ST-F 1021 (5)
 MIK ECURG & THE WATERFALL—The Doors Songbook. Forward ST-F 1020 (5)
 FRUMMOX—Here to There. Command/Probe (PLP 4511 S (5)
 LOIS WALDEN—Walden. Earth ELPS 1001 (5)

(5)
 TIM DAWE—Penrod. Straight STS 1058 (5)
 CATTANOGA CATS—Forward ST-F 1018 (5)
 THE NASHVILLE GUITARS IN DETROIT— Monument SLP 18126 (5)
 NEIL CHOTEM & HIS ORCH.—Gordon Lightfoot Instrumental Songbook. Kapp KS 3619 (5)
 AROUND THE WORLD WITH ADDY FLOR— Monument SLP 18129 (5)
 THE BERETS—The Mass for Peace. Avant Garde AVS 116 (5)
 BIG FOOT—Winro ST-W 1004 (5)
 ARTHUR LYMAN—Today's Greatest Hits. Hi Fi Life 1040 (5)

(S)

FILTE 1040 (S) WHALEFEATHERS-Declare. Nasco 9003 (S) THE GIFT OF RANDY JOHNSON-Amaret ST 5003 (S) THE UNUSUAL WE-PUIsar AR 10608 (S) BUDDY FITE-Cyclone CY 4100 (S)

### COUNTRY \*\*\*\*

LINK DAVIS-Cajun Crawdaddy. Mercury SR 61243 (S)

### CLASSICAL \*\*\*\*

SCRIABIN: SYMPHONY No. 1-USSR Sym-phony (Svetlanov), Melodiya/Angel SR 40113 (S)

#### LOW PRICE

### CLASSICAL \*\*\*\*

CARTER: SONATAS-Various Artists. None-such H 71234 (S) CARTER: SUNATAS-VARIOUS ATTISTS, NONE-such H 71234 (S) THE ART OF EMANUEL FEUERMANN-RCA Victrola VIC 1476 (M) A NONESUCH CHRISTMAS-Various Artists, Nonesuch H 71232 (S)

### JAZZ ★★★★

DON PATTERSON-Oh Happy Day. Prestige PR 7640 (S) 7640 (S)

EDDIE "LOCKJAW" DAVID-In the Kitchen. Prestige PR 7660 (S) HAROLD MABERN-Workin' and Wailin'. Prestige PR 7687 (S) HOUSTON PERSON-Goodness! Prestige PR 7678 (S)

### FOLK \*\*\*\*

F. J. McMAHON-Spirit of the Golden Juice. Accent ACS 5049 (S)

### COMEDY \*\*\*\*

VARIOUS ARTISTS-Kermit Schafer's Blen-derful World of Bloopers. Kapp KS 3617 (S) RELIGIOUS \*\*\*\*

VIRGIL FOX—Songs of Inspiration. Kapp KS 3616 (S)

### GOSPEL \*\*\*\*

SWANEE QUINTET-27th Anniversary. Creed 3012 (S)

#### CHILDREN'S ★★★★

SPYRI: HEIDI-Claire Bloom. Caedmon TC 1292 (S) POLKA \*\*\*\*

HAPPY CASEY (FINGERS) SIEWIERSKI-Loveable. Jay Jay 5129 (S)

### CHRISTMAS \*\*\*\*

CAROL CHANNING-The Year Without a Santa Claus, Caedmon TC 1303 (S) CHRISTMAS WITH HELEN O'CONNELL -Superior ZLP 775 (S)

### SPOKEN WORD \*\*\*\*

STEVENSON: THE STRANGE CASE OF DR. JEKYLL AND MR. HYDE—Anthony Quayle. Caedmon TC 1283 (S)

- JAMESTOWN SAGA—Barbour/Various ists. Caedmon TC 1280 (S) THE JAN Artists.
- JOHN UPDIKE READS FROM COUPLES AND PIGEON FEATHERS-Caedmon TC 1276

INTERNATIONAL \*\*\*\* LOS MAYAS-Dedicated to the One 1 Love, 4 Corners of the World FCS 4261 (S)

OSIPOV STATE RUSSIAN FOLK ORCH.-Balalaika. Mercury SR 61244 (S) LOS HISPANOS-New Dimensions, Musicor MS 6050 (S)

### SPECIAL MERIT PICKS

### POPULAR

THE PRIME OF SHORTY LONG-Soul SS

719 (S) Shorty Long, unique Motown artist who died this year at the age of 29, left be-hind a legacy of pop-blues nurtured in the South and popularized by Motown in De-troit. Long's churchy sound, probably Mo-town's most soulful by nature of his blues background, heightened the meaning behind "I Had a Dream," "White Shade of Pale," "Blue Monday" and "I Cross My Heart." A fine tribute to the abbreviated career of Shorty Long. A fine tribute of Shorty Long.

NELSON RIDDLE-Paint Your Wagon. For-ward ST-F 1016 (S) NELSON RIDDLE-Paint Your Wagon. For-ward ST-F 1016 (5) Riddle, one of today's most exciting and original arranger-conductors, has come up with a delightful musical venture into the "Paint Your Wagon" score, which he scored and conducted for the film's soundtrack. This LP should prove a must for film and show buffs, and garner much play and sales.

### MIKE CURB & THE WATERFALL—The Roll-ing Stones Song Book. Forward ST-F 1022 (S)

(5) Curb and his instrumental group, the Waterfall, turn in first rate readings of the Stones' hits that include "Lady Jane," "The Last Time," "Honky Tonk Women" and "19th Nervous Breakdown," among others. The arrangements are perfect for middle-of-the-road and Top 40 program-ming, and sales are sure to follow.

DON CHERRY-Monument SLP 18124 (S) DUN CHERKY-Monument SLP 18124 (5) Don Cherry has been singing for a good number of years but he's never sounded better. His warm, appealing interpretations of Rod McKuen's "Jean" and "I'll Catch the Sun" are highlights, but a special stand-out is his rhythmic treatment of the

### ALBUM REVIEWS

### **BB SPOTLIGHT**

Best of the album releases of the week in all categories as picked by the BB Review Panel for top sales and chart movement.

#### SPECIAL MERIT

Albums with sales potential that are deserving of special consideration at both the dealer and radio level.

#### FOUR STARS

 $\star$   $\star$   $\star$   $\star$  Albums with sales potential within their category of music and possible chart items.

standard "Nevertheless." A programming gem with much sales potential.

CHARISMA-Roulette SR 42037 (S) This new quintet offers a good sound, both vocally and instrumentally, and good material, such as "Death of Me" and "Marianne." This material can go either underground or Top 40. An example is "If You"re Waitin' for a Miracle," which can go either way. "If You're Waitin" can go either way.

MEDICAL MISSION SISTERS—Joy Is Like the Rain. Avant-Garde AVS 101 (S) The Medical Mission Sisters are a group of 11 nuns, who have a beautiful and warm manner of singing their original songs. The tempos vary from soft, plaintive folk ballads to up-tempo rhythm items, and all are performed in a very intimate way. Notable among the selections are the tille tune "Joy Is Like the Rain," "Come Down, Lord," and "It's a Long Road to Freedom."

VARIOUS ARTISTS-Flying Bear Medicine Show. Smash SRS 67125 (S) Mercury throws its best into a jam that offers the combined talents of guitarist Harvey, Mandel, Linn County's Steve Miller, Frank Morin of the Sir Douglas Quintet, drummer Buddy Miles, and members of Group Therapy, Shades of Joy and McCoys. Heavy electric blues are the result via "Mama, What's Wrong," "Blues on the Moon," "Make Me Wanna Holler" and "Marin County Sunday." A successful show-case for the label's acts.

THE DEVIANTS No. 3-Sire SES 97016 (S) The Deviants have evolved from a satire-rock troupe of the Frank Zappa variety to a rock group with a direct anti-establish-ment message ("Black Transit Blues," "The Junior Narco Rangers"). Mike Farren is the Deviants' voice and spokesman, as the group now features the heavy psychedelic guitar of Paul Rudolph and Russell Hunter's drumming. "The People Suite" and "Death of a Dream Machine" are highlights of the group's electric comeback. group's electric comeback.

ZEPHYR-Command/Probe CPLP 4510 (S) ZEPHYR-Command/Probe CPLP 4510 (5) Zephyr is a no-nonsense hard-rock group with a sound so heavy it can be measured by the ton. Rock, jazz and blues are violently thrown together in an explosion of instruments with the fiery voice of Candy Givens. A frenzied, berserk Janis Joplin, Miss Givens ignites the group's tumultuous speed trips paced by Tommy Bolin's guitar and John Faris' work on piano, organ and flute, "Sail On" and "Hard Chargin' Woman" star.

LOCOMOTIVE-MGM SE 4653 (S) Locomotive lives up their simple name with deep, driving electric rock that rolls and swells from blues influences. A quar-tet geared more for AM rockers, the group is highly musical, listenable, yet heavy enough to collar the pop-underground. "Big City Car," "Barbara Jean" and "Thinking of You" could put Locomotive on the track as the group is rocking in today's groove with power and persuasion.

### CLASSICAL

20th CENTURY ORCHESTRAL SHOWPIECES-

Cincinnati Symphony (Rudolf). Decca DL 710168 (S) This sterling set has Max Rudolf and the Cincinnati Symphony in magnificent per-formances of four key 20th century or-Cincinnati 01-

formances of four key 20th century of-chestral works beginning with William Schuman's familiar "New England Triptych." Other modern milestones here are Luigi Dallapiccola's "Variazioni per Orchestra," and Peter Mennin's "Canto for Orchestra." GREAT HARPSICHORD HITS-Sylvia Marlowe.

### Decca DL 710170 (S)

uecca UL 710170 (S) Sylvia Marlowe is the stunning soloist in this pressing of short, mainly flashy harp-sichord selections. Included are familiar pieces of Rameau, Bach, Purcell, Handel, Couperin, Daquin, Mozart, Haydn, Scarlatti. The works are all played in Miss Marlowe's superb fashion.

JOLAS: QUATUOR II XENAKIS: HERMA / BOUCOURVECHLIEV: ARCHIPEL I-Various. Artists. Angel S 36655 (S) Here is another exciting contemporary al-bum featuring the works of such noted composers as Betsy Jolas, lannis Xenakis, and Andre Boucourechliev. Like other works in the series, it is dramatic and exciting. A tasty morsel for the mod music buff.

### LOW PRICE CLASSICAL

BRAHMS: SYMPHONY No. 3 / TRAGIC OVERTURE—Philharmonia Orch. (Giulini). Seraphim S 60101 (S) Released some years ago, the record shows Giulini in the form and leadership strength which have made him so popular world-wide. The No. 3 is an example of his no-nonsense, controlled and dedicated ap-proach proach.

RAVAL: THE COMPLETE MUSIC FOR PIANO SOLO Samson Francois. Seraphim SIC 6046 (S) A fine as

6046 (S) A fine package for collectors. Samson Fran-cois in this three record set performs such Ravel compositions as "Pavane pour une enfante defunte," "Gaspard de la nuit" and many other pieces. The per-formances capture the moods and nuances of these beautiful works. The notes by Maurice Delage are excellent.

### RUDOLF KEMPE CONDUCTS MUSIC OF CZECHOSLOVAKIA-Royal Philharmonic. Ser-

CZECHOSLOVAKIA-Royal Philharmonic. Ser-aphim S 60098 (S) Rudolf Kempe conducting the Royal Phil-harmonic Orchestra, turns in an outstand-ing performance on the Music of Czecho-slovakia. Under Kempe's masterful guidance, Dvorak's, "Scherzo Caproccioso," Smetana's "Bartered Bride," and Weinberger's "Polka and Fugue," all assume new brilliance. This is a scintillating album, really a work of art of art.

BERLIOZ: L'ENFANCE DU CHRIST-Various Artists/Choruses & Orch. of French Na-tional Radio (Martinon). Nonesuch HB 73022 (S)

Hector Berlioz's Opus No. 25 of L'Enfance Hector Berlioz's Opus No. 25 of L'entance Du Christ, performed here by various art-ists, is remarkably well-interpreted. The work is dramatic, interesting, diversified. It brings to the mind of the listener mind images of the infancy of Christ which Berlioz sought to portray in his music. The work comes in a two-record set.

### JAZZ

GEORGE WEIN'S NEWPORT ALL-STARS— Atlantic SD 1533 (S) Wein's current All Star group plays all around the world mainly at Wein's Festi-vals. It is a fine jumping mainstream group that is worthy on two counts above others— it keeps the Armstrong-inspired, tasty cornet of Ruby Braff (a most worthwhile though neglected jazz musician) to the fore, and also welcomes back to records Tal Farlow on guitar. Other bonus items are Red Norvo on vibes and possible the first vocal by Wein himself ("Nobody Knows You"). Happily Farlow and Barney Kessel's (the other guitar player) are listed to prevent confusion.

GENE AMMONS-The Happy Blues. Prestige

GENE AMMONS-The Happy Blues. Prestige PR 7654 (S) Reissue of some imposing jam session jazz from 1956 led by tenor saxist Gene Am-mons, now happily back on the scene again after a long absence (and recording for Prestige). He is aided considerably by a front line that includes Jackie McClean, alto, and Art Farmer, trumpet. This is relaxed and lose blues based jazz, full of warmth, tone and taste. The long title tune and an equally lengthy "Can't We Be Friends" are the exceptional cuts on this LP.

#### FOLK

JEAN RITCHIE-Clear Waters Remembered. Sire SES 97014 (S) The clear distilled voice of Jean Ritchie and a collection of mainly traditional songs culled mainly, she says, from childhood memories, although "Black Waters" is a relling indictment of people deprived of their land through so-called progress, and "West Virginia Mine Disaster" is self ex-planatory. Guitar and occasional dulcimer and fiddle provide the accompaniment for this genuine album by a genuine singer.

### BLUES

JOHNNY WINTER — First Winter. Buddah BDS 7513 (5) This is very early Johnny Winter and it will be eargerly seized by the buffs. Pro-duced by Huey Meaux, this presents Winter in much of his own material, such as "Leavin" Blues," as well as John Louder-milk's "Bad News," M. J. Allison's "Parch-ment Farm" and others. Fine guitar and vocals

vocals.

VARIOUS ARTISTS-Stars of the 1969-70 Memphis Country 8lues Festival. Sire SES 97015 (5) This album not only provides some of the key basic sounds affecting and influencing music today, but is a historical document of music itself, Joe Callicott excells on "Hoist Your Window and Let Your Curtain Down." Champion Jack Dupree comes on strong on "Troubles." Missispipi Fred Mc-Dowell and Booker T, Washington White and Furry Lewis also excel.

### GOSPEL

CONSOLERS - Together We Shall Stand. Nashboro 7078 (S) Here's an album that touches the soul of the gospel. It is very uncommercial, it represents the sounds of a deeply sincere group of people doing the thing they know best-singing praise to their God. The tunes are carefully selected to convey the peace of mind the group has found, and even the most sceptical listener feels the power of their convictions.

### B. C. & M. MASS CHOIR-Draw Me Closer.

Creed 3014 (S) One of the most outstanding qualities about Une of the most outstanding qualifies about this album is its sophistication. It is very professionally done. It takes the finger-snapping and shouting out of gospel and gives the medium a new dress. The beauty of this album is almost classical. Favorites included on it are "Oh Happy Day," and "The Lord's Prayer." This is really a com-mendable effort.

**REV. WILLINGHAM**—Live at Mercy Seat. Nashboro 7075 (5) The personal magnetism of the Rev. Wil-lingham is clearly evidenced in this album recorded live at The Mercy Seat in Chicago. Rev. Willingham is dynamic, he turns on his audience with a combination of hymns, chants and prayers. Always at his best chants and prayers. Always at his best when appearing before a live audience, this album with its imaginative background music is undoubtedly one of his best to date. date

PROFESSOR HAROLD BOGGS-Just the Two of Us. Nashboro 7076 (5) If you appreciate gospel, then you'll really flip over this new album by Prof. Harold Boggs. It is a sincere album, full of songs of praise, songs of hope and even songs of protest, as in the case of "Who Did It Help to Put a Man on the Moon?" There are old favorites here too, like, "Precious Lord," "Just the Two of Us." and the evergreen, "He." Definitely one of the better gospel releases of the day.

FA

Do you know

"Theme from

wrote the

Hum a

little . . .

that Pat Williams

**MUSIC SCENE?**"

CHRISTMAS

INTERNATIONAL

SONORA SANTANERA-La Unica. Columbia EX 5250 (M); ES 1950 (S) Combining mariachi touches with orchestral strings for a lush sound, Sonora Santa-nera roams through "Te Vi," "Tarde Play-era," and "Sabor a Tabasco." The mood of all of the tunes is easy listening, but with an exciting flavor.

**ORIGINAL TV CAST**—The Littlest Angel. Mercury SRM 1-603 (S) The classic Christmas story will be making its TV debut this season with an all-star cast, including young Johnny Whitaker, (little "Jody" in "Family Affair"), Fred Gwynne, Cab Calloway, John McGiver, Tony Randall and Connie Stevens. The music and lytics by Lan O'Kun are delightful and fitting, and the album should fare well in sales during the coming season.

#### SPOKEN WORD

VINCENT PRICE - Witchcraft-Magic / An Adventure in Demonology. Capitol SWBB VINCENT PRICE — Witchcraft-Magic / An Adventure in Demonology. Capitol SWBB 342 (5) Actor Vincent Price, most noted for his film roles in mysteries, proves the perfect narrator for the history of witchcraft and magic. There are special electronic effects by Douglas Leedy that add to the mood of the album, which is a specially priced two-record set, and should quickly be scooped up by those interested in demonology.

up by those interested in demonology An outstanding Roger Karshner production

GREAT AMERICAN SPEECHES VOLUME FOUR 1950-1963-Various Artists. Caedmon TC

2035 (S) These latest two volumes of American

(Continued on page 77)

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# (Turner-Akines-Drayton) THE INTRIGUES

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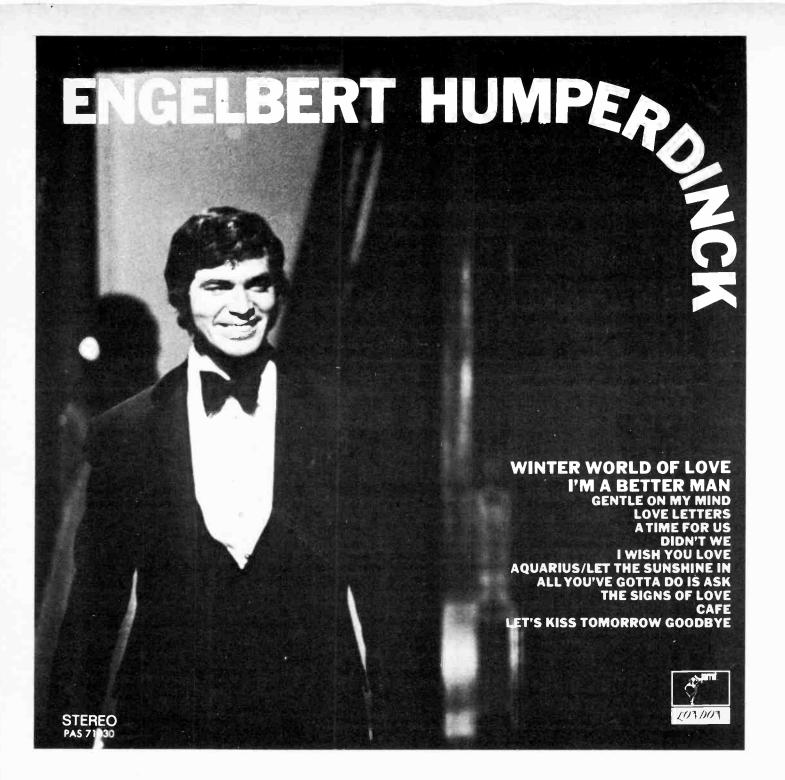
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	(1)	1	2	17	LEAVING ON A JET PLANE
	(2)	2	1	2	TRY A LITTLE KINDNESS
	3	7	13	28	RAINDROPS KEEP FALLIN' ON MY HEAD
		4	5	12	B. J. Thomas, Scepter 12265 (Blue Seas/ Jac/Twentieth Century, ASCAP) A WOMAN'S WAY
	(1)	5	11	25	Andy Williams, Columbia 4-45003 (Pequod, ASCAP) AND WHEN 1 DIE
	6	6	6	7	Blood, Sweat & Tears, Columbia 4-45008 (Tuna Fish,* BMI) MAKE YOUR OWN KIND OF MUSIC 6
	X	8	12	36	Mama Cass Elliot, Dunhill 4214 (Screen Gems-Columbia, BMI) I GUESS THE LORD MUST BE IN
	$(\underline{)}$	3	3	1	NEW YORK CITY 5 Nilsson, RCA 74-0261 (Dunbar, BMI) WEDDING BELL BLUES 9
	(8)	10	14	15	Fifth Dimension, Soul City 779 (Tuna Fish,* BMI) SMILE A LITTLE SMILE FOR ME 6
1	9	14	28	31	Flying Machine, Congress 6000 (January, BMI) MIDNIGHT COWBOY
	(10)	13	16	34	Ferrante & Teicher, United Artists 50554 (Unart, BMI) LOVE WILL FIND A WAY
		20	31	_	Jackie DeShannon, Imperial 66419 (Unart, BM1) EARLY IN THE MORNING
	(12)	12	8	8	Vanity Fare, Page One 21-027 (Duchess, BMI) SHANGRI-LA 8
	(13)	15	32	38	Lettermen, Capitol 2643 (Robbins, ASCAP) A BRAND NEW ME
	(14)	24	29	30	Dusty Springfield, Atlantic 2685 (Assorted/Parabut, BMI) UNDUN
	(15)	21	_	_	Guess Who, RCA 74-0195 (Friends of Mine, Ltd./Dunbar/Cirrus, BMI) FORGET TO REMEMBER/GOIN'
	(16)				OUT OF MY HEAD
5		27	36	37	SOMETHING 5 Beatles, Apple 2645 (Harrisongs, BMI)
	(18)	23	26	33	NO ONE BETTER THAN YOU 4 Petula Clark, Warner BrosSeven Arts 7343 (Anne-Rachel, ASCAP)
	(19)	19	20	20	I STILL BÉLIEVE IN TOMORROW 9 John & Ann Ryder, Decca 73256 (Leeds, ASCAP)
	20	28	33	_	MIDNIGHT COWBOY
5	(21)	36	38	_	TAKE A LETTER MARIA         3           R. B. Greaves, Atco 6714         3           (Four Star Television, BMI)         3
	(22)	9	4	3	IS THAT ALL THERE IS?
	(23)	33	_	_	HOLLY HOLY 2 Neil Diamond, Uni 55175 (Stonebridge, BM1)
5	24	29	23	23	TONIGHT I'LL SAY A PRAYER 7 Eydie Gorme, RCA 74-0250 (Sunbury, ASCAP)
	(25)	26	35	40	I STARTED LOVING YOU AGAIN 4 Al Martino, Capitol 2674 (Blue Book, BMI)
	26	38	40	_	COME SATURDAY MORNING
	27	11	7	5	TRACY
	28	20	20	-	SOMEDAY WE'LL BE TOGETHER 1 Diana Ross & the Supremes, Motown 1156 (Jobete, BMI)
	(29)	30	30	32	TOMORROW IS THE FIRST DAY OF THE REST OF MY LIFE
	30	-	_		YESTER-ME, YESTER-YOU, YESTERDAY 1 Stevie Wonder, Tamla 54188 (Stein & Van Stock, ASCAP)
2	31	-	-	-	LA LA LA (If I Had You) 1 Bobby Sherman, Metromedia 150 (Green Apple, BMI)
	32	34	34	-	PAPA JOE'S THING 3 Papa Joe's Music Box, ABC 11246 (Papa Joe's Music, ASCAP)
	33	40	-	-	WALKIN' IN THE RAIN 2 Jay & the Americans, United Artists 50605 (Screen Gems-Columbia, BMI)
2	34)	35	-	-	HAPPY 2 Paul Anka, RCA 47-9667 (Pocketful of Tunes, BMI)
	35	-	-	-	WICHITA LINEMAN 1 Sergio Mendes & Brasil '66, A&M 1132 (Canopy, ASCAP)
5	36	39	37	-	OH ME OH MY (I'm a Fool for You). 3 Lulu, Atco 6722 (Nootrac, ASCAP)
	37	-	-	-	GROOVY GRUBWORM 1 Harlow Wilcox, Plantation 2B (Little River, BMI)
	38	-	-	-	FANCY 1 Bobbie Gentry, Capitol 2675 (Shayme, ASCAP)
	39	-	-	-	BLACKBIRD 1 Bossa Rio, Blue Thumb 107 (Maclen, BMI)
	6	-	-	_	MacARTHUR PARK

Tony Bennett, Columbia 4-45032 (Canopy, ASCAP)

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# Soul

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# Soul Sauce

#### By ED OCHS

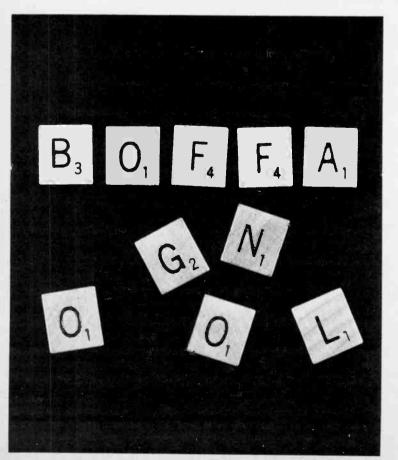
**SOUL SLICES:** "Buck White, the Broadway musical starring **Muhammad Ali**, has scheduled previews through Nov. 30 and opens Dec. 2. Buddah Records has acquired the original cast album rights to the play which features music and lyrics by Oscar Brand Jr. ... Rick Hall's Capitol-distributed Fame label has set January for album releases by Candi Staton, Brothers Unlimited and the Trademarkes.

James & John Brim, Howlin' Wolf, Albert King & Otis Rush, Little Walter, Muddy Waters and an all-star jam album. . . New from Kim Weston: "Danger, Heartbreak Ahead," on the new People label. . . Vault Records has jumped into the soul picture with "Keep Your Faith Baby," by Chuck Bridges & the Happenings. . . . First solo disk from Diana Ross: "Time and Love," on Motown naturally.

Solo disk from Diana Ross: Time and Love, on Motown naturally. ... Blue Horizon's Mike Vernon travels to L.A. for a week to record Slamhefty, a local group headed by Rod Piazza. He'll also meet with singer-guitarist Slim Green and Jonny Otis' Rhythm & Blues Hall of Fame. ... Holland-Dozier-Holland, who still can't do any composing until their litigation with Motown is cleared up, have signed two Toronto groups, Children of Lucifer (formerly the Stone Soul Children) and Jason King. ... Ike & Tina Turner ("Bold Soul Sister") joined Sam & Dave ("Oh, Oh, Oh") last weekend at Madison Square Garden (Wow, Wow, Wow!). ... More Records in San Francisco has issued "Dig," an album of Eldridge Cleaver's speech at Syracuse during his bid for the presidency as a Peace and Freedom candidate. Says the accompanying note: "Dig" may never make it on the national charts, there ain't no music, but it should be on your charts. ... New Ashford-Simpson disk from Marvin & Tammi: "What You Gave Me," on Tamla. ... Percy Sledge is one of the top artists in Holland. His "My Special Prayer" disk has a lock on the No. 1 spot. He's also big in South Africa. ... Atlantic artists invade Detroit with appearances by Clarence Carter, Nov. 27 at Mr. Kelly's, Eddie Harris, Dec. 4-7 at Baker's Keyboard Lounge, and Les McCann with Roberta Flack at the Masonic Temple, Nov. 30. ... New from the Intrigues: "Tm Gonna Love You," on Yew. .... "He Ain't Heavy, He's My Brother," penned by Bobby Scott and a big hit for the Hollies in England, has been recorded by RCA's Leon Bibb. .... Ella Washington, a fine artist simmering with her "I Want to Walk Through This Life With You" disks, winds up her promotion tour of the South Nov. 23 in Birmingham, Ala. .... Johnny Robinson, a new Epic artist managed by Sly Stone, is being produced by Hi's Willie Mitchell in Memphis. .... A Ron Moseley special of Fame: Spencer Wiggin's "Love Machine." Rick Hall feels he has the potential to be the biggest and best in soul.

\* \*

FILLETS OF SOUL: The Impressions will re-record their "Amen" classic for the holiday season. They'll also include Curtis Mayfield's "Miss Black America" theme in their next album. The Impressions, who never really received the recognition that the Temptations and Miracles thrive on, will eventually lose Mayfield, who is rapidly assuming his other role as a record executive. Like the Supremes, the Impressions will continue with new vocal leadership, with Mayfield producing and perhaps recording solo. The group is currently touring with the dynamic Cubie & the Five Stairsteps and report that travel and age are catching up. ... New from the Four Tops: "Don't Let Him Take Your Love From Me."... The Spaniels are back and Buddah's got them. ... James Brown's first album of the new year will be called "Broadway Funk." Brown, who will cut back on his personal appearances to 30 big-city concerts a year, will start filming his life story in March. He also owns the

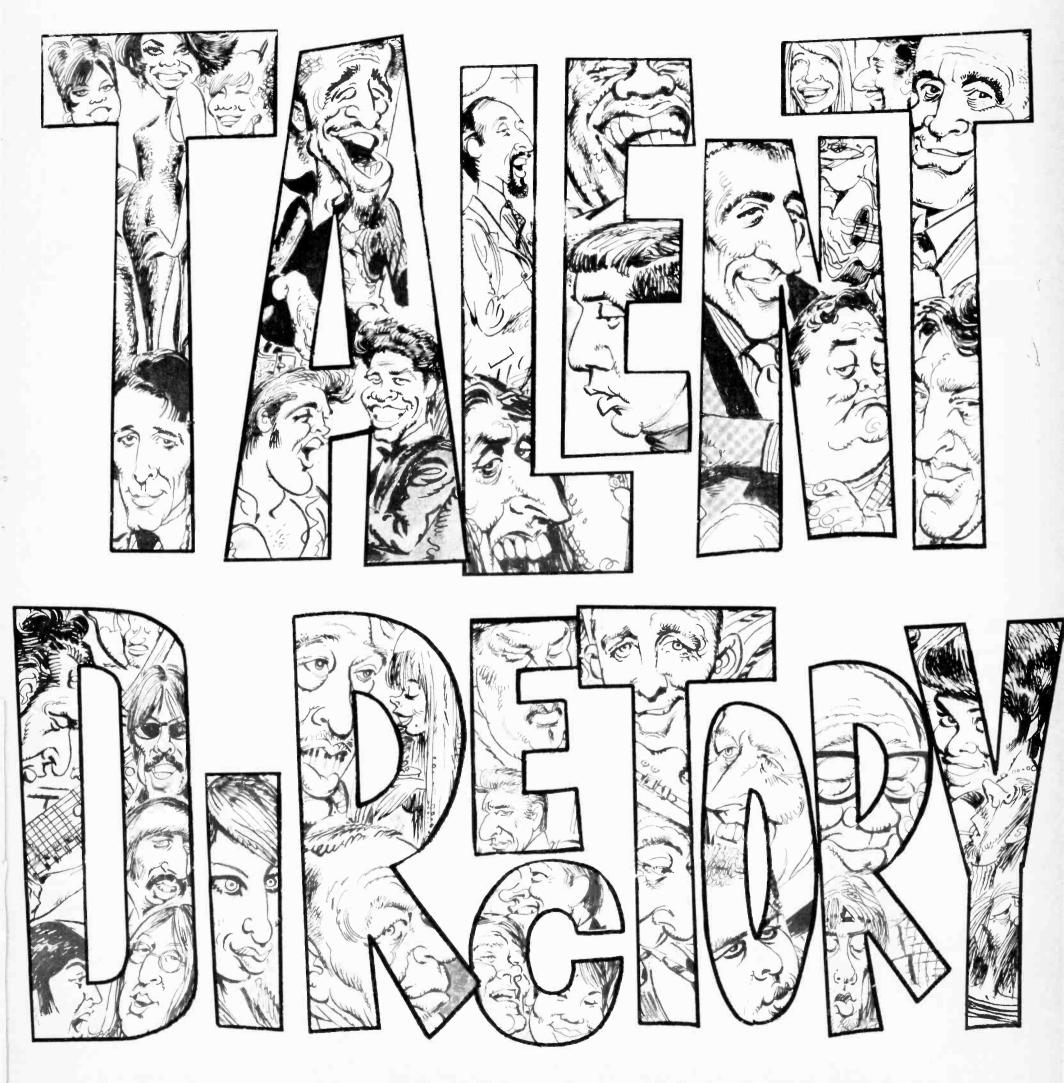


				Bi	llboard	SPECIAL SURVEY For Week Ending 11/29/69
		BEST SELLING		-		
		<b>Soul S</b>	Si	n	Ĉ	les
		Artist and/or Selection featured on "Th ★ STAR Performer-LP's registering greate				
This Week	Last Week	Weeks on Title Artist, Label, No. & Pub. Chart	1	This Week	Last	Weeks on Title Artisë, Label, No. & Pub. Chart
1	1	BABY, I'M FOR REAL		26	24	JEALOUS KIND OF FELLOW 15
2	2	LET A MAN COME IN AND DO THE POPCORN (Part 1) James Brown, King 6255 (Dynatone, BMI)		27	27	Garland Green, Uni 55143 (Colfam, BMI) CAN'T TAKE MY EYES OFF YOU 3 Nancy Wilson, Capitol 2644
3	4	BACKFIELD IN MOTION 7 Mel & Tim, Bamboo 107 (Cachand/Patcheal, BMI)	-	28	23	(Saturday/Seasons Four, BM1) HOT FUN IN THE SUMMERTIME 15 Sly & the Family Stone, Epic 5-10497 (Stone Flower, BM1)
4	,5	FRIENDSHIP TRAIN 4 Gladys Knight & the Pips, Soul 35068 (Jobete, BM1)	-	29	14	THAT'S THE WAY LOVE IS         13           Marvin Gaye, Tamla 54185 (Jobete, BMI)         13
5	6	YESTER-ME, YESTER-YOU, YESTERDAY 5 Stevie Wonder, Tamla 54188		30	22	THE SWEETER HE IS Soul Children, Stax 0050 (Birdees, ASCAP)
6	17	(Stein/Van Stock, ASCAP) SOMEDAY WE'LL BE TOGETHER 3	į.	I	50	I LOVE YOU 2 Otis Leavill, Dakar 614 (Dakar, BMI)
		Diana Ross & the Supremes, Motown 1156 (Jobete, BMI)		32	18	DOIN' OUR THING 9 Clarence Carter, Atlantic 2600 (Fame, BMI)
U	11	THESE EYES 4 Jr. Walker & the All Stars, Soul 35067 (Dunbar, BMI)		38	35	NA NA HEY HEY KISS HIM GOODBYE. 3 Steam, Fontana 1667 (MRC/Little Heather, BMI)
8	3	GOING IN CIRCLES 14 Friends of Distinction, RCA 74-0204 (Perpete, BMI)		34	26	IT'S HARD TO GET ALONE
	20	ELEANOR RIGBY 2 Aretha Franklin, Atlantic 2683 (Maclen, BMI)		35	-	BEEN A LONG TIME 1 Betty Everett, Uni 55174 (Parabut/Assorted, BMI)
10	12	YOU GOT TO PAY THE PRICE 7 Gloria Taylor, Silver Fox 14 (Myto, BMI)		36	32	WALK ON BY 13 Isaac Hayes, Enterprise 9003 (Jac/Blue Seas, BMI)
11.	9	I CAN'T GET NEXT TO YOU		Û	49	TOO MANY COOKS (Spoil the Soup) 3
P	15	TAKE A LETTER MARIA       5         R. B. Greaves, Atco 6714       5         (Four Star Television, BMI)       5		38	30	(Gold Forever, BMI)
13	19	(Sittin' on the) DOCK OF THE BAY 4 Dells, Cadet 5658 (East/Time/Redwall, BMI)	ç	-30	30	AFTER YOU 4 Barbara Acklin, Brunswick 755421 (Dakar/BRC, BMI)
Û	28	I WANT YOU BACK 2 Jackson 5, Motown 1157 (Jobete, BMI)		39	39	HOW CAN I TELL MY MOM & DAD 4 Lovelites, Lock 723 (Moo-Lah, BMI)
15	16	JUST A LITTLE LOVE 5 B. B. King, BluesWay 61029 (Sounds of Lucille/Pamco, BMI)		10		ANY WAY THAT YOU WANT ME 1 Walter Jackson, Cotillion 44053 (Blackwood, BMI)
16	10	SAY YOU LOVE ME 7 Impressions, Curtom 1946 (Curtom, BMI)				HE KNOWS THE KEY (Is Always in the Mailbox) 1 Vivian Copeland, D'Oro 3500
17	8	GIRLS IT AIN'T EASY 8 The Honey Cone, Hot Wax 6903 (Gold Forever, BMI)		42	42	(Greenlight, BMI) MY LUCKY DAY
18	7	CRUMBS OFF THE TABLE 10 Glass House, Invictus 9071				Frankie Newsome, GWP 515 (Toby-Nic, BMI) GO FOR YOURSELF 1
19	13	(Gold Forever, BM1) YOU'VE LOST THAT LOVIN' FEELIN' 9 Dionne Warwick, Scepter 12262			_	Soul Tornadoes, Burt 400 (Delrick, BMI) GET ON THE CASE 1
20	-	(Screen Gems-Columbia, BM!) AIN'T IT FUNKY NOW 1 James Brown, King 6280 (Golo, BMI)		4,5	45	Infinity, Fountain 1102 (Infinite, ASCAP) HURRY CHANGE 3 Tenison Stephens; Aires 2076
21-	31	IS IT BECAUSE I'M BLACK		46		(Kelton/Lyman/Feldman, BMI) TO BE YOUNG, GIFTED AND BLACK 2
22	21	(Nuddato-Syl-Zel-Highton, BMI) BAD CONDITIONS 7		47		Nina Simone, RCA 740276 (Ninandy, BMI) DUM-DE-DUM 2
23	25	Lloyd Price, Turntable 506 (Cissi, BMI) WE MUST BE IN LOVE	2	48		Dynamics, Cotillion 44045 (Dleif/Cotillion, BMI)
24	34	(Camad, BM1) WEDDING BELL BLUES 6 5th Dimension, Soul City 779			÷Ū	YOU GOT YOUR THING ON A STRING 2 J. P. Robinson, Alston 4577 (Sherlyn, BMI)
25	36	(Celestial, *BMI) HOW I MISS YOU BABY	•]	19		DON'T LET LOVE HANG YOU UP 1 Jerry Butler, Mercury 72991 (Assorted Parabut, BMI)
		Bobby Womack, Minit 32081 (Tracebob/Unart, BMI) * In litigation		50	_	SOMEBODY PLEASE 1 Vanguards, Whiz 612 (Hot Shot, BMI)

soundtrack rights to his life-story movie. Brown said recently he has been "closed out of TV because the man was afraid of losing his customers. But I think that now I'll be forced to have my own TV show. I could have one of those five-day week things any time I want it. But you don't see Sinatra on every day do you?" ... Allan **Bell**, of America's Best Attractions in Kansas City, writes us on what he considers **SOUL SAUCE'S** "Number One Hangup: the alleged destruction of black blues singers by that horrendous white inven-tion... Money." Says Bell, "In our opinion, a very substantial portion of the American black community today believes that what you consider to be a 'sell out form of soul' to be, in fact, the real soul music, and the aged blues singers you often rever to are, with some significant exceptions, relics of a bygone era that have failed to progress. In other words, does the Motown sound have to mean selling out to the white trade? Could the Motown sound just maybe mean progress in soul? ... And anyway, since when did old mean good? . . . Needless to say, he continues, enjoying contemporary soul music does not necessarily indicate one's disrespect for soul singers of an earlier day, but rather a choice of perspectives. Soul music today is keeping up with the times." What do you think? Write **SOUL SAUCE** and tell us how you feel about the status of soul today. . . . Bill Black's Combo, now with Columbia, is readying an album. . . . The Intrepid label has a winner with "Our Love Grows Sweeter Everyday," by Bobby Newton & Tina Blount. Jesse James produced. Dan Goldberg of Record World reads SOUL SAUCE. Do You?



# Billboard's 8<sup>m</sup>annual



The 1970 International Talent Directory will be the largest, most comprehensive talent buying guide ever published in the history of Billboard. Printed as a full-sized section, it will be included with the mammoth 75th Anniversary commemorative issue which will be a fact, fun and nostalgia-filled issue probing the past, present and future of the entertainment business. The Talent Directory will list every major recording artist in all the vital music markets of the world, as well as their personal managers and booking agents. Acclaimed annually as the most widely used publication in the talent-buying field, the Talent Directory will further enhance this image with the introduction of its Trendsetter Awards, presented annually beginning with this issue to those record artists making the most significant contribution to the world of music today.

Don't miss out on this fantastic opportunity to advertise your. talents to more than 100,000 interested industry readers in this monumental issue.

Remember the new advertising deadline is DECEMBER 5.

# KVIL Widens MOR's Hwy

• Continued from page 30

On

top with

a big hit!

# 37

Ronn

with the 18-33 age group. And those are the people we're after. Accents Music

The emphasis in KVIL's format, said Chapman, is on music. "But that doesn't eliminate personalities. I looked for people rather than disk jockeys or machines." The current lineup includes Chapman on morning drive, 6-10 a.m.; program director Jack Schell, previously with WFAA, KLIF, KBOX and KDTV-TV, 10 a.m.-2 p.m.; and Hugh Lampman, former host of American Airlines' "Music Till Dawn" program on KRLD, then manager of KBOX-FM, 2 p.m. to sign off. After sunset, Johnny Vance heads the 6 p.m.-midnight show on KVIL-FM. While the all-night show is prerecorded, it simulates a live show, utilizing cartridges made earlier in the day by Schell, Lampman and Chapman, which are punched up to introduce songs, add comments, give weather forecasts, etc., all of which give the impression of a live three-man show

which give the inpression of a live, three-man show. KVIL's format is based on "three-in-a-row," around the clock, with talk during the triple plays restricted to time into and out of songs. Increased emphasis on "oldies" — every middle record—has drawn "a lot more listeners," said Chapman.

Every weekend, the station spotlights an artist's "live" album, peppering the programming with "In Concert" cuts. Always sponsored by a local advertiser, Chapman said that "In Concert is our most salable product. Advertisers eagerly contract for several months and the top name on the waiting list wants to sponsor it for 52 weeks."

His projected goal for the station is to build on KVIL-AM's success, slowly establishing the FM station's niche, which he predicts will probably take another three to five years.

other three to five years. He regards KVIL's present format "an experiment," based on solid research and background. KVIL was the first MOR station in the market to experiment heavily with a combination of MOR and Top 40 records that emphasize a vibrant, uptempo sound. Now other stations in the market can be found following KVIL's promising pattern.

promising pattern. Is the "experiment" a success? "Yes, definitely," believes Chapman. "Actually, the fact that we're doing anything at all with ratings is incredible."



#### • Continued from page 58

died last week. He was 85. Cowan announced from WJZ, a station in Newark in a shack on the roof of the Westinghouse plant, in 1921: "You are listening to the radio telephone broadcasting station WJZ in Newark, N.J." It was the first radio broadcast in the New York area. He retired in 1961 as chief announcer of WNYC-FM, the New York City station. **Anderson (J.P. Soul) Little**, black personality with Top 40 station KUDL in Kansas City, Mo., has departed to head for KWKI-FM, a soul station in Kansas City that also just latched onto three jocks from KPRS, the AM soul station in Kansas City. Understand that

					Bi	llboard	SPECIAL SURVEY For Week Ending 11/29/69
			BEST SELL	ING			
			Sol			F	)'s
							U
			Artist and/or Selection	Featured on '	The Mu	sic Sc	ene," ABC-TV Network
			★ STAR Performer—LP's registering g	greatest propo	rtionate	upwa	rd progress this week.
	This Week	Last Week	Weeks Title Artist, Label, No. & Pub. Char		This Week	Last Week	Title Artist, Label, No. & Pub. Chart
5	1	1	PUZZLE PEOPLE Temptations, Gordy GS 949		26	27	I'VE GOT DEM OL' KOZMIC BLUES AGAIN, MAMA 7 Janis Joplin, Columbia KCS 9913
	2	2	HOT BUTTERED SOUL Isaac Hayes, Enterprise ENS 1001		27	18	TEMPTATIONS SHOW
Į.	3	3	MY CHERIE AMOUR Stevie Wonder, Tamla TS 296	8	28	25	M. P. G
2	4	5	LOVE IS BLUE Dells, Cadet LPS 829	15	29	17	GREATEST MOTION PICTURE HITS16 Dionne Warwick, Scepter SPS 575
	5	4	IT'S A MOTHER James Brown, King 1063	8	30	32	BABY, I'M FOR REAL 2
	6	7	TOGETHER Diana Ross & the Supremes & the Temptations, Motown MS 692	6	31	30	Originals, Soul SS 716 GREATEST HITS
2	7	10	STAND Sly & the Family Stone, Epic 8N 26456	31	32	26	BLOOD, SWEAT & TEARS
	8	6	ICE ON ICE Jerry Butler, Mercury SR 61234	10	33	33	RIVER DEEP, MOUNTAIN HIGH
	1	12	SOUL CHILDREN Stax STS 2018	8	34	37	SPOTLIGHTIN' THE MAN 12 Bobby Bland, Duke DLP 89
3	10	28	TOM JONES LIVE IN LAS VEGAS Parrot PAS 71031	2	35	35	GREEN RIVER 10 Creedence Clearwater Revival, Fantasy 8393
	11	11	AT HOME WITH O. C. SMITH	7	36		ICE MAN COMETH
	12	9	MEMPHIS UNDERGROUND Herbie Mann, Atlantic SD 1522	28	37	38	ISLEY BROTHERS LIVE AT YANKEE STADIUM 3 T-Neck TNS 3004
	Ð	29	THE DELFONICS' SUPER HITS Philly Groove PG 1152	2	38	41	BEST OF BILL COSBY 13 Warner BrosSeven Arts WS 1798
	14	14	HIGHLY DISTINCT Friends of Distinction, RCA Victor LSP 4212	6	39	43	HOT DOG 10 Lou Donaldson, Blue Note BST B4318
	15	15	ARETHA'S GOLD Aretha Franklin, Atlantic SD 8227	20	0	46	IN A SILENT WAY
	16	16	GREATEST HITS, VOL. II Dionne Warwick, Scepter SPS 577	5	41	49	HERBIE MANN AT THE WHISKEY A GO GO 2
		23	NITTY GRITTY Gladys Knight & the Pips, Soul SS 713	6	42	40	Atlantic SD 1536 JR. WALKER & THE ALL STARS'
	18	8	POPCORN James Brown, King KSD 1055		42	40	GREATEST HITS Soul SS 718
	19	19	GRAZIN' IN THE GRASS Friends of Distinction, RCA Victor		43	39	LOVE MAN 19 Otis Redding, Atco SD 289
	20	24	LSP 4149 LIVE AND WELL B. B. King, BluesWay 6031	23	44	44	NOW Four Tops, Motown MS 675
	21		B. B. King, BluesWay 6031 TIME OUT FOR SMOKEY ROBINSON	1.	45	45	SON OF A PREACHER MAN 22 Nancy Wilson, Capitol ST 234
3	21	21	& THE MIRACLES Tamia TS 295	18	46	31	SMASH HITS Jimi Hendrix Experience, Reprise RS 2025
3	22	13	CLOUD NINE Temptations, Gordy GLPS 939		Û		CREAM OF THE CROP 1 Diana Ross & the Supremes, Motown MS 694
	23	22	HIGH VOLTAGE Eddie Harris, Atlantic SD 1529	16	48	50	KEEM-O-SABE 2 Electric Indian, United Artists UAS 672B
2	24	20	THE WAY IT WAS/THE WAY IT IS	26	49	48	KARMA 8 Pharoah Sanders, Impulse A 91B1
	25	36	BROTHERS ISLEY Isley Brothers, T Neck TNS 3002	2	50		YOUR GOOD THING 1 Lou Rawls, Capitol ST 325

Soul

KWKI-FM is really building. KUDL, incidentally, has added **Buddy Van Cleave**, who'd been general manager of WXXX, Hatticsburg, Miss., and Mark (Mark **Rivers) Driscoll** from WPOP in Hartford.

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#### \* \* \*

Chuck James has been appointed program services manager of the CBS radio division, New York; he'd been news director of KCBS, San Francisco. He started his radio career in 1955 as production director of WIL, St. Louis. I'm still basically against syndication, but the "Love" semi-progressive rock package of ABC has helped FM sales for the ABCowned FM stations show an increase of 157 percent in sales during the first nine months of 1969 over a similar period a year ago, according to division president Harold L. Neal Jr. He also states that WABC reaches 5,411,-600 persons in a week, making it the most listened-to station in North America.

**t t Jim Edwards**, en route to Las Vegas, stopped after reaching Louisiana. Now, he's backtracked to join WABB, Mobile Top 40 station. Edwards had been program director of WDOT in Burlington, Vt., until recently. Johnny Moore has departed WNHC, New Haven. Bill Coleman, WWWC, P.O. Box 580, Wilkesboro, N.C. 28697, says the station is going on the air in the next week or so and needs all kinds of singles and LP's desparately.

\* \*

Old Buddy Pat McCoy, former operations director at WMMS-FM, is now program director of the Cleveland station. . . "Pulse ratings show WEKY reaching an average of 120,000 homes and 125,000 cars daily, plus 1,000 rock-hungry students at Eastern Kentucky University, but we're desperately in need of good record service, especially MOR and rock," says program director Don Walker and music director David Little. Ralph Gabbard is general manager of the station. . Jerry Brooks, WDGY, Minneapolis, has been hired by the competition—KDWB. This is not the first time KDWB program director **Deane Johnson** has raided WDGY. . . Chris **Bailey** has left KDWB in Minneapolis to join WRIT in Milwaukee.

\* \* \*

James K. Hackett has been named general manager of WGBB, Freeport, N.Y.; he'd been station manager of WICE in Providence. ... Pat Hughes, 29, veteran personality and most recently only of Image Productions in Atlanta, died Nov. 4 of a diabetic coma. Pallbearers at the funeral included Red Jones of WFOM in Marietta, Ga.; Randy Robbins of WQI. Atlanta; Gary Granger of WKNR, Detroit; Dick Kline of Atlantic Records; Maurice LeFevre of Sing Recording Studios; and Wayne Farris, Atlanta club owner. Hughes spent seven years at WQXI and was music director there for two years. He once operated Atlanta's teen club, The StingRay. He hosted a syndicated TV show for a year. He career also included a stint at KBOX in Dallas. Red Jones is now setting (Continued on page 77)



RØNN

A DIVISION OF

Tewe RECORDS

P. O. Box 1125 Shreveport, La. 71102





Artist and/or Selection featured on "The Music Scen	e," ABC-TV Network
This Last Week Week TITLE, Artist, Label & Number	Weeks on Chart
Herbie Mann, Atlantic SD 1522	
2 1 HOT BUTTERED SOUL Isaac Hayes, Enterprise ENS 1001	
3 6 IN A SILENT WAY Miles Davis, Columbia CS 9B57	
4 7 HIGH VOLTAGE Eddie Harris, Atlantic SD 1529	
5 3 BUDDY & SOUL Buddy Rich Big Band, World Pacífic BS1	<b>13</b>
6 4 CRYSTAL ILLUSIONS Sergio Mendes & Brasil '66, A&M SP 4192	
Pharoah Sanders, Impulse A 9181	
8 5 HOT DOG Lou Donaldson, Blue Note BST 84318	
9 9 ANOTHER VOYAGE Ramsey Lewis Trio, Cadet LSP 827	
10 12 THE FOOL ON THE HILL Sergio Mendes & Brasil '66, A&M SP 416	60 5 <b>1</b>
11 11 AQUARIUS Charlie Byrd, Columbia CS 9841	
12 14 WALKING IN SPACE Quincy Jones, A&M SP 3023	
13 10 MOOG: THE ELECTRIC ECLECTICS OF Dick Hyman, Command 938	
14 13 GABOR SZABO 1969 Skye SK 00009	
15 15 BLOWIN' GOLD John Klemmer, Cadet Concept LPS 321	
16 16 MAKE IT EASY ON YOURSELF Burt Bacharach, A&M SP 4188	
17 17 SOULFUL STRUT Young-Holt Unlimited, Brunswick BL 754	45 144
18 20 LIVE & WELL B. B. King, BluesWay BLS 6031	
19 19 TAUHID Pharoah Sanders, Impulse AS 9138	I
John Coltrane, Impulse AS 9161	
Billboard SPECIAL SURVEY For W	Cer Ending 11/27/69

#### SPECIAL MERIT PICKS

• Continued from page 71 speeches are welcome changes as they offer the actual speakers from Oliver Wendell Holmes to John F. Kennedy, In addition to Holmes, Volume Three (TC 2033) presents Franklin D. Roosevelt, Will Rogers, Herbert

Hoover, Wendell Wilkie, Dwight D. Eisen hower, Harry S. Truman and George C Marshall, Speakers in Volume Four are Kennedy, William Faulkner, Douglas Mac-Arthur, Adlai E. Stevenson, Carl Sandburg, Richard M. Nixon. The Kennedy sequence, ending with Stevenson's eulogy, is mem-crable



• Continued from page 76

up a trust fund for Hughes' wife and son in case any friend wants to donate.

\* \* Al Schwelling, engineer with WLW in Cincinnati, retired last week after 46 years of service that included many years as a person-ality. . . Michael Allan, who's doing a rock show on WCDJ, Edenton, N.C. 27932, needs singles. He's willing to give nearly all new singles a chance. ... Lee Stephens has joined KRBE-FM, Houston, to do a 6-9 a.m. show; he'd been on KBAT in San Antonio and also produced the progressive rock show on KITE-FM, San Antonio. ... KXO has added a 6-midnight rock show, says president **Gordon Belson**, and needs rock singles. The only other rock competition in the market is a daytime station. Send to Belson, KXO, P.O. Box 14, El Centro, Calif. 92243.

\* My favorite Top 40 records of the week: "Teenbopper" by the Wind, Life Records (call **Bo Gen**-Wind, Life Records (call Bo Gen-try, 212-765-6370, in case you don't have the record); "Venus" by the Shocking Blue, Colossus Records (call Jerry Ross, 212-765-1170); "Trouble Maker" by Lee Hazlewood, LHI Records (call Tom Thacker, tell him you're a friend of mine, at 213-462-6894); "Hey Hey Woman" by Joe Jef-frey, Wand Records (call Florence Greenburg, 212-245-2170); "One Eye Dog in a Meat House," by Bethea, the Masked Man, and the Agents, Dynamo Records (call Art Talmadge, 212-581-4680). All of 'almadge, 212-581-4680). All of these records are exciting, moving records. If you call these labels and don't receive a copy immedi-ately, let me know and l'll take the records off my recommended list. Because, I think that in order to really save singles it's going to take the cooperation of the radio

Action

Singles

Records

**\*** NATIONAL BREAKOUTS

THERE ARE NO NATIONAL BREAKOUTS

THIS WEEK.

Newbeats, Hickory 1552 (Grand Teton,

Bob Brady & the Con Chords, Chariot

**\*** NATIONAL BREAKOUTS

From Memphis to Vegas/From Vegas to Memphis, RCA Victor LSP 6020

Was Captured Live at the Forum, Dun-

TOMMY JAMES & THE SHONDELLS

I'm Gonna Make You Mine, Buddah

\* NEW ACTION LP's

The Best of, Roulette SR 42040

SMOKEY ROBINSON & THE

Four in Blue, Tamla TS 297

Your Good Thing, Capitol ST 235

A Head Rings Out, A&M SP 4210

\* REGIONAL BREAKOUTS

SAVIN' ALL MY LOVE FOR YOU .

582 (Cascargo, BMI) (Baltimore)

GROOVIN' (Out on Life) .

Albums ----

ELVIS PRESLEY

hill DS 50068

LOU CHRISTIE

BDS 5052

MIRACLES

LOU RAWLS

BLODWYN PIG .

THREE DOG NIGHT

**BMI)** (Milwaukee)

industry and the record industry. By the way, I think it's time to bring Jerry Lee Lewis back pop. He did well on the "Ed Sullivan Show" the other night. "Roll Over Beethoven" by Lewis and his sis-ter on Smash Records is more a pop record than a country record. This might be the time.

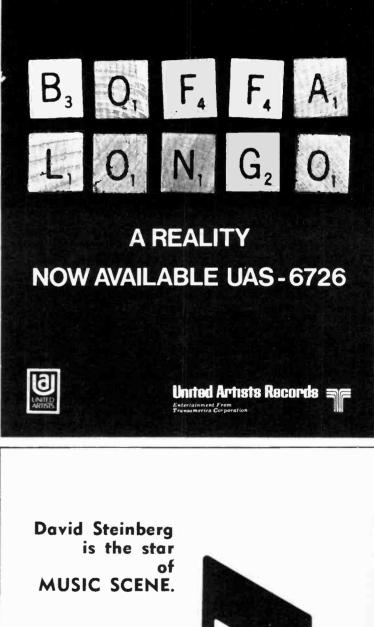
#### \* \*

Catching up on some lineups: Mike Rose is now operations manager of KXLR, country station in Little Rock, Ark. Rest of staff in-cludes Earl (Pappy) Davis, music director Larry Dean, program director Billy Dixon, George Ham-ilton, and Roger Lindsey. At WREO in Ashtabula, Ohio, you'll find Jerry Allen, Phil Knight, program director Lou Massey, and music director Barry Newman. Paul Ward has been named director of creative production at KFI, Los Angeles; he'll be on the air midnight-5:30 a.m. Ward had been with KGO-TV in San Francisco. Program / music director **Dwayne Raser,** KYTE-FM, P.O. Box 284, Livemore, Calif. 94550, peede starea of hume ord scieles needs stereo albums and singles.

**Stephen J. Ferguson** reports in from WSPO-FM, Columbus, Ohio,

to say the station is now programming soul and progressive rock at night. Kirk Bishop does the soul work 7-midnight. On Friday and Saturday night, Don Gorman plays progressive rock after Bishop goes off the air. ... Bill Clark WMMR-FM, Philadelphia. Bill Clark is at Frank Halfacre, a representative for James Brown Enterprises, works weekends on WPIC-FM, Sharon, Pa, playing soul, some progressive rock and jazz, and even a half-hour of gospel.

**\* \* \*** WSB-FM, Atlanta, celebrated its 35th birthday Nov. 10. Experimental transmission was begun in 1934 as station W4XAJ, although the station didn't begin commercial operation until 1948 as WSB-FM. Would you believe that the FM station today is in to help WSHO in New Orleans christen its new modern studios. Pulitzer Prize composer Gail Kubik launches a program Tues-day (21) on WRVR-FM, New York. Guests on the weekly pro-gram will feature composer Robert Helps, Aaron Copland, among others.





NOVEMBER 29, 1969, BILLBOARD

# **Classical Music**

-		
		BEST SELLING
Billboard	C	lassical LP's
Th		
w.		
		PRESENTS SWITCHED ON BACH 53 Walter Carlos/Benjamin Folkman, Columbia MS 7194
2	2	SOUNDTRACK: 2001: A SPACE ODYSSEY
3	3	SCENES AND ARIAS FROM FRENCH OPERA 8 Beverly Sills, Westminster WST 17163
4	4	MY FAVORITE CHOPIN 191 Van Cliburn, RCA Red Seal LM 2575 (M); LSC 2575 (S)
5	5	MOZART: CONCERTOS 17 & 21 (Elvira Madigan) 95 Anda/Camerata of the Salzburg Mozarteum Academica (Anda), DGG 138783
6	6	BACH'S GREATEST HITS 25 Various Artists, Columbia MS 7501
7	16	MOOG STRIKES BACH 4 RCA LSC 3125
8	7	BERNSTEIN'S GREATEST HITS 128 New York Philharmonic (Bernstein), Columbia ML 6388 (M); MS 6988 (S)
9	10	CHOPIN'S GREATEST HITS 24 Various Artists, Columbia MS 7506
10	-11	VERDI: OTELLO (3 LP's) 8 McCracken/Janes/Fischer-Dieskau/Various Artists/New
	10	Philharmonia Orch. (Barbirolli), Angel SCL 3742
11		LA DIVINA (3 LP's)
12		LEONTYNE PRICE SINGS MOZART ARIAS 6 RCA LSC 3113
13	13	MOONDOG 6 Calumbia MS 7335
14	14	TCHAIKOVSKY: 1812 OVERTURE 48 New Philharmonic Orch. (Buketoff), RCA Red Seal LSC 3051
15	8	MISSA LUBA 16 Traubadours du Roi Baufoiun, Philips PCC 606
16	15	
17	.17	DEBUT 5 Henry Mancini/Philadelphia Orchestra Pops, RCA LSC 3106
18		UP, UP AND AWAY 64 Boston Pops (Fiedler), RCA Red Seat LSC 3041
19		VAUGHAN WILLIAMS: SEA SYMPHONY 15 Sheila Armstrong, John Carol Case, London Philharmonic Choir, London Philharmonic Orch. (Boult), Angel SB 3739 D. STANUSC, CALANT, (J. 1984)
20		R. STRAUSS: SALOME (2 LP's) 4 Caballe/Various Artists/London Symphony (Leinsdorf), RCA LSC 7053 WACNED, CIECEDIED (5 LBID)
21		WAGNER: SIEGFRIED (5 LP's)       6         Berlin Philharmonic (Karajan), DGG 138234/238         BELLINI & DONIZETTI HEROINES       51
~~	13	Beverly Sills/Vienna Volksoper (Jalas), Westminster WST 17143
23	23	VERDI: LA TRAVIATA (2 LP's) 11 Lorengar/Avagall/Fischer-Dieskau/Various Artists/Deutsch Opera, Berlin (Maazel), London OSA 1279
24	24	
25	26	BERIO: SINFONIA 5 Swingle Singers/New York Philharmonic (Berio), Columbia MS 7268
26	27	BEETHOVEN: THE 9 SYMPHONIES (8 LP's) 16 Berlin Philharmonia (Karajan), DGG SKL 101/8
27		TRANS-ELECTRONIC MUSIC PRODUCTIONS, INC.,         PRESENTS THE WELL-TEMPERED SYNTHESIZER       2         Walter Carlos, Columbia MS 7286
28		WAGNER: INTRODUCTION TO THE RING 10 Vienna Philharmonic (Solti), London RDN S-1
29		STRAUSS: ALSO SPRACH ZARATHUSTRA 61 Chicago Symphony (Reiner), RCA LM 2609 (M); LSC 2609 (S)
30		TCHAIKOVSKY:         PIANO         CONCERTO         NO.         26           Van         Cliburn,         Symphony         Orchestra         (Kondrashin),         RCA         LSC         2252
31		A KARAJAN FESTIVAL 4 Berlin Philharmonic (Karajan), DGG 643212
32		SCHARWENKA: PIANO CONCERTO NO. 1 7 Wild/Boston Symphony (Leinsdorf), RCA LSC 3080
33		STRAUSS: ALSO SPRACH ZARATHUSTRA 19 Berlin Philharmonic (Boehm), DGG 136001 WAGNER CONCEPT
34		WAGNER CONCERT 6 Cleveland Orch. (Szell), Columbia MS 7291 HENSELT: PIANO CONCERTO 5
36		Lewenthal/London Symphony (Mackerras), Columbia MS 7252 VAUGHAN WILLIAMS: SYMPHONY NO. 8/PIANO
		CONCERTO NO. 8 7 London Philharmonic (Boult), Angel S 36625
37	39	

 37 39 MAHLER: SYMPHONY NO. 1 Philadelphia Orch. (Ormandy), RCA LSC 3107
 38 34 SELECTIONS FROM 2001: A SPACE ODYSSEY Philadelphia Orch. (Ormandy)/New York Philharmonic (Bernstein), Columbia MS 7176
 39 WAGNER'S GREATEST HITS Various Artists, Columbia MS 7511

40 — MOZART: THE GREAT SYMPHONIES 25-41 (7 LP's) 5 Berlin Philharmonic (Boehm), DGG 109173/79

# 'Werther' Pkg on Angel

LOS ANGELES—Angel Records this month is issuing a three-record package of Massenet's "Werther" starring soprano Victoria de los Angeles, tenor Nicolai Gedda and soprano Mady Mesple. Georges Pretre conducts the children's chorus of French radio, and the Orchestre de Paris.

Daniel Barenboim is the soloist in a four-LP set of Beethoven's five piano concertos and the "Choral Fantasy" in commemoration of next year's 200th anniversary of Beethoven's birth. Otto Klemperer conducts the New Philharmonia Orchestra. The John Alldis Choir also performs in the fantasia.

Yehudi Menuhin completes his recording of Schubert symphonies with two releases with

# Bach & Berlioz Sets in Nonesuch Yule Release

NEW YORK — Nonesuch Records is issuing a new four-LP version of Bach's "Passion According to Saint Matthew" and a two-record set of Berlioz's "L'Enfance du Christ" as part of its pre-Christmas release.

Another holiday set has Christmas music from the baroque, renaissance and middle ages performed by various soloists, ensembles and choruses from earlier albums.

Soloists in the Bach piece are soprano Heather Harper, alto Gertrude Jahn, tenor Kurt Equiluz, basses Marius Rintzler and Jakob Staempfli, the Vienna Academy Chamber Choir, the Vienna Choir Boys, and the Vienna State Symphony, Hans Swarowsky conducting.

Jean Martinon conducts the Berlioz, which features tenor Alain Vanzo, mezzo-soprano Jane Berbie, baritone Claude Cales, bass Roger Soyer, tenor Robert Andreozzi, baritone Jean-Pierre Brossmann, bass Juan Soumagnas, and the choruses and orchestra of French National Radio.

Nonesuch's contemporary music series has "The Nude Paper Sermon," composed by Eric



Soprano Maria Stader makes what is billed as her last public appearance on Sunday (7) at New York's Philharmonic Hall with the Camarata Singers and symphony orchestra under Abraham Kaplan. Two albums by Brazilian pianist Joao Carlos Martins, which contain works of Prokofiev and Bach, are due for release by Connoisseur Society early next year. FRED KIRBY

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Salzman to a Nonesuch commission. The work is for actor, renaissance consort, chorus and electronics, includes performances by the Nonesuch Consort, the New York Motet Singers, and electronic sounds realized by Salzman at the Columbia-Princeton Electronic Music Center in New York. Joshua Rifkin conducts the performance, while Joseph Hansen directs the motet singers.

Another contemporary music disk has music of Elliott Carter, including his "Sonata for Flute, Oboe, Cello and Harpsichord" performed by Harvey Sollberger, Charles Kuskin, Fred Sherry and Paul Jacobs, and the "Sonata for Cello and Violin" played by Jacobs and Joel Krosnick. Also being issued is a program of Spanish classical guitar music by Rey de la Torre.

## Wild Flashes Exciting Form

NEW YORK — Pianist Earl Wild flashed an exciting program at Alice Tully Hall on Nov. 16. The artist, whose most recent recordings have been on RCA Records and Vanguard's Cardinal series, ranged the pyrotechnic literature beginning with Tausig's version of Bach's "Toccata and Fugue in D Minor."

Wild, however, also hit a stunning lyric masterpiece with his treatment of Schumann's "Phantasie." But, it was the trickier music, including Medtner's "Improvisation, Op. 31, No. 1," D'Albert's "Scherzo, Op. 31, No. 1," three Poulenc improvisations, and a sensational Liszt "Mephisto Waltz." He played four deserved encores beginning with Mendelssohn's "Spinning Song."

FRED KIRBY



WALTER CARLOS, center, receives a gold record from Clive J. Davis, president of CBS Records, for the \$1 million seller "Switched-On Bach." The presentation was made at a recent luncheon given by Columbia Masterworks for Carlos and Rachel Elkind of TEMPI Productions. Also present were R. Peter Munves, left, product director, classical album merchandising; Robert Altschuler, second from left, Columbia's director of press and public information; Pierre Bourdain, right, product manager for classical albums and original cast catalog; Miss Elkind; and Gene Lees of High Fidelity magazine. the Menuhin Festival Orchestra, recordings of the "Symphony No. 8 (Unfinished)" and four overtures, and the "Symphony No. 9 (Great C Major)."

In Chopin piano sets, Alexis Weisenberg plays nocturnes in two LP's and Augustin Anievas plays waltzes. Completing the Angel titles is a Grieg album with sopranos Shelia Armstrong and Patricia Clark, the Ambrosian Singers, and the Halle Orchestra under Sir John Barbirolli.

Yevgeny Svetlanov and the USSR Symphony continue their Melodiya/Angel series of Scriabin with the "Symphony No. 1." Maksim Shostakovich has his second album of Dmitri Shostakovich music as he conducts the Bolshoi Theater Orchestra in three of his father's ballet suites. The third Melodiya/Angel set features soprano Yelizaveta Shumskaya, tenor Mikhail Dovenman, baritone Aleksei Bolshakov, the TSFSB Russian Chorus, and the Moscow Philharmonic under Kiril Kondrashin.

The low price Seraphim line has Samson Francois in a three-LP Ravel package. Pianist Witold Malcuzynski has a coupling of Franck and Debussy. Carlo Maria Giulini conducts the Philharmonia Orchestra in Brahms.

Rudolf Kempe conducts his Royal Philharmonic in a Czech program of Smetana, Dvorak and Weinberger. Completing the Seraphim titles is a Vivaldi set with violinists Lola Bobesco and Franco Fantini, Les Solistes de Bruxelles and I Solisti di Milano, Angelo Ephrikian conducting.

#### BOOK REVIEW

### 'Dictionary of Singers' Out

(A Concise Biographical Dictionary of Singers. By K. J. Kutsch and Leo Riemens. Translated by Harry Earl Jones. Chilton Book Co. 487 pages. List price: \$14.95.)

List price: \$14.95.) NEW YORK — "A Concise Biographical Dictionary of Singers" is a gold mine of research information about the betterknown and lesser-known singers, most of whom have been represented in disk. Also included are label identifications.

There are brief biographies of almost 1,500 artists from 40 countries and almost every classical artist who recorded from 1880 to the present. This valuable reference work also has an important glossary with a list of principal operas, operettas and composers included in the text. FRED KIRBY

#### Kroyt, Violist, Dies at **72**

NEW YORK — Boris Kroyt, former violist for the Budapest String Quartet, died of cancer at French Hospital on Nov. 15. He was 72. Kroyt was a member of the quartet for 37 years and is on the unit's many Columbia recordings.

The Guarneri Quartet, who were among the many string musicians he coached, played selections from Beethoven and Bruckner at Kroyt's funeral on Nov. 18 at Frank E. Campbell's here.

# "A pilot's ready when I'll let my family go up with him."



Captain Chuck Shafer polishes pilots. He teaches them things they didn't even know they didn't know.

When a man graduates from our pilot training center in Fort Worth, we turn him over to men like Captain Shafer.

He's the one who decides when they're ready.

Ready to fly for American. The Captain looks at his job this way:

"By the time they get to me, these guys are pretty good pilots, but I've been in this business at least 20 years longer than any of them.

For instance, they know how to land a plane; I teach them how to bring it in like a big swan.

It's for the extra comfort of the passengers. And that's the bottom line in our business.

Give that passenger as smooth a ride as possible."

We don't know anybody who can do Captain Shafer's job better than he can. That's why he has it.

It's the American Way.

## Fly the American Way. American Airlines

# **Musical Instruments**

# Large Crew Set Stage For Big Stones' Show By GEORGE KNEMEYER

CHICAGO-What do you do to try and prepare a "barn" so it will be acoustically acceptable for a show involving one of the biggest groups in rock music? That was the problem that faced the International Amphitheatre here when it housed two performances of the Rolling Stones on Nov. 16. A sound crew of 20 men were employed to prepare for the concert.

The Amphitheatre, because of its size and starkness, has been known as the "barn" since it is nearly impossible to set it up

#### **Subway Concerts**

LONDON-Ted Norman, a subway stationmaster here has found a way to pacify harried commuters during the rush hour. He plays his harmonica over the loudspeaker. The resourceful stationmaster says "It works like a charm. Sometimes they even clap."



MUSIC SHOW HOTEL. The International Hotel in Las Vegas will be the headquarters of the dealers attending the American Music Dealers Industry Exhibit at the Convention Center from April 27 through 29. The \$60 million hotel, towering 365 feet above the Southern Nevada landscape, contains 1,519 rooms and suites in the single high rise tower.

properly for a rock 'n' roll or any type of concert. The portion of the Amphitheatre which housed the Stones' concerts is about the size of one city block, and seats 13,500.

"What we did basically was to hang drapes 30 feet long in back of the group to force its sound forward," a spokesman for the Amphitheatre said. "We also hung drapes in front of the stage and used a purple rug on the stage floor." All this was done to try to ensure that the sound for the Stone's amplifiers and speaker system could be heard by the audience.

Inadequate preparation hurt the last rock concert booked into the Amphitheatre, that of Blind Faith in July. Little or no attempt was made to improve the sound, and many complaints, especially from members of Blind Faith, were heard during and after the concert.

The Rolling Stones had sent 20 equipment men ahead of the group to try and work the Amphitheatre into listening order. The men worked continually from 6 a.m. the day of the concerts through 4 p.m. in the after-noon, one hour after the performance was scheduled to be-gin. "We just made it setting up. The men were still taking off electrical equipment from the stage minutes before the first act came on," the spokesman said. The sound men were concerned with getting the amplifiers and speaker systems pointed the right direction and at the correct volume level so it could be heard by everyone with a minimum of distortion.

The reaction of the people attending the concert to the sound system was generally favorable, with few complaints. The Stones may face another problem in acoustics when they appear in Madison Square Garden on Thursday (27) and Friday (28) in New York. The Garden has also come under criticism for poor acoustics during rock 'n' roll shows.

The"IN" side View of Musical Instruments





DELUXE microphone. The unit above is Electro-Voice's Model 627A and features a black satin, chrome finish with a detachable cable. Among features also found in the economy Model 626, are a special design called "mechanispecial design called "mechani-cal nesting" whereby the internal parts are fitted one within another to minimize possible damage from hard use or ac-cidental dropping. Actually a built-in shock absorber, the de-sign reduces the possibility of noise from handling or bumping and any resulting interference with the performer's voice. A feature called "acoustalloy," a non-metallic diaphragm. assures non-metallic diaphragm, assures smooth frequency response and prevents damage from extreme humidity and temperature. The unit retails for under \$40. As with the 626, this microphone is also excellent for public address

#### Condor Modulator **Used by Students**

BOSTON - Five additional Condor guitar sound modulators will be used by the Berklee School of Music. The instrument, manufactured by Innovox, a division of Hammond Corp., will be available to the school's 226 guitar students and to composition students. Students are already working with the Condor reed sound modulator.

The full Condor product line will be on display at the Midwest National Band and Orchestra Clinic from Dec. 16-20 in Chicago.



BLACK LIGHT. The Checkmate BL-2 Black Light kit has two units (right) containing high intensity 12-inch black light bulbs. In-cluded is "Luna Glo" fluorescent spray, which is invisible under normal light, but glows brightly under black light. Instruments sprayed with "Lunu Glo" acquire a glow that may be used for ex-citing stage effects. The paint is under black under the paint is available in yellow, green, pink, orange, violet and blue. The enire unit, with paint and two black lights, market by W.M.I. Corp., and made portable by an attache case, retails for under \$50.

#### **New Catalog**

ST. LOUIS—The St. Louis Music Supply Company has published a 1970 supplement to its general catalog. The supplement is over 200 pages long and features the latest instruments and accessories imported and distributed by St. Louis Music. Price corrections in the general catalog are also in the supplement.

### **AMC Plans Close Tie With Education, Park Programs**

CHICAGO — The American Music Conference (AMC) will place new emphasis on working closer with many of the nation's most important educational associations and also in such areas as developing music plans for the National Recreation and Park Association (NRPA). AMC vice-president, education, Marion S. Egbert, will organize regional music seminars for NRPA's city recreational directors during 1970 which will result in a national music activities presentation at NRPA's Congress in Philadelphia in 1970.

Re-election of Ted F. Korten as president and authorization of an expanded exhibit and consultation program highlighted AMC's annual meeting Oct. 23 here.

AMC's exhibit participation in national educational conventions was expanded to include next year's Congress of Parent-Teacher Associations. Other exhibits approved for 1970 are: National Association of School Administration Administrators, National Association of Sec-ondary School Principals, National Association of Elementary School Principals, Association of Curriculum Supervisors & Guid-ance Counselors, National School Beards Association and National Catholic Education Association.

Also reported on was AMC's participation in the Youth Music Institute and cooperative work with the Music Educators National Conterence, the University of Wisconsin and the many individuals who organized and directed the project.

Korten, president of Korten's Music, Longview, Wash., enters his second term as head of AMC and his seventh year on the board. He is also chairman of the executive committee and serves ex-officio on the public relations, consultation services and nominating committees.

Elected AMC vice-president at the meeting was Elmer F. Brooks Jr., vice-president of Aeolian American Corp., East Rochester, N.Y.: elected treas-urer was Fred Targ, vice-presi-dent of the Targ & Dinner di-vision of Pickwick International, Chicago; elected secretary was Vito Pascucci, president of G. Leblanc Corp., Kenosha, Wisc. James M.E. Mixter, vice-president of Baldwin Piano & Organ Co., Cincinnati, is past president. New trustees appointed to the board by active member associa-



INVADER. This new amp from Rickenbacker is for lead and rhythm guitars and includes tremelo, reverb, tone switches, and internally mounted speaker cords. It has peak power of 100 watts and contains two heavy duty 10-inch speakers. The all wood cabinet is 30 inches high, 23 inches wide, and 10 inches deep. Suggested retail price is \$295

tions are: B.R. Wexler, vice-president of David Wexler & Co., representing the National Association of Musical Merchandise Wholesalers (NAMMW); Roger W. Jenkins, president of Rogers Organ Co., representing the National Association of Electronic Organ Manufacturers (NAEOM); Kenneth L. Ingram, vice-president of the Selmer Division of the Magnavox Corp., representing the National Association of Band Instrument Manufacturers (NABIM); and Donald R. Holcombe, president of Holcombe-Lindquist Inc., representing the National Association of Music Merchants (NAMM).

Reappointed trustees are Robert W. Keyworth, executive vicepresident of Geib Inc., representing Guitar and Associates Manufacturers Association (GAMA); Henry R. Heller Jr., president of Aeolian American Corp., representing National Piano Manu-facturers Association (NPMA); and Salvatore T. Chicantia, president of MCA Music Corp., representing National Music Publishers Association (NMPA).

Newly elected directors are: Henry Z. Steinway, president of Steinway & Sons; Robert P. Schmitt, president of Paul A. Schmidt Music Co.; Charles R. Miller, controller of Conn Corp.; Ted M. McCarty, president of Bigsby Accessories Inc.; David H. Kutner, president of Ham-mond Organ Co.; Henry S. Grossman, president of Gross-man Music Corp.; Harold E. Frye, president of Forbes-Meagher Music Corp.; Thomas A. Delaney, executive vice-president of Gulbransen Co.; Arnold M. Berlin, president of Chicago Musical Instrument Co.; and Jack J. Wainger, president of American Music Store Inc., and former NAMM president.

It was reported that Marion S. Egbert, AMC's vice-president of education services, will give new emphasis in the areas of closer working relationships with many of the nation's most important educational associations, and also in the developing area of community music plans of the National Recreation and Park Association (NRPA). Egbert will organize regional music semi-nars for NRPA's city recreational directors during the year, leading to a national music activities presentation in 1970 at Philadelphia during the NRPA Congress.

## Hohner Adds Garnet Amps

LONG ISLAND, N.Y.-M. Honner, Inc. has been appoint ed exclusive U.S. distributor for the Garnet Amplifier Co., major maker of amplifying equipment for professional and amateur rock 'n' roll musicians. The Hohner Garnet line will make available to franchised merchants a complete line of amplifiers and accessories in a series of four power ranges to suit all demands from the beginners to the concert and recording performers. The Guess Who and the New Vaudeville Band use Garnet equipment. The retail price range of Garnet amplifiers is from \$119 to \$1,900.

# The Littlest Angel has been pre-recorded.

Music from Hallmark Hall of Fame's December 6 TV\* production of Charles Tazewell's Christmas classic is original, with us.

Hear stars like Johnnie Whitaker, Fred Gwynne, E. G. Marshall, John McGiver, Tony Randall, Cab Calloway, Connie Stevens, sing eleven beautiful new songs by composer-lyricist Lan O'Kun.

What's behind it?

An ad in TV Guide. Specially prepared co-op newspaper ads. A post-show credit line telling 50 million Americans THE ORIGINAL CAST ALBUM FROM THE HALLMARK HALL OF FAME TV PRODUCTION OF "THE LITTLEST ANGEL" IS AVAILABLE ON MERCURY. Finally, a specially designed full-color album cover showing stars, sets, and scenes from The Littlest Angel."

This very special album is just right for the time of year when sales set records. So we suggest you get behind it right away.

Somebody may be watching.

\* The Hallmark Hall of Fame 90-minute special, NBC TV Saturday, December 6. See your local newspaper for time and channel.

On Mercury Records SRM 1-603

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# **Canadian News Report**

# Maple Leaf System **Criticisms Mounting**

#### • Continued from page 1

manufacturers and producers this week indicated that the industry felt the Maple Leaf System was nowhere near the success that had been predicted by radio stations.

The system was formed five months ago by key Top 40 sta-tions, aimed at giving exposure to Canadian records.

The System was to pick three records each week, which would be given wide exposure of "up to eight times per day" to a minimum of three records selected each week by voting among the program directors of the 12 stations involved.

But several record companies claim they have monitored stations and found that records were being played once a day, in off-peak times. One company noted that it had two records picked by the MLS one week, and yet on one day of that week, the two records were played back to back at 3:00 a.m. Other companies complained the MLS had been picking disks made by Canadians now living in the U.S.

In its five months existence, the MLS has only broken one nationally, according to disk several company spokesmen.

> This Week

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6 TRACY

oppy Family, London 17373

NOVEMBER 29, 1969, BILLBOARD

The disk was "Which Way You Goin' Billy?" by the Poppy Family

"The main trouble," summed up one promotion man, "is that the MLS either overestimated its strength or just didn't give a damn. Many people believe it was only started as an attempt to head off legislation rulings for Canadian content.

"We have found that several the stations have not bothered to play selections more than once or twice. None are given the concentrated exposure given to a new U.S. hit. It seems that the only way to boost the local recording industry is by forcing the stations to play a lot of Canadian records all the time."

Another executive said: "The MLS is a joke. It has done nothing for the industry except make a lot of noise about what it could do.

Whatever the cause, Canada is still one of the few countries in the world without a domestic record industry of any size. Since the advent of the MLS some companies have laid out a lot of money in production, but the returns have not been spectacular. Companies are now (Continued on page 88)

# **BMI Canada Publishing to Berandol Music**

TORONTO — BMI Canada Ltd. Music Publishing Division has been acquired by Berandol Music Ltd. Announcement was made by Harold Moon, BMI managing director and Andrew Twa, Berandol president.

Moon revealed that the purchase came about after the company considered several other offers in recent years. He pointed out that BMI Canada, which was activated in 1947, was just waiting for the right opportunity to move out of the publishing business but only when adequate Canadian music publication was developed to give Canadians the necessary opportunities within Canada. He had stipulated that the organization taking over must be Canadian owned and operated in the same manner as established by BMI.

Twa has affirmed that the company's long established policy of promoting Canadian talent would be continued. He said: "Berandol will also be branching out beyond publishing in a variety of directions. One of our undertakings will be to extend the present library of recorded Canadian works."

#### **Phonodisc Adds** Commonwealth

TORONTO — Phonodisc has finalized negotiations to add Commonwealth United Records to its roster of independent labels. Newly formed CUR label, which has exclusive rights to the parent company's movie sound-tracks, will have "The Magic Christian" with a score by Paul McCartney out soon. Phonodisc's initial release from CUR will be Maxine Brown's "We'll Cry Together" single and her LP of the same title.

#### **Radio Stations** Underwrite LP

TORONTO — Three radio stations have underwritten the entire production cost of a new Canadian Talent Library LP by the Metro-Gnomes. The stations, CKRC, Winnipeg: CKCK, Re-gina; CKOC, Hamilton, are owned and operated by Trans-Canada Communications Ltd.

Finished product was the end result of six months of cooperative planning between the CTL and TCCL. The album was re-corded in Winnipeg and produced by RCA's Mark Smith. CTL will release the LP to

its charter members late November. Quality is set to rethe set and single to public on its Birchmount label at a later date.



TORONTO-Columbia Records is set to distribute Bill Graham's Fillmore label in Canada. Initial product scheduled for release in the new pact is an album by the Elvin Bishop Group and "Resurrection" by Aum.

#### 

# Singles Rise, Albums Decline in August

OTTAWA—Sales of singles rose while album sales fell in Canada during August, accord-

#### Two Albums Out By Capitol-CBC

TORONTO - Capitol Records are releasing two LP's which were produced in cooperation with the CBC, "Ukrainian Christmas" by the Ivan Romanoff Chorus and Orchestra featuring soloist Lesia Zubrack, and "The Trumpets of Summer" by the Festival Singers of Canada. Music on the latter disk was composed by John Beckwith, former Tronto Daily Star critic, and was comissioned by the CBC in 1964 to mark the quarter centenary of William Shakespeare.

#### Attendance Is **Broken by Cash**

TORONTO — Johnny Cash broke all attendance records for a single concert at Maple Leaf Gardens Nov. 10. The singer pulled 18,106 and a record \$93,000 gross that outdistanced even Beatle concerts here. It was the largest indoor crowd Cash has performed to yet. Despite no newspaper advertising, and with only an on-air leak of his appearance date on country station CFGM for publicity, the show was an early sellout.

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like it should be sold.

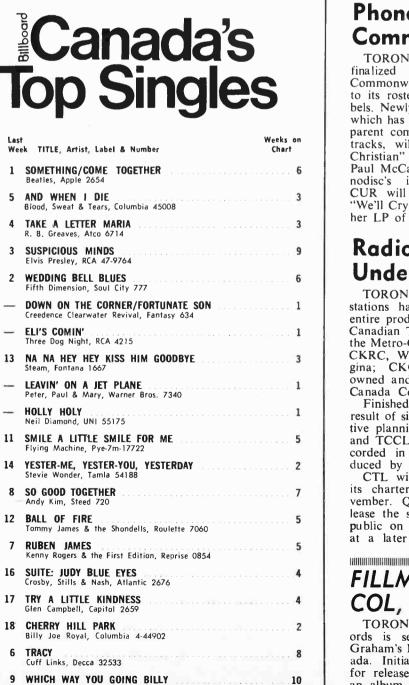
ing to latest figures from the Dominion Bureau of Statistics here. However, the cumulative figures for the first eight months of 1969 show an almost 50 percent increase over the previous year in album shipments.

A total of 1,411,489 singles were shipped in August this year. as compared with 1,301,036 in 1968. 1,464,416 albums were shipped in August this year, versus 1,531,775 pieces in the same period last year.

The shipment of mono albums slumped in August this year to 75,357, as compared with 414,959 the previous August. The cumulative figures for 1969 to the end of August indicate that 1969 will probably be a record year for the Cana-

dian music industry. By August 31 10,400,845 singles had been shipped, as compared with 9,612,784 the previous year. In addition, a total of 13,289,494 albums had been shipped, compared with 9,916,302 in the first eight months of 1968.

Despite a complete falloff in mono record sales (most companies are in the process of completely phasing out mono discs), there were more mono record players sold in August this year than stereo (15,594 to 13,282). The cumulative eightmonth total for the year also showed mono record players ahead of stereo, 74,779 to 68,-677.



Billboard SPECIAL SURVEY For Week Ending 11/29/69

# International News Reports

# UA-Liberty Into RCA-Audio U.K. Retail Outlets

• Continued from page 1

with the aim of expanding the chain to around 10 outlets, taking in both London and major provincial population areas by the end of the year. In this respect, Liberty-UA will be taking a lead over its U.S. parent which has not so far initiated a similar investment.

General manager Martin Davis



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said the shops will be used not only for selling records, but will also stock tapes and possibly hi-fi equipment.

"It will take a little time," he added. "If after we have had an opportunity to assess the results of the first three shops, they are making money, then we shall expand them as a profitable side of the business. There is no reason why this can't develop into

something quite substantial." Turning to future develop-ment in tapes, Davis said that London was envisaged as the center of the company's Euro-pean tape division. "We are looking ahead to a European tape market and it is important that we devise a system of collating information from all the countries which can be put to use in planning repertoire and general merchandising operations," said Davis.

"Initially we hope to manufacture here, but later it may become necessary to use two centers.

In its long-term planning, Liberty-UA is also looking at the possibility of providing its own pressing facilities and is also examining an increase in thus far extremely limited distribution activities.

With two vans already working in London on restricted selling of Liberty product, under an agreement with Philips which has not been possible with EMI, the UA distributors, there are plans to add not less than another four to enable a move to be made into provincial cities.

Already sales executive Arthur Johnson is traveling around the country formulating suggested call cycles which are then evaluated on a store-bystore basis as a means of assessing potential van sales in an area.

The mini-computer will be installed in the Mortimer Street headquarters and will produce a more sophisticated form of accounting and stock control, with the aim of direct invoicing, something already practiced on Blue Note material

COPENHAGEN-Two Dan-

ish record companies, Dansk

Grammofonpladeforlag and Metronome, have jointly ac-quired the Tono Record Co.,

which has been operating in

The takeover also includes Tono's Danish artists — Poul Bundgaard and Anthony Flem-

ing-and Tono's licensing deals

with foreign companies, which

include Barclay, CED (France),

Vanguard and Scepter (U.S.) and

rector, Bent Fabricius Bjerre, re-

cently returned from Paris where he talked with Barclay and Vogue regarding future repre-

sentation, but no deal has yet been set with Vogue. Dansk Grammophon man-

ager Karl Emil Knudsen said the

Tono label would continue, but

mainly for the reissue of existing

recordings on the label.

Metronome's managing di-

Denmark since 1935.

Amadeo (Austria).

Tono Is Acquired by

**2 Danish Companies** 

# **Fidelity Deal**

LONDON — A further boost to the catalog strength of RCA's economy label, International. will be forthcoming as a result of a three-year licensing deal for Britain and Ireland with the U.S. company Audio Fidelity.

The deal was concluded between Bob Angles, manager foreign programming, and Herman Gimbel, AF president, and specifies release of about 50 albums a year. In addition to product scheduled for the International label, other material will also be available on the Victor and Victrola labels.

AF previously released its own material in the U.K. and was later represented by Transatlantic for a period. First re-lease will be available January-February and will include some sound effects records together with albums by Lionel Hampton, Oscar Brand and recordings of the Wurlitzer organ.

#### Mike Stone to L. Angeles Firm

LONDON — Mike Stone has left his post as general manager of the Schroeder Music Publishing Corporation to join Greif Garris Associates in Los Angeles as vice president in charge of the music division. His new position covers all Greif Garris music publishing firms and the Gregar Record Company.

Stone is returning to the U.S. after seven years in Britain during which time he has worked as a record producer and as a promotion manager for the pirate radio station, Radio London.

Stone plans to commute regularly between the U.S. and London in order to continue running his English-based firm, Perceptive Sound Productions, which has just completed a three-year tape deal with Ampex calling for six albums a year. He later plans to set up a London office for Greif Garris.

Tono played an important

part in the evolution of the Dan-

ish record industry during the

Thirties and Forties and its cata-

log contains some of the best

Schous Fabriker industries group, an organization with 700

retailers throughout the country

selling everything from clothing

to household goods, rubber

The record division was cre-ated in 1935 to sell records through the chain of mini-super-

markets. A pressing plant was built and the first product ap-

peared under the Schous label.

Later this was changed to Helio-

fon and, in 1939, to Tono. The selling of the Tono rec-

ord division follows a rational-

ization decision in the group.

til his retirement last year was

Harry Larsen who still retains

Heading the record division un-

Tono Records was part of the

Danish jazz recordings.

goods and plastics

# Ariola-Eurodisc Begin **Classics Promo Drive**

MUNICH — Ariola - Eurodisc has begun a drive to obtain a larger share of the classical record market in Germany -at present dominated by Electrola, Deutsche Grammophon and Teldec-with the acquisition of two classical catalogs-Harmonia Mundi and Supraphon.

Ariola, already strongly placed in the pop sector with such artists as Heintje. Peter Alexander, Udo Juergens and Mireille Mathieu, has been lagging in the classical market fol-

#### **CBS** Campaign **On Instruments** Starts in Jan.

LONDON — The CBS test campaign for the new dealer musical instrument and accessories racks is to begin next January. It will last for six weeks and involve about 50 retailers all over Britain.

Subject to the success of the campaign, the company aims to have the racks in about 500 shops by the end of next year, which will mark the beginning of a major drive by CBS into the U.K. accessory market.

"First we must establish where the right outlets are, which is why we are running this preliminary campaign." said CBS special products man Jim Fleming this week. "We are confident that the racks will be a great success-dealer reaction has so far been very enthusiastic -but clearly some shops are better for handling this type of product than others."

The two-foot-diameter revolving racks will carry 26 different pre-packed items includ-ing guitar strings, picks and straps, tambourines, harmonicas, coiled amplifier leads, drum sticks, maraccas, microphones and bongos

#### 'Soldier' Disk For Airplay

TORONTO — Quality Rec-ords distributed "The Last Soldier" EP to radio stations across the country for special Remembrance Day airplay, Nov. 11. The EP which runs 8:34 minutes was written and produced by Chuck Camroux and Dan Mc-Faul of CKJD, Sarnia. The disk, although not available to the public in EP form, will be released in a LP package on the company's Birchmount label shortly.

his position as president of the Danish group of the International Federation of the Phonographic Industry.

Last year Svend Hansen took over management of the record division although he was prin-cipally concerned with the plastics division of the company, which will now occupy all his time.

Tono will be distributed by Grammofonselskabernes Distributions Central, a joint distribution company set up by Dansk Grammophon and Metronome two years ago.

lowing the departure of former managing director Dr. Werner Vogelsang to head up the Phonogram company in Hamburg.

The new acquisitions, added to its own production and its representation of the Soviet Melodia line, considerably strengthens Ariola's stake in the classical market.

Harmonia Mundi, the Stuttgart production company, specializes in chamber music. Its product was recently presented to retailers by Ariola's southern district manager Konrad Rampendah, who noted that the current best-seller in the line was "Zauber des Barock," selling at \$2.50.

The contract with Supraphon for distribution in Germany represents the Czechoslovakian company's fourth attempt to establish its catalog here. Previous contracts have been with Elite-Special, Deutsche Grammophon and Metronome. Most successful of these was the Metronome deal. Metronome had considerable sales success with budget line Supraphon product. But Ariola, with more experience in the classical field and a determination to gain a larger share of German classical sales, is expected to put a great deal of effort into establishing Supraphon in Germany as a prestige classical label.



# From The Music Capitals of the World

#### LONDON

Warner Bros. has signed a twoyear manufacturing and non-ex-clusive distribution deal with Philips for the company to market Warner and Reprise product on musicassette. The deal is effective from July 1. . . Producer Steve Rowland has signed a three-year deal with Polydor to handle his releases outside the U.K., U.S. and Canada. The deal was made by U.S. lawyer Marty Machat, signed in Hamburg with Polydor's Horst Schmaltzi.

President has concluded a new licensing deal with EMI in Australia for distribution of product. The arrangement also covers New Zealand and Australia. President was previously handled through RCA. . . . Tesco, a U.K. super-market chain, is expanding its disk retailing activities to include more low price material. The company is planning to stock Saga and Avenue product on an experimental basis.

CBS has produced a special Christmas album for the Goodyear tire company, as part of a promo-tion campaign which is running until early next year called "Great Songs of Christmas." The LP fea-tures Andy Williams, Julie An-drews and several tracks were specially recorded for the disk by Columbia in New York. . . . The Johnny Harris instrumental "Footsteps on the Moon" has been chosen by ITN as the signature tune for its coverage of the Apollo

12 moonshot. Harris, who was musical director at Petula Clark's recent appearance at London's Royal Albert Hall, has just completed the score for the new David Hemmings' film, "Fragment PHILIP PALMER of Fear.

#### TORONTO

Mother Tuckers Yellow Duck "Funny Feeling" disk beginning to pick up sales for Capitol. The single is scheduled to be released in the U.S. shortly. . . . Atlantic's in the U.S. shortly. Led Zeppelin and Toronto's Edward Bear pulled 6,740 at two shows at O'Keefe Centre, Nov. 2, for promoter Martin Onrot. Both shows were sold out in advance.

The Foundations wrapped up their recent cross country tour at York University, Nov. 1 and at the University of Guelph on Nov. 2. . . . Apex Records moved to the new MCA Building, 2450 Victoria Park Ave., Willowdale 425. . . . Ella Fitzgerald into the Party Vork's nosh Imparial Room 425.... Ella Filzgerald into the Royal York's posh Imperial Room. Nov. 7 to Saturday (15). Polydor launching Flying Dutch-man distribution in Canada with Esther Marrow's "He Don't Ap-previate It" CTV network scheduled to telecast the new "Johnny Cash Show" beginning midseason. Neilson ratings during the summer placed the program in second spot for the network with an audience of 640,000. From Vancouver, Rich Simons

of Taylor, Pearson and Carson

record division, says that the hot west Coast singles are "One Tin Soldier" by the **Original Caste** and "Turn on a Dream" by the **Box Tops.** Hit albums are by **Johnny Cash** and **Jerry Lee Lewis** on the Sun label. Two early on the Sun label. . . . Two early rock groups in town Nov. 3-8: the Platters at Le Coq D'Or and the Drifters at Friar's. . . . Ian Cooke of CJOY, Guelph headed a tour of 40 people to Nashville over the weekend of Oct. 11-13. McKenna Mendelson Mainline's new single is "One Way Ticket" b/w "Beltmaker" from their "Stink" LP. . . Engelbert Humperdinck's Friday (28) con-

cert at Maple Leaf Gardens looks The a sellout for promoter GII Davis. Buddy Saint-Marie into Ottawa's Arts Centre, Wednesday (19). The Gilded Wednesday (19). . . . The Gilded Pickle, a new music spot that was formerly the Village Corner in the early '60s, opened Oct 31 with local rock and blues groups. . . . **Nocl Harrison** in town for the "Miss Canada Pageant" on the CTV network, Nov. 10. . . . One of the hottest new singles

One of the hottest new singles locally in "Raindrops Keep Falling on my Head" by **B.J. Thomas.** Apex out with "Now That It's Over" by Montreal singer Se-bastian. Ron Dykhof produced.

Gordon Lightfoot playing to capacity crowds in every city on his current national tour. His "Sunday Concert" LP beginning to surpass sales of his previous al-bums. "Ballad of the Yarmouth Castle" and "The Lost Children" getting the most airplay from the IP LP.

Joe Woodhouse, Capitol's Ontario promotion chief, hosting re-ceptions for Vancouver's Mother Tuckers Yellow Duck and Ire-land's the Dubliners. The Irish groups are booked into the Ryer-son Auditorium, Monday-Saturday (24-29)......"Fifi O'Toole" one of the best sellers in some time for the Irish Rovers. James Cotton Blues Band got a standing ovation at the University of Waterovation at the University of Water-loo in Kitchener, Nov. 2 and are set for a return engagement in the spring. Group appears locally at the Colonial Tavern, Monday-Saturday (24-29).... Polydor out with two Canadian releases-"Come and Dance the O.K. Lay" by Quebec's L'Infonie and the new Life single, "Sweet Loving." Latter song will be submitted to the Maple Leaf System. ... From Montreal, David Brodeur at Qual-ity reports that "Cat Woman" by ity reports that "Cat Woman" by the Abaco Dream is a big hit in the Ottawa-Hull area. Song is encountering problems in getting airplay on some stations because of the electronic music featured on the disk....CKGM-FM, Montreal, changed to an underground format Oct. 31. Geoff Sterling is owner and general manager of the station; Liam Mullan, AM and FM music director, Will Mall consultant for the free-form seg-

ments. Copperpenny's new "Nimbus 9" album completed and set for a Feb. release by RCA. . . . Mo-town's **Jonah Jones** back for the second time this year at the Co-lonial, Monday (17)-Saturday (22). Eric Young, formerly of CKGM, becomes the new pro-motion manager for Phonodisc's eastern division. . . . Winnipeg's eastern division. . . . . Winnipeg s Justin Tyme making the charts out west with "Miss Felicity Grey" for W-7. . . Captiol out with "Night Stick Shifter" by the Sound of the Pacific featuring Peter Law. Flip side, "I Don't Want to Live," was recorded in Canada. Group plays the Maple Leaf Ballroom, Nov. 12-Sunday (16). . . Clyde McGregor, W-7 national sales munager, went off to Vancouver. Calgary and Winnipeg for sales meetings, Nov. 3-Tom Jones set to appear here next May. London releasing Crow's "Evil Woman" from their new LP as a single since the song received favorable listener reaction nationally. RITCHIE YORKE

#### HONOLULU

The Society of Seven's album, recorded live at the Outrigger Hotel's Main Showroom by Makaha Records, will be issued for the group's holiday return, just before Christmas. The SOS did two benefit shows for the Cystic

Fibrosis Research Foundation before going to Lake Tahoe for an engagement. Augie Colon, bird caller and bongo player, is back with the Martin Denny group at the Kahala Hilton's Hala Ter-race. Herb Ohta, Decca and Surfside Records ukulele artist, is performing with his group and singer, Linda Green, in the Pea-cock Dining Room in the new Queen Kapiolani Hotel. a Sunday jam session, with the River Street Gang featured. Peter Coraggio, a University of Hawaii music professor specializing in electronic sounds, did a Lyceum Series program with Theatre of Madness.

Many top names are appearing in island clubs. At the Outrigger Hotel: Morgana King, (MGM). Hotel: and Steve Logan, new to the and Steve Logan, new to the Nocturne label, in a double-billing in the Main Showroom; the Kim Brothers are in the Outrigger Lounge.... The Amigos (Capi-tol), is back at the Ilikai's Hong Kong Junk, where they hope to cut another album..... Hawaii's "Hair" east here here memed cut another album. . . . . Hawaii's "Hair" cast has been named. Opening Dec. 3 in the Theatre Royale of the International Hotel in Las Vegas are Lyle Clement Kang, Sharon Sheri Nojima, Oli-ver Byron Minamina Mullaney, Robert James Cole, Georgena Simpson and Michael James P. Alexander. The cast of 27 leaves soon for San Francisco, where they rehearse at the Geary Thea-ter prior to the Vegas opening. The Surfers (Decca) have bowed

out of the Canton Puka club. . . Singer Anna Lea did a oneweeker at the Kona Hilton on the Island of Hawaii. . . . Billy K. & the Seamen, Makaha Records group, is still going strong at Shipwreck Kelly's in the Holiday Isle Hotel. . . . Jeff Apaka, head-liner in the Royal Hawaiian's Surf Record Participation of Propagation Room, performed at Roosevelt High School's 40th anniversary celebration. His late father, Al-fred Apaka, graduated from Roose-WAYNE HARADA velt.

#### DUBLIN

Tiny Tim was in Ireland for eight days of dates, including appearances in Dublin, Cork, Newry, Clones, Belfast, Bangor and Bally-mena. Joe Dolan & the Drifters have been invited to tour Australia and South Africa early next year. Manager Seamus Casey is reshuffling the group's schedule so that the dates can be fitted in. Anglo-Irish London-based group, the Dinkees, are releasing

their own composition "The Ballad of Armstrong, Aldrin and Collins" as the first single for their Tulip label. The Dinkees, led by Ballin-asloe-born **Bill Ward**, are also working on an album of Irish hit songs for release on Saga next March. . . . The Johnstons and AI Stewart played Belfast's Ulster Hall Nov. 4. . . . The Buck Owens tour originally set for this month has been postponed because of the illness of Buckaroos' fiddler-gui-tarist Don Rich. KEN STEWART

#### PARIS

Vogue launched a new dance, vogue faunched a new dance, the Gold Rush, at a packed re-ception at the Club St. Hilaire, Paris, Nov. 5. . . Dutch pub-lishers **H. Voigt** of Intersongs and **A. Smits** of Atemis visited new Tutti general manager Jean-Jacques Tilche during Paris stop-owers. Tilche also received a visit overs. Tilche also received a visit from U.S. publisher Tom Glaser to discuss catalog operations. Philips rushed out an album of the concert given by organist Jean Guillou at the St. Eustache Church, Paris, 36 hours after the event. Vogue artist Yvan Labejof, who has been appearing in the Marie Laforet show at the Olympia, has won the Black Humor Grand Prix for his record-ing of "Lachez les Chiens" (Release the Dogs). . . . Following his tour of the Paris region, Poly-dor artist Georges Moustaki opens Tuesday (18) for five days at the Tuesday (18) for five days at the Theater 140 in Brussels. . . . The French production of "Fiddler on the Roof" had its premiere at the Marigny Theater Nov. 4 with CBS artist **Ivan Rebroff** in the leading role. To coincide with the opening CBS released the French. cost album cast album.

Barclay-CED is promoting a series of 17 underground albums drawn from the Atco, Vanguard, Yameta, Atlantic and Buddah labels. The CED-released albums have the series title "Underground" and the Barclay releases are titled "Super Group."... Polydor's new oriental-style singer Salim Halali makes his Paris Salle Pleyel re-cital debut Friday (21).... Barcital debut Friday (21). . . . Bar-clay's Michel Delpech pays trib-ute to Britain's Isle of Wight pop festival with a composition, written by himself and Roland Vincent, called "Wight Is Wight." . . . At-lantic vice president Nesuhi Erte-gun was in Paris to supervise the percenting of an album by Cary recording of an album by Gary Burton and French jazz violinist Stephane Grappelli.

The sixth Paris Jazz Festival, (Continued on page 88)



# **Canada's Top Albums**

This Week	Las' We	rt W ek TITLE, Artist, Label & Number	eeks on Chart
1	1	ABBEY ROAD Beatles, Apple SO 383	6
2	—	LED ZEPPELIN II Atlantic SD-8236	1
3	7	I'VE GOT DEM OL' KOZMIC BLUES AGAIN, MAMA Janis Joplin, Columbia KCS 9913	2
4	4	THE BAND Capitol STAO 132	5
5	9	SANTANA Columbia CS 9781	2
6	2	<b>GREEN RIVER</b> Creedence Clearwater Revival, Fantasy 8393	10
7	5	SUNDAY CONCERT Gordon Lightfoot, United Artists UAS 6714	5
8	3	JOHNNY CASH AT SAN QUENTIN Columbia CS 9827	
9	-	TOM JONES LIVE IN VEGAS Parrot PAS-71031	<b>1</b>
10	6	THROUGH THE PAST DARKLY (Big Hits, Vol. 2) Rolling Stones, London MPS 3	9
11	12	BLIND FAITH Polydor 543035	12
12	11	LED ZEPPELIN Atlantic SD 3216	
13	10	NASHVILLE SKYLINE Bob Dylan, Columbia KCS 9825 (S)	
14	14	ALICE'S RESTAURANT Arlo Guthrie, Reprise RS 6267	3
15	15	BLOOD, SWEAT & TEARS Columbia CS 9720	28
16	8	CROSBY, STILLS & NASH Atlantic SD 8229	17
17	17	CHICAGO TRANSIT AUTHORITY Columbia GP 8	
18	13	IN-A-GADDA-DA-VIDA Iron Butterfly, Atco SD 33-250	
19	19	SMASH HITS Jimi Hendrix Experience, Reprise MS 2025	, <b>12</b>
20	16	BARABAJAGAL Donovan, Epic BN 26481	3
		DUIL	1/20//0

# You're getting a big

The first part of it is Christmas – and we're talking about great Christmas product in a full-page newspaper advertisement, in papers like these:

"All the News That's Fit to From:	ye New Yor San Fra	k Eimes	LATE CITY EDITION	STAR
POL CHI PARMI AND	Thirano	SATURDAL NOVE		FINAL Interviewes BALLY TO: Trailblazer
	The Phile	Adelphia	AND COMPANY AND A COMPANY AND	E PROVINCE PLANES
The t	Vashingtor	The No.	1 T 100	Div or
Val. 131-764 - 2	The Dallas	Morning	News	Prior 16 Centra

Our holiday theme is "Let Your Gifts Be Heard" and millions of readers throughout the top hundred markets will see the attractive, informationpacked page.

That's just the beginning.

We're sending out fifty-second Christmas commercials for dealers nationwide. Four of them. Each talking about four top-selling pieces of product in four music categories.

More: A special Christmas merchandising program your RCA Distributor has full details on.

We're helping at retail, too. Glance up to the right.



You'll have two four-color mobiles highlighting 16 different albums—some of them brand-new, featuring exciting new artists. What else? This special, colorful Christmas wreath, plus full window streamers and mounted album covers.



# promotion this season.



Have you seen our powerful, youth-oriented campaign for Stereo 8 Tapes? There are 21 insertions, appearing in magazines like Playboy, New York, Esquire, Sports Illustrated, Newsweek, and VIP. We also include full pages for Victrola 8 and Variety 8 Tapes, all under the heading "Why one out of four people into our music is onto our Stereo 8 Tapes." A tough, no-nonsense campaign geared to win young readers.



You been listening to radio lately? Bet your kids have. And chances are they're hearing a lot of our spets. We're making bold new uses of the medium, featuring new product by Ed Ames, Thet Atkins Lighthouse, cefferson Airplane, Na: Stuckey, Norma Jean, Danny Davis and the Nashville Brass, Harry Belafonte and Paul Anka.



When you get a big promot on from us, you get big product to go with it.

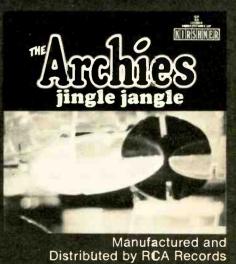
us, you get big product to gb with it. You're look ng at three examples: Jefferson Airplane, "Volunteers" LSP-4238. Grace sings "Eskimo Blue Day" and 'Hey Fredrick," and the Airplane is joined by Steve Stills, Jerry Garcia Nicky Hopkins, others. Their most exciting session, re-corded unphanged from the way they sing on stage they sing on stage.

'Hair'' LSO-1150. The Original Broacway Cast Recording, with all the glorious, outrageous music of America's most contemporary play.

America's most contemporary play. A big seller all year long. The Archies, "Jingle Jangle" KES-105. The Archies' single, "Sugar SLgar," has sold nearly three million copies. This new album (containing the single 'Jingle Jangle") should be their biggest yet. You can order all three of these albums on Stereo 8 Cartridge Tape.

Well, this is your promotion. Great product, great advertising, great merchancising and promotion. Use it all





HI

## From The Music Capitals of the World

#### • Continued from page 85

which opened at the Salle Pleyel Oct. 20, will end Sunday (16) with a sacred music concert by the **Duke Ellington Orchestra**. Other artists featured in the festival included Miles Davis, Lionel Hampton, Sarah Vaughan, the Newport All Stars and Cecil Taylor. . . Barclay, which has just installed 16-track equipment in its recording studio in Paris, has acquired distribution for France, Benelux, Switzerland and Austria of the U.S. Everest catalog, and for France and Italy of the Miki Dallon label. Young Blood. First releases on Young Blood will feature Don Fardon, Mack Kissoon and Jimmy Powell. . . Georges Brassens is appearing in a threemonth season at the Bobino Theater. . . Richard Anthony (Pathe-Marconi/Tacoun) has recorded a French version of the Zager & Evans hit. "In the Year 2525," entitled "En l'Annee 2005." . . EMI classical pianist Georgy Cziffra gave two recitals to packed houses at the Olympia variety theater.

serious music label, CBS Classique, covering an even wider range of popular classical material than the Odyssee line. First releases will be albums featuring works by Stravinsky, Respighi, Moussorgsky and LP's of ancient German choral music and Latin American works. The albums will retail at a recommended \$4. CBS artist Monique Morelli will appear with Georges Brassens at the Bohino Theater in a chow

CBS artist Monique Morelli will appear with Georges Brassens at the Bobino Theater in a show which opens Tuesday (25). She will be replaced Dec. 16 by French-Canadian singer Monique Leyrac, making her second appearance in Paris. . . . Ivan Rebroff stars at the Theatre Marigny in "Un Violon sur le Toit." the French production of "Fiddler on the Roof." CBS released the LP of the show to coincide with the Nov. 8 opening. . . . Les Compagnons de la Chanson have been booked for a season at the Acienne Belgique. Brussels, from Dec. 24 to Jan. 2. Before that they are booked for appearances in Algiers Dec. 11 and 12. . . French artist Joe Dassin will attend the CBS Swiss convention in Zurich (18). MICHAEL WAY

#### SAN JUAN

Kubaney Records of Miami hosted a reception at El Flamboyan Hotel for their artists Johnny Ventura and his orchestra. Ventura (from the Dominican Republic) is popular here and will appear at El Flamboyan and on Channel 4 television. Mateo San Martin, president of Kubaney, came from Miami for the reception. Luisito Rey (Columbia) singercomposer is now appearing at the hotel. . . Paquito Cordero Enterprises presented their "New Sounds of Puerto Rico Review" at the Caribe Hilton Hotel with recording artists Julio Angel and Nydia Caro (Hit Parade) and' Los Hispanos (Musicor). Cordero Productions has contracted Los Payos (Gema Records) Spanish vocal male trio of "Maria Isabel" fame. for their first visit to Puerto Rico Friday (21) for nightclub shows and TV. . . The Apollo Sound (Fania Records) with Roberto Roena, is one of the big selling recording groups in Puerto Rico. In their latest single, the translator made a mistake and the label translating "The Dock of the Bay" in Spanish as "El Pato (Duck) De La Bahia." Another new album from Fania is the "Brotherhood" by the Harvey Averne Band.

The two top-selling recording artists for United Artists Latino in this market are Tito Rodriguez and Vicentico Valdes. Both have new albums just released, "Un Lugar Bajo El Sol" (A Place Under the Sun) by Rodriguez and "Amor y Felicidad" (Love and Happiness) by Valdes. The albums were produced by LeRoy Holmes. . Johnny Zamot (Gema) and his group, with singer Pee Wee Fernandez, have a new album just released. . . Showtime Caribe, Inc., the new local booking agency formed by Bob Leith, Joe Solaka, Jerry DeRocco and Bob Leith Jr., will call their presentations the San Juan Palladium and present weekly shows consisting of a U.S. group backed by local artists. Their first show, Nov. 14-15, brings Bob Seger System (Capitol) to be followed by the Frost (Splitsound); Third Power, and Mitch Ryder (Dot-Paramount). . . Hit Parade'a new release, under license from Fermata of Argentina is a single by Brazilian singer Denise DeKalafe with two tunes by composer Gloria Marin: "Si, Si-No, No" and "Tengo Una Guitarra Herida" (I Have a Wounded Guitar). . . . In their sub label, Aquarius, Hit Parade presents singles by Puerto Rican artists Teddy Trinidad, Nardy Flores, Leonel Baccaro, Mariel, Nidia Caro and Iris Chacon. The present top seller in Hit Parade is the album by Puerto Rican singer Julio Angel and the tune "Tan Bonita Como Tu." Island Records of Puerto Rico

Island Records of Puerto Rico is conducting negotiations with CBS Columbia in New York for the representation and distribution of Columbia Latin records in Puerto Rico. Bernardo (Sonny) Herger has made several trips to New York to meet the CBS directors and it is expected that the new arrangements will take place as of Jan. 1. . . . Cap Latino Records (Capitol) issued the first single by Glen Campbell singing in Spanish. It is the Spanish version of the tune "True Grit" (Temple de Acero) from the film. This single is backed by an instrumental of "Hava Nagila," with Campbell on the guitar. Another new single on Cap Latino is by Mexican singer Patty and it includes Spanish versions of "Don't Wake Me Up in the Morning Michael" (No me Despiertes Temprano Mami) and "Dulce, Dulce" (Sugar, Sugar).

#### DUBLIN

The first Irish production of Cole Porter's "Kiss Me Kate" was staged by the O'Connell Musical Society in Dublin Nov. 10-15.... Pat McGarr and the Gallowglass country music band made a successful tour of the U.K. and Scotland.... The Memories, whose new Rex single is "Where's the Playground, Susie?" did a guest shot on Telefis Eireann's "Late, Late Show."... Julian Bream gave a concert in Liberty Hall. ... Artists appearing in the Belfast Festival were Buddy Rich, John Lee Hooker, Gary Burton and Marian Montgomery... Tommy Drennan and the Monarchs' new HMV single revives "Where Were You When I Needed You?"... Pye artists the Jacobites have recorded "Like Now," the theme they wrote for the Telefis Eireann series of the same

name. The Move were in Ireland for dates in Derry, Carrickmacross, Newry and Cork. . . . The Pattersons, now a trio, have a new single, "World of Love," on CBS. . . . Pye is to distribute the Rose label which was launched by songwriter Joan McAuley of Donegal some months ago. First releases will be Aileen Hamilton's "Valentia" and the Little Nazareth Singers' "Kitty in the Basket." An album by New York-based Miss Hamilton is in preparation. Rose releases will be available in the U.K. from January. . . . The Irish Blues Appreciation Society presented John Lee Hooker at Dublin's Mansion House Nov. 17. John Mayall will appear in the National Stadium Monday (24).

KEN STEWART

#### MILAN

Adama (Voce del Padrone) was in Italy Nov. 18-20, to record an Italian version of "Le Bonheur." ... Nino Ferrer taped a show for RAI-TV and was booked to appear in February as musical narrator of a six-part TV series. ... Claudio Villa has recorded "Isadora" from the movie of the same name for Fonit-Cetra. ... RAI radio and television has banned Durium artist Gino Paoli's Italian version of the old Edith Piaf French hit, "Les Amanats d'un Jour" because the lyric is too "earthy." ... Jenny Luna has recorded an Italian version of "Little Green Apples" for EMI-Italiana. ... An Italian version of "Pretty Belinda" has been recorded for RCA-Italiana by Gianni Morandi. ... Mauro Bandi debuts for EMI-Italiana with an Italian version of the John Rowles record, "One Day." The cover has also been recorded by SAAR's Junior Magli for the Jolly label. ... Ricordi group I Dik Dik have recorded German and French versions of "Prima Giorno di Primavera."

In a special promotion campaign for the **Plastic Ono Band's** Apple recording, "Give Peace a Chance," EMI-Italiana sent copies of the single to Pope Paul VI, Italian President Giuseppe Saragat and many other top political cultural and religious leaders. . . . **Nini Rosso** was in Berlin to tape two shows for German TV. While in Germany he recorded "Amigo" for Durium's German outlet, Hansa. . . **Tony Renis** makes his debut for Carolsello Records with his own song, "Volo AZ 13-27" which will be the theme for the TV program he is hosting, "Ma Perche? Perche Si." Renis was formerly with RCA. **Sacha Distel** has recorded an

formerly with RCA. Sacha Distel has recorded an Italian version of "Marry Me" for EMI-Italiana, . . . Chart entry "Pensiero d'Amore" by RCA artist Mal is the Italian version of the Bee Gees' hit "I've Gotta Get a Message to You." Another cover in the charts is "Ragazzina, Ragazzina," Italian version of "Mendocino," by the Durium group Nuovi Angeli. . . . Rita Pavone has recorded German and English versions of "Quelle Belle Come Noi." . . . Irish singer Joe Dolan has recorded an Italian version of his hit "Make Me an Island" for Ricordi, MARC MESSINA

#### VIENNA

Barry Ryan, Herb Alpert and Colosseum were in Vienna this month for appearances in the Voices of the World concert series. Fontana singer Ulli Endress and group, the Hubbubs, are currently on an extensive tour of Austria. . . The U.S. musical "Hair" is to be staged in Vienna. . . . Austrian singer Udo Juergens is writing a number of songs for American opera singer Felicia Weathers. . . Austrian Columbia is now distributing 8-track cartridges taken from the catalogs of British Columbia and Parlophone and the U.S. labels Capitol and (Continued on page 89)

#### 'Astrosexualogie' Albums Released

MONTREAL — Capitol Records' recently released 12 record "L'Astrosexualogie" series has become a best selling item in the province of Quebec. The controversial sex horoscope LP's, produced by Tony Roman on the Revolution label, are available only in French. Even without any airplay, the albums have garnered heavy sales generated mostly by word-ofmouth publicity. Jacques Matti and Normand Frechette narrate the series.

## Maple Leaf System Criticisms Mounting

#### • Continued from page 83

thinking twice about such investment.

Therefore just as Canada seemed to be getting off the ground (with international hits by the Guess Who and Motherlode) stagnation appears to be setting in again.

In the meantime, there have been authoritative inside reports from Government circles that the Canadian Radio Television Commission is not greatly impressed by the MLS. One reliable source said that legislation would be imposed before January 1, with stations required to play at least one Canadian disk out of every four records programmed. They would be allowed one year to implement such regulations.

Industry spokesmen were agreed that this is the only answer to the problem. Said one: "The sooner it happens the better. It's about time radio stations stopped shooting off their mouths and paid a few dues to Canadian music."

# PHILIPS' PHONOGRAPHIC INDUSTRIES BAARN - THE NETHERLANDS

PHILIPS

To strengthen our international popular operations we are looking for candidates who are interested in taking up positions in our

## Artist and Repertoire Department (pop)

and in our

## Marketing Department (pop)

What we are looking for are **young people** with previous experience in A and R work or in the commercial exploitation and marketing of popular records etc., who enjoy living in this very dynamic world of modern popular entertainment. Their job will be to build up programmes and work together with artists. This will involve a lot of travelling.

What we are offering are highly remunerative, challenging positions with plenty of freedom and scope for initiatives on an international level.

If you want to know more about this please write to Mr. P. Huiskes, Philips' Phonographic Industries, Box 23, Baarn, Holland, stating particulars of education, experience, age, knowledge of languages etc.

# **HITS OF THE WORLD**

- -

ARGENTINA	24 21 LONG SHOT/KICK THE BUCKET—*Pioneers Rico	7 PETIT BONHEUR—Adamo (Pathe Marconi)—A. A. Music	8 3 SAVED BY THE BELL- Robin Gibb (Spin)	SOUTH AFRICA
(Courtesy Escalera a la Fama) *Denotes local origin	(Trojan) 25 15 I'LL NEVER FALL IN	8 JOSEPH—Georges Moustaki (Polydor)—Continental	9 — LAY LADY LAY—Bob Dylan (CBS)	(Courtesy Springbok, EMI) This Last
*Denotes local origin This Last Week Week	LOVE AGAIN—Bobbie Gentry (Capitol)—Blue Seas/	9 C'EST EXTRA—Leo Ferre (Barclay)—G. Meys	10 - COME TOGETHER—Beatles (Apple)	Inis         Last           Week         Week           1         2         SUSPICIOUS         MINDS—Elvis
I I YO EN MI CASA, ELLA EN EL MAR—*Los	Jac (Kelso Hertson) 26 29 1 MISS YOU BABY—Mary Johnson (Tamla Motown)—	10 ALORS JE CHANTE—Rika Zarai (Philips)—Tutti.		Presley (RCA)—Essex Musi (Teal)
Naufragos (CBS)—Melograf 2 2 LA EXTRANA DE LAS	Johnson (lamla Motown)— Jobete/Carlin (Marv Johnson)	International	(Courtesy Verdens Gang)	2 4 LA DE DOO DOWN DOWN —Archies (RCA)—Don
BOTAS ROSAS—*La Joven Guardia (RCA);	27 50 MELTING POT-*Blue Mink (Phillips)-Cookaway (Blue	This Week 1 LOOKY LOOKY—Giorgio	*Denotes local origin This Last	Kirschner/Laetrec (Teal) 3 1 DON'T FORGET TO DEMEMBER Part Corr
*Dali (Philips)—Relay 3 3 LISA DAGLI OCCHI BLU— Mario Tessuto (CBS);	Mink) 28 41 THE LEAVING (DURHAM	(Disc'AZ) 2 IN THE YEAR 2525—Zager and	Week Week	REMEMBER-Bee Gees (Polydor)-Belinda (Trutone 4 3 CRY TO ME-Staccatos
Nicola Di Bari (RCA); *The Sound and Co. (Music Hall)	TOWN)—*Roger Whitther (Columbia)—Meyolico (Dennis Preston)	Evans (RCA)—Essex 3 VENUS—Shockine Blues (Disc'AZ)	PLUS—Jane Birkin and Serge Gainsbourg (Disques	4 3 CRY TO ME—Staccatos (Nem)—Billy Forrest Production-R. Mellin
-Milena Ediciones 4 5 LODI/BAD MOON RISING	29 22 DO WHAT YOU GOTTA DO —Four Tops (Tamla	4 ONCE UPON A TIME IN THE WEST—Soundtrack (RCA)—	AZ)—Bendiksen 2 2 DON'T FORGET TO	(Trutone) 5 7 GREEN RIVER—Creedance
—Creedence Clearwater Revival (EM1); *Trio	Motown)—Carlin (Four Tops)	Chappell 5 SOMETHING—Beatles (Apple/ Pathe-Marconi)—Northern Songs	REMEMBER-Bee Bees (Polydor)-Sonora	Clearwater Revival (Liberty —Debut of California-MPA (Teal)
Galleta (Odeon) 5 7 ROSEMARY—*Lito Nebbia	30 — LOVE IS ALL—*Malcolm Roberts (Major Minor)—	6 DAY DREAM—Wallace Collection (Odeon)—First Floor	3 3 BAD MOON RISING— Creedence Clearwater Revival (Liberty)—Palace	6 8 PUT A LITTLE LOVE IN YOUR HEART-Jackie D
(RCA)—Fermata 6 8 AYER AUN—*Carlos Javier Beltran (Disc Jockey)—	Donna (Tommy Scott) 31 20 JE T'AIME MOI NON PLUS *Jane Birkin/Serge	7 LA BOURCE—Jethro Tull (Island/ Philips)—Chrysalis 8 5TH SYMPHONY—Ekseption	4 4 REKKENE—*Asa (RCA Victor)—Disco	Shanon (Imperial)—J. De Shannon/J.Holiday-United Artists/Laetrec (Teal)
Korn 7 9 GREEN RIVER—Creedence	Gainsbourg (Major Minor)— Shapiro-Bernstein (Jack	(Philips)—Tutti 9 HEYA—J, J, Light (Liberty)—	5 SUGAR, SUGAR-Archies (RCA)Kirshner	7 5 SOUL DEEP-Boxtons
Clearwater Revival (EM1); *Trio Galleta (Odeon)	Baverstock) 32 — TWO LITTLE BOYS—Rolf	Rhombus 10 SUMMER WINE-G. Marchal, M. Habib (Disc'AZ)	6 7 I'LL NEVER FALL IN LOVE AGAIN—Bobbie Gentry	(Stateside)—Earl Barton Music (EMI) 8 — LOVE AT FIRST SIGHT— Sounds Nice
8 4 LA VIDA CONTINUA/ ELISA—*Sandro (CBS)—	Harris (Columbia)—Darewski (C. M. Clarke) 33 36 ONION SONG—Marvin Gaye/	M. Habib (Disc AZ)	(Capitol)—Sonora 7 6 SAVED BY THE BELL—	(Parlophone)—S. Bernstein/ Biem (EMI)
Ansa 9 6 CUENTAME—Fedra and Movimiliana (CPE)	Tammi Terrell (Tamla Motown)—Jobete/Carlin 34 39 HERE COMES THE STAR—	JAPAN	Robin Gibb (Polydor)— Sonora	9 — THERESA—Dave Mills (Storm)—Kerry Dempsey-
Maximiliamo (CBS); Formula V (Philips)—Korn 10 — LA JUVENTUD SABE	*Herman Hermits (Columbia)	(Original Confidence Co., Ltd) *Denotes local origin	8 8 GOOD MORNING STARSHINE—Oliver (CBS) —United Artists	Angela Music (Gallo) 10 — WHO'S THAT GIRL—Bats (CBS)—GRPC (GRC)
DONDE VA*Palito Ortega (RCA)Clanort	35 32 NO MULE'S FOOL-*Family (Reprise)-Dukes Lodge	This Last Week Week	9 9 HONKY TONK WOMEN- Rolling Stones (Decca)-	
	35 32 NO MULE'S FOOL—Family (Reprise)—Dukes Lodge 36 34 EVERYBODY'S TALKING— Nilsson (RCA)—Coconut Grove/Third Story (Rick	1 13 KURONEKO NO TANGO- *Minagawa Osamu (Philips) -Suideisha	Essex 10 — SOMETHING—Beatles	SPAIN (Courtesy of El Gran Musical)
AUSTRIA This	37 40 ROBINS RETURN—*Nevilles	2 1 NINGYO NO IE—*Hirota Mieko (Columbia)—	(Apple)—Harrisongs	(Courtesy of El Gran Musical) *Denotes local origin This Last
Week 1 IN THE YEAR 2525—Zager and	Music Associates (Norman	Watanabe 3 2 AI NO KASEKI *Asaoka	PUERTO RICO	Week Week 1 2 SUGAR, SUGAR—Archies
Evans (RCA) 2 ANUSCHKA-Udo Juergens	Newell) 38 27 LAY LADY LAY—Bob Dylan (CBS)—Big Sky (Bob	Ruriko (Teichiku)—Ishihara 4 4 ANATA NO KOKORO NI— *Nakayama Chinatsu	(Courtesy WKAQ-El Mundo) *Denotes local origin	(RCA)—Grupo Editorial Armonico
(Ariola) 3 DON'T FORGET TO REMEMBER —Bee Gces (Polydor)	Johnston) 39 43 DEAL—*Pat Campbell	(Victor)—S&T 5 3 IKEBUKURO NO YORU—	This Last Week Week	2 1 IN THE YEAR 2525—Zager and Evans (RCA)— Ediciones Essex Espanola
4 PRETTY BELINDA—Chris Andrews (Pye) 5 1CH MACHE KEINE	(Major Minor)—Moss Rose —Tommy Scott 40 45 PROUD MARY—	*Aoe Mina (Victor)— Zen-On 6 6 MAYONAKA NO GUITAR—	1 3 CUENTAME—Formula V (Borinquen Philips-Spain)	Ediciones Essex Espanola 3 3 IN THE GHEITO—Elvis Presley (RCA)
5 1CH MACHE KEINE KOMPLIMENTE—Ricky Shayne (Hansa)	Checkmates Ltd. (A&M)— Burlington (Phil Spector)	*Chiga Kaoru (Columbia)— Amano Geino	2 1 SUGAR, SUGAR—Archies (Calendar)	Presley (RCA) 4 4 NO PUEDO QUITAR MIS OJOS DE TI (In Spanish)- Matt Monro (Odeon)-
6 SUGAR, SUGAR—Archies (RCA) 7 SAVED BY THE BELL—Robin	41 38 PENNY ARCADE—Roy Orbison (London)—Milene (Wesley Rose)	7 5 IN THE YEAR 2525—Zager and Evans (RCA)—Shinko 8 8 IIJA NAINO SHIAWASE	3 4 RAIN—Jose Feliciano (RCA) 4 10 AHORA—Charito (Disko)	Canciones del Mundo 5 5 HONKY TONK WOMEN-
Gibb (Polydor) 8 JE T'AIME, MOI NON PLUS- Jane Birkin and Serge Gainsbourg	42 26 BAD MOON RISING— Creedence Clearwater	NARABA—*Sagara Naomi (Victor)—All Staff	5 2 EL VICIOSO—Jose Munoz (Muzart)	Rolling Stones (Columbia Espanola)—Ediciones Essex
(Fontana)	Revival (Liberty)— Burlington (John Fogerty) 43 33 DON'T FORGET TO	9 7 HANA TO NAMIDA—*Mori Shin-ichi (Victor)— Watanabe	6 5 EL SORDO—Apollo Sound (Fania)	Espanola 6 6 LA CHARANGA—*Juan Pardo (Zafiro)—Ediciones
<ul> <li>9 SOMETHING—Beatles (Apple)</li> <li>10 MEIN FREUND DER BAUM— Alexandra (Philips)</li> </ul>	REMEMBER—Bee Gees	10 9 KANASHIMI WA KAKEASHI DE YATTE	7 – YO NO ME VUELVO A CASAR—Luisa M. Guell (Gema)	Universal-Zafiro 7 8 BUSCA UN AMOR— *Formula V (Fonogram)-
BRITAIN	(Stigwood/Bee Gees) 44 42 GIN GAN GOOLIE— *Scaffold (Parlophone)—	KURU—*Anne Mariko (Victor)—World Music	8 - PERDONAME LA LETRA- Tito Rodriguez (UA	*Formula V (Fonogram)– Ediciones Universal-Zafiro 8 9 LA MANANA (In Spanish)–
(Courtesy Record Retailer)	*Scaffold (Parlophone)— Noel Gay (Norrie Paramor) 45 30 GOOD MORNING STARSHINE—Oliver (CBS)	11 12 EARLY IN THE MORNING Cliff Richard (Odeon)	Latino) 9 — OUESTIONS 67 & 68—	Al Bano (Odeon)—Edicione Musicales Fontana
*Denotes local origin This Last	46 24 FOR ONCE IN MY LIFE—	12 10 KOI DOROBO—*Okumura Chiyo (Toshiba)—Watanabe 13 18 YORU TO ASA NO AIDA	Chicago (Columbia) 10 — LA ESENCIA DE	9 — LA ROMERIA—*Victor Manuel (Belter)—Ediciones
Week Week 1 1 SUGAR SUGAR—Archies (BCA)—Don Kirshner Music	Jorothy Squirespt 267 (Jobete/Carlin)—Nicky	NI—*Peter (CBS Sony)—	GUAGUANCO—J. Pacheco (Fania)	Musicales Belter 10 7 MARIA ISABEL—*Los Payo (Hispayox)—Ediciones
(RCA)—Don Kirshner Music 2 3 (CALL ME) NUMBER ONE Tremeloes (CBS)—Gale	Welsh 47 25 IT'S GETTING BETTER Mama Cass (Stateside)—	14 15 AIME CEUX QUI T'AIMENT —Daniel Vidal (Seven-Seas)	SINGAPORE	Musicales Hispavox
(Mike Smith) 3 2 OH WELL—Fleetwood Mac	Screen Gems (Steve Barri) 48 35 AND THE SUN WILL	Singers (Polydor)	(Courtesy Radio Singapore)	YUGOSLAVIA
(Reprise)—Fleetwood (Fleetwood Mac) 4 6 SOMETHING/COME	SHINE—Jose Feliciano (RCA)—Abigail (Rick Jarrard)	16 16 LOVE ME TONIGHT—Tom Jones (London)—Revue	This Last Week Week 1 2 MOVE OVER-Steppenwolf	(Courtesy Pop Express Weekly) This Last
TOGETHER—*Beatles (Parlophone)—Harrison/	49 48 MY WAY—Frank Sinatra (Reprise)—Shapiro-	Japan 17 14 MAGOKORO—*Moriyama Ryoko (Philips)—Shinko	(Stateside) 2 5 I'D WAIT A MILLION	Week Week 1 10 I'LL NEVER FALL IN LOVI
5 5 RETURN OF DJANGO/ DOLLAR IN THE TEETH —Upsetters (US 301)	50 – Bernstein (Don Costa) 50 – OH ME, OH MY (I'M A FOOL FOR YOU BABY)-	18 17 NAMIDA DE IINO *Mayuzumi Jun (Toshiba)	YEARS—Grassroots (Stateside)	AGAIN-Bobbie Gentry (Jogoton) 2 – IL TUO MONDO-Claudio
	*Lulu (Atco)—Nootrac (Wexler, Dowd, Mardi)	—Ishihara 19 — HITORINE NO KOMORIUTA—*Kato	3 1 THROW DOWN A LINE— Cliff and Hank (Columbia) 4 7 BAD MOON RISING—	Villa (Jugoton) 3 3 ANA MARIJA—Ivica
*Jimmy Cliff (Trojan)— Island (Leslie Kong & Larry	DENIMADIZ	Tokiko (Polydor)—Stone Wells	Creedence Clearwater Revival (Liberty)	Serfezi (Jugoton) 4 2 VISE SE NECES VRATITI- Miso Kovac (Jugoton)
Fillon) 7 12 SWEET DREAM—*Jethro Tull (Chrysalis)—Chrysalis	<b>DENMARK</b> (Courtesy Danish Group IFPI)	20 — FROM A DISTANCE— P. F. Sloan (Dunhill)—Victor	5 8 SUGAR, SUGAR—Archies (RCA) 6 3 SAVED BY THE BELL—	5 4 VRACAM SE—Arsen Dedi (Jugoton)
(Terry Ellis/Ian Anderson) 8 9 NOBODY'S CHII D*Karen	This Last Week Week	MALAYSIA	Robin Gibb (Polydor) 7 — I'LL NEVER FALL IN	6 — SOUĽ DEEP—Box Tops (Jugoton) 7 — ZEMLJA JE PLAVA—
Young (Major Minor)— Acuff Rose (Tommy Scott) 9 19 RUBY DON'T TAKE YOUR	1 1 SUGAR, SUGAR—Archies (RCA)—Kirshner 2 3 PROV OG DROM NOGET	(Courtesy Radio Malaysia)	LOVE AGAIN—Bobbie Gentry (Capitol) 8 — THE TRAIN—1910 Fruitgum	7 – ZEMLJA JE FLAVA– Tereza Kesovija (Jogoton) 8 – CLAUDIO VILLA–LP
LOVE TO TOWN—Kenny Rovers and the First Edition	SMUKT—Ole (Polydor)—	This Last Week Week	Co. (RCA) 9 6 CONVERSATIONS—Cilla	Jugoton) 9 1 NONO MOJ DOBRI NONO
(Reprise)—Southern 10 31 YESTER-ME, YESTER-YOU, YESTERDAY—Stevie	3 2 JE T'AIME MOI NON PLUS—Jane Birkin and	1 2 I'LL NEVER FALL IN LOVE AGAIN—Bobbie Gentry (Capitol	Black (Parlophone) 10 9 IN THE YEAR 2525—Zager and Evans (RCA)	—Tereza Kesovija (Jogoton 10 5 STO ME GRIJE—Ana Stefok (Jugoton)
Wonder (Tamla Motown)— Jobete/Carlin (Fuqua	- Transatlantiques Stockholm M.	Gentry (Capitol 2 3 SUNSHINE AND WINE— Crazy Elephant (Stateside)		
Printol)	4 4 HAIR—Cowsills (MGM)— United M.	3 6 HARE KRISHNA MANTRA —Radha Krishna Temple (Apple)	From	The
<ul> <li>11 4 HE AIN'T HEAVY, HE'S MY BROTHER—*Hollies (Parlophone)—Cyril Shane (Ron Richards)</li> <li>12 8 LOVE'S BEEN GOOD TO</li> <li>12 8 LOVE'S DEEN GOOD TO</li> </ul>	5 8 NAR JEG TAENKER PA LILLE ALVILDA— Johnny Reimar (Philips)—	4 1 PROUD MARY—Spiral Starecase (CBS)	From Music ( of the	
ME-Frank Sinatra (Reprise)	Wilhelm Hansen 6 7 GOOD MORNING STAR-	5 8 SOMETHING—Beatles (Apple) 6 10 BAD MOON RISING—	MUSIC (	
-Ambassador (Sonny Burke) 13 13 WHAT DOES IT TAKE- Junior Walker and the All	SHINE—Oliver (CBS)— Sweden M. 7 5 SAVED BY THE BELL—	7 4 THROW DOWN A LINE—	of the	World
Junior Walker and the All Stars (Tamla Motown)— Jobete-Carlin (Fuqua Bristol)	Robin Gibb (Polydor)	Cliff Richard (Columbia)		
14 11 DELTA LADY-Joe Cocker (Regal Zonophone)-Writers Workshop (Denny Cordell)	8 6 DON'T FORGET TO	9 - SUSPICIOUS MINDS-Elvis	• Continued from page 88	Theater will be in Vienna pre- senting "Boris Godunov" and an
Workshop (Denny Cordell) 15 14 COLD TURKEY-*Plastic Ono Band (Apple)Apple (John and YoKo)	9 – TEXAS BEDSTE SAELGER AF COWBOY TOJ-Anette	<ul> <li>BACK IN L.A.—realite Butter Conspiracy (Low)</li> <li>SUSPICIOUS MINDS—Elvis Presley (RCA)</li> <li>HE AIN'T HEAVY, HE'S MY BROTHER—Hollies</li> </ul>	Pickwick CBS has acquired distribution of the Dandelion label	opera by Tchaikovsky The Vienna Philharmonic Orchestra
(John and YoKo) 16 10 1'M GONNA MAKE YOU MINE—Lou Christie	10 10 DIZZY—Tommy Roe	(Parlophone)	in Austria Columbia released a double album to mark the 90th	under Karl Boehm and Joseph Krips will also give two concerts
(Buddah)—Kama Sutra (Lou Christie)	(Stateside)Sweden M.	NEW ZEALAND	birthday of Austrian composer Robert Stolz The recent hit	in Moscow in 1971 WM-Pro duktion is releasing next month ar
17 17 THE LIQUIDATOR—*Harry J All Stars (Trojan)—B and C (Harry Johnson)	FRANCE	(Courtesy New Zealand Broadcasting)	of the WM-Produktion group the	album written by 17-year-old Peter Wolf and played by Wolf's Jazz
18 16 SPACE ODDITY—David Bowie (BF 1801)—(Essex)	(Courtesy Contre d'Information et de Documentation du Disque)	*Denotes local origin This Last Week Week	Three Meckys, "Geh Alte" which has sold 60,000 in Austria	Trio Singer Maria Stade
Gus Dudgeon 19 46 WINTER WORLD OF LOVE	National This	1 10 SOMETHING—Beatles	and 120,000 in Germany, is being released by RCA Holland. The	gave a farewell lieder concert in Alpbach The WM-Produktion
*Engelbert Humperdinck (Decca)Donna (Peter	Week 1 QUE JE T'AIME—Johnny Hallyday	(Apple) 2 4 WAIT FOR ME MARY- ANNE-*Dedikation	group sings the song in the Amer- ican movie "The Cook," which is	album "Big Band Skyline" by Ernst Kugler has been acquired
Sullivan)		(Polydor) 3 2 SAINT PAUL—*Shane	featured on the CBS soundtrack	by Saga for Britain, Germany, the U.S., Canada and Japan. It wil
20 28 TERESA—Joe Dolan (Pye)— Shaftesbury (Geoffrey	(Philips)—Suzel 2 LE METEQUE—Georges Moustaki (Polyder) - Continental	3 2 SAINT PAUL—*Shane	album.	
<ol> <li>28 TERESA—Joe Dolan (Pye)— Shaftesbury (Geoffrey Everitt)</li> <li>21 18 BOY NAMED SUE—Johnny</li> </ol>	2 LE MÉTEQUE—Georges Moustaki (Polydor)—Continental 3 JE T'AIME, MOI NON PLUS—	4 1 RAIN AND TEARS—*Hi-	album. The Vienna State Opera will perform in Moscow between Feb	be released by RPM in South
<ol> <li>28 TERESA—Joe Dolan (Pye)— Shaftesbury (Geoffrey Everitt)</li> <li>21 18 BOY NAMED SUE—Johnny Cash (CBS)—Evil Eye (Bob Johnston)</li> <li>23 BILJO—*Clodagh Rodgers</li> </ol>	<ol> <li>LE MÉTEQUE—Georges Moustaki (Polydor)—Continental</li> <li>JE T'AIME, MOI NON PLUS— Jane Birkin, Serge Gainsbourg (Disc'AZ)</li> <li>LES CHAMPS-ELYSEES—Joe</li> </ol>	(HMV) 4 1 RAIN AND TEARS—*Hi- Revving Tongues (Zodiac) 5 MISS YOU BABY—*Chicks (Polydor)	The Vienna State Opera will perform in Moscow between Feb. 22 and March 7, 1971. The pro-	be released by RPM in South Africa, Rhodesia, Angola and sev- eral other African countries.
<ol> <li>28 TERESA—Joe Dolan (Pye)— Shaftesbury (Geoffrey Everitt)</li> <li>21 18 BOY NAMED SUE—Johnny Cash (CBS)—Evil Eye (Bob Johnston)</li> <li>22 23 BILJO—*Clodagh Rodgers (RCA)—Kangaroo (Kenny Young)</li> </ol>	<ol> <li>LE MÉTEQUE—Georges Moustaki (Polydor)—Continental</li> <li>JE T'AIME, MOI NON PLUS— Jane Birkin, Serge Gainsbourg (Disc'AZ)</li> <li>LES CHAMPS-ELYSEES—Joe Dassin (CBS)—Music 18, 5 CHIMENE—R, Joly (Pathe-</li> </ol>	(HMV) 4 I AAIN AND TEARS—*Hi- Revving Tongues (Zodiac) 5 5 MISS YOU BABY—*Chicks (Polydor) 6 I'LL SING YOU A SONG— *Fourmyula (HMV)	The Vienna State Opera will perform in Moscow between Feb. 22 and March 7, 1971. The pro- gram will feature the "Rosenkaval- ier" and "The Marriage of Figaro."	be released by RPM in South Africa, Rhodesia, Angola and sev- eral other African countries Joseph Krips will conduct at the New York Metropolitan Opera in
<ol> <li>28 TERESA—Joe Dolan (Pye)— Shaftesbury (Geoffrey Everitt)</li> <li>21 18 BOY NAMED SUE—Johnny Cash (CBS)—Evil Eye (Bob Johnston)</li> <li>22 23 BILJO—*Clodagh Rodgers (RCA)—Kangaroo (Kenny</li> </ol>	<ol> <li>LE MÉTEQUE—Georges Moustaki (Polydor)—Continental</li> <li>JE T'AIME, MOI NON PLUS— Jane Birkin, Serge Gainsbourg (Disc'AZ)</li> <li>LES CHAMPS-ELYSEES—Joe Dassin (CBS)—Music 18.</li> </ol>	(HMV) 4 1 RAIN AND TEARS—*Hi- Revving Tongues (Zodiac) 5 5 MISS YOU BABY—*Chicks (Polydor) 6 6 I'LL SING YOU A SONG—	The Vienna State Opera will perform in Moscow between Feb. 22 and March 7, 1971. The pro- gram will feature the "Rosenkaval-	be released by RPM in South Africa, Rhodesia, Angola and sev- eral other African countries. Joseph Krips will conduct at the

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NOVEMBER 29, 1969, BILLBOARD

Billboard FOR WEEK ENDING NOVEMBER 29, 1969

Artist and/or Selection featured on "The Music Scene" this week, ABC-TV Network. Those in black were featured on past programs.

🗙 STAR PERFORMER—Sides registering greatest proportionate sales progress this week. 💿 Record Industry Association of America seal of certification as million selling single.

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	THIS	Wk. Age	wks. Ago	Wks. Age	TITLE Artist (Producer), Label & Number	weeks On Char
~	1	3	3	9	COME TOGETHER/SOMETHING Beatles (George Martin), Apple 2654	7
	2	4	4	8	AND WHEN I DIE Blood, Sweat & Tears (James William Guercia), Columbia 4-45008	7
	3	1	)	1	WEDDING BELL BLUES	10
5	Ŏ	2	10	18	TAKE A LETTER MARIA	7
	1	6	11	22	NA NA HEY HEY KISS HIM GOODBYE	7
	(6)	5	~8	10	Steam (Paul Leka), Fontana 1667 SMILE A LITTLE SMILE FOR ME The Flying Machine (Tony MacAuley), Congress 6000	9
	1	12	23	39	LEAVING ON A JET PLANE Peter, Paul & Mary (Albert B. Grossman & Milt Okun), Warner BrosSeven Arts 7340	6
	(8)	8	22	29	Milt Okun), Warner BrosSeven Arts 7340 YESTER-ME, YESTER-YOU, YESTERDAY	6
	9	14	16	33	Stevie Wonder (John Bristoi), Tamla 54188 DOWN ON THE CORNER/	
					FORTUNATE SON Creedence Clearwater Revival (John Fogerty), Fantasy 634	5
-	10	18	20	23	ELI'S COMING Three Dog Night (Gabriel Mekler), Dunhill 4215	6
	1	20	34	50	SOMEDAY WE'LL BE TOCETHER Diana Ross & the Supremes (Johnny Bristol),	4
-	(12)	11	5	5	BABY IT'S YOU	13
	(13)	13	18	20	Smith (Joel SIII & Steve Barri), Dunhill 4206 BACKFIELD IN MOTION Mel & Tim (Karl Tarleton), Bamboo 107	7
	(14)	15	17	17	BABY, I'M FOR REAL Driginals (Marvin Gaye), Soul 35066	10
	1	19	24	25	CHERRY HILL PARK Billy Joe Royal (Buddy Buie), Columbia 4-44902	9
	16	9	7	2	And a state of the	12
5		10	6	4	I CAN'T GET NEXT TO YOU.	16
	18	28	32	44	HOLLY HOLY Neil Diamond (Tom Catalono & Tom Cogbill) UNI 55175	5
2	(19)	16	9	6		19
	20	-17	15	15	COING IN CIRCLES	16
5	21	27	27	28	SUITE: JUDY BLUE EYES. Crosby/Stills/Nash (Stephen Stills, David Crosby & Graham Nash), Atlantic 2676	9
	22	29	29	37	UNDUN Guess Who (Jack Richardson), RCA 74-0195	7
	23	24			TRY A LITTLE KINDNESS	8
	24	33			ELEANOR RIGBY Aretha Franklin (Jerry Wexler-Tom Dowd-Arif Mardin), Atlantic 2683	4
	25	37	62	80	RAINDROPS KEEP FALLING ON MY HEAD B.J. Thomas (Burt Bacharach-Hai David), Scepter 12265	5
	26	35	36	41	LULUE DEDIX & COUL	10
	27	22	13	12	TRACY Cuff Links (Paul Vance-Lee Pockriss), Decca 32533	
	28	23	14	11	IS THAT ALL THERE IS Peggy Lee (Lieber/Stoller), Capitol 2002	
	29	34	37		FRIENDSHIP TRAIN Gladys Knight & the Pips (Norman Whitfield), Soul 35068	
	30	36		49	Jr. Walker & the Ail Stars (Johnny Bristol), Soul 35067	6
		47	51		UP ON CRIPPLE CREEK The Band (John Simon), Capitol 2635 HEAVEN KNOWS	5
	32	40	4/	57	Grassroots (Steve Barri), Dunhill 4217	4
	Ain't It	Funky	Now	(Golo,	HOT 100—A	EXT TO YOU
	And Wh Any Wa Baby I' Baby It	ren I D ny That m For 's You	You Real ( (Dolfi	Want Jobete Mary	BM1)         49         I Can't Get N           n, BM1)         2         I Can't Make           Mc (Blackwood, BM1)         5         Guess the L           Mc (Blackwood, BM1)         14         (Dunbar, B           Jane, ASCAP)         12         Love You (L           and/Patcheal, BM1)         13         I'll Hold Out           Kwood/Last Minute/         66         I's a Funky           ASCAP)         69         I Want You           Parabut, BM1)         40         (I'm So) Afrai           You (Saturday'         74         Is That All TI           BM1)         15         Jam y Jelly           )         47         Je Taïme           H Porcer, BM1)         59         Jingle Jangle           Jang, ASCAP)         74         Koning, Blugs	It Alone (S ord Must B As) Jakar, BMI)
	Backfie Ballad Patia Blistere	d In A of East n, BM d (Qua	Ride	(Cachi (Black exhilt	and/Patcheal, BMI) 13 1'il Hold Out ckwood/Last Minute/ 66 1t's a Funky ASCAP) 69 Want Yart	My Hand ( Water, A Thing—Righ Jack (Johnt
	Brand I Can't T Seaso	New M ake M ins Fou	e (Ass Y Eyes r, BM	Off a	Parabut, BMI) 40 (1'm So) Afrai of You (Saturday, 74 Is That All TI BMI) 15	d of Losin Crest, BM
	Cold Tu Come T Crumbs	ogethe Off th	Macler (Mac le Tab	i, BMI len, B le (Gol	MI)	Moi No MI) (Don Kirsh
	Curiy (I Don't C Don't L	ry Dad et Love	BMI) dy (Gl Hang	adys/E You	ob Jingo (Blackw 98 Kool and the 3nB, ASCAP)	Gang (Step (Strong Arr Had You)
	Parat Down o Early in Eleanor	n the Rigby	Corner Aornin (Maci	g (Duc en, BA	MI)         I         Morning, Bi           Id         Forever, BMI)         59         Jingo (Blackw           SinB, ASCAP)         65         Jingo (Blackw           Jugo (Assorted/         La La (If Leving on a the sk, BMI)         9         Leving on a the sk, BMI)           Jour Games With Me         0         (Dynatone, III)         10         (Dynatone, III)           Grap, SMI)         9         Leving on a the sk, BMI)         10         (Dynatone, III)           Aur Games With Me         38         Make Your O: Columbia, E Award, Columbia, E Award, III)         75         Columbia, E Award, III)           Astin, BMI)         20         Midnight (Low Will Find (Low Will Find (Low Will Find (Low Mill), III)         70           BMI)         20         Nind, Body & Shing Hy         Nind, Body & Shing Hy         10           Siter, BMI)         10         00         Find right Cow         10           BMI)         20         Nor. Fin Schin (MI)         00         10           Siter, BMI)         10         00         Ruindregs Kee Siter (Soth Game)           BMI)         20         Nor. Fin Schin (MI)         00         Norservert A II           BMI)         32         Rubberneckin'         Rubberneckin'	Jet Planc ( me in and BMI) Be a Woma
	Eli's Co Evil Wo (Yogg	ming ( man, oth, 8 Shave	Tuna I Don't MI)	AP)	Al)         24         Let a Woman           MI)         00         Crive-In/V           our Games With Me         38         Make Your Oo           75         Columbia, E         Columbia, E           CAP)         97         Midnight Cov           MI)         9         Midnight Cov           BMI)         9         Midnight Cov           Forever, BMI)         70         Na Na Hey H           Forever, BMI)         68         No One Better           BMI)         20         Okie From MU	estward, B a Way (Ur vn Kind of MI)
	Feeling Fortuna Friendsl	Alrighte Son	(Jond in (Jo	ora, B bete,	CAP)	-Sal, BMI) boy (United Soul (Gold
	Get Rh Girls, I Going i	t Ain't n Circl	HI-Lo, Easy es (Po	BMI) (Gold rpete,	Forever, BMI)	Heather, I Than You iskogee (Bli
	Goin' O (Vogu Groovy Happy	Grubw (Pocket	My Hi tle Dag orm (L tful of	ad/Fo zle, B ittle R Tune	BMI)         OG         Nu One Density           00kie From Mul         0kie From Mul           MI)         100         Raindrops Kee           siter, BMI)         35         Jac/20th Ct           s, BMI)         89         Roscredt & It           BMI)         32         Rubberneckin'	p Fallin' or ntury, ASC a Lee (Com
	Heaven Holly H	Knows oly (St	(Trou onebrie	sdale, dge, B	BMI)	(Unari, ow
					Compiled from r	ational i

33 26 26 30 RUBEN JAMES Kenny Rogers & First Edition (Mike Post), Reprise 0854 43 44 65 I GUESS THE LORD MUST BE IN NEW YORK CITY	10
43 44 65 I GUESS THE LORD MUST BE	
	5
Nilsson (Rick Jarrard), RCA 74-0261 35 39 49 61 GROOVY CRUBWORM Harlow Wilcox (Shelby Singleton), Plantation 28	8
(36) 38 39 43 MAKE YOUR OWN KIND OF	7
46 52 87 MIDNICHT COWBOY Ferrante & Teicher (Gronge Buller),	5
38) 45 59 67 EVIL WOMAN, DON'T PLAY YOUR GAMES WITH ME	6
Crow (Bob Monaco), Amaret 112	
James Brown (James Brown), King 6255	8
Dusty Springfield (Roland Chambers), Atlantic 2685	5
Jackie DeShannon (VME Prod.), Imperial 66419	
THE BAY Dells (Bobby Miller), Cadet 5658	5
69 88 — JAM UP JELLY TICHT Tommy Roe (Steve Barri), ABC 11247	3
44 44 46 55 ROOSEVELT & IRA LEE Tony Joe White (Billy Swann), Monument 1169 21 - WHOLE LOTTA LOVE	6
Led Zeppelin (Jimmy Page), Atlantic 2690	4
Janis Joplin (Gabriel Mekler), Columbia 4.45023	3
Plastic Ono Band (John & Yoko (Bag]) Apple 1813	5
(48) 42 43 54 WE LOVE FOU, CALL COLLECT Art Linkletter (Irvin 5, Arkins), Capitol 2678 ∧ (19) 71 — AIN'T IT FUNKY NOW	2
James Brown (James Brown Prod.), King 6280	
Bob Dylan (Bob Johnston), Columbia 4-45004	5
The Jackson 5 (The Corporation), Motown 1157	
Grand Funk Railroad (Terry Knight), Capitol 2307	4
Gloria Taylor (S. Whisenhunt), Silver Fox 14	2
Bobby Sherman (Jackie Mills), Metromedia 150	
(55) WANT ME Evic Sands (Chip Taylor-Al Gorgoni), A&M 1090	16
(56) 49 45 45 LET A WOMAN BE A WOMAN, LET A MAN BE A MAN Dyke and the Blazers (Laboe/Barrette), Orginal Sound B9	11
J 1 78	2
(58) 64 65 75 SAY YOU LOVE ME Impressions (Curtis Mayfield), Curtom 1946	7
59 62 69 78 CRUMBS OFF THE TABLE Glass House (Holland-Dozier-Holland), Invictus 9071	7
60 65 68 91 JINGO Santana (Brent Dangerfield (17)), Columbia 4-45010	6
61 61 85 90 OKIE FROM MUSKOGEE Merie Haggard & the Strangers (Kern Nelson).	5
62 77 — EARLY IN THE MORNING Vanity Fare (Roger Easterby & Des Champ), Page One 21-037	2
63 60 60 59 KOOL AND THE CANC Kool and the Gang (Redd Coach Prod.), De-Life 519	12
64 58 58 60 TURN ON A DREAM	7
(65) 73 81 — CUPID Johnny Nash (Johnny Nash-Arthur Jenkins), Jad 220	4
92 77 82 BALLAD OF EASY RIDER Byrds (Terry Melcher), Columbia 4-44990	5
–(Publisher-Licensee)	

I Can't Get Next to You (Jobete, BMi)	17
I Can't Make It Alone (Screen Gems-Columbia, BMI)	78
I Guess the Lord Must Be in New York City	
(Dunbar, BMi)	34
I Love You (Dakar, BMI)	92
I'll Hold Out My Hand (Blackwood, BMI)	72
I'm Tired (Cool Water, ASCAP)	
It's a Funky Thing-Right On (Mann, ASCAP)	95
Want You Back (Jobete, BMI)	51
(1'm So) Afraid of Losing You Again (Hill &	31
Range/Blue Crest, BM1)	83
Range/Blue Crest, DM1	28
Is That All There Is (Trio, BMI) Jam Up Jelly Tight (Low-Twi, BMI)	43
Jam Up Jelly Light (Low-Iwi, BMI)	43
Je T'Aime Moi Non Plus (Monday	
Morning, BMI) Jingle Jangle (Don Kirshner, BMI)	87
Jingle Jangle (Don Kirshner, BMI)	90
Jingo (Blackwood, BMI)	60
Kool and the Gang (Stephayne, BM1)	63
Kozmic Blues (Strong Arm/Wingate, ASCAP)	46
La La La (If 1 Had You) (Green Apple, BMI)	54
Leaving on a Jet Plane (Cherry Lane, ASCAP)	7
Let a Man Come in and Do the Popcorn (Part 1)	
(Dynatone, BMI)	39
Let a Woman Be a Woman, Let a Man Be a Man	
(Drive-In/Westward, BMI)	56
Love Will Find a Way (Unart, BM1)	41
Make Your Own Kind of Music (Screen Gems-	
Columbia, BMI)	36
Midnight (Low-Sal, BMI)	67
Midnight Cowboy (United Artists/Barwin, ASCAP)	37
Mind, Body & Soul (Gold Forever, BMI)	26
Na Na Hey Hey Kiss Him Goodbye	
(MRC/Little Heather, BMI)	5
No One Better Than You (Anne-Rachel, ASCAP)	93
Okie From Muskogee (Blue Rock, BMf)	61
One Tin Soldier (Cents & Pence, BMI)	88
Raindrops Keep Fallin' on My Head (Blue Seas/	
Jac/20th Century, ASCAP)	25
Roosevelt & Ira Lee (Combine, BMI)	44
Rubberneckin' (Elvis Presley, BMI)	
Ruben James (Unart, 8MI)	33
Roben James (unati, pmi)	33

Say You Love Me (Curtom, BMI) See Ruby Fall (House of Cash, BMI) ABCAP) (Sithin 'On) The Dock of the Bay (East/Time/ Redwall, BMI) Someday We'll Be Together (Jobete, BMI) Someday We'll Be Together (Jobete, BMI) Someday We'll Be Together (Jobete, BMI) Someday (Harrisons, BMI) Sugar, Sugar (Kirshner, BMI) Suday Mornin' (Blackwood, BMI) (One of These Days) Sunday's Gonna' Come o Tuesday (Colgens Music, ASCAP) 58 69 79 42 6 11 19 57 

 Sunday Mörnin' (Blackwood, BMI)
 57

 (One of These Days) Sunday's Gonna's Come on Tuesday (Colgems Music, ASCAP)
 96

 Suite: Judy Blue Eyes (Gold Hill, BMI)
 21

 Suppicious Minds (Press, BMI)
 16

 Suringin' Tiph (Pambar/Legacy, BMI)
 16

 Ten Commandments of Lover, The (Arc, BMI)
 21

 Tense Eyes (Dunbar, BMI)
 16

 Time Machine (Storybook, BMI)
 30

 Tonight I'll Ba Staying With You (Big Sky ASCAP)
 52

 Tonight I'll Bay a Praver (Sunbur, ASCAP)
 71

 Try a Linit Say a Praver (Sunbur, ASCAP)
 71

 Ton on B Dream (Press, BMI)
 32

 Turn Turn (To Everything There Is a
 34

 Uno n Concert (Creana, ASCAP)
 35

 Youncers (Icebag, BMI)
 35

 Volunteers (Icebag, BMI)
 35

 Valunters (Icebag, BMI)
 35

 Walkin' in the Bain (Screen Gems-Columbia, BMI)
 36

 Walkin' in the Bain (Screen Gems-Columbia, BMI)
 37

 Walkin' in the Bain (Sc Gonna' Come on

Compiled from national retail s	ales and radio station airpla	lay by the Music Popularity	Dept. of Record Market Research, Billboard,
Complica nom national letan 3	saits and radio station any i	ing by the moster opplating	MEDI. VI MECULA MAINER RESCAICH, DIIDONGO,

	(67)	70	73	-	MIDNIGHT Dennis Yost & the Classics IV (Buddy Buie), Imperial 66424	3
-	(68)	68	78	85	GIRLS, IT AIN'T EASY Honey Cone (Stagecoach Prod.), Hot Wax 6903	4
-	69	75	87	00	BLISTERED/SEE RUBY FALL	4
	10	72	82	—	CET IT FROM THE BOTTOM. Steelers (Calvin Carter-Al Smith), Date 2-1642	3
• •	1	79	94	-	GET RHYTHM Johnny Cash (Sam Phillips), Sun 1103	3
	12	86	-	-	I'LL HOLD OUT MY HAND Clique (Gary Zekley), White Whale 333	2
	73	-	-	-	DON'T CRY DADDY/ RUBBERNECKIN' Elvis Presley, RCA 47-9768	1
	14	98			CAN'T TAKE MY EYES OFF	~
	-	94			OF YOU Nancy Wilson (David D. Cavanaugh), Capitol 2644 FANCY	2
	15	90	98		Bobbie Gentry (Rick Hall), Capitol 2675 DON'T LET LOVE HANG	2
	76				YOU UP Jerry Butler (Gamble-Huff), Mercury 72991	3
	1		-	-	WHAT YOU CAVE ME Marvin Gaye & Tammi Terrell (Ashford & Simpson), Tamla 54187	ľ
-)	(78)	63	64	66	I CAN'T MAKE IT ALONE	5
	79	88	96		SHE BELONGS TO ME	5
	80	89	-		WALKIN' IN THE RAIN Jay & the Americans (Sandy Yogunda & Thomas Kaye), United Artists 50605	2
	81	-	-	-	I'M TIRED Savoy Brown (Mike Vernon Prod.), Parrot 40042	1
	82	84	84	93	THE TEN COMMANDMENTS OF LOVE	4
		85	92	95	Little Anthony & the Imperials (Bob Skaff), United Artists 50598 (I'm So) AFRAID OF LOSING	
	(83)				YOU AGAIN Charley Pride (Jack Clement), RCA 74-0265	4
2	84			_	TURN TURN TURN (To Everything There Is a Season), Judy Collins (Mark Abramson), Elektra 45680	1
	85	93	93	99	VOLUNTEERS Jefferson Airplane (AI Schmitt), RCA 74-0245	4
	86	87	95	-	SWINGIN' TIGHT Bill Deal & the Rhondells (Jerry Ross), Heritage 818	3
	Û			-	JE T'AIME MOI NON PLUS Jane Birklin & Serge Gainsbourg (Jack Baverstock), Fontana 1665	1
	88	96	99		ONE TIN SOLDIER The Original Caste (Dennis Lambert & Brian	3
2	(89)	99			Potter), TA 186 HAPPY Paul Anka (Wes Farcell), RCA 47-9767	2
2	90		-		JINGLE JANGLE The Archies (Jeff Barry), Kirshner 63-5002	1
5	91	-	-		TONIGHT I'LL SAY A PRAYER . Eydie Gorme (Don Costa), RCA 74-0250	1
	92	-		-	I LOVE YOU Otis Leavill (Willie Henderson), Dakar 614	1
	93				NO ONE BETTER THAN YOU . Petula Clark (Claude Wolff), Warner BrosSeven Arts 7343	)
	94	-	-		YOU KEEP ME "HANGING ON Wilson Pickett (W. Pickett & D. Crawford- C. Grits), Atlantic 2682	1
	95	95	-	-	IT'S A FUNKY THING-	2
	(96)	_	-	_	Herbie Mann (Herbie Mann), Atlantic 2671 (One of These Days) SUNDAY'S	
					CONNA COME ON TUESDAY The New Establishment (Ernie Sheldon/ Jack Keller), Colgems 66-5006	1
	97			-	FEELING ALRIGHT Mongo Santamaria (Tom Dowd), Atlantic 2689	1
	98	97	97	_	CURLY Jimmy Clanton (A Laurie), Laurie 3508	3
	99				WICHITA LINEMAN Sergio Mendes & Brasil '66 (Sergio Mendes), A&M 1132	1
	100	_			GOIN' OUT OF MY HEAD/ FORGET TO REMEMBER Frank Sinatra (Frank Sinatra), Reprise 0865	ι
	F	RUR	RI	ING	UNDER THE HOT 100	

#### **BUBBLING UNDER THE HOT 100**

101.	OH ME OH MY (I'm a Fool for You)	Lulu, Atco 6722
102.	SIX WHITE HORSES	Tommy Cash, Epic 5-10540
103.	ME & YOU	O. C. Smith, Columbia 4-45038
104.	BALLAD OF PAUL	Mystery Tour, MGM 14097
	MUST BE YOUR THING Charles	
	Street Rhythm Ban	d, Warner BrosSeven Arts 7338
106	I CAN'T SEE YOU NO MORE (When Johnny C	omes Marching Home)
		Joe Tex, Dial 4095
107.	I STARTED LOVING YOU AGAIN.	Al Martino, Capitol 2674
108.	I'M GONNA LOVE YOU	Intrigues, Yew 1002
109.	LET'S WORK TOGETHER	
110	TOO MANY COOKS (Spoil the Soup) 100% Pr	oof Aged in Soul Hot Wax 6904
	WHAT DOES IT TAKE/MEMORIES ARE MADE	
III.	WHAT DOES IT TAKE/MEMORIES ARE MADE	
112	JET SONG	
	VOODO WOMAN	
	VENUS	
	YOU ARE MY LIFE Herb Alpert	
	COWBOY CONVENTION.	
	ARIZONA	
	MORNING DEW.	
	WHEN WE GET MARRIED	
	ARE YOU GETTING ANY SUNSHINE	
	GROOVIN' (Out On Life).	
	CAMEL BACK	
	COW PIE	
	LAND OF 1000 DANCES Electr	
125.	RIGHT OR LEFT ON OAK STREET	Roy Clark, Dot 17324



# HERMAN'S HERMITS (HERE COMES) HE STAR



Produced by Mickie Most A Mickie Most Production Manufactured by Reverse Producers Corp. An Abkco Record Company MGM Records is a division of Metro-Goldwyn-Mayer Inc.

#### otlight Singles NUMBER OF SINGLES REVIEWED THIS WEEK 123 LAST WEEK 146

\*This record is predicted to reach the TOP 40 EASY LISTENING Chart

### 10P2OTOP 20 POP SPOTLIGHT

Spotlights Predicted to reach the top 20 of the HOT 100 Chart

#### TOMMY JAMES & SHONDELLS-SHE

(Prod. Tommy James & Bobby King) (Writers: James-Vale-King) (Big Seven, (HIG) (WILLERS) a bound King) (WILLERS) James-Vale-King) (Big Seven, BMI)—Hot on the heels of his "Ball of Fire" winner, James comes up with a change of pace rock ballad with first rate production work that is sure to bring him right back there to the top. Flip: "Loved One" (Big Seven, BMI). Roulette 7066

#### \*CUFF LINKS-WHEN JULIE COMES AROUND

(Prod. Paul Vance & Lee Pockriss) (Writers Vance-Pockriss) (Emily/ Vantee, ASCAP)-Group broke through on both the Hot 100 and Easy Listening charts with their smash "Tracy," and this powerful follow-up is sure to repeat that success, Top programmer with top production work, Flip: "Sally Ann (You're Such a Pretty Baby)" (Emily/Vanlee, ASCAP). Decca 732592

#### ROTARY CONNECTION-WANT YOU TO KNOW

(Prod. Charles Stopney) (Writer: Stocklin) (Heavy, BM1)-Here's a smooth rock ballad that builds into a solid production with an equally powerful vocal workout. Should easily prove a left field smash. Flip: "Memory Band" (Chevis, BMI). Cadet Concept 7018



Spotlights Predicted to reach the top 60 of the HOT 100 Chart

#### SMOKEY ROBINSON & MIRACLES-POINT IT OUT

(Prod. Smokey & Cleveland) (Writers: Robinson-Tarplin-Cleveland) (Jobete, BMI)-Following up their recent "Here I Go Again," Smokey & the boys really come on strong with this smooth rhythm item. Another link in their chain of successes. Flip: "Darling Dear" (Jobete, BMI), Tamla 54189

#### \*BEN E. KING-GOODBYE MY OLD GAL

(Prod. Bob Crewe) (Writers: Brown-Bloodworth) (Saturday, BMI)-Producer Bob Crewe has brought out the very best of Ben E. King in this ex-ceptional ballad that should bring him back to the best selling charts short order. Smooth performance should prove a hit with pop, easy listening and soul programmers. Flip: (No Information Available). Maxwell 800

#### \*BOBBY GOLDSBORO-MORNIN' MORNIN'

(Prod. Bob Montgomery-Bobby Goldsboro) (Writer: Linde) (Combine, BMI)-Goldsboro's been having a steady stream of hits since his "Honey" smash, and this follow-up to his recent "Muddy Mississippi Line" will keep him going on. A natural for Top 40, good music and country programming. Flip: (No Information Available). **United Artists 50614** 

#### BUCHANAN BROTHERS-THE LAST TIME

(Prod. Cashman-Pistilli-West) (Writers: Jagger-Richard) (Immediate, BMI)-Driving revival of the Rolling Stones hit proves a solid follow-up to the group's recent chart rider ''Son of a Lovin' Man,'' and should quickly bring them back to the sales area of their ''Medicine Man.'' Flip: ''The Feelin' That I Get" (Blendingwell, ASCAP). Event 3307

#### INTRIQUES-I'M GONNA LOVE YOU

(Prod. Martin & Bell) (Writers: Turner-Akines-Drayton) (Assorted, BMI)-Group had a big winner, both pop and soul, with their recent "In a Moment," and now they return with another soulful performance that should fare equally well. Flip: "I Gotta Find Out for Myself" (Odom & Neiburg, BMI). Yew 1002

#### ILLUSION-TOGETHER

(Prod. Jeff Barry) (Writers: Maniscalco-Cerniglia-Adler) (New Beat/Five Illusion, BMI)-With even more sales potential than their recent "How Does It Feel," this easy beat rocker with a group sing-a-long sound should hit hard and fast. Top production. Flip: "Don't Push It" (Unart, BMI). Steed 722

#### RAY CHARLES-CLAUDIE MAE

(Writer: Holiday) (ASA, ASCAP)-Charles really lets loose with this solid and driving rocker that should prove a top sales winner. Flip is a smooth revival of Gershwin's ballad classic, and should score well also. Flip: "Someone to Watch Over Me" (New World, ASCAP). ABC 11251

#### DAVID RUFFIN-I'M SO GLAD I FELL FOR YOU

(Prod. Berry Gordy Jr.) (Writers: Posey-Session) (Jobete, BMI)-Ruffin wails his soul out with this solid ballad material and he should soon be riding high on the Hot 100 and Soul charts. Topnotch follow-up to his "1've Lost Everything I've Ever Loved." Flip: "I Pray Everyday You Won't Regret Loving Me" (Jobete, BMI). Motown 1158

#### JAMIE-GINGERSNAP

(Prod. P. Vance) (Writers: Vance-Florio-Holmes) (Moonbeam, ASCAP)-Good bubble gum fare here by new artist Jamie with a first rate production by Paul Vance. Should win immediate sales and airplay acceptance. Flip: "Thank You Girl" (Moonbeam, ASCAP). Musicor 1388

#### LOU CHRISTIE-ARE YOU GETTING ANY SUNSHINE?

(Prod. Stan Vincent-Mike Duckman) (Writers: Christie-Twyla) (Five Arts/ Kama Sutra, BMI)-Christie really made a big comeback on the Hot 100 with his "I'm Gonna Make You Mine," and this driving follow-up is sure to keep him there for some time to come. Good material and performance. Flip: "It'll Take Time" (Duckston/Kama Sutra, BMI). Buddah 149



#### Spotlighting new singles deserving special attention of programmers and dealers.

- CHER-The First Time (Writer: Bono) (Chris Marc/Cotillion, BMI)—Strong, commercial ballad and one of Cher's top vocal workouts to date. Could easily prove a left field smash. Atco 6713
- THE TIME FOR LOVE IS ANYTIME-(Writers: Weil-Jones) (Screen Gems-Columbia, BMI)-SARAH VAUGHAN (Prod. Quincy Jones) Bell 832/ PERCY FAITH, HIS ORCH. ANO CHORUS (Prod. Jack Gold) Columbia 4-45051-Ballad beauty, penned by Quincy Jones and Cynthia Weil, is the theme of the forthcoming film, "Cactus Flower." The Vaughan top style version is the soundtrack, while the smooth Faith reading offers much chart potential as well.
- ED AMES-A Thing Called Love (Prod. Jim Foglesong) (Writer: Hubbard) (Vector, BMI)-Clever rhythm item is Ames' most commercial entry in some time. Could easily prove a left field giant. RCA 74-0296
- THE CALIFORNIA EARTHQUAKE—What a Beautiful Feeling (Prod. Tommy Oliver & Tony Scotti) (Writer: Visco) (Flowering Stone, ASCAP)—New West Coast group, with traces of Blood, Sweat & Tears, comes on strong in this disk debut with much chart potential. World Pacific 77931
- HENRY MANCINI, HIS ORCH. AND CHORUS—There's Enough to Go Around (Writer: Mancini-Bergman-Bergman) (Northridge/United Artists, ASCAP)— Happy sing-along rhythm item from the film, "Gaily Gaily," offers much for play, sales and chart action. RCA 74-0297
- ELLA FITZGERALD-I'LL Never Fait In Love Again (Prod. Richard Perry) (Writers: Bacharach-David) (E.H. Morris/Blue Seas/Jac, ASCAP)-The much recorded infectious number from "Promises Promises" gets a strong going-over. here with much commercial appeal. Reprise 0875
- THE JOHN HOWARD ABDNOR INVOLVEMENT-Sandy, I'm Your Man (Prod. The John Howard Abdnor Involvement) (Writer: Abdnor) (Jetstar, BMI)-Easy rhythm ithem with a country flavor has all the earmarks of a good programmer with sales to follow. Abnak 144

- THELMA CAMACHO-I Keep It Hid (Prod. Jimmy Bowen) (Writer: Webb) (Hanbo, BMI)-Former member of the First Edition makes her solo debut with this beautiful Jim Webb ballad that should fare well. Reprise 0878
- .DON YOUNG-She Let Her Hair Oown (Early in the Morning) (Prod. Arthur Aaron & Stan Schwartz) (Writers: Vance-Carr) (Moonbeam, ASCAP)-This reading is the original from the TV Clairol commercial and proves a strong contender for the number now making noise via Gene Pitney and the Tokens versions. Bang 574
- MARY WELLS-Dig the Way I Feel (Prod. C. & M. Womack) (Writers: C. & M. Womack) (Welcwom, BMI)-Funky beat in strong support of an equally strong vocal with much sales and chart appeal-soul and pop. Jubilee 5684
- SPECTRUM-Glory (Prod. Richard Kerr) (Writers: Kerr-Maitland) (Dunbar, BMI)-Smooth rhythm ballad with a gospel flavor gets a driving vocal workout by the good new group, and should garner much attention. RCA 74-0295
- TRAVIS JUSTIS—I Need Love (Prod. Marc Pressel) (Writer: Williams) (Nelchell, BMI)—Group with a good sound could easily make it big on the charts the first time out with this driving Larry Williams rocker, Epic 5-10558
- NANCY PRIDDY-Take Care of My Brother (Prod. Nilsson House Prod'ns.) (Writer: Podell) (Almo, ASCAP)-Miss Priddy makes her Warner Bros. debut with a smooth Art Podell piece of ballad material with a top arrangement by George Tipton. Warner Bros.-Seven Arts 7350
- PETER PHILLIPS ORCH—Monia (Prod. All Gallico) (Writers: Finado-Jaeger-Lane) (Easy Listening, ASCAP)—The winning instrumental hit from Europe could easily break through here. A programming and juke-box must, MGM 14090

## COUNTRY

Spotlights Predicted to reach the top 20 of the HOT COUNTRY SINGLES Chart

#### LUKE THE DRIFTER, JR .-SOMETHING TO THINK ABOUT

(Prod. Jim Vienneau) (Writers: Williams-Morris-Kilgore) (Williams, Jr., BM1)-Williams follows up his "Be, Careful of Stones That You Throw" with a beautiful ballad, which he co-penned, and he's sure to be riding high on the country charts in short order. Flip: "A Better Way to Live" (Williams, Jr., BMI). MGM 14095

#### TOMPALL & GLASER BROTHERS-WALK UNASHAMED

(Prod. Jack Clement) (Writer: Glaser) (Glaser, BM1)-With equal potential for both pop and country markets, Tompall & the Glasers offer this compelling ballad beauty that should easily prove a top programmer and jukebox winner, Flip: "Gonna Miss Me" (Jack, BMI). MGM 14096

#### TOM T. HALL-

A WEEK IN THE COUNTRY JAIL

(Prod. Jerry Kennedy) (Writer: Hall) (Newkeys, BM1)-Hall comes up with another winner in this rhythmic original that should quickly equal the success of his "Homecoming" hit. Another top production by Jerry Kennedy. Flip: (No Information Available). Mercury 72998

#### BILLIE JO SPEARS-DADDY, I LOVE YOU

(Prod. Kelso Herston) (Writers: Foster-Rice) (Hall-Clement, BMI)-Here's a ballad gem that gets a perfect interpretation by Miss Spears, and should quickly bring her back to the top of the country charts in the selling vein of "Mr. Walker, It's All Over." A potent follow up to her recent "Stepchild." Flip: "Look Out Your Window" (Central Songs, BMI), Capitol 2690

#### Spotlights Predicted to reach the HOT COUNTRY SINGLES Chart CHART

JOHN WESLEY RYLES 1-The Weakest Kind of Man (Moss-Rose, BM1). COLUMBIA 4-45018

WILLIE NELSON-I Hope So (Tree, BMI). LIBERTY 56143

BRENDA CARTER-Miss Nosy Brown (Glad, BMI). MUSICOR 1386

WENDY DAWIN-I'll Live for You (Stallion, BMI). RCA 47-9773

JUDY WEST-Just a Bend of the Road (Husky-Plan-A-Way, BMI). STARDAY 883



## SOUL

Spotlights Predicted to reach the TOP 20 of the TOP SELLING SOUL SINGLES Chart

#### MOMENTS-LOVELY WAY SHE LOVES

hi. BMI)-Group rode to the top of the Soul charts with their "Sunday" and "I Do" hits, and also broke through on the Hot 100. This smooth ballad follow up with a powerful performance should do the same. Flip: (No Information Available). Stang 5009

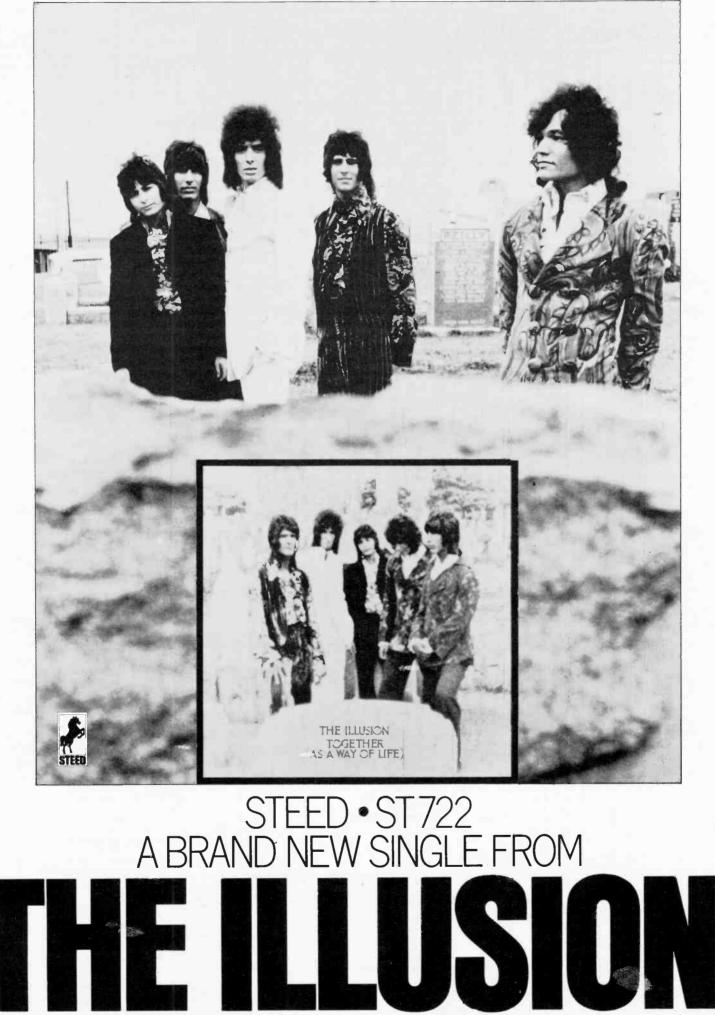
#### SPENCER WIGGINS-LOVE MACHINE

(Prod. Rick Hall) (Writers: Reynolds-Wiggins-Smith-Cage) (Fame, BMI)-Producer Rick Hait has a winner in this powerful soul man, Wiggins, and this exceptional ballad that should quickly garner much airplay and sales in both pop and soul markets. Flip: (No Information Available). Fame 1463

Spotlights Predicted to reach the CHART SOUL SINGLES Chart

BOBBY RUSH-Let It All Hang Out (Sebons, BMI). SALEM 1008 NOVEMBER 29, 1969, BILLBOARD

# **GETHER**



BREAKING OUT OF THEIR NEWESTALBUM RELEASE "TOGETHER (AS A WAY OF LIFE)" STEED • ST 37005 PRODUCED BY JEFF BARRY DISTRIBUTED NATIONALLY BY PARAMOUNT RECORD DISTRIBUTORS, A G+W COMPANY.

Image: Second	1 2 3 9 6 8 11 7 4 5 12 10 15 14 16 13	¥¥¥¥ 1 2 3 5 6 7 8 9 10 11 12 13 14 15 16 17	fering greatest proportionate upward progress this week.         NA       Not Available         ARTIST - Title - Label & Number         BEATLES         Abbey Road         Apple S0 383         LED ZEPPELIN II         Atlantic S0 8236         CREEDENCE CLEARWATER         REVIVAL         Green River         Fantasy 8393         TOM JONES         Live in Las Vegas         Partorit PAS 71031         TEMPTATIONS         Puzzle People         Gordy GS 949         CROSBY/STILLS/NASH         Atlantic SD 8216         BLOOD, SWEAT & TEARS         Columbia CS 9720         JOHNNY CASH         At San Quentin         Columbia CS 9781         JANIS JOPLIN         I've Got Dem Ol' Kozmic         Blues Again, Mama         Columbia CS 9730         IRON BUTTERFLY         In-A-Gadda-Da-Vida         Atco SD 33-204 A/2         ISAAC HAYES         Hot Buttered Soul         Enterprise ENS 1001         ROLLING STONES         Through the Past Darkly         (Big Hits, Vol. 2)         Indon NPS 3	B-TRACK	NA NA	Cassette	REEL TO REEL	a a a a a a a a a a a a a a a a a a a
7         4         12         3         8         44         12         13         9         78         70         13         9         78         70         11         21         5         20         4	1 2 3 9 6 8 11 7 4 5 12 10 15 14 16	1 2 3 5 6 7 8 9 10 11 12 13 14 15 16	ARTIST - Title - Label & Number         BEATLES         Abbey Road         Apple S0 383         LED ZEPPELIN II         Atlantic S0 8236         CREEDENCE CLEARWATER         REVIVAL         Green River         Fantasy 8393         TOM JONES         Live in Las Vegas         Partor PAS 71031         TEMPTATIONS         Puzzle People         Gordy GS 949         CROSBY/STILLS/NASH         Atlantic SD 8216         BLOOD, SWEAT & TEARS         Columbia CS 9720         JOHNNY CASH         At San Quentin         Columbia CS 9781         JANIS JOPLIN         Yve Got Dem Ol' Kozmic         Blues Again, Mama         Columbia CS 9781         JANIS JOPLIN         Yve Got Dem Ol' Kozmic         Blund FAITH         Atlantic SD 33-304 A/E         ISAAC HAYES         Hot Buttered Soul         Entreprise ENS 1001         ROLLING STONES         Through the Past Darkly         (Big Hits, Vol. 2)         London NPS 3         THE BAND         Capitol STAO 132         SOUNDTRACK <th></th> <th>NA</th> <th></th> <th>REEL TO R</th> <th></th>		NA		REEL TO R	
7         4         12         3         8         44         12         13         9         78         70         13         9         78         70         11         21         5         20         4	1 2 3 9 6 8 11 7 4 5 12 10 15 14 16	1 2 3 5 6 7 8 9 10 11 12 13 14 15 16	BEATLES         Abbey Road         Apple S0 383         LED ZEPPELIN II         Atlantic S0 8236         CREEDENCE CLEARWATER         REVIVAL         Green River         Fantasy 8393         TOM JONES         Live in Las Vegas         Partor PAS 71031         TEMPTATIONS         Puzzle People         Gordy GS 949         CROSBY/STILLS/NASH         Atlantic SD 8216         BLOOD, SWEAT & TEARS         Columbia CS 9720         JOHNNY CASH         At San Quentin         Columbia CS 9781         JANIS JOPLIN         Pive Got Dem Ol' Kozmic         Blues Again, Mama         Columbia CS 9730         IRON BUTTERFLY         In-A-Gadda-Da-Vida         Atco SD 33-250         BLIND FAITH         Atlantic SD 03-304 A/E         ISAAC HAYES         Hot Buttered Soul         Enterprise ENS 1001         ROLLING STONES         Through the Past Darkly         (Big Hits, Vol. 2)         London NPS 3         THE BAND         Capitol STAO 132         SUNDTRACK <t< th=""><th></th><th>NA</th><th></th><th></th><th></th></t<>		NA			
7         4         12         3         8         44         12         13         9         78         70         13         9         78         70         11         21         5         20         4	2 3 9 6 8 11 7 4 5 12 10 15 14 16	2 3 5 6 7 8 9 10 11 12 13 14 15 16	BEATLES         Abbey Road         Apple S0 383         LED ZEPPELIN II         Atlantic S0 8236         CREEDENCE CLEARWATER         REVIVAL         Green River         Fantasy 8393         TOM JONES         Live in Las Vegas         Partor PAS 71031         TEMPTATIONS         Puzzle People         Gordy GS 949         CROSBY/STILLS/NASH         Atlantic SD 8216         BLOOD, SWEAT & TEARS         Columbia CS 9720         JOHNNY CASH         At San Quentin         Columbia CS 9781         JANIS JOPLIN         Pive Got Dem Ol' Kozmic         Blues Again, Mama         Columbia CS 9730         IRON BUTTERFLY         In-A-Gadda-Da-Vida         Atco SD 33-250         BLIND FAITH         Atlantic SD 03-304 A/E         ISAAC HAYES         Hot Buttered Soul         Enterprise ENS 1001         ROLLING STONES         Through the Past Darkly         (Big Hits, Vol. 2)         London NPS 3         THE BAND         Capitol STAO 132         SUNDTRACK <t< td=""><td>NA</td><td></td><td>NA</td><td></td><td></td></t<>	NA		NA		
12 3 8 44 12 12 14 12 12 12 12 12 12 12 12 12 12	3 9 6 8 11 7 4 5 12 10 15 14 16	3 5 6 7 8 9 10 11 12 13 14 15 16	LED ZEPPELIN II         Atlantic SD 8236         CREEDENCE CLEARWATER         REVIVAL         Green River         Fantasy 8393         TOM JONES         Live in Las Vegas         Partor PAS 71031         TEMPTATIONS         Puzzle People         Gordy GS 949         CROSBY/STILLS/NASH         Atlantic SD 8216         BLOOD, SWEAT & TEARS         Columbia CS 9720         JOHNNY CASH         At San Quentin         Columbia CS 9781         JANIS JOPLIN         I've Got Dem Ol' Kozmic         Blues Again, Mama         Columbia CS 9783         IRON BUTTERFLY         In-Ac 6adda-Da-Vida         Atco SD 33-200         BLIND FAITH         Atlantic SD 33-304 A/2         ISAAC HAYES         Hot Buttered Soul         Enterprise ENS 1001         ROLLING STONES         Through the Past Darkly         (Big Hits, Vol. 2)         London NPS 3         THE BAND         Capitol STAO 132         SOUNDTRACK         Eay Rider         Dunhil OSX 50063         Tapes Reprise 8 MM 2026)	NA		NA		
<ul> <li>3</li> <li>8</li> <li>23</li> <li>44</li> <li>22</li> <li>12</li> <li>8</li> <li>72</li> <li>16</li> <li>21</li> <li>12</li> <li>7</li> <li>13</li> <li>9</li> <li>78</li> <li>70</li> <li>17</li> <li>2</li> <li>70</li> <li>17</li> <li>2</li> <li>11</li> <li>21</li> <li>5</li> <li>20</li> <li>42</li> <li>4</li> </ul>	9 6 8 11 7 4 5 12 10 15 14 16	<ul> <li>5</li> <li>6</li> <li>7</li> <li>8</li> <li>9</li> <li>10</li> <li>11</li> <li>12</li> <li>13</li> <li>14</li> <li>15</li> <li>16</li> </ul>	REVIVAL         Green River         Santasy 8393         TOM JONES         Live in Las Vegas         Parrot PAS 71031         TEMPTATIONS         Puzzle People         Gordy GS 949         CROSBY/STILLS/NASH         Atlantic SD 8216         BLOOD, SWEAT & TEARS         Columbia CS 9720         JOHNNY CASH         At San Quentin         Columbia CS 9781         JANIS JOPLIN         I've Got Dem Ol' Kozmic         Blues Again, Mama         Columbia CS 9781         IRON BUTTERFLY         In-A-Gada-Da-Vida         Atco SD 33-204 A/2         ISAAC HAYES         Hot Buttered Soul         Enterprise ENS 1001         ROLLING STONES         Through the Past Darkly         (Big Hits, Vol. 2)         London NPS 3         THE BAND         Capitol STAO 132         SOUNDTRACK         Easy Rider         Dunniti DSX 50063         (Tapes Reprise 8 M 2026)	NA		NA		
<ul> <li>8</li> <li>23</li> <li>44</li> <li>22</li> <li>12</li> <li>8</li> <li>72</li> <li>16</li> <li>71</li> <li>12</li> <li>7</li> <li>13</li> <li>9</li> <li>78</li> <li>70</li> <li>70</li> <li>71</li> <li>21</li> <li>5</li> <li>20</li> <li>4</li> </ul>	6 8 11 7 4 5 12 10 15 14 16	6 7 8 9 10 11 12 13 14 15 16	TOM JONES         Live in Las Vegas         Parrot PAS 71031         TEMPTATIONS         Puzzle People         Gordy GS 949         CROSBY/STILLS/NASH         Atlantic SD 8216         BLOOD, SWEAT & TEARS         Columbia CS 9720         JOHNNY CASH         At San Quentin         Columbia CS 9781         JANIS JOPLIN         I've Got Dem Ol' Kozmic         Blues Again, Mama         Columbia CS 9781         IRON BUTTERFLY         In-A-Gadda-Da-Vida         Atco SD 33-250         BLIND FAITH         Attom SU 33-304 A/2         ISAAC HAYES         Hot Buttered Soul         Enterprise ENS 1001         ROLLING STORES         Through the Past Darkly         (Big Hits, Vol. 2)         London NPS 3         THE BAND         Capitol STAO 132         SOUNDTRACK         Easy Rider         Dunniti DSX 50063         (Tapes Reprise 8 M 2026)	NA		NA		
23 44 22 12 8 72 16 21 12 7 13 9 7 7 13 9 7 7 13 7 13 7 13 7 13 7	8 11 7 4 5 12 10 15 14 16	6 7 8 9 10 11 12 13 14 15 16	TEMPTATIONS Puzzle People Gordy GS 949         CROSBY/STILLS/NASH Atlantic SD 8216         BLOOD, SWEAT & TEARS Columbia CS 9720         JOHNNY CASH At San Quentin Columbia CS 9720         SANTANA Columbia CS 9781         JANIS JOPLIN I've Got Dem Ol' Kozmic Blues Again, Mama Columbia KCS 9913         IRON BUTTERFLY In-A-Gada-Da-Vida Atco SD 33-250         BLIND FAITH Atlantic SD 33-304 A/2         ISAAC HAYES Hot Buttered Soul Enterprise ENS 1001         ROLLING STONES Through the Past Darkly (Big Hits, Vol. 2) London NPS 3         THE BAND Capitol STAO 132         SOUNDTRACK Easy Rider Dunhit DSX 50063 (Tapes Reprise 8 RM 2026)	NA		NA		
44 22 12 8 72 16 21 12 7 13 9 78 70 17 2 7 13 9 78 70 17 2 13 9 78 70 13 9 78 70 13 9 78 70 13 9 78 70 13 9 78 70 13 9 78 70 13 9 78 70 13 9 78 70 13 9 78 70 13 70 13 70 13 70 70 13 70 70 13 70 70 13 70 70 70 70 70 70 70 70 70 70	111 7 4 5 12 10 15 14 16	7 8 9 10 11 12 13 14 15 16	Atlantic SD 8216 BLOOD, SWEAT & TEARS Columbia CS 9720 JOHNNY CASH At San Quentin Columbia CS 9827 SANTANA Columbia CS 9781 JANIS JOPLIN I've Got Dem Ol' Kozmic Blues Again, Mama Columbia KCS 9913 IRON BUTTERFLY In-A-Gadda-Da-Vida Atco SD 33-250 BLIND FAITH Atlantic SD 33-304 A/E ISAAC HAYES Hot Buttered Soul Enterprise ENS 1001 ROLLING STONES Through the Past Darkly (Big Hits, Vol. 2) London NPS 3 THE BAND Capitol STAO 132 SOUNDTRACK Easy Rider Dunhil DSX 50063 (Tapes Reprise 8 M 2026)		NA			
22 12 8 72 16 21 12 7 13 9 78 70 17 2 5 20 42 4	7 4 5 12 10 15 14 16	8 9 10 11 12 13 14 15 16	Columbia CS 9720 JOHNNY CASH At San Quentin Columbia CS 9827 SANTANA Columbia CS 9781 JANIS JOPLIN I've Got Dem Ol' Kozmic Blues Again, Mama Columbia KS 9913 IRON BUTTERFLY In-A-Gadda-Da-Vida Atco SD 33-250 BLIND FAITH Atlantic SD 33-304 A/E ISAAC HAYES Hot Buttered Soul Enterprise ENS 1001 ROLLING STONES Through the Past Darkly (Big Hits, Vol. 2) London NPS 3 THE BAND Capitol STAO 132 SOUNDTRACK Easy Rider Dunhil DSX 50063 (Tapes Reprise 8 M 2026)		NA			
12 8 72 16 21 12 7 13 9 7 7 13 9 7 7 13 7 13 7 13 7 13 7	4 5 12 10 15 14 16	9 10 11 12 13 14 15 16	At San Quentin Columbia CS 9827 SANTANA Columbia CS 9781 JANIS JOPLIN I've Got Dem Ol' Kozmic Blues Again, Mama Columbia KCS 9913 IRON BUTTERFLY In-A-Gadda-Da-Vida Atco SD 33-250 BLIND FAITH Atlantic SD 33-304 A/2 ISAAC HAYES Hot Buttered Soul Enterprise ENS 1001 ROLLING STONES Through the Past Darkly (Big Hits, Vol. 2) London NPS 3 THE BAND Capitol STAO 132 SOUNDTRACK Easy Rider Dunhil DSX 50063 (Tapes Reprise 8 RM 2026)		NA			
<ul> <li>8</li> <li>72</li> <li>16</li> <li>21</li> <li>12</li> <li>7</li> <li>13</li> <li>9</li> <li>78</li> <li>70</li> <li>17</li> <li>2</li> <li>10</li> <li>17</li> <li>25</li> <li>11</li> <li>21</li> <li>5</li> <li>20</li> <li>4</li> </ul>	5 12 10 15 14 16	10 11 12 13 14 15 16	Columbia CS 9781 JANIS JOPLIN I've Got Dem Ol' Kozmic Blues Again, Mama Columbia KCS 9913 IRON BUTTERFLY In-A-Gadda-Da-Vida Atco SD 33-304 BLIND FAITH Atlantic SD 33-304 A/E ISAAC HAYES Hot Buttered Soul Enterprise ENS 1001 ROLLING STONES Through the Past Darkly (Big Hits, Vol. 2) London NPS 3 THE BAND Capitol STAO 132 SOUNDTRACK Easy Rider Dunhill DSX 50063 (Tapes Reprise 8 M 2026)		NA			
72 16 21 12 7 13 9 7 13 9 7 8 70 70 17 2 25 11 17 2 25 11 17 2 25 11 5 20 42	12 10 15 14 16	11 12 13 14 15 16	I've Got Dem Ol' Kozmic Blues Again, Mama Columbia KCS 9913 IRON BUTTERFLY In-A-Gadda-Da-Vida Atco SD 33-250 BLIND FAITH Atlantic SD 33-304 A/E ISAAC HAYES Hot Buttered Soul Enterprise ENS 1001 ROLLING STONES Through the Past Darkly (Big Hits, Vol. 2) London NPS 3 THE BAND Capitol STAO 132 SOUNDTRACK Easy Rider Dunhill DSX 50063 (Tapes Reprise 8 MM 2026)					
16 21 12 7 13 9 9 78 70 70 17 2 25 11 21 5 20 42	10 15 14 16	12 13 14 15 16	IRON BUTTERFLY In-A-Gadda-Da-Vida Atco 5D 33-250 BLIND FAITH Atlantic SD 33-304 A/B ISAAC HAYES Hot Buttered Soul Enterprise ENS 1001 ROLLING STONES Through the Past Darkly (Big Hits, Vol. 2) London NPS 3 THE BAND Capitol STAO 132 SOUNDTRACK Easy Rider Dunhill DSX 50063 (Tapes Reprise 8 RM 2026)					
21 12 7 13 9 78 70 70 78 70 70 17 2 25 11 21 5 20 42 4	15 14 16	13 14 15 16	BLIND FAITH Atlantic SD 33-304 A/B ISAAC HAYES Hot Buttered Soul Enterprise ENS 1001 ROLLING STONES Through the Past Darkly (Big Hits, Vol. 2) London NPS 3 THE BAND Capitol STAO 132 SOUNDTRACK Easy Rider Dunhill DSX 50063 (Tapes Reprise 8 RM 2026)					
12 7 13 9 78 70 70 17 2 25 11 17 2 5 20 42 4	14 16	14 15 16	Hot Buttered Soul Enterprise ENS 1001 ROLLING STONES Through the Past Darkly (Big Hits, Vol. 2) London NPS 3 THE BAND Capitol STAO 132 SOUNDTRACK Easy Rider Dunhill DSX 50063 (Tapes Reprise 8 RM 2026)					
7 13 9 78 70 17 2 5 11 21 5 20 42	16	15 16	ROLLING STONES Through the Past Darkly (Big Hits, Vol. 2) London NPS 3 THE BAND Capitol STAO 132 SOUNDTRACK Easy Rider Dunhill DSX 50063 (Tapes Reprise 8 RM 2026)					٦
13 9 78 70 17 25 11 25 11 21 5 20 42		16	THE BAND Capitol STAO 132 SOUNDTRACK Easy Rider Dunhill DSX 50063 (Tapes Reprise 8 RM 2026)					
9 78 70 17 2 25 11 21 5 20 42 4	13		Easy Rider Dunhill DSX 50063 (Tapes Reprise 8 RM 2026)					
78 70 17 25 11 21 5 20 42 4		17						
70 17 2 25 11 21 5 20 42 4	18		A GROUP CALLED SMITH Dunhill DS 50056					
17 2 25 11 21 5 20 42 4	17	18	ARLO GUTHRIE Alice's Restaurant Reprise RS 6267					
2 25 11 21 5 20 42 4	20	Í 9	ORIGINAL CAST Hair RCA Victor LOC 1150 (M); LSO 1150 (5)		NA			1
25 11 21 5 20 42 4	23	20	SOUNDTRACK Midnight Cowboy United Artists UAS 5198		NA			
11 21 5 20 42 4	46	21	IFFEEDSON AIRPLANE		NA	NA		
21 5 20 42 4	19	22	TOM JONES This Is Parrot PAS 71028	a				۲
5 20 42 4	22	23	GLEN CAS 71028					۲
20 42	29	24	THREE DOG NIGHT Suitable for Framing Dunhill DS 50058					
42	26	25	CHARLEY PRIDE The Best of RCA Victor LSP 4223		NA	NA		
<b>~</b> ] <sup>4</sup>	21	26	BEST OF THE CREAM Atco SD 291	1				۲
	24	27	LED ZEPPELIN Atlantic SD 8216					۲
5	30	28	BOBBY SHERMAN Little Woman Metromedia MS 1014		NA		NA	
	32	29	DIONNE WARWICK Greatest Hits, Vol. 2 Scepter SPS 577					
4	31	30	ANDY WILLIAMS Get Together With Columbia CS 9922					
27		31	FIFTH DIMENSION Age of Aquarius Soul City SCS 92005					۲
5	37	32	LAURA NYRO New York Tendaberry Columbia KCS 9737					
6	37 33		DIANA ROSS & THE SUPREMES & THE TEMPTATIONS		NA			
2		33	Together				-	
8	33	33		NA	NA	NA	NA	

Billboard

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		•7	Artist and/or Selection featured on "The Music Scene" this week, ABC- TV Network. Those in black were featured on past programs.		TA PACK VAIL			lar LP	2
lar!	4.00					1	13	Dollar	
on Ch	sek	WEE		×	¥	TE	TO REEL	Million	
Weeks on Charl	Last Week	THIS		8-TRACK	4-TRACK	CASSETTE	REEL T	RIAA A	
×	La	F	ARTIST - Title - Label & Number	cò	4	0	R	2	
1	-	30	ELVIS PRESLEY From Memphis to Vegas/ From Vegas to Memphis RCA Victor LSP 6020	NA	NA	NA	NA		
18	36	37	JIMI HENDRIX EXPERIENCE Smash Hits Reprise MS 2025					۲	
31	27	38	BOB DYLAN Nashville Skyline Columbia KCS 9825					۲	-2
8	25	39	JETHRO TULL Stand Up Reprise RS 6360						
13	34	40	LETTERMEN Hurt Sc Bad Capitol ST 2690						
6	60	1	SOUNDTRACK Paint Your Wagon Paramount PMS 1001		NA				
32	49	42	SLY & THE FAMILY STONE Stand Epic BN 26456						
8	40	43	STEVIE WONDER My Cherie Amour Tamia TS 296	N/		NA			
19	45	44	BEST OF THE BEE GEES Atco SD 33-292					۲	•]
9	41	45	JERRY BUTLER Ice on Ice Mercury SR 61234						•
43	35	46	SOUNDTRACK Romeo & Juliet Capitol ST 2993					۲	
13	50	47	JAMES BROWN It's a Mother King 1063						2
8	52	48	KENNY ROGERS & THE FIRST EDITION Ruby, Don't Take Your Love to Town Reprise RS 6352						
6	38	49	VANILLA FUDGE Rock 'n' Roll						
2	159	50	Arco SD 33-303 HERB ALPERT & THE TIJUANA BRASS The Brass Are Coming A&M SP 4228	NA	NA	NA	NA		- 3
14	44	51	TEN YEARS AFTER Sssssh Deram DES 18029	T			1	-	
17	42	52	DOORS Soft Parade Elektra EKS 75005					۲	
77	58	53	JOHNNY CASH At Folsom Prison Columbia CS 9639					۲	
18	54	54	OLIVER Good Morning Starshine Crewe CR 1333		NA				
6	61	-	ARLO GUTHRIE Runnin' Down the Road Reprise RS 6346						
11	56	56	JOHN MAYALL Turning Point Polydor 4004						
13	57	57	TAMMY WYNETTE Tammy's Greatest Hits Epic BN 26486			NA			
43	51	58	CREEDENCE CLEARWATER REVIVAL Bayou Country						
13	53	59	Fantasy 8387		+		-		114
	_		LEE MICHAELS A&M SP 4199						1
29 38	62 65	60 61	CHICAGO TRANSIT AUTHORITY Columbia GP 8 TOM JONES	_	NA	NA			2
11	67	62	Live Parrot PAS 71014 JOHNNY MATHIS Love Theme From	-					5
25	47	63	Romeo & Juliet Columbia CS 9909		NA	NA	-	-	
11	59	64	Columbia CS 9753	-	NA		NA	_	
26	63	65	Columbia CS 9911 WHO	-	NA		NA		93
12	43	66	Tommy Decca DXSW 7205 DONOVAN Barabaia gal	-	+	+	+-		
7	64	67	Barabajagal Epic BN 26481 O. C. SMITH At Home	-	NA	+		+	••
15	69	68	Columbia CS 9908	-	NA	-		+	
			Love Is Blue Cadet LPS 829						
6	55	69	JACK BRUCE Songs for a Tailor Atco SD 33-306		NA			F	
17	72	70	SMOKEY ROBINSON & THE MIRACLES Time Out for					T	
1			Tamla TS 295		-		1		

FOR WEEK ENDING NOVEMBER 29, 1969

	-				-	1		
			Awarded RIAA seal for sales of 1 Million dol-	TAPE PACKAGES AVAILABLE				ar LP
Weeks on Chart	ast Week	WEEK	lars at manufacturer's level. RIAA seal audit available and optional to all manufacturers.	ACK	ACK	CASSETTE	L TO REEL	RIAA Million Dollar LP
Week	Last	THIS	ARTIST Title Label & Number	8-TRACK	4-TRACK	CASS	REEL	RIAA
13	68	71	FRANK SINATRA A Man Alone Reprise FS 1030					
31	70	72	HENRY MANCINI & HIS ORK A Warm Shade of Ivory RCA Victor LSP 4140 (5)					۲
1	T	13	THREE DOG NIGHT Was Captured Live at the Forum Dunhill DS 50068					
28	76	74	HERBIE MANN Memphis Underground Atlantic SD 1522					
41	71	75	DONOVAN Greatest Hits Epic BXN 26439					۲
7	78	76	SOUNDTRACK Alice's Restaurant United Artists UAS 5195		NA	NA		
23	80	77	THE SENSATIONAL CHARLEY PRIDE RCA Victor LSP 4153					
20	77	78	ARETHA FRANKLIN Aretha's Gold Atlantic SD 8227					
12	79	75	ARCHIES Everything's Archies Calendar KES 103		NA			
45	82	80	THREE DOG NIGHT Dunhill DS 50048					(3)
6	84	81	GLADYS KNIGHT & THE PIPS Nitty Gritty Soul 713		NA			
31	85	82	JOHNNY CASH Greatest Hits Columbia CS 9478			NA		۲
3	121	13	SOUNDTRACK Helio, Dolly 20th Century-Fox DTCS 5103					
73	73	84	SOUNDTRACK 2001: A Space Odyssey MGM S1E ST 13				NA	(3)
7	83	85	SONNY JAMES The Astrodome Presents Capitol ST 320				NA	
15	86	86	SPOOKY TOOTH Spooky Two A&M SP 4194					
5	128	1	JACKIE DeSHANNON Put a Little Love in Your Heart Imperial LS 12442					
11	74	88	JUDY COLLINS Recollections Elektra EKS 74055					
27	89	89	MOODY BLUES On the Threshold of a Dream Deram DES 18025	-				
9	91	90	DEAN MARTIN I Take a Lot of Pride in What   Am Reprise RS 6338					
9	92	91	GUESS WHO Canned Wheat Packed By RCA Victor LSP 4157		NA	NA	NA	
5	94	92	MANTOVANI World of London PS 565					
16	93	93	DIONNE WARWICK Greatest Motion Picture Hits					
42	106	94	Scepter SPS 575 CREEDENCE CLEARWATER REVIVAL Fantasy 8382					-
8	115	95	FERRANTE & TEICHER 10th Anniversary Golden Piano United Artists UAS 70	NA	NA	NA		
50	97	96	BEATLES Apple SWB0 101					۲
25	100	97	B. B. KING Alive and Well BluesWay BLS 6031				NA	
10	81	98	MAMAS & PAPAS 16 of Their Greatest Hits Dunhill DS 50064					
68	66	99	TOM JONES Fever Zone Parrot PAS 71019					۲
7	99	100	BILL COSBY UNI 73066		NA			
14	101	101	JAMES BROWN Popcorn King KSD 1055	NA	NA	NA	NA	
5	107	102	HENRY MANCINI & HIS ORK Six Hours Past Sunset RCA Victor LSP 4239		NA	NA		
5	108	103	MONKEES Present Colgems COS 117		NA	NA	NA	
13 5	104	104	BARBRA STREISAND What About Today Columbia CS 9816		NA			
6	105	105	BUTTERFIELD BLUES BAND Keep on Moving					

DB

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#### CONTINUED FROM PAGE 94

						TAPE PACKAGES AVAILABLE			
	Weeks on Chart	Last Week	THIS WEEK	ARTIST — Title — Label & Number	8-TRACK	4-TRACK	CASSETTE	REEL TO REEL	RIAA Million Dollar
.,	7	99	106	MERLE HAGGARD A Portrait of Capitol ST 319		1		NA	
	25	111	107	ELVIS PRESLEY From Elvis in Memphis RCA Victor LSP 4155		NA			
	62	95	108	SOUNDTRACK Funny Girl Columbia BOS 3220 (S)					(
	49	87	109	SOUNDTRACK Oliver Colgerns COSD 5501					۲
	13	90	110	BILL COSBY Best of Warner BrosSeven Arts WS 1789					
•]	91	118	111	BEATLES Sgt. Pepper's Lonely Hearts Club Band Capitol ST. 2633					۲
5	38	103	112	TEMPTATIONS Cloud Nine Gordy GLPS 939					
	13	110	113	LESLIE WEST Mountain Windfall 4500				NA	
	9	113	114	MOTHERLODE When   Die Buddah BDS 5046					
	22	88	115	JOSE FELICIANO Feliciano/10 to 23 RCA Victor LSP 4185		NA			
	9	75	116	ASSOCIATION Warner BrosSeven Arts WS 1800					
	5	117	117	TURTLES Turtle Soup White Whale WW 7124					
	22	109	118	HERB ALPERT & THE TIJUANA BRASS Warm A&M SP 4190					
	4	175		NANCY WILSON Hurt So Bad Capitol ST 353			NA		
	8	96	120	ROD MCKUEN At Carnegie Hall Warner BrosSeven Arts WS 1794					
	4	122	121	B. J. THOMAS Greatest Hits Scepter SPS 578					
5	4	123	122	BUCK OWENS Tail Dark Stranger Capitol ST 212					
	48	125	123	ASSOCIATION Greatest Hits Warner Bros,-Seven Arts W\$ 1767					(8)
	2	188	124	STEPPENWOLF Monster Dunhill DS 50066					
	18	112	125	TV SOUNDTRACK Dark Shadows Philips PHS 600-314				NA	
	2	186	126	ANITA KERR/ROD MCKUEN/ SAN SEBASTIAN STRINGS For Lovers					
	44	149	127	Warner BrosSeven Arts WS 1795 PETER, PAUL & MARY Album 1700 Warner-BrosSeven Arts WS 1700	T				۲
	2	143	128	KINKS Arthur (Or the Decline and Fall of the British Empire)			NA		
5	62	134	129	Reprise RS 6366 BEATLES Magical Mystery Tour Capitol ST 2835					۲
	13	131	130	NILSSON Harry RCA Victor LSP 4197		NA	NA	NA	
	7	133	131	ED AMES The Best of RCA Victor LSP 4184		NA	NA	NA	
Ŋ	27	114	132	JOE COCKER With a Little Help From My Friends A&M SP 4182					
	5	116	133	EDDY ARNOLD Warmth of Eddy RCA Victor LSP 4231	-	NA	NA	NA	
	16	102	134	SERGIO MENDES & BRASIL '66 Crystal Illusions A&M SP 4197					_

		2	Artist and/or Selection featured on "The Music Scene" this week, ABC- TV Network. Those in black were featured on past programs.		PACKAGES			
Weeks on Chart	Last Week	THIS WEEK	ARTIST — Title — Label & Number	8-TRACK	4-TRACK	CASSETTE	REEL TO REEL	RIAA Million Dollar
4	140	135	DONOVAN Best of Hickory LPS 149				NA	
10	120	136	JOHNNY CASH Golden Hits, Vol. 1 Sun 100		NA			
33	127	137	GLEN CAMPBELL Galveston Capitol ST 210		-			
8	144	138	<b>TAJ MAHAL</b> Giant Step Columbia GP 18		NA	A NA	NA	
42	139	139	IRON BUTTERFLY Ball Atco SD 33-280		-			(3
12	136	140	JOHN MAYALL Looking Back London PS 562					
12	129	141	SAVOY BROWN One Step Farther Parrot PAS 71029					
15	119	142	SPIRIT Clear Spirit Ode Z12-44016			NA		-
5	172		JAMES GANG Yer Album BluesWay BLS 6034		NA	NI C	NA	-
5	160	THE REAL	SPANKY & OUR GANG Greatest Hit(s) Mercury SRS 61227	NA		NA	NA	
44	124	145	TOM JONES Help Yourself Parrot PAS 71025					
7 23	132 154	146	BREAD Elektra EKS 74044 BURT BACHARACH					
8	147	148	Make It Easy on Yourself A&M SP 4188 BROOKLYN BRIDGE	-	NA		NA	
10	164	149	The Second Buddah BDS 5042 CROW MUSIC		NA		NA	1
106	142	150	Amaret ST 5002 WALTER CARLOS/BENJAMIN		NA	_	-	(
			FOLKMAN Trans-Electronic Music Productions, Inc., Presents Switched-On Bach Columbia MS 7194					
3	152	151	GORDON LIGHTFOOT Sunday Concert United Artists UAS 6714					
21	130	152	JEFF BECK Beck-Ola Epic BN 26478					
24	153	153	JOHNNY RIVERS A Touch of Gold Imperial LP 12427					
41	177	154	GRASS ROOTS Golden Grass Dunhill DS 50047					
124	162	155	ANITA KERR/ROD MCKUEN/ SAN SEBASTIAN STRINGS The Sea Warner BrosSeven Arts WB 1670					۲
10	138	156	VARIOUS ARTISTS Fathers & Sons Cadet LPS 127		NA			
6	141	157	TOMMY JAMES & THE SHONDELLS Cellophane Symphony Roulette RS 42030		NA			
5	169	158	BERT KAEMPFERT Traces of Love Decca DL 75:40					
3	170	159	LAWRENCE WELK Jean Ranwood R 8060					
12	155	160	RAMSEY LEWIS TRIO Another Voyage Cader LPS 827		NA			
3	165	161	FAT MATRESS Atco SD 33-309					
23	150	162	STEVE MILLER BAND Brave New World Capitol SKAO 184	1				
 27	176	163	YOUNGBLOODS Elephant Mountain RCA Victor LSP 4150				NA	
9	120	164	ELECTRIC INDIAN Keem-O-Sabe United Artists UAS 6728		NA		NA	
2	167	165	JOHN DAVIDSON My Cherie Amour Columbia CS 9859		NA	NA		
10	158	166	PERCY FAITH & HIS ORK & CHORUS Love Theme From Romeo & Juliet		NA			t i fan trick i fa

				TAPE PACKAGES AVAILABLE				lar LP
Weeks on Chart	Last Week	THIS WEEK	ARTIST — Title — Label & Number	8-TRACK	4-TRACK	CASSETTE	REEL TO REEL	RIAA Million Dollar
33	151	167	VIKKI CARR For Once in My Life				12	
66	145	168	Liberty LST 7604 BIG BROTHER & THE HOLDING COMPANY					
14	157	169	Cheap Thrills Columbia KCS 9700 CHARLEY PRIDE In Person					
2	195	10	RCA Victor LSP 4094 FERRANTE & TEICHER Midnight Cowboy United Artists UAS 6725				NA	
4	171	171	SONS Capitol SKA0 323		NA		NA	-
1	-	112	DELFONICS Super Hits Philly Groove PG 1152		NA			
1	-	113	DIANA ROSS & THE SUPREMES Cream of the Crop Motown MS 694	NA	NA	NA		
1			STEVE MILLER BAND Your Saving Grace Capitol SKAO 331	NA		NA		
1	ī	115	JOHNNY CASH & THE TENNESSEE TWO Get Rhythm Sun 105		NA			
4	166	176	PAUL REVERE & THE RAIDERS Featuring Mark Lindsay Two All Time Great Selling LP's		NA	NA	NA	
2	185	177	Columbia GP 12 HERBIE MANN Live at Whiskey a Go Go Atlantic SD 1536		NA			
24	181	178	JONI MITCHELL Clouds Reprise RS 6341					
4	179	179	MICHAEL PARKS Closing the Gap MGM SE 4646		NA		ŇĂ	
2	187	180	IKE & TINA TURNER The Hunter Blue Thumb BTS 11		NA			
5	191	181	SOUL CHILDREN Stax STS 2018	NA	NA	NA	NA	
23	178	182	PETER, PAUL & MARY Peter, Paul & Mommy Warner BrosSeven Aris WS 1785					
29	193	183	DICK HYMAN Moog: The Electric Eclectics of Command 938					
2	192	184	QUINCY JONES Walking in Space A&M SP 3023	NA	NA	NA	NA	
10	183	185	DICK HYMAN Age of Electronicus Command 946					
2	190	186	MYSTIC MOODS ORCHESTRA Love Tokens Philips PHS 600-321		NA			
2	198	187	TONY JOE WHITE Continued Monument SLP 18133					
12	148	188	NEIL YOUNG & CRAZY HORSE Everybody Knows This Is Nowhere			NA		
1	-	189	Reprise RS 6349 FRANK ZAPPA Hot Rats	NA	NA		NA	
6	173	190	Bizarre RS 6356 FRIENDS OF DISTINCTION Highly Distinct		NA			
1	-	191	RCA Victor LSP 4212 THE FROST Rock & Roll Music		NA		NA	-
1	-	192	Vanguard VSD 6541 JOE SIMON Better Than Ever Sound Stage 7 SSS 15008		NA			
3	-	193	WILD MAN STEVE My Man, My Man Raw 7000			-		
2	194	194	DOLLY PARTON My Blue Ridge Mountain Boy RCA Victor LSP 4188		NA	NA	NA	
1	-	195	MAXINE BROWN We'll Cry Together Commonwealth United CU 6001		NA			
1	-	196	MONGO SANTAMARIA Workin' on a Groovy Thing Columbia CS 9937		NA			
1	-	197	SOULFUL STRINGS Spring Fever Cadet LPS 834		NA			-
29	-	198	BAND Music From Big Pink Capitol SKAO 2955		Ĩ			
3	-	199	AREA CODE 615 Polydor 24-4002	NA		NA		-
1	-	200	BURT BACHARACH/SOUNDTRACK Butch Cassidy & the Sundance Kid A&M SP 4227					-

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Compiled from National Retail Stores by the Music Popularity Chart Department and the Record Market Research Department of Billboard.

# The Fabulous Fruitgum Co. Mystery

Rumor has it that a fatal tragedy struck the 1910 Fruitgum Co. Six or eight frantic Fruitgum fans have uncovered clues which point to the possibility that the Fruitgum Co. was involved in a brutal mob fight which ended in their death.

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## **Classical Sets Unveil New Four-Track Concept**

NEW YORK — The full-dimensional qualities of quad-rasonic sound—a new concept of recording done on four tracks, was demonstrated here Nov. 20 when a new series of records by the American Wind Symphony of Pittsburgh, was introduced to music critics and members of the press, at the St. Moritz Hotel here.

The demonstration included the "Pittsburgh Overture," by Polish composer Krzysztof Penderecki, "Armageddon," by Henk Dadings of Holland, and "Concerto for Percussion," by Japa-nese composer Toshiro Mayuzumi, all of which appear on the actual recording.

Although the actual consumer LP will be released in regular

## **Heath Dies** In England

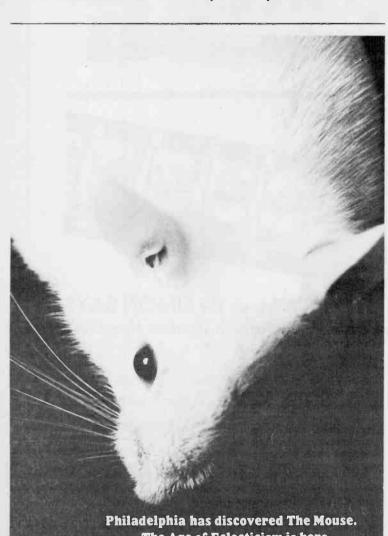
VIRGINIA WATER, England-Ted Heath, London Records artist and one of the nation's best-known orchestra leaders, died here in a hospital Tuesday (18). He was 69. The trombonist organized his first band in 1944 for the British Broadcasting Corp. The band, which he held together until this year, was very popular 1945-55. He toured in the U.S. in 1956, 1957, and in 1958. His autobiography, "Listen to My Music," was published in 1958. He had been ill for some time before his death.

stereophonic sound, Nathan Kroll, producer of the record explained that the four-track demonstration tape was done in an effort to spotlight the full potential of quadrasonic recordings, and to introduce to the audience the dramatic impact of the new sound created by the American Wind Symphony, and the beauty of the specially commissioned pieces by Bad-ings, Penderecki and Mayuzumi. Kroll disclosed that his com-

pany was seriously looking into the possibilities of releasing quadrasonic sound tapes on 8track and probably on cassette, to the consumer market in the future. He feels that with the availability of quadrasonic playback equipment on the commercial market, the dramatic new concept should find a ready mar-ket. He also stated that re-search into the possibility of re-leasing quadrasonic disk record-

ings is currently underway. The American Wind Symphony was founded by Robert Austin Boudreau in 1957. Its instrumentation is made up of three components, the normal percussion section of the symphony orchestra, plus symphony orchestra brass and woodwind sections, each of double size. The stage for the group's

live concerts are two specially designed barges. The concert halls are the waterways of the world. The group's patron is Point Park College of Pittsburgh which is also sponsoring the series of records the symphony plans to produce.



The Age of Eclecticism is here.

Keep listening to this page ...

Late News Curb Revamps **MGM** Operation

• Continued from page 3



CURB

Curb plans to reactivate such acts as Roy Orbison, while placing contemporary music scorers and artists in MGM film projects. "I believe that with the existing product in the catalog, if it is repackaged properly, if the proper artists on the label are recorded by the right pro-ducers and the inactive artists are cut from the roster, MGM Records can be put in a substan-tial profit situation," Curb said.

#### **MGM** Tape

The company will establish the MGM Tape Corp. to manufacture its own tapes once its contract with Ampex expires. Curb plans to repackage themes from MGM films like "Dr. Zhivago" and "Gone With the Wind.'

Through Transcon's racks, MGM plans to sell off stock which has been gathering dust in its warehouse and company-owned branches, Curb said. Indications are that these Metro branches, in light of Transcon's new position as a marketer of MGM goods will be closed. The Verve, Folkways, Heri-tage and Stormy Forest lines will be retained

be retained.

In relating the music operation to films, Curb will sign a "top act" to score "The Zabrashi Point" slated for release in February.

Of all the young musicians in Los Angeles, none has matched the swiftness with which Curb has ascended the ladder of record industry success. A millionaire at 23, he was given the responsibility by Bob Lifton, Transcontinental Investing Corp's. president to get the company into the creative side of the music business two years ago. Curb therein signed up a number of top production companies.

His meeting several years ago with James Aubrey, the new corporate president, has resulted in his being called upon to turn MGM records around.

#### Tape Surge: Bennett

• Continued from page 18

tapes have covered a widening gamut of topics from big bands to country to jazz and are designed for the mobile listener.

The stereo tape division was among the first exponents of specially prepared music for the cartridge listener utilizing its vast backlog of recorded material, only pairing the songs in a fashion unavailable on albums.

# **Executive Turntable**

#### • Continued from page 4

Pliner is now field director, sales and service, Bally Manufacturing Corp. and its subsidiary Midway Manufacturing. Plainer has been in the amusement games business since 1935 and lately associated with Active Amusement and Williams Electronics. Shelby F. Young named president of Allied Radio Corp., Chicago, succeeding William E. Cowan, who will become director of LTV Ling Altec, Inc. ... Keith Gordon, formerly with Zingery, Phillips and Craigle Advertising, has joined Waldie and Briggs, Inc., as a copywriter. ... Robert E. Lynch has been appointed to the post of marketing vice president for 20th Century Music.

Bill Cassady has left Warner Bros. as national promotion director. He held the job one year and had been the label's Chicago promotion man prior to moving to Burbank. ... Stan Silverberg joins Capitol as contract negotiator, with Allen Mostow named license negotiator. . . Ray Hopper promoted at Capitol to Detroit district sales manager, replacing Tom Takayoshi, newly named director of independent labels in Capitol's promotion department. John Vana replaces Hopper as Atlanta's special accounts manager. . . Merlin Littlefield named Capitol's Southwest division promotion manager.

### **Roulette Into Films**

#### • Continued from page 1

thaniel Lande, head of Inter-directions, calling for a new musical movie titled "A Road Through a Strawberry Field." Levy said this was just the first of several movies.

Tommy James, lead singer of Tommy James and the Shondells, will write the score of the new movie. Five of the songs in the movie have already been written. James and his group will sing in the movie along with several other artists not yet signed.

not yet signed. This is not Levy's first ven-ture into films; several years ago in the early days of rock 'n' roll, he was involved in a movie called "Rock, Rock, Rock" that featured Tuesday Weld, LaVern Baker, Chuck Berry, Frankie Lymon, and Alan Freed's Rock 'n' Roll Band. Lande just finished produce

Lande just finished producing and directing a two-hour world premiere movie for NBC-TV called "Don't Push, I'll Charge When I'm Ready" starring Caesar Romero, Soupy Sales, Dwayne Hickman and others. He is a creative projects consultant with Time-Life. He has been associated with Universal Pictures during the past year on a non-exclusive basis. He has produced more than 25 TV documentaries for Time-Life. His films have won awards at Venice, Cannes, Chicago, and New York film festivals.

Shooting on the new movie starts April 1. Lande said it would be finished about Sep-tember, 1970.

Roulette Records will release the soundtrack of the film and all others to be produced under the agreement. The Shondells will also have a single from the film

The Lande contract is considered to be a major move into the film business by Roulette Records. "It's my answer to all of the movie firms who've been buying record companies," Levy said.

#### 

#### DISTRIB DEAL FOR TRANSCON

NEW YORK—The Metro-Goldwyn-Mayer deal with Transcontinental Investing Corp. whereby TIC's wholly owned subsidiary, Transcontinental Record Corp., will manufacture and distribute MGM recordings is for a five-year period. The contract is firm for two years and will be continued beyond that period provided TRC's sales during the second year of the contract will equal 60 percent of sales MGM gained on its own during 1969.

The remaining life of the contract will continue on a basis of escalating sales plateaus.

According to an earlier press statement issued by TIC board chairman and chief executive officer, MGM Records grossed \$40 million during 1969. In that statement, Bob Lifton said that if his company were to deliver half that gross, Metro would still enjoy a greater share of profits than it did during the past year.

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# In Memoriam

## To Those Who Gave Their Lives

ULTRA VIOLIN VLADIMAR VIOLIN SEYMOUR STRADIVARIOUS FATS & FREDDIE FIDDLE VIVIAN VIOLIN CHITTY CHITTY CELLO CHUCKIE CELLO



7:15

truman trumpet windy trombone fruit flute funky fender guido guitar acapulco drums tiny organ **Playing RUSSIAN** 

# Cy Coleman



10:30

GILDA GIRLSINGER VERONICA VOCALIST PILOS PIANO MIDNIGHT ENGINEER A.A. PRODUCER JACK DANIELS ORCHESTRA EMILE COPYIST



7:30



8:00

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9:10

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