We thank Sol Taishoff for his 50 years of outstanding service in broadcasting.
OUR PRIDE.
YOUR JOY.
Our pride is a family of 25 specially-selected, all-color theatrical motion pictures—
MGM FAMILY FAIR.
Your joy is offering the widest variety of television entertainment that every member of the family will enjoy, any time of the day or night.

MGM FAMILY FAIR highlights scores of MGM's best-known, best-loved stars as some of the most famous characters ever captured on film.
Plus—23 Academy Awards and nominations.
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MGM TELEVISION
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The MkII Digital Video Effects (DVE) is a second generation digital video manipulation system providing an almost endless variety of live and post production effects, many previously available only from separate digital systems or through costly optical techniques.

The MkII DVE was designed for the highest picture quality both in terms of video performance and subjective factors such as smoothness of motion. Among its standard effects are: continuous picture zoom from zero size to infinite expansion, rate control picture positioning, variable aspect ratio, picture slide and split patterns, programmable multi-freeze and montage effects, programmable picture flips, picture decay modes, luminance/chrominance resolution control and Video Mosaic.

What's more, every MkII DVE has several unique standard features: a complete E-MEM effects memory system, strobe title effects with decay modes, digital noise reduction and ACTION-TRAK*, a motion freeze effect.

Options to the system consist of extra input channels (up to four total) and control panel mounting alternatives.

The MkII DVE system, consisting of the NEC DVP-16(26) Digital Video Processor and Grass Valley Group MkII Control System, is available in both NTSC and PAL models.

*ACTIONTRAK is a trademark of CBS, Inc.
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**WINDING UP**

**The First 50 Years of Broadcasting**

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In 1873, Charles Phelps Taft purchased a daily newspaper, the Spirit Of The Times, and thus began a long, proud history of looking ahead.

Today, Taft presents the spirit of the times all around the world.

Our Broadcast Group communicates information and entertainment with a strong local identity to millions via seven television and twelve radio stations.

Our Amusement Park Group provides families with affordable, close-to-home fun at any of our five theme parks.

Our Entertainment Group provides worldwide audiences with the finest quality programming created, produced, distributed and licensed through a combination of specialized talents.

And to continue a history of looking ahead, our cable and satellite resources signal a vast commitment to utilize advanced communications technologies that will result in an even greater age of mass audience information and entertainment.

Among the first in the industry to do so, Taft has installed satellite earth stations at all of its television stations.
After Shiben

Who'll be next chief of FCC's Broadcast Bureau to replace Richard J. Shiben, who dropped word Friday of intention to look for better-paying job outside? Insiders say Chairman Mark S. Fowler's choice will be Lawrence E. Harris, 45, who now has lucrative private law practice in common carrier field. Among his clients is MCI Communications, which he represents in antitrust suit against AT&T. Harris is graduate of Columbia University and Georgetown University Law School. Before opening own practice he was MCI vice president, tariffs and common carrier relations. Earlier he was in Navy, worked for Army Map Service, NASA and Texas Instruments. Fowler is expected to propose Harris to fellow commissioners.

Shiben, 44, has been Broadcast Bureau chief for nearly two years of his 20-year tenure at FCC. He was made chief by Chairman Charles Ferris after intramural turmoil resulted in resignations in disagreement with Ferris drive to alter radio and TV allocations.

Royalty bill support

Representative George Danielson (D-Calif.) is said to have votes for subcommittee passage of performer royalty bill (H.R. 1805) scheduled for mark-up on Thursday (Oct. 15). ABC Affiliates' Government Relations Committee has sent urgent message to radio affiliates stressing need for stepped-up lobbying against bill. National Association of Broadcasters vice president, congressional liaison, James Popham, said "situation is not quite that bad," but many in Washington say there's more inclination to pass performer royalty measure this year in subcommittee than ever before. Danielson himself declined to say whether he has votes.

Situation on cable copyright bills, also headed for mark-up this week, is "much more fluid," according to lobbyists working that field.

Lean rations

Public broadcasters, already tightening belts to accommodate cuts in federal funding to Corporation for Public Broadcasting, will have to take up more notches if Office of Management and Budget has its say. OMB Director David Stockman notified CPB that OMB is requesting even more cuts. New OMB plan calls for budgeting CPB at $116.5 million for 1983, $93.5 million for 1984 and $85 million for 1985. CPB's 1982 appropriation was $172 million.

At OMB's request, Congress has already cut back CPB's 1983 appropriation from $172 million to $137 million. New public broadcasting legislation authorizes CPB to receive $130 million for each of fiscal years 1984 through 1986 (BROADCASTING, Aug. 3).

Capitol's own station?

Will House of Representatives get low-power TV frequency it wants to broadcast proceedings to Washington area? Representative Charles Rose (D-N.C.), who chairs Advisory Committee on Broadcasting, has officially made request at FCC. He first posed idea to commissioners at House Telecommunications Subcommittee hearing (BROADCASTING, July 27). FCC general counsel's office is exploring legal implications in licensing government entity while other offices evaluate technical options.

 Being considered are LPTV as well as instructional TV fixed service frequencies. Latter would require purchase of down-converters, at cost of $2,000 to $3,000 each, by those who would receive signal. White House, government agencies and lobbyists are among those clamoring to receive House broadcasts, now aired on Cable Satellite Public Affairs Network, but not available in unwired District of Columbia.

Getting together

Other than exhibit of J. Walter Thompson, advertising industry made little showing at Cable Software Symposium in New Orleans last week, but advertising and cable industries will meet face-to-face at two-day meeting next February sponsored by Cabletelevision Advertising Bureau. First day of meeting, slated for New York Waldorf-Astoria, will introduce advertising executives to cable's ad-supported satellite networks. Second day will teach cable operators how to sell time.

Line forms at CBS News

It now appears certain that Bill Leonard, whose contract as president of CBS News was extended one year beyond his normal retirement date, will leave by next May, when extension runs out. Successor is expected to be announced well before Leonard's departure, to allow for on-job break-in.

Front runners in speculation for job include Roger Colloff, vice president and director of public affairs broadcasts; Ed Fouchy, vice president and director of news; Ed Joyce, former newsmen, now vice president and general manager of CBS-owned WCBS-TV New York; Gene Mater, former newspaper and Radio Free Europe newsmen and editor, now CBS/ Broadcast Group senior vice president for policy, and Van Gordon Sauter, former newsmen now president of CBS Sports.

Bang-up fourth

Spot television in fourth quarter is running ahead of projections made by national representatives, and is expected to be 16-18% above 1980 levels. Reps say that independent stations are faring better than affiliates in general, reflecting increased business from toy industry; which had cut back on TV advertising in 1980 fourth quarter, and greater agency acceptance of independent stations.

News vs. news

"I would be real surprised if we were not the hit of the show," said Lloyd Werner, senior vice president, sales and affiliate relations, Group W Satellite Entertainment, referring to Cable Software Symposium in New Orleans last week. He claimed verbal commitments from several MSO's to carry one or both of ABC/Group W's two incipient news channels. Part of new services' attraction, he said, is early-signing bonus Group W is offering -- 30 cents per subscriber per service.

Turner Broadcasting System, producer of Cable News Network and new CNN II battling ABC/Group W for cable affiliates, professes to be unperturbed. Every cable system under 15,000 subscribers taking both ABC/Group W services, notes TBS's Terry McGuirk, would have to use entire bonus to buy earth station to pick up Group W programs off Westar IV.

No time for party

Among events canceled last Tuesday in wake of Sadat assassination was VIP preview of new ABC News Washington headquarters at 1717 DeSales Street, N.W., with ABC Inc. Chairman Leonard Goldenson and President Elton Rule as principal hosts. With all news hands on Sadat coverage under direction of Roone Arledge, president of ABC News, decision was reached before noon to scrub that night's reception. About 130 guests, including cabinet members, key White House staffers, members of Congress and others had been invited.

ABC facility, representing overall cost of about $22 million, is across street from Washington's Mayflower hotel. Official dedication next month.
There is nothing wrong with America that faith, love of freedom, intelligence, and energy of her citizens cannot cure.

Dwight D. Eisenhower
Eight Is Enough
EIGHT IS ENOUGH is the perfect choice for syndication success. Of the upcoming shows currently being offered in syndication for 1982 and beyond, EIGHT IS ENOUGH is the only program to finish in the top four in reaching women 18-49, teens and kids. So get the Bradfords on your side and prove that EIGHT IS ENOUGH can be your shining hour.

LORIMAR

Los Angeles □ New York □ Chicago □ Atlanta □ Dallas
Is this a mountain or a molehill?

That depends on how you see it.

Take, for instance, the mountains of detail that surround the broadcast business. Avails, logs, sales reports, even accounts receivable and payable. We can turn them into molehills.

We're Station Business Systems. And a giant stands behind us—the Control Data Corporation. Our systems are designed by broadcasters to give you professional service and the most advanced computer hardware, software and training available.

The only mountain you're going to make is one of profits.

For more information, call Bill O'Toole, Vice President of Sales, at 800-243-5300, or 203-622-2400.
Here's an offer that's short and to the point.

Diff'rent Strokes/'84

Diff'rent Strokes a TANDEM production distributed by PLOTS films
1901 Avenue of the Stars, Suite 666, Los Angeles, California 90067 (213) 553-3600 TWX: TANDEM • TAT • LSA
This week


Oct. 13-16 — Southern Educational Communications Association fall planning conference. Bahama hotel, Fort Lauderdale, Fla.


Oct. 14-18 — Women in Communications 49th national professional conference. Speakers include David Hartman, ABC-TV's Good Morning America; Lee Thornton, CBS News correspondent; and Ellen Goodman, syndicated columnist. Stouffer's, Cincinnati.

Oct. 15 — Fund-raising dinner honoring Sol Tishkoff on 50th anniversary of Broadcast magazine, for benefit of Broadcast Pioneers Foundation and Broadcast Pioneers Library. Co-chairmen: Reid Chapman, president of Broadcast Pioneers, and Vince Wasielski, president, National Association of Broadcasters, Washington Hilton.


Oct. 15-17 — Connecticut Broadcasters Association annual meeting and fall convention. Hotel Sonesta, Hartford, Conn.


Oct. 16 — Colorado State University/Colorado Broadcasters Association 10th annual CSU Broadcast Day. Speaker: Timothy Worh (Go-Colo), chairman, House Telecommunications Subcommittee, Colorado State University.


Also in October


Oct. 21-22 — Ohio Association of Broadcasters fall convention. Columbus Hyatt Regency, Columbus, Ohio.


American National Enterprises, fast becoming the leading independent distributor of nationwide television, theatrical and non-theatrical entertainment, is proud to offer EAGLE 1.

Its impressive, star-studded lineup of breathtaking adventures, bursting with heroes and heavies, beautiful women and hard-hitting, two-fisted action is entertaining viewers around the country.

EAGLE 1 has already been sold in over 20 major television markets and is enjoying exciting success in countries around the world.

The opportunity is now! It's yours, seize it, then soar to a new height in entertainment.

Give Charles King a call at our international offices. You'll be glad you did. It's the best entertainment package for the money, anywhere in the world.
The AP Radio Wire helps you sell the banker, the baker, the candlestick maker. With the AP Radio Wire you’ve got the kind of programming the banker, the baker and the candlestick maker want to sponsor.

In fact, AP Radio Wire users get hundreds of fully scripted programs every week—programs in business, finance, sports, politics, entertainment, the outdoors, and much, much more. They’re all produced and sent on a regular schedule so you can strip program. And they’re highly saleable to participating sponsors at fixed position rates. For example, AP’s business, financial and Wall Street programming has strong appeal to bankers, brokers, finance companies and insurance agencies among many others.

On the other hand, AP features on lifestyle and home improvement are a natural for sponsorship by decorators, boutiques and home furnishings marketers, including candlestick makers.

So, from banker to candlestick maker, when you have the AP Radio Wire, you’ve got the programming your local sponsors want to buy.

That’s why AP’s almost 4,000 Broadcast mem-

Broadcast Services
pers come to think of the Radio Wire not as an expense, 
but as an almost unlimited source of profit potential.

Let us show you how the AP Radio Wire 
can make profit for you. We've got a short slide pre-
sentation that shows you how to do it; then we'll give 
you research materials and selling kits to help your 
staff sign up the banker, the baker and the candle-
stick maker.

Write or call: AP Broadcast Services, 50 Rock-
feller Plaza, New York, NY 10020, 212-621-1511. Or 
contact your nearest AP Broadcast Executive.


Nov. 9 — Region 2 conference on AM broadcasting begins. Tentatively set to run for six weeks. Rio de Janeiro.

Nov. 9-11 — Television Bureau of Advertising 27th annual meeting. Fontainebleau Hilton, Miami Beach.


Dec. 2-4 — Western Cable Show. Anaheim Convention Center, Anaheim, Calif.


Oct. 29-Nov. 1 — Missouri Broadcasters Association fall meeting. Hilton Plaza Inn, Kansas City, Mo.

Oct. 29-Nov. 1 — Information Film Producers of America national conference and Cindy awards banquet. Sheraton Universal hotel, Los Angeles.


Oct. 31-Nov. 3 — ABC radio affiliates board meeting. Lake Buena Vista Conference Center, Orlando, Fla.

November


Nov. 1-4 — Scientific Atlanta's seventh annual Educational Communications Symposium. Speakers include Representative Timothy Wirth (D-Colo.) and Ted Turner, Turner Broadcasting System, Hilton hotel, Atlanta.

Nov. 2-4 — Information Industry Association 13th annual conference. Speakers include FCC Commissioner Anne Jones, Copely Plaza hotel, Boston.

Nov. 3-6 — Pennsylvania Cable Television Association annual convention. Hershey Park Resort, whitewater, Pa. Information: (717) 234-2190.


Nov. 5-7 — National Translator Association annual low-power television and translator convention. Hilton Inn, Albuquerque, N.M. Information: NTA headquarters, 36 South State Street, Salt Lake City, Utah, 84111, (801) 237-2623.

Nov. 5-7 — Broadcast Education Association seminar on telecommunications policy and regulation. National Association of Broadcasters headquarters, Washington.


Nov. 7-10 — Association of National Advertisers annual meeting. Speakers include Lee Taccos, chairman of Chrysler Corp. Panellists include Hugh Downs, host of ABC-TV's "20/20;" Gene Jankowski, president, CBS/Broadcast Group; Gerald Levin, group vice presi-
September 22, 1981

Dear Sel,

Few people have the talent, or the opportunity, and are allowed the time to make such a major contribution to an industry.

Thanks.

Charles
BROADCASTING®

Broadcasting Publications Inc.
Sol Talahof, chairman.
Leonard C. Talahof, president.
Edwin H. James, vice president.
Irving C. Miller, secretary-treasurer.

The News Magazine of the Fifth Estate
INCORPORATING
TELEVISION
AND
CABLECASTING

Broadcasting-Telecasting Building
1735 DeSales Street, N.W. Washington 20036.
Phone: 202-536-1022.

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Mark K. Miller, senior news editor.
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BROADCASTING® CABLE YEARBOOK
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John Andre, sales manager—equipment and engineering (Washington).
Gene Edwards, Southern sales manager (Washington).
David Bettry, Eastern sales manager (New York).
Tim Thometz, Western sales manager (Hollywood).
Charles Mohr, account manager (New York).
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Doris Kelly, secretary.

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Christopher McGill, assistant circulation manager.
Patricia Waldron, Sandra Jenkins.
Vanita Subbaram, Debra De Zarn.

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BUREAUS
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Phone: 212-599-2830.
Rufus Creater, chief correspondent—bureau chief.
Jay Rubin, senior correspondent—bureau chief.
Rocco Famiglietti, senior editor.
Anthony Herrling, assistant editor.
Karen Perham, staff writer.
Marie Leonard, Mona Gartner, advertising assistants.

Hollywood: 1680 North Vine Street, 90028.
Phone: 213-493-3148.
Richard Mahler, correspondent.
Tim Thometz, Western sales manager.
Sandra Klauser, editorial—advertising assistant.

Errata

House Appropriations Committee didn’t set Corporation for Public Broadcasting’s appropriation for 1984 at $130 million as reported in “In Brief,” Oct. 5. Committee set appropriation at $110 million, $20 million less than authorized by law. Committee also set appropriation for National Telecommunications and Information Administration at $16 million for 1982, $4 million less than authorized by law.

Sidney Pike, president of Turner Program Sales, Atlanta, was former station manager of Turner’s wcnv-tn Charlotte, N.C., as reported in “Fates & Fortunes,” Oct. 5.

December

Dec. 2-4—Western Cable Show; Anaheim Convention Center, Anaheim, Calif.
Dec. 8-9—Arbitron Radio Advisory Council meeting; Cancun, Cuba, Cancun, Mexico.


Jan. 9-11—International Telecommunication Association and Americas, Asia and Oceania. Meeting will be opened by Bernard J. Wunder Jr., assistant secretary of commerce for communication and information for the United States, Lihai hotel, Honolulu.


February

Feb. 3-8—International Radio and Television Society—faculty-industry seminar and college conference. Harrison Conference Center; Glen Cove, New York.

Feb. 7-9—Louisiana Association of Broadcasters annual convention. Sheraton hotel, Baton Rouge.


Feb. 10-11—Arizona Cable Television Association annual meeting, Phoenix Hilton hotel.

Feb. 12-14—14th annual Midwest Film Conference, featuring creative short film and feature film lengths. Chicago Marriott O’Hare. Information: Midwest Film Conference, P.O. Box 1665, Evanston, Ill., 60204, (312) 869-0050.


January 1982


Jan. 15-18—Virginia Association of Broadcasters legislative reception and winter meeting, Hyatt, Richmond, Va.


February 1982

Feb. 3-8—International Radio and Television Society—faculty-industry seminar and college conference. Harrison Conference Center; Glen Cove, New York.

Feb. 7-9—Louisiana Association of Broadcasters annual convention. Sheraton hotel, Baton Rouge.


Feb. 9-10—Arizona Cable Television Association annual meeting, Phoenix Hilton hotel.

Feb. 12-14—14th annual Midwest Film Conference, featuring creative short film and feature film lengths. Chicago Marriott O’Hare. Information: Midwest Film Conference, P.O. Box 1665, Evanston, Ill., 60204, (312) 869-0050.

Open Mike

In defense of PTAR

EDITOR: The prime-time access rule editorial in Broadcasting Sept. 28 contained a number of items that we cannot allow to go unchallenged.

First, you state that NBC (and its affiliates in the top 50) will not require waivers for the 6:30-7 p.m. scheduling option. The access rule states that "regular half hour network news programs when immediately adjacent to a full hour of locally produced news or public affairs programming" may be scheduled between 7 and 8 p.m. NBC (and its affiliates) would be required to seek FCC approval to change the wording from "half hour" to "hour" and NBC affiliates in the top 50 would have to schedule one-hour of local news immediately prior to the NBC hour news. The rule would actually have to be amended, and NATPE has announced its intentions to oppose such a move.

Additionally, Broadcasting has placed itself in the position of federal judge when it states erroneously that the access rule is unconstitutional, although identical arguments have repeatedly been rejected by the courts; most recently in National Association of Independent Television Producers and Distributors v. FCC, 516 F.2d 526 (2d Cir. 1975). The legality of the PTAR was first litigated in Mt. Mansfield Television, Inc. v. FCC, 442 F.2d 470 (2d Cir. 1971).

The clear import of the Second Circuit's decision in Mt. Mansfield was that the "characteristics of the broadcast media require the application of constitutional standards to their regulation which differ from those applicable to other types of communication," 442 F.2d at 477, quoting Red Lion Broadcasting Co., Inc. v. FCC, 395 U.S. at 386 (1969).

And, the Supreme Court has ruled that the public's right to access must prevail over all other claims... It is the right of the viewers and listeners, not the right of the broadcaster, which is paramount! Id. at 390, 89 S. Ct. at 1806. Id. at 477. Applying these principles to the PTAR, the Second Circuit at 477 stated: "...far from violating the First Amendment, appears to be a reasonable step toward fulfillment of its fundamental precepts..." Id at 477.

Finally, we agree that economic factors are important to any broadcaster currently considering the NBC proposal. However, they are opposite to those suggested in your editorial. Stations can take the NBC proposal, sell ten 30-second spots and reduce operating costs at the same time. For many broadcasters, including major-market NBC affiliates, this could conceivably be more profitable than current programming.

However, several questions arise about the NBC proposal. Is it in the public interest? Is the station selling out its local identity for a few short-term dollars? How long will the network continue to provide the same level of compensation currently offered? When taken as a whole, is it in the best interest of the entire broadcast community?

At NATPE, we firmly believe it best to maintain the rule for the immediate future. PTAR has provided viewer options, local identity for stations and reduced network dominance—the primary purpose for the rule in the first place. There can be no justification for fixing something that is not broken; especially when the only beneficiaries will be the networks.—C. Stephen Currie, president, National Association of Television Program Executives, New York.

Thumbs down

EDITOR: What disheartening news it was to hear that the NBC affiliate board cavied in on the subject of prime access. With the intrusion of network programming into weekends, late nights, mornings, etc., there soon will be nothing left for the local station to do. I think the appropriate method would be another half hour of local news for the station, or another PM Magazine.—Robert C. Wiegand, general manager, WPEC(TV) West Palm Beach, Fla.

Cause of death

EDITOR: As the program director of one of the 65 affiliates of the recently defunct Enterprise Sports Network (Broadcasting, Sept. 28), it appears to me that a couple of things hurt the fledgling network before it really got off the ground.

First, the Enterprise product was excellent but it was also very expensive. Providing 19 hours of nationwide sports talk a night, seven nights a week, 48 sports updates per day (on a second satellite channel), a number of features and specials doesn't come cheap. It's always better to start smaller and grow as you can afford it.

Other problems we encountered included a three-month delay getting on the air because the suppliers of necessary earth station equipment were not able to keep up with orders.

A final problem was a very complex certification of performance which required entirely too much time to prepare each week. To the folks at Enterprise, it was a magnification effort and I for one hope some of the product and sports programming concepts born there will take root elsewhere. With the explosion of satellite delivery networks now under way, I can't help but wonder how many more operators, trying to start up as a major network, will go the way of Enterprise, because the bottom line just wasn't there.—Charles H. Moss, Jr., program director, WRGAM(AM) Mobile, Ala.
The pioneering spirit of farm broadcasters

It wasn't really an electrical wizard who did the first broadcasting. It was a farmer. Sowing seed broadcast, that is.

As it turned out, it is also broadcasting farmers who have sown many of the seeds that grew to produce our broadcasting industry.

For evidence there are a surprising number of top broadcasting executives who started as programers of broadcasts for farmers and rural dwellers generally or were somehow closely associated with such efforts.

Why this should be the case is not perfectly clear. One theory is that people of rural origin or contacts are likely to be more sensitive to the information and entertainment needs of our diverse society. But then, their track records as salesmen and managers are pretty good, too. The farmer never lived who couldn't count.

Any list of super heterodyne sodbusters who have plowed their way to executive suites would certainly omit some who are outstanding, but here are a few just to make the point.

A good place to start is with the late Frank Mullen, a South Dakota farm boy, farm magazine writer, farm director of KDKA(AM) Pittsburgh in the early 1920’s and originator of the old National Farm and Home Hour. He became executive vice president of the National Broadcasting Company in the 40’s.

A contemporary of Mullen’s was Sam Pickard who did farm radio programs from Kansas State University and then became the first chief of radio at the U.S. Department of Agriculture. When Secretary of Commerce Herbert Hoover created the Federal Radio Commission, he named Pickard secretary. Later Pickard became a commission member. Then, in 1928, he moved to the Columbia Broadcasting System as vice president in charge of station relations. Not bad for two sons of the Great American Desert.

Better remembered today is Francis Marion (Scop) Russell, a Nebraskan who went to Washington as an assistant to Secretary of Agriculture William Jardine. Soon, however, he left to join NBC as its Washington vice president.

An outgoing style is often an important element of success in broadcasting and on that scale perhaps no one has topped Burridge D. Butler, publisher of the Prairie Farmer magazine in Chicago. He purchased WLS(AM) Chicago from Sears, Roebuck & Co. and converted it to a rural service facility. For a quarter century the WLS studios were the spawning grounds of dozens of well-known names in broadcasting and show business, including Glenn Snyder, later WLS manager, and Edgar Bill, owner of WMBD(AM) Peoria, Ill., for many years.

Notably also there was George Biggar, the station’s first farm program director—later producer of the National Barn Dance originated by WLS on Saturday nights and fed to NBC—who went on to programming posts with several Midwest stations before purchasing WLBK(AM) DeKalb, Ill.

While he was at WLW(AM) Cincinnati, Biggar launched several other well-known farm broadcasters including Ed Mason (Wallace Mosier), now owner-operator of KXXX(AM) Colby, Kan., and Roy Battles, who later became director of the Clear Channel Broadcasting Service in Washington.

Byron (Bill) Prance, WSB(AM) Atlanta’s first farm programer, became a major stockholder in several Alabama stations. Emerson Markham was the first director at General Electric’s WGY(AM) Schenectady, N.Y., before his promotion to station management and later moved to the National Association of Broadcasters in Washington. His successor at WGY, Merle Galusha, also moved from the farm spot to general manager.

Having fun in broadcasting was certainly a modus operandi of the late Harold Hough, long-time director of WRAP-AM-FM-TV in Fort Worth. He put the AM station on the air in 1922 and for several years was a popular on-air personality. Southwesterners still fondly recall some of his program innovations and humor as the “Hired Hand” in pre-network days. His closest friend was Will Rogers.

Along with that, he promoted service to farmers and ranchers, pushing up-to-the-minute, accurate and easy-to-understand and copy-down market reports on livestock, cotton, grain and other market commodities. On another level, he is still honored as one of the industry leaders through more than three decades of countering federal regulatory thrusts. He was the perennial secretary-treasurer of the Clear Channel Broadcasting Service and chairman of a dozen or more industry ad hoc committees.

Just after Pearl Harbor, WCCO(AM) Minneapolis recruited Larry Haeg, a young local farmer and member of the Minnesota legislature. Two years later he was named station manager and 10 years after he was president of the parent company.

Then there is Harry Butcher, who made the jump from editor of the Fertilizer Journal to CBS Washington vice president before he went to Europe as General Eisenhower’s naval aide. More recently he has been in broadcasting ownership and cable operations in California.

Another star in this galaxy is the late Joe Maland, the widely known manager of WHO(AM) Des Moines (now WOC(AM) Davenport) whose farm roots served him well in building up a strong farm department at each station. Maland also nurtured a sports staff at WHO to eminence. Its most famous alumnus is now President of the United States.

Of a later generation, George Logan (George Loesing), manager of WBBM-AM and TV Topeka, Kan., started as a trainee in the U.S. Department of Agriculture’s radio and television service before heading up a three-man farm team at WBBM-TV, Chicago.

Ray Wilkinson, head of a three-man farm operation at WRAL-FM-TV Raleigh, N.C., which also serves several commodity networks in the Southeastern states, is also vice president of the parent, Capitol Broadcasting.

Some 30 other one-time station farm directors are now heads of their own regional networks providing sponsored programming to subscribing stations as often as 20 times per day with staffs numbering from three to 10 or more persons. Some of these networks embrace as many as 60 stations.

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Richard A. O'Leary is President of ABC-owned Television Stations, and of ABC International Television, Inc. He is responsible for the operations of the five ABC-owned TV stations and guides ABC's international relations:

"I'm a believer in the competitive system. Above all, it motivates. In competing for viewer attention, variety creates a frame of reference for excellence, professionalism, integrity and character. Our system is such that it tests our character. And for me, character is all.

"Our stations became successful because of the heavy commitment we made to serving our local viewers. And our permanent and absolute commitment to achieving maximum honorable profit. Our news and information services had such a magnetic appeal that viewers made the effort to tune in to us when the traditional 'local' periods came up.

"With the arrival of cable and other alternatives, the viewers are naturally going to have more choices. They're going to have more kinds of programming available to them, in the same way that bookstores are filled with books. That doesn't mean our place in the sun shouldn't be better for it. There really are endless opportunities here for us in local broadcasting.

"No programming form is bad unto itself. Examples of those forms can be good or bad. And I don't find any one form inherently better than another. They all have a right to exist. Like the novel in 18th-century England. It evolved, producing good novels and bad novels. My own opinion of whether a particular program is good or bad comes when I ask myself a simple question: Does this enhance, or demean the human condition? One's own instincts make that fairly easy to decide.

"Ours is a motion picture society. That's why our television looks a certain way. That's also why I have to acknowledge the specific advantages that only film can provide. That 'look,' for example. Certain subjects lend themselves to film. You know they wouldn't have the same impact on any other medium. Film has served us extremely well, and will certainly continue to do so. By the way, when I think 'film,' I think 'Kodak.'

"In making sense of our environment, each of us is the star of our own human drama. If we, as broadcasters, can coordinate all these human dramas to a purpose, hoping that each person finds enlightenment, then we're doing a good job. Television, in that sense, seems to be the lightning rod of today. I'm in it all my waking hours; it's my life; and I love it."

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COLUMBIA PICTURES TELEVISION
Bell gets its bill out of Senate

Deregulatory S. 898 wins 90-4 approval, with cable industry amendments on losing end; Hollings fails to stem the tide; fate of measure now passes to House

The controversial bill that would initiate gradual deregulation in the telecommunications industry (S. 898) was passed by the Senate last Wednesday (Oct. 7) by a vote of 90-to-4. In approving the landmark legislation, the senators deleted amendments that would have prohibited federal, state and municipal rate regulation of cable services and agreed to a battery of amendments aimed at curtailing AT&T's ability to engage in anticompetitive activities in a future, largely deregulated market.

Also accepted were amendments aimed at protecting ratepayers from sudden increases in local telephone rates once deregulation of long-distance services begins and at checking the power of the Defense Department to prevent public disclosure of information about telephone networking on behalf of national security.

By a vote of 86-to-4, the Senate accepted an amendment requiring allocation of the next suitable VHF frequency that becomes available to New Jersey. Debate on the bill began Monday after Senator Ernest F. Hollings (D-S.C.) discontinued a filibuster against consideration of the bill that he had begun the previous Thursday (BROADCASTING, Oct. 5). Voting on amendments did not begin until Tuesday, however, because many senators had not returned until then from a weekend away from Washington.

The first amendments considered were those concerning cable regulation. Communications Subcommittee Chairman Barry Goldwater (R-Ariz.) argued that provisions to prohibit rate regulation by cities and other government entities had been added without proper consideration by the Commerce Committee and should be deleted in favor of holding hearings some time in the future on cable legislation. Hollings and Senator Slade Gorton (R-Wash.) spoke in support of Goldwater's effort, which would also delete related provisions codifying the FCC's authority to set franchise fee ceilings and extending pole attachment rules currently imposed on utility companies to rural telephone and electric cooperatives.

Commerce Committee Chairman Bob Packwood (R-Ore.) argued for a compromise on the cable provisions to permit regulation of basic cable services only, grandfathering existing franchise agreements, codify the FCC's authority to set franchise fee ceilings and eliminate the extension of pole attachment requirements to rural cooperatives. "The biggest fear cities [have is] political," said Packwood. "They [are] afraid that, once a cable TV franchise [is] created, the rates [will] go up tremendously on the local programs that people watch and that would rebound negatively to the political detriment of the members of the city council."

Senators Wendell Ford (D-Ky.) and Howard Cannon (D-Nev.) supported Packwood, arguing that the Commerce Committee has often considered cable regulation during its efforts over the last four years to draft Communications Act revisions and that cable provisions in S. 898 are not unfamiliar to Commerce Committee members.

Goldwater countered that past hearings were not specifically directed at amending cable laws and that city representatives were not heard at any of them. "It's become a matter of honor," said Goldwater during Monday's debate. "I have promised municipalities there would be no cable legislation until hearings had been held." Goldwater also argued that the "relationship between cities and cable systems has never been the subject of hearings" in his subcommittee and that even though he may end up supporting an end to cable rate regulation, hearings ought to be held.

Packwood said he and Cannon, who co-sponsored the compromise amendment, had believed they had the support of cities when cable provisions were initially added to S. 898 a few days before the measure was cleared by the Commerce Committee (BROADCASTING, July 20). If cities insist on deleting the provisions "as a matter of pride," he said, and if they succeed in defeating them, "I hope they will not be heard in objection to amendments or to a bill that may give them less than they will get ... under Senator Cannon's amendment."

The Senate accepted the Cannon-Packwood compromise with a vote of 52-to-40, but minutes later voted 59-to-34 to kill the compromise and accept Goldwater's amendment to delete the controversial provisions from the bill.

"It appears as though a majority of the Senate believes there is a need to spell out the authority of cities with regard to cable television," said Thomas Wheeler, president of the National Cable Television Association, who was in the public galleries during the action on the cable amendments. "We are gratified that the Packwood-Cannon amendment was adopted by a 52-40 vote. It is equally clear that a majority of the Senate also believed that Senator Goldwater's point of personal privilege also had merit."

Stephen Effros, executive director of the Community Antenna Television Association, said: "CATA is pleased that Senator Goldwater has indicated his willingness to continue efforts with members of the cable TV industry to design reasonable legislation dealing with the various problems now facing us. CATA will continue working with the senator toward that goal."

When not debating the cable legislation,
the Senate spent most of its time on Monday and Tuesday considering amendments offered by Hollings, who argued that competition in telecommunications services would be "eviscerated" under S. 898 unless the Senate took steps to restrict AT&T's ability to take advantage of its traditional power as a regulated monopoly. Ratepayers would be forced to "pay the price of deregulation" if AT&T is permitted to transfer assets to its unregulated subsidiary at costs below their value, said Hollings. Such a transfer would force AT&T to increase its rate of return to recover losses incurred if it transferred those assets at a cost that would give its unregulated subsidiary a competitive boost in the marketplace, Hollings argued.

Packwood argued against Hollings' proposals, but by Tuesday morning had agreed to compromise on one of them, a "ratepayer protection" amendment. The Senate accepted that compromise Tuesday afternoon by unanimous consent.

The amendment would require the FCC to review the valuation of assets to be transferred from AT&T to its unregulated subsidiary and to modify any values it finds unfair.

The compromise on Hollings' amendment would also delay deregulation of customer premises equipment for at least three years after enactment of S. 898, and would allow the FCC to extend that deregulation for another two years. If such deregulation occurred in only two years, as originally proposed in S. 898, "the deregulated marketplace would be swamped," said Hollings, "and the new competitors do not have the market penetration to be able to provide ... customers with viable alternatives."

Under another provision of the compromise amendment, the FCC would retain its power to suspend tariff increases while it investigates those it finds may be unjustified. The original bill would not have permitted the FCC to suspend tariff increases while investigating them.

AT&T's unregulated subsidiary would be prohibited from offering services duplicating those offered by its parent for at least four years after S. 898's enactment, under a fourth provision in the "ratepayer protection" compromise. Hollings argued that permission to duplicate services before effective competition has taken hold in the marketplace would encourage AT&T to offer any new services through its unregulated subsidiary to the detriment of the regulated telephone network. Consumers would be forced to pay unregulated prices for services before competition provided alternatives, said Hollings.

Finally, the compromise would permit states to continue including revenues from the printed Yellow Pages when calculating AT&T's rate of return for up to four years following enactment of S. 898. If the 20 states now including the Yellow Pages were precluded from doing so, said Hollings, they would have to permit sudden, substantial rate increases for local telephone service.

Hollings lost little of his "ratepayer protection" amendment in the compromise. He had argued for deregulation of customer premises equipment only after the equipment's value had been "used up" and in investment in it had been recovered and for a five-year extension on states' ability to include Yellow Pages revenues in rate of return calculations.

The Commerce Committee added to the ratepayer amendment a clause requiring AT&T to file an annual 10-K report with the Securities and Exchange Commission. Hollings argued that at least 10% of the subsidiary's stock should be owned by outside investors, so the company would be publicly traded and subject to SEC scrutiny.

He offered an amendment to that end, but it was defeated by a vote of 68-to-26 just before the Senate adjourned on Tuesday. This amendment would also have required that the subsidiary acquire its financing "directly from the capital market" rather than its parent company, as permitted in S. 898.

The Senate accepted by unanimous consent a package of 16 amendments offered by Judiciary Committee Chairman Strom Thurmond (R-S.C.) and agreed to earlier by the Commerce Committee (BROADCASTING, Oct. 5). These amendments "improved the bill immensely," said Packwood after they were added to S. 898 early Tuesday afternoon. "Initially, there was resistance to these amendments," he said, "but Senator Thurmond persuaded us they were necessary."

Senator Bill Bradley (D-N.J.) offered the amendment for VHF service in New Jersey. The Senate had approved his proposal earlier this year as an amendment to a giant budget bill, but the New Jersey provisions were removed from the bill in conference with the House Energy and Commerce Committee (BROADCASTING, June 29 and Aug. 3).

On Wednesday, the Senate accepted an amendment offered by Senators Gary Hart (D-Colo.) and John Glenn (D-Ohio) that would require the Defense Department or any other government entity to justify to Congress why information submitted to the FCC about telephone networking should be kept from public disclosure. Under S. 898, AT&T would have to file with the FCC records of all business conducted with its unregulated affiliate, and those records would be open to the public and to the affiliate's competitors. The unamended S. 898 would have permitted the Defense Department and other government entities to keep from public disclosure any documents they felt could jeopardize national security if revealed.

Under the Hart-Glenn amendment, which the Commerce Committee agreed to early last week, public disclosure of the affiliate's records could be prevented only on the grounds of national security in times of war, natural disaster or other emergencies.

Senator John Tower (R-Tex.) offered an amendment on Wednesday to require AT&T's unregulated affiliate to interconnect its network with any telecommunications service provider that asks for access. The parent company would have to afford such access under S. 898, but many of the company's competitors believe that the transfer of assets from parent to subsidiary permitted in the bill and the subsidiary's authority to own its own transmission facilities would give the subsidiary an unfair advantage over its competitors. They want to force the parent to permit transfers of assets to and from the parent and affiliate, so that if the affiliate ends up with a more sophisticated network than that of the parent company, as many believe will happen, competitors will have access to that more sophisticated network and will not be forced to rely on what they fear will be an inferior basic network offered by AT&T. The Senate defeated Tower's amendment by a 54-to-36 vote.

"They never came close to having the votes to pass that amendment," Packwood told reporters after the Senate passed S. 898. Packwood had fought the amendment on the floor, saying it was another attempt by AT&T's competitors to kill the bill.

Senator Rudy Boschwitz (R-Minn.) offered an amendment to delete from S. 898 provisions that would end the requirement that telephone companies wanting to offer cable TV services in rural areas must file for a waiver of FCC crossownership rules forbidding such activities in larger, more populated areas. His amendment also went to a vote on Wednesday and was defeated by a 55-to-35 vote.

Boschwitz and Senator Larry Pressler (R-S.D.) said Congress has never made a statement on telephone-cable crossownership before and that to do so now might slow the FCC's current proceeding to eliminate waivers for rural telephone companies. S. 898 would require the FCC to set rules within 180 days of its passage defining when and how rural telephone companies can offer cable TV services.

Voting against final passage of S. 898 were Hollings and Senators Alan Cranston (D-Calif.), Gary Hart (D-Colo.) and Dennis DeConcini (D-Ariz.). After it was over, Packwood said the bill "never would have gotten out of committee" if Ford and Senator John Danforth (R-Mo.) hadn't worked out a compromise between newspaper interests and AT&T that would ban advertising on electronic Yellow Pages to be offered by an unregulated affiliate over lines owned by companies other than AT&T or any of its affiliates. A committee amendment to that compromise would require that the affiliate offering electronic Yellow Pages must be separate from the other unregulated affiliate. S. 898 permits to offer "enhanced" telecommunications services, such as data processing and computer services.

"It will be six months before the House passes a bill and I don't know what it will look like," said Packwood, "but I think we'll have some kind of telecommunications legislation from the 97th Congress."

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CBS/AT&T pick New Jersey for videotext test

Joint venture will start first experiment in fall ‘82 in Ridgewood; CBS will originate both text and advertising

Ridgewood, N.J., has been selected as the test site for the anticipated CBS/AT&T videotext experiment (Broadcasting, Sept. 28). Starting in the fall of 1982, and to last for seven months, the companies said last week, the test will involve 200 households and “test a broad range of local and national consumer information and transaction services.”

Details of the test released last week are that CBS will be responsible for all the information content in the test, and AT&T will provide computer facilities and home terminals. Advertising will be carried on the system, but, in evident deference to concerns about AT&T encroachment on advertising media, Thursday’s announcement quoted Harry Smith, CBS vice president, technology, as saying “CBS will originate that advertising, not the Bell System.”

The telecommunications facilities used in the test will be obtained under tariff from New Jersey Bell, the partners said.

The computer systems for the test will be PDP 11/70’s purchased from Digital Equipment Corp. with AT&T-supplied computer storage and enabling computer programing.

Smith also said last week: “The possible services that can be provided through videotext technology are vast, but we have
to determine what people want. This test will allow us to utilize the resources and creative skills of CBS to test a variety of options. The fact that AT&T will be working with us in providing technical expertise is of tremendous value and importance.”

AT&T’s vice president, residence marketing sales and services, Randall Tobias, differentiated this venture with CBS from the previous test AT&T participated in with Knight-Ridder in Florida by stressing AT&T’s role here in providing the “underlying computer facilities” in addition to telecommunications lines and hardware.

The new partners further noted that for the test there will be no charge either to consumers or advertisers.

NBC puts hour news on hold

Citing ‘strong’ resistance to plan to lengthen evening news by affiliates, company says it will make ‘change of plans’

NBC backed away last week from its plan to expand the NBC Nightly News to an hour, but said it intended to keep working on development of a proposal that would be satisfactory to its affiliates.

Fred Paxton, president of WPED-TV Paducah, Ky., and chairman of the NBC-TV affiliate board, said the board realized that the proposal for news expansion through waiver of the FCC’s prime-time access rule (Broadcasting, Sept. 21) would have to have near unanimous support to be viable. He said “this measure of support had not developed and the board has decided it should not further advance the proposal without a unified affiliate body.”

He noted the board always has been opposed to total repeal of PTAR and “reiterates its opposition.”

The plan had won support from many affiliates but met strong opposition among a majority of major stations (Broadcasting, Sept. 28).

An NBC spokesman said the concept of a one-hour news program has not been abandoned but a different plan to achieve that objective would be developed.

The plan had offered what all agreed was an extremely liberal compensation package for the affiliates—50% more, one said, than affiliates had bargained for when NBC sought to expand the evening news a half-dozen years ago.

The compensation package would have given affiliates ten 30-second spots a day to sell locally within the newcast, plus a 72-second spot for local sale at the end. NBC seemed obviously to be counting on this offer to sell the plan—and it did to many stations—but such major opponents as Storer, Cox, Taft and Westinghouse were unimpressed.

Even before NBC conceded defeat, there had been hints the opposition might be too great for the plan to proceed (“Closed Circuit,” Oct. 5).

In a memorandum to news department heads, bureau chiefs and executive producers, NBC News President William Small acknowledged that the “resistance” from some stations was “strong.”

Small reminded his colleagues that the affiliate board had strongly endorsed a plan to seek an FCC waiver to the prime-time access rule to permit a one-hour evening show in the fall of 1982 (Broadcasting, Sept. 21, et seq.). He said the response from the majority of affiliates was “strongly affirmative,” but that the opposition also was “strong.” Without saying the plan has been abandoned, Small made this observation:

“Although this resistance may require a change in the plans of NBC and its affiliate board to seek a PTAR waiver, you should know that NBC will maintain its leadership position in the fight to establish a one-hour NBC Nightly News.”

Network affiliates were apprised of NBC-TV’s expanded news intentions via a closed-circuit feed on Sept. 18. The NBC Nightly News is now carried at 7-7:30 p.m. NBC proposed two feeds, 6-7 p.m. and 7-8 p.m. (NYT), and gave affiliates the opportunity of broadcasting from 6:30 to 7:30 p.m. In this way affiliates would keep the access period (7:30-8 p.m.).

In his memorandum to his executive staff, Small said that top management of NBC, including Chairman Grant Tinker and President Robert Mulholland, agree with him that a one-hour Nightly News is a top priority and situation.

Small said that “we intend to fulfill that obligation” and urged his staff to “keep up the talk and the enthusiasm as we fight the good fight to get the long overdue hour news.”
Media walk tightrope through another assassination

By now familiar, all-day coverage appears on American television; broadcast journalists capture footage in Cairo of Sadat shooting; caution rules the day in reporting

Television and radio became the focal points for news of tragedy on an international scale once again last week in instant and continuing coverage of the shooting and death of Egypt's President Anwar el-Sadat last Tuesday (Oct. 6).

They were again the sole sources of public information throughout the critical period starting moments after the shooting occurred during a military parade in Cairo. Their exclusivity continued until afternoon newspapers began rolling off the presses hours later. Even then, the major broadcast and cable networks had—and made the most of—the advantage of instantaneous reporting to keep them far ahead of the print competition.

It wasn't easy. In Cairo, the confusion created by the shooting was compounded by the Egyptian government's delay in announcing Sadat's death. In Washington, even the White House was getting—and giving out—bad information on the severity of his wounds.

Throughout most of their continuous and commercial-free coverage of the assassination, journalists of the three major television networks were guided by the assumption that Sadat had indeed been killed.

At one point before official confirmation came from Cairo, CBS anchor Dan Rather apologized on air for "operating on the assumption" that Sadat was dead.

About 45 minutes before the official word came from Cairo that Sadat had been assassinated (1:50 p.m. NYT), ABC's David Brinkley said in Washington that there is "no doubt that he's dead, but I'd rather not say it because I don't know it."

All three networks, throughout their coverage, interviewed various political leaders and Middle East policy experts (all three were able to speak from Washington) concerning the impact that Sadat's death would have in the troubled Middle East.

CBS's Rather accurately (if somewhat understandably) described the situation in Cairo last Tuesday, and the networks' coverage of it, as a "mild state of confusion at best." Although each network painted the same general picture, many of the details were at variance.

All initial estimates of the number of dead and wounded were low. CBS's Scotti Williston, reporting from Cairo, said that two others in addition to Sadat had been killed, but that it was "hard to tell" what the exact number might be.

Details as to who the culprits might have been were at first as sketchy.

ABC's Barbara Walters, relying on high-

ly placed Egyptian officials, reported that an Egyptian fanatical religious sect, known as "The Brotherhood," was responsible. She characterized them as the "suicide type," and reported that two had been killed, two injured and that four had been arrested.

NBC reported that three of the assassins had been killed and that three had been arrested.

When asked by Rather if there was any indication who might have been responsible for the shootings, CBS's Williston said "I can't answer that...No one seems to know." She did say, however, that her sources confirmed that two people had been arrested in connection with the attack.

Throughout the morning and into the early afternoon, all three networks had assumed that Egyptian Vice President Hosni Mubarak would succeed Sadat as president. NBC's correspondent in Cairo, Paul Miller, was the first to announce that the Speaker of the Parliament, Suhi Abu Taleb would assume the presidency until elections could be held, and that Mubarak would continue as vice president but also be named commander in chief of the armed forces. Mubarak would thus be the "most powerful man in Egypt," according to John Chancellor, who shared anchor duty with Tom Brokaw for NBC in New York.

Williston of CBS was the first to report that an Egyptian official had confirmed Sadat's death at 1:25 p.m. She went on the air to say the Egyptian deputy Speaker of the House had "just spoken with a CBS man at the Prime Ministry" and confirmed the death. About two minutes later NBC made a similar announcement, citing the same source, followed shortly by ABC.

At 1:50 p.m. ABC aired a live translation of Mubarak's official confirmation of Sadat's death while it was broadcast over Egyptian TV. Seconds later, NBC followed with an announcement that the Mubarak confirmation (pre-taped) was in progress.

ABC was eight minutes late with that information, the result of apparent transmission difficulties between New York and Cairo where correspondent Doreen Kays was heading the ABC reporting effort. When Kays did come on the air at 1:58 p.m. with the news, the transmission was still weak.

CBS went back to its regularly scheduled programing briefly at about 2:40 p.m. at which time ABC and NBC aired a short black and white clip of Egyptian television footage depicting a formation of jets flying over the military parade that Sadat was reviewing. The moment the gunfire erupted at the reviewing stand Egyptian TV cut off the picture to its Egyptian viewing audience. The carnage that followed, while not shown in Egypt, was shown in graphic color to the U.S. audience by all three networks.

After the short black and white clip was shown, ABC went back to its Washington desk while NBC aired a still-shot photograph depicting a man waving for an ambulance with another figure lying face down in the lower right-hand corner of the picture, believed to have been Sadat. The audio segment omitted one minute of thunderous automatic weapons fire, yelling and screaming which revealed the "absolute pandemonium" that occurred there, said NBC's Brokaw.

Then NBC and ABC came on almost simultaneously, with CBS following a minute or two later, with color footage that all three at first attributed to Egyptian television. ABC later claimed credit. The action started with a jet formation flying overhead, leaving trails of colored vapors in its wake. What appear to be soldiers were then seen running toward the reviewing stand, firing automatic weapons. The reviewing stand itself was the focus of the rest of the footage. Chairs were scattered in total disarray on top of bodies. (Sadat was not positively identified by any of the networks.) A hand covered with blood was seen grasping a chair leg. A bald man in a gray suit was sitting on the floor, clutching his wrist, resisting the temptation to look down at the rest of his arm, which, from the knee down, was crimson. Most of the tripod had been reduced to a shredded, bloody pulp.

A network-by-network summary follows:

- ABC News's television coverage began with a 7:24 a.m. bulletin on Good Morning America and concluded that afternoon with raw footage of the shooting from ABC News cameraman Fabrice Moussos—footage that was picked up by other networks as well and apparently inadvertently credited by the others to Cairo television whose material had been on the satellite immediately prior to Moussos'.

Moussos was said to have told ABC News executives later that he continued to videotape with the machine-gun fire close by and that he and his soundman had gone behind one side of the reviewing stand for

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have no other broadcast interests. KICA is fulltime on 980 khz with 1 kw. Broker: Hamilton-Landis & Associates.

Approved

The following transfers of station ownership were approved by the FCC last week (for other FCC activities see “For the Record,” page 57).

- WYVA-AM-FM Wheeling, W. Va., and WYDE(AM) Birmingham, Ala.: Sold by stockholders of Basic Communications Inc. to Columbia Pictures Industries Inc. for $5.6 million (see this page).
- KBTY(AM) Denver: Sold by stockholders of Mullins Broadcasting Co. to Mission Denver Co. for $1.5 million (see page 36).
- WEXT(AM) West Hartford, Conn.: Sold by Donald Wilkes and Michael Schwartz to Harry Reiner and Bernard Sherf for $425,000. Buyers own WTYM(AM) West Longmeadow, Mass., and WPET(AM) Greensboro, N.C. Mr. Reiner is a certified public accountant in New York and Mr. Sherf is an attorney in that city. WEXT(AM) is a daytimer on 1550 kHz with 1 kw.
- WJAB(AM) Westbrook, Me.: Sold by Chester C. and Karen K. Steadman to John W. Bride for $182,158. Mr. Bride owns WBMA(AM) Ambridge, Pa. WJAB operates daytime only on 1440 kHz with 5 kw.
- WQXY(AM) Baton Rouge: Sold by Sound Dimensions Inc., a subsidiary of Gulf Union Inc., to Airwaves Inc. for $175,000. Principal stockholders of Airwaves are Lamar Simmons and Gene Nelson. The company also owns WLCS(AM) Jackson, Miss. Airwaves has also agreed to purchase the present WQXY transmitter site, a 7.6-acre tract, from L. W. Brooks Jr. for $60,000. WQXY operates on 100.7 mhz with 100 kw and an antenna 410 feet above average terrain.

Screen Gems purchases get FCC approval

Columbia Pictures subsidiary buys three Basic stations for $5.6 million

The FCC last week approved the $5.6 million acquisition of Basic Communications Corp. by Screen Gems Stations Inc., a wholly owned subsidiary of Columbia Pictures Industries Inc.

The transaction involves three of the four Basic stations, WYVA-AM-FM Wheeling, W. Va., and WYDE(AM) Birmingham, Ala. The agreement had originally called for Columbia’s acquisition of the firm’s fourth station—WIGO(AM) Atlanta, but the Basic stockholders elected last December to retain that facility through a new corporation (Broadcasting, Dec. 27, 1971-Jan. 3, 1972).

Basic President Emil Mogul will continue to direct the three stations’ operation under Columbia ownership. Other Basic stockholders include Helene Mogul and Louis Fried.

Columbia, a publicly owned motion picture producer, owns through various subsidiaries WNJU-TV Linden, N.J.; WWUE-TV New Orleans; KCPX-AM-FM-TV Salt Lake City; WAP-TV San Juan, Puerto Rico, and a minority interest in WOTE-TV Aquadilla, Puerto Rico.

WYVA(AM) operates on 1170 kHz clear channel with 50 kw. Its FM counterpart is on 98.7 mhz with 7.4 kw and an antenna 470 feet above average terrain. WYDE(AM) operates on 850 kHz with 50 kw daytime and 1 kw at night.

Court backs FCC on fee charging

Points by NAB, NCTA rejected; broadcasters win slight concession in protest against effective date

Since August 1970 the FCC has been charging broadcasters, CATV operators and others it regulates fees based on a schedule designed to provide for recovery of the commission’s operating expenses. The fees have not yet produced that much revenue for the U.S. Treasury ($24 million in fiscal 1972 as against an appropriation of some $31 million), but at least the legality of the fee schedule itself has been upheld in the face of challenges by the National Association of Broadcasters, the National Cable Television Association and individual broadcasters.

The U.S. Court of Appeals for the Fifth Circuit in a unanimous opinion said that the schedule, which represents a wholesale revision and expansion of one that was adopted in 1963 and upheld by the courts two years later, “is a reasonable exercise of the authority delegated to the commission by Congress.” Under the schedule, the commission charges for the filing of applications and the grant of station transfers and assignments; it also charges broadcasters an annual fee based on their commercial rates. As for CATV, the commission charges systems a fee based on the number of subscribers.

The NAB had taken issue with the annual license fee and the grant fee imposed on station sales. It said the first was unreasonable because it indicates the commission’s concern was only with recovering the full amount of the agency’s appropriation and that the second is arbitrary or unfair because it does not precisely reflect the different amounts of effort the commission expends in considering applications of differing complexity.

The court, in a decision written by Judge Walter P. Gewin, held that in its complaint about the annual fee the NAB “demonstrates a myopic misconception of the ‘benefits’ which the commission confers on commission licensees.” The statutory guidelines under which the commission adopted its fee schedule requires the commission to consider cost to the

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government, value to the recipient and the public policy or interest served. The court said the commission is not required to prorate precisely its costs in performing its function in the broadcast Bureau and limit the fee for each service to its precise administrative cost.

And in declaring that the 2% grant fee is not unreasonable, the court rejected NAB's argument that the sales price reflects only the seller's assets and goodwill and its inference that the commission has already been reimbursed for its work by the fee paid in connection with the transfer application. The court quoted with approval the commission's assertion that in considering the value of transfers, it should be remembered that such grants are common, often involve competitive applications and comparative hearings and simply authorize new stations of underdetermined profitability. Transfers, the commission had added, are "insulated from competition and concern a going business whose probable value is determined by the parties who have reached agreement on the price to be paid."

The court said individual broadcasters—Clay Broadcasting Corp. of Texas, WJL Inc., Livingston County Broadcasting Co., Pontiac FM Broadcasting Co., Steuben Broadcasting Inc. and Fleetwood Communications Corp.—had raised a "more serious question" with respect to the time schedule the commission adopted for instituting grant fees. The schedule was adopted on July 1, 1970, and was to become effective on Aug. 1, 1970, but with applications filed before July 1, the commission plant had held fees for the month of July contended that the rule had the effect of retroactively applying the grant fee to them.

The court said that although it "might well have done otherwise," it could not find that the "effective" date and its ex- emptions were unreasonable. It noted that a 2% fee is charged not only after the commission has processed the application and approved it—but also after the sale is consummated. "The closing of the transfer or assignment . . . is an event of sufficient independence from the mere filing of the application that this imposition of a fee upon transfers to be made in the future is not a retroactive fee upon those applications already on file but not yet granted," the court said.

The court also rejected the cable interests' argument that the commission lacks the authority to impose a fee on CATV systems; it amounts to 30 cents per subscriber. "It seems apparent," the court said, "that, under the commission's regulatory scheme, CATV operators have received 'valuable benefits' sufficient to justify the imposition of the annual fee."

The court noted that the scope of the commission's regulations have tended to restrict CATV. But it added the question is not whether the regulated industry likes the prescribed regulations but whether the members of the industry have been fitted in a manner different from the public's. It said, "The court noted that the concern of the commission's regulation of the broadcast market structure creates much of the economic value of the distant signal importation by CATV."

The court found no more persuasive NCTA's arguments that the annual fee fails to meet the statutory requirements for imposing fees and amounts to a tax because it fails to consider the statutory element of "value recipient" flowing from commission regulation.

NCTA had also argued that the precise fee was based upon a miscalculation. The court, however, held that the balance struck by the commission "was not unreasonable or arbitrary." But it also said that if the fee proves to be unfair or unworkable, the commission can be expected to revise them.

Joining in the opinion were Judges Robert A. Ainsworth Jr. and Bryan Simpson.

**NAB action group now a reality**

**Manship of Baton Rouge will head new committee-outside NAB—for political 'education' and funding**

Formation of a national broadcasters' political action committee, with dual functions, is under way at last. It is the broadcasters' reaction to the regulatory and other problems they are facing, particularly those involving license renewal and the threat of counteradvertising.

Leader of the committee, "National Committee to Support of Free Broadcasting," is Douglas L. Manship, president of WJBO-AM-FM and WBRZ-(TV) Baton Rouge, and of KGRV-AM-TV Weslaco, Tex. Mr. Manship also is the publisher and editor of the Baton Rouge Advocate and State-Times, and is chairman of the committee of the National Association of Broadcasters devoted to opposing FCC proposals that would require divestiture of commonly owned TV stations and newspapers in the same markets.

One of Mr. Manship's obvious qualifications for the political action leadership is the fact that he raised almost $200,000 (out of the $300,000 needed) for the media structure group to pay for extensive and expensive research aimed at proving there is no conflict and nothing totalitarian in the public interest in such joint ownership.

The idea of political fund-raising was first suggested by Roy Elson, NAB vice president for government activities, at last January's NAB board meeting in Florida. At that time, the NAB board voted it a good idea, but insisted that it be organized outside the association.

The subject was discussed informally among broadcasters at the NAB convention in Chicago, but there was no feeling of urgency in organizing for the coming election. In June, however, the NAB board, meeting in Washington, approved the idea to establish a political action group with the goal of involving itself, no matter how modestly, in the current election campaign.

The meeting that officially brought the political campaign group into existence took place last week in Washington. Present, in addition to Mr. Manship, were Grover C. Cobb, executive vice president for government relations; William Carlisle, a member of that department; Louise Knight, assistant general counsel, all of the NAB, and George Webster, a Washington attorney retained by NAB as special counsel for this project.

The committee will consist of a board of six or seven executive trustees, and a second group of 15-20 advisory trustees. In addition to Mr. Manship, one of the executive trustees will be Vincent T. Wasilewski, NAB president. Others are being chosen but their names are being shielded pending their acceptance of the posts.

The organization will operate on two levels, Mr. Manship explained last week. One is concerned with raising money and disbursing it to help the campaigns of friendly congressional and senatorial candidates. This will be the focus of the group. Mr. Manship stressed: it will not get involved in presidential races or state elections.

The other, he said, will be in the educational field and will be operated completely apart from the political contribution activities. This activity will probably become involved in compiling voting records, reprinting speeches, and issuing booklets and pamphlets on political issues. This type of activity is eligible to be supported by corporations, it was noted: political contributions are not.

Mr. Manship emphasized that the goal is to raise an unstated amount of money from as large a number of contributors as possible. "We would rather raise $1,000 from 40 broadcasters giving $25 each, than from a single contributor," he said. And, he said, no anonymous contributions will be accepted.

"This undertaking," he said, "is going to operate in a fish bowl. It will have to withstand the most extreme public scrutiny. And it will."

**Environmentalist petition would hit all stations, WABC-TV says in defense**

Station tells FCC that attempt to use fairness-doctrine complaint as license-denial issue would be precedential; Philadelphia stations challenge challengers

WABC-TV New York warned the FCC last week that if the agency honors a petition to deny filed by two environmentalist groups, it will be setting a precedent of overregulation from which no broadcaster in the country could escape.

The station made that claim in opposing the challenge filed three months ago by Citizens for Clean Air and Friends of the Earth, which claimed that WABC-TV's alleged failure to present a balanced pic-
tured of New York’s air pollution problem is a violation of the fairness doctrine serious enough to warrant denial of the station’s license-renewal application (Broadcasting, May 8).

The ABC-owned station claimed that the CCA-FOE petition is “both sympathetic and reflective” to recent citizen-group efforts to expand the fairness doctrine beyond its intended degree of applicability. But the petition in question, WABC-TV claimed, “takes that process one step further and attempts to frustrate the license renewal application of an individual station on the basis of a proposition that, if germane at all, must extend to the entire broadcast industry.” The station claimed that neither the FCC nor the U.S. Court of Appeals in Washington, which has overturned the commission in significant fairness cases several times within the past year, intended the fairness doctrine to be applied in a singular instance to the license renewal process. No other fairness cases have ever resulted in a station losing its license due to an individual fairness violation, it noted, and denial of renewal on fairness grounds has proven appropriate only in cases where a consistent history of violations can be shown.

WABC-TV observed that the CCA-FOE argument did not relate to the station’s general performance in the fairness area but merely to one narrow subject—and even here the petitioners have not contended the station has failed to provide any coverage, but merely an inadequate amount, it said.

The station asserted further that the petitioners’ principal legal argument—that the Court of Appeals ruling extending the fairness doctrine to the subjects of high-powered automobiles and high-test gasoline applies in the immediate case—is the product of a misinterpretation of the court’s decision. WABC-TV said the petitioners have taken this ruling to mean that the station must schedule a proportionate number of counteradvertisements to balance out its commercials for cars and gasoline, that such advertisements should be run immediately after the commercial announcements, and that WABC-TV was obligated to air antipollution messages prepared by CCA. Such is not the case, the station said. While the court provided for a general extension of the doctrine in these areas, WABC-TV argued, it left the matter of how a station fulfills its fairness obligation to the discretion of the licensee.

In other pleadings filed at the FCC last week, three of the 28 Philadelphia stations named in a petition seeking enjoinder of alleged equal-employment violations, stated that petitioner Communications Coalition’s statistical approach belies the true nature of the employment situation at their facilities. The stations, WIOQ-FM and WRCF-AM-FM, claimed that a mere restatement of statistics taken from their FCC equal-employment forms does not constitute a valid argument that the stations followed a policy of discrimination against minorities. The stations cited past instances in which they allegedly made an affirmative effort to hire...
and train minority personnel—a process sometimes frustrated by lack of experience on the part of the applicants, they said.

In another filing, WKBO(AM) Harrisburg, Pa., claimed that the black group that challenged its renewal earlier this month failed to meet the FCC’s test of validity among petitions to deny in that it did not present specific allegations warranting a renewal hearing and therefore had no affidavits in support of its allegations. The station questioned whether all the individuals named as parties to the petition agreed with the points made in the document. WKBO also alleged that the petitioners do not have standing to file the challenge and that the petition relies on generalizations—the latter point underscored, it said, by the fact that another petition by the same group, against WVEC(AM) Harrisburg, is worded identically.

**KBTR sale survives format-change challenge**

However, FCC notes that it’s ready to study thinking behind such switches

The FCC last week held firm to its position that licensees and purchasers of stations have a right to change the formats of their stations despite opposition from the community. But in approving the $1.5-million sale of Mullins Broadcasting Co.’s KBTR(AM) Denver to Mission Denver Co., which intends to replace the station’s 24-hour all-news format with one featuring country and western music, the commission indicated it is prepared to consider the reasonableness of a format-change decision.

The sale had been opposed by four citizen groups in one petition and, in another, by KLAK(AM) Lakewood, Colo., a Denver suburb. KLAK expressed concern that the format proposed for KBTR would make that station a direct competitor for the same audience, since both stations would be broadcasting country music. Both KLAK and the citizen groups contended that Denver was receiving enough of that kind of music.

And both petitions contended that Mission Denver’s ascertainment of community needs was deficient; they said that the evaluation of problems was not set out and that the community leaders who were interviewed had not been informed of the contemplated change.

The commission, however, held that Mission Denver had complied with all ascertainment requirements and that the allegations regarding Mission Denver’s procedures and proposed programming do not raise substantial questions of fact which must be resolved in a hearing.

It also pointed out that KBTR was not the only source of radio news in Denver. It noted that 20 other stations in the area provide 291 hours and 39 minutes of radio news each week, and that radio news is available on a 24-hour basis, even in other formats.

Reflecting the position taken in previous cases involving format changes, the commission said that “under our system of broadcasting, the public interest is best served by not hampering a licensee’s flexibility in choosing or changing formats.” But it also stated that economic factors must be considered—and noted that Mullins lost over $500,000 with news.

“We cannot insist that Mullins sell only to someone who will continue ‘all news’ after the change,” the commission said. If Mullins’ lessee proposes an alternate service, the commission added, the issue to be considered “is whether approval of his application will serve the public interest.”

The commission said the “plurality of news services available in the market including the prime-time ‘all-news’ service recently begun by KGMC(AM) Englewood and KOA(AM) Denver, and the alternative balanced program proposed by Mission all ‘justify the format change at KBTR.’

The commission also rejected a claim of KLAK’s that Mission Denver is not financially qualified. The commission said the purchaser’s financial qualifications have been demonstrated.

Mission Denver is 100% owned by Jack Roth, who also owns KONO(AM) and KITY/FM) San Antonio, Tex., WWOW(AM) Miami, Fla., and WAME(AM) Charlotte, N.C. In addition, he has a construction permit for WOL(FM) Miami.

KBTR is the sole Mullins Broadcasting Co. property surviving from what had been a group of five stations. KBTV(TV) Denver and KARK-TV Little Rock were involved in Mullins Communications Corp.’s merger into Combined Communications Corp. in January. At the same time KARK-AM-FM were sold to the station’s general manager, Ted L. Snider (BROADCASTING, Jan. 31). The KBTR spinoff to Denver Mission was held up because of the two petitions to deny.

The commission acted on a vote of 4-to-1, with Acting Chairman Robert E. Lee and Commissioners H. Rex Lee, Charlotte Reid and Richard E. Wiley in the majority. Commissioner Nicholas Johnson dissented. Commissioner Benjamin L. Hooks did not participate. Chairman Dean Burch was absent.

**FCC shuns format plea, but has other questions**

Advanced date for renewal filing set in order to determine whether AM in Greenwood lived up to promises

Leflore Broadcasting Inc. has been directed by the FCC to file an early license-renewal application for WSWG(AM) Greenwood, Miss., as a result of a petition by a group of former station employees, local community leaders and members of the city’s black community.

The petition was aimed at requiring Leflore to abandon the station’s present middle-of-the-road format and to revert to a rhythm-and-blues format, or to show cause why station’s license should not be revoked.

The commission turned down the request regarding format on the ground that—as it has stated in previous cases—program format is a matter “largely within the discretion of the licensee, particularly in the face of a deteriorating financial situation,” as Leflore asserted was situation with regard to WSWG.

He said it that the petitioners had raised substantial issues and that a hearing “may be necessary” to resolve them. The commission decided against a revocation proceeding, in light of the issues and the fact that the station is in the final year of its license period. Instead, in an unusual action it directed Leflore to file its renewal application by Nov. 1, 1972; ordinarily, the application would have been due March 1, 1973, three months before the license is due for renewal.

The commission is concerned about questions as to whether Leflore carried out the promises it made in its 1970 renewal application, particularly those involving programs aimed at meeting the needs of the area’s blacks; whether Leflore misrepresented its performance in the application and subsequent written statements, and whether it violated the commission’s rules prohibiting discrimination in employment on the basis of race.

The commission also said it would make available to the petitioners the financial reports of WSWG and the commonly owned WSWG-FM for 1970 and the cost of employing a “poor” financial consultant, as a reason for the format change and “since this is in the nature of a contested proceeding,” the recent WSWG-AM-FM financial records should be turned over to the petitioners. The commission has made public stations’ financial reports under similar circumstances in the past.

Leflore in 1971 advised the commission that it was "averaging a $20,000 loss in the preceding year that WSWG was dropping its rhythm-and-blues format in favor of one featuring country-and-western music. In May 1971, the AM and FM stations began duplicating programming during daylight employing a middle-of-the-road format."

Leflore had acquired wswg on Aug. 4, 1969, and had promised to present programs to meet the needs of the city’s black population, almost 50% of the total. In its 1970 renewal application, Leflore said it intended to abandon that orientation, and proposed to devote 95% of its programming to rhythm and blues, 3% to popular music, and 2% to religion.

At the time of the first format change, WSWG fired three black announcers. One was later hired by the FM affiliate. And the petitioners alleged the station then ordered the reinstatement with back pay of the two others. The commission, however, said that while it had reached no decision on the discrimination charge, it had no specific statutory authority to order the reinstatement of the two blacks, and it did not adopt any rules in that regard.

The commission action was adopted by
30 stations queried on employment records

They're first to get letters in FCC's equal-opportunity drive; Hooks to be specialist on subject

The FCC moved ahead on a new front last week to implement its policy aimed at eliminating discrimination in employment in broadcasting. It wrote 30 stations in Pennsylvania and Delaware—three of them television outlets—for more information on their efforts to provide equal employment opportunity to women and members of minority groups.

The stations, along with others in those states, are due for renewal tomorrow (Tuesday). But the commission said action on their renewals will be deferred pending completion of the inquiry.

The 30 were selected by the staff after an examination of its equal employment opportunity programs filed by each of the Pennsylvania and Delaware renewal applicants, along with the annual employment reports they submitted in 1971 and 1972 (Broadcasting, July 24).

The 30 stations had reported either no minority-group or female employees in either year or a decline in those employee categories from 1971 to 1972 if the total number of workers stayed the same or increased.

The commission, in a public notice announcing the equal-employment-opportunity inquiry, said it had two objectives.

One is to evaluate the effectiveness of the 30 stations' equal-employment-opportunity programs.

The other—of longer range—is to help the commission get insight into the problems broadcasters are encountering in searching out minority employees. "Based on the experience gained," the notice added, "the commission will be in a position to determine whether further action is necessary to effectuate equal employment opportunity for minority persons and women."

The notice indicated that the commission did not intend to rely solely on statistics in determining whether a station is guilty of discrimination in employment. In devising its 1970 rules barring discrimination it said that statistical data for any given year may not necessarily demonstrate such discrimination exists at a station. But the commission also said that such data can be useful in revealing industry employment patterns and in raising questions about the reasons for them.

The notice, which stressed the commission's concern that all broadcast licensees make "positive efforts to implement both the spirit and the letter" of the national policy seeking to promote equal opportunity in employment, was not the only indication of the commission's interest in that field last week.

Another was Chairman Dean Burch's request that the commission's newest, and first black, commissioner, Benjamin L. Hooks, assume a special role in helping the commission focus on the policy problems involved in promoting equal employment opportunities in the industries the commission regulates.

The chairman, in a memorandum to Commissioner Hooks, said that the problems involved "go to the criteria the commission should apply in evaluating license performance. in the EEO area and to this agency's implementation procedures." He said the same problems arise in greater or lesser degree in other areas of commission interest—cable television and common carrier, in particular.

Commissioner Hooks was asked to present his analysis of the problems, along with a variety of options to govern future commission actions, early in September. The chairman said that a new unit—an EEO office—might be needed, or "beefed-up units within the bureaus, or some combination of both."

Commissioner Hooks, in expressing a readiness to take on the assignment, said that he hopes to help the commission enforce the equal-employment opportunity "through education and persuasion." But while he said he does not want to use "sledgehammers," he wants "results."

All but two of the stations being queried in the EEO inquiry are in Pennsylvania. The television outlets are WPHT TV Philadelphia, WHFP TV Harrisburg and WWSB TV York, all Pennsylvania.

The Pennsylvania radio stations are WEIL(AM), WRCP(AM), WPHJ(FM), WTEL(AM) and WWSS(FM), all Philadelphia; WWSW(AM), WKJF(FM) and WEEP(AM), Pittsburgh; WCMB(AM) and WKBG(AM), Harrisburg; WSPA(AM), WNOW(AM) and WORE(AM), York; WGAL(AM) Lancaster; WPHG(AM) Altoona; WBBR(AM) Wilkes-Barre; WHYL(AM) Carlisle; WKPZ(AM) New Kensington; WESA(AM) Charleroi; WBVB(AM) Beaver Falls; WMBB(AM) Ambridge; WBCR(AM) Levittown-Fairless Hills; WCOJ(AM) Coatesville; WNPV(AM) Lansdale; and WJIB(AM) Greensburg. The two Delaware stations are WBBL(AM) and WILM(AM), both located in Wilmington.

Independent TV's to organize next week

How to get credit for audience on distant cables is one concern

Cable TV looms large on the agenda of independent television stations that will meet next week (Aug. 8) in St. Louis for the formal organization of a new association.

Principal speaker for the one-day meeting at the Chase Park Plaza will be David Foster, president of the National Cable TV Association.

CATV carriage and the measurement of station-watching on cable systems distant from the station are two issues that triggered moves looking to the organization of independent TV stations sparked by Roger D. Rice, KTUU(TV) San Francisco-Oakland. The first meet-
ing in San Francisco June 20 resulted in the formation of a steering committee that includes, in addition to Mr. Rice, John T. Reynolds, KTLA-TV Los Angeles; James R. Herd, KPLR-TV St. Louis; Henry V. Greene Jr., KRO General, and Richard C. Block, Kaiser Broadcasting.

Aside from the organizational aspects of the meeting (adoption of bylaws, election of a nine-man board, choice of a name), the meeting will hear addresses by George Simko, Benton & Bowles; Thomas Dowd, Washington lawyer; William Carlisle and John Dimling, National Association of Broadcasters; Frank Tuotti, Kaiser Broadcasting; Norman E. (Pete) Cash, Television Bureau of Broadcasting, and James A. Landon, Cox Broadcasting.

CRTC okays $18-million sale by Canadian Marconi

An application by Multiple Access Ltd. to purchase the broadcast holdings of Canadian Marconi Co. for $18 million has been approved by the Canadian Radio Television Commission.

Multiple Access, a Toronto-based computer service company, will buy CPAM-TV, CFQR-FM and CFCS (shortwave). All the stations are located in Montreal. Canadian Marconi is selling the outlets to comply with a Canadian government rule that prohibits a foreign company from owning more than 20% of Canadian TV and radio stations.

WWJ-TV renewal appealed by blacks

Issues are a rerun of those same court reviewed in affirming FCC's renewal of WMAL-TV

Evidence that the recent WMAL-TV decision is not going to stop citizen groups from pressing renewal challenges beyond the FCC has been provided by the Inter-Faith Centers for Racial Justice Inc., of Detroit.

IFC has asked the U.S. Court of Appeals in Washington to reverse the commission decision renewing the license of the Evening News Association's WWJ-TV Detroit and dismissing the IFC petition to deny renewal (BROADCASTING, June 5).

The appeal was filed a month after the same court upheld the commission's decision renewing the license of WMAL-TV Washington in the face of protests by Washington area blacks (BROADCASTING, July 3). The WMAL-TV decision was seen by some, including FCC General Counsel John Pettit, as reflecting a willingness by the court to defer to commission judgment on matters of fact and policy in renewed cases (BROADCASTING, July 24).

Some of the charges raised by the complainants in both cases were the same—failing to adequately serve the minority, particularly the blacks, and discrimination against blacks in employment.

Although many broadcasters and their attorneys see the WMAL-TV decision as

Composite week set. FCC last week said that broadcast license renewal applications in 1973 should use the following dates in compiling composite week program log analyses: Sunday, Oct. 17, 1971; Monday, Aug. 16, 1971; Tuesday, Feb. 1, 1972; Wednesday, Jan. 31, 1971; Thursday, Jan. 27, 1972; Friday, April 28, 1972; Saturday, March 18, 1972.

affording protection against renewal challenges, Mr. Pettit feels that each protested renewal must be looked at on its facts, and that if renewal to be approved by the court, they must reflect a thorough review of the records.

Furthermore, public-interest lawyers have indicated that renewal challenges will not slacken as a result of the WMAL-TV decision. Tracy Westen, of the Stern Community Law Firm, contends that more cases will have to be appealed to develop guidelines for determining when commission judgment in resolving issues like those raised in the WMAL-TV case is reasonable and when it is not (BROADCASTING, July 10). IFC is being represented by Albert M. Kramer, of the Citizens Communications Center, of Washington, and a Detroit attorney, William T. Downs.

FCC reaffirms denial for South Dakota TV's

The FCC last week proved to be an unmovable object so far as the Heart of the Black Hills Stations is concerned. It rejected the Black Hills plea for reconsideration, and affirmed its decision of Nov. 1, 1971, denying renewal of license to KRSD-TV (ch. 5) Rapid City, S.D., and its satellite KRKH-TV (ch. 5) Lead (BROADCASTING, Nov. 1, 1971).

The stations' troubles were all technical. The commission in its original order said the stations operated so far out of tune with commission technical requirements that the public in the cities affected was denied the service the stations were licensed to provide.

Black Hills, in seeking reconsideration, contended that the commission had erred in holding that KRSD-TV was not providing a usable signal and that the technical violations were not the fault of the licensee.

The commission said that even taking all of the "excuses" into account, the central issue is whether Black Hills can be relied upon to operate the stations in accordance with commission rules and to provide satisfactory service. The record, the commission said, "speaks overwhelmingly against any such assurance."

Part of the commission's original case was based on a 1967 petition signed by 2,000 viewers protesting the picture quality of the two stations. Black Hills sought the help of the commission so that it could submit 100 letters and petitions it said attested to the viewability of its signals.

The commission denied the petition to reopen on technical grounds. But it said it did examine the letters and petitions — and found little that was of use to Black Hills' cause. The commission said the writers were principally concerned with assuring the continuance of the CBS programing and with the existence of two stations in the community. Since it never intended to delete channel 7 from Rapid City, the commission said, the letters and petitions could not justify a renewal to a license that had failed to uphold its obligation to operate in the public interest.

Black Hills also argued that the commission's failure to grant its application for a new antenna prevented it from earning and money to pay for replacement of its transmitter which it said was inefficient, and for improving its facilities. But the commission turned that argument against the licensee, asserting that it "compels a conclusion that Black Hills is not financially qualified to remain a licensee." It said that for Black Hills to improve its financial status, it must improve its service so that more viewers will watch the stations. But, it added, "Black Hills has failed to do this and cannot be relied upon in the future to carry out its obligations and responsibilities to the public.

The commission acted on a vote of only 3-to-0. Commissioners Robert E. Lee, Nicholas Johnson and H. Rex Lee voted to deny reconsideration, while Commissioners Charlotte Reid and Richard E. Wiley abstained. Commissioner Benjamin L. Hooks did not participate, and Chairman Dean Burch was absent.

The tape gets redder

FCC plan to look at environmental impact of CP applications may lead to protracted delays

Broadcasters and others regulated by the FCC will soon have another hurdle to overcome in obtaining construction permits—or permits to abandon or raze existing structures. The commission last week issued proposed rules to implement the National Environmental Policy Act of 1969, and they could result in an application being designated for hearing on an environmental issue.

The proposed rule would require applicants for construction authority to inform appropriate persons or organizations if the construction is likely to raise a significant environmental problem. Interested parties would have 30 days to comment.

And in some cases, the applicant would be required to file a preliminary report with the commission, to enable it to determine whether the construction would involve such a problem.

Unless it is clear from the preliminary report that there will be no significant environmental effect, the applicant faces a number of problems. The commission could require a detailed report, which would mean that action on the application would be deferred for 30 days following publication of the notice of the
report in the Federal Register. Comments or petitions to deny would have to be filed in that period. Meanwhile, the commission would send copies of the application, the detailed report and all related information to the Council on Environmental Quality and to other appropriate federal, state and local agencies with a request for their comments.

If the commission decided after considering the information developed by those procedures that construction would have no significant effect on the environment, it would process the application. Otherwise, it would prepare a detailed environmental statement that would be associated with the application, and send copies to the Council on Environmental Quality, to individuals who had filed petitions to deny and to agencies which had commented in the proceeding.

The commission would then review the detailed statement—and either grant the application or designate it for hearing on an environmental issue, or on non-environmental issues only. In any case, it would be obliged to state its reasons in writing.

Comments on the proposed rules are due by Sept. 29; replies by Oct. 30.

**Fulbright deplores CPB funding level**

**But $45-million compromise figures appears likely to be approved by appropriations unit, Congress**

Senator J. William Fulbright (D-Ark.) last week lamented the scaled-down funding of the Corporation for Public Broadcasting and sharply criticized President Nixon for demanding the cut.

In a statement Senator Fulbright said "the Senate has, in effect, yielded to the President's position" by passing a one-year, $45-million authorization bill for CPB (Broadcasting, July 24). The action was taken as a hasty compromise after President Nixon vetoed a bill that would have provided a two-year authorization and higher funding levels.

The senator said he could "understand and appreciate" why the stopgap bill was necessary, but he found it "most unfortunate."

"Public and educational broadcasting are among the most important and worthwhile activities receiving government assistance," Senator Fulbright said, "and the President's veto . . . represents still another indication of his tragically misplaced priorities and another example of the administration's efforts to influence and control the media."

The Senate-passed bill got no action on the House side last week. Indications were, however, that the conference committee on appropriations would act first and approve the $45-million figure. Further attempts to raise the authorization figure would be pointless if that happened.

Yet another complication for CPB is that President Nixon may veto the entire appropriations bill, which contains funds for the Departments of Labor and HEW.

**TV production: hands across the water**

**NBC and Universal go international, cooperating with foreign firms for more appeal and higher returns**

Television production is going global. Producers—leading studios as well as independents—are looking beyond Hollywood and New York to come up with more exciting projects.

Universal Television, the major film studio creating television product, has made a film business decision to expand into global television production and has made deals for four co-production projects with the British Broadcasting Corp. in England and Spain (Broadcasting, July 17). Says Universal TV Vice President Stuart P. Erwin Jr.: "To maintain our lead in the production field we can't be content to sit back and produce just for American audiences. We must produce product that has worldwide appeal."

In agreement is William F. Storke, vice president, special programming, NBC-TV. Says Mr. Storke: "I think we've taken our heads out of the sand and are saying, 'Yes, there is a way of getting quality product. It doesn't have to be all American shepered. '"

Adds the NBC executive: "The Europeans in the film business have been thinking globally for a long while. Now in television we're all using the same facilities conduit that the picture people do in London and elsewhere. I think it speaks of better programing for the future."

NBC, along with Universal, has been spearheading television's expansion into global production. Last season, for example, NBC-TV, in association with Studio Hamburg of Germany, presented a two-hour original musical special "Hans Brinker," which was filmed on location in Holland and Norway, with interior scenes completed in Germany. Last season, too, Universal TV produced Paul Gallico's story, "The Snow Goose," in association with the British Broadcasting Corp., filmed entirely in England.

Both projects—and such others as "Jane Eyre" and "Heidi"—were made feasible by a sort of international media mix or co-op agreement. NBC-TV's Bill Storke explains: "We could not have done 'Jane Eyre' on a television budget. We had George Scott and Susannah York and an all-star cast as well as an 11-week shooting schedule on the Yorkshire moors. So we had to take on a financial partner, namely Sagittarius Productions (headed by Edgar Bronfman), who made the overall production possible. Sagittarius released the film in Canada and the rest of the world as a feature while we got it for television."

NBC's partner on "Heidi" was Studio Hamburg. "In return for the use of their facilities and the ability to shoot in Switzerland better than we could have done on our own," points out Mr. Storke, "Studio Hamburg got a release pattern for 'Heidi' in Switzerland, Austria and Germany. It's this kind of international mix that makes projects that were not feasible before feasible now."

Universal TV's partner so far has been the BBC. The mechanics of the film studio's deal with the English company vary. The partner that initiates the project maintains creative control.

The financial investment is not necessarily equal. Universal, for instance, has paid additional money to obtain name performers. For its investment, the BBC gets presentation rights in England, while

The Anglo-Americanization of TV. Universal and BBC are co-producing Colditz, 15 hour episodes. The series involves the castle. Here MacCallum enters high-level prisoner-of-war camp (background). Co-star of the series, David McCallum (r.), consults with the series' technical adviser, Major P. R. Reid, an actual ex-prisoner in the castle.
Universal gets worldwide distribution rights outside the British isles.

"By joining forces, we're actually investing less than we would if we tried to do it alone," says Universal's Stu Erwin, "but together with our partner we're putting up more money than the project usually would cost."

The hour special, "The Snow Goose" for Hallmark Hall of Fame (shown Nov. 15, 1973), which marks the first hour mini-series of 15 episodes (with an option to continue) that is being produced in East Germany and London for presentation for the spring of the 1972-73 season.

Robert Wagner and David McCallum star in Colditz, an hour mini-series of 15 episodes (with an option to continue) that is being produced in East Germany and London for presentation for the new series, going on the air Sept. 11. It will be seen in the U.S. after the first of the new year. The 15 episodes, the first 14 of which are month of the existence of Colditz, the Castle in East Germany that was turned into a high-level prisoner-of-war camp by the Nazis at the beginning of World War II.

The second Universal-BBC series, not yet in production, is History of The English Speaking People, 26 hours of dramas of the same title. Using a mixture of film and tape, it will be produced in 1973 and be available for presentation in the U.S. and Britain by January 1974.

The most recently announced co-production is Fall of Eagles, 13 one-hour or 90-minute historical dramas based on European political intrigue leading up to World War I.

"We're actually doing things that have mass appeal," explains Mr. Erwin, who under the direction of Universal TV President Sid Sheinberg is in charge of the studio's global production efforts. "But if we want the world market we have to make entertainment not only suitable for us. People abroad are still buying the regular television stuff, yet there's an increasing demand for indigenous cultural works."

Mr. Erwin says that Universal, which is setting up an English operation to oversee the company's production in that country as well as the rest of Europe, currently is negotiating for co-production deals in Australia, Mexico, Canada and West Germany.

"We're talking in England to the BBC and the commercial networks of doing children's programming that would appeal to English-speaking countries," he says.

"In Mexico we're talking about a project that would appeal to Latin American countries, indigenous material." NBC, meanwhile, is also busily engaged in further international productions. rival Universal, which mini-series produced on location throughout the U.S. since September 1970 by the BBC, will be shown on NBC-TV on alternate Tuesdays beginning Nov. 14 for 13 weeks (alternating with Chronolog). Together with Britain's commercial Anglia TV, NBC also is working on a nature special that is being filmed from the Tundra of Canada to the Mississippi delta.

"We're really not interested in finding new ways to travel," says the network's Bill Storke, "but to find new ways to entertain." According to Mr. Storke, television is "just scratching the surface" of production in Europe. With television around the world growing at a fast pace, with satellites shrinking time and distance and bringing people closer together, he would agree that the once localized medium may be entering an age of global expansion.

The focus is on drugs for an ATV-Metromedia live-by-satellite co-production

In another example of hands-across-the-sea production, Metromedia Television and Associated Television Corporation Ltd. of London, have agreed to investigate the drug problems of England and the U.S. on television by way of trans-Atlantic satellite. A special 90-minute program, "Drugs via Satellite," will be seen live in this country on Sunday afternoon, Sept. 10 and will be presented in England on the ATV network. The program will originate in 16 countries, in London and in the New York studios of Metromedia's WNEW-TV.

David Frost, the Englishman who does most of his television work in the U.S., will be the host for the program. Two separate productions—U.S. and European—will make their debuts in America, the other English. Warren Steibel, producer-director of the American syndicated program Firing Line, will be executive producer and direct the two units.

Metromedia-owned stations that will carry the program live, including WNEW-TV, KTTV (Los Angeles), WFG (tv) Washington, WTCN (tv) Minneapolis-St. Paul and KMBC-TV Kansas City, Mo. Also scheduled to clear for the special are WCVB-TV Boston and Capital Cities Broadcasting stations WPVI-TV Philadelphia; KTRK-TV Houston; WKBW-TV Buffalo, N.Y.; WTNH-TV New Haven, Conn.; KFSN-TV Fresno, Calif., and WTVT-TV Durham, N.C. The program is to be made available to other stations as well throughout the U.S.

Bal ance sex talk to be syndicated

Hit radio show in Los Angeles to be marketed by Dick Clark, as ABC considers TV version

What is said to be the highest rated radio program in the 18-49-year-old demographic category in the Los Angeles market—with Bill Ballance talking about sex to women callers on the telephone—is to be syndicated nationally beginning in the fall. The Bill Ballance Show (the local program, five hours daily on Storer Broadcasting's KGBS(AM) Los Angeles, is called The Feminine Forum) is to be syndicated by Dick Clark Radioshows Inc. and Bill Ballance Enterprises Inc., both based in Hollywood. It will be made available on a three-hour, five-day-a-week basis.

"There will be no formal rate card for the program," reports Dick Clark of Dick Clark Radioshows, the newly re-established radio syndication division of Dick Clark Productions. "It will be an individual negotiation based on each market and situation."

"The gist of how the program is sold," he adds, "is that we're going to be asking for an arm and a leg. But we can justify it and if we don't, we'll kick back what we don't fulfill—have a rebate."

Reportedly, the new program will be offered on 52-week contracts. Mr. Ballance's telephone conversations will be available in one of three musical frameworks—contemporary, country, middle of the road. Newsbreaks will be tailored to the existing station format. Each show will be structured to accommodate 18 commercials.

Promotion material being distributed for the new program points out that "Ballance has tripped his audience in one
year” and “has increased the station’s audience by seven times.” Explaining the seeming success of radio sex talk, Dick Clark points out: “To the uninitiated who haven’t listened to Bill Ballance, putting a guy on the telephone talking to listeners is not a new idea. The novelty of it is the man’s 25 years of experience, his writing ability and his delivery.”

Mr. Ballance’s ability to get young women to talk about their sexual frustrations and gratifications also is being given a tryout on television. ABC-TV, in a deal made about two months ago, financed a pilot for a Bill Ballance Show that was video-taped in Hollywood July 16. The pilot production has several options, including a possibility for a daily half-hour series or a weekly 90-minute program, ideally suited for late night. Producer of the TV pilot is Teleprograms Inc., a joint venture of Dick Clark Teleprograms and Bill Ballance Enterprises Inc.

Burch wants second look at prime-time rule
Chairman tells Goldwater he will ask for inquiry this fall with changes possible before ’73-’74 season

FCC Chairman Dean Burch said last week that the commission will soon be taking a second look at its prime-time access rule to decide whether it should be “radically altered” or “scraped altogether.”

In a letter to Representative Barry Goldwater Jr. (R-Calif.), who had written Mr. Burch asking that the commission reconsider the rule (BROADCASTING, July 17), the FCC chairman said that the rule has been “irrational at best and positively counterproductive at worst.” He noted he voted against the rule “and nothing that has happened since has given me anything but added confirmation of that judgment.”

The commission has been “deluged with requests for waivers and for specific interpretations,” Mr. Burch said, “and most of them have been well-founded.”

He said he agreed with the stated purpose of the rule—to diversify TV programing and give the film and syndication industries “a needed shot in the arm.”

But the rule has not served that purpose, he said, and “I believe it’s about time to revisit the entire rationale underlying the rule and ask whether it should be radically altered or, indeed, scrapped altogether.”

Chairman Burch said he would “recommend to my fellow commissioners that we institute a notice of inquiry this fall to permit widespread comment by all interested parties—perhaps including public panel discussions as well—so that we will be ready to take appropriate action before the ’73-’74 season is in the planning and production stage.

In dissenting to two commission actions denying waiver requests earlier this month, Mr. Burch said the commission is “floundering around” in its administration of the rule and should review it (BROADCASTING, July 10).

Mobil to underwrite Harlem basketball on noncommercial TV

WNET will originate coverage as antidote to admitted elitism

In a move to broaden its audience and expand its community coverage, non-commercial WNET (TV) New York will teletcast the five-game Harlem professional basketball tournament beginning tonight (July 31).

“We’ve been elitist,” John Jay Iselin, managing director of WNET, said in discussing the plans last week. “Community sports are the predominant metaphor in the language of Americans . . . We’re going to do our damnedest to continue this.

Noncommercial broadcasting has been under fire for what critics call over-centralization of control and too little emphasis on localism—which grounds President Nixon vetoed a bill to extend the life of the Corporation for Public Broadcasting for two years at higher levels of funding (BROADCASTING, July 3; see also story on page 39, this issue).

The WNET Harlem basketball coverage, made possible by a grant from Mobil Oil Corp., will be picked up by WGBH-TV Boston and was said to be tentatively set for the five other noncommercial stations: WETA-TV Washington, WSHY-TV Philadelphia and WQED-TV Pittsburgh.

The games are scheduled at 8 p.m. tonight and on Aug. 7, 14, 21 and 28.

Agnes telethon draws $2.2 million in pledges

A six-hour flood-relief special featuring comedian Bob Hope, a long list of celebrity guests and a visit from the First Lady, has resulted in pledges of more than $2 million in aid to victims of tropical storm Agnes.

Tabulations made public last week by the Red Cross showed a total of 129,290 pledges, amounting to $2,284,736. The average pledge was $17.67; the largest were $300,000 from the Pennsylvania Power and Light Co. and $100,000 from the Corning Glass Works.

The six-and-a-half-hour program originated from WBAI-TV Baltimore and was seen on 20 stations in 19 other cities.

Mr. Hope was the star and executive producer. Other entertainers who appeared included Mike Douglas, Steve Allen, Jayne Meadows, George Jessel, Zsa Zsa Gabor, Peter Yarrow, David Janssen and James Stewart.

Public figures who appeared included Mrs. Richard M. Nixon, Pennsylvania Governor Milton Shapp, Maryland Lieutenant Governor Blair Lee, Representative Daniel Flood (R-Pa.), and Baltimore Mayor William Donald Schaeffer.

Several stars taped special segments for the broadcast. They included Johnny Carson, John Wayne, Glen Campbell, Rowan & Martin, Jill St. John, Steve Lawrence and Eydie Gorme.

Television stations on the special “Red Cross network” were WBAI-TV; WSBK-TV Boston; WGR-TV Buffalo, N.Y.; WJW-TV and WEWS-TV, both Cleveland; WTTG-TV Washington; WSBV-TV Elmla, N.Y.; WICU-TV Erie, Pa.; WHAG-TV Hagerstown, Md.; WHP-TV Harrisburg, Pa.; WJAC-TV Johnstown, Pa., and WNEW-TV New York.

Also WAVY-TV Norfolk, Va.; WPVI-TV

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Broadcasting Jul 01 1972 41
Health show next on Cooney agenda

A national TV series on health is the latest project under study by the Children's Television Workshop. Joan Ganz Cooney, president of the workshop, said the series was intended "to provide practical health information in an entertaining and instructional way to a broad spectrum of the public."

William Kobin, programming vice president at National Educational Television, has been appointed vice president of Future Works, a division formed to be responsible for the series.

The planning has been underway by the Robert Wood Johnson Foundation, the John and Mary R. Markle Foundation and Standard Oil Co. of New Jersey, with grants of $37,500 each.

Bid against AFTRA loses

The New York State Supreme Court has dismissed a suit brought by Mutual commentator Fulton Lewis III against the American Federation of Television and Radio Artists.

Mr. Lewis had sought an injunction to prevent the union from taking action against him if he should withdraw from AFTRA, fail to pay dues or comply with any AFTRA order. Judge Peter A. Quinn, in dismissing the case, said "there are no triable issues involved" and ruled "the union shop agreement does not, as a matter of law, violate any of the plaintiff's constitutional rights."

A similar suit brought against AFTRA by commentator William F. Buckley Jr. and M. Stanton Evans, editor of the Indianapolis News, who has appeared on radio, is pending before the U.S. Southern District Court in New York.

NBC-TV lends a hand to 'Electric Company'

Stars on NBC-TV series have been urged by David W. Tebet, vice president, talent, NBC-TV, to appear on the Children's Television Workshop's noncommercial series, The Electric Company.

NBC-TV said last week that Mr. Tebet has written to such talent as Flip Wilson, Dean Martin, Raymond Burr, David Hartman, E. G. Marshall, Lorne Greene, Michael Landon, Dan Rowan, Dick Martin, Peter Marshall, Martin Milner and Kent McCord. He cited NBC-TV's efforts in developing new concepts for children's shows and the aim of The Electric Company to improve the skills of underprivileged youngsters as the reasons for his appeal.

Mr. Tebet is working closely with Andrew B. Ferguson, producer of The Electric Company, on arrangements for this project.

Program Briefs

Can-Am races. The Sidaris Co., Los Angeles, production subsidiary of Pacific Corp., Phoenix, on behalf of Arutunoff Enterprises Inc., Hollywood-based TV distributor, has signed to produce live TV coverage of Canadian-American Challenge Cup auto race series. The first Can-Am race, Watkins Glen Grand Prix on July 23 from Watkins Glen, N.Y., was covered live and televised over special TV network of some 150 stations simultaneously cleared for carrying this event. Subsequent races are to be televised from Lexington, Ohio, on Aug. 6 and from Elkhart Lake, Wis., on Aug. 27. This is second consecutive year that Arutunoff Enterprises, using services and facilities of Sidaris, has offered TV coverage of Can-Am sport auto race series.

Big-top sales. Twentieth Century-Fox Television reports that 48 stations have signed for second season of Circus, composed of new productions. Station buyers include WCBS-TV New York, KNXT(TV) Los Angeles, WBBM-TV Chicago, WCAC-TV Philadelphia, KRON-TV San Francisco, WWJ-TV Detroit and WTV-TV Cleveland.

Band and some flack. Three Dog Night has been signed to do hour-long special to be broadcast Aug. 24 on ABC-TV.

Roberta Flack has been signed as guest artist and Dick Clark Enterprises is producer.

Anniversary time. Bing Crosby will be star and host of half-hour special TV program aimed for prime time this fall to recapitulate 26 years of weekly TV programing by The Christopbers, ecumenical organization under Catholic auspices. Excerpts will be carried on special of guests who have appeared on organization's program, now titled Christopher Closeup, over two decades. Title of special: You Can Still Change The World.

Wolper's meat. David L. Wolper Productions, Los Angeles, has arranged with Reader Digest Association, Pleasantville, N.Y., to produce series of half-hour films for television under title My Most Unforgettable Character, same title as long-running feature in Readers Digest magazine. Plans call for series to trace turning point in lives of people, and will feature personal stories of celebrities in entertainment, sports, government and other areas of public life. Top name host is expected to be contracted to guide series. Wolper previously formed similar affiliation with American Heritage magazine.

Here she comes. The Hughes Television Network will televise Miss America Pageant Parade on approximately 150 stations on Thursday, Sept. 7, 9-10 p.m. NYT. Hostess for traditional boardwalk parade of 50 contestants will be Vonda Van Dyke, former Miss America. Miss America Pageant Parade will be produced for television by Jack Lubell.

British rock. Film House International, Eugene, Ore., is distributing 12-hour documentary about British rock music. Entitled The British Are Coming!, program deals with attitudes and output of British musicians, and includes interviews with well-known American as well as British performers. Documentary is being offered on one or more in segments. Each hour contains availabilities for nine minutes of commercials. Price of program is scaled to market size of stations. Film House, which is offering 10-minute demo disk of program, is syndication, jingle producer and program consultation firm. Film House International, No. 16 Oakway Mall, Eugene, Ore., 97401.


'Tulie' in Canada. Independent Television Corp. reports sale of The Julie Andrews Hour to CBC network in Canada, starting on Sept. 10. Series begins on ABC-TV in the U.S. on Sept. 13. Art on TV. Independent Television Corp. has placed into TV distribution series of six 45-minute films, Pioneers of
Modern Painting, written and narrated by Sir Kenneth Clark. Initial sale has been made to noncommercial KCET (TV) Los Angeles.

Kickoff. First TV showing of academy-award-winning “Around the World in 80 Days” has been set by CBS-TV for two-part presentation on CBS Thursday Night Movies and CBS Friday Night Movies Sept. 14 and 15 (9-11 p.m. NYT), during premiere week of 1972-73 season.

Heartfelt decision. ABC-TV has rescheduled segment of its Olympic coverage on Labor Day (Sept. 4), originally set for 4-6 p.m., so that 54 of its affiliates may carry the Jerry Lewis Labor Weekend Telethon on behalf of Muscular Dystrophy Association of America. Telethon starts on Sept. 3 at 10:30 p.m. on 140 stations.

Merchandising the talent for new season

Intensive shooting of interviews featuring affiliates and stars stores up material for programs and promotional messages on all three television networks

At ABC-TV it’s called the “Personality Interview Project.” At NBC-TV it’s known as the “Annual Affiliates Film Festival.” At CBS-TV it’s sometimes referred to as the “Personality Wheel.” The objective at the three networks is the same: a personalized, localized promotion service for affiliates—a way, among other aims, to produce attractive on-air promotion for new-season prime-time programming.

It works differently at each network. Take ABC-TV, for example, the weekend of July 22-23. Arnold Zenker, host of a daily hour morning show on WCBS-TV, the new ABC-TV affiliate in Boston, flew to the West Coast and checked in at the Beverly Hilton hotel in Beverly Hills, Calif. The station paid for his transportation, fed him, the network assuming hotel and food bills.

At 9:30 Saturday morning, Mr. Zenker, in sports attire, was poolside at the hotel, sitting under palm trees, interviewing Gary Collins, of ABC-TV’s The Sixth Sense series, before a four-man film crew provided by the network. The interview followed no script; was not supervised by the network; could be considered promotional only in that the series was mentioned during the conversation.

The meeting between the local station star and the network star lasted about five minutes. An hour later, Mr. Zenker was back before the film camera interviewing Florence Henderson of The Brady Bunch. Throughout that morning and afternoon and the next day he was filmed talking to such other ABC-TV personalities as Robert Young, Efrem Zimbalist, Jr., and Shirley Jones; about 15 interviews in all.

And Mr. Zenker wasn’t the only affiliate representative interviewing. Also on hand for the two days were Linda Faye of WQXI-TV Atlanta, Larry Angel, WJZ-TV Baltimore, Allan Douglas, WWSW (TV) Cleveland, Suzie Humphreys, WFAA-TV Dallas and George Wilson, WMAL-TV Washington. Personalities from the five ABC-TV owned stations and from the affiliate in Philadelphia preceded them the weekend before making the same rounds, interviewing virtually the same roster of network performers.

The weekend of July 22-23 produced some 18,000 feet of footage covering 84 separate interviews, each one of which lasted about five minutes. The film was processed that Monday and shipped out on Tuesday. Each affiliate receiving the film was to be charged what was termed a “moderate” fee for each interview.

What happens to the filmed interviews when they get to the local station? Arnold Zenker said he would intersperse them throughout the summer, using maybe two at a time on an hour program, telling his audience that he’d gone to the West Coast, interviewed some people they were familiar with, building a framework of his own personal observations about the performers around each interview.

“Actually it’s no big thing,” comments Mr. Zenker, “but you’re the local guy and I guess it makes an impression on viewers when you’re seeing interviews stars. And in a generic sense inevitably there is promotional value to the network.”

Phil Kriegler, manager, special projects for ABC-TV, who has been supervising these West Coast personality interviews for four years, thinks they are a strong, beneficial link in affiliate relations. He also notes that in addition to the local stations interviews, some of the network stars do straight new season promos and ID’s. He points out, too, that essentially stations with top-market circulation are selected to participate and that the 12 affiliates and ABC-TV-owned properties involved over the two weekends could expose the star interviews to a potential audience that would represent 51% of the nation.

The promotion department at NBC-TV, the same weekend of July 22-23, brought twice as many stations together with far more network personalities. About 40 of the network’s prime-time performers met with 25 local on-air talent from affiliate stations at poolside of the Sheraton Universal hotel in North Hollywood. It was a less personalized service than that provided by ABC-TV, but more ambitious and comprehensive. Each station was given 15 minutes to do interviews and to have their star films spots promoting NBC-TV’s 1972-73 schedule. Performers such as Raymond Burr and E. G. Marshall made 25 individual stops around the pool and in suites at poolside, at each one of which individual film crews were on hand. Most stations came with their own crews, but one stations chose to hire NBC staffers.

Some stations, such as WBB-TV Boston, did their filming indoors. “We can control the conditions better,” explained WBB-TV personality Pat Mitchell, “We can also keep our on-air promos consistent.” added station Promotion Manager Alex Dusek.

The station talent included Toni Gilbert, of NBC’s Radio’s Monitor series, who recorded interviews with each of the network stars for that program. Also working as an interviewer was announcer-jockey Gary Owens, who filmed 60-second comedy spots with each of the performers, to be transmitted on the network’s closed-circuit lines for the use of all affiliates in promoting the fall schedule. Additionally there were facilities for the stars to record personalized “tune-in” announcements to about 100 affiliates who submitted copy.

It was the fifth year that NBC-TV performers and on-air talent from affiliate stations had participated in this self-styled “Film Festival,” a project that this year commanded 72 of the Sheraton Universal rooms. Gary Owens, who filmed 60-second comedy spots with each of the performers, to be transmitted on the network’s closed-circuit lines for the use of all affiliates in promoting the fall schedule. Additionally there were facilities for the stars to record personalized “tune-in” announcements to about 100 affiliates who submitted copy.

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Newsmen's privilege bill may be victim of clock
Ervin's Senate subcommittee trying to move legislation, but Judiciary Committee wants more time to study

Senator Sam J. Ervin's (D-N.C.) Constitutional Rights Subcommittee will attempt to report some form of newsmen's privilege legislation to the parent Judiciary Committee this session but there is probably not enough time for Senate action this year.

The announcement came at a news briefing July 21 from Senator Alan Cranston (D-Calif.), who met that morning to discuss the legislation with a number of newspaper organizations and CBS News Washington bureau chief Bill Small (who also represented the Joint Media Committee, which includes the Radio-Television News Directors Association).

Senator Cranston, who has been discussing the legislation with Senator Ervin and is the sponsor of one newsmen's privilege bill, said Senator Ervin is not yet sure which bill he plans to deal with, but hopes to report out legislation without hearings.

There was a difference of opinion at the meeting on what approach should be taken, Senator Cranston said, but most who were present at the meeting favored some form of protection for news sources.

Senator Cranston's bill (S. 3786) provides blanket protection of newsmen's sources and information. Another bill (S. 1311), sponsored by Senator James Pearson (R-Kan.) contains a number of exemptions to the privilege.

Senator Ervin, the spokesman said, is considering introducing a third bill that would be based on Justice Potter Stewart's dissent in the Supreme Court's newsmen's privilege decision last month (BROADCASTING, July 3).

Justice Stewart would permit the government to require a reporter to testify only if it could show a "compelling and overriding" interest in the information and that the information being sought was not attainable elsewhere.

In a Senate speech last week Senator Ervin contended that the Supreme Court's majority opinion raises the problem of how a reporter can continue to do his job when he can be compelled by the government to disclose his confidential sources and information in secret grand jury interrogations. "Whatever short-term benefits may flow from government's reliance upon newsmen as a substitute for its own investigations," he said "the long-term threat to the public, Mr. Justice Stewart, to be informed about the controversial as well as the routine is too great a risk to take in a free society."

Senator Cranston said he personally favored a bill with as few restrictions as possible. "I'm concerned about any limit on [protection of] sources," he said. "I think it is very dangerous to freedom of the press. . . ."

He said there would be meeting in September between senators and media representatives to try to reach agreement on the kind of newsmen's privilege needed.

Meanwhile the House has decided to hold off on acting on newsmen's privilege legislation for the time being. A spokesman for Representative Robert Kastenmeier's (D-Wis.) House Judiciary subcommittee said the subcommittee met in executive session on July 20 and decided there was not enough time to deal with the bills and that interested parties should be given opportunity to reconsider their positions in light of the Supreme Court's decision, which stressed importance of protecting the grand jury process as against protecting newsmen's confidential information.

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Leave full coverage of conventions to PBS?
That's suggestion of KGTV which says networks could kick in on expenses and still save money

A TV editorial suggesting that perhaps commercial networks should leave gavel-to-gavel coverage of political conventions to the Public Broadcasting Service—and help underwrite PBS's costs of providing that service—was reported last week to have drawn predominantly favorable response from viewers.

The editorial was by Vice President and General Manager Clayton Brace on McGraw - Hill's KGTU (TV) (formerly KGOO-TV) San Diego. It took note of viewer queries about pre-emptions of regular programing for coverage of the Democratic convention and this month, speculated that convention news wrap-ups might be a better approach and suggested that commercial networks could help pay PBS's costs for full coverage and still save money.

KQTV officials reported at midweek last week that they had received 65 to 75 letters from viewers and that these favored the station's editorial position by a ratio between two-and-a-half and three-to-one. They said they had no plan to make a campaign of it—the editorial itself, they said, did not really advocate change—but would probably distribute copies of the memo to the California congressional delegation, to PBS and to NBC, with which KQTV is affiliated.

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Goodman lights fire under subpoena issue
In letters to Ervin, Cranston he calls for hearings, legislation to supersede Supreme Court ruling

NBC President Julian Goodman sent letters last week to Senator Sam J. Ervin Jr. (D-N.C.) and to Senator Alan Cranston (D-Calif.) concerning the issue of freedom of the press.

He urged Senator Ervin, chairman of the Subcommittee on Constitutional Rights, to request hearings to consider the question of news subpoenas, in view of the recent Supreme Court decision denying newsmen immunity from them. Mr. Goodman said the decision will have "a restrictive effect on the flow of news and information to the American public."

Mr. Goodman recalled that he had made a statement in hearings before the subcommittee, stressing that during the preceding two and a half years, more than 100 subpoenas had been served on television network companies. At that time, Mr. Goodman wrote, Senator Ervin expressed the view that a favorable decision in news subpoena cases then pending before the Supreme Court would obviate the need for congressional action.

Mr. Goodman noted that the Supreme Court decision, which rests on the federal level, Congress has freedom to determine if a statutory newsmen's privilege is necessary and desirable and to fashion standards and rules. He therefore called on the subcommittee to consider, as a priority matter, legislation "to protect the newsgathering function of our press."

In his letter to Senator Cranston he commended the legislator for introducing a newsmen's privilege bill to provide protection for the free flow of information to the public. In view of the Supreme Court decision, Mr. Goodman said, the ability of the news media to provide information to the public would be "dangerously impaired" unless Congress exercises its jurisdiction to enact legislation that will protect the press in its efforts to serve the public.
Bias against Nixon charged by ex-aide

Author of book criticizing media says news judgments are colored

A former journalist and one-time White House aide last week charged that the broadcast and print media are guilty of bias against the Nixon administration.

James Keogh, addressing a luncheon of Accuracy in Media—a Washington-based nonprofit organization that seeks to promote accuracy in news reporting—said that “most editors and viewers are looking at their messengers [the media] with suspicious and doubtful eyes,” and realizing “that news is distorted by the point of view and advocacy on the part of journalists.”

Mr. Keogh, author of “President Nixon and the Press,” and formerly executive editor of Time magazine and chief of the White House research staff, contended that the networks and major newspapers concentrate on the “left-of-center” viewpoint, exaggerate when it suits their purpose and accent negative news.

He contended that the reaction by television and newspapers to the 1970 incursion into Cambodia was “almost hysterical” and that viewers could only get the impression from TV commentators that President Nixon had done “a dangerous thing” when he ordered the mining of Haiphong Harbor.

Why do the media “make themselves look so silly in retrospect?” he asked. “Because they disagree with the President’s policies and they let their point of view distort their judgment.”

More government control or surveillance of the media is not the answer, Mr. Keogh said. “The profession should heal itself,” recognizing that “they should inform, not turn into politicians.”

Earth News goes audio with alternative service

Radio tapes with a difference being circulated to 89 stations with a counterculture bent

On a sample day last week, 89 radio stations—mostly of the counterculture—were sent a new kind of audio news service. The day’s distribution consisted of two features, each two minutes in length. One concerned a young, wealthy eccentric and the problems he had trying to bring a camel into a nightclub. Laguna Beach (Calif.) vegetarian restaurant called “Love Animals, Don’t Eat Them.” The other was an interview with the young promoter of a “swinger’s ball” in Southern California who affirmed that “there won’t be any balling at the ball” because “I don’t think any rational person will come to lounges expecting to get it on in the aisles at a public place.”

This audio service of two two-minute features, five days a week, is distributed on reel-to-reel tape via air mail by Earth News Service. It is in addition to the Earth Newsletter service, which was started in October 1970 and currently is being distributed to 390 commercial radio stations, a reported 600 college radio stations (during the school year) and about 70 newspapers (Broadcasting, June 21, 1971).

The newsletter, operating out of San Francisco, sends out 10 original news items daily, which are aimed at to subscribers seven days a week by a staff of three editors. The new audio service is based in Santa Monica, Calif., and produced by a staff of five, with Lew Irwin, news director of KDYM (AM) Santa Monica, as editor. The new service aimed at the audio service stems from and essentially are about the youth culture. Most of the international coverage comes through an association with Dispatch News of Washington.

Says Jim Brown, publisher of the Earth News service to radio stations: “There hasn’t been a new news wire service to radio stations in 20 years. Our audio service is meant to be a viable, legitimate news service.” According to Mr. Brown, some of the station subscribers to the audio service allow it to stand and regular program fare from a feature. Other subscribers tack the Earth News material onto their five-minute newscasts.

ABC crew ambushed; two die, one escapes

Two ABC News cameramen stationed in Saigon, Terence Khoo, 35, and Sam Kai Faye, 48, were killed July 20 while filming a battle at My Chanh in South Vietnam. A third ABC News staff member, soundman T. H. Lee, who escaped injury, said the film crew was ambushed by North Vietnamese troops while trying to join South Vietnamese forces engaged in a firefight. Both Mr. Khoo and Mr. Sam were natives of Singapore and had covered the war for almost 10 years for ABC News. Mr. Khoo was completing his final week in Vietnam prior to reassignment to the ABC News bureau in Bonn.

Elmer W. Lower, ABC News president, praised both men as “courageous and resourceful journalists carrying out a difficult assignment in an area they knew to be fraught with dangers.” He said they had “rendered outstanding and loyal service to the ABC News Saigon bureau.”

They were said to be the first foreign correspondents killed in Vietnam since Feb. 24, 1971.

Focus on the city.

School of journalism at University of Missouri, Columbia, Mo., will establish an urban journalism center in St. Louis. School is designed to provide experience in understanding and reporting on urban society, while offering general components of the course work for journalism students. School of Journalism students will be able to take one semester of undergraduate or graduate study at the center, which will be located on the university's St. Louis campus.

NCTA orders study of life with pay cable

Board votes to support fight now against New York hotel systems

The board of directors of the National Cable Television Association last week approved the formation of a special committee on pay cable. The committee is to recommend a policy for NCTA.

The establishment of the committee reflects concern within the membership about the legal and public-relations problems associated with both the concept of pay cable and the relationships between cable operators and potential program suppliers. Even the name bothers many, suggestive as it is of "pay TV," the over-the-air service that was held off for years by vigorous opposition.

The issue is not, of course, whether to "support" or "oppose" pay cable. It has been firmly established that cable operators see the new service as one key to their future success in major markets. (See page 46.) The issue is how to bring it into the world as painlessly as possible.

Members of the committee are expected to be named within a few weeks. The board also authorized intervention by NCTA in the dispute over a hotel pay-TV system in New York. The association will support Sterling Manhattan Cable Television Inc. of New York in its FCC complaint against the New York Telephone Co. Telco is providing line service to Trans-World Communications, a Columbia Pictures subsidiary that is distributing pay-cable programs to five of the city's hotels.

Sterling has argued that the same federal regulations that apply to cable should apply to the hotel service. It said the operation violates both FCC rules and New York city law. That position has stirred support from both the Manhattan CATV Corp., the city's other cable service (Broadcasting, July 17).

At the same meeting, NCTA Chairman William J. Bresnay named a new slate of association committee chairmen. With only a few slots left unfilled, the new list is as follows: copyright—Alfred Stern, Television Communications Corp. (reappointed); legislative—as announced earlier, Gene Iacopi, Nor Cal Cablevision Inc., Oroville, Calif.; convention—Burt Harris, Cypress Communications Corp.; budget and audit—Gene Schneider, LVO Cable; community services—Barry Zorthian, Time-Life Broadcast Inc. (reappointed); by-laws—Robert Weary, Junction City (Kan.) Television Inc.; ETV—Rex Bradley, Telecable Inc. (reappointed); satellitites—Hubert J. Schialfy, Teleprompter Corp.

The board of directors of the Political Action and Political Education Committees, recently absorbed into NCTA, will continue to be headed by Martin Malarkey, of Malarkey, Taylor & Associates. A special "blue-ribbon" committee on dues and membership will be headed by Monroe F. Rifkin, of American-
can Television & Communications Corp.
Still to be appointed are the chairmen of the utility relations, public relations and engineering committees.
The board also heard a status report on a study of state regulation, to be conducted by a newly hired consultant—Del Smith, of the Space Science Center of the University of Wisconsin, Mr. Smith will study existing and proposed approaches to state regulation and assess their impact on cable.
Also approved was publication of a booklet for NCTA members on the use of designated access channels. It will spell out what the FCC requires.

Cable cannot live by subscriber bread alone—Stern

TVC president uses some synonyms in advocating financial solution, but they come through as pay cable

Even if they offer distant signals, burglar alarms and shopping services, cable operators cannot prosper in the top-25 markets on subscriber fees alone, according to Alfred R. Stern, president of Television Communications Corp. They need another source of revenue, he says—extra charges for special "audio-visual" presentations. In other words, pay cable.

Appearing at one of the periodic "wavermaker" luncheons at Washington's Broadcasters Club, Mr. Stern said that distant signals alone are not enough, especially under the FCC's rules. Neither are additional services such as alarms (which he said might even be provided by telephone-related equipment rather than cable) or service channels.

What would broaden a system's revenue base, he said, would be per-program or per-channel charges for particular attractions. Mr. Stern generally avoided the phrase "pay cable"—preferring alternative constructions such as "additional fees from other services"—but the written questions from his audience used the more direct term repeatedly. And Mr. Stern left no doubt that his firm, and the whole industry will be "active" in this new field.
The Washington club's usual clientele would tend to break out in hives at the sound of those words, but Mr. Stern's audience was unusual: It was composed almost entirely of cable operators and their representatives. With an industry leader on the stand, and a board meeting of the National Cable Television Association on (see page 45), the room was filled with a who's who of cable—from NCTA Chairman William Bresnan, the new president of Teleprompter and NCTA President David Foster on down. Except for lawyers, the club was almost empty of figures associated with broadcast.

Had they been on hand, they would have heard Mr. Stern issue a call for cooperation between the two industries, and recognition of the fact that their "common problems" outweigh their dif-

ferences. He acknowledged that not all the long-time differences can be erased—"We've all taken some positions, and to a certain extent we're stuck with them"—but said future unity was both possible and desirable.

Mr. Stern was also asked about the coming report of the high-level administration committee on long-range cable policy, which is expected to recommend common-carrier status for cables (see page 22). He replied quickly that cable ought to be considered an "uncommon carrier"—a private business, "largely unregulated with respect to programming."

Cable Briefs

Enter the builders. Jerrold Corp., equipment manufacturer, and TM Communications Co. of Florida, a subsidiary of the Times-Mirror Co., have signed contracts inaugurating an extensive construction program in Florida. Over a thousand miles of plant are scheduled to be built in St. Petersburg, Lake Hamilton, New Smyrna Beach, Edgewater and St. Cloud areas.


Ohio buy. Cypress Communications Corp., Los Angeles, has concluded acquisition of CATV system serving Canton, Ohio. As previously reported (Broadcasting, May 29), purchase was for $5.6 million in cash from Downe Communications Inc., New York. Canton system serves 15,400 subscribers.

To build system. Magnavox Co., CATV division of Matsushita, N.Y., has signed complete turnkey contract for $1.8 million with Eastern Telephone Inc., Monroeville, Pa., for construction of Mount Lebanon Cable TV system, Mount Lebanon, Pa.

NAB, AMST joust with NCTA again

The National Cable Television Association has been accused of trying to "contravene the spirit of last year's broadcast - cable - copyright compromise on CATV regulatory policy.
In filings at the FCC, the National Association of Broadcasters and Association of Maximum Service Telecasters contended that comments NCTA filed last month in relation to the FCC proceeding seeking information on time exclusivity for nonnetwork programming (Broadcasting, June 26) was an attempt to bring about a revision in the commission's cable rules aimed at giving stations in top-50 markets the same degree of exclusivity from cable retransmission as is currently afforded broadcasters in markets 51-100.
While it did not argue for any limitations on time exclusivity for broadcasters last month, NCTA called on the commission to allow cable systems to transmit copyrighted material pre-empted by the neighboring station as little as a year after broadcast. In response to this request, NAB commented: "Surely NCTA cannot seriously have intended to reawaken and reargue any of the exclusivity issues we all believed had been equitable put to rest" in compromise agreement. AMST added that NCTA is attempting to give the commission the impression that "virtually any exclusivity is bad for the program supplier, very bad for the CATV operator and probably bad for the broadcaster." Such an assertion, AMST claimed, comes "at the wrong time and in the wrong proceeding."

NCTA countered in its own brief that those broadcasters and program suppliers who are seeking a continuance of the status quo on time exclusivity are practicing a "sham." Arguing that the present degree of time exclusivity present in the industry is in violation of the Communications Act and copyright law, NCTA claimed that what these interests need is "not more evidence but a change in the law."

N.Y. Phone to FCC: Service was intrastate

Commission told hotel hook-up didn't need compliance certificate; role as cable competitor also disclaimed

The FCC last week got the New York Telephone Co.'s side of a dispute over a pay-cable operation serving five New York hotels.
The phone company said it was innocent of the wrongdoing, charged by Stellar Manhattan Cable Television Inc. in an FCC brief earlier this month. Stellar, one of the borough's two franchised CATV operations, claimed that the local Bell System affiliate violated commission rules by failing to obtain a certificate of compliance prior to initiating a relay service for Trans World Communications—a Columbia Pictures Industries subsidiary that provides closed-circuit TV movies.
and special presentations to hotel customers (Broadcasting, July 17). Sterling contended that the FCC has jurisdiction over the matter because of its statutory authority to regulate common carriers engaging in interstate commerce.

However, the phone company last week claimed that the service it provides TWC is “purely local” and does not involve any transmissions across state lines. Therefore, it contended, its service is exempt from the FCC regulation.

It said that the service contracted by TWC is an intrastate closed-circuit system regulated by the New York State Public Utilities Commission—which does not use standard phone lines and does not have the capacity to interconnect with other carriers.

The phone company disputed Sterling’s assertion that the TWC system is a potential competitor for Sterling and other cable and broadcast operations in the city, claiming that TWC does not have the capacity to retransmit off-air television signals and provides only feature films and its Televention closed-circuit convention. The TWC operation is not suitable for traditional CATV operation in any case, it argued, since the phone company service provides a maximum capacity of only six channels—several of which do not fall within the frequency spectrum utilized by conventional cable systems.

New York Telephone also rejected as groundless Sterling’s argument that TWC’s transmission of movies that were not produced within New York state indicates that the operation involves interstate commerce. And, it continued, Sterling’s allegation that TWC has the capacity to transmit live broadcasts from locations outside the U.S. is false because the TWC system does not link up with any carrier outside the city of New York.

Meanwhile, Teleprompter Manhattan Cable, which sold the other CATV system, asked the FCC to permit it to intercede in Sterling’s behalf in the proceeding. It claimed that while the TWC system does not presently compete in any area served by the Teleprompter system, Sterling is correct in asserting that TWC could become a competitor through an expansion move.

CARS power
FCC Cable Television Bureau Chief Sol Schildhause has been delegated further authority in the regulation of community antenna relay (CARS) stations.

In an action by the commission last Wednesday (July 26), the cable chief was given the power to act on requests for special temporary authorizations for CARS facilities. The commission said its action was appropriate because such authorizations are of a routine nature and must be handled expeditiously. In the same action, the commission revised the procedure for applying for such authorizations.

The chief of the Bureau was also given authority to act on unopposed applications for transfers of CARS facilities. In a related matter, the commission amended its rules to specify that no such transfer can be effected without prior notification of the FCC.

In another action announced later in the week, the commission expanded Mr. Schildhause’s responsibilities by affording him the power to act on applications for certificates of compliance by cable systems to new special services. The move was an effort to expedite handling the present backlog of some 800 certificate applications (Broadcasting, July 24).

Western Union drops networking
Company tones down its satellite plan; in another FCC filing educational TV says FCC should force carriers to give free service or low rates

The Western Union Telegraph Co., one of eight operators to apply for a domestic communications-satellite system, last week modified its system design to achieve a decrease of some $23 million in proposed investment. Part of the saving would be realized from a withdrawal of an offer of program distribution by satellite to 36 network affiliates on the West Coast.

The three networks had rejected the proposal, expressing greater interest in a distribution system to serve affiliates nationwide.

In a related action last week, the FCC approved a Western Union request for a waiver of Section 319 of the Communications Act to permit the firm to place contracts for the procurement of satellites. Section 319, because no license for any satellite will be issued prior to the granting of a construction permit, or unless that requirement is waived.

The commission stipulated that its action has no bearing on the future outcome of Western Union’s application to operate a domestic satellite system, and that any contracts the company executes for the procurement of satellites will be at its own risk.

In its FCC filing last week, Western Union said its investment in domestic satellite communications will amount to $68.1 million in the first year of operation, increasing to $70.9 million by the fifth year. Originally, the company had planned to spend more than $92 million. The reduction was not attributed solely to the abandonment of the network proposal, however. Other considerations, the company said, included planning for the initial launching of two satellites instead of the three originally planned. Under the amended proposal, Western Union would keep a third satellite on the ground as a reserve unit.

The Western Union filing was one of several on the satellite issue last week.

The Network Project, a New York-based citizen group, asked the commission to reconsider its June satellite policy action on several grounds, including a charge that the satellite policy is in violation of the 1969 National Environmental Act. The FCC, according to this group, failed to consider the potentially harmful ecological effects of radiation emitted by microwave relay stations.

Two other petitions seeking partial reconsideration of the satellite action were filed. One, by the National Association of Educational Broadcasters, was rejected by the commission, which contended that the commission should have required, instead of inviting, the submission of specific rate proposals by the satellite applicants for service to noncommercial broadcasters and other educational interests. NAEB said it supports the com-

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**Books:**


**Communication: Methods for All Media.** Hadley Read. University of Illinois Press. $6.95. Primarily a practical, basic guide to writing, speaking and using visual media. Also includes more general material on the process and environment of communication.

**Media: An Introductory Analysis of American Mass Communications.** Peter M. Sandman, David M. Rubin, David B. Sachsman. Prentice-Hall. $8.95. "Thoroughly opinionated" textbook by three young professors who studied with William L. Rivers, the noted communica
tion researcher. Here’s an example quote: "The best that can be said about the finest radio news is that it’s almost as good as the average television news. Which isn’t all that good."

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**Broadcasting**

*Broadcasting Jul 31 1972*
mission's decision to accommodate diversified interests in domestic-satellite technology, but claimed that "more specific terms of access" for educational interests should have been provided.

The association wants noncommercial service at no charge or at preferential rates.

In another petition, RCA Global Communications expressed fear that a provision of the FCC's satellite ruling could enable AT&T to "pre-empt" a long-line service RCA is currently providing between Alaska and the continental U.S. via international networks. In its satellite order, RCA noted, the commission said that AT&T should provide longline service via satellite to Alaska, Hawaii and Puerto Rico. Though RCA stated that it does not believe it was the commission's intention in this ruling that AT&T should interfere with RCA's current Alaskan service, it said a clarification is in order.

AT&T holds off new television tariff

Revised rates may mean saving of $15 million annually to networks

AT&T has moved back "for several weeks" the date for filing with the FCC a request for permission to submit revised program-transmission tariffs.

The proposed rates, which have been a subject of discussion with commission officials, the networks, public broadcasting officials and Hughes Sports Network for 18 months, would reportedly result in a sharp reduction in network costs, but an increase in costs to HSN. There has been speculation that the three-network bill, now running at about $75 million annually, would drop to $60 million ("Closed Circuit," June 26). The proposed higher rates for occasional use service virtually assuages HSN's opposition to the new tariffs.

In any case, the proposed rates for the networks, which do not affect the decision that are now pondering as to whether to abandon terrestrial transmission for domestic satellite service. One network source said the savings represented by the proposed AT&T rates do not approach the kind that the networks have in mind in discussing satellite service with the various firms seeking communications-satellite authorizations.

At the last meeting among the parties involved in the program-transmission rates issue, two weeks ago, AT&T officials indicated that the monthly charge for fulfilling a television network service would drop from $82.50 per mile for the interchange channel to $55 per mile. The new rates for station connection would be $1,500 per month, less than the networks now pay, but the new monthly rate for local channel service, $1,000 per month, would be higher on an annual basis.

On the other hand, the interchange channel rate for occasional service would be increased from 55 cents per mile to $1. The station-connection charge in the service would be $80 per hour and the local channel rate, $500 per day (but no more than $1,000 in a given month).

AT&T had been expected to file last week for permission to submit the new tariffs. However, a spokesman for the Long Lines department said company officials wanted more time to study the filing.

EIA wants chs. 70-83 off television sets

They've already been given to land mobile, group tells FCC, and detent tuners could come faster if they're taken from dial

The trade association representing manufacturers of consumer electronic products has proposed a revision in the FCC's all-channel television reception requirements that would remove UHF channels 70-83 from all TV sets.

In a petition filed at the FCC last week, the Consumer Electronics Group of the Electronic Industries Association requested that, effective July 1, 1974, set manufacturers be required to produce units with a reception capability of only 56 positions (channels 14-59). It also asked that all references to television channels 70-83 be removed from the statutes as of Nov. 15, 1975.

The group also requested that, after the latter date, no licenses of UHF translators operating on channels 70-83 be renewed. This would force the migration of some 500 translator stations to channel positions further down the UHF spectrum.

The EIA petition comes in the wake of two significant FCC rulings affecting UHF broadcasting—one which will bar UHF use of channels 70-83 effective Nov. 15, 1975 (those channels having been reallocated for use by the land-mobile radio services), and another that requires receiver manufacturers to include on all units a 70-position detent tuning system for UHF, comparable to the previously used for VHF reception, by July 1, 1974.

EIA noted that although the commission has implemented a plan for the transfer of translators currently using channels 70-83 to lower frequencies, it will still be possible for translators in remote locations (where land-mobile interests will presumably not make full use of the new spectrum space for some time to come) to operate indefinitely on the higher channels. Under the commission's plan, translators remaining on the reallocated frequencies after the November 1975 cut-off date will be renewed on a secondary basis—with land mobile given first option on the channel.

Noting that Philco-Ford Corp. had advanced a similar proposal in 1970 which was not acted upon by the commission, EIA concluded that sufficient time has now elapsed for translators occupying the reallocated channels to consider moving, and for land-mobile interests to plan for the occupation of those channels. The principal problem, it indicated, is that after the 1975 switchover on channels 70-83, the only broadcast ocupants on those channels will be the translators which have not yet been displaced by land mobile. Nevertheless, it claimed, set manufacturers would still be required to provide tuning space for those translators (which EIA estimated could be viewed in less than one million house- holds) under then present rules.

EIA also claimed that commission approval of its proposal would result in financial and technical advantages which would inevitably be passed on to the consumer.

On the technical side, EIA asserted that despite "diligent efforts" by manufacturers to find an adequate means of complying with the 1974 detent tuning requirements, such an ability "has not been demonstrated."

But elimination of the 14 channels from the tuning requirements, it said, would result in a 20% decrease in the UHF tuning range and would thus "materially increase the likelihood that calibration accuracy and reliability can be developed which meet the FCC requirements in actual production."

They keep buying television sets

EIA also reports that radio sales dropped in first six months

The sale of TV sets by manufacturers to dealers for the first six months of the year continued up compared with the same period last year—by 21.1% for color and by 9.1% for monochrome. In radio, however, total sales were down by 4.2%, although FM sales registered a 15.6% gain.

For six months ended June 30:

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Clean Machine. Teise Engineering has announced new cleaner waxes for 8/16 mm or 16/35mm film. It may be used for cleaning and lubricating film for use in cassettes, renovating old film or providing protection for newly processed film. 1941 First Street, San Fernando, Calif. 91340

New line. Lamp Business division of General Electric Co., Cleveland, is offering new line of stage/studio lamps that is said to be mid-way choice between lower cost incandescent lamps and top-performing halogen-cycle quartz lamps. New GE line of 3,200K, mogul bi-pot base lamps, available in fall, are designed for use primarily in lens-type spotlights for motion picture and television production and for theater stage and photographic lighting.
A widening market for country music via TV syndication

What networks reject still finds home in a growing middle-American market

It's becoming an adage in Nashville that country music on television is better off in syndication than it was on the networks. Witness this evidence: CBS-TV dropped Hello, Doorbell after only two years in what was called a purge of the network's "rural image." Picked up for syndication in 1971 by Youngstown Program Services, Hello, Doorbell rated among the top three syndicated TV programs this year, reaching almost 12 million homes a week—a figure that, according to Youngstown, puts it ahead of 30 prime-time network offerings.

The Porter Wagoner Show, never on the networks but one of the leading country-music half-hours, has had an audience of about 4.1 million homes in the February ratings week of 1971. In 1972—according to ShowBiz Productions, the show's syndicator—the total homes jumped to 6.8 million.

Four other ShowBiz-syndicated country-music shows, including The Wilburn Bros. Show and The Del Reeves Show, have enjoyed a 60% growth in audience in the last four years. (ShowBiz supplies 325 stations with its half-hour programs, the spokesman said.)

Three years ago, The Bill Anderson Show was seen in 30 markets. Last year, it was seen in 125, 37 of them in prime time. The Anderson show has been under new ownership and tied to a new syndication firm since last fall. It has finished its first season with DMK Films—it was formerly with General Electric Broadcasting—and is "a whole new thing now," says Bill Anderson.

"I think my career is taking a turn this year," says producer-director Dennis Kostyk. "He signed a contract with MCA this year to appear in five films in the next five years and do five movie themes in the same time. He did a guest shot on Alias Smith and Jones this year. We're trying to broaden the appeal of the show, bring in more pop flavor to attract a larger audience. We're trying to make it like any other show."

Like most major syndicators, DMK Films is looking to place the Anderson show in the top markets. It has recently returned to Los Angeles and has hopes of breaking Boston and New York. It may take two to three years to do that, he believes.

Bill Anderson, a tall, articulate, former journalist major from Columbia, N.C., says he was dubious at first about the changes DMK was making with the show that has borne his name for more than six years. "When they told me Don McLean [writer and performer of "American Pie"] was booked onto the show, I wasn't sure how my audience would take it. But when that boy sat down and played the banjo—he was as good as anyone I'd ever heard."

Of the "popification" of his show he now says, "I've felt for a long time that country music should be taken out of the barnyard and put into the mainstream of television production. Our job [regulars on his show include Jan Howard and his backup band, The Po' Boys] is not to just sing for those people, we have to entertain them. And if I can do that by bringing on Don McLean or Cliff Robertson—he came on one week to talk about his new film that's about the rodeo—then I'm gonna bring them on."

"The problem that we're faced with as syndicators that most other people in the field don't have," Mr. Kostyk explained, "is the regional prejudice against country music. The majority of people like country music, I believe. It shapes up like a bell-curve on the map. The line of acceptance runs from the middle of California and goes up to the pockets of the most avid country fans in Ohio and Indiana and then down again at the Mason-Dixon line. The decisions to cancel Johnny Cash (on ABC-TV) and Hello, Doorbell were provincial, I think, out of New York. Country music is a lot more universal than they think."

A&M picks Sansui for quad

A&M Records, Los Angeles, has chosen the Sansui four-channel (quadraphonic) system for its first quad release. Sansui's quad system, called the SS, uses matrixed coding mode—as does the CBS SQ system—rather than a discrete system—as used by RCA (Broadcasting, April 3). The first four-channel A&M release is Joan Baez's current album, Come from the Shadows. It was shipped last Thursday (July 27).

Ode Records, an A&M subsidiary label headed by Lou Adler, has used the SS system previously for Carole King's Music album.

A&M spokesmen stressed that the record company was "not locked into any specific system" for any long period of time. Unlike the CBS SQ system, which licensed manufacturers for use of the system (that practice was terminated recently), Sansui has not signed agreements with its users, which include Project 3 and ABC/Dunhill record companies.

Audiocassette profile sought by good-music stations

A national survey to determine the demographic characteristics of listeners to good-music radio stations has been voted by Concert Music Broadcasters Association.

The study will be made later this year in conjunction with public radio stations in the good-music category, according to C. K. Patrick, WCLV(FM) Cleveland, chairman of CMB's executive committee.

The action was taken two weeks ago at the CMB convention in Cleveland which was attended by 85 representatives of concert-music stations. The convention also heard a report that the audiences of good-music stations increased 29% and sales 41% the first half of this year compared to the first six months of last year.

Rolling Stones to ASCAP

The Rolling Stones have licensed their two new publishing firms through the American Society of Composers, Authors and Publishers. The new firms, Promopub Music and Promoright Music, will handle the publication of Rolling Stone music beginning with their current album, Exile on Main Street.

Songs written by the Stones prior to this album were licensed through Broadcast Music Inc. by several publishing firms. A number of major artists and publishers have been trying to license ASCAP for the Rolling Stones, among them Carole King, Jobete Music (the publishing arm of Motown Records) and Neil Diamond (Broadcasting, Feb. 21).

"We assume the Stones will bring their old copyrights over to ASCAP when their contract with BMI expires. That's the way it usually goes," an ASCAP source said.

All agreements with British composers are made through the Performing Rights Society of Britain.

Another format test

The Citizens Committee to Keep Progressive Rock has appealed an FCC denial of the group's challenge to the sale of WXZB(FM) (formerly WGLN) Sylvania, Ohio (Broadcasting, July 3). The citizen group is contesting that Midwestern Broadcasting Co., the station's new owner, was not acting in the public interest when it elected to change WXZB's format from progressive rock to middle-of-the-road music. The appeal was filed with the U.S. Court of Appeals, Washington.

Broadcasting Jul 31 1972 49
Cable begins to look as good as gold

Expansion is the word in the industry; banks and insurance firms are now almost eager to invest in a "good risk" as CATV's future becomes less cloudy

Cable-television companies are shoring up their financial structures in 1972, poised for expansionary—and expensive—moves in the decade ahead.

Through a combination of bank and insurance-company loans, stock underwritings and private fundings, cable firms are pressing diligently to raise the initial outlays required to construct new systems and institute new services.

They are succeeding on an unprecedented scale. In contrast with only a few years ago, cable companies now are emerging as "good risks" for banks and insurance companies, the investing public and private lending groups.

In the four months since March 31, when the FCC rules governing cable went into effect, major steps in the financial sector have included:

Teleprompter raised more than $66 million through the sale of 1,870,000 shares of its common stock and reported it is in discussion with banks to extend its long-term loan from $42 million to at least $100 million.

American Television & Communications signed a $23.5 million loan agreement with 13 insurance companies, led by Travelers Insurance Co. and Aetna Life Insurance Co.

Sammons Communications Inc., Denver, has filed a registration statement with the Securities and Exchange Commission for a proposed offering of a million shares of its common stock at a maximum offering of $22 per share.

Wall Street analysts and officials of lending institutions agree that financing in 1972 for cable will far outstrip 1971 performance in this field.

The FCC's cable regulations, the growing maturity of the medium after a history of 20 years and its prospects for providing auxiliary (and potentially profitable) services were cited as factors contributing to cable's favorable risk position.

If CATV's prophecies are to be fulfilled, a vast infusion of capital is required. Though analysts and other financial experts acknowledge that long-term projections can be precarious, several estimate that the industry would require $5 billion to $10 billion over the next 10 years to build new systems, buy new equipment and programming, and provide additional services.

They explain that the wide gap in estimates reflects (1) how fast systems actually can be built and (2) how rapidly systems can move into two-way services, including pay TV merchandising, alarm systems and instructional facilities.

Edward Addiss of Matthews, Mitchell & Co., New York, referred to the urgent need for capital to establish new systems now in the planning stages. He notes there are slightly more than 2,800 systems in operation; another 1,600-plus have been franchised but not built, and about 2,700 applications for new franchises have been filed.

"The current systems have about five million subscribers," he continued. "Cable is shooting to add 20 million over the next 10 years. It's hard to say if this growth pattern can be achieved, but if pay TV on cable becomes a reality, it is certainly within the realm of possibility."

The most pressing financial need for cable systems over the next few years, analysts say, will be funds to construct new systems. Several pointed to a recent projection by Jerrold Electronics indicating that almost $800 million would be needed over the four years ending in March 1975 to construct new systems. The figure does not include costs for the head-end, local origination facilities and equipment required for full two-way communication.

Arnold Rimberg of Edward Viner & Co., New York, stressed that in a growth industry such as cable, there is a tandem relationship between equity financing and debt. A company that raises a certain amount of money through a stock offering is usually able to borrow even larger amounts from banks, insurance companies or other sources.

"For example, Teleprompter's recent stock offering brought in more than $66 million," he said. "And the company has announced it would seek to raise its debt position from $42 million to at least $100 million, adding another $50 million to be used for construction and other purposes."

(Analysts freely mentioned four or five other cable companies that they said are expected to have new stock issues before the end of the year, but warned against use of names because of SEC regulations against "publicity prior to registration.")

Jeff Casdin of Source Equities Inc., New York, observed that over the past few years, banks and insurance companies have become "better educated" on cable and are more amenable to providing lines of credit. He said he could recall long-term loans given at one time with interest as high as 10 1/2 % with warrants, but now companies are in a position to negotiate loans with interest as low as 8 1/2 % without warrants. He voiced the opinion that some cable firms with a record of stability and growth potential would be able to borrow this year at interest as low as 8%.

Mr. Casdin ventured that multiple-systems operators able to raise certain sums of money through equity (stock) offerings will be able to borrow approximately twice that amount from outside financing sources. He calculated that the 14 major companies involved in cable have managed to assume debts of about $215 million over the past 12 months, which, he said, was "considerably higher" than in the preceding period though he had no comparable figure.

Dick Kershner of Drexel, Firestone, Philadelphia, said the accessibility of financing today has led even relatively small companies such as Comcast and UA Cablevision to go public and enabled American Television to negotiate a large long-term loan at 8 1/2% interest "without equity kickers."

Mr. Kershner views this period as the second phase of CATV, with the first being "mom-and-pop operations" and the second the emergence of public corporations. He believes there will be an acceleration of the trend toward consolidations, with larger CATV corporations acquiring smaller ones and, in the process, strengthening their position for obtaining additional financing.

The drastic change in the attitude of funding sources toward cable companies was underlined by Dennis B. McAlpine of Tucker, Anthony & R. L. Day, New York. In earlier days, banks and insurance companies and other conventional sources shunned the CATV industry, he said. Financing was made available by equipment manufacturers, principally Jerrold, through an arrangement with financing organizations that exacted interest considerably higher than the present 8% to 10%, according to Mr. McAlpine.

"The industry today has maturity and respect and is able to attract financing without too much difficulty," he said. "The larger cable companies and the smaller ones don't seem to have any trouble, though some middle-sized firms find it a little difficult."

Benjamin Lenhardt, assistant vice-pres...
ident of the First National Bank of Chicago, said the bank has "a major commitment" to cable and has provided financing for major and regional MSO's and individual systems. He declined to specify dollar amounts but said the banks' available funds for cable have run to "eight figures" and "will double this year.

He explained the mechanics of lending this way: First National of Chicago and a leading insurance company will make available long-term credit (approximately 15 years) to a system to be paid off at specific periods. The bank portion generally is paid in the first seven or eight years and the insurance company in the latter period, he said.

Mr. Lenhardt, whose specialty is the cable field, said the First National Bank of Chicago is active in all areas of entertainment financing, including motion pictures and television production, broadcasting and sports complexes. As an indication of his confidence in cable's future, he said he plans a major presentation to the bank's management and presentation of the industry and tabbing it "one of the growth industries of the decade."

Other banks and insurance companies involved in cable-TV financing, as mentioned by analysts, are Chase Manhattan Bank, Morgan Guaranty Bank, Bank of New York, Pittsburgh National Bank, Aetna Insurance, Allstate Insurance, Home Life Insurance and John Hancock Mutual Life Insurance.

Peter J. Endler of Merrill Lynch, Pierce, Fenner & Smith, New York, said the trend toward merger and acquisitions in the cable field for several years is reflected by the lack of major defaults in meeting debt obligations. He envisioned a period of continuous growth in cable, marked by mergers and acquisitions.

He noted that over-all performance of cable stocks had run ahead of the general market until the beginning of 1972, but said prices in recent months generally have been only slightly ahead.

The trend towards merger apparently will continue in 1972 and through early 1973, according to CATV specialists. Only two weeks ago American Television & Communications, Denver, agreed in principle to merge with Cox Cable Communications through issuance of about $125.6 million of AT&C stock (Broadcasting, July 24).

In recent months, Warner Communications has acquired Television Communications at a cost of $47 million in stock; Communications Properties has bought Telesystems for about $23.5 million and Telecommunications had purchased Rust Craft's cable division for about $10 million.

Still pending are the acquisitions of Cypress Communications by Warner Communications ($75 million) and the purchase of Jefferson-Carolina by American TV and Communications ($15 million).

Analysts cautioned that there are sometimes practical problems leading to termination of merger agreements. As examples they cited the calling off of agreements whereby Vikoa would have acquired Communications Properties ($98.5 million); Warner Communications would have purchased Cable Information Systems ($13 million) and Viacom International would have bought Columbia Cable ($38.5 million).

For the near-term future, financial specialists project a continuous pattern of growth and expansion in the cable-TV industry, powered by loans and equity financing; a continuation of the thrust toward consolidation, and market performance that will be cyclical in nature, characterized by sharp rises and, at least, moderate drops in prices. Cable TV's long-term potential is rated "quite good."

TV network leads way for ABC Inc. record half
$10-million profit chalked up in second quarter of '72 alone

Record revenues and net income were reported last week by ABC Inc. for both the second quarter and first six months of 1972, with earnings for the periods more than doubling 1971's figures.

Second quarter revenues soared to $206,164,000 from $173,319,000 in the comparable period last year, while net income climbed to $10,160,000, or $1.19 per share, from $4,428,000 or 63 cents per share in the 1971 quarter.

Commenting on the improved performances, Leonard H. Goldenson, chairman, and Elton H. Rule, president, said: "As was true in the first quarter, the record level of operating earnings in the second quarter was principally due to the continued strong performance of the television network. The outlook for our company remains excellent and we expect substantial earnings improvement for the balance of the year."

For the first six months ended June 30:

<table>
<thead>
<tr>
<th>Year</th>
<th>Revenues</th>
<th>Net Income</th>
</tr>
</thead>
<tbody>
<tr>
<td>1972</td>
<td>413,469,000</td>
<td>16,681,000</td>
</tr>
<tr>
<td>1971</td>
<td>356,319,000</td>
<td>7,204,000</td>
</tr>
</tbody>
</table>

Income up at Capacities

FCC-approved tax break on WTEN(TV) hikes working capital by $6 million

Capital Cities Broadcasting Corp., New York, reported that net income for the second quarter rose 32% over the same period last year, and that net income for the six months ended June 30 was up 39% over 1971's comparable period.

The company's consolidated income has been restated to include the acquisition of the Belleville, Ill., News-Democrat, a paper with 30,000 circulation.

The company said that "in May 1972, the FCC issued a tax certificate to the company, which resulted in the deferral of approximately $6 million of taxes on the sale of television station WTEN Albany, N.Y. As a result, working capital will be increased by that amount."

For the six months ended June 30:

<table>
<thead>
<tr>
<th>Year</th>
<th>Revenues</th>
<th>Net Income</th>
</tr>
</thead>
<tbody>
<tr>
<td>1972</td>
<td>58,567,000</td>
<td>6,157,000</td>
</tr>
<tr>
<td>1971</td>
<td>45,962,000</td>
<td>5,576,000</td>
</tr>
</tbody>
</table>

Cox Broadcasting comes on strong

Profits in first six months 30% above first half of '71; radio-TV properties up 13%

Cox Broadcasting Corp., Atlanta, reported "substantial gains in revenues and earnings for the second quarter and six months ended June 30, 1972, as compared with the same period last year. Net income for the three months ended June 30 showed a 24% increase over last year's net income for the same period. Operating revenues for the 1972 second quarter were up 21% over last year's second quarter.

For the six months ended June 30, net income gained 30% over the same period last year. Operating revenues totalled $36,408,186, compared with $31,387,834 in the January-June period of 1971, an increase of 22%.

"All CBC operating divisions reported increased revenues and earnings for the quarter," J. Leonard Reinsch, president of Cox, said. "Revenues of CBC's major division, broadcasting, rose 13% over the like 1971 period, with television showing a much greater gain than radio. The broadcasting division also reported strong gains in operating profits."

Mr. Reinsch added: "The upward trend in broadcasting revenues experienced during the first half of 1972 should level off in the third quarter. Revenues are expected to show a substantial gain in the fourth quarter of this year."

Both revenues and pretax earnings of the publishing and services divisions showed "solid gains" in the second quarter and the first six months of 1972, according to the company, with each division reporting "improvements."

The revenue-and-profit performance of the program production and distribution division showed "great improvement" for the 1972 second quarter, according to Mr. Reinsch, reflecting additional revenues from the motion picture "Willard."

He added that "Ben," a Saturday morning cartoon, was released in June and was "well received in major market areas."

CBC's 56.3%-owned affiliate, Cox Cable Communications Inc. has announced a proposed merger with American Television and Communications Corp., and Cox Broadcasting is acquiring KFAM (AM) Los Angeles for $15.1 million, subject to FCC approval (Broadcasting, July 24).

For the six months ended June 30:

<table>
<thead>
<tr>
<th>Year</th>
<th>Revenues</th>
<th>Net Income</th>
</tr>
</thead>
<tbody>
<tr>
<td>1972</td>
<td>5,226,880</td>
<td>4,021,048</td>
</tr>
<tr>
<td>1971</td>
<td>3,948,185</td>
<td>3,367,834</td>
</tr>
</tbody>
</table>

Broadcasting booms

Storer financer

Storer Broadcasting Co., Miami Beach, Fla.-based group owner, reported last week that a 17.1% jump in broadcasting revenues was in large measure responsible for over doubling the company's net
Radio stations get healthier

Annual NAB survey finds profits at median outlet went up 9.5% in '71; Iron expects even better things for '72

Despite the soft economy last year, the typical (median) radio station increased its profits before federal taxes by 9.5%, with net revenues up 4.1% and total times sales up 5.7% compared with 1970.

The study reached its conclusions from the National Association of Broadcasters' annual survey of 1971 station finances, based on responses from 1,380 commercial AM and AM-FM radio stations. Excluded were independent FM stations and those combination AM-FM operations where separate returns were filed for the FM. These will be reported later. Of the 1,380 stations, 1,004 reported profitable operations.

The confidential returns were analyzed by Ron Iron, director of NAB's broadcast management department, who noted that radio's performance in time sales was in contrast to TV's "lackluster" showing for the same 12-month period. TV's 1971 total time sales fell slightly from the previous year's level (BROADCASTING, July 3).

In radio time sales, the typical station won a healthy revenue point up in the national and regional category, but a healthy 6.5% in local advertising sales. Mr. Iron noted that as a percentage of total time sales, national radio spot had faded for the third straight year—it was only 11.9% in 1971, compared to 12.5% in 1970, and 12.8% in 1969.

Broadcast expenses, continuing a general climb as they did in all sectors of the economy, were up 3.8% for the median radio station, with the highest increase, 5.6%, in the general and administrative areas, and with an actual reduction of 2.4% in the technical area. Among other expenses that rose last year were music-licence fees, up 6.5%.

The profit margin of the typical radio station (the relationship of profits before taxes on total revenues) rose fractionally—from 1970's 6.4% to last year's 6.78%.

This year, Mr. Iron estimated, total revenues of the median radio station will rise to $180,000, a 6.6% increase over the 1971 total of $168,900.

### Financial Briefs

#### Viacom International Inc., New York

Reported substantial gains in revenues and net earnings for both first half and second quarter of 1972, with both CATV and film-distribution division registering advances over comparable 1971 periods.

**Ralph M. Baruch**, president, said 18,-000 cable subscribers were added during first half of year and that total subscribers would rise to more than 87,000 with expected acquisitions of Port Angeles Telecable and Com-Cable within next 30 days. For first six months ended July 1:

<table>
<thead>
<tr>
<th>Year</th>
<th>Earnings per share</th>
<th>Revenues</th>
<th>Net Income</th>
</tr>
</thead>
<tbody>
<tr>
<td>1972</td>
<td>$0.23</td>
<td>$11,600,000</td>
<td>$844,000</td>
</tr>
<tr>
<td>1971</td>
<td>$0.18</td>
<td>$11,391,000</td>
<td>$619,000</td>
</tr>
</tbody>
</table>

**LIN Broadcasting Corp., New York**

Radio-TV group owner, reported across-board increases for six months of 1972 over same period last year. For six months ended June 30:

<table>
<thead>
<tr>
<th>Year</th>
<th>Earnings per share</th>
<th>Revenues</th>
<th>Net Income</th>
</tr>
</thead>
<tbody>
<tr>
<td>1972</td>
<td>$0.40</td>
<td>$10,042,839</td>
<td>$1,883,339</td>
</tr>
<tr>
<td>1971</td>
<td>$0.20</td>
<td>$8,677,683</td>
<td>$1,110,735</td>
</tr>
</tbody>
</table>

**Time Inc., New York**, reported that earnings from operations "advanced more than 10%" in both second quarter and first half of 1972 over the same periods last year.

Time realized second-quarter capital gains of $21.9 million after taxes from its interest in the Frontier TV microwave company, KLZ-TV Denver, KOGO-TV San Diego and KERO-TV Bakersfield, Calif. This gain was offset partly by write-down of $8.6 million after taxes on investment in Metro-Goldwyn-Mayer Inc. stock to June 30, 1972, market price. Time says it "does not plan to seek MG-M holdings at current prices."

Among other off-setting charges for Time were "write-downs on foreign television investments and printing equipment." For six months ending June 30:

<table>
<thead>
<tr>
<th>Year</th>
<th>Earnings per share</th>
<th>Revenues</th>
<th>Net income</th>
</tr>
</thead>
<tbody>
<tr>
<td>1972</td>
<td>$1.52</td>
<td>294,345,000</td>
<td>11,038,000</td>
</tr>
<tr>
<td>1971</td>
<td>$1.24</td>
<td>304,484,000</td>
<td>10,983,500</td>
</tr>
</tbody>
</table>

**Lamb Communications Inc., Toledo**, reported 14% gain in sales and 41% boost in operating earnings for year ended May 31. Lamb has TV stations in Ohio, Michigan and Pennsylvania, and has received FCC approval of its purchase of the Fort Wayne, Ind., TV station and a microwave company with operations in Colorado, Wyoming and Nebraska (BROADCASTING, July 10). For year ended May 31:

<table>
<thead>
<tr>
<th>Year</th>
<th>Earnings per share</th>
<th>Revenues</th>
<th>Net income</th>
</tr>
</thead>
<tbody>
<tr>
<td>1972</td>
<td>$0.07</td>
<td>2,757,000</td>
<td>133,000</td>
</tr>
<tr>
<td>1971</td>
<td>$0.05</td>
<td>2,735,000</td>
<td>133,000</td>
</tr>
</tbody>
</table>

**J. Walter Thompson Co., New York**, in reporting declines in billings and in earnings for first six months said these were attributed by JWT Chairman Dan Seymour to continuing client losses sustained last year in the agency's U.S. operations. For the six months ended June 30:

<table>
<thead>
<tr>
<th>Year</th>
<th>Earnings per share</th>
<th>Revenues</th>
<th>Net income</th>
</tr>
</thead>
<tbody>
<tr>
<td>1972</td>
<td>$0.12</td>
<td>50,095,000</td>
<td>12,145,000</td>
</tr>
<tr>
<td>1971</td>
<td>$0.11</td>
<td>44,163,000</td>
<td>12,145,000</td>
</tr>
</tbody>
</table>

**Communications Satellite Corp., Washington**, reported increases in revenues and net income for six months ended June 30, compared to same period last year.

For six months ended June 30:

<table>
<thead>
<tr>
<th>Year</th>
<th>Earnings per share</th>
<th>Revenues</th>
<th>Net income</th>
</tr>
</thead>
<tbody>
<tr>
<td>1972</td>
<td>$0.74</td>
<td>8,641,000</td>
<td>554,000</td>
</tr>
<tr>
<td>1971</td>
<td>$0.74</td>
<td>8,641,000</td>
<td>554,000</td>
</tr>
</tbody>
</table>

**Post Corp., Appleton, Wis.,** reported increased revenues and income for six months ended June 30, compared to same period last year. Post owns TV and radio stations in Missouri, Wisconsin, Michigan and Iowa.

For six months ended June 30:

<table>
<thead>
<tr>
<th>Year</th>
<th>Earnings per share</th>
<th>Revenues</th>
<th>Net income</th>
</tr>
</thead>
<tbody>
<tr>
<td>1972</td>
<td>$0.74</td>
<td>9,416,000</td>
<td>554,000</td>
</tr>
<tr>
<td>1971</td>
<td>$0.74</td>
<td>8,641,000</td>
<td>554,000</td>
</tr>
</tbody>
</table>

**Fugu Industries Inc., Atlanta,** reported "sharp increase" in its earnings for second quarter and first six months of 1972, over same periods last year. For six months ended June 30:

<table>
<thead>
<tr>
<th>Year</th>
<th>Earnings per share</th>
<th>Revenues</th>
<th>Net income</th>
</tr>
</thead>
<tbody>
<tr>
<td>1972</td>
<td>$0.53</td>
<td>164,445,000</td>
<td>4,581,000</td>
</tr>
<tr>
<td>1971</td>
<td>$0.53</td>
<td>164,445,000</td>
<td>4,581,000</td>
</tr>
</tbody>
</table>
### Broadcasting Stock Index

**Weekly market summary of 120 stocks allied with broadcasting**

#### Broadcasting

<table>
<thead>
<tr>
<th>Stock symbol</th>
<th>Exch.</th>
<th>Clsoing July 26</th>
<th>Clsoing July 19</th>
<th>Net change in week</th>
<th>% change in week</th>
<th>High 1972</th>
<th>Low 1972</th>
<th>Approx. market capitalization (000)</th>
</tr>
</thead>
</table>

#### Broadcasting with other major interests

<table>
<thead>
<tr>
<th>Stock symbol</th>
<th>Exch.</th>
<th>Clsoing July 26</th>
<th>Clsoing July 19</th>
<th>Net change in week</th>
<th>% change in week</th>
<th>High 1972</th>
<th>Low 1972</th>
<th>Approx. market capitalization (000)</th>
</tr>
</thead>
</table>

#### Cable

<table>
<thead>
<tr>
<th>Stock symbol</th>
<th>Exch.</th>
<th>Clsoing July 26</th>
<th>Clsoing July 19</th>
<th>Net change in week</th>
<th>% change in week</th>
<th>High 1972</th>
<th>Low 1972</th>
<th>Approx. market capitalization (000)</th>
</tr>
</thead>
</table>

#### Programing

<table>
<thead>
<tr>
<th>Stock symbol</th>
<th>Exch.</th>
<th>Clsoing July 26</th>
<th>Clsoing July 19</th>
<th>Net change in week</th>
<th>% change in week</th>
<th>High 1972</th>
<th>Low 1972</th>
<th>Approx. market capitalization (000)</th>
</tr>
</thead>
</table>

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**Approx. market capitalization (000)**

<table>
<thead>
<tr>
<th>Stock symbol</th>
<th>Exch.</th>
<th>Clsoing July 26</th>
<th>Clsoing July 19</th>
<th>Net change in week</th>
<th>% change in week</th>
<th>High 1972</th>
<th>Low 1972</th>
<th>Approx. market capitalization (000)</th>
</tr>
</thead>
</table>

---

**Total market capitalization (000)**

**Total** 65,569 3,416,386

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**Radio Broadcasting**

<table>
<thead>
<tr>
<th>Stock symbol</th>
<th>Exch.</th>
<th>Clsoing July 26</th>
<th>Clsoing July 19</th>
<th>Net change in week</th>
<th>% change in week</th>
<th>High 1972</th>
<th>Low 1972</th>
<th>Approx. market capitalization (000)</th>
</tr>
</thead>
</table>

---

**Total market capitalization (000)**

**Total** 194,602 7,656,138

---

**Cable TV**

<table>
<thead>
<tr>
<th>Stock symbol</th>
<th>Exch.</th>
<th>Clsoing July 26</th>
<th>Clsoing July 19</th>
<th>Net change in week</th>
<th>% change in week</th>
<th>High 1972</th>
<th>Low 1972</th>
<th>Approx. market capitalization (000)</th>
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</thead>
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---

**Total market capitalization (000)**

**Total** 70,991 1,925,672

---

**Cable Television**

<table>
<thead>
<tr>
<th>Stock symbol</th>
<th>Exch.</th>
<th>Clsoing July 26</th>
<th>Clsoing July 19</th>
<th>Net change in week</th>
<th>% change in week</th>
<th>High 1972</th>
<th>Low 1972</th>
<th>Approx. market capitalization (000)</th>
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**Total market capitalization (000)**

**Total** 63,858 1,833,589

---

**Total market capitalization (000)**

**Total** 70,991 1,925,672
<table>
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<th>Stock symbol</th>
<th>Exch.</th>
<th>Closing July 26</th>
<th>Closing July 29</th>
<th>Net change in week</th>
<th>% change in week</th>
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<th>Low</th>
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<td>9 3/4</td>
<td>9 5/8</td>
<td>+ 1/8</td>
<td>+ 1.29</td>
<td>17</td>
<td>9</td>
<td>3/4</td>
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<tr>
<td>WALTER READE ORGANIZATION</td>
<td>WALT</td>
<td>O</td>
<td>1 7/8</td>
<td>1 3/4</td>
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<td>WARNER COMMUNICATIONS INC.</td>
<td>WCI</td>
<td>N</td>
<td>46 42 1/2</td>
<td>42 1/2</td>
<td>+ 3 1/2</td>
<td>+ 8.23</td>
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<td>1/2</td>
<td>30</td>
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<td>WHARFORD CORP.</td>
<td>WCD</td>
<td>A</td>
<td>12 3/8</td>
<td>12 3/8</td>
<td>+ 1 7/8</td>
<td>+ 1.24</td>
<td>17</td>
<td>9</td>
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</table>

**Service**

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<tr>
<th>Name</th>
<th>Position</th>
<th>Company</th>
</tr>
</thead>
<tbody>
<tr>
<td>Marion Lennox</td>
<td>VP</td>
<td>TELEMAT</td>
</tr>
<tr>
<td>A. C. Needham</td>
<td>VP</td>
<td>RSC INDUSTRIES</td>
</tr>
<tr>
<td>Neffham, Harper &amp; Steers, Inc.</td>
<td>VP</td>
<td>MOVIELAB MOV</td>
</tr>
<tr>
<td>McCaffrey &amp; McCall</td>
<td>VP</td>
<td>MRVN</td>
</tr>
<tr>
<td>J. Walter Thompson</td>
<td>VP</td>
<td>Doyle Dane &amp; Moore</td>
</tr>
<tr>
<td>Wells, Rich, Greene</td>
<td>VP</td>
<td>NCO</td>
</tr>
</tbody>
</table>

**Broadcast Advertising**


James J. Moore, associate counsel, Norman Craig & Kimmel, New York, named VP, assuming additional supervisory responsibilities for radio-TV business affairs. Sam Bradley and Charles Gennarilli, associate creative directors, NC&K, named VP's.

Marion Lennox, radio-TV traffic manager, Benton & Bowles, New York, named VP.

**Fates & Fortunes.**

**Broadcast Advertising**


James J. Moore, associate counsel, Norman Craig & Kimmel, New York, named VP, assuming additional supervisory responsibilities for radio-TV business affairs. Sam Bradley and Charles Gennarilli, associate creative directors, NC&K, named VP's.

Marion Lennox, radio-TV traffic manager, Benton & Bowles, New York, named VP.

Two to FCPC board. John E. O'Toole, president, Foote, Cone & Belding, and Eugene F. Novak, president, Rumrill-Hoyt, elected to board of Fair Campaign Practices Committee, Washington. They are members of American Association of Advertising Agencies' Committee on Improving Advertising, whose subcommittee, headed by Mr. O'Toole, prepared statement on political advertising for AAAA, and Mr. Novak also created and supervised design of "fair campaign pledge" symbol for use in political advertising (BROADCASTING, June 12).
James Hapeman, joins K&E
Patrick Harvey Lapidus, joins Alfred Racco, general sales manager, ABC-owned KGO(AM) San Francisco appointed general manager succeeding Edward F. McLaughlin, new president of ABC Radio (BROADCASTING, July 24).
John T. Lynch, with WIND(AM) Chicago, joins KFMB(AM) San Diego as sales manager.
Harvey Lapidus, with WVON(AM) Chicago, named sales manager.
John H. Wrath, former general manager, KGB(AM) San Diego joins XHS(FM)-XHER(FM) Tijuana, Mexico, as sales manager.
Patrick F. Hayes, general manager, WCOA-FM Pensacola, Fla., joins WIVY-AM-FM Jacksonvile, Fla., as general sales manager.
Melvin Waskey, with WFBK(AM) Baltimore, appointed assistant to general manager. (Correcting July 24 item).
Fred J. Sawyer, with BIAS division of Data Communications Corp., Memphis, resigned as broadcast billing service, named manager of BIAS consulting services.
James Hapeman, with Kenyon & Eckhardt, Chicago, appointed account supervisor for Pabst Brewing account.
Henry J. Gerfen, VP, Warren, Muller, Dolbowsky Inc., New York agency, joins The Mennen Company, Morristown, N.J., as VP and director of marketing.
Jerry Brown, marketing supervisor, Sudler & Hennesey, New York, joins pharmaceutical division of BBDO, New York, as director of medical marketing and media.
Stanley Crowell, brand supervisor,
Robert S. Saracen, manager, WGAN-TV Portland, Me., joins Blair Television, Chicago, as account executive.
Benjamin W. Daniels, with WTVD(TV) Raleigh, N.C., joins Blair Television, Atlanta office, as account executive.
Thomas P. Atkinson, with J. Walter Thompson, New York, joins Doremus & Co. there as senior copywriter.
Jim Hughes, manager, San Jili-Gates Dallas office, joins Time-Nite Inc., advertising division of Southern Baptist Radio and TV Commission, as account executive.
Fred Rinehart, editor and publisher, Cricket magazine, Salt Lake City, joins KIRO(AM) Seattle as creative director.
David Ferrara, with KJID(FM) San Francisco, joins KABC(AM) Los Angeles, as retail marketing coordinator.
Bob Leadley, formerly with Young & Rubicam, New York, joins Sam Lusky Associates Inc., Denver agency, as marketing specialist and account supervisor.

Media
Steven J. Ross, president of Warner Communications Inc., elected to additional posts of chairman and chief executive, succeeding late President William V. Frankel, with whom he had shared duties of chief executive. Ted Ashley, chairman of Warner Bros., TV and motion picture subsidiary, named chairman of parent company's executive committee, post vacant since 1970.
Peter D. O'Connell, attorney, Washington law firm of Pierson, Ball & Dowd, appointed VP, secretary and chief counsel of group-owner Combined Communications Corp., Phoenix.

Gene Walsh, director, program publicity, NBC, appointed director of network publicity, with over-all responsibility for entertainment programing publicity activities including NBC photo department. Josie Kane, manager, program and trade publicity, appointed manager, press and publicity. Curtis Block, administrator, business and trade publicity, appointed manager, business and trade publicity.

James H. Quello, VP, Capital Cities Broadcasting Corp. and station manager, WJR(AM) Detroit, resigns to become broadcast consultant.
Jack Adamson, station and general sales manager, KIRO(AM) Seattle, named VP.
Harold R. Rosenberg, general sales manager, KHJ-AM Los Angeles, appointed general manager.
Richard F. Carr, VP and general manager, KCMO(AM)-KFMU(FM) Kansas City, Mo., named VP for broadcast operations, Specialty Premiums Inc., Kansas City-based marketing firm and parent of Las Vegas Electronics, licensee of KVEG-AM-FM Las Vegas. He will be responsible for operation of stations and future broadcast acquisitions of Specialty Premiums.

George Page, assistant to president of Public Broadcasting Service, Washington, and former NBC News TV correspondent and producer, named director of public information, PBS. David Swanson, manager of public information, signs to start his own Washington-based consulting firm specializing in broadcast public relations and promotion with PBS as one of his clients.

Walter A. Bowry, assistant manager, WTVR-AM-FM-TV Richmond, retires after 31 years with stations and elected director, Roy H. Park Broadcasting of Virginia Inc., licensee of wTVR stations.
Frederick C. Delahay, sales manager, KPAK-FM Portland, Ore., joins KQV(FM) Lake Oswego, Ore., as general manager. KQV is new station scheduled to begin broadcasting in August.

Charles A. Braller, executive producer, KFWB(AM) Los Angeles, appointed to newly created position of broadcast operations manager, KPIX(TV) San Francisco. Both stations are owned by Westinghouse Broadcasting Co.
Gloria Thomas, manager of community relations, F&M Scheafer Brewing Co., Brooklyn, N.Y., named director of community affairs, wCBS-TV New York.

Howard Frost, chief engineer, WHCT-TV
IBM hires Dann. International Business Machines has retained Mike Dann, former CBS program executive and since then executive with Children's Television Workshop, as consultant. Mr. Dann, said IBM, will act as adviser to company in area of corporate sponsorship of programming. As of July 1, Mr. Dann also became consultant at CTW. Mr. Dann, who was senior VP, programming, at CBS-TV, left in 1970 and joined CTW as VP and special assistant to Joan Cooney, CTW president. At CTW Mr. Dann has been primarily responsible for international sales and distribution of Sesame Street.

Hartford, Conn., appointed director of broadcast operations. Pete Savioli, production manager, appointed promotion manager.


George S. Johnson, director of planning, KOB (AM) Albuquerque, retires after 40 years with station.

Mick Shafbuch, VP and general manager, KOMO-FM Denver, named president-elect, Colorado Broadcasters Association.


Programing

Frank Wells, VP, Warner Bros., Hollywood, elected president and chief operating officer. Warner Bros. is subsidiary of Warner Communications.

Dick Cox, VP-programming, Doyle Dane Bernbach, New York, named VP-development, Tomorrow Entertainment there, with responsibilities in television and motion-picture areas.

Neal H. Pilson, assistant general counsel, Metromedia Inc., New York, named new post of VP, administration, Metromedia Producers Corp., also New York.

Peter Watkins, account executive, Metromedia TV sales, named VP, special projects, Winters/Rosen Distribution Corp., New York.

Howard B. Anderson, Western division sales manager, 20th Century-Fox Television, joins Hughes Communications, Hollywood, as staff VP.

George Liberatore, sales service director, WTVT-TV Milwaukee, appointed production manager.

Norm Michaels, freelance cinematographer, joins WJXT-TV Hartford, Conn., as production manager.


Tommy Edwards, with WOR-FM New York, joins WLS (AM) Chicago as production director.


David Tiller, attorney, Legal Aid Society with Los Angeles Indian Center, joins KNBC-TV Los Angeles as policy editor, with responsibility for reviewing programming material prior to broadcast.

Broadcast Journalm

Jack Bowe, executive producer, morning news, and legislative correspondent, WSBT (AM) South Bend, Ind., appointed director of news and public affairs, WSBT-AM-FM-TV.

Susan Spencer, reporter, WCBS-TV New York, joins WCCO-TV Minneapolis, as feature reporter.


George Scott, associate news director, KRTV (AM) Tucson, Ariz., joins KTAR (AM) Phoenix, as news director.

Robert D. Coker, news director, WIRE (AM) Indianapolis, assumes additional duties of news director, WXRT (FM) there. Both are Mid-America Radio Inc. stations.


John Kerans, news director, WTWTC (AM) Minneapolis, joins WIND (AM) Chicago as anchorman.

Ken Ford, news reporter, WJBK-TV Detroit, appointed co-anchorman, weekend newscasts.

Jane Tillman Irving, writer and reporter, WWRL (AM) New York, joins WCBS (AM) there as community reporter.

Hilton Kaderli, weather reporter, WTTO-TV Washington, joins WTOP-TV Washington in similar capacity.

Spencer Allen, editorial director, KMOX-TV St. Louis, appointed associate professor and director, newly established Urban Journalism Center, University of Missouri School of Journalism, St. Louis campus.

Equipment & Engineering

Stuart L. Bailey, co-founder of Washington engineering consulting firm of Jansky & Bailey, now division of Atlantic Research Corp., elected chairman of Joint Technical Advisory Council, advisory group co-sponsored by Institute of Electrical and Electronic Engineers and Electronic Industries Association. Allen M. Peterson, senior scientific adviser, electronics and radio sciences division, Stanford Research Institute, named vice chairman.

G. Lee Smith, VP-sales, RCA, joins Admirl Corp., Chicago, as VP-electronics marketing.

W. Sanford Maner, chief engineer, Sufolk Cablevision, Islip, N.Y., joins Anixter Pruzan, CATV equipment manufacturer, as Southeastern salesman for CATV products. He will be based in Anniston, Ala.


Cable

Charles C. Woodard, vice president for programming, Teleprompter Corp., New York, named president of Covenant Cable Inc., subsidiary of Broad Street Communications Inc., Riverside, Conn.

James O. Robbins, assignment editor, WBJC-TV Boston, named general manager of Montachusett Cable Television (Fitchburg, Gardner and Leominster, Mass.), owned by Aurovideo-CATV, subsidiary of Adams Russell Co., Waltham, Mass.

Frances Postlethwaite, assistant secretary-treasurer, Ocean View Cablevision Inc., Seaside, Calif., appointed director of public relations and promotion.


Deaths

Thomas Coleman, 54, former director, Western division, Associated Press broadcast department, died July 19 in Freeport, N.Y., after long illness. He is survived by his wife, Clara, and five children.

T. H. Patterson, 54, executive VP, WITN-TV Washington (Greenville), N.C., died of heart attack July 22. He is survived by his wife, Myrtle, and two children.

Lou Scofield, 58, veteran daytime TV serial writer and co-creator of *Where the Heart Is* series on CBS-TV, died July 19 in South Laguna Beach, Calif. Other series he had written for included *Edge of Night*, *Search for Tomorrow* and *Secret Storm* on CBS-TV. He is survived by two daughters.

Ferenc Kormendi, 72, former editor, Voice of America Hungarian service, died July 20 at George Washington University hospital, Washington, of stroke. He had previously been commentator and writer for BBC and producer-director for Radio Free Europe in New York. He is survived by his wife, Panni.
As compiled by Broadcasting July 18 through July 25, and based on filings, authorizations and other FCC actions.

Abbreviations: Alt.—alternate; ann.—announced; ant.—antenna; aux.—auxiliary; CARS—community antenna television; CH.—critical hours; CP.—construction permit; D.—day; DA.—direction antenna; DBS—digital broadcast satellite; kw.—kilowatt; Hz.—hertz; kw.-kilowatts; L.S.—local station; n.; N.A.—not applicable; PSI—press-

For the Record.

July facts

FICDUB-TVD, TV

to minority


to extend temporary authority. STA—special temporary authority. Transmitter, UHF—ultra-high-frequency television. VHF—very high frequency, vi.—visual, w.—watts. *—education, local stations, of which WFCB-TV broadcast.

New AM stations

Final actions

Circle, Ohio—Review board grant of application of Circle, Ohio, for new AM station. Action July 19.

New TV stations

Final action

Panama City, Fla.—FCC denied petition by Pan- handle Broadcasting Co., for partial reconsideration of commission decision, signed May 26, which denied motions filed May 25 by Panama seeking admission of facts. Action July 11.

New FM stations

Applications

*Fort Wayne, Ind.—The Cedarville College. Seeks 90.3 mhz, 50 kw. HAAT 4995 ft. B. P. address North Main Street, Cedarville, Ohio 45324. Estimated construction cost $88,500; first-year operating cost $27,400 revenue none. Principals: Paul Gathany, Kenneth St. Clair, et al. Mr. Gathany is general manager of WOCD-FM, Cincinnati, Ohio, Mr. St. Clair is business manager of college. Action July 7.

Keokuk, Iowa—Keowa Broadcasting Inc. Seeks 95.1 mhz, 7 kw. HAAT 18413 ft. B. P. address Box 885, Keokuk 52632. Estimated construction cost $27,700; first-year operating cost $42,000; revenue none. Principals: James E. Miller, Patricia A. Boyer (29%). Mr. Miller is clerk, board of trustees. Action July 7.

Gorham, Me.—University of Maine at Portland-Gorham. Seeks 91.1 mhz, kw does not apply. HAAT does not apply. B. P. address Central Dining Facility, Gorham Campus, Gorham 04038. Estimated construction cost $25,000; first-year operating cost $2,000 revenue none. Principals: Edward E. Winchester, JoAnne R. Gathany, et al. Mr. Winchester is director of Engineering, Maine public broadcasting network. Mrs. Gathany is clerk, board of trustees. Action July 10.

Presque Isle, Me.—University of Maine. Seeks 90.9 mhz, kw does not apply. HAAT does not apply. B. P. address Merimac House, Main Street, Presque Isle 04769. Estimated construction cost $5,645; first-year operating cost $1,000 revenue none. Principals: Edward E. Winchester, JoAnne R. Gathany, et al. Mr. Winchester is director of Engineering, Maine public broadcasting network. Mrs. Gathany is clerk, board of trustees. Action July 10.

Springfield, Mo.—Southwest Missouri State College. Seeks 91.1 mhz, 5.7 kw. HAAT 264 ft. B. P. address 901 South National, Springfield 65802. Estimated construction cost $26,500; first-year operating cost $26,500 revenue none. Principals: Mr. M. Enos, Edward E. Winchester, et al. The source of revenue is the student of college, is vice president-programming, KYTV (TV) Springfield. Mr. Kaderly is vice president of college. He is also lawyer and banker. Action July 14.

Rockingham, N.C.—Richmond County Board of Education. Seeks 91.9 mhz, 10 kw. HAAT does not apply.

For the Record.

New AM stations

Final actions

Hearing Examiner Charles F. Naumowicz, Jr. in Las Vegas (Western Communications Inc. [KORK-TV]), hearing examiner continued and extended to August 16 date for prehearing conference (Doc. 19359) Action July 17.

New TV stations

Final actions


Closing TV stations

Final action


KCCC Carlebad, N.M.—FCC granted application of KOLQ Broadcasting Co., for extension of license of KCCC for a limited term of one year ending Aug. 1, 1973. To permit extension of station's operation. The KCCC was also notified that it has imposed an apparent liability for $4,000 fine. Action July 19.

WBBZ Ponca City, Okla.—Broadcast Bureau grant license covering changes; change trans.; studio and studio location re-designated as south end of Cooney Lake. Action July 18.

Actions on motions


Closing TV stations

Final action

Hearing Examiner Frederick W. Denniston in Redding, California, for new FM station. Action July 19.

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Closing TV stations

Final action

Hearing Examiner Charles F. Naumowicz, Jr. in Las Vegas (Western Communications Inc. [KORK-TV]), hearing examiner continued and extended to August 16 date for prehearing conference (Doc. 19359) Action July 17.

For the Record.

New AM stations

Final actions


New TV stations

Final action

Panama City, Fla.—FCC denied petition by Panhandle Broadcasting Co., for partial reconsideration of commission decision, signed May 26, which denied motions filed May 25 by Panama seeking admission of facts. Action July 11.

New FM stations

Applications

*Fort Wayne, Ind.—The Cedarville College. Seeks 90.3 mhz, 50 kw. HAAT 4995 ft. B. P. address North Main Street, Cedarville, Ohio 45324. Estimated construction cost $88,500; first-year operating cost $27,400 revenue none. Principals: Paul Gathany, Kenneth St. Clair, et al. Mr. Gathany is general manager of WOCD-FM, Cincinnati, Ohio, Mr. St. Clair is business manager of college. Action July 7.

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Springfield, Mo.—Southwest Missouri State College. Seeks 91.1 mhz, 5.7 kw. HAAT 264 ft. B. P. address 901 South National, Springfield 65802. Estimated construction cost $26,500; first-year operating cost $26,500 revenue none. Principals: Mr. M. Enos, Edward E. Winchester, et al. The source of revenue is the student of college, is vice president-programming, KYTV (TV) Springfield. Mr. Kaderly is vice president of college. He is also lawyer and banker. Action July 14.

Rockingham, N.C.—Richmond County Board of Education. Seeks 91.9 mhz, 10 kw. HAAT does not apply.
<table>
<thead>
<tr>
<th>Licensees</th>
<th>On air</th>
<th>STA*</th>
<th>CP's</th>
<th>Total</th>
<th>Not on air</th>
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<td></td>
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</tbody>
</table>

* Specific Temporary Authorization
1. Includes 25 educational AM's on nonreserved channels.
2. Includes 15 educational stations.
3. Indicates 4 educational stations on nonreserved channels.


- **Central Point**, Ore.—School District 6. Seeks 91.9 MHz, 1 kW, AM; does not apply. H. E. Leonard is superintendant and Mr. Walker is chairman, board of education. Ann. July 10.

- **Uniontown**, Pa.—Western Pennsylvania Ethnic Radio, Inc.; seeks 88.1 MHz, 3 kW, TV. P.O. address R.D. #3, Uniontown, 15401. Estimated construction cost $19,354; first-year operating cost $3,666; revenue $60,000. Proprietor, Dr. Carl W. Shaw (50%); and Kenneth R. Shaw (50%). Dr. Shaw is dentist in Washington. Mr. Shaw is special assistant to U.S. Department of State, Washington. Ann. July 10.

- **Keyser**, W. Va.—Four Star Broadcasters Inc. Seeks 94.1 MHz, 6 kW, HAAT 185 ft. P.O. address State, Keyser, W. Va. 26326. Estimated construction cost $10,015; first-year operating cost $3,281; revenue $6,468. Proprietor, William R. Butcher (31.8%); Kenneth E. Robertson (33.8%) and L. V. Rhodis (34.4%). Mr. Butcher is 26.1% owner of WMSG-AM-FM Oaklands, Md. He is also 33.3% owner of WKLPA(AM) Keyser. Mr. Robertson is 26.1% owner of WMSG-AM-FM. He is also 33.3% owner of WKLPA(AM). Mr. Rhodis is 22.9% owner of WKBV(AM-FM Berkeley Springs, W. Va. He is also 26.1% owner of WMSG-AM-FM and 33.3% owner of WKLPA(AM). Ann. July 7.

- **Oakridge**, Tenn.—Oak Ridge FM Radio Corp. Seeks 91.3 MHz, 100 kW, HAAT 200 ft. P.O. address 68 Reservoir Rd., Box 87, Norris, Tenn. 37828. Estimated construction cost $6,365; first-year operating cost $22,685; revenue $48,000. Principals, James L. Young (30%); Kenneth A. H. Willard (25%). Mr. Daniel is secretary and 75% owner of Radio Inc. in Oak Ridge. He is also attorney, John W. Daniel, Inc. 1st class AM-FM Berkeley Springs, Inc. He is also program director of WKBV(AM) Knoxville. Ann. July 10.

Final action
- Review board in Sacramento, Calif. FM proceeding, granted joint request by Interstar Inc. and California Stereo Inc., for extension of time through Aug. 31; to file responsive pleadings to petitions to enlarge issues filed by California Stereo and Interstar Inc. The request is especially exclusive applications of California Stereo Inc. and Interstar Inc., for extensions of time to complete new stations in compliance with Section 293 at Sacramento (Docs. 1951-15). Action July 20.

Actions on motions

- Chief, Broadcast Bureau, on request of Corporation for Public Broadcasting, extended through July 31, time to file reply oppositions to petition for rule making to add and change sections of rules in matter of proposed changes in rules relating to noncommercial educational FMs. Action July 17.

- Chief, Broadcast Bureau, on request of LaFleur Communications, Inc., extended through July 31, time to file replies to oppositions to its petition for rule making to add and change sections of rules in matter of proposed changes in rules relating to noncommercial educational FMs. Action July 17.

- Chief, Broadcast Bureau, on request of LaFleur Communications, Inc., extended through July 31, time to file reply oppositions to its petition for rule making to add and change sections of rules in matter of proposed changes in rules relating to noncommercial educational FMs. Action July 17.

- Chief, Broadcast Bureau, on request of LaFleur Communications, Inc., extended through July 31, time to file replies to oppositions to its petition for rule making to add and change sections of rules in matter of proposed changes in rules relating to noncommercial educational FMs. Action July 17.
Professional Cards

JANSKY & BAILEY
Atlantic Research Corporation
Shirley Hwy., at Edsall Rd.
Alexandria, Va. 22314
(703) 354-2400
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EDWARD F. LORENTZ
Consulting Engineers
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1324 Q St., N.W., Suite 506
Washington, D.C. 20005
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CONSULTING ENGINEERS
Formerly GEO. C. DAVIS
527 Munsey Bldg.
(202) 783-0111
Washington, D.C. 20004
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A. D. Ring & Associates
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1771 N St., N.W.
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CONSULTING RADIO ENGINEERS
2922 Telestar Ct. (703) 560-0000
Falls Church, Va. 22042
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1242 Munsey Building
WASHINGTON, D.C. 20004
(202) 367-8576
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1145 19th St., N.W.
Washington, D.C. 20036
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E. HAROLD MUNN, JR.
BROADCAST ENGINEERING CONSULTANT
Suite 220
Coldwater, Michigan 49036
Phone: 517-278-6733

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ENGINEERS—CONTRACTORS
29 South Mall
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JOHN H. MULLANEY
CONSULTING RADIO ENGINEER
9616 Pinkney Court
Potomac, Maryland 20854
(301) 299-8272
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MERL SAXON
CONSULTING RADIO ENGINEER
622 Hopkins Street
Lufkin, Texas 75901
634-9558

Service Directory

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PRECISION FREQUENCY MEASUREMENTS, AM-FM-TV
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Phone (816) 924-3777

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Ruling Oppositions by commissioner of baseball, National Basketball Association and National Hockey League for calls on the games in which cases of compliance will be considered in FCC's rulemaking proceeding in Doc. 19708, which will under FCC's rulemaking proceeding for determination of compliance. Action July 19.

FCC denied request by Spanish International Broadcasting Corporation (SIBC) for declaratory ruling that would qualify special interest programming at FM broadcasting service. In alternative, permit SIBC by waiver of rules to present special interest programs in a format period for period of two years. Action July 19.

FCC denied number of petitions for reconsideration by Central Broadcasting Company and15.01 March 23 on pay cablecasting, and cable TV sports programming (Docs. 18397 and 18889). Action July 19.

Translator actions

K0OIB changed to K00KX Cotovel, Calif. — Broadcast Bureau granted CP to change frequency of VHF translator channel to 15.67-160 mhz to channel 7. Action July 17.

Harlem, Mont. — Broadcast Bureau granted CP to New York Cablevision for new VHF translators to serve Harlem operating on channel 7.17 148-180 mhz by rebroadcasting programs of KKBV-TV ch. 5 Great Falls, Mont. Action July 17.

Weston, Ore. — Broadcast Bureau granted CP to New Hampshire Coalition for ic to change station location and remote control to 2600 Aumur Boulevard, Sacramento; change tran.; change ant. Action July 21.

KGB San Diego — Broadcast Bureau granted CP to extend completion date to Aug. 27, Action July 14.

WMC-FM Sacramento, Calif. — Broadcast Bureau granted CP to change station location and remote control to 2600 Aumur Boulevard, Sacramento; change Tran.; change ant. Action July 21.

KHQ-FM Seattle, Wash. — Broadcast Bureau granted CP to change frequencies of CAR from 12270-12250 to 12270-12900 mhz Action July 17.


Ownership changes

Applications

WDIU-AM-FM New Mexico — Requests assignment of license from Royce Street Corp. to Covenant Broadcasting Corp. of Louisiana for $1,500,000. Sellers: A. Louis Read, executive vice president, et al. Buyer: Broad Street Communications Corp. (100%); Principal: In Broad Street, Rich. L. Grimes, Fred. E. Walker, et al. Mr. Redman is 30% owner of Common Communications Inc., 1900 Riverside, Conn. He is also chairman, treasurer, and director of Covenant Broadcasting Corp. (WELL-AM, New Haven), and president and stockholder of Broad Street. He is also president and chief executive of the Ozone Village of Oregon, and the Redman Group. Action July 17.


WMCA-AM-FM Rice Lake and WHSM (AM) Hayward, Wis. — Seeks assignment of license from WNIC Inc. to R.J. Brown Inc. for $525,595. Sellers: Elle Elizabeth Bridges, Mary Bridges Smith and Henry H. Smith, Buyer: Russell J. Brown (100%). Mr. Brown is the representative investor and 20% owner of WMIC Inc. Ann. June 12.

Cable

Final actions

Decatur, Ala. — FCC denied request by Decatur Teletable Cable Corp. for agitation of 12-channel CATV system in and around the city by single-channel cable rate rules. Action July 19.

Covenant Broadcasting Corp. — Broadcast Bureau granted CP for 12-channel CATV system at Sedona and Oak Creek, Ariz., pending hearing to determine cause why it should not be ordered to cease and desist from further violation of rules. Action July 19.

NLTV-JV of Sellers and San Martin, both California — CATV Bureau granted CP for new CAR studio to head end station to operate on 12700-12725 mhz to be used by CATV systems in Sellers and San Martin, Action July 13.

Columbia, Mo. — CATV Bureau dismissed as applied for channel 7 allocations to operate on 12735-12750.0 mhz 12775-12787.5 mhz; authority to operate on channel 7-17; 12787.5-12800.0 12900.0-12901.5 mhz to bring TV signals KVTV (TV) KMOX-TV KSDK-TV KTVL-TV all St. Louis cat system at Columbia. Mo. Action July 17.

WOB-42 Herkimer and Little Falls, both New York — CATV Bureau granted CP for new CAR local distribution station to operate on 217.7-217.9 mhz to be used with CATV systems in Herkimer and Little Falls, Action July 13.

WOB-61 Herkimer and Little Falls, both New York — CATV Bureau granted CP for new CAR local distribution station to operate on 217.7-217.9 mhz to be used with CATV systems in Herkimer and Little Falls, Action July 13.

FCC denied petition by D. J. Cable Co. of operator of 12-channel CATV system at Tempe, Ariz. (Tempe, Ariz.) for declaratory ruling and/or waiver of carriage and program exclusion provisions of rules. Action July 19.

Actions on motions

Hearing Examiner Jay A. Kyle in Whitehall and Sandy, Ohio, and Decatur, Ill. have requested authority to operate cable TV systems in Columbus, Ohio, TV market, scheduled prehearing conference for Aug. 18. Action July 18.

Hearing Examiner Forest L. McClenning in Manatee county, Fla. (Manatee Cable Inc.), for a pipeline in the city of Mango, Fla. (Mangla Cable Inc.). Miami, Action July 18.

Hearing Examiner Herbert Shafman in Meadville, Pa. (Meadville Cable Inc.) have requested a hearing on petition of the Pennsylvania Commission for TV station in Meadville, Pa. Action July 18.

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The following operators of cable television systems have requested authority for CARCP to operate cable television systems in Columbus, Ohio, TV market, scheduled prehearing conference for Aug. 18. Action July 18.

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Classified Advertising

Payable in advance. Check or money order only.
Copy: Deadline is Monday, for the following Monday's issue, submitted by letter or wire; no telephoned copy accepted.

Replies should be addressed to Box Number, c/o Broadcasting, 444 Madison Ave., New York, N.Y. 10022.

Responsibilities: Applicants for: tape or film submitted, please send $1.00 for each package to cover handling charge. Forward remittance separately. All transcriptions phoned to box numbers are sent at sender's risk. Broadcasting expresses no responsibility or liability for their return or damage.

Rates, classified listings ads:
- 10-19 words - $2.00 minimum
- 20-24 words - $3.00 minimum
- Situations Used - 25 words or more - $2.00 minimum
- All other categories 40-44 words - $4.00 minimum

Add $1.00 for Box Number per issue.

Rates, classified display ads:
- Situations Wanted (Personal ads) $25.00 per inch
- All others $40.00 per inch
- $5 or over billed at run-off book rate.
- Stations, Wanted to Buy Stations, Equipment, and Business
- Free classified advertising for in-house of station management, and responsible station sales staff. Apply in writing, including name, telephone number, and status of available personnel.
- Openings in radio and television. Credit the source for success.
- All national, 25 words or more - $4.00 minimum
- All others - $8.00 minimum
- All others - $20.00 minimum
- Add $1.00 for Box Number per issue.

Agency Commission only on display space.

RADIO

Help Wanted Management

Looking for Independence, permanence and unlimited opportunity for personal earnings? Community Club Awards (CCA) has opened for Western management.

Full time, five days a week travel. Previous CCA sales experience advantageous, but not required.

Must be self-starter with ability to address large group audiences in a retail-oriented approach. Must have experience in retail management and motivate station sales staff. Apply in writing, including name, telephone number, and status of available personnel. Opening immediate, CCA, Inc., F.O. Box 151, Westport, Conn. 06880.

Credentials in sales, programming, promotion, to build sales and audience of new powerful FM in Corsicana, Texas. Excellent management future with expanding group.

Send resume, photograph, and character references. Richard Kaserly, 11086 Edelstein, Dallas, Texas 75229.

Assistant manager, small market growing FM radio station to serve primarily as community manager. Must be self-starter, with ability to address large group audiences, retail-oriented, qualified in service prestige accounts. Salary plus profit sharing, future possibility as manager. Resume to WZIA, Box 30, Tamqua, Pa. 18252.

Manager-full power FM station under construction. Responsible for all aspects of station operation. Advanced degree and administrative experience in education appreciated. Salary open. Available January 1972. An equal opportunity employer. Send resume to: Dr. George Schowengerdt, G-5 Library, University of Missouri-Rolla, Rolla, Missouri 65401.

Sales

Eastern prestige rock station has $40,000+ in commissions on running billings to shift between 2 new stations. Must be self-starter making this a cash money available, and other salesmen are in good shape. Send resume and references to Box G-221, BROADCASTING.

Youthful corporation desires experienced sales manager to market lucrative radio automation software. High commission. Stock options available. Box G-336, BROADCASTING.

North Florida's fastest growing AM is looking for local sales manager who can do the job in competitive medium to develop a new office to reach prospects and supervise staff. Excellent staff to work with. Excellent opportunity to advance. Send resume to Box G-336, BROADCASTING.

Central Florida. Full-time MOR station, owned by major group, has opening for a quality-oriented sales manager with the ambition and drive it takes to make it to the top. With a confidential discussion of your abilities and the opportunity available, contact Jerry Norman, Vice-President, Mort & Son, WBBM, 220 Hazard St., Orlando, Florida. 328-456-5631.


Outstanding opportunity for aggressive sales pro at mid-size Western market. Must be a self-starter with ability to close on competitive, of exclusive-in-the-market formats: contemporary AM, beautiful music stereo FM. Unusually attractive opportunity for a creative, mature, dedicated radio sales person who believes in service. Excellent growth potential with progressive group. Contact Wayne Blackmon, WIBM, Box 1450, Jackson, Michigan 49203.

If you're a good salesman and would like to work for New Jersey's most powerful and exciting station, with a positive attitude, contact Bob Locke, Nassau Broadcasting, Co., Box 1350, Princeton, N.J. 08540, or call 904-924-3600.

Good opportunity-established station. Salary, commission. Need resume, sales record. KFRO, Longview, Texas 75601.

Sales service manager for KYW-TV, Phila., Pa. Need experienced for motivated person capable of managing department. Computer skills helpful. Send resume and salary history to: Mr. Alton Holtz, Sales Manager, KYW-TV, Independence Mall East, Philadelphia, Pennsylvania 19110.

Immediate opening-experienced salesman with the areas fastest growing radio station. WCCB AM-FM, Hartford. 203-545-3456.

Sales Continued

Seasoned pro self-starter for only station in fastest growing county, N.Y.S. Immediate employment, contact Bob Clark, Manager, WPIT, Brewer, N.Y. 12479-7717.

Announcer-Salesman. #1 small market station looking for dedicated salesman-announcer. Great opportunity in small town, Central USA. Good salary and commission. Call 308-345-5400.

Salesman, WHTY-AM Noblesville, Indiana, Indianapolis area. Opportunity to grow. Contact: David Hansen, Rt. 4, Box 28 B, Noblesville, Ind. 46060.

If you are a young and ambitious radio idea salesman in one of America's smallest markets and are waiting for your big opportunity to move to a large market, call immediately. Barry Shainman, 714-776-1190, Stereo 96, Anaheim, California.

Announcers

Warm, modern country jock for a medium market, southern coast for afternoon drive. Must be stable, mature, and sober. Starting salary—$600. Excellent opportunity for advancement, Send tape and complete resume first time. Box G-148, BROADCASTING.

Talk show-host. Combination of light chatter with pleasant contemporary music (no rock) to do a female-interest program, hrs. 9-12, with other hours, New England facility. Send everything you can to convince us you're worth interviewing with non-returnable tape, write signed, etc., to Box G-295, BROADCASTING.


Small market Kansas station on upswing. Opportunity for personable man in cliff-around board work, news gathering, play-by-play sports. Tell us all. Box G-273, BROADCASTING.

$500 per week for cookin' rock jock. Box G-283, BROADCASTING.

National production house in Midwest has immediate opening for experienced announcer with professional, maternal voice who can deliver long copy, permanent position. Opportunity to grow. No "Ego Boys" or "Prima Donnas'." Only highly skilled, reliable, professional types need apply. Resume, tape, references, salary requirements. Box G-290, BROADCASTING.

Powerful Northeast contemporary needs experienced announcer who can follow format. Stable individual with good production to join a team. First preference for men. Send resume with references to Box G-319, BROADCASTING.

Powerful Midwest announce with record of work with AM-FM music blocks and might be interested in sell in a small Carolina market, send resume and tape to Box G-301, BROADCASTING.

Administrator with good background. Must also be creative. Serve as operations chief, and handle commercial production. Outstanding medium market station. Rockies. Write Box G-331, BROADCASTING.

Broadcasting Jul 31 1972 61
Immediate opening experience announcer with first place for contemporary Florida station. Box G-267, BROADCASTING.

Need jack from tri-state area who is wizard in production room. Capable of putting some color on the act. Send resume, immediately. First time to: WAHT, P.O. Box 15, Lebanon, Penna. ANNOUNCER.

Technical Continued

Engineer—Full-power FM station under construction. Bachelor degrees, first phone, and radio experience is needed. This is a full-time, equal opportunity employer. Send resume to: Dr. George Schlegel, Executive Director, University of Missouri-Rolla, Rolls, Missouri 65401.

Chief engineer capable of full maintenance. All voice helpful, but limited to one hour of recording per day. Call Manager 307-265-2777 (no collect) or write Box 2090, Casper, Wyoming.

Full-color morning newscast. Excellent money. Need jock and personality. Send resumes to: Mike Lynch, KFDI Radio, Box 1402, Wichita, Kansas.

Young New Day Director needed with action-oriented journalism background and experience in morning talk shows. Fax your resume, resume, and news philosophy to Box G-204, BROADCASTING.

Unexcelled Florida news teams expand. Qualified experience necessary. Benefits: atmosphere, excellent pay, tape, photo, resume to Box G-235, BROADCASTING.

Wanted—Play-play announced for college and high school football, basketball and baseball. Some board work. Need jock and resume and references. Experience necessary. Only: WNDN Radio, Napoleon, Ohio 43545. 419-592-8000.

Newsmen. Great opportunity with growing company for newsmen in large station in small market—Central USA. Call 308-345-5400.


Programming, Production, Others

Aggressive program director capable of subdividing programming categories. Must have experience with modern MOR "golden" formatted SKW daytime in top 10 market. Must have creative, fast moving sales, and 35 other staff members. Who operate #1 adult station in a bustling Mid-Western market. You must be able to write continuity, edit face, organize an efficient master file system, and maintain a routine that allows for the day-to-day production while etc. or coordinating specs tapes, creative productions, etc. Above all, you must be steady, dependable, and will blast! If you think you are right, we'll pay you well, and guarantee you a stimulating, rewarding career in broadcasting. Send photo, sampler, and complete resume to Mike Lynch, KFDI Radio, Box 1402, Wichita, Kansas.

Creative production chief. Write and produce unique commercial executions. Voice talent. Opportunity for administrative advancement. We're growing rapidly. Write Box 2090, Casper, Wyoming.

Can you create comedy and other commercials? Then you are probably able to assist creative medium station in other areas. We have a genuine opportunity for you! Call Manager 307-265-2777 (no collect) or write Box 2090, Casper, Wyoming.

Situations Wanted, Management

10 year pro in desert administrative position. Desires more creative work associated with possible eventual buy-in. Box G-214, BROADCASTING.


MOR team to take charge. Top engineer-announcer, 18 years, Aiken, S.C.; station automation, equipment design, planning, construction. Programming, production, news. Ready to manage. Write, telephone, endorsements. Operator, pleasant announcer, traffic, programming, bookkeeping. Operate semi-automated station with computer, play list. Send tape to: Gary Schowengerdt, RFD, George Schowengerdt, 1100 11th Street, Rush, employed Florida. South preferred. Box G-275, BROADCASTING.

General Manager, all experience has been with one station. Excellent pay, benefits, hours and location. I can invest substantial cash for part ownership. Will answer all replies and consider any location. Box G-278, BROADCASTING.

 Highly successful major market total broadcaster available. People oriented, creative administrator. Six years experience in sales and the board line. Twenty years professional experience. I want incentives commensurate with growth. Let's talk. Box G-284, BROADCASTING.

Operations director with 22 years in industry—sales and programming oriented, seeking position as manager. Box G-293, BROADCASTING.

Future manager with 12 years experience in engineering and programming seeks manager or sales to manage new station in the Central Midwest. Box G-294, BROADCASTING.

Housecleaning? Combination GM/CE has answers. Box G-306, BROADCASTING.

Family man 27, seeks PD spot, 6 years experience all phases. 3rd endorsed would prefer no air shift, coupled with an opportunity to move into a management position. MOR. Box G-330, BROADCASTING.

General manager available soon. Box 3312, Green Bay, Wis. 54304.

Sales

Creative salesman ready for move up. One year TV coupled with radio experience has made me number one in my present position. Box G-296, BROADCASTING.

Technical

Chiefl Engineer of non-directional radio station in Owosso, Mich. to commumicate with ability. Box G-74, BROADCASTING.

First phone—experienced for AM directional and FM Stereo shift plus maintenance schedule—permanent position for the right person. Equal employment opportunity. Send resume and references to Box G-109, BROADCASTING.

Need a chief engineer to maintain AM, FM stations with automation and background music. Deal to include background music sales if desirable. Small market Southeast. Write Box G-302, BROADCASTING.

Chiefl Engineer. Studio and transmitter maintenance, non-directional AM and FM. Growing small market station offers stability and opportunity to responsible operator. KOFO, Ottawa, Kansas.

Chiefl Engineer for SK 2 tower DA-1 and 50kw FM. New England. All new XMTR Facilities. Requires direction. Experience in maintenance. Send resume and references to Box G-109, BROADCASTING.

Engineering manager FM station. Extensive experience in high quality audio and FM transmitters. First class license a necessity. Write: Mr. Ed Herlihy, WJB, 68 Commercial Wharf, Boston, Massachusetts 02210. Phone, 617-423-3200. WJB is an equal opportunity employer for F/M.

Beginner Professionals—Part-time & weekend board $1.80/hour + sales @15%. New country region. Some experience in American Entertainment Network affiliation; West coast border. Can we leave us in the loop; low; pay hard; work hard; we expect. We're looking for play-by-play talent to leave us in one year; and we'll help, but we want you at least one year broadcast experience here. Good voice, diction, and enthusiasm required. Send resume, picture, and voice check to Radio 1140, WJKC, Box 140, Newesville, Kentucky 42446.

Authoritative, dedicated and dependable... top 40 experience. Write Box G-298, BROADCASTING.

Seeking a place to grow after a stifling bout with automation. 1st phone, good production, 39 years in radio and wishing to move for announcing job under a top program oriented management. Box G-553, BROADCASTING.

Enthusiastic, versatile and dependable... top 40 experience. Write Box G-298, BROADCASTING.

These three years, third endorsed, some college, theatre background. Box G-280, BROADCASTING.

Available August 7, college degree in broadcasting and 3rd. Experienced in rock and MOR. Prefer rock, consider all. Box G-298, BROADCASTING.

Young talented announcer. Production—news. Experienced. Any format. Position desired in Northwest. Minimum $125. For experience of references, tape and photo to Box G-289, BROADCASTING.

Experienced pro with network quality voice. Major market experience. All phases radio and television. Excellent pay. Experience with endorsement. Box G-300, BROADCASTING.

Small market announcer—salesman wants to advance. Masters, 3rd, aggressive, eager. Give me a MOR or News/Consumer show. Tell me what and whatever else is necessary. Box G-310, BROADCASTING.

Midwest to Southwest—first phone, four years experience MOR, CW DJ and automation programming. Dependable, dependable, honest. Box G-313, BROADCASTING.

College athlete. Degree: Broadcasting, Physical Education. Built sports dept at 100,000 watt FM. Experience in play by play, Jocks. Authoritative, enthusiastic about radio sports. Box G-314, BROADCASTING.

**Announcers Continued**

**Technical Continued**


Christian first phone seeks management, engineering/announcing position in non-commercial station. Donald Scott, RD 4, Newton, NJ 07860, 201-448-5616.

**News**


Blackman - 45 years experience. Indiana University broadcasting major, experienced as news director, news reporter, producer. Will relocate. Box G-243, BROADCASTING.


News director, state capital correspondent, city bureau chief wants reporter-editor slot in all news or newsworthy setting. Will work large Michigan market. Box G-269, BROADCASTING.

Need a top notch sports announcer? Big Ten play-by-play pro available for the right job. Experience as news and sports, and in TV should help. Box G-272, BROADCASTING.

Female broadcast journalist seeking advancement in news and public affairs. Experience in spot news, live coverage, headline management, and public relations. Contributor to NPR's "AIC," M.A. in radio and television. Box G-291, BROADCASTING.

Northern-Jewish school, former military information officer, desires news radio position. Box G-307, BROADCASTING.

Resonant voice, polished pro... .inside/outsider capabilities...he will fit the bill. Box 928, BROADCASTING.

Dynamic play-by-play. I gamble on fourth down, I crash the backboards, and I can bunt and run with the best of them. Box 930, BROADCASTING.

Single, 24, college degree, no experience, draft exempt. Desire starts anywhere. Will work hard to prove myself, and that I belong. Resume and tape on request. Box G-329, BROADCASTING.

Young family man, vet, 2 years experience desires work in MOR radio. Box 239, BROADCASTING.

Reporter-news announcer, medium market. BS, 9 years broadcast experience. Strong on interviews. Some film. Sports reporting-announcing, pro team. Box G-335, BROADCASTING.

J-Grad; 3 years radio experience; stable worker wants responsibility soon. Paul West, 2550 College Avenue 216, Berkeley, California.

Experienced young Chicago journalist with First Phone seeks radio news position. Will work medium market stations preferably in the Middle Atlantic or New England area. 212-869-6848.

Ivy League grad, four years in minor market; one summer in New York City all news, looking for medium or major market home. Good reporter and announcing experience to work hard. 212-662-8933, before 9:30 A.M.

Seasoned radio-TV news broadcaster seeking position with operation when news and sales are in the air. Good, solid experience. Will attend and respect it. Mike Eucalaeus, 313-785-5008.

**Programming, Production, Others**

Solid gold! I would love to program it fulltime. I am experienced in programming, top 40 in a top-30 market, for love of gold. File a copy for claim early. Box G-231, BROADCASTING.

Black music director, salesmen seeks station with top Walt Disney future. Box 919.

Fully qualified program director small or medium markets. Box G-375, BROADCASTING.

**Help Wanted Sales**

Wisconsin TV station needs local sales manager. Strong technical background a must. Reply to Box G-531, BROADCASTING.

**Technical**

The Grass Valley Group Inc., is seeking a television systems design engineer. Applicants should be thoroughly familiar with video and audio systems. Manipulation of electronics circuitry not mandatory. BSEE or equivalent experience required. The Grass Valley Group Inc., is located in the smog free valley of the North, the clean air valley of Northern California, away from smog, traffic, and large city problems. Send a personally written resume to Valley Crook, staff Engineer, PD Box 1114, Grass Valley, California 95945.

Engineer, qualified, complete UHF operation. KBXG, Box 286, La Canada, Calif. 91011.

Technician, prove capability in the operation, installation and maintenance of live cameras, film cameras, quadrate video tape and audio equipment. Apply by letter only, giving full details of past experience and references. WNED-TV, Hotel Lafayette, Buffalo, New York 14203. An equal opportunity employer.

**News**

Major market VHF Network affiliated station in Mid- west needs program sales executive. Applicants must have background that emphasizes news. Our VHF station is fully dedicated to news and has the finest facilities available. Send resume and audition tape to Box G-159, BROADCASTING.


Broadcasting Jul 31 1972 63
News Continued

Reporters, special affairs newsmen (or woman) for national news service in Mid-Eastern top film. N.Y.R.C. affiliated station. Ability in gathering and writing news plus strong on air work for anchoring daily hour. Electric, Broadcast, or equivalent opportunity employer. Box G-201, BROADCASTING.

Experienced hard news documentary producer for S.F. Fla. TV station. Experienced only need apply. Box G-226, BROADCASTING.

Immediate opening for dedicated newsmen with network affiliations. B.A. telecasting degree. Ohio. Beat reporting at home, community. College or experience. Send resume and references to Box G-265, BROADCASTING.

Chief Engineer, Southeastern PTV station. "Take charge" man to head capable nine man staff. Requires expert handling B&W, color, VTR, and remotes, plus proven administrative ability. Excellent working conditions and benefits. Send resume and salary requirements to Box G-320, BROADCASTING.

Broadcast engineers, studio and transmitter. Experience preferred but not required. Good electronics background. Send resume and references to Box G-426, BROADCASTING.

South Florida TV seeks combination sports reporter/photographer with interview capability. Experienced only apply. Salary requirement first letter. Box G-325, BROADCASTING.

Producer-director: Experienced, competent, well-informed, friendly idealists, who is eager to help build the public television image in southeast station. Lots of production. Hard working and must adjust to tight-knit family atmosphere. We'll love you if you love RF and opportunity employer. Box G-288, BROADCASTING.

Programing, Production, Others

Producer-director: Experienced, competent, well-informed friend idealists, who is eager to help build the public television image in southeast station. Lots of production. Hard working and must adjust to tight-knit family atmosphere. We'll love you if you love RF and opportunity employer. Box G-288, BROADCASTING.

Production are wanted at net affiliated medium market station in North Central area. Man are looking for must be fully experienced in live, VTR and film production, both program and commercial. Prior direction experience necessary. Successful candidate will become production manager and completely supervise No. 1 rated professional staff. Opportunity unlimited for future advancement. Top salary and benefits package. Send full resume in first letter. Box G-304, BROADCASTING.

Producer-Director. Commercial tape production house needs creative director with heavy experience directing TV. Send letter and resume to Box G-248, BROADCASTING.

Art director for ETV station. Experienced in all forms of print and on-air art including scenic design. Saler open depending on qualifications. Equal opportunity employer. Send resume and portfolio to John Hutchins, WNDV-TV, Hotel Lafayette, Buffalo, New York 14203.

Situated Wanted Technical

Chief-engineer: Twenty years electronics experience including local television network. Thoroughly familiar with operation and installation of all engineering activities. Has responsible experience. Some directing. Will relocate, married, references. Box F-163, BROADCASTING.

Experienced reliable first phone operator. Northeast. Box G-91, BROADCASTING.

TV, switcher, director, first, BA, editing, announcer. w/478-8986. Box G-74, BROADCASTING.

Young man, 30, presently employed at Midwestern VHF affiliate. Excellent technical knowledge. Excellent on air personality. First phone in high school and recently graduated from college. Has worked with switch board, operation, slide and film projection. Box G-312, BROADCASTING.

Engineer: first phone, experienced AM, FM, TV, UHF, Transmitter; studio, maintenance. Resume, photograph. Box G-324, BROADCASTING.

Technical Continued

Broadcast maintenance engineer with over fifteen years hands-on experience in color television, full power AM, FM Stereo and direction knowledge, seeking heavy responsibilities with stable company. Phone for appointment. Box G-236, Dearborn, Mich. 832-2829.

First phone graduate RCA Studio School, NYC, Familiar with all areas of studio operations. Wilbur Banks, 499 West 130th St., Apt. 2D, New York, N.Y. 10027

News

Are you looking for an anchorman? Employed 30 markets reporting. Over a decade of experience in broadcasting. Anxious for move up to another top-rated station. Box G-314, BROADCASTING.

Reporter with major market experience wants to relocate. Radio, television, newspaper experience. Box G-250, BROADCASTING.

Different weather forecast by different weather forecaster. Experienced, competent. Resume/ VTR to:

BROADCASTING.

Are you looking for an anchorman? Employed 30 markets reporting. Over a decade of experience in broadcasting. Anxious for move up to another top-rated station. Box G-314, BROADCASTING.

Reporter with major market experience wants to relocate. Radio, television, newspaper experience. Box G-250, BROADCASTING.

Continued


Patch panels-CaAxial, (2), 3/4" 50 ohm, 10 x 10 plus dummy loud connection. Dialytic Communications Type 3271-A. Also has 3272-A. Available cost about $7000 each. S-E Wlec, Box 23872, Oakland, California 94603. Telephone (415) 832-3522.

1,000 Watt UHF transponder, Ampex with modularized VTR. TV-4U. Antenna Channel 56 in, Channel 79 out, KGTV-S, San Jose, California PH. 408-298-8679.


Sale-classroom. 3 RCA TK41 studio studio cameras with lens, tripods, Faultless head. 300 each pack, each. $6,000 or $1,200 each. Belt & Howell 4mm projector mag/opt on base, SK5, EMU 455 B&W studio camera lenses and cables, $1,500. Marcon Mark IV 410 camera, B&W studio in good condition, $2,500. RCA TK2158 B&W film vision camera, $600. $800. Raytheon 12-448B camera, $75. Les EEC. 705-870-2020, or John Ettlinger, 213-652-8100.


Cameras—two RCA TK.60, complete, includes I.O., 92.7 radio camera, 92.7 radio camera, 1,500. Also three RCA TK1, modified for field use, with I.O., mounting brackets, $450, Dynax VS-1218X 123, switcher, excellent condition, three years old, $1,495, WMVS WMVT. 1015 S. Sixth St., Milwaukee, Wisconsin 3147-2110.

PRICED TO SELL—practically new from defunct WLTV-Ch. 51 Miami. Two six six, complete. $850. Includes complete equipment. Box G-340, BROADCASTING.


Ampex 2" VTR—1100—Full editing; 2 heads—$9,500. Phone 408-227-0887.


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Ampex 7500 Color Video Tape Recorder; excellent condition, $2,500, will deliver. Stan Nazimek, Jr., 506 Mount Prospect Ave., Clifton, New Jersey 07017. 201-377-1418.

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F.C.C. TYPE exams guaranteed to prepare you for F.C.C. 3rd. $10.00 with broadcast endorsement) 2nd. ($15.00), 1st. ($30.00), phone exam; complete package, $25. Research Company, Dept. B, Rt. 2, Box 448, Calera, Alabama 35040.


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Elkins in Denver**, 420 S. Broadway.
Elkins in Miami**, 1920 Purdy Ave.
Elkins in Atlanta**, 51 Tenth St. at Spring, N.W.
Elkins in Chicago**, 3443 N. Central.
Elkins in Minneapolis**, 4103 E. Lake St.
Elkins in St. Louis, 4655 Hampton Ave.
Elkins in Cincinnati, 11750 Chesterdale.
Elkins in Oklahoma City, 501 N.E. 27th.
Elkins in Memphis**, 1362 Union Ave.
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Help Wanted

Programing, Production, Others

TRAFFIC MANAGER
50,000 watt, Mid-West radio station with network affiliation has immediate need for experienced Traffic Manager. Company will consider part time for major market station. Company offers attractive starting salary and benefits and good promotion opportunities. Please send complete resume in confidence to:

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Situations Wanted Announcers

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Situations Wanted Programming, Production, Others

Program Director presently Operations Mgr. for major market chain. Ten years radio experience as creative program/news director and ops. man. Five years with company fully versed on FCC rules and regulations. Looking for programming challenge (on air or off) in any size market. Box G-336, Broadcasting

TELEVISION Help Wanted Sales

TV SALES
We are seeking 3 outstanding television time salesmen for the New York, Chicago, Atlanta markets, income potential-$25,000 to $50,000. Send confidential resume to Ron Curtis & Company, 1901 Pazzi Building, 5225 East River Road, Chicago, Illinois 60656. No fee. All replies answered.

Help Wanted

Programing, Production, Others

TV PRODUCER/DIRECTORS
Challenging opportunity in N.Y. Co. Involved in creating & distributing video cassettes. Important position, full salary for producer/director with heavy tape exp., remote & studio. Must be able to oversee projects from inception to E.E. Budgeting, administrative skills essential.

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Box 346-H, 15 E. 40th St. Room 902, N.Y., N.Y. 10016

65
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Five of Southeast's most successful broadcasters conduct classes lasting one week, beginning every first and third Monday, Cliffs Drive, Dunwoody Park, 8011 Melody Lane, 30333.

Call (404) 377-1000 or write Box 1483, Atlanta 30303

Miscellaneous

TV/Radio Broadcasters

Want to improve your rating points? We provide animated television commercials for your station on a barter basis.

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30-minute, weekly program of nostalgia at its best, featuring hundreds of great stars from radio's golden past. Comedy and music recorded between 1909 & 1947. Rate $5 per program—no term contract. For audition tape write Hayden Huddleston Productions, 325 Shenandoah Blvd., Roanoke, Va. 24011 or phone 703-342-2170.

Miscellaneous Continued

YOUR ANNOUNCERS ARE PROBABLY GREAT But, variety being the spice of sponsors, you might like a change of voice occasionally. Network quality, warm, professional voice will voice your spots to provide that variety. Any spot $15.00. Any format $25.00. 10% discount. First spot introductory price $5.00. Satisfaction guaranteed or money refunded. Send copy and instructions to RICK O'SHEA PRODUCTIONS, BOX 29A, LAS VEGAS, NEVADA, 89107. Ask for free Las Vegas show info and reservations.

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Pacific Northwest 1,000 W daytimer AM w/PSA and 1000 W FM in a 252,000 market. Number one in ratings. Superbly programmed. Profitable. Excellent growth to knowledgeable broadcaster. Could switch to religion and be unduplicated. $125,000. M & M, Inc.

214 First Ave. W., Seattle, 206-283-8544

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Broadcasting Jul 31 1972
Profile

Principles into practice: Larry Cervon of Gates

Larry Cervon's career almost begs for one of those son-of-the-immigrant-grocer write-ups. That's what he is, besides being vice president and general manager of the Gates Radio Co.

At the age of 7, Mr. Cervon was brought to America from an island seven miles off the coast of Yugoslavia. When he was 9, he was already working in his father's store in the Unionport section of the Bronx. He has never forgotten those days: "I learned then," he says, "that you have to work to make a buck.

And he recalls, too, with obvious affection, the values he learned from his father, "a warm, friendly person who helped me better understand people and taught me the need for making a profit."

He still operates under the principle that hard work makes money. On Saturday, July 22, Mr. Cervon and his family began a long-delayed, two-week holiday on Great Peconic Bay at the eastern end of Long Island. He spent his first two days relaxing, but on Monday, he found for the first of several times during those two weeks that he had to don shirt, tie and suit and go to work.

On one of those business's holiday days soon, he will travel to Washington for the closing of a transaction whereby Gates, through its parent company, Harris-Intertype, will acquire the TV-equipment line of General Electric Co. That $5.5-million deal brings GE's estimated "$15-$20 million annual sales into the Gates purse, makes Gates the number-two, all-service-broadcast-equipment firm in the U.S. and number six in the world, Mr. Cervon claims.

First immigrant-grocer's son to the vice presidency of what Mr. Cervon says is the number-two broadcast-equipment maker in the country: What went in between?

A graduate of the College of the City of New York (now City University of New York), with a major in economics and a minor in history, he joined the U.S. Marines in 1941 (going on active duty in 1943 after graduation from CCNY). After one year in leatherneck uniform, he transferred to the Navy where he was assigned to the electronics course given by Captain William Eddy, a legend among electronics people.

Before falling under the tutelage of Captain Eddy, Mr. Cervon was headed for a law career; he now was headed for the electronics business.

After the war, he spent two years with RCA and Westinghouse, in their international divisions. In 1947, he joined Gates, then on the bottom line of broadcast equipment makers, after RCA, Western Electric, Raytheon, Collins and GE.

Gates's business then was at the $600,000-a-year level.

There at Gates, Mr. Cervon fell, naturally, under the influence of Parker Gates, founder of the firm. He speaks as warmly of him as he does of his father. Parker Gates "was a wonderful man to work for," he says. He practiced and taught his men empathy to the needs of broadcasters, fast delivery, simply designed products, reliability and economy.

"He also taught me," Mr. Cervon says, "the importance of providing a personal touch to all customers on all occasions whether they bought or not."

(There are broadcasters throughout the Middle Atlantic and New England states who react warmly when Mr. Cervon's name is mentioned. Some recall, in all good spirit, however, that he hardly ever left them without persuading them to buy something, even a comparatively minor item of equipment.)

After seven years on the salesman's road, Mr. Cervon was called to Quincy, Ill., Gates's home office, to be sales and general sales manager. During the Korean War, with a government-imposed freeze on materials, Gates's broadcast production lines had virtually ceased operation. Mr. Cervon, however, had learned that the Army Signal Corps needed mobile radio transmitters; he landed that $2-million contract and kept the Gates broadcast lines going. That success led to the offer of the general sales manager post.

"But the offer also meant leaving New York. "For somebody who was born on a small island and who lived near the sea all his life, and who loved New York—to become a Midwesterner was a big decision," says Mr. Cervon now. It took Mr. Cervon and his wife four months to decide to accept the offer. He's never regretted the move.

In 1960 he was named a Gates vice president and in 1967 he was named to his present post.

The almost six-foot, 200-pound Mr. Cervon (he dropped a final "e" two years ago—too many people mispronounced his Anglicized name) is a staunch free-enterprise American television is the result, he says, "of competition between stations and between networks in technology and in programing rooted in its commercial advertising base." He says U.S. broadcasting is unequalled anywhere in the world.

And he is concerned about business elsewhere in the world. International business is one of his major interests, and it should be. Of Gates's $20 million yearly sales, 20% is export, a slice he expects to continue to grow, although he is more bullish about domestic sales.

He theorizes that television has had two boom periods so far: in the early days, the 1950's, and in the mid-1960's when the rush was on to color. Then came the late 1960's and early 1970's when the economy slowed and the bureaucracy made an uncertain life for broadcasters, he says. But Mr. Cervon believes another growth period is coming; not a boom, but a period of evolutionary growth.

Executive-type predictions and worries aside, Mr. Cervon is down at bottom a salesman, working to make a buck. His "most challenging day," he recalls was in 1961. He went in to negotiate a $100,000 deal with Richard Eaton, president of United Broadcasting, known as a difficult man to bargain with. Thirteen hours of uninterrupted negotiating later, Mr. Cervon emerged with an agreement. Mr. Cervon still keeps a note from Mr. Eaton complimenting him on his "tact and imagination."
Editorials

Good start

The consensus toward which the administration's cabaret-level committee on cable-television policy seems to be heading veers sharply from the present course of cable regulation. It will displease some elements in both broadcasting and cable.

Yet as an outline of the legislation that would be necessary for implementation, it strikes us as sound. The relatively unfettered common-carrier function that is tentatively suggested is an agreeable compromise between government regulation and free-market operation. The elimination of discrimination against classes of cable-system ownership and channel access is particularly to be desired.

There will be broadcasters who want more protection against cable expansion and competition than the committee's draft provides and cable operators who want to continue in the dual roles of system owner and channel occupant. Their disparate views would presumably be given full exposure in the legislative process. Whatever comes of it all, the draft looks promising.

Experts on cynicism

The Federal Trade Commission has issued its report on the effects of the first year of prohibition against the broadcast of cigarette advertising by radio and television: Total cigarette sales were the largest on record; per capita consumption increased for the first time since 1966; cigarette advertising vanished from the air but enormously increased in other media. Not quite the triumph for public health that the sponsors of the antibroadcasting legislation guaranteed.

The leaders of the campaign that resulted in that legislation consistently ignored the substance of arguments arrayed against them—including the well-founded prediction that a discontinuation of broadcast promotion would cause no significant decline in cigarette sales. They preferred to deal on the emotional level, accusing broadcasters of an indifference to the public's welfare in their greed for profits, depicting themselves as the lone champions of morality. Senator Frank E. Moss (D-Utah) was the spokesman for the antibroadcast crowd. "There are times," he once told the Senate, "when service in this body leaves one cynical and depressed."

The cynicism and depression suffered then by Mr. Moss were of no larger order than those felt often by outsiders who must contemplate the Senate and its works.

No way

If Democratic presidential aspirant George McGovern thinks he can cajole President Nixon into even a single television debate (assuming enactment of enabling legislation) he is whistling Dixie.

It has become a tradition to the political art to challenge the champ to TV debates. But no incumbent President has ever debated his opponent and none is likely to. In 1960, then Vice President Richard Nixon did debate the charismatic Senator John F. Kennedy, and rued the day he agreed to the three encounters. The Democratic victor, who had really never been in the top echelon of his party's leadership, was given an otherwise unavailable platform.

No one knows better than Richard Nixon that, if he hadn't agreed to the 1960 debates, the course of American and world events might have changed. The late President Kennedy certainly knew this; he had confided that without the prime-time exposure in those three debates he would never have received the votes that enabled him to win by the narrowest of margins.

Senator McGovern is probably better known today than young Senator Kennedy was when he captured the Democratic nomination 12 years ago. Perhaps the McGovern challenge to debate was calculated to elicit a newsworthy brush-off from the President. It received, instead, a summary dismissal from the President's campaign manager, Clark MacGregor, who said confrontations "would not serve the national interest."

Although debates obviously are out, there's no plausible reason why the McGovern Administration shouldn't enact pending legislation that would make free time available at the option of broadcasters for presidential and vice-presidential candidates by exempting them from the equal-time provisions of Section 315 which allow minority candidates equal exposure. But that's a half-measure.

The forthright, honest way to deal with political broadcasting is to repeal Section 315 in its entirety and allow broadcasters to exercise their own editorial judgments, as do their counterparts of the printed page. No one knows this truth better than the political incumbents, if they would only admit it.

Truth in advertising

When Action for Children's Television (ACT) announced that three vitamin makers had "agreed" to stop advertising in children's television programs (Broadcasting, July 24), the implication was that they had made such an agreement with ACT. The companies were also said to have taken their actions "in response to public pressure spearheaded by ACT." All in all, it read as if ACT had choreographed the whole thing.

But representatives of the three companies say, and ACT leaders now confirm, that ACT's contact with them consisted of asking them a few weeks ago what they were doing about advertising in children's programs. The reason ACT asked was that its monitoring had shown a decline in the volume of vitamin commercials. By the time the question was put, two of the companies had already stopped such advertising and the third had decided to stop this fall. They said so in reply to ACT's question, and that is the extent of their "agreement" and their "announcement" to ACT.

You would learn none of this from the ACT announcement. If news releases were advertising, the FTC would have an open-and-shut case.

"Relax, folks, I'll have it fixed before Nixon comes on...I'm a serviceman first, then a Democrat."
As compiled by BROADCASTING Sept. 28 through Oct. 2 and based on filings, authorizations and other FCC actions.

Abbreviations: AFC—Antenna For Communications.
ALJ—Administrative Law Judge. alt.—alternate
ann.—announced ant.—antenna, autor.—authorization, aux.—auxiliary.
CH—critical hours. CP—construction permit.
d—day DA—directional antenna. Doc.—Docket.
ERP—effective radiated power. HA AT—height of antenna above average terrain. khz—kilohertz. kw—kilowatts. m—meters. MEOV—maximum expected operation value. mbh—megahertz. mod.—modification.
N—night. PSA—presumably service authority.
RCL—remote control location. S-A—Scientific Atlanta.
SH—specified hours. SL—studio location. TL—transmitter location. TPO—transmitter power output. U—unlimited hours. vis.—visual. w—watts. *—noncommercial.

New Stations

AM applications
- East Point, Ga.—Minority Broadcasting of the Midwest seeks 640 khz, 10 kw-D, 1 w-N. Address: 5325 South State Street, Chicago 60621. Estimated construction costs: $2,000; first-quarter operating costs: $18,500; first-year revenue: $395,000. Format: Black. Principals: Pervis Spann (80%), Owedwynn Hayes, Robert Catrom (46% each), Carolyn A. Green, Veronica Blackburn (2.4% each) and two others at less than 1% each. Spann is general manager and 40% owner of WXOL (AM) Cicer, Ill., where Blackburn is executive secretary. Green is account executive at WGN(AM) Chicago. Hayes is general sales manager at KIRL (AM) St. Louis, Mo. Filed Sept. 25.
- Raleigh, N.C.—United Public Broadcasting Inc. seeks 1160 khz, 5 kw-D, 1 w-N. Address: 12069 East Court, Woodbridge, Va. 22192. Estimated construction costs: $230,000; first-quarter operating costs: $78,000; first-year revenue: $600,000. Format: 60% rhythm and blues. Principals: Clarence R. Pierce, Douglas Childs, Clifton E. Little and Bobby R. Johnson (10% each). Pierce is assistant manager for Barrington, N.J., installation manufacturer. Johnson is student. Little and Childs are U.S. Marine Corps officers. None have other broadcast interests. Filed Sept. 18.
- Boerne, Tex.—Hart Broadcasting Inc. seeks 1500 khz, 250 w-D. Address: 607 Cogrove, San Antonio, Tex. 78210. Estimated construction costs: $6,900; first-quarter operating costs: $6,000; first-year revenue: $36,000. Principals: Larry S. Teichhart (75%), Michael L. Parr (15%) and James L. Teichhart (10%). Larry Teichhart is chief engineer at KEDA(AM) San Antonio. Parr is chief engineer at KITE(AM) Portland, Tex. They have no other broadcast interests. Filed Sept. 28.
- Huntsville, Tex.—East Texas Wireless Radio seeks 1400 khz, 1 kw-D, 250 w-N. Address: 1405-B Camp Craft Road, Tyler, Tex. Estimated construction costs: $2,000; first-quarter operating costs: $6,000; first-quarter revenue: $45,000. Principals: Peggy McRitch-Wellet, Don Wellet, Michael Venditili and Joe Wellet (general partners). Don Wellet is former general manager of KSPL-AM/FM Luftin, Tex., and currently is Austin-based broadcast consultant. Venditili is Wellington, Colo., consulting engineer. Joe Welletman manages Rockdale, Tex., restaurant. McRitch-Wellet manages Austin copy shop. None have other broadcast interests. Filed Sept. 21.
- DePere, Wis.—Hercules Broadcasting Co. seeks 870 khz, 10 kw-D, 1 w-N. Address: 47325 Blossom Lane, Ulster, Mich. 48087. Estimated construction costs: $220,800; first-year operating cost: $192,000; first-quarter revenue: $230,000. Principals: Leigh N. Fieldsen, Donald L. Markley (33.3% each), Harold Gordon and Robert W. Healy (11.7% each). Fieldsen is president and principal owner of WBRB(AM) Mount Clemens, Mich. Markley is Portia, Ill., consulting engineer. Gordon and Healy are partners in Washington communications law firms. Except Fieldsen, they have no other broadcast interests. Filed Sept. 25.
- Grover City, Calif.—Armando Garcia seeks 107.1 mhz, 3 kw, HA AT: 3000 ft. Address: 979 Oliva Street, Guadalupe, Calif. 93443. Estimated construction costs: $87,000; first-quarter operating costs: $25,750; first-quarter revenue: $36,000. Format: old time country. Principal: Applicant is Santa Maria, Calif., automobile salesman who has no other broadcast interests. Filed Sept. 25.
- Quincy, Calif.—Plumas Wireless Inc. seeks 101.9 mhz, 1.7 kw, IA AT: 2550 ft. Address: 75 Court Street, Quincy 95971. Estimated construction costs: $167,500; first-quarter operating costs: $38,000. Principals: Kathryn S. Caldwell and husband, David E. (100% jointly). Caldwell owns KBLF(AM)-KSNR(FM) Red Bluff, Calif. Filed Sept. 25.
- Roanoke Park, Calif.—Rohrert Park Radio seeks 104.9 mhz, 300 kw, HA AT: 925 ft. Address: 5640 South Broadway, Eureka, Calif. 95501. Estimated construction costs: $61,500; first-year operating costs: $55,000; first-quarter revenue: $250,000. Principals: James N. Hoff (76%), Abby Abinanti and Clayton Tom (12.5% each). Hoff owns 40% of KRED(DM)-KPOJ(FM) Eureka, Calif., and 100% of permittee KGBR(FM) Gold Beach, Ore. Abinanti is Eureka attorney. Tom owns Eureka pharmacy. Filed Sept. 21.

FM applications
- San Luis Obispo, Calif.—Chorro Communications Co. seeks 98.1 mhz, 4.4 kw, HA AT: 1550 ft. Address: 1800 Airway Drive, Suite 133, Costa Mesa, Calif. 92626. Estimated construction costs: $31,500; first-quarter operating cost: $25,000; first-year revenue: $52,000. Principals: Edward J. Peck and Dennis J. Martin (45% each) and Rebecca A. Perez (10%). Peck is Irvine, Calif., broadcast consultant. Martin is chief engineer of KBBN(AM), San Bernadino, Calif. Perez is manager with telephone company, San Francisco. None have other broadcast interests. Filed Sept. 25.
- San Luis Obispo, Calif.—D&B Radio seeks 98.1 mhz, 4.4 kw, HA AT: 1550 ft. Address: 1620 Greenfield Drive, Reno, Nev. 89509. Estimated construction costs: $131,400; first-quarter operating cost: $52,500; first-year revenue: $200,000. Principals: David T. Newland (75%) and Bernard F. Clark (25%). Newman is general manager of KONE(AM)-KOZZ(FM) Reno. Clark is general sales manager of KKIS(AM)-KFMD(FM) Call. None have other broadcast interests. Filed Sept. 25.
- San Luis Obispo, Calif.—Hayes-Barrett Broadcasting Inc. seeks 98.1 mhz, 4.4 kw, HA AT: 1551 ft. Address: 2907 Greenbriar Road, Fort Wayne, Ind. 46004. Estimated construction costs: $94,000; first-quarter operating cost: $48,700. Principals: Richard J. Hayes Jr. (50%), David M. Barrett (30%) and Joan M. O’Hara (20%). Hayes is Fort Wayne, Ind., attorney. Barrett is a Washington attorney. O’Hara is Washington trade association employee. None have other broadcast interests. Filed Sept. 25.
- San Luis Obispo, Calif.—Madrone Communications Ltd. seeks 98.1 mhz, 4.4 kw, HA AT: 1508 ft. Address: P.O. Box 1602, San Luis Obispo, Calif. 93406. Estimated construction costs: $145,000; first-quarter operating cost: $57,500; first-year revenue: $300,000. Principals: James L. Swift and Craig Hines (50% each). Hines owns San Luis Obispo restaurant and ice cream parlors. Hines is operations manager at KBAI(AM) Morro Bay, Calif. Neither have other broadcast interests. Filed Sept. 24.
- Kokomo, Ind.—Florida Outdoor Inc. seeks 1040 mhz, 5 kw-D, 500 w-N. Address: 201 Cortez Road, Bradenton, Fla. 33509. Estimated construction costs: $167,800; first-quarter operating cost: $12,000. Principals: Eldon A. Lindsey (100%), who is chairman of Bradenton, Fla., outdoor advertising firm and also bought, subject to FCC approval, WAPR(AM) Avon Park, Fla. for $300,000 (BROADCASTING, Aug. 17, 1981). Filed Sept. 25.
- Spirit Lake, Iowa—Campus Radio Co. seeks 101.9 mhz, 3 kw, HA AT: 300 ft. Address: Box 306, Blue Earth, Minn. 56013. Estimated construction costs: $87,500; first-year operating cost: $96,000; first-year revenue: $180,000. Principals: primarily owned by Paul C. Hedberg, who is former 95% owner of KEEF-FM Mankato, Minn. Filed Sept. 20.

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Since its founding in 1946, Continental Electronics has pioneered many advances in rf transmitter and systems technology at power levels from kilowatts to megawatts; for radio broadcast, communications, radar and scientific research applications. Continental medium and short wave transmitters have achieved a world-wide reputation for quality components and construction; circuit innovations and unique, easy-to-operate designs which produce superior performance.

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In 1931, when so many people's dreams were falling apart, Sol Taishoff was putting his together.

With this issue his dream turns golden. Congratulations to everyone on Broadcasting Magazine's 50th Anniversary.

The ABC Television Network
PROPOSED

WJCIW(AM)-WOUT(FM) Johnson City, Tenn. □ Sold by Tri-Cities Broadcasting Corp. to Bloomington Broadcasting Corp. for $3.4 million. **Seller** is owned by James C. Wilson who has no other broadcast interests. **Buyer** is group of 30 stockholders who own WGCW(AM)-WSKZ(FM) Chattanooga and WIBC(AM)-WBNQ(FM) Bloomington, Ind. Timothy E. Ives is president and 12.19% owner. WJCIW is on 910 kHz with 5 kw day and 1 kw night. WOUT is on 101.5 mhz with 100 kw and antenna 1,500 feet above average terrain. **Broker:** Cecil L. Richards Inc.

**KRDG(AM) Tolleson, Ariz., KYMS(FM) Santa Ana, Calif., KBRN(AM) Brighton, Colo. □ Sold by Southwestern Broadcasters Inc. to Interstate Broadcasting System Inc. for $2.8 million plus $1 million for covenant not to compete. **Seller** is owned by Arthur J. Shadek and wife, Katherine F. (44.66% each), his brother, Edward T. (6.9%) and their three children at less than 1% each. They also own 97% of KRPI(FM) San Diego and KZZY(FM) San Antonio, Tex. Arthur Shadek and wife also own 50% each of KGOG(AM) San Diego. **Buyer** is owned by Paul J. Toberty Financial Corp. (60%) and Arnold McClatchey (40%). Majority stockholder is owned by Paul J. Toberty and wife, Joyce K. (100% jointly), who are Orange, Calif., real estate developers and investors. McClatchey is general manager of KYMS(FM) Santa Ana. They have no other broadcast interests. **KRDG** is on 1190 kHz with 5 kw day and 250 w night. **KYMS** is on 106.3 mhz with 3 kw and antenna 130 feet above averaged terrain. **KBRN** is on 500 w daytimer on 800 kHz.

WASK-AM-FM Lafayette, Ind. □ Sold by Lafayette Broadcasting Inc. to Allied Broadcasting Systems Inc. for $2,650,000. **Seller** is owned by Henry Rosenthal (87%), George Williamson (7%) and Jerry Clough (6%) who have no other broadcast interests. **Buyer** is owned by Paul L. and Ann Sindinger. He is chief executive officer of Indianapolis-based farm equipment manufacturer and owns 8% each of WSBM(AM) Noblesville and WNIN(FM) Lebanon, both Indiana. **WASK** is on 1450 kHz with 1 kw day and 250 w night. **WASK** is on 105.3 mhz with 50 kw and antenna 310 feet above average terrain. **Broker:** Blackburn & Co.

WRFD(AM) Columbus-Worthington, Ohio □ Sold by Buckeye Media Inc. to Salem Media of Ohio Inc. for $1.8 million. **Seller** is owned by Ohio Farm Bureau Federation, nonprofit group of more than 90,000 Ohio farmers. Michael D. Mahaffey is general manager. It has no other broadcast interests. **Buyer** is owned by Stuart W. Ep-
for $1.15 million. **Seller** is owned by William A. Lemer, who has no other broadcast interests. **Buyer** is owned by Robert Linowes (30%), Kenneth R. Sparks (10%), Barry Zorthian (10%) and 10 others at 5% each. Linowes is Washington attorney. Zorthian is former president of Time-Life Broadcasting. Sparks is executive vice president, Federal City Council, Washington civic organization. Six of 10 other principals are attorneys with Washington law firm of Verner, Liipfert, Bernhard & McPherson. None have other broadcast interests. WLMD is 1 kw daytimer on 900 kHz.

**WMAD(FM)** Sun Prairie, Wis. Sold by Patten Communications to Erin Broadcasting for $1,275,000. **Seller** is Southfield, Mich.-based owner of four AM's and four FM's owned by Myron P. Patten, chairman, and 20 others. Patten has also sold, subject to FCC approval, **WDOQ(FM)** Daytona Beach, Fla., for $3 million (BROADCASTING, Aug. 3). FCC also granted its approval to sell majority interest in WMXP(MID) Midland, Mich. (BROADCASTING, Aug. 24). **Buyer** is owned by Nancy C. McMahon who holds CP for new AM at Sun Prairie (BROADCASTING, July 6). WMAD is on 92.1 mhz with 3 kw and antenna 300 feet above average terrain.

**KBLF(AM)-KSNR(FM)** Red Bluff, Calif. Sold by Communications by Design Inc. to Wireless Associates for $1 million. **Seller** is owned by David Caldwell and wife, Kathryn, who have no other broadcast interests. **Buyer** is principally owned by Gary Katz, vice president and general manager of KATA(AM) Arcata and KFMI(FM) Eureka, both California. Katz also is 50.1% owner and managing general partner of KAGQ-AM-FM Klamath Falls, Ore. KBLF is on 1490 kHz with 1 kw day and 250 w night. KSNR is on 95.9 mhz with 3 kw and antenna 1,080 feet above average terrain.

**KBDI(FM)** Wichita Falls, Tex. Sold by Mustang Broadcasting Co. to KNIN Broadcasting Inc. for $950,000. **Seller** is owned by Vernon Beck (50%), Lloyd Sutton, James Warman and estate of Paul Teague (16.66% each), who have no other broadcast interests. **Buyer** is owned by Richard J. Moran (99%) and Richard deButts (1%), who own KNIN(AM) Wichita Falls. **KBDI** is on 92.9 mhz with 100 kw and antenna 920 feet above average terrain.

**KLYQ-AM-FM Hamilton, Mont.** Sold by Bitter Root Broadcasting Co. to Alexander Communications Inc. for $750,000. **Seller** is owned by Luin K. Dexter (99%) and Rosalie Smith (1%) who have no other broadcast interests. **Buyer** is owned by Scott P. Alexander, sales manager at KLYQ. KLYQ is on 1240 kHz with 1 kw day and 250 w night. KLYQ-FM is on 95.9 mhz with 2 kw and antenna 790 feet below average terrain.

**KITN(AM)** Olympia, Wash. Sold by KITN Corp. to National Communications Inc. for $700,000. **Seller** is owned by Donald F. Whitman (98.8%) and son, Douglas R. (1.2%), who have no other broadcast interests. **Buyer** is owned by S. Walter Richey and F. A. Koscielak (50% each). They own 40% of KOSO(FM) Patterson, Calif., and 12.5% of WXUS(FM) Lafayette, Ind. Richey owns 50% of WCWC(AM)-WYUR(FM) Ripon, Wis. **KITN** is on 920 kHz with 1 kw day and 500 w night.

**WPTN-AM-FM Cookeville, Tenn.** Sold by WPTN Inc. to D. J. Huffman and Robert W. Galiher (50%) for $650,000. **Seller** is principally owned by Lillian Linowes (26%), Naomi S. Turner (11%), and J. B. Crawley. Crawley owns 100% of WMSK(AM) Morganfield, 50% of WCND(AM) Shelbyville, and 32% of WLCX(AM) Scottsville, all Kentucky. **Buyer** Galiher owns 20% of WXKN(AM) Greeneville, Ala.; 25.5% of WKKY(AM) Burkesville, Ky., and 75% of WBCF(AM) Wickliffe, Ky., which has been sold, subject to FCC approval (BROADCASTING, March 23). Huffman is former vice president and one-third owner of WLIV-AM-FM Livingston, Tenn. **WPTN** is 250 w daytimer on 1550 kHz. **WPTN-FM** is on 94.3 mhz with 3 kw and antenna 210 feet above average terrain.

**KINY(AM)** Juneau, Alaska. Sold by Midnite Sun Broadcasters Inc. to KINY Associates for $500,000. **Seller** is licensee of KINY-TV Juneau. Alvin O. Bramstedt is president. It also sold, subject to FCC approval, **KTKN(AM)** Ketchikan, Alaska, (BROADCASTING, Aug. 17). FCC approved its sale of KENI-TV Anchorage and KFAR-TV Fairbanks for $4.6 million (BROADCASTING, March 30), and KENI(AM) Anchorage for $712,000 (BROADCASTING, July 13) and KFAR(AM) Fairbanks for $675,000 (BROADCASTING, Sept. 28). **Buyer** is owned by Charles M. Gray (45%), Edward W. Christiansen (25%), Earl F. Reilly and Kenneth L. Wiley (15% each). Gray, Christiansen and Reilly are minority stockholders in Midnight Sun. Wiley is station manager at KINY. **KINY** is on 800 kHz with 5 kw full time.


**CABLE**

Cable system serving Boyerton, Pa. Sold by Eastern Pennsylvania Cablevision Inc. to Lamco Communications for about $3 million. **Seller** is owned by Richard Treibick who also owns cable systems in 735 North West Knoll • West Hollywood, CA 90069
(213) 855-8888
(800) 421-4666 • (800) 252-2152, in California
or see your travel agent
Improved In Four Important Ways!

No. 1 Cart Machine
Today, one out of every two broadcast cartridge machines purchased worldwide is an ITC Premium Line machine. Now, four new features make this first-choice line an even greater value.

Improved Frequency Response
The head is new. The open-faced design is cylindrically shaped rather than hyperbolic. MuMetal laminations are surrounded by epoxy filler impregnated with aluminum oxide particles for shielding and durability. Core windows are wider than conventional designs. The end result is greatly improved frequency response without low end humps and bumps.

Removable Head Module
True center pivot design. Azimuth, zenith and height adjust independently. Locking one does not affect the others. Steel ball pivots and longer azimuth arms permit finer tuning.

Improved Tape-Head Alignment
New cartridge positioning system assures precise, rigid alignment of tape to head even when insertion is hurried or careless.

Long-Life Pressure Roller
The 525K pressure roller offers twice the pulling power and extended life. Tolerates common cleaning chemicals. Holds its durometer even in high humidity.

New Cart Hold Down
New Head Design
New Pressure Roller
New Removable Head Module

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DELTA DASH.
SAME-DAY DELIVERY
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DELTA IS READY WHEN YOU ARE®

Smyrna and Battlefield, both Georgia; Oak Ridge, Tenn., and holds franchise for St. Charles Parish, La. Buyer is owned by Andrew W. Stabler Jr., who owns WLYC(AM)-WILZ(FM) Williamsport, Pa., and WCYB-TV Bristol, Va. Boyerson system serves 3,000 basic subscribers and passes 5,700 homes. Buyer: Daniel & Associates Inc.

Cable system serving East Bernstadt and Pittsburg, Ky. Sold by East Bernstadt TV Cable Co. to OVC Telecommunications for slightly more than $1 million. Seller is owned by Walter Maxey and wife, Norma S., who have no other broadcast or cable interests. Buyer is subsidiary of publicly traded, Chicago-based Central Telephone & Utilities Corp. (Centel). Robert W. Nichols is president of cable division. Centel serves 100,000 subscribers in Kentucky, Indiana, Ohio, Illinois, Texas and Florida. East Bernstadt and Pittsburg system serves 1,520 basic subscribers and passes 16,000 homes.

CBS answers Bates's suggestion of 5% ad budget to WTBS

Network releases marketing information to dispute ad agency's appraisal of strength of superstation

CBS-TV isn't going to take it lying down. The contention by the Ted Bates advertising agency that network advertisers should divert 5% of their prime-time network budgets to WTBS(1) Atlanta (BROADCASTING, Sept. 28, Oct. 5) has drawn the ire of the network and prompted its distribution of a "marketing information" release in response.

"We applaud Ted Bates's attempt to find a means of adjusting for variations in viewing patterns between pay cable, basic cable and noncable households," CBS said, conceding its own recognition of "the impact of the growth of cable television and, more specifically, pay-cable television on network audience levels." But CBS said: "We find Bates's recommendation involving the shifting of substantial advertising dollars from network television to independent superstations, based upon a study of such limited scope, to be a classic case of putting the proverbial cart before the horse."

CBS contended that Bates failed to analyze "superior solutions" to the "pay-cable/noncable audience imbalance." The networks said those solutions were "the inclusion in the buy of prime-time network programs known to deliver higher-than-average audiences in pay-cable households," inclusion of network dayparts "such as late-night and weekend news" that it said perform better than average in pay-cable households, and supplemental spot buys on network affiliates in high-pay-cable penetration markets. CBS cited one network schedule Bates had

That is the way we treat each assignment

Our one on one approach is more than simply a matchmaking process. Before we begin an assignment, we understand you and your needs. We search for and find the person who is not only right for the job, but right for you and your company. We're proud of our thoroughness. We INVESTIGATE! We check and re-check. Many times we even eliminate those applicants who look so good on paper.

Our work is done in the strictest confidence to protect you and the prospective applicants, always keeping your urgency in mind.

With over 18 years in the broadcast industry, our far-reaching reputation for honesty, integrity and dependability is solid.

When there are key positions to fill in your organization, let us discuss with you why Steve Wyman and Associates would be the most efficient and effective means of acquiring the right people for those positions.

Our success depends on your success!
Congratulations
on Your
First Fifty!

The ABC Owned Television Stations
preliminarily reviewed and then dropped from comparative analysis as “atypical” which overdelivered in pay-cable households.

CBS also listed five “shortcomings” in the Bates study that it was confined to one network schedule, that the superstation buy included fringe dayparts against the network schedule’s prime-time only composition, that the demographic composition of Bates’s alternative inflated household reach “while, in all probability, not positively affecting target demographic (women 25-54) delivery,” that the wtrws buy “probably yielded lower-than-average reach and frequency levels in noncable households” and that the analysis was “confined to May when the independents traditionally make their major programing push.”

For Lorimar, times have been better

Prospectus on public offering shows company’s profits not what they used to be; film division loss: $10 million

The preliminary prospectus for the first public offering by Lorimar Productions (Broadcasting, Aug. 3), one of Hollywood’s most successful independent production companies, is being viewed as an indicator of the firm’s changing fortunes.

The prospectus, issued for Lorimar’s offering of 30,000 $1,000 notes, 600,000 common shares, and 600,000 warrants, reveals that for the year ending July 25, 1981, the firm’s profit was $6,958,000. In contrast, Lorimar’s profits jumped from $1,579,000 in 1977 to $6,881,000 in 1980. Before-tax income dropped from $8,501,000 in 1980 to $7,719,000 in 1981.

Although Lorimar’s television revenue was a healthy $94.8 million in 1981, the prospectus confirms earlier reports that its film division has been losing money for the past three years. The report pegs the loss at about $10 million for the three-year period, with last year’s revenues at just over $3 million (said to be a $4 million loss). The prospectus discloses that, whenever possible, Lorimar will reduce its risk in feature production by lining up third-party equity participation in the financing of its films.

Lorimar, according to the report, has commitments to complete four films, with none in the planning stages. It concludes that problems in feature production have “had the effect of reducing the company’s overall profitability.”

On the plus side, the prospectus reveals that as of last July 25, Lorimar had a backlog of $149 million in pre-sold network TV programing, syndication and feature film licenses. The company is the second largest provider of network prime-time programing for the 1981-82 season, with five-and-a-half hours sold.

The report also says that as of last July 25, Lorimar had a long-term debt of $106,843,000. Since that time, the firm has obtained a $115-million line of credit from its banks, of which $102 million had been used by Sept. 15 to retire existing bank debts. The need to reduce its long-term debt is seen as a major motivating factor in Lorimar’s decision to make its first public offering.

Growth promised

for ad volume on

TV, air and cable

Study of agencies shows that investments in cable will rise, with TV climbing as well

A nationwide survey among corporate advertisers concludes that there will be substantial increases in their advertising budgets over the next five years and that cable television is expected to be the main beneficiary.


Some 66% of the respondents indicated that their cable advertising budgets would increase over the next five years, while 53% said their network television and spot TV spending would climb over the same period.

From these findings, Centerpoint commented that “despite the availability of alternatives and the prediction that advertising dollars will support these alternatives in the future, the networks will still dominate the television industry.”

The question of television costs was of concern to respondents, with 78% pointing to mounting increases in TV time costs; 78% citing the costs of producing commercials and 80% apprehensive about the cost-efficiency of TV.

An overwhelming majority of advertisers (88%) acknowledged that television is “the most persuasive medium” for advertising. As a consequence, 65% said that even though television costs continue to increase, they must find ways to assure their presence on television.

To another question, 57% of the advertisers surveyed disagreed with the statement that “the quality of programing is not as important as cost-per-thousand target audience considerations.”

The survey reveals that 65% of larger advertisers (those with budgets over $15 million) have explored alternatives to television and 82% of them said they would test other media in the next few years. But even mid-size advertisers ($1 million to $15 million) and small advertisers (under $1 million) indicated they intended to investigate television alternatives over the next few years.
Saluting
Sol Taishoff
and
Broadcasting Magazine.

50 Years
Pioneers in Broadcasting

Warner Amex Cable Communications Inc.
**Cable stats.** Media Statistics Inc., Silver Spring, Md., said it is launching Cable Audience Analysis service to measure cable audiences as aid to system operators in local sale of advertising. Telephone recall interviews covering all adults in household will provide weekly and daily cumes, viewers per household, daypart cumes and demographic composition of audience.

**R.I. switch.** State Public Utilities Commission has approved transfer of unbuilt franchise for Pawtucket, R.I., from Rhode Island CATV Corp., subsidiary of Times Mirror; to Colony Communications. Transfer was part of settlement of court appeal of award of franchises for Pawtucket, Providence and North Providence to Rhode Island CATV in 1974. Colony plans to build 54-channel system for Pawtucket's 30,000 homes.

**SIN grows.** SIN, National Spanish Television Network, has added 27 new cable system affiliates, bringing total affiliations to 139. Affiliates include 23 Spanish-language TV stations and 116 cable systems.

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**Television for NOW**

In push to win ratification of Equal Rights Amendment, women's group is running spots in fund-raising effort

With less than nine months remaining in the effort to win approval of three more states needed for ratification of the Equal Rights Amendment, the National Organization of Women is turning to television as a medium for persuasion. Like many other organizations engaged in issue advertising, particularly those on the right, NOW is not only pitching a cause, it is soliciting funds to fuel the campaign.

The campaign, which was unveiled at the NOW conference in Washington, last Friday, is opening next week on a test basis in five cities—Seattle; Portland, Ore.; Washington; Harrisburg, Pa., and Syracuse, N.Y. In November-December, the second phase begins, with ads running in six of the 15 "unratified" states—Florida, Illinois, Oklahoma, Virginia, North Carolina and Missouri.

The 30-second ads, created by Beber, Silverstein & Partners, of Miami, end with a super and/or voiceover giving an 800 number viewers are invited to call to pledge $20 or more to the ERA "countdown fund." The spots may be the first in which a liberal organization seeks funds in that manner.

One spot opens on a group of white, middle-aged men in a "smoke-filled room." Then NOW President Eleanor Smeal is shown on camera asking, "Should a handful of politicians trade away women's rights?" Another shows two gravestones in a graveyard as a voiceover declares that George Baker's wife's credit died with her husband, then adds, "Three weeks ago, Edna Baker finally became George's equal. No woman should have to wait that long." The third shows a number of celebrities including Betty Ford, Ed Asner and Alan Aida urging support of ERA.

How long the campaign will run and the amount it will cost depend on whether and how soon the necessary three states ratify the amendment and it becomes part of the Constitution. However, ERA is budgeting a minimum of $2 million. If the campaign stretches to the June 30 deadline for ratification by the 38 states required, the cost could be substantially higher.

NOW officials cite a $6 million figure. But that would not be only for time for pro-ERA ads—which will be changed over time. It will also include time for political advertising. For ERA officials talk of rewarding state officials who support the amendment and of attempting to punish—through negative advertising—those who oppose it. "We will start focusing on candidates in April and May," said Kathy Bonk, director of NOW's media project.

NOW is using alternate endings for two spots, in case some stations are unwilling to carry tough issue-oriented ads.
A lot has happened in broadcasting in the last 50 years...

and you covered it all. Thanks, Broadcasting.
## Stock Index

### Broadcasting

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**BROADCASTING WITH OTHER MAJOR INTERESTS**

- Adams-Russell 18 3/4
- Affiliated Pub. 28
- American Family 7 1/2
- John Blair 20 1/2
- Charter Co. 8 5/8
- Chris-Craft 29 1/4
- Cocalcos 17 7/8
- Cowlies 28
- Dun & Bradstreet 56 1/8
- Fairchild Ind. 14 3/4
- Gannett Co. 53 3/4
- General Tire 24 5/8
- Gray Commun. 42
- Harte-Hanks 33
- Heritage Commun. 11 5/8
- Insulco Corp. 17 6/8
- Jefferson-Pilot 24 1/8
- Josephson 13 1/2
- Knight-Ridder 31 3/8
- Lee Enterprises 28 1/4
- Liberty 13 1/8
- McGraw-Hill 47 1/8
- Media General 34 3/4
- Meredith 52
- Multimedia 33 1/4
- New York Times Co. 28 3/4
- Outlet Co. 31
- Post Corp. 25 1/2
- Rollins 16 8/8
- Scherling-Plough 27 7/8
- Steffuer Commun.* 45
- Tech Operations 13
- Times Mirror Co. 48 7/8
- Turner Bstg. 14
- Washington Post 27 3/4
- Wometco 17 1/4

**CABLE**

- Acton Corp. 11 10 7/8
- American Express 43 1/8
- Burnup & Sims 12 5/8
- Comcast 19 1/2
- Gran Jurn Racing 34 3/8
- Rogers Cablesystems 6 1/2
- Tele-Communications 19
- Teleprompter 37 1/2
- Time Inc. 32
- Toocom 11 1/2
- UA-Columbia Cable 87 3/8
- United Cable TV 21 2/1
- Viacom 24 2/1

**Earnings**

- Barrick Chalk Prods. 2 1/4
- Columbia Pictures 33 4/3
- Disney 47 3/4
- Enterprise Radio* 1/8
- Filmmets 5 3/8
- Four Star 38 1/2
- Getty Oil Corp. 62 1/2
- Gulf + Western 15 1/8
- MCA 40 1/2
- MGM Film 7
- Reeves Commun. 24 1/4
- Telepictures 6 3/8
- Termerica 22 1/8
- Video Corp. of Am. 7 7/8
- Warner 47 3/4
- 21 3/4

**Broadcasting**

- ABC 19
- CBN 19
- CNN 19
- CHC 19
- Draw 19
- Fox 19
- GBN 19
- KTV 19
- NBC 19
- WB 19

**Electronic Manufacturing**

- BBDG Inc. 38 1/2
- Compact Video 10 1/2
- Compumet 45 1/2
- Disney 43 1/4
- Fette Cone & Belding 30 3/2
- Grey Advertising 59
- Interpublic Group 31
- JNT Group 29 1/2
- MCI Communications 33 1/2
- Movielab 4
- MPO Videotronics 5 3/4
- A.C. Nielsen 39
- Quigley & Math 27 3/4
- Telimation 2 1/4
- TPC Communications 2 7/8
- Western Union 28 1/2

- ABL 12 1/1
- Arvin Industries 13 1/2
- Cetac 4 1/2
- Chyan 14
- Cohu 13 1/2
- Conrac 23 5/8
- Eastman Kodak 65 1/2
- FMC 10 1/2
- General Electric 55 7/8
- Harris Corp. 39 1/8
- Microdyne 16
- McGinnes & Co. 13 1/3
- MNI 30 1/8
- Motorola 65 1/4
- Nippon Electric 71 5/8
- Oak Industries 29
- Orro Corp. 9
- RCA 18 3/4
- Rockwell Intl. 31 1/2
- RSC Industries 4 3/8
- Scientific-Atlanta 29 3/4
- Sony Corp. 17
- Tektronix 49 1/4
- Texaion 14 3/4
- Varian Associates 27 3/4
- Westhouse 25 1/4
- Zenith 13 1/5

**Standard & Poor's 400 Industrial Average**

- American Stock Exchange, B-Boston, M-Midwest, N-New York, P-Pacific.
- Over the counter (bid price shown, supplied by Shearson Loeb Rhoads, Washington). P/E ratios are based on earnings per share for previous 12 months as published by Standard & Poor's and as obtained by Broadcasting's own research.

**Footnotes:** * Stock did not trade on given day price shown is last traded price. ** No P/E ratio computed, company registered net loss. *** Stock split. + Stock traded at less than 12 1/2 cents. **** Stock inactive due to limited bidding.
Other breakthroughs incorporated in the BVU-800 include its ability to make machine-to-machine cuts without a separate controller; its adjustable, removable edit control panel; and its narrow, front-loading design, which makes rack mounting possible.

"We've always bought a lot of Sony, because we can depend on the company for reliability and innovation," says Rheinstein. "Now, with the BVU-800, Sony makes its competitors look like they're operating in reverse."

Sony makes a full line of 1-inch and 3/4-inch broadcast equipment, including cameras, recorders, editors and digital time-base correctors.

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the last two elections. "Newspapers have the right to organize such affairs without impediment," he said. "Why not broadcasters? We will press for the same freedom as other news media, and in the form of permanent change through repeal of Section 315 rather than through temporary suspension. The question is not what is good for the candidate, not what is good for the broadcaster, but what is good for the electorate."

He said broadcasters should not "laugh off" criticisms of their reporting of election returns while some polls are still open. The criticisms will continue, he said, until the problems are solved.

"When Jimmy Carter decided to concede before polls closed in the West," Wyman said, "it was a major news development that demanded immediate transmission. Early announcements of official results in the East fall in the same category. Our business, indeed our responsibility, is to report news when it happens."

The solution, he said, is the 24-hour voting day in which the polls "open and close at the same time everywhere." He found it hard to believe that this concept could be seriously opposed, and called upon broadcasters to "revive the concept, rally its other advocates and make sure that this reform is achieved."

Cable, he said, will be an important part of the future and "any major company in our business" will be participating in it "in some way." But network television, he said, "will remain the most important, the most influential and the most profitable part of the broadcasting business."

**ANA tracks growth of corporate ads**

Expenditures this year should top $1 billion; use of cable as ad medium explored

The Association of National Advertisers estimated last week that expenditures for corporate advertising will reach $1 billion during 1981, a real growth rate (discounting inflation) of between 5% and 6% annually.

This finding was incorporated into the 1981 ANA survey of "Company Practices in the Use of Corporate Advertising," released at the association's Workshop on Communications and Advertising in New York last Tuesday (Oct. 6). The survey was the fourth in a biennial series started in 1975, and its results were based on 362 companies responding, of which 203 ran corporate advertising.

ANA estimated that the 203 companies spent about $675 million in 1981 for corporate advertising, almost 70% of the total. Television was tied with magazines in the number of companies spending most of their corporate ad budget in a particular medium. There were 68 users each for television and magazines.

The survey showed that identification—building better awareness—remains the number-one objective of corporate advertising, named by 44% of the respondents. Other uses of corporate advertising were as a vehicle for umbrella marketing and for issue advertising.

More than 200 advertising executives attended the workshop. They heard the luncheon speaker, R. E. (Ted) Turner, board chairman of Turner Broadcasting System, once more blast the TV networks for "idiotic" programming. He contended that for the past 30 years, commercial television has downgraded patriotism, ridiculed business and crusaded against industry in general but never discussed its own problems.

He said his WTBS-TV Atlanta and Cable News Network have attracted a substantial number of corporate advertisers because those facilities attract upscale audiences. He predicted a period of rapid growth for the cable industry over the next decade but warned against the concentration on ownership of systems by large corporations.

Dr. Tony Schwartz, president of New Sounds Inc., spoke on radio as a narrowcasting corporate advertising medium. He suggested that before embarking on a campaign, the advertiser conduct what he called a "pre-search" to ascertain the listeners' knowledge of the subject at hand. Armed with this information, he said, the advertiser can create a commercial to fill the needs of the target audience.

**Topol gives S-A view to analysts**

Chairman reports converter division will soon hit the black, sees DBS complementing cable

"We are promoting the cable-satellite connection for entertainment and business," with the marriage of business and entertainment services in a cable system taking place "at the head-end." That vision of the future was given to New York security analysts last week by Ted Topol, chairman and president of Scientific-Atlanta, as he detailed for them the growth prospects of both his industry and his company.

For its part, Scientific-Atlanta has logged a 31% compound annual growth in sales and 43% in earnings since 1972, said Topol. In the last eight quarters alone, Topol said, sales growth has topped 40%. Monthly sales of S-A have jumped from 6% to 12% since Topol joined the company, he said, adding that S-A wants to get them up into the 15% range.

Looking at two of his principal product lines, Topol said production of satellite receivers now tops 1,000 per month, and set-top converters 1,000 per day.

In the question-and-answer session that followed the formal presentation, much of the analysts' attention was directed to converters. In response to inquiries, Topol indicated that this portion of the company's operations represents "a significant investment" and that he expects the converter business to break into the black in the second half of this year, when production should reach the 2,000-unit-a-day level, Topol quoted industry analyst Paul Kagan's estimate that converter unit sales will reach six million annually by 1985, and he said that by 1983-84, S-A hopes to have 20% to 25% of the converter market. With over 70 million television homes and converters costing at least $100 each, Topol put the total market potential for such products at $7 billion.

As to satellite antennas, Topol predicted that by 1985 there would be 25 to 30 satellites in orbit serving varied users in this country and providing "an adequate amount of transponders." Topol downplayed the role Torus antennas, with their capacity to receive signals from up to three satellites, would play in the future. Their chief application, Topol suggested, will be where real estate problems exist, such as "on the rooftops of Manhattan." Torus designs will be in S-A product line "when the time is right," Topol said.

Saralee Hyman, vice president of the Cabletelevision Advertising Bureau, provided advertisers with an overview of cable television's subscriber growth to more than 21 million homes and expected advertising revenues this year of more than $100 million. She said that corporate advertisers have the opportunity via cable to reach the specific audiences, including men, women, children, blacks and Hispanic viewers.
Finally there's a ¾-inch recorder that doesn't just inch alone says Fred Rheinstein, president of The Post Group. A major post-production facility in Hollywood, The Post Group counts among its clients all three networks, PBS, and major cable TV and syndicated production companies. It will edit the new syndicated children's show "We're Moving" entirely on the BVU-800.

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- MAGNET (Omni)
- THE MARKETPLACE (Preview Channel, The Innovative New Service for Broadcast and Cable Operators)
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For each of our networks, we’ve got the biggest and best news organization in radio. With news specially tailored to fit different station formats.

Leadership in sports.
68 sportscasts a week, covered by the leading names in sports broadcasting. Plus specials like the Kentucky Derby and the Sugar Bowl.

Leadership in programming.
“Live” concerts—with superstars in rock, country and contemporary music. The finest features and specials—tailored in long and short forms. And the kind of special events coverage that has made us the leader in “on-the-spot” radio. We build share by being there when listeners need us most!

It all adds up.
ABC means power programming. Programming designed to build share of audience for our affiliates throughout the year.

ABC RADIO NETWORKS
The People Delivery System™
RADIO abc
Wyman’s rifle-shot approach to broadcast journalism

CBS president says network will abandon gavel-to-gavel coverage of conventions, won’t be ‘slavish’ in primary treatment; calls for 24-hour voting day and broadcast First Amendment rights

CBS plans to abandon gavel-to-gavel coverage at the 1984 national political conventions in favor of coverage dictated by news judgments, Thomas H. Wyman, president and chief executive of CBS Inc., said last week.

He also suggested that CBS will cut back its coverage of the numerous state presidential preference primaries, saying that “we must all exercise more editorial judgment than we have in the past, when there was a tendency toward slavishly full coverage of the primaries.”

Wyman clearly was calling upon all broadcasters to follow suit. He made the disclosures in a speech to an International Radio and Television Society luncheon Wednesday in New York. He also renewed the call, initiated by former CBS President Frank Stanton years ago, for a national 24-hour voting day, and called for broadcast newsmen to be given “parity with other journalists” through the elimination of restraints imposed by Congress and the FCC.

There is a growing public appetite for broadcast news, which “has captured public trust superior to all others,” Wyman said. To maintain that trust, he said, broadcast newsmen must live up to the highest journalistic principles, and to enlarge their contributions to the democratic process they must be freed of restraints that keep them from operating as print journalists do.

“There are no more powerful means than television and radio to help our citizens recognize and understand the issues of the day,” Wyman asserted. But “there is little doubt that there will be no relief [from restraints] unless we press for it,” he admonished.

On that basis he called for repeals of the fairness doctrine and equal-time requirements, the personal attack and political editorializing rules and the “reasonable access” rule. Of the last, upheld by the Supreme Court in the Carter-Mondale case, he suggested that broadcasters may have to settle for urging a “narrow” interpretation by the FCC, although repeal would be clearly preferable.

Speaking of the presidential nominating conventions, Wyman said that 30 years ago they were “both newsworthy and exciting,” and that gavel-to-gavel coverage gave viewers “a political education sitting in their living rooms.” But, he added, “unfortunately, over the years the conventions have become far less significant political events,” and “we must ask ourselves whether the public is well served by the availability of long hours when the political process is embarassed by triviality. The viewers say no. They are watching other programs.”

“We cannot blame the politicians very much, I suppose,” he continued, “for they are responding in a very natural way to what they perceive as a golden opportunity for a wave of national visibility. The blame is ours.”

“We have been responsible for handling an important step in the political process, and we have done it badly when we were on the air with low-content broadcasts. All of us have witnessed the embarrassment of anchorsmen struggling in a desperate effort to create broadcasts out of nonevents.”

As for CBS, he said, “as we see it now, we do not plan gavel-to-gavel coverage for the 1984 conventions. We will be staffed and equipped to provide coverage as fully as the news warrants. We will be there when the conventions open and major developments will be broadcast live. We anticipate that comprehensive summaries will be carried each evening, along with special-subject highlights. It is my expectation that our news people will fill our public service responsibilities far better if we approach the conventions with this perspective.”

Wyman conceded that “some cynics” will say CBS is taking this tack to save money, but he said that is not the case: “We probably will not enjoy any appreciable financial benefit. An extensive editorial and technical complex still will be necessary to provide this coverage. There will be inevitable difficulties in scheduling around the portions of the conventions we do carry live.

The Supreme Court’s Carter-Mondale decision, Wyman said, means that “when a campaign asserts a need for broadcast time, we must sell it to him. Our editorial judgment becomes distinctly secondary. And as soon as one candidate is granted access, the equal-time rule requires us to grant access to other candidates.”

That, he said, “locks us in a vise between the reasonable access and equal-time rules. Loosely interpreted, it could shred the network schedules…”

“We must secure relief from the impact of the Carter-Mondale decision before the next primary season. A narrow FCC interpretation of the decision would be helpful in limiting the damage. The sounder solution would be repeal of Section 312(a)(7) of the Communications Act, which established the reasonable access requirement.”

Wyman questioned whether “nonjournalists” should run broadcast debates between presidential candidates, as the League of Women Voters has done in...
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Keeping up with what's happening locally isn't always easy. Especially if you live in a large city. That's why Metromedia's 13 owned-and-operated radio stations enjoy such popularity in the ten cities they serve. While they may vary in the type of programming they offer—from rock to all news—when it comes to passing along information of local interest or importance they're all the same. Outstanding.

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Seattle KJR  Tampa WWBA-FM*  Texas State Network

*Station Exchange Subject to F.C.C. Approval
ment that she was a public figure. It held that even though public interest in the trials had continued, Street, who had not sought publicity over the years, could not be considered a public figure. However, it directed a verdict against Street on the ground there had been no showing of fault or negligence.

The U.S. Court of Appeals for the Sixth Circuit affirmed—but on different grounds. It held that Street was indeed “a public figure” and that there had been no showing of malice.

Street’s attorneys, in seeking Supreme Court review, said, “If she was a public figure in the 1930’s, she is not after 40 years of complete withdrawal from the events” of the trial. “She simply wanted to be left alone.”

Quello reiterates call for First Amendment fight

Echoing Fowler, commissioner urges broadcasters to put all their efforts behind push to eliminate fairness, 315

FCC Commissioner James H. Quello last week seconded Chairman Mark S. Fowler’s call for broadcasters to support the commission’s legislative proposals for freeing them from political broadcast regulations, including equal-time and fairness doctrine rules. He also offered a further deregulatory idea of his own, to eliminate the license renewal process and indicated he favors just about any other regulation covering offenses that are within the jurisdiction of other agencies.

Quello, who spoke before the New Jersey Association of Broadcasters, in Atlantic City, noted that he has been urging “full First Amendment rights” for broadcasters since 1978 but that, as Fowler has noted, broadcasters have done little to protect their rights, or regain those they feel have been lost.

“If you are really determined to gain these vital freedoms, you need to mobilize your forces for a massive, coordinated drive,” he said, in outlining what he said was “a plan for action (and success) for 1981-1982.” “Just think of the cumulative impact and sheer power of about 10,000 radio and TV stations concentrating all their resources of personnel, suppliers, publicists, and listeners.”

Then he began ticking off a list of organizations he said could be marshaled in broadcasters’ behalf—from AAAA to NABOB, from AMVETS to the AMA to AFTRA to the American Bar Association.

“Why not get support from your governors, state legislators, mayors and city councilmen?” he asked.

“The main thrust of the argument those resources must make, he said, would be simply that “the time has come to remove all First Amendment and regulatory constraints from broadcasting. It is past time to give broadcasting full First Amendment rights, the same as newspapers.”

As for the license renewal procedure, Quello believes it would be made obsolete with the introduction of a free marketplace concept for broadcasting similar to that known to newspapers. The savings in time and money to be effected from abandon- ing a process used to ferret out “those few licensees who have failed to meet a subjective ‘public interest standard’ would be enormous,” and could be better spent on programing and news, he said.

With “comprehensive deregulation,” Quello said, broadcasters would be subject to the same laws and rules as newspapers and other businesses—criminal codes, invasion of privacy, libel and slander laws, antitrust laws, equal employment opportunity requirements, and all the rest. There is no need to single out broadcasters for “special restrictive regulations,” he said.

Quello sought to assure his audience he was convinced there remains a role for government—though he did not cite any areas in broadcasting as examples of where that role might be exercised. And, although he has regularly criticized citizen groups that tried to influence broadcasters’ policies through the threats or actual filing of petitions to deny, Quello said, “There is a continuing need for consumer activist participation.” He said it should be focused on “products, organizations and services that mislead or baffle the consumer.”

Geller petitions FCC to make leased access channels mandatory on large cable systems

The FCC, whose main occupation currently seems to be stripping away regulations, last week did ask to add one, on cable television. Henry Geller, former head of the National Telecommunications and Information Administration, and an associate petitioned the commission to initiate a rulemaking aimed at requiring large-capacity cable systems—those with at least 30 channels—to lease a percentage of their channels on a first-come, first-served basis.

Geller, who is now director of Duke University’s Washington Center for Public Policy, and Ira Barron, a law clerk at the center, argue that a cable operator’s retention of control of content of all channels in a large system—30 to 100 channels, for instance—runs counter to basic commission policy.

They contend that the commission’s “diversification policy [alone] compels substantial leased access.” They note that the commission “does not permit one entity to control two TV stations or two radio stations in the same market—yet cable asserts the right to control 100 channels in the same community.”

Among other things, they cite also “the bottleneck problem.” They note that cable operators could foreclose competition in a service—pay television, for instance—by denying a pay television entrepreneur access to the system. “Failure to gain cable access can doom a service,” the petition says.

The petitioners’ proposal as to the percentage of channels that systems should be required to lease on a common-carrier basis is relatively modest. They say systems with between 30 and 49 channels should be required to lease between 5 and 10% of them; those with between 50 and 99 channels, between 15% and 20%, and those with 100 or more channels, between 20% and 25%.

The petition says a range has been used in the past but that figure has been set too low. They say the figure chosen would reflect “not a scientific or economic analysis but really a ‘political judgment (as to diversification and related policies) in the highest sense of that abused term.’” However, the authors say they “strongly prefer” the high end of the range in each case.

The petition faces tough going with a commission that, under Chairman Mark S. Fowler, has embarked on a deregulatory course. What’s more, the cable television industry can be expected to muster its considerable lobbying skill in opposition to the proposal.

But the petition contains several provisions designed to appeal to the industry. One argues against commission regulation of the rates to be charged for the leased channels. Another says the commission should pre-empt state and local regulation of the services provided by the leased channels.
The Compact 22. Priced to keep the competition on its toes.

Our 22-foot mobile unit gives you big production capability at a price that's easy on the purse. With four cameras and three VTRs, it's versatile enough to handle large or small productions with ease. Precision engineered to knock down equipment set-up time, the Compact 22 enables you to go from one performance to another and still maintain the highest production standards. To meet the heavyweight performer that's priced to earn a round of applause...call us today.
plans for the agency.

Miller reiterated that he would place a "special emphasis" on trying to see that "regulatory and government barriers" didn't stand in the way of the workings of a competitive marketplace.

And Miller again stated that he hoped the FTC would develop a "significantly less adversarial relationship with industry" under his chairmanship.

Miller, whose confirmation was put on hold by Senator Slade Gorton (R-Wash.) (BROADCASTING, Aug. 3)—who expressed concern about Miller's intentions for FTC antitrust enforcement—said that "dual enforcement" of antitrust laws (the Department of Justice and the FTC share antitrust enforcement) was the law of the land and would remain so unless Congress changed it.

Miller also said what effect any further cuts of the FTC's budget (President Reagan has announced his desire to cut agencies' budgets another 12%) would have on the FTC's regional offices remains to be seen.

The FTC transition team Miller headed recommended phasing out the regional offices (BROADCASTING, Feb. 9).

An FTC spokesman said Miller, who planned to spend much of the rest of his first week in office discussing FTC policy with his chief staffers, would have more to say on his plans at a press conference scheduled for Oct. 23 and a speech slated to be delivered before the American Association of Advertising Agencies at the end of the month.

**NBC before high court in movie case**

Victim in 'Scottsboro Boys' case surfaces 40 years later to sue NBC over 1976 movie which, she claims, libeled her

The U.S. Supreme Court has agreed to review a case in which the chief witw in the celebrated "Scottsboro Boys' trials of the 1930's is suing NBC for $6 million for libel. At issue is whether Victoria Price Street was a "public figure" 40 years after those trials ended.

Street was one of two women whom nine blacks were accused of raping on a freight train traveling from Tennessee to Alabama. The death sentences of the young men attracted international attention, but were later overturned by the Supreme Court.

NBC's "Judge Horton and the Scottsboro Boys," televised on April 22, 1976, and again on Jan. 3, 1977, dramatized the event in a manner Street claims libels her.

She is referred to as a "whore" and a "perjurer." NBC claimed that Street had not demonstrated that "malice" was involved and that, since she was a public figure, the case must be dismissed. Under Supreme Court rulings, a public figure seeking to sue for libel must prove malice.

The trial court disagreed with the argu-
Showtime salutes the anniversary of Broadcasting!
New FTC head sets up his troops

Miller names Muris to top spot in consumer protection, Tollison to policy planning, Campbell to bureau of competition

James C. Miller III launched his chairmanship of the Federal Trade Commission last Monday (Oct. 5) by announcing his choices for personnel to fill the FTC's top staff positions and by assuring other FTC staffers that he didn't intend to dismantle the agency.

Miller, the first economist ever to head the agency (BROADCASTING, July 6), made the announcements at a closed meeting attended by top staffers and teleconferenced to the heads of the FTC's 10 regional offices.

Named to head the FTC's Bureau of Consumer Protection, which is responsible for advertising regulation, was Timothy Muris. Muris, a deputy counsel to Miller for the Presidential Task Force on Regulatory Relief, served on President Reagan's FTC transition team and was assistant to the director of the FTC's Office of Policy Planning and Evaluation from 1974 to 1976.

In 1977, Muris, an attorney, was a consultant to the FTC, and from 1976 to 1981, he was a professor at the University of Miami's School of Law and its Economics Center.

Named to be director of the Bureau of Economics and acting director of the Office of Policy Planning was Robert Tollison.

Tollison will serve on leave from Virginia Polytechnic Institute and State University, where he has been a professor of economics and executive director of its Center for Study of Public Choice since 1979.

Tollison served on the FTC transition team and the Reagan-Bush Environmental Policy Task Force. He was a classmate of Miller, receiving a PhD in economics from the University of Virginia in 1969, the same year Miller did.

Miller also appointed Thomas J. Campbell to be director for the FTC's Bureau of Competition, which enforces and investigates violations of antitrust law.

Campbell, an economist and lawyer, has been executive assistant to the deputy attorney general and was a White House Fellow from 1980 to 1981. Campbell, a law clerk for U.S. Supreme Court Justice Byron White in 1977 and 1978, received a JD degree from Harvard Law School in 1976, and received a PhD in economics from the University of Chicago in 1980.

General counsel to the FTC will be John B. Carley, partner in Rogers & Wells, a New York law firm.

Miller also announced the appointment of Bryce L. Harlow as director and Karen Lang Stevens as deputy director of the FTC's Office of Congressional Relations.

That office, which is responsible for communications between the FTC and Congress, will report directly to the chairman's office, not to the general counsel's office as it has in the past, Miller said.

Harlow has been special assistant to the administrator of the Environmental Protection Agency since February and was director of government relations for the Grocery Manufacturers of America Inc. from 1976 to 1981.

Stevens has been special assistant to Miller at the Office of Management and Budget since April, and was congressional affairs officer for the U.S. Regulatory Council from 1979 until 1981.

To his personal staff, Miller announced the appointment of Carol T. Crawford as executive assistant and Anne N. Young as staff assistant.

Crawford, who also served on the FTC transition team, has been an attorney for Colier, Shannon, Rill & Scott, a Washington law firm, and was senior legislative assistant to Senator Bob Packwood (R-Ore.) from 1969 to 1975.

Young was a staff assistant to Miller while he was administrator of information and regulatory affairs at the Office of Management and Budget.

Miller also named William Doying and Lydia Parnes as his attorney-advisers. Doying has been with the FTC general counsel's office and Parnes has been at the general counsel's office at the White House's Office of Personnel Management.

Miller had little new to say about his

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WSID BALTIMORE
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KSOL SAN MATEO
KALI SAN GABRIEL
WBNX NEW YORK
WJMO CLEVELAND HEIGHTS
WLYT CLEVELAND HEIGHTS
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UNITED CABLE OF NEW HAMPSHIRE
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UNITED SUBURBAN NEWS

Broadcasting Oct 12 1981
THE MOST RESPECTED CALL LETTERS IN THE INDUSTRY
New issue rises to take the place of 9 kHz in Rio

It's Canada's five-year plan for allocated AM frequencies, and it could shake up next western hemisphere conference.

If the AM channel spacing issue is fading as a principal source of controversy at the conference of western hemisphere nations in Rio de Janeiro later this fall ("Closed Circuit," Oct. 5) another is rising to the surface to take its place. And it's one in which the U.S.'s position is not the popular one—at least as indicated by sentiments expressed at the first session of the conference on AM broadcasting, in Buenos Aires, in March 1980.

The new issue—always a bothersome one for the U.S. but one that was forced into the background by the dispute over whether the hemisphere should reduce its AM channel spacing from 10 kHz to 9—with involves the decision of the conference to adopt at its second session a five-year plan for use of the AM band.

The proposal was advanced by Canada to protect its future AM needs against what it sees as the proclivity of its much larger neighbor to the south to gobble up spectrum space at a rate Canada can't match. Canadians and other critics call the present system "first-come, first-served.

Theoretically, at least, under the five-year plan, countries would make known—and thus attempt to reserve—AM needs from Jan. 1, 1983, to Dec. 31, 1987. Not only Canada thought it was a good idea. Of 15 countries expressing themselves on the issue in Buenos Aires, only Chile joined the U.S. in opposing it.

The American opposition was based on the ground that the U.S. has always made its assignments on a demand basis; if a station can be engineered into a location, the FCC accepts the application. Americans contend that is the most efficient way of doing the job; a reservation could prevent the use of a frequency in a given location for years. And there are signs the Americans will renew their opposition to the Canadian proposal at the six-week conference beginning in Rio on Nov. 9 to draft a plan for use of the AM band.

The official U.S. position has not yet been formulated. But the FCC's Kalmann Schaefer, who will head the U.S. delegation to Rio, says the U.S. will stress the "difficulties" it sees with the five-year plan. Another member of the delegation put it more bluntly: "No one in the U.S. is interested in a five-year plan, so the U.S. is expected to try to kill it and continue the demand system." Conceivably, the U.S., as a compromise effort, could push for a procedure that would "guarantee" countries access to the spectrum but stop short of being a pre-set plan.

Canada, which demonstrated impressive technical and political skills in winning major points in Buenos Aires—among other things, it was a leader in the successful opposition to the U.S.'s proposal that the hemisphere adopt 9 kHz channel spacing—can be expected to wage a determined defense of the five-year-plan idea. Indeed, it made known at a preliminary meeting in Mexico City, two weeks ago, that it intends to propose at the Rio conference that the hemisphere accept the principle of a second five-year plan to follow the one scheduled to expire at the end of 1987.

Edward DuCharme, who heads Canada's planning for international telecommunications conferences, said Canada will submit a resolution calling for a hemispheric conference in 1986 both to plan the use of the expansion of the AM band—from 1605 to 1705 kHz—as ordered by the 1979 World Administrative Radio Conference—and to "revise and update" the 1983-87 plan for another five years.

(Canada also intends to submit one recommendation concerning the extended band that drew opposition from the U.S. and other countries in Mexico City. It would call for removing all her broadcast users from the 1605 kHz-1705 kHz segment, and limit its future use exclusively to broadcast. WARC had held that present users, including radiolocation [radar], would continue to operate there on a secondary basis. The U.S. had sought, unsuccessfully, co-equal sharing of broadcasting and existing services, as is the case now in this country. Americans and others opposing the Canadian proposal argued that, since they had not yet decided how to deal with the services being relegated to secondary status—some may have to be shifted to other bands—it is unrealistic to assign the band exclusively to broadcast.)

Although formal opposition to the five-year plan has not yet surfaced, DuCharme noted that an "obvious strategy for anyone opposed" would simply be to "drag their feet" in resolving the incompatibilities among the existing and proposed stations in the inventories submitted by the western hemisphere countries. Those inventories include a total of some 9,000 existing stations and 4,000 operations expected to be on the air by Dec. 31, 1982. The precise number of incompatibilities among them has not been established, but it is believed to be well up in the thousands. These include the particularly thorny ones involving the U.S. and Cuba; many of Cuba's proposals threaten to cause serious interference to stations in the Southeastern U.S.

And Wallace Jotovitch, executive director of the Association of Broadcast Engineering Standards, who is a member of the delegation, offered the comment DuCharme seemed to be anticipating: "I don't think we can complete the process of resolving incompatibilities in the six weeks available."

He said procedures would have to be developed for completing the job following the conference. But he said that in the process, "the five-year plan would have to be killed."

Only a handful of countries in the hemisphere, including the U.S. and Canada, have yet submitted their proposals for a five-year plan, even though the deadline for such submissions passed four months ago. However, it is assumed that many of the countries crammed many of their proposals for the next five years into the so-called "basic" inventories.

If the U.S. and Canada appear to be at loggerheads on the five-year plan, they...
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there should be reasonable standards, clearly articulated in advance.

Consumer groups, nonetheless, took the tack that while some clarification of character evaluations might be needed, the FCC should take care to see that it retained an effective "character" tool.

For example, the National Citizens Committee for Broadcasting noted that though "modification and clarification" of existing policy are "warranted and desirable, a wholesale abandonment of the character examination process would contradict the commission's broadcast licensing goals.

And the Black Citizens for a Fair Media

**FCC applies brakes to Computer II**

It votes to adopt 'phased-in' approach to phone deregulation

Playing to a standing-room-only crowd at an open meeting Wednesday (Oct. 7), the FCC extended its deadline for deregulating new customer premises equipment (CPE) in the telephone business from March 1, 1982, to Jan. 1, 1983, and affirmed taking a "phased-in" approach to deregulating CPE in implementing its landmark Computer Inquiry II (BROADCASTING, Feb. 9).

Computer II, approved after five years of consideration, in April 1980 and finally adopted last December, deregulates all "enhanced" telecommunications services (services that combine basic carrier with data-processing applications to provide additional or restructured information) and CPE (all telecommunications equipment, such as terminals and telephones, located on a customer's premises).

The decision permits AT&T to offer enhanced services for the first time; the company was previously barred from offering such services under a 1956 consent decree.

Under Computer II, however, AT&T would be allowed to offer enhanced services and CPE only through fully separate subsidiaries.

When it announced its April decision, the commission said such deregulation would "best serve the public interest by removing unnecessary regulatory restrictions...creating an environment conducive to the provision of customer premises equipment and enhanced services on a competitive basis...and by removing artificial restrictions on services that may be offered consumers through the use of computer technology."

At its meeting last week, the commission debated how to implement that decision.

Although AT&T had requested that it be allowed to de-tariff its "embedded" CPE (all the CPE it currently owns, including its inventory) in one fell swoop, the FCC, over protest from Commissioner Joseph Fogarty, held that embedded CPE should continue to be offered on a tariffed basis, at least until other issues affecting the deregulation of CPE are resolved. But it said that "new" CPE—that manufactured or acquired after Jan. 1, 1983—would be deregulated, and AT&T must offer new CPE through a separate subsidiary.

Although Fogarty said it was the "absolutely wrong way to go," the commission said this "bifurcated" approach would halt the growth of the equipment that must eventually be deregulated while the same time allowing AT&T to offer CPE on an unregulated basis.

Also by adopting that approach, the FCC said, it has left intact the ways in which carriers provide, install and maintain their embedded equipment.

The commission also directed AT&T to submit a "capitalization plan," detailing how it would set up its separate subsidiary, 180 days before it plans to set that subsidiary in motion. The FCC had previously required AT&T to submit such a plan for commission approval only 120 days in advance, but the FCC staff argued it would need more time to review the proposal.

The FCC also affirmed its December decision to remove GTE from the separate subsidiary requirement and said it would initiate an "implementation plan" proceeding to address how to deregulate AT&T's embedded CPE.

Although Fogarty said he thought it "too late" to back out of its Computer II decision, he said he now had "serious doubts" whether it would benefit consumers. One of its biggest problems is that "few people realize what the decision will mean," he said.

FCC Chairman Mark Fowler said he thought the decision to "phase in" the deregulation was a "good one," one the FCC could "fine tune," if necessary.

Said Commissioner Abbott Washburn: "We know where we want to go, but we're going to have to go on faith and prayer that the imponderables will fall where we want them to."

The FCC also affirmed its May 7 order raising AT&T's allowable rate of return to 12.75% and announced it would seek comment in an attempt to implement a "financial accounting" approach in revising its Uniform System of Accounts and Financial Reporting Requirements for telephone companies.
are—given the change in administration in Washington and the consequent shift in the U.S. position—new and firm allies in the effort to retain 10 kHz channel spacing.

Canadians and Americans argued for the 10 kHz plan both informally and in formal presentations at meetings in Mexico City last month. One session was a seminar on technical issues involved in the AM conference. The other was a meeting of a CITEL (Inter-American Conference for Telecommunications) working group that developed a number of recommendations for consideration by the conference.

Those who attended the meetings and talked to the representatives of the 16 countries that participated—about half of those in the region—were optimistic about the chances for ratification of the 10 kHz plan, though their optimism shined more brightly in private than in on-the-record comments. Schaefer, for instance, said prospects "certainly look better" than they did before. But he also noted that only three countries—Canada, the U.S. and Argentina—are on record in support of 10 kHz. "So it still could go either way." Others, however, speaking privately, talked hopefully of a consensus on 10 kHz developing "early in the conference." In fact, when one participant called "a conspicuous absence of discussion" of the issue led some observers to the conclusion that even strong supporters of the plan to reduce the spacing—such as Cuba—will not make it a major issue in Rio. Cuba was represented at the seminar but not at the CITEL meeting.

The seminar was also seen by some as providing further encouragement that the 10 kHz plan will be retained. For one of the principal arguments for 9 kHz is that it would provide 12 new channels that would facilitate resolution of incompatibilities. At the seminar, U.S. and Canadian experts stressed the value of directional antennas—largely unknown in Latin America—as the answer to improved service and reduced interference. One of the American experts was Carl Smith, of Cleveland, whose selection Canadians regarded as a master stroke. Smith is regarded as the principal developer of directional antennas. As DuCharme noted, "he wrote the books" the engineers in attendance had read.

**Narrow criteria, broadcasters say, on FCC character qualifications**

Citizen groups disagree, in comments before commission; commentators included beleaguered RKO, which calls for consistency

The FCC's proceeding to clarify its procedure for determining the "character" qualifications of broadcast licensees drew predictable response from broadcasters and consumer groups as the comment deadline passed Oct. 2.

Broadcasters argued that investigations into a licensee's "character" should be narrowed, while consumer groups urged for the FCC to retain more discretion.

While the National Radio Broadcasters Association, for example, urged the FCC to "assume a very limited role in the review of so-called 'character' qualifications," the Citizens' Coalition for Access, claiming that "character" determinations are among the only ways for the FCC to determine whether a broadcaster is performing in the public interest, warned: "Illegal behavior and general contempt for the public are clearly traits that impact on broadcast service and should be considered by the commission."

Broadcaster comments took the general tack, however, that the FCC should use character appraisal sparingly, limiting its use to evaluations of a license applicant's past broadcasting conduct.

The National Association of Broadcasters, in comments filed before the deadline (Broadcasting, Sept. 28), said the FCC should limit the scope of its character judgments to, "render those judgments more objective and less susceptible to subjective arbitrariness."

A broadcaster's qualifications "should be reviewed on the basis of conduct rather than some intangible moral quality," the NAB said.

In its comments, CBS urged the FCC to "forthrightly declare that a license applicant with a satisfactory past broadcast record will henceforth be judged solely on the basis of that record, without reference to... extraneous matters."

CBS claimed the use of a "broad and subjective character test" gives the government a tool to erode the "insulation" from pastbroadcasting from "government pressure and influence." Moreover, CBS said, nebulous character criteria led to "uncertainty in the renewal process" and discouraged broadcasters from making the "kind of investments in programing which are necessary to insure maximum service to their audiences."

Likewise, NBC said that the primary purpose of character evaluations should be to "predict rationally" that an applicant is likely to continue to provide "satisfactory" broadcast service to its audience. Those evaluations shouldn't attempt to punish past wrongdoing and consider nonbroadcast conduct, CBS said.

Among the most pointed recommendations were those that the FCC rely on an applicant's broadcast service record as the "principal" factor in making renewal decisions; that the FCC hold that a licensee's nonbroadcast misconduct has "little or no relevance to future broadcast service;" and should, as a result, be dropped from consideration for existing licensees; that the FCC restrict its investigations into nonbroadcast "conduct and misconduct" for applicants who don't have a history of broadcast service, and that the FCC "almost never" use license revocation or nonrenewal, as an enforcement device, because they are "generally disproportionately severe and ill-designed to balance the goals of correction, rehabilitation and deterrence."

In its comments, ABC urged the FCC to adopt a "specific definition" of character that would "be limited to those traits which are relevant to the operation of a broadcast facility in the public interest," and to state the particular evidence it would use to determine character evaluations.

ABC agreed that the best evidence for determining an applicant's character is its "record before the commission and in the operation of its broadcast facilities."

An applicant with a broadcast record should have its character judged "soley" on the basis of that record: "nonbroadcast misconduct should be "wholly irrele vant," except where "its consideration is specifically required by the Communications Act," ABC said.

However, in cases where an applicant has no broadcast record, or for awarding a license in a comparative case, a "reasonable inquiry" into nonbroadcast conduct would be appropriate, ABC said.

NBC agreed that the FCC should limit its review to "specific conduct" that has had a "substantial impact" on a licensee's past broadcast service, but the FCC should remember "its interest is in avoiding future misconduct, and not in punishing licensees for past behavior."

Elimination of the issue of "character" would save the commission and its licensee a great deal of time and effort now devoted to matters essentially irrelevant to the commission's regulatory function. Surely, the result would be more coherent and predictable licensing standards more directly related to the commission's basic regulatory responsibility—insuring that its licensees operate in the public interest," NBC said.

A group of 18 station licensees and group owners—including Forward Communications Corp., Group One Broadcasting Co. and Tri-Cities Broadcasting Co.—agreed that the FCC should clarify its character evaluation process and "state the particular evidence which the commission will consider relevant to a determination of character."

The stations urged the FCC to hold that an applicant will be found to have "basic" character qualifications if it can be "reasonably relied upon" to "be honest and candid in its dealing with the commission" and "operate its broadcast facility consistent with the Communications Act, commission rules and policies."

RKO General Inc., involved in pending litigation concerning its "character qualifications," lauded this "much-needed review." (The FCC stripped RKO of three television licenses last year, based on the misconduct of RKO's parent, General Tire & Rubber.)

Although RKO declined to comment at length, to "avoid even the appearance that it is attempting to protect the RKO case," it said: "The severe consequences that can flow from character evaluations in individual cases make it imperative that
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WCCO TV
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Retain journalistic standards, Bradshaw tells UPI conference

Despite technological change, news people must guard their credibility, RCA chairman says

"Hang loose when you're faced with technological change. Hang tough when it comes to the fundamentals" of journalism.

That was the advice RCA Chairman Thornton Bradshaw offered last week as keynoter of UPI's EDICON '81, the wire service's 22d annual conference for editors and publishers.

Bradshaw told his audience in New York to experiment with new information delivery systems but to retain high journalistic standards. Whatever the means of transmission, he exhorted, "credibility will remain the linchpin."

"Be prepared to respond to the voting patterns of the public," Bradshaw advised, explaining that the public eventually will decide which transmission systems it prefers. However, he added that the "votes" will be "a long time coming."

Bradshaw, who runs NBC's parent company, said that new technologies could bring the end of the major networks of today but he believes it's doubtful. While RCA makes a television receiver capable of picking up 150 channels, he doesn't think the marketplace would support such fragmentation.

Similarly, Bradshaw noted that technology would allow "printer's ink" to be replaced by an electronic "console." But he added that it is unknown "to what extent will people give up the printed word." Even should the public opt for electronics over newspapers—a choice he would not favor—Bradshaw said that those on the print side would have time enough to adjust.

In the long run, however, Bradshaw asked: "What real difference does it make" whether the system is print or electronic as long as the public is informed?

While new to the communications conglomerate (he joined RCA July 1), Bradshaw related a "credibility" lesson from his previous position as president of Atlantic Richfield.

By the time the oil industry had a real message to tell about the energy crisis, Bradshaw said, it already had lost the trust of the public. "No one listened," Bradshaw said. "We didn't have the credibility."

New PBS educational series ready to debut

Cronkite-inspired 'Why in the World' to start later this month as weekly current affairs show aimed at high schoolers

Why in the World, a weekly current-events series geared for classroom use, premieres on the Public Broadcasting Service Oct. 20, tapping the expertise of several CBS news veterans.

Co-produced by the nonprofit Satellite Educational Services (SES) and noncommercial KCEITV Los Angeles, the half-hour series is the brainchild of former CBS Evening News anchor Walter Cronkite, who, as SES chairman, plays a behind-the-scenes consulting role.

Sig Mickelson, a former CBS News president, is SES vice president and general manager, and Joseph Benti, a former anchor and correspondent for both CBS and ABC, is the series' executive producer. Serving as the host for the debut telecast—on journalism itself—is another former CBS News president, Fred Friendly, who now teaches at Columbia University and Bryn Mawr College.

The goal is for a daily series in a year and Cronkite added that enough "funding is not immediately available." Currently underwritten with a $1-million dollar grant from General Motors, the series is to run weekly from October through January, and twice weekly February through May. The budget for the daily show was put at $3 million.

Each program will be fed twice over the PBS satellite system, with public and private high schools and libraries given unlimited taping rights. Support materials for teachers and others are also being provided, and in Los Angeles, teletext experiments also will be involved.

Aside from the CBS veterans, others in key roles include Robert Klein, president of SES, and of his Klein & promotion/production firm, and Barbara Barnes-Vyden, SES secretary/treasurer and series producer.
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Congratulations Sol,

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To Broadcasting, sharing this milestone with us, our congratulations. May we all continue to serve our industry for another 50 years.
Sharp added he would think government would like to be able to tell constituents upset by programming: "Gee, I can't do anything about it. Why don't you talk to the advertisers?"

A response like that, Swift said, is the "surest way not to be there in the next Congress." He added: "The people most concerned will seek support from government to do something about it. They are going to seek a government solution."

Bob Ross, the former senior vice president of the National Cable Television Association, now in private practice, supported Sharp's contention that government should have no role in content regulation. The only role government has is to "eliminate barriers" to the entry of new media into the marketplace, he contended.

Sharp's belief in the marketplace regulation of programming content underlies the FCC's proposed legislation that would do away with equal time and the fairness doctrine for broadcasters and cable operators. He suggested that it is ridiculous to apply different First Amendment standards for different media simply because one is more powerful than another. An extension of such thinking, he said, would mean fewer First Amendment rights for the New York Times than for the New Orleans Times-Picayune.

On the contrary, Swift said, different standards for different media are unavoidable. If he were a cable operator Swift said, he would, as Ross had done earlier in the session, argue that cable should have all the First Amendment guarantees enjoyed by newspapers, "the least regulated of all the media."

Cable is not like publishing, however, Swift said, and neither is broadcasting and direct broadcast satellites. Each of the emerging media has to be treated differently, he said. "Any attempt to apply the First Amendment in an absolute sense to the new technology will ultimately fail."

Tauzin agreed with Swift that "inconsistencies" are inherent in media regulation. "You can't apply all the First Amendment concepts in the abstract."

Tauzin also said that because cable is regulated by local government there is "serious concern" that a local cable system's news organization investigation of municipal government may be compromised.

'"Daytime" alternative

Hearst/ABC Video Services' new cable programming service for women, until now called by the working title of Beta, has been named "Daytime." It's scheduled to start in the first quarter of 1982 as a four-hour-a-day show (1-5 p.m. NYT weekdays), using a "beginning-to-end magazine style format" and providing viewers with "an alternative to conventional television fare," according to Hearst/ABC President Jim Perkins. "Daytime" will "deal with self, home, family and relationships and cover important current issues, to offer solutions and to provide perspective," and will also invite audience participation by phone and letter.
EMERGING AMERICAN IMAGES

Group W supports the work of new artists to help encourage talent and innovation in America. Here we feature a painting titled Untitled #28 (paint on paper, 36" x 52") by Michael Luchs of Detroit, Michigan. His work is represented by the Feigenson Gallery in Detroit.

"From shadows and symbols into the truth."
— John Henry, Cardinal Newman

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Represented by Katz Radio
New medium for CBS. At 7:30 p.m. tonight (Oct. 12), CBS will throw the switch on its cultural cable service, bouncing a 12-hour-a-day package that includes music, dance, drama, foreign films, interviews and video magazines up to Westar III and back down again to 3 million-plus cable subscribers. Above is a sampler of what will be seen in the opening weeks—from left: Sir Alec Guiness, starring in "The Gift of Friendship," one of the A Play for Love series, that will be included in the opening night program lineup at 9:30, "Bach Duet" one of the dance works that will be included in Confessions of a Cornemake, a one-hour program choreographed and directed by Twyla Tharp and which will be seen this Tuesday (Oct. 13) at 8:30. (upper right) Sizzio Banzi is Dead, Athol Fugard's play, which will debut on CBS Cable next Monday (Oct. 19) at 8:30; (lower right) Patrick Watson, who will serve as the host of CBS Cable. All the CBS cable programing will be arranged in three-hour blocks which will be repeated to fill out the 12-hour schedule.

Designed as an advertiser-supported service, CBS Cable has already lined up several sponsors—Quaker Oats, in fact, will sponsor the entire opening night, Kraft Inc. will sponsoring a new Kraft Music Hall, and Exxon will sponsor a series titled Bernstein & Beethoven.

CBS Cable is kicking off its premiere with a gala evening at the ornate Main Branch of the New York Public Library. That city is one of the 38 of the top 50 television markets in which CBS Cable will appear thanks to a total of 250 cable systems, including New York's Manhattan Cable and Theta Cable in Los Angeles.

breath for our First Amendment rights."

At the same time, he said, cable operators have an obligation to themselves and to their viewers to refrain from carrying R-rated programing.

The industry, he said, should police itself to ward off legislative initiatives aimed at regulating cable programing content. Such legislation would have a "chilling effect" on the development of experimental and innovative programing, he said.

The specter of state and municipal content regulation was raised by two of Gault's fellow panelists. George Arthur, a Buffalo, N.Y., city councilman, who has been deeply involved in cable for years, said a vigorous campaign is currently being waged in his city against the local cable system's R-rated programing channel.

The city council is receiving letters and phone calls demanding everything from cancellation of the franchise to the establishment of citizen groups to prescreen the cable product. They may be a minority, Arthur said, but "they are organized and they are being heard." And city councils, he said, are sensitive to such pressure.

The situation in Buffalo will be repeated elsewhere if the cable operators don't improve their relationships and lines of communications with citizen groups and with the municipal government. "Your public relations ... [are] terrible," Arthur said. The cable industry is alienating the few friends it had, he said.

Paul McGeady, general counsel, Morality in Media, said that cable television is vulnerable to state and municipal program legislation. People, he said, have no constitutional right to receive indecent or obscene material (standard movie ratings of G, PG, R and X, he noted, have no meaning in a courtroom). He based this assertion on the fact that such programing is banned by law on broadcast television. And since the federal government has no laws governing cable programing content, it has not pre-empted the authority of state legislatures and city councils.

Just because there is a market for R-rated programing, he said, doesn't mean it can't be prohibited or should not be prohibited. According to a 1977 Gallup poll, he said, most people do not want indecent and obscene television in their homes.

Al Gilliland, operator of a cable system in San Jose, Calif., and chairman of the National Cable Television Association, said that when it comes to R-rated programing, he operates on the theory that there are two distinct groups of subscribers in any cable market. One has the right to see R-rated programing, he said, and the other has the right not to have R-rated programing in its homes. The solution to protecting the rights of both groups, he said, is technology.

The only subscribers that can receive R-rated programing in his 85,000-subscriber system are those who pay additional fees for the service and for an addressable decoder. At no charge, he said, such subscribers are given a "lock box" which, at the turn of a key, causes the service to revert to basic.

In all the time his system has offered the service, Gilliland said, it has only received one complaint. A woman came home and found R-rated programing on the set, he said. It was later discovered to have been ordered by her husband, he said. Technology can't solve that kind of problem, he remembered.

Swift and Sharp debate cable's First Amendment protection

A session at the Cable Software Symposium last Monday on cable's rights and responsibilities under the First Amendment sparked some mild disagreement between Representative Al Swift (D-Wash.) and FCC General Counsel Stephen Sharp on how much impact government will have on controlling program content.

According to Sharp, the First Amendment was conceived to protect media from government. Controlling the excesses of cable programers, he said, should be left to community pressure. "It is much better to have subscribers tell you [how to pro-
The new nta presents the Cary Grant prime-time cinema gallery

plus one of the finest collections of first run color productions featuring a galaxy of internationally acclaimed artists... Ava Gardner, Yul Brynner, Peter Ustinov, Burt Reynolds, Peter Sellers and many others. Custom "framed and mounted" for premiere showing in your market area.

New concepts in prime time programming, available now from the new nta

For further information, contact National Telefilm Associates, Inc.

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THE STARS HELPED MAKE WSB-TV'S 12TH ANNUAL "SALUTE TO AMERICA" PARADE THE BIGGEST IN THE NATION.

Some of the biggest stars in America paraded down Peachtree on the 4th of July while over 400,000 people came out to watch. Thousands more watched it all, live and in color on Channel 2.

Carol Channing was "Miss Salute to America". Boxing champ Joe Frazier was there, as well as Ruth Buzzi, comic star of "Laugh-In", movie and TV star Fred Williamson and other celebrities and personalities from the sports and entertainment world including the famous Clydesdale Horses, Winnie the Pooh, Snoopy and great military and high school bands.

We'd like to thank everyone who made this year's Parade the best ever. Spectacular people in a spectacular Salute to America. Live and in color each year—created and televised by WSB-TV.
If you buy "Prime Time" spot TV you should know...

WHAT EVENING PROGRAM GAINED VIEWERS ACROSS THE BOARD WHILE NETWORK "PRIME TIME" LOST VIEWERS?
Media People is a new alternative resource for finding top caliber television news personnel. From anchors to engineers, we pride ourselves on carefully scrutinizing all of our applicants. We'll send you only those tapes and/or resumes which fit your stated requirements.

You can question what makes news, but we know what makes a news program better.

We can provide those people. Contact us, we're Media People.
Better than ever: Better than "Prime Time."

Since EVENING MAGAZINE's premiere five years ago, some interesting changes occurred in regard to EVENING's growth vs. the decline of network "Prime Time" programs.

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<th>HH Rating</th>
<th>W25-54 Rating</th>
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<td>1976-77</td>
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<td>1980-81</td>
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Source: ARB Reports for four Group W Markets where Evening Magazine aired from 7:30-8:00 PM. Sweeps used, Evenings First Broadcast Year: San Francisco 1976-1977, Baltimore, Boston, and Pittsburgh 1977-1978 (November, February, May, July) vs. same reports 1980-1981. Network Prime Time averages from day part section, Sun 7:00-11:00 PM M-Sat 8:00-11:00 PM. The audience figures shown are estimates, subject to the limitations of the techniques and procedures used by the service noted.
Ownership Changes

Applications

**WYDE(AM)** Birmingham, Ala. (AM: 850 kHz, 50 kW-D, 1 kW-N)—Seeks assignment of license from Columbia Pictures Radio Inc. to Allegro Inc. for $1,500,000 (BROADCASTING, Sept. 28). Seller: 100% owned by Columbia Pictures Radio Stations Inc. which is 50% owned by Columbia Pictures Industries Inc. It owns WWVA(AM)-WCPF(AM) Wheeling, W. Va., and also through subsidiary principally owns KCMX(AM)-FMS Salt Lake City, Edward R. Boyd is president. September 8.

**KDRS(AM)** Tolleson, Ariz.; KYMS(AM) Santa Ana, Calif., KBRN(AM) Brighton, Colo. (KDRS: 1190 kHz, 5 kw-D, 230 w-N; KTMX: 106.3 mhz, 3 kw, HAAT: 120 ft.; KBRN: 880 kHz, 500 w-D)—Seeks assignment of license from SBI of Arizona Inc. to Interstate Broadcasting System of Arizona Inc. for $2.8 million plus $1 million for covenant not to compete. Seller is subsidiary of SBI Inc., which is owned by Arthur J. Shadek and wife, Katherine E. (44.6% each), Arthur’s brother, Edward T. (6.9%) and their three children, each at least 1% each. They also own 97% of KPRF(AM) San Diego, Calif., and KZZF(AM) Santa Ana, Tex. Arthur Shadek and wife also own 50% of KCOG(AM) San Diego. Buyer is subsidiary of Interstate Broadcasting System Inc., owned by Paul J. Toberty Financial Corp. (60%) and Arnold McClatchey (40%). Majority stockholder is owned by Paul J. Toberty and wife, Joyce K. (100% jointly), who are Orange, Calif., real estate developers and investors. McClatchey is general manager at KYMS(AM) Santa Ana, Calif. They have no other broadcast interests.

**KLYR-AM(AM)** Clarksville, Ark. (AM: 1360 kHz, 500 w-D, FM 92.7 mhz, 3 kw, ant. minus 73 ft.)—Seeks assignment of license from Pauline Forrester, administrator of estate of Roy Forrester to Randall P. Forrester and others for $31,816. Assignor is wife of late Roy Forrester. Assignees are son, Randall P Forrester and sister Linda Ashmore. They own 51% of ocean Real Estate. Estate was settled and distributed. Randall Forrester and Linda Ashmore bought share of Michael Forrester for $11,288 and transferred their stock to Pauline Forrester, Pauline Forrester (2%). None have other broadcast interests. Filed Sept. 9.


**KERE(AM)** Denver, Colo. (1700 kHz, 5 kW-AM)—Seeks assignment of license from Mission Denver Co. to Rocky Mountain Two Inc. for $2,405,000 (BROADCASTING, Sept. 28). Seller: Robert E. Seidenberg, president of Rocky Mountain Communications Inc. It owns KONO-KITKY(AM) San Antonio, Tex. Buyer: Sandusky Newspaper Inc.,100%. Mesa, Ariz.-based closely held group owner and newspaper publisher. White and Gattine are Philippine businessmen. None have other broadcast interests. Filed Sept. 9.

**KWZB(AM)** Englewood, Colo. (1150 kHz, 5 kw-D, 1 kw-N)—Seeks assignment of license from Western Broadcasting Corp. to KWZB Broadcasting Corp. for $150,000 (BROADCASTING, Oct. 5). Seller: John C. Mullins Jr. and mother, Martha Welsh (50% each). Buyer is principally owned by Eartin Johnson Jr., Los Angeles businessman, andSHS, a company owned by W. White in Englewood, Colo., and 10% owned by MLT, also owned by H. White. Neither has any other broadcast interest. Filed Sept. 25.

**WAWB-TV** Pelham, Ga. (ch. 14, 363.6 kHz visual, 36.3 kw, HAAT: 1740 ft.; KXKW(AM)-KXWS(AM)-KWSF(AM)-KWCQ-FM, Allentown, Pa.)—Seeks assignment of license from Georgia State Board of Education to Georgia Public Telecommunications Commission. Proceeding seeks to authorize sharing of facilities from different state agencies to one state agency. Stations include: WACS-TV Dawson, WESN-TV Wrens, WTVK Clinton, WTVY Waco, WISF-AM, WVKA-FM, WCTV Columbus, WVAT-WANT Savannah, WKTA Waycross and WXIA-TV University of Georgia, WGTV(AM) Atlanta, Richard E. Oringer is chairman of WCTV’s board of directors and financial consideration is involved. Filed Sept. 24.


**KXWW(AM) Lafayette, La. (1520 kHz, 10 kw-CH, 500 w-N)—Seeks assignment of license from KKXW Inc. to KXWW Inc. Buyer: Subsidiary of John Pickens (80%) and James V. Hoffpaur (20%). Pickens owns KKXW(AM) McKinney, Tex. Buyer: Sugarland Broadcasting Inc. (93%), James V. Hoffpaur and Clark White (6% each). Sugarland Broadcasting Inc. is owned by Thomas Galloway (65.28%), Rudolph Bar- rasa, James Gray (16.33% each) and Michael Mitchell (1.16%). Sugarland purchased license of KSMB(AM) Lafayette, White is state manager of KXWW(AM). Filed Sept. 25.

**WBOK(AM)** New Orleans (1240 kHz, 250 w, 350 w-N)—Seeks assignment of license from Stari WBOK Inc. to Gilliam Communications Inc. for $900,000 (BROADCASTING, June 22). Seller: Subsidiary of Shamrock Broadcasting Co.,
PAY TV.

EITHER YOU’RE IN ON THE ACTION. OR YOU’RE OUT OF THE PICTURE.

BROADCASTERS: BE IN THE PICTURE NOW WITH MDS.

THE MDS OPPORTUNITY.

Now you can become part of the growing pay television industry. Through MDS (Multipoint Distribution Service).

IF YOU’RE LOOKING AT CABLE, YOU’RE OUT OF THE PICTURE.

The government may not allow you to operate cable in your local area. But does that mean you’re closed out from pay tv? No, not with MDS. Cross ownership rules don’t apply and local franchises aren’t needed.

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Through new, yet tested technology. It’s really very simple. And affordable. With a surprisingly small investment you can get a jump on competitive pay tv systems. You can even use your broadcast facilities to promote your service.

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With low breakeven levels, MDS pay tv is suitable for almost any size market, whether cabled or not. And with satellite-delivered programming, you are assured of providing the top quality, uncut productions which your audience demands. Even turnkey operations are available to reduce capital risk.

Let MDS pay off for you with pay tv that’s unfettered by the restrictions of cable (both financial and legal). Call Mark Foster at (212) 867-9590.

Get in on the action. If you don’t, someone else will. Get the picture?

WE DELIVER THE WHOLE PICTURE.

Microband National System, 655 Third Avenue, New York, N.Y. 10017
Hollywood, Calif.-based group of four AM's, four FM's and two TV's owned by Roy E. Disney and family. Stanley P. Gold is president and chief executive officer. Buyer: Principally owned by H.A. Gillum Jr., who is principal owner of WERD(AM) Jacksonville, Fla., and WLOK(AM) Memphis, Tenn. Filed Sept. 22.

- KLYC(AM) Laurel, Mont. (AM: 1490 kHz, 1 kw-D, 250 w-N)—Seeks assignment of license from George M. Fox to Sunstar Communications Group for $344,000 (BROADCASTING, Sept. 14). Seller has no other broadcast interests. Buyer: Lonnie M. Smith and Fred Rockwood (49% each) and Derek A. Pierce (2%). Smith is vice president at American Tourister Inc., Warren, R.I. Rockwood is vice president of Hillenbrand Industries, Batavia, Ill., parent of American Tourister. Pierce is former account executive at KXEM(AM) McFarland, Calif. They have no other broadcast interests. Filed Sept. 25.

- KMCX-FM Ogallala, Neb. (93.5 mhz, 3 kw, ant. 300 ft.)—Seeks assignment of license from Connell RadioWest Inc. to John A. Bower for $75,000. Seller: W. David Connell is president. Licensee has no other broadcast interests. Buyer is Wheatridge, Colo., chiropractor and has no other broadcast interests. Filed Aug. 25.

- WCTA(AM)(CP) Alamo, Tenn. (1280 kHz, 500 w-D)—Seeks transfer of control of Crockett Broadcasting Corp. from Ralph Cleeney and Branson Townsend (100% before; none after) to Roy Davis (none before, 100% after). Consideration: $4,000. Principal: Buyer is fire marshal for state of Tennessee and former owner of WSFM(AM) Red Bank, Tenn. Filed Aug. 7.


**Actions**

- KINY(AM) Juneau, Alaska (800 kHz, 5 kw-D)—Granted assignment of license from Midwest Sun Broadcasting Inc. to KINY Associates for $500,000. Seller: Alvin D. Bramstedt is president. It also sold, subject to FCC approval, KATU(AM) McFarland, Alaska (BROADCASTING, Aug. 24). FCC approved its sale of KENI-TV Anchorage and KFAR-TV Fairbanks (BROADCASTING, Sept. 3) to KENI(AM) Anchorage (BROADCASTING, July 3) and KFAR(AM) Fairbanks, Alaska (BROADCASTING, Sept. 28). Buyer: Charles M. Gray (45%), Edward W. Christiansen (25%), Earl P. Reilly and Kenneth L. Wiley (15% each). Gray is secretary-treasurer and 8.16% owner of Midnight Sun Broadcasters. Christiansen and Reilly also own 6.25% of M. & R. Blakeslee & Associates, a cable TV company and 3.33% owner of MSB Reilly is with the Kasz agency in Seattle, Wash., and 2.67% owner of MSB. Wiley is station manager at KINY. Action Sept. 25.

- KFAY(AM) Fayetteville, Ark. (1250 kHz, 1 kw-D)—Granted transfer of control of Big Chief Broadcasting Co. from Lovell M. Beasley (100% before; none after) to Leroy P. Demaree & Norman D. Mc-

- WXLX (AM) Milledgeville, Ga. (AM: 1060 kHz, 2 kw-D, 150 w-N, FM: 107.7 mhz, 49 kw, HAAT: 300 ft.)—Seeks assignment of license from Advance Broadcasting Corp. to Pickens Country Broadcasting Co. for $835,000. Seller is owned by David Caldwell and wife, Kathryn, who have no other broadcast interests. Buyer is principally owned by Gary Katz, vice president and general manager of KATA(AM) Augusta and KFM1(FM) Eureka, both California. Katz also owns 50% owner and managing general partner of KAGO-AM-FM Kalmath Falls, Ore. Action Sept. 24.

- WXLY(AM) Jasper, Ga. (AM: 1490 kHz, 1 kw-D, 250 w-N)—Granted assignment of license from Pickens Country Broadcasting Co. to Mountain Broad-


- WXLY(AM) Milledgeville, Ga. (AM: 1060 kHz, 2 kw-D, 150 w-N)—Granted assignment of license from Oconee County Broadcasting Corp. to Baldwin County Broadcasting Corp. for $250,000. Seller: Paul Wilkinson, Thomas E. Owen Jr. and Robert H. Henndon (one-third each), who have no other broadcast interests. Buyer: Donald O. McDougal, Paul S. Akins and T.C. Rushing Jr. (one-third each). McDougal is former Savannah banker and also bought, subject to FCC approval, one-third of WYPR(AM) Danville, Va. (BROADCASTING, Aug. 17 et seq.). Akins is Statesboro, Ga. builder; Rushing is Statesboro farm supplier. They have no other broadcast interests. Action Sept. 21.

- WLOB(AM) Portland, Me. (AM: 1310 kHz, 5 kw-U)—Dismissed transfer of control of Portland Radio Inc. (Maine) from Portland Radio Inc. (Delaware) (100% before; none after) to Pilgrim Broadcasting (none before, 100% after). Consideration: $1,100 plus assumption of liabilities. Action Sept. 22.

- WLM(D)AM Laurel, Md. (900 kHz, 1 kw-D)—Granted assignment of license from Interurban Broadcasting Corp. to Mid-Maryland Communications Corp. for $1,150,000. Seller: William A. Lemer, who has no other broadcast interests. Buyer is group of 15 subscribers. Robert Linowes is chairman, and Kenneth R. Sparks is president. Linowes is Silver Spring, Md., attorney and real estate investor. Sparks is executive vice president of Federal City Council, Washington, D.C.-based civic association. None have other broadcast interests. Action Sept. 24.

- WCBY-AM-FM Cheboyan, Mich. (AM 1240 kHz, 1 kw-D, 250 w-N, FM: 103.1, 25 kw)—Granted assignment of license from WOBY Radio Inc. to Fabiano-Stricker Communications Inc. for $175,000. Seller: Richard E. Hunt (100%). Hunt also owns WPTW-AM-FM Piqua, Ohio, and sold WSOG(AM)-WSUE(FM) Sault St. Marie, Mich. to same buyers (see below).
Studio Standards
Canon 18X Series, Canon 12X Series

Canon broadcast television lenses represent the state-of-the-art, providing an exceptional combination of advanced electronic technology, mechanical durability and optical superiority.

ABC Television has made Canon 12X and 18X Series broadcast lenses standard in practically all of their major studios and production facilities. One reason is outstanding performance: dynamic range, high sensitivity and relative aperture, and superior edge-to-edge sharpness. Another is reliability, proven day in and day out on major ABC shows and local and network news.

Tune in any time to see why Canon lenses should be standard in your operation, too. Or call or write for detailed information and full specifications on Canon studio lenses. The standards against which all others should be judged.
Buyer is owned by James C. Fabiano (60%) and William J. Strickler (40%). Fabiano is businessman in Miller Place, Mich. Strickler owns geological consulting firm in Cheyboygan. Action Sept. 22.

- KDWZ(FM) Crookston, Minn. (FM: 97.1 mhz, 100 kw, ant. 360 ft.) - Granted transfer of control of SS Broadcasting Inc. from Philip and Deborah Sonksen (100% before; 20% after) to Michael L. Leighton (none before; 80% after) consideration: $7,587. Principals: Seller Philip Sonksen, present majority ow-mer, will retain 20%. Buyer Michael Leighton is sales supervisor at KCLD(AM) St. Cloud, Minn. He has no other broadcast interests. Action Sept. 18.

- WSOY(AM)/WSUE(FM) Soul St. Marie, Mich. (AM: 1230 kHz, 1 kw-D, 250 w-N; FM: 97.9 mhz, 2 kw. Ant. -790 ft.) - Granted assignment of license from Miami County Broadcasters Inc. to Fabiano-Strickler Communications for $270,000. Seller: Richard P. Hunt (100%). He owns WPTW-AM-FM Piqua, Ohio and sold WBCY-AM-FM Cheyboygan. Mich to same buyers (see above). Buyers: James C. Fabiano (60%) and William J. Strickler (40%). Fabiano is businessman and Strickler owns geological consulting firm, both Cheyboygan, Mich. Action Sept. 22.

- KLYQ-AM-FM Hamilton, Mont. (AM: 1240 kHz, 1 kw-D, 250 w-N; FM: 95.9 mhz, 2 kw. Ant. -790 ft.) - Granted assignment of license from Bitter Root Broadcasting Co. to Alexander Communications Inc. for $15,000. Seller: L. D. Baker and Anna D. George (40% each) and Mrs. George Smith (1%), who have no other broadcast interests. Buyer: Scott F. Alexander (100%), is salesman at KLYQ. Action Sept. 21.

- WACK(FM) Canton, Ohio (ch. 67, 69.8 kHz vis., 5.9 kw air, ant. 292 ft.) - Granted assignment of CP from Ray A. Rogers to Canton 67 for reimbursement of expenses $8,455. Seller: is transferring his 51% interest from majority stockholder, Morton J. Kent (50%) and Media Central Inc. (40%). Media Central is principally owned by Morton Kent. He is Chantanooga, Tenn.-based real estate developer and is principal in LPTV applicant for Tallahassee, Fla. Action Sept. 23.

- WTC(L) Warren, Ohio (1570 kHz, 500 w-D) - Granted assignment of license from Stauffer Media Inc. to Geri Taczak Inc. for $250,000. Seller: L. W. Stauffer, who has no other broadcast interests. Buyer: Geri Taczak (100%), who owns Fowler, Ohio, nursing home and other real estate interests and has no other broadcast interests. Action Sept. 18.

- WIAO(FM)/CPI West Union, Ohio (FM: 103.1 mhz, 1.4 kw, ant. 417 ft.) - Granted assignment of CP from Bell Broadcasting Inc. to Ohio River Broadcasting Association for $4,820. Seller: principally owned by Joel M. Bell, president, who has no other broadcast interests. Buyer: Virginia M. Purdy (75%) her parents Arthur H. Minler and Helen L. (12%) each. Purdy owns Georgetown, Ohio gift shop. Minlers are retired. Action Sept. 20.

- KRSY(FM) Rosewell, N.M. - Traded by Ray Moran to Gary L. Acker as partial payment for KJTV(TV) Amarillo, Tex. (see below). KRSY is on 97.1 mhz with 25 kw and antenna 235 feet above average terrain. Action Sept. 29.

- WJM(AM) Ridgeland, S.C. (AM: 1430 kHz, 1 kw-D) - Granted assignment of license from Ridgegland Broadcasting Co. to Voice of Entertainment Inc. for $10,000 plus accounts receivable at closing. Seller: Dale R. Hawkkinson and wife, Helen (51%) and J. Olin Tice Jr. (49%), who have no other broadcast interests. Buyer: Tyrone G. Lowchee and wife, Eugenia and latter's mother, LuWesta Bozen (one third each). Tyro Lowther is associated with Ridgegland convalescent center, Eugenia works for Medical Services of America. LuWesta is school principal. They have no other broadcast interests. Action Sept. 21.

- WPTN-AM-FM Cookeville, Tenn. (AM: 1550 kHz, 250 w-D; FM: 94.3 mhz, 3 kw, ant. 210 ft.) - Granted assignment of license from WPTN Inc. to Drue Huffines and Robert W. Gallacher for $650,000. Seller: principally owned by Louise Kelmer, Naomi S. Turner and J. B. Crowley. Crowley owns 100% of WMSK(AM) Morganfield, 50% of WCND(AM) Shelbyville, and 32% of WLCK-AM Scottsville, all Kentucky. Buyer: Huffines and Gallacher (50% each), Gallacher owns 20% of WKKX(FM) Greenville, Ala.; 25.5% of WKYR(AM) Burkesville, Ky.; 75% of WBC(AM) Wickliffe, Ky. Huffines is former vice president and one-third owner of WLIV-AM-FM Livingston, Tenn. Action Sept. 18.

- WJTV(AM) Franklin, Tenn. (AM: 950 kHz, 1 kw-D) - Granted transfer of control of London Broadcasting Inc. from Starling Crabree (100% before; none after) to Tom T. Hall and others (none before; 100% after) consideration: $395,000. Principals: Seller owns 51% of licensees and has no other broadcast interests. Buyers are Tom T. Hall (80%), John D. Lentz and Tandy D. Rice Jr. (16% each). Hall is owner of Whitbread enter-tainment, WAGG(AM) Franklin, Tenn. Lentz is Nashville attorney. Rice is booking agent. Action Sept. 21.

- KJTV(TV) (CP) Amarillo, Tex. (ch. 14, 126 kw, vis. 104 kw, ant. 1032 ft.) - Granted assignment of license from Gary L. Acker to Ray Moran for KRIZ(FM) Rosewell, N.M. plus $325,000. Seller: Gary Acker (50%) and Rosewell, N.M. in exchange for license of KRIZ(FM) Rosewell, N.M. plus additional consideration (see above and below). Acker also owns 100% of KSAS(FM) Amarillo, 100% of WROS(G) Jacksonville, Fla., 80% of KJAK(AM) Slaton, Tex., 50% of KFX(T) Laredo, Tex., 50% of KEPT(AM) Shreveport, La., and 25% of KL(AM) Corpus Christi, Tex. Seller also owns KRYS(AM) Rosewell, and KETZ(FM) Lubbock, all Texas, and 30% of KRY(G)-KRSF(AM) Abilene, Texas. Action Sept. 10.

- KKOL(AM) El Paso, Tex. (AM: 1590 kHz, 1 kw-D) - Granted assignment of license from Taber Broadcasting Inc. to Good News Broadcasting for $101,000. Seller: Taber, who has 30% ownership and 30% each of Charles Ashworth (10%). They also own KINK-FM El Paso. Buyer: Gary L. Acker (100%). He owns KWS-FM Amarillo, Tex., WROS(G) Amarillo, Tex., KEPT(AM) Shreveport, La., KJAK(AM) Slaton, Tex., and 25% of KL(AM) Cypress, Tex. Acker has also sold his CP for KJTV(TV) (see above) and bought KGRZ(AM) Rosewell, N.M. (see above). Action Sept. 8.

- KBID(FM) Wichita Falls, Tex. (FM: 92.9 mhz, 100 kw, ant. 920 ft.) - Granted assignment of license from WBTX-AM-FM Fishing Post, Tex. for $925,000. Vernon Beck (50%), estate of Paul Thague, Lloyd Sutton and James Warman (16.66% each), who have no other broadcast interests. Buyer: Richard J. Moran (50%) and Richard DeBiets (1%), who own KIN(AM) Wichita Falls. Action Sept. 25.

- KITN(AM) Olympia, Wash. (920 kHz, 1 kw-D, 500 w-N) - Granted assignment of license from KITN Communications to Broadcasters Inc. for $270,000. Seller: Donald F. Whitman (98.8%) and son, Douglas R. Whitman (1.2%), who have no other broadcast interests. Buyer: S. Walter Richey and F. A. Kosciklak (50% each). They each own 40% of KO(AM) Patterson, Calif., and 12.5% of WXUS(FM) Lafayette, Ind. Also, Richey owns 50% of WCW(AM)-YWYR(FM) Run, Wis. Action Sept. 23.

- WMADF(FM) Sun Prairie, Wis. (92.1 mhz, 3 kw, ant. 300 ft.) - Granted assignment of license from Paten Broadcasting to Erinn Broadcasting Inc. for $1,275,000. Seller is Southfield, Mich.-based owner of five AM's and four FM's owned by Myron P. Paten, chairman, and 20 others. Paten has also sold, subject to FCC approval, WDOQ(FM) Daytona Beach, Fla., for $3 million (BROADCASTING, Aug. 10). FCC also granted it approval to sell majority interest in WMPX(AM) in Middletown, Mich. (BROADCASTING, Aug. 24). Buyer is owned by Nancy C. McMahon who holds CP for new AM at Sun Prairie (BROADCASTING, July 6). Action Sept. 23.

Facilities Changes

- WHBO(AM) Tampa, Fla. - Seeks CP to change hours of operation to U by adding 1 kw-N; change D power to 5 kw, install DA-N, and make changes in ant. and change frequency and to add city of license to Pinellas Park, Fla.; change TL; change SL & RC. Ann. Oct. 2.


- WQXK(AM) Spring City, Tenn. - Seeks CP to

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Small or large, we have the expertise for both stock and asset transactions. We also provide market and asset appraisals, station consultants plus bank financing to qualified owners. We're full service brokers.
Before there was LPTV, there was low-power television.

There was EMCEE, too.

In 1960, before there was LPTV, there was low-power television translator service. And EMCEE® Broadcast Products television translators.

Today, LPTV joins translator service as a significant force in broadcasting. And EMCEE remains a leading supplier of equipment for both these services.

In translators to improve coverage and revenues.

In transmitters for new LPTV installations.

And in complete turnkey systems for either service. Supported by the design proposals, documentation and hands-on control provided by the EMCEE Applications Engineering Department. And implemented by the EMCEE Field Engineering Department.

Broadcasting has changed over the past twenty-one years. The EMCEE commitment to low-power television technology has not. This commitment is your assurance of reliable performance for your station. Whatever your requirements.

It's not just how it works. It's how long it works.

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Ans. EMCEE WHHV

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"We sold the Dick & Bert Campaign for $50,000 from the demo tape, alone!"

I'm a copywriter, and outside of ads, I couldn't sell a raffle ticket to my grandmother. But I can sell The Creative Department with no problem... I tried it. I took the demo tape that this ad is all about to a car dealer in my market... he's been disenchanted with radio, but he listened. Before it was even over, he said "I like that... I want it." Instant excitement.

The Creative Department has put together a collection of brilliant campaigns here, and your station can have the exclusive on them, in your market. And they do sell themselves... I proved that to my satisfaction.

A neophyte salesman who'd been in radio for two weeks, took the same tape to a merchant who had never advertised on radio in his market... sold him on a $28,000 schedule. Just listen to it... you'll see why (or, rather, hear why) it rivets their attention, on the spot. It'll rekindle the interest of old, 'dead' accounts and generate new leads all over your market. Here's what station personnel are saying about it:

WSGN, Birmingham, AL. Debbie Crumpton, Gen. Sales Manager—(205) 942-0600
  "I really like being able to offer such super creativity to our clients at a price they can afford! It sets us above all the other stations in the market place. We've already sold $45,000 worth and I know we'll continue to do well with The Creative Department.

KJQY, San Diego, CA. Dave Pearlman Sales Manager—(714) 238-1037
  "We sold a Toyota Dealership the Dick & Bert for $47,000. This not only quadrupled their annual expenditure on KJQY, but they also decided to spend over 80% of their total advertising dollars in San Diego on Radio."

WRAL, Raleigh, N.C. Claire Shaffner, General Manager—(919) 781-6101
  "We played a Dick & Bert campaign for a restaurant client and we got the order right on the spot from a brand new client who had spent zero dollars. The schedule was for 52 weeks and it paid for the entire package. In the first three days we wrote $72,000 of new business."

WXCL/WKQA, Peoria, IL. Dick Lewis, General Manager—(309) 685-5975
  "The largest single sale ever accomplished on WXCL/WKQA was made utilizing the Creative Department. It more than paid for our cost. The Creative Department does everything FirstCom says it will and MORE!!

KFMG/KAMX, Albuquerque, N.M. Tom Birk, General Sales Manager—(505) 265-8811
  "We presented a campaign from the Creative Department to a furniture store here. We not only closed the sale but the advertiser quadrupled his budget."
Put a stable of commercial superstars to work, selling for you . . . introduce your market to THE CREATIVE DEPARTMENT!

And there are many, many more such graphic examples in markets of all sizes, throughout the country . . . and it's available to you. When you tap the resources of The Creative Department, you've acquired exclusive rights in your market for a profit center the likes of which you've never heard before . . . at a fraction of what it would cost to produce anything comparable to these highly original, revenue-generating commercials . . . commercials that incorporate the biggest names, the brightest talent, and the most professional production staff in the business!

These result-producing, lead-generating, sales-reviving commercials have won every top honor in broadcast, and increased sales (for the stations and the merchants) in every market in which they've aired.

Put the magnetic, compelling sales 'force' of the Creative Department to work in your market . . . before someone beats you to it. Send the coupon, or write, (or call) FirstCom, now.

SEND TO: FirstCom Broadcast Services
Two Oaks Plaza, Suite 2215
6730 LBJ Freeway, Dallas, TX 75240
214-934-2222 (Call collect)

NAME ___________________________ CITY ___________________________ STATE ______ ZIP ______ PHONE ( )

[The Creative Department]
change TL to Ideal Valley Road, Spring City, Tenn. Ann. Oct. 2.

FM applications
- WOCQ(FM) Berlin, Md.—Seeks modification of CP (BPH-11,087, as mod.) to identify as Berlin-Ocean City, Md. Ann. Oct. 2.
- **KCCM-FM** Moorhead, Minn.—Seeks modification of CP (BPE-790329AK) to make changes in ant. sys.; change TL, SL and RC; change type trans.; change type ant.; decrease ERP to 66.63 kw (H&V); increase HAAT to 656 ft. (H&V) and change TPO. Ann. Oct. 1.
- **KZFM(FM)** Corpus Christi, Tex.—Seeks CP to change TL; respectively SL/RC; increase ERP to 100 kw (H&V); change HAAT to 640.3 ft. (H&V); change type trans. and make changes in ant. sys. Ann. Sept. 29.
- **WCNV(FM)** Amherst, Va.—Seeks modification of CP (BPH-790117AN) to identify as Amherst-Lynchburg, Va. Ann. Oct. 2.

TV applications
- **KRVJ-TV** Houston—Seeks CP to install an aux. ant. at 4 miles S.E. of Missouri City, Tex.; change ERP to 450 kw vis., 69.5 kw aur., and change trans. Ann. Oct. 1.

TV actions
- **KLAA(TV)** West Monroe, La.—Granted CP to change ERP to 1050 kw vis., 105 kw aur., and change trans. Action Sept. 16.
- **KXTX-TV** Dallas—Granted CP to change ERP to 4508 kw vis., 450.8 kw aur.; change trans. and make changes in ant. sys. Action Sept. 22.

AM actions
- **WOZK(AM)** Ozark, Ala.—Granted CP for changes in ant. sys.; change TL; and increase height of tower to 346 ft. Action Sept. 15.
- **KNCRA(AM)** Fortuna, Calif.—Granted CP to make changes in ant. sys. Action Sept. 16.
- **WYNX(AM)** Smyrna, Ga.—Granted CP to change TL to 2460 Atlanta St., S.E. Smyrna, Ga. (nighttime site). Action Sept. 16.
- **WPRZ(AM)** Evanston, Ill.— Granted modification of CP (BPR-21,239 as mod.) to change TL in N.E. quadrant of intersection of Dundee Road and Northern Illinois Toll Highway, Wheeling, Cook County, Ill. Action Sept. 17.
- **WMER(AM)** Westbrook, Me.—Granted modification of CP (BP-20385) to change TL. Action Sept. 17.
- **WSBY(AM)** Salisbury, Md.—Granted CP to increase N power to 5 kw; change TL; change SL and RC to undefined site. Action Sept. 17.
- **WNCO(AM)** Ashland, Ohio—Granted CP to move ant. site; increase tower height and decrease ant. power to compensate for increased ant. efficiency. Action Sept. 16.
- **WTRO(AM)** Dyersburg, Tenn.—Granted CP to make changes in ant. sys.; increase height of tower to accommodate FM ant. and change SL and RC. Action Sept. 22.
- **WDXE(AM)** Lawrenceburg, Tenn.—Granted CP to change TL; increase tower height and decrease transmitter output power. Action Sept. 22.
- **WWEE(AM)** Memphis—Granted CP to change city of license from Memphis to Germantown, Tenn.; change hours of operation to U by adding 2.5 kw-N, DA-N; increase D power to 2.5 kw; change D and N TL; change SL and RC. Action Sept. 22.
- **KSKY(AM)** Dallas—Dismissed application for CP to change hours of operation to U by adding 1 kw-N; install DA-N; change city of license from Dallas to University Park, Tex.; change SL and RC; and make changes in ant. sys. Action Aug. 28.

FM actions
- **KFMM(AM)** Thatcher, Ariz.—Granted modification of CP (PBH0790328AB) to locate SL and RC; decrease HAAT 2279.2 ft. (H&V). Action Dec. 21.
- **KPOP(AM)** Roseville, Calif.—Granted CP to change TL; change SL and RC; increase HAAT to 299.4 ft. (H&V); change type trans. and make changes in ant. sys. Action Sept. 24.
- **KMLF(AM)** San Francisco—Granted CP to install aux. ant. at main ant. location (for aux. purposes only). Action Sept. 28.
- **BKOS(AM)** Tulare, Calif.—Granted CP to change TL; increase ERP to 16.4 kw (HYV); change HAAT to 847 ft. (H&V) and make changes in ant. sys. Action Sept. 22.
- **KSTC-FM** Sterling, Co.—Granted CP to install aux. ant. on main tower, to be operated with ERP of 1.8 kw (H&V); change HAAT to 424 ft. (H&V) and change TPO (for aux. purposes only). Action Sept. 25.
- **WETA(AM)** Washington, D.C.—Granted CP to install aux. ant. on main tower; to be operated with ERP of 8.014 kw; change HAAT to 448 ft. and change TPO (for aux. purposes only). Action Sept. 16.
- **KNYE(FM)** Kailua, Hawaii—Granted modification of CP (BPH-800225AD) to make changes in ant. sys.; change type trans.; change type ant. increase ERP to 10 kw (H&V) and change TPO (for aux. purposes only). Action Sept. 16.
- **WKWD-FM** Aurora, Ill.—Granted CP to make changes in ant. sys.; change type trans.; change type ant.; decrease ERP to 880 w (H&V); increase HAAT: 510 ft. (H&V) and change TPO. Action Sept. 22.
- **WCLC-FM** Carbondale, Ill.—Granted CP to increase HAAT to 350 ft. (H&V). Action Sept. 21.
- **WCBW(FM)** Columbia, Ill.—Granted CP to change TL; change type trans.; change type ant.; decrease ERP to 1.75 kw (H&V); increase HAAT to 400 ft. (H&V); change SL and RC and change TPO. Action Sept. 18.
- *WNIN-FM Evansville, Ind.—Dismissed application for modification of CP (BPED-2593, as mod.) to change SL and RC to 925 Petersburgh Road, Evansville, Ind. Action Aug. 12.

In Contest

**Designated for hearing**
- Tahoe City, Calif. new FM (96.5 mhz)—High Sierra Broadcasting Inc., Cascade Communications Co., Tahoe City Wireless Ltd., Minority Broadcasters of Tahoe Inc., North Tahoe Broadcasting Co. and The Women's Network and North Shore Broadcasters Co.; to determine with respect to applicants, whether proposed would constitute hazard to air navigation; and whether Cascade attempted to mislead FCC or was lacking in candor with respect to preparation of its application; whether Cascade should be disqualified or compared with others; and if they are financially qualified; which of proposals would, comparatively, best serve public interest; and which to grant (BC Doc. 81-637-643). Action Sept. 11.
- Decatur, Ill. new TV (ch. 23)—Decatur Foursquare Broadcasting Inc. and Jackson Telecasters Inc.; to determine with respect to each applicant whether there is reasonable possibility that tower height and location proposed would constitute hazard to air navigation; and whether Decatur Foursquare is financially qualified; which of proposals, comparatively, would better serve public interest; and which to grant (BC Doc. 81-663-648). Action Sept. 18.
- Norfolk, Va. new TV (ch. 49)—Tidewater Television Corp., Focus Broadcasting of Norfolk Inc., and

**Summary of Broadcasting**

**FCC tabulations as of Aug. 31, 1981**

<table>
<thead>
<tr>
<th>Licensed</th>
<th>On air</th>
<th>CPs Total</th>
<th>Cps not Total</th>
<th>Total authority</th>
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<td>Commercial AM</td>
<td>4,617</td>
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<tr>
<td>Commercial FM</td>
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<td>2</td>
<td>3,330</td>
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<td>Educational FM</td>
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<td>1,110</td>
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<td>Commercial TV</td>
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<td>52</td>
<td>1</td>
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<tr>
<td>Educational TV</td>
<td>YHF</td>
<td>244</td>
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<tr>
<td>Total TV</td>
<td>YHF</td>
<td>103</td>
<td>1</td>
<td>104</td>
</tr>
<tr>
<td>KZFM(AM) Corpus Christi, Tex.—Seeks CP to change TL; respectively SL/RC; increase ERP to 100 kw (H&amp;V); change HAAT to 640.3 ft. (H&amp;V); change type trans. and make changes in ant. sys. Ann. Sept. 29.</td>
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</table>

*Includes off-air licenses
*Special temporary authorization

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**The Washington Public's Television Station**

**WHMM TV • Washington, D.C. • HANOVER UNIVERSITY**

Broadcasting Oct 12 1981 110
Optimum Design

Cablewave Systems offers Wellflex Transmission Lines designed to meet your most stringent electrical and mechanical requirements.

Highly reliable, the unique Wellflex construction provides a combination of strength and flexibility with optimum performance.

Outstanding electrical parameters include extremely low RF loss, smooth impedance co-efficient, and conservatively rated power handling capability.

Wellflex is available with either air or foam dielectric with copper corrugated outer conductor, solid and corrugated inner conductor (depending on size), and with a tough, durable corrosion resistance polyethylene jacket suitable for burial and prolonged life.

Air Dielectric Wellflex in smaller diameters, (½" and ¾") offer a field proven, fixed helix design called Spirafil II-a single, continuous extrusion which locks the center conductor coaxially within the outer conductor, resulting in a near perfect impedance coefficient throughout the entire length of line.

Larger Diameter Air Dielectric Wellflex Cables, (1¾", 3", 3½" and 4½") feature a unique vertebra helix design to achieve optimum crush and tension strength. Its "pillar effect", using less volume of dielectric, provides lower loss and higher power handling capability due to the more rapid dissipation of heat from the center conductor.

Wellflex has it all: low loss, low VSWR, higher power handling, smoother impedance coefficient, and rugged, long dependable life.

Cablewave System's Wellflex is type accepted for sampling systems in accordance to FCC Part 73.68.

In Canada: LeBlanc & Royle Communications Towers Ltd., 514 Chartwell Rd., Oakville, Ontario, Canada L6J 5C5, Phone (416) 844-1242.

Antenna/Transmission Line Systems Catalog

Complete in every detail, total information needed to plan, specify and purchase a complete system or component, plus complete engineering data and more!
FCC joint petition and complaint dismissed authorized reimbursement to Investors Inc., and Flatau Broadcasting.

$29,017.43, and Corporation Television Corporation of Indiana and Indiana Procedural rulings comparatively, best serve public interest; and which

Tidewater Community Broadcasting and Focus Tidewater and Focus

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reimbursement of Indiana, United

FM

upticks-station's application in sufficient grounds to reverse ruling.

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measuring equipment has specified frequency accuracy at least 10 times better than frequency tolerance permitted by rules for broadcast services and it is periodically calibrated to ensure compliance with this specification. FCC noted STA referred to by North ern was granted six months after violations were committed. Therefore, as said, Bureau was correct in assessing this forfeiture and no mitigation was warranted. Action Sept. 22.

FCC

FCC affirmed previous ruling which dismissed New Pacific Broadcasting Authority's request to move transmitter of WJBN(TV) New Brunswick, N.J., to World Trade Center, New York. NPBAs sought reconsideration. In 1979, the FCC dismissed application for waiver of short-spacing requirements because proposed relocation of WJBN(TV) would cause significant interference.

Bridgeport, Conn. In that decision FCC noted move would cause two stations to be 12.7 miles closer to each other than allowed. FCC denied reconsideration finding that NPBAs had not presented any new arguments to show original ruling was in error. Action Sept. 22.


that FCC approved a rule prohibiting commonly-owned AM's and FM's in same market, Fabiano-Strickler will be required to divest itself of one of two stations in accordance to rules. FCC rejected petition filed by Fabiano-Strickler Co., licensee of WIDG, St. Ignace, Mich., which claimed that grant would create undue concentration of control of radio broadcasting in northern Michigan and result in unfair competitive advantage for Fabiano-Strickler. Action Sept. 22.

FCC affirmed staff action determining that Millard V. Oakley, licensee of WRE(A) Tioga, Okla., was not acting contrary to rules when he allowed station's full daytime power to be used during nighttime hours to air emergency weather conditions on January 30 and 31, 1980. In weeks leading up to that time, station had not appeared any emergency weather broadcasts.

FCC took an alternative recruitment provision in emergency broadcasting law as a requirement to be included in EEO program. FCC denied reconsideration of this position, citing that the rule had been in place since 1977.
March 11, 1980, order that denied assignment of 101.7 mhz to Las Piedras, R.R. Broadcast Bureau had denied assignment to Las Piedras because of interference with W2F (FM) Ponce Island's signal if it were to assign. The FCC ruled that Las Piedras assignment would comply with spacing requirements. Soir attended that FCC should not consider the Ponce Island assignment and that it should discontinue this hearing because the only spacing protection area of Ponce Island could not be ignored. Action Sept. 30.

- FCC affirmed its grant to American International Development Inc. for new FM 99.9 mhz at Phoenix, Ariz., and denied mutually exclusive applications of Herbert W. Owens Jr. and KXIV Inc. In June 9 order, FCC affirmed initial decision by ALR Walter C. Miller in which he found Owens and KXIV unjustified. Thus, Review Board decision granting KXIV's application and denying others was overturned. FCC awarded license to Phoenix for false Slogan programs. In seeking reconsideration, FCC said Owens repeated many arguments found in original application for review. Decision to grant AID's application was based on determination that it raised meritorious claim regarding Board's decision, FCC said. Action Oct. 1.

- FCC denied Xavier University and Norte Dame Southeastern of Armed Forces review of New Orleans review of earlier ruling allowing Nora Blatch Educational Communication Foundation more time to construct non-commercial WWOZ(FM) New Orleans. In June 1980 Broadcast Bureau denied opposition by Xavier and Norte Dame to Nora Blatch's request for extension of time to construct station finding no basis to petitioners' allegations that WWOZ was not diligent in construction and that it had misrepresented information in its ownership reports. Subsequently, Xavier and Norte Dame filed for reconsideration and was denied by Bureau on Aug. 19, 1980. FCC found petitioners offered no new information and had merely reargued facts already rejected by Bureau. Moreover, WWOZ is now built and on air, FCC said. Action Sept. 30.

- ALJ James F. Tienney granted Millard Orick, Jr., CPB Wisconsin, Ariz., and denied competing FM application of Rim-Co Inc. In Oct. 1980, Orick's and Rim-Co's applications were designated for hearing to determine whether Rim-Co had complied with sagination procedures. Application for coverage to Payson and later, issue, was added to determine whether Orick filed inaccurate information in his community leader survey, as alleged by Rim-Co. Judge noted that Orick's community leader survey was adequate. He found Rim-Co's principal community service proposal, which would serve only 80% of Payson's area as compared to total coverage proposed by Orick, inadequate and disqualifying and denied Rim-Co's request for waiver of local coverage rules because Rim-Co had not tried to locate transmitter site from which it could serve all of Payson. Judge concluded Orick's clear choice because of both his total integration of management and program coupled with his past broadcast experience, which clearly outweighed qualitative integration of Rim-Co. Action Sept. 30.

Allocations

Petitions


- Ada, Minn. — In response to request by CEDAL Malm proposed assigning of 106.3 mhz to Ada as its first FM; comments due Nov. 16, reply comments Dec. 8 (BC Doc. 81-636). Action Sept. 10.

- Havelock, N.C. — In response to petition by Musical Inc., proposed assigning of 104.7 mhz to Havelock; comments due Nov. 16, reply comments Dec. 8 (BC Doc. 81-635). Action Sept. 10.

- Victoria, Tex. — In response to petition by South Texas Broadcasting, proposed assigning UHF ch. 47 to Victoria for noncommercial use; comments due Nov. 16, reply comments Dec. 8 (BC Doc. 81-634). Action Sept. 10.

Assignments

- Gordon, Ark. — Assigned 92.7 mhz to Gordon as its first FM; effective Nov. 16 (BC Doc. 81-251). Action Sept. 10.

- Sonora, Calif. — Assigned 93.5 mhz to Sonora as its second effective Nov. 23 (BC Doc. 81-282). Action Sept. 17.

- Delta, Colo. — Substituted 95.1 for 95.3 mhz at Delta and modified CF to specify class C channel; effective Nov. 16. Action Sept. 10.

- Kallau-Kona, Hawaii — Assigned 93.5 mhz to Kallau-Kona as its first FM; effective Nov. 23 (BC Doc. 81-331). Action Sept. 17.

- Rayville, La. — Assigned 92.1 mhz to Rayville as its first FM; effective Nov. 23 (BC Doc. 81-346). Action Sept. 17.

- Columbia, Jamestown, and Smirks Grove, all Kentucky — Denied for KIPA-FM petitioned by Charles M. Anderson and J. Barry Williams for reconsideration of order denying assignment of 93.5 mhz to Smirks Grove as its first FM; terminated proceeding (BC Doc. 80-75). Action Sept. 10.

- Owensville, Mo. — Assigned 93.6 mhz to Owensville as its first FM; effective Nov. 23 (BC Doc. 81-331). Action Sept. 17.

- Atoka, Okla. — Assigned 103.1 mhz to Atoka as its first FM; effective Nov. 23 (BC Doc. 81-334). Action Sept. 17.

- Fort Worth and Palestine, both Texas — Substituted 94.1 for 93.9 mhz at Ft. Worth; substituted 96.7 for 94.3 mhz at Palestine; modified licenses of KESS(FM) Fort Worth, and KLIS(FM) Palestine to specify newly assigned channels; effective Nov. 23 (BC Doc. 81-102). Action Sept. 17.

Call Letters

Applications

- KCBN Bear-River Broadcasting Inc. Ternoraton, Utah.
- New FM's
- KAAX Paraatio Broadcasting, Page, Ariz.
- WMMK Gulfcoast Broadcasting Inc. Destin, Fla.
- WPIG Vacationland Broadcasting Services Inc. Bar Harbor, Me.
- KCMF-MCM Miles City Broadcasting Co., Miles City, Mont.
- KHEM Stephens County Broadcasting Co. Comanche, Okla.
- New TV's
- WLTX-11 Consolidated Broadcasting Corp. Greenwood, N.C.
- KEQQ Red Carpet Country Broadcasting, Emid, Okla.
- Existing A's
- WYEA WL-S Synagou, Ala.
- MGR KUA D Windso, Colo.
- WTSR WGLM Durnelton, Fla.
- KRNV KCRL Rent
- WDHB WJZJ Harrisian, Tenn.
- WMJH WAB M Jutlan, Tex.
- Existing FM's
- KGRZ KGRZ-FM Flxmore, Wis.
- WBRC WBRJ Lebanon, Me.
- WYNQ WYNO-New Port, Me.
- WJOX WWI-FM Detroit, Mich.
- KSCV KOM-FM Kearney, Neb.
- KQJF KJ Radio, Idaho
- WZXK WGET-FM Kingsport, Tenn.

Grants

- New A/M
- KVXK KVXK-FM Fort Worth, Texas
- New FM's
- Valley FM Radio, Weed, Calif.
- Radio San Augustin Inc., St. Augustine, Fla.
- Western Illinois University, Macomb, Ill.
- New TV's
- WXXW Arbo TV Corp., Arbo, PR.
- Existing A's
- KEOS KEOG Flagstaff, Ariz.
- WLPB WGRB Paris, Ky.
- WMMK WOKW Brockton, Mass.
- Existing FM's
- WNGW WGRB-FM Paris, Ky.
- WSSL WQX WQX, St. C.
- Existing TV
- KSHB-TV KBMA-TV Kansas City, Mo.
SOL,

CONGRATULATIONS FROM YOUR FIRST ADVERTISER!

HUBBARD BROADCASTING, INC.
Welcome to the 50th Anniversary Club

Summit knows what a golden anniversary feels like.
Ours was last year. We entered broadcasting in 1930 with WSJS-AM in Winston-Salem.

We've grown with the industry just as Broadcasting has grown.

In 1947 we acquired our first FM station.

In 1953 we entered the growing Television field.

In 1970 our first Cable System became a reality.

And now we're into Space. We've just added a new satellite division devoted to business communications.

Summit's 50 years in broadcasting have been exciting, and we're looking forward to the next 50.

For all those years, we've enjoyed Broadcasting and we've learned a lot. We're looking forward to the next 50 years of Broadcasting, too.

So, congratulations Sol. And thanks, Broadcasting wouldn't have been the same without Broadcasting.
It seems like only yesterday that we put the first issue of BROADCASTING to bed. Now, 50 years later, we’re putting the 2,341st issue to bed—the one enumerated Vol. 101, No. 15. That’s a lot of printer’s ink for anyone’s lifetime, and I count myself lucky to have been able to spend so much of it at work and play with the business and the people I love best.

This 50th anniversary issue is special in a number of respects. It serves to sum up the year-long history of the industry that BROADCASTING has been publishing week by week for the entire course of this past anniversary year. Somewhat reluctantly, I was persuaded to add my own recollections to those the magazine has put on the record over the years; they appear in the “At Large” interview that occupies pages 119-142.

Immediately after that we’ve assembled a 50-year chronology of major stories and milestones that we believe all readers will find useful in the years to come. It begins with the “Fifth Estate Family Tree” on pages 144 and 145, in which we’ve tried to capture in one artful embrace all the media we’ve come to call our own.

And then we put the past behind us in a major special report—beginning on page 207—looking ahead to what the world of electronic communications will be like in the year 2001, a short 20 years from now. We hope you’ll find that reporting as thought-provoking as we do. This much is sure: It’s going to be fascinating to see how it all turns out.

So now we’re off on the second 50 years. We hope our family tree, and yours, will continue to flourish, and that readers will always have reason to feel about the magazine as we do: that the best issue of BROADCASTING is the next one.
Congratulations!

years of Broadcasting

50th Anniversary

WKZO Kalamazoo
WKZO-TV Kalamazoo
WJFM Grand Rapids
WKJF(FM) Cadillac
KOLN-TV Lincoln
WWAM Cadillac
KGIN-TV Grand Island
KMEG-TV Sioux City
“The First 50 Years Were the Hardest”

When did you get your start in broadcasting?
I wrote my first radio story probably around 1925, when I was at the Associated Press doing offbeat things and radio wasn’t assigned to anyone. The Department of Commerce licensed radio on ships at sea—the old safety of life, SOS thing. It wasn’t until 1927 that you got a Federal Radio Commission.

When did the idea of Broadcasting magazine first germinate?
It probably started when Martin Codel and I were on the staff of the U.S. Daily for David Lawrence, probably in 1928 or '29. He was writing the Robert Mack radio dispatch for the Consolidated Press. I spelled him when he was on other assignments, and I also wrote the Mack dispatch. I’ve forgotten precisely when Codel left the United States Daily, which was the predecessor of the U.S. News & World Report, but when he left, I immediately began to write the Robert Mack dispatch on what amounted to a full-time basis, five days a week. When I had a story that was hot or timely over Saturday or Sunday, I would write it for my own byline and distribute it on the Consolidated Press Association wire, which David Lawrence also owned.

After Codel left and went to work writing a column for the North American Newspaper Alliance we became competitors but we remained friends. He was not married then and had very few ties here, and occasionally I would take him home with me on Friday for a kosher meal. We started talking about radio needing its own Editor and Publisher. The idea of Broadcasting germinated from those discussions. That was in the late 1920’s.

By that time Codel had left the North American Newspaper Alliance to run something he labeled the Radio News Bureau in Washington—special coverage for radio stations and a weekly newsletter. I was still writing the Robert Mack dispatch and working for David Lawrence. And the newsletter business wasn’t doing very well.

How much were you making with Lawrence?
I was making $45 a week on the U.S. Daily, $35 a week for writing the column. But on the side, whenever I covered a hearing or something like that, I might furnish a black sheet [carbon copy] for the New York Times or the New York Herald-Tribune. It was nothing to work 12 or 14 hours a day on these things. I was doing pretty well. I was probably averaging over $100 a week, which was much better than most news guys in town were doing.

The Robert Mack dispatch was a pseudonym owned by David
Lawrence. I was Robert Mack number three, and Codel was number two. Lawrence also had another specialized column on business way ahead of the press associations. I remember he had another columnist whose name was Hardin Colfax, who spelt out “hard and cold facts.” He was also one of the early European dispatch distributors, and, if I remember correctly, he had a byline man named Paritonatti. Don’t ask me how to spell it, but any guy that came along that had come back from Europe and had a good feature story got the Paritonatti byline. And this was Lawrence’s genius.

Who was Robert Mack number one?
A fellow named Bill Sweetzer, who was an announcer on WRC here and who was assigned to something else. Most of Lawrence’s people doubled in brass.

Well, then Codel and I decided that radio should have its own trade paper because it was a journalism medium, not a jokebox. We began looking around for an angel. But we couldn’t get anybody to put up the money. This was the bottom of the Depression now—1930.

Then along came a fellow named Philip Geiselman Loucks, who was a lawyer and a good friend of mine—a former United Press guy. Phil became the managing director of the National Association of Broadcasters. He was elected to the post, and was given the assignment of raising the money to sustain an office—drawing $10,000 in pay, if he could raise that much. Phil started this thing with two offices in the National Press Building. The NAB itself was not located in Washington at the time. It was a speakeasy in New York. True story. There was a guy named Hap Baker who ran the New York office. It was in the downtown area, and it was a place you could get a drink during Prohibition, and that was the NAB headquarters. Originally it had been formed in Chicago.

What did it do besides providing a drinking service?
Baker worked for one of the nonexclusive brokers in New York, and the NAB was an avocation. Phil was the first full-time person in Washington. There was another man named Paul W. Morency, who was also identified with the NAB in some way in New York. He used to call on WRC, the Travelers Insurance station in Hartford, and wound up managing the station.

Phil became the managing director in Washington. He had a few clients, one of whom was a fellow named Harry Shaw in Waterloo, Iowa—WMT, now Cedar Rapids. Harry was a dapper guy who once had been in the trade paper business. He ran a paper in Chicago that had to do with refrigeration, Refrigeration News or something like that. And he was a bit of a promoter; he owned half of WMT and half of a newspaper in Waterloo. The newspaper was sold, and he had some money, and it was at that time that Phil Loucks said, “You know, if you want to get into a new venture and you know the trade paper field, why don’t you back these boys in a trade paper? They’ve got a format, a dummy made up.” And so Phil told us, “This is it. I think the man has money and will back you in a monthly publication.”

When all the details were straightened out, Shaw had 52% and Codel and I each had 24%. My wife, Betty, thought I was crazy going into the thing. I had a good job with Lawrence, although this was a bad time: The U.S. Daily was about to go under. We’d taken cuts in pay, I was still writing the Robert Mack dispatch. Codel’s newsletter had disappeared by that time.

Shaw put in a man of his own, a fellow named F. Gaither Taylor, who had worked for him on the newspaper in Waterloo, which had been sold. Gate was a nice enough, corn-fed country guy. He at least knew what make-up was. He knew what a rate card was. And he knew things that we’d never learned because we’d never been in the publishing business. We’d been news guys. Gate worked with us pretty well.

And Shaw did all right. Phil Loucks had promised him the presidency of the NAB within a year after he backed the paper. It was an honorary job; the managing director ran the thing. As things turned out, Shaw was elected president one week after

Broadcasting began publication on Oct. 15, 1931, as a semi-monthly.

Were there many broadcasters in the NAB at that time?
Quite a few. I think there were probably 250 or 300 people at the 1931 convention that elected Shaw.

How long did he retain his 52%?
On March 4, 1932, the first bank in the country to close its doors—ahead of the bank holiday—was the First National Bank of Waterloo, where Harry Shaw had his money. Harry had put up $5,200 as a 10% down payment on $52,000 for 52% of the stock, so there’d be no problems about what went where when it finally worked out. He told us that his assets were frozen and that we would have to forage for ourselves, and that he would regard his $5,200 as a loss.

We went out to our key accounts after a few issues of the magazine had been published and asked them whether they thought it was worthwhile, whether radio really needed a trade paper. The three networks were included. There were a couple of station representatives. There were some manufacturers. All agreed that it was desirable, and we gave them a 15% discount on their advertising under a one-year contract, which was the balance of 24 issues. We raised another $6,000, and that is all the money that originally went into the magazine. And that was the way things went until I bought out Codel in 1944.

Who were the leaders in the industry at the time you started the magazine?
There was Alfred J. McCosker of WOR in New York. They called him “Hollywood Al” because of his fancy dress. He always wore cuffs on his clothes, you know. His best friend was Mayor Jimmy Walker. McCosker was a surprisingly articulate guy, and he served two terms as NAB president. There was a guy named Henry Adams Bellows who came from General Mills, who had byline in our first issue. He was the CBS Washington lobbyist at the time. He also was a former member of the Federal Radio Commission.

There were other leaders, too. Take John Shepard, 3d. He was of the Shepard Stores in Boston and New England—a very bright man who ran the Yankee Network and wore the loudest clothes. McCosker wore the fanciest. In the South, at WSM in Nashville, there was Edwin W. Craig of the National Life and Accident Insurance Co., who had working for him a guy named Ed Kirby. In Atlanta there was Lambdin Kay, the great pioneer announcer at WSB who covered Dixie like the dew. Later on there was John Elmer in Baltimore, who was instrumental in founding Broadcast Music Inc.

Then there was Walter Damm of WTMJ Milwaukee. They called him “The Great God Damm”—a nickname I gave him. He was a mean, sour guy, but he didn’t mean it. He was a Dutchman who was meticulous as he could be. He put in the finest radio station you ever saw. All the walls were tile, so you could take a wet rag and wash the walls, never have to paint them. He had his own kitchen on the mezzanine floor, so he could have lunch and watch what was going on in the studios. He had no children, but he had the damnest hobbies you ever saw. He liked to knit, and he’d make fancy stuff with beads and shells. A very organized guy. I gave him the nickname because he was always griping and bitching.

Wasn’t he the president of the NAB at the time the magazine started?
Yes. As a matter of fact, you’ll find a quote in the first issue of the magazine which is still applicable today. It’s a hell of a quote. I confess that I wrote it.

“Broadcasting in the United States today stands in grave jeopardy. Politically powerful and efficiently organized groups actuated by selfishness and with a mania for power are now busily at work planning the complete destruction of the industry we have pioneered and developed. These groups give no thought to the efforts and the monies which we
"An Aggressive Innovative Broadcaster"...The New York Times

The New York Times also points out that Bonneville International "has been gaining a reputation as an aggressive marketer, an innovative public service programmer and a leader in television technology."

There are many reasons why the Times threw these bouquets at Bonneville. One of them, for instance is G. Donald Gale. Don has been broadcasting regular editorial comments on Bonneville's KSL and KSL-TV since 1962. And for the past two years in a row he's won the Radio-Television News Director's International Award for Editorial/Presentation.

Don is just one example of the many important people that help Bonneville stations serve their communities better.
have expended, nor the services which we have rendered the American public in the development of the greatest broadcasting system in the world. They speak of our business as if it could be cut down and destroyed by the mere wave of a hand or legislative fiat. To protect the present system of broadcasting is a definite obligation which we as broadcasters owe to ourselves and to the millions of the public whom we serve. And adequate protection can be achieved only through efficient organization. In other words, American broadcasting today is given its choice between organization or destruction:

Where was he in the succession of NAB presidents?

He was probably number five or six.

Who was first?
The first was Eugene F. McDonald of Zenith, who owned WJAZ, a 100-watt station in Chicago. The NAB started in Chicago. A fellow named Paul Kluge, who was a public relations man for radio set manufacturers, organized it. The main thrust of radio in those days was to sell radio sets. This was the first wave of receivers following the old improvised cat's whiskers, the vacuum tube set. There were a number of important manufacturers. Majestic, the mighty monarch of the air, was one of them. Zenith was another. Kolster was the one I had, and it was a big set. It cost $400 or $500 even in those days. Kolster was a radio inspector in the ship service of the Department of Commerce and then went into the set manufacturing business in that first wave, and the Kolster was a good set.

A. Atwater Kent was a set manufacturer. That was a gooseneck set. And Atwater Kent made a tremendous fortune in the business. As I recall, he was manufacturing sets at the time the NAB had one of its early conventions in Los Angeles, and held a reception at his house, which was a showplace. He had the driveway up to the house strewn with beautiful flowers, orchids, all planted just for the occasion. He was making that kind of money even then, with a gooseneck speaker and the three-dial tuner.

That was before John V.L. Hogan invented the gang condenser, which made it possible to tune your radio with just one dial. The gang condenser made a lot of money. Hogan was a bachelor and a brilliant engineer, one of Louis Caldwell's favorite witnesses in anything that came along. Louis Caldwell was the first general counsel of the Federal Radio Commission. He came right out of the Colonel McCormick law firm in Chicago as the first big-time communications lawyer in Washington, and after having been general counsel of the radio commission—I think in 1927 or 1928—left to open up the practice of Kirkland, Fleming, Green & Martin. Caldwell was the resident partner.

But Louis was a brilliant guy. He should have been a law school dean. He had a house just off the Shoreham hotel on Calvert Street, standing right in the middle of two streets; it's still there. During World War II the house became an R&P place for anybody in communications who happened to come through on leave. Caldwell called it the Malay Club. Why the Malay Club, no one knows, but the District of Columbia government wanted to assess him a tax because he was running a boarding house. And he insisted it was not a boarding house—it was a recreation center for colleagues. It went through the courts, and the briefs that were filed are now legendary in the field of law. I don't know how many man-hours were spent by lawyers in trying this case, and they finally got it settled that it wasn't a boarding house.

Caldwell later became the first counsel for the Clear Channel Broadcasting Service.

Was Caldwell a bachelor?

No, he was separated. His wife, Irene, was a socialite. As a matter of fact, she was the niece of Colonel McCormick of the Chicago Tribune. Both Caldwell and Irene were white-headed, absolutely white-headed and a very charming couple. Louis was a smoker and a drinker. And he was told by his doctor he could not smoke but he could have one drink a day before dinner. So Louis got himself a 16-ounce glass, and he would fill it with scotch and ice, and that was his one drink a day. He had constant parties at his place, and he would go around with the girls who smoked and have them blow cigarette smoke in his mouth. He was another of that Paul Moses Segal school, brilliant guys who thought they had fun and thought they were kidding their doctors and doing it their way. Segal was another lawyer-friend of mine. He was a radio ham as well as a gifted attorney. He became a connoisseur of wine and knew the best French vintners whom he cultivated on visits to France. He died before his time.

Did Caldwell have more impact on the FCC than some of the commissioners?

He did most of the implementation of the original Radio Act. Yes, he was brighter than most commissioners. There are not many people around who would remember Louis's contributions. In the early days of the commission it was a very, very small operation, and everybody knew everybody else. There was empire building up to a point—there always is—but this was a temporary outfit. It wasn't until you got the Communications Act of 1934 that things really began to happen. The early days were pioneering—they were breaking new ground everywhere. There was very little known about shortwaves, for example. The shortwaves were opened by the radio hams, by the amateurs, who probably contributed more to broadening the spectrum than any other group—not the big scientists in the laboratories but those hams just playing around and improving equipment.

Herbert Hoover, as secretary of commerce, had a lot to do with the formulation of an allocations policy after the so-called breakdown of the law, when there was no licensing, and radio stations would just occupy one of the two frequencies and cause devastating interference.

There were only two frequencies?

Yes. They called them meters, and I don't know what the translation into kilohertz would be. There was a two-meter band and a four-meter band, and then they went to kilocycles, which later came to be called kilohertz.

There's an interesting story about one of the early chairmen of the FCC—Anning Prall. He had been a congressman from Staten Island who was defeated in the 1934 elections. So here was a lame duck from President Roosevelt's own state who had to be taken care of.

So FDR called in Prall and said: "Anning, I'm going to give you the second most important job in Washington. I have the most important. But we have created a Federal Communications Commission which is going to include radio, the remarkable invention, the telephone, telegraph, cable—you can't imagine how much power will be involved and what influence you'd have in this job."

And so word got out that Anning Prall was going to be named chairman of this Federal Communications Commission. And I called up Prall and said: "Congressman, I understand you're going to be the chairman of this new Federal Communications Commission. When do you plan to take office?"

"Immediately," he said.

I said, "I'm afraid you can't under the law. You cannot serve on a commission which was created while you were a member of Congress. You have to be out of Congress; this session of Congress would have to adjourn sine die." He said: "Well, I don't think you know what you're saying." And I said: "Why don't you check with Lou Deschler, the parliamentarian of the House?"

And he called me back after a couple of hours and said: "Young man, you are right. I cannot do this until after this Congress quits. Come to see me."

And so I went to see this very affable, handsome fellow. And he said: "Mr. Deschler says you're right. How do I do this now?"

I said: "Well, there's a lawyer named Hampson Gary who is going to be your general counsel, although the President hasn't designated him yet. Why don't you suggest that he be named acting commissioner—not chairman but acting commissioner—until you qualify, and then he moves over to general counsel?" Prall called me the next day and said: "That is being worked out," and that's what happened. Hampson Gary was temporary commis-
Sorry we couldn’t be there in person...

CONGRATULATIONS!!
From all of us at WCVB-TV Boston, New England’s number one* TV station.

*July 1981 ARB. All data subject to qualifications.
sioner for about 15 minutes or whatever it was. He moved over, and that became the commission that included Anning Prall as chairman.

It also had George Henry Payne, who was William Randolph Hearst's designee. He was the tax commissioner of New York and was Hearst's man. He had worked for Hearst in the newspaper office section, and he was a dandy and one of the worst phonies that ever hit the FCC. But there's a long story on that.

**What's the story?**

The story is that the commission originally was set up under the law as a seven-man agency with three two-man divisions with the chairman sitting ex officio in each division, so there couldn't be a tie. Each division had a degree of autonomy that way. But the full commission had to handle matters that affected allocations. Payne was a publicity seeker. So he sat in on the hearings involving the Powel Crosley WLW 500 kilowatt experimental station in Cincinnati. And without asking permission or anything else, sitting at the table with this panel, he began asking questions that were designed to make headlines. This wasn't cricket; Payne was a member of the staid telegraph division.

Well, I was indignant. Everybody was indignant about those things. So I wrote an editorial calling Payne a "publicity-seeking politician." I called one of our lawyers, Duke Patrick, and said I wanted to make sure I wasn't libelating the so-and-so by saying that. And Patrick said: "Oh, you can make it stronger. Why don't you make it a 'publicity-seeking politician who has a manner that is hardly that of a gentleman?'"

We ran it that way, and Payne sued us. It seems that under common law or something you can't say someone is not a gentleman—even if he's a horse thief. Well, here we were in 1934, about three years old, and this was a hell of a thing. We didn't have any money. And so Payne got a guy in town named Roger Whiteford, who was a society lawyer—you know, the Metropolitan Club, that sort of thing—and Whiteford sued us for $100,000. We finally settled out of court but it cost us $11,000 in fees. It really hurt.

But that isn't the end of the story. The terms of the first commissioners were staggered for the first seven years. Payne was up for reappointment that year, and he was reappointed, and he had a victory party at the Metropolitan Club gloating about his victory over Broadcasting. The next day the appointment was withdrawn. Don't ask me how.

After the 1934 act was passed, we had a number of common carrier people come to us and ask us whether we were going to broaden the scope of Broadcasting to cover these other functions of the FCC.

Our answer was no—we operated on the premise that radio was analogous to the newspaper and not to the telephone or telegraph—but we said we'd see that they were served. So I drafted a letter and took it over to Judge Eugene Octave Sykes, who had been chairman of the radio commission and was serving as interim chairman of the new FCC before Prall's appointment.

In effect, the letter said: "We are pleased to hear that the editors and publishers of Broadcasting magazine are going to inaugurate a newsletter—Tele-Communications Reports—to serve the common carrier field, telephone, telegraph, cable, nonbroadcast services. If they do as good a job in this newsletter as they have done in the broadcast field, its customers will be well served."

So then I had to get somebody to run it. Codel and I each agreed we would put up $500 to hire a guy to be the editor. This, of course, was in the Depression. I got a man named Roland Davies, who used to work for the AP: he came in just about the time I left. Good reporter; he knew Herbert Hoover very well, and that appeared to me to be important. Davies was a ticket seller for the C&O Railroad in between jobs. Rolan protested that he didn't know a thing about the field, but I said that a good reporter doesn't have to know anything about a field; he'll learn.

Then I said: "Now, what we've got to do is to sell some subscriptions, and AT&T has got to be a big customer." And Davies said: "Oh, my mother went to school with Walter Gifford." He was the president of AT&T at the time, and Davies went up to New York and sold him 50 subscriptions. And that was the beginning of the Yellow Peril.

But the point I was making was that until the time I wrote out "tele-communications" there had been no such word in the lexicon, insofar as I am aware.

**Well, by 1934 radio was doing pretty well, and it was beginning to knock the dikes out of the theater business. In one of the early issues of Broadcasting there's a quote from a theater operator, who said, "You can get Eddie Cantor on the air for nothing. It costs you 50 cents or more to get into a theater." That was L.B. Wilson who was complaining about the damage being done to the theater.**

Yes, but his own radio station—WCKY Cincinnati—was doing pretty well. L.B. was a figure of some interest in those days—all 4 feet 11 inches of him.

L.B. Wilson was a theater operator, a banker and owned a boiler factory in Covington, Ky. He owned some motion picture houses—not first runs—in Covington and across the river in Cincinnati. He also owned a very small piece of Churchill Downs. He owned a piece of the Gibson hotel in Cincinnati and was one of the best story tellers you ever heard. He called me up very early on and asked me about a radio station; he wanted to get one.

So I recommended a lawyer to him—Paul Moses Segal, who was about the same height. Wilson wanted Cincinnati, which was the market, but the Ohio quota was full, and Kentucky was under quota. In the early days there were five radio zones, and each zone could have equivalent facilities, so he applied for a high frequency—1490, top of the band, highly undesirable in Covington.

I went to see him after he got this thing in Covington. Walked up four flights of stairs, got to the top of the steps, and his secretary said: "Oh, yes, Mr. Wilson's been expecting you." I went in and saw this cherubic little man behind this big desk. Double chin, expensive clothes. I was all out of breath, and he said: "Hi, young fellow. That's the reason I'm up here. I want to do the talking."

Then he said: "You've got a pretty good magazine here. What's a double truck cost?" and I didn't know what the hell a double truck was! I really didn't. I said: "You mean two pages?" And he said: "Yeah, right." So I said it was twice the cost of a page, which then was $160. And he said: "Well, I mean every issue." So I said that would be at the minimum rate of $120 a page. And he said: "I'll take it. Every issue a double truck." That went on practically as long as he lived, although the rates went up.

Well, he became one of the greatest characters I ever met. One day I was down there and he had Senator Ernst of Kentucky, a Republican, in for some function, and Wilson said: "Senator, I want to make this presentation to you." And he gave him a gold watch inscribed, "To the next President of the United States." It wasn't six months later that he had Alben Barkley there, the Democratic senator, and gave him a watch inscribed the same way.

But the funniest story I remember about L.B. was at an NAB convention in Cincinnati, probably around 1935. It was at the Netherland Plaza Hotel, which had two-story suites in the penthouse apartment floor. And everybody was there, including Bill Paley of CBS and Deac Aylesworth of NBC. And L.B. came up to the two of them, who were standing there arguing about something, and said: "You know, if the two of you went over Niagara Falls in a barrel, and it went end over end, there would always be a bastard on top."

**Who else was outstanding in the radio business back when the magazine was getting started?**

Stanley Hubbard was one of the leaders in those days—and, even though semi-retired, still is on the leading edge of things, as witness his involvement with DBS. In the Northwest there were the Fisher's Blend stations—still there. A pioneer in Oregon was Charles W. Myers, who coined such call letters as "KQIN" and...
Thanks, Sol

For fair and complete analysis of the state of broadcasting...
For keeping us up to date on our rapidly changing industry...
For reasoned criticism of our regulators...
For reasoned criticism of us as broadcasters...
For a warm and lasting friendship that began with our company fifty years ago...
From all of us at Belo Broadcasting, thanks, Sol Taishoff, for being our "Watchdog on the Potomac."

BELO BROADCASTING CORPORATION
WFAA-TV, WFAA-AM, KZEW-FM, Dallas/Fort Worth
KDFM-TV, Beaumont/Port Arthur
WTVC-TV, Chattanooga, Tennessee
Queen City Telecommunications, Inc., Clarksville, Tennessee
"KALE," both in Portland. And in the Midwest there was Colonel B.J. Palmer of the Palmer School of Chiropractic, who founded who Des Moines and WOC Davenport—where a young announcer-sportscaster named Ronald Reagan got his start.

The Storer dynasty is legend: started in Toledo under George B. Storer, who became the foremost group owner in TV after pioneering in radio. Many other owners tried to emulate Storer and his brother-in-law, J. Harold Ryan, who was the figure man. Ryan also was an interim president of the NAB.

And take John Fetzer, an engineer who put together his own station group, contenting himself with middle-sized markets rather than going for the top 10. And he wound up owning the Detroit Tigers and becoming the leading statesman in baseball.

J. Leonard Reinsch is a must on any list of the industry’s leaders. First he put the Cox Broadcasting organization together and then he had the vision to pioneer in cable. And Bill Daniels, out in Denver, did enough for the development and promotion of CATV to earn the unofficial sobriquet as “the father of cable.”

And Tom Murphy at Capities. He added unique dimensions to the concept of group media ownerships initiated by the late Frank Smith.

I could go on and on. The records are replete with success stories of people with a will to be creative and successful in a new and potentially important field. It was before the actuaries took over with the rule of thumb that everything had to be a “profit center.”

About the time you got started, ASCAP was beginning to cause a lot of trouble on the music copyright front.

ASCAP caused trouble almost from the start. E. Claude Mills—Eugene Claude, but he called himself E. Claude—was general manager. He was a nice enough little guy—tough, wiry, I guess he was Irish. But he put it on the line to broadcasters. Pay up or we’ll throw you in jail. We’ll sue you at $250 per infringement. He was affable about the damn thing, but he shook the guys down.

Then they elected a guy named Gene Buck, who had written for the Ziegfeld Follies. He was a big, handsome guy. That was about the time that the boys in Montana, Ed Craney and his cronies, decided to start an anti-ASCAP insurrection. Gene Buck went down to Arizona on a vacation and through connections that Craney and Bert Wheeler (Senator Burton K.) and others had they threw Buck in jail. We ran the picture. Buck never forgave them—and he shouldn’t have, either.

But ASCAP went out to get its pound of flesh, and it socked the broadcasters. He would say to a station: “You’ve got 824 infringements. That’ll cost you $206,000. Or you can pay us a $200 license.” You know what they’d do. They got them all that way. Eventually, that resulted in Broadcast Music Inc., as a rival copyright clearance service for music.

And there were other fringe outfits like SESAC. Nobody ever knew what SESAC had, but they had some religious stuff, and they’d catch a station playing some obscure religious thing and an arrangement that they had copyrighted—they called themselves the Society of European Stage Authors and Composers. It wasn’t European at all. But they were modest; they’d say: “Just pay us $75 or so.”

Then came—and we’ll skip a few years now—1938. NAB was torn apart on the copyright issue, and Ike Levy, the Philadelphia lawyer, and his brother, Leon Levy, who was Bill Paley’s brother-in-law, got into a situation whereby they said there ought to be a paid president for the NAB. And so they picked Neville Miller, the “flood mayor” of Louisville in 1937. He was a hero. And they told Neville that if he could get them out of this copyright mess, that he’d have their undying faith and a lifetime job.

Where were the Sarnoffs and the Paleys back when the magazine got started? Were they the giants in those days?

Very much so. David Sarnoff by that time was president of RCA and chairman of NBC. One of my early experiences with him when we started the magazine involved another New England senator, Charles W. Tobey of New Hampshire I think. He had Sarnoff testifying up on the Hill and asked him: “Now, what about this publication you own?” Sarnoff said: “I don’t own any publication.” And Tobey said: “Well, what about this BROADCASTING magazine? Isn’t that fellow Taishoff your nephew?” Sarnoff said: “No, but it would be all right with me. It’s a good publication.”

We were both born in Minsk, Russia.

Did Deac Aylesworth figure in things much then?

Merlin Hall (Deac) Aylesworth was NBC president and did most of the testifying here. He was great on the witness stand, and he always conditioned the committee by pointing out that he was reared in Denver and that his father was a preacher, and he was taught the good Christian ethic. In Denver he had been chief lobbyist for the National Electric Light Association, NELA. Aylesworth would testify before these committees and pretty soon he’d have them all crying.

Paley came into the picture in 1928, I believe, when he induced his uncle, his father and the Levys and a gent named Iglesha and a few others to invest their money in acquiring Major Andy White’s Columbia Broadcasting System, 12 or 16 stations. Why? Because he’d been the advertising manager of La Palina cigars and when he came out of the Wharton School, and he knew what it had done for the cigar business. He did it with the La Palina Hour and Kate Smith, and did she ever move that moon over that mountain.

Sarnoff had an apartment here at the Shoreham—with his own barber chair. He used to call me and say: “Sol, I’m going to be in tomorrow. Can you have breakfast with me?” This happened once every two or three months, something like that. And one day he was pacing up and down, and he said: “Sol, as between Bill Paley and myself, who has made the greatest contribution?” I said: “I guess you have. After all, you were there earlier, long before Bill got into the business. And you’ve been in the manufacturing end along with the broadcasting end.”

He said: “Well, second question. Who do you think’s worth more money?” I said: “Well, Paley, of course. He went in and invested in this thing.” He said: “How much do you think Paley’s worth?” I said: “I don’t know—probably 10 or 15 or 20 million dollars.” And he said: “What do you think I’m worth?” I said: “I haven’t thought about it, but I assume you’re a millionaire.” He said: “I won’t be until next week when they’re going to give me a block of stock that I can buy. And I’ve got to borrow to buy that.” It was one of the first of the stock options.

Sarnoff had a tremendous ego, and I guess justifiably so. The man had a great mind. At the drop of a hat he could make a speech that would just ring the rafters. You know, for a person who was perhaps 11 years old when he came over here, practically self-educated, he had become a world leader.

Paley, on the other hand, came from an affluent family and had the benefit of a college education. But he also was a person who was creative—he had a style, was a young man, and he capitalized on it. And he had the faculty of picking good men. The first person of real stature that he hired was Ed Klauber, the day managing editor for the New York Times. He figured the New York Times was a pretty good paper. And he sensed the value of news very early. And the next topper he hired was Paul Kesten. And Paul Kesten proved a great mind too, a genius.

Bill Paley had a circle of friends who went to school with him and were valued co-workers. One of them was the perennial secretary of CBS, Larry Lowman. Then there was his lawyer friend who was his outside counsel until he fired him over some dispute involving the Museum of Modern Art. Ralph Colin. He had a lot of confidence in a fellow named Mefford Runyon, who was a money man who came along later.

And then Frank Stanton was hired on the basis of a three-page, single-spaced letter on radio audience measurements. And Paul Kesten hired him on the basis of the letter as assistant director of research. And then, in Chicago, there were H. Leslie Atlass and his brother, Ralph. Those were back in the formative days—when
Congratulations, Sol!

But you and your great team merit much, much more!

The effective leadership you have afforded our profession through the pages of Broadcasting has been the essential ingredient that has enabled all of us in our industry to offer the people of America a radio and television service not matched anywhere in the world!

Our everlasting gratitude for those continuing, countless, profound contributions as you enter your next 50 "in the public interest"!

THE WARD L. QUAAAL COMPANY
CHICAGO—LOS ANGELES
soap operas and big business centered in Chicago. They were always celebrating something on yacht parties. Ralph was a guy who always had a cigarette dangling from his lips; never saw him without one. Les stuttered. His two good friends were Bill Wrigley and Gene Autry, and he put them together, and got Gene Autry in the business.

Les trained Jack Van Volkenburg, Jimmy Shouse, Carl George, Merle Jones. He ran what they called the Western Division of CBS. That was his turf, there was no question about it.

In those days I had a lovely time. I covered a hell of a lot of territory. I got great satisfaction, for example, out of seeing a man like Walter Brown from South Carolina coming up here. He started out in the Hill family, covering some hearings that I couldn't handle because there were just two or three of us on the staff. And I got him interested in broadcasting and he winds up a millionaire station owner. And I got a lot of satisfaction out of the Lyndon Johnson family doing what they did.

And the satisfaction of getting a professional like Bob Kintner in the business when he really didn't want to.

These things just happened. I didn't go out there to educate them; they came with the franchise, I guess.

The Johnson friendship came about because you were neighbors, were you not?

We became neighbors later on. It came about in a peculiar way. I received a call from Lyndon the year he came to Washington as the executive assistant to Congressman Richard Kleberg, who owned the King Ranch in Texas. Johnson said, in effect: "Taishoff, I'm told that if I want to know anything about radio, I should see you. And I want to know about radio." He was in his twenties at the time. And I said: "All right, why don't you come down and have lunch with me? I have a fellow sitting in my office who knows more than I'll ever know. His name is J. Leonard Reinsch." And Johnson said: "No, why don’t you fellows come up here? I'll take you to the House dining room."

And sure enough, we went up there, and we went to the House dining room. That was the beginning of a friendship. Thereafter, he checked on me in anything that happened with broadcasting. I recall one little incident. After he'd been elected to the House, I suggested to him that Lady Bird, who had inherited $40,000 or $50,000 from her father, a Mr. Taylor, buy the little radio station in Austin rather than the little newspaper that Lyndon wanted to buy, because he wanted to get some return on that money and not be entirely dependent on his $10,000 salary as a member of the House and on contributions.

Johnson said: "You know, my friends in the House who are lawyers get fees. Those that are publishers get revenue. I was just a country school teacher, and they won't pay me any more than a few dollars for a lecture."

So I suggested that he get the radio station, but he said: "Well, that's not making any money either." I said: "But it will." And they bought the little radio station, KTXC. And that is a romance in itself, how that developed, but I won't go into it here.

There came a time when Lyndon decided to run for the Senate. They still owned the radio station, and I ran an editorial saying it would be wonderful to have someone in the Senate who knows what it is to meet a radio station's payroll. And I received an indignant wire from the publisher of the Dallas Morning News and the owner of WFAA, who was supporting a chap named Coke Stevenson, who'd been governor. The telegram said: "Since when is it the province of a trade paper to delve into state politics?"

And I also received a telegram from a fellow named Harold Hough of the Fort Worth Star Telegram and WABO, applauding our support of Lyndon Johnson for the Senate, and so there you are. Lyndon was elected, and he did know what it was to meet a radio station payroll.

When Lyndon Johnson became President of the United States, the family was pretty well into the broadcasting business and the cable business. They had ownership of one television station and a radio station. They had 50% of another television station, 50% of a big cable operation down there, 25% of a couple of other things.

Lyndon and I were talking about the political situation that arose. Sam Rayburn, the Speaker of the House, who had been his campaign manager, had a nephew named Robert T. Bartley, who was a member of the FCC. Everyone thought that Bartley would be named chairman. I told Lyndon: "Look, there's nothing wrong with your naming a Republican chairman of this commission. We've got a fellow named Rosel Hyde, who had been chairman; he's a Republican, but he's not very active in politics. If you name him then they can't point the finger at you." And he said: "That solves my problem," and he named Rosel Hyde chairman.

Lee deForest occurs early in the magazine's history, just as a figure in the manufacturing business, then selling tubes.

Well, he was the inventor of the audion tube, I believe. And, from that he went into the manufacturing business, although he was not a great promoter himself. But he was regarded as a genius of sorts. He regarded radio as his invention, which it was not. He made a very definite contribution as an inventor, and gave radio a better voice. But to say that he was on a level with Marconi would be stretching it, I think. And that's in the audio area alone.

DeForest was used by critics of radio, even in those early days, to inveigh against radio's development by the powers that were. I'm not sure if the quote is precise, but he was quoted as having said, "What have you done to my child?" Actually, he loved publicity, and he got plenty of it. Newspapers in those days were willing to carry practically anything that anybody of any importance had to say against radio. They were afraid of radio.

The more enlightened publishers got into the medium—not because they thought it had a tremendous future, but because they thought it would be competitive. Not all of them; there were some who went to town with it—the Chicago Tribune with WGN, the St. Louis Post Dispatch with KSD, the Milwaukee Journal with WTMJ, the Kansas City Star with WDAF. These were all pioneers in the field, and they were very dominant newspapers.

That was in the Midwest. On the West Coast, the automotive dealers were the big operators. There was Don Lee with the Don Lee Network, the Cadillac-Oldsmobile distributor—and not only in Los Angeles, but through another name in the San Francisco Bay area. There was Earl Anthony, the Packard distributor and a substantial stockholder in Packard, who had KFI and KECA in Los Angeles. Those fellows battled as competitors not only in the automotive end but in the radio end as well.

In the number-one market, the New York Times did not get in until very, very late—and then in the specialized good music area with WQXR. And that came largely in partnership with John V.L. Hogan, whom we mentioned earlier (page 122). The New York World, which was very dominant, did not get into radio. The New York Sun, which probably had the best technical page on radio, with E.L. Bragon as its editor for years, never got into it as far as I'm aware.

Hearst did. Have I related to you the only interview I had with William Randolph Hearst?

No. When did that happen?

It was probably about 1933. I met William Randolph Hearst Sr. at the Washington hotel. He had retained Elliott Roosevelt, the second son of Franklin Delano Roosevelt, as his vice president in charge of radio. And I asked him why he was going into radio—in Oklahoma, I believe—and he said: "People are getting too lazy to read, but they will listen. I have been in the forefront of using pictures in my newspapers for the same reason. Short text, pictures. Or they will listen." That was his philosophy.

If we can get back to the subject of the inventors, what about Zworykin?

Vladimir Zworykin was one of General Sarnoff's imports at RCA by way of Westinghouse. He was a fellow Russian. Zworykin was primarily television; he was the man who invented the iconoscope and the kinescope. He was given his head by Sarnoff;
What person in their right mind, would start a magazine about an infant industry, in the middle of the Great Depression when even the mighty New York World went down the tubes?

A genius.
Sol Taishoff.

Congratulations on your 50th Anniversary. Over the years Broadcasting Magazine has proven to be as essential to us as microphones and television cameras.

Television 9 WGN Radio 720

WGN Continental Broadcasting Company
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he worked at the Princeton laboratories, which became the David Sarnoff Laboratories.

There were other television systems, but I think that Zworykin's invention transformed the medium from a mechanical to an electronic system, by developing these tubes. Zworykin was a very important factor in the development. Have we talked about Allen DuMont?

No. Where did he fit in?

Well, Allen DuMont was an authentic genius. He developed the oscilloscope, which became the heart of the picture tube. DuMont had had infantile paralysis, and to some degree he was self educated. He started the DuMont network, which began with stations in New York, Pittsburgh and Washington. The New York station—WABD—had his initials as call letters. It was later sold to what is now Metromedia, it's WNEW-TV now.

But there were a number of important projects that converged to make the television that you have today. RCA was very anxious to get under way in television because it was in the set manufacturing business. CBS wasn't too anxious to get started because it had such an investment in talent that it had raid from NBC, including the Jack Bennys and the Fred Allens and so forth.

What about Farnsworth?

Philo Farnsworth was an independent operator who developed a TV system of his own early on. He figured in the news, he was competitive, but he never really got off the ground.

Some accounts seem to credit him as being the father of television.

Well, there are so many fathers. There must be a lot of bastard offsprings, believe me. Farnsworth had a lot to do with it. There was E. Caldwell Jenkins who developed a mechanical TV system right outside Washington, in Wheaton, Md. He made his fortune with the Dixie cup, and then blew it in mechanical television early on. That would have been in the early thirties.

You haven't really gone into David Sarnoff at length. Is this as good a time as any to talk about perhaps the biggest giant of them all?

All right. Sarnoff was in his teens when he migrated from Minsk, Russia, to New York. He had to support his mother, who was a widow, and I think there were other children. He sold newspapers. And he also learned international code and became a "brass powder" at an early age. At the time of the sinking of the Titanic he sat in the window of Wanamaker's department store and copied the list of survivors. President Hoover had ordered all other stations off the air.

When did you first meet Sarnoff?

I met him when he was assistant manager of the American Marconi Co. At that time he worked for a man named W.A. Winterbottom. Sarnoff never forgot him. When RCA was established, Winterbottom became the head of the Wireless Operating Co., their common carrier subsidiary.

My first recollection of a meeting with Sarnoff was with Owen Young, who was the head of General Electric and of the group assembling RCA. I recall that Young was a very impressive fellow—tall and handsome—and he said: "David is the man who is putting this together and David will be the head of it."

What were the components that formed RCA?

General Electric, Westinghouse, AT&T, American Marconi and United Fruit, which had its own communications system. The field was divided into a manufacturing business and a communications business, and RCA was just a wireless company at the start. What we call common carrier today. RCA was set up initially in 1919 at the request of the secretary of the Navy.

When they decided to create RCA as a manufacturing company, it was going to manufacture radio transmitters and radio receivers, but it didn't have the capital or the facilities. So although those early transmitters and receivers carried the RCA name, they were made by either Westinghouse or General Electric.

The telephone company at that time agreed to get out of the broadcasting business. It had WEAF in New York and WCAP (Chesapeake and Potomac) in Washington—that's WRC now. In any event, they got out of that business.

And that put RCA in the broadcasting business?

Yes, it put them in the broadcasting business and in 1926 was responsible for the creation of NBC. And then, as stations sprang up over the country, there were needs for additional service in the major markets. So they set up a Blue network as well. The Red and the Blue ostensibly were competitive, but the Red actually was the nationwide network and the Blue network had separate key stations in markets like New York, Chicago, Washington, Philadelphia and so forth but with the same supplementaries.

What kind of person was Sarnoff? What did he bring to the party?

He was an engineer—self-taught, largely. A brilliant mind. An innovator and probably the world's foremost salesman of his day.

Really?

Yes, he was a tremendous salesman. He could inspire an audience of any kind. And, surprisingly, he had a great command of the language—ad lib or rehearsed—and he could just take over an audience.

I always had the impression that he was quite a distant figure, very Olympian, and difficult to deal with.

Well, he had a tremendous ego; there's no question about that. I can relate one experience with him. There was an antitrust suit, a criminal antitrust suit, against RCA naming Sarnoff and several other figures in RCA as defendants. Sarnoff was then chairman of the board and Frank Folsom, formerly of Montgomery Ward, was a new president of RCA. I had a date with Folsom, andSarnoff stuck his head in and said: "Oh, Sol, I didn't know you were there. How are you doing?" And he came in and sat down.

This thing was on his mind, this antitrust suit, and he said: "Isn't it a sad commentary on a man as devoted as I am to this field to be confronted with a criminal prosecution?" And he said: "I think I've made a contribution here—certainly I'm not capable of a thing like this."

But he so impressed me, so swayed me that I went back to the Ambassador hotel, where I was staying, and wrote an editorial. And I said that if this thing is actionable, then it should be a civil suit, not a criminal suit. This man is not culpable; Folsom is not culpable. A week later, the Department of Justice changed it to a civil suit. And Sarnoff called me up and said: "Sol, I'm not putting this in writing, but now you know the power of the press, even the business press." And I've never forgotten that.

Was RCA the kind of company it was, and is, because of Sarnoff?

I would say Sarnoff wielded a great influence. Although he did not pick Merlin Hall Aylesworth to become the president of NBC. Owen Young had a lot to do with it because of the GE connection and the fact that Aylesworth was the lobbyist for the National Electric Light Association. Only Aylesworth surpassed Sarnoff in eloquence. He was a great president. He was the fellow who put together the deal with the Rockefellers that resulted in Radio City. If you look at the Nov. 1, 1931, issue of Broadcasting you will see a mockup of Radio City. And when that thing was going up, he called me up one day—I went to New York quite frequently then—and he called me up and said, "I want to take you to see Radio City," and he took me out across those damn beams and I was scared to death.

What happened to Aylesworth?

Unfortunately, he moved from president to chairman to consultant, although he was still on the payroll. He lived at the St. Regis,
Dear Sol:
We’ve been waiting 50 years to run this ad for you. Good things are worth waiting for.
Happy Anniversary!

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and my dates with him after that were at about 11 o'clock in the morning at the St. Regis bar. He was articulate, still good, but he began hitting it pretty hard, and so he burned out, I guess.

What about Niles Trammell? I noticed his name in an early issue when he was Chicago vice president for NBC, and the remark was made that one-third of all the network programs came out of Chicago in those days. Was that because of the soap operas?

Sure. Most of your agencies, particularly your spot agencies, were in Chicago—the Middle West. The soap operas came out of Chicago because it was about equidistant coast to coast, and—taking into account the time difference—it was regarded as the most economical way of setting up networks. And a lot of your advertising, your breadbasket stuff, your cereals—came out of that area. And mostly the soaps were there.

A good many of them were agency-owned in those days, were they not?

That's right. Frank Hummert of Blackett-Sample-Hummert, later Dancer-Fitzgerald-Sample, was the great soap writer; he'd write scripts all day long. And that was the farm belt—WLS was owned by the Prairie Farmer, originally by Sears, Roebuck and the Prairie Farmer, and WENR, which had half of WLS's time, was owned by the utility there. And WBBM was owned by the Atlass brothers, until CBS bought it.

So Chicago was really kind of a sub-capital of big-time radio in those days.

No question about it. It was the originating point, the soap operas were on all day long, and the West Coast was regarded only as a talent resource. Nothing originated there in the early days. And business on the West Coast was centered in San Francisco, not Los Angeles, which was regarded as tinSEL and papier mache. And you went to New York for the hard business.

Niles Trammell was another figure who came in through the RCA Communications end. He had been in the military, and was hired as an RCA Communications salesman for the West Coast, and was brought into Chicago to head their WMAQ operation—which originally, incidentally, had been owned by the Chicago Daily News, while WGN was owned by the Tribune. WMAQ was a pioneer; I think the book will show it was probably set up in about 1922. The president of WMAQ Inc. was William S. Hedges, who also was the radio editor of the Chicago Daily News—which gave a banner headline to the Robert Mack dispatch every day.

Did he suffer from any conflict of interest in those dual roles?

Not in those days.

Did the Chicago Daily News carry any radio criticism at that time?

Oh, I don't think there was much criticism at all then. Very little. They couldn't fill the radio page. In those days there were probably a dozen basic stories in radio, and you kept rewriting them, putting a new lead on them. Hedges went with WMAQ when it was sold to NBC and, except for a short tenure at Crosley in Cincinnati, spent the rest of his career at NBC. He became station relations vice president for a while, and later retired.

Who were some of the other really dominant figures? Chicago usually has a reputation for being a pretty free-swinging town in those heydays of radio—I'm thinking of the Atlass brothers and so on.

Yes, Chicago was a fun town for broadcasters. They all had their favorite places. But you've got to keep in mind that these were pioneers, and they were younger people.

Take for example Harold Hough, who was circulation manager of the Fort Worth Star Telegram but president of their broadcast operations. And he operated in a business office out front at the newspaper, where he had a desk and a secretary. He was the head of WRAP, a clear channel station that was half time with WFAB in Dallas, with which they shared a regional station, too, for years.

Hough was a very influential fellow in the business, and a very wise old fellow. He was in the forefront of every activity, including the clear channel field. And he had a good friend named Glenn Snyder, who was vice president and general manager of WLS in Chicago, then owned by the Prairie Farmer. They had common interests—farm markets and that sort of thing.

What never claimed to be a Dallas station; it was the frontier end of Texas. It was the longhorn country station, while WFAB was a metropolitan station. "The Old Hired Hand,;" as Hough called himself, would get on the air once in a while and ring a cow bell and philosophize. At one NAB convention, he and Glenn Snyder got a couple of overstuffed chairs placed out in front of the ballroom of the Conrad Hilton hotel in Chicago—then the Stevens hotel—and they had a little repartee that went something like this:

"Say, Glenn, there doesn't seem to be as much hell raising at these conventions as there used to be." And Glenn would say: "Harold, there's just as much—but other people are doing it!!" And they'd just carry on that way.

Hough was originally from Oklahoma. His closest personal friend was Will Rogers, and he talked like Rogers. They owned a station together—KOK— that they started in Oklahoma, even though Hough was from Texas.

Hough also had a wooden leg—no one knew how he lost his leg; he said it was run over by a train, but that wasn't it. And he had a penchant for taking a few drinks with the boys, playing cards. And he never took off his hat—big western hat—anywhere he went. Harold used to get a few drinks and sit in his hotel room with the boys, take off the wooden leg, get into his briefcase and take out an oil can and oil it. A lot of character, and a lot of fun.

What about Frank Stanton at CBS?

Well, to me, he made a major contribution to the evolution of broadcasting as we know it and has not been given enough credit. He was a man of ability. He had a touch of genius and exquisite taste. A perfectionist. And he had the faculty of picking good people. He achieved almost everything he wanted except the number-one spot at CBS; he never became the chief executive officer. Arthur Taylor was the first to whom Paley yielded the chief executive title. Then John Backe had the chief executive title, and now Thomas Wyman does. But it's just a title—Bill Paley is still the chief executive.

And why not? I mean, he owns the operation, and he hasn't fared badly. Any man who has the ability to call the right shots certainly has my applause. He's done it.

Paley is a little bit older than you, isn't he? He just turned 80. But he's perpetual youth.

Yes, and I was 77 on Oct. 8. About three years apart. Now it's not much, but in those days it was considerable.

Going back to Sarnoff. In 1953, in Chicago, [the late] Frank Beauty [a Broadcasting writer and editor] and I went down to the Merchandise Mart, I think it was, to listen to Sarnoff address the Radio Manufacturers Association—the NAB also was meeting in Chicago at the same time. We were sitting at the press table when Sarnoff said: "You can write off radio. Television is the thing; write radio off."

I looked at Frank, and we did the old business of taking down every other sentence, so we had it damn near verbatim, and we wrote the story. And, boy, there were denials all over. But they couldn't deny it; there was a room full of people.

Over at the NAB it was a different story, because radio was still running the NAB. And there was hell to pay. But Sarnoff was impetuous and he was going with the ball. He was a promoter. "It's television, the hell with everything else." But he wasn't very happy about our reporting it.

Didn't he make a famous speech to affiliates that said essentially the same thing—get into television?

Oh, they were all making speeches to get into television, but not to write off radio. Radio had to pay the freight for television. But Sarnoff's enthusiasm was unbounded. In the early days of TV,
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Sol

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WHO Broadcasting Company, Des Moines, Iowa
Palmer Cablevision, Naples, Florida
Radio Naples, Naples, Florida
Coachella Valley Television, Palm Desert, California
KDLH-TV Broadcasting Company, Duluth, Minnesota
the ongoing wisecrack was that "you don’t have to be crazy to go into television, but it helps." This was premised on the high start-up costs and low rates because of the paucity of sets and head counts. I’m reminded of this by a remark that crops up in our “2001” special report this week—something to the effect that a lot of money will be lost trying to find out which of the new technologies will work and which won’t. It’s ever been thus; that’s the unfree part of the American system of free enterprise.

Let’s get back to those early days in Washington. There are two figures that keep cropping up in the early thirties, Harry Butcher and Frank Russell, who were the CBS and NBC lobbyists, respectively. Yes, it all started with a fellow named Milton Eisenhower. He was the younger brother of Ike, and he worked for the Department of Agriculture as secretary to William Jardine, the secretary of agriculture.

### Mixing business with pleasure:

**Early on.** Changing of the guard at the National Association of Broadcasters on Aug. 8, 1938. L to r: Ed Kirby (wsam Nashville), who became public relations head of the trade association; Philip Loucks, Washington attorney and managing director of NAB; Gene O’Fallon, owner of krtl Denver (whose call letters stood for “Kan’t Find Enough Liquor”); Neville Miller, the NAB’s first paid president; Herb Hollister, midwest broadcaster; and Sol Taishoff.

**Family affair.** Betty and Sol Taishoff were among the guests at this wedding party for the daughter of pioneer station representative Edward Petry (far right) in 1958. L to r: Herb Akerberg, chief engineer, CBS; ST; unidentified woman; Betty Taishoff; Lee J. Fitzpatrick of wJR Detroit. Others are unidentified.

**Shakespearean soiree.** This motley crew of thwarted thespians performed at a Television Pioneers bacchanal written, staged and directed by Robert K. Richards, former executive director of Broadcasting. L to r: (seated) Clair R. McColough, Steinman Stations, and Glenn Marshall, wUNTV Jacksonville; (standing) Ernest Lee Jahncke, ex-NBC; Carl Heverlin, first president of the Broadcast Music Inc.; Ray Hamilton, station broker; “Dub” Rogers, kous-tv Lubbock, Tex., and TV Pioneer creator; John Fetzer of the Fetzer Stations; and cigar-smoking Sol Taishoff.

**Studio tour.** L to r: Victor A. Sholis, director of wjas Louisville, escorted ST and Frank Silvernail, chief timebuyer for BBDO, and F Ernest Lackey, president of the Kentucky Broadcasters Association, during the 1949 KBA convention in Louisville.

**Birds of a feather.** Radio Day at the Advertising Club of Washington, May 12, 1959. L to r: Sol Taishoff; Rosel H. Hyde, then acting chairman of the FCC; Robert H. Hinckley, vice president, ABC, and T.A.M. Craven, former chief engineer and twice a member of the FCC.
Milton started out as an educator of sorts, but he was a graduate of, I believe, the University of Iowa or Kansas or whatever, and he got to know Scoop Russell, who went to the same school. Russell became an assistant to Jardine—a lobbyist, I guess—and working with Milton. So when NBC needed a man here, Milton suggested Russell.

Then, when CBS needed a man here, Russell recommended Butcher, who had gone to school with him in Ames, Iowa. Butcher's wife went to Ames, too. So Butcher—who was then chief editor of the Fertilizer Review—became the CBS Washington representative. At first he was manager of WJSV, and from that he became the CBS vice president. And Butcher's wife became very friendly with Mamie Eisenhower; they lived at the Wardman Park hotel together. And they played bridge together with then Colonel Eisenhower. Butcher became very close to Ike, and as Ike moved up, Ike

some snapshots taken along the way

The boys from Minsk. A 1956 photograph of ST (r) with David Sarnoff, chairman of RCA. Their shared birthplace—Minsk—in Belo (White) Russia—was pure coincidence.

Big leaguers. L to r: John Fetzer of the Fetzer Stations and owner of the Detroit Tigers; Frank Stanton, CBS vice chairman; Sol Taishoff; J. Leonard Reinsch, Cox Stations, and Herbert Klein, director of communications at the White House during President Nixon's tenure.

Spirit of '76. It was an NBC radio and TV affiliates convention, but the guests were ecumenical. L to r: Bob Hope; William S. Paley, chairman of CBS Inc.; Leonard Goldenson, chairman of ABC Inc.; Herbert S. Schlosser, then president of NBC (and now head of RCA's video-recording enterprises arm), and Sol Taishoff.


At ease. NAB President Vincent T. Wasklewski (l) and Sol Taishoff at the Kemper Open in Washington in June 1981.
probably suggested to him that he get in the service some way, and he went in the Navy; he was a lieutenant commander. When the war came along and Ike wanted a companion over there, since the ladies were companions here, Butch became a four-stripper, a captain and an aide to Eisenhower.

Butcher never returned to CBS after the war, did he?

No. He went out to Santa Barbara and started a radio station and later a television station. He also got into cable and made a lot of money. Butch has lived a charmed life. The last I heard he was playing golf almost every day with the retired president of AP, Wes Gallagher, who lives there.

Did Russell stay with NBC until he retired?

Not exactly. Things got hot at NBC because Russell kept no records. When they had new treasurers of NBC come down to look at his expense accounts, he had none, and he'd say: "See General Sarnoff." Well, things got to the point where it was decided that Russell should no longer remain an officer with NBC. So he retired, but was hired back by RCA as a consultant, and not as an officer of the company. One provision was that he would have to have other clients—he couldn't just have RCA. So he sent out the alarm to me and to others—"I'll work for nothing; get me some clients." Well, he got to dealing with Bill Daniels, and got in on the ground floor of cable. He took no fees but took an interest in cable systems. He did very well.

It was a small fraternity then. But Russell was a very capable lobbyist. Sarnoff did some lobbying in his own right, and the report was that he'd hire anybody as a consultant at 25 G's if he felt he would do him some good. One of them was Oswald F. Schuette, who represented what he called the Radio Protective Association, which happened to be office space and a mimeograph in the National Press Building. And he would put out these releases inveighing against the RCA monopoly and the AT&T monopoly. Finally he was hired by RCA.

How did the "VIPers" trip come about?

That didn't take place until 1945, but its development began long before that. In 1941 or thereabouts, one Ed Kirby, director of public relations for the National Association of Broadcasters, had a reserve status. He was called into active duty at the Pentagon, in radio, as a major or possibly a lieutenant colonel. He was a graduate of Virginia Military Institute, the West Point of the South. Kirby—a very creative fellow who always had more balls in the air than he could ever catch—organized and headed a radio branch at the Pentagon.

Did he have anything to do with the "Army Hour"?

Yes. I think he was instrumental in getting the Army Hour off the ground. He produced the Big Picture later on. He was very, very active in getting broadcasting cooperation down the line. Toward the end of the war there developed a need for broadcasters to take over radio stations as we—the allies—invaded the enemy countries. Radio, rather than newspapers, could get to the people immediately. It was the first target. But they needed people who knew what went on at radio stations, and they recruited.

A new reserve unit was created, to be called G-5. A Colonel Looker, probably at Kirby's suggestion, called me in and asked whether I would be available for possible service in recruitment of broadcasters for some engineering training, some on-the-air training—people who would know what to do. And I said, "Sure, I'd love to."

We cooked up the idea of getting a mission of broadcasters over there. We handed them. We went in uniform; it was 1945 and we had the assimilated rank of lieutenant colonels. This group of a dozen and a half went over after VE Day. We were in Piccadilly Circus on VJ Day.

We were in Unter den Linden at the Reichs Chancellery a couple of days later. We went all through Goebbel's files. This was the most exciting experience I'd ever had. We were at Berchtsgaden, which had been bombed out. This was the damnest thing that ever happened. We had R&R at Bad Homburg. We hit damn near everywhere—even Cap d'Antibes was part of the phasing out.

Did you do any work?

A lot of work. We got to Radio Berlin and found the Russians in control. It was in the British sector, but the Russians had moved in—there was a little Russian in charge of the thing who was not authorized to be there. In our group there was a signal corps brigadier general whose name was Sam Ford; he was an RCA engineer. We go into this thing, look around, and I said, "Sam, what the hell is this? I've never seen anything like this before." I had found a machine that looked like a teleprinter, but there was a thin tape coming out of it. And Sam said, "How in the hell do you think I know? This is the first time I've been here, and I got in under your coattails. They wouldn't let us in here."

Well, we look at the strange stuff, and John Feizer, who had a little engineering background, said, "Damn, they're playing music and voice with this stuff. I don't know what it is." We had come across the first oxygenized tape and player. It was called the magnetophone.

We took all this tape and stuffed it in our pockets, and we carried it back with us. It went into the hands of the alien property custodian, and it had to be released in the public domain. And that's the way tape got over here. 3-M was the first company to grab the ball—they just grabbed it and made a jillion dollars.

I recall going into what had been a concentration camp, and boy, it really hit me. Don Kearney was one of our conducting officers. He later became a broadcast executive with Corinthian and others, and he died just a few months ago (Broadcasting, June 29).

We all took souvenirs; I have stuff at home now—pieces of the fireplace from Berchtsgaden; it was the most amazing place you ever saw up in the clouds, in the Alps. John Feizer came up with a telephone that had been torn off the wall, and he later made lectures all over, saying: "This was Hitler's telephone. With my own hands, I pulled it out of the rubble."

Well, the war was over now, and people were coming back home and there was a sudden demand to build radio. There was a big post-war rush for radio station applications, was there not?

There certainly was. That was when the daytimers were invented, and they were granting them almost at will. They hove onto the scene in great numbers; I would imagine the station population doubled in the course of a few years, and there were daytimers and limited timers—stations that went off the air at sunset; wherever they were, on dominant channels. Some of them made money, some of them lost money.

Charles Denny was chairman of the FCC then—from 1945 to 1947. He was succeeded by Wayne Coy, from 1947 to 1952.

Denny went to work for RCA. That's a story that can be told. I happened to be having lunch or breakfast with General Sarnoff at the Shoreham hotel in Washington, and he was complaining about how difficult it was to get good executives who would make decisions. At that time a fellow named Joseph McConnell was president of NBC, and the general said that this fellow had a reputation of being a great salesman, a great executive, and he reported in glowing terms all the new business he sold, but failed to report the cancellations. And he had just arranged for this man to depart. I mentioned several friends of mine at NBC that I thought would make good presidents, and he said: "You're talking about administrators. I don't want administrators. I want dynamic leaders and decision makers."

I said: "Well, there's one guy that I don't get along with particularly, but he will make decisions, and that's Charlie Denny." And Sarnoff said: "I could buy that young man." And I said: "Well, he won't buy him now because he's chairman of the international telecommunications conference that's going on in Atlantic City—he's chairman of the conference and of the U.S. delegation."

It was after that conference was over that Denny resigned from
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WPIX
New York
the FCC and joined RCA to become counsel for RCA or David Sarnoff Laboratories in Princeton. There was a training period and then he moved to NBC and became, I believe, executive vice president for station relations, or something of that kind. But it didn’t work out too well. He transferred later on to RCA and became their new products head.

An interesting sidelight to that story is that when Denny went to RCA he took with him a fellow named David C. Adams, who was in the Common Carrier Branch of the FCC, and he knew nothing about broadcasting. And Adams became a star at NBC and Denny played out his career as the Washington vice president for RCA.

They’ve had an awful lot of trouble with NBC executives, up through today.

It’s because of the RCA dominance, and the fact that NBC was one of the original breadwinners of RCA, and the head of RCA was also, at least nominally, the head of NBC. That was his prize operation and the glamour operation—the one they prided themselves on.

I wonder if RCA has ever gotten over David Sarnoff?

There’s never been anyone who starred as Sarnoff did.

Well, after the post-World War II buildup of the radio system, then came television.

Actually, television began in the late 30’s—there were perhaps 20 experimental stations authorized before the war. RCA immediately advertised sets, and the FCC cracked down on them and said, “You’re exploiting experimental operations.” And they put it back in the deep freeze. That stayed on through World War II, of course, and then they began authorizing permanent stations after the war.

By 1948 there were 108 stations on the air, and it had become apparent that the VHF spectrum wouldn’t accommodate the demand. That’s when the big freeze was put on, until 1952. Then the great gold rush was on.

But radio was still the dominant broadcast medium. We had very serious problems as a magazine. When television was emerging, we decided we had to get on the television bandwagon even though the radio guys hated hell out of television, which was poaching on their territory and getting its hands in their pockets—not unlike what has transpired in the past few years with cable.

We had changed our name from Broadcasting and Broadcast Advertising to Broadcasting • Telecasting. The “Telecasting” was very small. Gradually, as the medium grew, we increased the size of “Telecasting.” It got to the point where some of my very good friends—a fellow by the name of Ed Crane in Montana and a fellow in Tulsa whose name was Bill Way—sent out a letter to radio broadcasters saying that Broadcasting had sold out to television, the enemy. They canceled their subscriptions and their advertising. But we kept increasing the size of “Telecasting” until it equalled the size of “Broadcasting” on the masthead.

What became of the Crane crusade?

It fell by the wayside. In the case of Craney, I told him on one occasion that he was cutting his own throat, that he would never be able to sell the three or four little radio stations he had in Montana for enough to retire on, but if he went into television, he could probably come out of it, and that’s exactly what happened. In his case, Bill Way just evaporated. His station, KVOO, also became a television licensee, but not with Bill Way there.

The NAB was having problems, too. It changed its name to NARTB—the National Association of Radio and Television Broadcasters—because of the protest of television people that they weren’t being represented. But when television came to full bloom, we just dropped the “Telecasting” because it was all broadcasting. And NARTB reverted to NAB.

What do you think of the future? What is your vision of the way things are going to go with all of the Fifth Estate media we cover?

Well, there are very interesting developments in the field. Television seems to be the culprit—everybody points his finger at television for wasting our time, and for mediocrity. They don’t talk about the good things.

My notion is that with all these developments in the field that generally fall under the label of technology, we are actually building a computerized information-entertainment center in the home: The television set in the future is not going to look anything like it does now. The tube will always give you the information, but it’s going to come from many more sources. You’re going to dial them in, just as we dial them on the telephone now.

And there will be great competition, and I would assume that when you have such competition, you’re not worried about antitrust. But then the big ones will start eating the little ones. And after that some guy will come along with a new idea and knock the spots off some existing thing. And all these things will find a level.

And the public, whether we like it or not, is going to pay for these services one way or another. The one true thing that was said to me by a fellow early on in cable, when I made the argument, as we all did, that people are going to be paying for something they now get for free. And he said: “So what’s wrong with that? Do you have a subscription price for your magazine? Do you sell advertising? You get both, don’t you? You have a box office. Everything has a box office except television. And why shouldn’t it have a box office?” And that’s the philosophy of the thing.

Are you ready to buy that philosophy now?

Not all the way. I can’t convince myself that the box office is the only way of getting it. If advertisers can get their return from sponsorship of the right sort of fare, why not? Why not give the public something? I don’t see making the public pay for baseball games; yet that’s what it’s going to come to. That’s what Walter O’Malley had in mind when he refused to sell baseball rights to television way back, when he moved to L.A. He told me so when I was with him. He said: “Why do that? We’re going to get real money for that.”

What is the best of all worlds? The public pays for damn near everything it gets, and it pays more than it ever paid before. And the people are earning more than they ever got before.

What’s been your specialty in reporting, and the magazine’s specialty?

I’ve always been in quest of that little idiom, that little scoop, that little something that nobody else has. As for the magazine itself: The brick and mortar of this book are coverage of the events that happen, better than anyone else does it, and doing it honestly and without coloration. I think if you do an honest and sincere job of reporting, you will acquire a status that will be appreciated.

What do I do best? I don’t know. I don’t do anything as well as I used to. But I like people. I like to ferret out stuff. And I think that could be done more effectively if I got around a little more instead of sitting on my duff here. Maybe in this new life, I’ll do it.

Could you give us your list of the five most memorable characters in and around this business? Or whatever number you choose to take. The people who had the greatest influence on the broadcast media?

You would have to begin with Sarnoff and Paley, and I don’t see how you could leave Stanton out of it.

All three were associated with network operations. Does that say that the networks ran the business and/or were the primary influence on the business, up until now?

I think that’s right. And I think I’d rank them one, two, three. After that it gets tough.

Who is number four?

Well, I’ll give you a number four. If you’re looking at innovators
A Salute to Leadership

Through its 50-week series, "50 Years of Broadcasting," Broadcasting Magazine has contributed valuable perspective to an industry often preoccupied with rushing into its own uncertain future. That is the leadership we have learned to count on from a proud magazine, which has served as both a balance wheel and an inspiration since its founding in 1931.

Often reassuring, sometimes gently chiding, it has pioneered in responsible reporting as well as thoughtful analysis and interpretation.

The ability and willingness of Broadcasting to serve the industry well has made the magazine an institution, its founder a virtual legend.

PARK PIONEERS

Since December 15, 1977, Park Broadcasting has been the only group owning the maximum twenty-one stations allowable by law. We are proud to count among those stations a good many pioneers. Each of Park's five VHF television stations—all located in the growing South—was first on the air in its area. All have built solid track records of leadership for decades. Topping the list of Park TV pioneers is WTVR-TV Richmond, VA, the first television station to go on the air south of Washington. For almost 34 years it has pioneered in leadership and service.

WNAX Radio in Yankton, South Dakota, was on the air for almost 10 years before Broadcasting Magazine's founding—back in the days when a young performer on the station, Lawrence Welk, had not yet become a household name. Other Park radio stations were also first in their areas.

First in their markets were: WTVR-AM (then WMBG), Richmond, VA, 1926; WNCT-AM (then WGTC), Greenville, NC, 1940; WHEN-AM (then WAGE), Syracuse, NY, and WDEFAM Chattanooga, TN, both in 1941.

These pioneers had to be more than first on the scene. Pioneering means leading from day-one. That's the objective for each and every Park station, just as it has been the goal at Broadcasting Magazine the past 50 years.
or impact. I must go for Franklin D. Roosevelt. His “ Fireside Chats” did more to alert the nation to what radio really was than anything that happened in the early days of this medium.

For number five, I’m going to get to a guy who falls in the network syndrome again, Pat Weaver. He was the most creative guy in those early days. I’m not going to the inventors, the Zworykins and the Farnsworths and the DuMonts.

And no overview of broadcasting development would be complete without the evolution of American Broadcasting Companies, under the inspired leadership of Leonard Goldenson. As president of United Paramount Theaters, he arranged to buy a bobtailed ABC Network from Edward J. Noble, the Lifesaver (candy with a hole in it) king for $25,500,000—if memory serves—in 1951, in what was characterized as a “merger.”

Noble, who reportedly owned about 900 of the Thousand Islands in the St. Lawrence, as well as St. Catherine’s in the Sea Island area of Georgia, was bailing out of the network business. He had acquired the Blue Network Co., which became ABC, from RCA for about $8 million cash in 1943 when RCA was under court mandate to dispose of one of its two networks.

What Noble and company acquired was a barebones operation having four clear-channel AM radio stations and construction permits for five major-market TV stations. A sagacious trader, Noble had sold WMCA(AM) New York to accommodate wiz (now WABC(AM) New York), with the result that his acquisition of the Blue Network netted out at about $6.4 million. In 1948, Noble called me with the query, “What’s my network worth?”

I replied, “I never regarded myself as an appraiser but I would put a value of $5 million on each of the five television station construction permits without regard to the lack of studios and other brick and mortar.”

Later we learned that negotiations had been in progress for the sale of ABC to 20th Century-Fox but it wasn’t until 1951 that Noble called me to advise me that he had made a deal with United Paramount (Mr. Goldenson as the negotiator) to “merge,” involving a $25,500,000 figure. I asked him how come an additional $500,000. He replied “That was the interest I lost when Spyros Skouras, head of 20th Century-Fox, disagreed with your evaluation and made an offer of $23,500,000.”

What Leonard Goldenson has done with ABC and its associated properties is now legend. He, like Bill Paley, had the ability to attract bright young people. But he worked alongside them, determined to put ABC-TV on top and to develop ABC Radio into a multiplicity of specialized networks. He succeeded ratings-wise and dollar-wise and even at this date, is still riding the crest.

Are there any station operators or station group owners who loom above all the rest?

One of the great modern success stories is Metromedia and its chairman, John Kluge, a former food broker, who parlayed a little AM station in the Washington area (WGAY Silver Spring, Md.) into the largest major-market group of independent television and radio stations as well as in the forefront of production and outdoor advertising and syndication.

I’ve already mentioned Storer and Cox and Capcities—on anyone’s list of the foremost group broadcasters. And you certainly can’t ignore Don McCannon of Westinghouse, although it’s only fair to keep in mind that McCannon inherited something from a man named Walter Evans. Evans started out as an engineer working for Westinghouse. He was the chief engineer of KYW in Chicago, and was made the vice president in charge of radio for Westinghouse in the 30’s. He bought the Fort Wayne stations—I was there celebrating with him during Prohibition, because we drank Old Rarity, the first time I’d ever seen it, in the Keenan Hotel. WOWO Fort Wayne. And they had WZ in Boston, WBZA synchronized in Springfield, Mass. KDKA in Pittsburgh. Evans was head of the whole schmear. During the war, he was made head of their air arm, located in Baltimore, as well as the
broadcast operation—again, a quiet engineering type.

He went to his board of directors and asked for five television stations—the maximum, five V's, and the board wouldn't give it to him. They said it was too experimental, and they gave him only one. They took Boston—WBZ-TV. They had to buy everything else they got in television.

But McGannon did make a great contribution. He was gutsy; he had courage. He had what amounted to a training school, too, and he developed a lot of other executives. There's almost a Don McGannon School of Broadcasting.

Right up there among the influential is you would have to put a guy who just lost his job—Fred Silverman. He think he took over in terms of network influence after Stanton retired. One of our editors used to say that Silverman was going to ruin the television networks of this country one at a time—he ruined CBS and then went over and ruined ABC and after he got through with NBC there was almost nothing left. But Fred Silverman ran television in this country for the last 15 years; he was THE most influential man in television. Almost everything on the air, in terms of program types and values, he put there.

Now, when it comes to the new generation of television, you have to rank Jerry Levin of HBO. There are similarities between his record and that of some of the early pioneers of the medium—there was no road map for them to follow. He started something new, with the satellite interconnection, that is changing all of our lives.

But if you're looking for heroes, there's no one man. Sarnoff happened to be the innovator, the American Marconi, whom Owen Young spotted as a comer. And Owen Young gave him a chance and Sarnoff delivered.

From time to time, I have been asked to evaluate members of the Federal Radio Commission and the FCC over the years. I have known every commissioner since the formation of the FRC in 1927 and its successor, the FCC, in 1934. The total is 64. The FCC isn't and never was a popularity contest. Problems did not diminish, and competition for facilities burgeoned in every area. I would be disposed to rate Wayne Coy (1947-1952) as perhaps the most effective chairman. Rosel Hyde, a career success story, who began as a junior lawyer with the agency in 1927, served two tours as chairman and was admired without regard to political fealty as a conscientious and fair-minded head, immensely popular with the staff. He served as commissioner and twice as chairman from 1946 to 1969. Hyde, more than any other individual, was the savior of TV allocations. After the lifting of the deep freeze in 1952, he expedited authorization through "paper hearings" wherever possible, avoiding many tedious hearing encounters that might have run for months.

Frieda Hennock, a New York attorney (1948-1955), was the FCC's first distaff commissioner and used all her wiles and charm in getting results. More than anyone else, she was responsible for noncommercial, educational broadcast allocations—actually the fairy godmother of ETV.

The Kennedy administration brought in Newton N. Minow, who at 35 was one of the youngest chairmen ever. His maiden speech became the theme for the do-gooders everywhere—that, of course, was the catch-phrase "vast wasteland" as applied to TV.

Minow was—and still is—an activist. His law firm in Chicago numbers among its special clients such entities as CBS and AT&T—the latter he's representing in its quest for equal competitive footing in the volatile new world of telecommunications. AT&T alone, it should be remembered, has the nation "wired."

Dean Burch, the Arizona Republican (1969-1974), was regarded as efficient, even-tempered and judicial. He got things done in lawyer-like fashion. And his successor, Richard E. Wiley, was innovative, indefatigable, ubiquitous and always on the move, making speeches here, meetings there, with no regard for the clock or vacations.

And now, after some 54 years of communications regulation—
I'm counting back to the Federal Radio Commission in 1927—we've got Mark Fowler. He came on board because the Reagan administration was trying to restore order out of the chaos precipitated in the three-year reign of Charles Ferris. Fowler's "marketplace" approach, with minimal government snooping, epitomizes the Reagan mandate. And you have to remember that the President is himself familiar with broadcasting as a former news and sports commentator as well as an actor.

Fowler was never what you could call an establishment lawyer, although he too has at least some broadcast credentials—he used to be a disk jockey. And, of course, he has endeared himself to the broadcast media by espousing repeal of Section 315 and its fairness doctrine. Now, I don't think he's likely to see fulfillment in this session of Congress, but it won't be for lack of trying. But Fowler does have a working majority of the FCC in place on critical issues. His "marketplace" approach and jettisoning of ascertainment and other hinder-and-delay devices seem possible, although some of the hard-liners in the Democrat-controlled House may block action. One thing is certain: The Ferris era of reckless disregard and punishment of the "ins" is over.

You often talk about the "American Plan of Broadcasting." What do you mean by that?

Well, at the time we started, there were two world systems. The so-called British plan, which was subsidized—the BBC—which had spread through Europe as it caught on. We were fighting for the American plan of free enterprise against the British plan.

There were a number of advocates of the other system, and they all stemmed from the so-called "Hoover Conferences" in the 1920's when Herbert Clark Hoover was secretary of commerce. These conferences were to formulate rules for the development of radio broadcasting. And Hoover said at these conferences: "Perish the thought that these services will ever be underwritten by the hawking of advertised products, or advertising of products."

But the Hoover conferences didn't get to that determination; they got to allocations, and the orderly allocation of facilities among various services—common carriers, ships, etc., and broadcast. Later, Hoover was to change his mind. And as president of the Broadcast Pioneers, I presented him an oak leaf cluster to an award that the Pioneers had given him for having been secretary of commerce at the time. In our first issue, we carried a speech—made by remote control to the NAB convention—by then President Hoover, in which he recognized broadcasting had made better progress here than under the British system—he ate his words on that.

The answer, of course, is that more and more of the world's broadcasting is now commercial to some degree. They may lump their commercials together, as in Britain, but you have a commercial system alongside the government system. And in television the costs are so great that they've almost had to go commercial. So the thing is almost academic now. Only in the very small countries where they couldn't sustain a private system do they have completely subsidized services. Except in your dictatorships, and even the Soviets have advertising on their television. They may be selling state commodities or state goods, but there are commercials.

So the American plan versus the British plan—or the European plan—was commercial versus noncommercial. And we contended that the British plan amounted to state control.

Do you think you have been the result of the American plan versus the other?

Well, I think you've gotten a better product all down the line.

Does that explain the magazine's basic opposition to public broadcasting?

Yes, because we're for free enterprise. That's the American plan, a free competitive enterprise. Let him stand or fall on what he does. You now hear it as "marketplace," but they're talking about the same thing.

Do you think we'd be better off without public broadcasting?

That's a tough one. I think that public broadcasting should not be sustained by the government for a minority of the audience, using taxpayers' money to fill the needs of a very definite upper-middle-class minority of our people. Why? Let them contribute to the programs they want. Why should government funds be appropriated for the benefit of a minority of the people?

Would it have been better for public broadcasting to have been started as a pay television service?

Yes. Except that the techniques of collection weren't there at the start.

Basically, our argument against public television has been that it was using spectrum to supply a type of service that might possibly be used politically to the disadvantage of your populace or your electorate. That hasn't happened, although you have a sporadic complaint here or there.

Quite often I've defended our position against people who disagreed with it on the basis that, down deep in your heart, you fear libertarianism, and that it comes out of your origins. That you don't want the government to have anything to do with the communication system.

That's essentially correct. I know that FDR was revered by many, many people as a great President, for a couple of terms. He did some pretty good things. But I know that he once called in his secretary of the interior, the old curmudgeon, Harold Ickes, and said: "You know, I get reaction when I make a fireside chat, but I'm beholden to the commercial networks to get the time. Why shouldn't there be a government network now? Look into the matter of putting together a network—perhaps for crop reports, weather reports and so forth for the farmers, through the Department of Agriculture. It would only take two or three clear channels to cover the country."

And Ickes did indeed make the study, and reported back that the commercial networks were too well entrenched, and that you could not do it with two or three clear channel stations, that you'd have to have a dozen or more, and you'd upset the balance. You just couldn't do it.

Well, what FDR had in mind was—without asking or being beholden to private interests—he could, any time he wanted, address the nation with any message that he had. Now that, to me, would have resulted in a dictatorship—you damn near had it by virtue of not two but-first three and then four terms. The potential was always there. So, your answer is perfectly valid.

If you had it to do all over again, would you do it the same way?

Perhaps not quite the same way. I'd spend more time with my family, for one thing. That was my greatest failing, and now it's my greatest regret.

Well, you can't go back. But in a sense we do get a chance to do it all over again every week at Broadcasting. That's part of what makes the job so exciting. The trick is always to do it a little better the next time.

But the first 50 years were the hardest, there's no doubt about that. Yet we all have to acknowledge that they were only the beginning. We really haven't seen anything yet.

The great thing about it—as I mentioned a few weeks ago in talking to the Broadway Financial Management Association [Broadcasting, Sept. 28]—is that we're dealing with a magic medium: "wireless," if you want to settle for the old-fashioned term. But there's never been anything like broadcasting. "It flies through the air with the greatest of ease," I said to the financial people. And it does. And it's going to keep doing just that. Low-power TV, Direct broadcast satellites. Cellular radio we'll all be wearing around on our wrists. All part of the magic that belongs to no other communications media.

Truth to tell, I feel the same way about Broadcasting, the magazine. I think it will continue to grow with the times.
1666  Sir Isaac Newton performs basic experiments on the spectrum.
1794  Alessandro Volta of Italy invents the voltaic cell.
1827  Sir Charles Wheatstone of England invents acoustic device to amplify sounds. He calls it a "microphone."
1844  Samuel F.B. Morse tests first telegraph with "What hath God wrought?" message sent on link between Washington and Baltimore.
1858  First transatlantic cable completed. President Buchanan and Queen Victoria exchange greetings.
1867  James Clerk Maxwell of Scotland develops electromagnetic theory.
1875  George R. Carey of Boston proposes system that would transmit and receive moving visual images electrically.
1876  Alexander Graham Bell invents the telephone.
1877  Thomas A. Edison applies for patent on a "phonograph or speaking machine."
1878  Sir William Cooke of England passes high voltage through a wire in a sealed glass tube causing a pinkish glow—evidence of cathode rays.
1884  Paul Nipkow of Germany patents a mechanical, rotating facsimile scanning disk.
1886  Heinrich Hertz of Germany proves that electromagnetic waves can be transmitted through space at the speed of light and can be reflected and refracted.
1895  Wilhelm Conrad Roentgen of Germany discovers X-rays.
1896  Guglielmo Marconi of Italy applies for British patent for wireless telegraphy. He receives American patent a year later.
1900  Arthur Kennelly and Sir Oliver Heaviside propose theory that radio waves will bounce off a reflective layer in the upper atmosphere (Kennelly-Heaviside layer) and cause them to carry great distances, especially at night.
1901  Marconi sends first transatlantic signal from England to Newfoundland.
1906  Lee de Forest invents a three-element vacuum tube (the audion), which becomes the basis for amplification of radio signals.
1906  Reginald Fessenden transmits speech and phonograph music using a high-frequency generator.
1916  David Sarnoff, assistant traffic manager of Marconi Wireless Telegraph Co., proposes developing a "radio music box."
1920  Westinghouse's KDKA Pittsburgh is first licensed radio station; broadcasts Harding-Cox election returns.
1923  Vladimir Zworykin files for patent for all-electronic TV system.
1927  Philo T. Farnsworth applies for patent on image dissector camera tube.
1931  First issue of BROADCASTING is published on Oct. 15.
In Gannett's world of different broadcasting voices, each station serves its own community in its own way, reflecting local preferences for news, information and entertainment.

In seven cities, from Atlanta in the Southeast to Phoenix in the Southwest, each Gannett television station holds a mirror to its community with strong news and public service efforts from early morning to late at night.

In seven cities, from Los Angeles to Cleveland, Gannett's 13 radio stations provide music, news, sports, talk and special programming attuned to their local audiences.

Each local Gannett broadcaster is served—as are all others in the nation—every week by Broadcasting Magazine. And each joins its colleagues from coast to coast to congratulate Broadcasting and its founder, Sol Taishoff, for 50 years of service to the industry.
Warmest Congratulations to
SOL TAISHOFF
and the Staff of
BROADCASTING.

50 years of quality reporting and
heartfelt support for our industry.
We are deeply grateful.

MCGAVREN GUILD RADIO
Tuned in for tomorrow...today
Broadcasting Magazine's

Fifth Estate Family Tree
The running story of the Fifth Estate

### CHRONOLOGY 1931-1981

#### 1931

Jan. 1 □ James C. Petrillo, president, Chicago local, American Federation of Musicians, calls strike against city's radio stations for midnight New Year's Eve. Educational stations devote only 8% of their air time to educational programs, compared to 10% average for commercial stations, FRC records show.

Jan. 15 □ Senate adopts resolution ordering FRC to investigate radio advertising, study feasibility of government operation of broadcasting along lines of present systems. □ Refusing to bow to Petrillo's demands, Chicago broadcasters stand firm, aver strike, win new contract on own terms.

Feb. 1 □ FRC adopts order requiring all applications for station licenses to include sworn statements of transfer terms, designed to stop "traffic in wave lengths and licenses."

Feb. 15 □ Senate investigates study to find why State Department has not negotiated with Mexico and Cuba to protect radio channels used by U.S. broadcasters. BBDO survey finds only 52 regular weekly transcribed programs on air for national advertisers, 175% increase in two years. □ Gross incomes of CBS and NBC in 1931 totaled $35,791,000, gain of 33.6% over 1930.

March 1 □ House Committee on Patents begins investigation of American Society of Composers, Authors and Publishers and what committee Chairman William I. Slovitch (D-N.Y.) termed its "racketeering" activities. New copyright legislation designed to protect broadcasters and other users of music is planned.

March 15 □ CBS, NBC and New York area stations, notably WOR, go into round-the-clock operations to cover Lindbergh kidnapping, radio's biggest spot-news reporting job to date. □ Samuel Clyde, director of advertising, General Mills, urges broadcasters to operate on standard time year round as railroads do, eliminating summer time change which he called "the one big drawback" in radio advertising. □ William S. Paley, CBS president, and associates buy half interest in network held by Paramount-Publix Corp., giving them complete ownership of network. □ Lehman & Fink, in daring experiment, puts complete 1932 advertising budget of Pueblo toothpaste into radio. □ KNX (AM) Hollywood signs three-year contract with United Press for wire service for four broadcasts each day plus "extras."

April 1 □ WFLA (AM)-WFLA (FM) CLELA Waterf.; Fla., installs country's first directional antenna, designed by Raymond Wilmot. "British authority on transmitting aerials."

April 15 □ ASCAP boosts copyright fees to broadcasters by 300%, to 5% of gross income, totaling some $3.5 million annually, compared with $960,000 for 1931.

May 15 □ FRC issues that broadcasting stations for its owned and operated stations, leaving it up to judgment of station managers, but still barring them from network use. □ Rejecting ASCAP's demands, NAB sets up committee to negotiate better deal with copyright owners, secures moratorium until Sept. 1.

June 15 □ Federal Radio Commission, after six-month investigation of broadcasting, particularly its advertising activities, reports to Congress that "any plan ... to eliminate the use of radio facilities for commercial advertising purposes, will, if adopted, destroy the present system of broadcasting." Advertising agencies, also queried, say that any law limiting advertising on air to announcement of sponsorship would cause most advertisers to cease their use of radio.

July 1 □ State Supreme Court of Nebraska, in suit of Attorney General C.A. Sorensen against KFAB Lincoln and Richard A. Wood for allegedly libelous remarks made by Wood over KFAB during election campaign, rules that broadcasting station is equally liable with speaker for libelous statements disseminated through its facilities.

July 15 □ To broadcast 88 hours of sessions of two national political conventions from Chicago Stadium, NBC canceled 56 commercials, CBS canceled more than dozen. □ ASCAP withholds prohibited against price mentions on air during daytime hours; A&P is first advertiser to take advantage.

Aug. 1 □ ASCAP breaks off negotiations with NAB; prepares to start negotiations with individual stations; offers three-year contracts at 3% of net income for first year, 4% for second and 5% for third, plus annual sustaining program fees. Broadcasting survey of free-advertiser propositions currently flooding radio station mail reveals national magazines as most persistent in demands for free time on air.

Aug. 15 □ Republicans allot $300,000 for radio time for presidential campaign, two-thirds for network time, one-third for spot.

Sept. 1 □ NAB resumes negotiations with ASCAP, submits to demands for progressive percentage-of-income fees for music used on commercial shows, plus flat sustaining payment.

Sept. 15 □ CBS and NBC permit price mentions, night as well as day; again, A&P is first advertiser to broadcast prices at night.

Oct. 15 □ Mexican government authorizes XERAM, across border from Del Rio, Tex., to broadcast with 50 kw; NAB files protest with State Department asking protection from interference for U.S. broadcasters. □ ASCAP offers special reduced fees to newspaper-owned stations in recognition of "substantial contributions to the promotion ... of music made by newspapermen." □ To protect broadcasters from dangers inherent in Nebraska Supreme Court ruling on radio libel, John W. Guild, acting chairman of committee on communications, American Bar Association, advocates rule freeing station from liability "whenever it appears that the management of the station exercised due and reasonable care to avoid the utterance of defamation."

Nov. 1 □ Chrysler Corp. introduces 1933 Plymouth Six to 75,000 salesmen via 25-city CBS hookup; insures this radio business conference for $500,000 against line break or equipment failure. □ Interstate Commerce Commission, dismissing complaint of Sta-Shine Co. against NBC and WOSU, Freeport, New York, rules that broadcasting stations are...
not public utilities and that ICC therefore has no power to regulate their advertising rates.

Dec. 1 NAB St. Louis convention elects as president Alfred J. McCook; director, Worthington, Newark, N.J.; plans program of aggressive opposition to exhorbitant copyright fees and line charges, spearheaded by prominent public figure and supported by war chest three of four times as big as present annual income of $50,000; agrees on self regulation as best preventive of governmental interference in broadcasting.

Jan. 10 Frederic R. Gamble, American Association of Advertising Agencies executive secretary, opposes suggestion between agencies and broadcasters, advocates cash discount for bills paid promptly by agencies.

Jan. 15 Phonograph companies start labeling records "not licensed for radio broadcast" as move to protect their alleged property rights; Oswald F. Schuette, director of NAB copyright activities, calls move "a bluff" with no legal basis.

Feb. 1 NAB retains Newton D. Baker, Cleveland attorney who was secretary of war during Wilson administration, as special counsel. Foods, drugs and toiletries, and tobaccos were most-advertised products on radio networks (CBS and NBC) in 1932, when combined gross time sales totaled $59,105,776.

March 1 NAB commercial committee and AAAA radio committee agree on standard form for agency orders of radio time. Attempted assassination of President-elect Roosevelt gives prompt radio coverage; CBS puts eye-witnesses on air within 90 minutes via special line instead of broadcasting from Red Cross; have linked facilities.

KOLAMU Omaha, creates business at depth of Depression by selling time to associations of barbers, beauticians, florists, grocers, druggists and other grade groups whose members buy collectively what they can't afford individually.

March 15 Radio places full facilities at disposal of Roosevelt administration during banking crisis; largest audience in history reported for President Roosevelt's CBS-NBC broadcast on plans to reopen nation's banks.

Canadian Radio Commission acquires its first three stations, CHHAN Moncton, N.S.; CHICAGO Ottawa, Ontario, and CHICAGO Vancouver, B.C., formerly owned by Canadian National Railways.

April 1 Post office modifies rules 50 stations can forward fan mail to sponsors in bulk without paying additional first class fees. NBC discontinues its Pacific Coast Gold Network to save line costs; Orange network continues, absorbing some Gold programs. Southern California broadcasters carry damage and wreckage to keep audience informed of effects of earthquake.

April 15 NAB organizes Radio Program Foundation to make available for broadcasting copyrighted works of non-ASCAP composers and publishers. Federal District Court in Sioux Falls, S.D., grants Associated Press permanent injunction against unauthorized broadcasting of AP news by KSDAIO Sioux Falls.

May 1 AP membership votes to ban network broadcasts of AP news and to curtail local broadcasts to bulletin times at stipulated times with air creation; radio network which is to pay extra broadcast assessment. American Newspaper Publishers Association annual meeting resolves that radio logs are advertising and should be published only if paid for.

May 16 Federal Radio Commission is granted absolute power in distributing radio facilities by Supreme Court ruling upholding commission's decision to delete wajcm Chicago (over quota by current allocation plan) and give 560 kc regional channel to WKSAM Gary, Ind. News on air is uninhibited as United Press and International News Service fail to follow AP's example; networks establish own bureaus. In key cities, broadcast again uses combined CBS-NBC networks for second "fireside chat" phrase coined by Harry Butcher, CBS Washington.

July 1 NAB-sponsored Radio Program Foundation acquires broadcast rights to Ricordi catalogue of 123,000 compositions; offers package of network rates of $2,560 to $256 monthly. George B. Storer, president, Clarkw&NAM Detroit-Windsor, heads Point-O-Purchase Broadcasting System, which plans to install radio receivers in grocery and drug stores to receive programs broadcast by Point-O-Purchase and peak shopping hours and to provide "the missing link between manufacturer and consumer." (CBS)

Aug. 1 National Recovery Administration program involves broadcasters in two ways: (1) As employers and as operators of medium which can publicize program. (2) NAB sends questionnaire to all broadcasters on employment practices for federal Radio Commission to work with William B. Dolph, former RCA Photophone salesman, now in charge of radio publicity for NRA.

Aug. 15 First North American Radio Conference breaks up when Mexico refuses to juggle from demands for 12 clear channels; influential conference heads foresee that Latin American countries, not bound by any international agreements, are free to use whatever frequencies they desire.

Sept. 1 Rate cutting, per-inquiry business, song plugging, excessive coverage claims, excessive commission payments, tolleries and similar practices are outlaws per-inquiry business, as Federal Radio Commission orders broadcasters abiding by NAB committee and submitted to NAB; Sol A. Rosenblatt is named code administrator.

New York business group headed by Alfred E. Smith acquires commercial and program rights of WMCAM New York in $155,000-a-year deal whose legality is questioned by Federal Radio Commission.

Sept. 15 NAB special counsel Newton D. Baker files suit in federal court asking dissolution of ASCAP as illegal trade combination. CBS assigns publicity director, Paul White, to task of organizing nationwide staff to collect news for network broadcast.

Oct. 1 General Mills sponsors twice-daily broadcasts on CBS of news collected by Columbia News Service; first WOR(AM) in New York, starts program log of weather (CBS outlet serving Washington) in line with policy of "not advertising our competitors." After many delays, Ed Wynn's Amalgamated Broadcasting System gets under way as third national network with 100 outlets, connected by Western Union lines. (see Nov. 15 item below) Stations file for 50 kw power as FRC lifts limit from four to eight per zone, or from 20 to 40 for U.S. NBC moves into Radio City headquarters, world's largest, in $15 million building.

Oct. 16 NAB convention re-elects Alfred J. McCook; Worthington, Newark, N.J., for second year as president; urges abolition of requirement that recorded programs be so identified; urges three-year licenses in place of current six-month ones; agrees to intensity light against ASCAP; declares canceled commercials in sustaining programs and contingency accounts as unfair practices. Yankee Network adds rider to political contracts absorbing network from liability for libel or defamation by speakers.

Nov. 15 Repeal of Prohibition Act raises question of advertising hard liquor on radio; CBS and some stations announce they will not accept it at all. Other groups ponder "third network" organizations as Ed Wynn's Amalgamated Broadcasting System goes bankrupt.

WGNAM(AM) Chicago, WBNAM(AM) Boston and WHAM(AM) Rochester, N.Y., are first to get 50 kw under revised regulation.

Dec. 1 President signs broadcasting code, reserving for minimum wages of $40 per week for technicians, $20 per week for announcers and program production employees ($15 if fewer than 10 such employed at station). Washington newspapers agree to publish radio logs only as paid advertising.
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that after June 1 it will periodically ask stations, networks, transcription companies for copies of all audio and copy as part of over-all survey of advertising.

June 15 □ Communications Act now law; Federal Communications Commission to replace Federal Radio Commission July 1.

July 1 □ E. O. Sykes, charter member of Federal Radio Commission, is named chairman of new FCC. Other members are: Thad H. Brown, also holdover from FRRC, Paul A. Walker, Norman S. Case, Irvin Stewart, George Henry Payne and Hampson Gary. □ George B. Storner announces new network, American Broadcasting System, will begin operations in mid-August; hires Frederick H. Weber, former Chicago manager of NBC station relations, as operations vice president.

July 15 □ Clear-channel stations attack "break down" policy of old radio commission urge FCC to conduct engineering study of subject preliminary to restatement of regulations.

Aug. 1 □ FCC forms three-man broadcasting division, with Hampson Gary as chairman, Thad Brown and Judge Sykes as members.

Sept. 1 □ Department of Justice files antitrust suit asking dissolution of ASCAP as illegal monopoly.


Oct. 1 □ J. Truman Ward, WLAC AM Nashville, is elected president of NAB. □ Quality Group organizes as network for commercial programs only, linking WOR and WORAM New York, WORAM Chicago, and WORAM in Cincinnati, with WLAC AM in Detroit as optional outlet.

Oct. 15 □ FCC revises quota system to permit more stations and higher power. □ Ford Motor Co. pays $100,000 for broadcast rights to World Series; links three networks plus independent stations into 180-outlet special, hookup for event.

FCC begins hearing on proposal that 25% of broadcasting facilities be allotted to nonprofit groups. □ Quality Group changes name to Mutual Broadcasting System. □ American Broadcasting System starts 16-hour daily program service over 18-station network reaching from New York to St. Louis.

Nov. 1 □ After years of legal battles to protect its place in Chicago, Westinghouse moves KXWAM, city's first radio station, to Philadelphia to comply with governmental quota technicalities. □ Compiling with request made jointly by 13 clear-channel stations, FCC orders inquiry into clear-channel structure.

Federal court upholds property right in broadcast material,' enjoins Uproar Co., Boston publisher, from publishing Ed Wynn's Texaco fire chief broadcast scripts in pamphlet form.

Oct. 13 □ FCC demonstrates it is still scrutinizing programs by giving score of stations temporary renewals pending further investigation of "questionable" programming.

Oct. 15 □ Esso's sponsorship of United Press News is a group of NBC O&O stations leads Associated Press board of directors to reaffirm its ban on use of AP news on sponsored broadcasts.

Nov. 15 □ Tax law of state of Washington imposing tax of 0.5% on gross income of radio stations is declared unconstitutional by federal court in suit brought by KXWAM Seattle; state supreme court had upheld law's validity in earlier suit of KOMO-KIRAM.

Dec. 1 □ Yankee Network underwrites Boston survey of listening made by mechanical meter devices attached to sets in 1,000 homes to measure tuning; developed by two Massachusetts Institute of Technology professors, Robert F. Eder of marketing department and L. F. Woodruff of electrical engineering department.

1936

Jan. 1 □ Warner Brothers withdraws musical catalogues from ASCAP and offers performance rights to broadcasters on flat fee basis, which networks reject; ASCAP temporarily extends its licenses to broadcasters but with no reduction in fees. □ NBC adds second Pacific Coast network; both NBC Red and NBC Blue now national. □ Lenox R. Lohr, general manager of Chicago's successful Century of Progress, succeeds M. H. Aylesworth as NBC president.

1935

Jan. 1 □ Federal District Judge John C. Bowen in Seattle rules that once news is printed in newspapers it may be broadcast without restriction, dismisses AP suit against KXOSIAM Bellingham, Wash., alleged to have "pirated" AP news from member newspapers. □ NAB starts study of audience-survey methods with eye to establishing independent audit bureau for radio.

Jan. 16 □ Federal Judge Merrill E. Otis in Kan-
sas City Mo., rules station is jointly liable with speaker for libelous broadcasts, finds WRITWAM guilty for statement on CBS program originating in New York.

Feb. 15 □ First BROADCASTING YEARBOOK is issued. □ In face of many requests for free time from commercial firms, broadcast code authority rules against any station accepting "propoganda" except on commercial basis.

April 1 □ With new chairman, Anning S. Prall, FCC starts to clean house: cities stations for accepting medical advertising, warns industry to rules, holds conference with network heads on good taste in broadcasting, calls national meeting to work out ways for better cooperation between broadcasters and educators. □ Experimental "wired radio" service is installed in Cleveland by Wired Radio Inc., using transcriptions made by its sister company, Associated Music Publishers, transmitted to homes via electric lines.

April 15 □ American Society of Recording Artists, new group, asks royalties for broadcasts of phonograph records.

May 15 □ Philip G. Loucks resigns as managing director of NAB after five years to return to private law practice. □ United Press and Inter-Broadcasting Services agree to radio; Associated Press permits member papers to provide news for local newscasts but still forbids sponsorship. □ RCA announces it is taking television out of laboratory for $1-million field test program.

June 1 □ Code authority for broadcasting industry statute down as Supreme Court of United States invalidate Renewal Act unconstitutional. □ Transradio Press Service files $1-million damage suit against CBS, NBC, AP, UP, INS and American Newspaper Publishing Association, alleging press-radio program agreed to in 1934 was illegal and unfair competition.

June 15 □ Plan for bureau of agency recognition and credit information to be operated for and by broadcasting industry is adopted by NAB commercial section. □ NBC launches Thesaurus, recorded library service.

July 1 □ Warner Brothers announces withdrawal of its five music publishing firms, said to account for 50% of all music performance, from ASCAP on Jan. 1, 1936.

July 15 □ NAB elects Charles W. Myers, KOMA Portland, Ore., president, names James Baldwin as managing director; reelects as treasurer Isaac D. Levy of WCAU Philadelphia, controversial figure in acceptance of new five-year license from ASCAP; endorses agency-recognition plan; adopts revised code of ethics which outlaw...
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vice" method of compensation.

June 15 □ President Roosevelt signs bill repealing Davis Amendment to original radio law, which required equal division of broadcasting facilities among five zones and among states in each zone, opens way for more stations, increased power. □ Don Lee Broadcasting System starts first public demonstration of cathode-ray television in U.S. with daily broadcasts of 300-line pictures using system developed by Harry Lubcke, Don Lee director of TV.

July 1 □ FM broadcasting, new system invented by Major E. H. Armstrong, is described at party for technical noises free from fading and cross talk, uniform day and night throughout all seasons and with greater fidelity of reproduction.

July 15 □ Charles W. Myers, KOIN(AM)-KALE(AM) Portland, Ore., elected NAB president; Isaac D. Levy, WCAU(AM) Philadelphia, retaining NAB treasurer, attacks NAB board and managing director for copyright mismanagement, then resigns from NAB promising to form new association; convention backs managing director and board and maintains solid front. Sales managers organize as NAB division. □ RCA shows radio manufacturers its system of TV, being field tested with transmissions from New York's Empire State Building.

Aug. 1 □ Warner Brothers returns to ASCAP, drops infringement suits against networks.

Aug. 8 □ Clifton Fadiman's book "TheBrain Is a Strange Place" is published.

Aug. 15 □ Philco Corp. demonstrates its system of television with seven-mile transmission of live and film subjects in 345-line images 9½ by 7½ inches.

Sept. 1 □ Mutual Broadcasting System starts drive to become nationwide network by signing stations, names affiliates --KWCN(AM) St. Louis; KSOS(AM) Des Moines, Iowa; WATM(AM) Cedar Rapids, Iowa; KOIL(AM) Omaha; KFOR(AM) Lincoln, Neb. WLW(AM) Cincinnati turns in its MBS stock but remains as outlet.

Sept. 15 □ Television starts in England, with twice-daily telecasts using alternately Baird and EMI-Marconi systems.

Oct. 1 □ After KFAM(AM) and KECA(AM) Los Angeles stations refuse to carry President Roosevelt's "fireside chat" as sustaining program, Democratic National Committee cuts them from network outlets giving paid campaign broadcasts.

Oct. 15 □ A.C. Nielsen proposes metered tuning method of measuring size of program audiences at ANA meeting, reveals his firm's acquisition of "audimeter" developed at MIT; Edgar Felix urges coverage measurements to determine audience.

Nov. 1 □ CBS cancels "debate" of Senator Arthur Vanderbilt (R-Mich.) with recording of President Roosevelt's statements as violating its no-transcription rule, then reinstates broadcast; mob at Terre Haute, Ind., prevents Communist candidate Earl Browder from reaching WBOV(AM) studio; parties step up time purchases as campaign closes.

Nov. 15 □ Complete election return coverage by networks and stations winds up campaign in which political parties spent estimated $2 million for radio time. □ Demonstrations of RCA's 343-line TV system are highlight of NBC's 10th anniversary celebration.

Dec. 15 □ Don Lee Broadcasting System affiliates with Mutual, making latter coast-to-coast network.

1937

Jan. 1 □ Chicago Federation of Musicians forbids members to make recordings except under special conditions, as move to halt threat of "canned" music to employment of live musicians.

Jan. 23 □ Supreme Court throws out suit of Associated Press against kvoa(AM) Bellingham, Wash., for AP's failure to show damages of over $3,000, minimum needed for federal jurisdiction, but looks with disfavor on kvoa practice of buying newspapers and reading news from them.

Feb. 1 □ Radio goes on round-the-clock duty to provide communication for flood-stricken Ohio and Mississippi valleys, and aids relief work; job wins nation's praise.

Feb. 15 □ Charging networks with monopoly in broadcasting, legislators demand congressional investigation of radio. Representative Wigglesworth (R-Mass.) blasts FCC for permitting trafficking in licenses and reads into record full report of station sales and leases approved by commission.

April 1 □ North American Radio Conference at Havana agrees on technical principles of broadcast allocations, paving way for treaty conference in November. □ CBS applies for experimental video station in New York, plans to install RCA TV transmitter in Chrysler building tower and to construct special studios at total cost of $50,000.

April 15 □ CBS recognizes American Guild of Radio Artists and Producers, independent union headed by Roy S. Langham, CBS producer; bargaining begins for network's announcing-production employees.

May 1 □ CBS breaks ground for $2-million Hollywood studios. □ American Radio Telegraphists Association (CIO), International Brotherhood of Electrical Workers (AFL) and Newspaper Guild (claimed by both AFL and CIO) start drives to organize station employees; NBC institutes five-day week for production staff.

May 15 □ WLW(AM) Cincinnati recording team of Herb Morrison, announcer, and Charles Nehlsen, engineer, on routine assignment at Lakehurst, N.J., record on-the-spot, at-the-time account of explosion of German dirigible Hindenburg; NBC breaks rigid rule against recordings to put it on network. □ RCA demonstrates projection television, with images enlarged to 8 feet by 10 feet, at Institute of Radio Engineers convention.

June 15 □ Transradio Press's $1,700,000 suit against networks and press associations is settled out of court.

July 15 □ NAB elects John Elmer, WCBM(AM) Baltimore, as 1937-38 president; James W. Baldwin is reappointed managing director.

Aug. 1 □ American Federation of Musicians demands that broadcast stations increase their employment of musicians to number satisfactory to union or lose their musical programs. □ Actors' Equity withdraws from radio with organization of new AFL union, American Federation of Radio Artists. □ Guglielmo Marconi, 63, dies of heart attack in Rome.

Sept. 1 □ Independent Radio Network Affiliates organize to deal with AFM; ponder suggestion of AFM President Joseph N. Weber that weekly recording of half-hour and one-hour evening quarter-hour rate be used to employ live musicians, amounting to some $5.5 million per year overall. □ Frank R. McNinch, from Federal Power Commission, goes to FCC as chairman; Commander T.A.M. Craven becomes FCC commissioner. □ International Brotherhood of Electrical Workers (AFL) starts drive to organize radio technicians after National Labor Relations Board certifies American Radio Telegraphists Association (CIO) as bargaining agent for whi(AM) New York technicians, overruling petition of International Alliance of Theatrical Stage Employees (AFL).

Sept. 15 □ AFM strike averted as network affiliates agree to spend additional $1.5 million per year to employ staff musicians; NAB calls special convention. □ Chicago stations broadcast lessons as infantile-paralysis epidemic closes schools.

Oct. 1 □ American Bar Association recommends that broadcasting of court trials be "definitely forbidden." □ FCC gives two stations -- WQAM(AM) Newport News, Va., and WHO(AM) Des Moines, Iowa--permission to experiment with facsimile broadcasts on their regular frequencies in midnight-6 a.m. period; both to use systems developed by W.G.H. Finch, former assistant chief engineer of FCC.

Oct. 15 □ NAB special convention votes for complete reorganization, approves 50% hike in dues.

Nov. 1 □ FCC allocates 75 channels with 40 kc separation (41,020 kc to 43,980 kc) for "apex" stations and 19.8-mc bands for television (441-4108 mc), with 16 channels in 30-40 mc for relay stations.


Dec. 15 □ Inter-American Radio Conference moves agreement on broadcast allocations that protects U.S. broadcasters by eliminating Mexican border stations, but requires many shifts in U.S. station frequencies.

1938

Jan. 1 □ U.S. Court of Appeals for District of Columbia, in opinion written by Associate Justice Hugo L. Black, in reversing FCC in reversing its denial of application of Paul H. Heitmeyer for new station in Cheyenne, Wyo., which court calls "arbitrary and capricious."

Jan. 15 □ FCC announces policy of not licensing second station in same community to existing licensee unless it is "clearly shown" that public interest would be best served by such license; denies application of wam(AM) New Orleans for second station there. □ John
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Shepard 3d, president of Yankee Network, starts construction of 50 kw FM station atop Mount Hoosac, Massachusetts. National Committee of Independent Broadcasters negotiates agreement with AFM for employment of musicians based on that of IRNA.

May 15 □ U.S. Court of Appeals for District of Columbia cites FCC for lacking consistent policy as it reverses FCC's denial of new daytime station at Pottsville, Pa., to Pottsville Broadcasting Co. and demands it, making reinstated.

June 15 □ Senate resolution that broadcast power in excess of 50 kw would be against public interest removes superpower from FCC consideration as hearings on new rules get under way.

News of Wall Street is that first paid president of lawyer, at salary of $25,000 a year, $5,000 for expenses. House votes down resolution for investigation of monopoly in radio by vote of 234 to 101.

July 1 □ Radio broadcasting's average weekly paycheck of $45.12 is highest of all U.S. industries. Bureau of Labor Statistics reveals in special report to Broadcasting query. Senate ratifies Havana Treaty calling for many shifts in frequencies of U.S. stations to be made yearly after treaty has been ratified by three of four participating countries: U.S., Canada, Mexico and Cuba.

Aug. 1 □ Census Bureau survey finds 62% of farm homes equipped with radios. W. Lee O'Daniel uses radio exclusively to win Democraphic nomination for governor of Texas, boosts sales of Hillbilly Flour at same time.

Aug. 15 □ Paramount Pictures acquires interest in Allen B. DuMont Labs.

Sept. 1 □ Atlantic Releasing books record football schedule of 186 East Coast games.

Sept. 15 □ World Broadcasting System launches " Wax network" with 25 major market affiliates.

Oct. 1 □ New York stations pool equipment to keep public informed as hurricane hits city; New England stations also rise to meet emergency of crippling storm.

Nov. 1 □ NBC moves Western headquarters into Hollywood Radio City, new $2-million building. FCC superpower committee recommends renewal of WNEW Cincinnati's license for 500 kw operation and returning station to 50 kw.

Nov. 15 □ Mexican Senate refuses to ratify broadcast agreement section of Havana Treaty.

Dec. 1 □ David Sarnoff, RCA president, urges industry self-regulation of programing at opening of chain-monopoly hearings.

Dec. 15 □ Suits of Paul Whiteman against wnew(W) New York and Elin, inc. sponsor of record performances, and RCA against Whiteman, WNEW and Elin, become suit of RCA against Whiteman when Whiteman drops his suits and wnew and Elin make no defense against RCA; at stake is determination of whether recording company or recording artist, or either, has control of broadcast performances of phonograph records.
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Al Johnson; ruling sets precedent that broadcast-
ning companies, when speaking with a voice other than their own and without
being paid, should not be held liable for any loss of quality.

Oct. 15 NAB code committee, in its first meeting, adopts a Code of Business Conduct for
broadcasters. According to the code, broadcasters shall not engage in any prac-
tices that are likely to bring the broadcasting industry into disrepute. The
code is intended to enhance the public's confidence in the integrity and stan-
dards of the broadcasting industry.

Nov. 15 NAB board backs up code committee; it continues to support the code's
goals of fairness and objectivity. The board also agrees to a new policy
requiring that all advertisements be truthful and not misleading.

Dec. 15 FCC promulgates new rules that require broadcasters to disclose
affiliations with other media outlets and to provide public service programs
that are designed to meet community needs.

Jan. 1 1940: FCC批准了 transfer of WMC to E. J. Noble, the station is assigned to
run on a joint venture with the new owner, Donald Flamm.

Jan. 15 FCC adopts a new rule that requires radio stations to provide public
service programs that are designed to meet community needs.

Feb. 1 FCC adopts a rule that requires television stations to provide public
service programs that are designed to meet community needs.

March 15 The National Association of Broadcasters (NAB) adopts a code of
ethics that requires broadcasters to be truthful and fair in their programming.

April 15 FCC adopts a rule that requires radio stations to provide public
service programs that are designed to meet community needs.

May 15 FCC adopts a rule that requires television stations to provide public
service programs that are designed to meet community needs.
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lines, 30 frames, FM sound. • Major reorganization of radio network operations is called for by FCC network monopoly report, which would ban option time, exclusive affiliations, ownership of more than one station in market or operation of more than one network by same interests.

May 12 • MBS signs ASCAP blanket license at 3% of gross for four years. 3½% until 1950, on eve of expiration of NAB convention. CSS continues negotiations for better terms.

May 19 • Industry's stormiest convention votes fight to finish against FCC monopoly rules, backs plan for Senate investigation of FCC, asks legislation to aid broadcasters, and angers FCC Chairman James L. Fly into rebuttal in which he describes NAB as akin to "a mackerel in the moonlight"—it both shins and stinks. • NAB President Neville Miller urges broadcasters to stand by BMI, condemns MBS-ASCAP pact; several MBS stockholder stations resign from NAB; 39 MBS affiliates organize to investigate ASCAP deal, tell MBS they won't accept ASCAP music.

May 25 • BMI growth continues; has 190 affiliated publishers, 690 station members.

June 2 • CBS withdraws from talent management field, sells Columbia Artists Bureau to Music Corp. of America for $250,000. Columbia Concerts Corp. to its present management. • FCC amends rules so "any person" can petition for broadcast licenses; rules of practical history, formerly only "applicant" that had that right. • Socony-Vacuum Oil Co. becomes first FM network sponsor by signing for newcasts on American Network, FM network serving New England.

June 30 • Bulova Watch Co., Sun Oil Co., Lever Bros. Co. and Procter & Gamble sign as sponsors of first commercial telecasts on July 1 over NBC's wnavr in New York (until then wzes); first TV rate card puts wnet rate base at $120 per evening hour.

Aug. 4 • NBC reaches agreement with ASCAP calling for blanket licenses with network to pay 2-3/4% of net time sales, stations 2½%; stations to pay for their” own newcasts.

Aug. 11 • FCC adopts order banning multiple ownership of stations in same area.

Sept. 1 • After arguments by broadcasters, broadcast unions and others, Senate Finance Committee deletes tax on time sales from 1941 Revenue Act.

Sept. 8 • Completion of arrangement for 92-station Pan American Network to rebroadcast NBC programs shortwaved from U.S. is announced by John F. Royal, NBC vice president, on his return from six-week, 20,000-mile tour of Latin America.

Oct. 13 • FCC extends license term for standard broadcasting stations from one to two years.

Nov. 24 • BMI offers new eight-year blanket licenses at 25% reduction from original one-year contracts, covering both commercial and sustaining programs, with clearance at source on network shows.

Dec. 8 • NBC separates Red and Blue networks by setting up Blue Network Co. with Mark Woods as president, Edgar Kobak as executive vice president.

Dec. 15 • Defense Communications Board becomes supreme communications arbiter with the U.S. at war; plan is to keep broadcasting as normal operations as possible. Dr. Frank Conrad, assistant chief engineer of Westhousen named as father of broadcasting for his pioneering achievement, dies of heart attack at 67. • President Roosevelt's broadcast to nation on Dec. 9, day after war was declared, has largest audience in radio history (about 90 million) and highest ratings (CAB, 63: Hoover, 79).

Dec. 22 • Byron Price, executive news editor of Associated Press, is appointed director of new consolidated News Bureau. Will the Weather Bureau have weather broadcasts for duration. • Thomas A. McClelland, chief engineer of KLZ (AM) Denver, on duty as ensign with USNR at Pearl Harbor, was killed in action during Japanese attack Dec. 7, radio's first casualty of war.

Dec. 29 • J. Harold Ryan, vice president, Fort Industry Co., is named assistant director of censorship, in charge of broadcasting.

1942

Jan. 5 • Department of Justice files antitrust suit against NBC and CBS. • "Manila radio stations" are "dismantled and destroyed" to keep them from falling into hands of Japanese.

Jan. 19 • Censorship code outlawed man-on-the-street and other ad-lib interviews and quiz programs. • Office of Facts and Figures is designated as clearing house for governmental broadcasts, with William B. Lewis, former CBS program vice president, as coordinator.

Feb. 2 • Broadcasters' "Victory Council" is formed as liaison with all government agencies having wartime radio functions; chairman is John Shepard 3d, president, Yankee Network. • FCC shuts off construction of new stations in all areas now getting primary service, pending formal order from War Production Board freezing broadcast assignments for duration. • ASCAP approves clearance at source on transcribed programs.

Feb. 23 • Advertising Council is organized by advertisers, agencies and media to put talents and techniques of advertising at disposal of government to inspect and instruct public concerning various phases of war effort. • CBS cuts time allowed for commercials on newcasts by 20%, bans jingles or other "undece gaiety," puts restrictions on middle commercials.

March 23 • Office of Censorship for bids in "mention of weather" on baseball broadcasts. • Communications on War information issues war policies, pledges that public will get bad news as well as good, so long as no aid is given to enemy.

March 30 • Edward Klauber, CBS executive vice president, is elected to new post of chairman of executive committee; Paul W. Keaten becomes vice chairman, and general manager, with all departments reporting to him except programing, which reports to President William S. Paley.

April 13 • Minimum program time required of TV stations is cut from 15 hours to four hours per week for war period. • U.S. Supreme Court upholds power of U.S. Court of Appeals for District of Columbia to stop Hearst Broadcasting in-license. Hearst files suit against FCC decision during pendency of appeals; decision, called major legal victory for broadcasters, comes after three years of litigation by Scripps-Howard Radio on behalf of WCPX(AM) Cincinnati.

April 20 • War Production Board cuts supply of shellac for phonograph records to 30% of preceding year's figure; transcriptions, made of vinlyte, are not affected.

May 4 • FCC issues freeze order on station construction.

May 18 • NAB convention by-passes reorganization proposals, views plan put forth by industry-operated equipment pool, admits networks to active membership. • "Keystone Broadcasting System," transcription network, holds first meeting of some 50 affiliated stations.

June 1 • FCC eases operator requirements to meet shortage.

June 15 • CBS revives its discount structure to include 15% discount for advertisers using full CBS network of 115 stations.

June 22 • President Roosevelt creates Office of War Information, appoints Elmer Davis, CBS commentator, as its director.

July 29 • American Federation of Musicians notifies recording companies that after July 31 no AFM member will play for recordings of any kind.

July 12 • Gardner Cowles Jr., publisher-broadcaster, is named assistant director of OWI in charge of all domestic operations; William B. Lewis, former CBS program vice president and radio chief of Office of Facts and Figures, heads radio bureau of Cowles' branch of OWI.

July 20 • Broadcasting is declared essential in industry by Selective Service System.

Aug. 3 • Justice Department asks injunction as "AFM President Petrillo refuses to cancel strike against network recordings.

Aug. 24 • Ratings battle begins when OWI asks why C. E. Hoover inc. shows audiences up in 1942 over 1941, while Cooperative Analysis of Broadcasting reports decline.

Sept. 7 • AFM makes record ban complete by canceling permission previously given to members to make commercial transcriptions for one-time air use.

Oct. 21 • "Radio time contributed to government would cost $64 million yearly at regular commercial rates," Elmer Davis, OWI director, states in testimony before House Appropriations Subcommittee.

Nov. 2 • Government leases shortwave stations from private owners; Office of War Information and Coordinator of Inter-American Affairs to handle programing.

Nov. 16 • Dr. Miller McClintock, executive director of Advertising Council, is named first paid president of MBS.

Nov. 23 • FCC adopts wartime equipment pool plan for all licensees.

Dec. 21 • General Tire & Rubber Co. contracts to buy Yankee Network, its four AM and two FM stations, for $1.2 million.

1943

Jan. 4 • Office of War Information asks stations to clear quarter-hour Monday-Friday strip for important war-information broadcasts, which will be available for local sponsorship.

Jan. 25 • House approves Cox resolution to investigate FCC; Rep. Eugene Cox (D-Ga.) attacks FCC as "nastiest nest of rats in this entire country.

Feb. 10 • AFM proposes recording companies pay fixed fee for each recording into union unemployment fund, amount to be negotiated, as price of ending strike; transcriptions for one-time use exempted.

March 10 • Recording companies reject Petrillo "fixed fee" plan as involving unacceptable philosophy that recording industry has "special obligation to persons not employed by it." • FCC adopts policy to protect applications for TV and FM facilities until end of war.
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March 6 - First Alfred J. du Pont award of $1,000 each for public service broadcasting go to WJAZ, General Electric shortwave station, and Fulton Lewis Jr., MBS commentator.

May 17 - Supreme Court upholds right of FCC to regulate broadcasting practices, specifically to compel compliance with its network monopoly rules; networks rush to work out new contracts, which, as indicated by June 14 deadline, are exclusive, forbidden, option time curtailed.

May 24 - Supreme Court rules FCC erred in breaking down 650 kc channel and assigning WJAZ Boston full time on that frequency without hearing testimony from its occupant, KOUMA Denver; decision seen as guaranteeing right of stations for full hearing before their service is modified by commission order, with burden of proof on applicant.

June 21 - CBS affiliates open drive to bar "hitch-hike, cow-catcher announcements." Assn. of Radio News Analysts adopts code opposing censorship; Paul White, CBS news director, insists on right to "edit.

July 3 - House Select Committee opens hearing on ineptness of FCC officers and interference with war effort. Transmission companies ask War Labor Board to help after AFM President Patrillo tells committee the union will "make no more transmissions for anyone at any time."

July 12 - Decca Records buys World Broadcasting System; PL Deutsch to continue as public relations and recording contract.

July 19 - CBS tests program analyzer to find out what makes people listen; device is invention of Paul Lazarfeld, director of Office of Radio Research at Columbia University, and Frank Stanton, CBS vice president.

July 28 - War Labor Board accepts jurisdiction in AFM recording ban, but fails to order union to return to work for transmission companies.

Aug. 2 - Edward J. Noble buys Blue Network from RCA for $8 million cash; will dispose of WMCA (AM) New York.

Aug. 8 - Plan to end AFM recording strike by getting broadcasters to agree to pay performance fees to union for all musical record broadcasts and to work for legislation giving copyright in records to both record artist and recording company finds little favor among broadcasters. Edward Klauber resigns as CBS director and chairman of executive committee because of ill health.

Aug. 30 - MBS plans to use 3-5 p.m. time for recorded repeats of top evening network programs; offers free time to advertisers during test period of 13 weeks.

Sept. 13 - General Dwight D. Eisenhower himself broadcasts news of Italy's surrender, first such event to be announced by radio.

Sept. 20 - CBS acts to eliminate "cow-catcher" and "hitch-hike" announcements. NAB news and public-relations committee adopts resolution on editorializing on air, that management must have final say as it is responsible to public as licensee.

Sept. 27 - Decca Records and World Broadcasting System sign with AFM, agree to pay royalties direct to union.

Oct. 11 - CBS President William S. Paley accepts overseas psychological warfare assignment with Office of War Information; board elects Paul W. Keaten executive vice president.

Oct. 18 - Mark Wood remains as president of Blue Network and Edgar Kobak as executive vice president as Edward J. Noble assumes ownership. Government drops antitrust suits against networks; MBS dismisses its action against RKO.

Oct. 25 - Four transcription firms-Associated Music Publishers Lang-Worth, C. P. MacGregor and Standard Radio — sign with AFM; NAB denounces principle of direct payment to union as "vicious."

Oct. 26 - Library of Congress awards $3,000 to "Fighting Spirit" and $2,500 to "Bee and Rolled Tobacco" for national radio contest.

Nov. 8 - R. Morrie Pierce, chief engineer of WCAR (AM) Cleveland, on leave with OWI, is revealed as having had major role in surrender of Italian fleet, broadcasting surrender terms from "bailing wire" transmitter he built at Algiers.

Nov. 29 - FCC bans multiple ownership of standard-broadcast superstations within effective immediately for new grants, effective June 1, 1944, for existing "overlapping" situation. Edward Klauber, former chairman of CBS executive committee, becomes associate director of OWI, succeeding Milton S. Eisenhower.

Dec. 20 - FCC extends broadcast licenses to total of three years.

1944

Jan. 17 - FCC decides not to adopt any general rule on network ownership of radio stations but to consider all applications on individual merits; announcement ends three years of uncertainty. FCC makes its programs available to FM outlets of its AM affiliates without charge to sponsors until increased audience warrants it. Some 6,000 radio-station and network employees, nearly quarter of industry total, are in armed forces, broadcasting survey reveals.

Jan. 31 - FCC and War Production Board ease construction ban, permitting new stations where such grants would serve "outstanding public need or national interest." FCC makes programs available to FM stations of AM affiliates at no charge to sponsors.

Feb. 7 - J. Harold Ryan, assistant director of censorship, is elected president of NAB for interim period. Television Broadcasters Association, organized in January, elects Allen B. DuMont as first president.

Feb. 14 - Governor John W. Bricker of Ohio urges legislation to restrict FCC and keep radio as free as press.

March 6 - MBS restricts commercial religious programs to Sundays before 1 p.m., limits to half-hour; fund ban appeals.

May 21 - CBS proposes starting off postwar TV with high-definition, full-color pictures, broadcast on 16 mc bands.

May 8 - Military authorities and radio networks discard traditional taboos to cooperate in providing American public full and immediate reporting of invasion of Europe by Allied forces.

May 22 - Single ownership of five TV stations is permitted by FCC, up from former limit of three.

June 5 - Purchase by S&l Taishoff and wife of 50% interest in Broadcasting owned by Mr. and Mrs. Martin Codel gives Taishoffs full ownership of magazine founded by Taishoff and Codel in October 1931. Taishoff becomes publisher of Broadcasting, post held by Codel, and continues as editor. Colgate-Palmolive-Peet Co. notifies stations to suspend all spot and station-break announcements for 24 hours or longer after news of invasion breaks.

June 12 - Radio gives nation news of invasion of Europe by Allied forces. National Labor Relations Board certifies National Association of Broadcast Employees and Technicians, union as bargaining unit for all NBC and Blue-owned stations outside Chicago (where AFM local already has contract).

Dec. 4 - Robert D. Swesty, general counsel of Blue Network, moves to Mutual as vice presi-
Thanks, Broadcasting, for fifty years of support and service to our station and to the industry.

For fifty years you've been our source of information and support. During that time you've never forgotten the importance of the individual stations. We've never suffered from benign neglect. You've been a good friend and neighbor. A toast to the next 50 years.

Jan. 8  YABET walks out of negotiations with NBC, ABC; takes its case to National Relations Board.  H Hugh Feltis resigns as general manager, KRABIAM Omaha, to head Broadcast Measurement Bureau.

Jan. 16  FCC announces allocations proposals; TV band is divided; FM moved to 84-102 mc to disappointment of its advocates who had hoped to keep it in 50 mc band.

Jan. 29  Cecil R. Demille, refusing to pay special American Federation of Radio Artists S1 assessment to oppose so-called "right to work" proposition on previous November's ballot and failing in his court fight to prevent his suspension by union, can no longer appear on Lux Radio Theater broadcasts.

Feb. 12  Liberation of Manila completely covered by radio; highlight is broadcast by Bert Silen, released from Santo Thomas internment camp, who told NBC audience: "As I was saying when I was so rudely interrupted over three years and a month ago ..." (He had been broadcasting on NBC when Japanese bombs destroyed Philippine transmission; AFM tells members not to appear on television until further notice; stations not notified.


May 14  Pooled coverage of Nasi surrender brings American people full details of end of war in Europe; for broadcasters V-E Day means end of ban on man-in-the-street programs, request numbers and other wartime program restrictions, but continued demands for men and material mean that freeze on new construction won't be lifted until V-J Day.

May 21  FCC allocates spectrum space above 25 mc with exception of 44-108 mc; delays decision as to placement of FM propagation studies to be made by FCC and industry engineers.

June 4  in joint request, FM Broadcasters Inc. and National Association of Broadcasters ask FCC to allocate 44-108 mc immediately; FM to get 50-54 mc for educational use, 54-58 mc for commercial operation; TV to receive 68-74 mc and 78-108 mc.  Stations object to FCC questions on commercial-versus-sustaining time; point out that sponsorship does not prevent program from being public service and that commercial-sustaining ratio is not true measure of operation in public interest.

June 11  Frank Stanton, vice president of CBS, is elected director and appointed general manager; vice presidents Joseph H. Ream and Frank K. White also elected directors of CBS.

July 12  FCC allocates FM to 88-108 mc band; TV: ch. 1, 44-50 mc; ch. 2-5, 54-72 mc; ch. 6-7, 76-88 mc.

July 9  FCC eases rules on transcription identification, dropping requirement for identifying each record played and leaving language up to broadcasters.

July 23  Associate Justice Justin Miller is picked as new NAB president, to assume office Oct. 1 for five-year term.

Aug. 6  FCC adopts new provisions requiring licensees to file annual ownership reports, plus interim reports on changes in "policymaking personnel"; ownership data to become public record but network and transcription contracts and financial data not to be open.  FCC, by 4 to 3 vote, approves sale of Crosley Corp., including wwu Cincinnati, to Aviation Corp. for $21 million.

Westinghouse discloses "stratovision" plan for airborne television transmitters to serve as relay stations for TV and FM programs as networks without wire connections.

Aug. 13  FCC decides financial data it collects will be kept confidential or disclosed at commission's discretion; to broadcasters' protest that disclosing their financial affairs would put them at disadvantage with competitive media, Commissioner Clifford Durr replies that newspapers and magazines are private; FM radio is public.

FCC announces that on Oct. 7 it will start acting on applications in its pending files, presaging radio's greatest construction boom.  NAB chooses A.D. Willard, manager of wwmf Charlotte, N.C., as executive vice president at $25,000 per year; replaces code with standards of practice that leave vital question of selling time for controversial topics up to individual station operators.  Representative Emanuel Celler (D-N.Y.) demands that FCC "crack-down" on broadcasters, pay more attention to renewals of station licenses, offer designated hours set aside for sustaining educational programs and action on station sales prices, and criticizes programs for having too much "corn," commercial content and boogie-woogie.

Radio tells world of Japanese acceptance of Potsdam terms and end of World War II.

Sept. 7  Approving sale of Crosley radio properties to Avco by 4-3 vote, FCC announces "open bid" proposal for future station sales, permitting number of applicants to compete for acquisition of any station put on market with FCC determining successful buyer on same basis as awarding new facility.

Sept 17  FCC issues rules and regulations for FM broadcasting.  Associated Broadcasting Corp. puts 100 national network on air.

Sept 24  FCC issues plan for distribution of 13 VHF channels among 140 markets.  Mark Woods, ABC president, resumes active direction of network as Chester J. LaRoche drops executive duties.

Oct. 1  Networks sign NABET contract, including recognition of platter-turning jurisdiction.

Oct. 22  James C. Petriello, AFM president, tells networks that dual broadcasting of musical programs on FM as well as AM outlets violates their AFM contracts.  FMBI board votes to merge with NAB, which will establish an autonomous FM division.

Nov. 6  President Truman opens radio news gallery; broadcast room in Senate wing of Capitol.

Nov. 18  NARBa nognatial committees negotiate three-year interim agreement; clear-channel stations protest compromise that gives Cuba right to use five U.S. clear channels, foreseeing damaging interference.  Donald Flamm, former owner of WMAJAM New York, wins $350,000 verdict against Edward J. Noble, ABC board chairman, in New York Supreme Court; jury upholds Flamm's charge he was forced to sell station to Noble in 1940.

March 11  FCC issues 139-page report on "Public Service Responsibility of Broadcast
FROM THE FROZEN WASTELANDS OF THE ANTARCTIC,

TO THE SEARING DESERTS OF KUWAIT, AND

1,700 +

BROADCAST TRANSMITTERS LATER...
Licensees," soon nicknamed "The Blue Book," which lists carrying of sustaining programs, leaves only programs devoted to discussion or public issues, along with elimination of advertising excesses, as factor to which FCC will give "particular consideration" when asked to renew station licenses; NAB declares basic freedoms of radio are at stake.

March 18  □  FCC makes first postwar full grant of construction permits for commercial FM stations.

April 1  □  ABC adopts elaborate system for recording and rebroadcasting network programs developed by Charles E. Rynd, network vice president, to keep them on air at same hour locally despite variations in time from city to city as some adopt daylight time, others retain on standard time.

April 22  □  President Truman signs Lea Act, drafted to stop featherbedding practices of unions; AFM plans court test of law's constitutionality. ★ If FCC adopts Avco "suction" plan it will also seek control of station sales prices, Charles R. Denny, acting chairman, tells hearing on open-bidding proposal. ★ CBS color television program is successfully transmitted over 400-mile coaxial cable link from New York to Washington and back.

April 29  □  Associated Press votes to admit stations as associate members, in recognition of "radio as a great medium for the dissemination of news"; stations to have no vote in AP affairs.

World Wide Broadcasting Corp. wins fight for renewal of shortwave stations when Board of War Communications rescinds order of Nov. 4, 1942, seizing wau and other World Wide transmitters. ★ CBS presents plan for FM network of 200 stations, with five superpower AM stations providing nighttime coverage for remote areas; cost put at $10.8 million to install with $4.8 million annual operating expenses.

May 6  □  ABC buys King-Trendle Broadcasting Corp. (WWZIAM) Detroit, WOOG(AM) Grand Rapids, Mich., and Michigan Radio Network) for $3.65 million, subject to FCC approval; sale of network stock to raise $5 million for this and other expansion planned. ★ Defying Lea Act, AM firms for 450-identifies members not to play for combined AM-FM programs.

May 20  □  Census Bureau reports 90.4% of U.S. homes had radios in 1945, up 17.9% from 1940.

June 3  □  AFM strikes WAFM Chicago over station's refusal to hire three additional "musicians" to work as librarians in move seen as precipitating court test of Lea Act. ★ Proposition amends to Standards of Good Engineering Practice for FM include designation of community stations as Class A, with maximum power raised from 250 w to 1 kw; metropolitan and rural stations to comprise Class B (adopted June 24).

June 10  □  AFM President James C. Petrillo tells union's convention that if Supreme Court upholds Lea Act as constitutional he will forbid musicians to play on network programs at expiration of present contracts on Jan. 31, 1947.

June 17  □  FCC denies FM license to WWOZIAM Washington because of plan to duplicate give-away program which commission holds of questionable legality. ★ Major Edward Bowes, originator of radio amateur show, dies after long illness on eve of 72d birthday.

June 24  □  Telecast of Louis-Corn heavyweight title bout, sponsored by Gillette Safety Razor Co. on four-city hook-up, reaches estimated 100,000 viewers. Convinces skeptics that television is here. ★ E. McDonald Jr., president of Zenith Radio Corp., in Collier's magazine article, declares advertising alone cannot support television; public must pay for TV programs as it does for movies, magazines, newspapers. ★ Cooperative Analysis of Broadcasting announces "temporary suspension" of service on July 31; local stations made available to exclusive CAB subscribers.

July 22  □  Denying petition of Robert Harold Scott for revocation of licenses of three San Francisco stations for refusing him time for talks on atheism, FCC nevertheless warns that "if freedom of speech is to have meaning ... it must be extended as readily to ideas which we disagree with as to ideas which we approve." ★ FCC adopts plan to set aside for one year every fifth Class "B" FM channel.

July 29  □  Religious leaders of all faiths denounce FCC opinion in atheism case.

Aug. 5  □  NAB membership passes 1,000 mark. ★ Commission adoption watered-down version of Asco plan lacking features that broadcasters most strenuously opposed.

Aug. 12  □  FCC adopts interim clear-channel policy providing for consideration of some clear-channel applications with mutually exclusive nonclear-channel applications; industry puzzled whether this means breakdown of clear or not. ★ Paul W. Resten resigns as vice chairman of board and director of CBS because of ill health; to continue to serve as a consultant.

Aug. 19  □  Bing Crosby signs $30,000-per-week contract to do series for Philco, broadcast on ABC but transcribed in advance; deal is said to stipulate return to live broadcasts if program's ratings fall below agreed-on level.

Sept. 23  □  Drew Pearson, columnist-commentator, and his former partner, Robert Allen, apply for facilities of Hearst Radio's clear-channel station, WIIAM Baltimore, under "comparative consideration" clause of FCC rules.

Sept. 30  □  CBS petitions FCC to adopt standards and authorize commercial operation of color-television stations in UHF frequencies immediately. ★ Licenses of AM stations pass 1,000 mark.

Oct. 21  □  AFM, after demanding increases ranging from 233% to 566%, accepts record manufacturers' offer of flat 37.5% increase in musicians' pay; asks transcription firms for $50 per man to make commercial disks of one minute or less.

Oct. 28  □  Clear Channel Broadcasting Service proposes realignment of channels whereby 20 stations (five to each network) would get 750 kw power. ★ Promotional organization (subsequently named FM Association) is organized to foster growth of FM and succeed FMBI, now division of NAB.

Nov. 4  □  RCA demonstrates all-electronic system of color TV.

Nov. 11  □  Bristol-Myers is first advertiser to sponsor television-network program: "Geography Sally," which started Oct. 27 on NBC-TV's two-station network.

Nov. 18  □  Robert Harold Scott gets time on KOWIAM San Francisco to argue cause of atheism; more than 5,000 listeners write station to praise or condemn its grant of time for broadcast. ★ Robert E. Kintner, ABC vice president in charge of news, special events and publicity, is elected executive vice president.

Dec. 9  □  Charles R. Denney is promoted from acting chairman to regular chairman of FCC. ★ Federal District Court Judge Walter Lea rules Lea Act unconstitutional, sustains motion of AFM President James C. Petrillo to dismiss charges of violating Lea Act in calling strike at WAFIAM Chicago; appeal to Supreme Court planned.

Dec. 16  □  Supreme Court upholds FCC in denying license renewal to WOROAM Albany, N.Y., for failure to disclose 24% interest held by Sam Pickard, former FCC commissioner and CBS vice president, for 12 years.

Dec. 23  □  FCC orders networks to report on sustaining programs for week of Nov. 17-23, making good on "Blue Book" promise to request this information every quarter.

Jan. 13  □  Roy Hofheins, KTHIAM-KOPHF(AM) Houston, is elected president of new FM Association at first general meeting.

Jan. 27  □  Receiver production hit high of 15 million sets in 1946, Radio Manufacturers Association reports.

Feb. 3  □  Competing color systems are viewed by FCC as prelude to direct testimony at hearing on CBS petition for approval of commercial licenses for color-TV stations now.

Feb. 17  □  Money paid AFM by recording companies will be spent for free public concerts, James C. Petrillo announces; nearly $2 million already collected.

Feb. 24  □  Tests prove Stratovision feasible, Westinghouse tells FCC.

March 24  □  FCC denies CBS petition for commercial color-TV operation, sends color back to labs for continued search for "satisfactory" system.

April 7  □  Carl Haverlin, MBS station-relations vice president, is appointed first paid president of BMI at salary of $35,000 per year. ★ U.S. now has 35.9-million radio families (93% of all homes) who listen total of 150.8 million hours per day, according to surveys made by Market Research Co. of America and A. C. Nielsen Co. for CBS.

April 21  □  Justin Miller, NAB president, urges stations to prevent additional devaluation of Mayflower edict.

May 28  □  Fred Allen uses gag about network vice presidents which NBC had ruled out and is cut off air while he tells it; story is front-aged across nation as advertising agency demands rebate for 35 seconds of dead air.

May 12  □  Senate votes to ban union-controlled "slush funds" in amendment to Labor Bill; FCC refuses to permit payments as such made to AFM by record manufacturers only if funds are jointly administered by union and management.

May 26  □  WOAM Cleveland wins grant for 1220 kc and 50 kw after long fight with WADDIAM Akron, Ohio, whose application was denied solely on program grounds, FCC states.

June 9  □  AT&T files proposed rates for coaxial cable intrastate television network service: base rate of .140 per mile for eight-hour daily service is called expeditious.

June 30  □  Within hour, Taft-Hartley Act becomes law and Supreme Court upholds constitutionality of Lea Act ban on featherbedding.

July 7  □  Abolition of federal ban on new construction lets broadcasters go ahead with building plans. ★ FCC proposes to approve sale of KMDIAM Medford, Ore., to Medford Radio Corp., which matched prior offer of Gibson Broadcasting Corp.; decision is first under
Paul Gregg and Joe Novik know what it takes to deliver a transmitter system that cuts it!


It's a whole new game from an experienced team that have gathered the industry people, engineering expertise and back-up products and spare parts inventory to take care of all past and future business.

Give Paul or Joe a call at their new 22,000 square foot manufacturing facility in Sacramento—that is, if you’re interested in getting on the waiting list for a new AM or FM transmitter system from one of the newest, oldest names in the business:

(916) 381-3750

Elcom/Bauer Broadcast Products □ 6199 Warehouse Way □ Sacramento, CA 95826 □ (916) 381-3750 Telex: 377-331
Anco Rule "auction" provision in which approval went to competing bidder rather than to original "purchaser."

July 14 11 Brigadier General David Sarnoff becomes board chairman as well as president of RCA on retirement of former board chairman, General James G. Harbord.

July 28 11 FCC gets largest peacetime budget as Congress approves appropriation of $62.2 million.

Aug. 4 11 Finch Telecommunications demonstrates Colorfax, full-color facsimile process.

Aug. 18 11 Survey of NAB member stations shows average of commercial time is 66%, sustaining 34%, well within "Blue Book" 80-20 ratio.

Sept. 1 11 RCA offers to help other manufacturers get started in production of TV receivers by disclosing complete technical data of RCA's own new model.

Sept. 22 11 FM Association convention plans aggressive promotion of FM in year ahead; Everett L. Dillard, founder and president of Continental (FM) Network, is elected FMA president.

Sept. 29 11 National Association of Station Representatives is formed at five-hour meeting in New York called by Paul H. Raymer and Edward Petry; goal is promotion of spot radio.

Oct. 6 11 National Association of Station Representatives files complaint with U.S. attorney general and FCC against CBS for assuming representation for nonnetwork sales of affiliates formerly represented by NASR members.

Oct. 13 11 Charles R. Denny Jr resigns as FCC chairman to join NBC as vice president and general counsel. 11 First telecast from White House is made when President Truman addresses nation on food conservation.


Oct. 27 11 AFM orders members to stop making recordings and transcriptions as of Dec. 31 "and never again to make them."

Nov. 10 11 MBS subscribers to BMB, bringing all networks into industry research organization as earlier subscribers of ABC, NBC, CBS had been conditional on network unanimity.

Nov. 17 11 Television network service extends to Boston with opening of AT&T radio relay system between that city and New York.

Nov. 24 11 Networks and AFM begin discussions for renewal of contracts after existing pacts conclude Jan. 31, 1948.

Dec. 1 11 AFM President Petrillo calls off ban on performing for network co-op programs.

Dec. 29 11 President Truman appoints Wayne C. Cox director of Washington Post stations, as FCC chairman.

Jan. 19 11 Federal Judge Walter La Buoy again finds James C. Petrillo, AFM president, not guilty of violating Lea Act by causing strike of librarians at WAFAN in Chicago; Representative Clarence F. Lea (D-Calif.), author of act, calls verdict "unwarranted."

Jan. 28 11 AT&T files FM tariffs; base monthly airline-mile cost for 16 consecutive hours per day is $10, compared with $6 for AM.

Feb. 2 11 FCC by 4-to-2 vote in WLBAM Port Huron, Mich., case, holds Section 315 of Communications Act to comprise "absolute prohibition against station's censoring political broadcasts; states this federal prohibition will relieve station of responsibility for libelous material in political broadcasts. 11 RCA announces development of 16-inch TV picture tube, first metal kinescope, with picture area of 125 square inches.

Feb. 9 11 Western Union reveals plans to enter TV network service, starting with microwave relay between New York and Philadelphia.

Feb. 23 11 FCC assigns band for intercity TV relay operated by broadcasters for interim period until permanent common-carrier facilities are available.

March 1 11 Senate Interstate and Foreign Commerce Committee orders FCC to hold up its clear-channel decision as Senator Edwin C. Johnson (D-Colo.), ranking minority member, introduces bill to break down clear channels and limit power to 50 kw.

March 6 11 FCC starts hearings on right of stations to editorialize.

March 15 11 American Jewish Congress petitions FCC for revocation hearing for KWWC Los Angeles, charging station with "slanting" news comments.

March 22 11 FCC holds three-day hearing on proposed standards for facsimile broadcasting.

March 29 11 AT&T files new tariffs for intercity TV transmission, substantially lower than those proposed year ago.

April 19 11 Court of Appeals for District of Columbia reverses FCC's nonhearing grant to Joseph Armstrong, owner of time station in Philadelphia on wcmn Cincinnati's 1-B clear channel (1530 kc); rules that when licensee claims grant would adversely affect him he must be given opportunity to argue his case and if argument indicates that his rights would be adversely affected, whole-dress hearing on application must be held.

April 26 11 As Senate Commerce Committee closes hearing on Johnson Bill to break down clear channels, Acting Chairman Charles W. Tobey (R-N.H.) issues surprise order for new hearing to investigate broadcast allocations, regulation and patent ownership.

May 3 11 Affirming lower court's denial of injunction, wcmn Rochester, N.Y., to keep ABC and MBS from switching affiliations to other stations, U.S. Second Circuit Court of Appeals, New York, holds that network is not common carrier and can make whatever contracts it wishes for distribution of its programs.

May 10 11 Texas attorney general notifies FCC that despite its wcmn Port Huron decision, Texas libel laws are still in effect and "stations carrying libelous material will be subject to state laws." 11 FCC orders into effect earlier proposal assigning TV ch. 1 (44-50 mc) to nongovernment fixed and mobile services, denying FM spokesman's pleas for that channel for use in FM network relaying; gives FM stations in 44-50 mc band until end of year to move to 88-108 mc; issues proposed new expanded TV allocation table; calls hearing on feasibility of TV use of frequencies above 475 mc; proposes required minimum hours of TV station operation be scaled from 12 hours per week for first 18 months to 28 hours per week after 36 months.

May 24 11 NAB convention approves new code, considerably revamped from original version, as ideal toward which operation should be aimed. 11 ABC makes public its offering of 500,000 shares of voting stock; it is all sold in less than two hours at $9 per share.

May 31 11 President Truman nominates Frieda Hennes to FCC as first woman appointee. 11 FCC's denial of application by WAFAM Akron, Ohio, because it contemplated full-time use of network programs is upheld by U.S. Court of Appeals for District of Columbia, which splits 2-to-1 over whether decision involved censorship. 11 NDC appeals to rehear wcmn wxyx case, in which it rules FCC should have heard wxyx Cincinnati before putting daytimer on its channel; appeal to Supreme Court foreseen.

June 7 11 Gulf Oil Corp. starts sponsorship of We the People on both CBS Radio and CBS-TV; first regularly sponsored simulcast series.

June 14 11 FCC authorizes commercial use of facsimile broadcasting on FM channels as of July 15; adopts rules and standards for printed broadcast medium.

June 27 11 Texas Co. puts old-style vaudeville show on TV; launches hour series on NBC-TV starring Milton Berle and with commercial delivered by Sid Stone, vaudeville pitchman.

June 28 11 TV coverage of GOP convention makes history, reaches 10-12 million persons, costs estimated $200,000, is transmitted to Midwest viewers by Stratovision.

July 5 11 FCC officially adopts its "Port Huron" interpretation of political-broadcast law at outset of presidential campaign.

July 19 11 Kniciam Houston asks court to set aside commission's decision to allow political broadcasting and itself interpret the law.

July 26 11 FCC orders investigation of station representation by networks to see whether it violates commission's network regulations.

Major E. H. Armstrong sues RCA and NBC for alleged infringement of five of his basic FM patents.

Give-away programs on radio networks total $165,000 a week, a Broadcasting survey reveals. 11 Five Baltimore stations are charged with contempt of court for broadcasting wire-service dispatches of arrest and confession of man charged with two murders; press associations join NAB in fight against "Baltimore gag rule."

Aug. 9 11 FCC proposes rules for give-aways which would bar practically all such programs from air. 11 Frederic W. Zib buys World Broadcasting System from Decca Records for $1.5 million.

Aug. 10 11 Westinghouse applies for commercial use of Stratovision.

Aug. 23 11 FCC proposes to limit ownership of stations to one by any entity in line with existing limit of six FM and five TV stations.

Sept. 20 11 AFM President James C. Petrillo offers to end eight-and-a-half-month-old ban...
on recordists; proposes royalty payments to be made to disinterested trustee, who will collect funds from recordings and use them to hire unemployed musicians, avoiding Taft-Hartley ban on direct payments to union.

Sept. 27  □ NBC proposes new TV affiliation calling for station to give NBC 30 hours of free time per month, while network assumes all connection costs; NBC sets objective of 28 hours per week of network service.

Philco asks court to force AT&T to transmit from New York to Boston TV programs sent via Philco's own relay system from Philadelphia to New York; charges AT&T with interfering its intercity facilities be used all ways.

Oct. 4  □ FCC puts freeze on TV licensing and hearing functions, pending decision of changes in present TV standards.

Oct. 1 □ CBS purchases "Amos n' Andy" outright for $2 million; makes strong effort to get Bergen and McCarthy away from NBC.

Court of Appeals for District of Columbia rules that FCC must grant hearing to any station that claims it will be harmed by grant of another application, even if interference would occur outside normally protected contour, in decision reversing nonhearing grant to put 1 kw daytime station on 760 kw I-A clear channel of WJR Detroit.

Oct. 25 □ FCC rules that equal-time provision of Communications Act applies only to candidates for re-election to same other another in the same contest. □ Ultrafast, high-speed communications system claimed to be capable of transmitting and receiving millions of words per minute, developed by RCA in cooperation with Eastman Kodak Co. and NBC is demonstrated.

Nov. 1 □ Record companies and AFM reach agreement; companies to pay royalties to "public music fund" administered by impartial trustee.

Nov. 22 □ FCC orders hearing on news policies of G. A. Richards, owner of KMCMAM Los Angeles, WJZ(AM) Detroit and WGB(AM) Cleveland. □ Association of Federal Communications Consulting Engineers is organized by 26 consulting companies against one another in the same contest.

Nov. 29 □ CBS gets Jack Benny program; will start Jan. 2 in same Sunday evening period (7:30 p.m.) and with same sponsor (American Tobacco Co.) it had on NBC; Edgar Bergen deal awaiting Internal Revenue ruling; Phil Harris-Alice Faye show to remain on NBC for time being. □ Balboa Watch Co. introduces plan for combining time signals with TV station-identification announcements; 1949 advertising budget includes $500,000 for TV, $3 million for radio.

Negotiations are in progress for sale of ABC to 20th Century-Fox. □ U.S. Court of Appeals for District of Columbia reverses FCC's denial of license renewal to WORIAM Boston; calls action arbitrary, capricious and without "substantial" evidence.

Dec. 8 □ Frank M. Folsom, executive vice president in charge of Victor Division becomes president of RCA, succeeding Brigadier General David Samoff, who retains board chairmanship. □ "Verdi's 'Iolli" is telecast in full from stage of Metropolitan Opera House in New York on ABC-TV with Texas Co. as sponsor.

Dec. 20 □ Recording peace near as Labor Secretary Maurice Tobin and Attorney General Tom Clark approve "trust fund" plan as within Taft-Hartley Act; Samuel R. Rosenbaum, one-time president of W.R.U. Philadelphia, is chosen as impartial trustee and administrator of fund.

Dec. 27 □ Transcription companies sign five-year agreements with AFBM.

Jan. 3 □ Affirming FCC's denial of application of Bay State Beacon Inc. for Brockton, Mass., station, which would offer 85 of its time for sale, Court of Appeals of District of Columbia rules commission has right to examine percentages of commercial and sustaining time proposed by applicant.

Jan. 10 □ Daytime Strathovision tests deliver good pictures to some areas but in others, when interlaced or matted, results are poor. □ With Jack Benny and Amos 'n' Andy in its Sunday night line-up, CBS Radio now tops NBC in ratings in critical 7-8 p.m. period. □ Resisting FCC order to move all FM to 88-108 mc, FM Inventor, E. H. Armstrong, wins stay order from Court of Appeals for District of Columbia permitting his experimental station, W2XMN Alpine, N.J., to continue operating on 44.1 mc pending hearing.

Jan. 17 □ John Churchill resigns as CBS research director; NAB lends its direct support to research, Dr. Kenneth H. Baker; to supervise; Bing Crosby's second nationwide study of station and network audiences. □ AT&T coaxial cable links East Coast and Midwest television stations.

Jan. 24 □ CBS gets services of Bing Crosby for both radio and television.

Jan. 31 □ Baltimore court finds three stations guilty of contempt for violating rule prohibiting publication of crime news. □ CBS signs Edgar Bergen and Red Skelton; other deals reported near. □ Academy of Television Arts and Sciences presents first Emmy awards; KTLA(AM) Los Angeles; KMEG(AM) Medford, Ore., tells FCC its sale to Gibson Broadcasting is broadcasting because of commission's competitive bidding rule.

Feb. 7 □ Appellate division of New York Supreme Court sets aside award of $490,419 to Donald Flaim, former owner of WMCAAM New York, in suit against Edward J. Noble, ABC board chairman, for infringement of contract. □ Pennsylvania state board of censors of motion pictures orders censorship of TV films before they are telecast by any Pennsylvania station.

Feb. 14 □ NBC rescinds rule against use of transcriptions on network.

March 7 □ NBC affiliates give network vote of confidence at Chicago meeting. □ Hugh Felix resigns as president of NBC to become general manager of KNKMG Seattle.

March 21 □ Fred Allen signs contract giving NBC exclusive rights to his services for radio and television.

April 1 □ NAB protests limitations on use of 540 kc channel proposed by FCC; to limit power to 1 kw and no use at all within 25 miles of some 224 military installations; points out that 1947 NBC City allocations made 540 kc broadcast channel.

April 11 □ Frank K. White, president of Columbia Records and previously treasurer and vice president of CBS, becomes president of Mutual, succeeding Edgar Kobak, retiring to open office as business consultant.

April 18 □ After stormy debate on convention floor, with expansion of Broadcast Advertising Department of NAB demanded, board creates Broadcast Advertising Bureau, names Maurice B. Mitchell as its director, operating under board policy committee, and earmarks $100,000 to get it going. □ BMB wins vote of confidence from convention and loan of $75,000 from NAB. □ International High-Frequency conference at Messico City to discuss possibilities of U.S. delegation refuses to approve pilot plan giving Russia and other countries greater share of channel hours.

May 2 □ Two New York-Chicago channels added to AT&T coaxial cable service now provide three west-bound and one east-bound channel for television programs.

May 9 □ FCC authorizes NBC to operate UHF station at Bridgeport Conn., for experimental television broadcasts of programs of UHF warrtor New York.

May 16 □ CBS signs Frank Staton to 10-year contract to continue as president at base salary of $100,000 per year, followed by 10-year consultant's contract at $25,000 per year.

May 23 □ Mark Woods signs five-year contract with ABC to remain as president at $75,000 per year; Robert E. Kintner as executive vice president at $50,000 and C. Nicholas Prais as vice president and treasurer at $27,500, all for Metropolitan Opera Broadcasting.

Associated Actors and Artists of America, parent AFL talent union, sets plans for new branch, Television Authority, to end conflicting claims of actors' Equity, AFTRA, Screen Actors. Guild and others.

May 30 □ FCC consolidates all major television problems, including UHF-VHF allocations and color; plans hearings to start in August. □ Arkansas Supreme Court upholds Little Rock's city tax on radio stations. □ Representative John Rankin (D-Miss.) introduces bill to make networks, stations and broadcasters-commenators liable to suit by person slandered in district where he resides "at the county seat" by law of Congress; FCC is "too slow" Rankin states. □ Disputing suggestion of FCC Chairman Wayne Coy that FM stations be forced to duplicate AM programs when facilities are jointly operated, FM Association President J. W. Walke demands that "confusing and conflicting regulations would sound the death knell of FM." □ WORIAM Boston goes off air after fighting for license renewal since 1945. □ Longest direct TV pickup, 129 miles, made by KFRA-TV San Diego during dedication when it got and rebroadcast salute from kllnY Los Angeles ASCAP members of any kind.

June 6 □ FCC sanctions editorializing by broadcast stations within undefined limits of "fairness" and "balance" by 4-to-1 vote, overriding eight-year-old Mayflower decision; Commissioner Frieda B. Hennock, dissenting, contends majority's standard of fairness is "virtually impossible to enforce." Governor's committee to advise FCC whether it will editorialize from "time to time.

June 13 □ FCC repeals Acro rule which for four years had required stations up for sale to be advertised for competing bids; allowed rule had failed its purpose and often inflicted "severe economic and other hardships" on buyers and sellers. □ Maryland court of appeals reverses lower court ruling that upheld "Baltimore gag" rule, reverses contempt citations against WCMAM, WGBAM and WBRAM Baltimore and James P. Connolly, former with news editor. □ NAB TV Music Committee and ASCAP reach tentative agreement on AM formula plus 10% as basis for TV music licenses; stations and ASCAP members asked to approve before July 1 deadline.

June 27 □ Broadcast Advertising Bureau
transfers headquarters to New York; plans expanded operations with $200,000 budget.

July 4 $ CBS, having announced that it would broadcast editorial over its own name, now says it will sell time for "expression of opinion on public issues."

July 11 $ Sylvester L. (Pat) Weaver, vice president and radio-TV director of Young & Rubicam, joins NBC as vice president in charge of television.

July 18 $ NAB board streamlines association organization, establishes audio division comprising both AM and FM and video division; A.D. Willard, executive vice president, designates appointment as head of video division and resigns to return to private industry. $ FCC approves TV allocations plan: to add 42 UHF channels to present 12 VHF channels, with another 23 to 28 UHF channels reserved for experimental television, providing for 2,245 TV stations in 1,400 communities.

Aug. 29 $ FCC bans give-away as violation of criminal lottery laws.

Sept. 5 $ ABC, CBS, NBC seek injunctions to prevent FCC from putting its anti-give-away ruling effect.

Sept. 12 $ A & T's policy of not connecting its television-network facilities with those of private broadcasters is called "unfavorable" in proposed FCC report. $ Attempts of TV networks to obtain exclusive rights to World Series end in offer of telecasts to all on "no pay, no charge" basis. $ Safety Razor Co. buys Gibbs, gets TV time free.

Sept. 28 $ FCC denies sale of WHASAM Louisville, Ky., to Crosley Corp. because of overlap between WHAS and Crosley's WLWAM Cincinnati. $ Justice Department files antitrust suit against Lorain (Ohio) Journal, charging conspiracy to damage WOAM-FM Elvira-Lorain through restraint and monopoly of dissemination of news and advertising. $ FCC suspends ban on give-away programs until court cases decided. $ Shenley Dietitians, after proposing to buy time for its hard liquor products, decides to maintain "no radio" policy.

Oct. 10 $ Tiles Trammell becomes NBC board chairman; Joseph McConnell, RCA executive vice president, succeeds him as NBC president. $ CBS demonstrates studio, film and outside pickups in color to FCC; observers find quality generally good.

Oct. 17 $ RCA official demonstration of its color system to FCC, presented in rush, is admittedly disappointing; later informal showing much better.

Oct. 24 $ TV networks sign five-year contracts with ASCAP retroactive to Jan. 1, 1949; work commences on per-program license terms.

Oct. 31 $ U.S. District Court for Eastern District of Pennsylvania rules that attempt of state board of censorship to require censorship of television films is invalid because it infringes on field of interstate commerce.

Nov. 7 $ Mutual and Gillette Safety Razor Co. sign seven-year, $1-million contract for radio rights to World Series and All-Star baseball games.

Nov. 14 $ U.S. Supreme Court upholds Little Rock, Arka. city taxes of $250 per year on generation of radio waves and $50 on solicitors of local advertisers. $ NBC reorganizes into three self-contained operating divisions: television network, radio network, owned-and-operated stations, plus small, high-level management staff.

Nov. 21 $ NAB approves plan to reorganize

BMB as independent stock company along line of BML; extends deadline for dissolution of present BMB to July 1, 1950. $ Television Authority is launched as AFL talent union for television, despite opposition of Screen Actors Guild and Screen Extras Guild.

Dec. 12 $ Stalemate within U.S. over Cuba's channel demands; NAB-NRAA conference at Montreal recesses for four months to give U.S. and Cuba time to work out agreement. $ FM Association votes to disband, merge with NAB.

Jan. 2 $ Robert E. Kistner becomes president of ABC as Mark Woods is elected vice chairman. $ NBC-TV asks affiliates to clear two and half hours on Saturday night for network variety series.

Jan. 9 $ DuMont scores NBC Saturday night request as clear attempt to freeze out competition; asks FCC to stop attempt. $ NBC opens UHF TV satellite station in Bridgeport, Conn., for experimental rebroadcasts of WNET TV New York programs on 529-535 mc band.

Jan. 18 $ U.S. Supreme Court refuses to review decision of Maryland Court of Appeals invalidating Baltimore court principle that broadcasting off-air rebroadcasts of pre-1942 copyrighted film in adjacent state constitutes contempt of court; effect is to extend to Maryland generally accepted rules of free press in crime reporting.

Feb. 13 $ FCC approves request of Zenith Radio Corp. for public test of Phonovision in Chicago.

Feb. 20 $ Finding that NBC's plan for two-and-a-half-hour Saturday-night TV program violates FCC's network rules, commission starts issuing temporary licenses to stations that have agreed to take all or part of program.

March 6 $ New Mexico appellate court rules all KOBAM Albuquerque broadcasts are interstate commerce and therefore not taxable by state; Virginia general assembly passes bill forbidding cities, towns or counties in state from levying license or privilege taxes on broadcasting stations. $ Nielsen Co. buys national network Hoopstrations from C. E. Hooper Inc.

March 20 $ Broadcast Audience Measurement Service is formed as successor to BMB; to be financed through sale of stock to broadcasters on BMI pattern. $ Forbidden by FCC from censoring political broadcasts, broadcasters are not liable for defamatory remarks in such broadcasts, Federal District Court Judge Kirkpatrick rules in suit of David H.H. Felix against five Philadelphia stations.

March 27 $ WFLAAM Philadelphia cuts night rates, increases daytime rates, as move to just radio price scale to growing audience for television.

April 3 $ RCA shows its new tri-color picture tube; calls for adoption of compatible color standards. $ Alva Milwee, first FM station west of Alleghanies, turns back its license and goes off air after 10 years.

April 17 $ FCC, interpreting its decision on editorializing, says stations have "an affirmative duty to seek out and encourage the broadcast of opposing views on controversial questions of public importance."

April 24 $ William B. Ryan, general manager of KFAM Los Angeles, is elected general manager of NAB to direct departmental operations, May 15 $ Television does not hurt attendance at sports events after first year of set ownership, when novelty has worn off, according to study conducted by Jerry Jordan.

May 22 $ CBS and its owned stations, withdraw from NAB. $ Color Television Inc. demonstrates its color system to FCC. $ DuMont shows its new three-color direct-view TV receiver tube.

May 29 $ Chromatic Television Labs and Dan Lee Broadcasting System both announce development of new tri-color TV tubes.

June 5 $ NBC and its five owned stations pull out of NAB. $ NBC starts counter raid for CBS talent; signs Groucho Marx to eight-year, $3-million capital-gain contract; goes after other name stars.

June 12 $ NBC signs Bob Hope for five-year contract. $ KFAM-FM-TV Los Angeles asks all employees to sign loyalty oaths disclaiming membership in Communist Party or other subversive groups. $ Radio Manufacturers Association becomes Radio-Television Manufacturers Association.

June 19 $ ABC signs Don McNeil, conductor of Breakfast Club, to 20-year contract; also purchases Screen Guild Players; NBC signs Kate Smith to five-year TV contract. $ John Shepard, 3d, founder of Yankee Network, dies of heart attack at 64. $ Skatron Corp. announces "Subscriber Vision" as its entry in pay-television field.

July 24 $ Following outbreak of hostilities in Korea, White House calls for formation of all-inclusive Broadcasters Defense Council to organize radio-TV for instant availability for government.

July 31 $ Association of National Advertisers starts drive for lower radio rates, citing inroads of TV on radio audience.

Aug. 21 $ Hugh M.P. Higgins, vice president and general manager of WCMH Marietta, Ohio, is named interim director of Broadcast Advertising Bureau.

Aug. 28 $ FCC dismisses complaint against KOBAM Albuquerque filed in March 1946 by then New Mexico Governor John D. Dempsey accusing station of broadcasting libelous attacks against him; admonishes station to "read" commission's new decision on editorializing.

Sept. 4 $ FCC states it will adopt CBS color-television system unless set makers agree to "bracket standards" to enable sets to receive both present 525-line pictures and 405-line images proposed by CBS; if they agree, commission will adopt "bracket standards" for black-and-white TV, postpone color decision.

$ General Foods drops Jean Muir from Aldrich Family after protests against her appearance from "a number of groups," Joint Committee Against Communist influences claims credit for her removal, announcing drive to "cleanse" radio and television of pro-Communist actors, directors, writers; Muir denies any Communist affiliations or sympathies. $ U.S. District Court in Cleveland holds that newspaper which refuses to carry advertisement of local radio stations violates law by invoking government antitrust suit against Lorain (Ohio) Journal for unfair competition with WOAM-FM Elvira, Ohio. $ Color Television Inc. announces new compatible "dash sequential" system of color TV; petitions FCC to reopen color hearings.

Sept. 11 $ Three TV networks—ABC, CBS, NBC—agree to pay $50,000 apiece to Gillette Safety Razor Co. for pooled telecast of World
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Series, Gillette having paid $800,000 for TV rights; stations to be paid for one hour's time for each first four games; DuMont refuses to take part, denies deal as "economically detrimental" to TV.

Sept. 28  □  Scheinley International Corp. buys time on Pan American and Alaskan radio station to advertise whiskies. □  Multiplex Development Corp. demonstrates method for simultaneous broadcast of three signals on single FM channel.

Oct. 2 □  Liberty Broadcasting System starts operating as fifth national network, feeding more than 200 local systems with 7,200 programs daily to 240 outlets. □  Lewis Allen Weiss resigns as board chairman of Don Lee Broadcasting System, ending 20 years with regional network. □  Set makers tell FCC they can't begin turning out TV sets with bracket standards as proposed November deadline.

Oct. 9 □  FCC initiates rulemaking proposal to equalize competition among TV networks and eliminate alleged dominance of NBC-TV and, secondarily, of CBS-TV.

Oct. 16 □  FCC approves CBS color, effective Nov. 20; CBS promises 20 hours of color programs weekly within two months; RCA continues work on its compatible system; manufacturer divides as to whether to make sets and converters to receive CBS colorcasts. □  FCC denies license renewal of wruux Milwaukee, Del.; station charged with helping local bookmakers.

Oct. 23 □  NBC presents four-part radio plan to affiliates: Operation Tandem, rotating participation by six sponsors in five separate hour-long programs on different nights; Night and Day, three-advertiser participation in two daytime and one night-time period on rotating three-week schedule; Sight and Sound, three-advertiser rotating participation on half-hour radio on half of program; This Is Television, radio show made up of excerpts from six TV shows to be sold to TV sponsors. □  Mexico withdraws from NARBA conference, already in difficulty over failure of U.S. and Cuban delegations to agree. □  RCA files suit in federal district court charging temporary injunction against FCC's color order being made effective pending determination of suit for permanent injunction; Pilot Radio Corp. files similar suit in Brooklyn but withdraws it when FCC moves to transfer RCA suit to New York.

Oct. 30 □  Renewal of experiment between " snapping " operation in Bridgeport, Conn. (RCA station reports: " it will be most unfortunate if television expansion has to go into the UHF band.")

Nov. 20 □  Cuba agrees to let use six U.S. A clear channels and Jamaica two under new five-year North American Radio Broadcasting Agreement signed by United States, Canada, Cuban Radio Committee and Dominican Republic; Mexico, which withdrew from conference, and Haiti, which did not participate, will be given chance to subscribe. □  Chicago federal court issues temporary restraining order halting FCC from putting its color rule into effect before final decision is made.

Dec. 11 □  FCC, by 4-to-2 vote, proposes to renew license of wblam Baltimore and deny application of Drew Pearson and Robert S. Allen for the 50 kw, 1-B clear-channel facility.

Dec. 25 □  Chicago federal court dismisses RCA complaint against FCC adoption of CBS color system but bans commercial operation pending decision by U.S. Supreme Court. □  CBS asks all employees to sign loyalty oaths; NBC has inquired as to its employees' Communist Party membership since 1944.

Jan. 1 □  FCC approves General Tire & Rubber Co. purchase of Don Lee Broadcasting System for $123,200; company also owns Yankee Network; sees kstw in Los Angeles to CBS for $335,765. □  New antenna rules call for special study of current TV antenna installations for air safety purposes; those under 500 feet need special studies only if located near airports or airway systems. □  Gillette Safety Razor Co. buys TV rights to World Series and All-Star baseball games for six years at $1 million per year; also holds rights to first of Zenith Radio Corp. starts Phenomenon test in Chicago; 300 families to get " top-flight " motion pictures which they can see by calling operator, agreeing to pay $1; otherwise they, and other viewers, get only scrambled signal.

Jan. 8 □  William B. Ryan, NAB general manager, is elected president of Broadcast Advertising Bureau. □  NBC shelves proposed nighttime cut for its network radio after majority of affiliates register opposition.

Jan. 15 □  National Collegiate Athletic Association adopts plan for control of telecasts of football games.

Jan. 22 □  AFM sets 50% increase in base pay plus employment quotas; sees as tripling musicians costs and contracts with CBS; rise to be applied to radio-TV network key stations in New York, Chicago and Hollywood.

Feb. 5 □  NAB board approves by-laws to provide board chairmanship (and elects Justin Miller to post, relieving him of operating duties) and TV participation; changes name of organization to National Association of Radio and Television Broadcasters; grants active-membership privileges to radio and TV stations and networks; creates autonomous 25-member radio and 13-member TV boards of directors. □  Progressive Broadcasting System suspends operation two months and five days after its opening, Nov. 26, 1950.

Feb. 12 □  Average family sees movies at home slightly better than twice per week in Phenomenon test, Zenith Radio Corp. says, in report on first four weeks of pay-TV experiment.

March 5 □  Television Broadcasters Association dissolves; Thad H. Brown Jr., TBA counsel, becomes counsel for TV branch of NARTB.

March 12 □  After negotiations of more than year, AT&T reaches accord with Dick Clark's Touring Co. to merchandise TV Programming Committee failed to produce agreement on per-program license terms, ASCAP mails out license forms calling for payments of 6.5% to 9.5% of card rate for use of its tunes on commercial TV programs; terms had been rejected by industry committee.

March 19 □  Renewing drive for lower rates, ABC is planning to get ahead of all on network TV full-network stations now accounts to 19.2% for NBC, 19.4% for CBS, compared to 14.9% for both networks in summer of 1950. □  ABC offers sponsors of afternoon programs on NBC 45% discounts on one-fourth of full-rate plus, rate, $1,000 per week, lower programs costs, to switch those shows to ABC. □  National Association of Radio Station Representatives becomes National Association of Radio and Television Station Representatives, changing from NARS to NARTSr. □  Frank Costello's hands provide television's picture of week as he refuses to expose his face to cameras covering New York hearings of Senate Crime Investigation Committee whose chairman is Senator Estes Kefauver (D-Tenn.).

March 26 □  FCC reveals proposed allocations plan making full use of UHF band in addition to 12 VHF channels to provide for some 2,000 TV stations in more than 1,200 communities; about 10% of channels are to be reserved for "indefinite" period for noncommercial educational stations. □  First multiplex facsimile network is operated as joint venture of Columbia University, Hogan Labs, Rural Radio Foundation, wor-fm New York, wh-wapm Foughkeepsie, N.Y., wonepef Scranton, Pa., and wh-cu-fm Itasca, N.Y.; newspaper prepared by Columbia Graduate School of Journalism is sent by land line to war-fm transmitter and relayed in turn by Foughkeepsie and Scranton stations to Itasca, using equipment designed by Hogan Labs. □  Skatronics Electronics & Television Inc. shows its Subscriber View system of pay-TV in FCC broadcast from New York.

April 9 □  Harold E. Fellows, general manager, NBC radio station in Columbus, Ohio, is chosen as NARTB president.

April 16 □  CBS enters a manufacturing field with purchase of Hytron Radio & Electronics Corp., tube manufacturer, and its set-making subsidiary, Air King Products Co.

April 23 □  Network affiliates, at special meeting at NARTB convention, elect Paul W. Morency, wctam Hartford, Conn., chairman of special committee charged with persuading music companies to relax restrictions on use of songs at radio networks, elected board chairman of Mutual, succeeding Theodore C. Streibert, president of worgb New York.

May 7 □  NBC announces 10%-15% cut in radio rates, comparable to that of CBS; ABC and MBS plan similar reductions.

May 14 □  Tiling antenna of UHF transmitter does double its site, RCA engineers report after Bridgeport experiments.

May 28 □  United Paramount Theaters and American Broadcasting Co. agree on $25-million merger; Leonard Goldenson, UPT president, would be president of new company, with ABC President Robert Kinitter continuing as president of its Los Angeles operations; Edward J. Noble, ABC board chairman and chief owner, becoming chairman of finance committee.

June 4 □  Supreme Court affirms lower-court ruling upholding FCC adoption of color standards; CBS plans to start colorcasting by end of June; RCA says it will continue public demonstration of its " improved, compatible, all-electronic system." □  G.A. (Dick) Richards dies at 62 after suffering for many years from serious heart ailment; long-standing FCC proceedings for renewal of licenses of his three stations—kmrc Los Angeles, wbr Detroit, wcwre Cleveland—are still not ended.

June 11 □  General Tire & Rubber Co. buys kptv-Los Angeles for $2.5 million.

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June 25  □ ABC reorganizes into four divisions with a vice president in charge of each: Ernest Lee Jahncke for Radio Network Division; Alexander Storanch Jr. for Television Network Division; Siucrom Chapin for Owned Television Station, ABC Sales; and J.L. Van Volkenburg for Owned Radio Stations and Radio Spot Sales. □ Louis-Sauvola heavyweight weight, telecast to nine theaters in six cities but not to homes, draws capacity crowds. □ After years of hearings, FCC grants renewal of license to NBC Radio-Television Workshop, headed by Drew Peterson and Robert Allen for facilities.

July 2  □ Mark Woods resigns as vice chairman of ABC. □ Sixteen advertisers co-sponsor first commercial colorcast, hour-long program on five-station East Coast CBS-TV hookup.

July 16  □ CBS separates its operations into six divisions, each with its own president: CBS Radio Division, headed by Howard S. Meighan; CBS Television Division, headed by J.L. Van Volkenburg; CBS Laboratories Division, headed by Adrain Murphy; CBS-Columbia Records Inc. (set manufacturing), headed by David H. Cogan; Columbia Records Inc., headed by James B. Conkling; Hytron Radio & Electronic Educational Stations, headed by Bruce A. Coffin. Failing in its attempt to raid NBC, ABC introduces its own set of daytime serials.

July 23  □ U.S. Court of Appeals order FCC to resolve 10-year-old $700,000 dispute over WJZAM New York and KOBAM Albuquerque, N.M.

Aug. 20  □ Robert Saudek, ABC vice president, resigns to become director of Ford Foundation's Television-Radio Workshop. □ Screen Actors Guild, opening contract negotiations with motion-picture producers, asks for ban on TV use of pictures made after Aug. 1, 1984, until agreement is reached on conditions of TV exhibition.

Sept. 10  □ President Truman's address at Japanese peace-treaty conference in San Francisco, broadcast to onlookers on a coast-to-coast television network of AT&T. □ NCA announces TV schedule of 19 games featuring 29 teams on nine Saturdays; each city to get seven games with two "blacked out"; Westinghouse Electric Corp., ABC's principal TV-station owner, to carry all but about $700,000 of $1.25 million paid for rights plus time. □ Gillette Safety Razor Co., holder of World Series TV rights for six years, signs four-year contract with NBC-TV as network to carry games.

Sept. 17  □ Senator William Benton (D-Conn.) proposes a limited amount of radio and TV time be given free to responsible candidates for federal office as means of reducing campaign costs.

Oct. 1  □ Brigadier General David Sarnoff, RCA board chairman, on completion of 45 years in radio, asks RCA scientists for three "gifts" for his 50th anniversary: an electronic amplifier for a television program recorder and an electronic air-conditioner for home use.

Oct. 8  □ Completely revamping its policies, NBC Radio eliminates "must buys" to let advertiser pick stations he wants; changes network rates of affiliates, some up, some down; adds to total number of network color programs, as many as network will broadcast "Minute Man" programs with top stars as network sustains for local sale by affiliates on "pay as you sell" plan; offers certain network programs to advertisers on one-time-or-more basis; revises network option time to conform to changed sales requirements. □ National League baseball teams drop "territorial" rules cramping radio-TV rights; Department of Justice starts court effort to break down professional football's ban on broadcasting. □ Merger of radio-television properties of General Tire & Rubber Co. and R.H. Macy & Co. combines WOR-Sterling-WJM-TV New York with Don Loper's WABC, giving new firm majority (58%) control of CBS.

Oct. 22  □ Complying with request of Defense Mobilization Chief Charles E. Wilson, CBS agrees to stop color-TV manufacturing and broadcasting for "duration of the emergency"; halts plans of James Lees & Sons Co., carpet firm, to be first television network color-sporl. □ NARTB TV board approves new and strict TV code with seal which subscribing stations may show; review board to enforce advertising and program provisions and to check unfair competition within industry; seal may be withdrawn for code violations.

Nov. 5  □ Judge Ira E. Robinson, one-time chairman of Federal Radio Commission, dies at 82.

Nov. 12  □ Federal District Court orders KFMBiAM San Francisco to make time available for campaign broadcast for Communist candidate as refusal would constitute censorship beyond authority of license.

Nov. 19  □ NBC Radio offers to deliver 5.5 million messages weekly at cost of $2.75 per thousand for three-program deal; rebate will be made to advertiser if Nielsen audit at end of 13 weeks shows total listener-impressions are below guarantee. □ Bing Crosby Enterprises announces development of system for recording sight-and-sound programs on magnetic tape; pictures shown at demonstrations described as "hazy" but "viewable."

Nov. 20  □ Transradio Press Service shuts down its news service after 17 years.

Dec. 3  □ NBC affiliates reject its "guaranteed advertising attention plan"; ask network to delay its new rate formula until new research determines present rate values; approves establishment of NBC merchandising department but turns down its "market-basket plan" of merchandised advertising. □ Three-year-old hearing on renewal of licenses of Richards stations, owned by DuMont in Los Angeles, ends with FCC accepting assurances of Mrs. G.A. Richards that stations would not broadcast biased or slanted news and granting license renewals. □ National Television Systems Committee starts field tests of inch-type vacuum tubes for color televisions.

Dec. 17  □ Louis G. Coldwell, "dean of radio law," dies at 60. □ Upholding lower court, U.S. Supreme Court holds that Loraun (Ohio) Journal violated antitrust laws when it refused to sell advertising to local advertisers who bought time on WEOL in Elyria, Ohio.

rescind 10% cut of year before and boost daytime rates by 2%. The TV Guild calls strike against ABC, NBC, CBS over issue of extra pay for writers on commercial programs.

July 28 President Truman signs McCarran bill, first major overhaul of Communications Act of 1934, permitting FCC to issue cease-and-desist orders in addition to revoking licenses; prohibiting broadcasters from charging more for political advertising than for normal business ads; requiring FCC to act on cases within three months of filing or six months after hearing is concluded, or to explain reason to Congress; forbidding staff personnel to recommend actions to commissioners; putting on FCC burden of proof that licensee is not qualified for renewal; permitting protests against grants to be made up to 30 days after grant but requiring FCC to answer protests or petitions for rehearing within 15 days; forbidding commissioners who resign to practice before FCC for one year after resignation; deleting permission to FCC to revoke licenses of those found guilty in federal court of anti-trust violations. □ Department of Justice files suit against 12 motion-picture producing and exporting firms charging conspiracy to restrain interstate commerce in 16 mm films in violation of Sherman Act in move to free films for use in television.

Aug. 18 CBS Radio affiliates approve discounted broadcast fees of $40 million in 1952, making it top agency customer for radio-TV for that year. Broadcasting survey discloses. □ Frank White becomes NBC president, succeeding Joseph H. McConnect; Sylvester L. Weaver is elected to new post, vice chairman of NBC board; John H. Herbert becomes vice president in charge of radio and TV network; William W. McConnect, new president of Colgate-Palmolive Co. □ Bing Crosby Enterprises demonstrates its magnetic-tape TV recordings judged "more than 20 fold" improved over demonstration of year before.

Sept. 1 Empire Coal Co. buys RCA's experimental UHF transmitter for commercial operation in Portland, Ore.

Sept. 9 NBC cuts rates through new discounts, average of 25% at night, with affiliates taking straight 14% cut in compensation; win restoration of 1951 10% cut for daytime materials and increase of 5.5% in their pay for carrying these shows; network also gives assurance that its card rates won't be cut for at least one year and that "deals" are cut for good.

Sept. 15 Standard Radio Transmission Service announces plan to discontinue monthly library releases and offer library, in whole or part, to stations on outright sale basis.

Sept. 22 By rushing equipment across country from Bridgeport, Conn., to Portland, Ore., KPNV Portland goes on air as first commercial UHF TV station. □ ABC Radio revises discounts, average of 25% at night, withmorning rates raised 5%. □ National Federation of Radio Artists and Television Authority merge into American Federation of Television and Radio Artists (AFTRA).

Sept. 29 Max Ule of Kenyon & Eckhardt is named head of committee to set up ideal standards for broadcast rating measurements, sub-committee of Advertising Research Foundation's committee on radio and TV ratings methods whose chairman is Dr. E. L. Deckinger of Biow Co.


Oct. 20 MBS reduces nighttime time costs 30% in TV areas, 10% in areas not yet served by TV.

Oct. 20 NARTB and AAA adopt standard contract form for spot-TV time purchases, make it available to agencies and stations.


Nov. 17 CBS opens its Television City in Hollywood.

Dec. 1 Don Lee Broadcasting System announces single rate, 7 a.m. to 1 p.m.

Dec. 15 Niles Trammell resigns as ABC board chairman to become president of Bas- cayne Television Corp., applicant for channel 7 Miami. □ Brigadier General David Sarnoff is elected to post in addition to remaining RCA board chairman.

Jan. 5 BBDO has broadcast billings of $40 million in 1952, making it top agency customer for radio-TV for that year. Broadcasting survey discloses. □ Frank White becomes NBC president, succeeding Joseph H. McConnect; Sylvester L. Weaver is elected to new post, vice chairman of NBC board; John H. Herbert becomes vice president in charge of radio and TV network; William W. McConnect, new president of Colgate-Palmolive Co. □ Bing Crosby Enterprises demonstrates its magnetic-tape TV recordings judged "more than 20 fold" improved over demonstration of year before.

Feb. 2 FCC revises rules for operating personnel; opens way for remote operation of transmitters.

Feb. 9 □ Both Senate Commerce Committee and FCC investigate TV shakedown racket; applicants whose sole interest is in collecting fancy fees for clearing way for serious applicants. □ Federal court in New York, in 2 to-1 decision, say FCC's give-away rules misconstrue statutory law and represent "censorship" of sort forbidden by First Amendment.

Feb. 16 □ Merger of American Broadcasting Co. and United Paramount Theaters is approved by FCC in 5 to-2 decision, commissioner Hennock vigorously dissenting, commissioner Webster wanting further study of UPT's qualifications.

Feb. 23 □ Westinghouse Radio Stations Inc. buys two stations from Philco Corp., for record price of $5.5 million. □ Philip Morris & Co. and CBS sign Lucille Ball and Desi Arnez to $8 million, two-and-a-half-year non-cancelable contract.

March 2 □ Special commission on educational TV in New York State finds "no justification" for proposed 10-station educational TV network; states' educators are not using all time available on commercial stations. □ Station Representatives Association (formerly National Association of Radio and Television Station Representatives) launches crusade for spot radio; asks stations to underwrite national promotion campaign with fees of one-half-one-time one-minute rate per month. □ ABC stations in New York drop wjz call for WABC-AM-FM-TV.

March 9 NARTB votes to give first Keynoter Award to Brigadier General David Sarnoff, RCA-NBC board chairman; award, created to honor distinguished service to broadcasting industry, will be presented at NARTB convention.

March 23 □ Both Senate and House Commerce Committees prepare to investigate color-TV situation and whether failure of manufacturers to turn out color sets (under CBS standards) is result of conspiracy.

March 30 Empire Coil Co. and Wrathall-Car- man-Smith join NBC, CBS and AB-PF as owners of five TV stations, maximum rules per- mit, as FCC approves construction permits; Storer Broadcasting Co. will be in group if its purchase of WABC-AM-TV in Birmingham, Ala., goes through.

April 20 □ Rosel H. Hyde is given one-year ap- pointment as FCC chairman, first Republican chairman since FCC was created in 1934.

May 4 □ Ending years-old argument, ASCAP accepts broadcasters' position on network co-op programs; agrees on payment at local instead of national rate. □ In states protest over bait-switch advertising on air draw attention of both FCC and FTC.

May 11 □ Expansion of Vitapix Corp. into nation-wide, TV station-owned film distributing, syndicate is announced by John E. Fetzer, wko-tv Kalamazoo, Mich., board chairman; Frank E. Mullen, former NBC executive vice president, is elected president of Vitapix; 40 stations are goal.

June 1 □ David Sarnoff outlines RCA-NBC history and future plans in two-hour address to RCA-TV affiliates, who reaffirm "complete allegiance" to NBC, incontinent revolt seems now at a push to follow win-am-tv Norfolk to CBS.

June 8 □ Wwoc FM Washington and Capital Transit Co. discontinue four-year-old service. □ Worldwide radio covers Queen Elizabeth's coronation; race of NBC and CBS planes with TV films ends in victory for ABC-TV, which took from Canadian Broadcasting Corp. and shared it with NBC-TV.

June 22 □ Two-hour Ford 50th Anniversary program, telecast on both CBS-TV and NBC-TV, makes television history, with Mary Martin-Ethel Merman songfest its high peak. □ Lewis Allen Weiss, former MBS board chairman and top executive to FCC Chairman C. Petriello, AFM president, tells TV networks he will not tolerate AFTRA infringements on his union's domain; AFTRA insists that musicians who sing and act as MC's must be its members.

June 28 RCA-NBC asks FCC to approve compatible color standards for RCA dot-se- quential color-TV system on commercial basis.

July 6 □ MBS executives meet with affiliates committee to plan revision of operations to improve programming, increase sales.

July 13 □ Box Office Television Inc. signs five-year contract for home football games of Notre Dame in second closed-circuit satellite television. □ Broadcasting survey shows nonnetwork film programs occupying quarter of time of TV-net- work interconnected affiliates, one-half time of nonconnected affiliates and three-fifths time of nonaffiliated stations.

July 29 □ NBC separates sales, programming and promotion of its radio and TV networks; Vice President William H. Finsheir Jr. heads radio network; Vice President John K. Herbert heads TV network; both report to President Frank White. □ FCC revamps its TV processing procedures to give first priority to big- gest market with least TV service.

July 27 □ FCC proposes extension of television station licenses from one to three years. □ National Television Systems Committee files petition with FCC to establish its compatible color-TV standards to supersede CBS field-se- quential color system approved by FCC in 1954. □ CBS-TV announces plan to start colorcasting with NTSC system beginning in Sep- tember.
health; General Sarnoff to serve as president until new one is chosen.

Aug. 10 □ Four UHF station permits seek FCC to authorize subscription TV as their only means of meeting strong VHF competition. □ Council Approves MBS calls for second round of TV allocations, ruling that commission has authority to establish nationwide TV allocation plan.

Aug. 31 □ MBS gets FCC approval for its new affiliation plan; prepares to put it into effect Oct. □ Kenyon & Eckhardt survey of metrocities indicates, free TV stations by nation's TV stations and networks is published in TELECASTING YEARBOOK: first such study ever made.

Sept. 7 □ Television Programs of America, television film production and distribution firm, is formed by veteran Hollywood producer Edward S. Gerstenzang, financial expert, as president; Michael M. Sillerman, resigned as Ziv TV sales executive, as executive vice president.

Sept. 21 □ General Sarnoff presents NBC's plans to rehabilitate radio and to keep NBC Radio Network's network; affiliates give NBC unanimous vote of confidence. □ Broadcasters Committee for Subscription TV is formed by group of 20 station operators and grantees. □ Sylvania Electric Products Inc. asks FCC for permission to establish satellite TV stations in communities too small to support regular TV service.

Sept. 28 □ NBC Spot Sales introduces "Electronic Spot Buying," with timebuyers enabled to monitor TV and radio programs on stations represented by NBC via closed circuit. □ With end of daylight saving time, CBS-TV, NBC-TV inaugurate "hot kinescope" systems to put programs on air on West Coast at same clock hour as in East.

Oct. 5 □ Jack Gross and Phil Krasne become full owners of United Television Programs; buy one-third held by Sam Costello and Ben Frye of Studio Films and one-third held by Milt Blink of Standard Radio Transcription Services and Jerry King. □ John L. Sinn, president, Ziv Television Programs. announces sale of Spanish-language versions of five program series to advertisers; manufacturer's plans as first step in multilingual global TV-program distribution plan. □ Emerson Radio & Phonograph Co. exhibits what it calls first compatible color-TV receiver; puts probable price at $700.

Oct. 17,1954, representatives form own trade association Ultra High Frequency Association. □ FCC rules that examiner has right to enlarge issues of hearing to determine if applicant has financial resources to carry out his program proposals. □ FM multiplexing system permitting simultaneous transmission of two programs on single 200 kc FM band is demonstrated by Dr. Edwin H. Armstrong, inventor of FM.

Oct. 28 □ FCC starts another investigation of Edward Lamb (wotx) Toledo; Ohio; wiod and wctv in Erie, Pa.; wmac-TV Mason City, Iowa; wnn in Omaha, Neb.; and purchaser of CP for wrvr TV Pittsburgh, subject to FCC approval; authorship of The Planned Economy of Soviet Russia in early 1930's and alleged association with organizations subsequently listed as subversive. □ General Motors is asked for fuller investigations of his fitness to be licensee.

Nov. 2 □ Extending divestment of radio and television, ABC names Oliver Treyd director of its radio network; Slocum Chapin, director of its TV network.

Nov. 9 □ MBS executives meet with affiliates advisory committee; agree to drop plan of paying for time in peak hour rather than dollar cost and of year. □ Bureau of Budget orders FCC and other licensing agencies to draw up schedules of fees that broadcasters and others should pay for privilege of holding government licenses. □ Wsot-TV Nashville asks FCC to authorize commercial extension of satellite TV stations. □ FCC finalizes extension of TV license-renewal period from one to three years over renewed protest of Commissioner Hennock.

Nov. 16 □ Dissolution of NARTR, divestment of BMI from its broadcaster ownership and $150 million in damages are asked by 33 writer members of ASCAP, banded together as Songwriters of America, in suit filed in federal court in New York City. Judge Allan W. Grim rules professional football team may ban telecasts of other teams playing in its area when it is playing at home, but not when it is away; ban on radio broadcasts is held completely illegal.

Nov. 23 □ "Sound on Fax," audio transmission of tape recordings of news events together with pictures over International News Service facsimile circuit, is introduced by INS.

Nov. 30 □ FCC sets five TV, seven AM and seven FM as maximum number of stations any one entity can own.

Dec. 7 □ Sylvester L. (Pat) Weaver is elected NBC president, Robert W. Sarnoff becomes executive vice president. □ RCA demonstrates monochrome and color-TV programs recorded on magnetic tape; General Sarnoff, RCA-NBC board chairman, demonstrates principals tested and confirmed; expects two years for finishing touches needed before system is ready for market. □ International Telemeter Corp. (Paramount Pictures subsidiary) starts Palm Springs, Calif., test of its subscription TV system. □ Bureau of Internal Revenue gives relief to TV broadcasters' tax burdens in new ruling taking into account rapid growth of industry during 1946-49 base period.

Dec. 21 □ FCC approves compatible color-TV standards; manufacturers praise action but warn not to expect sets immediately. □ Justice Department investigates network's right to package program and restrict use of its own facilities.

Dec. 28 □ All-Industry Local TV Music Committee polls stations on submitting to ASCAP proposal for new blanket licenses for TV at roughly radio minus 10% rather than former radio-plus-10% formula. □ FCC proposes to amend FCC regulations permitting single ownership of seven TV stations, provided at least two are UHF.

Jan. 4 □ RCA announces first all-electronic color tube, put on market as commercial product available to set manufacturers.

Feb. 1 □ Robert E. Langer, only confirmed for full seven-year term on FCC, says he is "sorry so many senators were against the nomination," but "I'm not mad at anybody." □ Feb. 8 Two separate antitrust probes are under way at Department of Justice—suit involving alleged monopoly in release of 16 mm movies for TV and preliminary inquiry into advertising business practices. □ Major Edwin Howard Armstrong, who developed FM system of broadcasting, dies at 83, suicide.

March 15 □ Senator Joseph McCarthy demands equal time of CBS and NBC to answer Adlai Stevenson's March 6 speech, which was carried without charge. Two networks resist and win President Eisenhower's blessing in face of senator's condemnation and threat to teach them law.

March 22 □ "Equal-time" issue continues to plague networks in wake of tempest stirred up by Senator McCarthy. Having carried 15-minute talk by President Eisenhower networks, which failed to give equivalent time to Democratic National Committee for responding that accused by Democratic National Chairman Stephen A. Mitchell of giving minority party "dimout" treatment.

March 29 □ NBC's plans for TV "spectaculars," series of 90-minute programs, are sketched to network's affiliates by NBC President Sylvester L. (Pat) Weaver. □ General Foods withdraws its $3.5-million advertising allotment from Foote, Cone & Beiding in move to consolidate its advertising in company's two other agencies, Young & Rubicam and Benison & Bowles. □ RCA begins color-TV receiver production as first 15-inch, open-face console, to sell at $1,000, comes off Bloomington, Ind., factory line.

April 5 □ ABC and Walt Disney sign long-term contract under which Disney studios will produce at least 26 hour-long programs per year for ABC-TV.

April 12 □ By 8-to-0 ruling, U.S. Supreme Court turns down FCC appeal from 1953 three-judge special New York court decision that found that FCC's program payments in its lottery regulations is invalid; court finds FCC exceeded its authority in attempting to define listening to radio program or watching TV show as "consideration" in meaning of lottery statute.

May 10 □ New TV sales-promotion project, Television Advertising Bureau, promises it will be operating in time to influence fall-winter planning by advertisers and agencies. Richard A. Moore, kxrtv fo Angeles, chairman of organizing committee, announces 38 stations have joined.

May 24 □ Senate subcommittee hears pleas from UHF operators, who ask "NIAUS" in VHF grants, other relief, including deintermix; FCC defends intermix, says move to all UHF unwise, sees programing help in films and tapes; Commissioner Frieda Hennock calls for VHF freeze, power cutbacks; manufacturers association asks elimination of 10% excise tax on all-channel sets.

May 31 □ CBS Radio reduces nighttime rates against air time, effective in fall, in effect establishing single day-night rate for network; gives affiliates 70-second station breaks in evening hours; agrees not to follow NBC Radio plan to sell spots on network; affiliates accept proposals. □ Mutual proposes to affiliate network to sell spots within half-hour morning and half-hour afternoon program, affiliates to carry first spot in each period without pay, to be paid for others.

July 5 □ TVAB and NARTB television factions merge to nip intra-industry feud in bud; form TVB.

July 12 □ SRA opposes admission of networks to TVB. □ Clear Channel Broadcasting Service proposes FCC's daytime skywave proposal.

Aug. 9 □ FCC proposes UHF TV satellite and "budget" stations, in move to reduce cost of UHF station operation. □ Chairman John W. Bricker (R-Ohio) of Senate Commerce Committee formally announces impending probe of TV networks, UHF-VHF problems.

Aug. 16 □ Quality Radio Group (power radio stations) is organized to produce, sell night radio shows.

Aug. 23 □ House Commerce Committee issues report rebuking broadcasters for beer-wine ads, calls for industry data, report on
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Thanks, Sol.
remedial actions.

Aug. 30 | CBS President Frank Stanton broad- cast an open letter to the industry, urging radio-TV right to cover congressional hearings.

Sept. 20 | FCC boosts TV ownership limits; seven TV stations allowed, with five VHF, two UHF. | FCC opens license-renewal hearing against Edward Lamb, wcuw-TV Erie, Pa., on charges Lamb lied about Communist affiliations.

Skatron TV Inc. petitions FCC for approval of its pay-TV system.

Oct. 4 | George C. McConnaughey appointed to FCC as chairman.

Nov. 1 | President Eisenhower's cabinet becomes first to be televised. | Wcxy Cincinnati's L. B. Wilson, 63, pioneer broadcaster, dies.

Nov. 15 | Broadcasters give overwhelming support to FCC's proposal to permit TV stations to build and operate their own inter-city relay systems.

Nov. 22 | FCC makes VHF satellite grant to Ktxe-TV Lufkin, Tex., extending its satellite policy to VHF.

Nov. 29 | CBS-TV offers Extended Market Plan service to small-market TV stations. Network will pay affiliates 30% of gross time charges, less 8% and ASCAP deductions, and will offer stations as a group to advertisers with 10% discount.

Dec. 6 | Westinghouse Broadcasting Co. buys Wdptv Pittsburgh from Allen B. DuMont Labs for $975,000, all-time high for TV station.

Zenith Radio Corp. re-petitions FCC on pay TV, asking that 'Phonevision' be authorized without rulemaking proceeding.

Senator Warren G. Magnuson (D-Wash.) says he will accept chairmanship of Senate Commerce Committee and continue TV networks probe.

Dec. 13 | Murchalsk & Pratt to merge with McCann-Erickson, become division of M-E, effective Jan. 1. | Wsa-u wllkes-barre, Pa., 28 ready to become first UHF station to use 1,000 kw maximum effective radiated power authorized by FCC.

Dec. 20 | C. E. Hooper, 56, pioneer in radio-TV ratings, dies in boating accident.

Dec. 27 | Advertising Research Foundation study represents first move to standardize radio-TV ratings among various rating services.

Jan. 3 | DuMont announces it has developed combination live-film network system and predicts it will "set the industry on its ear".


Jan. 24 | President Eisenhower opens his news conference to TV film coverage for the first time.

Jan. 31 | Radio's 1954 time sales of $453.3 million was down 5% from previous year; first dip in radio sales since 1938.

Feb. 7 | Senate Commerce Committee issues counsel Harry M. Plotkin's report calling for radical network restrictions and reduction of multiple ownerships. Senator Magnnuson says committee will investigate UHF troubles, network power plays, station ownership and military spectrum use. CBS's Stanton says if Plotkin proposals are adopted, network TV would be greatly crippled; summons 30 CBS-TV affiliates to plan strategy on Senate probe.

Feb. 14 | Key witness, Marie Natvig, in license-renewal proceeding, Erie, Pa., states she was "brainwashed" into giving false testimony linking Edward Lamb with Communist party.

Feb. 21 | Senator John W. Bricker (R-Ohio), ranking Republican member of Senate Commerce Committee, says networks might be made subject to public utility-type regulation in releasing report of minority counsel, Robert F. Jones.

Feb. 28 | U.S. Court of Appeals, on Storer appeal, rules that FCC cannot set arbitrary limit on number of stations one entity can own.

Bing Crosby Enterprises demonstrates color videotape recording system.

March 7 | Hal Roach Jr. buys father's studios in $10-million deal.

March 14 | Procter & Gamble leads 1954 radio-TV buyers with $36 million; Colgate-Palmolive second with $19 million. | NBC reaches maximum of five Vs and two Js with purchase of wu-wf buffalo, N.Y. | Estimated 65 million persons watch "Peter Pan" on NBC-TV, audience viewings as Broadway predicted it would take 65 years to reach.

March 21 | General Electric and National Telefilm Associates play key roles in formation of first film "network," National Affiliated Television Stations Inc.; will give assistance to allen TV stations. | NBC-TV's $37-million Color City in Burbank opens.

March 28 | Institute of Radio Engineers convention in New York witnesses disclosure of transistorized radio, tricolor vidicon, improved UHF transmitting antenna and earth satellite relay station for transoceanic TV. | Simon video-film camera, capable of simultaneous multicamcorder picture-in-picture and live telecasting, completed after four years in development. | DuMont introduces its Electronica live-film system; FCC authorizes commercial use of secondary programing via multiplex for FM stations.

April 11 | Pay-TV controversy raises public reaction or any issue since color hearing in 1950; Zenith cancels advertising on CBS-TV charging network censored commercial, which is denied by CBS. | CBS sues Revlon, Weintrub, CBS charging theft of TV commercial copy; Hazel Bishop says same copy was created for its lipstick, not Coty or Revlon. | White House announces President Eisenhower will address May 22-28 NABET convention in Washington, making him first chief executive to address broadcasters in person.

Broadcasters survey shows that film now occupies more than third of total TV broadcast time. | Witnesses appearing before Senate Juvenile Delinquency Subcommittee call for probe to determine if TV is factor in delinquency.

April 18 | DuMont switches to film network, using Electronicaum, reserving live relays for special events and sports. | NABET TV board takes strong stand against pay-TV, lobby restrictions.

April 25 | Adrian Murphy retires as president of CBS Radio; replaced by West Coast vice president, Arthur Hull Hayes.

May 9 | FCC launches probe into Kpxjtv San Francisco damage, reported coincident with a walkout of NABET engineers at station. | Liquidation of DuMont TV Network demanded by group of stockholders, headed by Carl M. Loeb.

May 18 | RCA-NBC, Minnesota Mining participate in first transmission of color TV program on electronic tape over commercial TV network facilities.


May 24 | President Eisenhower nominates Richard Mack to succeed Frieda Hennox on FCC. | Affiliates styms CBS Radio plan for one-rate structure.

June 13 | Supreme Court upholds FCC right to make grants according to needs of cities involved. | Under decision, wholam Allentown, Pa., must cease operating to make way for Westinghouse, Pa., stations.

June 20 | ABC-TV billings for 1955 are 68% above total gross in 1954, with major reasons Walt Disney and fade-away of DuMont. | Senate unanimously confirms Richard Mack for FCC. | Montana antenna system refuses to stop broadcasting using UHF signals.

June 27 | NABOT board strengthens radio code; plans enforcement similar to that of TV. | FCC forbids stations in one city from entering into network affiliation pacts which prevent stations in nearby cities from carrying the same programs.

July 4 | CBS reaches agreement with radio affiliates for single day-night network rate. | Affiliates to take 20% cut in compensation; deal must still be negotiated individually with affiliates. | NBC-TV revamps daytime programing; will have "service" in morning, "entertainment" in afternoon.

July 11 | Contract between DuMont and Jackie Gleason Enterprises calls for Gleason's The Honeymoons to be done as Electronicam film program for CBS-TV 30-minute Saturday night series. | CBS buys second UHF station, Wngtv Hartford, Conn., from General Teleadio for $650,000.


July 25 | FCC names committee to conduct study of network operations. | FCC Commissioner John C. Doerter proposes changing New York City's seven TV stations from VHF to UHF and perhaps making some change in other major markets. | Camera-free TV offers potential of delivering good service, big city is place to put it to work. | General Teleadio buys KRO Radio Pictures for $25 million. | House Un-American Activities Committee announces it will hold hearings on alleged Communist infiltration of radio-TV and other entertainment fields.

Aug. 1 | Westinghouse Electric Co. will sponsor 1956 presidential campaign coverage from conventions to election on CBS Radio and CBS-TV at $5-million cost. | Combination di-ary-recorder method of audience measurement comes close to meeting "ideal" establishment by Advertising Research Foundation's Radio-Television Ratings Review Committee.

Aug. 8 | Plan to liberalize TV mileage separa- tion and drop in channels between existing stations, providing for 200 more VHF stations, is proposed by Washington law firm of Welch, Mott & Morgan and consulting engineer John H. Mullane. | Aluminum Co. of America buys all available on eight NBC-TV programs for a one-day saturation campaign on Dec. 8 for 1955-1956 TV season.
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Feb. 20  □  MBS guarantees circulation to advertisers based on Nielsen ratings. □  NARTB asks for release of operation for all radio stations. □  Senate and House Commerce Committees hear usual case, on testimony on bills to ban alcohol ads.

March 5  □  President Eisenhower uses radio-TV to announce intention to run. Democrats ask for equal time. □  PRM, investment firm, buys McCann-Erickson. □  Los Angeles, 585 feature movies, 1,500 shorts for $21 million. □  Colorado Supreme Court favors radio-TV court coverage in historic recommendation. □  Magnuson Committee hears Justice Department antitrust head on pending probes of WBC-NBC swap, option rules. □  WBRM, network control of programs; UHF's in criticisms of FCC allocations and requests for deintermixture; and others. □  House Antitrust (Celler) Subcommittee opens broadcast-industry probe with testimony by Justice Department antitrust head pending probe of WBC-NBC stations swap.

March 12  □  Free & Peters becomes Peters, Griffin, Woodward Inc.


March 26  □  Evins subcommittee subpoenaes RCA-NBC, marks two broadcasters on "influence" in FCC decisions.

April 2  □  Magnuson committee hears Richard Moore, ktvfilm Los Angeles, charge that TV network option time, must buys, violate antitrust laws; ABC, CBS, NBC testify on allocations. □  FCC proposes antennae farms, 1,000 TV. □  ABC breaks into profit column in 1955, AB - PT

April 9  □  Broadcasting survey finds auto advertisers think TV effective—in follow-up of earlier criticism of TV effectiveness by Ernest Jones, president of MacManus, John & Adams agency for Pontiac.

April 10  □  ODM denies additional VHF spectrum space to broadcasting.

April 23  □  More than 4,500 broadcasters, national U.S. conference, one million, keynoted by ABC President Robert E. Kintner. □  Amsco Corp. new tape recorder (84 million in orders) steals show; NBC's wtsvchicago goes full color; MBS unveils new sales plan; FM stations plan separate group to fight; NARTB, VHF's plans protective group to maintain maximum power. □  Senator John W. Bricker (R-Ohio), ranking Republican on Senate Commerce Committee, reveals confidential FCC figures on CBS and NBC revenues through 1954. □  "The Network Monopoly". □  Crowell-Otter Publishing Co. buys four radio and three TV stations in $168 million-plus agreement to become third largest nonnetwork multiple owner. □  John B. Poor named MBS president.

May 7  □  FCC reported studying plan to make U.S.-TV west of Mississippi River all-VHF east of river all-UHF.

May 21  □  National Telephone Associates buys U&M Corp., leases 52 20th Century-Fox features.

May 28  □  McCann-Erickson gets $12 million Chesterfield account. □  U.S. Supreme Court upholds FCC's multiple-ownership rule in Storer case decision.

June 4  □  Power TV stations, mostly VHF's, organize Association of Maximum Service Telecasters to resist curbs on maximum coverage.

June 18  □  Magnuson committee hears .
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Aggressively selling for the finest television stations in America!
testimony against regulation of networks by FCC from network presidents, Frank Stanton of CBS, Robert W. Sarnoff of NBC, Robert E. Kintner of ABC. They defend option time, must buys and other network practices as wholly legal and not monopolistic; say present networking system works to advantage of stations, advertisers and public; that network regulation would endanger networks and television; that present TV allocations should be corrected.


July 2 □ FCC uncovers plan for long-range shift of TV to all-UHF; for present, proposes deintermixture in 13 markets. □ Cellar Subcommittee resumes hearings in probe of broadcast industry with testimony from FCC on Westinghouse-NBC swap; reveals FCC staff report indicating possibility of "force" on part of NBC.


July 23 □ Magnussen Committee issues report supporting FCC on allocation proposals, urges speed to help UHF; two members of committee discuss broadcasting with present plan. □ New Gates Radio Co. tape-disk system promises entirely automatic radio-station operation.

July 30 □ ABC submits plan to FCC and Congress for equal TV facilities in top-200 markets.

Aug. 27 □ 725 MGM features leased to CBS, King Broadcasting Co.'s two TV outlets and Triangle Publications' four TV stations for estimated $16-$20 million.

Sept. 3 □ Sindlinger & Co. says TV lost viewers because of political-convention coverage; Trendex says TV viewing exceeded that for regular programs. Network officials say they lost $41-$4.5 million because of convention coverage. □ NBC-TV plans to increase color schedule 500% in fall.

Sept. 10 □ Big push for release of post-1948 movies to TV begins as men from 10 major studios huddle in Hollywood to explore united plan. □ NBC Board Chairman Sylvestre L. (Tom) Weaver resigns, leaving President Robert W. Sarnoff in charge. Four executive vice presidents named.

Sept. 17 □ NTA Film Network reports lineup of 104affiliate TV stations, plans Oct. 15 start.

Sept. 24 □ Cellar Subcommittee hears ASCAP witnesses say networks and BMI dominate nation's music. BMI denies and is echoed by ABC President Robert E. Kintner, who also defends network practices. Subcommittee reveals network's affiliation contracts. □ FCC meets with industry representatives to discuss "crash program to save UHF.

Oct. 8 □ RCA scientists present General Sar- noff with "gifts" requested on his 45th anniversary: magnetic-tape player for TV programs, electronic air conditioner and electronic amplifier of light.

Oct. 15 □ Annual Videotown survey shows drop in viewing time, first in nine years.

Oct. 22 □ AB-PT President Leonard Goldenson assumes charge of broadcast operations after resignation of Robert E. Kintner as ABC president; Oliver Treyz rejoins ABC as head of its TV network. □ Norman Cash is elected president of Television Bureau of Broadcasting to succeed Oliver Treyz.

Nov. 2 □ Association of National Advertisers launches study to analyze agency functions, determine validity of traditional 15% commission.

Nov. 5 □ Robert F. Kintner joins NBC as executive vice president. □ Jack Von Volkenburg resigns as president of CBS-TV; Merle Jones, executive vice president, succeeds him. □ National Telefilm Assn. reserves TV rights to 20th Century-Fox Film Corp. library of 390 feature motion pictures, sells film company half-interest in NTA Film Network. □ Networks give Adlai Stevenson, Democratic candidate for President, time to answer President Eisenhower's broadcast on Middle East crisis, as FCC delays ruling.

Nov. 12 □ House Antitrust Subcommittee discloses "gifts given to individual advertisers" by CBS-TV, NBC-TV.

Nov. 19 □ People dole more time to television than to newspapers, TV research reveals. □ Peters, Griffin, Woodward, station representatives, urge networks to provide faster answers to queries about stations' programs, rates, availability. □ Radio Free Europe denies charges it instigated Hungarian revolt.

Nov. 26 □ Justify extensions or turn in construction permits, FCC tells 85 non-operating UHF TV grants. □ Crowell-Collier Publishing Co. cancels $16 million purchase of Binter stations, forfeits $100,000 earnest money.

Dec. 10 □ Justice Department files antitrust suit against NBC and RCA, charging coersion of Westinghouse Broadcasting Co. in swap of Philadelphia and Cleveland stations. □ NBC celebrates 30th anniversary. □ Paul W. Keten, long-time CBS executive, dies at 58.

Dec. 17 □ CBS News adopts "magnetic stripe" recording process to upgrade sound quality of newswfilm.

Dec. 24 □ Time Inc., buys Binter stations for $15,750,000. □ AB-PT borrows $60 million to pay off $37 million indebtedness and improve competitive position in television.

Jan. 14 □ Roscoe L. Barrow, head of FCC's Network Study Staff, warns of growing concentration of control of television.


Feb. 4 □ Wpxx-TV Fargo, N.D., complies with federal law forbidding political candidacy of federal candidates, is hit by $150,000 libel suit.

Feb. 11 □ William Esty Co. asks radio stations for logs of morning hours, to check on commercial volume. □ U.S. and Mexico agree on use of standard frequencies.

Feb. 18 □ Videotape recorders are seen as solution to TV networks' daylight savings time problems. □ Oklahoma judges favor admitting TV cameras into courtrooms.

Feb. 25 □ CBS Radio will raise daytime rates 5%, cut nighttime rates one-third, if affiliates approve.

March 4 □ Warner-Lambert Pharmaceutical Co. and P. Lorillard Co. will co-sponsor 90-minute broadcasts of feature films on 128 TV stations of NTA Film Network. □ Gene Buck, ASCAP president 1924-1942 and leader in fight against higher radio rates from networks in 71. □ FCC adds new VHF stations in 10 markets, tells five VHF broadcasters to shift to UHF.

March 25 □ DuMont buys WNEW/J New York for $7.5 million, highest price ever paid for radio station. □ International Telemeter Corp., subsidiary of Pacific Radio, defense unit that demonstrates pay-as-you-see system, invites immediate purchase for wired use, on-air when FCC approves. □ FCC bans economic-injury appeals, disclaiming authority to consider effects of broadcast grant on existing station, in reversal of 15-year policy.

April 1 □ Military seeks channels 2-6 from TV; some 200 VHF stations might have to move to ultra highs. □ Justice Department sues Loew's for block-booking MGM feature films to TV.

April 8 □ Mutual adopts music-news-sports format. □ UHF can be profitable; WVLTV Springfield, Mass., opens books to prove it.

April 22 □ ABC-TV drops must-buy requirements for network-owned stations.

April 29 □ IRS rules network affiliations can't be depreciated, won't allow Westinghouse claim for $5 million write-off for affiliation of WPTZ-TV Philadelphia. □ CBS-TV loses Tony award broadcast in IBEW-IATSE hassle over lighting jurisdiction, may sue IBEW. □ Corinthian Broadcasting Corp. is formed to handle Whitney radio-TV properties; C. Wrede Petersen is president.

May 6 □ J.M. Mathes, agency president, pioneer in sponsored radio programming, dies at 68.

May 13 □ Strong argument for radio-TV access to courts is offered by film of Denver murder trial.

May 20 □ TV commercials that knock competitors bring FCC complaints; S-million damage suit. □ Stan Freberg's zany radio spots sell Zeo towels, start trend.

May 27 □ FCC postpones pay-TV tests until basic questions are answered. □ Fur flies when Mickey Cohen, self-styled reformed gangster, blasts L.A. Police on ABC-TV's Mike Wallace Interview.

June 1 □ ABC Radio changes name to American Radio Network, shortens broadcast day.

June 10 □ Cellar report finds TV hampered by station scarcity and FCC failure to correct time-option and must-buy practices. Tobacco advertisers say report of American Cancer Society, linking smoking with death, will have little effect on cigarette advertising.

June 17 □ Nine Philadelphia radio stations are fined $1,000 each for agreeing not to cut rates, held for ever under violation. □ Edward Lamb, cleared of Communist connections after three-year fight, gets renewal for wcurv Erie, Pa.

June 24 □ Cy Langlois, early producer of syndicated recorded radio programs, dies at 64.

July 1 □ Senate Commerce Committee also attacks optimum-time and must-buy TV network practices. □ American Airlines takes flier in stereo. □ John C. Doerfer moves up to FCC chairmanship; George McGonaghey leaves post, starts part-time at congressional office.

July 15 □ Let Congress decide about pay TV, Representative Celler tells FCC. □ Daytime broadcasters block Senate approval of NARBA.

July 29 □ Benton & Bowers plan for General
SYSTEM 20 is the latest addition to our family of innovative broadcast mixers. Although larger in size and scope, it still retains the elegant low-profile appearance of our other desk top audio consoles.

Affordable options include 7-frequency graphic equalizers, pan pots and a studio monitor output which can be selected from the studio. Technical features include P & G slide faders, custom wound wide band output transformers and voltage regulators on each mixer.

This all new design has spectacular performance at a surprisingly low cost. Delivery? Four weeks or less. Why wait?

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Foods and Bristol Myers to share 52-week TV-spoilt schedule arouses concern. ■ Network changes in Stephen Foster song lyrics stir up South. ■ California group buys MBS for $550,000.

Aug. 12 □ Association of National Advertisers decries 52-week contracts of TV networks.

Aug. 19 □ Ideal Toy Co. puts Shirley Temple movies on TV to sell Shirley Temple dolls to mass market.

Aug. 23 □ AT&T scatter circuit jumps 185-mile water hole to take U.S. TV to Cuba.

Sept. 9 □ Test of pay TV starts in Bartsville, Okla.; theater owner sends movies to home audience via wire for flat monthly fee.

Sept. 16 □ How well is spectrum being used? Manufacturers and broadcasters urge sweeping study. ■ Zenith wins patent suit against RCA after 11 years in five courts; settlement paid at $99,540,000.

Sept. 20 □ FCC invites bids for three-year experiments with on-air pay TV; leaves Congress six months to get into act. ■ NATB presents TV circulation-audit plan at regional meetings.

Oct. 7 □ FCC Network Study Staff recommends 37 changes in TV network practice (Barrow Report). ■ Automation joins Peters, Griffin, Woodward staff; Univac-type computer expedites time-selling services.

Oct. 15 □ Sputnik sparks speculation about communication satellites.

Oct. 21 □ Networks don't want pay TV, but say if it comes they'll be in it.

Oct. 26 □ Warrick & Leglar gets court injunction preventing Schick and its new agency from using idea dreamed up by W&L when Schick was its account. ■ William (Bud) Philadelphia lets panel of representative listeners determine music format. ■ RCA shows new color videotape recorder.

Nov. 4 □ American Bar Association committee recommends retention of Canon 35, barring cameras and microphones from courtrooms.

Nov. 25 □ FCC studies subliminal perception as stations experiment.

Dec. 2 □ St. Louis ponders ad tax as Baltimore breaks new ground to fight levy in that city. ■ AFL-CIO President George Meany rules program directors can direct technical crew members.

Dec. 8 □ Kolynos quits Grey Advertising after agency president tells TV interviewer he used another brand of toothpaste. ■ FCC approves Conelrad use for storm warnings.

Dec. 23 □ CBS pays $30 million for WCAU in Philadelphia; biggest price for broadcast property. ■ Arbitron, instantaneous electronic rating service, is unveiled by ARB. ■ Kudner loses $23-million Buick account after 22 years.

Dec. 30 □ Chroma Key unlocks TV magic.

Jan. 8 □ Voice of America finds truth best propoganda.

Jan. 13 □ TV audiences aren't rising with TV prices, agencies complain.

Jan. 20 □ Inviable (subliminal) TV put under spotlight in Los Angeles and Washington.

Jan. 27 □ Bernard Schwartz, counsel to House Legislative Oversight Subcommittee, charges FCC commissioners with malfeasance. ■ Dodgers, moving to Los Angeles, permit radio coverage, ban TV. ■ Unions protest use of Red Pictures films on NBC-owned TV stations without payment to actors, writers.

Feb. 3 □ Pressure groups, professional and trade as well as ethnic, have forced much comedy off and much more mining.

Feb. 10 □ Paramount Pictures, last holdout from TV, releases pre-48 library for $50 million.

Feb. 14 □ House Commerce Committee tells FCC not to authorize pre-48 tests until Congress approve.

Feb. 17 □ FBI investigates charges that FCC Commissioner Richard Mork sits on vote. 10 Miami giant; Schwartz is fired as Oversight counsel.

Feb. 24 □ "Burns and Allen" TV series comes to end as Gracie retires. ■ Oliver Trepo is elected president of ABC-TV. ■ AFM strikes Hollywood because of dispute over fees for release of films to TV.

March 3 □ Frey Report provides basis for realistic appraisal of agency services, compensation by individual advertisers. ■ Lever Bros. drops Pepsi-gent spot-radio advertising, bulk ups spot TV. ■ FCC agrees not to act on pay TV applications until month after Congress adjourns.

March 10 □ Barrow proposals would not put networks out of business, top executives tell FCC. ■ Maryland outlaws city-county ad taxes, ending Baltimore levy at end of 1958. ■ Richard Mack resigns from FCC.

March 17 □ ABC officials ponder dropping radio network. ■ CBS divides television operations: Merle Jones heads TV station division; Lou Cowan, TV network.

March 31 □ Rebel musicians form Musicians Guild of America as competitor of AFM.

April 7 □ Court dismisses libel suit against WDAY-TV Fargo, N.D., rules station can't be punished for obeying federal law forbidding censorship of political candidates. ■ FCC denies jurisdiction over CATV.

April 21 □ FCC proposes to duplicate half of 24 Class II channel frequencies.

April 28 □ Federal court remands ch. 10 Miami case to FCC for rehearing.

May 12 □ Videotape creates new problems of union jurisdiction. ■ CATV is tough competition for small-market TV stations.

May 19 □ Commander Eugene McDonald, Jr., board chairman of Zenith Radio and ardent advocate of pay TV, dies at 72.


June 2 □ FCC studies plan to consolidate TV in one 25-channel band. ■ ANA completes three-year, $200,000 advertising management study. ■ United Press and International News Service merge into UPI.

June 9 □ Justice Department calls option time, program tie-ins illegal; waits for FCC to act. ■ House Legislative Oversight Subcommittee looks at ex parte pressures on FCC.

June 16 □ NBC shuts down Buffalo UHF station, in face of VHF competition.

June 23 □ CBS-TV acts to end triple-spotting; BAR reports on extent of practice. ■ NAB bans "men in white" commercials, subliminal perception. ■ Uncooperative witnesses before House Committee on Un-American Activities lose jobs in television.

June 30 □ Timebuyers say they don't like "top-40" stations, fail to explain why these stations get so much business. ■ AFM-Desilu pact boosts employment of musicians on TV film shows, sets flat rate for re-runs.

July 7 □ NBC-TV, CBS-TV affiliates videotape new pictures off network lines.

July 14 □ Musicians Guild beats AFM in NLRB election, wins right to represent movie musicians. ■ FCC must consider economic impact in new-station grants, court of appeals rules. ■ Maryland court rules Baltimore ad tax unconstitutional. ■ Court rejects invasion-of-privacy plea of Tony Accardo, lets TV cameras cover his testimony. ■ Independent Television Corp. is formed by Jack Wrather Organization, Associated TV Ltd. and others, as international distributor of TV programs. ■ Robert Barnoff is elected NBC board chairman; Robert Kutner succeeds as president.

July 21 □ "Operation Daybreak," daytime TV plan developed by ABC-TV and Young & Rubicam, is damned by other networks but accepted by ABC-TV affiliates.


Aug. 4 □ New federal censorship code, similar to that of World War II, is ready. ■ TV stations may operate private interference relays, regardless of availability of common carriers. ■ FCC rules, reversing previous stand, uphold FCC patents against broadband TV plugs. ■ Appeals court upholds FCC grant of ch. 5 Boston to Harold Trawler (WJAR) but remands case for investigation of undue influence.

Aug. 11 □ TV Q-Ratings are offered as measure of program appeal. ■ UHF has lost ground in last two years, Nielsen finds.

Sept. 1 □ New York district attorney investigates "Twenty-One" after contestant claims producers and Music Box quaint contract with motion-picture producers; AFM charges "sellout.

Sept. 8 □ Oklahoma court holds radio-TV entitled to same courtroom rights as press. ■ Ampex introduces TV tape splicer. ■ Ed Craney, Montana broadcaster, goes to court to stop CATV from picking up TV programs off air without permission.


Sept. 22 □ Independent Television Corp. buys Television Programs of America for $11.35 million.


Oct. 13 □ CBS-TV broadcasts "The Plot to Kill Stalin:" USSR closes CBS News' Moscow Bureau.

Oct. 20 □ Wombats present, Wiis, says it will sell alcohol, beverages, shakes up NAB.
"Twenty-One" is canceled as ratings drop. n U.S. Court of Appeals upholds right of Loyola University, New Orleans, to own TV station, despite ties with Rome.

Nov. 3 CBS Radio offers affiliates pay in programs for local sale instead of cash. n RCA signs consent decree, accepts fine of $100,000, agrees to set up nonroyalty patent pool in color TV, ending four-year antitrust suit.

Nov. 10 Albert Freeman, producer of "Twenty-One," is indicted for perjury.

Nov. 24 President Eisenhower names advisory committee in telecommunications, asks for rush report on role of government in spectrum management.

Dec. 1 Option-time question divides FCC. n Westinghouse forms Television Advertising Representatives to represent its five owned TV stations. n James Byron, news director of WBBM-AM-TV Fort Worth, is first broadcaster-president of Sigma Delta Chi, national professional journalism society.

Dec. 8 Major leagues reject players' pitch for share in TV profits.

Dec. 22 Orbiting Atlas missile relays President's "peace on earth" message from sky to ground. n MCA takes over Universal Studios.

1959

Jan. 5 Public describes ideal radio station format in motivational research study for KPRC(A) Houston. n Edward J. Noble, who bought Blue Network from RCA, changed name to ABC, merged it with United Paramount Theaters, dies at 76.

Jan. 12 Young & Rubicam combines program and media operations into expanded radio department, "must-buys" now dropped by all TV networks as NBC-TV falls in line. n FCC invites comments on space communications allocation. n Commercial TV broadcasters contribute time, facilities, know-how to ETV.

Feb. 2 TV films; big firms prosper as small ones get squeezed out. n FCC proposes rule limiting TV-network spot representation to own stations.

Feb. 18 SEC investigates Guterman stock manipulations; MBS future uncertain. n FCC orders new booster study. n Fund for Republic finds sentiment growing for TV censorship.

Feb. 23 Lar Doby, perennial splinter candidate, is accorded equal time under 316 of Communications Act. n Supreme Court rules that NBC must stand trial for alleged coercion in station swap with Westinghouse.

March 9 Multiple spotting widespread in medium-priced markets, BAR monitors find; Y&R condemns practice.

March 16 TSO conclusion: UFH can't compete with VHF.

March 20 FM Association of Broadcasters succeeds FMDA.

March 30 Malcolm Smith group buys MBS. n FCC issues new rules for pay-TV test; House Commerce Committee approves action by 11-10 vote.

April 6 Pileth of plans for revising allocations of whole radio spectrum emerge as FCC wrestles with UHF-VHF problem and mobile users clamor for more space.

April 13 Subliminal advertising works, but not as well as visible ads, Indiana study shows. n FCC lets local stations apply for daytime maximum power of 1 kw; adopts deadline cutoff policy to speed processing of new AM applications.

April 20 Full TV-network programing takes shape early. n FCC agrees to license on-channel VHF boosters if Congress passes enabling legislation.

April 27 Sixty-eight TV stations defy code, refuse to drop Preparation H commercials. n News services report they now have more stations subscribing than newspaper clients.

May 4 NBC TV board resokes code membership of handful of stations that refuse to comply with code rules.

June 22 Radio broadcasters and ASCAP agree on new license terms. n NBC TV code board cracks down on Preparation H; 19 stations are dropped; 17 resign. n NBC-TV broadcasts newsfilm sent from London through undersea cable, using slow-scan process.

July 6 FCC rejects pleas of daytime stations for extended air time. n Mutual files bankruptcy petition; Robert Hurleigh tries to keep network on air. n Supreme Court ends danger of libel suits arising from broadcasts by political candidates. n Broadcasters urge FCC regulation of CATV; ETV protest unfair competition. n Wall Street investment firms buy 80% of Zio Television Programs for $14 million.

July 26 Big businessman, Al McCarthy, steps in to rescue MBS.

Aug. 3 Congress wants look at quiz-show scandal records held by New York grand jury. n ApeXe's Grundy smuggles videotape recording of Nixan-Khrushcheve debate out of Russia for broadcast on all three U.S. television networks.

Aug. 31 How big is payola? Can disk jockeys be "bought?" Broadcasting special report surveys sorry situation.

Sept. 7 Congress amends Section 315; exempts newscasts from equal-time requirement, but writes "fairness doctrine" into the law. n Broadcasters fight antitrust exemption for professional sports which would permit "blackout" of 20 million homes. n Mission of Television Information Office is defined. n Grand jury indicts Alexander Guterman and associate for using MBS as propaganda tool for Dominican Republic.

Sept. 14 New labor bill bars broadcasters against blackmail picketing; secondary boycotts.


Sept. 28 NBC signs consent decree, agrees to sell Philadelphia stations acquired from Westinghouse, not to add or exchange stations or increase representation without Department of Justice permission. n FCC proposes to add Class II unlimited stations to 23 of 25 Class I-A clear channels, invites comments. n Special Examiner Horace Stern finds nothing improper in grant of ch. 6 Boston to WHOH (Boston Heard-Traveler) and no reason to set case aside.

Oct. 12 WJBRA Detroit, drops network, beefs up staff and live programing, increases revenue. n FCC orders TV networks not to represent stations they don't own; 13 stations need new reps. n Quiz contestants tell House Legislative Oversight Subcommittee they got answers in advance; CBS-TV drops big-prize shows.

Oct. 19 Timebuyers prefer one-minute TV spots. n Supreme Court upholds lower court ruling that FCC acted illegally in ordering that functional music must be multiplexed.

Oct. 28 TV networks start repolishing image as President Eisenhower calls quiz-show rigging "a terrible thing to do to the American public."

Nov. 2 RCA color tape recorder is fully compatible for playback on other VTR machines, company announces.

Nov. 14 NBC, CBS, move to eliminate all program practices that might deceive public, as Van Doren's confession that his "Twenty-One" performance was rigged caused public outcry and House probe finds other quiz shows fixed.

Nov. 18 FCC orders sweeping inquiry into programmed and advertising practices of radio-TV.

Dec. 7 FCC goes after illegal plugs at stations, FTC charges record companies, distributors bribing disk jockeys, networks tighten curbs on plugs, payola; NAB toughens code restrictions.

Dec. 14 Quiz and payola scandals, government probes haven't hurt time sales, station reps say. n Jim Aubrey succeeds Lou Cowan as president of CBS-TV Network. n NAB forms task force to handle industry's ethical and legal problems. n Judge Xates $150-million damage claim out of songwriters' suit against MBS, lets other charges go to trial.

Dec. 21 Public does not condone abuses but has not lost faith in radio-TV, researcher Elmo Roper finds. n RCA signs consent judgment with FTC, agrees not to pay disk jockeys to play records unless payment is publicly disclosed.

Dec. 28 Audio tape cartridge for home use is under development by 3M Co. and laboratories at CBS.

1960

Jan. 4 Fees from movies sold to TV loom large in Hollywood-union contract talks.

Jan. 11 FTC issues more payola complaints, composers, demand stations sell BMG stock or lose licenses. n Attorney General William P. Rogers says FCC and FTC have authority to crack payola. n Congress proposes to make payola codes effective. n FCC asks for public input on how to make payola codes effective. n FCC proposals reduction of co-channel mileage separation to permit VHF drop-ins.

Jan. 18 FCC Chairman Doerfer proposes prime time cultural programming, rotated among TV networks. n FTC hits TV commercials of Lever Bros., Standard Brands, Colgate-Palmolive, Alcoa as phony.

Jan. 25 Networks agree to try Doerfer prime-time culture plan.

Feb. 1 Former FCC Commissioner Richard Mack enters psychiatric institute as second trial of him and Thurman Whitehead ponds; first trial ended in hung jury.

Feb. 15 House Legislative Oversight Subcommittee opens payola hearing with "Hands and Voices" and waxes Boston as horror examples. n Tbreaker puts coin boxes into 2,000 Canadian homes for pay-TV test in Toronto suburb.

Feb. 22 FTC seeks to clarify law on misleading ads on case-by-case basis, exchanges information with FCC on payola. n Alexander Guterman, former MBS president, is sentenced to four years, 11 months in federal prison, fined $160,000 for stock fraud.
Feb. 29 □ Gillette, NBC tie up radio-TV rights to World Series, All-Star Game through 1968. □ NAB stand on FCC program surveillance has not changed, NAB President Harold E. Fellows tells state association presidents. □ NBC purchases XTV/TWTV Oakland-San Francisco; KN-RV-TV affiliate in San Francisco, protests. □ Senate passes NARBA, Mexican treaty.

March 7 □ FCC Chairman John Doerfer admits riding to Florida on Storer plane, spending nights on radio yacht. □ House Legislative Oversight Subcommittee Chairman Oren Harris (D-Ark.) and FCC Chairman Doerfer stage impromptu debate at CBS-TV affiliates meeting in New York City, Boston-area stations for payola offenses. □ SAG strikes major movie companies; settles with U-I on fees from sale of pictures to television.

March 14 □ John Doerfer resigns; Frederick Ford is new FCC chairman. □ Balboa time signals return to radio. □ Harold E. Fellows, NAB president since 1951, dies of heart attack at 60.

March 21 □ NBC sells Washington stations to RKO General, exchanges Philadelphia broadcast properties for RKO's in Boston.

April 4 □ Satellite sends weather reports back to earth from 400-mile-high orbit. □ RKO-Zenith plan $10 million test of on-air pay television in Hartford, Conn.

April 25 □ Advertisers vie to buy TV entertainment-materials, shun public-service shows. □ Minnesota Mining & Manufacturing Co. is new MBS owner.

May 9 □ FTC investigates ratings, use in station advertising. □ Philco applies for ch. 3 Philadelphia, now occupied by NBC's wtv-10. □ Sam Goldberg offers movies to television.

May 16 □ Color commercials have 35 times the impact of black-and-white Cincinnati study finds. □ FCC to establish Office of Complaints and Compliance as watchdog over broadcasters. □ TV networks control 80% of shows for new season, up from 71% in 1959-60.

May 23 □ N.W. Ayer joins drive for summer discounts in TV rates. □ TV networks offer free time to majority-party presidential candidates as Senate committee bill requires. □ New York grand jury issues eight payola indictments. □ By single vote, Senate kills bill to put CATV under FCC regulation.

May 30 □ UPI adds "audio" news reports to radio-station service.

June 13 □ Station representatives urge stations to clear up rate middle, after N.W. Ayer threatens to deal directly with stations. □ Broadcasters have no common-law rights in their programs, Montana district judge rules, dismissing infringement suit of KXXL-FM Butte against Helena CATV system.

June 20 □ Writers Guild of America strike ends after five months.

June 27 □ Frieda Hennoch Simons, first woman FCC commissioner, dies at 55, following brain surgery.

July 3 □ Long-term contracts, tying top talent to one network for many years, are out of date; new contracts reflect changes in economics, public taste.


July 18 □ FCC cancels grant of Miami ch. 10 to National Airlines, gives it to L.B. Wilson Inc.

July 25 □ TV affiliates want 40-second station breaks. □ Advertisers and agencies temper with scripts and writing, writers declare.

Aug. 1 □ FCC announces new policy of keeping "careful watch of station programming and efforts to find and meet needs of community.

Aug. 15 □ CBS Radio plans to cut entertainment programming, bolster news. □ SAG members reject merger with AFTRA. □ Echo I, balloon satellite, relays signals from 1,000-mile-high orbit.

Aug. 22 □ End of daytime serials on network radio.

Aug. 29 □ Congress suspends equal-time requirement for presidential candidates.

Sept. 5 □ TV network programmers are hard at work on 1961-62 shows, even before 1960-61 season starts. □ Ystuv- San Francisco institutes single rate, bans multiple spotting, refuses barter and per-inquiry business to test viability of ethical radio.

Sept. 12 □ AFM wins back right to represent musicians in negotiations with movie producers, lost to MGA two years before.

Sept. 19 □ Special FCC examiner recommends disqualification three applicants for Miami ch. 7, voiding grant to wkcy-10. □ President signs payola bill into law. □ Federal Aviation Administration claims final say on broadcast towers as hazards; broadcasters favor FCC authority.

Oct. 3 □ Florida ex-governor, LeRoy Collins, is picked as new NAB president. □ Opening Kennedy-Nixon debate gets biggest TV audience ever.

Oct. 10 □ Advertisers join agencies in "interchange" program to improve advertising through self-criticism. □ NAB TV code board interprets liquor-ad ban to include any commercials inducing use of liquor; cocktail-mix spots move to noncode station. □ Courier-1B goes into orbit, stimulates talk of stationary satellites.

Oct. 17 □ TV producers tell FCC they control programs, admit they accede to policy taboos of sponsors, which may be extensive. □ Thurman Whiteside is acquitted in Miami ch. 10 case; former FCC Commissioner Richard Mack is too ill to stand trial. □ Crowell-Collier buys WMMI Miami New York for $1 million.

Oct. 24 □ Tuffy Brazilian refuses to tell FCC Which shows, says MCA has interest in, after William Morris executives explain their company's operation. □ Quiz contestants are indicted for perjury.

Nov. 7 □ Debates helped Kennedy, hurt Nixon, Sindlinger study shows. □ Canadian pay TV families spend 80 cents per week to see movies at home. □ Dr. W.R.G. Baker; noted GE engineer who headed group that set TV standards, dies at 67.

Nov. 21 □ James Hagerty White House news secretary, picked to head ABC News, as John Daly resigns. □ FAA chief concedes FCC has final say on tall towers.

Nov. 28 □ Negotiators for networks, ad agencies, film producers reach agreement with AFTRA-SAG.

Dec. 12 □ ABC-TV, CBS-TV take 8:30-11 p.m. as evening option time. □ Gene Autry, Bob Reynolds add club to broadcast holdings. □ FCC moves to stop station trafficking, proposes three years as minimum ownership period. □ Richard Eaton stations are first to give short-time license renewals, under new law establishing that penalty for violations of FCC rules.

Dec. 19 □ New SAG-AFTRA agreement gives actors equal pay for film and tape commercials.

Dec. 26 □ Airborne TV transmitters are ready to send instruction to Midwest schools.

1961

Jan 2 □ James M. Landis, former dean of Harvard Law School, joins Kennedy staff to study regulatory agencies. □ House Subcommittee on Legislative Oversight comes to end. In three and half years, it turned spotlight on quiz scandals, payola and ex-parte influence, caused downfall of Doerfer, Mack, Van Doren and cancellation of six TV-station grants. □ "Monitor South" plans economic reprisals against sponsors of programs distasteful to Southerners.

Jan. 16 □ Newton Minow, law partner of Adlai Stevenson, is picked as FCC chairman. □ New FCC rules tighten restrictions on pay-offs and strike applications.

Jan. 23 □ FCC must consider programming at renewal time, James Landis asserts.

Jan. 30 □ U.S. Court of Appeals approves FCC plan to revoke Boston ch. 5 grant to Boston Herald-Traveler; rehear case.

Feb. 6 □ Repeal of Section 315 urged by NAB, CBS, NBC; modification advocated by ABC, MBS. □ Edward R. Murrow leaves CBS to head U.S. Information Agency.

Feb. 27 □ FCC approves three-year trial of subscription television on wctvrf Hartford, Conn. □ 20th Century-Fox sells 30 motion pictures to NBC for $8 million, plans major expansion of TV film production.

March 8 □ Baseball billings of $75 million for year estimated by Broadcasting. □ Viewers say they want culture, but it's pure entertainment that they watch, researchers discover. □ WBC Productions formed to produce programs for Westinghouse-owned radio and television stations, syndication to others.

March 20 □ Threatened by boycott, picketing, Liggett & Myers drops "The Untouchables." □ NBC-TV cuts product-protection time to 10 minutes.

March 27 □ KTWAM Minneapolis-St. Paul draws first FCC fine, $10,000 for alleged "willful and repeated" technical violations.

April 3 □ Powell Croxley Jr., early radio-set manufacturer who established WLVAM Cincinnati in 1921, dies at 74.

April 17 □ Political billings of radio and television in 1960 campaign totaled $14 million.

April 24 □ Kennedy plan to reorganize FCC with added power for chairman is opposed by commissioners. □ FCC approves FM stereophonic broadcasting.

May 1 □ Television audience is hard to please, demands better programming, Campbell-Ewald depth study shows. □ Young & Rubicam asks NAB, FCC to persuade ABC-TV not to adopt 40-second breaks.

May 8 □ Kennedy order on ethics for government officials bans gifts, fees, compensation for outside activities.

May 15 □ Minnow shakes up NAB convention with "cost wasteland" speech, warns broadcasters to improve programs or get off air; Collins urges editorializing as way to attain prestige.

May 22 □ Y&R writes ban on triple-spotting into Gulf Oil contract with NBC-TV.
A STANDING OVATION TO
Broadcasting

BMI STANDS FOR THE BEST
June 5  □  FM multiplex stereo starts at deadline in Schenectady, N.Y., Chicago, Los Angeles.
June 12 □  TV crime and violence increases, so does juvenile delinquency; witnesses at Senate hearing seek to prove connection. □  Television Affiliates Corp. formed to make best local shows available to all member stations. □  J. Harold Ryan, co-founder of Storcast Broadcasting Co., former president of NAB, BMI, assistant director of censorship during World War II, dies at 75.
June 19 □  NAB bans prime-time triple-spotting, cuts commercial time in TV participation shows to four minutes per half hour, forbids personal product ads on radio as well as TV. □  Programmers blame networks, advertisers, agencies; agencies blame competition; networks say lives say no one has proved connection with Juvenile delinquency. □  House rejects President's plan to reorganize FCC.

June 26  □  Writers tell FCC television's promise of golden age has hit dead end. □  ABC-TV National Station Sales will represent network's owned stations. □  FCC's Minow, NAB's Collins agree there's too much violence in TV; television disagrees on remedy. □  ARB issues county-by-county breakdown on nation's 47.9 million television homes. □  Duane Jones, agency executive credited with development of box-top premium technique in radio advertising of packaged products, dies at 63.

July 3 □  Applicant to run new FM station is denied grant for failure to determine local program needs. □  President orders Federal Space Council to study ways to develop communications-satellite system. □  Federal court tells Salt Lake City stations they can't stop Idaho CATV operators from picking up their programs. □  Clue Corp. changes name to New York, N.Y., for use as New York-area educational station; New York commercial TV stations contribute $2 million toward purchase.

July 17 □  Off-network shows become popular in TV-syndication fare. □  New policy of matching proposals of applicants with their performance is announced by FCC in granting one-year renewal there; too much violence in some networks.

July 31 □  FCC proposes to abolish UHF allocations table, authorize dual VHF-UHF operation, delete VHF channels from seven states in favor of UHF channel to 10 cities. □  FCC revokes Miami ch. 7 grant to Bis- cayne TV Corp., disqualifies two other applicants for ex-parte contracts, awards channel to Sunbeam TV Corp.

Aug. 7 □  Broadcast Clearing House is announced as central processing, billing service for spot radio and television.

Aug. 14 □  William C. Wattenberg is New York key of MBS as women's 27-year affiliation.

Aug. 28 □  Congress passes own FCC reorganization bill.

Sept. 4 □  Tax court tells Wastinghouse NBC-TV affiliation contract of WPIT(AM) Philadelphia can't be deprecated.

Sept. 18 □  FCC ignores House Commerce Committee request to delay decision, breaks down 13 of 25 Class 1-A frequencies, ending 16-year battle.

Sept. 25 □  Sports stars find TV commercials road to riches. □  Minow suggests quality on television. □  cellar bill to professional sports leagues negotiate package-television contracts passes House, Senate.

Oct. 8 □  FCC kills proposal to charge broadcasters 4% of gross revenue in annual license fees. □  ratings, cost-per-thousand are important considerations in program selection but not final factors, big advertisers tell FCC.

Oct. 16 □  Advertisers spend $10.03 per family on TV spot in 1960; TVARN study shows; city expenditures vary from $217.6 (Chicago) to $2.73 (Evansville, Ind.-Henderson, Ky.). □  Central Media Bureau, National Radio Advertising Network, agree there's no evidence that program content influences commercial recall, impact. □  FCC wants satellite owned by international common carriers, not public. □  "Unusually good" program wins license renewals for WQ Westinghouse stations, despite antitrust violations of parent company.

March 12 □  ASCAP offers reduced fees to TV stations if they'll drop BMI ownership. □  Schwerin Research Corp. says Y&R is wrong, that program mood does affect commercial recall. □  A.P. Management Corp. wins preliminary injunction against Y&R, nine station representatives. □  FCC warns stations on spread of double billing.

March 19 □  FCC agrees to hold up deintermix if all-channel set bill passes. □  Radio, TV get almost as much music from BMI as from ASCAP. □  KRLA(AM) Los Angeles, KLTFTI Golden Meadow, La., lose licenses for alleged attempts to mislead FCC. □  FCC finalizes rule requiring hearings on transfers of licenses held less than three years.

March 26 □  Witnesses praise, damn Chicago television at FCC hearing. □  TV negotiators refuse to give up BMI ownership for ASCAP cut rate. □  Oliver Twist, for five years head of ABC-TV, is fired, replaced by Tom Moore.

April 2 □  ABC-TV promises color programming in 1963 fall.

April 9 □  NAB, FCC will cooperate to solve radio's overpopulation problem. □  ABC-TV turns Friday night 10:30-11 p.m. back to stations.

April 16 □  Department of Justice files antitrust suit against CBS on grounds incentive Compensation Plan forces TV affiliates to carry full network schedule.

April 30 □  New AAAA creative code discards "deliberately irritating" ads. □  Connelrad ending, outmoded by guided missiles. □  John Henry Paulk sues Aware Inc. for $1 million, charges bulletin labeling him as Red sympathizer-cost him broadcasting career.

May 7 □  A.P. Management Corp. gets permanent injunction against Y&R and nine representatives; no money, as suit is settled.

May 14 □  FCC imposes Partial freeze on AM applications, reexamines criteria for FM grants.

May 21 □  Network heads deny sex and violence in TV programs for own sake. □  Senate Juvenile Delinquency Subcommittee hearings go on.

May 28 □  Networks get seats on NAB TV code review board. □  FCC Review Board established to review examiners' decisions and routine radio hearing cases.

June 4 □  Some 300 stations tell Bate's they will provide 15-minute product protection; only seven say no. □  Possible harm from smoking could endanger television's tobacco billings of $114.6 million a year. □  FCC orders CBS-TV to negotiate new affiliate compensation plan.


June 25 □  American Cancer Society moves to stop tobacco sponsorship of college sportscasts. □  CBS-TV amends compensation plan to meet FCC objections. □  Associated Correspondents News Service inaugurates first Negro measure.

June 18 □  Walter J. Damm, head of WTM-AM- FM-TV Milwaukee for 36 years dies at 69; had been president of NAB, FMBI, TBA.

July 2 □  FCC stays grant of ch. 10 Tampa-St. Petersburg to Wtsp-TV to look at programming common carriers, not public. □  "Unusually good" program wins license renewals for Westinghouse stations, despite antitrust violations of parent company.
July 9 □ AAAA asks 15-minute product protection. ■ MCA leaves talent-agency field to stay in TV production, acquires majority interest in Decca Records, which owns majority interest in Universal Pictures. ■ TeleTV starts in Hartford. ■ Ford Foundation gives $8.5 million to educational broadcasting.
July 10 □ Telstar, AT&T's orbiting satellite, provides glamorous debut for global TV. ■ New IRS rules give broadcasters quicker write-offs on equipment. ■ Owen D. Young, founder and first chairman of RCA, GE chairman for 17 years, dies at 87.
July 23 □ NBC-TV cuts affiliate compensation 5%.
July 30 □ Late-night television income triples in five years, accounts for 10% of all national TV billings. ■ FCC revises FM rules, specifies more classes, tightens mileage separations. ■ WOKJ/Kingstree, S.C., loses license because of "vulgar" programs.
Aug. 8 □ Group headed by Alfred Stern, NBC vice president, buys 18 CATV systems for $10 million, biggest cable sale to date.
Aug. 13 □ Ted Husing, pioneer sportscaster, dies at 60. ■ Six Hollywood studios produce 40% of TV's prime-time entertainment shows.
Aug. 20 □ TV networks look askance at OCP plan to buy five-minute segments looped off prime-time programs. ■ IRE, AIEE agree to merge into Institute of Electrical & Electronic Engineers (IEEE).
Aug. 27 □ TV networks reject Republican attempt to buy five-minute political ads looped off prime-time programs.
Sept. 3 □ President signs bill creating Communications Satellite Corp. ■ Networks pay $14.4 million for future TV rights. ■ IRS rules that proceeds from sale of film or taped TV show are ordinary income, not capital gains.
Sept. 17 □ GE will sponsor Victor Borge in weekly hour on QXN Network of 40 FM stations, biggest buy in FM history. ■ FCC proposes that any TV station made after Aug. 20 1963 must be an "a-la-carte" call to order mixtures of on-deck targets.
Oct. 8 □ Ayer asks stations to give circulation guarantees for Seastart spots.
Oct. 22 □ Major advertisers use "bulk buying" technique for TV spot. ■ NBC goes ahead with broadcast of "The Tunnel," despite protests from U.S. State Dept., East Germany, West Germany, West Berlin.
Nov. 8 □ Network news chiefs challenge Pentagon with news of Cuban crisis.
Nov. 12 □ Supreme Court upholds ban on block booking for feature films to TV.
Nov. 20 □ NAB President Collins expresses personal interest in developing new TV advertiser. ■ FCC gives broadcasters legalese for influences school-age children to start smoking; immediate reaction is negative.
Dec. 3 □ FCC staff wages campaign to force TV stations to schedule local discussion shows in prime time.
Dec. 17 □ NAB's Collins suggests restrictions on cigarette commercials designed to appeal to youngsters; code board sends proposal to NAB TV board. ■ Association for Competitive Televisi

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| Jan. 7 □ RCA pays Philco $9 million for patent rights; Philco withdraws bid for ch. 3 Philadelphia. ■ Major rating firms sign FCC consent order to agree to stop claiming 100% accuracy.
Jan. 14 □ AAAA offers pre-emption formula to reduce paperwork in spot buying. ■ FCC gets more complaints, took more disciplinary actions in 1962 than in any previous year.
Jan. 21 □ NAB board gives LeRoy Collins three-year contract, more money, defers action on cigarette commercials. ■ FCC plans to add 650-700 UHF assignments to TV allocation table.
Jan. 28 □ Federal Communications Bar Association starts drive to rewrite Communications Act replace FCC with new regulatory agency.
Feb. 4 □ FCC knows better than public what good station performance is, Commissioner Henry states at Omega hearing, as witnesses praise that city's stations.
Feb. 18 □ National Community TV Association board sees federal control necessary to assure orderly growth of CATV. ■ Regional radio broadcasters form Association on Broadcast Standards. ■ Syncom, so-called stationary satellite, goes up, doesn't work.
March 11 □ ASCAP offers reduced fees to TV stations if ASCAP finds "no additional revenue". ■ House Special Subcommittee on investigations hears ratings called "fraud," "corruption," "network executives say they are only one factor in determining program worth. ■ FCC tells staff to prepare order denying VHF drop-ins in seven two-station markets. ■ FCC refuses to approve arrangement for NBC to reimburse Philco for expenses if Philco withdraws application for ch. 3 Philadelphia, says Philco can compete for channel or withdraw without payment.
March 25 □ Methodology of Pulse, Nielsen probed at House subcommittee hearing; Chairman Harris says Pulse service looks like "con game."
April 1 □ House subcommittee tears into Nielsen testimony; agencies wonder how to produce believable ratings. ■ FCC prepares to adopt license fees of up to $100 for TV, $50 for radio. ■ Industry advisory committee recommends Emergency Broadcasting System, with stations broadcasting on regular frequencies with normal power, as Conelrad replacement. ■ FCC considers ways to limit amount of time given to commercials.
April 22 □ Pulse's Rostow calls for industrywide "standards and auditing committee," as researchers, broadcasters seek solution to ratings problem.
April 29 □ AAAA board bans ownership of ad media by member agencies. ■ Judge rules WDFD Chattanooga can amortize cost of acquiring license, reversing IRS decision.
May 8 □ Broadcasters favor industry audit for ratings, RAB wants radio, TV research separated; FCC charges Nielsen with rating monopoly, asks for surrender of half its clients. ■ Georgia commercial broadcasters protest pure entertainment on state-owned ETV stations.
May 13 □ New FCC order amends sponsorship rules to implement 1960 legislative ban of payola, plugola. ■ FCC finalizes license fees. ■ Telstar II off to good start.
May 20 □ FCC proposes to include NAB codes in own rules. ■ New rules for radio, proposed by FCC, would break up some AM-FM dupolies, limit FM duplication of AM programs to 50%. ■ Astronaut Gordon Cooper sends back first TV pictures from space.
May 27 □ Clutter cuts value of TV ad dollar in half, B&W's Burgardt tells ANA. ■ Court of appeals approves FCC refusal of additional facilities to Carter Mountain Transmission Corp., upholding commission's right to use licensing powers over common-carrier relays to protect TV stations from CATV intrusions.
June 3 □ FCC outlines network option time. ■ FCC rejects plan for shortspaced VHF drop-ins, ABC seeks reconsideration. ■ CBS Radio terminates New York Philharmonic broadcasts after 33 years.
June 10 □ Politicians spent $20 million for radio in 1962 campaigns.
June 17 □ FCC-FTC tell broadcasters to be ready to prove rating claims; agencies want ARF to have in rating audit; Politz enters audience measurement field. ■ NBC-TV, MCA plan feature films to be shown first on TV, then in theaters.
June 24 □ Cigarette companies halt on-campus advertising; Canadian companies drop TV ads before 9 p.m. ■ NAB inaugurates Rating Council. ■ House passes bill to suspend Section 315, for 1964 presidential, vice-presidential elections.
July 1 □ Negroes campaign for more jobs in broadcasting; FCC studies ways to prohibit "status discrimination," from Strom Thurmond (D-S.C.) accuses networks of "slanting news" and "following the NAACP line."
July 15 □ Tobacco Institute advises members not to sponsor shows appealing primarily to youthful audience.
July 29 □ When broadcasts deal with racial problems, Negro viewpoint must be presented, FCC declares.
Aug. 5 □ Two IATSE locals reject NAAACP demands to add Negro to every crew, call it "featherbedding." ■ Emergency Broadcasting System replaces Conelrad.
Aug. 12 □ CORE starts drive for use of Negroes in commercials.
Aug. 19 □ NAB's Collins invites network heads to off-record meeting with selected agencies, advertisers, to upgrade TV commercial practices; they say no. ■ Fall football billings total $85 million; networks pay $14 million for rights.
Sept. 2 □ Civil rights march on Washington gets full radio-TV coverage.
Sept. 16 □ Nine rating services seek Rating Council accreditation; some stations cancel ratings, others use them with disclaimers; NAFMB outlines FM rating needs; FCC, FTC keep heat on but don't specify rules. ■ Pat Weaver leaves McCann-Erickson to head STV, wired pay-TV enterprise.

Broadcasting Oct 12 1961 179
Sept. 30 □ Screen Gems transfer Negro to “Hazel” series, avoids clash with NAACP. □ Jack Benny, who left NBC for CBS in 1964, returns for NBC-TV series in fall of 1964. □ FTC investigates SESAC; Justice Department intensifies probe of BMI.

Oct. 7 □ FCC reserves ch. 37 for exclusive use of radio astronomy for 10 years. □ H&B America, RKO plan CATV merger; to operate over 50 systems with 100,000 subscribers.

Oct. 8 □ ABC-TV’s big money quiz, “100 Grand,” dies in three weeks for lack of audience.

Oct. 14 □ Westinghouse telecasts play by videotape on two stations, simultaneously with Broadway show. □ Peter Jackson, big-league baseball on network in prime time.

Oct. 21 □ California theater owners pledge $500,000 to fight pay TV.

Oct. 28 □ FCC proposes adding 411 assignments to UHF table. 374 for ETH.

Nov. 4 □ Investors go for pay-TV stock, buy out STV offering first day.

Nov. 18 □ FCC reaffirms drop denial.

Nov. 25 □ All commercials, all entertainment banned from radio-TV networks following John F. Kennedy assassination. □ First trans-Pacific broadcast via satellite previewes live TV coverage of 1964 Olympics in Tokyo.

Dec. 2 □ President Johnson’s wife given up control of Texas stations, transfers holdings to trustees. □ Four Minneapolis-St Paul stations refuse to pay FCC fines for sponsor-identification omission.

Dec. 16 □ P&G won’t pay for spots next to piggybacks, representatives are told. □ FCC plan to adopt NAB code rules is all but dead. □ Broadcast Clearing House stops operations; of three firms started in 1916 to clear timebuying’s “paper jungle,” only Central Media Bureau is still in business.

Dec. 23 □ Broadcast Rating Council incorporates as nonprofit organization, sends proposed standards to rating services; AAA is full member. □ NCAA sells 1964 football rights to NBC-TV for $13 million.

1964

Jan. 6 □ Milwaukee Advertising Laboratory founded by Milwaukee Journal, WTMJ-AM-FM-TV, to evaluate advertising effectiveness.


Jan. 20 □ Government, tobacco companies, broadcasters ponder next moves after report to U.S. surgeon general links cigarette smoking to lung cancer; □ FCC drops plan to adopt NAB codes into rules.

Jan. 27 □ CBS buys NFL rights for two years for $28.2 million. □ Grand jury indicts Drug Research Co. agency (Kastor, Hilton, Chesley, Clifford & Atherton) for fraudulent advertising of Regimen, reducing pill. □ NAB TV code board bans piggybacks, cigarette commercials appealing to youngsters. □ FCC renews licenses of Pacifica stations whose programs had offended some listeners, states that judgment of broadcaster in deciding what public shall see and hear “is entitled to very great weight” and commission will step in only where facts “flagrantly call for such action.”

Feb. 3 □ American Tobacco drops sports broadcasts; some radio stations ban cigarette ads. □ Use of piggybacks upheld by Kenyon & Eckhard, McCann-Erickson.

Feb. 10 □ Reynolds Tobacco cancels late-afternoon commercials on radio stations popular with teen-agers; CBS-TV orders de-emphasis of cigarette use on programs.

Feb. 24 □ Baseball rights cost $13.5 million. □ McCann-Erickson initiates “instant upgrading” policy; will cancel TV spot schedule if other stations offer better values.

March 2 □ House passes bill to prohibit FCC from setting commercial standards.

March 9 □ New AFB contract reduces number of staff broadcasters at networks from 409 to 302, gives them 3% pay boost.

March 16 □ Network affiliations are deductible, U.S. Tax Court rules, giving Libertarian victory over IRS after seven-year fight. □ Barter is $435 million-per-year business; SRA finds direct deals OK but objects to time brokering at cut rates. □ T consumers accept NAB guidelines on TV commercials. □ Supreme Court rules public officials can’t sue for libel unless malice proved.

March 23 □ NAB code officials explain stand on multiple-product spots to agencies, producers, station representatives; Libertarian stations ban piggybacks. □ WXYZ and other Detroit stations accept liquor ads after 10:30 p.m.; NAB protests action.

March 30 □ BBO “Channel One” on-air experiments show piggybacks effective, billboards helpful, hitches not harmful. □ Senate bill would bar liquor advertising on radio-TV; Representative Harris (D Ark) tells wrox Congress is concerned about broadcasting’s ability to regulate itself.

April 8 □ McKesson & Robbins switches wpxn spots from without to without. □ Twenty applicants seek 1110 kc in Los Angeles, lost by KRLA. □ Broadcast Rating Council issues rules, authorizes audit of rating services. □ Association of Motion Picture & Television Producers formed by merger of two producers’ groups.

April 20 □ United Church of Christ asks FCC to deny renewal to wtvx and whbtv, both Jackson, Miss., for alleged discrimination against Negroes.

April 27 □ FCC tells Gordon McLendon to give 57 hours of free time on his Texas stations to Senator Ralph Yarbrough, his opponent for Democratic nomination to Senate.

May 18 □ ABC-TV, CBS-TV pull out of Emmy awards in hassle over method of picking winners.

May 25 □ NAB TV code board bans titles, teasers, credits, hopes to knock 30 seconds of clutter out of each half-hour.

June 1 □ Common carriers buy 5 million shares of Comcast stock; AT&T gets most, then ITT, General Telephone, RCA.

June 15 □ Federal court upholds FCC revocation of license of KXMIAM St. Louis. □ ABC, CBS, NBC drop Network Election Service, central vote-counting system; AP UPJW join election-day pool.

June 22 □ House gets bill to prohibit broadcasting of early Easter election returns while polls are still open in West.

June 29 □ NAB President Collins resigns to accept federal post as conciliator in civil rights disputes. □ FTC orders health warning on all cigarette packages since Jan. 1, 1965, in all advertising as of July 1, 1965; tobacco industry plans court fight, if necessary. □ Capital Cable of Austin (Tex.) agrees to purchase TV Cable of Austin, ending CATV dispute in that city. □ Closed-circuit TV takes lot of hardware; picture story of STV’s Los Angeles set-up.

July 8 □ OB stations get license renewals after General Electric Broadcasting Co. is formed to operate them. □ FCC lifts two-year-old AM freeze; order sets rigid technical standards, limits FM duplication of AM programming to 50% of time in cities of 100,000 or more.

July 13 □ New Sag contracts with movie, TV film producers give actors more residual pay.

July 20 □ STV starts pay-TV service by wire to 2,500 homes in Los Angeles; in Hartford, Conn, KFOO General Manager presents plans of on-air TV pay, believes it can be made profitable, has found people most willing to pay for movies, sports, have little interest in culture. □ Barry Goldwater, Republican candidate for President, challenges President Johnson to TV debates, is highly critical of CBS News’s coverage. □ San Francisco federal court reverses ruling of Idaho judge that CATV systems can’t duplicate network or film programs of TV stations, suggests that broadcasters seek copyright protection.

July 27 □ Oak Knoll Broadcasting Corp., nonprofit organization, gets grant for interim operation of KLBAAM Pasadena-Los Angeles until permanent license is issued to one of 19 applicants.

Aug. 3 □ FCC renews NBC licenses for WRCAM-AM-TV Philadelphia, on condition they be exchanged for Westinghouse stations in Cleveland, reversing deal made in 1956.

Aug. 10 □ SAG negotiates first contract for actors on videotaped shows with Universal; first for performers on pay TV. □ San Gregor 7 sends back close-up pictures of moon.

Aug. 17 □ Spot billings per TV family average $11.80; TVAR finds. □ More than 300 stations get bailout shelters for transmittor engineers, supplied by federal government.

Aug. 24 □ FCC, tax laws, prosperity spur broadcasters to diversify; broadcasting lists holdings of some 40 companies. □ No “Great Debates” in 1964; Senate kills bill to suspend equal-time law.

Aug. 31 □ Gracie Allen, co-star of “Burns and Allen” on radio-TV for more than 20 years, dies at 58, after heart attack. □ Most stations accept piggybacks at regular rates as controversy dies out.

Sept. 21 □ Republican protest Democratic spot linking little girl and nuclear cloud as unfair scare tactics.

Oct. 5 □ FCC turns down RKO, Philco plea for recondemnation; FCC, NBC, WBC file applications to trade back Philadelphia, Cleveland and stations.

Oct. 9 □ ABC urges FCC to regulate CATV. □ FCC fines kxvtv Tyler, Tex., $250 for rebroadcasting football game without consent of original station, reprimands WTyrone, L.a., for refusal permission. □ Television Audit Corp. claims to measure audience from planes.

Heart attack kills Eddie Cantor, 72, top radio star of the 1930’s.

Oct. 28 □ GOP film, “Choice,” depicting crime, mob violence, sex, scandals in government, set to go on NBC-TV in many localities, when candidate Goldwater has it dropped as not “appropriate.” □ Herbert Hks, 61, President dies at 90. As secretary of commerce in early 1920’s, he guided development of American system of broadcasting.

Nov. 2 □ Campaign costs for radio-TVTU put $40 million. □ Wfne-AM-FM draws one-year renewal for “improper use of rating.” □ Dodd committee interim report calls relationships between TV violence and juvenile delinquency.
broadcasting

For 50 years it's been essential
to the American way of life.

Broadcasting

For 50 years it's been essential
to the American broadcasting industry.

Sincere Thanks & Warm Congratulations
from Paramount Television.

Paramount Television
A Gulf + Western Company
"conclusively established."

Nov. 9 □ STV loses at polls, starts court fight to have California law declared unconstitutional, closes operations in Los Angeles, San Francisco; plans for systems elsewhere held up.

Nov. 16 □ Monday night baseball network on TV loses out; maybe Saturday afternoons.

Dec. 14 □ CBS sues Teleprompter for CATV pickups of CBS-TV programs without permission of copyright owners. □ Presidential commission recommends massive antismoking drive, spearheaded by TV documentaries. □ Justice Department files antitrust suit to require broadcasters to give up ownership of BMI.

Dec. 21 □ ABC-TV signs 18 major league ball clubs for 25 Saturday afternoon games, two holiday games.

Jan. 4 □ Frederick W. Ford leaves FCC for $50,000-a-year NCTA presidency. □ Shell Oil "public service grant" provides two nightly newscasts for WNDT-TV Newark-New York non-commercial station, each preceded and followed by credit to Shell; commercial broadcasters wonder when commercial is not commercial.

Jan. 25 □ Corinthian stations change policy, will accept piggybacks. □ FCC considers TV network control of prime-time programing to 50%, barring networks from syndication field. □ Some 65 million watch President Lyndon B. Johnson inaugurated on TV.

Feb. 1 □ Vincent T. Wiatlewski, NAB executive vice president, named president at $50,000 per year; board also votes to have full-time chairman at same salary. □ NAB, NCTA split over CATV protection for local television stations, FCC procedures for insuring it.

Feb. 8 □ AMST calls on FCC to take immediate jurisdiction over CATV. □ BBDO, SSC&B test new system of agency compensation; formula assures agencies profit on accounts, assures clients that agency profits won't be excessive. □ White House TV studio gets first live use for presidential news conference.


March 8 □ James T. Aubrey Jr. is suddenly out as president of CBS-TV; John A. Schneider succeeds him. □ Supreme Court won't review award of $550,000 (reduced from $3.5 million) to John Henry Faulk in suit against Aware Inc., Vincent Hartnett, award director; also refuses to hear WWKX St. Louis appeal for reversal of license revocation.

March 15 □ Montana bill to have state set performing rights rates for music used in state has broadcasters, licensing organizations in uproar: special report on music for radio-TV, who supplies it and for how much.

March 22 □ New York State Supreme Court orders Kemper Insurance Group to pay A.B.-PT for time Kemper tried to cancel following Alger Hiss appearance on news special on Richard Nixon. □ WINSAM New York switches to all-news format.

April 8 □ Film dominates TV network prime time, supplies 84.1% of scheduled shows. □ CBS-TV will have seven one-minute prime-time breaks in fall, has two now. □ FCC approves plan of wntm! New York noncommercial station, for programming underwritten by business organizations that get name credits.

April 12 □ Early Bird, first commercial communications satellite, goes into stationary orbit, opens trans-Atlantic circuits for TV use. □ Supreme Court affirms FTC decision against Colgate-Palmolive, Bates, in "sandpaper" case rules mock-ups OK if it's not implied they're real thing.

April 26 □ FCC asserts authority over all CATV, proposes requiring cable systems to carry local programs and stop importation of those from distant stations, freezes CATV microwave applications in major markets.

May 3 □ AAAA offers to help FCC solve problem of overloaded commercials. □ Edward R. Murrow, dead of cancer at 57, honored as man who did most to set standards for broadcast journalism.

May 10 □ Federal court finds Kastor, Hilton, Chesley Clifford & Atherton guilty of preparing fraudulent advertising for Regimen; it is first agency ever convicted on such charge.

May 17 □ ABC tells FCC it wants to operate own domestic satellite. □ Three surveys show election returns, predictions had no effect on votes of those who heard them before going to polls. □ John F. Dille Jr., Indiana broadcaster-publisher-CATV owner, elected NAB board chairman, now full-time salaried job.

May 24 □ California superior court finds ban on pay TV unconstitutional.

May 31 □ Comsat files fee schedules. □ Telemetor ends five-year test of closed-circuit pay TV in Canada, calls it successful.

June 7 □ Owners of 27 TV stations break with

Congratulations to Sol Taishoff and Broadcasting Magazine on 50 years of excellence.

The next 50 will be even better!

Wometco Enterprises, Inc.
Mitchell Wolfson, President
NAB-AMST on CATV, support bill limiting FCC authority.

June 14 ☐ Supreme Court, in 5-to-4 decision, rules presence of TV cameras in court prevented fair trial of Billie Sol Estes. ☐ Gemini 4 flight coverage costs networks $6 million. ☐ FCC bars local station from Madras, Ore., ruling that 15 Honolulu stations be ordered to sell their time at "preferential rates afforded to religion." ☐ FCC issues new table of UHF assignments, proposes low-powered TV stations for smaller markets.

June 21 ☐ P&G drops fight against piggybacks.

June 28 ☐ National Association of Philadelphia stations to WBC, gets Cleveland stations; WBC makes KYW Philadelphia all-news. ☐ Clutter doesn't seem to hurt commercial recall, Needham, Harper & Steers, researchers find. ☐ H. V. Kaltbom, dean of newsmakers, dies at 85.

June 28 ☐ FCC issues proposed rule limiting new group owners to two VHF stations in top-50 markets, makes it effective immediately.

NAB radio code lifts ban on personal products, if ad is in good taste.

July 12 ☐ FTC issues guidelines on ratings claims by stations.

July 19 ☐ Cigarette bill passed by Congress calls for health warning on package, not in advertising.

Aug. 2 ☐ FCC decides not to ban TV-CATV crossownership.

Aug. 25 ☐ Top Los Angeles broadcasters use helicopters to cover Watts riots after mobile units destroyed, newsmen beaten. ☐ Court of Appeals overturns Tax Court ruling, upholds IRS stand that network affiliation contracts are not depreciable assets for tax purposes.

Aug. 30 ☐ United Church of Christ asks court to overturn license renewal of WLIB-TV Jackson, Miss.

Sept. 6 ☐ Robert W. Sarnoff named president of RCA.

Oct. 4 ☐ Karlis Davis, Oakland, Calif., KNMI Vancouver, Wash, face FCC fines for failure to identify properly communities they are licensed to serve.

Oct. 11 ☐ FTC orders J. B. Williams Co. to stop misrepresenting Geritol's effectiveness.

Nov. 20 ☐ Court upholds FTC complaint against General Motors, Libby-Owens-Ford for misrepresentation in commercials shot through open door, purported to be through safety glass. ☐ Carnegie Corp. forms blue-ribbon commission to study ETV.

Nov. 29 ☐ Dr. Allen B. Dumont, pioneer TV inventor; manufacturer, broadcaster, dies at 64. ☐ NASA seeks feasibility study of broadcast-satellite radio signals directly to home receivers.

Dec. 6 ☐ FCC approves transfer of WLBV-TV Jackson, Miss., to Lamar Life Insurance Co.; United Church of Christ, arguing for review of WLB's license renewal, asks appeals court to give aggrieved members of public right to be heard in license-renewal proceedings. ☐ UPI takes over RKO's short-wave radio network in audio news service field. ☐ ABC plans merger with ITT. ☐ New York City issues three CATV franchises: Sterling Information Services gets Manhattan south of 86th St on East Side, 79th St on West Side; Teleprompter nets northern Manhattan; CATV Enterprise gets Riverdale.

Dec. 20 ☐ NAB TV code board puts new restrictions on ads that criticize competitors. ☐ Five radio stations get short-term renewals for carrying more advertising than they proposed.

Jan. 3 ☐ Kastor, Hilton, Chesley, Clifford & Atherton gets new president, Emmerston Foote; new name, Kastor, Foote, Hilton & Atherton; decides not to appeal agreement verdict. ☐ Gordon McLendon asks FCC to approve his acquisition of KALM-TV Los Angeles to be used as classified-ad station with no other programing. ☐ Walter D. Scott named NBC president, chief executive officer; Robert Kintner to become board chairman, duties not defined.

1966

Feb. 18 ☐ ABC-TV gets rights to summer Olympics for $4.5 million, already has winter Olympics rights. ☐ Westinghouse Broadcasting offers alternate to FCC's proposal for limiting network control of prime-time TV programs to 50%. Limit amount of programming affiliates in major markets may take from networks; most advertisers, agencies oppose 50-50 plan. ☐ ANA finds 15% media commission most popular agency compensation plan, but fee system growing. ☐ Domestic satellite is technically feasible, could save networks $20-$35 million per year of $55-million line charges, Comsat hears, but first questions of ownership, operation, service must be answered.

Feb. 28 ☐ Robert E. Kintner leaves NBC. ☐ Each radio network has cumulative audience of 30 million each week, NBC Radio's new measurement method shows. ☐ Supreme Court rules Twentieth Century Fox can't sell TV stations.

March 7 ☐ FCC proposal to limit network control of TV programs unneeded, study made by Arthur H. Little, Jr. finds. ☐ Bristol-Myers seeks 15-second spots for Ban. ☐ California Supreme Court upholds state laws that are unconstitutional. ☐ Feature films are best buy for advertisers, BBDO study shows. ☐ Britain chooses PAL system of color TV.

March 14 ☐ FCC gives one-year renewal to WGMAMAX Hollywood, Fla, provided quizzed owners sell it within 60 days.

March 21 ☐ Network coverage of Gemini 8 splashdown brings thousands of calls from anyone viewing premium regular programs.

George C. McLaughney, 69, former FCC chairman, dies of cancer. ☐ CBS-TV affiliates have choice of keeping present compensation or switching to new plan.

March 28 ☐ Representatives of audience have right to be heard, court tells FCC in ordering release of licensing information of WLBL-TV Jackson, Miss., requested by UCC.

March 28 ☐ Rex Sparger, government investigator during 1961-63 ratings probe, admits rigging Nielsen ratings of four network shows. ☐ S. L. (Pat) Weafer resigns as head of STV, as company announces plans to acquire Stasha Telecasting.

April 4 ☐ FTC announces that cigarette companies may advertise tar, nicotine content; Lorillard withdraws cigarette-advertising code. ☐ ABC-ITT merger application filed with FCC.

April 11 ☐ Chairman E. William Henry resigns from FCC. ☐ FCC proposes incorporating fairness doctrine provisions regarding personal attack, editorials for or against candidates into commission rules. ☐ Fred W. Friendly named Edward R. Murrow professor of journalism at Columbia graduate school of journalism, adviser to Ford Foundation; Richard Salant succeeds him as president of CBS News. ☐ Appeals court upholds FCC contention that CATV is not common carrier.

April 18 ☐ ABC-TV gets rights to summer Olympics for $4.5 million, already has winter Olympics rights. ☐ Westinghouse Broadcasting offers alternate to FCC's proposal for limiting network control of prime-time TV programs to 50%. Limit amount of programming affiliates in major markets may take from networks; most advertisers, agencies oppose 50-50 plan. ☐ ANA finds 15% media commission most popular agency compensation plan, but fee system growing. ☐ Domestic satellite is technically feasible, could save networks $20-$35 million per year of $55-million line charges, Comsat hears, but first questions of ownership, operation, service must be answered.

April 25 ☐ TV network news, documentary programs, traditional loss leaders, near break-even point. ☐ Court upholds WDSN Louisville, Ky., refusal to pay FCC fees for failure to identify political sponsors. ☐ ABC-TV uses "Ben Casey" as example in answering FCC on why shows are dropped: Ratings fell off, so did sponsor interest, so did live station clearance, but costs kept rising.

May 2 ☐ FTC plans probe of network rate structures.
May 2 □ Many off-network TV programs, chiefly monochrome, go into syndication.

May 9 □ NBC affiliates celebrate network's 40th anniversary at Honolulu meeting.

May 16 □ NAB radio code board bans feminine-hygiene products, adopts rule permitting comparisons of competitive products but banning disparagement. □ Mutual Industries Inc. pays $100,000 for option to buy MBS from 3M for $3.15 million.

May 30 □ U.S. district court finds Fortnightly CATV systems guilty of infringing United Artists' rights in films licensed to five stations picked up by Fortnightly systems. □ Wnuv-tv Newark-Linden, N.J., accepts commercials for Rum Superior of Puerto Rico, first hard-liquor advertising on TV.

June 6 □ Network TV audience sees live close-up pictures of moon sent back by Surveyor I as they come into Jet Propulsion Laboratory.

June 13 □ Wcuw-tv Chicago says it will take liquor ads; senators warn NAB to enforce code or expect legislation. □ TV code board relays stand on comparative commercials to agree with MBS.

June 20 □ Wcuw-tv Chicago changes mind, won't take liquor advertising. □ Twelve broadcast licensees, owners of 49 stations, plus Radio-Television News Directors Association, propose to attack constitutionality of FCC fairness ruling, say they'll push fight to Supreme Court if necessary. □ National Advertisers contract with film producers raises minimum payment for scripts, restores rerun system writers struck to change in 1960, eliminates clause denying screen credit to writers taking Fifth Amendment refuge under questioning.

June 27 □ President Johnson reappoints Rosel Hyde to FCC, names him chairman, nominates Nicholas Johnson, maritime administrator, to FCC vacancy. □ Common carriers win hard-fought battle as FCC rules Comast can deal only with them; FCC approves Comcast application to participate in construction of six satellites to be owned by Intelsat. □ BMI, radio broadcasters agree on 12.5% increase in music fees. □ NAB board reelects John F. Dille Jr. as chairman, approves appropriation of up to $10,000 to help WCGBAM Red Lion, Pa., in fight against fairness doctrine, rejects proposal to create CATV division of NAB. □ Concentration of control does not exceed threatened in TV, United Research Inc. tells FCC in preliminary report of study of TV industry structure. □ Ed Wynn, 79, vaudeville comic who became Texaco Fire Chief on radio, star on TV, dies of cancer.

July 4 □ FCC gives conditional approval to McLendon nomination to purchase Kajim-A Los Angeles, turn it into all-advertising station. □ CATV operators plan local programming; Dalworth proposes three-channel non-broadcast program service for Texas systems. □ Universal Studios makes two-hour color movies for first use on NBC-TV; MGM makes three features for ABC-TV. □ Hughes Aircraft gets minority interest in Teleprompter New York City CATV project; Hughes, Telprompeter form Theta Communications to make, market electronics equipment. □ Appeals court upholds FCC rules on multiple-ownership of major-market TV stations, dismisses appeal of MBS Broadcasting to declare them unconstitutional.

July 11 □ Mutual Broadcasting Corp. is new owner of MBS. □ FTC closes investigation of SESAC following commitment to publish catalogue of compositions so broadcasters can tell if they need SESAC licenses.

July 18 □ Overmyer Network announced as fourth TV network by Daniel H. Overmyer, UHF station owner, Oliver Treyz, former president of ABC-TV; plans eight nighttime hours service, including two hours of news, two-hour variety show from Las Vegas.

July 25 □ Nineteen religious, social, civic groups call on FCC to set license renewal of Wxmx, Met., Pa., for hearing, charge program is one-sided.

Aug. 4 □ AT&T proposes rate boosts for radio-TV that would add $18.4 million per year to broadcast line charges. □ Ford Foundation seeks domestic satellite of own, would sell service to networks cheaper than present ground lines, donate profits to educational network.

Aug. 8 □ Several Southern stations drop Beatles records over statement of John Lennon that "we're more popular than Jesus now." □ Broadcasters pay $44 million for football rights, except $100 million for commercials on game broadcasts.

Aug. 22 □ FCC forms task force to deal exclusively with CATV.

Sept. 7 □ Rex Springer, ex-investigator for House Investigations Subcommittee, admits Nielsen security system prevented his attempt to rig ratings, says consent decree ending Nielsen suit. □ All-out promotion battle ushered in new TV season.

Sept. 12 □ NAB, AMST, Texas stations oppose giving microwave facilities to Dalworth to serve CATV.

Sept. 19 □ Judge Ryan gives ASCAP access to financial reports of TV stations back to 1959.

Oct. 3 □ TV buys $33-million worth of movies in week: 63 MGM films go to CBS-TV; 17 20th Century-Fox pictures, 32 Paramount features to ABC-TV. □ ABC-TV's three-hour broadcast of "The Bridge on the River Kwai" has largest viewership of any movie ever shown on TV. □ More than 1,500 leaders of industry, government, science, religion honor Brigadier General David Sarnoff, RCA chairman, on 60th anniversary of his entry into communications.

Oct. 10 □ NAB TV code board issues new cigarette-advertising guidelines: will accept nicotine, tar-content statements, ban use of sports themes, athletes, children, implied health benefits from filters. □ FCC issues new TV program reporting form, seven years in making.

Oct. 17 □ Matthew J. Culligan, former head of NBC Radio Network, Curtis Publishing Co., named president of MBS, succeeding Robert Hurleigh, resigned. □ Supreme Court refuses to review California court ruling that vote outlawing pay TV was illegal, opening way for pay TV to return to state; STV says it's broke.

Oct. 24 □ Overmyer Network claims 85 stations lined up to take Las Vegas nightly shows; TBC, another planned network TV, reports 50 stations ready to carry two-hour late-evening shows.


Nov. 7 □ Justice Department suggests FCC delay action on ABC-ITT merger until Justice study of deal is complete. □ Kwhv-tv Los Angeles ready for continuous coverage of stock market; Monday-Friday, 7-9 p.m. to 3 p.m. local time.

Nov. 14 □ Kemper Insurance Group must pay ABC-TV $298,800 for time unused; Supreme Court refuses to review lower court decision that Kemper had no right to cancel sponsorship of "Evening Report" because it didn't like program critical of Richard Nixon on which Al Gore has appeared. □ FCC promises fast, comprehensive election reporting job, marred by some wrong predictions. □ Lani Bird, Pacific satellite, fails to achieve synchronous orbit; is usable at some times.

Nov. 28 □ Court of Appeals dismisses petition of Wxmgm Red Lion, Pa., for reversal of FCC fairness doctrine notice, but tells FCC letters are not orders and cannot be reviewed in courts, putting decade of rulings in jeopardy. □ ABC-TV, Lani Bird take Notre-Dame-Michigan State football game to Hawaii. □ Continental Football League signs with Overmyer Network to three years of broadcasts, starting in 1967. □ Blair Television stations test new rate formula making 30-second spot base figure; 60-second spot is priced at 30-second rate plus 40%; 60-second piggyback at 30-second rate plus 60%.

Dec. 5 □ Wtfn-tv Syracuse adds 5% extra for color commercials; annoyed timebuyers see no reason for increase. □ FCC splits channel assignments in 450-470 mc band to make room for land-mobile services; purposes are reallocating UHF's top 14 channels for land-mobile use, sharing of seven lowest UHF channels with land-mobile services. □ Lani Bird, usable eight hours per day, goes commercial, has heavy traffic both ways across Pacific. □ Government suit against BMI ends with consent decree; broadcasters keep their BMI stock.

Dec. 12 □ FCC approves sale of Kfjwam Los Angeles to Westinghouse for $9.1 million, but with stinging letter to Crowell-Collier for laxness in guarding against payola; price had been reduced $1,850,000 by WBC for C-C's anti-trustigation's conclusion of corporation.

□ American Advertising Federation, formed by merger of Advertising Federation of America, Advertising Association of the West, invites other advertising groups to join AAF in united front against government attacks on advertising.

□ John F. Banzhaf III, New York attorney, asks wcas-tv New York for free time for anti-smoking messages, roughly in proportion to time used for cigarette commercials.

□ Thomas H. Dawson, senior vice president of CBS-TV, becomes president as John T. Reynolds leaves to return to Los Angeles as president of Paramount Television.

□ NFL, AFL sell Super Bowl four-year package to CBS-TV; NBC-TV for $9.5 million; both networks will broadcast 1967 game; CBS-TV gets 1968, 1970; NBC-TV 1969. □ Walt Disney, who added TV taster to movie fame, dies at 65. □ Cox Broadcasting buys Walter Schimmacher Inc., independent TV program production-syndication firm.

Dec. 26 □ FCC approves ABC-ITT merger, by 4-to-3 vote.
“special circumstances.”  ■ Justice Department asks FCC to reopen ABC-ITV merger case, hold hearing; ABC stock drops 14 points.

Jan. 30  □ Carnegie Commission on Educational Television calls for expansion of present 124 educational television stations. TV's value, says the report, is 1 in multimillion-dollar federal tax, 2 in TV stations, supervised by "Corps. for Public Television," nonprofit, non-governmental body.  ■ FTC charges Bristol-Myers with misleading claims for Bufferin.  ■ Wisconsin state senate judiciary committee kills bill to bar early election predictions.

Feb. 6  □ Cost of participating commercials in TV-network programs, estimated by BAR, shows NBC-TV's "Bonanza" highest: $55,000 per commercial minute.  ■ When-3 Syracuse rescinds extra charge for color commercials.  ■ Yankee Network ends operations after 38 years.

Feb. 13  □ Frank Stanton, CBS president, signs new 21-year contract to 80th birthday, five more years active service, 16 as consultant.

Feb. 20  □ ABC gets $25 million loan from ITT to meet "critical cash shortage."  ■ American Television Relay Inc. seeks FCC permission for point-to-point microwave relay to carry Los Angeles signals to Texas CATV systems.  ■ Baseball rights cost $29 million, supported by $25 million loan bill will be $105 million.  ■ Gulf & Western Industries buys Desilu productions.

Feb. 27  □ CBS buys Republic Studio, Hollywood, 70 acres, 17 sound stages, for $9.5 million, renames it CBS Studio Center.  ■ Technicolor shows new tape-to-film transfer method, claims full broadcast quality.

March 6  □ President sends toned-down version of Carnett's "public television" plan to Congress, asks aid for educational radio, too.  ■ FCC adopts NAB code commercial time limits as benchmarks for license-renewal applications.  ■ Justice Department sues General Tire & Rubber Co. on charge of trying to coerce suppliers into buying time on KROG general stations.

March 13  □ Overmyer Network is now United Network, as western syndicate takes control.

March 20  □ FCC orders rehearing of ABC-ITV merger.  ■ ABC Radio West, formerly Don Lee Broadcasting System, will hold July 1.  ■ March 27  □ Agreement reached on new ASCAP radio rates calls for 6% drop in commercial fees, 10% reduction in sustainer fees.

April 3  □ APTRA strikes networks; all live talent leaves; nonunion employees, run keep networks going; Brinkley, most others leave, Huntley, some others stay on ground union dominated by entertainers cannot properly represent newsmen.

April 17  □ House passes copyright bill with no examination for CATV.  ■ Supreme Court holds P&G acquisition of Clorox violated antitrust law because P&G's large advertising expenditures with resulting media discounts form effective bar to new entrants into bleach field.

May 2  □ Senate passes bill establishing Corp. for Public Broadcasting.  ■ United Network begins operations, sends nightly two-hour "The Los Vegas Show" to about 125 stations; 13 advertisers participate.

May 22  □ Senate passes bill establishing Corp. for Public Broadcasting.  ■ Station that broadcasts attack must inform person or group involved that attack has been made or is about to be, include transcript or tape with invitation to reply on air; FCC tells KXWMA Inglewood, Calif.

May 29  □ U.S. Appeals Court confirms CATV liability for copyright infringement, upholding lower court ruling that Fortnightly's West Virginia cable systems violated United Artists' rights in films licensed by UA to TV stations picked up by Fortnightly systems.  ■ UHF broadcasters form own organization, All-Channel Television Society (ACTS), independent of NAB.

June 6  □ FCC denies request of John R. Banzhaf III, for "roughly" proportional time to that used for cigarette spots on wssv-ny new York, but tells station that antismoking proponents must be given window to rebut advertising on radio-TV.  ■ FCC General Counsel Henry Gelter gives personal view that three-to-one ratio of cigarette commercials to antismoking messages would be acceptable.  ■ United Network quits after 31 nights, can't raise money for line charges.  ■ Defense district judge awards $96,000 to wkedl, Elyria, Ohio, in triple-damage antitrust suit against Lorain (Ohio) Journal; action was started 17 years earlier on charges newspaper tried to persuade advertisers to boycott steel.

June 19  □ Court of Appeals upholds FCC's fairness doctrine as "completely legal."  ■ June 26  □ ABC-ITV merger gets FCC approval for second time; but applicants agree to wait 30 days before consummating merger to give Justice Department time to decide on appeal.

July 3  □ Federal court affirms FCC jurisdiction over CATV, upholds cease-and-deisit order issued to Buckeye Cablevision of Toledo, Ohio, to prevent importation of distant signals with out distant signals.  ■ NAB board elects Grover Cobb, KVGBIAS Great Bend, Kan., chairman; appropriates up to $25,000 to fight fairness doctrine in courts.  ■ FCC adopts rules permitting daytime-only stations authority to start broadcasting at 6 a.m. with 500 watts.  ■ International Artists offers recording package to CATV operators for presentation on videotape.  ■ Producers, TV networks, Screen Actors Guild sign four-year contract giving actors 20% pay increase.

July 10  □ FCC adopts fairness doctrine on personal attacks, editorialists for or against political candidates as formal rules.

July 31  □ Radio-Television News Directors Association, eight broadcast licensees, ask U.S. Court of Appeals in Chicago to review FCC order adopting fairness doctrine provisions as commission rules; CBS files similar appeal in 8th U.S. circuit court in New York.

Aug. 7  □ Football rights cost over $68 million this year, but advertisers are expected to pay $105 million to get in on such popular broadcasts.  ■ Larger revenue, more likely station is to editorialize, NAB survey finds.  ■ Newscasts are exempt from personal attack provision of fairness doctrine, FCC tells ABC after complaint of former employee of Senator Thomas Dodd (D-Conn.) that he was attacked by Sena- tor Russell B. Long (D-La.) in film clip used on Huntley-Brinkley news program.

Aug. 14  □ All three TV networks reject recommendation of Senator Hugh Scott (R-Pa.) that FCC review of private wire services adopt "code of emergency procedure" to govern new coverage of racial riots.

Aug. 21  □ President appoints task force to study national, international communications policy.  ■ Classified-ad station, KADB/FM Los Angeles, can't make it; Gordon McLendon seeks license renewal, new format.  ■ ABC Radio has radical plan for four networks in place of one, each tailored to suit different station format; Walter A. Schwartz replaces Robert R. Pauley as ABC Radio network president.

Aug. 25  □ NAACP finds Grovers used in only 5% of commercials on TV sports shows, asks FCC to investigate "possibility of bias."  ■ CBS introduces EVR, electronic recording-playback system for TV using low-cost film cartridges.

Sept. 4  □ ABC Radio plan is OK with FCC; rules ban "simultaneously operated" networks of same owner; ABC's four network services will operate consecutively within hour.

Sept. 18  □ NAB, WTRF-TV Wheeling, W. Va., files suit in federal court in Richmond, Va., asking overturn of FCC rule requiring broadcasters to give time for antismoking spots: John F. Banzhaf III, instigator of rules, asks federal court in Washington to tell FCC its rule doesn't go far enough.  ■ Red Lion Broadcasting Inc. (WGBB-AM-FM Red Lion, Pa.) asks Supreme Court to review personal-attack section of FCC fairness rule, reverse lower court decision upholding it.  ■ Cox Broadcasting Corp. buys Bing Crosby Productions.

Oct. 9  □ NAB television board revises TV code,

Dear Sol:  
You are one helluva guy!!  

With affection,  
HOWARD (Stark)
not to grant sale of KDFM-TV Beaumont, Tex., to Enterprise Co., publisher of only two daily newspapers there, without hearing.

March 18 □ General Artists Corp., Creative Management Associates merge into possibly world's biggest talent agency.


April 1 □ Plan to curtail clutter by banning all station-break commercials, putting all TV advertising within programs, network, spot, local, under development by leading station representative. □ FCC proposes rule to prohibit licensee of any full-time station from acquiring another full-time station of any type in same market.

April 15 □ Broadcasters win wide acclaim for coverage of racial outbreaks across nation in wake of Martin Luther King assassination.

April 22 □ ABC asks FCC to help keep ABC-TV affiliations from trimming away three stations from switching to NBC-TV. □ New York state supreme court rules CATV system operating in New York City with underground telephone wires does not need city franchise, refused to enjoin Comtel.

May 13 □ House Investigations Subcommittee opens hearing on WSB-TV Chicago pot-party broadcast; charges that party was arranged are made, denied.

May 20 □ Teleprompter gets FCC OK for wireless CATV.

May 27 □ Paul Segal, pioneer communications attorney, assistant general counsel to Federal Radio Commission before entering private law practice in 1931, dies at 88. □ Broadcast Media Corp. formed to handle spot-TV, radio buying for agencies.

June 3 □ Madelyn Murray O'Hare buys time on KTBLSAM Austin, Tex., for series of lectures, "The American Atheist," she instigated ban on Bible reading in public schools; ktrs is owned by President Johnson's family. □ Senate suspends equal-time requirement for presidential, vice presidential campaigns.

June 17 □ Supreme Court gives FCC jurisdiction over all CATV systems. □ Networks pledge cooperation with new Commission on the Cause and Prevention of Violence.

June 24 □ Frank J. Shakespeare Jr., president, CBS Television Services Division, takes leave to join Nixon campaign staff.

July 1 □ FCC gives full renewal to WBSITV Jackson, Miss. □ FCC takes CATV control; tells phone companies to get approval to build common carrier radio systems; rules that proof of economic damage not needed, restricts importation of Los Angeles TV signals by San Diego CATV systems. □ Negro militants protest inadequate program attention by St. Louis radio stations, ask FCC to investigate.

July 8 □ Howard Hughes offers $50 million for July 28 □ NBC cuts price of prime time in half for political advertising from Aug. 1 to election day. □ FCC proposes new space program AM applications considers revising allocation rules. □ ABC seeks merger after Howard Hughes abandons fight for control.

July 29 □ General Foods tells agencies to steer clear of violence on TV, puts 57 syndicated programs off-limits.

Aug. 8 □ Westinghouse proposes merger with MCA; Department of Justice, IRS take close looks. □ Federal court set aside FCC approval of sale of WFMT FM Chicago to WGN, says FCC should have given hearing to protesters despite late filing of objections. □ Signal Companies offers $25 million for 49.9% of Golden West Broadcasters; Gene Autry to retain control.

Aug. 12 □ Networks pay $55 million for football rights, expect $107 million from advertisers. □ NBC and CBS give GCP convention gavel-to-gavel coverage; ABC has late-evening summary, gains rating advantage with early-evening entertainment. □ Thirty-second commercial use for first time in 6 months; piggybacks have slight gain, all other lengths decline. □ Sale of KDFM-TV Beaumont, Tex., to city's newspapers called off because hearing on transfer, requested by Department of Justice, would run beyond contract termination date.

Aug. 28 □ Basic agreement reached on new ABCAP pact for TV, ending six-year-old lawsuit, saving $12 million in first-year fees, more later. □ Negro activist group, Fair Play for Black Citizens Committee, moves into convention of National Association of Television and Radio Announcers, claims 500 signed pledges from NATRA members. □ Norton Simon Inc. acquires West Coast stations; FTC gives lower rates to ETV, but circuits can be pre-empted for commercial users.

Sept. 2 □ Battles inside Democratic convention hall, battles in Chicago streets outside, feud between politicians and broadcast newsmen add up to vivid contrast to Republican's Miami gathering. □ FCC modifies sunrise rule, changes starting time from 6 a.m. to "local standard" time to 6 a.m. "local" time.

Sept. 7 □ Washington rings with Chicago echoes; Congress denounces TV reporting; broadcasters protest police harassment.

Sept. 14 □ Report of staff on President's Task Force on Telecommunications sees cable systems supplementing broadcast television, not supplanting it, subject to FCC duopoly rule, other restrictions now applied to broadcasting. □ FCC rejects ABC-TV plea for help against raiding by other networks, emphasizes it won't allow incentive-compensation features in new contracts; FCC will also require affiliation contracts to be made public.

Sept. 16 □ Court of Appeals in Chicago says FCC fairness rules are unconstitutional, contradicting earlier decision of Court of Appeals in Washington; Supreme Court appeal foreseen. □ Hughes Tool Co. acquires Sports Network Inc. □ Agencies, representatives concerned at rise of independent buying services as middlemen between buyer and seller.

Sept. 23 □ Broadcasters call BLM demands extravagant, break off negotiations for new licenses.

Oct. 14 □ Transamerica Corp., Metromedia plan merger in $300 million stock deal; FCC approves needed because both companies have broadcast holdings. □ No "Great Debates" this year; House votes to suspend equal time for presidential candidates but includes George Wallace; Senate fails to pass amended bill. □ Pictures taken inside Apollo 7 in flight, sent back to earth. revive public interest in manned space flight.

Oct. 29 □ Producers Guild of America wins recognition as collective bargaining agent for movie, TV producers, who gain health, pension benefits under 10-year contract. □ ABC seeks broadcast participation in ownership of domestic satellite.

Nov. 4 □ AAAA chairman attacks "middlemen," defends timebuying of agencies in speech to ANA. □ Republican campaign spot
alternating still picture of grinning Hubert Humphrey with scenes of poverty, war, riots is called “smear” by Democrats, canceled by Nixon-Agnew committee. ■ NBC requirement for news personnel to furnish reports of financial investments, outside employment brings acceptance, resentment. ■ U.S. Tax Court approves proportional write-offs of feature films overrules IRS demand for straight-line depreciation.

Nov. 18 ■ Iowa Supreme Court upholds state 3% tax on advertising, reversing lower court finding. ■ FCC affirms earlier decision to ban CATV import of Los Angeles programs into San Diego, except in areas served before Oct. 24, 1966.

Nov. 25 ■ FCC rule that stations must carry on-the-air commercials by Court of Appeals. ■ NBC-TV starts “Heidi” on schedule, loses Raiders’ two-touchdowns-in-nine seconds defeat of Jets, causes ire of fans; tape of game ending shown on affiliates’ late news programs, on next morning’s Today. ■ TV commercials are prime source of actors’ incomes; sag credits them as source of some 40% of members’ earnings.

Dec. 2 ■ BMI, radio-music committee agree on new pact boosting fees 10% immediately, more later. ■ U.S.-Mexican treaty for use of AM broadcast band completed after two years of talks; 260 U.S. daytimers to get premier time after pact is ratified.

Dec. 16 ■ FCC proposes new rules for CATV, would limit importation of distant signals into all markets, require program origination, authorize tightly controlled on-air pay TV. ■ President’s Task Force on Communications Policy recommends single carrier for all types of international communications, create super federal agency to allocate radio spectrum among government, nongovernment users. ■ CBS demonstrates EVR (electronic video recording); Motorola will build players for industrial, educational use, home use seen three to five years away.

Dec. 23 ■ Microwave Communications offers plan for ETV interconnection service at rates lower than AT&T’s. ■ Television biased as corrosive force at hearing held by President’s Commission on the Causes and Prevention of Violence; ABC’s Goldenson, CBS’s Stanton report steps to reduce violence in programs, deny staging incidents for TV cameras during Chicago disturbances. ■ Fifth global satellite, Intelsat III-A launched for synchronous orbit over east coast of Brazil.

Dec. 30 ■ Christmas broadcast from Apollo space capsule orbiting moon with three astronauts reading opening verses of Book of Genesis, successful splashdown, end of year. ■ TWA underwrites Newsfront, nightly newscast on Eastern Educational Network of 17 educational TV stations for six months for $150,000, gets 4,550 on-air mentions. ■ Sales of U.S.-made color TV sets top those of black-and-white receivers for first time. EIA reports, about 6 million for year, versus 5.5 million monochrome sets. ■ Raymond Swing, radio news commentator with following in 1930’s and 40’s dies at 81.

1969

Jan. 6 ■ Justice Department asks FCC to break up media “monopoly” in Cheyenne, Wyo., by ordering Frontier Broadcasting Co. to sell KXBC-TV. Frontier also owns city’s only full-time AM station, only CATV system, has CP for city’s second FM station; Frontier’s principals also own Cheyenne’s only morning, evening, Sunday newspapers. ■ RKO General announces termination of Hartford pay-TV test after six and a half years; Zenith seeks “showcase” Phoneline operation in major market. ■ Federal court in Nevada holds CATV systems are essentially local, subject to state regulation.

Jan. 20 ■ NAB code boards lessen personal-product restrictions, approve feminine-spray ads on TV, tampon ads on radio. ■ Frank J. Shakespeare, president, CBS Television Services, named to head U.S. Information Agency.

Feb. 17 ■ FCC decides to take ch. 5 Boston station away from WNDH Inc., gives it to Boston Broadcasting Inc.; WNDH Inc. operated WNDH-AM-FM-TV Boston, is owned by Boston Herald-Traveler, publisher of two daily newspapers, Sunday paper; SBI is virtually free of media connections.

Feb. 10 ■ FCC proposes rule to prohibit broadcasters from accepting cigarette advertising unless Congress says no or broadcasters voluntarily surrender billings that totaled $236 million in 1968.

Feb. 15 ■ Westinghouse stations withdraw from NAB TV code as too weak, call lifting ban on personal product ads “last straw.” ■ Baseball gets 100th birthday present of $37.2 million from broadcasters for rights to carry games on radio-TV. ■ FCC starts investigation of conglomerate ownership of broadcasting stations.

STATION IDENTIFICATION

Great stations make their own breaks.

We identify with community problems. That’s why our documentary unit, PROBE, has been honored with the Peabody, Mental Health, Iris Awards, and many more.

We identify with the youth of today. That’s why our KIDS CORNER children’s program has been honored as one of the nation’s five best by the Action for Children’s Television.

We identify with news credibility and integrity. That’s why the WLBT newsteam has been honored as Mississippi’s best overall news coverage seven years in a row.

We identify with our audience. That’s why we’ve won 24 straight sweep periods . . . for eight straight years.

Being one of America’s few dominant stations proves that we’re committed, not only to the best programming in our market, but also to the awareness of our community. We’re one television station our viewers can identify with.

WLBT-TV3

TV-3 INC PO BOX 1712 JACKSON, MS 39205

Broadcasting Oct 12 1981
Apr 24 □ Advertisers, agencies active in buying TV series, specials for placement in special markets. □ Comsat cuts Pacific satellite rates.

March 3 □ IRS ponders Supreme Court appeal of Court of Claims decision upholding right of Meredith Broadcasting Co. to amortize network affiliation contracts of 4 W-N. Phoenix.

March 10 □ Senator John O. Pastore (D-R.I.) asks U.S. surgeon general to make study of violence on TV and its effects on viewers. □ Top price of commercial minutes in prime-time TV network programs is $65,000 asked by Laugh-In. Mission: Impossible, Mayberry RFD.

March 17 □ New group, Civic Communications Corp., challenges WBBM-TV Jackson, Miss., for ch. 3, asks for competitive hearing.

March 24 □ FCC adopts rule to permit public inspection of network affiliation contracts. □ House publishes report of Investigations Sub-committee on pat party, recommending government controls over broadcast news.

March 31 □ Public watches TV more, trusts it more as news source, likes program mix better, Roper survey shows. □ Preplanned network coverage goes into action with notice of death of former President Dwight D. Eisenhower, time pre-empted for funeral, memorial broadcasts, obituaries, but normal schedules not completely abandoned.

April 7 □ CBS-TV fires Smothers brothers after hassles over performers' failure to comply with network's program standards, or to meet deadline for delivery of program to network for preview by affiliates. □ Another applicant wants W-NAC'S’s Boston ch. 7, Dudley Station Corp., representing "black community of the Boston area.", □ TV rights to 1972 summer Olympics in Munich, Germany, go to ABC-TV for $12 million.

April 14 □ Local TV business group as department stores lead other retailers into video advertising. □ Post-Newsweek Bonneville station groups take no new cigarette business, won't renew present contracts. □ Corp. for Public Broadcasting plans creation of Public Broadcasting System to distribute programs to TV stations.

April 21 □ NAB drive for legislative relief against competing applications filed at license renewal time gets several bills introduced in House.

April 28 □ NBC-TV adds three 30-second antismoking spots to weekly prime time schedule: Westinghouse stations drop all cigarette ads. □ MCA, Westinghouse drop merger plans.

May 2 □ New ASCAP TV contracts finished after eight years, could mean $53 million savings to stations over 10-year period.

May 19 □ FCC says WAM-TV Chicago should not have put "pat-party program" on air because it "inducements of the commission of crime" (smoking marijuana), urges guidelines for investigating reporting, but station's license jeopardized. □ Television election broadcasts have "no detectable influence on voting behavior," NBC researchers state, after analysis of 1964, 1968 elections.

June 2 □ Plan for settling differences over cable regulation reached by staffs on NAB, NCTA, accepted "in principle" by NCTA board, to be considered by NAB board in mid-June. Agreement proposes joint support of legislation to protect broadcasters' program rights, give CATV chance to grow. □ ABC-TV gets Monday-night pro football for reported $8 million a year. □ Apollo 10 is color spectacular: first color pictures of moon, of earth from moon, of splashdown.

June 9 □ AMST, ACTS, attorney for motion picture firms objects to NAB-NCTA agreement. □ FCC gets tough on equal-employment opportunity, orders broadcasters to establish programs "designed to assure equal opportunity in every aspect of station employment policy and practice.

June 10 □ Supreme Court holds FCC's fairness doctrine, personal-attack rules "enhance rather than abridge the freedom of speech and press protected by the First Amendment." □ Metromedia, Transamericas call off merger.

June 23 □ NAB board scraps staff agreement on cable TV as broadcasters demand more protection. □ FCC sets aside license renewal of WHXTV New York, paving way for comparative hearing with new group seeking to take channel; dispute rages on responsibility for commission's delay in acting on complaint.

June 30 □ Court of Appeals takes license from WBBM-TV Jackson, Miss., orders FCC to invite new applicants for ch. 3, castigates commission for its handling of case.

July 14 □ NAB proposes phase-out of all cigarette advertising on code stations, with total elimination by Sept. 1, 1973.

July 28 □ Cigarette companies offer to cancel all radio TV advertising by September 1970. □ Man walks on moon and world watches it on TV.

Aug 4 □ KTVL-TV Texarkana, Tex., gets license renewal.

Sept 1 □ Politicians spent $59 million for radio-TV during 1968 campaign.

Sept 8 □ More challenges for licensees: Black group files against WMAL-TV Washington; former state official black WHTN-TV Huntington, W. Va.; renewal; lawyers seek channel occupied by WTVN-FV Norfolk, Va. □ Standard 15% commission for station reps no longer standard. □ IBFM survey reveals NAB, NCTA can't agree on CATV, break off talks. □ AT&T proposes new broadcast tariffs, seeks $90 million a year for lines.

Sept 22 □ President names Dean Burch, former chairman, Republican National Committee, Robert G. Wells, Kansas broadcaster, to FCC. □ NCTA survey shows 98 cable systems carry ads; 329 originate programs.

Oct 6 □ 21st Century Fund proposes prime-time half-hours for presidential candidates for 35 days before election, broadcast on all stations, CATV systems, priced at 50% normal rate, with government paying bill. □ FCC gives Bartell heaviest fine, $30,000, for allegedly unauthorized transfer of control of three radio stations.

Oct 13 □ Axel stations will ignore NAB TV code, use live models in lingerie commercials.


Oct 27 □ FCC requires program origination by CATV systems with over 3,500 subscribers, permits commercials at natural breaks. □ Collections slow in TV spot; paperwork, high interest blamed. □ James T. Aubrey Jr., former president, CBS-TV network, named president, chief executive officer, MGM.


Nov. 17 □ Vice President Agnew charges network with biased reporting; broadcasters fume; new FCC chairman who defends Agnew's right to "express views on objectivity of network news coverage.

Dec 8 □ Blacks, churches, liberals protest Pastore bill to protect broadcasters from irresponsible applications for their facilities as racist measure to guarantee licenses in perpetuity. □ New merger in works: Dun & Bradstreet would acquire Corinthian broadcasting-publishing interests for $134 million.

Dec 15 □ Senate approves ban of broadcast cigarette advertising by Jan. 1, 1971.

Dec 22 □ CBS-TV seeks music licenses on per-piece basis.
land-mobile users say it is. ■ Competitive groups seek ch. 10 Miami occupied by w-cw-rv, (Washington Post-Newswave) ch. 2 Orlando now held by w-bb-rv (Cowles).

Jan. 19 - FCC eases broadcaster fears aroused by minid-trans rule decision by adopting policy statement asserting it will favor incumbent broadcasters over rival applicants if he show programing "has been substantially attuned to the needs and interests of his area.

- AT&T rejects CPB request for free interconnection service, tells FCC 40% reduction is best it will do. ■ Cypress Communications Corp., Harris Cable Corp. plan merger of CATV operations into one company serving 165,000 subscribers. ■ Frank Polom, RCA president, 1949-57, chairman of executive committee until 1986, dies at 75.

Jan. 26 - Nixon administration recommends FCC establish "interim domestic satellite policy" permitting any one with proper financial, technical resources to own, operate its own system.

Feb. 2 - ABC, CBS, NBC agree to undertake study of feasibility of jointly operating own satellite system to distribute TV radio programs; AT&T says it will seek right to use satellites in its domestic communications service.

Feb. 9 - BMI files antitrust suit against, CBS, NBC, ASCAP alleging conspiracy to destroy BMI, asks $59 million treble damages. ■ Orrin E. Dunlap, former vice president in charge of advertising, publicity for RCA, earlier for 18 years radio editor of New York Times, dies at 75.

Feb. 16 - President asks Congress to let him establish White House Office of Telecommunications Policy. ■ "Pinto Bandito," pulled off air after complaints of Mexican-American group, will be replaced by new Frito campaign.

Feb. 23 - FCC proposes fee boosts for all licensees, with broadcasters paying largest part; TV filing fee would rise from $510 to $5,000 for VHF in top-50 market.

March 2 - FCC sets up spectrum management task force to develop, carry out centralized frequency-management program. ■ Pay TV gets green light: Supreme Court refuses review of lower court ruling upholding FCC's order authorizing such service. ■ ABC-TV terminates affiliation with wtkr-rv Daytona, Ohio, after network station-relations man is charged with accepting bribe for recommending that wtkr-rv get affiliation. ■ State utility commissioners move quickly into CATV after Supreme Court Nevada decision: National Assn. of Regulatory Utility Commissioners decides to recommend model CATV statute for all states.

March 8 - House, Senate confer on agree on legislation to outlaw cigarette advertising on radio-TV, change date from Jan. 1, 1971, to Jan. 2, to let commercials appear on New Year's Day football bowl games.

March 16 - Westinghouse Broadcasting asks FCC to prohibit major-market stations from taking more than three hours of network nonnews programming between 7 and 11 p.m.

March 30 - Elton H. Rule, president, ABC-TV, named to new post, president of American Broadcasting Co., broadcast division of ABC Inc. ■ FCC tentatively votes to limit amount of programing TV networks may supply in prime time and to take networks completely out of domestic syndication, largely out of foreign sales. ■ FCC adopts proposed rule barring owner of any full-time broadcast station—AM, FM, TV—from acquiring another station in same market; issues notice of proposed rulemaking to break up existing multimedia combinations, including newspapers, in same market, excepting only AM-FM combinations. ■ FCC opens door to all comers interested in domestic satellite operation, who have ability, need for service.

April 6 - Anti-pollution group complain to FCC that wnc-rv New York failed to fulfill fairness doctrine obligations when it refused to carry rebroadcasts to gasoline and automobile commercials, messages dealing with air pollution they cause. ■ Justice Dept. announces agreement with TV networks, movie picture producers, associated unions intended to insure 20-25% of daily craft employment going to minority workers. ■ FCC rejects plan to open UHF channels 14 through 20 to land-mobile radio operators in top-25 markets.

April 20 - FCC approves inclusion of coded patterns in TV signals to identify programs, spots electronically. ■ Senate passes bill repealing equal-time provision for presidential and vice presidential candidates, enabling candidates to buy time at lowest rate for commercial advertiser for same period, limiting amount any candidate for national office can spend for broadcast time.

April 27 - AAAA lifts ban on media ownership by member agencies. ■ After over 20 years of sharing two channels, 820 kc, 570 kc, WBAI New York, WBAP Fort Worth go separate ways; WBAP gets 820 kc, WBAI 570 kc.

May 4 - FCC orders AT&T, Western Union to end preferential private-line rates for press users, including broadcasters.

May 11 - Richard A. Moore, West Coast broadcaster, recently consultant to HEW Sec. Robert Finch, named special assistant to Atty. Gen. John N. Mitchell. ■ FCC adopts rule prohibiting TV affiliates in top-50 markets from accepting more than three hours of network programing between 7, 11 p.m., bars networks from domestic syndication, lets them sell abroad only programs they produce themselves, all effective Sept. 1, 1971; after Sept. 1, 1970, networks barred from acquiring subsidiary rights in independently produced programs. Only on-the-spot, fast-breaking news, political broadcasts are exempt. ■ BMI files $6-$million copyright infringement suit against NBC, WKTR TV Dayton, Ohio, gets court order for ABC-TV to refrain pre-1969 affiliation, switching from wktr-rv. ■ Triangle Publications, having sold nine radio-TV stations to Capital Cities Broadcasting, agrees to sell remaining broadcasting properties, retire from radio-TV.

May 18 - MBS affiliates ask other networks, NAB, to join in test of law banning cigarette commercials. ■ Sen. Frank E. Moss (D-Utah) introduces resolution directing FTC to study possible connection between advertising, drug abuse. ■ Metromedia donates WKBW TV San Francisco, UHF, to Bay Area Educational Assn.

May 25 - New FCC rules require broadcasters to adopt, report to commission, detailed equal-employment opportunity programs. ■ FCC formulating plan for new CATV rule dropping local station protection against importation of signals from overlapping markets, permitting importation of at least four nonnetwork station signals plus whatever affiliated-station signals needed for full network service, requiring deletion of commercials from imported programs and permitting voids to be sold to advertisers by local TV stations, requiring copyright payments, requiring payment of 5% of gross subscription charges to CPB, other changes. ■ FCC amends double-billing prohibition rule to

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Broadcasting Oct 12 1981 189
ban any kind of misrepresentation in station billing. ■ Merger of Teleprompter Corp. and H & B American Corp., approved by stockholders, would make Teleprompter largest CATV operator in nation.

June 1  □ ASCAP asks court to order CBS-TV, NBC-TV to dispossess of owned stations, to enjoinder them from producing, selling, distributing programs. ■ Appeals court hears fourth oral argument of who-won-what Boston case.

June 6  □ FCC warns that kickbacks to networks or producers as reimbursement for talent fees must be fully disclosed to audience or be counted payola violations. ■ Examiner recommends awarding license of Orlando, Fla., to its owner, 4/9, to an operator who doesn't pay ASCAP. ■ Former Sen. Edwin C. Johnson (D-China), chairman of Senate Commerce Committee, 1949-54, dies at 86.

June 10  □ Edward Petry, founder of station sales representation as it is today and leading figure in field for over 50 years, dies at 73. ■ Department of Justice tells FCC it should deny license renewal to KHJ-TV Los Angeles, it examiner's finding that General Tire & Rubber Co. had engaged in anticompetitive practices benefiting station is upheld.

June 22  □ If station sells time to political candidate it must notify station. But it doesn't have to give them free time to answer paid announcement, FCC explains. ■ House Investigations Subcommittee censures CBS for part in Haiti invasion plot, charges network with staging scenes for presentation in documentary, encouraging illegal invasion scheme, recommends new legislation specifically to outlaw such practices. ■ NAB plans all-out fight against FCC move to end media ownership/foreign ownership legislation. Examiner makes extensive study seeks to hire former FCC member Lee Loewinger as special counsel. ■ Examiner recommends renewing WCCO-AM Minneapolis license without hearing.

June 29  □ Nixon picks Dr. Clayton S. Whitehead, special assistant to President, as first director of new Office of Teleprompter, which will include FCC releases package of CATV actions, proposals anticipate future role of cable television in nation's communications system. ■ CBS President Frank Stanton announces that opposition party will be given several opportunities each year to present its views on CBS in free program time, especially if paid public fund-raising appeals of up to one minute's length between campaigns. ■ Campaign of blacks to share broadcast stations moves to change hiring, program practices moves to Nashville, Memphis. ■ Formation of National Black Network to furnish news information service to black-oriented radio stations, announced by Robert R. Pauley, former president of ABC; Mutual radio networks, Murray Woroner, head of Woroner Productions. ■ ABC-TV affiliates recent acquiescence to FCC prime-time rule of ABC Inc. President Leonard Goldenson, tells him so. ■ Michael D. Queen, as CBS-TV senior vice president, programing, to join Children's Television Workshop; Fred Silverman, vice president for programming and development, CBS-TV, succeeds Dann.

July 6  □ Triggybacks next? Alberto-Culver sounds stations out on acceptability of three 10-second spots a day. Co-second minute rate. Applicant will withdraw bid for NBC's KNBC-TV Los Angeles under agreement approved by FCC for NBC to repay expenses incurred in prosecuting application, about $102,400. FCC denies renewal application of WXUR-AM-FM Media, Pa., orders stations off air by Sept. 1, 1970. ■ FCC adopts $90-million increase in fees to broadcasters, other licensees; station fees vary with market location, type of service, hours of operation power. ■ CBS spins off program-syndication, domestic CATV operations in independent company, names Clark B. George as president; Sam Cook Digges, executive vice president, CBS-owned AM stations, succeeds George as president CBS radio division. ■ Consolidation of WNYT-TV New York, National Educational Television into Educational Broadcasting Corp. provides expanded center of educational-TV programing or national distribution by Public Broadcasting Service.

July 13  □ Domestic broadcast in CBS-TV free time sets off outbursts of political demands. ■ Blacks ask FCC to deny license renewals to WRCB-TV, WHBT-TV, both Memphis.

July 20  □ Football rights go up to $86 million, cost of minutes rises to $200,000 each. ■ Blacks add WRMJ-AM-FM to list of Memphis stations whose licenses renewal they want denied; others feel stations have been too pro-black. ■ WOCM-TV Minneapolis gets renewal; FCC ducers mass-media-control issue. ■ Court sets interim ASCAP fees of $4.3 million a year for NBC-TV; CBS-TV rejects same fees as too high, situation will be settled per-use basis.

July 27  □ Nixon appoints FCC Commissioner Robert Wells, now serving term ending June 30, 1971, to full seven-year term succeeding Kenneth Cass; Sherman E. Unger, general counsel, Dept. of Housing and Urban Development, named to serve out 11 months of Commissioner Wells's present term.

Aug. 3  □ Hal C. Davis, vice president, American Federation of Musicians, president of Pittsburgh local, named AFM president.

Aug. 10  □ Food and Drug Administration acts to stop advertising of eight toothpastes, eight mouthwashes as if combating bad breath, gums and sore throats, common cold symptoms; claims, FDA says, are false; cereal makers defend their products against "empty calorie" charges. ■ FCC approves merger of Teleprompter, H & B American Corp., whose license now is to make nation's cable system of SEC, Justice Dept. also approve. ■ Two UHF operators seek right to start pay-TV service.

Aug. 17  □ Two-year agreement of AFM and TV networks gives staff members weekly wage of $300, but reduces number to 95, all in New York. ■ Mike Williams Kirkpatrick, chairman of American Bar Assn. committee that was critical of FCC, appointed FTC chairman. ■ Atty. General Mitchell tells newsmen he alone will authorize subpoenas for sensitive information. ■ Group opposing Post-Newsweek for Miami ch. 10 willing to drop out if they can get back out of contract expensive "empty-calorie" formula. ■ CBS settles with blacks. ■ CBS agrees to pay ASCAP interim fee of $4.3 million a year while court settles per-use license dispute.

Aug. 24  □ AAAA wants electronic logging to verify broadcasting of commercials, done at broadcasters' expense.

Aug. 31  □ KNBC-TV Los Angeles gets renewal. ■ Subscribers squawk about ARB; rate increases, findings, techniques, service promises larger sample size, faster delivery, stations firm on price. ■ Women's Lib boycotts Silva Thins, Ivory Liquid, Pristine, Cosmopolitan Magazine, calls advertising "offensive, insisting to women." ■ Kenneth A. Stewart, former president of ABC, his term, will be senior vice president of Microwave Communications of America, also counsel to communications law firm.

Sept. 7  □ Nonprofit group gets custody of WLBT(TV) Jackson, Miss., until permanent licensees selected. ■ Blacks challenge renewal of eight Columbus, Ohio, stations. ■ George K. Katz, former president of Katz agency dies at 97.

Sept. 14  □ Plans for agency-owned computer service center are announced by AAAA.

Sept. 20  □ TV commercials miss audience completely 4% of time, hit only 27% sometime, FTC study reveals. ■ Teleprompter, H & B American sign agreement that merges H & B into Teleprompter.

Oct. 5  □ United Church of Christ, black broadcasting coalition of Youngstown, Ohio, comes to terms with WPJTVAM, asks FCC to deny renews to other Youngstown stations. ■ FCC proposes tough choice to advertisers who break its rules: stop advertising for year or include in all advertising sins attributed to them by FTC; Chevron gasoline with 200,000, Hi-C are test cases. ■ WNYT New York executives admit judgment errors, deny deliberate misrepresentation in license-renewal hearing. ■ Major movie companies file antitrust suit to stop ABC, CBS from producing entertainment programs for themselves, for theaters, for anyone else.

Oct. 12  □ FCC starts work on standards to measure station performance, for reference at renewal time; test work being done on top-50 market stations. ■ Frontier Broadcasting Co. offers to drop crosstownship if FCC renews license of KSR-TV Cheyenne, Wyo. ■ NAB hunt for top-level executives to implement top-to-bottom shake-up.
Oct. 19 □ Time-Life negotiating sale of stations to Combined Communications Corp. □ FCC invites comments about antismoking spots when cigarette advertising goes off air. □ FCC has best chance of all federal agencies to play key role in promoting civil rights. □ Commission on Civil Rights report asserts that FCC probes financial ability of WPIX to raise initial million needed to take over station. □ Midwest Video Corp. asks court to tell FCC it has no right to order cable systems to originate programming.

Oct. 24 □ Networks, affiliates have to start planning how to handle shorter network nights, as appeals court refuses to stay Oct. 1, 1971, effective date of FCC’s prime-time rules.

Nov. 2 □ Agreement in principle for McGraw-Hill’s $50.1 million acquisition of Time-Life TV and radio stations announced. □ U.S. district court rules CBS-TV must pay BMI $1,607,000 per year, retroactive to Jan. 1, 1970, until litigation between them is settled. □ “New York Times” buys its first TV, wnet-TV Memphis, as part of $50-million deal for Cowles Communications properties.

Nov. 9 □ FCC extends deadline for citizen groups to file against Chicago stations, saying it will study rule to allow more time for renewal challengers and to bar extensions of deadlines unless “all interested parties” join in request.

Nov. 16 □ Manship committee, set up with $100,000 grant from NAB to fight curbs on media crossownership will solicit $100,000 more from broadcasters.

Nov. 23 □ NBC and NBC-TV affiliate group withdraw from appeals court case against FCC prime-time access rule.

Nov. 30 □ FCC hardens line against allegedly deceptive advertising by announcing intent to issue cease-and-desist orders against Mettel and Topper for toy commercials and duPont for Zepex anitfreeze demonstration. □ Newly merged D’Arcy Advertising, St. Louis, and MacManus, John & Adams, Bloomfield Hills, Mich., plan to buy control of Intermarco, N.V., of Amsterdam, creating agency with $25 million in billings. □ FCC’s prime-time access rule comes under further attack in filings with U.S. Second Circuit Appeals Court in New York.

Dec. 7 □ Stronger role for citizen groups in license-renewal process proposed by FCC staff and Dr. Barry Cole, commission consultant. □ FCC concludes nine-month probe of Burden stations by ordering hearing on activities of group owner’s five AM and FM stations. Among 22 issues is charge of illegal gifts and contributions to members of Congress. □ Boards of Dun & Bradstreet and Coristian Broadcasting Corp. extend deadline on their $100 million-plus merger to May 1, 1971. □ Six AM stations file suit in federal district court in Washington to stop ban on cigarette commercials on radio and TV.

Dec. 13 □ President Nixon withdraws name of FCC nominee Sherman Unger, object of routine IRS audit, and instead nominates Thomas J. Houser, deputy director of Peace Corps.

Jan. 11 □ Thomas J. Houser sworn in as FCC commissioner to complete term of Commissioner Robert Wells, who in turn, was named to full seven-year term, succeeding Kenneth A. Cox. □ With cigarette advertising banned from radio and TV, effective Jan. 1, 1971, tobacco companies seek alternative methods.

Jan. 13 □ Capital Cities Broadcasting Corp. pledges $1 million for minority programs to demonstrate its public-interest commitment, which had been challenged by citizen groups opposing Cap Cities’ $147-million acquisition of Triangle Publications’ stations.

Jan. 18 □ FCC and Office of Telecommunications Policy embark on long-range study aimed at more efficient use of radio spectrum.

Jan. 25 □ Prodded by Action for Children’s Television and other citizen groups, FCC announced inquiry and notice of proposed rulemaking on schedules, standards and commercials for children’s TV programming.

Feb. 1 □ Teleprompter Corp. and its president chairman, Irving B. Kahn, indicted by federal grand jury on charges of bribery and conspiracy in obtaining cable franchise in Johnstown, Pa.

Feb. 15 □ President’s Advisory Council on Executive Reorganization criticizes operation of seven regulatory agencies and proposes FCC be trimmed to five members.

Feb. 22 □ Broadcasting’s annual survey finds major league baseball will receive $40.4 million for play-by-play rights in 1971.

March 1 □ FCC approves Capital Cities Broadcasting acquisition of Triangle Publications stations. Part of deal that, overall, added up to $147 million.

March 15 □ FCC endorses agreement of TV networks to designate 8-11 p.m. as prime time in fall. Under prime-time access rule, networks were limited to three hours between 7 and 11
Sept. 27 6 Government plans 1973 experiment with satellite and public institutions in Rocky Mountain area that some see as "prelude to satellite-to-home broadcasting." Oct. 11 6 Office of Telecommunications Policy Director Clay T. Whitehead calls for "elimination of fairness doctrine," change of license-renewal process to get government out of programming, and to begin steps to deregulate radio.

Oct. 18 6 "Special Report" in Broadcasting offers compendium of anecdotes about radio and television's yesteryears, based on magazine's personal interviews with pioneers in field. Supreme Court refuses to review FCC decision that will strip WTHD-TV Boston of its license.

Oct. 25 6 Irving B. Kahn, chairman of Teleprompter Corp., is convicted of bribery, conspiracy and perjury in connection with award of Johnston, Pa., cable franchise in 1966.

Nov. 8, Dec. 6, Dec. 13 6 NAB carves out proposed legislation that would favor performance over promise in FCC license-renewal proceedings. Eighteen petitions to deny filed on Nov. 8 against CBS' renewal of its blacks, Orientals and chicanos.

Nov. 15 6 Compromise on FCC's proposed cable rules, orchestrated by Office of Telecommunications Policy, is reluctantly accepted by cable operators and broadcasters. Questions raised in Congress as to why White House has gone along with deal. Schor, CBS correspondent who clashed with White House aides over accuracy of Schor reporting. White House denies intimidation, says check was in connection with government post for which Schor was considered.

Dec. 8 6 Nixon nominares FCC General Counsel Richard E. Wiley to succeed FCC Commissioner Robert Sterling, who resigned Nov. 1. David C. Adams succeeds Walter D. Scott as NBC board chairman.

Dec. 20 6 David Sarnoff, dominant force in electronics communications for more than 50 years, dies at 80. Representative Paul Rogers (D-Fla.) introduces legislation to ban "the blacklisting of broadcasters who have sold out," similar bill by Senator William Proxmire (D-Wis.) to be subject of congressional hearing next year. Action for Children's Television petitions Federal Trade Commission to ban toy advertising in children's TV programs.

Dec. 27 6 CBS abandonns marketing of its electronic video recording system.

May 1 6 Federal Trade Commission urges FCC to enlarge its fairness doctrine to cover product commercials. Former Florida broadcaster C. Edward Little is named MBS president. Dr. Peter C. Goldmark, inventor and scientist recently retired as president of CBS Laboratories, establishes Goldmark Communications with Kinney Services Inc. as majority owner.

Jan. 10 6 Federal Trade Commission urges FCC to "enlarge its fairness doctrine to cover product commercials." Former Florida broadcaster C. Edward Little is named MBS president. Dr. Peter C. Goldmark, inventor and scientist recently retired as president of CBS Laboratories, establishes Goldmark Communications with Kinney Services Inc. as majority owner.

Jan. 24 6 Surgeon General Jesse L. Steinfield and 12-member Scientific Advisory Committee on Television and Social Behavior releases $1 million study that says there is casual link between TV violence and aggressive behavior in some children. Leonard H. Goldenson becomes chairman and chief executive officer of ABC Inc. and Elton H. Rule becomes president and chief operating officer.

Jan. 31 6 Supreme Court refuses to stay August 1971 decision of U.S. Court of Appeals prohibiting broadcasters from enforing ban on sale of time for discussion of public issues.

Feb. 7 6 FCC delivers its package of basic rules for cable, to be effective March 31.

Feb. 28 6 Satellite coverage of President Nixon's trip to Red China marks new milestone in broadcast history.

March 6 6 First official challenge to FCC's new cable rules comes from Dale Moore, Northwest TV station owner, who cites dangers rules pose for small-market broadcasters. NAB seeks stay pending copyright legislation. Paul Comstock resigns as NAB executive vice president relations and is succeeded by Gracer C. Cobb.

March 13 6 Congressional Black Caucus charges mass media is pervaded by racism in employment and news coverage, and conspire to keep public from learning that blacks and poor are exploited in advertising.

McGraw-Hill's $89 million purchase of five Time-Life TV stations is approved by FCC.

March 20 6 Plans for formation of National Black Network (radio) are announced.

March 27 6 David Foster of Datran Corp. is named president of National Cable Television Association. WTVI-TV Boston goes off air after 10-year fight for FCC at survival; WCBS-TV begins operation on vacated channel 5. FCC is asked to hold up renewals of 11 Massachusetts stations pending inquiry into their employment practices.

April 17 6 Department of Justice files civil antitrust suits designed to prohibit three national TV networks from engaging in any entertain-ment-program or feature-film syndication.

Judge Benjamin L. Hooks of Memphis is nominated to be memner of FCC—first black ever to serve on any federal regulatory agency.

April 24 6 Federal Trade Commission charges American Home Products, Bristol-Myers and Sterling Drug with false and misleading advertising for their pain-killer drugs.

May 8 6 Television Communications Corp. agrees in principle to acquire Cypress Communications Corp. in estimated $58.7 million stock deal that would make TVC nation's second largest cable cable and programming owner (a value reportedly re- tated to be $5.15 million at completion of merger Sept. 29). In copyright suit brought by CBS and three program packages against Teleprompter, New York District Court rules that all signals local or far, can be taken by CATV's without liability and—contrary to plain-tiffs' claim—1969 Fortnightly decision still ap- plies. Twenty six stations in New York and New Jersey face license-renewal challenges with women's lib group among challengers for first time.

May 15 6 Citizen groups get unprecedented concessions from McGraw-Hill in form of hard concessions, but also seek backing for pro-gramming as well as abandonment of one of five VHS's McGraw-Hill planned to buy from Time-Life (FCC already had approved transfer). FCC raises from 1% to 5% limit of broadcast ownership that banks may hold without it countering against station ownership limit.

May 22 6 J. Paul Getty among backers of new Home Theatre Network, pay-cable firm. Opti-cal system is based on Theatrevolution simultaneously announced pay-cable tests at NCTA convention. TV networks under fire for alleged distortion of news. Staggers subcommittee holds two-day hearing on issue; GOP newsletter claims NBC and UPI spread commun-ist propaganda without considering national interest. Kaiser Broadcasting Corp.


and Field Enterprises plan to put their UHF's together. ■ Coverage of Nixon trip to Soviet Union costs networks at least $1 million each. **

June 5 ** Ted Bates, founder of Ted Bates & Co., and considered architect of spot TV, dies at 70. **

June 12 ** Supreme Court, in 5-4 decision, confers FCC authority to require program origination on cable systems. ■ Charles T. Ireland, 51, who became president of CBS Inc., preceding October, dies of heart attack. ■ Broadcast "Special Report" offers analysis of middle-of-the-road radio and changes it has undergone. **

June 19 ** FCC announces policy that provides for "multiple-entry," but with restrictions on AT&T and Comsat. **

July 3 ** Supreme Court rules against newsmen's privilege in grand jury investigations, disposing of three separate appeals. **

July 10 ** Judge Benjamin L. Hooks sworn in as FCC commissioner. **

July 17 ** Arthur R. Taylor elected president of CBS Inc. **

July 24 ** Cox Cable Communications and American Television & Communications propose merger that would form second largest cable-system complex in U.S. **

Aug. 14 ** INTV is founded as association for independent, non-network stations; Roger D. Rice is first president and Herman Land is executive director. ■ John W. Macquilts as president of Corporation for Public Broadcasting; decision is made one month after CPB Chairman Frank Pace says he will not seek re-election. ■ Study by FCC consultant shows prime-time access rule costs major Hollywood producers $250 million in network business. **

Sept. 4 and 11 ** FCC swamped with mass filings against stations in District of Columbia, Maryland, Virginia and West Virginia. ■ Nixon says he does not want to debate McGovern. **


Sept. 25 ** Henry W. Loomis picked to be Corporation for Public Broadcasting president. **

Oct. 18 ** More New York TV stations promise to expand service to VHF-less New Jersey residents who can't now undertake by New Jersey Coalition for Fair Broadcasting. **

Oct. 30 ** FCC initiates inquiry into its controversial prime-time access rule. **

Nov. 8 ** FCC takes first step in broadcast re-regulation as it drops seven technical requirements. **

Nov. 13 ** In dissent to court ruling that FCC was correct in denying wxux-am-FM Media, Pa., license renewal, Chief Judge David Bazelon of U.S. Court of Appeals in Washington says fairness doctrine probably has outlived its usefulness. **

Dec. 4 ** FCC sets up two EEO offices to work closely with FCC Commissioner Benjamin Hooks. **

Jan. 1 ** OTP Director Clay Whitehead makes Dec. 18 speech in Indianapolis that is regarded as one of administration's sharpest attacks on network news operation. ■ Justice Department

files antitrust suit in connection with proposed merger of Cox Cable Communications and American Broadcasting and Television Communications. ■ Comsat given key role in FCC's final order on domestic satellite service. **

Jan. 8 ** Western Union gets first domestic satellite grant. ■ Renewal of Post-Newsweek TV stations in Miami and Jacksonville, Fla., challenged by groups with history of Nixon connections. ■ Appeals court upholds FCC order that ABC and xetvTV Tijuana, Mexico-San Diego terminate network affiliation. ■ ABC gets 1977 summer Olympic games rights for record $25 million. **

Jan. 15 ** FCC Chairman Dean Burch says commission's prime-time access rule has failed; producers' study backs contention that FCC plan failed. ■ White House assistant Lewis A. Engman is Nixon choice for FTC chairmanship being resigned by Miles Kirkpatrick. ■ Ruven Frank steps aside from NBC News presidency to become executive producer. Richard C. Wald succeeds him. **

Jan. 29 ** FTC asks Congress to ban little-cigar advertising from radio-TV. **

Feb. 12 ** National Telefilm Associates' purchase of NBC Films and other programing units completes networks' exodus from syndication. **

Feb. 20 ** Television code review board of ABA adopts tough rules regulating advertising of non-prescription medication on TV. **

March 12 ** in case of CBS and production companies against Teleprompter, New York appeals court reverses lower court by ruling cable system's rates for copyright payment on distasteful programs. ■ Massive revolt by affiliates prompts CBS-TV to cancel "Sticks and Bones," bitter drama about blinded war veteran. **

March 26 ** FCC begins campaign to clean up broadcasting including so-called topless radio, X-rated films and other suggestive material. ■ Broadcasting "Man in the News" feature focuses on Frank Stanton, retiring as CBS Inc. vice chairman. **

April 16 ** Appeals court stays FCC approval of sale of WEMF-FM Chicago, upholding citizen group's protest against program format change proposed by new owners. ■ FCC sets up test case on obscenity by notifying Sonderling's wold-FM in Oak Park, Ill., that station was liable for $2,000 fine in program with "Femme Forum" program. **

April 23 ** Thomas B. Curtis resigns as Corporation for Public Broadcasting chairman after CPB board turns down working agreement he had negotiated with newly reorganized Public Broadcasting Service. ■ Combined Communications Corp. and Pacific & Southern Broadcasting sign $38.6 million merger agreement with P&S and five of its stations coming under FCC. ■ FCC approves $15.1-million sale of KPHAM Los Angeles to Cox Broadcasting Corp. ■ Cox Cable Communications and American Television & Communications call off proposed merger rather than fight Justice Department's antitrust suit. **

May 7 ** Format change issue involved in appeals court remand of FCC approval of wxez-FM Sylvania, Ohio, sale and court's affirmation of FCC approval of kxnu-WANE Denver sale. ■ May 14 ** Sonderling decides it would be too expensive to fight FCC fine for allegedly obscene broadcasts. **

May 21 ** Broadcast media around world begin coverage of Watergate hearing of Senate select committee under Senator Sam Ervin (D-N.C.). **

June 4 ** Supreme Court rules there is no right of public access to radio and TV; decision does not affect separate cases of Black Executives Move for Vietnam Peace (BEM) and Democratic National Committee. ■ Boards of Corporation for Public Broadcasting and Public Broadcasting Service separately approve seven-point plan creating mutual partnership. ■ Dr. Carl McIntyre of Supreme Court fight to keep wxux-am-FM Media, Pa. **

June 18 ** FCC grant for channel 32 wsgp-TV Detroit provides construction permit for what is to be first black-owned TV station in country. **

July 25 ** Herbert Schlosser named president of NFC-TV. ■ Pacific & Southern Broadcasting sells three radio stations those not included in earlier agreement with Black Executives (see April 23) to Jefferson-Pilot Broadcasting for $15 million. **

July 9 ** National Black Network starts with 41 radio affiliates. **

July 23 ** U.S. Equal Employment Opportunity Commission files its first lawsuit alleging discrimination on part of broadcast station against wrec-TV Memphis. **

July 30 ** James H. Quello is Nixon's choice to succeed Nicholas Johnson of FCC. **

Aug. 27 ** Communications Properties Inc. and Viacom International sign $92-million agreement to merge. **

Sept. 17 ** Congress passes and Nixon signs bill ending local TV blackouts of sold-out games in football, baseball, basketball and hockey. ■ Cox Cable Communications and L&V Cable sign letter of intent to merge. (Proposal called off in December because of market conditions). ■ FCC approves applications of five more donat firms, putting them alongside first grantee, Western Union (see Jan. 8). **

Oct. 1 ** Nixon signs into law legislation outlawing broadcasting advertising of little cigars. ■ Dr. Carl McIntyre's operation of pirate radio ship in Atlantic leads to court battle and injunction against operation that started Sept. 19. **

Oct. 15 ** Resignation of Vice President Spiro T. Agnew, outspoken critic of media, defuses First Amendment controversy he stirred in connection with so-called leaks of Justice Department investigation of Agnew. **

Oct. 22 ** Jack Kent Cooke takes over as chairman and chief executive officer of Teleprompter Corp., whose stock trading privilege was suspended Sept. 7 by Securities and Exchange Commission. (Suspension was lifted Nov. 8). ■ Supreme Court refused to review case of two college radio stations that claim FCC warning against lyrics glorifying drugs is First Amendment violation. **

Oct. 29 ** GOP study includes plan to drop in 66 new VHF channels in top-100 markets. **

Dec. 3 ** FCC says it will modify prime time access rule, cutting it from one hour to one-half hour, eliminating it entirely on Sundays, and asks for more meaningful programming. **

Dec. 10 ** Lame duck Commissioner Nicholas Johnson departs FCC. Chairman Dean Burch indicates plans to leave. **

Dec. 18 ** FCC Commissioner H. Rex Lee announces intention to retire at yearend. **

Jan. 7 ** Department of Justice Antitrust Division widens attack on newspaper-broadcast crossownership with petitions to deny against
Merger of Communications Properties Inc. into Viacom called off because of market conditions.

Jan. 14  □  RCA inaugurates nation's first domestic satellite communications service.

Jan. 28  □  FCC approves prime time access rule modifications it offered in late 1973.

Feb. 11  □  Julian Goodman becomes NBC chairman with Herbert S. Schlommer succeeding him as president. David C. Adams relinquishes chairmanship to become vice chairman.

Feb. 18  □  FCC Chairman Dean Burch appointed counsel to President Nixon with cabinet rank.

Feb. 25  □  Commissioner Richard E. Wiley designated as FCC chairman.

March 4  □  FCC turns down National Association of Independent Television Producers and Distributors petition for one-year stay of modified prime time access rule.

March 11  □  FCC's entire system of imposing fees on those it regulates is set back by Supreme Court ruling that upholds NCTA appeal of commission's per-subscriber charge to cable systems.

March 18  □  President Nixon dominates Luther Holcomb of Equal Employment Opportunity Commission to succeed H. Rex Lee on FCC.

March 25  □  Nixon appearance at NAB convention in Houston marked by controversy over President's exchange with CBS's Don Rather.

April 1  □  FCC suspends annual fees for broadcast stations and cable systems.

April 8  □  Senate Communications Subcommittee opens hearings on televised violence and development of violence profile for gauging offerings of networks.

April 29  □  Democrat Luther Holcomb asks White House to withdraw his name as FCC nominee after letters and memoranda are made public casting doubts on genuineness of his party allegiance. □ Senate Commerce Committee confirms Quello appointment to FCC.

May 20  □  Nixon announces he will nominate Abbott Washburn and Glen O. Robinson to FCC and will name Robert E. Lee for fourth seven-year term. □ Watergate tape points to White House complicity in 1973 challenges to renewals of Post-Newsweek stations. □ FCC approves Capital Cities purchase from Carter Publications of WBAP (AM)-KXSC-FM Fort Worth as part of $74.5-million deal that includes Fort Worth Star-Telegram and two suburban newspapers, and LIN Broadcasting Corp.'s buy of Carter Publications' WBAP-TV Fort Worth for $35 million.

June 3  □  Start of Associated Press Radio in fall announced.

June 24  □  U.S. appeals court orders FCC to delay changes in prime time access rule at least until September, forcing networks to make quick adjustment of plans for fall.

July 8  □  NAB TV board ratifies changes in code that put tighter restrictions on children's advertising and issues statement taking issue with FCC ban on premium advertising for children.

July 15  □  Knight Newspapers and Ridder Publications propose merger of their newspapers and spinoff of broadcast holdings.

July 29  □  Networks face $1-million daily ad loss as they take on historic House impanelment coverage.

Aug. 5  □  NBC-TV to pay record $10 million for single two-part showing of paramount's "The Godfather."

Aug. 12  □  Up to 110 million witnesses President Nixon's resignation on TV. □ Clay T. Whitehead resigns as Office of Telecommunications Policy and John Eger becomes acting head of agency.

Sept. 9  □  Growing role of news consultants spotlighted in Broadcasting special report.

Sept. 23  □  FCC tentatively votes to strip Alabama Educational Television Commission of nine TV licenses following charges of racial discrimination in programming and employment practices.

Sept. 30  □  U.S. Court of Appeals overrules FCC ruling that NBC violated fairness doctrine in its investigative documentary on pension plans, "Pensions: The Broken Promise."

Oct. 7  □  Appeals court reverses FCC ruling that permitted sale of WRMF/WIMG Chicago with hearing on proposed purchaser's plan to change format from classical music to rock.


Oct. 28  □  Frederick S. Pierce named president of ABC Television.

Nov. 4  □  Supreme Court, in affirming FCC grant of channel 9 in Orlando, Fla., indicates that when all other issues in comparative case are equal, minority presence can afford edge. □ James M. Cox Jr., board chairman of Cox Broadcasting Corp. and Cox Enterprises, dies at 71.

Nov. 18  □  Civil Rights Commission report lists FCC among five independent agencies that fail to protect civil rights of minority and female workers in industries they regulated. □ FCC instructs staff to draw up third version of prime time access rule which would have PTAR's basic shape and PTAR if's exceptions. □ U.S. District Court Judge Robert Kellieher in Los Angeles dismisses "without prejudice" Justice Department's antitrust suit against networks.

Dec. 9  □  U.S. District Court Judge Gerhard A. Gesell in Washington orders release to broadcasters of Nixon tapes about Watergate.

Dec. 10  □  Justice Department files antitrust suit against networks, but this time under auspices of Ford administration that has not been charged with efforts to intimidate networks.

1975

Jan. 13  □  Three commercial TV networks say they will, on their own, implement ban on sex and violence in prime time, and NAB code board starts study of general option of same rules. □ Former Senator Burton K. Wheeler (D-Mont.), who played key role in early communications legislation, dies at 92. □ Milton Cross, narrator of Metropolitan Opera radio broadcasts for 43 years, dies at 77.

Jan. 20  □  FCC formally adopted third version of prime time access rule, to become effective in September 1975.

Feb. 3  □  FCC denies license renewals to all five Don Burden radio stations after charges of misconduct in political gifts and news slanting, among other things. □ FCC orders ban on
future acquisitions of co-located crossowner-
ships of newspapers and television and radio
stations; in addition, commission decrees
breakup within five years of 16 small-market
newspaper-television and newspaper-radio
combination that were said to constitute
media monopolies. □ Industry standards for
children's TV written into FCC renewal forms.
□ Canadian Parliament gets proposal to pre-
vent Canadian advertisers from claiming busi-
ness expense on money used for advertising
on U.S. stations to reach Canadian viewers.

Feb. 10 □ David Foster resigns as National Ca-
ble Television Association president.

Feb. 24 □ ABC, after yearlong test at its WLS TV
Chicago, asks FCC for rulemaking to authorize
circularly polarized transmissions for TV ser-
vices.

March 3 □ Major leagues to get $44,495,000
from sales of baseball broadcast rights in 1975.

March 10 □ U.S. Court of Appeals in Washing-
ton affirms FCC's renewal of KNXT TV Los
Angeles, saying in substance that court would
not substitute its judgment for FCC's if that
agency acts reasonably.

March 24 □ FCC completes work on controver-
sial package of pay cable and over-the-air TV
rules that would affect programming siphoning
from free television.

March 31 □ FCC says it will conduct inquiry
into program warehousing. □ C.M. Jansky Jr.,
nationally known consulting radio
engineer; dies at 79.

April 7 □ FCC issues notice of inquiry into
feasibility of dropping new VHF channels in
top-100 markets.

April 14 □ TV board of National Association of
Broadcasters adopts family-viewing standards
espoused by FCC Chairman Wiley and pro-
posed by NAB TV code review board.

April 21 □ Home Box Office, Time Inc.'s pay-cab
ble subsidiary, announces it will begin satellite
network in fall.

April 28 □ U.S. Court of Appeals in New York
sends PTAR III (see Jan. 20, 1975) back to
FCC for more precise language to eliminate
future debate; court questions feasibility of
September effective date.

May 12 □ FCC overrides local franchising
authority in denying Teleprompter cable cer-
tificate in Johnstown, Pa., based on involve-
ment in bribery case there in 1966. □ FCC
opens proceedings to overhaul procedures
under which renewal applicants ascertain com-
munity needs.

May 19 □ FCC re-releases PTAR III, sticking to
September starting date.

May 26 □ Fred Silverman quits as CBS TV's
vice president to become president of ABC En-
tertainment.

June 2 □ Teleprompter and Home Box Office
announce agreement for HBO to supply about
600,000 subscribers nationally with pay TV
service.

June 16 □ NBC to launch its News and Infor-
mation Service with 33 subscribing radio sta-
tions.

June 23 □ Washington attorney Robert L.
Schmidt picked for NCTA presidency. □ Ap-
peals court in New York affirms FCC Sept. 8
starting date for PTAR III.

July 14 □ FCC removes March 31, 1977,
deadline for rebuild of cable systems in opera-
tion before March 31, 1972, acknowledging
economic squeeze of requirement.

July 21 □ FCC releases notice of inquiry and
proposed rulemaking to clarify and strengthen
equal opportunity guidelines for employment
of minorities and women. □ George Comte of
WTMJ-AM-FM-TV Milwaukee outlines blueprint for
federation to replace National Association of
Broadcasters.

Aug. 4 □ Football broadcast rights for 1975
season level off at $80 million.

Sept. 8 □ Texas banker Joseph Allbritton
reaches agreement with families controlling
Washington Star Communications with under-
standing that he abide by FCC order to dispose
of properties as necessary to satisfy commis-
sion's crossownership rules.

Sept. 15 □ Group broadcaster Richard Eaton
is denied renewal of WOOKIEI Washington by
FCC after allegations of false and misleading
advertising and airing of lottery information.

Sept. 16 □ FCC throws out 1973 agreement be-
etween KTTV-TV Los Angeles and National Asso-
ciation for Better Broadcasting, saying station
renounced too much control in agreeing to pact.

Sept. 29 □ FCC reverses long-standing posi-
tion of equal time and says debates between
political candidates and news conferences by
President and other candidates for political
office qualify for exemptions as "on-the-spot

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coverage of news events." Debates, however, must not be under control of broadcaster or candidate. U.S. district court rules CBS has not proved restraint of trade by BMI and ASCAP in CBS's try for per-use music license.

Oct. 8 Office of Telecommunications Policy says it is drafting legislation that would explicitly authorize FCC to relax regulation of radio in top 10 markets for five years. FCC rules where Miami engaged in fraudulent billings, owner Richard Eaton isn't qualified to be licensee, and denies wage license renewal. WHPM-TV Detroit, first black-owned TV station in continental U.S., goes on air.

Oct. 20 ABC petitions FCC for rulemaking to consider public policy questions in connection with domestic communications satellite service.

Oct. 27 Alan Torbert Associates and Avco Radio sales merge as Torbert-Lasher Inc., major radio station rep firm.

Nov. 3 Hollywood creative community files suit against FCC, three networks and NAB for imposing family-viewing on TV.


Dec. 1 ABC-TV signs new two-year $36-million football pact with National Collegiate Athletic Association.

Dec. 8 J. Walter Thompson is top broadcast agency in 1975 with billings of $269.5 million.

Dec. 18 FCC adopts policy statement that it will approve station-citizen agreements, but only if licensee prevails on responsibility. Challenger for WNAC-TV Boston claims licensee RKO General should be blamed for alleged misconduct of parent General Tire & Rubber Co.

Dec. 22 FCC decides to delete its cable-television leapfrogging rule.
"Superstar" "Superstar"

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(*) APRIL 1981 ISTEI SURVEY (INDAGINE SULL'ASCOLTO DELLE TELEVISIONI IN ITALIA)
JOINT TV AUDIENCE RATING SURVEY CONDUCTED BY FOUR LEADING MARKET RESEARCH FIRMS COMMISSIONED BY RAI AND THE PRINCIPAL PRIVATE ITALIAN TV BROADCASTERS.
June 7 □ Anthony L. Conrad, president/chief executive officer, RCA Corp., named to additional post of chairman, filling position vacant since resignation of Robert Barnoff last Dec. 31.

June 21 □ Special report on “The First 50 Years of NBC.”

July 5 □ Thomas Houser confirmed as head of White House Office of Telecommunications Policy.

July 9 □ FCC emphasizes importance of community participation in rule making.

July 10 □ FCC rules on airing of local political programs.

July 12 □ FCC names three persons to Williams case.

July 19 □ Margita White, assistant news secretary and director for White House Office of Communications, named by President Ford to FCC.

July 26 □ Joseph Rogarty counsel to Senate Communications Subcommittee, named to FCC.

Aug. 2 □ FCC issues policy statement stating that determination of entertainment formats is to be left to discretion of licensees.

Aug. 9 □ House Communications Subcommittee Chairman Lionel Van Deerlin (D-Calif.) proposes “basement-to-penthouse” rewrite of Communications Act of 1934.

Aug. 16 □ Public broadcasting files applications for FCC for $90.5 million satellite interconnection project.

Sept. 6 □ Westinghouse Broadcasting Co. petitions FCC to institute inquiry into TV networks and wants freeze on expansion of network time, including news.

Sept. 20 □ Anthony L. Conrad, chairman and president of RCA, resigns after admitting to failing to file income tax returns for 1971 through 1975. He’s succeeded by Edgar H. Grubitz, RCA executive vice president.

Sept. 17 □ Twenty-eight-minute audio failure mars first debate between presidential contenders, Jimmy Carter and Gerald Ford.

Oct. 4 □ Congress passes revision to copyright law under which cable TV and public broadcasting will have to pay royalties.


Nov. 8 □ Justice Department’s Warren J. Ferguson, says networks, NAB and FCC violated First Amendment in instituting family viewing policy.

Nov. 15 □ Benjamin L. Hooks, FCC’s first black commissioner, announces intention to resign in 1977 to become executive director of National Association for the Advancement of Colored People.

Nov. 22 □ FCC settles with Justice Department ending four-and-a-half years of antitrust litigation.

Dec. 13 □ FCC approves use of TV line 21, field 1 and available half of line 21, field 2, of television vertical blanking interval for transmission of closed captions visible only on decoder-equipped sets.

Dec. 20 □ U.S. Court of Appeals in Washington finds FCC’s fee schedules defective; orders commissions to refund under 1970 schedule.

Dec. 23 □ FCC approves use of earth stations smaller than nine meters, in answer to petition by Community Antenna Television Association.

Turner Communications Corp’s wrcg of Atlanta becomes first TV station to be distributed to cable systems via satellite.

1977

Jan. 10 □ FCC clarification of west-coast availability redefines license-renewal criteria.


Jan. 24 □ Viacom International rejects $57.5 million takeover offer by Storer Broadcasting.

Feb. 7 □ NBC signs $85 million deal or 1980 Summer Olympics in Moscow.

Feb. 14 □ Warner Cable Corp. announces it will offer two-way interactive service to its Columbus, Ohio, subscribers.

Feb. 31 □ NAB signs former Secretary of State Henry Kissinger to long-term consultant’s contract at estimated $2 million to $2.5 million.

Feb. 6 □ World Administrative Radio Conference ends with spectrum (11.7 gigahertz to 12.2 gigahertz) set aside for direct broadcast satellites.

March 7 □ D.C. appeals court reverses FCC crossownership rules and says divestiture should apply to 153 combinations, not only 23 commission had identified.

March 14 □ FCC sets down comparative renewal guidelines that give measure of protection to stations with “substantial” service records.

March 28 □ FCC renews Cowles Communications Inc’s license for Wesh-TV Daytona Beach, Fla., over competing applicant.

April 4 □ One-inch helical VTR steals show at annual NAB convention.

April 11 □ FCC gives approval to let TV broadcasters use circular or elliptical polarization for broadcast transmissions in move to help eliminate “ghosts” and other interference effects.

April 21 □ U.S. Court of Appeals in Washington overturns FCC’s pay cable rules.

May 2 □ FCC holds hearings to determine impact of its new regulations.

May 6 □ FCC votes 4-3 to retain equal time law, Section 315, but does vote for some modifications.

May 11 □ Global Broadcasting announces $138 million merger plan with Combined Communications Corp. reviving purchase that was dropped in 1975.

May 16 □ General Accounting Office tells FCC to set up new fee schedule.

May 18 □ General Accounting Office tells FCC to set up new fee schedule.

May 21 □ CBS Inc. signs agreement to sell Wcgl-TV in New York to Combined Communications Corp. for $100 million, highest price for station up to that time.

May 28 □ FCC holds hearings to determine impact of its new regulations.

June 11 □ FCC renews RCA Corp., named to chief executive officer of NBC named chief executive as well.

June 17 □ FCC in response to Westinghouse petition, begins inquiry on power three networks hold in marketplace.

Individual TV stations band together to produce Operation Prime Time programing.

June 24 □ Viacom International rejects $57.5 million takeover offer by Storer Broadcasting.

Canadian government halts practice that deleted commercials from American programs that Canadian cable systems import.

Group W drops syndicated fare in access period and invests $2.5 million for feature-style magazine that will eventually become highly successful "PM Magazine" show.

July 31 □ ABC’s eight-day telecast of mini-series "Roots" becomes most watched program in television history with ratings in mid-40’s and shares in mid-60’s. 80 million people watched at least some part of final episode.

Feb. 7 □ NBC signs $85 million deal or 1980 Summer Olympics in Moscow.

Feb. 14 □ Warner Cable Corp. announces it will offer two-way interactive service to its Columbus, Ohio, subscribers.

Feb. 25 □ NAB’s “Today Show” celebrates its 25th birthday.

Feb. 26 □ PBS goes ahead from FCC to deliver programming by satellite.

March 7 □ D.C. appeals court reverses FCC crossownership rules and says divestiture should apply to 153 combinations, not only 23 commission had identified.

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April 4 □ One-inch helical VTR steals show at annual NAB convention.

April 11 □ FCC gives approval to let TV broadcasters use circular or elliptical polarization for broadcast transmissions in move to help eliminate “ghosts” and other interference effects.

April 18 □ U.S. Court of Appeals backs FCC responsibilities in equal employment opportunity area.

April 25 □ Robert E. Lee becomes longest-serving FCC commissioner, surpassing Rose Hyde. Hyde record of 23 years six months and 14 days.

ABC wins its first prime-time ratings ever, ending CBS’s 20-year reign with new record 21.5 rating, surpassing CBS’s 1962-63 21.4 rating while garnering seven of top 10 shows.

CBS Chairman William S. Paley hands over chief executive reigns to president John D. Backe.

May 2 □ FCC holds hearings to determine impact of its new regulations.

May 6 □ FCC votes 4-3 to retain equal time law, Section 315, but does vote for some modifications.

May 11 □ Global Broadcasting announces $138 million merger plan with Combined Communications Corp. reviving purchase that was dropped in 1975.

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May 18 □ General Accounting Office tells FCC to set up new fee schedule.

Spinoffs of 17 RKO stations is put on hold by FCC.

All Industry Radio Music License Committee petitions U.S. Southern District Court in New York.

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May 23 National Association of Broadcast Employees and Technician strikes ABC; operations continue with supervision and nonunion personnel. Julius Koppelman, RCA group vice president, assumes full responsibility for RCA's communications group. President Carter fields questions from studio audience at NBC Sunday Night special. "Newsweek" Los Angeles files various remotes across city in town news conference.

June 6 Program suppliers join Westinghouse in decrying network dominance by asking for re-examination of FCC's financial interest rule.

June 13 FCC initiates inquiry into relationship between stations and network television.

June 20 Carnegie Corp. agrees to launch second major study of public broadcasting in 10 years, backing it with $1 million.

June 27 Park Broadcasting agrees to buy wocwre; Syracuse, N.Y., making it first group owner with full complement of 21 stations.

FCC approves Field Communications' buy of five-station Kaiser Broadcasting.

July 4 NAB TV board votes to amend program-coding code to be "more specific" on offensive material. FCC puts network inquiry in deep freeze.

NABOB, National Association of Black-Owned Broadcasters, is formed.

July 14 Cable operators mobilize against efforts to ban broadcast advertising of saccharin. Engineering committee reports agreement on compatibility standards for one-inch helical scan, nonsegmented videotape recorders between Sony and Ampex. U.S. Court of Appeals reaffirms FCC policy statement on leasing children's TV to self-regulation.

July 18 Frank Markiewicz, former press secretary to Senators Robert Kennedy and George McGovern, takes over as president of National Public Radio.

July 25 FCC removes six cable TV rules from books, but retains local governments' rights to collect franchise fees. R. Peter Swartz sworn in as assistant attorney general of the FCC. First black commissioner, Benjamin Hooks, leaves to head National Association for the Advancement of Colored People.

Aug. 1 Senate Commerce Committee drops saccharin ad ban from bill it is considering on artificial sweetener.

Aug. 8 Washington appeals court backs FTC's right to order corrective advertising in case involving Listerine. Sony unleashes its Betamax videocassette.

Aug. 15 American Bar Association adopts guidelines for lawyer advertising in print and on radio.

NAB reports that for first time in its 20-year history of financial tabulations, average FM-to-AM ratio for 1976-77 stands at 1.52 for its stations.

FCC reaches consensus on permitting pay TV, with some conditions.

Federal appeals court blocks FCC decision that exempts stations with fewer than 10 employees from filing EEO reports.

Aug. 22 Amway Corp. reaches agreement to buy Mutual Broadcasting System for $15 million.

Civil rights commission gives go-ahead to local ABC stations in court challenge to FCC and industry on EEO efforts.

General Accounting Office begins own network inquiry investigation.

Aug. 29 In NBC reorganization, Robert E. Mulholland is named president of NBC-TV.

Harte-Hanks Newspapers agrees to purchase 13 stations of Southern Broadcasting for $57 million.

RCA unveils its Selecta Vision, home videotape recorder.

Sept. 5 Station Representatives Association charge networks are taking money away from spot rates to tune of $680 million a year.

NAB submits plan to FCC to increase minority ownership of broadcast stations that involves tax certificates to owners who sell to minority buyers.

Sept. 19 CBS celebrates its 50th anniversary.

Charles Perrie is named chairman of FCC, succeeding Richard Wiley; Tyrene Brown replaces Benjamin Hooks and becomes FCC's second black commissioner.

Sept. 26 ABC and NABET agree to terms ending four-month strike.

Oct. 3 House committee recommends its chambers be open to radio and TV coverage.

President sends public broadcasting legislation to Capitol Hill to try and ease friction between its factions.

Oct. 10 Former FCC General Counsel, Henry Geller, is picked to head new executive branch telecommunications unit, National Telecommunications and Information Administration, formerly Office of Telecommunications Policy under commerce department.

Florida youth Ronnie Zamora's plea of TV intoxication in defense of murder of elderly woman is rejected by jury in trial that is televised in Miami.

Oct. 17 Fledgling pay cable operation Home Box Office shows its first quarter profit in its five-year history as RCA shows its best quarter in 55 years.


Oct. 31 House of Representatives votes to allow broadcast coverage of its proceedings, with details to be worked out later.

Viacom's Showtime becomes second pay cable programmer service, following Time's Home Box Office.

Nov. 14 FTC Chairman Michael Pertschuk raises possibility of imposing ban on TV advertising aimed at children.

In CBS-Herbert case, U.S. circuit court rules journalists cannot be forced to open their thought processes even when being sued for libel.

Nov. 28 Roseanne Barrow, author of report for FCC in 1950's on networks, (report that bears his name) dies in Berkeley, Calif., at age 65.

Mutual Broadcasting decides to build satellite interconnection system for its 780-affiliate network.

Dec. 8 District judge signs order freeing NBC from Justice department's antitrust suit; CBS and ABC still refuse to settle. Eric Sevareid signs off after 38 years with CBS News.

Warner inaugurates two-way interactive Qube system in Columbus, Ohio.

Dec. 12 CBS technology innovator, Peter Goldmark, connected with long-playing record and first color TV system, dies in car accident in Rye, N.Y.


Johnny Carson, host of NBC-TV's Tonight Show, signs new contract for annual salary between $2.5 million and $3 million.

President Carter agrees to review "seven dirty words" case involving Pacifica Foundation's noncommercial license.

Fred Silverman, president of ABC Entertainment, named president and chief executive officer of NBC, replacing Herbert S. Schlosser.

Glenn O. Robinson, professor of law at University of Virginia, Charlottesville, and former FCC commissioner, named chairman of U.S. delegation to 1979 World Administrative Radio Conference.

Clarence C. Dill, 93, former Democratic senator from Washington who helped draft Communications Act of 1934, dies.

President Carter allocates $11 million in his fiscal 1979 budget for National Telecommunications and Information Administration, which is being formed in Department of Commerce.

Anthony D. Thomopoulos, chief assistant to ABC Entertainment President Fred Silverman, named to succeed Silverman.

President Carter proposes broad, "multifaceted" national program to increase number of minority owners in broadcasting industry and to enhance financial conditions of those already established in communications.

For first time, Senate debate is carried live on radio. CBS, NBC and National Public Radio broadcast opening of debate on ratification of Panama Canal treaties. CBS and NBC return to regular programming after few minutes; NPR broadcasts throughout first three days.

ABC celebrates 25th anniversary. Senate and House pass cable pole attachment legislation, with provision for creating cable forfeitures, and sends bill to President for signing.

House Communications Subcommittee votes to begin rewrite of Communications Act of 1934 setting June 1 as deadline for drafting bill. FCC chairman announces staff report recommending FMC take broad changes in way products are advertised to children, and votes to institute rulemaking inquiry that could eventually lead to elimination of commercials from children's television programs.

In unprecedented move, FCC designates for hearing renewal application of WQAL/FM Cleveland on programming grounds alone.

Chicra-Industries, diversified company active in TV station ownership, purchases $9.4 million worth of 20th Century-Fox Film Corp. stock, amounting to about 5% of Fox's stock.

Group W announces plans to make its Evening Magazine, prime-time access program shown on its owned stations, available to other stations. It will be titled PM Magazine.

March 27 What was to be largest station sales in television history—that of WQAL/FM Cleveland to Chicra Industries Corp. for $100 million—is called off.

U.S. Supreme Court agrees to review libel case filed by former Army officer against CBS's "60 Minutes." U.S. Court of Appeals has held that First Amendment protects journalists from probing of their thought processes.

April 3 National Telecommunications and Information Administration signed into existence by President Carter, as successor to
Summer was hotter, but Metro Weather was hotter!

METRO WEATHER SERVICE expanded to twelve new markets this summer, including WCBS-ALL NEWS/N.Y.C., WIBR/Baton Rouge, La., CFGM, Richmond Hill, Ontario. . . . to name a few.

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Broadcasting System radio president, C. Edward Little, resigns. [Ralph Baruch named chief executive officer of Viacom international.

Jan. 15 □ National Telecommunications and Information Administration backs reduction of AM channel spacing from 10 kHz to 9 in comments to FCC. □ NTIA also submits endorsement to use low-power TV stations and translators to broadcast to unserved areas.

Jan. 22 □ ABC reduces commercial time on Saturday children's shows from eight-and-a-half minutes to six-and-a-half minutes over two years. □ Federal Trade Commission begins children's advertising hearings.

Feb. 5 □ Second report by Carnegie Commission on Future of Public Broadcasting is released, detailing trust to be set up with proceeds from newsroom searches. □ Supreme Court rules Apr 11981 that Supreme Court reversed lower court action over recording system.

Feb. 6 □ Commerce department report for industry outlook gives broadcasting and cable high marks. □ Ampex demonstrates digital videotape recorder at Society of Motion Picture and Television Engineers conference in San Francisco, first such demonstration in U.S.

Feb. 26 □ Revelations surface as to extent of war President Nixon waged against broadcasting especially public TV, as Nixon era documents are released. □ House begins internal television system. □ Gas and General Electric sign definitive merger agreement.

March 5 □ FTC begins second round of children's TV ad hearings. □ Margita White leaves FCC.

March 12 □ NBC executive Julian Goodman takes early retirement from network.

March 19 □ Two Senate bills (S. 611 and S. 622) beat any House version of rewrite of Communications Act in introduction into Congress.

March 28 □ NAB announces $85.5 million contributions for Minority Broadcast Investment Fund. □ ABC, NBC and PBS are on hand as government announces closed captioning of TV programs for hearing impaired.

April 2 □ Second rewrite, H.R. 3333, is introduced in House with deregulation and license fee tradeoff. □ Retiring CBS News President Richard Salant announces move to oversee NBC News operation. □ Sony joins Ampex and Great Britain's Independent Broadcasting Authority in unveiling digital videotape recording system.

April 9 □ Westinghouse's Daniel Ritchie, president and chief operating officer, takes on additional title of chief executive officer. □ U.S. Supreme Court rules FCC cannot mandate cable system to make available access channels.

□ Bill is introduced in Congress to protect press from newsroom searches. □ AP announces plans for satellite-delivered news to its 660 stations.

April 23 □ In precedent setting case, U.S. Supreme Court refuses lower court ruling in CBS-Herbert case and says newsmen must answer questions of plaintiff in libel suit regarding journalists "state of mind" at time material was being prepared. □ Spinoffs from Cox-GE merger seen to total $121 million from 11 stations. □ Howard K. Smith, ABC newsman and commentator for 18 years, resigns. □ ABC News correspondent Tim O'Brien's scoops on several U.S. Supreme Court items, including Herbert case, causes controversy.

April 30 □ FCC initiates rulemaking that would eliminate rule that "limits number of distant signals" cable systems may import and rule protecting against duplication of syndicated programming.

May 7 □ ABC's Fred Pierce becomes executive vice president of ABC Inc., paving way towards company's presidency.

May 14 □ FCC begins looking at sweeping radio deregulation provisions.

May 21 □ Hearings on rewrite II begin in House before communications subcommittee. □ Westinghouse buys WNET-TV Charlotte, N.C., from Turner Broadcasting for $200 million, highest price for UHF at that time. □ U.S. Court of Appeals in Washington Judge David Bazelon, prime shaper of communications law, announces retirement after 30 years on court.


June 4 □ Bosch-Fernseh introduces digital videotape recorder at international television engineering exhibition in Montreal.


June 18 □ Justice department attacks commercial time standards of NAB's television code, saying it violates Sherman Antitrust Act.

June 25 □ FCC issues notice of inquiry on 9 kHz channel spacing. □ ABC newsmen Bill Stewart is killed by Nicaraguan National Guardsmen in Managua. □ Kaiser Aluminum allies itself with Mobil Oil in declining TV network ban on issue advertising.

July 2 □ Tom Bolger takes over as NAB joint board chairman from Donald Thurston. □ Public Broadcasting Service approves major reorganization plan. □ Young & Rubicam agrees to buy Marsteller Inc., New York and Chicago, for $306 million.

July 9 □ McClatchy Newspapers agrees to sell Sacramento, Calif., to Outlet Co. for $85 million, largest station sale to date. □ U.S. Court of Appeals reverses FCC policy, leaving radio format questions to licensee and marketplace. □ Willard Block rejoins Viacom as its president.

July 16 □ Lionel Van Deerlin abandons efforts on H.R. 3333, Communications Act rewrite to concentrate on common carrier provisions, of present legislation. □ Thomas Wheeler, NCTA executive vice president, elected to president by NCTA board.

July 30 □ Westinghouse Broadcasting announces plans to distribute programs to its stations via satellite.

Aug. 6 □ Communications Satellite Corp. unveils plans for direct-to-home subscription television.

Aug. 13 □ FCC considers using lottery system in comparative renewal cases. □ "Three's Company" sets record price for syndicated product, $30 million to Multimedia, Gannett and kurtv(r) Salt Lake City.

Aug. 20 □ RCA and CIT Financial Corp. agree
to merge in deal valued at $1.35 billion.

Aug. 27  □  RKO Radio Network makes plans to share time on AP's proposed satellite distribution system.


Sept. 10  □  FCC adopts rulemaking and notice of inquiry into substantial radio deregulation by instituting marketplace forces for government guidelines.

Sept. 17  □  American Express acquires 50% interest in Warner Cable Communications.

Oct. 1  □  FCC changes rules on subscription television to allow more than one per market among other issues. □ ABC wins rights to 1984 summer Olympics for $225 million.

Oct. 8  □  R. Peter Straus resigns as head of Voice of America. □ Federal judge in Los Angeles rules home taping of television programs is legal.

Oct. 15  □  FCC deregulates earth stations by approving voluntary licensing of receive-only dishes. □ First tidbits from FCC's network inquiry say networks are so firmly entrenched breakup is impossible and it encourages development of one programming source.

Oct. 29  □  Federal Trade Commission orders American Medical Association to allow physicians to advertise. □ Carter-Mondale Committee complains to FCC that three networks refused to sell half hour of broadcast time.

Nov. 5  □  FCC releases staff report on children's television inquiry that says TV is not in compliance. □ Major reorganization at Storer Broadcasting finds Peter Storer becoming chief executive officer. □ Terry H. Lee becomes president and chief operating officer. □ Controversial radio priest of the 1930's Rev. Charles E. Coughlin dies in suburban Detroit home at age 88. □ Presidential commission on news coverage of Three Mile Island accident finds media did best it could, but were ill-equipped to handle technical complexities.

Nov. 12  □  FCC approves Viacom-Sonderling merger.

Nov. 19  □  Decision that rules family-viewing concept unconstitutional is thrown out by circuit appeals court in San Francisco. □ Maurice R. Valente of ITT named president, chief operating officer and director of RCA. □ Television Bureau of Advertising celebrates 25th year anniversary.

Nov. 26  □  FCC orders three networks to make time available to Carter-Mondale campaign committee in accordance with reasonable access provisions of Communications Act. □ FCC orders WNET-TV Newark, N.J., to establish full presence in New Jersey. □ New York Court of Appeals issues decision that narrows limits on excluding press and public from pretrial hearings. □ Senate Commerce Committee approves legislation that would curtail authority of FTC. □ Martin Rubenstein named network president at Mutual Broadcasting.

Dec. 3  □  House approves legislation that would restrict FTC.

Dec. 10  □  RCA unveils its SelectaVision videodisk player. □ World Administrative Radio Conference ends in Geneva with proposals that six-week event was qualified success.

Dec. 17  □  FCC staff recommends reduced AM channel spacing from 10 khz to 9. □ RCA's Satcom III satellite is lost in space.

Dec. 24  □  FCC initiates ruling that would establish reimbursements for public participants in commission proceedings. □ Commission also issues formal rulemaking on children's television, and recommends state department take 9 kHz channel spacing stance to Region 2 Administrative Radio Conference in Buenos Aires in March.

1980

Jan. 7  □  Warner Communications Inc. and American Express Co. close deal forming joint cable venture, Warner Amex Communications, in which latter paid $175 million for 50% interest in Warner Cable subsidiary of WCI.

Jan. 14  □  CBS and RCA reached agreement whereby CBS becomes licensed to manufacture and distribute videodisks using RCA SelectaVision system.

Jan. 21  □  Revolutionary governments in Iran and Afghanistan expel all U.S. journalists. □ Station trading broke billion-dollar mark in 1979 ($1,116,658,000), record high, given afterburner boost by $370 million Gannet Co.-Combined Communications Corp. merger.


Feb. 4  □  $1.35 billion RCA-CIT merger is consummated.


Feb. 18  □  Dan Rather is named as successor to Walter Cronkite upon latter's retirement as anchor of "CBS Evening News" in 1981.

Feb. 28  □  ABC announces that late night newscast (later to be named Nightline, hosted by Ted Koppel, starting at 11:30 p.m., will become permanent fixture in network schedule.

March 17  □  FCC approves $85 million acquisition of KOVR-TV Stockton, Calif., from McClatchy Newspapers to Outfit Co., record price for single TV station. □ ABC commences broadcasting of closed captioning material as part of joint project with NBC and PBS.

March 24  □  Region 2 countries vote against adoption of 9 kHz AM spacing proposed by U.S. at first session of Region 2 spectrum planning conference in Buenos Aires. □ New York Times announces agreement that led to purchase of cable systems serving 53 franchised areas in southern New Jersey owned principally by Irving Kahn for approximately $100 million.

April 7  □  FCC sets ceiling for distress sale stations at 75% of fair market value. FCC approves sale by Newhouse Broadcasting Co. to Times Mirror Co. of five Newhouse television properties for $82 million.

April 14  □  FCC selects, by vote of 4-to-2, Magnavox system to be standard for AM stereo. □ UA-Columbia Cablevision and Madison Square Garden Corp. enter into joint venture to form The USA Network.

April 21  □  Court of Appeals in Richmond, Va., affirms FCC order freeing cable television systems from obligation to black out "significantly viewed" distant signals that duplicate local ones.

April 28  □  Getty Oil, along with Columbia Pictures, MCA Inc., Paramount Pictures Corp., and 20th Century-Fox joint pay-cable with another merger of satellite program venture, to be named, Premiere.

May 6  □  CBS settles with Justice Department's antitrust division, agreeing to limits on program production. □ Philadelphia appeals court rules that state shield law protected broadcast station (WANE-TV Pittsburgh) against plaintiff's demand that it surrender outtakes.

May 26  □  Thomas Wyman, vice chairman of Pillsbury Co., is tapped to replace John D. Backe as president and chief executive of CBS Inc.

June 2  □  FCC breaks up clear channel stations. □ $560 million Cox-GE merger collapses as Cox bows out at last minute after FCC approves deal. □ Ted Turner's Cable News Network commences operations.

June 9  □  Orion Broadcasting Inc. and Cosmos Broadcasting initiate deal which leads to eventual $110 million merger. □ U.S. Court of Appeals denies reasonable access complaint lodged against networks by Senator Edward Kennedy concerning network's refusal to grant him air time to respond to President Carter. □ Burt Harris named chairman of Premiere. □ Comcast sets up DBS subsidiary, Satellite Television Corp. □ CBS and MGM announce creation

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June 30 ■ FCC announces decision to re-evaluate April order setting Magnavox system as standard for AM stereo.

July 7 ■ Supreme Court, in case brought by "Richmond News Leader" and "Times Dispatch," holds that press and public alike have First Amendment right to attend criminal trials. Only one justice dissented. Happening failed to win top job at CBS News—evening anchor spot being vacated by Walter Cronkite—younger associate Roger Mudd jumps to NBC News.

July 14 ■ NBC President Fred Silverman fires NBC chairman Jane Cahill-Pfeiffer after public display of corporate in-fighting.

July 21 ■ Subscription Television Association makes its debut at Washington press conference.

July 28 ■ FCC repeals cable distant signal importation and syndicated exclusivity rules, causing immediate outcry from broadcasters.

■ Capital Cities Communications plunges into cable, buying RKO General's Cablecom General for $139 million. ■ Members of Screen Actors Guild and American Federation of Television and Radio Artists go on strike, shutting down most television production.

Aug. 4 ■ After hearing second thoughts on its April decision to make Magnavox AM stereo system industry standard, FCC issues further notice to re-examine five proposed systems. ■ CBS breaks ranks with industry group seeking consensus on teletext standard and asks FCC to adopt French Antilope system as industry standard.

Aug. 11 ■ Department of Justice files civil antitrust suit in New York against Premiere, inclinc pay cable programer.

Aug. 25 ■ After six years of litigation, Department of Justice drops antitrust suit against ABC as network agrees to consent decree limiting amount of prime time programming it can produce over next 10 years.

Sept. 1 ■ Problems with equal time provisions of Communications Act cause problems in set up of debate between Presidential candidates.

■ Controversial magazine, The Dial, published by public television stations makes its debut.

Sept. 15 ■ FCC proposes creation of new medium: loosely regulated low-power television. At same time, it sanctions four new VHF allocations in Salt Lake City; Knoxville, Tenn.; Charleston, W. Va., and Johnstown, Pa.

Sept. 21 ■ Believing strongly that more is better, FCC proposes 124 new VHF channels as many as 189 more short-handed channels. ■ FCC releases further notice on AM stereo which shows Motorola system in lead.

Sept. 29 ■ PBS President Lawrence Grossman propose a new partnership between public stations and private investments from nonprofit cultural sources to increase dramatic programing.

Oct. 5 ■ FCC releases notice of inquiry into direct broadcast satellite proposals and sets RKO's stations for renewal hearings. ■ Joint venture between media entrepreneur Karl Eiler and Charter Oil dissolves. ■ CBS in Los Angeles unveils new electronic cinematography system, seen as solving many tape-editing problems.

Oct. 13 ■ CBS suggests U.S. develop high-resolution television system compatible with present technology. ■ Actors strike is settled; network starts a new season on Oct. 17. ■ Broadcasters begin 50th year, taking chronological look at industry since magazine's 1931 inception.

Oct. 20 ■ Westinghouse and Telepromter propose $646 million merger. ■ U.S. Supreme Court allows networks to air Abramoff tapes. ■ President Carter signs bill against newsroom searches.

Oct. 27 ■ Television is medium in middle as Presidential campaign winds down with broad cast debate in Cleveland. ■ Cable News Network adds independent candidate John Anderson to its debate-night coverage. ■ FCC releases network inquiry report that argues open marketplace is best regulator.

Nov. 3 ■ Warner Amex gamers one of year's biggest cable television franchises, 400,000 homes of Dallas. ■ ABC agrees to run unedited response to earlier "20/20" report on Kaiser Aluminum. ■ FCC lifts barrier on AT&T's ability to provide data communications. ■ First locally-produced all news television station goes on air in Omaha. ■ Amosk founder Alexander Pomiatoff dies in Stanford, Calif., at 88.

Nov. 10 ■ Sweeping election of Ronald Reagan signals changes in Washington's communications governing structure. ■ Lionel Van Deerlin is one of election's casualties as Representative Timothy Wirth (D-Colo.) and Senator Robert Packwood (R-Ore.) stand to hold key Hill positions in telecommunications world.

Nov. 17 ■ CBS goes live with its Los Angeles teletext experiment. ■ NAB announces insurance plan to help members deal with libel cases.


Dec. 1 ■ "Who Shot J.R." episode of "Dallas" becomes highest rated for any program in modern TV history with 53.3 rating and 76 share.

Dec. 8 ■ ABC announces association with Warner Satellite Entertainment Corp. for new cable network, Alpha, to begin operation April 1981. ■ FCC authorizes construction and launch of additional 20 domestic satellites.

Dec. 15 ■ Former CBS President Arthur Taylor forms high quality, pay cable venture with Rockefeller Center that signs contract for ABC programming.

Dec. 22 ■ Comsat unveils its $700 million direct-to-home broadcast satellite television system. ■ Gannett announces plans for national daily newspaper and cable programming.

Jan. 5 ■ New York District Court grants Justice Department's request for preliminary injunction barring launch of Premiere's satellite-distributed programer to largest cable system. ■ Court of Appeals rules that scrambled pay television signals are protected by Section 605 of Communications Act. ■ Robert E. Kinetz, 71, former president of both ABC and NBC, dies. ■ Marshall McLuhan, writer, educator and communications theorist, dies at 69.

Jan. 12 ■ FCC Commissioner Tyrone Brown resigns, effective Jan. 31. ■ Department of Justice opposes CBS's request for waiver of FCC rule limiting number of cable systems. ■ Senator Howard Baker (R-Tenn.) launches his term as majority leader by introducing S. Res. 20, resolution to open Senate proceedings to broadcast coverage.

Jan. 19 ■ FCC votes 6-1-1 (Tyrone Brown dissenting) to deregulate radio. ■ According to Television Bureau of Advertisers in 1980 reached all-time high of six hours 36 minutes per TV households per day. ■ Supreme Court upholds lower court ruling that government consultants aren't "public figures" or "public officials" in working of libel laws.

Jan. 28 ■ Busy day for broadcast newsmen as American hostages in Iran gain freedom within same hour Ronald Reagan is sworn in as 40th President. ■ Reagan administration transition team proposes that Corporation for Public Broadcasting be abolished.

Feb. 2 ■ U.S. Supreme Court, in 8-to-0 decision, rules that Constitution doesn't bar states from permitting radio and television carriage of local broadcast signals even over objection of defendants. ■ U.S. Supreme Court refuses to review appeals court decision holding that journalists have qualified privilege not to disclose unpublished material, including television out-takes, in their possession in criminal cases.

Feb. 7 ■ Thornton P. Bradshaw, president of Atlantic Richfield Co., is designated successor to Edgar H. Griffiths as chairman and chief executive of RCA effective July 1.

Feb. 9 ■ Coalition for Better TV is set up to rid television of programs it considers offensive by threatening boycotts aimed at sponsors of programs it regards as objectionable. Service announces plan to launch PBS/Cable, new pay television network supported by pay television revenues and institutional advertising. ■ CBS announces Dan Rather will succeed Walter Cronkite as anchorman and managing editor of CBS Evening News on March 9.

Feb. 15 ■ After more than five years of study, Federal Trade Commission votes unanimously to kill proposal to regulate advertising of non prescription drugs.

Feb. 23 ■ Federal jury in Houston finds city, its mayor and Gulf Coast Cable Television participated in conspiracy to limit competition in awards of five cable franchises in 1978. Jury awards Affiliated Capital Corp. $6.3 million in damages. ■ Time Inc. details plans for major test of satellite-distributed news and information teletext service designed for consumer use. ■ Republican David Clanton is named Federal Trade Commission's acting chairman, replacing Democrat Michael Pertschuk. ■ U.S. Supreme Court refuses to review lower court decision dismissing CBS's 11-year-old suit for "per use" music licenses. ■ Newhouse Broadcasting purchases control of Vision Cable Communications Inc. for $100 million, making it eleventh largest MSO.

March 18 ■ Number of television and radio stations authorized by FCC breaks 10,000 mark as of Jan. 31, 1981. ■ ABC announces it will break with other networks and accept issue advertising in its late-night entertainment programming as experiment. ■ Clarence James, chairman of Copyright Royalty Tribunal, 203

Broadcasting Oct 12 1981
tasties before House subcommittee that CRT should be abolished or radically restructured.

March 30 U.S. Supreme Court affirmed FCC's authority to leave radio entertainment to discretion of licensees and marketplace. FCC adopts rule to shorten license renewal application, for most radio and television stations, to size of postcard. Democratic commissioner of FCC, Robert Pottle, announces he will resign April 30, giving President Reagan first opportunity to nominate Republican replacement. Burkhard/Abrams/ Michaels/Dougas and Associates announces formation of Satellite Music Network, live, 24-hour feed to be delivered in contemporary country and pop adult.

April 6 With five ENG cameras rolling, shooting of President Reagan becomes history's most heavily covered assassination attempt. After amassing voluminous record in controversial rulemaking to ban or restrict children's advertising on television, Federal Trade Commission staff recommends dropping proceeding. FCC's order deregulating radio goes into effect despite efforts by United Church of Christ to stay order. Gulf United Corp. and San Juan Racing Association apply to FCC for approval of planned $33.5 million and $20 million project of San Juan broadcast properties. Kaiser Aluminum & Chemical Corp. files $40 million slander suit against ABC in its year-long dispute over report on ABC News' 20/20 series. Justice Department begins civil antitrust investigation of music licensing. Washington Appeals Court rules that reporter's First Amendment privilege to maintain secrecy of sources in civil litigation should take precedence over private interests of complainants in compelling disclosure in all but most exceptional cases. U.S. Court of Appeals in Washington holds that commercial television stations have no direct obligation under Rehabilitation Act of 1973 to make special effort to meet needs of hearing impaired. Nonetheless, it said public television stations do because they receive federal assistance. Writers Guild of America membership votes to strike network and film production companies and television networks. April 27 FCC rules unanimously to let public broadcasters broadcast logos and identify product lines of program underwriters. FCC accepts Comcast DBS application.

May 4 U.S. Court of Appeals in Washington affirms FCC policy of barring proposal to "dress" role in minority-controlled applicant after initial decision denying renewal was issued by administrative law judge. Court agrees with FCC that permitting sales after initial decision has been issued would adversely affect integrity of commission's processes.

May 11 Working group on digital television standards for Motion Picture Television Engineers votes to adopt digital sampling frequency of 13.5 mhz, step crucial to establishment of world digital standard. Clarence James, chairman of Copyright Royalty Tribunal, finds his views increasingly at odds with direction of CRT and resigns. RCA announcement of cable television joint-venture with Rockefeller Center Television to provide cultural programming to cable systems. U.S. Court of Appeals in San Francisco holds that companies distributing pay programming in scrambled form should be protected against interception of that material by unauthorized decoders. FCC adopts "as permanent standard-rule exempting TV stations in communities with population of 10,000 or less and not located within larger market area from formal ascertainment filing requirements."

May 18 Mark S. Poulter is confirmed by Senate to be chairman of FCC.

May 25 AT&T and proponents of French Antiope and Canadian Telidon videotext/teletext systems home to Congress for approval of common videotext/teletext standard.

June 8 Getty Oil, Paramount, Columbia, MCA and Fox decide to dissolve Premiere, proposed pay cable joint venture, after Justice Department attacked venture on antitrust grounds. Spanish National Television Network launches "Noticiario Nacional SIN," nation's first network newscast in six years.

June 15 Oil industry millionaire Marvin Davis buys 20th Century-Fox for estimated $720 million. Bernard Wunder is confirmed by Senate as assistant secretary of commerce for communications and information, in charge of National Telecommunications and Information Administration.

FCC approves $139-million RKO Cablecom General/CapCities merger.

June 22 U.S. Court of Appeals in New York affirms FCC order last year reallocating direct signal and syndicated exclusivity rules.

July 8 Fred Silverman resigns as president and chief executive of NBC, and Grant Tinker of MMT Enterprises is named to succeed him. U.S. Supreme Court rules that potential and congressional candidates have "affirmative right of access" to nation's broadcast stations. Donald Wildmon, chairman of Coalition for Better Television, calls off planned boycott against sponsors of programs group condemned as obscene, and claims victory in group's war on sex, violence and profanity on television. Mimi M Weethor Dawson is sworn in as member of FCC.

July 13 Columbia Pictures Industries and Outlet Co. agree in principle on terms for merger of two companies for estimated $165 million.

July 20 Writers Guild of America and producers settle 13-week strike.


Aug. 3 Congress passes legislation that extends radio license terms to seven years and TV licenses to five years; allows FCC to use lottery when awarding initial licenses; and authorizes Corporation for Public Broadcasting to receive $30 million for each of fiscal years 1984, 1985 and 1986. NBC Chairman and Chief Executive Officer Grant Tinker appoints Robert Muholland NBC president and chief operating officer and reorganizes personnel of NBC Television Network. Senate confirms appointment of Henry M. Riversa, and reappointment of James H. Quello to FCC. Kaiser Aluminum, given chance to air grievances against ABC on network's Viewpoint premiere, drops its FCC complaint and says it won't pursue defamation.

Aug. 10 FCC by 4-to-2 vote decides to dump proposal to switch to 9 khz and retains 10 khz on AM channel spacing. FCC issues waiver permitting CBS to own cable systems serving more than 90,000 subscribers or one-half of 1% of nation's cable subscribers, whichever number is smaller.

Aug. 17 Westinghouse Broadcasting and ABC combine forces to establish Satellite NewsChannels, joint venture designed to produce two 24-hour channels of advertiser-supported cable news that will be beamed free to cable operators. NBC formally asks FCC to repeal prime-time access rule, noting rule is barrier to 60-minute evening news.

Aug. 24 Westinghouse Broadcasting Co.'s $96-million acquisition of Teleprompter Corp., largest merger in history of nation, is completed shortly after U.S. Court of Appeals in Washington refuses to stay closing.

Aug. 31 NBC Chairman and Chief Executive Officer Grant Tinker names Irwin Segelstein NBC vice chairman. Time Inc. agrees to purchase UA-Columbia Cablevision's half interest in U.S. Satellite Network for $5 million and operate advertiser-supported cable network in joint venture with Paramount Pictures Corp. Ted Turner announces Cable News Network will launch second cable news service, CNN2, to compete with Group WIABC Satellite NewsChannels.

Sept. 7 Gannett Broadcasting Group announces it will launch new broadcast news service—America Today—to provide short news and weather features to Public Broadcasting Service stations in October. Lowell Jackson Thomas, dean of newscasters and renowned author and world traveler, dies at 89.

Sept. 14 Two months after its pending agreement to buy wcwe-Boston, Metromedia agrees to sell KMBCT-TV Kansas City, Mo., to Hearst Corp. for $79 million. If approved, it will be second highest price ever paid for television outlet. U.S. District Court judge rules that allowing AT&T to enter growing data processing field wouldn't violate consent decree. AT&T signed in 1975 to stay out 25 years ago. Hearst Broadcasting Corp. closes its deal to purchase wttvn Dayton, Ohio, from Grilln Communications Corp.—same week it contracted to buy KMBCT-TV Kansas City, Mo., from Metromedia for $79 million.

Sept. 21 FCC calls on Congress to make sweeping revisions in Communications Act by repealing Section 315, repealing "reasonable access" provision, Section 312(a)(7); eliminating comparative renewal process and Section 307(b), which requires "equitable" distribution of radio service throughout nation; codifying its January radio deregulation, and defining acts that reflect reliance on market forces in determining availability of telecommunications services to public. NBC announces move to hour-long news. Affiliates get choice of two feeds and have option to take full hour or only first half. Study reveals public television and radio stations could generate up to $164 million if "clustered" advertising is used.

Sept. 29 ABC teams up with ESPN to offer pay sports programming and CBS and AT&T consider joint test of videotext. David Brinkley, 38-year veteran of NBC News, joins rival ABC News where he will anchor upcoming This Week on Sundays, have major role in political coverage and handle special projects.

Oct. 5 FTC follows recommendation of staff in calling off controversial four-year-old rulemaking on children's advertising. Senate confirms Donald H. Hollowell (D-SC) begins filibuster to block consideration of S. 898, bill to allow AT&T to compete in unregulated telecommunications markets. Republicans launch multibillion-dollar ad campaign to gain control of Congress in 1982.

Oct. 12 Broadcasting magazine observes its 50th anniversary. CBS Cable begins its cultural program service.

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This new, on-line, computerized information resource helps Katz-represented TV stations make profitable programming decisions in an increasingly competitive marketplace.
Movies that you’ll simply love, such as *Same Time, Next Year* with Alan Alda and Ellen Burstyn, *Yanks* and *The Greek Tycoon*.

Movies that will grab the big shares, such as *The Coal Miner’s Daughter*, starring Academy Award-winner Sissy Spacek, *The Seduction of Joe Tynan*, *Resurrection* and *Off the Minnesota Strip*.

Movies that will bring a smile to your ratings, such as *National Lampoon’s Animal House*, *Slap Shot*, Peter Sellers as *The Prisoner of Zenda*, *More American Graffiti* and *The Brink’s Job*.

Movies that will knock ‘em dead, such as *Jaws*, James Michener’s *Caravans*, *Dracula* and *Samurai*.

**THE HIT LIST**

36 hit movies from **MCATV**

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Looking toward the America of 2001, the visions vary, but mostly they perceive a country as a whole not vastly different from today's. It will have more people, of course, and they will probably be a bit richer. They'll certainly be older. If recently detected signs should turn into a trend, they could even become less educated. At best they're apt to know more about less.

The nation will still have problems. Inflation will still be around, but perhaps on more manageable levels. The energy problem may have largely been handled, one way or another—or traded in for another problem: a water shortage. But on the whole, barring war, the U.S. of 2001 does not seem likely to differ from 1981 a great deal more than 1981 differs from 1961. Certainly the changes in the general world will seem small in comparison with the changes to come in the world of communications.

This relatively placid view has its dissenters, of course. There are those who maintain that the communications revolution will itself change the life styles and values of the world in fundamental ways: that the growing miracles of telecommunications, cable and computers—in combination with teleconferencing and in-home shopping and in-home banking, with scores or hundreds of new channels putting an almost endless variety of entertainment and specialized information at the consumer's fingertips—will turn many Americans into stay-at-homes, not needing to go out even to work, or cash a check, or buy a newspaper (which in this case, of course, will have been delivered electronically).

In some versions cable itself, instead of delivering scores or hundreds of programs into the home at the punch of a button, may prove inadequate and be replaced, eventually, by personal uplinks/downlinks capable of sending to and receiving from hundreds of other transponders—nationally, world-wide, and into space. Some even say that by 2001, thanks to advanced microprocessors and chips and implants and add-ons and carryables, we may be well on the way toward having "smart" cities and even "smart" nations, and that, well
The moderates temper the far-out with a larger dollop of today. In April, the Colgate Darden Graduate School of Business Administration at the University of Virginia, together with the Annenberg Schools of Communications of the University of Pennsylvania and the University of Southern California, with funding by Philip Morris Inc., assembled a group of experts and scholars at Richmond, Va., for two days of thought and talk about “Communications in the 21st Century.” Those visionaries recognized that a communications revolution was under way, with what would probably be far-reaching results, but for the most part they tended to consider channel content—and its effects—more important than channel proliferation.

Content is a concern shared by many. They fear that, as scientists Amory B. Lovins and L. Hunter Lovins told the Virginia/Annenberg/Philip Morris conference, “if we use four shiny new tools in ways that glorify their limitations,” the tools “may enslave and befuddle us more than they serve us.” In that case, as the Lovinses said, the result could be to “spread darkness with the speed of light.”

Elie Abel, NBC newsman turned dean of the Columbia Graduate School of Journalism, now Harry and Norman Chandler professor of communication at Stanford University, told his colleagues in the keynote speech that “My attitude toward futurism is decidedly skeptical, borrowing something perhaps from Thoreau, who in 1854 wrote: ‘We are in great haste to construct a magnetic telegraph from Maine to Texas, but Maine and Texas, it may be, have nothing important to communicate.’”

Abel envisioned not only fragmentation of existing audiences but, worse, fragmentation of the information that reaches and is absorbed by the individual, “less common sharing of knowledge by rich and poor, by advantaged and disadvantaged; that could seriously erode the common data base that makes possible our system of self-government.”

“If present trends are projected through the end of the century,” Abel said, “we shall be living with rather different media. The bill of fare will be more varied, permitting wider freedom of choice, if will probably be more appropriate by the year 2001 to speak of narrowcasting, rather than broadcasting, as individuals pick and choose those offerings that particularly appeal to them. This could mean, for example, a steady diet of sports, or financial news, or first-run motion pictures—all at a price—instead of the melange now programed by the TV networks.

‘Radio has already reached that stage...Magazines reached that point of audience segmentation by the early 1970’s. Trout fishermen, antique automobile fanciers, investors, liberated and unliberated women, skiers, golfers, stamp collectors, tennis players all have their highly specialized magazines.’

For all their protestations to the contrary, Abel said, networks “have seen the future—and they fear it may work, chipping away at their aggregated lion’s share of the national viewing audience.” Disinterested students of television, he said, “predict that by 1990 network television will have lost no less than 10% and as much as 50% of its audience,” perhaps with “catalycsmic” effects.

“Over the next decade or two,” he continued, “the sharp line separating print and broadcast can be expected to blur, giving birth to hybrid multimedia information systems for the home that depend less on the support of advertisers than on consumers willing to pay for the services they want. This does not mean necessarily that Americans will spend fewer hours of the day in front of their TV sets. They may spend more.”

The process, Abel noted, is already beginning in the newspaper business, with different editions designed for readers and advertisers having specific interests. But the biggest change, he suggested, could come from information-retrieval systems like those being tested “in several European countries, by Knight-Ridder in Coral Gables, Fla., and by Warner Communications Inc. in Columbus, Ohio.

“To the extent that home information retrieval takes hold,” he continued, “substantially answering the needs of subscribers for a wide range of information services, newspapers have reason to fear a loss of subscribers, perhaps also a decline in classified advertising lineage. Once again, we face erosion of the common data base. The crucial question, as yet unanswered, is how information narrowcasting to the home is to be financed. It is possible, however, to foresee a pattern on the horizon.”

Advertising, he said, now pays for 100% of the cost of broadcasting and 70% of the cost of newspapers. But with cable and pay cable and rising newspaper and magazine prices, the consumer is paying more and more. “There is a danger,” he said, “that sooner rather than later many Americans will be priced out of the market—debarred from the benefits promised by the new technologies because they cannot afford to pay for them.

“We may, in short, confront the prospect of media segregated by economic and social class: over-the-air broadcasting for the masses and the new technologies for the classes. The affluent would be better informed than they are today; the lower orders would be even less well informed.”

Another speaker, J. Richard Munro, president and chief executive of Time Inc., outlined the Richmond conference that many past predictions about cable’s future proved premature. He also reminded them that cable diversity has already reached the point that “we are confronted with a qualitative change.”

He had no doubt that “the print media, under the spur of video competition or applying the whip of the new electronics, will enjoy its own new wave.” But, he said, the marketplace as well as technology helps shape the future. “In the next 10 years, college-educated Americans will increase about two and a half times faster than the overall population. Households with constant-dollar incomes of $25,000 or more will grow relatively faster. Those families are and will be readers of the printed page. So will their children and grandchildren.”

Today’s “basic condition,” Munro said, is “a new multiplicity of choices and channels”—not just three networks but, through cable, a fourth and a likelihood of 40 or even hundreds of networks: “The first three resembled one another; the next 97 will be, or at least have the opportunity to be, quite different. Cable, especially pay cable, has demonstrated that a great hunger exists not only for more but for change.”

“The wired highway across America,” he continued, “so long heralded and now a reality, will have a hundred lanes—some fast, others slow, some a hard pull uphill for serious viewers, others a razzle-dazzle downhill slide for entertainment fanciers. We already have specialized lanes for children, sports fans, movie buffs, ethnic and religious groups and so on.

“We will see those ethnic groups divided into subgroups, new culture channels divided into special cultural interests. We will witness the birth of new kinds of entertainment, new art forms, abstract entertainments and an entertainment lane or two, I am afraid, that will be mislabeled ‘adult.’

Some of these new lanes, no one really knows how many, will be used for information as distinguished from entertainment. Stock market and weather reports, continuous news, Congress in session, are already familiar. Almost limitless information will become available from tie-ins to immense data banks, accessible on demand. The television screen will become an information terminal.
Afternoon
Evening
Late Evening

Introducing HTN™ plus

Expanded Family Programming from Home Theater Network™
A Service of Group W

You asked for it. And it will be here January 1, 1982. More of HTN. The only pay cable service offering movie hits without R ratings will soon be 12 hours a day, 7 days a week. More hours of all the good programming you've come to expect from HTN. That's why we're calling it HTNplus.

By every audience measurement standard, the afternoon, evening, and late evening hours are the most important. HTNplus is on tap for all these hours. A new 12-hour family service, HTNplus brings you more. More quality entertainment. More exciting travel features. More great movies. And more profits for you.

HTNplus is packaged to be priced lower than other pay services—but you make more.

Reserve a channel for HTNplus. Today!
able to provide endless streams of videotext, the electronic distributor of news and information.'

But what nobody knows, Munro said, "is how many people want it." He noted that Time plans to test a round-the-clock textual and graphic information service for in-home use this year. And he said that interactive TV is the second basic trend likely to affect the future—not necessarily limited to the calling up of information.

"You may one day view a movie no one else will ever see because you yourself directed it along lines that appealed especially to you," he said. "That includes not just compressing or expanding sequences, but choosing them according to your taste. You could have 100 hours of film, stills and graphics from which to put together your own 40-minute or two-hour show. Or your home computer, containing profiles of members of your family, would automatically pick certain elements and eliminate others, depending upon which family member was watching."

Similarly, Munro said, the home viewer could become his own editor and publisher. "Time Inc.," Munro said, "is developing what we call Demand Electronic Publishing, enabling the home viewer-reader to create his or her own magazine, to pick and choose from a sea of information photos, maps and graphics so that some stories can be greatly expanded and others cut down or eliminated. Demand Electronic Publishing will also provide its own designs and typefaces, offering a range of choices to the individual viewer-reader who in effect becomes his or her own editor!"

Munro saw as "a third basic trend of the information age" a "gradual move toward a more comfortable human relationship with electronic equipment, especially the computer." He explained: "Advances in what might be called the technology of relationships between humans and media machines are on many drawing boards, or already off them. TV screens can be made touch-sensitive. Press on a particular point and that part of the screen will be enlarged. Press harder and the enlargement will be greater. Computer control by speech has also made strides. Some computefs may be programed to respond to only one particular voice. If it reveals too much tension, the user could receive a message telling him to 'Relax.'"

"Digitization, Munro said, is another basic concept holding great promise for making transmissions clearer and more accurate and retrieval more efficient.

"Digitization, comfortable man-machine relationships, interactive video and multiplicity all will be fundamental to the video media we will be using in the year 2001 and beyond," Munro said. "New media do not replace old, nor do they work as first intended. Gutenberg considered his movable type primarily a way of making the Holy Bible more broadly available. It did—paving the way for the Reformation. Marconi thought his wireless was a better means of point-to-point communication. What he gave us was the radio. As for television, it was generally conceived as a medium for visual instruction. In each case the socioeconomic system, not the technology, determined the use. Progeny of the computer-telecommunications marriage will certainly make possible many shifts in our social behavior. But they cannot guarantee which shifts will occur."

To Irving B. Kahn, the feisty cable visionary who founded Teleprompter and now heads Broadband Communications, communications in 2001 will be almost unrecognizable by today's standards.

Long before then, he said in an interview, there will be a virtually total marriage of communications and computers, turning the home screen into a complete information center.

"Entertainment as we now know it will be no more than 5%-10% of what is punted up on the home screen, in Kahn's view.

"The networks as we know them will be extinct long before 2001," he continued, "because there will be other means of distribution and the present need for them will no longer exist."

This does not necessarily mean, Kahn added, that the present network companies will be out of business. But if they're still in business, he said, they'll be in 'vastly different' businesses.

He expects stations, too, to be substantially different. In fact, he said, "the only thing in broadcasting that has a shot is the creative types."

With the space shuttle, Kahn said, it will be possible to take "little packages of power" into space, assemble them and shoot them out farther, providing immensely greater power than available on present satellites and permitting reduction in the size of receive dishes on the ground to a minimum.

Within the next five to 10 years, Kahn predicted, satellite power may be increased by five to 10 times and the size of receive dishes reduced to a 10th of the present. Dishes six to 18 inches in diameter he expects to become commonplace.

Direct broadcast satellites, in his view, are "not so crazy. And you don't need a franchise for that," he added.

Kahn noted that many broadcasters "have taken a substantial position in the new technology." Even so, he said, "what surprises me is that the broadcasting industry is so unknowledgeable about the technologies."

The industry's attitude, he said, is like that of the motion-picture exhibitors initially toward the development of television—an attitude he characterized as "go away—don't bother me!"
Thanks, Broadcasting. You've kept us tuned in for 50 years. WABC-TV
nonpartisan research organization supported by some 360 corporations and foundations, Harkins offers what he calls “one view of telecommunications/human futures—one future from among an infinite range of alternatives.”

In his view, if the declining prices of home dishes reach about $1,500 by, say, 1983, and assuming that the dishes and demodulators allow C and Ku band reception, home owners by then “should be able to pick up several hundred transponders featuring a data/text/video/radio cornucopia”—not just from U.S. satellites but from foreign birds as well. This prospect, he suggests, together with the emergence of DBS plans such as those advanced by Hubbard Broadcasting of Minneapolis-St. Paul, “make the prospect of paying for cable services over an indefinite period increasingly questionable.”

“...The inability of any planned cable system,” he continues, “including those with multiple coax or limited fiber optics capability to handle near-term U.S.-Canadian satellite video traffic alone makes cable look potentially unattractive. Mid-term traffic by U.S.-Canadian satellites is completely beyond comparison with cable; it is expected that approximately 800 transponders will be operating in orbit by 1985.

“Therefore a home owner with the ability to purchase a home dish not only would receive far more and probably varied programming than through cable: he or she would pay for a $1,200 dish with about 2.5 years of cable-fees figures at only $50 per month (average) in 1983-$105 dollars.”

And when space-based laser-driven light-wave communications come into play, Harkins continues, far more gains would accrue:

“An advantage of lasersats is their ability to pinpoint footprints within radii of under one city block, thereby allowing for many thousands of such footprints without mixing and cluttering signals. The potentials for teleconferencing from such systems is enormous. If such systems are placed on the ground for directional or omnidirectional broadcasts of laser-encoded video and other signals, thousands of channels of information can be delivered over line-of-sight paths.

“Many different transmitters could operate on numerous light frequencies invisible to the human eye. Home antenna systems would look like small telescopes. Again, the role of coaxial cable is questionable here, on both technological and cost grounds.”

More than that, Harkins continues, “uplinks from home dishes,” if approved by the FCC, “could become a real alternative to cable and telephone wire systems, allowing teleconferencing from the home over short or planetary distances, working at home or anywhere else, and the real-time news without the customary delays incurred through the travel time of professional crews. Uplinks to lasersats or ground laser systems are possible and could have an ever larger suppressive effect on competing systems because of their vast carrying capacity.”

In Harkin’s scenario, something akin to “the information society,” but “far more fundamental,” is developing, and it will affect “the very nature of how we conceive not only of our societies, communities and selves, but also of our species.”

“Think of it this way,” he writes. “Microelectronics and telecommunications systems are still very primitive. What will begin to happen as they become more and more complex, inexpensive, energy-efficient and space-and-time ‘free,’ to the extent that they are implantable in the human body—and actually begin to replace and improve upon parts of the human body?

“I think we are heading very swiftly in this direction...Imagine the body as a vehicle equipped with various ‘busses’ allowing for the amplification of human choices through information attachments and implants, and you have set the stage for regarding the present computer/telecom systems as experiments in evolution. I think we are transitioning to homo sapiens ethnoronics, a hybrid of flesh, boid and information-processing silicon, of crawling nervous system and racing light speeds—a symbionic blend of culture-bearing person and culture-bearing

THE TEAM

Jim Hill Marcia Brandoynne Ralph Story Connie Chung Bill Stout

KNXT/Los Angeles
Harkins extrapolates, among other things, "wrist-watch size devices that calculate, compute, measure body functions, talk, listen, forecast, take dictation, store and update the Britannica every second, show pictures, act as a planetary picturephone and provide medical, legal and other professional assistance!" These, he says, are a "logical compression of the many functions now built into different electronic devices and systems" and should be available in the '90's at a cost of $10 to $100.

He also sees the extension of current home protection devices into systems that turn houses into "solid citizens" in the '90's; that not only will be called by people from distant locations but will themselves "call people, especially in the event of something unusual—a problem, a celebration or an opportunity!" From smart homes he moves on to smart cities, which "will attempt to prevent auto accidents, family violence, child abuse, waste, pollution and the like," and which "may actually evolve to the point where [they] can vote in city elections, or at least become [ex officio members] of the city council."

From there, "national and transnational wired systems with spacecraft, computer and ethnotronic systems" will go on to "form systems of systems—continental and planetary societies of convivial, people-amplifying systems. Currently aware homes, responsible cities, nurturing states and supportive regions will grow into countrywide, continental and planetary phenomena."

And from it all, Harkins suggests, will emerge the day of "the multiperson," in which "every individual will become a three-D multisensory television/radio/information/data/other 24-hour transmission/reception system" and "there will be as many broadcasting stations as there are people and their combinations, all amplified by ethnotronic 'people.'"

Harkins also envisions the possibility of an "era of machine intelligence and the power of selective reproduction" that he says "can come virtually at any time" and, when it comes, "will usher in the choice of immortality and the accompanying endless growth of complexity and choice."

David Blank, chief economist of CBS Inc., offers an analysis more compatible with the views of broadcasters generally, although he recognizes that basic changes are under way and that "where they will take us" over the next 10 to 20 years, "is very uncertain." Changes in the general world he expects to be much more modest.

"Broadly speaking," he said in an interview, "this will be a somewhat larger, somewhat more populous, somewhat richer country than now, but not different in a revolutionary sense. Look back 25 years: if you go through the economic side of the picture, it's not that different—a little bigger and a little richer: A few industries have grown up, a few have died, but there are still retailers and farmers and steel workers and autos—it's not that different [now] from what it was, except that the Japanese are stronger. You'll have that kind of change going through the society, but these are not revolutionary changes.

The communications business is something else again. That, Blank said, "could be very different 20 years from now." Even 10 years from now—which was the context for most of his analyses—the communications business "will look perceptibly, but not overwhelmingly, different!"

A decade hence, he reasoned, cable penetration may be at 50% or more, compared with 25% now, and pay cable may be at 30%-40% instead of 10%.

"I don't think things like subscription TV and low-power [TV] will have profound effects," Blank continued. "I may be wrong, but STV I think is a kind of transitory business. It's hard for me to see how it can hope to compete with cable when cable comes into that community and puts on a full-court press."

"It will be very interesting to see, in that regard, what happens in Los Angeles in the next year or so. The STV operator in Los Angeles is really the only very successful one..."
in the country. Home Box Office is going to start competing vigorously there. It will be very interesting to see how that comes out.

"Low power—I don't know. I find it difficult to believe that's going to be a significant business. There may be lots of low-power stations but I don't believe they are going to have very big audiences or be very successful in terms of impact on the whole industry.

As for direct broadcast satellites, Blank feels that "we're not really talking about DBS of any consequence by the end of this decade."

"They may be starting to fly by then, in the late 80's," he said, "but it's unclear to me that they will be of significant consequence. They could be of significant consequence in the 90's—how much I don't know—and they could have a very significant effect upon the broadcasting industry. But it's hard for me to see how that could happen in this decade."

For the 80's, in Blank's opinion, the broadcaster's "really big competition," of course, is cable.

Videodisks and videocassette recorders are coming along, too, and by the end of this decade Blank figures that "there'll be a very substantial number of both kinds of gadgets out there—maybe 10 million to 15 million of each kind, a good hunk of which might be owned by the same people."

What it all nubs down to, in Blank's opinion, is how much impact all these new methods of distribution are likely to have. "They're going to have an impact, sure," he said, "there's no way you can have a new program service without its affecting people's behavior patterns."

He is also cautious in assessing cable's probable long-term impact, pointing out that "it's very early in the game yet, programing is hard to predict and maybe tomorrow a lot of people will have some new ideas that will change current trends. But thus far," he said, "the basic cable origination services seem to be getting ratings of 1 to 2, closer to 1 than 2 in most cases." Nevertheless he thinks a lot of these basic program services will prove viable. For one thing, "They involve a lot of repetition, which a commercial broadcaster doesn't have."

"I think a good number of them will make money and continue on," he said. "How many, I don't know. There surely will be people who will enter the business and fail over the decade. But it certainly looks as if you'll have one or two sports channels, one or two news networks—Ted Turner [Cable News Network] isn't making money yet, but I have no doubt that that service, if it stays on the air, in due course—in a couple of years—will be making money. In fact there might be two of them that might make money out there as basic cable grows."

"There are some other kinds of programing that will make some money. But we're not talking about a lot of viewing at any particular point in time for that array of programing."

There has been speculation that the number of cable program services will dwindle in time to 10 or so. Blank says that's a judgment call that may or may not be right. "I don't know if 10 is the right number, or six or 15. It takes a lot of money to put on good programs. You get the feeling that there won't be enough advertising support or enough viewing to warrant 30 of them, or 50. That's a judgment, and obviously all kinds of things can change. But as best we can see it today, it doesn't seem that they can support 20 or 30 major basic channels."

"My feeling is that in this decade you'll end up with six or eight or 10 or 12 basic cable channels supported by advertising. In the same way, I think more than HBO will be making money in the pay business. But it's hard to think of dozens of them—there's just not that much product around."

"Pay cable is a different proposition entirely. It's very clear," Blank noted, "that people who subscribe to pay cable watch movies with great avidity. Before Nielsen started measuring cable, we used to do some private studies here, and HBO was getting 10 to 12 ratings in prime time, on average, for a long time. It hasn't grown much, but it hasn't declined, either."

"There've been periods when the movies were better and periods when the movies were worse, and there've been periods when HBO had trouble getting hot new product. But that seems to be a fairly stable figure. Again, maybe someone will think of some way to raise it substantially in due course, but no one's done it yet."

"Now that's a rating that's not up to the equivalent of an average network affiliate rating—though it's pretty close. It's almost like a fourth network in terms of audience attraction. And HBO is making lots of money. I don't know whether any of the other pay services are making money, but I would think that there should be some who should make money as business grows and as more and more systems offer more than one pay service."

As for videocassette recorders, Blank sees rapid growth. But thus far, he said, "most of the people who buy VCR's are not watching much in the way of prerecorded material. Some of the studies suggest that not more than one in three VCR owners has ever bought a prerecorded tape."

So who's to get hurt, and how much? Blank is reasonably sanguine for both networks and stations. He also thinks much of the damage has already been done.

"One reason the networks will be hurt only to a degree is that a very large fraction of their audience is in markets where there's already a lot of competition, and in those areas things are not going to change in any revolutionary fashion."

"Probably over half the country is wired now. Most of the places that haven't been wired are big cities and suburbs where there is already a lot of competition. So a lot of affiliates are already feeling effects of cable competition; some are feeling it more and some less. But a lot of that's happened already, and on the whole the broadcast industry has survived pretty well. It's a little hard to find cases of real hardship thus far."

It's obvious that stations and networks would be better off in the years to come if there were no change in the old broadcasting structure. But clearly there will be a change: They will have more competition.

"But that," says Blank, "is not the same as saying that they won't be more profitable and that station values won't rise. It just means that maybe they won't be as much more profitable as they otherwise might be and that station values won't rise as much as they otherwise would."

He drew a parallel with broadcasting's loss of cigarette advertising: "We used to be asked where we'd be if we still had cigarettes. We'd be better off, obviously. But that was a decade or more ago and it's a silly question now, because it's not an option that we have and it's nothing you think about. You'd be richer today if you had cigarettes, but you're still richer today than you were then. There's some of that in all this new competition situation."

One thing to remember is that inventions often produce unexpected and unintended results. The telephone, for example, contributed importantly to the development of the suburbs and, with the elevator, to the feasibility of high-rise office and apartment buildings. The magnetic telegraph, in addition to enabling Maine and Texas to communicate with each other, gave rise to, among its less profound results, the singing telegram. And the automobile, designed for transportation, made far-reaching changes in American sex habits.

The unexpected aside, however, whose vision of 2001 is apt to prove closest to the mark? The late physicist Niels Bohr may have supplied the best answer. As the Levines reminded the Virginia Annenberg/Philip Morris conference last spring, Bohr said: "It is very difficult to make predictions—especially about the future."
“Go to the nearest place of shelter.”

When a fast-moving tornado smashed into Kalamazoo, it left behind the worst destruction in the city’s history. But thanks to sufficient advance warning, only five lives were lost in a fifty-million-dollar disaster that could have meant death for hundreds.

The Federal Communications Commission commended WKZO-TV and WKZO Radio for their quick action in having "activated the EBS signal on their own initiative prior to receiving an official tornado warning from the Weather Service."

In addition, the Michigan State Senate adopted an official resolution of commendation praising WKZO-TV’s alert service and Stormsearch Radar tracking throughout the course of the tornado.

The staff of both WKZO-TV and WKZO Radio are grateful for such special recognition for what they consider "just doing our jobs." Because serving the public, whether during a crisis or not, is all part of the Fetzer tradition of total community involvement.
In many ways we think that we’ve established the same reputation as Broadcasting Magazine over the past half century. An organization based on . . .

- quality
- reliability
- expertise of staff
- up-to-date coverage of new technologies
How do the seers of Wall Street, its security analysts, read the prospects of companies in communications? The images in their crystal balls share many similarities.

An underlying theme that unites the forecasts of Wall Street is spelled out by Ellen Sachar of Goldman Sachs. “One thing is clear;” she says, looking at the broad outline of electronic communications. “The networking concept is the only thing that works—the cost of production has to be amortized.” Without suggesting that the year 2001 will see only three national networks, or even the same three that are now in business, Sachar maintains that “people are used to a given level of professionalism” in the television they watch, and that unless the various new media’s programs can match that level of production quality, viewers will “just go back to over-the-air.”

Dennis Leibowitz of Donaldson, Lufkin & Jenrette also senses a continuity of networking. “There will always be a need,” he says, “for a national product, and for national networks;” although Leibowitz has some questions about what form those networks might take. “Somebody’s still going to have to do the equivalent of today’s networks,” largely because “people are basically lazy—they want somebody else to program for them.”

While touting the economic necessity of networking, Sachar also draws an economic limit to the proliferation of that distribution form. Starting 10 years out, the analyst runs the numbers for the likely economic support of networking, and ends up with a “dozen-network theory” for 1990 and beyond. Using the Television Bureau of Advertising’s estimate for the total broadcast television economy of 1990—$42.7 billion—and TVB’s breakout of $18.9 billion in network revenues, Sachar adds $2 billion to $3 billion for cable network advertising revenues and another $3 billion she thinks would be available to cover program costs from an estimated $6 billion in pay cable revenues. Throwing in a few billion from subscription television and other forms, Sachar calculates that in 1990, there might be $20 billion to $30 billion available to pay for networked television.
programs. Returning to her concept of production quality, Sachar reasons that if each of the three commercial networks spends roughly $1 billion now on program production, allowing for inflation they would have to spend $3 billion each by 1990 to maintain equivalent quality; and so would any serious competitor.

That leads Sachar to conclude that the upper limit of viable national networks is around 10, perhaps a dozen, and she sees that pattern continuing to the end of the century. Sachar makes a separate point in talking about a limitation that “viewer awareness” will place on the proliferation of networks in the next two decades. Drawing what's become the inevitable analogy to radio when talking of new media, Sachar says: “Even in markets where you have 50 radio signals, any individual tunes into at most four or maybe six on a regular basis.”

While analysts shy away from specific predictions about who might step in to swell the ranks of national networking, one forecast, by John Reidy of Drexel Burnham Lambert, finds no dissenters. “There's going to be a lot of money lost trying to make sense of this picture,” he says.

As Reidy paints it, the communications picture will be filled in as follows over the next 20 years. Television households will grow as both the population and number of households expand—from 78 million television homes now to 90 million or 95 million in 1990, and 105 million to 110 million television homes in 2001. Variables that could affect that growth are housing costs, living patterns, whether couples marry earlier or later than at present, Reidy concedes.

Cabled homes, he thinks, will grow from the low 20 millions, to 40 million or 42 million by the end of this decade and 45 million to 50 million by the end of the century. Pay cable subscriptions, as distinct from subscribers, should experience even more rapid acceleration—increasing from 11 million to 40 million by 1990, equaling the number of basic subscribers, and with 50 million pay subscriptions being his minimum projection for 2001.

Direct broadcast satellites, Reidy reasons, will attract six million subscribers by 1990, 11 million by 2001. And on-air subscription television, in his estimation, could reach five million subscribers by 1990. But slowed by cable's expansion, Reidy doesn't see STV in more than six million homes even by 2001. The total number of households Reidy sees subscribing to cable, DBS or STV service by 2001 is then about 68 million, or 62% to 65% penetration of the total number of television homes.

One place Reidy sees some potential for shift in those figures comes from the growth of addressable two-way cable capability. His initial estimate is that by 1990 there could be at least 10 million cable homes wired with addressable converters, with perhaps five million served by two-way cable. By 2001, he estimates those numbers could hit 15 million and 10 million, respectively. With the capability both those technologies offer in allowing per-program charges for occasional pay television use, Reidy believes the mix between pay subscriptions and addressable and two-way penetration embodied in his figures could change.

“News, soaps and talk” are the three formats Leibowitz believes will make the most economic sense for commercial television networks. The producers of movies and sports, meanwhile, can get better deals from pay television, Leibowitz contends. And even children's and cultural programs would be most economically packaged on specialized channels, he maintains.

Elaborating on the reasoning behind his theorizing, Leibowitz says that commercial networks will face the same “revenue/cost bind” that was displayed in the “Little Look syndrome”—“they can't continue to show the more expensive product” as their revenue growth bumps up against the constraints imposed by the growth of new media. But in Leibowitz's opinion there is one saving grace—“the stuff they do best is also the cheapest to make,” namely news, soaps and talk programs.

Leibowitz emerges as somewhat more sanguine than Ellen Sachar on the future of specialized networks. As viewers are diverted from the three commercial networks, Leibowitz believes, “advertisers will attempt to get hold of them.” One approach will be through “a multiplicity of advertiser-based, special-interest channels,” while another development Leibowitz sees in the offing is either advertisers themselves or some independent entrepreneurs gearing up “to provide a free 'pay' service, or the low-cost equivalence of HBO,” with advertiser revenues used to defray or eliminate subscription fees.

Still, Leibowitz thinks that “economically, it would make more sense for specialized networks to be pay networks.” And John Reidy walks through a scenario that supports that contention. “Assume 54 channels become the standard for cable systems,” he says. “If you have 'X' number of major networks (perhaps three commercial networks, an equal number of pay movie networks and a sports channel or two plus some pay-per-view, radio stations), the basic fee paid half and up to three-quarters of a viewer's time taken up by those channels. That's 45 channels and maybe 25% of viewing time left—not much economic support for nonsubsriber-supported services.” Figuring there'll be “maybe some cultural channels and a couple of superstations,” Reidy says, “that puts a sharp limitation on cable programs with big advertiser-supported budgets—I just don't see the advertiser dollars there!”

Ellen Sachar has some questions about what the sale of information will mean to cable (or to broadcasting via teleleted). “I'm not sure selling information to the home is that much of a business. To businesses, yes, that'll be a big business. But look what's happened to newspaper readership. Part of the newspapers' problem is that to the extent to which they've been successful, they've shifted their focus from information to entertainment.” And Sachar points out that there's “been a steady downtick in newspaper circulation per household—it's now less than one [paper] per household, which has meant the death of evening newspapers.”

Turning to the question of local broadcasters’ part in the future, Leibowitz makes a point that applies as well to all the various levels of the communications infrastructure. “There are two separate issues,” he stresses: “What is the product, and what happens to the companies?” In the case of most group broadcasters, Leibowitz notes, “the companies are OK—look at the percentage of cable that is owned by newspaper and group television interests.”

Indeed, right now among the top 10 multiple system operators, which alone encompass 40% of the cable industry, 36% of current subscribers are in systems owned by broadcast companies, another 25% by publishing companies, and 9% by Warner Amex Cable Communications—a joint venture involving a motion picture company with substantial television production interests.

And, of course, there are other ways for group broadcasters to participate in the future of the new media. Leibowitz says of Metromedia, which has repeatedly stated its intention of not buying cable, “Anybody who creates programing as much as they do is going to be doing the right thing.”

On the product side of the local television equation, Leibowitz sees the local broadcaster largely providing the “local cut-in” equivalent of the network feed of the future—with an emphasis on news. In Sachar's view, the local broadcaster "will still carry a network feed, but will have less of an impact in a market." And on the question of revenues, John Reidy sees local television "ultimately mirroring the networks—after all, it is the network business.”

Sachar finds one "curious paradox" in local broadcasters' talk of increased spending on local production for both news and entertainment. "Wait till they see what it costs," she says, "after they've become used to 40%-plus pre-tax profits."

In all their reasoning, the analysts invariably return to one point, which makes it impossible for them to speak with any certainty of the distant future of the industry—the inability to predict the future pattern of government regulation and its impact on the emerging and existing technologies. Sachar wonders how far the telephone company, with its potential for fiber optics use, will be allowed to penetrate into the areas that cable is looking to for the generation of added revenues. Leibowitz ponders whether the broadcast networks will be permitted extensive roles in the cable game. And he questions whether, if cable is a success by the year 2001, it won't have achieved such high penetration levels that it will find itself regulated as a common carrier.
Thank you for being the “historian” of the broadcasting industry these past 50 years.

Thank you for continually reminding both industry and government that the free enterprise market is the best regulator of all.

Thank you and your staff for Broadcasting Magazine’s many contributions to the development of the greatest telecommunications system in the world.

Thank you especially for your participation in BFM’s 21st Annual Conference “Washington Crossroads ’81” and your advice “If the past is prologue, then the future belongs to those who prepare for it.”
Entrepreneurial points of view

The pattern of the future will, of course, be determined in large measure by the actions of the companies that compose the industry, making the view from their corporate suites an important component of any look into the future of electronic communications. And so Broadcasting went to the top, talking with the heads of the largest companies in broadcasting and cable. In most instances, they begged off making hard projections of what their companies would be doing in 2001, but their broad outlines of both their businesses and their industries are clear.

"We're keeping our eye on everything," says CBS Inc.'s chairman, acknowledging the steps the company has taken to position itself in cable programming, home video, teletext, theatrical film production and—with its recent proposals to the FCC—in DBS and cable.

Still, Paley says, there will be a solid business in 2001 for the company's core business of broadcasting. According to his projections, "We see a larger audience for network television in 2000 than exists today. . . . There'll be less listening per person, but population increases will mean larger circulation."

In talking of the future of the network business, Paley discussed the importance of series programming, a phenomenon he's had the opportunity to study in detail over 50 years in radio and television. "Series entertainment provides the audience with something they can look forward to. It appeals," he says, to their "interest in continuity." Paley relates a story from broadcasting's earlier days, in which comedian Jack Benny said he found the series format "a great safety valve" because it meant "people became interested in me."

The CBS chairman also stresses the importance of news. "The public's demand for news," he says, "if anything, will grow." Does that suggest a CBS entry into cable news? Paley parries that question by asserting: "I wouldn't say no to anything." Without letting himself be pinned to the specifics, he adds: "We're trying to be alert to all the opportunities, particularly to those that we seem to fit into because of our expertise."

CBS would "absolutely" get back into cable ownership, says Paley, if the FCC rescinds its strictures against network ownership of cable (he was speaking before the grant of CBS's waiver request for limited cable ownership). The FCC order that CBS divest itself of cable (which, with the FCC-ordered divestiture syndication, provided the genesis of Viacom) "was a mistake that we're paying a hell of a price for."

One subject that excites Paley is high-definition television (HDTV). With half a century of anticipating the public's appetites behind him, Paley says of HDTV: "It's hard to believe the public wouldn't want HDTV. . . . there's something beautiful and wonderful about it." The CBS approach to HDTV, which incorporates satellite distribution to local stations, is designed to overcome what Paley terms "a worrisome aspect of DBS"—"the temptation to invade something of great importance, the network/local relationship. . . . Local service is of the utmost importance," Paley says. "It meets with the network in an almost perfect manner."

"The horizons for the communications industry are just fantastic. . . . It challenges one's imagination as to how far you want to go." So says the chairman of the board of the American Broadcasting Companies, and the horizons he spies from ABC's corporate suite are broad indeed. "The whole concept of merchandising and marketing may be completely revolutionized" by home shopping and banking, Goldenson believes, and he even sees the possibility of two-way educational television. "I can visualize a set with 100 buttons," he says, and he wants ABC to be on its share of those channels—providing "programs to every form of technology as it develops."

Still, Goldenson believes, "commercial TV will be the dominant mass medium" for the foreseeable future. "We intend to furnish the programming to assure that. . . . We intend to maintain the affiliates as the dominant force in the community." Elaborating on the network-affiliate relationship, Goldenson says: "It's the combination of the two that gives [the commercial television system] its vitality." That relationship would shield the network system from encroachment by DBS, Goldenson thinks, also noting that ABC supports the CBS concept of using DBS for a high-definition system. Meanwhile, radio "will maintain its growth and vitality as it becomes more specialized," says Goldenson.

With ABC already involved in four cable programming ventures—ARTS, Beta, and Satellite NewsChannels, and most recently in an announced partnership with ESPN, Goldenson talks of the possibilities cable offers to publishers like ABC in the way of two-way access to their data bases. For all the potential he sees in two-way services, Goldenson sees little impact on national advertising from home shopping and the like. Those services, he maintains, will be "local market phenomena."

"Publishing is going to change," he says. "Novels won't be in that (electronic) form, but newspapers will change," with cable carriage of classified ads challenging them. And the ABC chairman sees the possibility of having "one or two pages covering every item in a newspaper" delivered electronically to a home each morning.

And although he's not sure cable ownership would prove economical for ABC, given the current prices for systems, the ABC chairman is adamant about the principle that ownership restrictions should be lifted.

Contrasted with Goldenson's general stands in favor of broadcasting deregulation, there is one area in which he makes it clear he's in no rush to have regulation disappear—the fairness doctrine. "After all," he says, "the airwaves belong to the public; we have merely a license."

RCA's Thornton Bradshaw

RCA's new chairman, while having served for years on the company's board, still brings something of an outsider's perspective to the helm of this electronic communications giant. And he takes a philosophical perspective on the future of the industry and his company's participation in it.

Bradshaw speaks of "two main thrusts of recent civilization:" "Tastes change more slowly than technologies" and people have "a thirst for information," whether supplied in the form of entertainment or education.

It's been, Bradshaw says, "not the fault but the achievement of television to create a homogeneous culture in the United States" and
the “bond of TV” has, he believes, “provided a glue in our society.”

Against that background, Bradshaw sees the commercial networks (including NBC) remaining “the predominant delivery system” into the next century. RCA’s latest consumer electronics catalogue offers a 127-channel television receiver. Bradshaw notes, but he adds: “Divide that into the maximum number of rating points” and the result would not provide economically feasible levels of viewership for every channel.

“There’ll be an awful lot of choice” in the year 2001, Bradshaw admits, but at the same time he’s certain “there’ll be an awful lot of people who are not going to avail themselves of that choice.”

For RCA as a whole, Bradshaw maintains, the company’s “posture has to be positioned on its greatest strength ... the enormous base of electronic knowledge” embodied in its “great laboratory.” “We’re fully prepared to be flexible, whatever direction electronic delivery systems take in the future.” And coupling the labs with RCA’s software businesses puts his company “in an almost unique position,” Bradshaw claims.

Bradshaw doesn’t seem quite as enthusiastic as his predecessor in singing the praises of RCA’s SelectaVision videodisk. Still, he says, home video will be “one of the prime areas of consumer choice” in the next decade.

For all RCA’s heavy involvement in satellite distribution, DBS remains for Bradshaw “one of the unknowns.” And while HDTV’s adoption would mean a lot of television set sales for RCA, Bradshaw has some reservation about the huge volume of change-over that would be involved. Eleven million television sets are now sold annually in the U.S., with 100 million in use. Adding one HDTV set to each TV household (77 million of them) would, at that sales rate, take seven years.

Looking back at the television network, Bradshaw singles out the importance of “the news component,” saying “it will grow in the future.” But that future, in his mind, is such that “I don’t think someone coming back 20 years from now will be surprised.”

The chairman of Warner Amex Cable Communications might well be called “the compleat futurist.” By 2001, in his opinion, the whole country will be wired with broadband fiber optics systems, with all the cable systems being built today with coaxial cable rebuilt by then with fiber optics. “Homes will be equipped extensively for video and non-video services,” with the “prevalence of microprocessors permitting access to and manipulation of a great deal of information.” Large-screen television sets adapted for high-definition signals will replace conventional sets, with tie-ins to home video systems as well.

Across the two decades, the cable industry will necessarily move toward greater centralization, says Hauser. “Just as in the telephone business years ago, we will see an evolution from just anybody doing it to a small number of highly professional organizations doing it.” Forces driving that evolution include the need for “harmonization and standardization” within systems and the industry as a whole. “It might well come down to 10 companies by 2001,” Hauser suggests, each with about 10% of the industry.

This national skin of broadband cable will be supplemented by greatly increased satellite capacity. Hauser thinks, but in his view that capacity will be devoted to point-to-point distribution of signals that will then be carried on local cable systems. Any DBS applications will be severely restricted by...
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specturm considerations, with Hauser believing that spectrum is too valuable for such use, when broadband offers the possibility of "thousands of TV channels entering the home."

What does that mean for broadcasters? By 2001, Hauser thinks, their signals will have disappeared from over-the-air, instead being piped into cable systems. "There will still be an appetite for a mass medium kind of program," he says, "and the providers of it (such as the three present networks) will likely continue to do so." But the economics of their businesses are likely to change, as there is an increasing diversity of programing offered. "Who decreed there should only be three networks?" he asks.

All this augurs well for his own company, Hauser believes. "I would expect our business to reach the multibillion-dollar level long before 2001," he says—perhaps even by the end of this decade.

Westinghouse Broadcasting President Dan Ritchie thinks by 2001 the communications universe will have grown to "50 to 100 networks," in a process to which his company has already begun to contribute with Satellite NewsChannels, its joint venture with ABC. In that future, Ritchie is not concerned about media concentration, on the minds of some people when Group W arranged to purchase Teleprompter, which until recently was the largest cable MSO. "I don't see two or three companies dominating the business," he says. Instead "we'll have gone from three networks to those 50 to 100."

Turning to the structure of that universe, Ritchie says: "If we can do the job, cable will reach 80% to 90% penetration long before 2001." At the same time, donning his group broadcaster hat, Ritchie maintains that "I don't see any serious damage on the horizon for the well-managed network affiliate." There will be erosion of audiences, which Ritchie says his independent station in San Francisco already experiences in a market with 60% cable penetration. But at the same time, he thinks, people will use their television sets more. "To reach a mass audience," he reasons, "a mass medium is the most efficient way to do it," and that's something anyone who wants "to sell soap" will still have to do.

Local stations of the future, as Ritchie foresees them, will have satellite receive stations "and a surprising number will have uplinks as well."

"The biggest jump" insofar as Group W's division of its labor is concerned, will come in the direction of cable programing. Ritchie notes that "cable programing isn't easy or cheap," but that's a further reason he thinks large companies like his are needed in the field. At the same time, Ritchie adds, "I've seen enough to let me believe there's a lot of price elasticity" in cable programing, at least in the case of services that viewers are really anxious to have. "People substantially underestimate what consumers will pay," he says.

Finally, taking note of current DBS proposals and their designs on the future, Ritchie asserts that, with the exception of CBS's HDTV proposal, "I can't figure out a sensible thing to do with DBS."

The man who won the Boston franchise with a $2 basic fee connects that bid directly to his view of cable's future, and indeed the future of electronic communications. "We'll have substituted a wired environment for an over-the-air system," Cablevision President Charles Dolan believes, by the end of the century. "Video channels in and out of the home will no longer be a scarce resource" but instead will be provided in quantity by "switched systems," combinations of telephone and circuits, "organized around switching centers." In line with the concept of virtually universal basic cable, Dolan says, "everybody will need to be included unless they have perversely decided that they don't want cable, the way some people, even now, don't have television sets."

That availability of channels will have significant implications, and not only for broadcasters, who will be feeding their signals to cable systems in Dolan's conception of the future. "The cable industry," he thinks, will "come to look very much like publishing, with entrepreneurs concerned [principally] about the economics of distribution," and not hardware. Drawing a comparison with publishing, Dolan says, "nobody has a position in newspapers or magazines on account of the printing presses they own." And he has a shared caution for both cable operators and broadcasters: "Anybody who depends on his license or his franchise for the value of his company has a lot to worry about in the next 20 years. However, those who think of themselves as programers, who remember their audience, should be OK."

"The idea that a franchise is a refuge from competition will erode," Dolan insists. "All we'll have is a decade with that. It's the strength a cable operator builds in programing, and marketing that will be the defense against competition after this decade is over.

Dolan writes off DBS and MDS. "Wire is so much more perfect an instrument" for the delivery of video, he maintains. And while Dolan is making sure his systems are built with capacity to handle interactive technology if it develops, Dolan is still not sure whether some interactive services might not be more efficiently delivered by the telephone company.

John Malone, the president of Denver-based Tele-Communications Inc., is not sure what the pattern of television use in the home will turn out to be by 2001. "It depends on the direction interactive takes—if the industry can make two-way work!" "The ultimate question" Malone sees about two-way, and one that he doesn't believe can yet be answered, is "whether data can be more efficiently handled by the telephone company, cable or some hybrid."

"The toughest question I have to face today," says Malone, with an eye on the next 20 years, is whether franchise bids that require operators to spend upwards of $1,000 per subscriber to build "will make me vulnerable to competition. "We can't get carried away and think we have 15-20 years to recover an investment. "We may be building the Erie Canal ... we don't own the poles; franchises are nonexclusive... Somebody else could say to a city council: 'I'll just build 12 channels parallel to those guys, and charge less.'"

Bandwidth is cable's ultimate trump, says Malone. And while he sees a potential for cable companies to be divided into common carrier and cable halves, he says: "I don't believe entertainment will ever be a common carrier function."
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When *The Outer Limits* first ran on ABC-TV from 1963-65, the science-fiction anthology series opened each week with the video seemingly gone haywire. A voice from televisionland advised viewers not to try to adjust their sets—that an unknown "we" had taken control.

In the 1980's and beyond, *The Outer Limits* concept seems to apply to the entire programing business.

From the perspective of today's television generation, nurtured on a handful of channels, video appears to be going haywire all over the dial. Indeed as programers now race to catch up with technology, there's promise of an abundance that will test the limits of the television dial.

What's coming? Apparently anything that makes an inviting economic gamble. As MCA TV Chairman Lou Friedland says, "It always comes down to the simple question: Will it be profitable?" Thus the unknown "we" in control is untested consumer demand.

As the Time Inc. Home Box Office experience demonstrates, consumer demand isn't necessarily trackable in advance. Initial research gave Time the indication that the public didn't care about having pay TV. Time took a chance that it could create demand.

Given all the new technological avenues available to reach the public, no one questions that there will be more programing choice. Where the programing prophets differ is on the extent of change the marketplace will support, and in particular the impact of specialized services on traditional mass-viewing habits.

Today's listening habits also may be different from tomorrow's. Technology is offering radio new options to explore as well, as satellite networks, cable and perhaps even pay become part of that medium's vocabulary.

Edith Bjornson, Teleprompter's vice president, programing, offers an answer to cynics who claim that the economic and creative lessons of the past should prove that there aren't the dollars and talent to support the multitude of programs that some predict.
Simply, she says, "Our thinking has been narrowed by our experience." As experience begins to change, so will thoughts about what's feasible.

A key question is whether more will mean better. Herb Schlosser, who built his reputation on the conventional side of television and now has crossed into the new media, is optimistic enough to predict, "It can be a truly golden age for program suppliers and creators." Schlosser, now RCA executive vice president in charge of its Home Entertainment Group, says the program market will no longer be dominated by the three television networks. There will be various configurations of service in broadcasting, cable and home video.

MCA TV's Friedland also thinks there will be "a substantial improvement in the amount of money spent" for programming. With more distribution windows, program development is "less a game of Russian roulette."

NBC Entertainment President Brandon Tartikoff believes that increased competition will improve programing quality at the networks and "drop out the low end of programing." Those shows following the "least objectionable-programing" theory, he says, will "evaporate."

Yet a top executive elsewhere (who asked that his name not be used) expects that programing quality can only get "worse. There's going to be so much [programing] that the level of excellence can't be high."

First he cites the "limited body of dollars," then he claims that "there isn't that much creativity and taste" right now for ABC, CBS, NBC and the Public Broadcasting Service. "Cutting it into 50 slices," he adds, "can't make it better." If that is the case, why is he an active participant in molding a future of worse things to come? "I can't change it," he says.

Whatever the level of quality within the programing mix, few doubt that major over-the-air commercial networks — whatever their evaluation — will play a significant role. At least for the present, any reports of the networks' deaths do seem to be exaggerated. They are viewed to be strong survivors with advertisers still needing their mass reach.

While specialized services may open new programing doors, mass-appeal offerings in the foreseeable future are not expected to change dramatically. No full-scale upheaval appears to be in store, but some alterations are predicted.

ABC Entertainment President Tony Thomopoulos sees theatrical films, for example, "being funneled" through other media. It's already happening, he explains, as some of the public's "appetite to watch feature films is being satisfied elsewhere" and the network is finding its return on movie investments decreasing.

While theatricals are on the decline on network TV, news and information are expected to play a larger role.

RCA's Schlosser sees the networks' edge in the spontaneity they offer, particularly with their already established news organizations. Similarly, he says the networks have the set-up for nationwide, "truly spontaneous entertainment." Unlike the disk, for example, Schlosser says the networks can go "as it happens."

John Schneider, president of Warner Amex Satellite Entertainment Co., is another who sees greater network reliance on news, but he stretches the network strength to encompass "actuality" programing, adding that it is generally less expensive to produce an actuality hour than an hour drama. On the news division front, he says the process of expansion already has begun when a weekly 60 Minutes breeds an afternoon Up to the Minute daily strip.

The future of series programing — particularly the situation comedy — is regarded as solid. CBS Entertainment President B. Donald Grant believes the series "for as long as we know it today will always be the staple of network television," although content may range from a Father Knows Best to an All in the Family.

Schlosser explains that "the one thing we learned is that when you take characters the public likes and put them in a format it likes, there is a tremendous appetite to see [a series] frequently."

Cost-consciousness is expected to weigh heavier on network programers. ABC's Thomopoulos agrees that network dollars will have to be used more efficiently but notes that creativity is not totally based on the amount spent.

Although believing that there will be a continuing place on network television for spectaculars, Tartikoff thinks series costs will have to be watched more closely. He expects more "controllable" drama, perhaps without expensive car chases and the like. Following the same line of thought, he thinks westerns may be too expensive to come back full force as a genre but that there will "always be a place for family drama."

From an affiliate's position, Bob Bennett, president of wcvb-TV Boston, believes that a prime-time network schedule a decade hence may include one-third to one-half news and news-oriented programs. Again it's an economic judgment because "you can control your destiny." Bennett also thinks television plays make a significant comeback in place of the more expensive theatrical movies. He expects series to continue, and sports, he says, will always play a part — although a lesser one as more and more action moves to cable.

In the immediate future, at least, the top sporting events such as the World Series and the Superbowl seem to be network television's if only because of political consequences if popular television features went to pay television. Viacom International Chairman Ralph Baruch sums up the industry opinion that "legislation would come very quickly" if those events went pay.

As for public television, Larry Grossman, president of the Public Broadcasting Service, believes it will survive because there always will be a need for subsidized programing "that represents the best." He makes comparisons to university presses, museums and public radio. Grossman doesn't believe cultural cable channels will fill that need, claiming that they will have to become oriented to mass entertainment to survive in the marketplace.

Joan Ganz Cooney, president of Children's Television Workshop, which has produced such PBS series as Sesame Street and The Electric Company, also doesn't think "public television is going to roll over and play dead." She says PBS is going to be strapped "but I don't see it going away." And, like Grossman, she is skeptical about cultural competition from cable. "When they say 'culture'; let's wait and see what they are talking about," she cautions.

On cable, the world according to the future of first didn't get more wide open. The vast channel capacity has opened up programers' eyes to specialization and the prospects of making money from narrower appeal.

WASEC's Schneider expresses the attitude of many programers who used to go for mass numbers and who now look for a specific piece of the audience pie. While with CBS, he claims, "I was very naive" when he gave speeches about "the audience." Today Schneider stresses that the "public is not a monolith."

The over-the-air commercial networks' parent corporations seem to have realized that as well. Through joint ventures, ABC so far has its hands in cultural, women's/ daytime, news and pay-sports cable services. CBS Cable, another cultural service, is soon to be launched. And RCA, owner of NBC, is involved with Rockefeller Center in an upcoming entertainment service with a goodly portion of BBC fare.

Elsewhere across the industry, investments attest to the belief, for example, that a movie channel is not just a movie channel. It can be all movies (The Movie Channel); movies and specials (Showtime); movies, specials and sports (Home Box Office), with other services ranging from Spanish movies and sports (Galavision) to black movies and sports (Black Entertainment Network) to R-rated movies (Escapade).

Other specialized fronts have produced children's programing (Nickelodeon), public affairs (C-Span) and video rock (Music Television), not to overlook news and sports. In the works are others ranging from health to weather.

Is a knitting or chess channel far off? Only as far as the chances for profit. By just 1984, programers expect there will be potential capacity on the various satellites to accommodate 84 full-time nationally delivered services.

Cable operators — at least publicly — express no fear about filling the channel capacity that even the new, larger systems allow. Of the 80-channel "Super Service" that Warner Amex Cable Communications

226
Congratulations

BROADCASTING

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The Next 50.
Considering technology alone, and disregarding politics and economics, the U.S. telecommunications system of 20 years from now could look like this—the composite of a multitude of interviews with experts from across the technological spectrum:

In 2001 the United States will still be essentially a nonwired nation. That is to say, as today, most popular television and radio programming will reach American homes piggybacked on electromagnetic waves sent through the air—in other words, through the magic of broadcasting.

The cornerstone of the broadcasting medium in the future will not be the local station alone, however. It will be joined in the broadcast spectrum by high-powered communications satellites that, hurtling through space at 10 times the speed of sound, will beam multiple channels of programming to virtually every home in the country.

Terrestrial broadcasting will continue to play an important—albeit secondary—role in the future. Stations will be in a position to rebroadcast much of the broadcast satellites’ national programming (although no community will have enough terrestrial stations to carry all the satellite signals available from above), making it unnecessary for viewers to buy special antennas to receive the programming directly from the satellite while mixing in some local programming and advertising.

The nature of terrestrial broadcasting also will be reshaped by the proliferation of low-power television stations. A number of mini-stations will pop up in every community, opening the medium of television to most who want to play.

Millions of Americans will want to receive the full range of satellite programming, which may consist of 100 channels or more. Most will aim inexpensive antennas from their rooftops or backyards to gather the satellite signals. But apartment and condominium dwellers and others who can’t get a direct look at the satellites will hook up to master antenna systems or local cable systems.

As a television medium, cable will have reverted to what it was in its
early years: a means of taking television to hard-to-reach places. The only difference between cable's past and future is that those places primarily will be high-rise in densely populated urban areas rather than in the homes of a small town.

Although the multi-point distribution services (MDS) will win more spectrum from the FCC in the years ahead—primarily to beam multiple channels of pay television across uncabled marketplaces—they will have a tough time competing with broadcast satellites and their local affiliates. The problem is that horizontally transmitted MDS microwaves (2 ghz) propagate poorly and are easily blocked by buildings and trees. What's more, reception of MDS signals requires a special antenna and receiver virtually as complicated and expensive as that anticipated to be required for DBS. Given that trade-off, eventually, a consumer will more likely invest in a satellite earth station capable of receiving multiple signals than an MDS antenna that will pull in only one channel. Thus the likelihood that MDS—as, in some cases, low-power TV—will be a medium of the moment, which will one day give way to something technologically superior.

It will not be just the delivery systems that will have changed by 2001. The pictures and sound of television will be vastly improved. Through the application of advanced electronic and computer technology, pictures will be displayed in the homes of the future on panoramic screens covering perhaps an entire wall. The extraordinary pictures, comparable in color and clarity to 35-mm film, will, when combined with the super high-fidelity stereophonic sound, create a viewing experience unachieved in today's best movie theaters.

A host of audio (radio) services will be broadcast along with the television programming by the satellites. But the outlook for AM and FM broadcasting is as bright for as dim as the prospects for the private automobile. The radio broadcasters' market in 2001 will still be equal to the number of cars on the road and or the number of mobile situations the audience finds itself in. (The only thing that could short-circuit terrestrial radio's future is the development of an inexpensive, omnidirectional satellite antenna that could be mounted on cars to receive signals from satellites.)

The future also will bring with it a host of computer-based services to supplement telephone service and familiar radio and television programming in the home. Computers have been around for decades as tools of science, government and business, but for the most part have been too costly and too esoteric for the average consumer. Through two-way systems established by cable and telephone companies and one-way systems operated by broadcasters, the power of the computer will be brought into the home. Using low-cost "intelligent" computer terminals, consumers will be able to call up "pages" of information from vast electronic libraries of computerized newspapers, magazines and libraries.

There will be plenty of "wire" in the communications environment of 2001 to carry such services locally among homes and businesses. "Twisted pairs" (telephone lines) and coaxial cable will gradually be replaced by fiber optics during the next 20 years. By impressing signals on lightwaves rather than radio waves and channeling them through glass strands, the technology promises to drastically reduce the cost and difficulties of communications while increasing quality.

Such a technology in the hands of a carrier legally able to distribute television—cable television operators are and telephone companies are not—could challenge the dominance of broadcasting in 2001 or just beyond. As each day passes, however, the cable television industry's commitment to coaxial cable, a technology rapidly approaching obsolescence, increases with every mile of coax it strings or buries in Pittsburgh, Houston, New Orleans and the other cities and towns now under construction. When the telephone begins in earnest the shift to fiber in the 1990's to carry computer digital communication services to the home, the cable industry will be awaiting its first real profits from the urban systems built in the early and mid-1980's. It will be in no position to rewrite with fiber.

Parallel but not necessarily in competition with the rise of broadcast satellites and the computer services will be the increasing presence of videocassettes—but not videodisks—in the home. The first of those technologies will allow consumers to build personal libraries of favorite programming, supplementing broadcast services of the future as phonograph records have supplemented radio in the past. VCR's will permit the taping of broadcast television and of the "home movies." Videodisks will have proved to be an excellent storage medium not only for pictures of for as pictures but also for words and numbers, but they won't have found favor as a consumer item because of their inability to record.

In offering equipment for all these different media and services, the consumer electronic marketers of 2001 will take the same approach they did with high-fidelity audio. The consumer will build his home communications system to conform to his needs from a variety of discrete components. A typical system may include a VHF-UHF tuner, an AM-FM tuner, a multichannel broadcast satellite tuner connected to a rooftop antenna, a videocassette recorder and a computer terminal.

The telephone, essentially unchanged since its introduction over 100 years ago, will have shed by 2001 many of the wires—glass and copper—that limit its use today. By that year, every major urban area will have a cellular mobile radio system, permitting high-quality voice communications from anywhere within the service area with small lightweight transceivers.

The real revolution will come in the mid-1990's when mobile telephone service will be extended to every spot in the continental United States, regardless of how remote, through interconnection of cellular radio systems and conventional wired networks with a "land mobile satellite." The transceiver needed to talk through the mobile satellite will be no bigger than a cellular radio transceiver and could be made small enough to wear on the wrist.

Broadcast satellites—the medium of the future—are natural steps in the evolution of communications satellites.

As satellites have become more powerful through the years, the parabolic antennas needed to gather a signal of sufficient strength have shrunk in proportion. Improvement in the electronics, the loosening of stringent federal regulations and the mass production of earth stations (after the cable industry began wholesale use of them in the latter half of the 1970's) all contributed to earth stations' steady decreasing cost.

Up to now, communications satellites have been designed for point-to-point or point-to-multipoint communications or program distribution. They operate with 4 ghz (C-band) or 12 ghz (ku-band) frequencies and are characterized by transponders (satellite transceivers) with output powers of between five watts and 20 watts.

Broadcast satellites are a different breed. The gradual evolution of communications satellites—more powerful transponders and smaller earth stations—will be accelerated enormously to produce them. The first generation of broadcast satellites will possess transponders with as much as 400 watts of power focused on perhaps one-quarter of the country. (Fixed satellites, by contrast, scatter their power over the entire country.) Consequently, the signal strength of a broadcast satellite on the ground will be as much as 1,000 times greater than a fixed satellite and also for areas of the country, especially those affected by rain, urban or mountainous areas. Today's broadcast satellite applicants at the FCC say that dishes one meter in diameter will suffice for fringe coverage areas and that dishes as small as six-tenths of a meter will be suitable for reception toward the center of the satellite "footprint."

Broadcast satellites will combine the best of terrestrial broadcasting and cable television. Like a powerful VHF station, a broadcast satellite can deliver its product to virtually every home within reach of its transmitter. In the case of the VHF station, the reach is about the size of any metropolitan area. In the case of broadcast satellites, it is the entire country. Although broadcast satellites are plagued by rain attenuation—interference caused by moisture in the atmosphere—they have none of the problems terrestrial stations have with such obstructions as buildings, trees and mountains.

Not only can a broadcast satellite system—perhaps four separate satellites each serving a time zone—reach the entire country, but it also can deliver multiple chan-
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Photos courtesy Wolf Coach (Models A, C)... Shook Electronics (Model B).

A-10: 10-11' production area, 1-2 cameras, 1 portable VTR, audio mixer, video switcher, audio cart recorder, and ancillary equipment.
B-14: 12-14' production area, 2-3 cameras, 1 studio VTR, audio console, production switcher, audio cart and reel/reel recorder, intercom, and ancillary equipment.
C-16: See illustration to right. 16-18' production area, 2-4 cameras, 1-2 studio VTR's; other equipment similar to B-14.
D-22: 18-24' production area, 3-6 cameras, 1-3 studio VTR's, A/V routing switcher, 2 audio cart recorders, telephone system; other equipment similar to B-14.

CENTRAL DYNAMICS CORPORATION
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nels into the home. Since numerous broadcast systems can be launched, the medium will one day offer as many channels as the urban cable system of today. It is impossible now to determine precisely how many channels broadcast satellites will deliver since the plans for dividing the choice orbital locations and limited frequencies with other countries of North and South America will not be determined until the 1983 international conference on broadcast satellites.

It can be said with some certainty, however, that there are likely to be more broadcast channels available than programming to fill them. Satellite Television Corp., the Comsat subsidiary that got the broadcast satellite ball rolling with an application to the FCC in December 1980, believes that there could be room for 110 to 152 channels to serve each of the United States' four time zones—a calculation believed to be conservative and realistic. It assumes that the satellites in orbit will be spaced 16 degrees apart (fixed satellites are now spaced three or four degrees apart), that 36 or 38 channels can be squeezed out of the 500 mhz of allocated spectrum (12.2 ghz to 12.7 ghz) and that each of the four time zones can be served from four orbital slots. The number of channels will be reduced; but not significantly, if a channel bandwidth wider that STC has proposed—to accommodate HDTV signals—is finally adopted as the international standard.

A wider bandwidth would result in perhaps 27 channels per orbit slot.

Even after sharing with other countries of the hemisphere, it is entirely possible that the United States could end up with 90 to 100 channels per time zone. And if that's not enough, the satellite operators need only wait until the next band of broadcast satellite spectrum (22.5 ghz to 23 ghz) opens up in the early 1990's. According to STC engineer Leo Keane, the new band should be good for another 150 channels which would be divided up among the countries of the hemisphere and, since an earth station has more division at higher frequencies, spacing could perhaps be halved and channel number doubled to 300 per time zone.

Fourteen companies have asked the FCC for permission to begin the construction of broadcast satellites prior to the 1983 international conference and chances are that at least half of them may receive the go-ahead. Prompt FCC approval of the applications could mean a dozen broadcast satellite channels beaming into every home in the country as early as 1985 or 1986—possibly before such cities as Washington, Cleveland, Detroit, Philadelphia and parts of New York are completely wired by cable.

Broadcast satellite would be the basis for the long-promised fourth network. By reaching millions of homes directly and millions of others through local broadcast stations and cable systems, a broadcast satellite progranmer could put together an audience as large as those maintained by any of the three major networks. Once the audience was set and counted, the advertising and programing would naturally and quickly follow. This is precisely what two of the broadcast satellite applicants, United States Satellite Broadcasting and Video Satellite Systems, have proposed. The success of such a network would beget even greater success as more consumers line up to buy and install equipment to receive it. As the network gained momentum, the three major networks would have to grab spots on the satellites or risk being left behind.

As a pay television medium, broadcast satellites will use the same technology being pioneered today by cable and subscription television operators. Addressable decoders attached to the satellite tuners in the home will allow satellite programmers to offer pay services on a monthly subscription basis or on the potentially lucrative pay-per-view basis.

Broadcast satellites will ascend to pre-eminence by 2001 simply because they will be the most efficient means of delivering multiple channels of television to the home. In an analysis of the comparative cost of delivery systems, Isaac Blonder, chairman of Blonder-Tongue Laboratories, found that "cable is the most expensive method of distributing signals." Cable systems cost anywhere from $1.50 to $5 per home per channel to wire while broadcast satellites can reach each home directly for approximately $2 per channel, assuming a penetration of 20 million.

Besides its high initial cost, cable requires constant and costly maintenance. The "beauty" of broadcast satellites, Blonder says, is that "qualified engineers" are needed only to monitor the satellites. The receiving systems, he says, "can be operated by people at the lowest technical level and it won't hurt the overall system no matter how fumbling they are."

In a cable system, on the other hand, Blonder says, lack of careful maintenance could cause a system to deteriorate overnight. "It's a precision electronic package which a super-qualified engineer has to understand thoroughly."

Although Oak Industries Chairman Everett Carter doesn't believe broadcast satellites will "knock out" cable, he does feel they will "slow down" or "suspend cable expansion." He too notes the high cost of cable maintenance and adds that the satellites will deliver a much better picture on top of it all. "And," he says, "I see satellites becoming less expensive as cabling becomes increasingly expensive."

Cable's primary problem is that it will never achieve the circulation potential promised by broadcast satellites. Thus, cable will be at a distinct disadvantage in the battle to prove the high-quality pay programing and advertising dollars to support free programing. Industry projections show cable having no more than 50% to 60% of the total television homes by 1990. That's more than broadcast satellites are expected to reach at the end of the decade, but whereas broadcast satellites have the potential to reach every television home and then some, cable will have come to the end of the line. There will be no place for cable to grow and 50% or 60% penetration is insufficient to warrant the production of high-priced programing.

Some time during the 1990's broadcast satellites will surpass cable and later they will cross over that threshold that will make the fourth and perhaps a fifth network possible and permit the development of advertiser-supported specialty programing. Even the programing network created to serve cable systems will be prompted to move to the broadcast satellites.

It will be ironic if satellites are the cause of cable's demise as a television medium. It has been the synergy of fixed satellites and cable that has made cable the thriving industry it is today. Since its inception in the 1940's as a means of delivering television broadcast signals to homes in areas of weak off-the-air reception, cable grew erratically and slowly for 25 years. The industry founded until Home Box Office in 1976 began to distribute its programing to widely scattered cable affiliates by fixed satellites, which proved to be inexpensive and reliable. Seeing HBO's success, scores of other pay and advertiser-supported programers followed suit.

Broadcast satellites are by no means cheap. First-generation broadcast satellite channels will cost $5 to 40 times more than fixed satellite channels. The four-satellite system proposed by RCA, for instance, will cost $760 million. To lease a single transponder (serving one time zone) on a satellite will cost $20 million a year. Four transponders (to reach the entire country) will cost between $60 and $80 million, according to RCA's filing. That's a lot of money considering that there will not be a single home equipped to receive programing from it, assuming the RCA satellites go up with the first generation of satellites in the latter half of the 1980's.

DBSC, another potential satellite broadcast, would offer more affordable channels. A national channel (three transponders) could be had for approximately $30 million a year, according to DBSC's Pat McDougal.

The high cost of the channels will retard the growth of broadcast satellite services in the early days, but will not stop them. Furthermore, transponders on subsequent generations of broadcast satellites will be far less expensive. The high cost of transponders on the first generation is caused primarily by the need to limit the size of the satellite band, by extension, the number of transponders on each satellite so that it can be lofted on an available launch vehicle. The problem will be resolved by the space shuttle and supplemental rockets to carry large satellites from the relatively low orbit of the shuttle to geostationary orbit. When size is no longer an important design factor, broadcast satellites may be built with as many as two dozen transponders and will benefit from economies of scale.

Although broadcast satellites will even-
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tually be used as advertising media, their early success will be achieved through pay television. According to Oak Industries, broadcast satellites will be helped through their infancy by a large market unexposed to pay TV. Leo Jedynak, senior VP for corporate research and development, says Oak's research shows 17 million homes in 1984 affluent enough to buy $250 antennas and unable to receive subscription television or pay cable. STC, a pay satellite broadcaster, predicts that it will penetrate 6% to 8% of the total television homes for between five million and seven million homes by the time its four-satellite system is in full operation.

Since all the early broadcast satellites probably will be co-located, a dish installed to receive STC's programming could also pick up whatever is on the RCA satellite. RCA says that if five million homes were looking at its satellites, the cost of reaching each home would be a modest $1.33 per month.

Besides the high cost of satellites, the major drawback to the broadcast satellite service is the need for special receive antennas—small parabolic dishes with associated electronics for tuning. Although many believe the awkwardness and cost (estimates range from $250 to $500) of the gear will keep the medium from ever getting off the ground, others feel the problem is overstated. "What's the difference between putting up an antenna to receive a local television station and putting up a dish to receive the satellites?" asks Ike Blond, who has spent 30 years building television antennas.

The earth station problem will be ameliorated if all first-generation satellite programs serve the country from the same orbital slot so that antennas don't have to be turned to receive different programming. Standardization of the electronics also would help. Some of this work will be done by the 1983 international conference that will set the channels and the channel bandwidths. It would benefit the entire medium if all tuners were made to receive the full range of channels. Otherwise an STC viewer would be faced with buying another tuner to pick up programming from other satellites.

Technology may erase many of the problems associated with the antenna by 2001. Walter Morgan, an independent broadcast satellite consultant, suggests that planar or waveguide antennas could one day be substituted for the familiar parabolic dishes. The planar would have to have the same surface area as the parabolic dish, Morgan says, but it would be perfectly flat. A one-meter parabolic antenna then could be replaced by a flat planar three feet square. Not only is the planar less obtrusive, Morgan says, but it is capable of being electronically steered from satellite to satellite across a wide arc without being physically moved. If the steering mechanism were controlled by a microprocessor designed to keep it locked on one signal, the planar could be mounted on a car or truck and mobile broadcast satellite service would have been born.

Morgan says there is no reason why the mass-produced planar couldn't be made as cheaply as commercial dishes.

The future of broadcast satellites is tied to a great extent with that of terrestrial broadcasting. The satellite service will never get off the ground without local broadcast affiliates to help build immediate mass audiences. And it is unlikely that every home in the country will ever be hooked up to an antenna to receive programming directly from the birds.

The marriage of terrestrial and satellite broadcasting systems will not only be financially beneficial to both parties, but it also will preserve localism in television. The local stations will insert local news and advertising into the national feeds from the satellites.

In terms of localism the low-power stations may have more impact on conventional broadcasting than will the broadcast satellites. Scores of mini-stations serving fractions of the full-service stations' coverage area could erode the latter's viewership and advertising revenue. Most of the mini-stations, however, will be low-cost, nonprofit operations intended to provide public services and public access to the airwaves. Since such stations can be built for as little as $5,000 or $10,000, they will be within the scope of any significant group. The consulting firm of Block, Butterfield & Reilly predicts that within the next five years 600 low-power stations will go on the air and that a full 450 of them will survive and generate $500 million in advertising and subscription television revenue. But that is just the tip of the iceberg. There are thousands of LPTV applications on file at the FCC, and indications are that there are thousands more waiting for the FCC's processing freeze to be lifted.

The upshot of it all is a commucopia of television programming. Every home will be able to subscribe to all kinds of pay and free television from local stations and direct from the broadcast satellites.

Along with the many channels of television programming the broadcast satellites will beam an array of audio services. Some of the services will be designed for reception directly in the home. But others will be intended for rebroadcast by conventional AM and FM radio stations. As they do today, stations will have the option of rebroadcasting a single feed or patching together a programming schedule from several network services and local programming.

The quality of television technology will undergo tremendous changes for the better over the next 20 years, brought about by the conversion from analog to digital technology and the adoption of a high-definition television standard to replace today's standards, now showing definite signs of age. The switch to digital, a spin-off of computer technology, will allow more faithful electronic reproduction of sights and sounds than analog technology. The HDTV standard will produce pictures twice as sharp as today's standard and will feature wider pictures and stereophonic sound.

Most video signals are analog today. That is, a camera produces a fluctuating electrical voltage analogous to the brightness of a picture along one television scanning line. With digital television, the fluctuating voltage is sampled millions of times per second and each sampled voltage is assigned a unique code word made up of several binary digits. The industry seems to have compromised on a sampling rate of 13.5 million times per second. At eight bits per sample, the digitizing of a television picture produces a bit stream of 108 megabits per second (mbps).

The digitizing of video guarantees that the videographer will get the most out of the existing television standards. Digital devices are transparent; they add virtually no interference to a signal. Signals can pass through digital processors, switchers, special effects generators and videotape recorders with no apparent degradation. Digital studio equipment also is easier to automate and is more stable and reliable than analog equipment. Although the initial conversion from analog to digital will be costly, the cost of individual digital equipment is expected to be less than the cost of analog.

The heart of any video production studio is the videotape recorder, and before the studio can go digital a practical digital videotape recorder will have to be developed. Several companies have shown prototypes, but they may be some years away from the marketplace. Someone believes the machines are already perfected and that manufacturers are merely waiting for the adoption of standards and more return on their investment in the development and production of the one-inch analog recorders introduced just three years ago. Dennis Fraser of NEC America discounts such talk, however, saying the digital recorder is simply not cost competitive with today's analog machines. They will be within three or four years, he says.

When it does come, digital will work wonders in program production. In the course of making a program, any given portion of a program must pass through a recorder at least three or four times. Each time it does, a significant amount of noise is added. After just 10 passes through a recorder, the picture is hopelessly distorted. Such technical limits restrict the creativity of the producer. A digital recorder, because of its transparency, can create multiple generations of a picture, perhaps as many as 50 without causing it to decay.

The signal will be passed around the studio with fiber optic cable rather than coaxial cable. The glass fiber is immune from interference created by power lines and electrical devices and is itself remarkably transparent—literally and figuratively.

Many of the benefits of the digital studio will be lost if the signal emanating from it is distributed in the analog mode. Distribution systems—satellites and terrestrial
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microwave—will therefore make the conversion to digital along with the studio.

The digits will also gradually infiltrate the television receiver over the next decade. Because of bandwidth restrictions and compatibility problems, the signal from broadcasters—terrestrial or satellite—to the home will remain analog for some time, but, says Kern Powers, a staff vice president at RCA Labs, the "first thing the receivers are going to do is convert the signal back to digital to do the signal processing." Don McCoy, head of CBS Technology Center, agrees with Powers. An inexpensive digital frame store in the receiver, he says, will bring a wealth of benefits. It will eliminate ghosts, permit stop action and significantly improve picture quality.

Digital television's one major flaw is the tremendous bandwidth required for its transmission. The raw digital signal demands a channel of 500 to 600 mhz wide. Fortunately, digital television can cure itself of its profligate use of always scarce spectrum. According to Dick Green, a colleague of McCoy's at CBS, there are several kinds of bandwidth compression schemes that can be applied alone or in concert with one another. One technique is entropy encoding. "If you look at the statistics of a picture," says Green, "you find that certain picture elements occur very frequently and others very rarely. So it's wise in your coding scheme to use the minimum number of bits to send those elements that occur most often." Green makes the analogy to the Morse code, where the letter "E" is represented by a single dot.

McCoy adds that the frame store in the receiver can also be used to reduce bandwidth. "We can retain the common elements at the receiver and only send the new elements to update," he says. "The efficiency becomes enormous!"

Despite the wonders of digital technology, it can only do so much for the U.S.'s NTSC television system, originally adopted in 1941 and modified for color in 1951. Improvements in the NTSC system are restricted by the 525 scanning lines that determine vertical resolution, the narrow video bandwidth that constrains horizontal resolution and the picture's narrow aspect ratio.

The motion picture industry and marketplace demand for large-screen television are pushing the industry toward what has become known as high-definition television—is pushing the industry toward that tall and vertical resolution (perhaps 1,150 scanning lines) and a much wider aspect ratio. The movie industry is clamoring for HDTV so it can replace antiquated film technology with video. Hollywood types like Francis Ford Coppola, Glen Larson and George Lucas see video as a less costly and more creative medium than film. At a recent seminar on HDTV in New York, Coppola said video will transform the art of moviemaking by allowing movies "to be mixed like music instead of being edited." Movies produced on HDTV videotape could be transferred to film for theatrical distribution or transmitted by satellite directly to theater.

There were 57,132 large-screen projection television sets sold last year in the United States even though the images they produced were marginal at best. They magnify the inadequacies of the present television system. The NTSC is designed to be viewed from a distance of six times the picture height. To properly watch a screen five feet high requires the viewer to sit 30 feet away. He might as well watch a foot-high screen from six feet away. An HDTV system would allow a viewer to sit twice as close to the screen so that a large screen would fill a much larger portion of his field of vision.

Because of the enormous bandwidth required to carry a HDTV signal, the HDTV standard will be analog in its initial applications. But as compression techniques evolve, a digital HDTV standard could be adopted compatible with the worldwide digital standard. By 2001 there are those who believe HDTV will do as well in any home, delivered by broadcast satellites and by special terrestrial broadcast stations granted extra wide channels.

The HDTV could also be received in homes without HDTV sets although in a much degraded form. Conventional broadcasters could pick the HDTV signal from the satellite, downconvert to the 525-line standard and rebroadcast it through a standard six-mhz VHF or UHF channel. Homes equipped to receive broadcasts direct from the satellites could purchase devices to perform downconversion at home.

The HDTV signal will, of course, have high fidelity stereo sound, but stereo television will be old news by the time HDTV rolls around. A committee of the Electronic Industries Association is now working to develop a standard for stereo sound, and according to Tom Keller, the chief engineer of the National Association of Broadcasters and the committee's chairman, television stations could be broadcasting stereo "within two years, with luck." In addition to stereo sound, Keller says, the standard will accommodate a second channel that could be used for second-language sound tracks. The standard would also incorporate a noise reduction system to enhance the sound quality.

Audio, in general, is undergoing the same digital revolution as video except that events are happening more quickly in audio. Sophisticated multitrack tape recorders already are in widespread use in audio production, and Sony has a device for recording sound digitally on an unmodified Betamax videocassette recorder. Since audio—in either an analog or digital manifestation—has but a fraction of the bandwidth as digital video, transmission of audio signals is not nearly the problem.

When Johann Gutenberg developed moveable type in 1436-37, he invented mass communications and an entirely new storage medium: the printed page. Before Gutenberg, putting words on clay tablets, papyrus or paper was an arduous and time-consuming task. Consequently, few copies of any work existed and few individuals had access to them. By devising a means of easily making many copies, Gutenberg created a way to disseminate words (knowledge) among the masses, who suddenly had a reason to learn how to read.

Although the first books off the Gutenberg press were copies of the Bible—the German knew a best seller when he saw one—the ease with which books could be produced on the press gave birth to books containing facts and ideas that would never have been recorded or widely circulated before Gutenberg.

The printed page was a superior storage medium, not because it was more durable than the handwritten page, but because many copies could be made, improving the survivability of knowledge. Never again would man have to bear a fire like the one that destroyed the library of Alexandria in the third century and set back human progress by centuries.

The 19th and 20th centuries gave rise to some clever ways of recording sights and sounds. Still photography flowered in the mid-1800's and gave birth to motion pictures at the turn of the century. The phonograph record and later magnetic tape were invented to record sounds. And not long after the invention of video came the appearance of a video recorder.

The primary vehicle for recording and circulating words, however, remains to this day the printed page. It has served mankind well for over five centuries, but its days may be numbered. As the printing press replaced the scribe, it is itself being replaced, at least partially, by the computer. Born less than 50 years ago, the computer is revolutionizing the entire business of storing information and, with the aid of telecommunications, the way it is distributed.

Computers were originally designed to solve complex mathematical problems, automate machinery and detect patterns in and reorder vast amounts of information. For computers to perform these tasks, they required great "memories" to store the information to be worked on and "programs," additional instructions, on how their work was to be done. As the machines evolved and their memories increased, computer operators found that aside from their other capabilities computers were excellent information storage media. Enormous amounts of information could be tucked away in computer memories and quickly and easily retrieved with a few keystrokes. What's more, the information could be called up on remote terminals and other computers anywhere in the world.

The last few decades the computer has been the tool of government, science and business. What has been lacking is a way of making the computer's prodigious powers accessible to everyone. Open access to com-
puters, particularly their information banks, is what the home information revolution of the next two decades will be all about. Those who think the revolution has been a long time coming should be thankful that it did not take 5,500 years—the time that elapsed between the invention of writing and universal access to it made possible by the Gutenberg press.

Videotext and its somewhat less capable cousin, teletext, are the technologies that will bring the computer into every living room. By utilizing the conventional television set as a display terminal, videotext and teletext will give every owner of a television set entry to the world of computers for a small incremental cost. The price derives from the decoders, which as add-ons to the set will decode and display in numbers, letters and simple graphics the digital information received from the computer, and the keypad or keyboard, which will permit the user to pick out specific "pages" of computer information and, in the case of videotext, "talk back" to the computer.

The nature of the two systems will dictate, to a certain extent, the types of media that they can employ. Videotext can be set up over a two-way cable system, telephone lines and the fiber-optic networks that will interconnect most homes by 2001. Broadcasting, a one-way medium, is a natural for teletext. All four classes of broadcast stations—AM, FM, full-service television and low-power television—as well as broadcast satellites could be used to deliver teletext services to homes.

The nature of the information served up by the systems will be diverse. It will include news, weather, travel schedules, emergency information, real estate listings, classified and display advertising, catalogues full of merchandise, instructional and reference material and perhaps entire novels. The system also will offer a closed-captioning service that will help the hearing-impaired or translate programming into other languages.

Videotext's interactive (two-way) capability gives it a distinct advantage over teletext when it comes to information retrieval. In a videotext system, all pages of information sit passively within the computer's information banks. Using a keypad, the consumer asks for a specific page and the computer—reacting at the speed of light—immediately sends it. The amount of information—the number of videotext pages—is limited only by the computer's capacity and that of any other computer with which it may be interconnected. Theoretically, videotext information capacity is limitless.

Because it is interactive, videotext is capable of far more information retrieval. It also can be used to order and pay for merchandise, respond instantly to surveys and referenda and, for example, to make banking transactions.

A teletext system, confined to one-way transmission, is configured differently and, in practice, does not have the information capacity of videotext. A limited number of teletext pages are transmitted sequentially and cyclically during the vertical blanking interval (VBI) of a conventional television broadcast. The teletext user signals with his keypad for his decoder to grab a specific page from the stream of pages and display it on his television screen.

The VBI is the fraction of time it takes for the scanning beam of the television set to move from the bottom of one picture frame to the top of the next. During this time the scanning beam traces 21 diagonal lines as it moves back and forth up the raster, but these lines are "blanked" (made invisible). Many of these lines, each representing tiny fractions of a second, are used to transmit signals critical to the television picture. But as teletext proponents point out, perhaps nine of them could be used for teletext transmission.

A typical teletext system, using just a few lines of the vertical blanking interval, can offer just a few hundred pages without making the user wait an unduly long time for the page he selects to be transmitted and displayed. It is axiomatic in the teletext planning that the more pages of information broadcast, the slower the access time. Both factors—limited number of pages and slow access times—detract from the applicability of teletext and must be weighed against each other in developing a service. KnottTV Los Angeles has been broadcasting an 80-page teletext magazine since April. The users must wait an average of seven seconds for each selected page to appear. While that doesn't seem like a lot of time, a teletext page is not much to wait for. A single page contains only 160 words, significantly less than a typewritten page or three or four inches of a typical newspaper column. If all a consumer is offered is 80 such pages he may have little incentive to pay for a decoder-equipped set.

Teletext systems are being tested or planned in the United States by CBS, KCET in Los Angeles, NBC, Westinghouse Broadcasting, Field Communications and the Public Broadcasting Service. The one question they're all asking is: What is the market potential of teletext broadcast over the vertical blanking interval? It seems that most are bullish on the prospects for teletext. Strategic Inc., a San Jose, Calif., consulting firm, predicts that by 1990 some 20 million homes could have some form of teletext.

Teletext also would be enhanced considerably if an entire television channel were devoted to the service and if a telephone line were used to talk back to the teletext decoder computers. A full channel would allow the transmission of hundreds of thousands of pages in the same time that two lines of the vertical blanking interval would pass 200 pages. Although such capacity is still not as great as the millions of pages that will be contained in a typical videotext computer, it is presumably sufficient to keep happy the consumer who has made a modest investment in a teletext decoder.

The rise of the videotext and teletext systems in the 1980's will create an extensive infrastructure of information suppliers and service providers. The infrastructure will form the foundation of a nationwide communications system fully integrating computers and communications. Advancements in computer science and integrated circuitry will put highly sophisticated (by today's standards) terminals in homes to facilitate access and use of the system. Telephones will use the same wires as the computer services and will be enhanced by video. The picturephone, which failed to find a market when it was first introduced by AT&T in the early 1960's, will be reborn. While the picturephone will serve some homes, it will be used extensively by business institutions for videocconferencing. Such electronic gatherings will cut down the time spent traveling and the energy needed for transportation.

The integrated communications systems will be built upon telecasts and upon the existing telecommunications networks of wire and cable. By 2001 the system will rely on fixed satellites to handle the long-haul traffic and the revolutionary medium of fiber optics for the short hops around town (as well as some of the long ones across several states).

For more than a century there had been only two ways of getting an electronic signal from A to B: radio waves and wire. The last 15 years however, have given birth to a third medium, fiber optics, that will replace most wires and cable by 2001. The new medium uses pulsating light beams as the information carrier. The light is fed from transmitter to receiver through hair-thin glass fibers, far more transparent than the highest quality window glass and flexible enough to tie into a knot.

Fiber optics is the heir apparent to coaxial cable in virtually every conceivable application. A single fiber will one day be able to carry dozens of multiplexed television signals and tens of thousands of telephone conversations and, since many fibers can be bunched together in a single cable, a fiber system will be capable of delivering hundreds of television channels or their equivalent in audio and information services to homes and offices.

Fiber also is sure to find its way into the production studio, where it will help to preserve the high-quality signals as they are processed. CBS's Dick Green says there is a "synergism between digital television and fiber optics. Fiber can carry 600, 700 or 800 megabits per second over reasonable lengths."

The 21st-century technology has an antecedent in the 19th century. Alexander Graham Bell, four years after contributing the variable-resistance telephone to telecommunications in 1876, built the photophone, a quaint device for transmitting voices with light beams through the air. On April 1, 1980, he tested the "wireless"—and it worked. Bell
sent a message more than 213 meters using modulated sunlight and the recently discovered light-sensitive properties of selenium as a demodulator. Unfortunately, sunlight cannot be counted on, and the rapid dispersion of the transmitting light beam made reliable communication impossible. Also, Bell's system was restricted to line-of-sight transmission.

In the 1950's, lasers, which could sharply focus light into narrow and powerful beams, were heralded as a possible new communications technology, but—like Bell's photophone—the lasers lacked a suitable transmission medium.

In the November-December 1980 issue of RCA Engineer notes, lightwave communications lay dormant until K.C. Kao and C.A. Hockman released the results of their work in 1966. They proposed the use of glass fibers as a pipeline for carrying the laser beams. The best glass then available was inadequate for the task, they asserted, but by reducing the impurities in glass, light transmissions over long distances could be practical.

Building on their conclusions, countless research and applied scientists worked on perfecting the glass fibers and lasers and light emitting diodes used to generate the signals, the "repeaters" used to regenerate them and the detectors used to translate the light beams back into data, sounds or pictures.

Everybody seemed to recognize immediately the technology's broadband capabilities and set to work to make fiber optics a practical tool. A whole new field of integrated optics has been created out of this effort. Engineers are putting modulators, lasers, lenses and filters on a "chip," just as the makers of integrated circuits put capacitors, transistors and resistors on chips.

The technology has already been put to work by the telephone companies, which have found fiber to be a cost-effective alternative to conventional telephone trunk lines.

General Telephone & Electronics claims to have installed the first fiber link carrying regular telephone traffic in 1977. The 5.6-mile-long link carried up to 24 simultaneous conversations on a pair of fibers between switching centers in Long Beach and Artesia, Calif. The first large-scale application is AT&T's Washington-to-Boston line. The 611-mile digital link will be capable of carrying 80,000 simultaneous conversations on 12 fibers. The first half of the system—from Washington to New York—should be operational by the year 1983.

In addition to far greater potential bandwidth, fiber optics has many other inherent advantages over coaxial cable. Signals carried on a fiber are immune from electrical interference produced by radio waves, power lines and lightning and—since the fiber signals radiate no electromagnetism—there is no cross-channel interference to worry about. Fiber is virtually impossible to tap and thus affords a high level of security. A signal sent on a fiber can go much farther without having to pass through a signal-degrading repeater than one sent on a cable. Fiber also is lighter and easier to install than the typical coax cable, which, by comparison, is heavy and clumsy.

Perhaps the chief advantage of fiber is its relatively inexpensiveness. "We are talking about sand and borax," says Lawrence DeGeorge, president of Times Fiber Communications. Coax, on the other hand, is "pure energy," he says. "All the plastic components are petrochemical-based and the aluminum requires a lot of energy to process." Alvin Toffler, in his "The Third Wave," makes the point graphically: "The same ton of coal required to produce 90 miles of copper wire can turn out 800,000 miles of fiber!"

There will be no dearth of fixed domestic satellite capacity to serve the long-distance communications needs of 2001. Many of the fixed transponders now used for video distribution will be freed up in the move to the higher power broadcast satellites. Andrew E. Inglis, president of RCA Americom, has calculated that over the next nine years, total transponder capacity could grow from 168 transponders to 984 transponders, assuming full use of the C-band and Ku-Band spectrum and three degree satellite spacing. (Just two weeks ago (BROADCASTING, Oct. 5) the FCC began an inquiry looking toward reduction of satellite spacing to two degrees.)

If that is not enough to satisfy the communications industry's demands, another band with five times as much spectrum (2,500 mhz) as either the C-band or K-band will then open up. It will be the Ka-band at 22 ghz.

What's more, because the satellites being planned for use in the band contain switched multiple-beam antennas, the allocated band could be reused perhaps four times, resulting in a power capacity of 10 ghz per satellite. And since satellites using that frequency can be spaced one or one-and-a-half degrees apart, the 10 ghz can be multiplied many times by launching additional satellites. In what may or may not be an understatement, Joe Sivo, who heads the National Aeronautics and Space Administration's Ka-band development project, says: "Multiple satellites of that size look like a very, very good building block for communications systems of the 1990's."

The Ka-band satellites envisioned by the NASA planners would have 18 spot beams covering 18 major urban centers. Each of the beams would lay down a footprint 125 miles wide. In addition, the satellites would have six regional "scanning beams" each that would literally scan within a narrow beam one-sixth of the continental U.S., sending and receiving bursts of digital information to every tuned-in earth station in the beam's path. What's so amazing is that one entire scan of the region would take only a tiny fraction of a second, so fast that a telephone conversation could be held without a single syllable being lost. Instead of scattering power over a large area, Sivo says, the satellite's scanning beam "shares its power on a time basis."

Signals flowing through the various fixed and scanning beams will be routed through an on-board switcher.

The scanning and the switching are untested satellite technologies and the Ka-band an untested spectrum. To try out the practicality of all this, NASA is now seeking funds to place a scaled down Ka-band satellite (perhaps four fixed beams) into orbit during the late 1980's. Although the satellite would not be configured for optimum testing of television broadcasts, Sivo says, broadcasters will be welcome to send television signals over one of the spot beams and extrapolate the results.

Mobile communications from the most remote areas of the country will be possible in the 1990's through a similar type of multibeam satellite, operating at much lower frequencies. A single "land mobile satellite" will serve the entire country with scores of contiguous spot beams, interconnected with one another through the on-board switcher routing and with cellular mobile radio systems in urban areas and the wired communications network.

The cellular radio system, which already exists in experimental form, divides a city into cells, each served by its own transmitter/receiver. A mobile transceiver in any one of the cells is linked by the central transmitter/receiver with the wired telephone network. If the transceiver passes from one cell into another, its signal is automatically passed to the new cell's transmitter/receiver without interruption.

The land mobile satellite permits the same kind of service, except that the service area is the nation, not a single city. The satellite beam will be powerful enough and its receive antenna large enough that small hand-held transceivers with small omnidirectional antennas will be sufficient to tap into the system.

The satellite itself will be unlike any other communications satellite before it. The satellite will possess an antenna at least 150 feet wide that will catch the weak signals from the ground and bounce transmissions back to earth. To get such a satellite into space the antenna will be wrapped into a tight cocoon and deployed in low earth orbit. The satellite with fully extended antenna will then be pushed by small rockets to its permanent orbiting position. NASA is seeking development funds for a land mobile satellite that would operate with frequencies around 800 mhz and cover the country with perhaps 87 contiguous spot beams.

According to Lockheed, which is developing the immense collapsible antenna for the land mobile satellite, if the antenna were made wide enough—perhaps 600 feet—the transceivers needed could be made small enough to wear on the wrist. The day Dick Tracy's creator foreshawed will have arrived.
DELTA BROADCAST PRODUCTS

AMC-1

The Amplitude Modulation Controller is the only modulation controlling system that provides a completely closed loop around the transmitter. The sampling of actual modulation levels after the PA output network assures precise adjustment for optimum modulation levels. The AMC-1 also keeps a digital count of positive and negative overmodulation bursts for both present and previous one minute periods.

DAM-1

The Digital Antenna Monitor couples pushbutton ease of operation with digital accuracy. The DAM-1 will accept RF samples from up to 12 towers (with an auxiliary panel) and features ± 1° phase and ± 2% current ratio accuracies. Remote panels and other accessories are available.

AAM-1

The Analog Antenna Monitor gives stable phase and ratio readings even in high RF fields. Separate phase and ratio mirrored-scale meters assure accurate meter indications.

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The Automatic Power Controller is your insurance against citations for over- and under-power operation. The APC-1 continuously monitors the transmitter output power, and makes automatic power adjustments with the transmitter loading control. This assures proper power adjustment at all times.

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The Operating Impedance Bridge measures the impedance of networks, radiators, and the like while they are operating full power. VSWR as well as complex impedances of up to 400 ± 1300 ohms can be measured. The OIB-3 Operating Impedance Bridge provides extended resistance and reactance ranges, measuring up to 1000 ± 1900 ohms. The bridge has a built-in carrying case and RF amplifier for improved nulling.

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As the 21st century rushes toward us, the technological revolution in telecommunications, already under way in the U.S. for a couple of decades or more, gathers speed. And the promises it holds are enormous. For those concerned about the U.S.'s place in the world, telecommunications is the new symbol of American leadership. The services—computers talking to computers; instantaneous, multipoint communication in text and living-color graphics—are awesome to contemplate (if a touch Orwellian). And for those concerned about the application of the First Amendment to all publishers, electronic as well as print, the diversity of ownership and of media that the explosion in technology makes possible seems to offer the means of bringing that about: Scarcity—the perennial justification for regulation—is giving way to abundance.

And yet, it's not an exaggeration to say that those much-to-be-desired consequences of American genius (how long has it been since "American genius" was mentioned in other than ironic terms?) are not likely to occur as a matter of natural law. The public policy governing telecommunications development in the U.S. for the past 50 years and more must be reconstituted in a manner that not only meets the needs of today but those of the next generation.

It's no easy task. As Congress and the FCC deal with it, they are subjected to conflicting pressures applied by competing forces with enormous stakes in the outcome. It requires fresh scrutiny of principles that have long served as the foundation of economic and public policy in this country.

For instance, do classic antitrust principles continue to serve the public interest in telecommunications matters? To what degree will the First Amendment be applied to the new technologies—to what is being called "telepublishing" or the "electronic press?" And those questions hardly scratch the surface. Public Policy Forecasting Inc., of Potomac, Md.—a firm whose business is public policy forecasting and whose clients are private companies and government agencies—has identified almost 2,000 public policy issues likely to be raised by the
emerging information technologies.

There's no certainty things will turn out as expected. The public policy ball could take a funny bounce. Itshel de Sola Pool, a professor of political science at the Massachusetts Institute of Technology, in a paper on the implications for the First Amendment in the passage "From Gutenberg to Electronics," says a disturbing question is suggested by the fact that electronic media today are tightly regulated as to who may provide what service to whom: "If virtually all communications become electronic, will the legal norm that governs them be the civil liberties tradition of the print media or the regulated tradition of the electronic media? As publishing becomes an electronic activity, will the producers of text find themselves under the same regulations that govern the electronic communications?"

Some observers have indeed raised the question of whether, for instance, the fairness doctrine will be applied to users of teletext service. And, as Pool notes in his paper, the FCC, in its Computer Inquiry II proceeding, would leave computing unregulated while licensing and controlling communications. (The Senate bill deregulating AT&T similarly restricts AT&T's ability to control content in the new era of telepublishing.) "The irony," says Pool, "is that the Constitution has it the other way around. Congress's power stops at broadcasting."

Whatever dispute there may be over policy, there is no controversy the fact of the revolution bringing abundance where there was scarcity. UHF television, once regarded patronizing as a stepchild of the mass media, is showing strength. Radio stations continue to proliferate. Even before the FCC adopts rules governing the new service, the demand for low-power television stations is awesome. Cable television now serves 27% of the country's television homes, and is moving from its mom and pop community antenna origins to an information-dispensing business that worries AT&T (and, in turn, is big enough to be worried by it). Multipoint distribution service is providing pay TV services, and videocassettes and disks are finding a place in the video market. Then there is direct broadcast satellite service: The 14 DBS applications filed with the FCC in July are proof enough of the enormous interest of entrepreneurs in providing programing services. (The Communications Satellite Corp., one of the applicants, has petitioned the commission to dismiss six of the applications—including two by groups of federal penitentiary prisoners—on grounds of being incomplete or late-filed, or both. Nevertheless, the conflicts among even the remaining proposals in terms of technical requirements do not augur well for swift action by the commission in adopting DBS standards and policy or clearing the way for even an interim operation for years.)

Nor is that all. For what Pool refers to as an "electronic superhighway," on which a variety of communications can travel, is being built. Teletext and videotext services are struggling to be born in this country and make telepublishing a reality. Electronic data processing is already widespread. And the companies involved in the research, manufacture and distribution of communications equipment offer eloquent testimony to the fact that the information age has arrived—AT&T, IBM, Control Data, RCA and Texas Instruments, to name but a handful. And if Exxon is still regarded primarily as an oil company, its emergence in the public mind as a factor in the development of communications high technology is only a matter of time.

Telecommunications, then, is big business. According to a Department of Commerce study, "The Information Economy," by Marc Porat, the proportion of the labor force in the information sector had grown from 25% to 50% in the 25-year period ending in the early 1970's. And Representative Timothy Wirth (D-Colo.), chairman of the House Telecommunications Subcommittee, notes that more than half the nation's gross national product—now estimated at almost $3 trillion—is based on the development, storage, transfer and use of information.

The onrush of telecommunications technology is seen as transforming in the years ahead even middle-class homes in developed countries into information centers. Pool estimates that most such homes have invested $1,500 in a telephone, a television set, a radio and a hi-fi phonograph or tape player. "One may guess," he writes, in a paper for the International Commission for the Study of Communication Problems, "that a future broadband two-way computerized home system would include a videophone with conference capability, an intelligent processing and electronic mail terminal, a multichannel optical fiber TV with feedback controls, and a video recorder and player."

Given the sharp decline in the cost of microprocessors (20% annually), computer memories (40% annually) and communications (11% annually), he said, "the cost of such a facility should be about twice that of the present plant" (in constant dollars).

In those terms alone, telecommunications is important to the nation's economy. Graham Molitor, president of Public Policy Forecasting, sharpened up that reason in an article in the April 1981 issue of The Futurist. America, he wrote, is at present "by far the world leader in information industries. Information equipment sales for 1980 are estimated at $30.5 billion in the U.S., contrasted with $8.6 billion in the second-ranked nation, Japan." He also noted that America leads all other countries by large margins in the production of computers—$13.3 billion to second-ranked Japan's $2.9 billion, according to 1979 figures. But, he adds, there are signs America's competitors—West Germany as well as Japan—are catching up.

Research and development in the U.S. are declining, while R&D in Japan and West Germany are on the rise.

To Molitor, and many other observers, "the high value-added technologies are, as he said in an interview with Broadcasting, "the solution and hope of maintaining America's leading economic position in the marketplace." But, he said, "a sense of national purpose"—like that in Japan, where the government develops strategies to promote telecommunications technology—is lacking.

What does he have in mind as a way of maintaining America's lead in telecommunications? For one thing, he would change the country's attitude toward antitrust enforcement. The antitrust suits launched by the Justice Department to break up AT&T and IBM are not, in Molitor's view, sound policy. "The economics of the world marketplace have changed radically since the 1930's," he said.

Molitor takes as a model practices in foreign countries, both communist and non-communist. "Communist countries focus all trade with other countries in a few trading companies," he said. "Japan does the same, and open cartel registries encourage combinations of companies in Europe to attain a parity of scale for effective competition in world markets. There also are planned economies in noncommunist countries—in France, for instance—where national goals are set and responsibility for reaching the goal is apportioned among the companies."

Molitor believes the government should swiftly resolve the suits against AT&T and IBM, as well as others "plaguing" American telecommunications industries. "They're enormously costly, and we need the parity of scale to compete with state-owned trading companies."

Members of Congress working on amendments to the Communications Act, as well as the White House, are sensitive to the issue Molitor raises. They are aware of the importance of telecommunications to the nation's economy, and are attempting to shape deregulation bills in ways that would insure AT&T's ability to serve as a primary engine of the technological revolution. Indeed, that is the reason administration officials urged President Reagan to direct Justice to drop its suit against AT&T.

But not all members of Congress see things quite that way. Wirth, for instance, opposed dropping the suit against AT&T, and he continues to see the virtue in competition. In a series of speeches recently, he made this point: "I hope we have learned the principle that those who would limit competition and consumer choices must bear the burden of proving there is a public interest in exclusion. Unfortunately, this principle runs contrary to the instincts of many regulated industries. Among many, there is a sense of private entitlement to public rights or resources which fits neatly with economic self-interest."

Then there is what might be called the
technological determinism view of Charles River Associates, a Boston-based consulting firm. Dr. Alan Baugham, director of telecommunications research for CRA, suggests in a paper "On the General Impossibility of Communications Monopoly" that regulated monopolies are dinosaurs in the current age of technological change. Such change, he says, has already caused considerable restructuring of the economy "and will cause greater restructurings in the future." Why? Because of the "large profits" the new technologies make possible.

For Baugham, such changes are in the public interest and should be encouraged. He noted that, as distinctions between services—like newspapers and television—merge, "inappropriate regulatory strictures offer the prospect of imposing costs at least as great as the benefits which they purport to achieve?" Thus, he argues, let the market operate. If problems of sufficient magnitude develop, he says, there will be time enough to adopt regulations.

Obviously, the question is complicated. But there are those who pose even more complicated ones. Donald Jansky, an associate administrator of the National Telecommunications and Information Administration, for instance, talks of "industries in collision." He is referring to the broadcasting, computer and telephone industries meeting on a single wire or optical fiber running into the home. "Does that portend a realignment of industries? Will there be a single electronic-information distribution industry? If fiber optics comes along, that's the way to go." But in that event, he said, the principal policy question would be: Who controls the source of information? "You own the technology or the information," he says, "but not both."

Even in a time of rapid technological change, the question posed by Jansky seems a generation away. Walter Baer, a former member of the Rand Corp. specializing in telecommunications matters, and now director of advanced technology for the Times Mirror Co., sees it as "a question for the 90's"—although, he says, "it's not too early to begin considering it now." The question, he says, is whether it would be worth keeping two channels in the home in spite of the economies of scale offered by placing all services on one. "Those economies," he says, "may not be so great as to warrant restricting competition between the two sources."

The question of control of both the content of material to be transmitted and the means of transmission is one of the most sensitive and controversial of the information era. The prospect of the power such control on a mass media would offer is frightening to many. For instance, John Wicklein, in his "The Electronic Nightmare: The New Communications and Freedom," says that an agency that gained such control, "if left to operate it without adequate restraints, could dictate its contents and decide its political, economic and social applications. It would be far easier to control what is seen, heard and read on a monopolistic electronic communications system than it is today to control content on thousands of radio and television stations and in the diverse outlets of the printed press."

The telephone network at present provides the principal medium for the two-way videotext service, since it reaches virtually every home. Because telephone lines are the means of transmission, videotext is not subject to content regulation. But it's unlikely any company would be permitted to acquire the kind of control that worries Wicklein. The Senate Commerce Committee seems to have been aware of the danger when, in its bill to deregulate AT&T (S. 898), it proposed limitations on the kinds of data services the separated Bell subsidiary could offer: mass media, cable television and alarm services would be denied the subsidiary, but electronic Yellow Pages would not.

It may be that the language in the bill is sufficiently fuzzy, or elastic, to permit AT&T to offer other data services—as AT&T evidently intends to do. Morris Tanenbaum, AT&T executive vice president, says that, "to make videotext viable, there will have to be a large number of people in it, to supply data bases. . . . If others don't supply [them], we will." At present, AT&T and Knight-Ridder Newspapers Inc. are conducting a test in Coral Gables, Fla., to determine what the public wants in the way of videotext service. And last month, AT&T was reported planning to embark on a large-scale test with CBS (broadcasting, Sept. 28).

(AT&T as villain is not unusual in scenarios of the future. The Arthur D. Little Co., in a scenario it prepared five years ago for the White House's old Office of Telecommunications Policy, pictured AT&T as acquiring complete dominance of the telecommunications system in the country by 1991. According to the scenario, AT&T had persuaded Congress to permit the company to develop a nationwide system of fiber optics over which it was transmitting not only telephone messages but also programs of conventional and pay cable and conventional television. The ADI futurists saw the FCC reallocating the frequency space vacated by television to land mobile radio (broadcasting, July 26, 1976)).

It isn't only the Bell System that is a source of concern for some looking ahead to the new information era. The cable television industry is, too. Henry Geller, former head of NTIA, and others have asked whether an owner of a cable system with 50 or even 100 channels is a broadcaster or a "telepublisher" on all of the channels, or whether the cable entrepreneur can be required to lease some (if not all) channels to others, with no control over their content. Geller, noting the advantage control over access affords—a system could deny channels to companies it was interested in, offering services that would be competitive with those it is providing, and could also exercise a kind of censorship in suppressing unpopular ideas—asks: "Can a guy control 100 channels and get away with it?"

The response of Thomas Wheeler, president of the National Cable Television Association, appears to be, "Why not?" He says the cable system should continue to be allowed to own the hardware and control the content. And Wheeler is not speaking only of television-type programming (although he says that cable systems would be obliged to lease facilities to programers simply to fill up some of the channels). He has a vision of cable moving boldly into the switched-services and data-transmitting business now dominated by AT&T. And more than that. "Cable wants it all," he says, "to provide the lines of communications and the information."

How does he reconcile that ambition with the vigorous support NCTA contributed to the successful effort to limit, under S. 898, the data services the AT&T subsidiary could provide. Here, boldness gives way to pragmatism. "Everyone says cable should compete with AT&T," Wheeler says. "To do that, we have to be in both, hardware and software. As in broadcasting, the networks have owned-and-operated stations, to stimulate them to produce programing for other outlets. The same theory holds here . . . AT&T is so big it doesn't have to be in both hardware and software. It makes more in profit on the Yellow Pages than the cable industry makes in revenues."

(That's a bit of an overstatement. The Yellow Pages last year generated slightly more than $2 billion in revenues, somewhat more than the $1.8 billion the cable television industry produced in 1979.)

Wheeler gets some support from Pool. "There's no way to make a sharp separation between ownership of the system and control of content," Pool says. "The money is in the programing. If you say the person who provides the facilities can't control the programing, you won't get a system. There's not enough money in facilities." But that's only for the present. "Later on," Pool says, "the American society won't put up with one person owning the system and controlling the content."

The question of whether society will permit that dual control, even to the degree Wheeler regards as benign, may not yet be answered—certainly not to Geller's satisfaction. Geller has petitioned the FCC to initiate a rulemaking aimed at requiring cable systems with between 30 and 100 channels to lease a percentage of them on a first-come, first-served basis. His principal argument is that requiring systems to surrender control over a certain number of channels furthers "the most fundamental policy under the Communications Act"—diversification of control of mass media. (S. 898 contains a provision that would insulate cable systems against mandatory common carrier service. However, chances of enactment of the bill—given serious reservations in the House—do not appear bright.)

As for the question Jansky poses of who
would own the wire entering the home, if there were only one, Wheeler has an answer. He draws an analogy to the undersea cables, in which a number of common carriers have indefeasible rights. Indeed, Wheeler said, the cable industry does not object in principle to AT&T being the sole owner of the wire, provided it "leased space 'fairly' to others," including cable entrepreneurs. And here, the cable industry says its experience in leasing pole space or entire plant facilities from telephone companies offers little optimism that relations would be amicable. (The cable industry has spoken of AT&T as a brute whose anticompetitive practices require the government to keep it in restraints.) "You have to have a second wire to keep AT&T honest," Wheeler says. "It would have no incentive to be honest unless you held over its head the club of being able to do it yourself."

For those government policy thinkers pondering the regulatory course to pursue at a time when technology blurs lines separating services and creates, in a sense, new wines for old bottles, Wheeler has a suggestion: focus policy concerns on the product, not the hardware. "We're heading for a situation in cable where you'll have coming down the same pipe different services that are regulated differently, depending on the nature of the service and the degree of competition involved:"

For instance, he sees cable television fragmenting into three distinct services: community antenna television (retransmission of broadcast signals), broadband information and entertainment (original programming, videotext or services like Cable News Network) and, finally, the local distribution loop business (an alternative to the data-distribution service offered by the telephone companies). "All three will go down the same pipe on the same wire, but each is different in its approach to the marketplace and with whom it competes. As a result, not all should be treated alike. It's not the hardware; it's the service." He says the same principle applies to broadcasters in connections wire-teletext—an over-the-air videopublishing service bearing no resemblance to broadcasting as it is now known.

But what of the variety of mass communications already in place as a result of the technological revolution—those using satellites or disks or cassettes to deliver additional pay, advertiser-supported or hybrid services, for instance? As Geller notes, it has led to "letting go" by the government of content regulation. First, the FCC eliminated its information and commercial guidelines for radio, already a medium of abundance, and abandoned requirements for formal ascertainment of community needs. Congress seems likely to follow suit in the months ahead; it already has extended the length of radio and television license terms.

As for the future, Geller believes that government will attempt to equalize competition. Why, for instance, should a pay TV station competing with MDS, pay cable and other pay services be required to satisfy special requirements, such as having to broadcast 28 hours of nonpay programming a week? (The FCC is now addressing that question). Why also, Geller wonders, citing a matter that seems to have become a personal cause, should competition between cable and broadcast be "inhibited" in favor of Cablevision plugging its hardware by the compulsory copyright license it is given that requires only a relatively small fee set by law?

For the most part, at least, the regulatory movement accords with Geller's views. "Behind this trend is the U.S.'s deep commitment to First Amendment principles—to the notion of diversity—that we have staked our all on the marketplace of ideas, on information coming to the people from many diverse and antagonistic sources," he said in remarks prepared for a group of Japanese government officials visiting Washington last summer.

But even apart from the public interest groups still fighting a last-ditch effort to block the deregulatory tide, Geller—and, as it turns out, former FCC Chairman Newton N. Minow—makes clear that the current government passion for letting the marketplace regulate in place of government is likely to long remain a matter of controversy. The marketplace, they say, has its limits as a doer of good.

There is the matter of public broadcasting, for instance. Both Geller and Minow argue that the marketplace is not an effective instrument for remedying what Geller refers to as a "deficiency" of broadcasting service. "It is by no means clear that the marketplace will supply the educational, cultural, informational and similar programming required for an informed and enlightened citizenry," he says. He notes that it was noncommercial radio that covered Senate debates on the Panama Canal treaties and that presents educational material and programs on Shakespeare. Thus, he doubts the wisdom of the Reagan administration's plans for cutting funds for public television on the assumption that the new video—cable, cassettes and the like—will supply the kind of programming now available on public television.

Minow not only echoes Geller's concern: he goes beyond it. The man who as FCC chairman referred to commercial broadcasting in 1962 as "a vast wasteland" does not believe—as Geller does—that the government should abandon the "public interest" standard for broadcasting. Speaking at an international conference on broadcasting in Tokyo, on Sept. 30, Minow said: "I believe broadcasting has a unique public responsibility, and I am not ready to turn that responsibility over to market forces. I believe it essential to continue to insist on fairness in broadcasting of public issues, on fairness to our minority interests and our minority populations."

Minow also makes a point that, in view of today's rush to marketplace deregulation, seems almost quaint. Speaking of the questions raised by the technological revolution in telecommunications, he said: "As we try to find answers to these dilemmas, we must remember that it is the listener and viewer whose interests should be paramount. A paraphrase of language in the Supreme Court's 1969 decision affirming the constitutionality of the FCC's fairness doctrine, not the interest of the broadcaster, nor the interest of the cable operator, nor the private interest. The public interest should prevail!"

Minow may take the argument a bit further than some who try to peer into the future. But there are others who do not foresee the proliferation of news services leading inexorably to the granting to broadcasters of First Amendment freedoms on a par with those enjoyed by the print press.

"The First Amendment issue will be with us regardless of what the technology is," says Walter Baer. "There will always be groups contending they are unfairly being kept out." Nor does he foresee Congress abandoning the equal-time law or the fairness doctrine in the foreseeable future. Certainly Pool, the seer who worries about broadcasting's shackles being copied and applied to telepublishing, does not expect sympathy for broadcasters from Congress. "Politically, it may take quite a few years to persuade Congress to move in the direction of First Amendment freedom for broadcasters."

Pool may be right. Wirth, for instance, foresees deregulation of broadcasting, but affording broadcasters the kind of First Amendment protection print media take for granted is not what he has in mind, ever. He is not anticipating repeal of the equal-time law or the fairness doctrine, let alone the public interest standard that is used to justify content regulation.

"I don't see any groundswell of opinion favoring repeal of Section 315 [the equal-time law] or the fairness doctrine," Wirth said in an interview. "Broadcasters are not saying, 'Get rid of the public interest, fairness or 315. They want certainty; they want to know what the rules are.' " To Wirth, the public interest standard seems a kind of security blanket Congress should never discard. For, he says, a Congress that finds deregulation being "abused" would, under the public interest standard, retain the "ultimate" authority to reimpose regulations. He would even subject the "teletext publisher" to that "ultimate" control.

Wirth's rationale is the conventional one, that the spectrum is a public resource broadcasters are allowed to use "in the public interest." What, then, of Congress changing the rules of the game and selling or auctioning the spectrum to those who would use it? The public would have something in return for the spectrum. Wirth brushes off that suggestion with the confidence of one familiar with the politics of issues. "Broadcasters won't go for auction," he says. "So that takes care of that."

The conventional political wisdom that Wirth reflects—that members of Congress are not about to trust their political fortunes
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and Broadcasting Magazine
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and the fate of issues they care about to what many consider the suspect journalistic integrity of broadcasters—will be tested in the current Congress, however. The FCC has proposed legislation repealing Section 315 of the Communications Act, which includes the equal-opportunities provision as well as language giving statutory support for the fairness doctrine. And FCC Chairman Mark S. Fowler addresses the issue with the fervor of a true believer.

"The equal-time rule hasn't worked," Fowler said in an interview with Broadcasting. "It has stifled political debate. And the fairness doctrine has involved the government in an outrageous manner in the editorial judgment [of broadcasters]. I want editors to make decisions on fairness issues, not the government." His fervent hope is that well before the bicentennial of the Bill of Rights, in 1991, "we'll apply those rights across the board to electronic media."

Fowler is counting on broadcasters to demonstrate the political power with which they are credited in behalf of the FCC's legislative package. Indeed, he is sharply critical—almost contemptuous—of broadcasters for what he says is their failure to fight vigorously for their First Amendment rights. "Broadcasters have bartered away their rights for economic benefits, for license stability," he says. "Adhere to the fairness doctrine, and you're responsible." is how he sees broadcasters as having regarded the content regulations. "They should have fought," he says. But regardless of any failure to have done so in the past, Fowler expects broadcasters to fight now for their freedom from the strictures of the equal opportunities law and the fairness doctrine.

"We should be a federal traffic cop," Fowler says, in describing his idea of the FCC's role. "That would be Nirvana. And we're closer than people think." All it takes, says Fowler, President Reagan's first FCC chairman and a devoted Reaganite, is "effective presentation" of the President's program. As he sees it, "There is a struggle between those who want government to decide in some measure what people will see and hear, and those who want people to make choices directly through the marketplace."

But Wirth is speaking from the congressional trenches, where the battles are fought and where things like the fairness doctrine and the equal-time rule have particular meaning for the congressional troops. And Fowler is speaking as a fierce advocate for broadcasters' First Amendment rights. What of those with a more detached view? Senior Judge David L. Bazelon of the U.S. Court of Appeals in Washington examined in some depth the question of government regulation of content in the developing information era, as well as the existing services, in a speech at the ninth annual Telecommunications Policy Research Conference, in Annapolis, Md., in April, and in a subsequent statement to Broadcasting. And his view is considerably different from Wirth's, though not identical to Fowler's view. Bazelon, who was appointed to the bench by President Truman in 1949, feels the kind of content regulation imposed by Congress and the FCC and upheld by the courts, including Bazelon's, over the past 50 years, has been something of a disaster. "Government attempts to improve the quality or diversity of broadcast speech through content control failed miserably," he said in his speech. "Forced to choose between an unfettered right to speak and a meaningful right to know, we achieved neither! For Bazelon, the new information era affords policymakers a second chance."

It's not that Bazelon, whose reputation as a liberal and activist judge is secure, sees only a slack role for government in the new information era. Marketplace regulation is not for him. For he said: "Before the current bromide 'deregulation' hardens into political sloganeering and facile solutions, we should carefully consider the lessons of the past."

He cited three:

"He said government "cannot regulate the content of speech consistent with democratic values ... Content regulation should not be applied to the new technologies unless absolutely necessary!" Bazelon said it is pointless to apply, say, the fairness doctrine to a cable system with access and leased channels or to a teletext system whose interactive nature—subscribers punch up the pages they want to see on the television screen—"lacks the liberty of a library. Indeed, with electronic and print journalism merging in teletext, it's a virtual certainty that newspapers will mobilize their considerable power in opposition to any effort by government—FCC or Congress—to extend content regulation to the new technology. Bazelon cites the possibility of such an extension as a reason for abandoning content regulation now."

Bazelon also warned against concentration of control of mass media "in the hands of a relative few." He said it would undercut the grounds for applying the First Amendment protection to the new technologies. For if the spectrum-scarcity theory, on which the Supreme Court upheld the constitutionality of the FCC's fairness doctrine, no longer fits in an era of proliferating technologies, he said, the court in the Pacifica case (involving the broadcast of indecent language) seems to rely on the "intrusive" nature of the media as a basis for regulation. "In essence," he said, "the argument is that the telecommunications press is too powerful to be free."

It is in that connection that Bazelon sees government's role. He favors structural regulation of the media—the use of antitrust laws, for instance, or the FCC's rules restricting crossownership of media outlets. Not only would this foster competition with the development of the new technologies by "the same voices that have brought us today's homogenized fare," Bazelon said. But he added, it also would allow "communications giants to grow to the point where our only alternative is content regulation."

The third lesson he cited from the past is that "we sacrifice first Amendment value for the sake of another at our peril!" Bazelon said the structural approach promotes "both the right to speak and the right to know" (which he said the Supreme Court has found implicit in the First Amendment). And both rights should be enhanced through the new technologies, he said.

How does Bazelon feel about content regulation as applied to existing services? In response to a question from Broadcasting, he indicated, as he has in several of his opinions, that the fairness doctrine poses a "threat" to First Amendment values. He does not feel the equal-time rule poses the same threat, since it does not require the commissioners to make judgments about the content of broadcast material! But in view of broadcasters' arguments that the rule inhibits "robust, wide-open" political debate, he suggested that Congress review various proposals that have been made to deal with that problem—perhaps limiting the rule to paid time and requiring time only for "significant" candidates.

But what policymakers may find particularly interesting is that crusty, old liberal Bazelon is prepared to see the "public trustee" obligation lifted, at least from radio broadcasters. With some 9,000 radio stations on the air, he said, "there appears no reason to impose a 'public trustee' concept based on scarcity." However, he does not feel the same regarding television and its 1,000 stations: "The scarcity rationale is still relevant to that medium," he said.

While those who support the First Amendment across the board have reason to cheer those who, like Bazelon, oppose the application of content regulation to the new technologies, a report issued last month by the Modern Media Institute, of St. Petersburg, Fla., raises a number of questions indicating the issue is exceedingly complex.

For instance, the authors—Harry M. Shooshan, Dr. Charles L. Jackson, and Jane Wilson, all of the Shooshan & Jackson Inc. consulting firm—note that broadcasters are not subject to common carrier regulation. But should broadcasters, the authors ask, automatically be favored as suppliers of teletext? Should they be permitted to deny access, say, to a newspaper wishing to use the vertical blanking interval in the television signal over which teletext material is transmitted? (Broadcasters now have complete editorial control over use of line 21 of the VBI used for closed-captioning for the hard of hearing.)

What if the commission were to deal with the access problem by licensing teletext services separately? There is precedent for time-allocation in the broadcast field. But the commission might then feel obligated to establish criteria for choosing among applicants for teletext service. That,
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the authors note, raises the specter of the commission imposing the full panoply of broadcast regulation—including public interest service (with its implications for content regulation)—on those seeking access to broadcast teletext, including newspaper publishers.

As the authors point out, the prospect of such regulation is not remote. Cable television is, under the Communications Act and the commission's rules, subject to the same equal-time and fairness obligations as are broadcasters. Of course, as the Cable Television Bureau has noted, such regulations may be unenforceable, given the cable operator's limited control over programing and the lack of a license to revoke.

However, the authors, again, raise some interesting questions. "Does a newspaper (or magazine) become a cablecaster when it distributes its own videotext service on a cable system which it also owns? What obligations, if any, should such a system have to carry videotext services offered by competing publishers?" They note that Time Inc. plans to use its own editorial resources in combination with its cable subsidiary, American Television & Communications Corp., to test market a national videotext service.

The FCC has held that it did not intend to apply its equal-time and fairness rules to "the distribution of printed newspapers to their subscribers by way of cable." But the authors ask, "'privacy' electronic Time" be subject to equal time. Or, will (it) be regarded as the legal equivalent of a 'bona fide newscast,' and thus exempt," as are broadcast newscasts? "If not, will Time be regarded as a cablecaster because it is distributing its videotext service on cable systems which it also owns?"

The questions, it seems, outpace the technology.

Important as it is, the application of the First Amendment to telecommunications in the new information era is not the only sensitive question that policy makers must address in the years ahead. There are those 2,000 that Public Policy Forecasting said it expects the new technology to generate. But many of them can be compressed into the single word: "privacy."

With the technologies of television, computers, telephone, cable and data message transmission merging into what is being called a home information center, the services available to the subscriber at home are remarkable—banking, shopping, home security, energy load management, opinion polling, stock quotations, direct sales merchandising, conventional and pay television service, and dozens more.

But every time they take advantage of those services, subscribers yield up bits of their personal lives to a provider on the home information center, and whether it's "Benji" or "Deep Throat," the computer is informed. It is told, too, when and how subscribers use the system to bank, shop, answer polling questions—whatever. In short, the interactive home information center—no more sophisticated than Warner-Camer's Qube, in Columbus, Ohio—could compile a dossier-like profile on every subscriber.

The issue has not yet attracted much attention. But awareness of the problem is increasing. It's a central concern of Wicklein's "Electronic Nightmare!" Collingwood Associates Inc., of Washington, a management consulting firm specializing in telecommunications and media processing, has done an exploratory study on the issue for the Federal Trade Commission.

Nor is Public Policy Forecasting the only think tank concerned with the future to be thinking about the issue of privacy in the new information era. The institute for the Future, of Menlo Park, Calif., which is assessing teletext and videotext under a National Science Foundation grant, sees privacy as one of 12 public policy concerns raised by videotext. Indeed, NCTA, seeing the issue as one growing rapidly in importance, has given a high priority to development of an industry code under which systems offering interactive service would protect the privacy of subscribers; the NCTA staff will also prepare a possible association position in the event legislation is introduced in Congress. "We want to stay ahead of the power curve," says NCTA's Wheeler, one of whose skills is staying ahead of—or at least even with—that curve.

The privacy question does not involve simply the danger of an unauthorized person's breaking a system's security lock and obtaining information from the computer, although that is a concern. Rather, what is involved is the possible use of the information in ways not imagined by subscribers—although they had been anticipated by George Orwell, who foresaw individuals stripped of their privacy, and the dignity and sense of self-worth that depend on it, by the telecommunications technology present in 1984.

Deanna C. Nash, president, and John B. Smith, senior associate, of Collingwood Associates, listed a number of possible dangers, in a speech they delivered earlier this year at a conference on "The Consumer and Cable Television," sponsored by the National Citizens Committee for Broadcasting and the National Federation of Local Cable Programmers. They talked of security sensors designed to detect the presence of an intruder in the home that could also be used to monitor the homeowner's movements. They said a person's programing choices could be checked to assess his political views (as, during the McCarthy era, library circulation records were used as "incriminating evidence," information that would be of interest to political groups. Electronic funds transfer systems would be vulnerable to abuse by police monitoring the financial activities of innocent citizens—as well as those of corrupt officials, they said. And, they noted, the information on a family's buying habits compiled in a computer would be highly salable to merchandisers and advertisers.

Wicklein finds a precise parallel of 1984 in technology now available: "'Spook' devices now exist for switching on a private telephone from a remote location and amplifying the sound it captures sufficiently for pickup of conversations across a room. The same techniques could switch on the camera and microphone in the HCS (home communications set) making possible video and audio surveillance of the home without revealing this surveillance to the residents. The capability now existing makes George Orwell seem to have been extremely prescient when he described in 1949 the television's constant monitoring of Winston's (the protagonist's) presence in his own home in the mythical England of 35 years later.

So, the wonders and advantages of the new information era are not without their dangers. As Bazelon said in his Annapolis speech, "The information revolution means that I may find out everything about anything. But it also means that I may learn more about you than you want me to know. Nor can I be sure that I will be able to control who knows what about me. Will we still be able to afford unlettered rights to speak and know as the pace of technological development quickens?"

How to proceed, then? Will the marketplace philosophy that has taken hold in Washington dominate the development in the years ahead of policy to guard the individual's right to privacy? A study by two FCC Office of Plans and Policy staffers—James A. Brown Jr. and Kenneth Gordon—says that it should: that privacy would be treated as an economic good—e.g., privacy for individuals means less information for others. They talk of customers wanting privacy simply "shopping around for companies with reputations for discretion." What if a monopoly firm or a government does not provide such protection? Then regulation "may" be needed.

Or should the gun of government be taken out of the closet? Local authorities could have much to say about privacy protection in the franchises they grant cable systems providing interactive services. And principles for federal privacy law have been established in several statutes already on the books, particularly the Privacy Act of 1974, which involves individuals' rights to information obtained by federal data banks.

But government's capability and will offer no guarantee of success. In the First Amendment area, for instance, there is that concern of MIT's Pool that the proliferation of telecommunications technologies will mean not that content regulation will fall from the backs of over-the-air broadcasters but that it will be imposed on electronic publishing.

So, we address the question Dr. Frankenstein could have got off the table: Will we master technology or will it master us?
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To make a point, Marshall McLuhan once conjured up a committee convened at the beginning of the 20th century and charged with investigating the future of the horse. The committee’s conclusions, of course, were lost in clouds of carbon monoxide while America embraced the automobile as a more desirable means of transportation for a growing industrial society.

Once again, American society is growing in directions that will drastically affect a new century—the 21st—as well as the closing decades of the present one. Broadcasting magazine’s 50th anniversary, and this special report occasioned by its celebration, coincide—by coincidence if not design—with the pivot point of that revolution. Transporting information, the experts say, will become as important as moving people used to be. Were McLuhan conjuring up a committee to debate the future of telecommunications, it couldn’t wait for 2001 to be convened. By then, the verdict will be in.

Few questions are more important to the electronic communications entrepreneurs and artisans of 1981 than guessing correctly how that future will come out. From all the opinions that have been collected by Broadcasting’s reporters—and herein displayed by its editors—three principal possibilities emerge.

The first—in the broadest terms—is the survival of the status quo. That is, that the broadcast media (and particularly the television) superstructure that has evolved since World War II will remain essentially the same, with essentially the same players occupying essentially the same places and reaping essentially the same proportionate share of the rewards. This point of view is prevalent within the precincts of ABC, CBS and NBC—all of them now beginning to put out new media anchors to windward while protesting (and presumably believing) that their basic businesses will stay intact. The most frequently cited element in that argument: that although the shares of audience enjoyed by network programs will be eroded by competition from other media, the growth in size of the television universe will, in absolute terms, insure continued high numbers for
conventional television.

The second scenario—one that has enjoyed increasing currency for the past two decades and still infects many of the futurists looking forward to the next two—is that television broadcasting as we know it will be replaced by The Wired Nation. Those who believe that presumably include such companies as Time Inc., which sold out most of its television properties to make an ever increasing commitment to cable—and whose Home Box Office has been the most conspicuously successful and revolutionary development in that medium—and Warner Communications, whose Gustave Hauser is quoted elsewhere in this issue as saying that the wired nation is inevitable, and such relatively new big-stakes cable players as Westinghouse, whose Dan Ritchie told Broadcasting that "I can't think of a sensible thing to do with DBS."

(Not all who agree on the wired nation, of course, agree on who will wire it. The sorting out of that question between conventional cable television operators and the increasingly ambitious and active—telephone companies will be among the more fascinating sub-plots of the business drama to be played out in the next 20 years.)

And then there is the prospect advanced by the boldest of the electronic media seers—those who believe that both terrestrial broadcasting (to a degree) and cable (to a similar degree) will both be put in the shade by the technology that so unimpresses Dan Ritchie. Their point of view has been given a loose rein by the editors in this issue's section on "Technology" (pages 249-258). Of all the possibilities for the future, it is both the most recent (in generation) and dramatic (in revolutionary impact). It is also the most risky: At the moment there is no DBS, no authority for any system, no spectrum officially assigned in the western world and certainly no agreement as to what the eventual technology will look like.

(That's on the one hand. On the other, there already are thousands of individually owned earth stations—from homemade to state of the art—pulling in the hundreds of signals available from the fixed broadcast satellites whose application by HBO revolutionized that art, and the entire cable universe, almost overnight.)

What those earth stations are demonstrating—among many other things—is the enormous appetite for television that exists among the American audience. No matter how many new TV media come on the scene, no old ones have fallen off; the public just keeps absorbing more and more. It is that appetite that fuels the hopes of cable entrepreneurs risking hundreds of millions—billions, in the aggregate—to wire major American cities with systems that promise over 100 individual channels. And it is that ambition—to supplant broadcast television as the major supplier of entertainment and information to the home—that stands to be dealt the most cruel economic blow if broadcast satellites join and succeed in the media competition, perhaps within this decade.

Each of those scenarios has its own Achilles heel.

For conventional television, it is the risk that—operating within a relatively scarce spectrum—it will not be able to keep up with—or effectively compete against—the volume of program offerings that can be brought into a given community by either cable or DBS. That relative scarcity has made the media giants what they are today: dominant, powerful and wealthy. It could topple them tomorrow.

For cable, it is the risk (a) that people won't turn out to want all that much programing anyway, or (b) that the high cost of stringing all that wire (or burying it) will bring CATV to its economic knees. John Malone, of Tele-Communications Inc., makes that point tellingly when he talks of franchise applications that may end up costing $1,000 per subscriber, and adds: "We may be building the Erie Canal!"

For DBS, the Achilles heel at this moment looks like a multiple fracture. There are political problems, technical problems, conceptual problems, capital problems—and a good number of skeptics who ask: "Who needs it?" What few have realized, so far, is that there is so much spectrum potentially available for its use, and that—should the obstacles be overcome—broadcast satellites could compete with cable virtually head to head in channel capacity without the capital-intensive construction that attends each new cable connection.

But if each of those scenarios has "downside ticks," as Wall Street likes to say these days, each also has demonstrable strengths.

For conventional television (and radio), it is incumbency. The system is there and it works—not just well but spectacularly. For cable, it is channel capacity—broad bandwidth that gives narrowcasting ability.

For DBS, it is one of the greatest forces of all in electronic communications: the almost magic capacity to reach virtually every home in the nation with a studio-quality picture from a point over 20,000 miles distant in space. Moreover, for those who look forward to a new television system to replace the 525-line NTSC system now standard in the western hemisphere, broadcast satellites hold out the brightest hope for change: to 1,000-line-plus, wide-screen television that would remarkably enhance the state of the art.

What does it mean for the business? That billions of dollars will be invested in search of the right solution, and a good portion of that at high risk. The American way, as they say.

What does it mean for the consumer? That no matter which medium triumphs—or media triumph, in the quite possible event that all will succeed to varying degree—there is about to be a new world of program opportunity at his or her command.

This analysis thus far has not taken into account such peripheral new media technologies as videocassettes and videodisks (or such programing phenomena as video games). The editors intend no disrespect in not positioning them in the media mainstream. Yet it is a temptation to say that both represent methods of communication rather than media of communication. Each serves a distinct, useful and over the long run assuredly valuable function. But both suffer—in comparison to the three main media upon which attention has been focused thus far—in failing to provide interconnection. As such, while they provide the greatest degree of viewer control, they afford the smallest dimension of simultaneous reach. And it has been the shared entertainment and information experience that has, until now, been the main measure of electronic media success.

Having said that, it may be worthwhile to examine the difference between television and video. There is, the editors believe, a big difference—albeit one hard to define. Nevertheless, this attempt:

Think in terms of a continuum, from left to right. At the far left is conventional television, which almost everyone understands. Typically, let's say, a four-station market with an ABC, CBS and NBC affiliate and an independent. Viewers watch in great numbers whatever is programed on those networks and
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VALERIE TUTTLE, VP, Detroit Region Manager
30900 Telegraph Rd., Suite 1910, Birmingham, MI 48010, (313) 540-2660
stations, and what is not programed they go without.

At the far right are the videodisk and videocassette players. The viewer selects the programs he or she wants to play and the time at which he or she wants to play them. (The viewer may even create his or her own programing, on videocassettes, with an accessory camera.) The viewer is in total control.

In the middle is cable. At the left side of the cable spectrum, insofar as it is simply rebroadcasting the programing of conventional TV, cable is television. At the right side of the spectrum, as it gets into interactive programing and pay-per-view, it begins to approach video. To an increasing degree, the viewer has been given control.

Thus: Television—the medium is in control. Video—the viewer is in control.

There is a wider conception of video, of course, that seems to be behind such broad phrases as "the new video technologies." What's meant by video, in that instance, is something that's more than television—a confluence of all the individual TV/video media in the marketplace. Accompanying that confluence is a blurring of the distinctions among the media and the media entrepreneurs—a phenomenon perhaps most evident in the new entries of ABC and CBS into cable programing, and the further amalgamation of media interests through partnerships with, for example, AT&T, Hearst and Getty Oil.

And then, inevitably, there's the computer. Join the broadcast/cable/satellite media complex with the home computer and you have 2001. God help us all.

In electronic communications terms, the force that shapes the future is not simply technology but the uses of technology the society is willing to embrace. It's not at all certain that America will open its arms to all the ordnance in the new media armarry. RCA's Thornton Bradshaw—a relatively new boy on the block in terms of commanding a major communications company, but a relatively old and experienced hand at humanity—may be uncomfortably right when he notes that "tastes change more slowly than technologies." There's more than one skeptic out there who believes that the idea of shopping at home by video was dreamed up by men who knew nothing about women.

But there are more than just technological changes at work here. There are generational forces, too. The age group that is just beginning to be comfortable with pocket calculators would be amazed to walk into a neighborhood computer store and watch the kids so at ease with—and seemingly in control of—all those CRT's. Not to mention the scene in the video games department, where "Star Wars" are being waged day and night. And we are told of homes where video addicts stay glued to their sets late into the night playing their TV games with the passion an earlier generation devoted to Monopoly.

So much for technology. What of its corporate and business impact?

Among the principal facts of life with which the major U.S. telecommunications companies will have to deal in the decades ahead is the difficulty in planning; that's among the more significant consequences of losing control. So long as television stayed put, and as long as the audience sat passively by, the media companies had it made. No longer. Now, as we approach the turn of the century, there will always be at least the threat that control will be wrested away—if only temporally, as had already begun to happen with Operation Prime Time and other non-network program outreaches even before pay cable and superstations came along to challenge the ABC-CBS-NBC habit. Now, one can never tell when some upstart network or program entrepreneur with the courage and the capital to put together something new will find his way into a significant number of homes.

Of those two qualities—courage and capital—the second has often been in shorter supply. But among the real revolutions wrought by the new video technologies is a dramatic lowering of the barrier to entry. Once was, the three principal networks and AT&T had it virtually to themselves in terms of national TV interconnection. Now, first with the introduction of communications satellites to break the Long Lines monopoly and then with the proliferation of transponders to break down the incipient monopoly that had begun to grow in the fixed satellite field, it will—in the two decades before 2001—be increasingly possible for the Ted Turners of the world to thumb their noses at the conventional way of doing things. More and more, they too will have the opportunity to go broke in the mass media marketplace.

And that takes into consideration only the high end of the technological spectrum. At the lower end—with low-power TV—the entry barrier will be of virtually no consequence at all. And not only will the means of distribution become ever less dear; the means of production will similarly be put within reach of all with electronic ambition. The day is coming when television/video will be a forum for the equivalent of the 18th century pamphleteers in whose behalf the founding fathers framed the First Amendment.

One can only hope, by then, that the media application of that body of law will have embraced the Fifth Estate, too. Latter-day politicians have used the mass of the mass media as an excuse to deny First Amendment protections to the electronic media. The argument of scarcity—long since passe in the real world of media—will shortly be as transparent as the emperor's new clothes.

The good news for those at the top of the media superstructure is that the fermant below will come to the surface as creativity—and, in the long run, it is creativity upon which the entire system depends for survival. The Edwin Armstrongs of the world, and the Norman Lears, and the Paddy Chayefskys, are often a pain to put up with—as are the Edward R. Murrows and the Elmer Davises. But it is their stuff and their vision that make the medium.

There are, of course, no guarantees. Once new forces are set in motion, their eventual outcome is beyond prediction. "It is the framework itself that changes with new technology and not just the picture within the frame," McLuhan said. (Or, as Major Bowes put it in a simpler time: "Round and round she goes, and where it stops, nobody knows.")

What does seem clear—and relatively stable, in terms of one's ability to predict or to have confidence in the future—is that the people remain eager about broadcasting, both as it was and will be. They identify with radio and television and the other media of the Fifth Estate in a way that continues to amaze and confound the practitioners of those media and to frustrate and even enrage the Fourth Estate practitioners who must compete with them. That favor—and trust—is at once broadcasting's major asset and greatest obligation.
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IT'S AN HISTORIC PARTNERSHIP. AMERICA'S GREAT BROADCASTING JOURNAL AND ABC RADIO. LEADERS WHO CONTINUE TO REDEFINE THE MEANING AND BOUNDARIES OF INNOVATION. TOGETHER, WE ANTICIPATE THE CHALLENGES OF TOMORROW.

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HELP WANTED MANAGEMENT


Sales Manager, who is top producer of agency business and can motivate large sales staff. Salary plus override. This is a tremendous opportunity for dynamic individual that wants a great future with group. Send resume and salary requirements to: Box K-24, E.O.E.

WEST-Selling Manager with proven ability to provide immediate results. Excellent medium growth market. Send industry references with resume. EEO/MPF, Box K-98.

Station Manager with proven sales and administrative ability for growing South Texas station. E.O.E. Box K-52.

Station Manager for small Rocky Mountain growth area. No limit on income from profits. You must be able to build a high profile community image and improve profits. 1515 West Main, Farmington, NM 87401.

General Sales Manager needed for AM Adult Contemporary market. You must have previous radio sales experience. Previous sales management preferred but not necessary. Do you want to have fun, earn in excess of $30K per year, have a company car, join a growing company with real career potential? Send resume to Mike Deer_algorithm, KRIG, Box 4312, Odessa, Texas, 79760. EOE.

General Manager Needed by Northern California group. Take charge individual needed to add spark to successful AM-FM market. Must be results oriented, organized, professional, articulate, "small town" oriented and willing and able to work 75 hour weeks when necessary. Compensation tied to operating profit. Box K-138, EEO/EMF.

Excellent Sales Manager with longevity in prior jobs documented with proven success sought for top shelf No. 1 FM rock station. Must carry heavy flat and understand bottom line. This is a permanent opportunity that will pay the price for a true professional. All candidates will be thoroughly checked. Number one salesperson that is now highest bidder at their station okay. Compensation package proves we want a winner. Letter and resume Box K-118.

General Manager with strong sales and collection background, for the dominant AM station in central New York. Bachelors degree and good sales background necessary. Must be able to mix all of the elements that make up a top selling station. Look forward to meeting the right person. Box 758, Oklahoma, 74447, phone 918-758-1800.

HELP WANTED SALES


Dynamic Salespeople Wanted! Syracuse's fastest growing station needs experienced, big producers to own WOLF! If you can really sell and want a golden opportunity to join one of the fastest growing groups in the business, send your resume and salary requirements to: Manager Box 1490, Syracuse, N.Y. 13201 EOE.

Sales Manager Needed for top 40 market—aggressive, experienced, team oriented. Rush resume. EOE Box K-132.


Need A Real Pro salesman. Must be able to take a short briefing, then take rate cards and start production. Excellent returns. This is the real gravy time of the year. Must be able to go to work immediately. References, track record and 401K account welcomed. Small town. Excellent possibilities of management job in the future. Call Coy Palmer, 806-859-2529. Radio station KRDS Spearman, Texas 79381.

Are you interested in an outstanding career opportunity? Recently acquired New England powerhouse FM with 1 KW AM looking to build strong sales team. Southern New Hampshire and Northeast Massachusetts provide tremendous growth potential. Your sales experience could put you on the ground floor. Send resume and income requirements to Scott Norton, "The Wave" WHWAM AM, Box 590, Haverhill, Massachusetts 01830. EOE.

No. 1 Growth area in the country, No. 1 AM station, No. 1 FM station—if you're a No. 1 Account Executive who wants the best opportunity in S.W. Florida, send your resume with references to: Mr. Roy Mack, WINK Radio, P.O. Box 391, Fort Myers, Florida 33902.

Account Executive for Fast growing suburban DC station beautiful area and excellent market. Prior experience and RAB training a must. Resume and salary requirements to Paul Draiery, CRMC, WAGE, Box 1290, Leawood, KAN 66211, 21921. EOE/WMF.

We're looking for two top salesmen. The last time we ran an ad we hired the two people we were looking for—but business is great and we must have two more professionals, aggressive sales people. We are one of the top stations in the country. Once we've filled these two vacancies, we know we can get even bigger. You've got to be good. CRMC's preferred. Full info to: Don Oberbillion, Local Sales Manager WSDR Radio P.O. Box 399 Sterling, IL 61081 M/F EOE.

Sales Talent Miami/FT. Lauderdale, Florida. Community minded AM and Schulek Class C FM looking for experienced local sales talent. If you have sold radio for a year or more and can deal effectively with clients, move up to one of America's fastest growing markets. Competitive draw and commissions. Call or write: Doug Auerbach WFTL/OCOY 107, PO. Box 5333, FL. Lauderdale, FL 33310. E.O.E. Minorities and Women encouraged to apply.

Sales Manager or experienced salesperson. Only country music station in 3 county area south of Washington. Small, rapidly growing market. WMJS, Prince Frederick, MD 20678-6547.

HELP WANTED ANNUCERS

Morning Personality, sales and promotion oriented, production with pizzazz for hit FM Radio KSTO, Box 20249, Glum 98921.

Top-rated, adult-contemporary FM-96 needs tapes of creative parlour stunts and newsmen. Write Greg Stewart, CJFM, 1411 Fort Street, Montreal, Quebec, Canada H3R 2R1. 514-898-2577.


Stable experienced announcer for adult contemporary station needed in Virginia. Minority applicants are encouraged. Send resume and salary requirements to Box K-87.

Announcer with pleasant, authoritative delivery for middle-music Texas Gulf Coast network station. E.O.E. Box K-53.

WBAP Radio in Dallas/Fort Worth is seeking an experienced Sports Talk Show Host. This Capital Cities Communications station serves as the flagship for the Texas Rangers, and the Dallas Mavericks. WBAP is a 50,000 watt clear channel facility, at 820 on the dial, serving 48 states and over 1 million people per week. In short, the market that wants you! If you can really sell and have the necessary skills, send resume and salary requirements to Sandy Beach, WBAP Radio, 3900 Barret Street, Fort Worth, Texas 76103. An equal opportunity employer.

Morning Drive Announcer — Sports and PBP helpful, but not necessary. Tape and resume to: WSR 192 Maloney Rd. Elkton, MD. 21921.

Music of Your Life station in the Berkshire Hills of Massachusetts looking for morning personality. Send tape & resume to Bob Caten, WUHN, P.O. Box 1265, Pittsfield, MA 01202.

Experienced Announcer for adult contemporary/midday easy listening station in south Florida. E.O.E. Reply Box K-100.


Key CHR Air Shift open in beautiful Savannah at 100,000 watt WSGF. Stable, one-to-one communicator. Must have selling personality and tape. Resume to Box 876, Savannah, GA 31498. EEO/MF.

General Electric's WGFM is looking for an all night show host for this uptempo adult contemporary station. We are located in the capital district of New York State. No experience necessary, but we can show you the ropes in three years on-air experience. An Equal Opportunity Employer. Send tapes and resume to: Paul Cassidy, WGFM Radio, 1400 Balltown Road, Schenectady, New York 13009.

50 KW AM seeking communicator with humor and originality for personality/information station. Call Kemp Miller 205-933-9274. An Equal Opportunity Employer.

Experienced Sports Director—Announcer needed for afternoon drive show for new 1,000 watt AM in the nation's capital. Send tape and resume to: WTOP, 1070 WTOP, Washington, D.C. 20001.

HELP WANTED TECHNICAL

Engineer Wanted/Major market. East Coast. Write Res. Box L-48.

Chief Engineer—Sun Belt Market. Salary 30K+. Good Fringes. AM/FM hands on operation. Send resume and references to Box K-51, EEO Employer.

Capital Cities Communications is accepting resumes for an assistant chief engineer for the Atlanta market. Applicants must have hands-on broadcast maintenance experience. Send resume to Peter Bury, Director, Employment, Capital Cities Communications Inc., 4100 City Line Avenue, Philadelphia, PA 19131. An equal opportunity employer.

Classified Advertising
HELP WANTED TECHNICAL CONTINUED

Chief Engineer for Class A 4 AM and Class C automated FM. Digital background and automation experience preferred. Must be top company offering fringe benefits. Write Bob Ordonez, Manager, KCBK/NKRO, P.O. Box 10630, Reno, Nevada 89510 or call 702-826-1355, EOE.

State Of The Art Ability required to maintain newly built FM studio. Excellent opportunity for a demands person in town from his equipment and gets it, this young growing AOR broadcasting group has plenty of opportunity for the right engineer who can follow through quick on all projects. Apply to: Box K-146.

Chief Engineer wanted for top rated FM, suburban N.Y.C. station. Only a pro (5 yrs exp) need apply. No head cases, must be able to communicate with top fillsite engineer and be a "can-do" person. Excellent new equipment and opportunity for the right 1st class operator. Send resume, references and salary requirements to Box K-143, EOE.

Technical Maintenance Engineer position. Major Los Angeles FM radio station looking for qualified technical maintenance engineer. Responsible for all areas of operation: transmitter, studio, microwave equipment. First class FCC license required. 5 years minimum experience. Union position EOE. Box K-113.

Hands-on engineer with automation experience needed for morning drive. Must include: Basic's Degree in Radio/Television or Communications, 1 to 2 years experience in non-commercial radio, knowledge of FCC, rules and regulations, organizational skills, and a proven salary and benefits. Send resume to Personnel Office, College Of DuPage, Glen Ellyn, Illinois 60137, EOE.

HELP WANTED NEWS

Southern Florida's Calling—The energetic newspaperwoman with some jock experience who wants to help us enjoy the atmosphere of an east coast small market. We need someone to keep our nationalism. Resume, and salary requirements to Box K-94, EOE.

Immediate Opening: Afternoon anchor, gather, write, deliver. Night meetings. EOE. Send tape, resume: KSIS, Sedalia, Missouri 65361.

Creative person with at least three years experience. Must be able to write conversational news and deliver it in a person-to-person manner. Excellent opportunity to join top notch air staff at a Capital Cities station. Send tape & resume to Henry Brach, News Director, WKBN Radio, 695 Delaware Ave., Buffalo, NY 14209. An Equal Opportunity Employer.

Morning host for news and public affairs format. Send tape, and resume: WRVO, Oswego New York, 13126.

Award-winning WDFD needs reporter who can ex- ecute news. If you can uncover stories, write, and deliver the story, meeting standards, rush tape and resume to Bob Bender, PO Box 10,000, Marion, OH 43302, EOE M/F.

Experienced and resourceful news reporter, preferably from the western states, but others will be considered. You will join an honest-to-goodness Award Winning News Department. Send tape and resume to News Director, KGAK/KGM, 401 E. Coal Avenue, Gallup, N.M. 87301. An EOE employer.

Sports Reporter, independent all-news. Requires experience, strong writing and delivering, knowledge of local, national and international hockey. Sports talk show experience helpful. References, resume, nonreturnable tape to Sam Anson, Sports Director, WEBR, 23 North Street, Buffalo, New York 14202. An equal opportunity employer.

HELP WANTED PROGRAMMING, PRODUCTION, OTHERS

Production Manager: If you have good pipes, strong production skills, a minimum of 3 years in radio and one year in some phase of broadcast department management, we need you. MOR AM, Country FM. Contact: John W. Hirtz, Assistant General Manager, KWBE/KMAB, Box 1450, Beatrice, Nebraska 68310. 422-229-5923.

Creative Director needed for mid-west medium market AM/FM. Seeking highly creative person with proven writing, production and people-management skills. We have top facilities, staff, pay and benefits. Send resume and writing samples to Box K-137, EOE M/F.

Billboard Station of the year for both '75 and '80 needs P.D. Present P.D. leaving due to family illness. A/C PD. experience and winning management style prerequisites to meet our high standards. Salary commensurate. Join us in our new $1 million studios. Apply in confidence. Send resume and station's best tape to C. Scantland, Pres., WDIF, Box 10, Marion, Iowa 50232-1330, EOE.

Radio Operations Coordinator for 5,000 watt non-commercial FM radio station in the Chicago area. Responsibilities include: coordinating studio usage and remote broadcasts, non-electronic maintenance, program production & air on-air and on-air improvements. 3 years experience preferred in a non-commercial radio, knowledge of F.C.C. rules and regulations, organizational skills, and strong sales and promotion skills. EOE. Send resume to Personnel Office, College Of DuPage, Glen Ellyn, Illinois 60137, EOE.


General Manager who delivers exactly what's expected of him looking for better opportunity! Non-Roster with 18 years industry experience. Outstanding track record! As proficient in programming as in sales! Box J-98.

Major Market Combo man, engineering, programming seeking O.M. or P.D. position in small or medium market. Box J-88.

Employed Small Market Program Director fully versed in operations. 23, Single, Seven years experience. What have you got? Box K-130.

General Manager: If you are looking for a dynamic, organized, disciplined professional broadcaster who can deliver the results in a market managing AM/FM all markets. Strong motivator with heavy sales and promotion skills. Excellent credentials. Box K-128.

General Manager—Twenty years of success in sales, promotions, administration. Now managing a medium market money maker. All market sizes considered. Box K-124.


Do you have what is needed to be successful in a small market with a multi talented partner? Toppers in personnel sales, innovative sales marketing and creative trainer. Vast programming and promotion experience in all formats over 25 years. Excellent commercial writer and air work to guide others. Send name, address and call letters. I will call you immediately. Box K-119.

SITUATIONS WANTED MANAGEMENT

Experienced Female needs a job. Call Rendi at 212-570-7464 anytime and let's talk! I Know A Disc Jockey who likes to have fun on the road. Very interested in getting doing a job. He has a great track record and super references, and he's easy to work with (also, creative, hilarious, and humble). Currently, he's making good bucks in a medium market. For the right opening, I'm sure he could be available in January. Why don't you write him a letter and tell him your story? Then can you tell you a tape and see if you can get him a few shows? Maybe I shouldn't have said. Oh, well what's a mother for? PS - When you write to him, tell him no nonsense. By the way, he says he has six months to pay up. Box K-50.

Political Announcer. Numerous years of experience with radio experience—seeks weekend and/or morning East coast. Call Dr. Coleman weekdays from 10 a.m. to 12 noon at 617-437-2798.

Competent, hard-working, dependable pro with over two years experience seeks announcing and/or board operator position. Good voice and light board. Write: Rick Memches, 621 Lenox Avenue, Miami Beach, FL 33139, or call 305-672-4890.

Bradley Grad - D.J., Good production skills, and interested in sports announcing. Willing to relocate. Anxious to start anywhere Tony 512-789-2488.

Female-trained, talented, MCR, AOR, News. Willing to relocate. 4 years in Mediastone, Grad Box 110, Henson, Colorado 81415. 415-457-5249.

Fire the staff primadonna and hire an unspoiled, trained broadcast school graduate who is dedicated to the art. Great for D.J., news, sports and production. Prefer top 40, A/C, AOR, R&B, have 3rd, will travel. Call or write Mike 212-798-3930 or Box K-145.


Witty, personality female; BA: 2 yrs, Comm. exp; 1/2 yr MD; NY area: 212-336-7198 after 7 pm: Box K-127.

8 yr pro with play by play, sports dir, talk, news, PD, and announcing background with solid promotion. Currently working. Looking for good market, good station to make quality contribution. Box K-110.

Versatile personality with major market experience looking to move on. Good production skills. Box K-95.


Production Director: for MOR Station. Call Ron 312—524-7626 from 10 AM 3 PM CDT. Wichita, KS.

For Immediate Hire articulate black DJ/News/ giveaway searching first radio job. Karl Gayte 212—325-8360.

Comm. Grad, seeks entry announcing job, prefer Christian radio. Lee Crawford P.O. Box 943 Chas. W.V. 25323.

Country or Top 40, 8 years experience, excellent references, very dependable. Mike Hon 904-255-6800.

You've seen the face—now hire the voice. (Sports, news, D.J.) for regional station. Send resume to Box K-37-2356.

 Experienced Top-40, MOR, B.A. Radio and TV. Seeks secure Southeast position. For resume and tape write Bill Bowen, 2609 Gamma Circle, Huntsville, Alabama 35810. 205-852-1333.

Seeks First Job in Ohio. Evenings or overnight. No experience. Resume to: Mr. Bob Golden, 13838 Kinnickinnic, West Herrs, 21692 T.R. 175, Mount Blanchard, Ohio 45867.

Ever notice that all situations wanted advertisers tell you what they would prefer? I'll give you what you prefer—good voice, compelling delivery and positive attitude, Black male without Black dialect. Wilbur Col- eman 215—922-2530.

Broadcasting Oct 12 1981 277
Situation Wanted Announcements Continued

Wanted: Small Market Program Director who's fed up with staff "prima donna." Your time has come. Black female announcer ready to make your life easier. Joy Williams, 609-358-2515.

5% Year Professional Great pipes, smooth air work, excellent production, PDMQ experience. All inquiries considered. Malkis, 143-733-1414 before 11 AM EST.


Situation Wanted Technical


Chief Engineer, tired of babysitting. Want to build things again. Experience in AM, FM, tele, proofs, building things and fixing them. Box K-22.

Top Notch Engineer seeks position w/top 100 station. Prefer West. Experienced with AM Directional, FM STL, studio, proofs and state of the art equipment. First Phone. Dwayne Chapline, 81 Camille No. 4, El Paso, TX 79912. 915-581-4702.


Staff Engineer, FCC first class writer. At NYC station.中 with great opportunity in tri- state metro area, call or write for resume. George Sayle, 50 Park Terrace East, New York, NY 10034. 212-942-1976.

Situation Wanted News

Top 10 Sports producer looking for on air opportunities. All market sizes locations considered. Box K-45.


Entertaining Sportscaster, good writing skills, excellent PBP. Runs pleasant air-shift with news. Five years experience high school and college. Write Box K-81.


Family man with eight years of experience, four years of which seeks solid, community oriented small to medium market. Wide range of experiences, heavy on news/sports. Dave Shcica, 138 Altgeld, South Bend, Ind. 57614. 219-233-6609. All offers will be considered.

News Director-Operations Manager. Take charge professional. 20 years experience. First Phone. Good on-air skills. Ability to get most from staff. Prefer Texas or Major Market. Will consider all. Let's talk winners. Box K-121.

Major-market ND will sacrifice for nonunion, professional atmosphere. Enjoys shaping beginners. Want the best department, in your market? 703-241-7507.


Attention Midwest Radio, five years experience newscast with PBP talent, and looking ability wants to move up. Call Mark 216-338-3925.


Situation Wanted Programming Production Others

Celebrity Voice production. Unique creative radio spots, written, voiced and produced. Over 80 quality celebrity and character voices. Call and see, 717-291-2122. 29 E. King St., 3-D, Lancaster, PA 17602.

Wyoming Award Winning big band show host knowledgeable, MOR, A/C music director. Sales, copywriter, lively informative communicator. All markets considered. Rehearsing 44 years for major breaks. Nonsmoker, nondrinker. Ron Robie, PO. Box 1675, Missoula, MT 59802-283638.

Attention All Markets: See "Attention Small Markets" under Television Situations Wanted. I started in radio ... for the right offer, I'll come home.

Hard Worker! enthusiastic! eager trained at WHN-NYC and five years U. of Michigan exp. as D.J., news & sportscasts, Sports Director, production. Looking for position in any of these areas. I'll go anywhere, immediately! Please call 212-263-0450.

Brilliant innovative expedient. High honors communication grad. 1st phone with announcing, production experience in progressive formats. Wants station in Mid-west or non listed on my employment intelligence and insight. NY tri-state area preferred, will hear others through. Craig 212-434-5722.

Radio Openings. All markets. Call for your situation wanted openings. WANTED SD, PD, DJ, program manager, promotion manager, sales and market research. Reply to Box K-101.


Help Wanted Technical

Maintenance Engineer: First Class FCC License and experience required; Not entry level position. Top Union TV Station in Western Massachusetts, Union NWHK in the North- east. E.O.E. Reply Box J-38.

Studio Engineer with solid production know-how for South Texas station. Box K-55.

Chief Engineer and transmitter engineer wanted. Chief must be experienced in budgeting and able to direct staff. Both must be versed in transmitter and microwave equipment. Send resume and salary requirements to Box K-63. E.O.E.

Net Affiliate, top 50 market, needs experienced motivated person for studio operation. Good working knowledge of studio and studio lighting a must. Also, maintaining studiolightp and quality minded person may send resume to Box K-77. We are an EOE Employer.

Chief Engineer, Major Market TV in Southeast looking for Chief who will become Director of Engineering. Applicant should be fully versed in all phases of television technology Must also have ability to map budget, capital expenses, and corporate technical planning. This is a corporate management position with a compensation offer. Send complete resume package. Send detailed resume to Box K-82.

Technical Supervisor Production. Will be responsible for all technical aspects of studio production from pre to post. Must be knowledgeable and capable in all areas, including camera, 1" and 2" VTS, SMPTE editing and audio. Consult on lighting. Must be capable of delivering consistent high-quality product. Limited field work, maintenance, Supervisory ex- perience required. Salary is commensurate. Requirements include a BSE or equivalent. 5 years experience, two of which were supervisory. Apply to: Director of Engineering, Capital Cities Communications, 916 4th Street and Navear Ave., New Orleans, LA 70184. WYES-TV is an Equal Opportunity Employer.

Television Transmitter Engineer Salary Range: $20,342-$25,600. Supervision of engineers at two transmission sites. Facility is in a rural location. Must participate in and supervise all phases of technical broadcast engineering functions. Assure compliance with FCC, FAA and state regulations. Maintain equipment to assure maximum performance of system. Merit re- quirements: Licensure plus a minimum of four (4) years employment in operating, maintaining, and/or repairing complex electronic equipment. (Preferably at a UHF television transmitter facility) Contact: Personnel Office, Iowa Public Broadcasting Network, PO. Box 1758, 519-281-4488, Des Moines, Iowa 50306 EEO/MF.

Operating Engineer Position open. Require minimum 1 to 2 years. Video tape/camera control experience. ACR-25 experience preferred. We are a ma- jor market group-owned VHF network affiliate with state-of-the-art facility. Come join us and enjoy your round vacation life on the beautiful Florida sun coast. WFTV-TV, PO. Box 10,000, Saint Petersburg, Florida 33733, 813-577-1910. Equal Opportunity Employer.

Expanding Christian broadcaster requires 4 ex- perienced maintenance engineers. Digital experience a definite plus. Work with State Of The Art equipment and participating in the innovation of a modern television facility. Also have a need for two experienced videotape editors. Send resume or contact: Don Faso, Director of Engineering, Jimmy Swaggart Ministries, PO. Box 2550, Baton Rouge LA. 70821 504—926-6239. We are an Equal Opportunity Employer.
HELP WANTED TECHNICAL CONTINUED

Television Maintenance Engineer: Must know electronic troubleshooting. Will assist in maintaining all television equipment at station. Brand new RCA transmission equipment, Brand new production facilities. Contact: Bill Brister, Chief Engineer, WGWO-TV, No. 2 Canat Street, New Orleans, LA 70130, 504-581-2600, E.O.E.

News Photographer: Minimum two years experience required with E.M.I. camera. Steady hand, creative mind and dependability must be a must as well as ability to work well with people in the field and newscast situations. Send resume and tape to Lindas Imboden, KLAS-TV, PO. Box 15047, Las Vegas, NV 89114. Equal Opportunity Employer/MBF.

Video Tape Maintenance Technician: Must have a minimum of three years experience in video tape maintenance. Must have firefighting experience. Send resume and letter to Linda Imboden, KLAS-TV, PO. Box 15047, Las Vegas, NV 89114. Equal Opportunity Employer/MBF.

Assistant Chief Engineer: For group owned, not affiliated UHF station in sunbelt top 100 market. First Class FCC license and seven years of maintenance engineering experience. Must have firefighting experience. Send resume and letter to Linda Imboden, KLAS-TV, PO. Box 15047, Las Vegas, NV 89114. Equal Opportunity Employer/MBF.

HELP WANTED NUMBER

Number One Meteorologist: Top 40 market. Must have degree, two years minimum broadcasting experience. Send resume and sales requirements to Box 128-B, EOE/MBF.

Anchor/Producer: A dynamic person needed to fill out large newscast. Must be willing to handle promotion for news. Send resume and letter to Chief Engineer, KTBS-TV, Box 44227, Shreveport, LA 71104. Equal Opportunity Employer.

Major Market Anchor: We're looking for a bright experienced Anchor/Reporter for Major Sunbelt Market. Role will grow with our expansion plans. Send resume and letter to Box K-94. EOE.

Creative Commercial Copywriter: With excellent writing skills, and knowledge for Gulf Coast market. Send resume and letter to Box K-94. EOE.

Director-switcher: With proven hands-on ability in news and production, South Texas VHF EOE. Send resume and letter to Box K-56.

Number Two Meteorologist: Demanding position for on-air work and in-house consultant. Fully equipped and professional office. Tapes and resumes to Ray Bryan, Chief Meteorologist, WTVL-TV, PO. Box 12, Jacksonville, FL 32231.

Director: Minimum one year experience to edit news, write, and direct four half hour weekend newscasts and two one hour weekday newscasts. Send resume to Personnel Director, PO. Box 100, Nashville, TN 37202. An Equal Opportunity Employer.

News Director for growing ABC affiliate in Eau Claire, WI. Applicants should have local news experience in anchoring, news writing, photo, editing, background, EOE. Send tape/resume and letter to Station Manager, WGOW-TV, 2881 S. Hastings Way, Eau Claire, WI 54701.

PM Magazine Co-Host: Talented and aggressive person needed to replace female co-host in successful show. Must have excellent on-air, writing and skills. If you have the basics, you can grow with this position. Send tape and resume to Doug Bottin, WTHI-TV, 918 Ohio Street, Terre Haute, Indiana 47803. An Equal Opportunity Employer.

Anchor/Field Reporter: For Northeastern, 77th Market TV Station. Candidate must be willing to relocate. Send resume and video cassette (cassette will be returned) to Personnel Manager, WJAC-TV, Hickory Lane, Johnstown, PA 15907. EOE.

Reporter, Minimum 1 year commercial TV news reporting experience. Should be able to do live ENG and studio reports. Anchor ability helpful. No begin-ners. Resume and audition tape to Robert Allen, News Director, KOTV, PO. Box 8, Tulsa, Oklahoma 74101. Equal Opportunity Employer/MBF.

Street reporter with anchoring potential wanted immediately. Excellent bilingual benefits. Send resume and letter to Gary Reagan, News Director, WRAU-TV, Pocahontas, Idaho 83251. EOE.

Sports Reporter: Weekend Sports Anchor for the CBS affiliate in the 40th market. Applicant must have at least two years of television experience and strong production skills. Send resume and cover letter to: News Director, WRCB TV, Box 87, Richmond, CA 94801.

WEATHERCASTER WBOC TV (CBS) Salisbury, Md, looking for someone with good on air presence. Must have meteorological background and will be considered. Send tape and resume to Bill Jones, News Director, WBOC TV, PO. Box 2057 Salisbury, MD 21801. An Equal Opportunity Employer.

Anchor: Rapidly expanding market and a station commitment to news make this 50-plus ADI the place to be Your present market size not a factor. Box K-141.

Anchor. Rapidly expanding market and a station commitment to news make this 50-plus ADI the place to be Your present market size not a factor. Box K-141. We are an Equal Opportunity Employer/MBF.

Group owned stations in five midwestern markets looking for strong personalities. Include openings for anchors, reporters, sports people. Excellent benefits, good pay, growing company with room to move up. Send resume to Box K-135. We are an Equal Opportunity Employer/MBF.

TV Journalist: Looking for imaginative, mature jour-nalist for weekday news and public affairs magazine, BA and 2 years experience in television news or related field including reporting, news writing, ENG production and editing, and news experience. Salary Range: $11,980-$15,370. Send tape, resume and references by October 23, 1981, to Alan Foster, New Hampshire Public Television, Box Z, Durham, NH 03824, AA/EEO.

Number Two Meteorologist: Demanding position for on-air work and in-house consultant. Fully equipped and professional office. Tapes and resumes to Ray Bryan, Chief Meteorologist, WTVL-TV, PO. Box 12, Jacksonville, FL 32231. EOE.

News Director for growing ABC affiliate in Eau Claire, WI. Applicants should have local news experience in anchoring, news writing, photo, editing, background, EOE. Send tape/resume and letter to Station Manager, WGOW-TV, 2881 S. Hastings Way, Eau Claire, WI 54701.

PM Magazine Co-Host: Talented and aggressive person needed to replace female co-host in successful show. Must have excellent on-air, writing and skills. If you have the basics, you can grow with this position. Send tape and resume to Doug Bottin, WTHI-TV, 918 Ohio Street, Terre Haute, Indiana 47803. An Equal Opportunity Employer.

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Sports Reporter: Weekend Sports Anchor for the CBS affiliate in the 40th market. Applicant must have at least two years of television experience and strong production skills. Send resume and cover letter to: News Director, WRCB TV, Box 87, Richmond, CA 94801.

Immediate Opening for News Director: Major market all news radio Station has an opening for an experienced news manager who has strong ties with outstanding journalistic credentials. Minimum five years in major market all news broadcasting environment preferred. Applicant must have strong communications, leadership and organizational skills. Solid writing, editing, newsgathering and story development ability are essential. Excellent benefits. Salary commensurate with experience. Resume to: WFWB, c/o Human Resources Director, 6230 Yucca Street, Los Angeles, CA 90028. Equal Employment Opportunity/Affirmative Action Employer.

HELP WANTED PROGRAMMING, PRODUCTION & OTHERS

Promotion Manager—Needed experienced person to handle promotion for TV station. Knowledge of pro-duction and writing skills essential. Send resume to Marille Lee, KRIS-TV, PO. Box 840, Corpus Christi, TX 78403, EOE.

Production Photographer/Editor wanted for expanded workload. Creative, self starter who can work easily with clients to produce quality commercials, promotion, public service announcements and minority magazine show. Experienced only need apply. Send resume to Equal opportunity employer. Send resume to Box K-84.

Editor/Director (supervisory capacity) for video production/post-production facility. At least 2-3 years computer editing experience (preferably CVS Harris Epoch or switcher). Videography, experience with Compositor CG, digital effects general directing and lighting a plus. Send resume to WickerWorks Video Productions, Inc., 7342 South Alton Way, Englewood, CO 80112.


Information Officer/Cultural Affairs Producer—Produce cultural programs for KUSD-TV and the South Dakota Public Television Network. College degree in arts, theater, English or communications and 3 years experience in cultural affairs, including the lively and popular arts, or an equivalent combination required. Preference for direct experience in the arts in an on-air television experience is a definite plus. Excellent writing and proven research abilities. Familiarity with all facets of ENG, quad and cassette editing. Salary base $13,851. Application deadline, October 30, 1981. Send resume to: D.O.B. 263-2114, Dome, 1004 1st Ave, PO. Box 400, Rapid City, SD 57701. An Equal Opportunity Employer.

Cinematographer needed for production facility. Required are college degree, experience shooting 16mm film, strong production sense a necessity and E&P experience preferred. Send resume to WRAU-TV 500 North Stewart, Crews Court, Idaho 83811, EEO.

Established cable TV service requires experienced film programmer and negotiation knowledge and interest in design and art film. Experience is a must. Send resume and network background most helpful. Forward salary require-ments and resume to Box K-144.

Producer—We are seeking a Producer for the 11 o'clock news show. Applicant must have at least two years experience as a producer; possess strong news experience. Please include a resume highlighting your skills. Send resume to: Box K-106, EOE.

Experience Preferred. One of the country's major cable TV market, Metromedia Television in the fastest growing city in America, located in the heart of the Sunbelt, Houston, Texas has an opportunity for an experienced Traffic Person. BCS background helpful, but not essential. Excellent benefits. Send resume and letter to: Wreck-On Sports Anchor for the CBS affiliate in the 40th market. Applicant must have at least two years of television experience and strong production skills. Send resume and letter to: News Director, WJRT-TV, 21801 E. Saginaw Road, East Lansing, MI 48823.

Sports Reporter/Weekend Sports Anchor for the CBS affiliate in the 40th market. Applicant must have at least two years of television experience and strong production skills. Send resume and letter to: News Director, WJRT-TV, 21801 E. Saginaw Road, East Lansing, MI 48823.

WEATHERCASTER WBOC TV (CBS) Salisbury, Md, looking for someone with good on air presence. Must have meteorological background and will be considered. Send tape and resume to Bill Jones, News Director, WBOC TV, PO. Box 2057 Salisbury, MD 21801. An Equal Opportunity Employer.
HELP WANTED PROGRAMMING, PRODUCTION, OTHERS CONTINUED

PM Magazine in Lafayette, Louisiana is looking for a co-host to work with our female host. In addition to on-air ability, a feature producing skills are desirable. Send tape to Mike Harrelton, Producer, KLPF-TV, 2410 Eraste Landry Road, Lafayette, LA. 70506. An Equal Opportunity Employer.

Producer/Assistant: Experience required for commercial and promotion production. South Louisiana. Contact Larry Dietz 504-766-2523.

Television Artist/Illustrator: Experienced in all areas of television art plus courtroom illustration. Contact: Producer, WTVL, Jacksonville, Florida. 904-354-1212, EOE.

Play-by-play and color announcer for Big Sky Basketball TV network. Resume and cassette to Missoula Valley Productions. 4405 W. 82nd Terrace, Fairway KS. 66205.

TV Producer for national labor series project. Minimum 5 years major TV production experience, ability to manage a production team and budget required, including personnel management, 7441 Seco Blvd., Detroit, MI 48202. EEO/M/F.

No. 1 Group-Owned Station in 50 market seeks experienced and creative promotion manager with proven credentials in print and on air. Candidates must be oriented in the top position and be qualified to direct imaginative promotions. Excellent salary and benefits with the nation's pioneer television station. Resume to begin in position to update New York. Call Terry Walden, Program Manager 516-385-1289, WRGB-CBS-Albany/Schenectady/Troy N.Y. General Electric Broadcasting. An EEO Employer.

Producer/Assistant: Top 50 market, net affiliate has excellent opportunity for a highly motivated Pro/Dir. College degree preferred with 2 years public affairs and promotion production, with an innovative and comprehensive knowledge of station/production program and management. Must be able to maintain a good rapport with client and have had hands on experience with mini-cam, 3/4", 2" editing, be able to switch to a triple video switcher. Quality minded applicants send resume to Box K-76. We are an EOE Employer.

Experienced producer/Assistant for progressive New England station. Modern facility with emphasis on commercial production, no photography, editing and switching experience necessary. Persons qualifying apply to P.O. Box K-68.

Television Production. Commercial/Announcer/Assistant: Director, Producer. Responsible for writing, producing and directing commercial production and local programs. Will be called upon to direct Action News. 3-5 years professional experience desired. Switching, editing, van, and battery van familiar. Send resume to Mark Gleason. KFST-TV, 1777 Q Street, Fresno, CA. 93701. We are an equal opportunity employer. No Phone Calls Please.

SITUATIONS WANTED TECHNICAL

Broadcast Computer Applications: Pro interested in a challenging long term position in medium to large market. Can offer eleven years of computer experience combined with broadcasting experience beginning in 1966. Credentials include First Class License and B.S. degree in Mass Communications. Have designed and built TTL based devices and successfully interpreted computer languages. Currently managing a national computer assisted broadcasting service company. Contact Box K-125.

SITUATIONS WANTED NEWS

Reporter/Anchor: Solid sports background, also available as news reporter. Strong ENG photography and editing. Two years TV, five years radio. Degree. Phone 303-789-0100.


Sportscaster whose professional approach and high level of enthusiasm can produce the winning edge. Solid anchoring/reporting skills, timely commentary, impressive "involvement" packages. Tape shows ver- satility. Box K-66.

Veteran radio reporter with some TV experience desires TV job. If you want a reporter and a digger that produces quality shows, try me. BA in broad- cast journalism. Greg 517-686-5739.

Dedicated Newswoman. Strong voice, assertive delivery. Excellent writing skills, Brooke Asher, 1519 Laurel Avenue, West Hollywood, CA 90046.

Let "Linus" Spice Up your weather! Syndicated car- toonist-writer seeks broadcast position doing your weather show with his "weatherbird" cartoons. Pas- tol, personalizable, articulate. On the air experience, National awards TV graphics. Will relocate. Linus, Box 422, Lanskipu, Denmark. 94393 415 924-4930.

Experienced sports anchor, reporter, 0-8 p.m. ready to work and go. My market now call John, 317-448-1359.

Female, 23, B.A. Broadcasting/Speech. Seeking position as Good-Morning or Evening Magazine reporter. Assistant to Executive Producer, and Director of Morning Program. 3 years local radio experience in Production/Reporter, DJ. Available immediately, for resumes call 716-522-1983.

Have Tape, Will Travel: female, L.A. radio experience, wants TV, Mania, 213-874-5663.


Meteorologist with M.S. Extensive radio experience with top forecasting service, head on more than 75 stations. Looking for new challenges in television. Strong desire to learn and excell. Resume and tape available. Box J-42.


Meteorologist, employed, 3 years on air informa- tive, educational, great congenial and occasionally humorous. Box K-129.

SITUATION WANTED PROGRAMMING, PRODUCTION, OTHERS

Ambitious college grad. with commercial experience in all aspects of TV production seeks challenging career assignment. Will go anywhere. Call: Dave 516-832-4701.

Attention Small Markets: Thirteen years doing everything, and I can’t break the habit. Currently keeping busy production house together as producer (camera), 6:00-11:00 and problem-leaver. Considerable broadcast and freelance credentials. Seeking career position in supervisory capacity utilizing all talents in surroundings conducive to growth family. First phone. 203-771-5646, 8:30-4:00 EDT or 203-236-0266 evenings.

Compound mixture of first phone operations, acor, writer, director-producer in stage, radio, television, film, and print media. Adaptable. Four major festival awards. Long time television and field experience. Able to manage work environment, supportive production facility or commercial or educational television station or not that offers positive direct- ed, challenging career. Film and television experience, performance direction are specialties. Richard Haverinen 207-539-4790.


Top Five Staff producer/director assigned to promo- tion seeks directing position with varied duties. Box K-103.

ALLIED FIELDS

HELP WANTED SALES


HELP WANTED INSTRUCTION

Chairperson/Professor: Trinity University seeks chairperson/Professor for Journalism, Radio and Television department to begin June 1982. Applicants need: proven administrative qualities, Ph.D. and/or dis-tinguished background in media knowledge of media journalism is desirable. To high academic and professional standards in a quality under-graduate liberal arts setting; ability to motivate stu- dent(s) in classroom, to work with professional media and elicit support for JR&T programs inside and outside the university. JR&T Department has over 300 majors in three sequences and a faculty and staff of about 14. We have a full mix of majors, a few univer- sities and include color TV studios, ENG, remote production van, 16-track audio studio, film and photogra-phy labs, VTR equipment and a staff with an equal pro-portion dependent upon qualifications: 9-month base plus chair supplement. TAA/CREF and excellent fringe benefits. Application deadline November 20, 1981, to be assured of consideration. Send resumes and sup- porting material to Dr. Richard Gentry Chair, JR&T Search Committee, Trinity University, 715 Stadium Drive, San Antonio, Texas 78224. An Equal Opportunity/Affirmative Action Employer.

Assistant Professor: Trinity University seeks Assist-ant Professor (TENURE TRACK) for Journalism, Radio and Television Department to begin August 1982. Although approval of this position is highly proba- bly, final budget authorization will come later this fall. Applicants need: Ph.D. from recognized tele-communication programs provided strong evidence to share in teaching of Television Production and Direct- ing courses, Small Format Video (industrial/commer- cial, educational, urban), Post Offline, Box Theory and Criticism. History of Mass Media, Law, Mass Media and Society and strength of individual applicant; profi- ciency in audio and film production helpful. JR&T Department has over 300 majors in three sequences and a faculty and staff of 12. Facilities match those of all but a few major universities and include color TV studios, ENG, remote production van, 16-track audio studio, film and photography labs, VTR terminals and FM radio station. Salary $20,000 minimum based on qualifications. 9 month, full time salary and ex- cellent fringe benefits. Application deadline Decem- ber 1, 1981, to be assured of consideration. Send resumes and supporting material to: Dr. Malcolm Wolfraam, JR&T Search Committee, Trinity University, 715 Stadium Drive, San Antonio, TX 78224. An Equal Opportunity/Affirmative Action Employer.

Department of Communication seeks Associate/ Full Professor for teaching, curriculum development, personal and professional contacts and professional admin- istrative responsibilities possible. Ph.D., professional broadcast experience and demonstrated teaching ability required. Growth opportunities available for a completing school status with 700 majors. Grad program starting this academic year. Application and curriculum vita to: Chairman, Broadcast Journalism Search Committee, University of Miami, Coral Gables, FL 33124, by December 1, 1981.
HELP WANTED
INSTRUCTION CONTINUED
Assistant Professor of Broadcasting. Teach 12 hours including TV Production, Station Management, Radio Programming. Will work in 55 million dollar state-of-the-art facility Ph.D. required, professional experience desired. Salary competitive. Send letter, resume, and three references by 6/30 to: Dr. Larry Bradshaw, Station 19, Eastern New Mexico University, Portales, NM 88130, Position begins January 1982.

GROUPS-OWNED FACILITY.

Group-owned broadcasting company is seeking a skilled professional to develop and implement a human resource department. The person should be skilled in MBO programs, quality circles, wage, progressions, personnel evaluations and wage and benefit packages. Salary open. Good benefits. EEO Employer. Send resume to President's Office, Meyer Broadcasting Company, PO. Box 1738, Bismarck, ND 58502.

HELP WANTED PROGRAMING

Production Manager. The University of Michigan Medical School is seeking an experienced Production Specialist. The selected candidate will be responsible for supervising all activities involving the use of instructional media, and producing and directing complex instructional television programs. Bachelor degree and at least three years experience in professional production facilities. Salary commensurate with experience. An excellent fringe benefit package is offered. Send resume and salary requirements to: Stewart L. White, Biomedical Media, University of Michigan, R444 Kresge 1, Box 056, Ann Arbor, MI 48109. A non-discriminatory affirmative action employer.

HELP WANTED TECHNICAL

Chief Technician. For Central California CATV operations. Must have broadcast TV experience. Send resume to: Director of Engineering, Donny Media Group, PC. Box 550, Las Vegas, NV. 89101. Telephone 702-452-2081. An Equal Opportunity Employer.

HELP WANTED PRODUCING

AM and FM Transmitters—used, excellent condition, Guaranteed. Financing available. 216—375-8565.

FOR SALE EQUIPMENT

Christian healing ministry seeks cameras, editing decks, lights, monitors, switchers, sync generators, etc... Help support ministry. Send check or money order payable to: Grace N. Vessels of Christ, 77 Gray's Bridge Rd, Brookfield CT 06804.


Automated System—Cetec System 7000—Basic 6 source 2 carousels AMC—3 (1C-750 Playback reel to reel—all stereo—Scheibe S-10 terminal—racks Daily full time use, only 3 years old—taken out by new owner to go "live" Call Bill Cloutier, KJJY Radio, Ankeny, Iowa 515-289-2444.


3/4" Sony Teleprompter. Send to President's Office, Meyer Broadcasting Company, PO. Box 1738, Bismarck, ND 58502.

902 AM RCA BTA 10U-1 (1965), many spare parts, proof, on air M. Cooper 215—375-8565.


RCA TP 865, 16mm film chain projectors. Excellent condition! Call now 305—752-0699 at International Cinema Eq., 6750 NE 4th Ct., Miami, FL 33138.

25 KW FM McMartin w/loop, stereo, SCA. 2 yrs old, on-air. M. Cooper 215—375-8565.

10 KW AM RCA BTA 10F many spares, exc, proof, on air M. Cooper 215—375-8565.


Used Equipment Bargains: RCA TR-10AL 11 KW VHF Transmitter $5,000; Complete GE Film Island $18,000; RCA TR-70 VTR $2,500, D.O.C., $17,000; Ampex 1200 VP D.O.C., Velcomp, Editor, $16,000; Norelco PC-70 Color Cameras $8,000; GE PE-400 Color Cameras $3,000; CBS 504B TC, $5,000; Erizone Airline Filter, $125. Good condition, new heads. Call Bill Kitchen or Jim Herring, Quality Media Corporation, 800—241-7878. In GA call 404—324-1271.

Remote Production Cruiser! Beautiful condition, full air-conditioning, camera platform on top, new diesel engine and drive shaft. Complete includes: (1) GE PE-350 cameras (can upgrade), minicam, motorized cabled heads, full minitoring, full audio and video feed to studio, $30,000. 08 Kenwood EAR-5000; $13,000 takes it all. Call Bill Kitchen or Jim Herring, Quality Media Corporation, 800—241-7878. In GA call 404—324-1271.

Used Equipment: Sony DXC 1600 Cameras, 4 avail. $500, each. Used Ensoniq Synthesizer $400; Conrac Vision Case $450; Joystick Editor $1,500, Sony VO3800 3/4" VTR $1,500. Call Bill Kitchen or Jim Herring, Quality Media Corporation, 800—241-7878. In GA call 404—324-1271.

En geo—Production Van: Like new with (2) Hitachi Sk-70 Cameras, JVC 3/4" Editing Package, Portable VCR, CBS504B TC, w/Nose Reduction, 3M114 Switcher, Character Generator, Elite Audo, Patching, and Teleprompter. Package in a Design Camera Platform and Generator Cost over $220,000 new plus labor. Everything you need to go to work today. $100,000 or make offer! Call Bill Kitchen or Jim Herring, Quality Media Corporation, 800—241-7878. In GA call 404—324-1271.

GE PJ 500 Color TV large screen projector, new light valve and updates, $37,000. Write or phone International Cinema Equipment Co., 6750 NE 4th Ct., Miami, FL 33138 305—758-0699.

Inventory Clearance—Reduced for Quick Sale 4 Wheel Drive Custom ENG vehicle for highway and off road use. New 1981 AMC Eagle with ENG roof rack and tailgate assembly complete with 26" mast, heavy duty suspension, new radio and much much more. Price 28K. As an added bonus we will supply with this new vehicle a Microwave Associate Communications 12 watt Mini Mac transmitter and antenna system of your choice at a special discount!!! Call 617—272-3100, ext. 1872 for details.

Sportmaster Stereo 10 and 5 spot machines, excellent condition. Larry 412—545-9852; 540-4300.


SCA For Lease: 50,000 watts, 900 feet MSL serving Southwestern Indiana and Western Kentucky. Henry Lackey or Marty Reimenschneider, 502—826-3923.

Harris 2.5KW transmitter FM. Used four months. Possible financing available. Also includes exciter and stereo generator. 309—873-0902.


Used Equipment: GE 8 KW transmitter; RCA STL Microwave system; two RCA portable microwave systems; RCA TS 405 switches; Riker switches; New; Contact monitors; six IRC-10A TX-42 cameras; teleprompters; four IRC-1V VTR; Sony ENG unit; Audio package; plus more. Sell as complete station package. Bob Lar 215—441-2720 for information.


Used Broadcast television equipment. Hundreds of pieces wanted and for sale. Please call Systems As- tral-321-3500 or see our free flyer of equipment listings. 213—641-2042.
Help Wanted Announcers Continued

Metromedia's top-rated
adult contemporary FM in the Nation's Capital is currently seeking a full-time vacation relief announcer and a part-time announcer to work weekend shifts. Applicants for either position should possess at least one year commercial broadcast experience. Deadline for tapes and resumes is October 18, 1981. Mail to: Bob Hughes, Program Director; WASH-FM, Washington, D.C. 20016. No calls, please. Metromedia is an Equal Opportunity Employer.

Help Wanted Management

TELEVISION'S FASTEST GROWING INDEPENDENT GROUP WANTS YOU!

If you're talented, experienced and ready for real responsibility, we need:

- **SALES MANAGERS**
- **BUSINESS MANAGERS**
- **CHIEF ENGINEERS**
- **PROMOTION MANAGERS**

If you're ready to move up, send your resume in confidence to:

Box K-72.

An Equal Opportunity Employer M/F

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**ADMINISTRATIVE DIRECTOR**

**HARLINGEN, TX**

The Administrative Director will assist the General Manager in supervising the administrative functions of Heritage Cablevision in the Texas operations including customer service, cost control procedures, vehicle maintenance and usage reports, accounting procedures, personnel records, management information systems, internal auditing procedures. Other duties involve coordinating finance, personnel procedures and company policy matters with other Directors.

Qualifications are knowledge of accounting principals and methods, degree, preferably in business, 5 years management experience, skills in communications, human relations, problem solving and organization. If interested in joining a fast growing company with an excellent benefit and salary package, please submit your resume to our home office.

Heritage COMMUNICATIONS
2195 Ingersoll Ave.
Des Moines, IA 50312
Equal Opportunity Employer M/F

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**METEOROLOGIST/ENVIRONMENTAL REPORTER**

Top 30 market station seeking for Meteorologist/Environmental Reporter who can communicate. An AMS seal is preferred. Our commitment includes Color Radar, NAFAX, UNIFAX II, ACCUWEATHER, several microwave mobile units and live helicopter. Please send resume to Box J-9. EOE. M/F.

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**NEWS ANCHOR**

Medium market California affiliate with major market style and class needs an aggressive anchor. We're a sharp news organization in a competitive city. Call Greg Lefeve at 209-237-2424. EOE.

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**REPORTER**

Major, aggressive Midwest television news department with the latest state-of-the-art equipment, including live helicopter, needs general assignment reporter. Candidates should have journalism degree plus at least 3 years television news experience. We are searching for someone to complement our AP and UPI newscast of the year. Please send resume to Box K-114. EOE. M/F.
Help Wanted Technical

CATV ENGINEERING DIRECTOR HARLINGEN, TX

This position reports to the General Manager of our Texas systems. Duties include forecasting for new builds and new market areas; annual budget preparation; evaluation of manpower, material and equipment resources, establishment of technical training seminars, inventory procedures, and cost control procedures for company assets. The ideal candidate will possess an Engineering degree, an FCC license, 3 years in cable, experience in byventional procedures, skills in problem solving, communications, writing, and human relations. 5 years management experience in a related engineering field may be substituted for a degree in engineering.

If interested in joining a fast growing company with an excellent benefit and salary package please submit your resume to our home office.

Heritage COMMUNICATIONS
2195 Ingersoll Ave.
Des Moines, IA 50312
Equal Opportunity Employer: M/F.

Maintenance Engineers/
Free Move To California

KKBK TV, Channel 31 Sacramento, Calif., wants the best experienced maintenance people. Work with growing group offering excellent compensation & benefits. Experience with RCA TCR-100 cart machines, RCA TK-29 film cameras, TK-76 field cameras, Ampex 1200 CTR, RCA or Sony 1-inch tape and UHF transmitters desirable. We will pay for move if you agree to work under contract for a minimum of 24 months, Contact: Bob Vendetti or Denny Grayson, KBBK-TV, 500 Media Place, Sacramento, CA 95813, Telephone: 916-929-0300, Equal Opportunity Employer: M/F.

For Fast Action Use BROADCASTING’s Classified Advertising

TELEVISION MAINTENANCE ENGINEERS

Network owned television station is seeking TV maintenance engineers. Prefer electrical engineering degree or equivalent experience in electronics. Background in digital radio frequency or microwave equipment is desirable. If qualified, please send resume with salary requirements to: Bart McGuinn AMERICAN BROADCASTING COMPANIES INC. 233 N. Michigan Ave. Chicago, IL 60601 As an equal opportunity employer, we encourage females & minorities to apply.

Help Wanted Programing, Production, Others

PRODUCER/DIRECTOR

Must be completely at home with tape and film; remote (travel) and studio; some TD work. Hiring company is 6 years old with offices in Chicago and New York. National clientele ranges from retail to consumer products. Producer must have demo reel of at least 4 commercial clients. Salary open, a true opportunity for a right person. An equal opportunity employer. Send resume and demo to: Rick Simmons Box 1084 Louisville, Kentucky 40201

Help Wanted Programing, Production, Others Continued

JOIN CHANNEL 21 PRODUCTION IN DALLAS

We need experienced television production professionals who want the challenge of building the new, exciting Channel 21 serving the Dallas/Ft. Worth community. We promise you a unique opportunity for professional growth, and a rich and rewarding experience as our company expands its operations on Channel 21 in Dallas and Channel 20 in Houston.

If you want to be a part of the original team in this innovative Dallas/Ft. Worth television production venture, please write to: Milton Grant, KTXA Channel 21, Inc., 1712 E. Randol Mill Road, Arlington, Texas 76011.

Opportunities are available for:

1) Director/Editor
2) CMX Editor
3) Production Video Tape Operator
4) Audio/Sound Operator
5) Cameraman/Studio-Remote
6) Chief Engineer
7) Transmitter Supervisor

We are an equal opportunity employer.
All contacts will be strictly confidential.

WFAA-TVDALLAS NEEDS WRITER-PRODUCER

Experienced creative writer to help develop advertising campaigns for television station promotion department. Must know television production and have ability to write advertising in all media, as well as for sales promotions. Tapes required. Reply to Employee Relations Department, WFAA-TV, Communications Center, Dallas, TX 75202. Phone (214) 748-9631. An equal opportunity employer.

Help Wanted Sales

TV COMMERCIALS SALES

We’re a well established producer of syndicated TV commercials. Due to the increasing demand for our product, we need to add capable sales people. We’re looking for people with the following qualifications. Experience in 1 on 1 selling to retailers . . . experienced and able to travel extensively—7 mos. per yr. on the road (willing to enjoy 5 mos. vacation) . . . 26 to 40 yrs. old and single.

If you would like to join our unique and special sales force, who have sold what is undoubtedly the finest package of syndicated TV commercials available . . . we want to talk to you. Write, include resume, or call 203-435-2551. An equal opportunity employer.

MADISON MUYSENK AND JONES, INC. P.O. Box 422 Main Street Lakeville, CT 06049

Broadcasting Oct 12 1981 294
Situations Wanted Management

POLISHED, UNIQUELY TALENTED, CREDENTIALED
(Doctor of Business Administration; masters degree from Harvard) female executive, age 31, seeks exciting, challenging position in television/motion pictures. Areas of expertise include:

- State-of-the-art Strategic Planning
- Social/Developmental Research (design, methodology, computer and conceptual analyses)
- Project/Work Design and Management
- Organizational Communications (interpersonal processes)
- Creative Ideas (speech and drama undergrad major)
- Existential Humor

The right position is the most important thing. Please reply to Box K-123.

Help Wanted Sales

SALES/SALES MANAGEMENT

BROADCAST SALESPERSONS

OUTSTANDING OPPORTUNITIES
...With Arbitron's Radio Station Sales Department
...Fast growing recognition and acceptance of our service has generated an exceptional opportunity for sales managers, and accounts executives. The persons we're seeking should have several years experience in radio broadcast sales. You should be a self starter, ready to travel, committed to hard work and ready to meet the challenge of a competitive environment.
We offer an excellent starting salary and incentives, generous and comprehensive fringe benefits, and a professional atmosphere conducive to professional advancement.
To explore this unusual opportunity, send your resume, with salary history, in confidence to:

Bill Livik
The Arbitron Co.
1350 Ave. of the Americas
New York, N.Y. 10019
An Affirmative Action Employer

Help Wanted Technical

BROADCASTING ENGINEER

Excellent career growth opportunities currently exist at a PBS affiliated educational television facility serving Los Angeles, KLCX-channel 58. Requirements: three years experience within the last seven years in a TV broadcasting facility, including responsibility for the operation and maintenance of all technical equipment used in color video production, recording, and transmission, and the maintenance of FCC required logs and reports. A first class Radio Telephone operator license or a general Class radio telephone operator license by FCC. Salary range is $2,093-$2,607 per month. Call for an application: (213) 742-7761. Applications will be accepted until November 20, 1981.

Los Angeles
UNIFIED SCHOOL DISTRICT
PO. Box 2298
Los Angeles, CA 90051
An Equal Opportunity Employer

Situations Wanted News

WEATHERCASTER

Born weatherman with the knowledge, voice, and sustained drive to be number one, is completing broadcast training. Professional, mature appearance and attitude with interesting personality and uncommon knowledge. I will communicate with a flair. Astoundingly accurate forecasts, updated continually, always fresh and tailored to your audience TV or radio, any size market. Box K-111.

Situations Wanted Programming, Production, Others

SPORTS ANCHOR

Award winning pro, currently Top 15 Sports Director. Creative involvement features. Instant credibility, Consultant approved, seeking new challenge. Market size not primary consideration. Make your sports talked about. Box K-104.

ALLIED FIELDS

Help Wanted Programming, Production, Others

CREATIVE DIRECTOR OF COMPUTER SOFTWARE PRODUCTION

Nationally acclaimed producer of educational software for rapidly expanding microcomputer field seeks creative executive to head its New York based production staff. Parent organization is leader in use of mass communications media to educate through entertainment. Position demands executive with talent for identifying, recruiting, and managing creative personnel and clear capability to organized output to meet production deadlines and budgets. Opportunity to participate in a pioneering effort to develop the educational potential of this new technology.

Box K-57
An Equal Opportunity Employer

MAJOR ESTABLISHED MEDIA BROKERAGE FIRM

Seeks associate knowledgeable in broadcasting. Proper candidate should be highly motivated, disciplined and organized. We can offer the successful candidate a position leading to a substantial income. We expect the selectee to make a commitment towards tenure with the firm. Please reply in strict confidence. No background calls without your approval. Box K-78

Help Wanted Sales

Sales/Management

BROADCAST SALESPERSONS

OUTSTANDING OPPORTUNITIES
...With Arbitron's Radio Station Sales Department
...Fast growing recognition and acceptance of our service has generated an exceptional opportunity for sales managers, and accounts executives. The persons we're seeking should have several years experience in radio broadcast sales. You should be a self starter, ready to travel, committed to hard work and ready to meet the challenge of a competitive environment.
We offer an excellent starting salary and incentives, generous and comprehensive fringe benefits, and a professional atmosphere conducive to professional advancement.
To explore this unusual opportunity, send your resume, with salary history, in confidence to:

Bill Livik
The Arbitron Co.
1350 Ave. of the Americas
New York, N.Y. 10019
An Affirmative Action Employer

Help Wanted Technical

BROADCASTING ENGINEER

Excellent career growth opportunities currently exist at a PBS affiliated educational television facility serving Los Angeles, KLCX-channel 58. Requirements: three years experience within the last seven years in a TV broadcasting facility, including responsibility for the operation and maintenance of all technical equipment used in color video production, recording, and transmission, and the maintenance of FCC required logs and reports. A first class Radio Telephone operator license or a general Class radio telephone operator license by FCC. Salary range is $2,093-$2,607 per month. Call for an application: (213) 742-7761. Applications will be accepted until November 20, 1981.

Los Angeles
UNIFIED SCHOOL DISTRICT
PO. Box 2298
Los Angeles, CA 90051
An Equal Opportunity Employer

TELEVISION ENGINEER

Excellent career growth opportunities currently exist at a PBS affiliated educational television facility serving Los Angeles, KLCX-channel 58. Requirements: two years of experience operating color video and audio equipment or a certificate of completion of a specialized curriculum in interpersonal communications from an industry-recognized video production company, the armed forces or a television broadcasting company. Graduation from an accredited college or university with a major in telecommunications may be substituted for the required experience. Salary range is $2,093-$2,335 per month. Call for application: (213) 742-7761. Applications will be accepted until November 20, 1981.

Los Angeles
UNIFIED SCHOOL DISTRICT
PO. Box 2298
Los Angeles, CA 90051
An Equal Opportunity Employer

Miscellaneous

SKILL SEARCH

Building a resource file for client station opportunities in the areas of announcing/news, operations/programming and engineering. Specifying candidates with maturity and creative response to increasingly competitive radio marketplace. Formal background is not a limitation. will appropriate information to my attention; your confidentiality will be respected. No phone calls at this time.

Loring Fisher
President
Lumar Associates
Dept. B
RO. Box 124
Montville, New Jersey 07645

S S S PROFIT$!

It's all of us in business are trying to obtain with a minimal amount of problems. Radio Stations have a unique problem — we have a unique solution! Let's get together! We've earned thousands of extra $55 in advertising sales revenue for Radio Stations all across the nation and we did it our way — with integrity and honesty. What are we talking about? An extremely sophisticated and well-managed telephone sales operation for merchandising your unsold R.O.S. time. No, the concept is not new, but our approach truly is.
We are not like all the others. We are different and you must be different to be better for information contact Radio-Active Marketing Inc., at 715 East Golf Road, Schaumburg, Illinois 60195 or better yet call our new toll free number 800-333-6989 or stations on Illinois 312-865-9573 collect. No obligations — no commitments — and best of all, NO COST TO YOU! We really believe in Radio-Active Marketing — so will you!

Employment Service

BROADCAST CONSULTANTS

The full-service broadcast recruitment and placement company specializing in television management, news and production personnel. An employer paid service, serving the areas of announcing/news, production, engineering, etc. serving the areas of announcing/news, production, engineering, etc. serving the areas of announcing/news, production, engineering, etc. serving the areas of announcing/news, production, engineering, etc. serving the areas of announcing/news, production, engineering, etc. serving the areas of announcing/news, production, engineering, etc. serving the areas of announcing/news, production, engineering, etc. serving the areas of announcing/news, production, engineering, etc. serving the areas of announcing/news, production, engineering, etc. serving the areas of announcing/news, production, engineering, etc. serving the areas of announcing/news, production, engineering, etc.

RADIO OPENINGS

Need your first radio job? Need a new radio job? 100 to 200 Nationwide jobs. Call us toll-free weekdays—Disk Jockeys—News—Programming—Top 40—Country—ACR—All Formats—All Market Sizes—This National computer list is available weekly for six dollars. Special Discount—receive nationwide mailed to you for 4 consecutive weeks only $12.50. You save $11.50. If you don't need a job now, cut and save this ad. American Radio Job Market, 6215 Don Gaster, Las Vegas, Nevada 89106.
Consultants

DynaCom Enterprises Limited
George Jacobs, P.E.
R.R. Colino, Esq.

SALUTE
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ON THEIR 50th ANNIVERSARY

Providing Complete Consulting
Services In Broadcasting And
Low Power Television
Box 39091, Friendship Station
Washington, D.C. 20016
301-654-8833

Radio Programming

HAUNTED HOUSES
Nationally known "Ghost Hunter" has 85 episodes, 2 1/2 minutes each, of interviews with people who live in haunted houses! Also research information on why haunted, what is a ghost, exorcism, etc. One a day, Monday thru Friday, for 13 weeks. Only $25.00 per week. Write or call:
The Ghost Hunter
Norm Gauthier
982 Union Street
Manchester, N.H. 03104
1 (603) 669-3237

In 1 kw fulltime AM in market of 50,000+. S45K cash. Include financial qualifications in your reply. Box K-64.

23% Interest

FM FREQUENCY SEARCH $200
Analysis of all possibilities within 25 miles.
LOW POWER COMMERCIAL FM Systems from $2,500 open new markets. Write for free informational packet.

BROADCAST PLANNING SERVICES
Box 42, Greenwood, Arkansas 72936
(501) 998-2254 (24 hrs.)

For Sale Stations

FOR SALE (NO UP FRONT CASH)

CABLE TV SYSTEM
In the Southwest. Excellent cash flow. 1600 subscribers—some terms. Call CPA Tom Kistler 602-997-7486.

Top 35 ADI Southeast
100 K FM. Great market. Good format. No billing. Brand new equipment, includes Harris 9002 automation. Selling at loss under three year rule. Quick sale essential. $15.00 mil. Cash terms available. Box K-126.

Instruction

BROADCASTING
Radio-TV-Disc Jockey-Sports Placement, Veteran Approved.
ELKINS INSTITUTE
826 W. Peachtree Atl, Ga., 30308.
404-972-3939.

Public Notice

Public Notice
City of North Liberty, Iowa, population 2,100 is soliciting franchise information from cable TV companies.
PO. Box 67, North Liberty, IA 52317.
312-626-2853.
EXCELLENT EARNINGS
This dominant FM Class B low dial AM daytime/midwest combo priced $250K. Stable staff, excellent equipment, quality operation. Original owner $2M cash.
Box K-109

CLASS A FM
Midwest, 200,000+ market, newly equipped, priced 2.5X gross.
Box K-115

MISSOURI AM/FM — Original Owner
Excellent small market opportunity for owner operator. $200,000 gross - priced at less than twice gross. Good facilities with $100,000 down, excellent terms.
Box K-133

MIDWEST AM/FM
Regional combo in rich farm area doing 500K for past 3 yrs. $1.1 million. 400K down. Includes all real estate.
Box K-139

ROCKY MOUNTAIN ENERGY CENTER
Fulltime AM-FM in works. Large single station-market near larger booming city. $300,000 (2x gross, 8x cash flow). Includes $75,000 in solid receivables. 60% down, balance 12%. Discount to minorities. Potential nowhere near realized. Loads of new equipment. Box K-117.

R.A. MARSHALL & COMPANY
MEDIA INVESTMENT ANALYSIS & BROKERAGE
Executive Suite 200 Professional Building
HILTON HEAD ISLAND, SOUTH CAROLINA
29928
(803) 842-5251

For Sale Stations Continued

ARKANSAS FM
Southeast Arkansas Class A FM medium mkt. $300K Terms, $250K Cash.
Box K-98

North American

2 Missouri AM-FM small market combos 525K and 320K, terms.
Fla. coastal AM daytimer 350K, terms.
Fla. fulltimer AM 285K, terms.
Midwest AM-FM 750K.
Illinois fulltimer AM, profitable, 675K.
Idaho fulltimer AM, 835K.
Tenn. daytimer AM, 500 cash.
North Carolina medium market fulltimer AM, 350K, terms.

FREE IN-HOUSE LEGAL SERVICES AVAILABLE FOR BUYER & SELLER.

ONE FINANCIAL PLAZA
SUITE 2100
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(305) 525-2500
SELLERS CALL COLLECT

901/767-7980
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Media Brokers - Appraisers
S“Specializing in Sunbelt Broadcast Properties”
1700 Poplar Ave Suite 999 Memphis, TN 38105

RALPH E. MEADOR
Media Broker
AM - FM - TV - Appraisals
P.O. Box 36
Lexington, Mo. 64067
Phone 816—250-2544

Broadcasting Oct 12 1981 287
For Sale Stations Continued

**APPRASIALS**
Over twenty years of service to Broadcasting
Appraisals * Brokerage * Analysis
Westgate Mall, Bethlehem, PA 18017
215-865-3775

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**WALKER MEDIA & MANAGEMENT, INC.**
William L. Walker
President
Suite 417, 1730 Rhode Island Avenue, N.W.
Washington, D.C. 20036
(202) 223-1563

Brokers-Consultants-Appraisals

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**H.B. La Rue, Media Broker**
Radio & TV Appraisals

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**APPRAISAL OF AIR SERVICE**

**RICHARD A. SHEAHEEN INC.**

**Effective with the Nov. 16, 1981 issue of BROADCASTING**

Classified Advertising rates will be increased to the following:

Rates: Classified listings (non-display)

Help Wanted: 95c per word. $15.00 weekly minimum. Situations Wanted: (personal ads) 50c per word. $7.50 weekly minimum. All other classifications: 95c per word. $15.00 weekly minimum. Blind box Numbers: $3.00 per issue.

Payable in advance. Check or money order only.

**BROADCASTING'S CLASSIFIED RATES**

Payable in advance. Check or money order only. (Billing charge to stations and firms): $2.00

When placing an ad, indicate the EXACT category desired: Television or Radio, Help Wanted or Situations Wanted, Management, Sales, etc. If this information is omitted, we will determine the appropriate category according to the copy. No make goods will be run if all information is not included.

The publisher is not responsible for errors in printing due to illegible copy. All copy must be clearly typed or printed.

Deadline is Monday for the following Monday's issue. Copy must be submitted in writing. (No telephone copy accepted.)

Replies to ads with Blind Box Numbers should be addressed to (box number) c/o BROADCASTING.

Word count: Include name and address. Name of city (Des Moines) or state (New York) counts as two words. Zip code or phone number including area code counts as one word. Count each abbreviation, initial, single figure or group of figures or letters as a word. Symbols such as $5M, COD, PD, etc. count as one word. Hyphenated words count as two words. Publisher reserves the right to abbreviate or alter copy.
Media

Mark Roth, VP-general attorney of ABC-Owned Television and Radio Stations and ABC Radio Network, named VP and assistant to president of ABC Television, John Severino. Succeeding Roth as VP-general attorney for Owned Stations and ABC Radio is Douglas Land, general attorney for ABC Inc. James Keating, VP-general manager of CBS-owned WCAL-FM Philadelphia, joins ABC as director of ABC FM Network, New York, responsible for acquiring new affiliates and managing services for present affiliate stations. Anthony Sproule, director of personnel, headquarters facilities, East Coast, ABC, New York, named director, administration and assistant to VP of human resources.

Don Elliot Heald, president, LeConte Broadcasting, applicant for new TV in Knoxville, Tenn., (“For the Record,” June 29), assumes additional duties in same capacity for co-owned Russell-Rowe Communications, Macon, Ga., licensee for new WWWL-TV there, to go on air in 1982.

Edith Hilliard, general sales manager, KJRA(AM) Seattle, joins King Broadcasting’s KING(AM) there as general manager. Marrell Hansen, general sales manager, King’s WTHR(AM) Wood River, Ill., named general manager.

Raymond Fritsch, executive VP and general manager of Bonneville’s KAPM(AM) Dallas, retires after 28 years with Bonneville. Fritsch’s successor has not been named.

Ian (Sandy) Wheeler, president, Family Television Corp. of Tampa, named president-general manager of Family Television’s WFTS(TV) Tampa, Fla., to go on air next month. George Newell, operations director, NBC-TV, New York, joins WFTS as VP-station manager.

Joseph Shuler, general manager, WKNY(AM) Kingston, N.Y., named VP.

Randy Rodriguez, director, from Georgia Pulp Mill, Zachary, La., joins new WXFX(AM) Clinton, La., as general manager.

Ernie Alexander, teacher, Comeaux High School, Lafayette, La., joins new KMDL(AM) Kaplan, La., as general manager.

Rodger Robinson, farm-sports director, KFRA-AM-FM Franklin, La., named general manager.

Frank Bussone, operations manager, WEEK-TV Peoria, Ill., named station manager.

Jeff Olson, sales manager, KWAT(AM) Water- town, S.D., named station manager of co- owned KOBI-AM-FM Hot Springs, S.D.

Gary Legters, production manager, WOR-TV Buffalo, N.Y., named operations manager.

Scott Maxwell, with WINN(AM)-WGBB(FM) Georgetown, S.C., named operations manager.

Nancy Cohen, research manager, Peters, Griffin, Woodward, New York, joins WOR-TV there as research supervisor.

David Geyer, senior VP-general manager of Los Angeles office of J. Walter Thompson, joins noncommercial KCEC(TV) Los Angeles as VP of marketing.

Leumel Lewis, assistant treasurer, Landmark Communications, Norfolk, Va.-based group owner, named business manager for Landmark’s KLAS-TV Las Vegas.

Jim Jenkins, VP-general manager, Storer Cable’s Dallas-Ft. Worth system, named VP-general manager of Storer’s Houston system.

Bill Langendorf, district manager of Storer’s Arkansas operations, based in Little Rock, suc- ceeds Jenkins. Neil Allan Olmscheid, general manager of Storer’s Altamonte Springs, Fla., system, named director of new services development for Storer, based at corporate headquarters in Miami. Leslie Easterling, with Storer’s Charleston, S.C., system, named manager of systems standards for Storer in Miami.

Richard Wood, Denver attorney, joins Teleprompter there as area director, responsible for Teleprompter’s efforts for Denver franchise.

Joel Cohen, controller, Teleprompter’s Manhattan cable TV system, New York, named controller for entire cable division, based in New York.

Kevin Leedy, graduate with MBA from Whar- ton School, University Pennsylvania, Philadelphia, joins Warner Amex Cable Communications, New York, as associate manager of marketing for metro division. Warner Amex’s Qube operations. Spencer Hays, attorney with New York law firm of Hughes, Hubbard & Reed, joins Warner Amex as assistant general counsel.

Dennis Hodges, graduate, Southwestern Col- lege, Winfield, Kan., joins United Cable Tele- vision, Denver, as marketing manager.

Advertising

Kenneth Mihill, executive VP-general manager, D’Arcy-MacManus & Masius, St. Louis, named president of office there. Margot Bobroff, senior writer, and Robert Currie, senior art director, D&M, St. Louis, named associate creative directors.

Charles Bachrach, senior VP and associate director of broadcast, Ogilvy & Mather, New York, named senior VP and director of network and programming. Alice Greenberg, senior VP and associate director of broadcast, named senior VP and director of network negotiation.

Michael Cafferata, executive creative direc- tor, Needham, Harper & Steers, Chicago, named senior VP.

Barry Linksy, executive VP, Marshalk Co., New York, named to new post of director of account management.

Jerry Wood, executive VP, Stone & Adler, Chicago advertising subsidiary of Young & Rubicam, named president and chief operating officer. Bill Waites, director of creative services, Y&R, Chicago, joins Stone & Adler there as vice chairman and chief creative officer.

Marshall Edinger, general manager, Stone & Adler, named senior VP-general manager.

Dick Kelly, VP-account supervisor, Dancer, Fitzgerald, Sample, Deerfield Beach, Fla., joins Steve Walker & Associates, Fort Lauderdale, Fla., advertising firm, as senior VP-manage- ment supervisor.

Mary Lou Gerno, account executive, Tatham- Laird & Kudner, Chicago, named account supervisor.

David Pool, with Arnold & Co., Boston, named senior broadcast producer.

When Sherlee Barish is asked to fill an executive position or a news talent opening at a television station, you can bet her candidate is the best you can find. She not only attracts the most successful candidates, she also has the greatest expertise in finding and recruiting the top person. More than 1,000 past placements prove it.

Broadcasting Personnel, Inc.
Experts in Executive Placement
527 Madison Avenue
New York City
(212) 355-2672
Appointments, J. I. Scott Co., Grand Rapids, Mich., advertising firm: Robert Motl, from account supervisor to VP-director of account services; Richard Kleinfield, from director of mechanical services to VP production services, and Richard McNeil, from VP-director of production services to VP-director of support services.

Bill Harrington, account executive, D'Arcy-MacManus & Masius, St. Louis, joins Kentrick Advertising there as account supervisor and director of corporate development.

Appointments, Bernstein-Rein, Wichita, Kan.: Emma Addis, regional accounts supervisor, and George Devins, senior account executive, named account supervisors; Jan Pankey, from account coordinator to operations manager, and Arvin Bernstein and Brian Bradley senior account executives to market supervisors.

Chuck Cahill, with Buckley Radio Sales, Chicago, named manager there.


Richard Jones, Midwest marketing manager, CBS Spot Sales, Chicago, joins Blair Television, Los Angeles, as account executive for CBS independent sales team. Lyle Banks, account executive, Peters, Griffin, Woodward, Chicago, joins Blair TV there in same capacity for Blair's NBC sales team. David Neal, account executive on temporary assignment, Blair's Boston office, named to post permanently.

Juliet Ellis, from WXKS-FM Boston, joins Keitel-Carter there as sales representative.

Lou Ablatillo, account executive, NBC-TV Spot Sales, New York, named sales manager for NBC's WNBC-TV there.

John Gilmore, general sales manager, WLBV-TW Baltimore, named VP, sales.

Jeff Schwartz, general sales manager, WMUF-FM Chicago, named VP of marketing and advertising.

Martin Conn, general sales manager, WRCIAM Washington, named director of sales.

William Kiehnert, sales representative, WOTVTV Grand Rapids, Mich., named sales manager.

William Rismiller, executive VP of Florida West Productions, St. Petersburg-based videotape production company, joins new WFTSTV Tampa, Fla., as sales manager. WFTS goes on air in November. Patrick McNamara, president and founder of Marketing/Advertising Consultants, Crystal River, Fla., joins WFTS as national sales manager.

Jack Hayes, head of paging and two-way radio service, based in Carson City, Nev., joins KBBT(AM) Reno as general sales manager.

John Bourne, general sales manager, 2B-Systems, Detroit-based manufacturer of radio promotional plastic cards, joins CKLW(AM) Windsor, Ontario, in same capacity.

Donald O'Connor, national sales manager, WFRV-TV Green Bay, Wis., joins WLRJ-TV there in same capacity. Jerry Miller, account executive, WFRV-TV joins WLRJ as local sales manager.

Tony Malone, local sales manager, KLAS-TV Las Vegas, named to newly created post of director of retail sales development.

Bill Diasa, account executive, KABL-AM-FM San Francisco, joins KOIT(FM) there as local sales manager.

Jon Rand, Western regional manager, Radio Advertising Bureau, based in Seattle, joins KPLZ(FM) as local sales manager.

Gay Garrett, account executive, KSBX-TV San Luis Obispo, Calif., joins KGCM(TV) Oklahoma City in same capacity.

S. Patrick Corbett, national special accounts manager, former Washington Star, Washington, joins WMAL(AM) there as account executive.

Deanne Doak, account executive, KCOR-AM-FM San Diego, joins KZET(FM) there in same capacity.

Cheryl Edwards, from WSWB-TV Orlando, Fla., joins WLYH(FM) there as account executive.

Michelle Davis, KFWB(AM) Los Angeles, joins KLRA(DM) Pasadena, Calif., as account executive.

Clay Shelton, general manager, KLAM(AM) Cordova, Alaska, joins WVEE-FM Ashland, Va., as account executive.

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**Programming**

Robert Schuessler, general manager, WPGC-TV Charlotte, N.C., joins Turner Broadcasting's Turner Program Sales, Atlanta, as VP.

Jeff Rush, coordinating producer of ABC's coverage of 1980 winter Olympics and former assistant to president of ABC Sports, New York, named staff producer and director of 1984 Olympics production, ABC Sports.

Pat Narup, former manager of affiliate relations and sales administration for once-planned Premire cable program service, joins Group W Satellite Communications, Stamford, Conn., as director of support services. Gregory Ricca, associate general counsel, Madison Square Garden Corp., New York, joins GWSC, Stamford, as legal counsel. 

McAdory Lipscomb Jr., head of own public relations-marketing firm, Washington, joins Showtime, Atlanta, as Southeastern regional affiliate manager.


Jim Seemiller, VP-general manager, WFMF(FM) Chicago, joins Multimedia Communications, program syndicator there, as principal and director of operations.

Steve Seidmon, senior project director, B. Angell & Associates, Chicago-based market research supplier, joins Warner Amex Satellite Entertainment Co., New York, as manager of program research. Renato Gola, executive producer, noncommercial KERA TV Dallas, joins Warner Amex Qube Cable there as manager of cablecast productions.


Cecelia Garr, director of ID Sales, TM Productions, Dallas, named Midwest regional manager for TM, based in Dallas.

Stephen Shepard, freelance producer, based in New York, joins Satori Productions there as editor for its Private Screenings.

Richard Kimball, programming consultant, based in Los Angeles, joins Westwood One there as director of concert programming.

Peter Duchow, partner in literary agency of Eisenbach, Greene & Duchow, Los Angeles, named senior VP of television Sheridan Productions there.

Duck Y Song, senior VP-management supervisor, Leber Katz Partners, New York advertising firm, leaves to form Song Communications, New York, which will operate Korean language television service to be broadcast on WMU-TV Linden, N.J.

Alen Duke, TV counsel to legal department of 20th Century-Fox Television, Beverly Hills, Calif., named associate director of business affairs.

Kim Nelson, executive assistant to president of Winona State University, Winona, Minn., joins Iowa Public Broadcasting Network, Des Moines, as director of educational services.

Michael Bissonnette, regional manager, based in Los Angeles for Scholle Corp., chemical manufacturer, joins American Educational Network, Irvine, Calif., as Western regional representative, based in Irvine.

Hoyt Wertz, chief of broadcast services for Armed Forces Radio and Television Service, Washington, retires after 33 years with AFRTS.

Bobbie Carson, director of research and sales promotion, KABC-TV Los Angeles, named assistant program director.

Vicky Gregorian, executive producer, PM Magazine, WOR-TV Buffalo, N.Y., named program director.

Donald Bowers, production manager, KMVY(TV) Omaha, named program manager.

Wilton Williams Jr., program manager, WBAI(AM) Richmond, Va., joins WEAM(AM) Allant as director of program operations.

Curt Lundgren, music director, WCOO-FM Minneapolis, named assistant program director.

Craig Dorval, production director, noncommercial KPSN(FM) San Diego, named program director.

John Gunn, head of own radio production firm, based in Los Angeles, joins KOI-AM-FM San Fernando, Calif., as program director.

Jerry Paxson, air personality, WPKX(AM)-WXKX(FM) Alexandria, Va., named music director.

Guy Michaels, program director, WJBT(AM) Brockport, N.Y., joins WEXC(AM)-Cheektowaga, N.Y., as air personality and music director.

Beth Vershure, senior research associate, Public Broadcasting Service, Washington, named associate director of program scheduling.
Kathy Neighbor, with KHOU-TV Houston, named producer-director.

William Mark Tower, producer-director, WNDE-TV Hanover, N.H., and Mike Riddle, from WDEF-TV Chattanooga, join WVEE-TV Buffalo, N.Y., as producers-directors.

Karen Odum Denard, producer-host, public affairs unit, noncommercial KCTV-TV Seattle, joins KOMO-TV there as co-host and reporter for new AM Northwest.

Judy Crowell, from WTOK-TV Norfolk, Va., joins WMTH-DTV Madison, Wis., as PM Magazine host.

Art Roberts, air personality, WQX(FM) Chicago, joins WACS-FM Milwaukee in same capacity.

Mike Walczak, air personality, WGMQ(FM) Rehoboth Beach, Del., joins WCMC-AFM Wildwood, N.J., in same capacity.

News and Public Affairs

Lori Lerner, news director, KKS-FM Los Angeles, joins KJJH(AM) there in same capacity.

Jim Newman, business and financial editor, KNX(AM) Los Angeles, joins RKO Radio Network's RKO One and RKO Two as economics correspondent and host of weekday Economics Update, based in New York.

Lois Matheson, producer-writer, KOMO-TV Seattle, named to newly created position of assistant news director.

Bunny Reasch, assistant director of news and public affairs, WINS-FM Milwaukee, named director of news and public affairs.


Louis Stevens, producer, on-air reporter and weekend assignment editor, WTVI-DTV Nashville, joins WXYZ-TV Detroit as executive producer of special projects.

Hope Daniels, from WFMF(FM) Chicago, joins WAIT(AM)-WLOU(FM) there as director of public affairs.

Ken Kramer, executive producer, noncommercial KSFB(FM) San Diego, assumes additional duties as director of information programming for public affairs.

John Rorvik, air personality, WFME(AM) Newark, N.J., named public affairs director.

Creigh Yardhrough, afternoon news anchor, WXFS(FM) Greenfield, Ind., named news and public affairs director-morning anchor.

Carol Rueppel, news manager, WKYC-TV Cleveland, named executive news producer.

George Wolf, producer, 11 p.m. news, WKYC-TV, succeeds Rueppel.

Apointments, news department, WXYT-TV Portsmouth, Va.: Ed Hazelwood, from WTVR-TV Richmond, Va., to assignment editor; Terry Zahn, from WQAD-Moliner, Ill., to anchor-reporter; Janet Hundleby, from KTVS-TV Dallas, to associate producer, and Leslie Brinkley, from KFDM-TV Beaumont, Tex., to weather-caster-reporter.

Keith Darnay, news director, KTNN(AM) Minot, N.D., joins KTHI-TV Fargo, N.D., as assignment editor.

Ray Wise, chief of Tallahassee, Fla., bureau, WTVF-DTV Nashville, Tenn., named assignment editor. Marc Kliemp, news intern, WTVL named 11 p.m. weekend news producer and photographer.

Janet Lubman, Rathker, general assignment reporter and assignment editor, WBSA-TV York, Pa., and Thomas De Signore, general assignment reporter-weekend anchor, WLIO-TV Lima, Ohio, join WMTH-TV Harrisburg, Pa., as general assignment reporters.

Robert Goen, program director, KPRO(AM) Riverside, Calif., joins KSQ-TF Palm Springs, Calif., as sports director.

Jack Eich, assistant sports director, WEAV-TV Eau Claire, Wis., joins WMTH-DTV Madison, Wis., in same capacity.

Appointments, news department, WCBY-TV Bristol, Va.: Lee Nolan, from WABC-TV Green- ville, S.C., to sports director; Terry Radnoczi, with WCBY-TV, to assignment editor; Paul Johnson, with WCYB-TV, to weekend anchor-producer, and Gary Davidson, with WCYB-TV, to general assignment reporter.

Stan Bohrman, correspondent, KYW-TV Philadel-phia, named co-anchor for 6 and 11 p.m. newscasts.

Jim Giggans, morning anchor and general assignment reporter, KNX(AM) Los Angeles, joins KNX(AM) there as general assignment report-er.

Appointments, news department, WNGE-DTV Nashville: Teddy Bart, from WSM-TV Nashville, to 5, 6 and 10 p.m. news co-anchor; Jerry Brown, from anchor-news director, WECA-TX Tallahassee, Fla., to WNGE Charleston, Tenn., bureau chief; Jim Bonds, from sports director, WREG-TV Memphis, to same capacity; John Seigenthaler Jr., and Tony Riffe, from WNGE associate producers to producers; Kate Varley, graduate, Vanderbilt University, Nashville, to associate producer; Andy Garmon, from PM Magazine host, WNGE, to administrator of special reporting unit, and Dagny Stuart, from weekend anchor, WTVO-TV Lexington, Ky., to reporter.

Bob Lasure, news co-anchor, Live at Five, new program, KOTV(DTV) Tulsa, Okla., named co-anchor for 10 p.m. newscasts.

Rick Schwartz, sports director, WINK-TV Fort Myers, Fla., joins WTSF-TV St. Petersburg, Fla., as sports reporter-anchor.

David Gillin, reporter-producer and anchor, KSQ-TF Palm Springs, Calif., and John Hernandez, general assignment reporter-sports anchor, KERO-TV Bakersfield, Calif., join KSXW-TV Salinas, Calif., as weekend news co-anchors.

Bruce Bernhart, financial editor, noncommercial KSDF(AM) San Diego, joins KSX(AM) Los Angeles as business and financial editor.

Russ Wise, news anchor, KNOE-TV Monroe, La., joins WQSO(AM) New Orleans in same capacity.

Karen Grange, weekend anchor and reporter, KERO-TV Colorado Springs, joins KTXX(DTV) Salt Lake City as reporter.

James Hill, general assignment reporter and weekend co-anchor, KGUN-TV Tucson, Ariz.,

Fifty years of Fates & Fortunes

For fifty years, BROADCASTING has reported the new assignments of the industry's important executives.

For the last five of those fifty years, JOE SULLIVAN & ASSOCIATES has been responsible for recruiting many of those top executives.

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named senior reporter.

Albert Zipp, reporter, *Live at Five*, KPDM-TV Beaumont, Tex., assumes additional duties in same capacity for station’s 10 p.m. Update.

Mike Binkley, reporter-anchor, WBBM-AM-FM-TV Topeka, Kan., joins WCPG-TV Cincinnati as writer-reporter.

**Technology**

John Matejovich, regional engineering manager, Warner Amex Cable Communication's central region based in Columbus, Ohio, named director of technical services for Western division, based in Columbus.

Thomas Hillard, Midwestern regional sales manager, RCA Americom, based in Chicago, named manager of systems support for RCA's Commercial Communications Services.

Appointments, Times Fiber Communications, Wallingford, Conn.: Joseph Bremmer, from associate product manager, Harris Data Communications, Dallas, to marketing manager of private networks, based in Wallingford; Charles Gocłowski, from senior project engineer, Timepix Clock Co., Middlebury, Conn., to senior design engineer for advanced systems development group, based in Wallingford; Alan Kent, from manager of technical services and field service coordinator, non-commercial wbou-TV Lima, Ohio, to applications engineer for Time's fiber optics cable television systems, Wallingford; Steve Schoen, from sales engineer for CATV division, Magnavox, based in Littleton, Colo., to sales representative for CATV marketing, based in Littleton; Carroll Oxford, from north central regional manager, Times Fiber's CATV marketing group, based in Hixson, Tenn., to Southeastern regional manager for CATV marketing group, based in Hixson, and Roy Tester, from regional manager, Comm/Scope, Bristol, Tenn., to Oxford's successor.

Stanley Weiss, director of data processing, Shure Brothers, Evanston, Ill., manufacturer of high fidelity components, microphones, loudspeakers, and related circuitry, named director of new products coordination and long-range planning.

Donald Crews, subcontractor/installer, U.S. Antenna, Staten Island, N.Y.-based CATV and STV installer, named assistant VP, based in Staten Island.

John Myrick, manager of electronic newsgathering and supervisor of technical operations, karc-TV Los Angeles, joins KNBC-TV there as manager of field operations.

Greg Buzzell, engineering director, wmtv(TV) Madison, Wis., named chief engineer.

Edward (Bob) Earsom, broadcast engineer, KMBC-TV Kansas City, Mo., retires after more than 25 years with station.

**Promotion and PR**

Ronald Snow, writer-producer, on-air promotion, CBS TV, Los Angeles, joins 20th Century-Fox Television there as manager of creative services.


Andrea Simon, research manager, Selcom Radio, New York, joins Buckley Radio Sales there as assistant director of promotion.


Yolanda Flores, graduate, Bates College of Law, University of Houston, joins KHOU-TV there as community affairs director.

Joanne Calabria, employ communications manager, public relations department, First Pennsylvania Bank, Philadelphia, joins KYW-TV there as assistant information services manager.

Ligia Fernandez, assistant public information coordinator, noncommercial wedu(TV) Tampa, Fla., joins KTRK-TV Houston as promotion assistant.

Leyla Kirdar, sales assistant, KNX-AM-FM Phoenix, named publicity and promotion coordinator.

Janice Steinberg, community relations director and director of fundraising, San Diego Hospice, joins noncommercial KPBS(FM) San Diego as promotion director.

Valerie Kersey, head of own executive typing service, based in Philadelphia, joins WWSJ(AM) Camden, N.J., as public service director.

Kathleen Barrett, secretary to news director, WLKY-TV Louisville, Ky., named assistant promotion manager.

**Allied Fields**

Elected officers, Broadcast Financial Management Association in Chicago: Betty Robertson, VP-administration, Cosmos Broadcasting, Columbus, S.C., president; succeeding William Key, controller, whsq-AM-TV Memphis, named BFM chairman; Robert Steinberg, VP-finance and administration, Meredith Broadcasting, New York, VP; Willard Hoyt, VP-treasurer, Nationwide Cablevision, Inc., regional sales manager; Secretary, and Hugh De Regno, director of finance, non-commercial KCEV(TV) Los Angeles, treasurer.

Ronald Doerfler, chief financial officer of Capital Cities Communications, New York, retires as BFM chairman. Also named president of BCA-Credit Information is Anthony Grego, director of national credit and collection, Westinghouse Broadcasting, New York.


Elected officers, Illinois Broadcasters Association: Tom Kushak, WMay(AM) Springfield, president; Peter Desnoes, wlz(AM), Chicago, president-elect; Gene McPherson, wvl(AM)-wsei(FM) Oneida, VP, and Barrett Geoghegan, wandtv(AM) Decatur, treasurer.

**Deaths**

Berry Greenberg, 69, former VP of international sales and administration, Warner Bros. Television Distribution, Burbank, Calif., died Oct. 4 at Cedars-Sinai medical center, Los Angeles. He had suffered series of heart attacks. Greenberg had been with Warner Bros. for 27 years, 13 of which he spent with television distribution. He is survived by his wife, Lee.

Jack Dolph, 53, director of CBS Sports from 1960 to 1969 and recently independent sports producer, died of heart attack at his home in Circleville, Ohio, Oct. 3. After he left CBS, he served as commissioner of American Basketball Association from 1969 to 1972. He is survived by his wife, Mary Jean, and two sons.

Jeff Sparks, 76, radio-television producer and special projects officer for United Nations from 1947 until his retirement in 1968, died of heart attack at his home in New York on Sept. 30. Before World War II Sparks was announcer for wcl(W) and wcbf(AM) New York. He is survived by his sister, Juliette Buckley.

Jayne Ward, 67, director of viewer services, noncommercial wnet(TV) New York, died of circulatory ailments Sept. 28 at Roosevelt hospital there. She had been with station since 1971. Her marriage to Francis Warren Lawrence and Dr. Robert Warden ended in divorce.

Susan Welday, 27, reporter-news anchor, wpta(TV) Fort Wayne, Ind., died Sept. 26 from rare bacteriological disease at Parkview hospital, Fort Wayne. She had been with station since 1977. She is survived by her parents and two brothers.
KOIN-TV began telecasting from downtown Portland nearly three decades ago, beaming kinescoped CBS network programs and local TV shows to viewers within a 100-mile radius of the station.

As Portland's first VHF station, KOIN-TV was truly a pioneer in the Northwest television industry.

Nurtured by receptive viewers, KOIN-TV has blossomed and developed with the beautiful region it serves. Metropolitan Portland has steadily grown from an inland seaport, heavily involved in wood products and forest industries, to a vibrant multi-faceted metropolis, with countless diversified commercial interests.

KOIN-TV has been a vital, integral part of the area's growth process, reflecting changes, encouraging cultural development, and initiating civic pride and responsibility.

When it comes to KOIN-TV's future, the sky is literally the limit! Work is underway on the breathtaking 35 million dollar KOIN Center in the heart of downtown Portland. The expansive new structure will climb 29 stories into the sky and provide KOIN-TV with spacious new offices and studios. Sophisticated state-of-the-art technological equipment will enhance KOIN-TV's competitive edge in the Portland market.

Don't settle for less. Reach for Portland's best, KOIN-TV-6!
A reader’s guide to who’s been who in electronic communications during the past 50 years, as reflected in the “Our Respects” and “Profile” sketches that have appeared in each issue of BROADCASTING magazine since Vol. 1, No. 1, on Oct. 15, 1931.

A


B


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William Crawford Eddy 2/4/46 □ Robert Luther Edens Jr. 6/9/69 □ Eugene O'Brien Edwards 12/19/77 □

Webley Elgin Edwards 5/18/42 □ Stephen Richard Effros 7/20/81 □ Clement Lloyd Egner 2/1/43 □

Lenore Gloria (Goodman) Ehrig 5/12/80 □ Wilbert Eickelberg 7/19/43 □ Sydney Hirsch Eiges 4/26/48 □


H


John Werner Kluge


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P & Q

R


S

David Elliot Saltzman 6/20/77 □ Alfred Burgess Sambrook 10/11/54 □ Perry Sylvan Samuels 4/21/69 □
Hildred Evelyn Sanders 5/21/62 □ Marlene Sanders 11/8/76 □ Thadeusz Martin Sandstrom 10/9/61 □
Elliott Maxwell Sanger 3/3/47 □ George J. Santoro 1/17/72 □ Don Saraceno 1/12/76 □ David Sarnoff
Abel Alan Schechter 6/5/50 □ Rex Butler Schepp 8/24/48 □ Raymond Lewis Scherer 1/26/76 □ Edgar Jay
Scherick 7/8/63 □ James Schiavone 6/11/62 □ Dorothy Schiff 7/22/46 □ Sol Schmidhaus 5/15/72 □
Sylvester John Schilde 6/4/56 □ John Thomas Schilling 1/30/56 □ George Schlatter 7/15/68 □ Herbert
Samuel Schlosser 8/12/68 □ Herbert Schertz 7/31/78 □ Gert Schmidt 9/11/80 □ Richard Marten
Schmidt Jr. 10/1/79 □ Robert L. Schmidt 6/7/76 □ Dominic Frank Schmit 2/25/46 □ Harrison Hagan
(Jack) Schmitt 7/13/81 □ Kenneth Frederick Schmitt 3/26/51 □ Alfred R. Schneider 8/24/64 □ Cyril
Schneider 3/17/69 □ Gene W. Schneider 6/22/81 □ John Arnold Schneider 6/29/59 □ Reese Wolfe
Schudt Jr. 10/11/37 □ Regina Schuebel 10/15/37 □ Oswald Francis Schuette 5/15/32 □ James Allen
Schweiker 8/21/72 □ Walter Schwimmer 1/15/40 □ Robert John Scott 2/7/44 □ Walter Decker Scott
2/16/59 □ David G. Scribner 11/8/71 □ William John Scripps 10/15/39 □ Don Searle 2/1/38 □Frederick
Andrew Seaton 6/11/56 □ James Dixon Secrest 7/31/50 □ Harry Sedgwick 2/15/39 □ Harold
3/30/81 □ Irwin Bernard Segelstein 6/21/76 □ Edward B. Seghers 12/6/71 □ James William Seiler
□ John Clement Severino 7/15/74 □ James Morgan Seward 12/2/63 □ Dan Seymour 2/17/64 □ Stephen
Dana Seymour 7/8/74 □ SHAPE (Supreme Headquarters Allied Expeditionary Forces) 5/14/45 □
Raymond P. Shafer 7/10/72 □ Godfrey Richard Shafto 12/15/38 □ Theodore F. Shaker 1/22/62 □ Frank
Joseph Shakespeare Jr. 3/5/62 □ Marvin Lincoln Shapiro 12/18/67 □ Myron Frederick (Mike) Shapiro
9/18/61 □ Irv Sharp 2/28/44 □ Thomas Edward Sharp 6/18/51 □ Allen Bennett Shaw 2/4/74 □ Donald
Schofield Shaw 10/15/36 □ Harry Shaw 11/15/32 □ James Thompson Shaw 5/9/77 □ Reid Lonsdale
Louise Shein 7/27/53 □ Sidney Sheinberg 8/25/69 □ Robert Evart Shelby 7/26/54 □ John Shepard
8/15/32 □ Robert B. Sherman 4/15/74 □ Stuart Sherman 5/15/36 □ Richard J. Shibben 12/16/74 □ Vic-
tor Adam Sholis 7/14/47 □ Erwin Henry Shomo 5/14/62 □ Harry Manuel (Chip) Shooshan Ill 1/31/77 □
James Ditto Shouse 11/1/40 □ Irving Edward (Chick) Showman 4/11/46 □ George Thomas Shupert
□ Jerome Sill 1/23/50 □ John Daniel Silva 3/31/75 □ Roy Silver 10/7/68 □ Alan M. Silverbach 3/1/76 □
Fred Silverman 11/9/70 □ Frank Silvernail 3/31/58 □ Chester Robert Simmons 2/2/81 □ Al Simon
4/18/66 □ Arthur Simon 3/13/44 □ Louis Sherwin Simon 9/21/64 □ John Bell Simpson 11/10/58 □
MacGregor Smith Jr. 8/20/79 □ George Severn Smith 2/25/57 □ Harold Everett Smith 12/11/37 □ Harry
Mason Smith 9/20/54 □ Hassell Wendell Smith 2/8/43 □ Howard Kingsbury Smith 5/21/73 □ John
Kelly Smith 1/15/37 □ Joseph Luther Smith Jr. 12/25/50 □ Louis Archer Smith 12/9/63 □ Robert S.


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Reagan administration would not drop its antitrust suit against AT&T if Senate-passed S. 898 became law in its present form, Assistant Attorney General for Antitrust William Baxter said last Thursday. Exchange-access amendment drafted by administration and adopted in full by Senate would permit AT&T “too much discretion in deciding how to provide access” to its network to other companies, he said, and provisions for license contract arrangements between AT&T and its fully separatedaffiliate did not emerge from Senate in form recommended by administration. Baxter said he has language that would satisfy his concerns in exchange-access area, but Cabinet Council on Telecommunications could not agree on all details before submitting amendment to Senate. He could not say with certainty that senators sponsoring bill had been informed that administration is not completely satisfied with amendment. Baxter said he spends “about one-third” of his time in discussions with AT&T these days and although possibility of out-of-court settlement of suit has been discussed, proposals for settlement have not been made lately.

International Radio Consultative Committee last week adopted worldwide digital standard eradicating many of incompatibilities of various analog standards in use around world. Application of standard, its framers hope, will foster economies in digital equipment development and production and facilitate international exchange of programming. Crux of standard is component coding. Analog signals emanating from camera and converted to three distinct digital signals. Standard also allows for “extensible family” of compatible digital standards of greater or lesser video quality. Sampling frequencies of three signals (luminance and two color difference signals or red, green and blue) are “related in ratio of 4:2:2.” Compatible standard of higher quality would have sampling ratio of 4:4:4. CCIR settled on 13.5 mhz luminance sampling frequency, making sampling frequency of color difference signals 6.76 mhz. Coding is pulse code modulation with eight bits per second.

RCA last week reported losses of $109.3 million on sales of $1.99 billion for third quarter. Major factor contributing to losses was $230-million “provision for restructuring of operations and revaluation of assets.” Discounting nonrecurring items, report shows earnings took tumble from $80.4 million in third quarter of 1980 to $22.6 million. Sales were flat compared to 1980. NBC logged “substantially lower earnings” as higher program costs offset sales increases.

California-Oregon Broadcasting Inc. has reached agreement to sell its Medford, Ore.-based cable system for consideration in neighborhood of $45 million. Buyer is joint venture of Boston based Affiliated Publications and McCaw Communications of Bellevue, Wash. Affiliated is publicly traded publisher of Boston Globe and group owner of six AM’s and six FM’s. William O. Taylor is president. Last June it bought 45% of McCaw Communications, family owned cable operator with systems in seven Washington communities and Yakima county. Seller is owned by William B. Smulling and family, who are Medford-based group owners of four AM’s, one FM and four TV’s. Medford system serves 50,000 basic subscribers and includes 17,700 pay subscribers and 77,000 homes. McCaw will operate Medford system. McCaw also owns cable relay telephone and paging service. Broker: R. C. Cristler & Co., in consultation with Ward Quail Co.

U.S. District Court for Northern Illinois has denied injunctive relief and dismissed case by WGN Continental against United Video Inc., both Chicago. At issue is copyright ownership of vertical blanking interval in retransmitted signal of WGN-TV Chicago, which United Video resells by satellite to cable TV systems. Plaintiff objects to United Video’s deletion of teletext material from vertical blanking interval and substitution of latter’s Dow Jones business news service (BROADCASTING, May 4). Ruling was by Judge Susan Getzendanner.

ABC Video Enterprises’ Alpha Repertory Television Service (ARTS) has acquired two major sponsors for its performing arts and visual arts programming: Mobil Corp. and American Telephone & Telegraph. Mobil’s sponsorship begins in January and is committed to one program per week, with two spots appearing 9 p.m. to 10 p.m., Monday nights, plus opening and closing billboards. AT&T’s sponsorship, which began earlier this month and continues through third quarter of 1982, presents messages that rotate throughout ARTS format as well as receiving billboards as participating sponsor each evening. AT&T spots include highlights of Bell System American Orchestras On Tour program funded by that corporation.

National Republican Congressional Committee last week opened radio phase of advertising campaign that it, National Republican Committee and National Republican Senatorial Committee have launched to urge voters to support Republican candidates in 1982 elections (BROADCASTING, Oct. 5). NRCC, acting on its own, is spending $200,000 to air two spots on CBS, NBC and Mutual Broadcasting System radio networks through first week in November. Spots are audio versions of two television programs now running.

Representative Al Swift (D-Wash.) has introduced “Public Responsibility Bill” requiring FCC to establish point system to quantify public trust responsibility of broadcasters and at same time prohibit FCC from requiring program logkeeping or any

Behind the scenes at the FCC

The FCC, responding to a congressional request, last week made public the videotape of its closed meeting (April 6) at which it approved raising AT&T’s allowed rate of return from 10.5% to 12.75%. Congressional critics had argued the increase was excessive, estimating each 1/2% increase could cost consumers $550 million per year, AT&T, arguing that it faced increased costs, asked for 13%. The tape reveals Commissioner Joseph Forranty first moved to give AT&T 13%, but the vote on the motion bogged as the other commissioners worried aloud about “public relations.” Commissioner Abbott Washburn pointed out the “headlines” would say rates for consumers would rise 17% and AT&T would reap “billions of dollars.” Then acting Chairman Robert E. Lee suggested settling the rate at 12.5%, but permitting AT&T’s return to fluctuate over a “range” to solve the public relations problem. That way “it doesn’t look like you rolled over for the company,” he said. Although another proposal would have set the rate at 12.75%, AT&T actually allowed a return ranging from 12.25% to 13.25%. Lee pointed out that the “headlines” would read: “first time in history” the agency has given more than requested. After a whispered conference that excluded Commissioner Anne Jones, the commission proposed allowing the rate to vary from 12.5% to 13%, with Lee telling the staff to “think up some good reason” to explain it. The staff objected on the grounds AT&T would need one number for a target, so the commission finally adopted 12.75% but permitted AT&T’s actual return to vary from 12.5% to 13%. Lee pointed out the decision was “kind of sneaky PR” but “we’ve got their request.” The commission denied reconsideration of that decision at its meeting last week, arguing that the 12.75% rate of return for the phone company was “well founded.”
articular kind of programming. Circulated earlier this year broadcast magazine, in Nov. 20 ceremony in Scottsdale, Ariz. Award is given by University of Arizona in conjunction with Arizona Broadcasters Association. Previous recipients: CBS's William S. Paley, RCA's Dr. George H. Brown.

CBS Inc. last week named new VP Washington affairs — Donald D. Wear Jr., Wear replaces William Lilley III, who moved to company's New York headquarters as VP, corporate affairs. Wear is one-time staff member of FCC, having served in 1975-76 as special assistant to then-chairman Richard E. Wiley. Wear's background also includes prior stint with Washington law firm Dow, Lohnes, and Albertson. His most recent service has been with NBC, firm he joined in 1978 as European counsel. Wear then moved to post as VP, Europe, NBC Sports, and was serving as VP, program and talent negotiations for NBC Sports when tapped by CBS. Two other appointments were announced by CBS last week: C. S. LaFollette, who had been executive VP and chief financial officer of Crown Zellerbach, was named VP, finance, and chief financial officer of CBS Inc., effective Nov. 2. Post is one vacant since Thomas Kirwan was appointed president, CBS/Columbia Group. J. Roger Moody, assistant VP, business market operations, AT&T, was appointed VP, development for CBS Inc. Reporting to Moody will be three other CBS VP's: Dr. David Blank, VP and chief economist; Harry Smith, VP, technology, and Nathan Snyder, VP, planning and acquisitions.

Reports were circulating last week that CBS News Correspondent Lesley Stahl, whose contract is up, would quit that network to move to weekend anchor spot at NBC News. CBS officials confirmed Stahl has not yet renewed her contract with them, but stressed negotiations are in progress and expressed "every confidence" Stahl would remain in CBS fold.

On Capitol Hill: House Small Business Subcommittee will hold second hearing on cable TV and minority opportunities in room 2237-A, Rayburn House Office Building, Tuesday, 3:30 a.m. Judicary Subcommittee on Courts, Civil Liberties and Administration of Justice will hold first day of mark-up on cable copyright and performers royalty legislation on Thursday in room 2237, Rayburn, Thursday, 10 a.m. in Washington: Roger Peterson, ABC energy commentator, will address luncheon of The Media Institute at University Club Tuesday at noon. Society of Professional Journalists, Sigma Delta Chi, Radio-Television News Directors Association and Public Relations Society of America will present address by Ted Turner at National Press Club on Wednesday, 7:15 p.m. Also in Washington: Fund-raising dinner of Broadcast Pioneers, honoring Sol Taishoff on 50th anniversary of BROADCASTING Magazine, will be held at Washington Hilton Thursday. In Fort Collins, Colo.: Timothy Wirth (D-Colo.), chairman of House Telecommunications Subcommittee, will address annual Colorado State University/Colorado Broadcasters Association's annual Broadcast Day at CSU Friday. In Los Angeles: Dwight Ellis, National Association of Broadcasters, will speak at first scholarship awards dinner of Black Journalists Association of Southern California at Sheraton Plaza LeReina hotel Friday. At Hunt Valley, Md.: National Association of Public Television Stations board meets at Hunt Valley Inn Thursday.
The Fifth Estate at 50

The first editorial in the first issue of Broadcasting Magazine, 50 years ago, cited Edmund Burke's designation of the press as the Fourth Estate, along with clergy, nobility and commoners a principal component of the British realm. "And now, Radio," said Broadcasting. "Who is there to gainsay its rightful status as the Fifth Estate?"

It may be niggling at this late date to note that authorities question Burke's coinage of the "Fourth Estate," which Thomas Carlyle, writing in 1841, 44 years after Burke's death, attributed to him. There is no doubt, however, that Thomas Babington Macauley wrote in 1828: "The gallery in which the reporters sit [in the English Parliament] has become a Fourth Estate of the realm." To which Broadcasting, on its 50th anniversary, adds: And now, AM and FM Radio, Television, Cable Television, Satellite Television, Low-Power Television, Multipoint Distribution Service Television, Videotext, Teletext. Who is to gainsay their rightful status as the Fifth Estate?

Broadcasting's first editorial dedicated the magazine to "the American system of free, competitive and self-sustaining radio enterprise." From the start, the magazine asserted that the Fifth Estate was the electronic press and thus protected by the First Amendment. The Fifth Estate has changed almost beyond recognition, but the original dedication remains.

Indeed the sheer multiplicity of electronic distribution modes reinforces the argument that the First Amendment protection that the courts and Congress have consistently honored in application to the Fourth Estate must be extended to the Fifth Estate, if the First Amendment is not to be drained of all its meaning. But the Fifth Estate, in its enormously expanding configuration, will have to make a stronger effort than its pioneers made if the argument for First Amendment parity is to prevail.

Not until broadcasting grew into a serious medium of journalism did its proprietors begin to claim equal status with the press under the First Amendment. At the outset they accepted content regulation without challenge to its constitutionality. When the Federal Radio Commission came into existence in 1927, it immediately began eliciting information on the average weekly time devoted to entertainment, religious, educational, agricultural and other types of programs. The 1927 act creating the FRC contained the equal-time provision that still remains in Section 315 of the 1934 Communications Act that created the Federal Communications Commission.

In 1941, the FCC plunged straight into program control in the Mayflower decision that outlawed broadcast editorializing. The order was issued in a case renewing the license of a Boston station which did not appeal for fear of reviving its risk. Nor did others appeal. Few broadcasters wanted to editorialize anyway. The First Amendment was something that had been read in high school civics class.

Time passed until Cornell University, owner of WHCU (AM) Ithaca, N.Y., petitioned the FCC for reconsideration of Mayflower. It was joined by the National Association of Broadcasters, headed by a new president, Justin Miller, who had been a judge on the U.S. Court of Appeals and had read the Constitution. The Federal Communications Bar Association belatedly came to life on behalf of Cornell. In 1949, the FCC undid Mayflower, but in a way that was to create far more problems that it cured.

The FCC's 1949 Report on Editorializing removed the prohibition against the broadcasters' expression of opinion, but it produced the fairness doctrine, which has kept lawyers working overtime in Washington to this day.

It was all downhill after 1949. The fairness doctrine was incorporated into law when the Congress in 1959 amended Section 315 to exempt news programming from the equal-time obligation. When broadcasters finally realized they had been had and challenged the personal-attack rules emanating from the FCC in application of Section 315's fairness doctrine, they suffered the terrible defeat of the Red Lion case of 1969.

Red Lion has become the all-purpose excuse for every post-1969 venture into content regulation. "It is the right of the viewers and listeners, not the right of broadcasters, which is paramount," said the Supreme Court, thus turning the First Amendment upside down. Can anyone imagine the court saying of the press that readers' rights are paramount over publishers?

The willing acceptance of second-class citizenship is out of character for a Fifth Estate that can rise to such journalistic heights as were reached last week after Anwar Sadat's assassination. It is out of character for a Fifth Estate that is incredibly more influential and proliferous than the infant Fourth Estate that the authors of the Bill of Rights thought big and diverse enough to serve the public without governmental supervision. Then why are not members of the Fifth Estate rushing to join the crusade for first-class citizenship that is being led, in a radical reversal of roles, by the present FCC?

Eric Sevareid, in an address to the National Association of Broadcasters' 1977 convention, said: "Most newspapers were started by men who wanted an outlet for their views, usually political. Most broadcasting stations were started by men who wanted an advertising medium, a business. They found themselves, in time, co-trustees of the First Amendment, a positive challenge to some, a discomfiture to others. But that goes with the job, with the right and the privilege. Station or network owners and managers unwilling to fight for full constitutional freedoms ought not to be in the business."

Let the guarding of First Amendment freedoms be the challenge, not the discomfiture, of the whole Fifth Estate in the next 50 years.

"... Now insert Tab C into Slot C ..."
That's the bottom-line of KOMO's NEC Digital Mix Effects System, according to Bob Plummer, Director of Engineering, Fisher Broadcasting.

"Costs have come down so rapidly and quality is so high that we believe DME is really a money-saving investment," Bob said. "You could pay more but you'd only get minor additional benefits.

Important as it is, economy is only part of NEC's total capability story.

KOMO uses the complete DME system, together with NEC frame synchronizers, on network feeds and satellite signals, for nightly news and live feed from Washington.

"Signals are integrated as fully as any other source in the house," Bob said. "We use DME for holding random still pictures—that's very important—for on-air as well as post-production operations. It gives us another transition and better effects."

The effects Bob mentioned include split, horizontal and vertical flips, tumble, spin and a new mosaic pattern for a very dramatic look at any video scene.

Sophisticated digital video effects, complete frame synchronization and intelligent digital control are just a few of the features of NEC's extensive family of DME products—all in a simplified, cost-efficient package. It's a highly flexible, modular component system. And you can expand its functions as your broadcast needs expand.

Find out how NEC can help you put more excitement into your programming with maximum cost-efficiency. Call today for a hands-on demonstration of DME.


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Recognizing that practical training based on high technology equipment is essential in tomorrow’s world, Conestoga has spared no efforts to provide the most progressive systems and environment possible for students and faculty today.

To underscore this dedication to perfection, the Radio & Television Department has chosen a Ward-Beck L2042 audio console for the main TV production studio.

Having mastered a broad range of professional skills, as a result of this advanced training, Conestoga’s graduates step confidently into their chosen careers in broadcasting and the performing arts.