

## Fall ' 82 Quarterly Results for the TOP 50 MARKETS

## Exclusive Comprehensive Market Charts

## Complete ARBITRON Demographic Rankings

$\square$
PLUS: Fall Birch Shares For Comparison

Were making it bigger than ever!


# MkGAVREN GUILD'S MARKETING STRATEGY FOR THE 80's WIL BE MARKETING-DRIVEN RATHER THAN PRODUCT-DRIVEN 

## RATIONALE:

A representative is a uniquely positioned person.
Our clients are the radio stations we represent. They represent our "products." Our job is to get the highest share of advertising dollars placed at the highest rates on those stations.
...to do this, we must satisfy our "customers."

- Our customers are the advertisers and the agencies that represent them.

Markets or customers cannot be created. There must first be a need and a demand, and then a product (radio and the packaging of radio) developed to satisfy that need.

## Product vs. Customer Needs

- Salespeople generally consider only the product (the radio stations) they have to sell and the features (market position, ownership, demographics, lifestyles, facilities, etc.), that make a station saleable and competitive.
- Marketers, however, consider the need of the customers (the advertiser and the agency), and how his product, (the radio station and the packaging of radio stations), can help satisfy those needs. The needs of the advertiser are product related-getting his product or service used by the consumer. These vary by advertiser. The needs of the agency are creativity, efficiency and effectiveness in production, planning and buying, and getting the best media values for their clients, the advertisers.


## Volume vs. Profitability

Salespeople are interested in high-sales volume, with little concern to profitability for their customers or products (the advertisers or the radio stations).

- Marketers plan sales volume with profitability in mind. Their plan includes the best mix of customers, marketing and products that will combine the most profitable market share for all concerned. This insures that the advertiser will be satisfied and will return, and that the radio station has made best use of his inventory at the best rate possible.


## Short-Term vs. Long-Range Planning

Salespeople think short-term. They are concerned with current availabilities from advertisers, and current inventory from stations.

- Marketers pre-sell and pre-plan for the future for both generating and maintaining radio ad dollars, and insuring the optimum use of present and future inventory for the radio station.


## EXECUTION:

Through this marketing process it is possible for McGavren Guild and our radio networks to offer the products and services that satisfy the advertiser's needs and values. Our marketing people ask, "What does the advertiser need to accomplish"? Our marketing people do not say, "Here is the radio package you should buy." Advertisers at this level are not interested in GRP or gross impressions. They are interested in moving their product or having their service used. Our marketers, therefore, do not say, "This radio plan offers $50 \%$ reach at this cost." Our marketers do say, "Here is how radio can help you solve your needs." "Unlike selling, the aim of marketing is to fit the product or service to the customer so that the product sells itself."

## McGavren Guild's Marketing Strategy to accomplish this includes:

■ 6 Product/Service Category seminars during 1983 presented for our marketers by Yankelovich, Skelly and White, (the renowned research company which is known for tracking lifestyle changes and how these affect the consumer values and choices).

- Product category teams established specializing in target areas.
- Special incentives for all McGavren Guild marketers to develop new business.
- Target networks established offering the best mix of radio stations to match the advertisers needs, (examples not inclusive)

```
\square Demo nełworks (Teens, 18-34, 18-49, 25-54, 35 + )
\square Lifestyle networks (Upper Income, Professional Managerial,
    Working Women)
\square Product networks (Automotive, Airline, Food)
```


## RADIO: WERE MAKING IT BIGGER THAN EVER!

## 

## 0 <br> M'GAVREN GUILD RADIO We're Making Radio Bigger Than Ever!



## This is one dish you cantt put on a back burner.

Considering what satellite technology can do for a radio station. it 's no wonder that satellite dishes are hot items.

They can make a correspondent on Capitol Hill sound like hes in your back vard. And they can give you enough programming flexibility to zero in on the most strictly defined target audience.

The best way to get access to an earth station?' Turn to AP Radio Network.

We own. operate and offer the use of 900 functioning earth stations.
making us the largest privatelyoperated satellite network in the world. So. very likely, youre within a local loop of one of our dishes right now.

We also offer a greater variety of news and information featuresin long and shom tersions- thatr any other network. Those include our Business Barometer: Sportsline and our one-of F - k ind $\mathrm{A} g$ Report.

Plus. we deliver 200 actualities per day. many of them regiona! reports.

But the best thing about AP Radio Network is that you control
the mix. Completely. So you can compose a unique blend of news and features, a blend that's most compatible with your own format.

You even control all of your own commercial time. What's more, you pocket the profit from every valuable second you sell.

So if you want to explore the very limits of radio technology, while enjoving unlimited programming freedom. contact Glenn Serafin, Broadcast Services Division of


Associated Press.
(212) 621-1511.

Associated Press Broadcast Services. Without a doubt.


## BLAIR

 CAN SHOW YOU HOW TOUSETHELet's be honest. In spite of its proven power, radio remains the most overlooked and undervalued weapon in marketers' arsenals. Television has the glamour. It gets the attention, the glory. and the lion's share of broadcast budgets.

But advertisers have the right to demand the most clout from every dollar they spend. And at Blair, we know that when it comes to sales clout, no medium is more powerful than radio.

Only radio gives advertisers the flexibility to generate both reach and frequency against specifically targetted demographic groups. But radio does much more than help advertisers meet demographic goals.

Radio motivates listeners. It's a closer, more intimate, more personal medium. People trust radio, like a friend. That makes it a more influential and more powerful sales tool. And that's why radio does more than just deliver media numbers. It delivers sales results.

When knowledgeably planned, radio can help make an entire media schedule work more effectively. But radio is a unique, complex medium.

(1)
 And its proper use requires a specialized understanding of its potential and limitations. At Blair, we're radio experts. And we can put our knowledge and the power of radio to work for you.

Blair's innovative and experienced marketing team can help you use radio to achieve sales objectives effectively. We use the newest analytical tools and resources to help advertisers target their message. We
can show you why radio should be an integral part of your media mix.

At Blair we're realists. We know that radio works. And we want to put its power to work for you.Then you too will appreciate radio's hidden glory-its sales results.


Radio's rulers of the mornings and afternoons. the top 25 personalities and stations ranked by average quarter-hour and cume estimates in both vital drivetime periods.

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## Radio \& Records 。

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The most talented collection of writers and composers. Creating the most popular music. Helping you capture a larger audience. Today and tomorrow. That's BMI.

Wherever there's music, there's BMI.

What a topsy-turvy Arbitron this fall ' 82 survey was! Compared to the spring ' 82 sweep results in the top 50 markets, some of the findings you'll see in this volume were almost 180 degrees different. For example:


#### Abstract

- This was the first fall survey where Differential Survey Treatment (DST) for blacks was used. Since the results of the spring sweeps showed that when DST was used it usually resulted in significantly improved shares for Black/Urban stations, the same might have been expected this fall. Not so, as it turned out. - Black/Urban stations in many markets suffered, largely owing to Arbitron's poor performance at retrieving enough usable black diaries. In some markets the diary returns for blacks, even with DST, were down $50 \%$ compared to the previous survey.


- Two other methodology adjustments may have affected the results this fall. As happens every fall, Arbitron gets population updates by demographic from Market Statistics, Inc., and the population segment that was almost universally reduced was teens, with the $25-44$ cells becoming more important. Also, the high density areas for blacks and Hispanics were redefined based on new data from the 1980 Census. In most cases the HDBAs and HDHAs were enlarged compared to the geographies used for the previous decade.
- Two formats may have been affected by the methodology notes above. AOR, which was the leading format overall several Ratings Reports ago,
continued to slip, with an especially poor showing in most markets this survey. The exception may have been the markets where Rick Carroll's 'new music" AOR approach has caught on. Also, in some markets - from New York to Phoenix - Hispaniclanguage stations which had previously had marginal shares suddenly spurted, perhaps thanks to the enlargement - and increased sampling of the High Density Hispanic Areas.
- Beautiful Music, a format written off by many after poor showings in the spring books, rebounded consistently across the country. Just another twist to what is one of the strangest surveys I've observed in quite a while.

As you peruse this edition, keep these highlights in mind. Note how the station or market you're interested in compared to or varied from the trends outlined here. For example, an AOR or Black/Urban station which countered the generally negative trend this sweep deserves a real pat on the back.

As always, there are many people I'd like to thank for their assistance in the compilation of this edition of the Ratings Report. Gil Bond and his Mar-ket-Buy-Market © ratings breakout system were a big help in obtaining the rankings, trends, time spent, and turnover data so useful to programmers and advertisers. In-house, Sylvia Salazar performed superbly in supervising the massive project of assembling the market data for this report, with indispensable contributions from Associate Editors Krisann Alio, Christina Anthony, Ellen Barnes, Karen Biondo, Judy Lucarelli, Paula Ponce, Nina Rossman, Claudia Stewart, and Carol Taylor. Art Director Richard Zumwalt and the production staff of Richard Agata, Marilyn Frandsen, Sandra Gutierrez, Lucie Morris, Todd Pearl, Kent Thomas, and Gary Van Der Steur did an excellent job of assembling the report ingredients into an attractive finished product. Executive Editors John Leader and Ken Barnes were invaluable in the timely and highquality completion of the report.

Biggest thanks go out to you, of course. Feedback from the stations and advertisers who use the Ratings Reports always inspire us to try to outdo ourselves in future editions. Thanks for your support!

- Jhan Hiber


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## Drivetime Dominators

Who are the top air personalities in the top 50 markets? What are the top 25 stations in morning and afternoon drive in the major markets?
R\&R has answered these questions by researching the fall books in the dayparts of Monday-Friday 6-10am and 3-7pm. We've ranked the top 25 according to either their average quarter-hour shares or their cume totals in the metro. Ranks are shown with station, market, and format, plus (where applicable) the name of the personality on in drivetime. With Arbitron's cooperation we were able to include the appropriate audience estimate also, allowing readers the chance to see just how powerful each station and personality really is


## THE MICROMINICOMPUTER

> "You don't have to buy a mini-computer to get speed and the ability to do more than one task at a time. I bought the one multi-tasking micro-computer that offered me everything I needed at the best dollar value."

## Sophisticated, Cost-Effective Hardware.

"Snarr/Chase Systems offers a choice of hardware, with floppy or hard disks, from desk-top units to a 64 device super system. And if my hardware needs change, no hassle... their software works on every size computer they sell. It's a powerful micro system that acts like a mini-computer. It's not a toy. It's a fast, multi-tasking business computer, using today's state-of-the-art micro technology, not yesterday's mini. It's the only micro rated in the top five by a recent survey of broadcasters in
 to generate custom reports, financial packages including Receivables, Payables, General Ledger, Payroll, and a new feature for business forcasting and graphing. There's a Music Format Control package. Plus...this system is a powerful Word Processor, which we use for everything from promotional and business letters to the newsroom. And there's more to come."

## Bottom Line Value

"The bottom line is that with Snarr/ Chase Systems 1 got every major feature I needed at a price that made sense. They have proven software, with

Radio and Records. They thought it was a mini-computer. and so will you."

## A Complete Selection of Software

"Snarr/Chase Systems offers every major traffic software feature rated important by broadcasters in that same Radio and Records survey. That includes co-op copy, over 80 management and sales reports, a feature that allows me over 85 station users around the world, and local hardware service just about everywhere. Why spend more and get less? Buy the microminicomputer. Only from Snarr/Chase Systems."

> G.Craig Hanson, General Manager KSFI / KDYL Radio
> Salt Lake City, Utah







# SOUTH 



News Director Chooses Integrated Technology as the Clear. Winner after Extensive Survey; Sees Large Dollar Savings Resulting from 37 Terminal installation in cificagoo.

Two major NewStar systems -- (Paul Davis, WGN) featuring automatic teleprompter output - splitscreen editing autonatic timing - assignment, directior, producer and character generator functions - morgue and filling features - total system security from failure - remote bureaus - and more, will be installed in May 1983, at both WGN Radio and WGN Television in Cricago NewStar offërs more features and flexibility than any system - including new innovative work stations for program and news talent use live on the air!

- The fastest editing and function of any system!
- The only system with total electronic redundancy automatically switches between components in the event of any problem!
- The only system with extensive major-market radio newsroom experience!
- KIRO radio, Seattle
- WRC radio. Washington
- KCBS radio, San Francisco
- WGN radio, Chicago (May, 1983)
- CBS News Radio. New York (June, 1983)
Highly cost effective performance
The only system with over 99.9\% reliability!


## Don't miss the future in computerized radio newsrooms -

NAB Booth 1114A


## M1 E



Number 13 in a Series:

## "Daybreak"

Occasionally, in this world of products and services, a trademarked name catches on, and then becomes a household word. ...like Xerox, Kleenex, or Sanka.

Well, now there's a little "©" next to "DAYBREAK" See it up there? It means that "DAYBREAK" is a registered trademark of the Bonneville Broadcasting System.
So, if you're using the "DAYBREAK" name for your morning radio show, and it's not from Bonneville, you've got two options; change the name, or make arrangements with us to
broadcast the original.
"DAYBREAK" is the evolutionary adult music radio format that's designed to offer morningdrive adults an Easy Listening balance of music, information and personality. The show follows the famous KBIG morning drivetime concept. . .minute-byminute. . . allowing you to adapt it to your local market conditions and customize it to your needs.
"DAYBREAK. It's helped KBIG become Number One. It'll help you, too.

So, give your listeners a break. With "DAYBREAK." From Bonneville.

## More of what you come to Bonneville for!

## Format Leaders

## Adult / Contemporary аон

1. WTIC/Hartford ..... 21.1
2. WCCO/Minneapolis-St. Paul ..... 20.5
3. KDKA/Pittsburgh ..... 18.4
4. WGY/Schenectady ..... 13.7
5. KSL/Salt Lake City ..... 13.1
6. KSTP-FM/Minneapolis-St. Paul ..... 12.4
7. WSPD/Toledo ..... 12.3
8. WTVN/Columbus, OH ..... 11.2
9. WIBC/Indianapolis ..... 11.1
10. WHIO/Dayton ..... 10.9
11. WLQR/Toledo ..... 10.6
12. WENS/Indianapolis ..... 10.5
13. KXOA-FM/Sacramento ..... 10.2
14. WBAL/Baltimore ..... 10.2
15. WBEN/Buffalo ..... 9.8
16. WVOR/Rochester ..... 9.6
17. WHAS/Louisville ..... 9.4
18. WHAM/Rochester ..... 9.1
19. WMAL/Washington, DC. ..... 8.9
20. WBZIBoston ..... 8.6
21. WKRC/Cincinnati ..... 8.6
22. WISN/Milwaukee ..... 8.6
23. WTMJ/Milwaukee ..... 8.4
24. WSNY/Columbus, OH ..... 8.3
25. WGR/Buffalo1. WYNY/New York2,069,900
26. WPIXINew York ..... 907,500
27. KDKA/Pittsburgh ..... 822,100
28. WMGK/Philadelphia ..... 805,200
29. WCCO/Minneapolis-St. Paul ..... 727,100
30. WBZ/Boston ..... 724,400
31. WCLRIChicago ..... 722,900
32. KHTZ/Los Angeles ..... 695,900
33. WHDH/Boston ..... 636,100
34. WFYR/Chicago ..... 619,100
35. WNIC-FM/Detroit ..... 596,000
36. WMAL/Washington, DC ..... 554,600
37. WIP/Philadelphia ..... 517,700
38. KOST/Los Angeles ..... 500,800
39. WMJC/Detroit ..... 500,600
40. KIOIISan Francisco ..... 480,700
41. KNBR/San Francisco ..... 479,800
42. KVIL-FM/Dallas-Ft. Worth ..... 470,700
43. KSTP-FM/Minneapolis-St. Paul ..... 466,100
44. KYUU/San Francisco ..... 463,400
45. WSB/Atlanta ..... 441,300
46. WTAE/Pittsburgh ..... 426,600
47. WMJX/Boston ..... 423,600
48. WPEN/Philadelphia ..... 422,400
49. KOMOISeattle ..... 420,100


## People Make The Difference

To be the \#1 Radio Rep you need experienced management, effective salespeople and innovative sales and research tools. Katz Radio has them all.

Katz Radio has the most stable management team, the most aggressive sellers and the most productive research operation in the business.

Katz Radio is the best because we have the best people-people who are dedicated to the Radio Industry. People who are committed to radio's present and future.


Katz Radio. The best.
Format Leaders

1. KATT-FM/Oklahoma City . . . . . . . . . . . . . . . . . . 14.2
2. WTUE/Dayton 13.3
3. WKDF/Nashville . . . . . . . . . . . . . . . . . . . . . . . . 12.8
4. WLVQ/Columbus, OH . . . . . . . . . . . . . . . . . . . . 12.6
5. KISSISan Antonlo . . . . . . . . . . . . . . . . . . . . . . . 12.2
6. WIOT/Toledo . . . . . . . . . . . . . . . . . . . . . . . . . . . 11.4
7. WCMF/Rochester . . . . . . . . . . . . . . . . . . . . . . . 10.8
8. WPYXIAlbany . . . . . . . . . . . . . . . . . . . . . . . . . . 10.8
9. WEBN/Cincinnatl . . . . . . . . . . . . . . . . . . . . . . . . 9.5
10. KGON/Portland . . . . . . . . . . . . . . . . . . . . . . . . . . 9.1
11. WHJY/Providence . . . . . . . . . . . . . . . . . . . . . . . . 8.9
12. KZAP/Sacramento . . . . . . . . . . . . . . . . . . . . . 8.5
13. WMMS/Cleveland . . . . . . . . . . . . . . . . . . . . . . . 8.4
14. KSJOISan Jose . . . . . . . . . . . . . . . . . . . . . . . . . . 8.3
15. WRNO/New Orleans . . . . . . . . . . . . . . . . . . . . . . 8.1
16. WKLS-FM/Atlanta . . . . . . . . . . . . . . . . . . . . . . . . 7.9
17. WNOR-FM/Norfolk . . . . . . . . . . . . . . . . . . . . . 7.9
18. WQMF/Louisville . . . . . . . . . . . . . . . . . . . . . . . . . 7.8
19. KDKB/Phoenix . . . . . . . . . . . . . . . . . . . . . . . . . . 7.6
20. KINKIPortland . . . . . . . . . . . . . . . . . . . . . . . . . . . 7.6
21. WAPI-FM/Birmingham . . . . . . . . . . . . . . . . . . . 7.4
22. WFBQ/Indianapolis . . . . . . . . . . . . . . . . . . . . . . . 7.4
23. WMJQ/Rochester . . . . . . . . . . . . . . . . . . . . . . . . 7.2
24. WZXR/Memphis . . . . . . . . . . . . . . . . . . . . . . . . . . 7.1
25. KRSP-FM/Salt Lake City . . . . . . . . . . . . . . . . . . . 7.0
26. WPLJ/New York ..... 1,869,900
27. WAPP/New York ..... 1,438,700
28. WNEW-FM/New York ..... 1,037,500
29. KLOS/Los Angeles
905,000
30. KMET/Los Angeles
709,800
31. WRIFIDetrolt ..... 708,000
32. KROQ-FM/Los Angeles ..... 661,900
33. WMMR/Philadelphia ..... 619,900
34. WLLZ/Detrolt ..... 606,500
35. WYSP/Philadelphia ..... 568,200
36. KNX-FM/Los Angeles ..... 561,300
37. WABXIDetroit ..... 529,900
38. WMET/Chicago ..... 515,800
39. WCOZ/Boston ..... 497,500
40. WIOQ/Philadelphia ..... 460,700
41. KMEL/San Francisco ..... 455,400
42. KLOL/Houston ..... 440,600
43. WBCN/Boston ..... 427,300
44. WXRT/Chicago ..... 409,100
45. KRQR/San Francisco ..... 385,600
46. KZEWIDallas-Ft. Worth ..... 377,900
47. WDVE/Pittsburgh ..... 320,800
48. KGB/San Diego ..... 317,200
49. KSRR/Houston ..... 316,500

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trol, we provide customized hand-carty service. We deliver anywhere, anytime.

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Tour
Ass 0\%
The
National Lampoon
Ractio Hour

For more information, contact:

> robert michelson, inc. 127 west 26th street new york, new york 10001212 243-2702

1. WHIO-FM/Dayton ..... 15.1
2. WEZO/Rochester ..... 13.5
3. WJYE/Buffalo ..... 12.7
4. WLKW-FM/Providence ..... 12.6
5. WWBA/Tampa-St. Petersburg ..... 10.9
6. WFOG-FM/Norfolk ..... 10.6
7. KSFI/Salt Lake City ..... 10.2
8. WZEZ/Nashville ..... 10.2
9. KKNG/Oklahoma City ..... 9.9
10. WVEZ/Louisville ..... 9.6
11. KOSIIDenver ..... 9.5
12. KJQY/San Diego ..... 9.2
13. WXTZ/Indianapolis ..... 9.0
14. WEZW/Milwaukee ..... 8.7
15. WEZI/Memphis ..... 8.3
16. WGLD/Greensboro ..... 8.3
17. WEAZ/Philadelphia ..... 8.2
18. WDOKICleveland ..... 7.9
19. WWEZ/Cincinnati ..... 7.8
20. KCTC/Sacramento ..... 7.7
21. WGAY-FM/Washington, DC ..... 7.3
22. KBAYISan Jose ..... 7.1
23. KMEZ-FM/Dallas-Ft. Worth ..... 7.1
24. WBYU/New Orleans ..... 7.0
25. KUPL-FM/Portland (Easy) ..... 6.9
26. WBNS-FM/Columbus, OH ..... 6.9
27. WJYW/Tampa-St. Petersburg ..... 6.9
28. WWBA/Tampa-St. Petersburg ..... 6.9
29. WPAT-FM/New York ..... 1,456,400
30. WRFM/New York ..... 1,220,100
31. WPAT/New York ..... 985,900
32. KBIG/Los Angeles (Easy) ..... 855,400
33. WLOOIChicago ..... 830,800
34. KMPC/Los Angeles (Easy) ..... 717,700
35. WEAZIPhiladelphia ..... 679,200
36. KJOI/Los Angeles ..... 669,400
37. WLAK/Chicago ..... 536,700
38. WJOI/Detroit ..... 484,700
39. WGAY-FM/Washington, DC ..... 392,600
40. WJIB/Boston ..... 380,000
41. KOIT/San Francisco (Easy) ..... 372,900
42. WVNJ-FM/New York ..... 369,300
43. KABL-FM/San Francisco ..... 364,200
44. KMEZ-FM/Dallas-Ft. Worth ..... 361,700
45. KABL/San Francisco ..... 345,200
46. WLYF/Miami-Ft. Lauderdale ..... 320,700
47. WPCHIAtlanta ..... 297,900
48. KOSI/Denver ..... 287,200
49. KODA/Houston ..... 285,800
50. KJQYISan Diego ..... 277,500
51. WLKW-FM/Providence ..... 277,000
52. KNOB/Los Angeles (Easy) ..... 273,800
53. KBIG/Los Angeles (Anaheim book) ..... 260,700
54. WOKY/Milwaukee ..... 6.7
55. WBBG/Cleveland ..... 6.2
56. WREC/Memphis ..... 5.6
57. WCOL/Columbus, OH ..... 5.5
58. KXOA/Sacramento ..... 5.3
59. KMLOISan Diego ..... 5.2
60. WDAE/Tampa-St. Petersburg ..... 5.2
61. WJAS/Pittsburgh ..... 5.2
62. WPXN/Rochester ..... 5.2
63. WRCQ/Hartford ..... 5.0
64. WNEW/New York 1,113,600
65. WJJD/Chicago ..... 545,400
66. KPRZ/Los Angeles ..... 384,000
67. WAITIChicago ..... 341,600
68. WJAS/Pittsburgh ..... 242,100
69. WBBG/Cleveland ..... 203,800
70. WHLI/New York ..... 198,500
71. WRTHISt. Louis ..... 189,200
72. CKJY/Detroit ..... 177,900
73. WOKY/Milwaukee ..... 175,600

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1. WRBQ/Tampa-St. Petersburg ..... 11.6
2. WTIC-FM/Hartford ..... 11.1
3. WKXX/Birmingham ..... 10.2
4. WZGC/Atlanta ..... 10.2
5. WFLY/Albany ..... 9.9
6. WLOL/Minneapolis-St. Paul ..... 9.7
7. WMC-FM/Memphis ..... 9.5
8. WPRO-FM/Providence ..... 9.4
9. WWKX/Nashville ..... 9.0
10. WXKS-FM/Boston ..... 9.0
11. KBEQ/Kansas City ..... 8.8
12. WIKS/Indianapolis ..... 8.7
13. WEZB/New Orleans ..... 8.6
14. WXGT/Columbus, OH ..... 8.6
15. WQXI-FM/Atlanta ..... 8.3
16. WKRQ/Cincinnati ..... 8.1
17. KTFM/San Antonio ..... 7.3
18. KOFM/Oklahoma City ..... 7.0
19. WHYI/Miami-Ft. Lauderdale ..... 6.7
20. KFI/Los Angeles ..... 6.6
21. WBSB/Baltimore ..... 6.6
22. WRQK/Greensboro ..... 6.5
23. KTSA/San Antonio ..... 6.4
24. KCPX-FM/Salt Lake City ..... 6.3
25. WTRY/Albany ..... 6.3

## Cume

1. WNBC/New York ..... 1,942,200
2. WLS/Chicago ..... 1,067,400
3. WBBM-FM/Chicago ..... 1,047,100
4. KIIS/Los Angeles ..... 994,200
5. WLS-FM/Chicago ..... 917,700
6. KIQQ/Los Angeles ..... 888,500
7. WCAU-FM/Philadelphia ..... 792,300
8. KRTHILos Angeles ..... 705,500
9. WKQXIChicago ..... 704,500
10. KFI/Los Angeles ..... 687,000
11. KFRC/San Francisco ..... 681,300
12. XTRA/San Diego . . . . (Los Angeles book) ..... 664,000
13. WHYT/Detroit ..... 612,400
14. WXKS-FM/Boston ..... 609,200
15. WHYI/Miami-Ft. Lauderdale ..... 498,900
16. WZGC/Atlanta ..... 480,100
17. KMGG/Los Angeles ..... 471,700
18. WEEI-FM/Boston ..... 462,700
19. WINZ-FM/Miami-Ft. Lauderdale ..... 453,300
20. WLOL/Minneapolis-St. Paul ..... 451,100
21. WRQX/Washington, DC ..... 446,400
22. WROR/Boston ..... 423,300
23. CKLW/Detroit ..... 421,000
24. WQXI-FM/Atlanta ..... 402,800
25. WRBQ/Tampa-St. Petersburg ..... 396,200

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1. WQBA/Miami-Ft. Lauderdale
2. KCOR/San Antonio
6.0
3. WCMQ-FM/Miami-Ft. Lauderdale ........... . . . . 5.2
4. WRHC/Miami-Ft. Lauderdale
3.8
5. KLAT/Houston
3.1
6. WCMQ/Miami-Ft. Lauderdale . . . . . . . . . . . . . . 3.0
7. KPHXIPhoenix
. 2.7
8. WADO/New York . . . . . . . . . . . . . . . . . . . . . . . . . 2.7
9. KEDA/San Antonio . . . . . . . . . . . . . . . . . . . . . 2.6
10. KVAR/San Antonio . . . . . . . . . . . . . . . . . . . . . . 2.3
11. KVVA/Phoenix
12. WADO/New York ..... 488,600
13. KALI/Los Angeles ..... 314,300
14. WJIT/New York ..... 308,500
15. KLVE/Los Angeles ..... 252,700
16. KTNQ/Los Angeles ..... 250,900
17. KWKW/Los Angeles ..... 244,500
18. WQBA/Miami-Ft. Lauderdale ..... 195,300
19. WCMQ-FM/Miami-Ft. Lauderdale ..... 188,500
20. WOJO/Chicago ..... 163,500
21. WRHC/Miami-Ft. Lauderdale ..... 123,800

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1. KMOX/St. Louis (Talk) ..... 23.4
2. KTOK/Oklahoma City (News/Talk) ..... 12.3
3. KIROISeattle (News) ..... 10.8
4. KTAR/Phoenix (News) ..... 10.1
5. WGN/Chicago (Talk) ..... 9.6
6. KGOISan Francisco (Talk) (San Jose book) ..... 8.7
7. KYW/Philadelphia (News) ..... 8.7
8. WCKY/Cincinnati (News/Talk) ..... 7.2
9. WLAC/Nashville (Talk) ..... 6.8
10. KCBS/San Francisco (News) ..... 6.7
11. KOAIDenver (Talk) ..... 6.6
12. KRLD/Dallas-Ft. Worth (News). ..... 5.9
13. WEAN/Providence (News) ..... 5.9
14. KCMO/Kansas City (News/Talk). ..... 5.7
15. KABC/Los Angeles (Talk) ..... 5.6
16. WXYZ/Detroit (Talk) ..... 5.6
17. WNWS/Miami-Ft. Lauderdale (News) ..... 5.5
18. WQBK/Albany (Talk) ..... 5.5
19. WWJ/Detroit (News) ..... 5.5
20. KTRH/Houston (Talk) ..... 5.4
21. WEEI/Boston (News) ..... 5.4
22. WAVIIDayton (Talk) ..... 5.3
23. WOR/New York (Talk) ..... 5.3
24. KCBSISan Jose (News) ..... 5.2
25. WINS/New York (News) ..... 5.2
26. WOAl/San Antonio (News/Talk) ..... 5.2
27. WINS/New York (News) ..... 2,343,400
28. WCBS/New York (News) ..... 2,297,600
29. WOR/New York (Talk) ..... 1,702,800
30. WABC/New York (Talk) ..... 1,469,700
31. WGN/Chicago (Talk) ..... $1.345,400$
32. KYW/Philadelphia (News) ..... 1,148,900
33. WBBM/Chicago (News) ..... 1,103,700
34. KFWB/Los Angeles (News) ..... 1,100,000
35. KNX/Los Angeles (News) ..... 1,025,200
36. KABC/Los Angeles (Talk) ..... 1,005,000
37. WMCA/New York (Talk) ..... 875,200
38. KCBS/San Francisco (News) ..... 838,500
39. KGOISan Francisco (Talk) ..... 834,000
40. KMOX/St. Louis (Talk) ..... 831,600
41. WWJ/Detroit (News) ..... 617,600
42. WCAU/Philadelphia (Talk) ..... 605,800
43. WIND/Chicago (Talk) ..... 580,400
44. WEEI/Boston (News) ..... 537,300
45. KIRO/Seattle (News) ..... 496,700
46. KRLD/Dallas-Ft. Worth (News) ..... 444,900
47. WXYZIDetroit (Talk) ..... 421,100
48. WWDBIPhiladelphia (Talk) ..... 407,600
49. WRKO/Boston (Talk) ..... 399,400
50. KTRH/Houston (Talk) ..... 388,700
51. WTOP/Washington, DC (News) ..... 350,500

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## Market Overviews

## Albany-SchenectadyTroy \#49



## Complete Ratings Data Page 70

WGY hung on as the leader in the Albany area, although the station slipped to its lowest overall share in recent memory. The other double digit entity, WPYX, was down too, but not as drastically. Part of its slippage may have been due to improvement shown by an AOR competitor, WQBK-FM.

The biggest upward move this sweep was made by CHR WFLY. WFLY solidified its teen numbers and more than doubled its male audience, contributing to the overall growth seen for the station. Others showing improvement included WGFM, WGNA, WPTR, WQBK, and WTRY.

## Anaheim-Santa AnaGarden Grove \#19



## Complete Ratings Data Page 71

There was no DST to be concerned with in Orange County, but there was a much smaller diary count this book than in the spring $-22 \%$ fewer usable diaries were returned. Although the sample was well-distributed among the various demos, it's disconcerting to see such a drop in a major market. The sample this sweep did approximate what Arbitron normally strives for in the Anaheim area, so perhaps the spring was an oversample.

The results showed some perennial powers remaining, but others stumbled and fell as new factors emerged. KBIG's Easy Listening approach continued to hold the top spot, but former power KMET lost almost four shares. The new leader among the AORs is KROQ-FM with its new music sound.

On the CHR front there was a major new force, KIIS, which surged to its best showing ever in the Anaheim metro, causing grief especially for KRTH, which dropped notably.

Among the local stations there was a new medalist, as KIKF continued to show growth and took the top spot. KWIZ, the previous local pacesetter, dropped to its softest book in over a year.



## Complete Ratings Data Page 72

Thirteen came up as a notable number this sweep in Atlanta, with $13 \%$ more folks listening to radio in this DST. affected sweep compared to the non-DST fall '81 effort. Also, there was a $13 \%$ drop in the market's overall diary return, perhaps an Arbitron adjustment after the first DST book in the spring, when the diary return rose $31 \%$.

The black diary return was stable from the spring book to this one, but Arbitron is still having trouble retrieving enough black diaries in Atlanta. Approximately $18 \%$ of the returned and usable 12+ diaries were from blacks this sweep, but Arbitron is trying to get $23 \%$.

A station that might benefit from an increase in black diaries, Urban WVEE, slipped from its one-book stand as the overall leader in the market. The new $12+$ king was CHR WZGC, which recovered from some soft spring estimates. WVEE was runner-up, with WKHX continuing to attract Country listeners and grabbing third place in the process.

Two other notable advances worth mentioning WKLS-FM bucked the poor trend for AORs this book with an upturn based largely on young adult men, and WSB-FM continued to draw adherents to its soft-rock $A / C$ approach.

## Baltimore \#15



## Complete Ratings Data Page 73

As with Atlanta, 13 is the key number to keep in mind as you evaluate the fall ' 82 data in Baltimore. According to Arbitron, the overall market listening was up $13 \%$ this sweep (with DST for blacks) compared to fall '81. Also, the black return was up in Baltimore this survey compared to the spring results, posting a gain of $13 \%$ more usable ethnic diaries - contrary to the results in many other fall markets. With that increase, Arbitron came close to hitting its goal for the portion of overall sample sought from blacks.

With this book showing the highest fall listening levels ever for the market, and with good ethnic representation, there was little in the way of notable changes in the overall standing. Hearst's WBAL remained the only station in double digits, WXYV's numbers slipped with the more stable ethnic return, WPOC had a relatively stable survey, and WIYY, as did so many other AORs, suffered (down $34 \%$ since fall '81).

Two success stories stood out. Plough's WCAO moved to the Country format this book and improved its score over the station's previous CHR numbers. Also, as WCAO switched, WBSB may have been the beneficiary of some rock quarter-hours coming to the station. Gains among young adults and teens helped propel WBSB to its best book yet.

## Birmingham <br> \#45



Complete Ratings Data Page 74

Country WZZK slipped again but held on to $14 \%$ of the $12+$ audience to capture the top spot for the fourth book in a row. However, with DST in use WENN-FM's Black approach is generating better and better numbers, and the station was up again to threaten WZZK's dominance, despite black diary return being down $18 \%$ from the spring, compared to an $11 \%$ drop overall.

WKXX's rock format slipped in popularity but still held double digits, while a big improvement was being recorded by WAPI-FM. The AOR entity added three shares, with young adult gains fueling the advance.

There was a new factor to consider in Birmingham. WQEZ transferred ownership and became WMJJ, moving from $B M$ to $A / C$. The spring results will tell what impact this move will have.

## Buffalo \#32



## Complete Ratings Data Page 79

This fall ' 82 sweep in Buffalo had a slightly poorer diary return than the spring effort, with estimates for males 18-24 somewhat shaky, since the demo was notably affected by the sample slippage. The poorer young adult male sample may have caused some problems for stations such as WGRQ, which saw its shares slip. However, the appearance of a new AOR competitor - WUWU - may have had an impact also.

WJYE remained the leader with a level showing, WGR was up nicely, and Country WYRK added three. WNYS and WPHD also garnered better numbers, while CHRs WBENFM and WKBW slipped noticeably.


## Chicago \#3

## Complete Ratings Data Page 76

There was a new kingpin in Boston as WXKS-FM scored gains across the teen and young adult demos to emerge with its best book ever. Previous pacesetter WBZ had a stable book, keeping ahead of WHDH for the second consecutive survey; WEEI-FM went CHR and made a notable impression; and WBCN recaptured the AOR laurels as WCOZ dropped almost three shares (down 50\% from fall '81).

Among stations with appeal to the 35+ demos, there were some success stories. Beautiful Music made an across-the-board comeback from the doldrums in earlier '82 surveys. Also, WRKO's Talk format apparently was the talk of town, as the station added two shares to its total, with the most spectacular improvement in the AM drive daypart, especially among women.

From an Arbitron perspective there were several items worthy of note. With DST, listening was up $8 \%$ over the fall ' 81 results, about what might be expected given the relatively small ethnic population in the Boston metro (less than $5 \%$ ). Black diary return was up nicely this sweep, accounting for $7 \%$ of the total metro in-tab, while the overall diary count for the metro was down 345 , or $15 \%$, from the summer book. To the relief of stations targeting young adults, there was a better rate of return among 18-34 diarykeepers. Thus, this book showed more overall market listening due to DST, and a slightly more ethnic tinge to the sample than the previous survey, with good rates of return among the hard-to-survey young adults.


## Complete Ratings Data Page 80

The results of the fall Arbitron sweep in the Windy City were a good microcosm of the national survey picture. While the traditional market leaders, WGN and WBBM, held their own in the first fall DST effort in Chicago, others showed more fluctuation. All the Black/Urban Contemporary stations were dealt softer numbers than in the previous survey, while Beautiful Music stations WLOO and WLAK showed renewed vigor. Country was down slightly, although most of that slippage hit WMAQ, as expected when the station's broadcasts of the White Sox baseball ended. WCLR emerged more "clearly" as the A/C leader, AOR became a closer battle as WXRT improved and WMET and WLUP were down, and WLS-AM \& FM were up while WBBM-FM stepped back from its high in the summer book.

In this first fall DST sweep Arbitron may not have placed enough diaries among the black populace, evidenced by the fact that black diary return was down $10 \%$ compared to the previous sweep. Meanwhile, overall diary return in the metro was up by more than 240 compared to the summer. Combined with the decline in black diaries, the results showed a less ethnic report than before, good news for the $A / C$ and $B M$ stations, not such good news for the Black/Ur. ban properties.

The winter '83 survey introduces Differential Survey Treatment for Hispanics to the market, an item that should bear watching. Also, it will be interesting to see how the eth-nic/non-ethnic overall diary counts compare - on such comparisons do ratings successes or failures in some part depend.

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Complete Ratings Data Page 83
The first fall sweep with DST influence in Cleveland showed some impact from the new black measurement technique. Overall listening was up $15 \%$ compared to the fall '81 survey, and hit the highest level recorded in Cleveland since DST began last winter. Unfortunately, even with DST, Arbitron's problems in getting back enough diaries surfaced in this market, as in others this sweep. Black in-tab totals dropped from 352 diaries in the summer to 273 this book, a decline of $22 \%$. Overall diary return totals have remained fairly stable in Cleveland in the last year; thus, the totals this book reflected a slightly more nonethnic sample.

Formatically, WMMS's AOR dominance slipped just slightly as WRQC evolved from the former WLYT to challenge the Buzzard. Nevertheless, WMMS remained the top station overall in Cleveland. The Beautiful Music properties, WDOK and WQAL, were both reborn this sweep, but the spotty ethnic return may have caused the Black/Urban stations to slip. On the Adult Contemporary front WMJI (formerly WWWM) has come on strong in two books and grabbed the lead in that format. WZZP and WGCL posted gains as well.

## Cincinnati \#27



## Complete Ratings Data Page 82

The fall ' 82 Arbitron survey in the Queen City was one of the more smoothly-administered this go-round. Diary return was stable compared to the spring, black in-tab was also level and proportionate to the ethnic group's percentage of the local $12+$ population, and all in all it was an unremarkable survey - which was remarkable in itself this sweep.

With WLW's loss of Reds baseball to boost its numbers, there was a new number one station, AOR WEBN. Other stations with promising stories this book included WUBE with its best score, WRRM tying its best total, and an almost three-share gain for WCKY's News/Talk approach. Urban Contemporary WBLZ notched another sizable gain as well. Please note, by the way, that WYYS is changing calls and will be known as WLLT.

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## Complete Ratings Data Page 84

DST for blacks had a notable impact in the spring book, as listening in the market rose and the fortunes of WVKO, the local Black-formatted entity, improved. The impact continued in the fall sweep, even though black diary return was down $35 \%$. WVKO managed to prosper with fewer diaries, perhaps because the cume value of the diaries that were returned was higher than in the spring survey. It will bear watching in upcoming sweeps whether or not the black diary count stabilizes, and what impact that will have on the numbers for WVKO.

AOR WLVQ held on to first place, posting the kind of growth few AORs achieved this book. WTVN became the new runner-up with its typically strong fall book, thanks to Buckeyes football broadcasts. WSNY made itself heard, scoring a solid share, and WMNI's Country appeal garnered more listeners this book.

## Dallas-Ft. Worth \#10



## Complete Ratings Data Page 85

There was a new number one station in the Metroplex as Cap Cities' KSCS rebounded from a dip in the spring book to pass KVIL-FM and take the 12+ honors. KSCS's growth came among male listeners.

There were two especially noteworthy format situations. First, the local AORs took a dive. Also, there was slip-
page in the Urban arena, particularly affecting KNOK. Arbitron sampling problems may have contributed to both cases of format malaise.

Although there was just a slight dip from the spring sample compared to the number of usable fall diaries, there was a notable drop in returned and usable 18-24 year-old representation. With $18-24$ 's diary count down $22 \%$ compared to the spring, and with teens also returning fewer usable diaries this sweep, it's not surprising that the AOR format suffered from less stable and reliable estimates generated by fewer format-loyal diarykeepers.

The same problem may have also hurt Urban performances. Black diary return was down $28 \%$ compared to the DST effort in the spring. That adjustment may seem drastic, but since Arbitron came in just under the percentage of diaries from blacks it was targeting, don't expect any great rebound in upcoming sweeps. The return this time may have been good enough for Arbitron's purposes.

On a positive note, the market's Beautiful Music stations posted vigorous showings. KMEZ-FM and KOAX were each up more than two shares over downcast spring results.

## Dayton \#48



## Complete Ratings Data Page 86

The spring standings remained the same this sweep -WHIO-FM on top with its Beautiful Music format. WTUE next with an AOR sound, and WHIO third with its brand of A/C. Besides these double-digit stations, WONE also had a good book, moving to recapture some losses in the spring survey results.

WDAO did not do as well this sweep, perhaps because overall diary return was up and return among blacks was down. Arbitron is still not achieving the desired black return rates in Dayton, falling about one-third short of its goal.

## Market Overviews Market Overviews Market Overvis

## Denver-Boulder \#23



## Complete Ratings Data Page 87

With DST not used in Denver, the market was relatively free of the dramatic swings seen in other metros this book. However, there were still some Arbitron nuances that affected the results. Compared to the spring ' 82 sweep there were 260 fewer usable diaries this book, a decline of $14 \%$ overall. However, the drop among men 18-24, a key demo in the competitive Denver AOR battle, was more significant. In that cell the diary return fell from 122 in the spring to 80 , a loss of $34 \%$. That loss meant more unstable estimates in the market's young male demo, as each diary was worth notably more cume this sweep than in the spring (approximately $40 \%$ higher Persons Per Diary Value, or cume, this book). Stations with male 18-24 appeal probably suffered as a result of the diary return shortfall.

The estimates confirmed that slippage. Both KAZY and KPKE were hurt this book, with only a major teen boost sustaining KAZY. A more adult-targetted AOR, KBCO, however, was able to withstand the sampling vagaries and actually improve this survey.

Beautiful Music kingpin KOSI had an outstanding book notching first place in the metro with almost a two-share rise. KOA did well also, boosted by Broncos football after the strike was settled. KLIR enhanced its position by scoring gains across most dayparts, especially in the evenings.


## Complete Ratings Data Page 88

There were some interesting movements in the fall results for the Motor City. WJR, perennially the leader, slipped as usual in the fall since the Tigers didn't have much impact on this book. The new number two station in the metro was Beautiful Music WJOI, which zoomed into prominence after WJR-FM switched calls and format and became WHYT.

WHYT's emergence, with the Mike Joseph "Hot Hits" approach, was one of the factors that definitely shook up the market this survey. While the CHR format was taking hold, stations such as WNIC-FM, WDRQ, and WMJC experienced losses at least partially attributable to changing patterns as listeners cumed WHYT. Future books will bear watching to see how long this state of flux remains and how the audience will sort itself out.

Other stories of interest were found in AOR, where WRIF's lead over WLLZ widened; on the information scene, where both WWJ and WXYZ improved; and in the Country race, where WCXI-AM \& FM and WWWW were locked in mortal combat.

As for Arbitron impact, the book looked relatively stable. One positive note was that there were $16 \%$ more usable diaries this sweep than in the fall ' 81 effort, giving advertisers a reason to place more faith in these more stable estimates.



## Complete Ratings Data Page 90

As in other markets, Arbitron had difficulty implementing DST in the Piedmont area. Although Arbitron wants $19 \%$ of the sample from blacks, to date neither DST sweep has achieved that figure. In this book the return was down $22 \%$ from the ethnic sample in the spring, and the diaries represented only $11 \%$ of the metro total. WQMG has done well since DST hit the metro, and it and other Black-formatted stations may prosper down the road should Arbitron decide to oversample in order to proportionately represent local black residents.

Country fixture WTQR didn't seem to have much to worry about, as it continued to outpace the rest of the market, even while slipping this book. WQMG was the new runner-up, WGLD rebounded into third, while formerly strong WKZL lost one-third of its audience this book.

There were some interesting developments taking place in the CHR arena. New entry WDCG came out of the chute strongly, causing some problems for WSEZ especially. Keep an eye on this one.

## Hartford-New Britain \# 40



## Complete Ratings Data Page 91

Hartford was one of the easier markets to figure out this sweep - all you needed to know was WTIC. In either the AM version, the dominant full service $A / C$, or the $F M$, a

CHR entity that gained four shares this book, WTIC has about one-third of the market listening at any given moment. Not a bad posture.

Among the mortals in the metro, WCCC-FM's AOR impact grew, WKSS improved its Beautiful Music presence, and WRCQ experienced continued growth for its Big Band sound.

## Houston-Galveston



## Complete Ratings Data Page 92

The big news in this fall's Arbitron sweep was the diary return problem among the local black populace. Although overall diary return was just slightly less than in the summer survey, black return plummeted $36 \%$, even with the use of DST for the first time in a fall survey here. Arbitron wanted to retrieve about $18 \%$ of the $12+$ total from blacks, but succeeded in getting only $13 \%$. Blacks returned 433 diaries in the summer - just 276 this sweep. Black/Urban shares didn't fall appreciably, but the quality and stability of these estimates is certainly open to question.

Two other items were worthy of note. Country stations KIKK-FM and KILT-FM, both stumbled. Their AM counterparts were also softer. The audience decline was real, since although overall listening in the market was up $12 \%$ compared to the fall ' 81 results, listening was down from the summer levels.

Of note too is the emergence of KKBQ, formerly KULF. This new AM CHR entry took the market by storm after its debut in the summer survey. This go-round, KKBQ became the top teen station in the Houston area, with good young adult numbers on top of the teen niche.

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## Complete Ratings Data Page 94

It was a good news/bad news sampling situation this Arbitron sweep. The good news was that there was a.slight increase in the overall sample total for the market. The not-so-good news was that black return dropped $20 \%$ from the first DST effort in the spring. Arbitron did not meet its goal of proportionately representing the local black populace, since only $10 \%$ of the usable diaries were returned by blacks, compared to $14 \%$ in the spring. Blacks represent about $13 \%$ of the $12+$ Indianapolis population. Such a return disparity may have hurt WTLC, although another Urban station, WGRT, did show slight improvement.

The new market leader was WFMS, which passed Country competitor WIBC. Another winner was A/C WENS, which continued to build impressively. WIKS had a book worth writing home about as well, including a big jump in teen appeal.

## Kansas City <br> \#29



## Complete Ratings Data Page 95

In a survey of relatively stable sampling, WDAF reasserted itself and widened its lead over the rest of the market. The other Taft station in the metro, AOR leader KYYS, had its once-dominant position seriously challenged by KKCI, which jumped three shares this sweep as KYYS was losing four shares.

Other notable movements included KCEZ retaking the lead in the Beautiful Music race, KMBZ slipping without Royals baseball and downturns for KFKF, KUDL, and WHB. Market fixtures KBEQ and KPRS secured stable showings to remain healthy.


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## Complete Ratings Data Page 96

The fall ' 82 results in L.A. may never be shown in an Arbitron highlight film, considering the firm's problems getting back enough diaries from blacks and unlisted households. The ratings firm retrieved 197 usable black diaries, down $50 \%$ from the 393 received in the summer. In some demos the return was pitiful - only 10 diaries back from black males 18-24, for example, in the second largest market in the nation. With returns like those, some diaries carrying individual cume values of almost 9000 people, this book could not be used as a shining example of ratings reliability.

The return problem among those not in the phone book (the Expanded Sample Frame or ESF portion of the diaries) still plagues Arbitron in L.A. The ESF target was approximately $45 \%$ of the metro sample, but actual ESF return was only $29 \%$ of the $12+$ total. Stations and formats that might be affected by ESF return - ethnic/Urban properties and AORs at one end of the spectrum, Beautiful Musics at the other - undoubtedly had their numbers tainted by such poor ESF response.

In any case, KABC stayed on top even though dropping three shares thanks to scant Dodgers baseball in the sweep. KBIG had a healthy upturn, partially thanks to former BM competitor KOST switching to A/C midway through the survey. On the AOR front the seemingly inevitable happened - KROQ-FM became the top album rock entity in the

Southland, highlighting Rick Carroll's "ROQ of the '80s" modern music approach. KIIS demonstrated strength across the various dayparts and shot to its best book ever to lead the CHR pack, while Country and News stations posted solid improvements.

## Louisville \#41



Complete Ratings Data Page 98

Better diary return overall and among ethnics helped improve the quality of this Louisville survey over the spring effort by Arbitron. A new leader emerged, WAMZ, a Country entry which almost doubled its spring shares with spectacular improvements in every major daypart, particularly among mornings and middays.

Black-formatted WLOU held number two, no doubt benefitting from DST. However, Arbitron is still not getting back as many blacks diaries as desired in the metro - it wants about $13 \%$ of the sample to be returned by blacks, but in the fall only $8 \%$ was. It's not unlikely that Arbitron will add more black sample in an upcoming sweep - which could have additional impact on the fates and fortunes of WLOU, as well as the rest of the market.

WVEZ recovered somewhat this book, the Beautiful Music property moving into third, just ahead of another healthier station, WHAS.

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## Complete Ratings Data Page 99

Memphis is one of the markets where DST for blacks, combined with the 1980 Census population updates reflecting the growth of the local ethnic population, had a most significant impact on the Arbitron results. In the spring Arbitron got back more black diaries than expected, 523. In this sweep that figure dropped to 393 , a $27 \%$ decline, accounting for $34 \%$ of the metro Memphis diaries. Arbitron is trying to get black diaries to total $38 \%$ of the $12+$ total diary count, so the ratings firm is still trying to find a key to get proper representation of the local black population.

Since DST hit, market listening levels have shot up $27 \%$ compared to last fall, when there was no DST for blacks. Also, shares for the Memphis Black/Urban stations, such as new market leader KRNB, have gone through the roof. Three of the four leading stations feature Black or Urban formats, with only WMC-FM hanging in there among the non-ethnically-targeted stations.

Among the remaining contenders, WEZI, WMC, and WLOK (another Black-formatted station) showed notable overall gains.

## Miami-Ft. LauderdaleHollywood \#11

## Complete Ratings Data Page 100

The two main developments in the South Florida survey were the strengthening of WHYI's position, as it took the top spot overall, and the healthier numbers of new Hispanic leaders WQBA and WCMQ-FM. WHYI rode gains

among teens and the ladies to put some distance between itself and WINZ-FM. Meanwhile, WQBA recaptured the top spot among the Hispanic-formatted stations.

Some Arbitron factors may have made a contribution to the above successes. There were more diaries in this first fall sweep in the combined metro than in the spring survey, and there was notable improvement in the return rates among those $12-34$ years of age. For CHR, AOR, A/C and ethnic/Urban stations appealing to the younger end of the spectrum, the additional diary count meant more cuming opportunities and more stable estimates for this audience.

There was also more ethnic return than before. Black diaries totalled 349, up from the 283 in the spring. In this book both black stations, WEDR and WRBD, did well. Return from the High Density Hispanic Area was up too, from 528 to 593. When Hispanic DST hits the market in the spring '83 sweep, estimates for the stations with Hispanic formats may be even higher.

Other success stories this survey included WWWL's switch from AOR to A/C, and the capture by WNWS of the News crown.


## Complete Ratings Data Page 102

A slight drop in overall metro diary return, a larger drop in black diary totals, and a huge drop in the number of usable diaries from men 18-24 transpired in Milwaukee this book. The $12+$ diary return was down $9 \%$, black return was down 18\% (but reached a figure proportional to the percentage of blacks in the $12+$ populace), and the male 18-24 return plunged $42 \%$. 59 diaries were used to generate estimates for the male $18-24$ population of the greater Milwaukee market.

WEZW's Beautiful Music numbers bounced back enough to take the overall market lead, while A/C WISN improved enough to finish just a hair's breath behind. Previous leader WBCS-FM had a catastrophic book, losing more than half its audience.

Given the poor young male diary return, how did the AORs fare? Not well - WLPX was down for the third straight book, and WQFM lost a share. More positive notes were struck by WZUU, which regrouped after a softer spring score, and Urban WLUM (which has done well since DST came into the market last spring).


W'RKO, WROR Boston/WFY'R Chicago/WAXY Fort Lauderdale-Miami KHJ, KRTH Los Angeles/ WHBQ Memphis/WOR. WhKS New York/ KFRC San Francisco/WGMS AM-FM Washington, D.C.
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## Complete Ratings Data Page 103

Some good news in the Arbitron Twin Cities results. There's no DST to affect the estimates, yet overall listening in the metro has been steadily growing over the last couple of years. Also, in this book Arbitron succeeded in getting back $13 \%$ more diaries than in the spring effort, making these estimates slightly more stable and reliable.

There was particular improvement in the $18-24$ male cell. One-third more usable diaries were returned in this sweep from young adult men, making that demo's input that much more valuable. Perhaps as a result of the larger sample and more reliable data base, there was a new AOR leader in the metro - KQRS-AM \& FM, which passed KDWB-FM.

The double-digit trio - WCCO, KSTP-FM, and WLOL - was reduced by one as WLOL slipped this survey. Beautiful Music properties KEEY and WAYL showed renewed strength. The former KEEY (AM) went Big Band and became KLLB, and Country WDGY suffered the book's biggest blow with a three-share loss

## Nashville-Davidson \#44



## Complete Ratings Data Page 105

WKDF held on to its $12+$ lead this fall, WVEZ rebounded to double digits with its Beautiful Music format, and Coun.
try WSIX-FM joined the exclusive double-digit dominators those were the highlights of the fall results. WWKX, formerly tops in the market, slipped again to fall into the single-digit share grouping

There was a methodology event worthy of note. DST for blacks boosted total listening in the market by $1.4 \%$, and in the spring seemed to elevate WVOL significantly. However, the station slipped back this go-round, perhaps because Arbitron's black diary return this survey was down $26 \%$, compared to a drop of just $16 \%$ for the overall in-tab total compared to the spring. Arbitron wants to retrieve about $16 \%$ of the $12+$ total from blacks in Nashville, but received only $13 \%$ in the fall. If there is an attempt made by Arbitron to boost black returns in the next sweep, it may benefit WVOL. Stay tuned for further developments

## Nassau-Suffolk \#12



## Complete Ratings Data Page 106

Close but no cigar could be the slogan of WBLI, attempting to win the overall Long Island $12+$ derby, supplanting WNBC. However, although WBLI came closer this sweep, WNBC still hung on.

There were some other interesting results on the island. WALK-FM doubled its spring share, a nadir which was apparently a wobble at that time. The AOR battle between WAPP and WPLJ couldn't have been closer, with the Apple just ahead, although WPL hung on to win the teen crown. Finally, although the Country contest was relatively close in urban New York City, it was no contest in the island suburbs. WHN took more than double the WKHK audience in the Nassau-Suffolk metro.

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Complete Ratings Data Page 107

WYLD-FM, the only Black/Urban station that didn't go up when DST hit the market in the spring book, made up for lost time with its showing this survey. The station doubled its overall shares and shot to the top of the Crescent City metro. WAIL, which led in the previous book, was down four shares this time but still ranked second, while rocker WEZB had a stable book for third.

Some interesting Arbitron implications were present in New Orleans. First, although DST has had a tremendous impact on the standings in the area, more shakeups may be on the way. Arbitron has yet to achieve its black return target, $30 \%$ of the metro's diaries. In the fall book only $22 \%$ of the diaries were returned from blacks, and that number was down slightly from the spring sweep's black total. Thus, it might be possible that Arbitron will boost the amount of sample placed among local blacks, That could mean additional cuming opportunities and possibly more stable estimates for Black/Urban stations.

## New York <br> \#1



## Complete Ratings Data Page 108

As in some other key markets, New York City's Arbitron results in the fall were less than a splendid thing. While there were 260 additional diaries this sweep than in the summer, the ethnic return suffered, leading to flukes in the data. Black in-tab was down $26 \%$, from 783 in the summer to 576 this survey, and Hispanic return slipped also. As a partial result, the shares of the Black/Urban Contemporary stations slipped from previous surveys, while Hispanic WADO soared. WADO was tops in the market among women 35-44, largely due to a gaggle of heavy listening diaries in that demo, some of which were worth more than 9000 cume persons each.

Return in the ESF (Expanded Sample Frame) portion of the metro was poor also. Although Arbitron strove for $32 \%$ of the total in-tab to comprise unlisted listeners, only $24 \%$ of the usable tally came from the ESF folks. Stations that normally garner a good chunk of audience from the ESF diaries - either ethnic/Urban stations, AORs, or Beautiful Music stations at the other end of the spectrum - may have had their estimates affected by this ESF shortfall.

As for the numbers themselves, WBLS emerged first among the Urban trio, as WKTU and WRKS slipped, giving WBLS the market lead as well. WINS won the News battle, WPLJ reclaimed first among the AORs, and WYNY stood rock solid. On the Beautiful Music scene there was progress, as WPAT dropped Schulke, programmed its AM-FM properties locally, and scored ratings gains. WRFM had a stable book.

## Complete Ratings Data Page 111

In the Tidewater metro there was a battle between Country and Beautiful Music for the overall lead - and a tie resulted. Country WCMS-FM, which was tops in the last book, improved to double digits this sweep. However, so did BM WFOG.

In the rest of the marketplace the main action was in the CHR/AOR arena. WNVZ, formerly WQRK, came on strong with its version of CHR and in the process became a major factor among teens and young adults. As a result WMYK's shares slipped significantly. This will be an interesting story to keep an eye on, and the stature of WNOR-FM will also bear watching, to see if it's affected by WNVZ's move as well.

A pretty stable sweep here, similar to the spring in terms of in-tab and black diary return. Compared to the fall ' 81 book, which didn't have DST, the listening levels were up 19\%, a plus for Norfolk radio.

## Oklahoma City \#47



## Complete Ratings Data Page 112

KATT-FM became the new leader in Oklahoma City by adding five shares, with huge teen and young adult growth. Former market leader KEBC dropped five shares, KKNG added four to approach double digits, and KTOK improved to hold onto second place.

With all this turbulence in the market, you might expect some stations would see their numbers slip. You'd be right. Besides the KEBC decline, other Country stations had their problems too - KOMA and KKLR, for example. On the other hand, WKY's new Gold approach helped boost its fortunes.

## Philadelphia \#5



## Complete Ratings Data Page 113

As predicted in the last Ratings Report, WDAS-FM knocked off KYW in the summer '82 sweep to lay claim to the top $12+$ spot in the market. However, with the release of the fall ' 82 scoreboard KYW was back on top while WDAS-FM gained a new competitor to worry about. Beautiful Music holdover WEAZ soared and WMGK held off new A/C competitor WWSH, formerly a BM station.

In the summer standings WDAS-FM grabbed the lead from KYW, but in doing so made its Black/Urban audience an inviting target for a hungry competitor. Enter Don Kelly, former PD at WRKS/New York City. Now a consultant, Don was hired by WUSL as it switched to an Urban format. Bingo - improvement for WUSL, big slide for WDAS-FM. The outcome of this battle should be interesting.

Greater Media's combo of WMGK \& WPEN did well, with WWSH's move to A/C apparently having little immediate affect on the fortune of "Magic." However, with WWSH leaving Beautiful Music, WEAZ was the happy recipient of WWSH's disenfranchised listeners.

Other notable shifts in the market included WMMR dropping two shares as WYSP and WIOQ improved, WCAU losing two shares as the Phillies season came to an end, and the remaining Country outlet, WFIL, doubling its overall total from the summer book.

There were a number of sampling anomalies in this book. First was the continued oversample of blacks. Arbitron wanted to get back approximately $18 \%$ of the diaries from this group, but almost $23 \%$ of the usable diaries were ethnic - almost the same as the summer returns. In fact, with DST, listening in the total market was up $12 \%$, compared to the fall ' 81 book. There was also more sample returned in a usable fashion - $19 \%$ more on a fall-to-fall basis. This means more stable estimates generally, and with the high return among ethnics means the Urban battleground is an important one.


## Complete Ratings Data Page 114

Some sampling instabilities may have affected the fall results in the Valley of the Sun. Although the overall number of usable diaries was up 9\% compared to the spring sweep, the number of diaries from the High Density Hispanic Area dropped by $31 \%$. This may have led to high cume values for Hispanic diaries, which can lead to unstable estimates. That may explain why KPHX and KVVA, the Spanish-formatted stations, both scored substantial gains this book.

Other than the possible Hispanic sampling problems, the results looked relatively stable for Phoenix. KTAR took the top spot, boosted by carrying Arizona State football games. AOR KDKB showed improved numbers, KNIX-FM held on to the top $25-54$ spot, and Urban KUKQ jumped (perhaps affected by the Hispanic situation noted above). KQYT and KZZP showed some softer numbers this survey.

## Pittsburgh <br> \#14



## Complete Ratings Data Page 116

A major new factor in the Steel City, the lowest KDKA share in recent memory, and the highest shares yet for other stations highlighted the fall Pittsburgh scorecard. KDKA still led, but the station slipped almost two shares without Pirates baseball - still, an 18 is hardly anything to panic over.

The biggest move this sweep was made by the former WFFM-FM, now A/C entry WHYW-FM (Y97). With a massive media blitz and major contests, the station made an impression in one book, causing competitors grief.

Another station with the right to smile was WAMOFM, which soared to its best share ever as DST boosted the overall market's listening $14 \%$ compared to the non-DST fall ' 81 report. Also happy were WDVE, which posted its best book recently, and WBZZ, which led the CHR contingent.

Two others made notable comebacks this sweep. WTAE, boosted by a partial Steelers season, shored up its numbers, and WJAS rebounded from spring survey doldrums.

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## Complete Ratings Data Page 117

The main note regarding this Portland book was that Arbitron "delisted," or removed from the report, estimates for KKSN. KKSN admitted mailing its listeners "program guides" which included the plea to "report listening to KKSN as much as you can."

KGON again was the $12+$ leader, even though it dropped four shares (see below). The more adult-targeted AOR, KINK, rebounded from a downturn in the spring to add two shares to its total this sweep.

There was a new Country leader, as KJIB achieved its best shares yet while KWJJ and KYTE were slipping. Also rising notably was KMJK, whose CHR format took off this survey. KXL and KXL-FM did better with their respective News and Beautiful Music formats. Finally, KLLB, which changed to AOR in mid-survey, came on with enough quarter-hours to cause some grief for KGON.

## Providence-WarwickPawtucket \#26



## Complete Ratings Data Page 118

From our "Why AOR GMs/PDs have ulcers department," this fall book in Providence highlighted the vagaries of Arbitron's sampling of males $18-24$. Although overall
diary return was down $10 \%$ in this book the slippage among men $18-24$ was triple that, a decline of $30 \%$. Fewer diaries can lead to poorer sampling of this volatile demo, which may explain partially why WHJY slipped and CHR WPJB lost half its numbers.

As for other results, WLKW-FM had its usual good fall book to hold on to first in the metro. Information was apparently a hot button, as WEAN's News format and WBSM's Talk approach were well received this sweep. WSNE's A/C sound also garnered a larger audience, boosting the station to its best book ever.

## RiversideSan BernardinoOntario \#31



## Complete Ratings Data Page 119

L.A. stations continued to dominate the listening in the Riverside-San Bernardino metro, with KFI, KIIS, and KBIG posting leading numbers this survey. KIIS enjoyed the biggest improvement, while KMET and KRTH showed notable slippage.

Among the local stations, KDUO had a stable book to remain the pacesetter. KQLH almost doubled this sweep to rise into contention, and KCAL-FM posted its best shares in recent history.

One methodology note worth mentioning here: although the $12+$ diary was down slightly compared to the spring, the return from the High Density Hispanic Area dropped $47 \%$ - such unstable estimates for this part of the metro may have led to the drop in numbers for KCAL with its Hispanic format.

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## Rochester, NY <br> \#39



## Complete Ratings Data Page 121

Malrite's WEZO held on to the overall lead with its Beautiful Music format, WHAM slipped from double digits, and there was a new double-digit contender, WCMF - the top AOR. Gains among young adult men helped WCMF move up.

The biggest move in this sweep was made by WPXY, which in its last A/C book (it's now CHR) doubled its previous numbers. As you might expect, with that growth something had to give, and it may have been WVOR, an A/C that slipped from double digits this past survey. With WPXY going CHR, it will be interesting to see how the spring results turn out.

## Sacramento \#35



Complete Ratings Data Page 122
There was some good news in this Sacramento report, as Arbitron received approximately $40 \%$ more sample than in the spring sweep. Broadcasters and advertisers can thus place solid faith in these numbers (with the exception of the Placer East area, where only two diaries came back).

Some upsets in the standings this survey, as KZAP was dethroned, losing five shares. The new leader in the market was KXOA-FM (whose AM sister station improved too). Others with positive books included KAER, KCTC, KROY, and KFBK. KRAK and KEWT both continued to slip.

## St. Louis \#13



## Complete Ratings Data Page 123

Several juicy stories emerged from this sweep in the Gateway City. KMOX dominated as usual, with its best book in the past year. However, the "stepchild," KMOX-FM (now known as KHTR), changed from A/C to CHR and doubled its previous tally. Not a bad debut, and it made the CBS properties 1-2

As KMOX-FM abandoned the A/C universe it helped KSD-FM, which posted a healthy jump. Also improving this book was Century's KSHE, which won the AOR race with Doubleday's KWK-AM \& FM by a hair. KSHE was stronger among adult men while the Doubleday properties were better among teens and the ladies.

One Arbitron note worthy of your attention: the usable diary return among blacks was down $32 \%$ from the spring survey. The return was close to the percentage desired by Arbitron as proportionately representing the metro's black populace, so although there was a bit of trauma this book the black totals should not be too different in upcoming surveys.

## Salt Lake City-Ogden\#43



## Complete Ratings Data Page 124

KSL reclaimed first place among the Wasatch Front area stations with a significant jump in a wide range of demos. Part of the station's success may have come from its "Blue Chip" card promotion, tied in with McDonald's this past book.

Former winner KSFI's Beautiful Music shares slipped just enough to let Country KSOP-FM eke past to claim the runner-up slot this sweep. Neither the KSL nor the KSOP. FM gains appeared to be methodology flukes.

Another major success story was generated by KRSPFM. With its new AOR approach the station knocked off former AOR leader KCPX-FM.


Complete Ratings Data Page 125
One of the better AOR books this sweep was generated by KISS, which not only stayed in double digits but also improved and continued to lead the market. Meanwhile, on the Country front, there was a new kingpin as KAJA passed KKYX, moving into second place overall in the process. KITY's CHR approach picked up steam and propelled the station into contention, and KCOR's Hispanic audience enlarged this sweep even though returns from the High Density Hispanic Area were down slightly. When DST for Hispanics hits San Antonio in the spring ' 83 sweep, it will be interesting to observe the impact.

## San Diego \#20



## Complete Ratings Data Page 126

Group W's KJQY recaptured first in San Diego, as previous winner KFMB dropped seven shares after the Padres' hot baseball season ended. KMLO's Big Band sound almost doubled its numbers this sweep, KGB took the AOR lead from KPRI, and KSON-FM became the new power in the Country arena. Also making a positive move was XHRM, located south of the border and programming a Black-oriented format.

No major Arbitron sampling problems cropped up in this book. The only item worthy of mention is that compared to the summer book, the overall diary count was down $12 \%$. However, listening levels were identical to those for the spring book.

## San Francisco \#4



## Complete Ratings Data Page 127

With the end of the A's and Giants' playoff hopes and merely a partial NFL season for the defending champion 49'ers, there were some sports-related shakeups in the Bay Area ratings. KNBR and KSFO slipped without baseball, while KCBS surged even with only a partial slate of 49 'ers contests. Overall, KGO sailed along to cop the identical share it achieved in the fall ' 81 book, topping the market again.

Meanwhile, back at the AOR ranch, there was a real gunfight as more and more stations vied for the album rock audience. Previous leader KRQR slipped, KMEL led the pack with a stable performance, and KFOG and KQAK added to the fragmentation of the format.

With the switch of KFOG from Beautiful Music to AOR, you might expect the remaining BM stations to garner larger audiences, and they did. Biggest improvement was shown by Bonneville's KOIT, although KABL-AM \& FM looked healthier also.

On the Country scene there was a new leader. KSAN, which had been climbing over the last few books, passed KNEW in the fall to narrowly capture the crown.

From an Arbitron perspective there appeared to be few flukes this survey. Overall, $16 \%$ more diaries were returned this book than in the summer, with return among women $18-24$ and ethnics slightly better than in earlier surveys.

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## San Jose \#28



## Complete Ratings Data Page 128

Some sampling shakeups, newly emergent stations, and the continued leadership of KGO highlighted the San Jose story. Although KGO stayed on top overall, KSJO came very close to knocking off the ABC Talk giant. Two other San Jose stations were especially improved - KBAY, whose Beautiful Music format topped the seven-share threshold, and KEZR, whose A/C approach caught fire this book. Among San Francisco stations, KOIT picked up quite well, after KFOG changed from BM to AOR.

Overall in-tab was down $21 \%$ from the spring book, in itself enough to cause some ratings variations owing to increased instability of the estimates. However, return from the High Density Hispanic Area dropped off precipitously down $54 \%$ from book to book. This poorer representation of the HDHA may have hurt stations like KBLX or KSOL, while KAZA may have caught a few of the remaining heavi-ly-weighted diaries to cause it to show up this sweep.

## Seattle-EverettTacoma \#16



Complete Ratings Data Page 129
Bonneville's KIRO generated another stable book to
remain in double digits and continue to set the pace. The station might have done even better if part of the Seahawks season had not been cancelled due to the strike.

KIRO's sister station, KSEA, joined the other Beautiful Music stations in town in rising Lazarus-like from poor spring showings. Meanwhile, at the other end of the demographic spectrum, there was a real battle among the AORs. KISW slipped appreciably as KZOK rose to a tie with the former AOR leader. KZOK's improvement included the station taking the teens title in the metro.

Others showing healthy advances this sweep included the CHR entries, KUBE and KNBQ, and A/C fixture KOMO, rebounding from a slight dip in the spring estimates.

## Toledo \#50



## Complete Ratings Data Page 131

There are two Tcredo books showing fall ' 82 data - be sure you look at the reissued version. The report had to be redone by Arbitron because it inadvertently treated WSPD as a daytimer, awarding the station higher shares in the original report than it should have had.

Looking at the reissued version (with 12 stations having share differences), the leading station remained WIOT, an AOR which lost two shares compared to the spring but had a score comparable to its fall ' 81 tally. WLQR took the runner-up spot again, but there was a new third place finisher - WSPD, with a stable book. WMHE lost almost three shares and moved to fifth. WKLR continued to expand its audience and copped fourth in this sweep, while WTOD rebounded from its spring showing.


Complete Ratings Data Page 150

Some interesting items lurk below the surface of Tampa Bay's fall Arbitron. WRBQ continued to grow and finally copped the top spot in the market, passing previous leader WWBA, which had a stable book. Beyond these two double-digit dominators, however, there was quite a lot of flux. WJYW, in its final Beautiful Music book (it's now A/C), scored more impressively. Look for WWBA to benefit from WJYW's move. Also, WCKX became A/C entry WMGG this sweep and debuted with a notable share of the metro. Black-formatted WTMP had done well since the inception of DST, and that rise continued this survey. Finally, there was a new AOR leader, as WYNF passed WQXM for the first time in a year.

Methodology may have had some impact on the WTMP and WYNF moves. Although the diary return for the market was up slightly ( $7 \%$ ) compared to the spring book, usable return from blacks was down 30\%. Apparently the return from blacks in the spring was higher than desired by Arbitron, so a lower in-tab goal was sought. The black portion of this book's total diary count was closer to Arbitron's goal, just under the percentage sought.

As for the AOR universe, there was a $64 \%$ jump in the number of diaries returned from men 18-24 this sweep, compared to the spring. With that amount of additional sample, advertisers and broadcasters can feel better about the quality of these young adult numbers.

## Washington, DC \#9



## Complete Ratings Data Page 132

In the nation's capital, the four leading stations WKYS, WMAL, WHUR, and WGAY-FM - held their spots with little trouble. WKYS lost a share, but listening in the market was up compared to the summer (indeed, it was up 20\% compared to last year's non-DST fall book). WMAL perked up owing to a partial schedule of (destined-to-be) champion Redskins football games.

Two formats had a gap open between the leading station and the runner-up. In Country, WPKX shot past WMZQ to insert itself into the top spot, while WAVA's edge over WWDC-FM became larger as DC-101 slipped again. Since the departure of Howard Stern for New York WWDC-FM's overall numbers have dropped $36 \%$, with Stern's old AM drive totals now depleted by $58 \%$.

Arbitron had some problems properly measuring the sizable black population in the area. Black in-tab dropped 20\% compared to the summer sweep. Also, while Arbitron wanted approximately $27 \%$ of the total return to come from blacks, just under $21 \%$ was. As a result, there may be an oversample of blacks in the upcoming sweeps. If so, Black/Urban stations such as WHUR, WOOK, or WKYS could benefit.

$$
\begin{aligned}
& \text { Q-105 / WRBQ } \\
& \text { isproul to be } \\
& \text { Americas } \\
& \text { *THR Station }
\end{aligned}
$$

*Fall ' 82 Arbitron metro shares


- Michael Osterhout, General Manager - Scott Shannon, Director Operations-Programming - Mason Dixon, Program Coordinator


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# 1983 R\&R RATINGS REPORT/VOI. 1 • 66 <br> THE RATINGS INFORMATION GUIDE <br> A Step-By-Step Manual For Using R\&R's Unique Ratings Data Features 

As we present R\&R's first Ratings Report of 1983, you'll notice our exclusive single-source approach to ratings data has been made even easier to read. As before, the written market overviews are compiled in a separate section so that you may quickly look through the summaries to determine which markets you'd like to investigate in-depth.

Here are the keys for reading and getting the most from these data pages.

## Share Trends

All stations achieving a one share or better in the fall '82 Arbitron are listed. The share trends shown begin with the oldest survey on the left and move to the most recent number (highlighted), which is the station's overall share for the fall ' 82 survey period. The stations are ranked according to their $12+$ total week metro shares in the fall book.

## Audience Rankings

The rankings to the right of the format designation for each station will help you further define that station's specific strength. The first listing is the cume rank, based on a total week, total persons $12+$ metro figure.

Next are four key demographic rankings based on average persons, total week metro. The demographic cells ranked are 12-17, 18-34, 18-49, and 25-54.

In addition to these four key demographic breakouts, there are more detailed male/female rankings in the lower left corner of each market's page. These provide even more specific detail about the strength and appeal of each of the top 10 stations in the key adult demos - 18-34, 18-49, and 25-54.

Continued on Page 68



## Continued from Page 66

## Turnover/Time Spent Listening Data

Next to the $25-54$ rankings are numbers that demonstrate the relationship between a station's average time spent listening and its turnover rate. Based on the average listeners $12+$ total week metro, this information can provide station personnel and advertisers data on the loyalty or fickleness of a station's audience. The programming efforts of various stations and formats will be easily compared.

Understanding these numbers is simple. There is an inverse relationship between turnover and time spent listening. The higher the time spent listening (average minutes listened daily), the more loyal the audience and the lower the turnover (or flux) figure to the left of the minutes number displayed. The lower the turnover number (on the left), the more loyal the audience and the higher the time spent listening should be (the number on the right).

## Rep/Net Information

Based on the latest information available to R\&R, designations for station network and/or rep firm affiliations are listed.

## Birch Shares

For comparison purposes we have provided total week, total persons $12+$ shares from the Birch fall ' 82 quarterly, wherever possible.

## Format Reach Chart

The lower right corner of each data page contains a chart showing how each format compares within that market. The chart is alphabetized for easy comparison as you leaf through the various data pages. The numbers are arrived at by totalling the total week, total persons metro shares for each station that showed up in the relevant Arbitron (those stations below the one share level are included). All AORs are added together, all CHRs, etc.

We at R\&R hope you'll find the trending, ranking, and other data included on these pages to be useful. It's our hope that broadcasters and advertisers will find this layout one that invites frequent use.

## Format Codes

Format codes were assigned based on the latest information derived from the stations involved. R\&R realizes that these codes are generalizations, but we provide them for purposes of comparison.

## Format Legend

A/C—Adult/Contemporary, AOR—Album•Oriented Rock, BBnd—Big Band, Blk/Urbn-Black/Urban Contemporary, BM/Easy-Beautiful Music/Easy Listening, CHR-Contemporary Hit Radio, Clas-Classical, Ctry-Country, Gold-Oldies, Jazz-Jazz, Misc-Miscellaneous, N/T—News/Talk, Rel—Religious, Span-Spanish, Talk—Talk.

## Market Overviews

R\&R reserves the right to exercise editorial judgment regarding which stations are mentioned in the overviews and the information cited in each market. Every effort has been made to provide the highest quality information and data for your use.

This data is copyrighted by Arbltron. Nonsubscribers to Arbitron's syndicated radio service may not reprint or use this information In any form.

## Network Abbreviation Key

| ABC-C | American Contemporary Network |
| :--- | :--- |
| ABC-D | ABC Direction |
| ABC-E | ABC Entertainment |
| ABC-F | ABC FM |
| ABC-I | ABC Information |
| ABC-R | ABC Rock |
| AP | Associated Press |
| CBS | CBS |
| CBS-R | CBS RadioRadio |
| MBS | Mutual Broadcasting System |
| NBC | NBC |
| NBC-S | NBC Source |
| NBC-T | NBC Talknet |
| NBN | National Black Network |
| RKO-1 | RKO-1 |
| RKO-2 | RKO-2 |
| SHRDN | Sheridan |
| TSTAR | Transtar |
| UPI | United Press International Radio Network |

## Reps Abbreviation Key

| B HOWARD | Bernard Howard \& Co. |
| :---: | :---: |
| BLAIR | Blair Radio |
| BuCKLEY | Buckley Radio Sales |
| CABALLERO | Caballero Spanish Media |
| CARPENTER | David Carpenter Associates |
| CBS-FM | CBS-FM National Sales |
| CBS SPOT | CBS Radio Spot Sales |
| CHRISTAL | The Christal Company |
| CITIMEDIA | Citimedia |
| CMBS | Concert Music Broadcast Sales |
| D-CLAYTON | Dora-Clayton Agency, Inc. |
| DONOFRIO | John Donofrio |
| EASTMAN | Eestman Radio |
| FULFORD | Michael Fulford Co. Inc. |
| GILLIS | Gillis Broadcast Representatives |
| GROSKIN | Herbert E. Groskin \& Co. |
| H OAKES | Herlan Oakes \& Associates |
| HILLIER | Hlllier, Newmark \& Wechsier |
| HR-STONE | HR-Stone Radio Reps |
| J BOLTON | Jack Bolton \& Associates |
| J W KOEHN | John W. Koehn Company |
| KATZ | Katz Radio |
| KEYSTONE | Keystone Broadcasting System |
| KIRBY | Nona Kirby Company Inc. |
| LOTUS | Lotus Representatives |
| M \& C | Mllam \& Cowart |
| MARKET 4 | Market 4 Radio |
| MASLA | Jack Masla \& Company |
| MMR | Major Market Radio |
| M ROSLIN | Marr Rosilin |
| McGavREN | McGavren-Guild |
| NATL TIME | National Time Sales |
| PRO RADIO | Pro Radio |
| P-W RADIO | P.W Radio Reps |
| RADIO SPT | Radio Spot Sales |
| RADIO TIME | Radio Time Sales International |
| R A LAZAR | R.A. Lazar \& Company |
| RAR | Radio Advertising Reps |
| REGIONAL | Regional Representatives |
| RILEY | Rlley Representatives |
| RKO | RKO Radio Sales |
| ROSLIN | Roslin Radio Sales |
| RSR | Radio Station Reps |
| SAVALLI | Savalli 8 Schutz |
| SELCOM | Selcom |
| SMITH | Frederick W. Smith |
| SOUTHERN | Southern Spot Sales |
| STARCOM | Starcom |
| STARS INC | Stars Inc. |
| TM SPOT | TM Spot Sales |
| TORBET | Torbet Radio |
| UNIREP | Unirep Broadcasting Company |
| WALTON | Walton Broadcasting Sales |



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| 7.1 | 6.7 | 6.5 | $\downarrow$ | KBIG fm | BM | 1 | 7 | 20 | 8 | 1 | 13/81 | TORBET |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 3.2 | 5.4 | 5.8 | 2 | KROC-FM | AOR | 4 | 1 | 2 | 3 | 18 | 13/84 | ROSLIN |  |
| 6.11 | 5.7 | 4.6 | 3 | KABC am | Talk | 9 | 34 | 18 | 11 | 7 | 14/76 | KATZ | ABC-I |
| 3.6 | 2.8 | 4.4 | 4 | KNX-FM | AOR | 13 | 11 | 1 | 1 | 2 | 14/80 | CBS-FM |  |
| 2.4 | 2.7 | 4.3 | 5 | KıS fm | CHR | 5 | 5 | 4 | 2 | 6 | 17/64 | McGAvREN | ABC-C |
| 6.1 | 4.8 | 4.3 | 5 | Klos fm | AOR | 2 | 3 | 3 | 4 | 17 | 20/55 | KATZ | ABC-R |
| 2.3 | 3.1 | 4.2 | 7 | KMPC am | Easy | 8 | 28 | 24 | 10 | 3 | 16/68 | MMR |  |
| 3.0 | 3.3 | 4.2 | 7 | KNX am | News | 3 | 22 | 34 | 26 | 15 | 20/55 | CBS SPOT | CBS |
| 3.6 | 2.7 | 3.4 | 9 | KFI am | CHR | 7 | 10 | 8 | 6 | 4 | 20/55 | CHRISTAL | ABC-E |
| 2.7 | 3.0 | 3.4 | 9 | KFWE am | News | 6 | 36 | 35 | 24 | 10 | 21/52 | RAR | NBC |
| 2.7 | 2.3 | 3.4 | 9 | KJOI fm | BM | 15 | 29 | 26 | 19 | 11 | 15/73 | SELCOM |  |
| 4.4 | 5.1 | 3.2 | 12 | KRTH fm | CHR | 11 | 9 | 6 | 5 | 5 | 20/54 | RKO | RKO-1 |
| 5.8 | 6.7 | 2.9 | 13 | KMET fm | AOR | 10 | 6 | 5 | 9 | 24 | 23/47 | EASTMAN |  |
| 3.8 | 2.8 | 2.7 | 14 | Khtz fm | A/C | 17 | 25 | 7 | 7 | 8 | 17/63 | SELCOM |  |
| 3.4 | 1.9 | 2.6 | 15 | Klac am | Ctry | 16 | 16 | 28 | 23 | 16 | 20/55 | EASTMAN | ABC-D |
| 2.7 | 2.2 | 2.5 | 16 | KIOQ fm | CHR | 14 | 2 | 9 | 16 | 28 | 24/45 | MASLA |  |


| 3.4 | 3.5 | 2.4 | 17 | KOST | fm | A/C | 21 | 31 | 31 | 14 | 12 | $14 / 79$ | CHRISTAL |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2.8 | 1.7 | 2.2 | 18 | XTRA | am | CHR | 12 | 4 | 12 | 18 | 22 | $29 / 37$ | MMR |  |  |
| 1.6 | 1.7 | 1.9 | 19 | KIKF | fm | Ctry | 27 | 18 | 11 | 15 | 19 | $14 / 79$ |  |  |  |
| 2.1 | 2.1 | 1.9 | 19 | KZLA-FM | Ctry | 19 | 21 | 16 | 12 | 9 | $20 / 53$ | BLAIR |  |  |  |
| 0.9 | 1.0 | 1.8 | 21 | KBRT | am | Rel | 32 | 39 | 19 | 27 | 13 | $11 / 103$ |  |  |  |
| 1.7 | 1.5 | 1.8 | 21 | KNO: | fm | BM | 23 | 32 | 37 | 20 | 14 | $18 / 60$ | GROSKIN |  |  |
| -- | 2.0 | 1.7 | 23 | KPRZ | am | BBnd | 25 | 38 | 39 | 39 | 32 | $17 / 62$ | MCGAVREN |  |  |
| 2.2 | 1.9 | 1.6 | 24 | KEZY-FM | AOR | 18 | 14 | 10 | 13 | 27 | $27 / 40$ | ROSLIN |  |  |  |
| 1.2 | 1.7 | 1.6 | 24 | KHJ | am | Ctry | 26 | 26 | 21 | 25 | 20 | $17 / 63$ | RKO | RKO-2 |  |
| 1.2 | 1.1 | 1.4 | 26 | KFAC-FM | Clas | 24 | 37 | 32 | 30 | 26 | $21 / 52$ | MCGAVREN | MBS |  |  |



## Baltimore

FALL
'82

| 12.6 | 10.6 | 10.0 | 10.2 | 1 | weal am | A/C | 1 | 17 | 12 | 11 | 4 | 11/100 | BLAIR | ABC-E |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 5.8 | 8.9 | 8.7 | 7.9 | 2 | wxyv fm | Urbn | 3 | 3 | 2 | 1 | 2 | 11/95 | McGAVREN |  |
| 6.1 | 7.9 | 7.5 | 7.2 | 3 | WPOC fm | Ctry | 6 | 8 | 5 | 2 | 1 | 12/91 | EASTMAN | ABC-D |
| 5.8 | 4.5 | 4.8 | 6.6 | 4 | WEs: fm | CHR | 2 | 1 | 3 | 4 | 6 | 14/78 | TORBET | $A B C-F$ |
| 9.7 | 7.1 | 7.7 | 6.4 | 5 | wiry fm | AOR | 5 | 2 | 1 | 3 | 9 | 14/80 | BLAIR | ABC-R |
| 8.5 | 6.8 | 5.3 | 5.3 | 6 | WLIF fm | BM | 8 | 23 | 15 | 9 | 7 | 13/86 | CHRISTAL |  |
| 3.2 | 4.3 | 4.3 | 4.9 | 7 | wwin am | Blk | 7 | 4 | 4 | 6 | 10 | 14/76 | B HOWARD | NBN |
| 3.9 | 3.4 | 4.5 | 4.5 | 8 | WFER am | A/C | 4 | 10 | 7 | 7 | 5 | 20/55 | MMR | NBC |
| 3.1 | 2.6 | 2.4 | 3.6 | 9 | wcao am | Ctry | 9 | 11 | 9 | 8 | 8 | 17/65 | McGAVREN | RKO-2 |
| 1.9 | 4.1 | 3.2 | 3.6 | 9 | wrst fm | A/C | 10 | 15 | 6 | 5 | 3 | 15/71 | MASLA | RKO-1 |
| 3.4 | 3.5 | 4.2 | 3.5 | 11 | WITH am | BBnd | 13 | 21 | 23 | 21 | 15 | 12/93 | HILLIER | MBS |
| -- | 2.8 | 3.7 | 3.0 | 12 | WRLX fm | BM | 12 | 20 | 18 | 14 | 12 | 15/71 | KATZ |  |
| 1.3 | 2.0 | 2.8 | 2.5 | 13 | WEEE am | Blk | 15 | 5 | 14 | 13 | 14 | 16/70 | CITI MEDIA |  |
| 1.2 | 0.7 | 1.4 | 2.5 | 13 | WROX fm | CHR | 14 | 6 | 8 | 10 | 13 | 16/68 | BLAIR | ABC-R |
| 5.3 | 4.0 | 3.7 | 2.4 | 15 | wcem am | N/T | 11 | 19 | 20 | 12 | 11 | 21/51 | KATZ | ABC-T |
| 1.7 | 2.5 | 2.3 | 2.0 | 16 | wsid am | Blk | 19 | 18 | 17 | 17 | 17 | 13/86 | MASLA | SHRDN |
| 1.5 | 1.2 | 1.5 | 1.5 | 17 | Wres fm | Rel | 22 | 23 | 22 | 23 | 18 | 11/98 |  |  |
| 2.0 | 1.9 | 2.1 | 1.5 | 17 | WWDC.FM | AOR | 16 | 7 | 11 | 16 | 23 | 21/52 | CHRISTAL |  |
| -- | 0.6 | 0.6 | 1.3 | 19 | wava fm | AOR | 23 | 9 | 10 | 15 | 23 | 20/91 | CBS-FM |  |
| 1.5 | 1.0 | 1.2 | 1.2 | 20 | wTOP am | News | 17 | 23 | 23 | 22 | 20 | 25/43 | CBS SPOT | CBS |
| -- | -- | -- | 1.0 | 21 | WQSR fm | A/C | 18 | 14 | 16 | 19 | 19 | 29/38 | CBS SPT |  |

## Demographic Rank

| $\begin{gathered} \text { MEN } \\ 18-34 \end{gathered}$ | $\begin{gathered} \text { WOMEN } \\ 18-34 \end{gathered}$ | $\begin{gathered} \text { MEN } \\ 18-49 \end{gathered}$ | $\begin{gathered} \text { WOMEN } \\ 18-49 \end{gathered}$ | $\begin{aligned} & \text { MEN } \\ & 25-54 \end{aligned}$ | $\begin{aligned} & \text { WOMEN } \\ & 25-54 \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 1 WIYY | 1 WBSB | 1 WIYY | 1 WPOC | 1 WXYV | 1 WPOC |
| 2 WXYV | 2 WXYV | 2 WXYV | 2 WBSB | 2 WPOC | 2 WXYV |
| 3 WBSB | 3 WWIN | 3 WPOC | 3 WXYV | 3 WIYY | 3 WLIF |
| 4 WWIN | 4 WIYY | 4 WBSB | 4 WYST | 4 WYST | 4 WBAL |
| 5 WPOC | 5 WYST | 5 WYST | 5 WWIN | 5 WBAL | 5 WYST |
| 6 WAVA | 6 WPOC | 6 WWIN | 6 WIYY | 6 WFBR | 6 WBSB |
| 7 WFBR | 7 WCAO | 7 WFBR | 7 WCAO | 7 WCAO | 7 WFBR |
| 8 WYST | 8 WFBR | 8 WRQX | 8 WFBR | 8 WBSB | 8 WCAO |
| 9 WRAX | 9 WROX | 9 WAVA | 9 WLIF | 9 WWIN | 9 WWIN |
| 10 WWDC | 10 WRLX | 10 WCAO | 10 WBAL | 10 WCBM | 10 WRLX |

Format Reach




Continued on Page 78



##  EASIER THAN EVER!!!

|  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| A25-49 | M-SU | 6am-mid | A25-54 | M-SU | 6am-mid | A25-49 | M-F | 6-10am |
| A25-49 | M-F | 10am-3pm | A25.54 | M-F | $3-7 \mathrm{pm}$ | A25-54 | M-F | 6-10am |
| A25-49 | M-F | $3-7 \mathrm{pm}$ | M25-49 | M-F | 10am-3pm | M25-49 | M-SU | 6am-mid |
| A25-54 | M-F | 10am-3pm | M25-54 | M-F | $3-7 \mathrm{pm}$ | M25.54 | M-SU | 6am-mid |
| M25.54 | M-F | 10am-3pm | W25.54 | M-SU | 6am-mid | W25.49 | M-F | 6-10am |
| W25-54 | M-F | 10am-3pm | W25-54 | M-F | $3-7 \mathrm{pm}$ | W25-54 | M-F | 6-10am |

## -WNWS-AWIFW is POSITIDIED Right Where it Rounts! <br> MANOR MARKET RADIO SALES <br> * SOURCE: Arbitron Fall ' $82 /$ Avg. $1 / 4$ Hour Estimates, Metro Survey Area: All dayparts as listed. <br> * * SOURCE: Arbitron Fall '82/Avg. 1/4 Hour Estimates, Metro Survey Area: Total persons 12 * .





## If you by its cover

 can't judge a bookThen don't judge a Radio Station by its $12+$ !



## Introducing Cincinnati's new...




## Dallas-Ft. Worth $\# 10$




Continued on Page 101

## EARIH NETS





## When the man on the right wanted the world to listen, he talked tothe man on the left. And the man on the left was ours.

While a lanatic held the rest of the world at bay, nearly six thousand AP Broadcast members came within five feet of him.

Cold. unabashed fear twisted his gut as AP correspondent Steve Komarow eased toward a nervous bomber and what he believed was $1.0 \mathrm{KK}) \mathrm{lbs}$ of explosives.

Just minutes earlier, the news had electrified the crowd of reporters gathered near the Washington Monument: Mayer wanted to talk to a media representative.

A voice-Komarows-rose over the din. He pleaded that a wire service representative should have a chance at the guy. A police spokesman recognized him. and singled Komarow out.

Why". Was it his reputation"? Was it luck? Or was it his tenacity-his determination not to be swallowed by the faceless wall of newspeople. huddled behind the restraining ropes? Each relating the same story, from the same perspective.

It was all of that. And for five hours. it was Komarow who stepped in and out of Norman Mayer's killing zone.

Suddenly, an engine roared. Shots rang out. And Mayer lay dying.

In the end. one reporter-Komarow-had a headline story. The others were left with sidebars. One reporter knew first-hand what made Norman Mayer tick.

One reporter, and nearly six thousand AP radio and television members.

If you're determined to give your listeners a closer look at the newsmakers, contact Glenn Serafin.
 Associated Press Broadcast Services. (212) 621-1511.




# HOUSTON'S ${ }^{\text {sr }}$ Stereocombo 

FOR MORE INFORMATION
ON HOUSTON'S HOTTEST
COMBO, CALL EASTMAN OR YOUR KKBQ SALES
REP AT (713) 961-0092.

NOW LISTED IN ARBITRON \& BIRCH
(ficis harte-Hanks radio


## Demographic Rank

|  | $\begin{aligned} & \text { MEN } \\ & 18-34 \end{aligned}$ |  | $\begin{gathered} \text { WOMEN } \\ 18-34 \end{gathered}$ |  | $\begin{aligned} & \text { MEN } \\ & 18-49 \end{aligned}$ |  | $\begin{gathered} \text { WOMEN } \\ 18-49 \end{gathered}$ |  | $\begin{aligned} & \text { MEN } \\ & 25-54 \end{aligned}$ |  | $\begin{gathered} \text { WOMEN } \\ 25-54 \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | KYYS | 1 | KBEO | 1 | WDAF | 1 | WDAF | 1 | WDAF | 1 | WDAF |
| 2 | KKCI-FM | 2 | KLSI | 2 | KPRS | 2 | KLSI | 2 | KPRS | 2 | KLSI |
| 3 | KPRS | 3 | KPRS | 3 | KYYS | 3 | KBEQ | 3 | WHB | 3 | KPRS |
| 4 | KbEQ | 4 | KUDL | 4 | KKCI-FM | 4 | KPRS | 4 | ксмо | 4 | KUDL |
| 5 | WDAF | 5 | WDAF | 5 | KBEQ | 5 | KUDL | 5 | KMBZ | 5 | WHB |
| 6 | KLSI | 6 | WHB | 6 | WHB | 6 | WHB | 6 | KFKF | 6 | KMBR |
| 7 | WHB | 7 | KFKF | 7 | KFKF | 7 | KFKF | 7 | KYYS | 7 | KMBZ |
| 8 | KFKF | 8 | KKCI-FM | 8 | KLSI | 8 | KMBR | 8 | KNBR | 8 | KCEZ |
| 9 | KUDO | 9 | KYYS | 9 | ксмо | 9 | KMBZ | 9 | KUDL | 9 | KFKF |
| 10 | KMBZ | 10 | KM | 10 | KMBZ | 10 | KCEZ | 10 | Kbea | 10 | KBE |

Format Reach



## How to pick up an easy million. KFWB ALL NEWS 98



TV TONITE turns the huge number of TV watchers on to radio. Because it has just what viewers want to hear. In one-minute, daily Monday-Friday shows, popular host Ron Hendren previews nightly TV fare. It's timely. Witty. Fast-paced. And it covers the world of television like nothing else on radio.

TV TONITE with Ron Hendren. It's the best way to offer TV audiences-at radio prices.

And that will make your sponsors listen!

with RON HENDREN




## Dallas-Ft. Worth \#10

## Demographic Rank

| $\begin{aligned} & \text { MEN } \\ & 18-34 \end{aligned}$ | $\begin{gathered} \text { WOMEN } \\ 18-34 \end{gathered}$ | MEN <br> 18-49 | WOMEN 18-49 | $\begin{gathered} \text { MEN } \\ 25-54 \end{gathered}$ | WOMEN $25-54$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 1 KZEW | 1 KVILFM | 1 KSCS | 1 KVILFM | 1 KSCS | 1 KVILFM |
| 2 KSCS | 2 KMGC | 2 KZEW | 2 KSCS | 2 WBAP | 2 KSCS |
| 3 KTXO | 3 KSCS | 3 KVIL-FM | 3 KPLX | 3 KVIL-FM | 3 KPLX |
| 4 KEGL | 4 KKDAFM | 4 KPLX | 4 KMGC | 4 KMEZFM | 4 KMEZ-FM |
| 5 KKDA-FM | 5 KZEW | 5 WBAP | 5 KKDAFM | 5 KRLD | 5 KKDA-FM |
| 6 KVIL-FM | 6 KPLX | 6 KMEZFM | 6 KMEZ-FM | 6 KPLX | 6 KMGC |
| 7 KNOK-FM | 7 KLVU | 7 KTXO | 7 KZEW | 7 KZEW | 7 KRLD |
| 8 KPLX | 8 KTXO | 8 KEGL | 8 KLVU | 8 KKDA-FM | 8 WBAP |
| 9 WBAP | 9 KEGL | 9 KKDA-FM | 9 KEGL | 9 WFAA | 9 KOAX |
| 10 KMGC | 10 KNOKFM | 10 KNOK FM | 10 KNOKFM | 10 KOAX | 0 KLVU |

## Format Reach

| A/C | 14.8 |
| :---: | :---: |
| AOR | $\square 8.3$ |
| B8nd | - 2.2 |
| Blk/Urbn | . 10.1 |
| BM/Easy | 13.1 |
| CHR | 1.6 |
| Clas | $\square 1.2$ |
| Ctry |  |
| Gold | 51.1 |
| Jazz | - 1 |
| Misc | - 5.6 |
| News | $\square 7.9$ |
| Rel | $\square 2.5$ |
| Talk | - 2.1 |

## Denver-Boulder \#23

## Demographic Renk



## Detroit \#6

Demographic Rank

|  | $\begin{gathered} \text { MEN } \\ 18-34 \end{gathered}$ | WOMEN 18-34 |  | $\begin{aligned} & \text { MEN } \\ & 18-49 \end{aligned}$ | WOMEN | $\begin{aligned} & \text { MEN } \\ & 25-54 \end{aligned}$ | $\begin{aligned} & \text { WOMEN } \\ & 25-54 \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | WRIF | WNic.m | 1 | Whif | 1 WNicfm | WJR | 1 wmsc |
|  | WLLz | wmsc | 2 | WLLz | 2 wmjc | WRIF |  |
|  | WNic.m | WRIF | 3 | WNICFM | WDRa | $3{ }^{3}$ wwww | 3 WNICFM |
|  | WDRQ | WDRo | 4 | WJR | 4 womc | WNICPM | WJR |
| 5 | wabx | WLLB |  | WDRa | WJLB | WJLB | WWW |
| 6 | WJLB | WHYT | 6 | WJLB |  | ckLw | 7 wczy |
|  | ac | wczr | 7 | WABX | ${ }_{8} \mathrm{~W}_{\text {WCzY }}$ | WWJ | wdra |
|  | WHYT | womc | 8 |  |  |  | WılB |
|  | bs | WLL2 |  |  | 99 |  |  |
|  | ww | 10 ckLW |  | ckLW | ww | 10 wms |  |

## Mami-Ft. Lauderdale-Hollywood \#11

## Demographic Rank

|  | MEN $18-34$ |  | WOMEN 18-34 |  | $\begin{gathered} \text { MEN } \\ 18-49 \end{gathered}$ |  | $\begin{gathered} \text { WOMEN } \\ 18-49 \end{gathered}$ |  | MEN 25-54 |  | WOMEN $25-54$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | WSHE | 1 | WHYI | 1 | WSHE | 1 | WCMOFM | 1 | WCMO-FM | 1 | WCMOFM |
| 2 | WHYI | 2 | WEDR | 2 | WHYI | 2 | WHYI | 2 | WAXY | 2 | WCMO |
| 3 | WEDR | 3 | WCMO-FM | 3 | WCMOFM | 3 | WEDR | 3 | WOBA | 3 | WAIA |
| 4 | WCMQ-FM | 4 | WWWL | 4 | WWWL | 4 | WWWL | 4 | WHYI | 4 | WOBA |
| 5 | WWWL | 5 | WINZ-FM | 5 | WEDR | 5 | WAIA | 5 | WSHE | 5 | WEDR |
| 6 | WINZ-FM | 6 | WAXY | 6 | WAXY | 6 | WINZ-FM | 6 | WWJF | 6 | WWWL |
| 7 | WAXY | 7 | WAIA | 7 | WINZ-FM | 7 | WCMO | 7 | WWWL | 7 | WHYI |
| 8 | WRBD | 8 | WRBD | 8 | WOBA | 8 | WOBA | 8 | WNWS | 8 | WLYF |
| 9 | WCKO | 9 | WWJF | 9 | WWJF | 9 | WAXY | 9 | WEDR | 9 | WAXY |
| 10 | WAIA | 10 | WOBA | 10 | WAIA | 10 | WOBAFM | 10 | WCMO | 10 | WWJF |

## Format Reach

| A/C | 10.5 |
| :---: | :---: |
| AOR |  |
| BBnd | - 3.5 |
| BlkJUrbn | - 1.7 |
| BM/Easy | 10.3 |
| CHR |  |
| Clas | $\square 3.7$ |
| Ciry | 10.0 |
| Gold | 2.7 |
| Jazz | $\square 1.7$ |
| Misc | 6.8 |
| News | - 1.9 |
| Rel | - 1.2 |
| Span | 1.7 |
| Talk | 9.2 |

Continued from Page 88

## Format Reach



## Continued from Page 100

Format Reach



## Minneapolis-St. Paul \#17

## Demographic Rank

## Format Reach



## Nashville-Davidson \#44

Continued on Page 110

# We AreThe Music City's Yusio 

Thank YOU for making us Nashville's and Middle Tennessee's fastest growing Radio Station*

| Wresemasmin |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| \% 7.9 | 6.3 | 6.2 | 1 | WNBC | am | CHR | 1 | 2 | 3 | 1 | , | 19/58 | HILLIER | NBC |
| - ${ }_{\infty}^{\infty}$ | 5.7 | 5.8 | 2 | WELI | fm | CHR | 7 | 4 | 1 | 2 | 2 | 12/87 | MASLA |  |
| 4.6 | 4.8 | 4.7 | 3 | wCBS | am | News | 2 | 22 | 19 | 13 | 5 | 20/55 | CBS SPOT | CBS |
| 4.1 | 4.8 | 4.7 | 3 | WOR | am | Talk | 9 | 24 | 23 | 15 | 11 | 12/88 | RKO | ABC-E |
| 5.5 | 5.7 | 4.2 | 5 | WYNY | fm | A/C | 3 | 11 | 2 | 3 | 3 | 19/57 | HILLIER |  |
| 3.7 | 3.1 | 4.1 | 6 | WINS | am | News | 4 | 23 | 22 | 16 | 13 | 19/57 | RAR | ABC-D |
| 6.0 | 4.8 | 4.1 | 6 | WRFM | fm | BM | 12 | 19 | 32 | 23 | 10 | 12/94 | TORBET |  |
| -- | 2.9 | 3.9 | 8 | WAPP | fm | AOR | 5 | 3 | 4 | 5 | 19 | 20/55 | MMR |  |
| 2.9 | 3.9 | 3.9 | 8 | WHLI | am | BBnd | 23 | 32 | 32 | 12 | 7 | 8/132 | ROSLIN |  |
| 3.7 | 3.4 | 3.8 | 10 | WCBS-FM |  | Gold | 10 | 15 | 6 | 4 | 4 | 15/72 | CBS-FM | CBS |
| 4.5 | 5.0 | 3.8 | 10 | WPL | fm | AOR | 6 | 1 | 7 | 8 | 18 | 20/55 | BLAIR | ABC-R |
| 3.1 | 1.9 | 3.7 | 12 | WALK.FM |  | A/C | 11 | 18 | 14 | 7 | 6 | 14/78 | M ROSLIN |  |
| 3.8 | 3.6 | 3.2 | 13 | was | fm. | AOR | 8 | 6 | 5 | 6 | 12 | 19/59 |  |  |
| 2.3 | 2.7 | 2.9 | 14 | WHN | am | Ctry | 16 | 27 | 17 | 11 | 8 | 14/76 | SELCOM | MBS |
| 1.4 | 1.9 | 2.5 | 15 | WNEW | am | BBnd | 24 | 14 | 32 | 18 | 9 | 12/92 | KATZ |  |
| 2.3 | 1.7 | 2.4 | 16 | WBLS | fm | Urbn | 14 | 7 | 9 | 9 | 17 | 17/63 | McGAVREN |  |
| 1.9 | 2.7 | 2.4 | 16 | WPAT-FM |  | BM | 17 | 30 | 21 | 25 | 14 | 17/65 | CHRISTAL |  |
| 3.3 | 1.5 | 2.3 | 18 | wcro | fm | BM | 21 | 26 | 25 | 26 | 16 | 14/76 | McGAVREN |  |
| 2.0 | 1.9 | 2.1 | 19 | WMCA | am | Talk | 22 | 25 | 32 | 29 | 26 | 15/72 | SELCOM | AP |
| 1.9 | 1.3 | 1.9 | 20 | WEZN | fm | BM | 29 | 28 | 27 | 22 | 20 | 10/108 | KATZ |  |
| 1.6 | 1.2 | 1.9 | 20 | WLIR | fm | AOR | 20 | 8 | 8 | 14 | 30 | 17/64 | MASLA |  |
| 1.8 | 2.4 | 1.8 | 22 | WKTU | fm | Urbn | 15 | 5 | 12 | 20 | 28 | 22/48 | TORBET |  |
| 0.4 | 1.7 | 1.8 | 22 | WPIX | fm | A/C | 19 | 13 | 10 | 10 | 15 | 21/52 | CHRISTAL |  |
| 1.9 | 2.9 | 1.7 | 24 | Wrks | fm | Urbn | 18 | 10 | 11 | 17 | 24 | 23/47 | RKO | RKO-1 |
| 2.4 | 2.0 | 1.6 | 25 | WABC | am | Talk | 13 | 21 | 20 | 24 | 23 | 27/40 | BLAIR | ABC-I |

## New Orleans \#33

## Demographic Rank

|  | Men $18-34$ |  | Women 18-34 |  | $\begin{gathered} \text { Men } \\ 18-49 \end{gathered}$ |  | Women 18-49 |  | Men $25-54$ |  | Women 25-54 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | WYLD-FM | 1 | WYLD-FM | 1 | WYLD-FM | 1 | WYLD-FM | 1 | WYLD-FM | 1 | WYLD-FM |
| 2 | WRNO | 2 | WEZB | 2 | WRNO | 2 | WEZB | 2 | TIX | 2 | WAJ |
| 3 | WAIL | 3 | WQUE | 3 | WTIX | 3 | WAJY | 3 | WNOEFM | 3 | WAIL |
| 4 | WEZB | 4 | WAIL | 4 | WAIL | 4 | WAIL | 4 | WRNO | 4 | WEZB |
| 5 | WOUE | 5 | WRNO | 5 | WEZB | 5 | WQUE | 5 | WWL | 5 | WTIX |
| 6 | WTIX | 6 | WAJY | 6 | WNOE-FM | 6 | WRNO | 6 | WEZB | 6 | WQUE |
| 7 | WNOE-FM | 7 | WTIX | 7 | WQUE | 7 | WTIX | 7 | WAJY | 7 | WBYU |
| 8 | WAJY | 8 | WBOK | 8 | WAJY | 8 | WBYU | 8 | WAIL | 8 | WNOE-FM |
| 9 | WWL | 9 | WNOE-FM | 9 | WWL | 9 | WNOE-FM | 9 | WBYU | 9 | WRNO |
| 10 | WGSO | 10 | WBYU | 10 | WGSO | 10 | WBOK | 10 | WOUE | 10 | WNNR |

Format Reach



## A REAL REFLEGTION OF THE REAL NEW YORK



New York is a multi-ethnic town . . and so are we! Buying along the old stereotypical lines of "ethnic" or "non-ethnic" may work elsewhere-but not here. It's almost impossible to distinguish those kinds of population distributions in Metro New York.
That's why WRKS-FM makes so much sense when you're buying New York We're in the Top 5 or better,' in the five key adult demographics and we happen to be Black, White and Hispanic. Not coincidentally, so's New York!

WRKS-FM \&RK() Radio for New York.
1440 Broadway, New York, N.Y 10018 (212) 764-6856



## Demographic Rank

|  | Men 18-34 |  | Women $18-34$ |  | $\begin{gathered} \text { Men } \\ 18-49 \end{gathered}$ |  | Women $18-49$ |  | Men 25-54 |  | Women $25-54$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | WNOR-FM | 1 | WLTY | 1 | WNOR-FM | 1 | WLTY | 1 | WCMS-FM | 1 | WFOG-FM |
| 2 | WMYK | 2 | WNOR-FM | 2 | WCMS-FM | 2 | WFOG-FA | 2 | WLTY | 2 | WLTY |
| 3 | WOWI | 3 | WOWI | 3 | WMYK | 3 | WCMS-FM | 3 | WFOG-FM | 3 | WCMS-FM |
| 4 | WCMS-FM | 4 | WWDE | 4 | WOWI | 4 | WOWI | 4 | WNOR-FM | 4 | WWDE |
| 5 | WLTY | 5 | WNOR | 5 | WLTY | 5 | WWDE | 5 | OWI | 5 | NOWI |
| 6 | WWDE | 6 | WCMS-FM | 6 | WWDE | 6 | WNOR-FM | 6 | WWDE | 6 | WTAR |
| 7 | WNVZ | 7 | WFOG-FM | 7 | WFOG-FM | 7 | WNVZ | 7 | WTAR | 7 | WGH |
| 8 | WNOR | 8 | NVZ | 8 | WNVZ | 8 | WNOR | 8 | WGr | 8 | WPCE |
| 9 | WRAP | 9 | YK | 9 | AR | 9 | WG | 9 | NVZ | 9 | WNOR |
| 10 | WGH | 10 | WRAP | 10 | WGH | 10 | WMYK | 10 | WMYK | 10 | WXRI |

Format Reach




Find out more about Arizona's \# l station . . .

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If you want to hit the 25-54 market in Phoenix, KNIX AM/FM is your best shot.

Our Arizona country has been number one with adults 25-54 for 3 consecutive years and 7 consecutive Arbitron rating periods.*

A solid combination of AM/FM numbers gives us the consistency to stay on target. And our efficiency gives us a following of good, respectable advertisers.

Sharpen your aim at Phoenix. Contact our Sales Deparmentat ARIZONA COUNTRY (602) 966-6236. ARIZONA FM STEREO 102 • AM 1580
*Source: ARB PHX. Metro Survey, Spring/Fall '80-Spring/Fall '81-
Winter/Spring/Fall '82. AQH, Mon-Sun. 6 am -Mid.


## Portiand, OR \#30



## Demographic Rank




| ityers icmern |  |  |  |  |  |  |  |  |  |  |  |  | $R \mathrm{R}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 5.2 | 6.2 | 6.6 | 1 | KFI am | CHR | 1 | 8 | 2 | 1 | 1 | 17/65 | CHRISTAL | ABC-E |
| 6.0 | 5.3 | 5.3 | 2 | KDUO fm | BM | 9 | 28 | 31 | 18 | 8 | 10/106 | BLAIR |  |
| 2.7 | 3.0 | 5.2 | 3 | Klls fm | CHR | 2 | 9 | 1 | 2 | 3 | 14/80 | McGAVREN | $A B C-C$ |
| 4.9 | 3.8 | 4.8 | 4 | Kbig fm | BM | 6 | 14 | 14 | 5 | 4 | 12/87 | TORBET |  |
| 4.6 | 4.7 | 4.1 | 5 | KMET fm | AOR | 5 | 4 | 3 | 3 | 7 | 15/74 | EASTMAN |  |
| 3.9 | 3.7 | 3.6 | 6 | KOLA fm | AOR | 4 | 1 | 6 | 6 | 20 | 17/62 | MASLA | $\wedge B C-F$ |
| 4.3 | 3.0 | 3.5 | 7 | KNX am | News | 3 | 33 | 27 | 25 | 21 | 18/59 | CBS SPOT | CBS |
| 1.0 | 1.8 | 3.4 | 8 | KQLH fm | A/C | 13 | 17 | 10 | 4 | 2 | 12/93 | B HOWARD | MBS |
| 3.1 | 2.1 | 3.3 | 9 | KCAL-FM | AOR | 11 | 2 | 4 | 8 | 17 | 13/82 | LOTUS | NBC-S |
| 3.0 | 4.1 | 3.2 | 10 | KGGI fm | CHR | 7 | 5 | 5 | 7 | 11 | 18/59 | MCGAVREN | CBS-R |
| 1.5 | 2.7 | 2.6 | 11 | KMEN am | Gold | 19 | 38 | 11 | 9 | 5 | 13/86 | MCGAVREN | CBS |
| 3.5 | 3.3 | 2.5 | 12 | KABC am | Talk | 14 | 26 | 26 | 20 | 13 | 15/72 | KATZ | ABC-I |
| 2.9 | 2.4 | 2.5 | 12 | kLos fm | AOR | 8 | 6 | 7 | 11 | 25 | 23/47 | KATZ | ABC-R |
| 2.0 | 2.1 | 2.5 | 12 | KNTF fm | Ctry | 24 | 21 | 13 | 10 | 6 | 11/97 | HILLIER |  |
| 2.3 | 3.3 | 2.4 | 15 | KCKC am | Ctry | 16 | 20 | 17 | 15 | 12 | 15/74 | HILLIER | ABC-I |
| 1.9 | 2.2 | 2.3 | 16 | KBON fm | BM | 25 | 22 | 32 | 24 | 23 | 11/95 | SELCOM |  |
| 3.6 | 3.7 | 2.1 | 17 | KOST fm | BM | 18 | 35 | 30 | 27 | 18 | 16/67 | CHRISTAL |  |
| 2.3 | 1.9 | 2.0 | 18 | KFXM am | CHR | 12 | 10 | 15 | 16 | 16 | 20/54 | BLAIR |  |
| 2.5 | 2.1 | 2.0 | 18 | klac am | Ctry | 17 | 18 | 28 | 19 | 10 | 17/65 | EASTMAN | ABC-D |
| 2.8 | 2.4 | 1.8 | 20 | KNX-FM | AOR | 20 | 15 | 8 | 13 | 14 | 16/66 | CBS-FM |  |
| 5.4 | 2.8 | 1.8 | 20 | KRTH fm | CHR | 10 | 16 | 12 | 12 | 9 | 26/42 | RKO | RKO-1 |
| 1.1 | 2.2 | 1.8 | 20 | KUTE fm | Urbn | 23 | 11 | 9 | 14 | 22 | 16/70 | MASLA |  |
| 0.5 | 0.8 | 1.7 | 23 | KHSJ am | A/C | 33 | 45 | 44 | 46 | 45 | 8/139 | H OAKES | ABC-E |
| 1.2 | 2.0 | 1.5 | 24 | xdic am | Ctry | 26 | 19 | 29 | 21 | 19 | 15/72 | SELCOM | ABC-E |
| 0.5 | 0.9 | 1.5 | 24 | XTRA am | CHR | 15 | 3 | 22 | 29 | 33 | 25/44 | MMR |  |
| Continued on Page 134 |  |  |  |  |  |  |  |  |  |  |  |  |  |

## Domographic Rank

|  | MEN 18-34 |  | $\begin{gathered} \text { WOMEN } \\ \text { 18-34 } \end{gathered}$ |  | $\begin{gathered} \text { MEN } \\ 18-49 \end{gathered}$ |  | $\begin{gathered} \text { WOMEN } \\ 18-49 \end{gathered}$ |  | MEN 25-54 |  | $\begin{gathered} \text { WOMEN } \\ 25-54 \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | WMMR | 1 | WMGK | 1 | WMGK | 1 | WMGK | 1 | WMGK | 1 | WMGK |
| 2 | WYSP | 2 | WDASFM | 2 | WMMR | 2 | WDAS-FM | 2 | KYW | 2 | WEAZ |
| 3 | WIOQ | 3 | WCAU-FM | 3 | WYSP | 3 | WCAU-FM | 3 | WIOQ | 3 | WIP |
| 4 | WMGK | 4 | WIOQ | 4 | WIOO | 4 | wioa | 4 | WEAZ | 4 | KYW |
| 5 | WDAS-FM | 5 | WUSL | 5 | WDAS-FM | 5 | WEAZ | 5 | WFIL | 5 | WCAU-FM |
| 6 | WUSL | 6 | WMMR | 6 | KYW | 6 | WUSL | 6 | WMMR | 6 | WDASFM |
| 7 | WCAU-FM | 7 | WYSP | 7 | WUSL | 7 | KYW | 7 | WDAS.FM | 7 | WPEN |
| 8 | KYw | 8 | WWSH | 8 | WFIL | 8 | WIP | 8 | WUSL | 8 | WFIL |
| 9 | WFLN-FM | 9 | KYW | 9 | WCAU-FM | 9 | WMMR | 9 | WCAU | 9 | W100 |
| 10 | WIP | 10 | WSNI | 10 | WEAZ | 10 | WWSH | 10 | WIP | 10 | WSNI |

## Format Reach <br> 

Fhoenix \#24
Continued from Page 114


## Demograpific Rank

|  | Men 18-34 |  | Women $18-34$ |  | Men 18-49 |  | Women 18-49 |  | $\begin{gathered} \text { Men } \\ 25-54 \end{gathered}$ |  | Women 25-54 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | KDKB | 1 | KKLT | 1 | KDKB | 1 | KKLT | 1 | KTAR | 1 | KNIX-FM |
| 2 | KUPD | 2 | KDKB | 2 | KUPD | 2 | KNIX-FM | 2 | KNIX-FM | 2 | KOYT |
| 3 | KZZP-FM | 3 | KUKQ | 3 | KTAR | 3 | KUKQ | 3 | KOY | 3 | KOY |
| 4 | KKLT | 4 | KZZP-FM | 4 | KNIX-FM | 4 | KDKB | 4 | KOOL | 4 | KKLT |
| 5 | KOOL | 5 | KUPD | 5 | KOOL | 5 | KPHX | 5 | KDKB | 5 | KPMX |
| 6 | KUKQ | 6 | KOPA-FM | 6 | KZZP-FM | 6 | KOY | 6 | KEZC | 6 | KTAR |
| 7 | KSTM | 7 | KNIX-FM | 7 | KKLT | 7 | KQYT | 7 | KMEO-FM | 7 | KEZC |
| 8 | KTAR | 8 | KPHX | 8 | KOY | 8 | KZZP-FM | 8 | KUKQ | 8 | KMEO-FM |
| 9 | KNIX-FM | 9 | KOOL | 9 | KUKQ | 9 | KOPA-FM | 9 | KUPD | 9 | KOPA-FM |
| 10 | KOPA-FM | 10 | KEZC | 10 | KSTM | 10 | KEZC | 10 | KQYT | 10 | KDKB |

Format Reach


## Providence-Warwick-Pawtucket \#26

## Continued from Page 118

## Demograpitc Rank



## Rochester，NY \＃39

## Demographic Rank

|  | $\begin{gathered} \text { Men } \\ 18-34 \end{gathered}$ | Women18-34 |  | Men$18-49$ |  | Women$18-49$ |  | Men 25－54 |  | Women$25-54$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | WCMF | 1 | WVOR | 1 | WCMF | 1 | WVOR | 1 | wVor | 1 | WVOR |
| 2 | WMJQ | 2 | WCMF | 2 | WVOR | 2 | WEZO | 2 | WCMF | 2 | WEZO |
| 3 | WVOR | 3 | WPXY | 3 | WMJQ | 3 | WCMF | 3 | WEZO | 3 | WHAM |
| 4 | WPXY | 4 | WHFM | 4 | WPXY | 4 | WPXY | 4 | WHAM | 4 | WPXY |
| 5 | WHFM | 5 | WMJO | 5 | WHFM | 5 | WHFM | 5 | WNYR | 5 | WNYR |
| 6 | WHAM | 6 | WEZO | 6 | WHAM | 6 | WNYR | 6 | WMJQ | 6 | WBBF |
| 7 | WEZO | 7 | WNYR | 7 | WEZO | 7 | WHAM | 7 | WPXY | 7 | WPXN |
| 8 | WNYR | 8 | WHAM | 8 | WNYR | 8 | WMJO | 8 | WHFM | 8 | WHFM |
| 9 | WBEF | － | WDKX | 9 | WBBF | 9 | WBBF | 9 | WBEF | 9 | WCMF |
| 10 | WDKX | 10 | WBEF | 10 | WDKX | 10 | WDKX | 10 | WPXN | 10 | WDKX |

## Format Reach







REPRESENTED BY: MAJOR MARKET RADIO SALES

## RESULTS!

Big numbers are great, but KSOP AM \& FM gives you even more! You get over 28 years of Country Music Experience, plus the most important . . "ADI'ERTISING RESULTS!" When buying Utah Radio, get results on KSOP AM \& FM. - MORE COUNTRY MUSIC -




| 5.8 | 4.8 | 4.8 | 4.2 | 3.7 | 3 | Ksol fm | Urbn | 8 | 3 | 2 | 3 | 12 | 14/78 | MASLA |  | 4.8 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2.0 | 2.5 | 2.4 | 2.5 | 3.5 | 5 | KOIt fm | Easy | 11 | 21 | 22 | 17 | 8 | 14/79 | TORBET |  | 2.0 |
| 1.9 | 2.6 | 2.7 | 3.2 | 3.3 | 6 | KDIA am | Blk | 9 | 5 | 8 | 9 | 9 | 15/70 | B HOWARD | SHRDN | 2.5 |
| 4.7 | 4.2 | 3.7 | 3.3 | 3.3 | 6 | KMEL fm | AOR | 7 | 6 | 1 | 5 | 17 | 18/60 | CHRISTAL |  | 3.1 |
| 2.5 | 2.3 | 2.5 | 3.4 | 3.2 | 8 | KYuU fm | A/C | 6 | 7 | 3 | 1 | 3 | 19/57 | McGAVREN |  | 3.1 |
| 2.0 | 3.1 | 2.4 | 2.8 | 3.0 | 9 | KSAN fm | Ctry | 18 | 18 | 7 | 8 | 5 | 13/85 | KATZ | ABC-E | 3.4 |
| 2.7 | 3.0 | 2.0 | 2.6 | 2.9 | 10 | Kabl-fm | BM | 12 | 30 | 33 | 24 | 13 | 17/66 | CHRISTAL |  | 3.5 |
| 2.7 | 3.1 | 2.9 | 3.2 | 2.8 | 11 | kiOI fm | A/C | 4 | 9 | 5 | 7 | 7 | 22/49 | SELCOM | $\mathrm{ABC}-\mathrm{C}$ | 2.9 |
| 3.5 | 2.5 | 3.5 | 4.2 | 2.8 | 11 | KNBR am, | A/C | 5 | 17 | 15 | 10 | 4 | 22/49 | McGavRen | NBC | 2.9 |
| 2.9 | 2.1 | 2.9 | 2.8 | 2.8 | 11 | KNEw am | Ctry | 16 | 23 | 23 | 20 | 14 | 16/69 | KATZ | ABC-E | 2.7 |
| 1.4 | 2.6 | 3.3 | 3.7 | 2.7 | 14 | KRQr fm | AOR | 10 | 2 | 10 | 16 | 33 | 18/59 | CBS-FM | CBS-R | 3.5 |
| 2.6 | 3.3 | 3.2 | 2.7 | 2.6 | 15 | KBLX fm | Blk | 19 | 13 | 4 | 6 | 6 | 13/81 | HILLIER | SHRDN | 2.8 |
| 1.5 | 2.6 | 2.8 | 2.9 | 2.6 | 15 | ksso fm | AOR | 17 | 4 | 6 | 13 | 33 | 15/73 | ROSLIN |  | 2.7 |
| 2.8 | 2.3 | 2.5 | 2.3 | 2.4 | 17 | Kabl am | BM | 14 | 33 | 33 | 32 | 22 | 19/58 | CHRISTAL |  | 2.3 |
| 2.4 | 1.7 | 1.5 | 1.5 | 2.3 | 18 | KBAY fm | BM | 24 | 33 | 27 | 22 | 18 | 12/89 | MMR |  | 1.4 |
| 2.9 | 3.3 | 3.7 | 2.9 | 2.2 | 19 | ksfo am | A/C | 15 | 33 | 33 | 23 | 16 | 20/55 | MMR |  | 1.8 |
| 2.0 | 2.0 | 1.9 | 2.1 | 2.1 | 20 | kra am | Gold | 13 | 19 | 16 | 12 | 10 | 22/50 | EASTMAN | RKO-2 | 1.3 |
| 1.0 | 1.2 | 1.1 | 1.6 | 1.7 | 21 | KEZR fm | A/C | 28 | 22 | 11 | 14 | 23 | 15/74 | CHRISTAL |  | 1.8 |
| 1.4 | 1.4 | 1.7 | 1.4 | 1.7 | 21 | KLHT fim | A/C | 25 | 15 | 9 | 15 | 15 | 15/70 | EASTMAN | RKO-2 | 1.5 |
| 1.9 | 2.0 | 1.7 | 1.6 | 1.6 | 23 | KLOK am | A/C | 20 | 11 | 21 | 19 | 19 | 20/53 | KATZ |  | 0.9 |
| 1.7 | 0.8 | 1.4 | 0.9 | 1.6 | 23 | koak fm | AOR | 21 | 10 | 13 | 18 | 30 | 19/56 | B HOWARD |  | 3.0 |
| 2.0 | 1.6 | 1.8 | 1.6 | 1.5 | 25 | KOME fm | AOR | 22 | 8 | 14 | 21 | 27 | 20/54 | TORBET |  | 2.0 |

## The Bay Area's \#1 Music Station

Source: San Francisco Fall 1982 ARB/persons 12+/M-F/6a-12m/ $\mathrm{AQH} / \mathrm{MSA} /$ Subject to limitation as stated therein.


## Seattle-Everett-Tacoma \#16







# साप <br> <br> 94,7em <br> <br> 94,7em <br> <br> Washington, DC 

 <br> <br> Washington, DC}
*Arbitron/Fall '82: Mon.-Sun. Gam - 12mid., MSA - AOH/A 18-34, A 18-49, A 25-49
Subject to qualifications and limitations of the report

|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 0.5 |  | -- | 1.3 | 26 | KTNQ | am |  | Span | 36 | 40 | 24 | 17 | 15 |  |
|  | 1.2 |  | 1.8 | 1.2 | 27 | KPRO |  |  | BBnd | 21. | 34 | 41 | 40 | 35 | 2 |
|  | 0.6 |  | 0.8 | 1.2 | 27 | KROQ-FM |  |  | AOR | 29 | 7 | 16 | 28 | 40 |  |
|  | 1.4 |  | 07 | 1.2 | 27 | KZLA-FM |  |  | Ctry | 32 | 27 | 19 | 23 | 24 |  |
|  | 1.4 |  | 1.6 | 1.1 | 30 | KFWE | am |  | News | 22 | 23 | 38 | 39 | 34 | 2 |
|  | 1.1 |  | 1.2 | 1.0 | 31 | KMPC | am |  | Easy | 27 | 31 | 36 | 35 | 29 | 2 |
| bemograntic iank |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | $\begin{gathered} \text { MEN } \\ 18-3 \end{gathered}$ |  |  | $\begin{gathered} \text { WOMER } \\ \text { 18-34 } \end{gathered}$ |  | $\begin{gathered} \text { MEN } \\ 18-49 \end{gathered}$ |  |  | $\begin{aligned} & \text { OMEN } \\ & 18-49 \end{aligned}$ |  | $\begin{aligned} & \text { MEN } \\ & 25-5 \end{aligned}$ |  |  | $\begin{aligned} & \text { VOMEN } \\ & 25-54 \end{aligned}$ |  |
| 1 | KMET |  | 1 | KIIS | 1 | KFI |  | 1 | KFI |  | 1 KFI |  | 1 | KFI |  |
| 2 | 2 KCAL |  | 2 | KFI | 2 | KMET |  | 2 | KIIS |  | 2 KQL |  | 2 | Kalh |  |
| 3 | 3 KIIS |  | 3 | KGGI | 3 | KIIS |  |  | KGGI |  | 3 KIIS |  | 3 | KIIS |  |
|  | 4 KOLA |  | 4 | KMET | 4 | KCAL-FM |  |  | Kalh |  | 4 KME |  | 4 | KBIG |  |
| 5 | 5 KLOS |  | 5 | KOLA | 5 | KOLA |  | 5 | KBIG |  | 5 KBIG |  | 5 | KDUO |  |
| 6 | 6 KFI |  | 6 | kute | 6 | KOLH |  | 6 | KNTF |  | 6 KME |  | 6 | KNTF |  |
| 7 | 7 KNX-F |  | 7 | KRTH | 7 | Klos |  |  | KMEN |  | 7 KLA |  | 7 | KMEN |  |
|  | 8 KMEN |  | 8 | KNX-FM | 8 | KMEN |  |  | KDUO |  | 8 KNT |  | 8 | KGGI |  |
| 9 | 9 KQLH |  | 10 | KOLH | 10 | KBIG |  | 9 | KMET |  | 9 KRT |  | 9 | KCKC |  |
|  | 0 KGGI |  | 10 | KNTF | 10 | KRTH |  | 10 | KOLA |  | 10 KAB |  |  |  |  |

## Format Reach



## San Antonio

Continued from Page 125

## Demographic Rank

|  | $\begin{gathered} \text { Men } \\ 18-34 \end{gathered}$ |  | Women 18-34 |  | $\begin{gathered} \text { Men } \\ 18-49 \end{gathered}$ |  | $\begin{gathered} \text { Women } \\ 18-49 \end{gathered}$ |  | $\begin{gathered} \text { Men } \\ 25-54 \end{gathered}$ |  | Women $25-54$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | KISS | 1 | KISS | 1 | KISS | 1 | KAJA | 1 | KISS | 1 | KAJA |
| 2 | KLLS | 2 | KAJA | 2 | KLLS | 2 | KISS | 2 | KBUC-FM | 2 | KTSA |
| 3 | KTFM | 3 | KTFM | 3 | KTFM | 3 | KTFM | 3 | KONO | 3 | KTFM |
| 4 | KAJA | 4 | KTSA | 4 | KKYX | 4 | KTSA | 4 | kKyX | 4 | KLLS |
| 5 | KTSA | 5 | KLLS | 5 | KTSA | 5 | KLLS | 5 | KTFM | 5 | Kaxt |
| 6 | KKYX | 6 | KITY | 6 | KONO | 6 | KITY | 6 | KLLS | 6 | KCOR |
| 7 | KITY | 7 | KONO | 7 | KAJa | 7 | KONO | 7 | KCOR | 7 | KISS |
| 8 | KONO | 8 | KBUC-FM | 8 | KBUC-FM | 8 | KCOR | 8 | WOAI | 8 | KBUC-FM |
| 9 | KBUC-FM | 9 | KKYX | 9 | KITY | 9 | KBUC-FM | 9 | KTSA | 9 | KONO |
| 10 | KVAR | 10 | KCOR | 10 | WOAI | 10 | KKYX | 10 | KAJA | 10 | KCCW |

## Format Reach



## San Jose \#28

Continued from Page 128

Demographic Rank

| $\begin{gathered} \text { MEN } \\ 18-34 \end{gathered}$ |  | WOMEN$18-34$ |  | $\begin{gathered} \text { MEN } \\ 18-49 \end{gathered}$ |  | $\begin{gathered} \text { WOMEN } \\ 18-49 \end{gathered}$ |  | $\begin{gathered} \text { MEN } \\ 25-54 \end{gathered}$ |  | $\begin{aligned} & \text { WOMEN } \\ & 25-54 \end{aligned}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | KSJO | 1 | KEZR | 1 | KSJO | 1 | KEZR | 1 | KCBS | 1 | KBAY |
| 2 | KOME | 2 | KSJO | 2 | KOME | 2 | KLOK | 2 | KGO | 2 | KEZR |
| 3 | KEZA | 3 | KYUU | 3 | KEZR | 3 | KBAY | 3 | KSJO | 3 | KLOK |
| 4 | KSOL | 4 | KLOK | 4 | KGO | 4 | KSJO | 4 | KYUU | 4 | KGO |
| 5 | KYUU | 5 | KIOI | 5 | KCBS | 5 | KIOI | 5 | KOME | 5 | KIOI |
| 6 | KGO | 6 | KARA | 6 | KYUU | 6 | KYUU | 6 | KFAT | 6 | KARA |
| 7 | KARA | 7 | KOME | 7 | KARA | 7 | KARA | 7 | KLOK | 7 | KEEN |
| 8 | KCBS | 8 | KBAY | 8 | KLOK | 8 | KGO | 8 | KEZR | 8 | KYUU |
| 9 | KFAT | 9 | KSOL | 9 | KFAT | 9 | KOME | 9 | KBAY | 9 | KOIT |
| 10 | KSAN | 10 | KEEN | 10 | KSAN | 10 | KSOL | 10 | KARA | 10 | KCBS |

## Format Reach



Albany-Schenectady-Troy ..... 70
Anaheim-Santa Ana-Garden Grove ..... 71
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Baltimore ..... 73
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Buffalo ..... 79
Chicago ..... 80
Cincinnati ..... 82
Cleveland ..... 83
Columbus, OH ..... 84
Dallas-Fort Worth ..... 85
Dayton ..... 86
Denver-Boulder ..... 87
Detroit ..... 88
Greensboro-Winston Salem-High Point ..... 90
Hartford-New Britain ..... 91
Houston-Galveston ..... 92
Indlanapolis ..... 94
Kansas City ..... 95
Los Angeles ..... 96
Louisville ..... 98
Memphis ..... 99
Mlami-Fort Lauderdale-Hollywood ..... 100
Milwaukee-Racine ..... 102
Minneapolis-St. Paul ..... 103
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# B. 97 fm (C)OC 

RoCl




