## RADIO \& RECORDS

## RATINGS REPORT THE COMPLETE ANALYSIS OF AMERICA'S-RADIO HSTENING



SPRING '83 RESULTS FOR THE TOP 50 MARKETS • EXCLUSIVE MARKET CHARTS COMPLETE ARBITRON DEMOGRAPHIC RANKINGS •SPRING BIRCH SHARES

# In the past one hundred and thirty-five years, one prominent figure has achieved unparalleled dominance of the news. 



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For more information, con-
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T0 all members of the broadcasting industry, our affiliates, our listeners and our staff.. . a very special thank you from Satellite Music Network for the acceptance and support we have received during our first two years.

"Rarely dres a small market troadcaster experience the programming luxury to air lically - network quality talent, high fidelity sound, professionally planned programming, plus a wide parameter of musical menus. Sutceilite Music Network dres all of that, and mise." Rohert H. (Blasshurn Vice Pres./ Gen. Manager KROW Renos, Nevada

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Curpus Christio Texas

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"Satellite Music Network's 'Stardust' format allous us flexihility in programming to WAPE'S listeners. Judging by the amount of mail the SMN persomalities recene, they indeed come across as WAPE 'jocks." Boh Campheil Vice Pres./
(ien. Manager WAPE
Jacksonville, Flariala

"Turs years ufter joining SMN, I am mere enthasiastic them ever. SMN is the hest music and neass format to supplement oner local programming ener offered us. It pronides WPAI) with the newest Conontry musici and excellent professimul ammentiers."

Eduard, 13. Fritts President/
(ien. Manager WPAI) AM STERE()
Paducah, Kentucky

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## C.0

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## "The entire time I was there I couldn't get her to smile... not even a little."

-NBC Radio News UN Correspondent Beverly Byer reporting from the Middle East

## OUMOFTHIT SHUDIO. ONMHIO SCHNT

> NBC Radio Networl Documentary, "Iwo Roads to Jerusalem," broadcast the weel of July 11,1983
> "She has no father. The entire time I was there I couldn't get her to smile... not even a little. I ran down to a shop and bought two little dresses, one green, one yellow, for her and her sister. But she just wouldn't, or couldn't smile. It really gave me the chills."

The words of correspondent Beverly Byer help describe the seemingly insolvable situation in Palestine. After making an extensive tour of refugee camps and conducting hundreds of interviews, she and NBC Radio News Iel Aviv Correspondent Milt Fullerton prepared a documentary and series of special reports entitled "Iwo Roads to Jerusalem," a vivid and sometimes poignant story of a people divided by religion but not on the burning love of the land they both claim.
"riwo Roads to Jerusalem". Just another example of "full color" radio at its best. And just another example of the quality that stations committed to news have come to expect from NBC Radio.


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THE COMPLETE ANALYSIS OF AMERICA'S RADIO LISTENING

A$s$ has been the case since 1977, there continues to be major adjustments in Arbitron's survey methods. This all-important spring ' 83 sweep was no exception, with the first full-scale use of Differential Survey Treatment (DST) for Hispanics (in over 20 markets). The good news about the use of DST for Hispanics is that the ratings have not fluctuated as drastically as when DST for blacks was begun. Arbitron is still having problems retrieving enough Hispanic diaries, however, which could affect the fates and fortunes of Urban Contemporary, CHR, and Hispanic stations. Future surveys will undoubtedly involve an effort by Arbitron to boost Hispanic return, and we'll keep an eye on those developments for you.

Other key points this sweep included:

- With the wide use of DST for Hispanics, it seems that more Hispanic diaries are coming back from outside the High Density Hispanic Area (HDHA) than from within this geography.
- Hispanics in homes without phones are now disenfranchised, not surveyed under the new DST approach. This probably means estimates for Hispanic stations or others with Hispanic appeal are made up of Hispanics with higher socioeconomic status than in previous books.
- Arbitron continues to have survey sampling problems. Some markets had their estimates based on $33 \%$ fewer diaries than in the spring ' 82 sweep, while others had much more reliable data thanks to increases in usable diaries of $25 \%$ or more. This survey-to-survey variance makes it difficult for stations and advertisers to evaluate the numbers they are looking at.
- As for the formats, A/C seems to be the strongest overall. However, this is often based on a plethora of such stations in a metro, not the inherent strength of a single station in many cases.
- Beautiful Music is not dead. Indeed, the purportedly moribund format exhibited surprising strength, mainly on a 12+ basis. At the same time the shares for Urban Contemporary or Black-targeted stations seem to have stabilized, now that the dramatic impact of DST for blacks has been normalized as Arbitron improved at administering the procedure.
- Contemporary Hit Radio is hot, but Album Oriented Rock Radio is still plowing through an uncertain future.

Aside from the ratings overview, I wanted to alert you to some additional features in this edition of the Ratings Report:

- A ratings and research glossary to help you understand the commentary used in the market overviews.
- Listings and examples of how to use key ratings and research formulas. These can be helpful in sales or programming computations, or in making advertising decisions.
- An elementary guide on how to break out your market report, no matter what the rating service. Use this guide to help you track your station's performance from book to book.

As in any major production there is aiways a cast behind the scenes. Let me take some space to thank all the other players. First, a special thank-you to Gil Bond and his Market-Buy-Market computerized ratings breakout system, which was updated and revised for our purposes. Senior Associate Editors Krisann Alio and Ellen Barnes did a masterful job of supervising and coordinating the market data and special surveys. Art Director Richard Zumwalt, Production Director Richard Agata, and the R\&R production staff, Marilyn Frandsen, Sandra Gutierrez, Lucie Morris, Todd Pearl, Kent Thomas, and Gary Van Der Steur, performed prodigiously in transforming the report into printed reality. And Executive Editors John Leader and Ken Barnes maintained the smooth flow of the overall effort.

And thanks to all of you out there who read, use, and appreciate this publication. To coin a phrase, it's all for you! Enjoy and use in good health.

Jhan Hiber

## NONEWS ISGOODNEWS ATHHR. AGAIN.

In an industry known for constant turmoil and turnover, Harte-Hanks Radio is checking in with another uneventful year of steady growth and solid ratings performance.
"No format switches, no petulant DJs, no major shake-ups," reports HHR President Gary Edens. "We must be doing something wrong."

Right or wrong, it was a very good year indeed. And HHR would like to thank its many listeners, clients and employes for making it happen. Again.


Area of Dominant Influence (ADI). The exclusive geographic area used by Arbitron Television to measure and report television viewing. Every county in the U.S. is assigned to one and only one ADI based on television viewing. Data are shown by ADI in the Arbitron Radio Report for the Top 50 markets whenever they are surveyed.

Audience Trends. Audience estimates for stations over a five-book period based on Average Persons Share for the Metro Survey Area based on broad demographics (Total Persons 12+, Men 18+, Women 18+, Teens 12-17). These appear in the front of a market report and cover five daypart periods, starting with the overall MonSun 6am-midnight figures. These Audience Trends are the quickest method of evaluating radio stations' standings in a market over a period of time.

Average Quarter-Hour Persons. The average number of persons in a demographic group listening to radio for at least five minutes during an average quarterhour in a given time period.

Average Quarter-Hour Rating. The Average Quarter-Hour Persons audience for a demographic group expressed as a percentage of all persons estimated to be in that demographic group.

$$
\frac{\text { Average Quarter-Hour Persons }}{\text { Population }}=\quad \text { Average Quarter-Hour }
$$

Away-From-Home Listening. Estimates of radio listening during times the diarykeeper indicates he or she was listening away from home. Arbitron presents estimates of Average Persons for the MSA and TSA listening away-from-home, and a Percentage Away, the percentage of each station's total average audience that is listening away from home. Dayparts covered are MonFri 6-10am and $3-7 \mathrm{pm}$, Mon-Fri 10am-3pm, and Mon-Fri 7 pm -midnight; demographics are Total Persons 12+, Men 18+, Women 18+, and Teens 12-17.

Cost Per Rating Point. The cost of reaching an Average Quarter-Hour Persons audience of one percent (achieving an Average Quarter-Hour Persons rating of one) for a given demographic group.

Cost of Schedule $=$ Cost Per Rating Point GRP

Cost Per Thousand (CPM). The cost of delivering 1000 gross impressions.
$\frac{\text { Cost of Schedule }}{\mathrm{Gl}} \times 1000=\mathrm{CPM}$

Cume Daypart Combinations. The Cume estimates for a station during 18 non-standard time periods, with all 12 demographic groups shown individually for each non-standard daypart combination.

Cume Persons (REACH). The estimated number of different persons in a demographic group listening to radio for five minutes or more within a specified time period.

Cume Rating. The Cume Persons audience for a demographic group expressed as a percent of all persons estimated to be in that demographic group.

> Cume Persons
> Population

Daypart. Simply, a part of the day (6-10am, 3-7pm, etc.)
Demographic Categories. Arbitron uses 12 demographic categories: Total Persons 12+; Men 18-24, 25-34, 35-44, 45-54 and 55-64; Women $18-24,25-34,35-44,45-54$ and 55-64; and Teens (12-17). Combinations, such as Women $18+$, are also employed.
Differential Survey Treatment (DST). Special procedures used by Arbitron, in markets where there is a High Density Area, to survey blacks and Hispanics. Involves higher cash premiums (than for non-ethnic diarykeepers) and additional follow-up attention to encourage diary return. Replaced Telephone Retrieval for blacks and Personal Placement and Retrieval for Hispanics.
Exclusive Cume. The number of different persons who, when they are listening, tune to only one station during the time period reported.
Expanded Sample Frame (ESF). Nomenclature for Arbitron's system of surveying those whose home phones are non-listed (due to choice or chance). Designed to improve surveying of listeners from both ends of the economic spectrum, particularly minorities. Now used in all markets - look on page 5B of your market report to see what the non-listed percentage of all metro households is estimated to be.
Frequency. The number of times a person is exposed to a radio spot schedule.


Cume
Gross Impressions (GI). The sum of the Average Quarter-hour Persons audience for all spots in a given schedule.

## Sin <br> Sandusky Radio

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## DALLAS - KEGL-FM

\#1 AOR $12+5.4$ SHARE, \#3 CUME 448,000, \#1 TEEN, \# 2 MEN 25-34. \#3 MEN 18-34 - WOMEN 18-24

DENVER - KBPI-FM
\#1 AOR, \#2 $12+6.7$ SHARE, \#1 CUME 300,000, \#1 ADULTS 18-34, 18-49,
\#2 MEN 25-49
DENVER - KNUS -AM
DENVER'S NEW TALK RADIO 44\% CUME INCREASE

KANSAS CITY — KLSI-FM
\#1 ADULT CONTEMPORARY, \#4 12+ 7.0 SHARE, \#5 CUME 183,000, \#1 WOMEN 18-34, 18-49, 25-54, \#2 MEN 25-49

PHOENIX - KDKB-FM
\#1 AOR, \#1 $12+8.9$ SHARE, \#1 CUME 326,200, \#1 ADULTS 18-34, 18-49, \#2 MEN 25-49

SEATTLE - KLSY-FM
SEATLLE'S NEW ADULT CONTEMPORARY PREMIERED JULY 18, 1983

## TUCSON - KWFM-FM

\#1 AOR, \#3 12+ 10.1 SHARE, \#2 CUME 120,100, \#1 ADULTS 18-34, MEN 18-49

SOURCE: SPRING 1983 ARBITRON M.S.A. / MON.-SUN. GAM-MID.

## Glossary of Terms

Continued from Page 12
Gross Rating Points (GRPs). The sum of all rating, points achieved in a market area for a particular time span or spot schedule.
High Density Ethnic Areas. Areas with high black or Hispanic population defined by Arbitron in markets with $15 \%$ or more total black or Hispanic population and at least one black or Hispanic-formatted station (or in markets with no such station and $20 \%$ ethnic population). Can be either HDBAs (High Density Black Area) or HDHAs (High Density Hispanic Area).
Hour-By-Hour Estimates. Stations' Average Persons TSA and MSA and Metro Shares shown on an hour-byhour basis in the Monday-Friday 5 am -1 am period in all demographics (Metro Shares in just the basic four demographics). These help in pinpointing precise performance by stations and air personalities.

In-Tab Sample. The number of usable diaries returned and tabulated by Arbitron in producing a report.


Quarterly Measurement. Refers to the 12-week long sweeps that began in 1978 in two markets and are now in use in all markets. Replaced the four-week surveys formerly used.

Rating. The percentage of all people within a demographic group in a survey area who listen to a specific station.
$\qquad$
Population

## Sampling Unit. A geographic area consisting of a

 single county, a group of counties, or part of a county. (Such as High Density Black/Hispanic Area.)Schedule Reach (Schedule Cume). Estimated number of different persons who are listening at least once to a given spot schedule (unduplicated audience).

Share. The percent of all listeners in a demographic group that are listening to a specific station.
$\frac{\text { Average Quarter-Hour Persons to a station }}{\text { Average Quarter-Hour Persons to all stations }}=$ Share $(\%)$

Time Spent Listening (TSL). An estimate of the amount of time the average person spends listening during a specified time period.

> Quarter Hours in time period $\times$ $\frac{\text { Average Quarter Hours Persons Audience }}{\text { Cume Audience }}=$ TSL

Unweighted In-Tab. As shown on page three of a market report, refers to each demo's portion of the total returned sample. For example, if men 18-24 unweighted in-tab equals $7.3 \%$, that is the portion of all the returned diaries that came from that demo. Equates to raw diary return, not yet "weighted."

Weighted In-Tab. As shown on page three of your market report, refers to the portion of the market's population the raw, or unweighted, returned diaries must represent. Equates to cume value, and varies from sweep to sweep and from demo to demo. Allows Arbitron (or any survey firm) to compensate for the fluctuations inherent in any sampling.

For example, if women $18-24$ comprise $10 \%$ of the market's $12+$ population, but only $5 \%$ of the unweighted diaries come back usable from that group, then statistical adjustments are made so that the $5 \%$ are weighted up to represent $10 \%$ of the population.

The more weighting that's done, the higher the cume values, which leads to unstable estimates. If the diaries are weighted down ( $10 \%$ needed from a group but $12 \%$ returned unweighted, for example), then the estimates are more stable.


# In these demanding times we could be the Radio Representative you've been looking for. 



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## Elementary Procedures For Market Analysis

Faced with the vast array of tables and statistics in an Arbitron market report, many readers are intimidated or become unsure about where to begin their analysis. The following suggestions serve as a simple guide for extracting useful information about a radio station or a market as a whole from a report.

1) Examine the Audience Trends (Average Persons Share) for a specific station and its competitors.
2) Look for total market listening trends. Compare Metro Totals (at the bottom of each Trends page) to measure whether total Average Quarter-Hour listening is up or down, check seasonal trends, etc. Also, compare Metro Cume Rating Totals in the Mon-Sun 6am-midnight daypart (on the first page of the Daypart Average + Cume section). Average $1 / 4 \mathrm{hr}$ and Cume ratings can also be compared - if Average $1 / 4 \mathrm{hr}$ listening is up and Cume about the same, then listeners are spending more time listening, for example.
3) Format shares of the market can be easily compared, too. Combine the total shares of stations sharing a
format (CHR, Beautiful Music, etc.), and compare to a previous survey. This can be done by specific demographic group, as well. A simple "pie graph" (see below) is an easy way to make comparisons.


Stations Sharing Your Format: Total Share $=40 \%$


Stations Sharing Your Furmat: Total Share $=46.5 \%$
4) Compare changes in Exclusive Cumes for a station.
5) Check trends of Away-From-Home listening, from survey to survey and station vs. station.

After examining these basic trends, readers can more easily go about analyzing more specific situations.

## THE

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## Arbitron Survey Formulas

The following section presents a number of simple mathematical formulas which utilize Arbitron survey figures to arrive at answers to some questions interesting to programmers and advertisers. Use of the formulas enables readers to make specific problem-solving use of the Arbitron market reports.

Each formula is presented in a format which includes the question to be answered, its answer in words, the mathematical formula to calculate the answer, and a few practical applications of the results.

Question: How well is a station reaching its target audience?

Answer: Compare TSL figures for your target audience and your total audience to compute an ETA (Efficiency of Target Audience) figure.

## Formula: <br> ETA $=$ Target Audience TSL <br> Total Audience TSL <br> The higher the ETA, the better the station is reaching its target audience.

Applications:
A) Calculate which demographic is most efficiently reached on a station.
B) Compare different dayparts to determine the time of the greatest ETA.
C) Compare ETA s of different stations with similar target audiences.

Question: How can I determine the usable sample size for any demo in any market report?

Answer: Use the Page 3 data to determine the number of raw (unweighted) diaries used in each cell. The following formula applies.

## Formula:

## Parcent of Unwalghted In-tab

 for whatever demo $\times$ metro in -tab total = Sample Slze for any age/sox cellFor example, Men 18-24 unwelghted $\ln$-tab $=10 \%$ 1200 total metro diaries

$$
1200 \times 10 \%=120
$$

120 diaries were used to represent the listening of all the males 18-24 in the market.

## (- What do these four Program Directors have in common?



# They each have hired more than one graduate of KRBW Radio Broadcasting Workshop! 

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## Formulas

Continued from Page 16

Question: What percentage of listeners in one time period also listens to a station in another time period?

Answer: Calculate the PERCENT RECYCLING of the audience.

## formulo: <br> Percent Recycling = <br> Cume Audience listening to both of two time periods


#### Abstract

Cume Audience listening to one of the two time periods


The top half of the equation is calculated by adding the cume figures for the two separate dayparts and subtracting the cume figure for the combined daypart (found in the Daypart Combination section of the report). Answer will be a percentage which represents the proportion of the audience in one daypart which recycles into the other daypart

Applications:
A) Determine percentage of audience that recycles from one part of the week (weekdays 6am-midnight, for example) to another part (weekends).
B) Calculate audience listening only to one of two time periods (total cume of one daypart minus those listening to both dayparts).
C) Compare recycling of target audience for a station vs. total audience
D) Compare recycling between stations

Question: During which hours does a station best reach its listeners?

Answer: Chart the station's HOUR-BY-HOUR AVERAGE and SHARE OF AUDIENCE INDEX

This formula can be used with both average audience figures and shares.

## formula:

## Hour-By-Hour Index =

Mon-Fri Hour-By-Hour figure

## Mon-Fri Gam-Mid figure

Applications:
A) Track a station's average and share index results throughout the day - highest index figure indicates hour in which station is best reaching audience
B) Compare with other stations in as much detail as desired
C) Compare index figures Men vs. Women.

Question: How much of a station's audience listens only to that station?

Answer: Calculate percentage of Cume Audience that's exclusive
Formula:
$\begin{aligned} & \text { Percent Exclusive }= \\ & \text { Statlon's Exclusive Cume } \\ & \text { Station's Total Cume }\end{aligned}$
Applications:
A) Compare Percent Exclusive Cumes of various sta-
tions in market.
B) Chart station's Percent Exclusive Cume over major
dayparts.
C) Compare Percent Exclusive Cumes demographically
Men $18+$, for example).

Question: How does a specific station stack up against the market average of Away-From-Home listening?

Answer: Compute AWAY-FROM-HOME (AFH) Listening Index for station.

## Formula: AFH ListeningIndex = Station's Percentage of AFH Listening Marker's percentage of AFH Listening

Applications:
A) Calculate AFH Listening Indexes for similarly-formatted stations.
B) Determine difference (if any) between AM and FM stations' AFH Listening Indexes.
C) Compute AFH Listening Indexes for different dayparts and demographics.

Question: Which are the most available audiences during certain times of the day?

Answer: Chart the demographic share of the audience hour by hour.

> Formula: Hour-By-Hour Demographic Share $=$ $\frac{\text { Target Audience Avg. Listeningfor morket }}{\text { Total Audience } 12+A v g \text {. Listening }}$ Result is o percentage; the higher the percentage, the more ovailoble that segment of the audience is for listening.

Applications
A) Chart hour-by-hour Demographic Share for each hour of the broadcast day. Identify time periods when certain target demographics dominate listening.
B) Determine which of several similarly-formatted stations gets best share of audience of a target demographic during various time periods.
C) Identify hour-by-hour shifts in listening of various demographic groups. This enables programmers to shift emphasis toward the target groups which are strongest at given times.

## E X P E C T A T I O N S

## You Can Have Great Ones When You Hire Hiber, Hart \& Patrick

$\mathbf{U}_{\text {se our }}$...

- Focus Groups
- Telephone Positioning Surveys
- Marketing Strategy
- Ratings Insights
- Sales Development Activities
...to improve your ratings and revenues.

Call for market availability and other details, or see us in our suite at the NAB/RPC or NRBA. Let us help your station be all you expect it to be!


## BOIOM INE for AM Radio.

BOTTOM LINE The ultimate objective in operating a radio station is to make a profit. In recent years, though, most AM
radio stations have had a difficult time achieving that goal


The two major reasons have been the errosion of listeners from $A M$ to $F M$ and the growth of station overhead. Your costs
are escalating while your audience is shrinking. "How can we get the prime demos back to

AM radio in a way that's costeffective for the station?"

That's the question we at Noble asked ourselves about a year ago. We researched the problem and invested our time and resources to find an answer. GREAT GOLD is it. After nearly a year's work. the results are a clear and clean, totally flexible rock-based oldies format. It includes well over 2000 top hits from the past 25 years. It is delivered on master reels that will play loud and clear to the people who hunger for these songs the most - the 25-49 year olds. The prime demo GREAT GOLD delivers in large bites and the demo your advertisers will gobble up. But bottom line improvement takes more than a jump in the ratings. You also have to trim the fat. And that's why we programmed GREAT GOLD so you can air the format
live, live-assist or in total automation. If you have a stake in an AM radio station that isn't bringing in the orders, contact us now. While it's still an opportunity in your market.


# Pick a segment. Radio can reach it. 

Traditionally, magazines have been touted as the best way to reach many important market segments-such as college grads, professional and managerial types and high income earners.

But lately, more and more advertisers are discovering that radio is a better way to reach these segments. Yes, radio.

This is because a recent study of national media habits by R.H. Bruskin Associates isolated almost 50 segments in which people spent four hundred percent more time with radio than they did with the so-called selective media of magazines. (In many target groups radio even led television in "time spent.")

So if you want to extend your tight budgets by "segmenting" your prospects, there's no better place to start than with the medium of radio. A new brochure entitled, "Target Marketing and the Media" will give more information on this important Bruskin research data. Write or call Radio Advertising Bureau, 485 Lexington Ave., New York, N.Y. 10017. Phone: 212-599-6666.


Shown above are the percentages of time that these segments spend with radio, as compared to TV, magazines and newspapers, during an average media day. In all cases the time spent actually exceeds that of television.
$\square_{\square}^{13.6} 12.31 .6$



## AM Drive/Top 25

Average Quarter-Hour Share (12+, M-F, 6-10am)

1. WTIC/Hartford (AC) 34.5

Bob Steele
2. WCCO/Minneapolis (AC) 29.6 Charlie Boone \& Roger Erickson
3. KMOXISt. Louis (Talk) 29.3 Bob Hardy, Bill Wilkerson \& Jack Carney
4. KDKA/Pittsburgh (AC) 26.5 Jack Bogut
5. WIBC/Indianapolis (AC) 22.7 Gary Todd
6. WGYISchenectady (AC) 19.4 Don Weeks
7. WTMJ/Milwaukee (AC) 17.2 Gordon Hinkley
8. KSSK/Honolulu (AC) 17.1 Akuhead Pupule
9. WBEN/Buffalo (AC) 16.8 Jeff Kaye

+ 10. WRBQ-AM \& FM/Tampa (CHR) 16.6 Cleveland Wheeler \& Scott Shannon

11. WHIOIDayton (AC) 15.9 Lou Emm
12. KSL/Salt Lake City (AC) 15.6 Mark Van Wagoner
+13. KKUA \& KQMQ/Honolulu (CHR) 15.3 Kelly Randall \& Dan Cooke
13. WBZ/Boston (AC) 15.3 Dave Maynard
14. KYW/Philadelphia (News) 14.9 Harry Donahue, Jeff Collins \& Bill Shustal
15. WHAM/Rochester (AC) 14.8 Jack Slattery
16. WDAF/Kansas City (Ctry) 14.6 David Lawrence
17. WGN/Chicago (Talk) 14.6

Wally Phillips
19. WHAS/Louisville (AC) 14.5

Wayne Perkey
20. WSB/Atlanta (AC) 14.1 Russ Spooner
+21. WQXI-AM \& FM/Atlanta (CHR) 14.0 Gary McKee
22. KTOK/Oklahoma City (Talk) 13.8 Bob Riggins
23. KIRO/Seattle (News) 13.6 Bill Yeened \& Dave Stone
23. WKBW/Buffalo (CHR) 13.6 Dan Neaverth
*25. WTIC-FM/Hartford (CHR) 13.5 Gary Craig
(*) indicates an FM station
(+) indicates AM \& FM simulcast

PM Drive/Top 25
Average Quarter-Hour Share ( $12+$, M-F, $3-7 \mathrm{pm}$ )

1. KMOX/St. Louis (Talk) 16.4 Anne Keefe, Chuck Neff, Bob Osborne \& Bill Wilkerson
2. WCCO/Minneapolis (AC) 16.0 Steve Cannon

* 3. WEZO/Rochester (BM) 15.2 Jerry Warner

3. WLOU/Louisville (Black) 15.2 Bill Price, Jr.
+5. KATT-AM \& FM/Oklahoma City (AOR) 15.0 Warren Williams

* 6. WJYE/Buffalo (BM) 14.9 Joe Chille \& Skip Edmunds
* 7. WPYXIAlbany (AOR) 14.8 Ted Utz \& Tim Smith

8. WTIC/Hartford (AC) 14.2 Tom Tyler

* 9. WKDF/Nashville (AOR) 13.9 Dave Walton
*10. WLVQ/Columbus (AOR) 13.8 Lee Randall
*11. WWBA/St. Petersburg (BM) 13.6 Norm Swenson \& Leon Pettersen
*12. WYLD-FM/New Orleans (Black) 13.3 Tony Brown
*13. WTIC-FM/Hartford (CHR) 13.0 Mark Wainwright
*13. WTUE/Dayton (AOR) 13.0 Bob Clark

15. WIBC/Indianapolis (AC) 12.9 Jeff Pigeon
*15. WZZK/Birmingham (Ctry) 12.9 Rusty Walker
*17. WAMZ/Louisville (Ctry) 12.6 Coyote Calhoun
*17. WRBQ-FM/Tampa (CHR) 12.6 Mason Dixon
16. KDKA/Pittsburgh (AC) $\mathbf{1 2 . 5}$ Trish Beatty \& Bill Steinbach
*19. WLKW-FM/Providence (BM) 12.5 Jay Victor \& Mary Ann DiNunzio
*19. WRCH/Hartford (BM) 12.5 Mike Cristino
*22. WHIO-FM/Dayton (BM) 12.4 Lowell Huffman \& David Woods
*23. KHTR/St. Louis (CHR) 12.3 Kevin McCarthy
*23. WENN-FM/Birmingham (Black) 12.3 Roe Bonner
*23. WZXR/Memphis (AOR) 12.3 Redbeard

# These people tell us off every day... 



## and we love it!

The people who form the MMR Advisory Board are dynamic, experienced and successful broadcasters. They know there is more to selling radio than reading ratings books. Four times a year they meet with us. They demand, they probe, they criticize, they praise; the bottom line is the recognition that a successful rep firm continually searches for ways to better serve its clients' needs. This attitude and spirit is prevalent throughout Major Market Fadio.
It's a fact. Our clients make money by telling us off. . . and we love it!
Pictured from left to right: John Lynch-VP/GM XTRA-A/F, Marty Greenberg-VP Radio Division Belo Broadcasting Corp., Marilyn Simmons Myman-GSM WCMQ-A/F, Larry Wexler-VP/GM WPEN/ WMGK, Don McGovern-NSM KMPC. Not pictured: Rich Balsbaugh-President/GM WXKS-A/F.


## MAJOR MARKET RADIO

# Drivetin 

Cume Persons<br>(12+, M-F, 6-10am)

1. WINS/New York (News) 1,935,800

Michael O'Neil \& Paul Smith
2. WCBS/New York (News) $\mathbf{1 , 6 6 2 , 4 0 0}$

Jim Donnelly \& Robert Vaughn
3. WNBC/New York (CHR) 1,099,200

Don Imus
4. WOR/New York (Talk) $\mathbf{1 , 0 6 2 , 3 0 0}$ John Gambling

* 5. WPLJ/New York (AOR) $1,048,400$ Jim Kerr
+6. WLS-AM \& FM/Chicago (CHR) 972,900 Larry Lujack
* 7. WBLS/New York (Urban) 947,800

Ken Webb

* 8. WKTU/New York (Urban) 940,100 Jay Thomas
* 9. WYNY/New York (AC) 895,600 Bruce Bradley

10. WGN/Chicago (Talk) 883,500

Wally Phillips
+11. WPAT-AM \& FM/New York (BM) 878,600 Ken Lamb
*12. KIIS/Los Angeles (CHR) 830,100 Rick Dees
13. KYW/Philadelphia (News) 813,700

Harry Donahue, Jeff Collins, \& Bill Shusta
*14. WRKS/New York (Urban) 754,200 Jeff Troy
15. KFWB/Los Angeles (News) 734,800

Dan Avey \& Jim Burson
16. KABC/Los Angeles (Talk) 727,900

Ken Minyard \& Bob Arthur, Michael Jackson
17. WBBM/Chicago (News) $\mathbf{7 2 0 , 7 0 0}$

Dale McCarren \& John Hultman
*18. WPIX/New York (AC) 708,400 Mike Wade
19. WABC/New York (Talk) 695,900

Ross Brittain \& Brian Wilson
*20. WRFM/New York (BM) 674,600 Jim Aylward
*21. WCBS-FM/New York (Gold) 611,800 Harry Harrison
*22. WAPP/New York (AOR) 585,300
Mark McEwen \& E.J. Krummey
23. KGOISan Francisco (Talk) 576,800

Jim Dunbar \& Ted Wygant
24. KNX/Los Angeles (News) 575,900

Dave Zorn \& Alex Sullivan
25. WCCO/Minneapolis (AC) 568,500

Charlie Boone \& Roger Erickson
(*) indicates an FM station (+) indicates AM \& FM simulcast


## Cures the "Ratings Blues" as well as tickling the funnybone of your listeners

Recent arbitron audience survey testifies to
The Jack Carney Comedy Show cure.

| STATION ALDIE | AUDIENCE INCREASE \% | AUDIENCESTATIONINCREASE \% |  | STATION AUDI | $\begin{aligned} & \text { NCE } \\ & \text { SE \% } \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| WBZ-BOSTON | $+5$ | WJIL-BLFFALO | $+250$ | KLBJ-AUSTIN | $+63$ |
| KNBR-SAN FRANCISCO | $+3$ | KOGO-SAN DIEGO | $+3$ | KZIA-ALBLQUERQUE | +33 |
| WXYZ-DETROIT | $+24$ | WNIR-AKRON | + 115 | WKRG-MOBILE | +8 |
| W'TIC-HARTFORD | +6 | KRMG-TLLSA | +6.3 | WOMP-WHEELING, W'V | $+29$ |
| WCBM-BALTIMORE | + 116 | WAYS-CHARLOTTE | $+380$ | KXLY-SPOKANE | +20 |
| WIOD-MIAMI | +68 | WAPE-JACKSONVILIE | +244 | WIBA-MADISON, WI | +33 |
| KVI-SEATTLE | + 71 | WFBL-SYRACLSE | $+4^{-}$ | WSLI-JACKSON, MS | +20 |
| KFAB-OMAHA | $+2$ | WNWZ-RICHMOND | $+100$ |  |  |

## Specialized $\mathcal{R}$ for your format below:



FOR A MORE THOROUGH EXAMINATION CALL (314)726-0906 or stop by our booth for your remedy while at the NAB (\#202)

"Life In These United States"
FROM THE PIGESOF THE READER'S DIGEST


## Format Leaders

## Beautiful Music/Easy Listening

## Cume

1. WWBA/Tampa . . . . . . . . . . . . . . . . . . . . . . 13.8
2. WEZO/Rochester . . . . . . . . . . . . . . . . . . . . 13.5
3. WJYE/Buffalo . . . . . . . . . . . . . . . . . . . . . . . 12.3
4. WLKW-FM/Providence . . . . . . . . . . . . . . . . 12.3
5. WRCH/Hartiord . . . . . . . . . . . . . . . . . . . . 11.6
6. KSFI/Salt Lake City . . . . . . . . . . . . . . . . . . . . 11.3
7. WFOG-FM/Norfolk . . . . . . . . . . . . . . . . . . . . 10.9
8. WBNS-FM/Columbus . . . . . . . . . . . . . . . . . . 10.4
9. WHIO-FM/Dayton . . . . . . . . . . . . . . . . . . 10.4
10. KQXT/San Antonio . . . . . . . . . . . . . . . . . . . . 10.2
11. KKNG/Oklahoma City . . . . . . . . . . . . . . . . . 10.0
12. WXTZ/Indianapolis . . . . . . . . . . . . . . . . . . . . . . 9.7
13. KOSI/Denver . . . . . . . . . . . . . . . . . . . . . . . . . . 9.4
14. WWEZ/Cincinnati . . . . . . . . . . . . . . . . . . . . . . . 8.8
15. KJQY/San Diego . . . . . . . . . . . . . . . . . . . . . . . 8.6
16. WPCH/Atlanta. . . . . . . . . . . . . . . . . . . . . . . 8.6
17. WGKX/Memphis . . . . . . . . . . . . . . . . . . . . . . 8.5
18. WVEZ/Louisville . . . . . . . . . . . . . . . . . . . . . . . 8.5
19. WEZW/Milwaukee ......................... . . 8.4
20. KEWT/Sacramento . . . . . . . . . . . . . . . . . . . . 8.2
21. WBYU/New Orleans . . . . . . . . . . . . . . . . . . . 8.2
22. WZEZ/Nashville ............................. . . 7.9
23. KBIG/Los Angeles . . . . (Anaheim book) ..... 7.6
24. KUMU-FM/Honolulu . . . . . . . . . . . . . . . . . . . 7.6
25. KODA/Houston . . . . . . . . . . . . . . . . . . . . . . . 7.5
26. WPAT-FM/New York ..... 1,405,400
27. WRFM/New York ..... 1,346,600
28. KBIG/Los Angeles ..... 1,021,600
29. WPAT/New York ..... 916,400
30. KJOI/Los Angeles ..... 806,300
31. KMPC/Los Angeles ..... 769,300
32. WLOO/Chicago ..... 738,700
33. WEAZ/Philadelphia ..... 660,300
34. WPEN/Philadelphia ..... 517,500
35. WJOI/Detroit ..... 492,000
36. KODA/Houston ..... 432,500
37. WLAK/Chicago ..... 432,000
38. KABL-FM/San Francisco ..... 395,400
39. KABL/San Francisco ..... 391,100
40. WGAY-FM/Washington ..... 377,700
41. WLYF/Miami ..... 375,600
42. KMEZ-FM/Dallas-Ft. Worth ..... 371,100
43. WJIB/Boston ..... 357,400
44. KOIT/San Francisco ..... 322,700
45. KNOB/Los Angeles ..... 309,800
46. KEZK/St. Louis ..... 309,600
47. WLKW-FM/Providence ..... 306,000
48. WPCH/Atlanta ..... 302,200
49. WWBA/Tampa ..... 287,500
50. KOSIIDenver ..... 283,500

# PLAY THE WINNERS. 

## silip

## Schulke Radio Productions, Ltd.

3001 Hadley Road. South Plainfield. New Jersey 07080. 12011 753-0444

# IS WINNING! 

We're doing it with Totally Researched Music.


| HARTFORD |  |
| :--- | :--- |
| SIRP |  |
|  |  |
| BONNEVILLE |  |
| WKSS |  |
| 4.3 |  |


| PORTLAND, OR. |  |
| :--- | :--- |
| SRIP | 5.7 |
|  | *KLL-FM |
| BONNEVILLE | KUPL-FM |
| 'KXL-FM bears KUPL-FM | $25-54$ |


| KANSAS CITY |  |  |  |
| :--- | :--- | :---: | :---: |
| SHP |  |  |  |
|  |  |  |  |
|  | KCEZ |  |  |
| KONNEVILLE | KMBR |  |  |
|  | 4.9 |  |  |


| CAPE COD |  |
| :---: | :---: |
| SHP | 18.8 <br> WQRC |
| CARSON ${ }^{7.5}$ WSOX |  |
| CINCINNATI | 8.8 |
| SRP | WWEZ |
| BONNEVILLE WLYK 1.4 |  |

## Format Leaders <br> Black/Urban Contemporary Аан

## Cume

1. WYLD-FM/New Orleans (Black) ..... 13.2
2. WLOU/Louisville (Black) ..... 13.1
3. WHRK/Memphis (Urban) ..... 10.5
4. WENN-FM/Birmingham (Black) ..... 10.4
5. WKYS/Washington (Urban) ..... 10.4
6. WVEE/Atlanta (Urban) ..... 10.1
7. WTLC/Indianapolis (Urban) ..... 9.7
8. WQMG/Greensboro (Black) ..... 9.2
9. WVKO/Columbus (Black) ..... 9.1
10. WAIL/New Orleans (Urban) ..... 8.8
11. WXYV/Baltimore (Urban) ..... 8.2
12. WDIA/Memphis (Black) ..... 7.7
13. KRNB/Memphis (Black) ..... 7.3
14. WOWI/Norfolk (Black) ..... 7.0
15. KMJQ/Houston (Urban) ..... 6.9
16. KMJM/St. Louis (Urban) ..... 6.8
17. WUSL/Philadelphia (Urban) ..... 6.5
18. WATV/Birmingham (Black) ..... 6.3
19. WDRQ/Detroit (Urban) ..... 6.3
20. WDAOIDayton (Black) ..... 5.8
21. KPRS/Kansas City (Black) ..... 5.7
22. WHUR/Washington (Black) ..... 5.7
23. KKDA-FM/Dallas-Ft. Worth (Urban) ..... 5.6
24. WAMO-FM/Pittsburgh (Urban) ..... 5.6
25. WLOK/Memphis (Black) ..... 5.6
26. WKTU/New York (Urban) ..... 1,924,800
27. WBLS/New York (Urban) ..... 1,753,300
28. WRKS/New York (Urban) ..... 1,732,900
29. WBMX/Chicago (Black) ..... 778,200
30. WGCI/Chicago (Urban) ..... 746,700
31. KUTE/Los Angeles (Urban) ..... 557,700
32. WUSL/Philadelphia (Urban) ..... 538,600
33. WKYS/Washington (Urban) ..... 535,300
34. WDRQ/Detroit (Urban) ..... 479,500
35. WJPC/Chicago (Black) ..... 470,800
36. WJLB/Detroit (Black) ..... 459,700
37. WDAS-FM/Philadelphia (Black) ..... 446,500
38. KMJQ/Houston (Urban) ..... 408,200
39. WHUR/Washington (Black) ..... 403,100
40. KGFJ/Los Angeles (Black) ..... 379,900
41. KJLH/Los Angeles (Black) ..... 361,300
42. WVON/Chicago (Black) ..... 353,300
43. KRLY/Houston (Urban) ..... 340,300
44. KSOL/San Francisco (Black) ..... 335,700
45. KDIA/Oakland (Black) ..... 328,800
46. KDAY/Los Angeles (Black) ..... 315,600
47. KACE/Los Angeles (Black) ..... 315,000
48. WXYV/Baltimore (Urban) ..... 315,000
49. KKDA-FM/Dallas-Ft. Worth (Urban) ..... 312,200
50. WOOK/Washington (Black) ..... 309,800
Big Band1. WBBG/Cleveland6.5
51. WJAI/Dayton ..... 6.4
52. WOKY/Milwaukee ..... 6.4
53. WDAE/Tampa ..... 6.2
54. WECK/Buffalo ..... 6.2
55. WCRT/Birmingham ..... 5.5
56. WREC/Memphis ..... 5.4
57. KEZWIDenver ..... 5.0
58. WLKW/Providence ..... 4.9
59. WPXN/Rochester ..... 4.9
60. WNEW/New York . . . . . . . . . . . . . . . . . . 948,300
61. WJDD/Chicago . . . . . . . . . . . . . . . . . . . . 543,400
62. KPRZILos Angeles . . . . . . . . . . . . . . . . . 452,000
63. WAIT/Chicago . . . . . . . . . . . . . . . . . . . . 356,600
64. WRTH/St. Louis . . . . . . . . . . . . . . . . . . . . 213,100
65. WBBG/Cleveland . . . . . . . . . . . . . . . . . . 211,600
66. WJAS/Pittsburgh . . . . . . . . . . . . . . . . . . 200,200
67. WDAE/Tampa . . . . . . . . . . . . . . . . . . . . . 192,500
68. WITH/Baltimore . . . . . . . . . . . . . . . . . . . 177,600
69. CKJY/Windsor (Detroit). . . . . . . . . . . . . 157,200

Call Larry Anderson • (813) 875-1901

## Salutes

## KORK WCOT

 WJAI-FM ${ }^{*}$*Note: Synthesized stereo

scores one ratings success after another!


## "It's a street fighting weapon we use every day".

You want the facts fighting for you not against you. And it pays to use every fact you can get. That means you need Birch facts instead of just ARB facts. Compare them in the chart at the right Only Birch gives you more reports. Only Birch gives you more in your reports. More dayparts. More demos.

And only Birch gives you qualitative and product usage data to help you in both programming and selling your station.
"It's a quality product that's priced fairly," Mike Donovan says. "And it keeps getting better all the time."

Get the street fighter on your side.

For more information call David Gingold, Vice President (305) 753-6043.


We give you more, more often.

1. WPYX/AIbany ..... 13.4
2. WKDF/Nashville ..... 12.9
3. WLVQ/Columbus ..... 12.6
4. WTUEIDayton ..... 12.6
5. KATT-FM/Oklahoma City ..... 12.3
6. WZXR/Memphis ..... 11.5
7. WCMF/Rochester ..... 10.0
8. KRCK/Portland ..... 9.9
9. KPOI-FM/Honolulu ..... 9.1
10. WFBQ/Indianapolis ..... 9.1
11. KDKB/Phoenix ..... 8.9
12. WEBN/Cincinnati ..... 8.8
13. WRNO/New Orleans ..... 8.8
14. WAPI-FM/Birmingham ..... 8.6
15. WNOR-FM/Norfolk ..... 8.6
16. WHJY/Providence ..... 8.5
17. KRSP-FM/Salt Lake City ..... 8.2
18. KXZLISan Antonio ..... 8.2
19. WMMS/Cleveland ..... 8.2
20. WQMF/Louisville ..... 8.1
21. KULA/Honolulu ..... 7.9
22. KZAP/Sacramento ..... 7.9
23. KUPDIPhoenix ..... 7.8
24. KSJO/San Jose ..... 7.3
25. KSRR/Houston ..... 7.3
26. New York ..... 1,836,300
27. WAPP/New York ..... 1,384,200
28. KLOS/Los Angeles ..... 1,033,100
29. WNEW-FM/New York ..... 959,800
30. KROQ-FM/Los Angeles ..... 908,500
31. KMET/Los Angeles ..... 886,700
32. WRIF/Detroit ..... 673,500
33. WMET/Chicago ..... 648,600
34. WLUP/Chicago ..... 633,300
35. WMMR/Philadelphia ..... 585,900
36. WLLZIDetroit ..... 571,500
37. WYSP/Philadelphia ..... 537,200
38. WIOQ/Philadelphia ..... 515,200
39. WBCN/Boston ..... 471,200
40. KNX-FM/Los Angeles ..... 455,900
41. KEGLIDallas-Ft. Worth ..... 448,200
42. WCOZ/Boston ..... 434,700
43. WXRT/Chicago ..... 433,300
44. KSRR/Houston ..... 431,600
45. KMEL/San Francisco ..... 426,600
46. KZEW/Dallas-Ft. Worth ..... 393,100
47. KLOL/Houston ..... 383,600
48. WWDC-FM/Washington ..... 368,800
49. KTXQ/Dallas-Ft. Worth ..... 354,000
50. KRQR/San Francisco ..... 352,100

## Congratulations To Our Client Stations Who Are "Taking These Demos To The Bank" <br> Adelaide, Australia -

SA-FM**. \#1 16-34 Adults
Albuquerque - KFMG FM. \#1 18-34 Adults
Anchorage - KWHL FM . . . \#1 Market Leader
\#1 Men $18+$
Auckland, New Zealand -
MJK-FM **
Brisbane, Australia -
4MMM FM **. . \#1 10-39 Persons
Cleveland - WMMS FM . . . . \#1 Market Leader \#1 18-49 Adults
Dallas - KZEW FM. . . . . . \#1 AOR 18-34 Adults
Denver - KBPI FM* . . . . . \#1 Contemporary
\#1 Cume Leader \#1 18-49 Adults
Fargo - KQWB FM....... \#1 18-49 Men
Gainesville - WRUF FM... \#1 Contemporary \#1 18-34 Adults
Houston - KSRR FM . . . . . \#1 Contemporary
\#1 18-49 Adults
Indianapolis - WFBQ FM. . \#1 18-34 Adults
Jacksonville - WIVY FM . . \# 1 A/C Leader
Kansas City - KLSI FM* . . \#1 A/C Leader \#1 18-49 Adults
Los Angeles - KLOS FM... \#1 AOR 18-34 Adults

* Sandusky Corporate-consulted station.

Source: Average quarter hour share, persons $12+$. Monday-Sunday. 6am-12mid. Spring 1983 Arbitron.

- . Source: McNair-Anderson Report, Spring, 1983

| Oklahoma City - KATT FM. \#1 | \#1 Market Leader \#1 18-34 Adults |
| :---: | :---: |
| Philadelphia - WYSP FM. . \# | \#1 AOR Leader |
|  | \#1 18-24 Adults |
| Phoenix - KDKB FM ${ }^{\text {* }}$. . . . \# | \#1 Market Leader |
|  | \#1 Cume Leader |
|  | \#1 18-49 Adults |
| Providence - WHJY FM... \# | \#1 AOR Leader |
|  | \#1 18-34 Adults |
| Richmond - WRXL FM . . . \# | \#1 AOR Leader |
|  | \#1 Rocker 18-34 Adults |
| Rochester - WCMF FM . . . \# | \#1 Contemporary |
|  | \#1 18-34 Adults |
| San Antonio - KISS FM . . . \# | \#1 18-49 Men |
| Tucson-KWFM FM* . . . . \# | \#1 Contemporary |
|  | \#1 18-34 Adults |
| Tulsa - KMOD FM . . . . . . \# | \#1 Rocker |

 Programming Advisors Jeff Pollack Communications, Inc 984 Monument Street Suite 204
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(213) 459-2783


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Toronto, Ontario M4Z 1 NS 416 962-2046
robert michelson, inc. 127 west 26th street new york, new york 10001 212 243-2702

## Format Leaders

Adult / Contemporary аон1. WCCO/Minneapolis-St. Paul ..... 20.6
2. WTIC/Hartford ..... 19.7
3. KDKA/Pittsburgh ..... 17.1
4. WIBC/Indianapolis ..... 14.3
5. WGY/Schenectady ..... 13.9
6. WTMJ/Milwaukee ..... 12.6
7. KSL/Salt Lake City ..... 11.9
8. WVOR/Rochester ..... 10.7
9. KSTP-FM/Minneapolis-St. Paul ..... 10.3
10. WBEN/Buffalo ..... 9.9
11. WHIO/Dayton ..... 9.9
12. WBZ/Boston ..... 9.8
13. WSB/Atlanta ..... 9.2
14. KSSK/Honolulu ..... 9.0
15. WTVN/Columbus ..... 9.0
16. WRVR/Memphis ..... 8.8
17. WHAM/Rochester ..... 8.7
18. WHAS/Louisville ..... 8.6
19. WHDH/Boston ..... 8.6
20. WROW/Albany ..... 8.5
21. WBAL/Baltimore ..... 8.0
22. KGW/Portland ..... 7.9
23. WAVG/Louisville ..... 7.7
24. WENS/Indianapolis ..... 7.7
25. KVIL-FM/Dallas-Ft. Worth ..... 7.6
26. WYNY/New York ..... 1,897,800
27. WPIX/New York ..... 1,589,900
28. KDKA/Pittsburgh ..... 820,300
29. WMGK/Philadelphia ..... 740,400
30. WCLR/Chicago ..... 739,600
31. WCCO/Minneapolis-St. Paul ..... 723,000
32. KOST/Los Angeles ..... 689,800
33. WBZIBoston ..... 686,400
34. WHDH/Boston ..... 639,500
35. WFYR/Chicago ..... 623,900
36. KHTZ/Los Angeles ..... 622,200
37. WNIC-FM/Detroit ..... 585,800
38. KNBR/San Francisco ..... 554,700
39. KIOI/San Francisco ..... 483,200
40. KVIL-FM/Dallas-Ft. Worth ..... 475,800
41. KSTP-FM/Minneapolis-St. Paul ..... 472,700
42. WSB/Atlanta ..... 471,800
43. WMAL/Washington ..... 452,900
44. WIP/Philadelphia ..... 451,700
45. WMJC/Detroit ..... 445,300
46. KSFO/San Francisco ..... 428,500
47. WSNI-FM/Philadelphia ..... 421,700
48. WTMJ/Milwaukee ..... 410,500
49. WCZY/Detroit ..... 402,000
50. WMJX/Boston ..... 364,700

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## Format Leaders

ontemporary Hit Radio
12.7

1. WRBQ-FM/Tampa
12.5
2. WTIC-FM/Hartford
11.0
. WLOL/Minneapolis-St. Paul
10.6
3. KHTR/St. Louis
10.4
4. WMC-FM/Memphis
9.9
5. KQMQ/Honolulu
9.7
6. WZGCIAtlanta
9.6
7. WZPLIIndianapolis
9.5
8. WWKX/Nashville
9.4
9. WPRO-FM/Providence
9.4
10. WQXI-FM/Atlanta
9.2
11. WEZB/New Orleans
9.0
12. KJYOIOklahoma City .....
8.9 .....
8.9
13. WNCI/Columbus
8.8
14. WKRQ/Cincinnati
8.6
15. KBEQ/Kansas City
8.5
16. WKXX/Birmingham
8.2
17. WXGT/Columbus
7.9
18. WHYI/Miami
7.8
19. WBSB/Baltimore
7.6
20. KIISILos Angeles
21. WRQXIWashington ..... 7.6
22. KCNR-FM/Portland ..... 7.5
23. WBZZIPittsburgh ..... 7.4
24. WGCL/Cleveland ..... 7.3
25. WNBC/New York ..... 1,902,300
26. KIIS/Los Angeles ..... 1,389,600
27. WLSIChicago ..... 1,094,200
28. WBBM-FM/Chicago ..... 1,069,400
29. WLS-FM/Chicago ..... 877,300
30. KRTH/Los Angeles ..... 861,000
31. KIQQ/Los Angeles ..... 851,200
32. WCAU-FM/Philadelphia ..... 818,400
33. KFRCISan Francisco ..... 782,400
34. WKQX/Chicago ..... 735,500
35. WHYT/Detroit ..... 713,800
36. KFI/Los Angeles ..... 642,100
37. WHYI/Miami ..... 593,800
38. WHTT/Boston ..... 574,500
39. WRQX/Washington ..... 561,700
40. KHTR/St. Louis ..... 547,300
41. WINZ-FM/Miami ..... 526,400
42. KYUUISan Francisco ..... 514,000
43. XTRA/San Diego . . . (Los Angeles book) ..... 493,800
44. WABX/Detroit ..... 488,100
45. WXKS-FM/Boston ..... 477,300
46. WZGC/Atlanta ..... 467,100
47. WLOL/Minneapolis-St. Paul ..... 456,600
48. KKBQ-FM/Houston ..... 448,300
49. WROR/Boston ..... 421,200
50. WQBA/Miami ..... 6.7
51. KCOR/San Antonio ..... 5.2
52. WCMQ-FM/Miami ..... 3.6
53. WQBA-FM/Miami ..... 3.4
54. WRHC/Miami ..... 3.3
55. WOJOIChicago ..... 2.8
56. KIQIISan Francisco ..... 2.3
57. WADO/New York ..... 2.1
58. KALI/Los Angeles ..... 1.9
59. KEDA/San Antonio ..... 1.9
60. WADO/New York ..... 458,900
61. WJIT/New York ..... 334,700
62. KLVEILos Angeles ..... 322,400
63. KTNQ/Los Angeles ..... 297,000
64. KALI/Los Angeles ..... 283,600
65. KWKW/Los Angeles ..... 282,300
66. WOJO/Chicago ..... 256,800
67. WQBA/Miami ..... 253,100
68. WQBA-FM/Miami ..... 177,400
69. WCMQ-FM/Miami ..... 173,800

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Format Leaders
News/Talk

## Cume

1. KMOX/St. Louis (Talk) ..... 20.9
2. KTOKIOklahoma City (N/T) ..... 11.1
3. KIROISeattle (News) ..... 9.0
4. WGN/Chicago (Talk) ..... 8.7
5. KCMO/Kansas City (N/T) ..... 8.6
6. KGOISan Francisco (Talk) ..... 8.6
7. KYW/Philadelphia (News) ..... 8.2
8. KTAR/Phoenix (News) ..... 7.7
9. KGOISan Francisco (Talk) . . . (San Jose book) ..... 7.6
10. WOAI/San Antonio (N/T) ..... 7.3
11. WAVI/Dayton (Talk) ..... 6.7
12. WCKY/Cincinnati (N/T) ..... 6.6
13. KRLD/Dallas-Ft. Worth (News) ..... 6.5
14. KOA/Denver (Talk) ..... 6.0
15. KABC/Los Angeles (Talk) . . . (Anaheim book) ..... 5.8
16. WQBK/AIbany (Talk) ..... 5.7
17. WXYZ/Detroit (Talk) ..... 5.5
18. WLAC/Nashville (Talk) ..... 5.3
19. KFBK/Sacramento (News) ..... 5.2
20. KHVH/Honolulu (News) ..... 5.2
21. WCBS/New York (News) . . . . (Nassau book) ..... 5.2
22. WOR/New York (Talk) ..... 5.2
23. KCBS/San Francisco (N/T) ..... 5.1
24. WBBM/Chicago (News) ..... 5.0
25. KCBS/San Francisco (N/T) (San Jose book) ..... 4.9
26. WINS/New York (News) ..... 2,570,300
27. WCBS/New York (News) ..... 2,282,100
28. WOR/New York (Talk) ..... 1,702,800
29. WABC/New York (Talk) ..... 1,642,500
30. KABC/Los Angeles (Talk) ..... 1,464,200
31. WGN/Chicago (Talk) ..... 1,263,500
32. WBBM/Chicago (News) ..... 1,135,800
33. KFWB/Los Angeles (News) ..... 1,118,400
34. KYW/Philadelphia (News) ..... 1,093,400
35. KNX/Los Angeles (News) ..... 931,700
36. KGOISan Francisco (Talk) ..... 840,000
37. KMOX/St. Louis (Talk) ..... 811,900
38. WMCA/New York (Talk) ..... 791,700
39. KCBS/San Francisco (N/T) ..... 750,700
40. WIND/Chicago (Talk) ..... 662,100
41. WCAU/Philadelphia (Talk) ..... 613,300
42. WWJIDetroit (News) ..... 583,100
43. KRLD/Dallas-Ft. Worth (News) ..... 486,700
44. WEEI/Boston (News) ..... 466,100
45. KIRO/Seattle (News) ..... 430,400
46. WXYZIDetroit (Talk) ..... 405,500
47. WCBS/New York (News) . .(Nassau book) ..... 386,600
48. WWDB/Philadelphia (Talk) ..... 373,500
49. WTOP/Washington (News) ..... 365,400

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# Market Overviews 

## Albany-Schenectady Troy <br> \#49



## Complete Ratings Data Page 78

WGY and WPYX set the pace for Albany stations in the latest sweep, but the quality of the survey slipped notably from Arbitron's sampling in the spring ' 82 effort.

WGY still led the market $12+$, had the largest cume, and was best among 25.54 adults, but the station slipped to its softest spring book in memory. WPYX, on the other hand, was on the upswing, increasing its shares notably over the last year. The AOR leader was first in teens and adults 18-34 and 18-49.

WROW-AM \& FM rebounded from soft fall books, although both were still down 12+ from last spring. WF! Y's CHR numbers slipped four shares from the fall to land virtually where they were in the spring ' 82 survey. WPTR gained growing acceptance of its Country approach.

Unfortunately, Arbitron collected $16 \%$ fewer diaries this sweep than last spring, with an especially notable $46 \%$ drop in returned and usable diaries from the ESF portion of the sample. As a result, these estimates are subject to slightly more wobble than those from the spring book in ' 82 .

## Anaheim-Santa AnaGarden Grove \#19



## Complete Ratings Data Page 79

Orange County has seen its share of radio topsyturvyness, and the latest sweep confirmed some of this movement. While Easy Listening fixture KBIG was at its customary spot atop the market, it was tied by KIIS, which has been surging into contention over the last year. KIIS's CHR format gave the station not only the top cume in the county but first place in the three major adult sales demos.

On the AOR front KLOS took the lead from KROQ-FM, although the "Roq of the 80 s " sound still was number one among area teens. Former AOR leader KMET continued to suffer, having lost half of its $12+$ share over the last year.

Among local stations KWIZ had a good showing, rebounding from a soft fall book. The A/C station posted respectable numbers among adults $18-49$ and 25-54.

Two methodology notes to factor into your evaluation of this market . . . First, there was $23 \%$ less sample returned and used this book vs. the spring sweep a year ago. Also, even though Arbitron estimated a $10 \%$ growth in the number of homes in the non-listed or ESF portion of the Orange County populace, the survey firm retrieved $32 \%$ fewer diaries from that part of the public. Stations that could be helped by ESF, such as the AORs, should hope for better luck in the next sample.



## Complete Ratings Data Page 80

WVEE reestablished itself as number one, WKHX extended its Country dominance, WZGC and WQXI-FM continued to battle it out for CHR supremacy, and the Braves helped WSB rebound. Those were the key results in the latest survey in Atlanta.

Plough probably didn't know whether to laugh or cry when it saw the 12+ results in Atlanta. The group's Urban FM, WVEE, went back on top after a dip in the fall ' 82 sweep, while at the same time the sister AM, WPLO, slipped further behind Cap Cities' WKHX in the Country contest.

WVEE may have had its fortunes boosted by some methodology aspects at Arbitron. First, a new High Density Black Area was created in DeKalb County, affecting the weighting and value of ethnic diaries there. Also, on a metrowide basis Arbitron retrieved $21 \%$ more black diaries this spring than last while the overall metro diary tally was down $16 \%$. In other words, there were more ethnic diaries, fewer non-ethnic this survey. However, the black in-tab count this effort was almost exactly what Arbitron was shooting for, so the results seen here may be in effect for some time.

The battle royal between WZGC and WQXI-FM raged on. On the 12+ basis WZGC won (it also had the most teens), but in the adult sales demos WQXI-FM emerged the victor - tops in the metro in adults 18-34 and 18-49, second to WKHX among 25-54s.

WSB won the cume honors for the survey, with help from the Braves' broadcasts. Also of interest was the late-in-the survey call letter change that created WRMM (formerly WLTA), still with an A/C format.

## Baltimore <br> \#15



## Complete Ratings Data Page 81

The lead story here has to be new number one station in the market, Urban Contemporary WXYV, and WBAL losing over four shares to fall out of the lead for the first time in memory. However, it may be that these two stations are but a reflection of the market as a whole, since Urban/Black and $\mathrm{A} / \mathrm{C}$ virtually tied for the format crown in Baltimore.

WXYV had a steady book, which not only won the $12+$ marathon but also topped the three key adult demos. WXYV's results looked very steady, and indeed Arbitron did an excellent job of getting just the desired amount of usable black diaries for this sweep. Survey quality as a whole did not fare as well, since the ratings company got back $14 \%$ fewer booklets this sweep than in spring ' 82.

WBSB had an excellent report card, staying in third overall and nabbing the title for total cume and teens. Others of note were WIYY, whose leading AOR share slipped a bit; WLIF, which garnered more Beautiful Music adherents than at any other time in the last year; and WFBR, which rose with the aid of Orioles broadcasts. WCAO's Country shares rose while WPOC slipped, and WEBB obtained more quarter hours tuned to its Black programming.

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## Market Overviews Market Overviews Market Overvic

## Birmingham \#45



## Complete Ratings Data Page 82

WZZK led but slipped again; the Black-formatted stations were softer, perhaps due to poorer sampling of blacks; and WMJJ (formerly WQEZ) debuted with a bang.

WZZK continued to dominate the Country format and the market in general, although its $12+$ share has been settling in the last couple of books. The station topped total cume, adults 18-49, and adults 25-54 in this sweep.

WENN dropped three shares but remained the strong number two station. Even though the sampling of blacks was off this sweep compared to the spring '82 effort (down $25 \%)$, WENN still was number two in teens and the three major adult demos we broke out. WATV, the other popular black choice, was softer too, and perhaps the shift of sample from the HDBA portion of Jefferson County to the nonethnic part of that country had an impact on the estimates for WENN and WATV.

Capitol Broadcasting debuted an A/C format on WMJJ this book and it made itself felt. Ray Quinn's outfit was third in total cume and third in the three key adult demos - 18-34, 18-49, and 25-54.

Also making quite a move was WCRT, featuring a Big Band sound. Thanks to an unusually high 209 minutes daily average from its listeners, WCRT almost tripled its previous $12+$ share.

## Boston <br> \# 7



## Complete Ratings Data Page 84

Two Adult/Contemporary AM stations continued to battle it out for bragging rights in Boston, and again WBZ claimed that title. WBZ had the largest cume in the market, too, just ahead of rival WHDH. When it came to the crucial 25-54 adult demo, however, the tables were turned, as WHDH took that crown, just ahead of WBZ.

In one of the more interesting moves in recent Boston radio history, WEEI-FM became WHTT, seguing from soft AOR to Contemporary Hit Radio. WHTT grew to third overall, largely based on its teen strength - the station had almost a 36 share of teens, mostly wrested away from WXKS-FM. As for WXKS-FM, the station remained strong among young adults, trailing WBCN with adults 18-34 and 18-49.

Although the black population within the Boston metro is not large (estimated as just under $5 \%$ of the $12+$ totall, Arbitron did a poor job of representing it in this sweep. Last spring 158 usable diaries were returned by blacks, compared to just 64 this time. This was a factor in the $17 \%$ decline in the overall survey in-tab versus spring ' 82 , which means there was more "give" in these estimates than there was last year.

## Market Orerviews Market Orerviews Market Orervic

## Buffalo \#32



## Complete Ratings Data Page 83

Adult/Contemporary and Contemporary Hit Radio were the two leading formats in Buffalo. However, the leading station, as usual, was McCormick's WJYE, the Beautiful Music perennial. WJYE not only led the market on a $12+$ basis but also was tops in the vital 25-54 adults sales target.

As for the other number one rankings in the market, the A/C's and CHRs won out. WBEN ranked second overall, but it was WGR which was tops among the market's 18-49 adults. CHR entry WKBW grabbed the top cume honors; WBEN-FM was numero uno among $18-34$ adults, and WPHD can take pride in having the lion's share of teens.

Besides these stations, two others are especially worthy of mention. WECK continued to benefit from converts to its Big Band sound, and WBUF showed mighty improvement with its A/C format. WBUF has become a serious contender in the major adult demos.

Chicago \#3


Complete Ratings Data Page 86
The winds of change are blowing through Chicago's radio industry, and this spring book offered some clues as to the new directions the market may be taking. Sure, WGN remained king of the hill, tops in cume (the beloved Cubs games are an assist) and in adults 25-54, but for the first time an Adult Contemporary, WCLR, ranked second in that vital demo - ahead of Beautiful Music power WLOO. WLOO's 12+ share has slipped over the last several sweeps, as has Urban leader WGCl's. However, WGCI retained leadership in some key cells, adults 18-34 and
$18-49$ (just ahead of WXRT and WCLR, respectively).
The rock formats are the scenes of most of the combat lately. Among CHR stations WBBM-FM had the top overall share, based largely on its number one stance with teens in the metro, while WLS had a more adult appeal thanks to the strength of its on-air staff. WKQX, with its new CHR approach and import AM drive DJ Murphy in the Morning, hopes to score well, although the jury was still out on that based on this book.

The AOR battleground was the site of a real fracas this sweep. First, WLUP imported Jonathon Brandmeier from Phoenix to do the morning show and perhaps give the station a slightly more adult appeal. Then, Doubleday took over WMET in the middle of the spring sweep and the station went commercial-free for the second half of the survey. Both the Brandmeier acquisition and the "new" WMET campaign involved heavy media efforts. Add in a more aggressively marketed WXRT, pushing its "not for teens" approach on TV (although not nearly as heavy as the WMET schedule), and you can sense the changes going on. WLUP and WXRT are probably pleased with their Arbitron showings. WMET scored well in the Birch but saw only fractional upward movement in the $12+$ Arbitron score.

## Cleveland \#21



## Complete Ratings Data Page 90

WMMS, WGCL, and WMJI topped the rankings, there were new leaders in the Beautiful Music and Country formats, Adult/Contemporary was the top format in town, and this was a better quality survey than the spring ' 82 sweep. Those were the key elements of the latest survey in Cleveland.

WMMS continued to reign supreme, as the Buzzard flew high not only over the 12+ standing but also over adults 18-34 and 18-49. CHR fixture WGCL led the market in total cume and teens, while WMJI wore the laurels among adults 25-54.

The contest between WQAL and WDOK for BM supremacy saw WQAL emerge on top by the narrowest of margins. The Country scene was also the site of some change, as WWWE and WKSW vaulted past WHK into a virtual tie $12+$, with WKSW scoring better among adults in the sales demos.

Good news from a survey integrity perspective: Arbitron was able to obtain $15 \%$ more usable diaries this survey than last spring.

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## Complete Ratings Data Page 89

As was the case with a number of AM stations that carried baseball during this spring sweep, WLW's fortunes waned. The station had always been number one in the spring books with double-digit $12+$ shares, but not only did it lose the number one position this spring, but its shares were down notably from last spring.

One new leader was Taft's WKRQ, which was tops $12+$ in both average quarter-hour and cume, and was most preferred by teens. AOR WEBN slipped into a tie for first overall but was number one with adults 18-34 and 18-49. The best adults 25-54 station? WUBE, the Country kingpin.

A/C was the dominant format in Cincinnati, and there was a close race for the FM A/C title. WLLT, formerly WYYS, came on like gangbusters this sweep to tie WRRM - WLLT was stronger with $18-34$ and $18-49$ adults while WRRM gained an edge in the $25-54$ cell. This will be an interesting match-up to keep an eye on.

A note about WWEZ: the station's standing (tied for the $12+$ lead) continues to improve, putting to rest any notion that Beautiful Music is dead, at least in the Queen City.

## Columbus <br> \#37



## Complete Ratings Data Page 91

Another strong performance by the AOR fixture, increasing shares for the Black-formatted station, and new leaders in the Country and CHR formats were the highlights of this spring survey in Columbus. WLVQ posted a strong and steady number one performance, duplicating its $12+$ share from the fall sweep. It topped the market in adults 18-34 and 18-49, a nice feat for an AOR entity.

WBNS-FM's BM shares hit double digits, thanks probably in some measure to the format switch from BM to Country by WRMZ (which became the new Country leader). Meanwhile, another improved effort was notched up by WVKO, the Black outlet, which remarkably had such diverse demo strength that it scored third in teens as well as the three major adult sales targets.

WTVN, down from its Buckeyes-bolstered fall estimates, managed to come out on top in the prime 25-54 adult demo. At the same time, there was a new leader among the Contemporary Hit Radio stations, with $\mathbf{W N C I}$ edging past WXGT. WNCI had more adult appeal while WXGT was the market's number one teen outlet.

Two Arbitron methodology notes to keep in mind . . . First, there were 15\% fewer diaries returned and used to compile these estimates vs. the spring ' 82 book. Also, part of that loss stemmed from retrieving less than $60 \%$ as many black diaries this spring - 122 compared to the 212 obtained last year. The black diaries in this book thus had higher cume values than those last year, adding to the wobble in the estimates.

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## Market Overviews Market Overviews Market Overvi



## Complete Ratings Data Page 92

The spring sweep in this growing metro saw little change in the overall standings, a slight improvement in the reliability of the estimates for the market, and the creation of a High Density Hispanic Area in Dallas County.

A/C KVIL-FM again led the standings - not only 12+. but also the three key adult sales demos of 18-34, 18-49, and 25-54. Cap Cities Country combo KSCS \& WBAP held the second and fourth positions respectively, with KPLX doing well also to make Country the most popular format in this metroplex. KMEZ slipped into third place this book, but still managed respectable scores in adults 18-49 and 25-54.

These estimates are probably of higher quality than the numbers for the spring ' 82 book, based on a usable sample size increase of about $15 \%$. Also, there was a new factor - a High Density Hispanic Area - in the metro makeup. Arbitron estimates that just over eight percent of the metro is Hispanic. Hispanic station KESS showed up for the first time in the Arbitron standings.

## Dayton <br> \#48



## Complete Ratings Data Page 93

The big news in Dayton was that neither of the WHIO properties topped the standings this survey. Instead, AOR power WTUE won the 12+ race. In fact, WTUE was number one in most major demos, both teen and adult - an amazing accomplishment. Previous market leader WHIOFM's BM shares dropped by one-third, but it was still the leading 25-54 adults station.

Adult/Contemporary was the dominant format in Dayton, with over $30 \%$ of the listening at any given time going to a station with that programming. Leading the $A / C$ pack was WHIO, several shares ahead of WING 12+, although WING had a better standing in the key adult sales targets. Two other A/C's to note: WVUD continued to strengthen, and WPFB made a healthy debut.

Two other entities deserved a nod. WAVI garnered a nice boost in its $12+$ share, although much of the audience was outside the key sales targets. WDAO, the Blackformatted fixture, had a stable 12+ book but ranked third among adults $18-34$ and 18-49 - this despite slippage in Arbitron's ability to obtain usable diaries from the ethnic portion of the metro (down 159-133 compared to last spring).


## Complete Ratings Data Page 94

In a relatively clean survey in the Mile High City, the market's lone Beautiful Music station, KOSI, improved and held onto its $12+$ lead. The station also was number one in adults 25-54.

KBPI remained second overall and the leader of the AOR pack. Besides earning the largest cume of any station in the metro, KBPI also won the laurels in adults $18-34$ and $18-49$, and showed well in both teens and $25-54$ s too. AOR runner-up KAZY garnered the biggest cache of teens.

The Country battle saw the stations grow apart while the CHR race was tighter. In the Country universe KYGO extended its edge over KLZ, placing second in the market among 25-54 adults. On the CHR front KOAQ slipped but retained the narrowest of leads over KIMN, which rose slightly. KOAQ had more partisans among the younger demos while KIMN skewed more adult, coming in third with the $25-54 \mathrm{~s}$.

Others of note were KOA, which had a stable book with its Talk format, and Big Band KEZW, which rose nicely as its older audience demonstrated loyalty.

## Detroit \#6



## Complete Ratings Data Page 95

From our baseball-may-not-be-the-panacea-for-ratingsslippage department come the latest results in the revitalized Motor City, where WJR scored its lowest overall share ever, especially during the Tigers season. Part of the problem may have involved Arbitron procedures. Apparently a number of respondents listed "WJR" but checked the "FM" rather than "AM" box. Such entries would then have gone to Cap Cities' FM entity, WHYT - which did indeed gain nicely this book. Even with those problems WJR managed to remain atop the 25-54 adult stack.

WJOI's Beautiful Music fortunes improved, WDRQ garnered its second best share ever, and WLLZ rose to challenge WRIF for the AOR title. WRIF topped the adults 18-34 and $18-49$ categories, while WLLZ edged ahead among teens (second only to WHYT in that demo).

The Adult/Contemporary battle in Detroit was the fiercest and closest of any major market. WNIC-FM slipped this sweep, and WOMC, WMJC, and WCZY stayed in the hunt. Talk station WXYZ rebounded from a softer winter book, but then released its drivetime personalities after the book results were recieved.


## Greensboro-Winston Salem-High Point \#46



## Complete Ratings Data Page 97

In a survey filled with questions about Arbitron's sweep quality, WTQR again emerged as the pacesetter, stronger than ever. The Country kingpin not only led 12+ in average quarter-hour and cume, but also topped the AQH derby for adults 18-49 and 25-54.

Black/Urban was another strong format in the Greensboro metro, with WQMG growing healthier each book, winning in 18-34 adults and runner-up in the other two key adult sales demos. The remaining top spot in our overall breakout belonged to WSEZ, the CHR station that rebounded this sweep and took the teens title.

Two other stations' fates and fortunes deserve mention. A/C WMAG came on for this book and debuted with worthwhile numbers, especially in adults 18-34. However, WKZL, the AOR factor in the market, dropped, its second big loss in the last year.

The survey in this metro will not be included in any Arbitron highlight films. First, the diary count was down $27 \%$ compared to last spring, with men 18-24, for example, represented by only 40 diaries this sweep. Black return slipped $22 \%$ but not as badly as non-ethnic return overall. Finally, the amount of diaries placed among the ESF, or non-listed phone portion of the sample jumped from spring to spring $-29 \%$ goal last year, $40 \%$ this year, the first sweep when such a high percentage of the sample was sought to be placed in nonlisted homes. Depending on how this extra ESF sample fell, it could have helped Country and Beautiful Music stations and hurt AOR and Black, or vice versa. The next sweep should offer further guidance - and it's to be hoped Arbitron will improve the reliability of the estimates by getting the sample back to where it was last spring.


## Complete Ratings Data Page 98

When looking at the Hartford market it's tough to get past WTIC. Between the AM and FM properties, the WTIC management locked up $32 \%$ of the market. Quite a feat! Where WTIC was number one - 12+ average and cume, plus adults $25-54$, WTIC-FM complemented it by scoring the top spot among teens and adults 18-34 and 18-49.

There are other stations in the market, however. Beautiful Music entity WRCH surged anead of the competition by adding five shares $12+$, largely owing to excellent time spent listening daily (over 100 minutes by an average listener). On the FM band the A/C battle heated up as WIOF improved enough to come within a whisker of WDRC-FM. WIOF didn't have the teen appeal of WDRC-FM, but scored better in the key adult demos.

Keep in mind this book was reissued. WKSS moved up as the result of corrections to mishandled diary entries.

## Honolulu \#50



## Complete Ratings Data Page 99

In this Ratings Report we say "Aloha" and welcome to Honolulu as a member of the top 50 club. This melting pot city has a plethora of unique sounds, such as Polynesian formats and "foreign language" stations. However, among the mainstream formats CHR and AOR were very strong.

The leading station this book was KQMQ, which held onto the leading $12+$ share for the second book in a row. This CHR station also was tops with teens and took the 18-49 adults category also.

AOR did well here this sweep, as KPOI-FM and KULA both improved. KPOI-FM ranked second among teens and adults 18-49, while coming out on top among 18-34 yearold adults.

The most popular Honolulu station in the adults 25-54 cell was KSSK, which featured the late Hal "Aku"' Lewis in the mornings. And the top cume station in the market? CHR outlet KIKI took that honor.


## Complete Ratings Data Page 100

Beautiful Music leading again, a new AOR leader, the Country race heating up, and confusion over identifiers were the highlights of the spring Houston sweep. In addition, Arbitron's sampling of the local Hispanic community suffered in this survey. Let's look at the facts.

KODA, which was tied for the lead in the winter results, staked a clear claim to the number one spot this time. In the key sales cells KODA was strongest with adults 25-54, where it ranked third.

The most spectacular increase this survey was posted by ABC's KSRR, which not only grabbed the AOR lead from KLOL but also rose to the number two spot overall (and best among adults 18-34 and 18-49). Meanwhile, at the Country ranch it was KILT-FM sneaking up on KIKK-FM, making that contest one of the more intriguing in the city. Another strong station was KFMK - although it slipped 12+, it was the winner among 25-54 adults and runner-up in the other two major adult sales demos.

KQUE posted a healthy increase this sweep, and thereby may lie a tale of possible diarykeeper confusion. KKBQAM \& FM, which have identified themselves almost solely with a " $Q$ " logo, may have caused some mixup in the diaries. Also, KSRR submitted the slogan "97Q" for this book (as did KKBQ), so diarykeepers trying to find the real " $Q$ " may have had a hard time telling Arbitron which station they were listening to.

Speaking of Arbitron, the ratings service did a poor job of getting back usable diaries from Hispanics. In the last book only $11.4 \%$ of the total was Hispanic, but this sweep just over $9 \%$ were returned from this segment of the community. Since Arbitron is hoping to get back over $14 \%$ of the metro diaries from Hispanics, it still has much room for improvement here.

## Indianapolis \#36



## Complete Ratings Data Page 102

There was a new leader in Indianapolis, the former leader dropped four shares, a new set of calls emerged, and there was general movement indicated by the latest Arbitron results. WIBC, the top $A / C$ in a market where $A / C$ was king, duplicated its spring ' $8212+$ share and returned to the top of the pile. Not only did WIBC take honors for the $12+$ average persons lead, but it also scored the largest cume in the market and led among adults 18-49 and 25-54. WIBC was able to assume the overall lead when WFMS dropped four shares, although remaining the Country pacesetter in Indy.

You'll notice a new set of calls in this report, namely WZPL. Formerly WIKS, the station retained a CHR format and was able to become the favorite choice among local teens. As for 18-34 adults, the winner was AOR entry WFBQ, which rebounded from the previous sweep.

Other notable overall movement was noted for WENS, which slipped $12+$ but remained the number two $18-49$ and 25-54 station; and WIRE, the AM Country alternative to WFMS. WXTZ, the Beautiful Music source, posted a healthier total this sweep, as did BM stations in many markets.



## Complete Ratings Data Page 103

WDAF stayed on top, KBEQ slipped but still won in two major demos, KCMO added three shares to take third, and KLSI remained top in the A/C race. Those are some of the key items to keep in mind as you review the data from Kansas City. This was a relatively stable survey compared to the data from last spring, so these estimates have an adequate measure of reliability.

Taft's WDAF, the Country fixture, slipped but remained in double digits and atop the adults $25-54$ niche. The station was second among 18.49 adults, too. The winner in the $18-49$ cell was KLSI, which rose $12+$ again and pulled off high rankings in the key adult demos.

At the younger end of the demographic spectrum, KBEQ stood out. The CHR leader was second in overall average and cume audience, and took the AQH title among teens and 18-34 adults.

The total cume leader for the market was KCMO. The station jumped three shares to its highest total ever and ranked third among 25-54 adults.

## Los Angeles \#2



## Complete Ratings Data Page 104

In Los Angeles, always one of the toughest markets for Arbitron to survey (as evidenced by only $38 \%$ of the diaries sent out being returned in usable fashion), KABC, KBIG, KIIS and KROQ-FM remained $1-2-3-4$ in the standings. Among these stations, all the major number one rankings were sewn up. KABC not only topped the $12+$ derby but also was the top cume station (the Dodgers helped). Gannett's KIIS, which really surged in this sweep, was tops for adults $18-34$ and 18.49 , while Bonneville's KBIG (which earned its best shares in recent years) rested atop the vital 25-54 cell. KROQ-FM's new rock approach continued to score well, especially with teens, where the station was number one.

There are some methodology factors to keep in mind as you evaluate these spring estimates. One of the most important items is the ESF sample - those folks who aren't listed in the phone books. This is a big chunk (54\%) of the metro L.A. populace, yet Arbitron consistently falls short of getting back enough usable diaries from this segment of the Southland. Stations or formats that might be shortchanged by the shortfall among the ESF portion of the market would be AOR, ethnic, or Beautiful Music - depending on how the ESF diaries were scattered across the metro and how particular neighborhoods were sampled. Look at the ESF return information on page three each sweep to see how many diaries came back - then keep in mind the potential impact on the formats mentioned.


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## Complete Ratings Data Page 107

Even though Adult/Contemporary is the most pervasive format in Louisville, Black-formatted WLOU was the new market pacesetter. The station garnered a $12+$ share approximately $30 \%$ higher than in the winter book, largely due to an unreal time-spent-listening-daily figure averaging 225 minutes per person. Incredible! The result was that WLOU topped the metro in adults 18-34 and 18-49 and was second with the $25-54 \mathrm{~s}$. It will be interesting to see if the station can match this performance in future surveys.

Number one among the crucial 25-54s was the Country leader, WAMZ, up significantly over its share in the spring ' 82 survey to establish itself as the clear winner in that format. Other number one stations in the market were WHAS, tops in total cume; and WQMF (AOR leader), which can take pride in obtaining the lion's share of teens.

## Memphis \#42



## Complete Ratings Data Page 108

Whole lot of shakin' going on in this Memphis book. Former leader KRNB dropped four shares, while AOR WZXR added four shares to surge to the top $12+$. WZXR also took the title for adults $18-34$ and 18-49, while A/C winner WRVR copped the crown for adults 25-54.

At the younger end of the spectrum, WMC-FM stood out, grabbing more teens and garnering the largest cume of any station in the market. Meanwhile, WHRK, onetime owner of the $12+$ crown, emerged as the leading Urban entity. The station had an enviable record this book, scoring second or third in every major demo we examined.

There was good news and bad news inherent in these survey findings. The good news was that overall, and for nonethnics, the data are more reliable than last spring. However, fewer black diaries were returned this go-round than in the spring ' 82 sweep (which saw the introduction of DST for blacks in the Memphis area). The 14\% drop in usable black diaries meant more wobble in those estimates.

## Miami-Ft. LauderdaleHollywood \#11



## Complete Ratings Data Page 109

The scene in South Florida was as competitive as ever between perennial leader WHYI(Y100) and WINZ-FM (I95). These CHRs ranked 1-2 in cume, teens, and adults 18-34 and 18-49, as well as scoring notably among 25-54s and finishing first and fourth overail. WLYF, like many other Beautiful Music stations this sweep, improved to rise to second.

In third place overall, and tops in the sought-after 25-54 group, was Hispanic pacesetter WQBA. Susquehanna's FM, WQBA-FM, also did well and Herb Levin's WSUA (Herb had been GM of WQBA-AM \& FM) debuted with some impact. These Hispanically-oriented stations benefitted from the increased sampling of that significant portion of the community.

Arbitron has, for sampling purposes, estimated that about $40 \%$ of the metro populace is Hispanic. When DST for Hispanics hit this sweep, the number of diaries returned by Hispanics increased dramatically over previous books, but there will likely be even larger diary counts coming back from Hispanics in upcoming surveys. In this survey Arbitron, retrieved only $32 \%$ of the metro diaries from Hispanics, not the desired $40 \%$. Look for increased sampling of Hispanics, leading to even more stable estimates for that group - but possibly fewer diaries (and less stable estimates) for the others (non-ethnic, black) in the market.

## Milwaukee-Racine \#25



## Complete Ratings Data Page 110

WTMJ won Brewers baseball games back from WISN and has to be glad it did. Not only did WTMJ jump four shares and return to the top of the Milwaukee 12+ stack, but the station also led in total cume, adults 18-49, and adults 25-54. You might say WTMJ hit a homer with the Brewers.

CHR power WKTI scored a hit of its own, notching a second-place finish in most of the key demos we examined for this report, as well as picking up a healthy $12+$ rise.

The other number one spots were taken by AOR leader WQFM. The station topped the teens bracket and also used its youthful appeal to win in the 18-34 adults cell.

The Country format had a real dogfight. WBCS has been the leader for many moons, but was seriously challenged $12+$ by WMIL. Indeed, in some of the key sales demos WMIL came out ahead. This will be an interesting match to keep an eye on.

## Minneapolis-St. Paul \#17



Complete Ratings Data Page 111
A reissued book, better sampling, and a real battle between WLOL and KSTP-FM highlighted the Twin Cities spring ' 83 survey results. First, the original Arbitron report for the market had to be reissued when it was discovered that simulcast times were incorrectly reported for KGLD \& KQRS. The original report had the stations totally simulcast; the corrected version has them simulcast only briefly on Sundays. Please make sure you use the report with a "Revised" sticker on the cover when evaluating numbers in the Minneapolis-St. Paul metro.

WCCO was, of course, number one here - no bulletin there. This legendary leviathan was not only tops among

12+, average and cume, but also won the honors in 25-54 adults.

However, the real donnybrook was the competition between CHR station WLOL and A/C KSTP-FM. For the first time WLOL beat KSTP-FM in the $12+$ race. However, the only major demo where WLOL won was teens (KSTP-FM was second). In adults $18-34$ and 18-49, KSTP-FM took the cake (WLOL was runner-up).

Two other format items are worthy of mention. There was a new number one Beautiful Music station, as WAYL passed KEEY, but both had notable increases in this report. And among the AORs there was also a new topper -KDWB-FM edged past KQRS.

The good news about this survey was a $20 \%$ increase in usable sample over the spring ' 82 sweep. As a result, advertisers and broadcasters can have more confidence than before in these estimates.

## Nashville-Davidson \#44



## Complete Ratings Data Page 112

A strong across-the-board performance by consistent market kingpin WKDF; improved shares for CHR, A/C, and Urban; and new Country leader were the most noteworthy points in the spring ' 83 Arbitron results in Music City.

AOR fixture WKDF once again led the metro with a $12+$ share in the 12 s . Not only was this station the champion in 12+ average and cume, but its 12-24 AOR appeal is so strong its dominance extends to teens, adults 18-34, and adults 18-49.

Runner-up CHR outlet WWKX was right behind WKDF in all the above demos, but ranked one notch higher (fifth) in the 25-54 chase. Meanwhile, third place in the 12+ standings went to a new Country pacesetter, WSM-FM, whose $12+$ numbers doubled, enough to cop the coveted 25-54 adults lead.

The Adult/Contemporary stations improved this sweep, as both WYHY and WLAC-FM made progress. WMAK also saw light at the end of the tunnel, as its selfstyled "salt and pepper" Urban approach accumulated notable increases as it passed Black WVOL. A methodology note here: even though this was a remarkably stable survey compared to the quality of the spring ' 82 sweep, there were more diaries obtained from the High Density Black Area. However, a closer look reveals that the diary count for blacks was almost identical to the spring ' 82 books, so there was little chance for ethnic flukes in this sweep.


## Complete Ratings Data Page 115

In the broad sense, the Crescent City could be said to be owned by two stations, WYLD-FM and WEZB. WYLDFM was the leader among stations appealing to the black populace, and besides topping the 12+ chart (Birch also has the station near $1312+$ ), WYLD-FM led in adults 18-34, 18-49, and 25-54 - a nifty feat. WEZB, on the other hand, used its CHR approach to attract the most cume persons in the metro and to reign as the leader among teens.

With WAIL, the Urban Contemporary outlet, ranking third overall and near the top in every major demo group we examined, some might wonder if an ethnic fluke might have affected the integrity of this book. It seems unlikely, since Arbitron collected $36 \%$ more black diaries this survey than in the spring ' 82 sweep. That should make the ethnic estimates more reliable, while slightly reducing the integrity of the figures for non-ethnics.

## New York <br> \#1



## Complete Ratings Data Page 116

Two perennial leaders were again atop the pack in New York City. RKO's WOR and Inner City's Urban Contemporary fixture WBLS were tied for the $12+$ lead. While WOR didn't show especially strongly in any of the key sales demos, WBLS ranked second or third in the preferred sales targets. Urban stations WKTU and WRKS's overall numbers have slipped in the last year, although WRKS rebounded this book.

Positive books were also recorded by Beautiful Music WRFM and A/C WPIX, whose numbers have doubled in the last year. Despite the emergence of WPIX, WYNY remained atop the $A / C$ niche, scoring top numbers in the three key adult sales demos.

Some good news and some bad news regarding the quality of this survey . . . Arbitron retrieved fewer diaries this spring than in the spring '82 sweep. However, the black in-tab remained basically stable while the Hispanic diary return improved, compared to the first use of DST for Hispanics in the winter ' 83 survey. As a result this survey was a better sampling of the ethnic populace than recent sweeps - but non-ethnics were less well represented, making it tougher for stations skewed to whites to be reliably represented in the book.

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## Complete Ratings Data Page 114

The big news on Long Island is that it finally happened - WNBC was dethroned as the $12+$ title holder. WBLI, a Long island station, used its CHR appeal to nab not only the $12+$ average persons crown but also the laurels for adults $18.34,18.49$, and $25-54$, powered by broadbased female strength.

WNBC was still number one - in $12+$ cume, that is. The station's relative softness this sweep stemmed largely from slippage in male numbers, especially in AM drive, where four shares evaporated.

Also copping a number one stance in the NassauSuffolk metro was WPLJ. ABC's FM, which has since segued from AOR to CHR, was tops among teens under its former format. It will be interesting to see what WPLJ's format revision will mean for AOR and CHR stations' estimates in forthcoming sweeps.

One possible beneficiary, and a station that already showed good young adult strength this sweep, is Doubleday's WAPP. The Apple took third overall in the Long Island market with good teen and adult 18-34 and 18-49 appeal.

Another notable rise was posted by WPIX, which doubled its $12+$ share. This repositioned A/C outlet is riding high, scoring third among the desirable 25-54 adults cell.

There were some indications of a different personality to this book than earlier sweeps. First, the Urban Contemporary stations did better than usual, without any High Density Black or Hispanic Areas on the island. Also, there was a flipflop in the Country format; normally strong WHN dropped while WKHK doubled. Future surveys will offer more guidance regarding whether these estimates are the new reality for Nassau-Suffolk.

## Norfolk-PortsmouthNewport NewsHampton \#34



## Complete Ratings Data Page 119

A first place tie was broken, the AOR leader widened the gap over the competition, the new CHR station was still growing, and the survey quality was not of the highest caliber. McCormick's WFOG eked out a win this sweep as its Beautiful Music sound inched ahead of WCMS-FM. WGOS also won the $12+$ cume crown, while WCMS-FM took honors among adults 18-49 and 25-54.

WNOR-FM has come on like gangbusters in the last few sweeps, and in the latest survey rebounded to extend its margin over WMYK. WNOR-FM was rewarded with the top shares among teens and adults 18-34 this go-round, and was second in the market in $12+$ cume

WNVZ is becoming a factor to be reckoned with. The CHR entity's $12+$ numbers rose enough to show worthwhile rankings, although not as strong as A/C power WLTY - which scored second in each of the key adult sales demos we broke out.

As noted above, this survey had its problems. Arbitron retrieved $19 \%$ fewer diaries this spring than in the spring ' 82 effort. Especially hurt were estimates for adults $18-24$; there was a $25 \%$ drop among booklets back from men in that demo, and a $35 \%$ plunge among women 18-24. As a result, estimates for stations that appeal to this cell are subject to wobble. On the other hand, Arbitron did a good job proportionately of getting back diaries from women 25-34, so stations appealing to that demo probably have relatively stable numbers this book.

# Market Overviews Market Overviews Market Overvic 

## Oklahoma City <br> \#47



## Complete Ratings Data Page 120

KATT-FM again led the $12+$ race in Oklahoma City, but format-wise Country was king here. As the only local AOR outlet, KATT-FM garnered the lion's share of the young adults, topping the market in adults 18-34 and 18-49, while also winning the total persons cume crown. The CHR fixture, KJYO, emerged as most popular with the area's teens.

Of the quartet of Country stations that obtained a one share or better this sweep, KEBC topped the pack, $12+$, but the station was runner-up in the adults $25-54$ cell to Country competitor KXXY. KEBC's overall shares have slipped recently, while KXXY added two shares to its $12+$ score this sweep.

There was a new A/C pacesetter in town, KZBS. In its second book, the station almost doubled its $12+$ total and posted healthy enough shares in the key adults sales targets to be taken seriously.

## Philadelphia <br> \#5



## Complete Ratings Data Page 121

Philadelphia in the spring sweep was the site of some notable station improvements. While KYW and WEAZ remained fixed atop the $12+$ leader board, there were new number three and four stations. WUSL, which edged WDAS-FM last book to assume the Urban Contemporary lead, stretched that margin this survey and took third overall. The stations ranked second or third in the major sales demos, from teens to adults 25-54 - quite an accomplishment! A nifty job done too by Greater Media's WPEN - I imagine there are a lot of AM PDs on their way to Philly to check out its successful sound.

WMGK, WCAU-FM, and WIOQ were also winners this time around. WMGK (sister station to WPEN) slipped slightly $12+$ but still led the market among adults $18-49$ and $25-54$ (the money demos). CBS's WCAU-FM's CHR sound garnered the lion's share of teens, while WIOQ's adult AOR approach gave it first place 18-34.


## Complete Ratings Data Page 122

A more reliable survey among non-ethnics, a poorer sweep of Hispanics, and a penalty for a station running onair survey references highlighted the happenings in the Valley of the Sun. First, Arbitron was able to get back 10\% more usable diaries this spring than last (although the total was down from the winter ' 83 survey figure). However, the use of DST for Hispanics has not seemed to exert a lasting, positive impact on stations that appeal to that portion of the populace. Arbitron retrieved only about 8\% of the diaries from Hispanics, vs. a goal of almost $12 \%$. Indeed, ESF seems to have boosted the returns among Hispanics outside the High Density Hispanic Area rather than within the HDHA. Look for better sampling of Hispanics in future sweeps.

In this survey KOPA-AM \& FM were cited by Arbitron for having run - three times - an on-air announcement that referred to a "ratings service." For this infraction the stations were listed below the other metro/ADI stations.

As to the stations above the line, KDKB has a lot to crow about. It took the AOR lead, grabbed first place overall, and also managed to score the largest cume and the biggest audiences in adults 18-34 and 18-49. AOR and market runner-up KUPD, which had a stable book, took the teen title.

Tops in the desired $25-54$ demos was KNIX-FM, the Country fixture. A/C leader KKLT, the runner-up 25-54, had a healthy book and scored well across a variety of adult cells.

## Pittsburgh \#14



## Complete Ratings Data Page 124

An eroding KDKA, increased strength in the CHR format (WBZZ, WHTX), and healthier showings by WWSW and WTAE were the keys to this Steel City sweep. Also, this book was reissued owing to incorrect simulcast data in the original report. Be sure to use only the report with a "revised" stamp on it.

KDKA slipped, if you can call having a 17.1 share a downer, to its lowest $12+$ number in recorded memory. The Group W power still topped the total cume derby and won among adults $25-54$, but with the Pirates games, more was probably expected. Popular morning man Jack Bogut moved to WTAE (effective August '83), and it will be interesting to see how KDKA fares in upcoming surveys (and how much of Bogut's audience moves to WTAE).

The new runner-up in the market was WBZZ, which grabbed the teen title with its CHR approach. There's now another strong CHR factor also - Hearst's WHTX (formerly WXKX); in its first full book the station posted a nice 12+ rise.

WWSW and WTAE have quite a battle going, as both grew nicely this book. WWSW had consistent strength across the adult demos, based on female appeal primarily. WTAE was stronger among men and topped KDKA among men 25-54.

For younger adults, WDVE, the AOR legend, remained king. The station had enough strength in the younger adult cells to top both 18-34 and 18-49 adults.


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Source: Arbitron/Spring 1983 MSA Mon-Sun 6AM-MID.
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## Complete Ratings Data Page 125

There was a new leader in the City of the Roses, KRCK, an AOR power to be reckoned with. While not the total cume leader, the station did manage to turn a good cume, low turnover rate, and the highest time spent listening in the metro into a $12+$ win - by adding more than six shares to its previous overall sum. This zoom to the top placed KRCK atop the adults $18-34$ and 18-49 totems. Now the AOR battle between KRCK, KINK, and KGON should get even hotter.

KGW was up again this book and managed to take the total cume title and the more important laurels in the coveted 25-54 adults.

There was improvement on the CHR front too. KCNR added two shares $12+$, and had extremely desirable rankings in virtually every key demo we analyzed. KMJK made a vigorous showing too, and in fact was the market's most popular station among teens.

## Providence-WarwickPawtucket \#26



## Complete Ratings Data Page 126

A/C was the top format, WLKW-FM was the top station, WHJY put a lock on many of the $18-24 \mathrm{~s}$ in the market, and WPRO-AM \& FM led the $25-54$ demos. Those are some key items to keep in mind as you delve into this book. Beautiful Music WLKW-FM again led the metro overall, with its best major demo performance a third-place finish among adults 25-54.

In the 25-54 audience, it was a Cap Cities story. WPRO-FM rated the No. 1 billing in this demo, with WPRO right behind. Besides nabbing the leading shares in the most desired demo, WPRO-FM was also the top cume station in the market and won among adults $18-49$ too.

As for teens and adults 18-34, the answer was WHJY, the preferred AOR choice in town. The Jeff Pollackconsulted adult rocker did well among 18-49 adults also, placing second.

One major methodological note here: Arbitron suffered a substantial shortfall in diary return this spring compared to spring ' 82 , obtaining $27 \%$ fewer diaries this time. The always vulnerable males $18-24$ cell was hard hit, as its tally dropped from 106 diaries last spring to just 51 this time. Diary values this book are higher as a result, adding wobble to these estimates.

## Riverside-San Bernardino - Ontario \#31



## Complete Ratings Data Page 127

Disastrous survey quality, a new market leader, and a strong showing by CHR stations marked the results of this survey. To start with, the Riverside area had the dubious distinction of suffering the largest sample drop, compared to the spring ' 82 book, of any of the major markets examined. $33 \%$ fewer diaries were obtained in usable form than in the spring ' 82 book, with a $50 \%$ drop among men 18-24 (107 down to 53 diaries). Hispanic return was $35 \%$ lower than desired, even with the first usage of DST here, and for good (or bad) measure ESF sampling was notably underachieved too. All in all, about the best that can be said for the quality of this survey is that it provides a base for future improvement.

At any rate, the new metro leader was a local station, Beautiful Music outlet KDUO, which beat out the Los Angeles stations overall. The station's best showing in the key demos we broke out was fourth among adults 25-54.
L.A. CHR entities KFI and KIIS took the lion's share of wins this sweep. While KFI was no longer the 12+ market leader, it did win the total persons cume title, and was also No. 1 in the adults $25-54$ group. KIIS was second in cume and copped the adults 18-34 and 18-49 demos.

Other stations worthy of note were KCKC, the Country king, whose $12+$ share doubled largely based on a strong 35-44 core; and AOR KOLA, which was the preferred choice among local teens.


## Complete Ratings Data Page 129

WEZO held steady to retain its leading share of the market, WVOR copped titles for the key adult cells, WCMF cornered the younger end of the demographic spectrum, and WHAM garnered the cume crown. Those are the highlights of the leading stations in Rochester this sweep.

Malrite's WEZO stabilized its Beautiful Music shares after slipping for several surveys. The station was second in cume to WHAM and second in the all-important 25-54 adults category.

The new number two station in the metro was WVOR, the heavyweight A/C. Returning to double digits this book, WVOR managed to grab the lead among adults $18-49$ and 25-54, and come in second with 18-34s.

WCMF, the favorite AOR in the area, remained in double digits overall and scored first with teens and 18-34 adults. Black-formatted WDKX improved this sweep, also doing well at the younger end of the demos.

## Sacramento \#35



## Complete Ratings Data Page 132

Several items are worthy of your attention as you delve into the spring results in Sacramento. There was a new $12+$ leader in the metro - Beautiful Music outlet KEWT, which rose three shares and surged past KCTC, although KCTC has better rankings in the key sales demos we examined. Beautiful Music was the top format in the market
this survey. AOR fixture KZAP slipped again, but landed second overall and was tops in total cume, teens, and adults 18-34.

KXOA-FM, which had led the market with its blend of $A / C$ music, dropped several shares this sweep $12+$, but still managed to score wins in two key demos - adults 18-49 and 25-54.

There was a real Country battle going on. This survey saw KRAK rebound to beat KAER on the $12+$ tally, but KAER had better numbers in the key adult sales demos we broke out.

The numbers in this book are of good quality - Arbitron got back $24 \%$ more diaries this spring than in '82. As a result, advertisers can place more faith in these estimates and stations can feel more confident about their stances in this sweep.

## Salt Lake City-Ogden ${ }^{\# 43}$



## Complete Ratings Data Page 130

Unlike last spring's book where almost 1900 diaries were placed in four remote TSA counties (more than were returned from the entire metro), this sweep appears to have been a relatively clean one in the Salt Lake City area. The only downer is that the sample returned in usable form was off $22 \%$ this sweep versus the survey in spring ' 82 , meaning that these estimates contain more wobble than those from last year.

A/C was the dominant format on the Wasatch Front, largely due to a plethora of stations adopting this approach. Foremost among them, and tops again in the market, was Bonneville's flagship KSL. The station had its best spring book in years, earning not only the $12+$ average persons crown but also the total cume title and the laurels for the most 18-49 adults.

Runner-up Beautiful Music KSFI was second to KSL in all the above-mentioned demos, and won among 25-54 adults, just ahead of KSL.

At the younger end of the spectrum, KRSP-FM widened its lead over fellow AOR KCPX-FM. KRSP-FM garnered the most teens in the metro, while KCPX-FM attracted the highest number of $18-34$ adults on the quarter-hour basis.

Others to keep in mind are KSOP-FM, the Country kingpin which lost several shares this sweep (perhaps due to an improvement on the part of KZAN); and KALL-FM, which added two shares. KALL-FM came in third among adults 18-49 and 25-54.


Ever since CBS repositioned the former KMOX-FM and converted it to Contemporary Hit Radio station KHTR, things have been looking up for the station. As a result, in this book all the number one positions in the key demos were locked up by one of the CBS O\&O's. KMOX topped the market $12+$, in total cume, and adults $18-49$ and 25-54. KHTR scored best in the metro in teens and adults 18-34.

Other highlights included a Beautiful Music rebound by KEZK, into third overall, and a tightened AOR battle. Doubleday is now totally simulcasting KWK-AM \& FM, and the combined shares of the stations rose enough to tie Century's KSHE at the $12+$ level. KSHE had better standing among the adult demos, while the KWK stations scored higher in teens.

One item of concern about the survey conduct here
Arbitron collected far fewer black diaries this spring than last: 222 compared to 414 last year. This represented about a $25 \%$ shortfall from the black diary count Arbitron was hoping to obtain. Keep this in mind when evaluating the estimates for stations aimed at black audiences.

## San Antonio \#38



## Complete Ratings Data Page 134

There were new number one and two stations in the market, with the four-point surge of Beautiful Music KOXT to the top spot and the ascension of KXZL (a new AOR) into
the runner-up slot. KQXT was the only San Antonio station to hit the double-digit threshold, with its best sales demo showing in our analyses a third-place score among 25-54 adults.

KXZL shot to the number two spot like a comet, causing KISS to lose half its share. The KXZL debut (the station was formerly KVAR-FM) earned it the number one position among teens and adults 18 -34. It will be interesting in upcoming sweeps to see how KISS counters the new AOR factor.

Country KAJA copped the desirable sales demos of adults 18-49 and 25-54. The station ranked high even though its $12+$ share slipped slightly. Others worthy of note included WOAI, which added two shares to its 12+ total to move into third overall; and KTSA, which was the most cumed station in the metro.

DST for Hispanics, used here for the first time, appears not to have disrupted things. Return from the High Density Hispanic Area was stable compared to last year, while return from the non-ethnic portion of Bexar County was down.

## San Diego \# 20



## Complete Ratings Data Page 135

KJQY again reigned as the top station in the San Diego area, but the Group W station's hold on that crown may be somewhat shaky. That's because it's Padres time in San Diego, and that delights KFMB, which carries the games. As you might expect, with the baseball broadcasts KFMB was the top cume station in the market, and also scored a number one ranking among adults 25-54. KFMB-FM didn't do too badly this book either. KYXY improved overall, and took second with adults 25-54.

KGB and XTRA-FM tied for the AOR lead 12+ However, KGB had more adult appeal, as demonstrated by its leading shares with adults 18-34 and 18-49. In fact, the other player in the local AOR drama, KPRI, led among teens - XTRA-FM was second in that demo and among 18-34s.

## San Francisco \#4



## Complete Ratings Data Page 136

Something old, something new in this spring sweep for the Bay Area. As is usually the case, KGO, KCBS, and KFRC (in that order) led the market. KGO topped not only the $12+$ standings but also outranked all others in the important adults 18.49 and $25-54$ brackets. KFRC cornered the teen market, while KYUU won the contest for young adults 18-34.

A new factor in the San Francisco equation was the battle over which is really the "hits" station. For years KFRC has held that distinction; now it's up to its tower lights in challengers. KYUU has moved from its $A / C$ position to CHR, while Mike Joseph-consulted KITS came on in the spring book to see how "Hot Hits" might warm up the atmosphere. Time will tell which of these stations is really a hit with the audiences.

One station that was really hot this book was Malrite's KSAN. The Country leader jumped into fourth place overall, and was the runner-up in the $18-49$ and $25-54$ standings behind KGO. Others winners included KNBR and KSFO, which advanced due to baseball broadcasts of the Giants and A's games, respectively.

Some Arbitron concerns to point out here. The usable sample size has been slipping, with $17 \%$ fewer diaries in this book than in the spring ' 82 survey. Also, the diary count for blacks and Hispanics softened, making this a more nonethnic survey.

## San Jose \#28



## Complete Ratings Data Page 138

KGO and KSJO remained 1-2 in the South Bay area, KEZR rebounded, the Hispanic sampling was poorer this survey, and San Francisco stations dominated the overall listening.

ABC's KGO stayed on top, 12+, and also won the laurels for $25-54$ adults. Winning in the younger demos was KSJO, the San Jose AOR killer which was tops among total cume, teens, and $18-34$ adults.

KEZR's "Easy Rock" approach garnered it the top share in Adults 18-49 and put it second in the 25-54 standings. Other stations of note were KSAN, which continued to improve notably, and KWSS (formerly KFAT), which in its first full book under the new CHR format made its presence felt.

Two survey quality notes: Hispanic sampling, even with DST, suffered. In the winter (the first use of DST for Hispanics), 162 Hispanic diaries were received and used, but only 114 in this book. Look for fluctuations until Arbitron gets a better handle on the Hispanic sampling situation. Also, keep in mind that based on the $12+$ shares only about $39 \%$ of the metro's listening was recorded to San Jose stations in a given quarter-hour. That's significantly lower than usual (normally around 45\%), perhaps due to sampling anomalies.

## Seattle-EverettTacoma \#16



## Complete Ratings Data Page 139

Bonneville's O\&Os did well, KISW and KZOK tied for the AOR lead, and Country KMPS-FM came on strong. Those were the key points to keep in mind while reviewing the Puget Sound sounds this sweep.

KIRO and KSEA ran like well-oiled machines - the News and Easy Listening stations ranked first and third overall respectively, but 1-2 in the crucial 25-54 adults category.

Ranking third in the key sales target was KMPS-FM, the Country leader. The station broke from the pack this book to become the new pacesetter for this format.

As for the AOR scene, it was as competitive as ever. KISW and KZOK both slipped into a $12+$ tie, with KISW doing better among 18-34 and 18-49 adults while KZOK was stronger with teens. The top teen station in the metro however, was not an AOR but a CHR entry - KNBQ.

WWBA added three shares to its $12+$ total to recapture the overall lead in the Tampa Bay area this spring. However, the real story was the dominance of WRBQ-AM \& FM. The FM station not only was up from its $12+$ performance in previous sweeps, but also was first in total cume, teens, and adults 18-34, 18-49, and 25-54. A pretty clean sweep for this FM CHR power, and when you add in the AM's numbers, it sounds like a Datsun commercial - awesome!

Clearcut leadership was established in two other formats. In the Country realm, WQYK extended its margin over WSUN (WQYK came in second among 25-54 adults). And on the AOR spectrum WYNF forged ahead of WOXM even more strongly than before. WYNF was second in the market in terms of adults 18-34 and 18-49.

One methodology note: black sampling suffered this book, with a drastic drop in the HDBA in-tab compared to last spring, and slippage overall in the metro.

## Washington



## Complete Ratings Data Page 143

NBC's Urban Contemporary crown jewel WKYS returned to double digits overall and reclaimed the lead in the nation's capital (Birch also showed the station at the top of the heap). WKYS's strength extended across the key adult demos - number one with 18-34, 18-49, and 25-54 year-olds.

The new runner-up in D.C. was ABC's CHR entry, WRQX. Q107 was the most cumed station in the metro, and also was tops in teens. The station was second among adults 18-34 and 18-49.

Greater Media's WGAY-FM, the Beautiful Music fixture, slipped $12+$ but came in third among the vital 25-54 year-olds. Second in that crucial cell was WMAL, which dropped several shares from the winter book when Redskins mania may have affected its numbers.

Among the Country contingent there was a new winner. Viacom's WMZQ edged out WPKX-FM for the first time in recent sweeps, and did well with adults $18-49$ and 25-54.

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# 1983 R\&R RATINGS REPORT/Nol. II • 76 <br> THE RATINGS INFORMATION GUIDE <br> <br> A Step-By-Step Manual For Using <br> <br> A Step-By-Step Manual For Using R\&R's Unique Ratings Data Features 

 R\&R's Unique Ratings Data Features}

As you delve into the second 1983 Ratings Report, based on the spring ' 83 sweeps, you'll find that the information has been divided into two sections for your perusal. First are the market overviews - summaries of winners and circumstances which might have influenced the estimates in the relevant metro. After reading the highlights you can then turn to the second section - in-depth ratings breakouts to provide insights for broadcasters or advertisers alike.

Here's some guidelines on what you'll see as you read through this Ratings Report.

## Shares Trends

All stations earning a 1.0 share or better in the spring ' 83 Arbitron sweep are listed. Trends move from left to right, with the oldest share on the left and the spring '83 12+ share (highlighted) to the far right. The stations are ranked according
to their total week, total persons $12+$ average quarter-hour share, top to bottom. Up to five surveys can be shown in the trends, which cover the previous year.

## Audience Rankings

The five rankings to the right of each station's format designation will help you zero in on the station's core strength. The first listing is the station's total week, total persons $12+$ cume rank in the metro (all rankers are based on metro).

Four key demographic cells are then broken out for each station, with the top station in each demo highlighted. These demographic groups are teens (12-17) and adults 18-34, 18-49, and 25-54, the key advertising targets.

At the lower part of each page are more detailed breakdowns on the key adult demos. Top 10 stations are

Continued on Page 77

## New York <br> 



Demographic Rank

listed for men and women in the $18.34,18-49$, and $25-54$ cells. All audience rankers are based on average quarter-hour persons, with the cume exception noted above.

## Turnover/Daily Time Spent Listening

The column to the right of the adults 25-54 rankings contains numbers that demonstrate the relationship between audience turnover and daily time spent listening to each station. Based on total persons $12+$, metro, these figures give a quick idea of how stations compare based on audience loyalty. Programming efforts of various stations and formats can be easily compared.

Understanding these numbers is not difficult. Remember, there is an inverse relationship between Turnover (TO) and Time Spent Listening (TSL). The higher the TSL (minutes listened daily) the lower the turnover, or audience flux. That indicates a stronger degree of loyalty than a station with high TO and fewer minutes tuned daily from its listeners.

## Rep/Net Information

As a convenience for users of this report, we designate network and/or rep affiliations as they apply, based on the latest sources. Birch Radio Shares

To offer a comparison between the diary-based Arbitron numbers and the telephone-derived Birch Radio estimates, we have in over 40 markets (all the Birch surveys in the top 50) provided total week, total persons 12+ average persons estimates from the spring ' 83 Birch quarterly.

## Format Reach Chart

The lower right corner of each data page offers a chart that shows format comparisons within each market. The formats are alphabetized for ready examination as you leaf through the report.

The format totals are arrived at by summing the total week, total persons $12+$ average quarter hour shares for all stations that qualified. All CHRs are added together. All AORs are summed, etc. Those with a one share or better are assigned to a specific format. Stations with less than a one share or stations with varied formats are lumped into the "miscellaneous" category.

## Format Codes

Format codes were assigned based on the latest information derived from the stations involved. R\&R realizes that these codes are generalizations, but we provide them for purposes of comparison

## Format Legend

AC-AdultContemporary, AOR-Album-Oriented Rock, BBnd-Big Band, Blk—Black, BM/Easy-Beautiful Music/Easy Listening, CHRContemporary Hit Radio, Clas-Classical, Ctry-Country, GoldOldies, Jazz-Jazz, Misc- Miscellaneous, News-News, N/T— News/Talk, Rel-Religious, Span-Spanish, Talk-Talk, UrbnUrban Contemporary.

## Market Overviews

R\&R reserves the right to exercise editorial judgment regarding which stations are mentioned in the overviews and the information cited in each market. Every effort has been made to provide the highest quality information and data for your use.

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ABC Direction
ABC Entertainment
ABC FM
ABC Information
ABC RockRadio
ABC TalkRadio
Associated Press Radio
CBS
CBS RadioRadio
Mutual Broadcasting System
NBC
NBC Source
NBC Talknet
National Black Network
RKO-1
RKO-2
Sheridan
Transtar
United Press International Audio

## Reps Abbreviation Key

| BLAIR | Blair Radio |
| :--- | :--- |
| CABALLERO | Caballero Spanish Media, Inc. |
| CBS-FM | CBS-FM National Sales |
| CBS SPOT | CBS Radio Spot Sales |
| CHRISTAL | The Christal Company, Inc. |
| CITIMEDIA | Citimedia, Inc. |
| CMBS | Concert Music Broadcast Sales, Inc. |
| CRANFORD | Cranford Broadcasting Company |
| D-CLAYTON | Dora-Clayton Agency, Inc. |
| DEVNEY | The Devney Organization |
| DONOFRIO | John Donofrio |
| EASTMAN | Eastman Radio, Inc. |
| GROSKIN | Herbert E. Groskin \& Company |
| GROUP W | Group W Radio Sales |
| H OAKES | Harlan Oakes \& Associates |
| HILLIER | Hillier, Newmark, Wechsler \& Howard |
| J BOLTON | Jack Bolton \& Associates |
| KATZ | Katz Radio |
| LOTUS | Lotus Reps |
| M \& C | Milam \& Cowart |
| MARKET 4 | Market 4 Radio |
| MASLA | Masla Radio |
| MMR | Major Market Radio Sales |
| McGAVREN | McGavren-Guild, Inc. |
| NATL TIME | National Time Sales, Ltd. |
| PRO RADIO | Pro Radio |
| P-W RADIO | P/W Radio Representatives |
| RADIO SPT | Radio Spot Sales, Inc. |
| R A LAZAR | R.A. Lazar \& Company |
| RAR | Radio Advertising Reps |
| RILEY | Riley Representatives |
| RKO | RKO Radio Sales, Inc. |
| ROSLIN | Roslin Radio Sales, Inc. |
| SAVALLI | Savalli \& Schutz, Inc. |
| SCHWARTZ | Harold S. Schwartz Associates, Inc. |
| SELCOM | Selcom Radio |
| SOUTHERN | Southern Spot Sales, Inc. |
| STARCOM | Starcom |
| STARS INC | Stars, Inc. |
| TORBET | Torbet Radio, Inc. |
| UNIREP | Unirep Broadcasting Company |
| W \& P | Weiss \& Powell, Inc. |
| WALTON | Walton Broadcasting Sales |
|  |  |

BLAIR
CABALLERO
CBS-FM
CBS SPOT
CHRISTAL

CMBS
CRANFORD
D-CLAYTON
DEVNEY
ONOFRIO

HILLIER
BOLTON
ATUS
M \& C
MARKET 4
MASLA

McGAVREN
NATL TIME
PRO RADIO
P.W RADIO

RADIO SPT

RAR
RILEY
RKO
ROSLIN
SAVALLI
SELCOM
SOUTHERN
STARCOM
STARS INC
Tonber

W\& P
WALTON

Blair Radio
Caballero Spanish Media, 1 nc.

CBS Radio Spot Sales
The Christal Company, Inc.

Concert Music Broadcast Sales, Inc.
ora-Clayton Agency, Inc

John Donofrio
Eastman Radio, Inc

Group W Radio Sales
Harlan Oakes \& Associates

Jack Bolton \& Associates
roadcasting Sales


## Anaheim-Santa Ana-Garden Grove \#19

| 6.7 | 6.5 | 7.6 | 1 | KElG fm | Easy | 2 | 35 | 7 | 4 | 2 | 12/87 | TORBET |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2.7 | 4.3 | 7.6 | (1) | KuS fm | CHR | ( | 5 | , |  | 1 | 13/80 | McGAVREN | ABC-C |
| 5.7 | 4.6 | 5.8 | 3 | KABC am | Talk | 5 | 22 | 21 | 12 | 5 | 15/70 | KATZ | $A B C-I$ |
| 4.8 | 4.3 | 5.8 | 3 | KLOS fm | AOR | 3 | 4 | 2 | 2 | 7 | 16/69 | KATZ | ABC-R |
| 5.4 | 5.8 | 5.3 | 5 | KROQ-FM | AOR | 6 | (1) | 3 | 5 | 18 | 16/69 | ROSLIN |  |
| 3.1 | 4.2 | 4.5 | 6 | KMPC am | Easy | 4 | 19 | 17 | 9 | 6 | 20/55 | MMR |  |
| 5.1 | 3.2 | 4.0 | 7 | KRTH fm | CHR | 9 | 12 | 4 | 3 | 3 | 16/66 | RKO | RKO-1 |
| 6.7 | 2.9 | 3.8 | 8 | KWMET fm | AOR | 7 | 2 | 5 | 7 | 13 | 20/53 | EASTMAN |  |
| 2.3 | 3.4 | 3.3 | 9 | KJOO fm | BM | 16 | 37 | 26 | 20 | 14 | 16/69 | SELCOM |  |
| 3.5 | 2.4 | 3.3 | 9 | KOST fm | A/C | 13 | 13 | 6 | 6 | 4 | 16/66 | CHRISTAL |  |
| 3.0 | 3.4 | 2.7 | 11 | KFW ${ }^{\text {am }}$ | News | 8 | 20 | 31 | 27 | 16 | 27/40 | RAR | NBC |
| 1.9 | 2.6 | 2.7 | 11 | KLAC am | Ctry | 12 | 24 | 18 | 11 | 8 | 20/53 | EASTMAN | ABC-D |
| 2.7 | 3.4 | 2.5 | 13 | KFI am | CHR | 10 | 8 | 9 | 10 | 11 | 24/46 | CHRISTAL | ABC-E |
| 2.2 | 2.5 | 2.4 | 14 | K10Q fm | CHR | 11 | 3 | 11 | 19 | 31 | 24/46 | SELCOM |  |
| 2.0 | 1.3 | 2.4 | 14 | KWOZ am | A/C | 17 | 16 | 12 | 8 | 9 | 19/57 | TORBET |  |
| 1.7 | 2.2 | 2.3 | 16 | XTRA am | CHR | 15 | 6 | 10 | 16 | 19 | 22/49 | MMR |  |
| 3.3 | 4.2 | 2.1 | 17 | KNX am | News | 14 | 27 | 29 | 29 | 23 | 24/44 | CBS SPOT | CBS |
| 1.7 | 1.9 | 2.0 | 18 | KNKF fm | Ctry | 29 | 25 | 14 | 13 | 15 | 12/93 |  |  |
| 1.5 | 1.8 | 2.0 | 18 | KNOB fm | BM | 22 | 26 | 24 | 15 | 10 | 16/69 | GROSKIN |  |
| 2.0 | 1.7 | 1.9 | 20 | KPrz am | BBnd | 24 | 31 | 37 | 35 | 28 | 13/80 | MCGAVREN | MBS |
| 2.1 | 1.9 | 1.9 | 20 | KZLA-FM | Ctry | 23 | 17 | 28 | 17 | 12 | 16/68 | BLAIR |  |
| 2.8 | 4.4 | 1.7 | 22 | KNX-FM | AOR | 19 | 28 | 8 | 14 | 21 | 24/46 | CBS-FM |  |
| 2.8 | 2.7 | 1.4 | 23 | KHTZ fm | A/C | 18 | 14 | 16 | 18 | 17 | 31/35 | SELCOM | RKO-2 |
| 1.4 | 0.6 | 1.4 | 23 | KRLA am | Gold | 25 | 23 | 22 | 22 | 20 | 18/60 | HILLIER |  |
| 1.1 | 1.4 | 1.3 | 25 | KYMS-FM | Rel | 27 | 11 | 13 | 21 | 29 | 18/59 |  |  |


| - |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | 11.5 | 9.7 | 10.1 | 1 |  | WVEE | fm | Urbn | 5 | 3 | 2 | 2 | 3 | 10/111 | McGAVREN | RKO-1 | 10.9 |
|  | 7.8 | 9.4 | 9.7 | 2 |  | WKHX | fm | Ctry | 4 | 4 | 6 | 3 | (1) | 11/96 | SELCOM |  | 10.3 |
|  | 9.5 | 10.2 | 9.7 | 2 |  | WZGC | fm | CHR | 2 | $1$ | 3 | 4 | 6 | 16/69 | TORBET | $A B C-C$ | 10.5 |
|  | 8.0 | 8.3 | 9.4 | 4 |  | WQXI-FM |  | CHR | 3 | 6 | $1$ | (1) | 2 | 14/79 | BLAIR |  | 10.4 |
|  | 8.7 | 7.9 | 9.2 | 5 |  | WSB | am | A/C | 1 | 11 | 7 | 7 | 4 | 17/65 | CHRISTAL | NBC | 7.1 |
|  | 7.5 | 6.8 | 8.6 | 6 |  | WPCH | fm | BM | 6 | 12 | 9 | 8 | 5 | 11/95 | KATZ |  | 6.3 |
|  | 6.2 | 7.9 | 7.1 | 7 |  | WKLS-FM |  | AOR | 7 | 2 | 4 | 5 | 11 | 14/80 | MASLA | NBC-S | 10.8 |
|  | 4.1 | 5.9 | 5.6 | 8 |  | WSB-FM |  | A/C | 8 | 8 | 5 | 6 | 7 | 17/65 | CHRISTAL | CBS-R | 4.7 |
|  | 3.6 | 3.9 | 3.6 | 9 |  | WAOK | am | Blk | 10 | 5 | 11 | 10 | 9 | 16/67 | HILLIER | NBN | 3.8 |
|  | -- | -- | 3.4 | 10 |  | WRMM | fm | A/C | 12 | 7 | 8 | 9 | 8 | 14/75 | EASTMAN |  | 2.9 |
|  | 4.0 | 2.8 | 3.3 | 11 |  | WGST | am | News | 9 | 23 | 14 | 13 | 13 | 18/59 | KATZ | CBS | 3.1 |
|  | 4.1 | 3.6 | 2.9 | 12 |  | WPLO | am | Ctry | 11 | 15 | 13 | 11 | 10 | 19/56 | McGavren | $A B C-I$ | 4.1 |
|  | 2.2 | 1.6 | 1.8 | 13 |  | WOXI | am | Gold | 13 | 16 | 10 | 12 | 12 | 24/46 | BLAIR |  | 1.5 |
|  | 1.1 | 2.2 | 1.3 | 14 |  | WIGO | am | Blk | 14 | 9 | 12 | 14 | 14 | 26/42 | CITIMEDIA | ABC-D | 1.5 |
|  | 1.3 | 1.3 | 1.1 | 15 |  | WYZE | am | Rel | 17 | 14 | 20 | 17 | 16 | 12/91 |  |  | 0.2 |
|  | $13911$ | 195 | Shte | ial |  |  |  |  |  |  |  |  |  | 3 | 121 iean |  |  |
|  |  |  | Wome $18-3$ |  |  | Men 18-49 |  | Women $18-49$ |  |  |  |  | 5men | $\mathrm{A} / \mathrm{C}$ |  |  | 18.2 |
|  | 1 WQX <br> 2 WVE <br> 3 WKL <br> 4 WKH <br> 5 WZG <br> 6 WSE <br> 7 WSE <br> 8 WRM <br> 9 WIG <br> 10 WaX | XI-FM <br> E <br> S-FM <br> X <br> C <br> -FM <br> M | 1 WVEE <br> 2 WQXI-F <br> 3 WZGC <br> 4 WSB-F <br> 5 WKHX <br> 6 WKLS- <br> 7 WPCH <br> 8 WRMM <br> 9 WOXI <br> 10 WAOK |  | $\begin{gathered} 1 \\ 2 \\ 3 \\ 4 \\ 5 \\ 6 \\ 7 \\ 8 \\ 9 \\ 10 \end{gathered}$ | WOXI-FM <br> WKHX <br> WVEE <br> WKLS-FM <br> WSB <br> WZGC <br> WSB-FM <br> WPCH <br> WRMM <br> WGST | 1 2 3 4 5 6 7 8 9 10 | WOXI-FM <br> WVEE <br> WZGC <br> WKHX <br> WSB-FM <br> WPCH <br> WSB <br> WKLS-FM <br> WRMM <br> WAOK | 1 2 3 4 5 6 7 8 9 10 | WKH <br> WQX <br> WSB <br> WVE <br> WPC <br> WSB <br> WKL <br> WZG <br> WRN <br> WGS | -FM <br> H <br> FM <br> -FM |  | $\begin{aligned} & \text { XI-FM } \\ & \text { EE } \\ & \text { HX } \\ & \text { CH } \\ & \text { GC } \\ & \text { B } \\ & \text { B-FM } \\ & \text { IMM } \\ & \text { OK } \\ & \text { LO } \end{aligned}$ | BIk <br> BM/ <br> CHP <br> Ctry <br> Gold <br> Mis <br> New <br> Rel |  | $\begin{gathered} 15 . \\ 12.6 \\ 13.2 \end{gathered}$ | $19.1$ |


|  |  |  |  |  | ${ }^{\text {c }}$ |  |  |  |  |  |  |  |  |  | SHARE |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 8.7 | 7.9 | 8.2 | B. 2 | (1) | WXYV fm | Urbn | 5 | 3 | 1 | (1) | 1 | 11/102 | MCGAVREN |  | 10.3 |
| 10.0 | 10.2 | 12.2 | 8.0 | 2 | WBAL am | A/C | 2 | 22 | 19 | 12 | 9 | 13/86 | BLAIR | ABC-E | 7.7 |
| 4.8 | 6.6 | 7.5 | 7.8 | 3 | WBSB fm | CHR | (1) | (1) | 3 | 2 | 3 | 13/81 | TORBET | ABC-F | 8.2 |
| 7.7 | 6.4 | 7.3 | 6.9 | 4 | WIYY fm | AOR | 4 | 2 | 2 | 3 | 7 | 13/85 | BLAIR | ABC-R | 9.6 |
| 5.3 | 5.3 | 6.2 | 6.5 | 5 | WLIF fm | BM | 6 | 17 | 12 | 8 | 5 | 12/94 | CHRISTAL |  | 6.1 |
| 7.5 | 7.2 | 6.2 | 5.8 | 6 | WPOC fm | Ctry | 7 | 10 | 7 | 4 | 2 | 13/86 | EASTMAN | ABC-D | 8.2 |
| 4.5 | 4.5 | 4.0 | 5.4 | 7 | WFBR am | A/C | 3 | 9 | 5 | 6 | 4 | 17/63 | MMR | NBC | 6.3 |
| 4.2 | 3.5 | 3.9 | 4.6 | 8 | WITH am | BBnd | 10 | 32 | 33 | 22 | 10 | 11/101 | HILLIER | MBS | 2.4 |
| 4.3 | 4.9 | 4.2 | 4.3 | 9 | WWIN am | Blk | 9 | 6 | 4 | 5 | 11 | 15/73 | HILLIER | NBN | 4.3 |
| 2.4 | 3.6 | 3.2 | 4.1 | 10 | WCAO am | Ctry | 8 | 15 | 11 | 7 | 6 | 16/68 | McGAVREN | RKO-2 | 4.1 |
| 2.8 | 2.5 | 3.1 | 3.6 | 11 | WEBB am | Blk | 13 | 5 | 9 | 10 | 12 | 11/96 | CITIMEDIA | SHRDN | 1.9 |
| 3.2 | 3.6 | 2.8 | 2.7 | 12 | WYST fm | A/C | 11 | 24 | 6 | 9 | 8 | 17/63 | MASLA | RKO-9 | 3.2 |
| 3.7 | 3.0 | 2.2 | 2.4 | 13 | WRLX fm | BM | 17 | 21 | 22 | 15 | 15 | 13/81 | KATZ |  | 1.4 |
| 3.7 | 2.4 | 2.6 | 2.3 | 14 | WCBM am | $\mathrm{N} / \mathrm{T}$ | 12 | 23 | 20 | 18 | 14 | 20/55 | KATZ | ABC-1 | 3.4 |
| 1.4 | 2.5 | 2.1 | 2.2 | 15 | WRQX fm | CHR | 15 | 4 | 10 | 13 | 16 | 17/65 | BLAIR | ABC-R | 2.3 |
| -- | 1.0 | 1.6 | 1.9 | 16 | WQSR fm | A/C | 14 | 8 | 8 | 11 | 13 | 21/53 | CBS-FM | CBS | 1.3 |
| 2.1 | 1.5 | 1.4 | 1.3 | 17 | WWDC-FM | AOR | 16 | 7 | 13 | 14 | 23 | 25/44 | CHRISTAL |  | 2.1 |
| 1.5 | 1.5 | 1.1 | 1.1 | 18 | WRBS fm | Rel | 22 | 27 | 29 | 30 | 25 | 15/75 |  |  | 1.1 |
| 1.2 | 0.9 | 2.0 | 1.0 | 19 | WHUR fm | Blk | 19 | 14 | 15 | 16 | 17 | 23/47 |  |  | 1.1 |
| 1.2 | 1.2 | 0.8 | 1.0 | 19 | WTOP am | News | 18 | 20 | 21 | 23 | 21 | 23/48 | CBS SPOT | CBS | 1.0 |
| -- | 0.5 | 1.2 | 1.0 | 19 | WWIN-FM | Blk | 20 | 16 | 18 | 17 | 19 | 19/56 | M M |  | 0.6 |

Format Reach

## Demographic Rank

|  | $\begin{gathered} \text { Men } \\ 18-34 \end{gathered}$ |  | $\begin{gathered} \text { Women } \\ \text { 18-34 } \end{gathered}$ |  | $\begin{gathered} \text { Men } \\ \text { 18-49 } \end{gathered}$ |  | Women $18-49$ |  | $\begin{gathered} \text { Men } \\ 25-54 \end{gathered}$ |  | Women 25-54 | $\begin{aligned} & \text { A/C } \\ & \text { AOR } \end{aligned}$ | 8.2 | 18.0 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | WIYY | 1 | WXYV | 1 | WIYY | 1 | WXYV | 1 | WXYV | 1 | WXYV | BBnd | 4.6 |  |
| 2 | WXYV | 2 | WBSB | 2 | WXYV | 2 | WBSB | 2 | WFBR | 2 | WPOC | Blk/Urbn |  | 18.1 |
| 3 | wBSB | 3 | WIYY | 3 | WBSB | 3 | WPOC | 3 | WPOC | 3 | WBSB | BM/Easy | 8.9 |  |
| 4 | WFBR | 4 | WWIN | 4 | WFBR | 4 | WWIN | 4 | WIYY | 4 | WLIF | CHR | 10.0 |  |
| 5 | WWIN | 5 | WYST | 5 | WPOC | 5 | WYST | 5 | WBSB | 5 | WYST | Ctry | 9.9 |  |
| 6 | WPOC | 6 | WQSR | 6 | WWIN | 6 | WIYY | 6 | WCAO | 6 | WBAL | Misc |  | 17.9 |
| 7 | WWDC-FM | 7 | WPOC | 7 | WCAO | 7 | WLIF | 7 | WLIF | 7 | WCAO | News |  |  |
| 8 | WEBB | 8 | WEBB | 8 | WLIF | 8 | WCAO | 8 | WITH | 8 | WFBR |  |  |  |
| 9 | WQSR | 9 | WFBR | 9 | WEBB | 9 | WEBB | 9 | WWIN | 9 | WWIN |  | $\square 1$ |  |
| 10 | WRQX | 10 | WRQX | 10 | WYST | 10 | WFBR | 10 | WBAL | 10 | WITH | Talk | 1.2 |  |



## Buffalo



## Demographic Rank



Format Reach

Continued on Page 88

WXKS


## Randirin Wamel Tin Pistici is 

WOMEN 18-34

| M-F | 6-10AM | $\# 1$ |
| :--- | :--- | :--- |
|  | 10AM-3PM | $\# 1$ |
|  | 3-7PM | $\# 1$ |
|  | 7PM-MID | $\# 1$ |
| M-SUN | 6AM-MID | $\# 1$ |
| SAT | 6-10AM | $\# 1$ |
|  | 10AM-3PM | $\# 2$ |
|  | 3-7PM | $\# 1$ |
|  | 7PM-MID | $\# 1$ |
| SUN | 6-10AM | $\# 1$ |
|  | 10AM-3PM | $\# 1$ |
|  | 3-7PM | $\# 3$ |
|  | 7PM-MID | $\# 1$ |

WOMEN 18.49

| M-F | 10AM-3PM | $\# 3$ |
| :--- | :--- | :--- |
|  | 3-7PM | $\# 1$ |
|  | 7PM-MID | $\# 1$ |
| M-SUN | 6AM-MID | $\# 2$ |
| SAT | 6-10AM | $\# 3$ |
|  | 10AM-3PM | $\# 3$ |
|  | 3-7PM | $\# 1$ |
|  | 7PM-MID | $\# 2$ |
| SUN | 6-10AM | $\# 3$ |
|  | 10AM-3PM | $\# 3$ |
|  | 3-7PM | $\# 3$ |
|  | 7PM-MID | $\# 1$ |



MAJOR MARKET RADIO SALES








'83

## DETROIT HOT HIS DETROIT

|  | Men 18-34 |  | Women $18-34$ |  | Men $18-49$ |  | Women $18-49$ |  | Men 25-54 |  | Women 25-54 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | WXRT | 1 | WGCI | 1 | WXRT | 1 | WGCl | 1 | WGN | 1 | WGN |
| 2 | WLS-FM | 2 | WBMX | 2 | WLS-FM | 2 | WBMX | 2 | WXRT | 2 | WGCI |
| 3 | WMET | 3 | WFYR | 3 | WCLR | 3 | WCLR | 3 | WBBM | 3 | WCLR |
| 4 | WLUP | 4 | WKAX | 4 | WGCI | 4 | WOJO | 4 | WCLR | 4 | WOJO |
| 5 | WGCI | 5 | WCLR | 5 | WMET | 5 | WKQX | 5 | WLS | 5 | WLOO |
| 6 | WBMX | 6 | WLS | 6 | WLS | 6 | WFYR | 6 | WLOO | 6 | WBMX |
| 7 | WLS | 7 | WBBM-FM | 7 | WLUP | 7 | WLS | 7 | WLSFM | 7 | WLS |
| 8 | WCLR | 8 | WOJO | 8 | WBMX | 8 | WBBM-FM | 8 | WMAO | 8 | WFYR |
| 9 | WJPC | 9 | WXRT | 9 | WGN | 9 | WGN | 9 | WGCI | 9 | WKOX |
| 10 | WFYR | 10 | WLS-FM | 10 | WBBM | 10 | WLOO | 10 | WBMX | 10 | WIND |

Format Reach


## Dallas-Ft. Worth \#10

## Demographic Rank

|  | Men 18-34 |  | Women $18-34$ |  | Men $18-49$ |  | $\begin{gathered} \text { Women } \\ \text { 18-49 } \end{gathered}$ |  | Men 25-54 |  | Women 25-54 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | KZEW | 1 | KVIL-FM | 1 | KSCS | 1 | KVIL-FM | 1 | KSCS | 1 | KVIL-FM |
| 2 | KTXQ | 2 | KAFM | 2 | KZEW | 2 | KPLX | 2 | KPLX | 2 | KSCS |
| 3 | KEGL | 3 | KKDA-FM | 3 | KPLX | 3 | KSCS | 3 | WBAP | 3 | KPLX |
| 4 | KPLX | 4 | KZEW | 4 | KEGL | 4 | KKDA-FM | 4 | KVIL-FM | 4 | KMEZ-FM |
| 5 | KSCS | 5 | KPLX | 5 | KVIL-FM | 5 | KAFM | 5 | KRLD | 5 | KKDA-FM |
| 6 | KKDA-FM | 6 | KMGC | 6 | KTXQ | 6 | KMGC | 6 | KZEW | 6 | KMGC |
| 7 | KVIL-FM | 7 | KEGL | 7 | WBAP | 7 | KMEZ-FM | 7 | KMEZ-FM | 7 | KRLD |
| 8 | KAFM | 8 | KTXO | 8 | KRLD | 8 | KZEW | 8 | KEGL | 8 | WBAP |
| 9 | KNOK-FM |  | KNOK-FM | $9$ | KKDA-FM | $9$ | KLVU | 9 | KKDA-FM | 9 | KLVU |
| 10 | WBAP |  | KLVU | 10 | KNOK-FM | 10 | KEGL | 10 | KNOK-FM | 10 | KOAX |

Format Reach


## Detroit

\# 6

## Continued from Page 95

## Demographic Rank

|  | $\begin{gathered} \text { Men } \\ 18-34 \end{gathered}$ |  | $\begin{gathered} \text { Women } \\ \text { 18-34 } \end{gathered}$ |  | $\begin{gathered} \text { Men } \\ 18-49 \end{gathered}$ |  | $\begin{gathered} \text { Women } \\ 18-49 \end{gathered}$ |  | $\begin{gathered} \text { Men } \\ 25-54 \end{gathered}$ |  | Women 25-54 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | WRIF | 1 | WDRQ | 1 | WRIF | 1 | WDRQ | 1 | WJR | 1 | WJR |
| 2 | WLLZ | 2 | WNIC-FM | 2 | WLLZ | 2 | WNIC-FM | 2 | WNIC-FM | 2 | WDRa |
| 3 | WJLB | 3 | WMJC | 3 | WNIC-FM | 3 | Wmuc | 3 | WJOI | 3 | wомс |
| 4 | WDRQ | 4 | WJLB | 4 | WJLB | 4 | WJLB | 4 | wwww | 4 | WJol |
| 5 | Wabx | 5 | WLLZ | 5 | WDRQ | 5 | womc | 5 | WWJ | 5 | WNIC-FM |
| 6 | WNIC-FM | 6 | womc | 6 | WJR | 6 | wczy | 6 | WRIF | 6 | WCZY |
| 7 | WHYT | 7 | WRIF | 7 | WABX | 7 | WJR | 7 | WDRO | 7 | Wmjc |
| 8 | Wmas | 8 | WCZY | 8 | WJOI | 8 | WJol | 8 | WJLB | 8 | WJLB |
| 9 | WJZZ | 9 | WHYT | 9 | wwww | 9 | WLLZ | 9 | WMJC | 9 | WWWW |
| 10 | CKLW | 10 | WABX | 10 | WHYT | 10 | WWWW | 10 | WCZY | 10 | WXYZ |

Format Reach


## Greensboro-Winston Salem-High Point \#46 RR

## Demographic Rank



## Format Reach

| IDMOTIT \#50 |  |  |  |  |  |  |  | ck |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 8.1 | 8.7 |  | 9.9 | $18$ | KQMQ | fm | CHR | 2 | (1) | 2 | 1 | 9 | 14/79 | SELCOM | RKO-1 |
| -- | 7.9 |  | 9.1 | 2 | KPOI-F |  | AOR | 6 | 2 | (1) | 2 | 10 | 11/95 | RKO |  |
| 10.1 | 8.1 |  | 9.0 | 3 | KSSK | am | A/C | 3 | 9 | 7 | 7 | 1 | 15/72 | EASTMAN |  |
| 6.3 | 6.9 |  | 7.9 | 4 | KULA | fm | AOR | 4 | 3 | 3 | 3 | 6 | 14/77 | EASTMAN |  |
| 8.0 | 8.3 |  | 7.6 | 5 | KUMU-F |  | BM | 8 | 7 | 8 | 8 | 4 | 12/91 | TORBET |  |
| 9.2 | 8.3 |  | 7.1 | 6 | KIKI |  | CHR | (1) | 4 | 4 | 5 | 5 | 22/50 | MASLA | ABC-C |
| 7.7 | 6.3 |  | 6.3 | 7 | KKUA | am | A/C | 5 | 6 | 5 | 6 | 3 | 17/64 | SELCOM | RKO-1 |
| 4.8 | 5.6 |  | 6.0 | 8 | KMAI | fm | Misc | 9 | 8 | 6 | 4 | 2 | 12/89 | MASLA |  |
| 8.6 | 4.6 |  | 5.4 | 9 | KCCN | am | Misc | 10 | 5 | 9 | 9 | 7 | 13/86 | LOTUS |  |
| 4.4 | 5.0 |  | 5.2 | 10 | KHVH | am | News | 7 | 11 | 14 | 11 | 11 | 18/59 | HILLIER | ABC-E |
| 3.4 | 4.7 |  | 3.9 | 11 | KDEO | am | Ctry | 11 | 17 | 10 | 10 | 8 | 14/78 | MASLA | MBS |
| 2.9 | 3.0 |  | 2.9 | 12 | KUMU | am | BM | 12 | 18 | 15 | 12 | 12 | 16/67 | TORBET |  |
| 1.7 | 1.5 |  | 2.6 | 13 | KOHO | am | Misc | 19 | 12 | 24 | 23 | 21 | 8/137 |  |  |
| 2.7 | 3.6 |  | 2.5 | 14 | KORL | am | BBnd | 14 | 23 | 19 | 15 | 14 | 17/65 | CHRISTAL | ABC-I |
| 1.7 | 4.7 |  | 2.4 | 15 | KGU | am | $\mathrm{N} / \mathrm{T}$ | 13 | 19 | 20 | 19 | 15 | 19/57 | BLAIR | CBS |
| -- | -- |  | 2.1 | 16 | KZHI | am | Talk | 15 | 20 | 22 | 17 | 16 | 13/84 | $P \& W$ | UPI |
| 0.4 | 0.9 |  | 1.4 | 17 | KAIM | am | Rel | 18 | 16 | 13 | 16 | 19 | 16/70 |  |  |
| 1.7 | 1.2 |  | 1.3 | 18 | KSHO | fm | Jazz | 17 | 15 | 11 | 13 | 13 | 18/60 | UNIREP |  |
| Damogranale ienk |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| $\begin{gathered} \text { Men } \\ 18-34 \end{gathered}$ |  | Women 18-34 |  | $\begin{gathered} \text { Men } \\ 18-49 \end{gathered}$ |  | $\begin{gathered} \text { Women } \\ \text { 18-49 } \end{gathered}$ |  | $\begin{gathered} \text { Men } \\ 25-54 \end{gathered}$ |  | Women$25-54$ |  |  | A/C 15.3AOR 17.0 |  |  |
| 1 KPOI-FM |  | 1 KKUA |  | 1 KPOI-FM |  | 1 KMAI |  | 1 KSSK |  |  | KKUA |  | BBnd 2.5BM/EasyClR |  |  |
| 2 KQMa |  | 2 | KMAI | 2 | KULA |  |  |  | KMAI |  |  |  |  |
| 3 KULA |  | 3 | KIKI | 3 | кама |  | KıKı |  |  | 3 KP | I-FM |  |  |  | CHR |  | 17.0 |
| 4 KIKI |  | 4 | каma | 4 | KSSK |  | kama | 4 KM |  |  | KUMU-F' |  | Ctry | [ 3.9 |  |
| 5 KKUA |  | 5 | KULA | 5 | KIKI | 5 | KUMU-FM | 5 KK |  |  | KIKI |  | Jazz | 1.3 |  |
| 6 KMAI |  | 6 | KPOI-FM | 6 | KMAI | 6 | KSSK | 6 K2 | MO |  | KCCN |  | Misc |  | 21.4 |
| 8 KCCN |  | 7 | KUMU-FM | 17 | KKUA |  | KULA | 7 KH |  |  | KDEO |  | News | 6.4 |  |
|  |  | 8 | KSSK KDEO | 8 | KCCN |  | KPOI-FM | 8 K KIK |  |  | Kama |  | Rel | $1.4$ |  |
| 9 9 KSH | -FM | 9 10 | $\begin{aligned} & \text { KDEO } \\ & \text { KCCN } \end{aligned}$ | 9 10 | $\begin{aligned} & \text { KDEO } \\ & \text { KHVH } \end{aligned}$ | 9 C | KCCN KDEO | 9 10 KD |  |  | kumu KULA |  |  |  |  |


| Houston-Galveston |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 0  <br> 0 4.2 | 3.8 | 4.7 | 7.6 | 7.5 |  | KODA fm | BM | 5 | 12 | 10 | 6 | 3 | 11/97 | RAR |  | 5.7 |
| ¢ $\left.{ }^{( }\right) 3.5$ | 3.4 | 4.1 | 4.2 | 7.3 | 2 | KSRR fm | AOR | 6 | 2 | 1 |  | 8 | 11/95 | HILLIER | ABC-R | 7.8 |
| 8.8 | 8.6 | 6.6 | 7.5 | 7.2 | 3 | KOKK-FM | Ctry | 1 | 7 | 7 | 3 | 2 | 13/82 | TORBET |  | 8.3 |
| 9.1 | 8.6 | 7.9 | 7.6 | 6.9 | 4 | KMJQ fm | Urbn | 7 | 3 | 3 | 4 | 4 | 11/95 | McGAVREN |  | 6.6 |
| 7.5 | 6.7 | 5.4 | 5.2 | 6.0 | 5 | KILT-FM | Ctry | 2 | 8 | 8 | 7 | 5 | 15/74 | BLAIR |  | 5.7 |
| 6.5 | 7.7 | 6.0 | 6.7 | 5.9 | 6 | KFANK fm | A/C | 9 | 10 | 2 | 2 |  | 12/92 | SELCOM |  | 5.8 |
| 3.3 | 3.9 | 2.9 | 3.1 | 5.4 | 7 | KOUE fm | A/C | 14 | 17 | 17 | 12 | 7 | 9/125 | MMR | ABC-E | 3.6 |
| -- | -- | -- | 4.8 | 5.3 | 8 | KKBQ-FM | CHR | 3 | 1 | 9 | 10 | 10 | 16/66 | EASTMAN |  | 8.0 |
| 6.5 | 6.9 | 6.9 | 6.0 | 4.9 | 9 | KLOL fm | AOR | 8 | 4 | 4 | 8 | 13 | 15/72 | CHRISTAL | CBS-R | 6.8 |
| 5.7 | 5.6 | 5.0 | 4.6 | 4.9 | 9 | KRBE-FM | A/C | 4 | 9 | 5 | 5 | 6 | 17/63 | KATZ |  | 4.3 |
| 4.7 | 4.9 | 5.4 | 5.0 | 4.5 | 11 | KTRH am | Talk | 11 | 19 | 18 | 14 | 11 | 14/80 | CHRISTAL | CBS | 4.0 |
| 6.5 | 7.0 | 7.1 | 4.5 | 4.2 | 12 | KRLY fm | Urbn | 10 | 6 | 6 | 9 | 9 | 16/70 | MASLA | CBS-R | 4.7 |
| 4.6 | 4.2 | 3.9 | 4.3 | 3.6 | 13 | KPRC am | News | 12 | 25 | 21 | 16 | 14 | 15/73 | CBS SPOT | NBC | 3.0 |
| 2.4 | 3.3 | 2.9 | 3.1 | 2.9 | 14 | KILT am | Ctry | 15 | 11 | 11 | 11 | 12 | 15/74 | BLAIR |  | 1.9 |
| -- | 2.1 | 5.3 | 4.0 | 2.4 | 15 | KKBO am | CHR | 13 | 5 | 12 | 13 | 15 | 21/51 | EASTMAN | RKO-1 | 5.0 |
| 1.4 | 1.3 | 1.8 | 2.0 | 1.8 | 16 | KLEF fm | Clas | 16 | 28 | 19 | 22 | 18 | 15/72 | CMBS |  | 3.4 |
| 1.5 | 0.5 | -- | 1.4 | 1.6 | 17 | KEYH am | Span | 26 | 20 | 13 | 15 | 20 | 9/127 | LOTUS |  | 0.6 |
| 1.5 | 1.4 | 0.9 | 1.4 | 1.4 | 18 | KIKK am | Ctry | 18 | 22 | 24 | 20 | 16 | 16/69 | TORBET |  | 2.0 |
| 1.6 | 1.3 | 1.0 | 1.3 | 1.3 | 19 | KLVL am | Span | 25 | 21 | 15 | 19 | 22 | 12/94 | NATL TIME |  | 1.0 |
| 0.5 | 0.5 | 0.5 | 0.8 | 1.2 | 20 | KNUZ am | Gold | 20 | 23 | 22 | 21 | 17 | 14/77 | MMR | $A B C-D$ | 0.9 |
| 1.3 | 1.3 | 2.0 | 2.6 | 1.2 | 20 | KXYZ am | Span | 24 | 24 | 14 | 17 | 21 | 13/83 | P-W RADIO |  | 1.2 |
| 0.9 | 1.1 | 3.1 | 1.3 | 1.1 | 22 | KLAT am | Span | 2.2 | 27 | 16 | 18 | 19 | 14/76 | CABALLERO |  | 1.5 |
| 1.9 | 2.3 | 1.1 | 0.6 | 1.1 | 22 | KREE am | A/C | 17 | 15 | 29 | 26 | 24 | 24/45 | KATZ | $\mathrm{ABC}-\mathrm{I}$ | 0.2 |
| 0.8 | 0.9 | 0.9 | 0.7 | 1.0 | 24 | KGOL-FM | Rel | 23 | 29 | 23 | 23 | 23 | 16/68 |  | UPI | 1.3 |



$K K B Q \cdot F M \quad K K B Q \cdot A M$
Together

Contemporary hit radio for Houston

Find out more from Eastman.




## Kansas City \#29




Continued on Page 106

## How to pick up an easy million. KFWB ALLNEWS 98






## Miami-Ft. Lauderdale-Hollywood \#11



## MHwankee-Racine \#25


$15 / 73$
12/93
CHRISTAL

NBC
$[4]$

| 4.1 | 4.7 | 6.5 | 3 | WKTI fm | CHR | 2 | 2 | 2 | 2 | 5 | 19/56 | CHRISTAL | ABC-C | 7.1 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 6.6 | 6.7 | 6.4 | 4 | WOKY am | BBnd | 6 | 17 | 18 | 13 | 7 | 14/80 | RKO | RKO-2 | 6.3 |
| 6.5 | 5.5 | 6.3 | 5 | WQFM fm | AOR | 5 |  | 1 | 3 | 14 | 15/72 | SELCOM |  | 7.2 |
| 8.5 | 4.2 | 4.8 | 6 | WBCS-FM | Ctry | 10 | 13 | 14 | 10 | 6 | 16/70 | TORBET | CBS | 4.2 |
| 8.0 | 8.6 | 4.8 | 6 | WISN am | A/C | 3 | 23 | 10 | 8 | 3 | 22/49 | KATZ | ABC-I | 5.5 |
| 5.1 | 5.9 | 4.7 | 8 | WLUM fm | Urbn | 12 | 6 | 3 | 5 | 8 | 11/97 | $W \& P$ | CBS-R | 4.7 |
| 2.4 | 3.7 | 4.7 | 8 | WMIL fm | Ctry | 11 | 7 | 7 | 7 | 9 | 14/76 | RKO |  | 3.7 |
| 4.7 | 4.6 | 4.3 | 10 | WMYX fm | A/C | 9 | 11 | 4 | 4 | 4 | 17/62 | BLAIR |  | 3.5 |
| 4.6 | 5.3 | 3.3 | 11 | WZUU-FM | A/C | 7 | 10 | 9 | 11 | 10 | 25/43 | EASTMAN | NBC-S | 5.1 |
| 5.6 | 4.1 | 3.2 | 12 | WLPX fm | AOR | 8 | 5 | 6 | 12 | 15 | 25/43 | KATZ |  | 7.9 |
| 1.8 | 1.4 | 3.0 | 13 | WNOV am | Blk | 17 | 4 | 12 | 15 | 16 | 11/95 | WALTON | NBN | 2.9 |
| 2.4 | 3.3 | 2.8 | 14 | WMGF fm | A/C | 13 | 14 | 5 | 9 | 12 | 17/63 | MMR |  | 4.2 |
| 2.8 | 1.6 | 2.0 | 15 | WLZZ am | Gold | 15 | 25 | 13 | 14 | 11 | 22/49 | EASTMAN | RKO- 1 | 0.6 |
| 2.8 | 2.3 | 2.0 | 15 | WRKR fm | CHR | 14 | 3 | 16 | 18 | 18 | 24/46 | CBS-FM | $\mathrm{ABC}-\mathrm{C}$ | 2.4 |
| 2.0 | 2.4 | 1.8 | 17 | WAWA am | Blk | 22 | 9 | 15 | 17 | 20 | 14/77 | $W \& P$ | SHRDN | 0.5 |
| -- | 1.2 | 1.8 | 17 | WFMR-FM | A/C | 19 | 27 | 19 | 16 | 13 | 18/62 | CMBS |  | 0.4 |
| 1.4 | 1.2 | 1.2 | 19 | WRJN am | A/C | 25 | 22 | 25 | 25 | 27 | 13/81 | MASLA | $\mathrm{ABC}-\mathrm{I}$ | 1.1 |
| 1.0 | 0.8 | 1.1 | 20 | WBBM am | News | 18 | 20 | 27 | 28 | 26 | 28/38 | CBS SPOT | CBS | 1.0 |
| 1.1 | 1.3 | 1.0 | 21 | WEMP am | Easy | 16 | 19 | 24 | 20 | 17 | 34/32 | BLAIR | ABC-E | 0.8 |
| 0.5 | 0.6 | 1.0 | 21 | WLS am | CHR | 20 | 12 | 17 | 19 | 21 | 30/36 | BLAIR | ABC-C | 0.4 |

Continued on Page 113

## \#1 Teens <br> \#1 18-34 Adults \#1 18-49 Men

## Minneapolis-St. Paul \#17

## Demographic Rank

|  | $\begin{gathered} \text { Men } \\ 18-34 \end{gathered}$ |  | Women 18-34 |  | $\begin{gathered} \text { Men } \\ 18-49 \end{gathered}$ |  | $\begin{gathered} \text { Women } \\ 18-49 \end{gathered}$ |  | $\begin{gathered} \text { Men } \\ 25-54 \end{gathered}$ |  | Women $25-54$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | WLOL | 1 | KSTP-FM | 1 | KSTP-FM | 1 | KSTP-FM | 1 | wCCO | 1 | KSTP-FM |
| 2 | KDWB-FM | 2 | WLOL | 2 | WCCO | 2 | WLOL | 2 | KSTP-FM | 2 | WCCO |
| 3 | KSTP-FM | 3 | KEEY | 3 | WLOL | 3 | wcco | 3 | KEEY | 3 | WAYL |
| 4 | KORS-FM | 4 | KORS-FM | 4 | KDWB-FM | 4 | KEEY | 4 | WDGY | 4 | KEEY |
| 5 | KEEY | 5 | KDWB-FM | 5 | KEEY | 5 | WAYL | 5 | WLOL | 5 | WLOL |
| 6 | wCCO | 6 | WAYL | 6 | KORS-FM | 6 | WDGY | 6 | WAYL | 6 | WDGY |
| 7 | WCCO-FM | 7 | WCCO-FM | 7 | WDGY | 7 | KQRS-FM | 7 | KDWB-FM | 7 | KSTP |
| 8 | WDGY | 8 | KDWB | 8 | WCCO-FM | 8 | WCCO-FM | 8 | WCCO-FM | 8 | WCCO-FM |
| 9 | KTWN | 9 | WDGY | 9 | KSTP | 9 | KDWB-FM | 9 | KORS-FM | 9 | KDWB |
| 10 | WWTC | 10 | wcco | 10 | KTWN | 10 | KDWB | 10 | KSTP | 10 | KTWN |

Format Reach



Nashuille's \# 1 country station; "The New Country Hit"
'Birch Report, April-June '83

| Miami-Ft. Lauderdale-Hollywood \#11 Continued from Page 109 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | $\sqrt{\text { STA }}$ |  |  |  |  |  |  |  | $\$ 1$ |  |  |  |
| 1.5 | 2.2 | 1.2 | 27 | WRBD | am | B1k | 29 | 7 | 15 | 23 | 25 | 13/86 | W \& P | NBN | 1.0 |
| 1.0 | 1.2 | 1.1 | 28 | WGBS | am | N/T | 19 | 28 | 28 | 30 | 28 | 30/36 | TORBET | MBS | 1.1 |
| 0.9 | 0.6 | 1.0 | 29 | WKAT | am | BEnd | 26 | 32 | 33 | 32 | 32 | 17/63 | Lotus |  | 0.7 |
| 2.0 | 2.5 | 1.0 | 29 | wLor | am | BBnd | 27 | 33 | 32 | 31 | 31 | 15/72 | selcom | ABC-D | 1.2 |

## Demographic Rank

| Men 18-34 | Women 18-34 | Men $18-49$ | Women $18-49$ | Men 25-54 | Women 25-54 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 WHYI <br> 2 WSHE <br> 3 WINZ-FM <br> 4 WAXY <br> 5 WEDR <br> 6 WWWL <br> 7 WAIA <br> 8 WWJF <br> 9 WQBA-FM <br> 10 WKQS | 1 WHYI <br> 2 WINZ-FM <br> 3 WAIA <br> 4 WWWL <br> 5 WAXY <br> 6 WSHE <br> 7 WEDR <br> 8 WQBA-FM <br> 9 WWJF <br> 10 WCMQ-FM | 1 WHYI <br> 2 WINZ-FM <br> 3 WAXY <br> 4 WSHE <br> 5 WEDR <br> 6 WAIA <br> 7 WQBA-FM <br> 8 WQBA <br> 9 WWWL <br> 10 WKQS | 1 WHYI <br> 2 WINZ-FM <br> 3 WWWL <br> 4 WAIA <br> 5 WAXY <br> 6 WCMQ-FM <br> 7 WQBA <br> 8 WEDR <br> 9 WWJF <br> 10 WQBA-FM | 1 WHYI <br> 2 WQBA <br> 3 WAXY <br> 4 WINZ-FM <br> 5 WAIA <br> 6 WEDR <br> 7 WLYF <br> 8 WSHE <br> 9 WCMQ-FM <br> 10 WQBA-FM | 1 WQBA <br> 2 WHYI <br> 3 WCMQ-FM <br> 4 WWWL <br> 5 WINZ-FM <br> 6 WWJF <br> 7 WAXY <br> 8 WAIA <br> 9 WLYF <br> 10 WEDR |  |
| UHMPMG |  |  |  |  |  | Continued from Page 110 |
| B=alos | 1106 Cir |  |  |  |  | Toruta ligen |
|  Men  <br>   $18-34$ <br>   WQFM <br> 2 WKTI  <br> 3 WLUM  <br> 4 WLPX  <br> 5 WMGF  <br> 6 WTMJ  <br> 7 WISN  <br> 8 WMIL  <br> 9 WLZZ  <br> 10 WMYX  |  Women <br>  $18-34$ <br> 1 WKTI <br> 2 WMYX <br> 3 WLUM <br> 4 WOFM <br> 5 WMIL <br> 6 WZUU-FM <br> 7 WEZW <br> 8 WMGF <br> 9 WNOV <br> 10 WTMJ | Men  <br>  $18-49$ <br> 1 WOFM <br> 2 WTMJ <br> 3 WKTI <br> 4 WLUM <br> 5 WISN <br> 6 WLPX <br> 7 WMGF <br> 8 WMIL <br> 9 WLZZ <br> 10 WBCS-FM | Women $18-49$ <br> 1 WMYX <br> 2 WKTI <br> 3 WTMJ <br> 4 WEZW <br> 5 WLUM <br> 6 WZUU-FM <br> 7 WMIL <br> 8 WBCS-FM <br> 9 WOFM <br> 10 WISN | Men 25-54 <br> 1 WTMJ <br> 2 WISN <br> 3 WEZW <br> 4 WLUM <br> 5 WKTI <br> 6 WLZZ <br> 7 WOKY <br> 8 WBCS-FM <br> 9 WMIL <br> 10 WOFM | Women 25-54 <br> 1 WTMJ <br> 2 WMYX <br> 3 WEZW <br> 4 WBCS-FM <br> 5 WKTI <br> 6 WISN <br> 7 WZUU-FM <br> 8 WOKY <br> 9 WMIL <br> 10 WLUM |  |

## Format Reach



Continued from Page 110

Demographic Rank

|  | Men |  | Women |  | Men |  | Women |  | Men |  | Men | A/C | 12.5 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 18-34 |  | 18-34 |  | 18-49 |  | 18-49 |  | 25-54 |  | 25-54 | A/C | 12.5 |  |
| 1 | WKDF | 1 | WWKX | 1 | WKDF | 1 | WWKX | 1 | WSM-FM | 1 | WYHY | R |  |  |
| 2 | WMAK | 2 | WYHY | 2 | WSM-FM | 2 | WYHY | 2 | WZEZ | 2 | WWKX | BBnd | 1.4 |  |
| 3 | WSM-FM | 3 | WKDF | 3 | WMAK | 3 | WKDF | 3 | WKDF | 3 | WSM-FM | BlkJUrbn | 10.0 |  |
| 4 | WYHY | 4 | WMAK | 4 | WYHY | 4 | WSM-FM | 4 | WSIX-FM | 4 | WSIX-FM | BM/Easy | 7.9 |  |
| 5 | WWKX | 5 | WSM-FM | 5 | WSIX-FM | 5 | WMAK | 5 | WWKX | 5 | WZEZ | CHR | 9.9 |  |
| 6 | WLAC-FM | 6 | WVOL | 6 | WZEZ | 6 | WSIX-FM | 6 | WLAC-FM | 6 | WMAK | CHR | 9.5 |  |
| 7 | WSIX-FM | 7 | WLAC-FM | 7 | WWKX | 7 | WZEZ | 7 | WYHY | 7 | WVOL | Ctry |  | 27.2 |
| 8 | WVOL | 8 | WSIX-FM | 8 | WLAC-FM | 8 | WLAC-FM | 8 | WSM | 8 | WLAC-FM | Misc | 11.8 |  |
| 9 | WSIX | 9 | WSM | 9 10 | WVOL | $9$ | WVOL WSM | 9 10 | WMAK | 9 10 | WKDF WSM | Talk | - 5.3 |  |
| 10 | WKDA | 10 | WZEZ | 10 | WSM | 10 | WSM | 10 | WLAC |  |  |  |  |  |



## New Orleans \#33

|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 6.4 | 12.9 | 13.2 | (1) | WYLD-FM | Blk | 3 | 4 | (1) | 1 | (1) | 8/134 | HILUIER |  | 12.8 |
| 8.6 | 8.6 | 9.2 | 2 | WEZ fm | CHR |  |  | 3 | 4 | 9 | 15/71 | TORBET | RKO-1 | 17.3 |
| 12.9 | 8.8 | 8.8 | 3 | WAIL fm | Urbn | 2 | 2 | 4 | 3 | 3 | 12/87 | SELCOM | NBC-S | 5.3 |
| 8.5 | 8.1 | 8.8 | 3 | WRNO fm | AOR | 4 | 3 | 2 | 2 | 4 | 11/98 | MASLA | ABC-F | 7.8 |
| 5.9 | 7.0 | 8.2 | 5 | WGY@ fm | BM | 9 | 9 | 11 | 9 | 7 | 9/116 | CHRISTAL |  | 6.0 |
| 5.0 | 6.1 | 6.7 | 6 | WAdY fm | A/C | 7 | 12 | 6 | 5 | 2 | 13/86 | KATZ |  | 5.9 |
| 4.5 | 4.7 | 4.6 | 7 | WOUE fm | A/C | 5 | 8 | 5 | 6 | 5 | 19/56 | EASTMAN |  | 4.5 |
| 6.8 | 5.5 | 4.4 | 8 | WNOEFFM | Ctry | 10 | 10 | 9 | 8 | 6 | 16/69 | McGAvREN | ABC-E | 6.2 |
| 4.8 | 4.6 | 4.1 | 9 | WWL am | Talk | 8 | 14 | 14 | 13 | 11 | 19/56 | KATZ | CBS | 5.5 |
| 3.7 | 2.7 | 3.9 | 10 | WSNM am | A/C | 14 | 16 | 16 | 16 | 16 | 12/94 | ROSLIN | MBS | 4.4 |
| 3.2 | 2.9 | 3.8 | 11 | WBOK am | Blk | 11 | 5 | 8 | 10 | 12 | 18/62 |  | SHRDN | 2.4 |
| 5.6 | 5.9 | 3.7 | 12 | WTIX am | CHR | 6 | 7 | 7 | 7 | 8 | 23/47 | BLAIR | NBC | 4.0 |
| 2.6 | 3.0 | 3.4 | 13 | WNOE am | Ctry | 15 | 11 | 15 | 15 | 14 | 13/85 | McGAVREN | ABC-E | 2.9 |
| 4.4 | 3.2 | 3.1 | 14 | WGSO am | $\mathrm{N} / \mathrm{T}$ | 13 | 15 | 13 | 14 | 15 | 17/65 | EASTMAN | ABC-I | 2.6 |
| 3.2 | 2.5 | 2.5 | 15 | WYLD am | Blk | 12 | 6 | 12 | 12 | 13 | 22/48 | HILLIER |  | 1.6 |
| 2.3 | 1.1 | 2.4 | 16 | WWuw am | BBnd | 16 | 19 | 19 | 17 | 17 | 12/89 | LOTUS | MBS | 1.7 |
| -- | -- | 2.3 | 17 | WYAT am | Gold | 17 | 13 | 10 | 11 | 10 | 12/89 | SELCOM | NBN | 1.2 |

## Demographic Rank



| $H$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 5.1 | 5.3 | 5.6 | 4.9 | 5.2 |  | WBLS fm | Urbn | 7 | 2 | 2 | 2 | 3 | 13/85 | McGAVREN |  | 4.5 |
| 5.9 | 5.1 | 5.3 | 4.9 | 5.2 |  | WOR am | Talk | 9 | 17 | 23 | 19 | 14 | 12/87 | RKO | $A B C-E$ | 6.0 |
| 6.2 | 5.5 | 4.2 | 5.2 | 4.9 | 3 | WKTU fm | Urbn | 3 | 3 | 3 | 3 | 5 | 15/72 | TORBET |  | 6.5 |
| 4.2 | 4.2 | 4.3 | 3.7 | 4.9 | 3 | WRFM fm | BM | 15 | 27 | 21 | 11 | 6 | 11/102 | TORBET |  | 2.8 |
| 4.3 | 4.6 | 5.2 | 5.4 | 4.8 | 5 | WINS am | News | (1) | 15 | 11 | 12 | 10 | 20/53 | GROUP W | ABC-D | 5.1 |
| 4.7 | 5.0 | 5.0 | 4.7 | 4.6 | 6 | WYNY fm | A/C | 5 | 9 | $1$ |  | 1 | 16/68 | HILLIER |  | 3.4 |
| 5.9 | 5.1 | 4.5 | 4.0 | 4.5 | 7 | WRKS fm | Urbn | 8 | 4 | 4 | 5 | 8 | 15/73 | RKO | RKO-1 | 4.8 |
| 4.5 | 4.6 | 4.8 | 4.6 | 4.3 | 8 | WCBS am | News | 2 | 19 | 15 | 13 | 9 | 20/54 | CBS SPOT | CBS | 4.2 |
| 4.5 | 3.5 | 4.3 | 4.5 | 4.1 | 9 | WPLJ fm | AOR | 6 | $1$ | 6 | 7 | 20 | 17/63 | BLAIR | ABC-R | 6.0 |
| 3.3 | 3.3 | 3.8 | 3.9 | 3.8 | 10 | WPAT-FM | BM | 13 | 26 | 19 | 16 | 11 | 14/77 | CHRISTAL |  | 3.5 |
| 1.6 | 1.7 | 1.8 | 3.3 | 3.6 | 11 | WPIX fm | A/C | 11 | 7 | 5 | 4 | 4 | 17/65 | CHRISTAL |  | 3.6 |
| 3.7 | 4.4 | 4.0 | 4.1 | 3.1 | 12 | WNBC am | CHR | 4 | 6 | 10 | 8 | 7 | 24/45 | HILIIER | NBC | 3.7 |
| 2.8 | 3.2 | 2.8 | 3.0 | 3.0 | 13 | WCBS-FM | Gold | 12 | 16 | 9 | 6 | 2 | 18/59 | CBS-FM | CBS | 2.5 |
| 2.6 | 3.0 | 2.5 | 2.4 | 2.9 | 14 | WABC am | Talk | 10 | 11 | 14 | 17 | 16 | 21/50 | BLAIR | $A B C-I$ | 3.5 |
| 3.2 | 3.5 | 3.4 | 2.7 | 2.9 | 14 | WNEW am | BEnd | 18 | 18 | 25 | 20 | 13 | 12/88 | KATZ |  | 2.2 |
| 1.5 | 4.9 | 3.1 | 2.9 | 2.8 | 16 | WAPP fm | AOR | 14 | 5 | 7 | 9 | 19 | 19/57 | MMR |  | 4.2 |
| 2.7 | 2.6 | 2.3 | 2.1 | 2.4 | 17 | WHN am | Ctry | 16 | 21 | 20 | 15 | 15 | 19/57 | SELCOM | MBS | 2.3 |
| 2.4 | 1.9 | 2.3 | 2.1 | 2.2 | 18 | WPAT am | BM | 19 | 29 | 33 | 28 | 25 | 16/67 | CHRISTAL |  | 1.0 |
| 1.9 | 1.6 | 2.7 | 2.5 | 2.1 | 19 | WADO am | Span | 24 | 25 | 18 | 18 | 18 | 8/131 |  |  | 4.2 |
| 2.9 | 2.0 | 2.1 | 2.2 | 2.1 | 19 | WNEW-FM | AOR | 17 | 14 | 8 | 10 | 17 | 18/61 | KATZ | NBC-S | 2.7 |
| 2.2 | 2.6 | 1.8 | 1.8 | 2.0 | 21 | WMCA am | Talk | 21 | 28 | 28 | 23 | 22 | 15/71 | ROSLIN | AP | 1.8 |
| 1.7 | 2.2 | 1.8 | 1.6 | 1.9 | 22 | WKHK fm | Ctry | 20 | 20 | 12 | 14 | 12 | 16/66 | $W \& P$ |  | 2.1 |
| 1.4 | 1.3 | 1.7 | 2.1 | 1.8 | 23 | WQXR-A\&F | Clas | 22 | 31 | 34 | 26 | 26 | 17/64 | McGAVREN |  | 1.4 |
| 2.2 | 1.8 | 2.1 | 1.7 | 1.2 | 24 | WJIT am | Span | 27 | 30 | 17 | 22 | 21 | 11/98 | CABALLERO |  | 1.7 |
| 0.8 | 0.7 | 1.0 | 0.7 | 1.1 | 25 | WBLI fm | CHR | 26 | 12 | 13 | 21 | 23 | 13/82 | MASIA |  | 0.8 |
| 1.0 | 0.7 | 1.4 | 1.2 | 1.1 | 25 | WNCN fm | Clas | 23 | 32 | 22 | 24 | 24 | 19/57 | $W \& P$ |  | 0.7 |

Continued on Page 118

## WNBC/WYNY increased their share by using our call letters.

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## Philadelphia

|  |  |  |  |  |  | $F 0$ |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 8.8 | 7.9 | 8.7 | 9.2 | 8.2 | $1$ | KYW am | News | 1 | 8 | 9 | 8 | 2 | 17／63 | GROUP W | NBC | 8.0 |
| 4.7 | 4.8 | 8.2 | 7.9 | 7.3 | 2 | WEAZ fm | BM | 4 | 22 | 15 | 11 | 4 | 12／92 | McGAVREN |  | 8.8 |
| 3.0 | 3.3 | 4.4 | 5.6 | 6.5 | 3 | WUSL fm | Urbn | 7 | 3 | 2 | 2 | 3 | 11／100 | BLAIR | ABC－F | 8.2 |
| 4.4 | 4.0 | 4.2 | 5.1 | 6.3 | 4 | WPEN am | Easy | 9 | 20 | 18 | 14 | 8 | 11／101 | MMR | $A B C-E$ | 4.6 |
| 7.6 | 7.2 | 7.9 | 6.3 | 6.0 | 5 | WMGK fm | A／C | 3 | 6 | 3 |  | 1 | 16／68 | MMR |  | 5.8 |
| 6.4 | 6.3 | 5.9 | 5.0 | 5.5 | 6 | WCAU－FM | CHR | 2 | 1. | 7 | 6 | 9 | 19／57 | CBS－FM | CBS | 7.8 |
| 7.4 | 8.8 | 4.9 | 5.5 | 5.5 | 6 | WDAS－FM | Urbn | 12 | 4 | 5 | 4 | 5 | 11／103 | HILLIER |  | 5.0 |
| 4.7 | 6.2 | 4.4 | 4.7 | 4.8 | 8 | WCAU am | Talk | 5 | 21 | 12 | 13 | 10 | 17／64 | CBS SPOT | CBS | 5.3 |
| 4.4 | 3.1 | 4.1 | 3.8 | 4.6 | 9 | WIOQ fm | AOR | 10 | 16 | 1 | 3 | 6 | 15／75 | McGAvREN |  | 4.0 |
| 3.7 | 4.4 | 4.8 | 4.2 | 4.6 | 9 | WYSP fm | AOR | 8 | 2 | 6 | 7 | 18 | 15／71 | TORBET | $A B C-R$ | 6.9 |
| 4.7 | 4.0 | 4.7 | 4.4 | 4.5 | 11 | WWDB fm | Talk | 14 | 12 | 17 | 17 | 15 | 11／100 | W 6 P | $\mathrm{ABC}-\mathrm{I}$ | 4.1 |
| 5.1 | 6.5 | 4.5 | 5.3 | 4.2 | 12 | WMMR fm | AOR | 6 | 5 | 4 | 5 | 13 | 18／60 | KATZ |  | 5.4 |
| 5.5 | 4.9 | 4.6 | 4.5 | 4.1 | 13 | WIP am | A／C | 11 | 17 | 10 | 9 | 7 | 14／76 | KATZ | ABC－D | 4.5 |
| －－ | －－ | 0.4 | 2.6 | 2.7 | 14 | WKSZ fm | A／C | 16 | 11 | 13 | 12 | 11 | 13／80 | HILLIER |  | 2.0 |
| 3.0 | 2.4 | 2.1 | 2.5 | 2.7 | 14 | WSNI－FM | A／C | 13 | 15 | 8 | 10 | 12 | 20／53 | RKO | RKO－1 | 3.4 |
| 2.5 | 1.7 | 3.5 | 2.8 | 2.3 | 16 | WFIL am | Ctry | 15 | 19 | 14 | 15 | 14 | 19／56 | BLAIR | RKO－2 | 2.1 |
| 3.4 | 3.8 | 2.4 | 2.4 | 1.8 | 17 | WWSH fm | A／C | 17 | 13 | 11 | 16 | 16 | 17／65 | CHRISTAL |  | 1.5 |
| 1.9 | 1.9 | 1.4 | 1.6 | 1.7 | 18 | WDAS am | Blk | 18 | 14 | 16 | 18 | 19 | 18／60 | HILLIER | NBN | 0.5 |
| 1.8 | 1.5 | 1.9 | 2.3 | 1.7 | 18 | WFLN－FM | Clas | 19 | 26 | 24 | 19 | 17 | 17／63 | CMBS |  | 2.7 |
| 1.8 | 2.1 | 1.9 | 1.1 | 1.3 | 20 | WHAT am | B1k | 20 | 7 | 20 | 20 | 20 | 20／55 | $W \& P$ | SHRDN | 0.5 |
| 1.4 | 1.3 | 2.0 | 1.4 | 1.1 | 21 | WJBR－FM | BM | 21 | 30 | 27 | 22 | 21 | 17／64 | McGAVREN |  | －－ |

## Demographic Rank

| Men 18－34 | Women 18-34 | Men $18-49$ | Women $18-49$ | Men 25－54 | Women $25-54$ | A／C E 17.3 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 WMMR | 1 WMGK | 1 WIOQ | 1 WMGK | 1 WMGK | 1 WMGK | Blk／Urbn 15.0 |
| 2 WYSP | 2 WUSL | 2 WMMR | 2 WUSL | 2 KYW | 2 WUSL | BM／Easy 14.7 |
| 3 WIOQ | 3 WIOQ | 3 WDAS－FM | 3 WIOQ | 3 WIOQ | 3 WEAZ | CHR $\square 5.5$ |
| 4 WDAS－FM | 4 WDAS－FM | 4 WYSP | 4 WDAS－FM | 4 WDAS－FM | 4 KYW | Clas |
| 5 WUSL | 5 WCAU－FM | 5 WUSL | 5 WCAU－FM | 5 WUSL | 5 WIP |  |
| 6 WCAU－FM | 6 WSNI－FM | 6 WMGK | 6 WIP | 6 WEAZ | 6 WDAS－FM | Ctry $\quad 2.3$ |
| 7 WMGK | 7 WMMR | 7 WCAU－FM | 7 WSNI－FM | 7 WMMR | 7 WKSZ | Misc 12.6 |
| 8 WCAU | 8 WYSP | 8 KYW | 8 KYW | 8 WCAU | 8 WIOQ | News 8.2 |
| 9 WSNI－FM | 9 WWSH | 9 WEAZ | 9 WEAZ | 9 WIP | 9 WCAU－FM | Talk 9.3 |
| 10 KYW | 10 WIP | 10 WCAU | 10 WKSZ | 10 WPEN | 10 WPEN |  |



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\#1 in Adults 35.64 (Metro) 6am.7pm, 6am. Midnight, Mon-Fri \& Mon-Sun
\#1 in Men 25-54 (Metro) 6am-Midnight, Mon-Fri \& Mon-Sun
\#1 in Men 35-64 (Metro) 6am-Midnight, Mon-Fri \& Mon-Sun
\#1 in Women 18 + (Metro) 6am-MIdnIght, Mon-Fri \& Mon-Sun
\#1 In Women 18-49 (Metro) 6am-Mldnight, Mon-Frl \& Mon-Sun
\#1 in Women 25-54 (Metro) 6am-Mldnight, Mon-Fri \& Mon-Sun

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57 W. South Temple, Suite 800, Salt Lake Clity, Utah 84101



## St. Louis

## Demographic Rank

|  | $\begin{gathered} \text { Men } \\ 18-34 \end{gathered}$ |  | $\begin{gathered} \text { Women } \\ 18-34 \end{gathered}$ |  | $\begin{gathered} \text { Men } \\ \text { 18-49 } \end{gathered}$ |  | $\begin{gathered} \text { Women } \\ \text { 18-49 } \end{gathered}$ |  | $\begin{gathered} \text { Men } \\ 25-54 \end{gathered}$ |  | Women $25-54$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | KSHE | 1 | KHTR | 1 | KMOX | 1 | KHTR | 1 | Kmox | 1 | kmox |
| 2 | KWK-AIF | 2 | KSD-FM | 2 | KSHE | 2 | Kmox | 2 | WIL-FM | 2 | KEZK |
| 3 | KMJM | 3 | KıJM | 3 | KıJM | 3 | KSD-FM | 3 | KEZK | 3 | KSD-FM |
| 4 | KHTR | 4 | KSHE | 4 | KHTR | 4 | KMJM | 4 | KSD-FM | 4 | WIL-FM |
| 5 | wmox | 5 | KYKY | 5 | WIL-FM | 5 | WIL-FM | 5 | KSHE | 5 | KHTR |
| 6 | KSD-FM | 6 | WIL-FM | 6 | KWK-AIF | 6 | KEZK | 6 | KSD | 6 | KMJM |
| 7 | WIL-FM | 7 | KmoX | 7 | KSD-FM | 7 | KYKY | 7 | KMJM | 7 | KYKY |
| 8 | WZEN | 8 | KWK-A/F | 8 | KEZK | 8 | KSHE | 8 | KHTR | 8 | KSD |
| 9 | KYKY | 9 | KADI-FM | 9 | KSD | 9 | KADI-FM | 9 | WRTH | 9 | WRTH |
| 10 | KSD | 10 | WZEN | 10 | WZEN | 10 | KWK-AIF | 10 | WZEN | 10 | KADI-FM |

Format Reach


|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 8.6 | 7.2 | 8.4 | 7.2 | 8.6 | 1 | KGO am | Talk |  | 24 | 9 | 1 | 1 | 12/90 | BLAIR | ABC-I | 10.1 |
| 4.9 | 4.6 | 6.7 | 6.3 | 5.1 | 2 | KCBS am | N/T | 3 | 28 | 23 | 12 | 4 | 18/60 | CBS SPOT | CBS | 5.0 |
| 4.2 | 5.0 | 3.7 | 4.1 | 4.2 | 3 | KFRC am | CHR | 2 | 1 | 3 | 5 | 10 | 23/47 | RKO |  | 4.3 |
| 2.4 | 2.8 | 3.0 | 3.3 | 4.1 | 4 | KSAN fm | Ctry | 8 | 15 | 7 | 2 | 2 | 13/84 | KATZ | ABC-E | 3.9 |
| 3.5 | 4.2 | 2.8 | 3.0 | 3.6 | 5 | KNBR am | A/C | 4 | 11 | 14 | 8 | 3 | 19/57 | McGAVREN | NBC | 4.1 |
| 2.0 | 2.6 | 2.9 | 4.0 | 3.2 | 6 | KABL-FM | BM | 10 | 47 | 32 | 25 | 16 | 15/70 | CHRISTAL |  | 2.7 |
| 3.7 | 2.9 | 2.2 | 2.1 | 3.2 | 6 | KSFO am | A/C | 7 | 27 | 36 | 26 | 13 | 16/66 | MMR |  | 3.9 |
| 2.5 | 3.4 | 3.2 | 3.7 | 3.2 | 6 | KYUU fm | CHR | 5 | 9 | $1$ | 3 | 6 | 20/54 | McGAvREN |  | 2.7 |
| 2.5 | 2.3 | 2.4 | 3.0 | 3.1 | 9 | KABL am | BM | 11 | 39 | 42 | 29 | 17 | 16/69 | CHRISTAL |  | 1.2 |
| 2.9 | 3.2 | 2.8 | 3.5 | 3.1 | 9 | KIOI fm | A/C | 6 | 13 | 2 | 4 | 8 | 19/57 | SELCOM | $A B C-C$ | 3.9 |
| 4.8 | 4.2 | 3.7 | 3.2 | 3.1 | 9 | KSOL fm | Urbn | 13 | 7 | 4 | 6 | 11 | 13/81 | MASLA | NBN | 3.7 |
| 2.4 | 2.5 | 3.5 | 3.2 | 2.9 | 12 | KOIT fm | Easy | 15 | 38 | 25 | 16 | 12 | 14/78 | TORBET |  | 2.1 |
| 2.9 | 2.8 | 2.8 | 2.9 | 2.7 | 13 | KNEW am | Ctry | 16 | 16 | 21 | 9 | 7 | 14/75 | KATZ | ABC-E | 3.8 |
| 3.2 | 2.7 | 2.6 | 3.3 | 2.6 | 14 | KBLX fm | Urbn | 19 | 19 | 5 | 7 | 5 | 14/80 | HILIIER | SHRDN | 3.8 |
| 2.7 | 3.2 | 3.3 | 2.4 | 2.4 | 15 | KDIA am | Blk | 14 | 5 | 11 | 14 | 23 | 17/64 | SELCOM | SHRDN | 2.2 |
| 1.4 | -- | 1.3 | 1.1 | 2.3 | 16 | KIQI am | Span | 33 | 21 | 16 | 11 | 9 | 7/159 | CABALLERO |  | -- |
| 3.7 | 3.3 | 3.3 | 2.1 | 2.3 | 16 | KMEL fm | AOR | 9 | 8 | 6 | 10 | 19 | 23/47 | CHRISTAL |  | 3.0 |
| 3.3 | 3.7 | 2.7 | 2.3 | 2.2 | 18 | KRQR fm | AOR | 12 | 3 | 10 | 15 | 26 | 20/54 | CBS-FM | CBS | 2.8 |
| 2.8 | 2.9 | 2.6 | 2.2 | 2.2 | 18 | KSJO fm | AOR | 17 | 2 | 12 | 18 | 35 | 17/65 | HILLIER |  | 2.1 |
| -- | 0.6 | 0.7 | 0.8 | 2.0 | 20 | KITS fm | CHR | 18 | 4 | 13 | 17 | 33 | 19/58 | MMR |  | 2.2 |
| -- | 0.9 | 1.6 | 1.2 | 1.9 | 21 | KQAK fm | AOR | 25 | 14 | 8 | 13 | 21 | 14/75 | $W \& P$ |  | 2.9 |
| 1.5 | 1.5 | 2.3 | 2.3 | 1.8 | 22 | KBAY fm | BM | 24 | 23 | 35 | 24 | 14 | 15/70 | MMR |  | 1.4 |
| 1.4 | 1.8 | 1.0 | 1.4 | 1.6 | 23 | KDFC fm | Clas | 26 | 43 | 27 | 23 | 20 | 17/65 | GROSKIN |  | 1.4 |
| 1.7 | 1.6 | 1.6 | 1.6 | 1.4 | 24 | KLOK am | A/C | 22 | 22 | 20 | 21 | 18 | 22/49 | KATZ |  | 0.9 |
| 1.3 | 1.2 | 1.1 | 1.4 | 1.3 | 25 | KKHI-FM | Clas | 28 | 34 | 34 | 32 | 27 | 17/63 | HILLIER |  | 1.8 |
| 1.8 | 1.6 | 1.5 | 1.6 | 1.3 | 25 | KOME fm | AOR | 20 | 6 | 17 | 27 | 40 | 24/45 | TORBET |  | 1.7 |
| 1.9 | 2.1 | 2.1 | 2.3 | 1.3 | 25 | KYA am | Gold | 21 | 26 | 19 | 20 | 15 | 24/45 | EASTMAN | RKO-2 | 2.1 |
| 1.1 | 1.6 | 1.7 | 1.1 | 1.2 | 28 | KEZR fm | A/C | 29 | 17 | 18 | 19 | 22 | 17/65 | CHRISTAL |  | 1.8 |
| 0.8 | 1.0 | 0.8 | 1.0 | 1.1 | 29 | KEEN am | Ctry | 36 | 31 | 33 | 34 | 28 | 12/90 | MMR |  | 0.7 |
| 1.7 | 1.4 | 1.7 | 1.0 | 1.1 | 29 | KLHT fm | A/C | 30 | 30 | 15 | 22 | 24 | 18/61 | EASTMAN | RKO-2 | 1.1 |
| 1.1 | 0.8 | 0.8 | 0.9 | 1.0 | 31 | KGO-FM | Talk | 23 | 25 | 31 | 36 | 29 | 29/37 | BLAIR | ABC-D | 0.7 |


|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1.6 | 0.9 | 1.1 | 21 | KLO | am | BBnd | 20 | 19 | 23 | 20 | 19 | 26/4 1 | EASTMAN | ABC-I | 1.2 |
| -- | -- | 1.0 | 22 | KABE | fm | CHR | 23 | 4 | 19 | 22 | 25 | 18/59 |  |  | 0.8 |
| -- | 0.9 | 1.0 | 22 | KLAF | am | Misc | 19 | 15 | 17 | 18 | 18 | 29/37 |  |  | 0.3 |
| -- | 0.9 | 1.0 | 22 | KZJO | am | Talk | 24 | 24 | 26 | 26 | 23 | 17/63 |  | ABC-T | 0.9 |

## Demographic Rank

|  | Men 18-34 |  | Women 18-34 |  | Men 18-49 |  | Women 18-49 |  | Men 25-54 |  | Women $25-54$ | A/C |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | KRSP-FM | 1 | KISN |  | KSL | 1 | KSFI |  | KSL |  | KSFI | BBnd | $\square 1.1$ |
| 2 | KCPX-FM | 2 | KALL-FM | 2 | KRSP-FM | 2 | KSL | 2 | KSFI |  | KSL | BM/Easy | 16.3 |
| 3 | KSL | 3 | KLRZ | 3 | KSFI | 3 | KALL-FM | 3 | KALL-FM |  | KSOP-FM | CHR | 8.2 |
| 4 | KISN | 4 | KSFI | 4 | KCPX-FM | 4 | KISN | 4 | KISN |  | KALL | Ctry | 14.9 |
| 5 | KALL-FM | 5 | KSL | 5 | KALL-FM | 5 | KLRZ | 5 | KALL |  | KALL-FM | Misc | 7.5 |
| 6 | KSFI | 6 | KCPX-FM | 6 | KISN | 6 | KSOP-FM | 6 | KRGO |  | KISN |  |  |
| 7 | KSOP-FM | 7 | KFMY | 7 | KALL | 7 | KALL | 7 | KZAN |  | KZAN | News | $1.2$ |
| 8 | KZAN | 8 | KRSP-FM | 8 | KSOP-FM | 8 | KZAN | 8 | KSOP-FM | 8 | KFMY | Talk | ■ 1.0 |
| 9 | KALL | 9 | KDAB | 9 | KZAN | 9 | KCPX-FM | 9 | KCPX-FM | 9 | KLRZ |  |  |
| 10 | KCPX | 10 | KSOP-FM | 10 | KRGO | 10 | KFMY | 10 | KRSP-FM |  | KLUB |  |  |

## San Francisco \#4

## Demographic Rank


ROOK AIBUM

## Seattle-Everett-Tacoma \#16





으잉

- Michael Osterhout, General Manager - Mason Dixon, Director Operations-Programming

| \#29 |  |  |  |  |  | Continued from Page 138 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Bomograptic Rank |  |  |  |  |  | Format icact |
| $\begin{gathered} \text { Men } \\ \text { 18-34 } \end{gathered}$ | $\begin{gathered} \text { Women } \\ \text { 18-34 } \end{gathered}$ | $\begin{gathered} \text { Men } \\ \text { 18-49 } \end{gathered}$ | Women 18-49 | $\begin{gathered} \text { Men } \\ 25-54 \end{gathered}$ | Women 25-54 |  |
| 1 KSJO | 1 KEZR | 1 KSJO | 1 KEZR | 1 KGO | 1 KLOK | BlkJUrbn 4.1 |
| 2 KOME | 2 KSJO | 2 KGO | 2 KLOK | 2 KSAN | 2 KEZR | BM/Easy 10.1 |
| 3 KEZR | 3 KYUU | 3 KSAN | 3 KGO | 3 KEZR | 3 KGO | CHR $\square_{11.5}$ |
| 4 KYUU | 4 KIOI | 4 KEZR | 4 KSJO | 4 Kbay | 4 KBAY | Ctry 7.3 |
| 5 KSAN | 5 KLOK | 5 KOME | 5 KFRC | 5 Kcbs | 5 KFRC | Gold 2.2 |
| 6 KMEL | 6 KFRC | 6 KYUU | 6 KIOI | 6 KYUU | 6 KYuU | Misc |
| 7 KSOL | 7 KSOL | 7 KWSS | 7 KYUU | 7 KEEN | 7 KIOI | Misc 4.9 |
| 9 KaAK | 9 KSAN | 9 KBAY | 9 KBAY | 9 KNBR | 9 KARA | Span 1.4 |
| 10 KARA | 10 KARA | 10 KARA | 10 KSAN | 10 KARA | 10 KSAN | Talk $\quad 8_{0} 8$ |
| Seatig-s \%rettracomia \#16 |  |  |  |  |  | Continued from Page 139 |
| Demosraptic iems |  |  |  |  |  | Format Reach |
| $\begin{gathered} \text { Men } \\ \text { 18=34 } \end{gathered}$ | $\begin{gathered} \text { Women } \\ \text { 18-34 } \end{gathered}$ | $\begin{gathered} \text { Men } \\ 18-49 \end{gathered}$ | $\begin{gathered} \text { Women } \\ \text { 18-49 } \end{gathered}$ | $\begin{gathered} \text { Men } \\ 25-54 \end{gathered}$ | Women $25-54$ | A/C AOR 13.4 |
| 1 KISW | 1 KUBE | 1 KISW | 1 KUBE | 1 KIRO | 1 KBRD | BBnd 4.6 |
| 2 KZOK-FM | 2 KJR | 2 KUBE | 2 KJR | 2 KUBE | 2 KSEA | BM/Easy 12.4 |
| 3 KZAM | 3 KPLZ | 3 KZOK-FM | 3 KSEA | 3 KMPPS-FM | 3 KMPS-FM | CHR 12.9 |
| 4 KUBE | 4 KZAM | 4 KIRO | 4 KBRD | 4 KOMO | 4 KIRO | Clas 4.0 |
| $\begin{array}{ll}5 & \text { KJR } \\ 6 & \text { KPLZ }\end{array}$ | 5 KEZX | $\begin{array}{ll}5 & \text { KZAM } \\ 6 & \text { KMPS-FM }\end{array}$ | 5 KIRO | 5 KSEA | 5 KUBE | $\text { Ctry } 9.8$ |
| 7 KMPS-FM | 7 KIXI-FM | 7 KJR | 7 KMPS-FM | 7 KING-FM | $6 \text { KOMO } \begin{aligned} & 6 \text { KING-FM } \end{aligned}$ | Misc 9.0 |
| 8 KYYX | 8 KZOK-FM | 8 KOMO | 8 KZAM | 8 KZOK-FM | 8 KPLZ | News 12.3 Rel |
| $\begin{aligned} & 9 \text { KING-FM } \\ & 10 \text { KIRO } \end{aligned}$ | 9 10 KIRO KBIO | 9 10 KPLZ 10 KING -FM | 9 KEAXX 10 KOMO | $\begin{gathered} 9 \mathrm{KVI} \\ 10 \mathrm{KJR} \end{gathered}$ | $\begin{aligned} & 9 \text { KJR } \\ & 10 \text { KZAM } \end{aligned}$ | Rel 2.5 <br> Talk 1.6 |

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[^2]

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[^0]:    * ARB Fall '82, Spring ' 83 Nion. - Sun. 6 a.m. - 12 p.m.
    ** Joe Somerset also consults Capitol Cities Continuous Country stations KSCS-FM, Dallas; WKHX-FM; Atlanta, and KZLA-FM, Los Angeles.

[^1]:    A.4-3-THE M/SSING LINK

[^2]:    Caputal
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