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## Radio \& Records 。

[^0]It seems that every edition of the $\mathbf{R} \& \mathbf{R}$ Ratings Report focuses on one major event that might have affected the radio industry, and this edition is no different. In this publication we'll look at the results from the top 50 markets as shown in the spring ' 82 Arbitron quarterly data. One thing that broadcasters, advertisers, and other interested readers will notice is the impact of Differential Survey Treatment (DST) on the estimates. More on DST below.

This edition contains some of our most significant improvements and refinements. The market profiles have been revamped and simplified into easy-to-read, highly informative charts, filled with new information; while the urban market summaries have been consolidated into one section for convenient reading. Key features in this report include:

- Detailed Demographic Rankings - for teens and adults 18.34, 18.49 (new with this edition), and 25-54. The adult demos have males and females broken out on a top ten rank basis for each market.
- Turnover/Time Spent Listening Data - helping programmers to compare the efficiency of various format approaches, and to give advertisers an idea about the loyalty of station audiences.
- Format Preference Charts the top formats both on a national and regional basis to give perspective to the radio picture.
- Birch Comparisons - In markets where the Birch Report spring quarterly sweeps were available, we've supplied the overall shares for comparison to the Arbitron numbers. Broadcasters and advertisers can see what differences, if any, exist.
- Format Leaders - showing the top stations in each format, average and cume.
Drive-Time Dominators listing the top personalities by average quarter hour and cume ratings in the key dayparts.
- Rep/Net Info - a handy reference to help keep up with station affiliations.

Hope you find all of these features and improvements useful.

As I noted above, the lead story in this edition of the Ratings Report has
to be the impact of Arbitron's new technique to measure blacks, DST. With blacks in many markets now keeping their diaries for the first time
in over a decade, listening levels among blacks, and thus the market overall, are rising dramatically. Black and Urban-formatted stations have posted significant gains in many markets. Stations not appealing to the ethnic populace may thus have lost some share strength, causing significant reshuf fling in the rankings. Keep this in mind as you flip through this volume.

I owe a debt of gratitude to many R\&R staffers and others for their unstinting aid on this report. Gil Bond and the Market-Buy-Market © system admirably generated the share trend, rank, and turnover/time spent information. Under the able direction of Linda Moshontz, Assistant Editors Christina Anthony and Sylvia Salazar along with Melinda Milam and Jaye Case made indispensable contributions to the presentation of the ratings data. Art Director Richard Zumwalt and production staffers Richard Agata, Marilyn Frandsen, Sandra Gutierrez, Lucie Morris, Todd Pearl, Kent Thomas, and Gary Van Der Steur did a masterful job of assembling the report into final form. And Executive Editors Ken Barnes and especially John Leader played their usual crucial roles in bringing the project to completion.

Finally, ultimate thanks to you, our readers, whose support means everything and motivates us to improve and streamline these reports each time out to aid the broadcasting and advertising communities.

- Jhan Hiber


## ASIA

GREG COPELAND
DREAMGIRLS originaı cast Album

## PETER GABRIEL

## ADRIAN GURVITZ

## SAMMY HAGAR

JOHN HIATT
JENNIFER HOLLIDAY
ELTON JOHN
JOHN LENNON/YOKO ONO
MAC McANALLY
JONI MITCHELL

## RICK OCASEK

OXO

## PREVIEW

## QUARTERFLASH

SIMON \& GARFUNKEL ousside us a canada
DONNA SUMMER
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NEIL YOUNG


## Format Preference Charts

How do the formats vary in strength around the nation, and what was the top format among the top 50 narkets in the spring ' 82 sweep? The national preference chart, as well as the regional charts, will give ou a quick look at preferences in radio usage across the country.

The regions used to compile the sectional data were the same as those used by our format editors to lefine their reporting regions. Each of the top 50 national markets was tallied in its respective region, using ie format penetration data from each market, to develop the regional information. The regional numbers vere then compiled to achieve the national format preference chart you see here.


# We're celebrating our one-year anniversary with over <br> 100 on-air affiliates. 

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| KKIC <br> Country Coast-10-Coast Baise, ID | KDMS <br> Country Coast-to-Caost <br> El Dorado, AR | KQYX <br> Cauntry Caast-la-Coast Joplin, MO | WELL-AM/FM <br> StarStation Marshall Bortle Creek, MI | WIZY-AM/FM <br> Country Caast-ta-Caost <br> Gardon Macon, GA | WSKP-FM <br> StarStation Sebring, FL | WTXR-FM <br> Country Caast-10-Coast Chillicothe, II |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| KAAM <br> StarStation <br> Dallas, TX | WJBR-FM <br> StorStation Janesbaro, AR | KXBQ-FM <br> StarStation <br> Ontario, OR | WELA-FM <br> Country Caast-to-Coast <br> East Liverpaal, OH | WMOH <br> StarStation Hamilton, OH | WNYN <br> Cauntry Coast-to-Coast Canton, OH | WWWN <br> Country Caast-10-Coast <br> Vienno, GA |
| WSTD <br> Stardust <br> Natick/Boston, MA | KDON <br> Country Coast-to-Caost Salinas, CA | KUGN.FM <br> Country Cacast-to-Caast Eugene, OR | WELM <br> StarStation Elmiro, NY | WJAC Country Caast-to-Caost Johnstown, PA | WSUX-FM <br> Star Station Seaford, DE | WEZY <br> StarStation Cocan, FL |
| KQAA-FM <br> StarStation Aberdeen, SD | KKYS-FM <br> StarStation Hanford, CA | KZZK-FM <br> StarStotion <br> Tricities, WA | WFPA <br> Country Caast-to-Coast Ft. Payne, AL | WMPA <br> StarStotion Aberdeen, MS | WPAD <br> Country Caast-to-Coast Paducoh, KY | WGTF-FM <br> Stardust Nantucket, MA |
| KROW <br> StarStation Reno, NV | KECO <br> Country Coast-to-Coost Elk City, OK | KWOZ-FM <br> Country Caast-to-Coast Batesville, AR | WEXA-FM <br> StarStation Eupora, MS | WJSE-FM <br> Country Coast-to-Coost Cumberland, MD | WTGC <br> StarStation Lewisburg, PA | WYNC <br> Country Coast-ta-Caast Yanceyville, NC |
| WMBC <br> Cauntry Coast-to-Caost <br> Columbus, MS | KLBQ-FM <br> StarStation <br> El Dorado, AR | KXNP-FM <br> Country Caast-to-Coast North Platte, NE | WHAY-FM <br> Country Coast-to-Coast Aberdeen, MS | WKED <br> Country Coast-ro-Coost Frankfort, KY | WPCX-FM <br> Cauntry Caast-10-Coast Auburn, NY | WZZB-FM <br> Country Coost-10-Caast Centreville, MS |
| WAAM <br> StarStation <br> Ann Arbor, Ml | KKAA <br> Country Coost-to-Caost Aberdeen, SD | WBCI-FM <br> StarStation Williamsburg, VA | WBZT <br> Stardust Waynesboro, PA | WPUR-FM <br> StarStation Americus, GA | WTHQ-FM <br> StarStation South Bend, IN | WBAX <br> Country Coast-ta-Coast Wilkes-Barre, PA |
| KIXI <br> Stardust <br> Seattle, WA | KLLA <br> StarStation Leesville, LA | WAGF <br> Country Coast-to-Coost <br> Dothan, Al | WHRT <br> Country Caast-to-Coost Horiselle, AL | WKLM <br> Country Coast-ta-Coost Wilmingion, NC | WSCR <br> Country Coast-10-Coast Hamden New Haven, CT | WQOK <br> StarStation Myrfle Beach, SC |
| KATX-FM <br> Country Coast-to-Coast <br> Plainview, TX | KNCW <br> StarStation Grand Coulee, WA | WCBX <br> StarStation Eden, NC | WFTA-FM <br> StarStation Fulton, MS | WPYK <br> StarStation Dara, AL | WTMB-FM <br> StarStation Tomah, WI | WTTM <br> Country Coast-to-Coast Trenton, NJ |
| KAAB <br> StarStation Batesville, AR | KLVA-FM <br> Country Caast-to-Caast Lake Village, AR | WANC <br> Country Coast-10-Coast Aberdeen, NC | WIFX <br> Country Caast-to-Coast Jenkins, KY | WKMC <br> Country Coast-ta-Coast Roaring Spring, PA | WSUZ <br> Country Caast-to-Coast Palatka, FL | WACK <br> Stardust Newark, NY |
| KBEK-FM <br> Country Coast-to-Coast Lexington, MO | KORD <br> Country Coast-to-Coast Tri Cities, WA | WCMD <br> Star Station Cumberland, MD | WKEA <br> StarStation Scotisboro, AL | WQEQ-FM <br> StarStation Hazleton, PA | WWWK-FM <br> Star Station <br> Warrenton, VA | WAPE <br> Stardust Jacksonville, FL |
| KBIX <br> Country Coast-to-Coast Muskogee, OK | KPER-FM <br> Country Coost-to-Caast Hobbs, NM | wCOU <br> StarStation Lewistan, ME | WIMK-FM <br> Country Coast-to-Coost fron Mountain, M1 | WKXJ <br> Country Coast-to-Coast Campbellsville, KY | WTHU <br> Country Caast-to-Coast <br> Thurmont, MD | WYDE <br> Country Coast-ta-Coast Birmingham, AL |
| KBAS <br> StarStation Bullhead City, AZ | KTOW <br> StarStation Sand Springs, OK | WDMV <br> Country Coast-to-Coast <br> Pokomoke City, MD | WKOY <br> StarStation Bluefield, WV | WQIQ <br> StarStation <br> Astan, PA | WXKQ-FM <br> StarStatian Whitesburg, KY | KENR <br> Stardust Houston, TX |
| KCNO <br> Country Coost-to-Coast <br> Alturas, CA | KSRV <br> Country Coost-to-Coast Ontario, OR | WEIC-FM <br> StarStation Charleston, IL | WIST <br> StarStation <br> Charliote, NC | WLAR <br> Country Coast-to-Coast Athens, TN | WTND <br> Country Caast-to-Coast Orangeburg, SC |  |
| KFGX <br> StarStation <br> Pierre, SD | KTXY-FM <br> StarStation <br> Jefferson City, MO | WEIC <br> Country Coast-10-Coast Charleston, IL | WMCC-FM <br> StarStation Athens, TN | WRCI-FM <br> StarStation Midland, MI | WTNN <br> Cauntry Coast-to-Coast Millington, TN |  |

Thanks to all the 175 affiliates who have signed with SMN to date.

They're the icing on the cake.
Your Futurés Looking Up.

## EAST

25.3

## 25.3 <br> ,





 moders the chivice to see )nt how powirtai eocti atition and penocmity remily a

Top 25/Average Quarter-Hour Share, 12+ AM Drive (Mf, 6.10 mm$)$
AM
WTIC/Hartiord (AC) BoD Steala 39.0

WCCO/Minneapolis (AC) Boone 8 Erickson, Roger Erlckson \& Bill Farmar/31.0
KMOXISt. Louis (Talk) Boo Hardy \& Bill Wilikerson
KDKAPittsburgh urgh (A.C) Jeck Bogut any (AC) Don Weaks

WIBC/Indianapolis (AC) Gary Todd WBEN/Butfalo (AC) Joft Kayo
18.1
KIROISeattle (News) Bitl Yeend \& Dave Stone
KYW/Philadelphia (News)
Bob Wiften, Bill Shusta s
Harry Donahua/17 3

WKBW/Butfalo (CHR) Den Neaverth

160
WHIOIDayton (AC)
Lou Emm 8 Winston Hoohmer

KTOKIOklahoma City (AC) Boo Riggins

WDAF/Kansas City (Ctry) David Lawrence, Don Crowloy 1
WSPD/Toledo (AC)
Mitchall in the Morning
WGN/Chicago (Talk Wally philips
hester (AC)
WHAM/Rochester (AC)
Charlo Greer

WTMJ/Milwaukee (A)C) Gordon Hinklay
14.0

WJRJDetroit (M J.p. McCarth (AC
WPROIProvidence (AC)
Salty Brine 6 Larry Kroge
WTVN/Columbus (AC Boo Connars

138
WHASILouisville (AC) Weyne Perkey 5 Fred wiche


20
FM
2345
789

WZZK/Birmingham (Ctry)
"Patti \& the Doc," "Patti \& the Doc," John St. John/17.3

KEBCIOklahoma City (Ctry)
Lynn Waggoner, Al Hamilton 15.6

WTOR/Greensboro (CTy) Mark Tudor 15.2

KSTP-FM/Minneapolis (AC)
Chuck Knapp ${ }^{2}$ Michael J. Douplas: 4.0

Top 25/Average Quarter-Hour Share, 12+ PM Drive (mf, 3.7 pm$)$

AM


WTQR/Greensboro (Ctry) 18.8

WZZK/Birmingham (Ctry)
Ron Wallace, Rusty Walker
WHIO-FM/Dayton (BM)
Bob Sweeney, Jim Jones 164

WTUEIDayion (AOR)
3ob Ciark

KEBCIOklahoma City (Cry)
Jey Shankio

KGON/Portland (AOR)
14.9

Toledo (AOR)
4.7

None
14.6
KZAP/Sacramento (AOR)
14.6

WJYE/Butfalo (BM)
No Chillo, Skip Edmunds
WKDF/Nashvilie (AOR)
Mike Beck
WAIL/New Orleans (Urton
Barry Richards
WENNFM/Bin
Coosovelt Bonner
13.3

Aock O'Brion

WLOR/Toledo (AC)
Michael Searie
WPYXIAlbany (AOR)
127
KSTP-FM/Minneapolis (AC)
an Donovan
WMHETToledo (AC)
12.4

VVEEIAlianta (Urtrn)
Boboy Ellerdes
12.3


## Number 11 in a Series:

## The End <br>  Road.

Finished. Kaput. That's where a lot of people put the future of beautiful music. And, you know what? So do we.

It's true, beautiful music is down in share. And, it's equally true that it's up in delivering an older audience. We'd be pretty sad business people if we didn't recognize this.

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consistently fresh easylistening music available anywhere, with more variety and more contemporary solo vocals, targeted specifically to the 25 54 demographic.

All LIVE, direct from our satellite feed. No more tired arrangements. No more burnout. No more listener turn-off.

At the end of this road, there's a Bonneville rainbow... the new "Million Dollar Sound."


The leading stations by format in the top 50 markets are Isted in the following section. R\&R has culled the relevant and compiled lists of the top 25 average and (or the top 10 for certain formats) in each Please keep in mind that the rankings you'll see were based on total persons $12+$, Monday-Sunday 6am-midnight, either average persons share or total cume persons, on a metro basis, Arbitron.

Adult Contemporary
AOR
Beautiful Music
Big Band
BlackJUrban Contemporary
Contemporary Hit Radio
Country
News/Talk
Spanish

| $\underset{\substack{\alpha \\ \underset{\sim}{\infty} \\ \hline}}{ }$ | ult / Conte | AOH |  |  | Cume |
| :---: | :---: | :---: | :---: | :---: | :---: |
| $\stackrel{\infty}{\infty} 1$. | WTIC/Hartford. | 21.7 | 1. | WYNYINew York | 1.907,600 |
| 2. | KDKAIPittsburgh | 20.2 | 2. | KHTZILos Angeles | . 892,800 |
| 3. | WCCO/Minneapolis | 20.0 | 3. | KDKAIPittsburgh. | .852,800 |
| 4. | WGY/Albany | 16.2 | 4. | WMGKIPhiladelphia | 731,500 |
| 5. | WIBC/Indianapolis | 14.3 | 5. | WCLR/Chicago. . . . | . 713,500 |
| 6. | KSTP-FM/Minneapolis. | . 12.2 | 6. | WBZ/Boston | 683,700 |
| 7. | WLQR/Toledo | 11.2 | 7. | WCCO/Minneapolis | 683,400 |
| 8. | WHIOIDayton | 10.8 | 8. | WNIC-FM/Detroit . . | 649,000 |
| 8. | WMHE/Toledo | 10.8 | 9. | WHDH/Boston | 645,900 |
| 10. | KTOKIOklahoma City | 10.6 | 10. | WKQXIChicago | 637,600 |
| 10. | WBEN/Buffalo | . 10.6 | 11. | WFYR/Chicago. | .617,600 |
| 12. | WLWICincinna | . 10.2 | 12. | WIPIPhiladelphia. | . 553,100 |
| 13. | WHAM/Rochester | 10.1 | 13. | KNBRISan Francisco | 528,500 |
| 14. | WVOR/Rochester | . 10.0 | 14. | KVIL-FMIDallas-Ft. Worth | 510,300 |
| 14. | WBAL/Baltimore. | . 10.0 | 15. | WMAL/Washington. | 491,200 |
| 16. | KXOA-FM/Sacramento | 9.9 | 16. | KSTP-FM/Minneapolis | 481,300 |
| 17. | WROWIAIbany | 9.8 | 17. | KSFOISan Francisco. | .477,500 |
| 18. | WRKA/Louisville. | 9.6 | 18. | WMJX/Boston | . 462,000 |
| 18. | WSPD/Toledo | 9.6 | 19. | WSBIAtlanta. | . 454,100 |
| 20. | WTVN/Columbus | 9.3 | 20. | WMJC/Detroit. | . 451,500 |
| 21. | KMBZIKansas City | 9.1 | 21. | KIOI/San Francisco | . . 446,000 |
| 22. | KSLISalt Lake City | 9.0 | 22. | KYUUISan Francisco. | . 416,100 |
| 22. | WHASILouisville. | 9.0 | 23. | KRBE/Houston | 408,000 |
| 24. | WSBIAtlanta | 8.7 | 24. | WROR/Boston | . 406,700 |
| 25. | WHDH/Boston | . 8.5 | 25. | WPEN/Philadelphia. | . . 402,700 |



212

## 

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* based on spring arbitrons for major selector stations.




## News/Talk

Cume

1. KMOXISt. Louis (Talk) ..... 21.1
2. KIROISeattle (News) ..... 11.0
3. KGOISan Francisco (Talk)(San Jose Book) ..... 9.1
KTAR/Phoenix (News) ..... 8.8
4. KYWIPhiladelphia (News) ..... 8.8
5. KGOISan Francisco (Talk) (San Francisco Book) ..... 8.6
6. WGN/Chicago (Talk) ..... 7.8
7. KCMO/Kansas City (N/T) ..... 6.9
8. KABC/Los Angeles (Talk) (Los Angeles Book) ..... 6.7
9. WEEI/Boston (News) ..... 6.6
10. WOR/New York (Talk) ..... 5.9
11. WWJIDetroit (News). ..... 5.9
12. WLAC/Nashville (Talk). ..... 5.7
13. KABC/Los Angeles (Talk) (Anaheim Book) ..... 5.7
14. KOA/Denver (Talk) ..... 5.6
15. WXYZ/Detroit (Talk) ..... 5.6
16. KRLDIDallas (News) ..... 5.4
17. WOAIISan Antonio (News) ..... 5.4
18. WAVIIDayton (Talk) ..... 5.2
19. WINZIMiami-Ft. Lauderdale (News) ..... 5.0
20. WQBK/Albany (Talk) ..... 5.0
21. WPOP/Hartford (News) ..... 5.0
22. WERE/Cleveland (News) ..... 4.9
23. KCBS/San Francisco (News) ..... 4.9
24. WBBM/Chicago (News) ..... 4.9
25. WINS/New York (News) ..... 2,358,700
26. WCBS/New York (News) ..... 2,296,200
27. WOR/New York (Talk) ..... 1,256,000
28. KABC/Los Angeles (Talk) ..... 1,240,700
29. KYW/Philadelphia (News) ..... 1,219,500
30. KFWB/Los Angeles (News). ..... 1,138,300
31. WMCA/New York (Talk) ..... 958,200
32. KNX/Los Angels (News) ..... 935,700
33. KGOISan Francisco (Talk) ..... 810,100
34. KMOX/St. Louis (Talk). ..... 725,000
35. WCAU/Philadelphia (N/T) ..... 692,400
36. KCBSISan Francisco (News) ..... 675,400
37. WWJ/Detroit (News) ..... 638,900
38. WIND/Chicago (Talk) ..... 514,100
39. WEEI/Boston (News) ..... 503,700
40. KRLD/Dallas-Ft. Worth (News) ..... 447,000
41. WWDB/Philadelphia (Talk) ..... 426,900
42. WXYZ/Detroit (Talk) ..... 404,700
43. WTOP/Washington (News) ..... 369,400
44. KTRH/Houston (Talk). 339,500
बDPT
AQH
Cume
45. WRHC/Miami-Ft. Lauderdale ..... 6.4
46. KCOR/San Francisco ..... 5.5
47. KEDA/San Antonio ..... 4.5
48. WQBA/Miami-Ft. Lauderdale ..... 4.3
49. WCMQ-FM/Miami-Ft. Lauderdale ..... 3.6
50. WCMQ/Miami ..... 3.0
51. WJIT/New York ..... 2.2
52. KNTA/San Jose ..... 2.0
53. KTNQ/Los Angeles ..... 1.9
54. WADO/New York ..... 1.9
55. WADOINew York ..... 472,200
56. WJIT/New York ..... 397,900
57. KTNQ/Los Angeles ..... 298,000
58. KALI/Los Angeles ..... 248,000
59. KLVE/Los Angeles ..... 242,400
60. KWKW/Los Angeles ..... 207,400
61. WQBA/Miami-Ft. Lauderdale ..... 180,200
62. WQBA-FM/Miami-Ft. Lauderdale ..... 138,700
63. WOJOIChicago ..... 137,300
64. WCMQ-FM/Miami-Ft. Lauderdale ..... 136,900

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FROM NBC RADIO

## Spring 1982

## Market Overviews

## Albany-SchenectadyTroy \#49



WGY continued to lead the market, having settled in the mid-teen range on an overall $12+$ basis; and for the second time AOR leader WPYX hit the double digit level. The rocker grabbed its largest share ever thanks to increased listening by young adult women, coupled with almost a 52 share of teens.

Two other fixtures in the metro did well. WROW inched upwards although the station's male numbers slipped again. WROW-FM bucked the softer trend nationally for Beautiful Music stations by parlaying almost a $50 \%$ increase in male shares into its best overall book in recent sweeps.

Arbitron appears to have done a good job with this survey. The total diary return was up compared to spring ' 81 , with even better male $18-24$ representation than usual.

## Anaheim-Santa AnaGarden Grove \#19



There's a new number one station among the Orange Country entries, as KWIZ rose while KEZY-FM slipped. In the big picture, however, L.A. stations dominated as usual.

KMET's AOR sound increased its numbers this book with a jump into the top spot, ahead of KBIG and KABC. On the AOR format it's interesting to note that in this market KROQ surpassed KLOS. Key to the KROQ surge was a teen boost that garnered the station almost a 30 share of Orange County $12-17$ year olds.

Baseball did not have the impact here that might be expected. KABC, with the Dodgers, actually slipped from its fall share (although the Dodgers were in the playoffs last fall.) KMPC owned by California Angels proprietor Gene Autry, usually gains in the spring books and did so again, but the increase was not as substantial as in past years.

No major Arbitron problems here. This suburban metro has no DST impact, and the diary return by demo was relatively stable.



Atlanta has been hit by the biggest shock since Sherman, namely the one-two punch of Arbitron methodology adjustments and the presence of Plough's WVEE. The Urban Contemporary station was the new leader in this market after coming close in prior surveys.

Every time Arbitron has introduced a notable change into its survey techniques, WVEE has been able to take advantage. When ESF hit Atlanta, WVEE jumped. When the 1980 Census adjustments hit the market last fall, with black population rising $17 \%$, WVEE grew. Finally, with DST in place this spring, WVEE was up again, while other strong properties, including WSB, WZGC, WQXI-FM, and WKLS-FM, all saw their shares slip. With overall market listening up $26 \%$ compared to the spring ' 81 sweep, and with much of that gain due to increased black tune-in, WVEE was able to make the most of its programming efforts.

Two other notable station moves this survey: WSB-FM dropped its Beautiful Music format to go Adult Contemporary, and made a successful debut. That move made it possible for WPCH, the remaining BM station, to prosper this sweep.
A good job of obtaining diaries by Arbitron this time. There were $31 \%$ more usable books this spring than in the spring ' 81 survey. That increase means a notable reliability boost.

## Baltimore <br> \#15



Listening levels up $13 \%$ over the spring ' 81 totals, a strong showing by Black and Urban Contemporary-formatted stations, and WBAL hanging onto the top spot were the highlights of the spring ' 82 Arbltron results here. As in so many markets where DST was introduced, listening levels rose as blacks had the chance to fill in their own diaries. DST hit Baltimore in the winter ' 82 sweep, injecting additional listening into the equation there, and the spring levels were up again.

WBAL, the full-service fixture in the market, has lost more than two shares overall since DST came into play. Hearst's AM leader still had double digits, but how long it will remain there may be a question.

One station to definitely keep your eye on is the Urban Contemporary kingpin, WXYV. The station has jumped three shares $12+$ since the inception of DST and became a solid number two in the market. WEBB, WSID, and WWIN, all featuring ethnic programming, have also made significant gains since last spring.

This is another market where Arbitron injected additional sample to help the reliability of the estimates. There are $24 \%$ more useful diaries in this book than in the results from the spring ' 81 survey.

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WZZK continued to dominate this Southern metropolis, and WKXX rebounded from a soft fall book, but the biggest news here was the first use of DST and the concurrent $76 \%$ increase in the share of WENN-FM. In Birmingham, as in other key markets, Arbitron was able to get back a much larger number of usable diaries - $28 \%$ more than in the spring ' 81 sweep - to make this data more reliable and useful to broadcasters and advertisers.

Country giant WZZK has little competition in its format and that, combined with an aggressive marketing effort, put the station on top. There was some slippage among the female portion of the WZZK audience, but the station's male numbers were never larger.

Birmingham is a rarity this spring - a market where DST was inserted without a notable increase in listening levels. In fact, overall listening was virtually identical with the levels from last spring.

Given that, the WENN-FM move is remarkable. The Black-oriented station added more than five shares overall, garnering its best $12+$ shares since ESF was introduced to Birmingham two years ago. WENN-FM became the number two station $12+$, passing WKXX. Other Black stations, including WATV, posted healthy gains this book as well.

## Buffalo \#32



WJYE's Beautiful Music format recaptured the lead in Buffalo, thanks both to a rebound from a soft fall book and to the drop of WBEN, which suffered its worst overall survey in recent years. Other noteworthy developments included a $40 \%$ rise in the share of WBLK, the leading Blackformatted station; and the successful Country debut of WYRK, up $64 \%$ over its previous number.

WJYE was down notably from its spring ' 81 results, but rebounded from a soft fall book to lead the market again. The defection of significant numbers of female listeners caused the softer book for WBEN, which lost almost $20 \%$ of its $12+$ audience.

DST was introduced to Buffalo with mildly jarring impact. Less than $10 \%$ of the metro population is black, and listening levels only rose $6 \%$ this sweep, compared to last spring, not a huge jump. However, WBLK managed to combine its programming efforts and the methodology shift for a boost in its overall numbers, with a teen jump contributing much of the increase.

WYRK came on strong in its first Country book. The station posted its healthiest numbers in middays and PM drive.

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The "Buzzard" continued to soar over Cleveland, the Beautiful Music race tightened, and WZZP scored its best book ever in the recent spring Arbitron numbers. AOR WMMS, the "Buzzard," moved into first place by holding a strong share, while former leader WDOK slipped. WOAL, WDOK's Beautiful Music competitor, rose, and the two BM stations were closer than they have been in two years.

WZZP topped the Adult Contemporary list, fueled by notable gains among women in all of the key dayparts. WGCL copped the CHR title with a vigorous showing among young adult females also, more than doubling its female shares in midday.

After the initial impact of DST hit in the winter book, its clout was less notable this survey. The Urban/Black stations were either stable or down from the winter numbers, while overall black in-tab in the metro was stable.

## Cincinnati \#27



WLW had a good news/bad news book, WEBN was down two shares, and with the inception of DST here overall listening was up over $18 \%$. Perhaps as a result, the Black/Urban stations WBLZ and WCIN both enjoyed larger numbers this sweep.

WLW attained its customary spot as the top station in the spring sweeps, largely due to Reds baseball broadcasts. However, in the last several years WLW's spring numbers have been eroding, so that the $12+$ share for the station this book was $30 \%$ less than two years ago. Biggest losses have been among male tuners.
WEBN, the leading AOR in Cincinnati, fell back to almost identically what it posted in the spring ' 81 sweep. Teen slippage may have played a key part in the overall loss this survey.
The A/C battle remained competitive, with WKRC up slightly while WRRM had a stable book. WWEZ followed the pattern seen in other markets as its Beautiful Music format lost ground under the new ratings system, and Country WUBE slipped and had its lead over WSAI-AM\&FM trimmed.


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 survey surfaced in Columbus, where AOR fixture WLVa and CHR leader WXGT virtually tied for the $12+$ lead. WLVQ slipped for the second consecutive sweep but still edged out WXGT, which had a stable showing.

DST was inserted into the Columbus survey scene this sweep with interesting impact. Overall listening levels were up significantly from last fall but not much increased over the spring ' 81 figures. However, the Black-oriented stations in town, WVKO-AM\&FM, hit paydirt.Their shares rose almost $50 \%$ over the fall data, and those numbers were up over the spring ' 81 shares.
Other than the stations already noted, the only other major shift took place at WTVN, which dropped more than three shares from the fall. That is not unusual, however, since the station then carried Ohio State football, more than a passing fancy in Columbus. WTVN's numbers in this book were notably better than they were in the spring ' 81 book.

## Dallas-Ft. Worth \#10



There's a new number one station in the Dallas-Ft. Worth metro as KVIL-FM improved at the same time KSCS slip-
ped. KNOX-FM, perhaps with an assist from DST, rose significantly, and Jeff Pollack-consulted KZEW rebounded to take the AOR lead narrowly over KTXQ.

The impact of DST has been felt in the metroplex for two books now, and in both cases the listening levels have been virtually identical, only about $5 \%$ higher than last spring. One other methodology note that may have affected the AOR race: the Expanded Sample Frame in-tab in this sweep was much higher than last spring. Overall in-tab dropped $6 \%$ compared to the spring ' 81 sweep, but the amount of diaries from those with unlisted phones jumped from $19 \%$ of the tally in ' 81 to $32 \%$ this spring. ESF fluctuations can have impact on AOR fortunes, since many unlisted folks are young men who tend to be mobile or new to an area.

## Dayton \#48



Some very interesting goings-on in Dayton this sweep. WHIO-FM, with its Beautiful Music format, maintained a stable showing and kept the top spot. However, WTUE, the AOR leader, zoomed into second, past WHIO, the foremost Adult Contemporary entity. Others of note included WJAI, which did nicely in its Big Band format debut; and Cincinnati's WBLZ, an Urban Contemporary station that increased at the expense of WDAO, the local Blacktargeted property.

DST made its initial appearance in Dayton this survey, which probably contributed to the $9 \%$ increase in listening levels in the metro. Another Arbitron item worthy of mention had to do with the diary returns.

Although the overall return in the metro was virtually identical to the spring ' 81 sweep, the young male 18-24 representation was a much different matter. Last year there were 56 diaries to account for the male 18-24 population; this year just 38, a drop of one-third. This means the estimates for stations targeted at this group are less stable, perhaps a factor in the surge of WTUE to its best book ever. Another factor in WTUE's jump was the station's doubling of its teen shares, now in the 37 range.

# The Reason Why Gvery Station Sounds So GoodI 


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Running counter to the softer numbers suffered by many Beautiful Music stations, KOSI improved this sweep and emerged as the top station in the Denver metro. On the frantic AOR front, KBPI retook the format leadership away from KPKE and garnered second place overall. KAZY also had a good AOR book, KLZ jumped to top the Country universe, and Adult Contemporary leaders KPPL and KHOW both slipped.
Arbltron factors here were pretty much positive. The overall in-tab was up $19 \%$ from the spring ' 81 tally, and DST is not a factor here. Especially improved was the male $18-24$ return, a significant factor in a market where there are so many AOR's competing for sizable audiences.

## Detroit \#6



WJR, with Tigers baseball, led the Motown metro as usual, but there are some fascinating battles in the ranks. WRIF (ABC) and WLLZ (Doubleday) engaged in a fierce

AOR contest, with WRIF winning the 124 trophy and WLLZ topping the teen category. Among the Country stations WWWW reclaimed its leadership as WCXI slipped. It will be interesting to see what the addition of WCXI-FM (formerly WTWR) will have on upcoming Country battles. Finally, with the advent of DST, the ethnically-oriented stations began to assert themselves. WDRQ's Urban format debuted strongly, and WGPR and WJLB cannot be ignored as potent market factors.

No serious anomalies in the survey methodology here. The total in-tab was up $23 \%$ compared to spring ' 81 , making these estimates more reliable than past spring sweeps. As for DST it probably helped boost listening levels, up 9\% from pre-DST figures.

# Greensboro-Winston Salem-High Point \#46 



WTQR continued to dominate the Piedmont area with Country shares in the mid-teens, stable from previous efforts. However, another double-digit station in the metro, WSEZ, came to the fore. This CHR entry bolted to its best $12+$ score ever while the competition remained level.
Other winners worthy of note included WKZL, which notched its second consecutive increase; and WQMG, a Black-targeted station. With DST hitting the metro for the first time and helping to raise listening levels $17 \%$ (much of that due to increased black diary entries), it might have been expected that some of the ethnically-oriented stations would rise. Besides WQMG, WAAA and WEAL saw increases in their shares. WGLD, the Beautiful Music leader, continued to slip, however.

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## Hartford-New Britain \#40



WTIC just keeps rolling along, although the mighty station's numbers slipped this book, even with Red Sox baseball. WTIC-FM was stable, WRCH and WPOP increased, and WRCQ's A/C numbers almost doubled.

Good news from an Arbitron perspective this book. Compared to the spring ' 81 survey the number of usable diaries was up almost $40 \%$ this sweep. The additional 400 diaries means users of these numbers can place more faith in them.

WTIC was most hurt by declines in its male shares while the station's female numbers were firmer. WTIC-FM also saw a decrease in its male figures but posted significant gains among the young adult ladies, particularly in morning drive.

For the 35+ demos WRCH and WPOP were popular. WRCH rebounded from a soft fall ' 81 book with advances among both genders, while WPOP made huge strides among the female listeners. Key dayparts for the WPOP growth among women were mornings and middays.

WRCQ tripled its male shares compared to the previous survey. It appears that the station's fall numbers were soft due to a sampling wobble.

## Houston-Galveston



Unstable ethnic returns compared to the winter survey, along with a reduced in-tab total compared to the spring '81 report, call for close scrutiny of this Houston book. Overall in-tab was down approximately $10 \%$ compared to the previous spring data, while there was almost a $25 \%$ drop in usable diaries from men 18-24. With DST having hit in the winter book, black diaries totalled 526 , but only 364 were returned in the spring, a $31 \%$ decline. Hispanic return was down also, and Arbitron significantly underachieved in getting back enough completed diaries from Hispanics. The ratings firm wanted $14 \%$ of the total return from Hispanics, but only $8 \%$ actually came back. That necessitated a notable amount of weighting, increasing the cume value of each Hispanic diary.

Perhaps at least partially owing to all the potential for unstable estimates, particularly for stations with ethnic or Urban appeal, Urban Contemporary KMJQ came out on top, with another Urban property, KRLY, also showing significant improvement. Two Country stations did well -KIKK-FM, which remained in the runner-up spot, and KILTFM, which increased its share and captured third place.

Other significant showings included the increases posted by KFMK, which took the lead among the A/C stations, and KLOL, which extended its AOR dominance. Beautiful Music leader KODA slipped.

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[^1]

WIBC rebounded from some slippage in the fall ' 81 sweep to extend its lead in the metro. WXTZ, the Beautiful Music standby, improved - quite an accomplishment with the onset of DST. Speaking of DST, it may have helped WTLC to finally cross the double-digit threshold and rank third this book, but WTLC has consistently been a strong factor in Indianapolis.

WENS improved on its notable A/C debut; WFBO lost some audience in a possible wobble; and WIKS rebounded from a softer fall book. WNAP tumbled while Country WFMS received its lowest share in recent sweeps.
Pretty stable market from an Arbitron perspective. The total in-tab levels were basically level from spring to spring. DST was introduced this survey but boosted the listening levels only $9 \%$, nothing dramatic compared to other metros.

## Kansas City \#29



WDAF continued to lead the DC metro but by a smaller margin than before. The Country pacesetter had its third consecutive down book, and barely held onto a doubledigit share.

A longtime factor in the market, KMBZ, rebounded from a series of soft books. Royals baseball broadcasts helped. Others showing notable gains this sweep included KBEQ, which added almost two shares; and KUDL, which recouped from slippage in the winter book earlier this year.

DST was brought to Kansas City in the winter ' 82 survey. Listening levels overall have risen slightly by about $9 \%$. The estimates here don't seem to have been significantly affected by the use of DST.


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KABC with Dodgers baseball stayed on top this sweep. but not as securely as in past spring books (down two from a year ago). CHR and AOR were stronger this survey, but Beautiful Music and Country were softer.

New strength was evidenced by KIIS and KIQQ in the CHR race. In addition, the AOR share of the overall L.A. audience has jumped, largely due to the growth of KROQ.

All the leading Beautiful Music stations were down compared to the spring ' 81 results, although the losses were not huge. Country shares were down almost $25 \%$, compared to last year's spring data. If KLAC had not had the champion Lakers basketball games, the station might have been softer.

Keep in mind that the always difficult male $18-24$ cell suffered since the spring ' 81 survey. In that book almost 310 diaries were returned from this key demo. In the winter and spring ' 82 data only about 240 were returned. This significant decline may have led to instability in the estimates for stations that skew 18-24.

## Louisville \#41



WRKA emerged on top this sweep, taking the lead for the first time as competitors WHAS and WAVG slipped. Former market leader WVEZ, the Beautiful Music kingpin, dropped in this book as did so many other BM stations nationwide.

DST hit Louisville in the winter '82 sweep and listening levels jumped at that time. Levels for the spring returns were comparable, up 20\% compared to the listening in the spring ' 81 survey. One station that may have profited from the Census and DST adjustments is WLOU. This Blacktargeted daytimer has increased its overall share almost $50 \%$ since the Arbitron methodology changes were made, and was second to WRKA in the metro.

On the Country front the scores couldn't be closer WAMZ garnered a 9.3 versus a 9.2 for WCII.

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That shellshocked look on the faces of some Memphis broadcasters was because of the impact of DST on the spring numbers in that market. Listening was up $34 \%$ on a spring-to-spring comparison, the ethnic/Urban stations comprised three out of the top five in the metro, and who knows what the next sweep will bring?

WHRK, which soared after the ethnic population updates were plugged into the fall survey methodology, dropped dramatically this time, but competitors KWAM-FM and WDIA picked up the slack. All three are neck-and-neck.

Leading the market this sweep was WZXR, the AOR entry, which rebounded from a softer fall book. Also recovering, and ending up in second place overall this survey, WMC-FM, the CHR pacesetter. Other notable results were the improvement by A/C entity WRVR and the drop of Beautiful Music fixture WEZI.

## Miami-Ft. LauderdaleHollywood \#11



The South Florida market is one of the most fascinating in the nation, and this Arbitron sweep accentuated the air of excitement. This is the first sweep in which Arbitron has combined the Dade and Broward County metros into one
market as a regularly-produced syndicated book. Merging the two counties means that South Florida now rates as the 11 th largest metro, and one of the most disparate metros around.

Keep in mind some key factors that go hand-in-hand with the redefined metro boundaries. You'll note that there are share trends listed in the book, and you may wonder how that could be, since this is the first syndicated combined metro report. The answer is that the previous numbers come from the special reports done in prior years - such specials combined the metros in much the same way that the regular syndicated report now does.

WLYF, a Beautiful Music station, emerged from all this as tops in the combined metro. Other formerly strong stations did well too, with Hispanic WRHC runner-up, followed by CHR WHYI. Other winners included WAIA, WAXY, WINZ-FM, WQBA, WSHE, and WYOR.

## Milwaukee-Racine



Another strong performance by the Country leader, a soft Beautiful Music showing, and continued slippage on the part of one of the former market leaders highlighted the results here.
WBCS-FM slipped but remained tops overall as DST hit the market for the first time (Milwaukee beat back attempts by Arbitron to install a winter book, which would have been the first usage of DST), while WTMJ, formerly dominant in the market, slipped again for the sixth straight book. WISN was stable for third; but WEXW, which led the market last spring, has lost $42 \%$ of its share in the meantime - including a three-share drop this spring.

Other noteworthy events included WOFM taking the AOR lead from WLPX; Urban WLUM rising to almost double over the spring ' 81 book; and WOKY's debut as a Big Band station, almost tripling its previous numbers.


WCCO slipped to its lowest share in recent years, a "measly" 20. But the biggest news in this Twin Cities book was the emergence of WLOL, which more than doubled its previous numbers with the aid of consultant Paul Christy. WLOL's rise into double digits nibbled into KSTP-FM's share, as that station went down more than two. KSTP-FM was still second in the market and and topped the 12 threshold.
Other noteworthy happenings included a strong performance by Country-formatted WDGY, as it rose to its best share ever. Both leading AOR's, KDWB-FM and KQRSFM, slipped this survey, with KDWB-FM still on top.

DST is not a factor in the Twin Cities, since there is little ethnic population there.

## Nashville-Davidson <br> \#44



WKDF had a stable showing this sweep and thus emerged as the top station in the Nashville area. WWKX, which topped the fall ' 81 results, slipped owing to female losses and ended in second, still in double digits $12+$

There was a new major factor in the market, WVOL, the Black-formatted station. With DST's influence in this book WVOL rebounded almost three shares and moved into third place. It jumped when ESF hit the market two years ago, but slipped in the meantime, and thus will bear watching to see if it can sustain the healthy gains posted this survey.

Tied for third with WVOL was WZEZ, a Beautiful Music station that seems to have consistently soft spring books. It will be interesting to see if WZEZ recovers in the fall as has been its pattern, or whether or not DST will be too much to overcome.

The other key stations were WSIX-FM, which held a level share and copped fifth overall; and the WSM stations. WSM-AM and FM both improved, recovering from weaker showings last fall.

## Nassau-Suffolk \#12



WNBC was still king of the hill on Long Island, but the king's crown has slipped lately - since last spring the CHR leader has dropped over three shares. That slippage, combined with the growth of WBLI, puts a Long Island station within striking distance of winning its own market. That would be a first.

Nassau-Suffolk has been relatively unaffected by all the recent Arbitron methodology changes. DST is not a factor here, and thus this may be one of the rare metros where the leading Beautiful Music stations, WRFM and WPATFM, did better this spring than last.

WKTU, WRKS, and WPLJ posted higher numbers here this sweep. Part of the reason may have been the increase in returned sample from unlisted households. The ESF returns were up 33\% over last year, a significant boost.

# Statement to the Industry 

## The Birch Report

## Dear Broadcaster:

The Birch Report has already achieved what many thought to be highly improbable - if not impossible. We are the first major competitor in radio audience measurement to be fully in place and available to Radio broadcasters and advertisers on a nationwide basis in many years.
This achievement did not occur by chance. It took us three years to gain the grass roots support of more than 1000 broadcasters buying The Birch Report in well over a hundred markets. By implementing tactics in a long term marketing strategy to establish The Birch Report as a credible national ratings service, we're now poised for the next stage of our growth: support and use of The Birch Report by America's advertising agencies
Last fall, we commissioned an independent attitudinal and perceptual study to solicit attitudes towards the ratings services of radio station owners, managers and group executives. Here are the highlights:

1) A telephone based methodology was preferred by nearly $60 \%$ of the sample.
2) $96 \%$ said they'd like to see a successful competitor to Arbitron (4\% said "don't care". No one said "no").
3) The biggest complaints towards one of the services were cost, small sample sizes, monopoly, arrogance and slow delivery time. (The Birch Report was perceived as the fastest growing and best-regarded service; and, even then, second only to Arbitron in total subscribers).
4) Qualitative/Product Usage data was named as the most desired information not currently available in ratings books (at that time).
5) And, last but certainly not least - agency acceptance was at the top of the list in evaluative criteria used to choose a ratings service.

We're positioned for success and believe we now have a superior service to market to local, regional and national agencies.

Agencies want frequent reporting. The Birch Report now provides 16 complete reports annually ( 12 Monthlies and 4 Quarterly Summary Reports) in more than 50 markets, nationwide.

Agencies want convenience. The Quarterly Summary Report provides a convenient, easy-to-use ratings book that is customdesigned for planning and buying. Convenience will be further enhanced when Birch data is available on computer tape in the near future.
Agencies want the complete story. The Quarterly Summary Report provides cume duplication tables, county by county estimates, location of listening (home, car and other away-from-home) estimates, ethnic and demographic composition data, and most importantly, qualitative and product usage data. No other syndicated ratings service offers this kind of information in a standard published report.
Our marketing efforts to local, regional and national agencies have been accelerated. In addition to regularly scheduled agency presentations in local and regional markets, we recently began addressing the Madison Avenue agencies. The fruits of our labors are already paying off: The Birch Report is undergoing serious evaluations by many of the major shops. In fact, several key national agencies and buying services are now using the Quarterly Summary Report.
Hundreds of local and regional agencies are already relying on Birch data to aid in buying and planning. And, like our radio support, we're building our agency business on a solid grass roots foundation.
Bottom line: We've systematically addressed almost every industry requirement for a viable national ratings service. Low cost. Monthly reports for monitoring market trends. Quarterly Summaries for complete, in-depth analyses. The largest annual samples in most markets. And a strong, viable methodology. The last, and most important requirement - agency acceptance - is now a reality in many local markets, and rapidly increasing at the regional and national level.
If you're not a Birch Report subscriber, now's the time to join us. We're committed to the long term. We've got the broad support and financial strength we need to continue our efforts. But our most valuable asset is you ... using The Birch Report to sell your station.
In 1982, The Birch Report is an investment in the future of a competitive radio ratings marketplace... an investment you can make money with now.



WAIL sailed on taking the top spot in the market this survey with almost a 13 share. The Urban Contemporary station passed WEZB, the previous leader, which slipped three shares this sweep.

Did DST assist WAIL? Possibly, since the methodology hit New Orleans for the first time in this survey and listening levels jumped more than $26 \%$ overall. All of the stations targeted for Urban or black appeal were up, with the exception of WYLD-FM, which was down slightly.

WRNO bucked the tide of stations that saw share declines in the wake of DST's jolt. This AOR virtually tied for second and posted its best book in recent sweeps. WTIX also rebounded from a slip in the fall survey, but it was unable to make up all the ground lost last fall.


Stronger Urban, AOR, and Country shares were evident in the spring ' 82 Arbitron, even as CHR and Beautiful Music slipped. With WKTU and WRKS ranking 1.2 in the market, Urban continues to be the format for Gotham. WPLJ and WNEW-FM both scored healthy increases this go-round, and Doubleday's WAPP is waiting in the wings. WHN widened its lead over WKHK both stations showed that Country growth is still possible in the big city
Former market kingpin WABC found it tough going in its last CHR book, in transition to Talk. Likewise, WNBC scored its softest report card in recent surveys. On the Beautiful Music front things were not any better. WRFM, WPAT, and WPAT-FM were all down from last spring and from the winter '82 numbers
Some interesting methodology notes to keep in mind here. The Urbans and AOR's might have benefitted from the big jump taken by the unlisted portion of the sample. ESF diaries were up $43 \%$ this spring versus spring ' 81 Also, the amount of Hispanic return soared this survey, with a $50 \%$ increase over the winter results. Urban stations with notable Hispanic appeal could have been the beneficiary of this jump.

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Mill


For the second straight survey WCMS-FM topped the Tidewater metro. Although the station's share slipped this sweep, other stations suffered the same fate as DST hit and boosted the Black station figures, so WCMS-FM remained first. WFOG slipped from double digits but retained second, tied with WNOR-FM, which climbed handily this book. Its AOR competitor, WMYK, delisted in the fall, came back with a vengeance and captured fourth overall.

The stations appealing largely to blacks did well with DST in place. WOWI moved into one of the top spots in the market, WPCE more than doubled its $12+$ share, and WRAP improved too.

## Oklahoma City <br> \#47



Oklahoma City had a fairly clean survey as things at Arbitron go. There was no DST and the ESF percentage in the market is not huge. Thus, the dramatic changes seen
in this book are even more noteworthy, since survey flukes seem to be a relatively minor factor here. Country music went wild in this book.

For the third straight book Country KEBC was tops, up three shares to its highest ever, almost 15. Runner-up KTOK slipped but its $A / C$ format was still in double digits.

Other major shifts found KOMA up nicely, into third place; KKLR almost doubling with its version of Country; and A/C KLTE and KLNK each adding two shares.

One other note, on the downside. KKNG, the Beautiful Music station that formerly led the market, slipped again and has now lost half its shares in the last year.

## Philadelphia \#5



KYW slipped to its lowest share in memory, WMGK rebounded while WCAU-FM slipped, and WCAU climbed with Phillies games. With the advent of DST, listening in the spring book was up $19 \%$ versus the spring ' 81 sweep.

When the Phillies went to WCAU it was thought that KYW might slip, and sure enough, it did. WMGK and WDAS-FM were within striking distance of knocking off the perennial pacesetter this survey - perhaps in the summer that will happen.
WCAU-FM slipped this sweep from its winter high. Others moving down included Beautiful Music stations WEAZ and WWSH. The AOR scene found WMMR strong and stable, WIOQ up notably, and WYSP softer. Black WDAS-FM, which rose in the winter when the DST technique first hit, was down somewhat in this report.

# DOU'T BE AFRAD TOASK FORA PRDMIIDN 

> NATIONAL PROMOTION

LOS ANGELES

NASHVILLE
$\square$




Portland is one of the DST-free markets, but has a dominant station that apparently refuses to be thrown off course. KGON, the AOR standard in the City of Roses, jumped again and earned more than a 13 share of the $12+$ audience. A 55 share of teens didn't hurt, but KGON also scored increases among the young adult universe.

KGW suffered a dip of one-third in its total share. KINK and KWJJ, along with KXL-FM, were softer too. KLLB rebounded, KUPL posted its best share ever with its Big Band sound, and KYTE's Country appeal began to recover strength.

## Providence-WarwickPawtucket \#26



In its second book under the guidance of Jeff Pollack, WHJY became the story in the Providence metro. The AOR hit double digits this sweep and barely missed knock-
ing off perennial leader WLKW-FM, the Beautiful Music standard-bearer.
Other success stories included the rebound of WPROFM, WPJB's increase and recouping from a soft fall book, and WHJJ's best showing to date.

One station that slipped is noteworthy because of its usual leadership stance in the Providence metro. WPRO moved to its lowest share in several sweeps.

No DST impact in this metro, owing to the small ethnic percentage. This may help WLKW-FM remain healthy for some time.

## RiversideSan BernardinoOntario \#31



Beautiful Music KDUO continued to lead the local stations, although it showed slippage. Gains were posted by KGGI with its CHR sound, KCKC's Country format, and KMEN, which almost doubled with its Oldies appeal.
Several L.A. stations scored well in the Riverside metro. KFI improved, taking $12+$ honors for the market overall. KRTH took the biggest tumble, losing more than two shares in the latest sweep.
Good news from a survey quality point of view. In the last year, Arbltron significantly upgraded the sample for this metro. There were almost $50 \%$ more usable diaries in this book than in the spring ' 81 data, making these numbers more believable than ever.

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"We sell Project Medicine - AP's health feature-exclusively to the pharmacy, the Ag reports go to our local farm equipment dealer and so on." A nice plus - the best delivery system.
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## Market Overviews Market Overviews Market Overvie



Rochester is DST-free, a fact that may not be of much consolation to the folks at WEZO as it continues to slip. The star Beautiful Music station in the area has lost four shares in the last year, most of that in this book, and fell to its lowest ebb since ESF hit the market two years ago. The good news is that WEZO still won in Rochester with almost a 14 share.

WHAM had something to be pleased about as it returned to the double-digit category this sweep. Significant increases among men boosted WHAM back to glory.

Others worthy of praise this survey were WCMF, which took the AOR lead from WMJQ; WVOR, which entered the double-digit universe by rebounding from a soft fall book; and WNYR, whose Country approach paid off.

## Sacramento \#35



Although Arbitron did a poor job of getting back diaries from men 18-24, it probably wouldn't have made much difference. KZAP went up and dominated the market again, with almost a 14 share. Jumping into a solid second was KXOA-FM, which departed the AOR spectrum to become an A/C station. In the process the station added four shares and fell just short of a 10 share.

Other notable shifts included the drop of KEWT, the Beautiful Music leader, and KRAK, which has consistently been one of the market fixtures with its Country approach. KSFM also dropped, losing three shares in the process. KGNR dropped two, but Beautiful Music KCTC went up.

## St. Louis \#13



KMOX continued its 'old man river" impression - it just keeps rollin' along, especially in the $25+$ demos.

KWK-FM emerged as the AOR leader with a notable edge over KSHE, which slipped. Country did well this book, at least for the WIL stations. Both WIL-AM and FM rose, but competitor KSD dropped this go-round.

Beautiful Music was still alive and well, with KEZK steady as a rock, in third place overall. The Urban appeal of KMJM held strong too, as the station improved its share and held fourth place.

DST was a factor in the Gateway City. Listening levels gained almost $7 \%$, a manageable boost from spring to spring.

## Salt Lake City-Ogden \#43



There's a new leader in Salt Lake City as KSFI bucked the trend towards lower Beautiful Music shares and became the market winner. Former leader KSL took the runner-up slot this time and led the A/C universe. Adult Contemporary competitor KALL dropped almost in half. A new factor on the A/C scene, KLRZ, debuted almost as high as KALL.
Others with nice increases this survey included KCPX, which tightened its grip on the AOR lead; KSOP-FM, which won its best book for its Country sound; and KFMY, a new CHR entry. Just ahead of KFMY in the CHR race was KRSPFM after an up book.

## 1/4 miluion

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Source: Arbitron, Spring TSA Cume P12 +

KNX-FM
Los Angeles Mellow Rock

KMOX-FM
St. Louis
Adult Contemporary
KRQR
San Francisco Album Rock

WBBM-FM
Chicago
Hot Hits!
WCAU-FM
Philadelphia
Hot Hits!
WCBS-FM
New York
Solid Gold
WEEI-FM
Boston
Soft Rock

# The CBS Owned FM Radio Stations 

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KISS became the new number one station in San Antonio, topping the 11 threshold this sweep, as former leader KTFM slipped two shares.

No DST here yet - Hispanic DST will come next year. Beautiful Music KOXT moved down by two shares. KCOR, the top Hispanic language station, lost more than three shares.

Some positive notes too. KKYX saw its brand of Country do well with increased shares, and new CHR entry KLLS more than doubled its best figures.

## San Diego <br> \# 20



Strong AOR, Beautiful Music, and Adult Contemporary numbers highlighted the spring ' 82 results in San Diego. KGB improved and took the market lead, KJQY had a stable book with just slight slippage, and KFMB and KOGO were vigorous. Baseball usually helps KFMB and this spring was no exception.
Two interesting anomalies may have affected the results mentioned above. On the AOR scene the estimates may have been subject to wobble since there were fewer diaries this book than in the winter, almost $30 \%$ fewer in
fact, among men 18-24. Given that instability it's impressive that KGB was able to increase its share and take the market lead overall.
At the other end of the demographic spectrum, adults $55+$ had more proportional representation this sweep than in the winter. This meant more cuming opportunities for stations skewing to the upper demographics, and might have benefitted KJQY, which didn't suffer the notable losses many other Beautiful Music stations were hit with this sweep.

## San Francisco \#4



Even with the implementation of DST in the Bay Area, the estimates for the San Francisco metro were relatively stable. DST hit in the winter book and there was some increase in the persons-using-radio figures, but the level for the spring ' 82 sweep is hardly higher than the comparable figure for spring ' 81.

KGO slipped from its winter high but that's a pattern normal for information stations. The ABC powerhouse still topped the market by several shares, $12+$. Usual runnersup KCBS, KFRC, and KSOL had basically stable books this spring.

There was some positive movement, partly inspired by baseball. KNBR (Giants) and KSFO (A's) each grew in the latest sweep, when baseball was getting underway. Also, CBS's KRQR made the AOR race a tight one as it improved and closed in on Century's KMEL, which slipped for the second consecutive book.

On the Beautiful Music front there was little pattern in the overall numbers - some stations, such as KABLAM\&FM and KFOG, were able to add to their previous numbers. KOIT and KBAY slipped.

Country KNEW took a big step in the right direction as it went ahead of KSAN for the title in that format contest.


## WASHINGTON'S WAVA (FM) JUMPS NEARLY 47\% IN ONE BOOK . . . WITH COMMERCIALS

These days just about everyone in the broadcast business has heard about Doubleday Broadcasting.

They've heard about our incredible start-up operations in major markets across the country. They've also heard we do it with no commercials and big promotions.
Sure we promote big . . . and in a new station there are always non-commercial periods that sometimes extend to entire weeks. When we took over Washington's WAVA, we inherited a going machine.

It had plenty of commercial business, and was operating in our primary format. That's how it stayed.

In just one rating period, under our ownership, WAVA jumped nearly $47 \%$, going from an also-ran to one of the top stations in the market. That doesn't get done with mirrors. Anyone looking elsewhere for the secret to our success is ignoring the product . . . and at Doubleday Broadcasting, product is what it's all about.

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WAPP(FM)
New York

WLLZ(FM) WAVA(FM) Detroit

KWKAM/FM KDWB AM/FM
St. Louis


A tremendous upset almost took place in this metro when KSJO, in its second full book under the tutelage of John Sebastian, came close to knocking off KGO for the overall lead. Had KGO not also improved its position in the market, KSJO would have been tops. As it was, KSJO had to settle for being the number one station among those home to the San Jose metro, not a bad feat for a station up more than $400 \%$ compared to last spring.

The former AOR fixture, KOME, rebounded this survey and passed KLOK to take the runner-up position among the home stations. KLOK boosted its share nicely, but the other major San Jose stations slipped.

Among the San Francisco stations that show up in San Jose, KGO was tops, while KCBS had a stable showing. KFRC and KSOL both slipped notably.

## Seattle-EverettTacoma \#16



KIRO used its heavy sports presence and consistent news coverage to chalk up another double-digit share. Staying in second with another consistent performance was AOR KISW.

Two market factors slipped notably - KOMO, the top A/C station, and KSEA, the leading Beautiful Music property. On the plus side, however, KZOK-FM jumped to its best share in recent sweeps to add some spice to the AOR battle on the Puget Sound. Likewise, KMPS-FM rose to its best showing and retained its position as the leading Country station in the metro.

Two Arbitron notes here. No DST impact so the estimates shouldn't be subject to too many vagaries. However, Arbitron did not get a solid return among men 18-24 this book, making the numbers for stations that appeal to that group slightly hazy.


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## Overviews Market Overviews Market Overviews Mar

## Tampa-St. Petersburg \#22



WWBA reclaimed its former position as the top station in the Tampa Bay metro, as the Beautiful Music standby jumped several shares to the top. Previous leader WRBQ was up as well, but dropped to third place, behind WQYK, the Country leader.

WDAE continued to do well with its Big Band sound. Black WTMP has improved since DST came into the market in the winter book. On the downside, however, both leading AOR's, WQXM and WYNF, slipped and are still virtually deadlocked. Country WSUN was softer this book also.

## Toledo \#50



One of America's giant AOR's, WIOT, still dominated Toledo. The station went up almost two shares this spring.

Former leader WLQR slipped back to the runner-up post but stayed over the 11 threshold, while WMHE was up slightly to hold third and remain above 10.

There were three notable shifts at other stations in the market. WKLR continued to see its version of Country grab more audience, up two shares this sweep. WSPD, however, suffered some losses as the station recorded its worst book in recent years. Finally, WTOD remained on the soft side as its AM Country numbers may have been harmed by WKLR.

DST was not utilized in Toledo to affect this survey in any way.

## Washington, DC \#9



In one of the more notable events this sweep, WKYS, NBC's Urban Contemporary FM, unseated ABC's WMAL to win the top spot in the $12+$ derby. WMAL had seemingly held that post forever, but perhaps with an assist from DST WKYS became the leader.

There were some other interesting developments in the Washington market. WLTT, formerly WJMD, became the new leader among FM A/C stations, passing WASH. The AOR battle intensified as WAVA gained while WWDC-FM slipped for the third consecutive sweep. WPGC-AM\&FM remained ahead of WRQX, and WGAY-AM\&FM maintained a strong share, contrary to the softness of many Beautiful Music stations nationwide. Finally, on the Country front WMZQ went down, enabling WPKX-FM to become the new leader in that format.



What have we left out?


# THE RATINGS INFORMATION cUIDE <br> A Step-By-Step Manual For Using R\&R's Unique Ratings Data Features 

As we continue to revise and improve our Ratings Report, you'll note there is a new layout approach to each market. The verbal market overviews are now compiled in a separate section so that you may quickly look through the summaries to determine which markets you'd like to investigate in-depth.

For the in-depth ratings information we've redesigned the look of the numbers and included some vital new features. Here are the keys for reading and getting the most from these data pages.

## Share Trends

The $12+$ shares are for all the stations in the market achieving a one share or better in the spring ' 82 sweep. The shares start with the oldest survey on the left and move to the most recent number (highlighted), which is the station's overall share for the spring ' 82 survey. The stations are ranked according to their $12+$ total week metro shares in the spring book.

## Audience Rankings

To the right of the format designation for each station are
additional detailed rankings to help you get to the specifics of each station's strength. First of these is the cume rank, based on a total week total persons $12+$ basis for the metro.

To the right of the cume rank are four key demo rankings, based on average persons total week metro. The demos ranked are teens, adults 18-34, adults 18-49, and adults 25-54.

In addition to these four key demo breakouts, there are more detailed male/female rankings in the lower left corner of the page. These provide even more detail about the strength and appeal of each of the top 10 stations in each key adult demo - 18-34, 18-49, and 25-54.

## Turnover/Time Spent Listening Data

Next to the adult $25-54$ rankings are numbers that demonstrate the relationship between a station's average time spent listening and its turnover rate. Based on average listeners $12+$ total week metro, this information can provide station personnel and advertisers data on the loyalty or fickleness of a station's audience. The programming efforts of various stations and formats will be easily compared.

Continued on page 66



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4


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At Blair we're realists. We know that radio works. And we want to put its power to work for you.Then you too will appreciate radio's hidden glory-its sales results.

Understanding these numbers is simple. There is an inverse relationship between turnover and time spent listening. The higher the time spent listening (average minutes listened daily), the more loyal the audience and the lower the turnover (or flux) figure to the left of the minutes number displayed. The lower the turnover number (on the left), the more loyal the audience and the higher the time spent listening should be (the number on the right).

For example, in New York WKTU has a turnover figure of 13, compared to 19 for WCBS. Consequently the WKTU time spent listening number is higher ( 80 minutes per day) than that for WCBS (which averages only 56 minutes per day from its cumers).

## Rep/Net Info

Based on the latest information available to R\&R, designations for station network and/or rep firm affiliations.

## Birch Shares

For comparison purposes we have provided total week, total persons 12+ shares from the Birch April-June quarterly, wherever possible. In New York, for example, WKTU had a 6.2 in the Arbitron and an overall share of 6.7 in Birch.

## Format Reach Chart

The lower right corner of each data page contains a chart showing how each format compares in the market. The chart is alphabetized for easy comparison as you leaf through the various data pages. The numbers are arrived at by totalling the total week, total persons metro shares for each station that showed up in the relevant Arbitron. All AOR's are added together, all CHR's, etc.

We at R\&R hope you'll find the trending, ranking, and other data included on these pages to be useful. It's our hope that broadcasters and advertisers will find this layout one that invites frequent use.

## Format Codes

Format codes were assigned based on the latest information derived from the stations involved. R\&R realizes that these codes are generalizations, but we provide them for purposes of comparison.

## Format Legend

A/C-Adult/Contemporary, AOR—Album-Oriented Rock, BBndBig Band, Blk/Urbn-Black/Urban, BM/Easy-Beautiful Music, Easy Listening, CHR-Contemporary Hit Radio, Clas-Classical, CtryCountry, Gold—Oldies, Jazz-Jazz, Misc—Miscellaneous, NewsNews, Rel-Religious, Span-Spanish, Talk-Talk.

## Market Overviews

R\&R reserves the right to exerecise editorial judgment regarding which stations are mentioned in the overviews and the information cited in each market. Every effort has been made to provide the highest quality information and data for your perusal.

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Network Abbreviation
Key
ABC-D
ABC-E
ABC-F
ABC-I
ABC-R
AP
CBS
CBS-R
MBS
NBC
NBC-S
NBC-T
RKO-1
RKO-2
SHRDN
TSTAR
```

ABC Direction
ABC Entertainment
ABC FM
ABC Information
ABC Rock
Associated Press
CBS
CBS RadioRadio
Mutual Broadcasting System
NBC
NBC Source
NBC Talknet
RKO-1
RKO-2
Sheridan
Transtar

## Reps Abbreviation Key

| B HOWARD | Bernard Howard \& Co. |
| :--- | :--- |
| BLAIR | Blair Radio |
| BUCKLEY | Buckley Radio Sales |
| CABALLERO | Caballero Spanish Media |
| CARPENTER | David Carpenter Associates |
| CBSFM | CBSFM National Sales |
| CBS SPOT | CBS Radio Spot Sales |
| CHRISTAL | The Christal Company |
| CMBS | Concert Music Broadcast Sales |
| DONOFRIO | John Donofrio |
| EASTMAN | Eastman Radio |
| GILLIS | Gillis Broadcast Representatives |
| GROSKIN | Herbert E. Groskin \& Co. |
| HILLIER | Hillier, Newmark \& Wechsler |
| HR-STONE | HR-Stone Radio Reps |
| J W KOEHN | John W. Koehn Company |
| KATZ | Katz Radio |
| LOTUS | Lotus Representatives |
| MARKET 4 | Market 4 Radio |
| MASLA | Jack Masla \& Company |
| MMR | Major Market Radio |
| M ROSLIN | Marv Roslin |
| McGAVREN | McGavren-Guild |
| NATL TIME | National Time Sales |
| PRO RADIO | Pro Radio |
| P-W RADIO | P-W Radio Reps |
| RADIO SPT | Radio Spot Sales |
| RADIO TIME | Radio Time Sales International |
| R A LAZAR | R.A. Lazar \& Company |
| RAR | Radio Advertising Reps |
| REGIONAL | Regional Representatives |
| RKO | RKO Radio Sales |
| ROSLIN | Roslin Radio Sales |
| RSR | Radio Station Reps |
| SAVALLI | Savalli \& Schutz |
| SELCOM | Selcom |
| SMITH | Frederick W. Smith |
| SOUTHERN | Southern Spot Sales |
| STARCOM | Starcom |
| TORBET | Torbet Radio |
| UNIREP | Unirep Broadcasting Company |
| WALTON | Walton Broadcasting Sales |
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## Domographic Rank

## Format Reach

Men 18-34 Women 18-34 Men 18-49 Women 18-49 Men 25-54 Women 25-54 POP (00): 3421 POP (00): 3512 POP (00): 5370 POP (00): 5496 POP (00): 4507 POP (00): 4559

A/C 17.6
AOR 6.4
BBnd .8
Blk/Urbn $\quad 16.2$
BM/Easy $\square 7.5$
CHR
Clas
Ctry
Misc
News
Rel Talk

## Baltimore \#15



## Birmingham \#45



## Demographic Rank

Men 18-34 Women 18-34 Men 18-49 Women 18-49 Men 25-54 Women 25-54 POP (00): 1151 POP (00): 1252 POP (00): 1862 POP (00): 2051 POP (00): 1564 POP (00): 1733

|  |  | 1 | WKXX | 1 | WZZK | 1 | WZZK | 1 | WZZK | 1 | WZZK |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | WZZK | 1 | WKXX | 1 | WENN-FM | 2 | WKXX | 2 | WENN-FM | 2 | WKXX |
| 2 | WENN-FM | 2 | WENN-FM | 2 | WKXX | 3 | WENN-FM | 3 | WKXX | 3 | WENN-FM |
| 3 | WKXX | 3 | WZZK | 3 | WKXX | 4 | WATV | 4 | WSGN | 4 | WATV |
| 4 | WRKK | 4 | WSGN | 4 | WRKK | 5 | WSGN | 5 | WRKK | 5 | WSGN |
| 5 | WAPI-FM | 5 | WATV | 5 | WSGN | 6 | WSG | 6 | WQEZ | 6 | WQEZ |
| 6 | WSGN | 6 | WERC | 6 | WAPIFM | 6 | WJID | 7 | WATV | 7 | WJLD |
| 7 | WERC | 7 | WAPI-FM | 7 | WQE | 7 | W | 8 | WAPIFM | 8 | WVOK |
| 8 | WJLD | 8 | WJLD | 8 | WATV | 8 | WB | 9 | WJLD | 9 | WBUL |
| 9 | WOEZ | 9 | WRKK | 9 | WJLD | 9 | W |  |  | 10 | WENN |
| 10 | WATV | 10 | WOEZ | 10 | WERC | 10 | W | 0 | WERC | 10 | WENN |








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## Dallas-Ft. Worth \#10




## Domographic Rank

Men 18-34 Women 18-34 Men 18-49 Women 18-49 Men 25-54 Women 25-54 POP (00): 2933 POP (00): 3027 POP (00): 4484 POP (00): 4605 POP (00): 3728 POP (00): 3812

| 1 | KBPI | 1 | KBPI | 1 | KBPI | 1 | KPPL | 1 | KYGO | 1 | KOSI |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2 | KPKE | 2 | KPPL | 2 | KPKE | 2 | KIMN | 2 | KHOW | 2 | KLZ |
| 3 | KAZY | 3 | KOAQ | 3 | KPPL | 3 | KBPI | 3 | KLZ | 3 | KHOW |
| 4 | KBCO | 4 | KIMN | 4 | KAZY | 4 | KOAQ | 4 | KBPI | 4 | KIMN |
| 5 | KPPL | 5 | KAZY | 5 | KLZ | 5 | KOSI | 5 | KPPL | 5 | KPPL |
| 6 | KIMN | 6 | KPKE | 6 | KIMN | 6 | KHOW | 6 | KOA | 6 | KYGO |
| 7 | KOAQ | 7 | KBCO | 7 | KYGO | 7 | KLZ | 7 | KOSI | 7 | KLIR |
| 8 | KYGO | 8 | KHOW | 8 | KHOW | 8 | KYGO | 8 | KVOD | 8 | KVOD |
| 9 | KWBZ | 9 | KLZ | 9 | KBCO | 9 | KAZY | 9 | KBCO | 9 | KOAQ |
| 10 | KLZ | 10 | KYGO | 10 | KOAQ | 10 | KPKE | 10 | KIMN | 10 | KBPI |


| A/C | 111.3 |
| :---: | :---: |
| AOR <br> BBnd | $14.4$ |
| Blk/Urbn | - 2.9 |
| BM/Easy | [ 12.0 |
| CHR | $\square 11.0$ |
| Clas | [ ${ }^{3.5}$ |
| Ctry | 13.4 |
| Jazz | -1.2 |
| Misc | $\square 5.9$ |
| News | - 2.9 |
| Rel | - 9 |
| Talk | E 8.3 |



## Greenshoro-Winston Salem-High Point \#46 RR

|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 16.6 | 15.8 | 15.6 | 1 | WTQR fm | Ctry | 1 | 4 | 5 | 1 | 1 | 9/117 | McGAVREN |  | 16.9 |
| 9.2 | 8.3 | 10.8 | 2 | WSEZ fm | CHR | 2 | $\overline{1}$ | 1 | 2 | 3 | 11/100 | TORBET | RKO-1 | 14.9 |
| 7.4 | 8.9 | 9.2 | 3 | WKZL fin | AOR | 4 | 2 | 3 | 4 | 7 | 10/109 | KATZ |  | 14.0 |
| 6.6 | 5.5 | 7.8 | 4 | womg fm | Blk | 7 | 5 | 2 | 3 | 5 | 8/140 | B HOWARD |  | 8.3 |
| 9.5 | 8.4 | 7.4 | 5 | WGLD fm | BM | 5 | 8 | 7 | 6 | 2 | 12/89 | BLAIR |  | 8.0 |
| 6.2 | 7.0 | 6.8 | 6 | WROK fm | CHR | 3 | 3 | 4 | 5 | 4 | 15/71 | EASTMAN | MBS | 8.3 |
| 7.4 | 6.8 | 5.5 | 7 | WSJs am | A/C | 6 | 24 | 10 | 8 | 8 | 15/71 | MCGAVREN | NBC | 7.6 |
| 2.5 | 3.5 | 4.0 | 8 | WAAA am | Blk | 9 | 6 | 6 | 7 | 6 | 11/101 | PRO RADIO |  | 1.4 |
| 3.2 | 3.8 | 3.0 | 9 | WBIG am | A/C | 8 | 12 | 17 | 12 | 11 | 15/72 | CHRISTAL | CBS | 3.2 |
| 2.2 | 1.6 | 2.6 | 10 | WMFR am | AOR | 11 | 28 | 23 | 16 | 13 | 12/92 | RSR | ABC-E | 0.4 |
| 2.4 | 1.7 | 2.4 | 11 | WEAL am | Blk | 13 | 9 | 8 | 9 | 12 | 12/91 | B HOWARD | SHRDN | . 8 |
| 2.4 | 3.6 | 2.1 | 12 | WAIR am | Blk | 12 | 7 | 9 | 11 | 10 | 14/75 | TORBET |  | 2.8 |
| 1.1 | 1.6 | 2.1 | 12 | wwmo fm | Rel | 14 | 23 | 11 | 10 | 9 | 10/104 |  |  | -- |
| 1.2 | 0.8 | 1.9 | 14 | WPET am | Rel | 21 | 16 | 14 | 14 | 17 | 7/148 | EASTMAN |  | 0.8 |
| 1.5 | 0.9 | 1.3 | 15 | WHPE fm | Rel | 16 | 26 | 24 | 29 | 21 | 15/73 |  | AP | 0.4 |
| 0.7 | 0.9 | 1.2 | 16 | WSOC-FM | Ctry | 17 | 29 | 13 | 15 | 16 | 16/69 | CHRISTAL |  |  |
| 1.1 | 1.0 | 1.0 | 17 | wCOG am | Ctry | 10 | 10 | 12 | 13 | 15 | 34/32 | MASLA |  | 1.3 |

## Demographic Rank

MEN 18-34 WOMEN 18-34 MEN 18-49 WOMEN 18-49 MEN 25-54 WOMEN 25-54 POP (00): 1246 POP (00): 1350 POP (00): 2016 POP (00): 2165 POP (00): 1716 POP (00): 1800

| 1 | WKZL | 1 | WSEZ | 1 | WTQR | 1 | WTOR | 1 | WTOR | 1 | WTOR |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2 | WSEZ | 2 | WQMG | 2 | WKZL | 2 | WSEZ | 2 | WRAK | 2 | WGLD |
| 3 | WOMG | 3 | WROK | 3 | WSEZ | 3 | WQMG | 3 | WGLD | 3 | WSEZ |
| 4 | WTOR | 4 | WTOR | 4 | WOMG | 4 | WRQK | 4 | WSEZ | 4 | WAAA |
| 5 | WRAK | 5 | WKZL | 5 | WROK | 5 | WGLD | 5 | WKZL | 5 | WSJS |
| 6 | WEAL | 6 | WAAA | 6 | WGLD | 6 | WKZL | 6 | WQMG | 6 | WOMG |
| 7 | WGLD | 7 | WGLD | 7 | WAAA | 7 | WAAA | 7 | WSJS | 7 | WRQK |
| 8 | WAIR | 8 | WAIR | 8 | WWMO | 8 | WSJS | 8 | WAAA | 8 | WKZL |
| 9 | WAAA | 9 | WSJS | 9 | WEAL | 9 | WEAL | 9 | WWMO | 9 | WWMO |
| 10 | WZOO | 10 | WEAL | 10 | WSJS | 10 | WWMO | 10 | WMFR | 10 | WAIR |



## Houston-Galveston \#8

## Demographic Rank

Men 18-34 Women 18-34 Men 18-49 Women 18-49 Men 25-S4 Women 25-54 POP (00): 5356 POP (00): 5428 POP (00): 8301 POP (00): 8388 POP (00): 6940 POP (00): 6926

| 1 | KLOL | 1 | KFMK | 1 | KIKK-FM | 1 | KIKK-FM | 1 | KIKK-FM | 1 | KIKK-FM |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| 2 | KFMK | 2 | KMJQ | 2 | KLOL | 2 | KFMK | 2 | KFNK | 2 | KFMK |
| 3 | KMJQ | 3 | KILT-FM | 3 | KMJQ | 3 | KMJQ | 3 | KILT-FM | 3 | KMJO |
| 4 | KRLY | 4 | KIKK-FM | 4 | KILT-FM | 4 | KILT-FM | 4 | KMJQ | 4 | KILT-FM |
| 5 | KRBE | 5 | KRBE | 5 | KFMK | 5 | KRBE | 5 | KRLY | 5 | KRBE |
| 6 | KIKK-FM | 6 | KRLY | 6 | KRLY | 6 | KRLY | 6 | KLOL | 6 | KYND |
| 7 | KILT-FM | 7 | KLOL | 7 | KRBE | 7 | KLOL | 7 | KTRH | 7 | KODA |
| 8 | KSRR | 8 | KEYH | 8 | KSRR | 8 | KYND | 8 | KYND | 8 | KRLY |
| 9 | KILT | 9 | KODA | 9 | KILT | 9 | KODA | 9 | KPRC | 9 | KOUE |
| $10 ~ K E Y H ~$ | $10 ~ K L V L ~$ | $10 ~ K T R H ~$ | $10 ~ K I L T ~$ | $10 ~ K R B E ~$ | 10 KTRH |  |  |  |  |  |  |



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## Demographic Rank

Men 18 Women 1834 Men 18-49 Women 18-49 Men 25-54 Women 25-54 POP (00): 1987 POP (00): 2124 POP (00): 3167 POP (00): 3350 POP (00): 2699 POP (00): 2800


## Where minds meet.

This radio station plays no records. And has no contests or giveaways. It's been doing the same thing for twenty-two years.

Each week, more than a million different people tune in, except in summer. Then, it's closer to a million and a half.

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## KABC TALKRADIO AM 79



## Memphis

## Demographic Rank

## Format Reach

Men 18-34 Women 18-34 Men 18-49 Women 18-49 Men 25-54 Women 25-54 POP (00): 1403 POP (00): 1438 POP (00): 2137 POP (00): 2272 POP (00): 1582 POP (00): 1852

|  |  | 1 | WRVR | 1 | WZXR | 1 | WRVR | 1 | WMC-FM |  | WRVR |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | WZXR WMC-FM | 2 | WMC-FM | 2 | WMC-FM | 2 | WMC-FM | 2 | WMC | 2 | WMC |
| 2 | WMC-FM | 3 | WHRK | 3 | WHRK | 3 | WHRK | 3 | WRVR | 3 | WDIA |
| 3 | WHRK | 4 | WZXR | 4 | KWAM-FM | 4 | KWAM-FM | 4 | WHRK | 4 | WMC-FM |
| 4 | KWAM-FM | 4 | KWAM-F | 5 | WRVR | 5 | WZXR | 5 | WEZI | 5 | WEZI |
| 5 | WRVR | 5 | KWAM-FM | 5 | WMC | 6 | WMC | 6 | WDIA | 6 | WHRK |
| 6 | WDIA | 6 | WLOK | 7 | WEZI | 7 | WDIA | 7 | WZXR | 7 | KWAM-FM |
| 7 | WLOK | 7 | WDIA | 7 | WDIIA | 8 | WLOK | 8 | KWAM-FM | 8 | WLVS |
| 8 | WLVS | 8 | WMC | 8 | WDIA | 9 | WEZI | 9 | WREC | 9 | WLOK |
| 9 | WEZI | 9 | WEZI | 9 | WLVS | 9 |  | 0 | WLO | 10 | KWAM |
| 10 | WMC | 10 | WLVS | 10 | WREC | 10 | WLVS | O | WLOK |  |  |





Continued from page 94

## Demographic Rank

Men 18.34 Women 18.34 Men 18-49 POP (00): 15330 POP (00): 15291 POP (00): 23953 POP (00): 24047 POP (00): 20073 POP (00): 20121


## Miami-Ft. Lauderdale-Hollywood

## Format Reach

|  |  |  |  | $\square$ |  |  |  |  |  |  |  |  |  |  | 隹 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2.4 | 1.5 | 1.2 | 27 | wvce | am | A/C | 24 | 20 | 32 | 32 | 26 | 16/67 | TORBET | RKO-2 | 0.8 |
| 2.0 | 1.4 | 1.0 | 28 | wass | am | A/C | 18 | 18 | 23 | 23 | 24 | 29/37 | CBS SPOT | MBS | 1.5 |
| 2.3 | 1.6 | 1.0 | 28 | шнт | am | Span | 30 | 30 | 15 | 21 | 22 | 12/88 | McGavren |  | 0.8 |

Continued from page 98

## Demographic Rank

| $\begin{aligned} & \text { Men 18-34 } \\ & \text { POP (00): } 3522 \end{aligned}$ | $\begin{aligned} & \text { Women 18-34 } \\ & \text { POP (00): } 3769 \end{aligned}$ |  | $\begin{aligned} & \text { Men 18-49 } \\ & \text { POP (00): } 5860 \end{aligned}$ |  | $\begin{aligned} & \text { Women } 18-49 \\ & \text { POP (00): } 6348 \end{aligned}$ |  | $\begin{aligned} & \text { Men 25-54 } \\ & \text { POP (00): } 5100 \end{aligned}$ |  | $\begin{aligned} & \text { Women } 25-54 \\ & \text { POP (00): } 5610 \end{aligned}$ |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 WSHE | 1 | WHYI | 1 | WSHE | 1 | WHYI | 1 | WHYI | 1 | WCMQ-FM |  |  |  |
| 2 WHYI | 2 | WCMQ-FM | 2 | WHYI | 2 | WCMQ-FM | 2 | WAXY | 2 | WAIA | BM/Easy | 13.3 |  |
| 3 WAXY | 3 | WINZ-FM | 3 | WAXY | 3 | WAIA | 3 | WRHC | 3 | WQBA | CHR | 15.1 |  |
| 4 WEDR | 4 | WAXY | 4 | WINZ-FM | 4 | WINZ-FM | 4 | WSHE | 4 | WLYF | Clas | $1.7$ |  |
| 5 WAIA | 5 | WEDR | 5 | WCMQ-FM | 5 | WAXY | 5 | WINZ-FM | 5 | WRHC | Gold | $\text { ! } 3$ |  |
| 6 WINZ-FM | 6 | WAIA | 6 | WEDR | 6 | WEDR | 6 | WCMQ-FM | 6 | WAXY | Misc | $\square 4.4$ |  |
| 7 WCKO | 7 | WSHE | 7 | WAIA | 7 | WOBA | 7 | WCMQ | 7 | WWJF | News | 9.7 |  |
| 8 WHTT | 8 | WWWL | 8 | WRHC | 8 | WWWL | 8 | WWJF | 8 | WEDR | Rel | 1.9 |  |
| 9 WQBA-FM | 9 | WCMO | 9 | WCMQ | 9 | WLYF | 9 | WLYF | 9 | WHYI | Span |  | 21.9 |
| 10 WWWL | 10 | WOBA | 10 | WWJF | 10 | WCMQ | 10 | WAIA |  | WYOR |  |  |  |


| UHEMGEME |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $0,0 \text { 0, 变 } 182$ |  |  |  | STATION |  |  |  | $3$ |  | $2$ |  |  |  |  |
| 8.3 | 9.2 | 8.5 | 1 | WBCS-FM | Ctry | 5 | 7 | 5 | 1 | 1 | 12/93 | RKO | CBS | 7.1 |
| 10.7 | 9.8 | 8.1 | 2 | wTms am | A/C | 2 | 12 | 16 | 9 | 5 | 15/71 | CHRISTAL | NBC | 6.5 |
| 10.1 | 8.1 | 8.0 | 3 | WISN am | A/C | 1 | 9 | 8 | 3 | 2 | 17/63 | KATZ | ABC-I | 8.7 |
| 11.4 | 9.4 | 6.6 | 4 | WEZW fm | BM | 8 | 16 | 15 | 10 | 6 | 13/87 | McGAvREN |  | 6.4 |
| 4.0 | 2.7 | 6.6 | 4 | woky am | BBnd | 7 | 19 | 17 | 13 | 8 | 14/76 | HILLIER | RKO-2 | 9.0 |
| 6.0 | 5.5 | 6.5 | 6 | wofm fm | AOR | 6 | 2 | 1 | 2 | 11 | 15/73 | SELCOM |  | 8.6 |
| 6.3 | 5.8 | 5.6 | 7 | WLPX fm | AOR | 3 | 1 | 2 | 5 | 13 | 19/56 | KATZ | ABC-R | 6.2 |
| 2.6 | 4.0 | 5.1 | 8 | WLUM fm | Blk | 13 | 5 | 4 | 6 | 7 | 10/111 | B HOWARD | ABC-F | 3.4 |
| 3.6 | 3.8 | 4.7 | 9 | wMyx fm | A/C | 10 | 11 | 3 | 4 | 4 | 14/79 | BLAIR |  | 4.3 |
| 5.3 | 6.6 | 4.6 | 10 | WZUU-FM | A/C | 4 | 8 | 6 | 7 | 3 | 21/51 | EASTMAN | NBC-S | 5.9 |
| 3.9 | 3.4 | 4.1 | 11 | WKTI fm | CHR | 9 | 4 | 7 | 8 | 14 | 19/56 | CHRISTAL | ABC-C | 5.5 |
| 2.8 | 1.7 | 2.8 | 12 | WRKR fm | CHR | 12 | 3 | 12 | 15 | 20 | 19/57 | CBS-FM |  | 2.6 |
| 1.9 | 2.0 | 2.8 | 12 | wzuu am | A/C | 11 | 30 | 9 | 11 | 9 | 20/54 | EASTMAN |  | 3.6 |
| 2.3 | 2.9 | 2.4 | 14 | WFMR fm | Clas | 15 | 28 | 13 | 14 | 12 | 13/84 | M ROSLIN |  | 3.7 |
| -- | -- | 2.4 | 14 | WMIL fm | Ctry | 14 | 13 | 10 | 12 | 10 | 16/68 | HILLIER |  | 2.3 |
| 0.6 | 1.0 | 2.0 | 16 | wawa am | Blk | 18 | 6 | 11 | 16 | 16 | 14/75 | PRO RADIO | SHRDN | 1.4 |
| 0.5 | 1.0 | 1.8 | 17 | wnov am | Blk | 16 | 10 | 14 | 17 | 19 | 17/62 | WALTON |  | 0.5 |
| 1.1 | 1.2 | 1.4 | 18 | WRJN am | A/C | 22 | 29 | 26 | 19 | 15 | 17/63 | MASLA |  | -- |
| -- | 2.0 | 1.2 | 19 | wecs am | Ctry | 19 | 15 | 19 | 18 | 17 | 23/47 | RKO |  | -- |
| 0.9 | 2.8 | 1.1 | 20 | WEMP am | A/C | 17 | 24 | 20 | 20 | 18 | 27/40 | BLAIR |  | 0.9 |
| 1.3 | 1.4 | 1.1 | 20 | WMAO am | Ctry | 20 | 14 | 21 | 21 | 21 | 25/42 | EASTMAN | NBC | 0.4 |
| 1.8 | 2.0 | 1.1 | 20 | wxuy fm | BM | 25 | 23 | 25 | 23 | 22 | 15/75 | p-W RADIO |  | 0.9 |
| 1.1 | 1.0. | 1.0 | 23 | WBEM am | News | 21 | 21 | 22 | 24 | 25 | 27/41 | CBS SPOT | CBS | 0.6 |

Continued on page 103

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\#1 WOMEN 35-64
Mon-Sun, 6A-Mid, AQH \#1 WOMEN 35-64 Mon-Fri, 10A-3P, AQH \#1 WOMEN 35-64 Mon-Fri, 3P-7P, AQH \#1 WOMEN 35-64 Mon-Fri, 6A-7P, AQH \#I WOMEN 35-64 Mon-Fri, 3P-Mid, AQH \#1 WOMEN 35-64 Sat-Sun, 6A-Mid, AQH \#1 MEN 45-54
Mon-Sun, 6A-Mid, AQH \#1 WOMEN 45-54 Mon-Sun, 6A-Mid, AQH \#1 MEN 55-64 Mon-Sun, 6A-Mid, AQH \#1 WOMEN 55-64 Mon-Sun, 6A-Mid, AQH \#1 MEN 55-64 Sat-Sun, 6A-Mid, AQH \#1 WOMEN 55-64 Sat-Sun, 6A-Mid, AQH \#1 MEN 45-54 Mon-Fri, 6A-Mid, AQH \#1 WOMEN 45-54 Mon-Fri, 6A-Mid, AQH \#1 MEN 55-64 Mon-Fri, 6A-Mid, AQH
\#1 WOMEN 55-64 Mon-Fri, 6A-Mid, AQH \#1 MEN 45-54 Mon-Fri, 6A-7P, AQH \#1 WOMEN 45-54 Mon-Fri, 6A-7P, AQH \#1 MEN 55-64 Mon-Fri, 6A-7P, AQH \#1 WOMEN 55-64 Mon-Fri, 6A-7P, AQH \#1 MEN 45-54 Mon-Fri, 6A-10A, AQH \#1 MEN 55-64 Mon-Fri, 6A-10A, AQH \#1 MEN 35-44 Sat-Sun, 10A-3P, AQH \#1 MEN 45-54 Mon-Fri, 10A-3P, AQH \#1 MEN 55-64 Mon-Fri, 10A-3P, AQH \#1 WOMEN 55-64 Mon-Fri, 10A-3P, AQH \#1 MEN 45-54 Mon-Fri, 3P-7P, AQH \#1 WOMEN 45-54 Mon-Fri, 3P-7P, AQH \#1 MEN 55-64 Mon-Fri, 3P-7P, AQH \#1 WOMEN 55-64 Mon-Fri, 3P-7P, AQH

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## New York $\quad 1$

| 6.4 | 7.5 | 6.1 | 4.5 | 6.2 | 1 | WKTU fm | Urbn | 3 | 1 | 2 | 1 | 3 | 13/80 | TORBET | ABC-C | 6.7 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 5.9 | 6.2 | 6.2 | 6.5 | 5.9 | 2 | wOR am | Talk | 8 | 32 | 25 | 19 | 10 | 11/92 | RKO | ABC-E | 6.4 |
| 1.6 | 3.3 | 5.6 | 5.1 | 5.9 | 2 | WRKS fim | Urbn | 5 | 3 | 1 | 2 | 4 | 12/89 | RKO | RRO-1 | 5.5 |
| 7.4 | 6.1 | 5.9 | 5.9 | 5.1 | 4 | WBLS fm | Urbn | 9 | 4 | 4 | 4 | 2 | 12/86 | McGAVREN | SHRDN | 4.9 |
| 3.6 | 4.1 | 4.4 | 4.6 | 4.7 | 5 | WYNY fm | A/C | 6 | 6 | 3 | 3 | 1 | 15/71 | HILLIER |  | 4.3 |
| 4.8 | 4.5 | 4.2 | 4.2 | 4.5 | 6 | wCBS am | News | 2 | 16 | 16 | 9 | 6 | 19/56 | CBS SPOT | CBS | 5.3 |
| 4.5 | 4.1 | 4.5 | 4.0 | 4.5 | 6 | WPL fm | AOR | 10 | 2 | 5 | 5 | 19 | 13/78 | BLAIR | ABC-R | 8.2 |
| 4.3 | 4.4 | 5.6 | 5.2 | 4.3 | 8 | WINS am | News | 1 | 19 | 13 | 12 | 9 | 20/53 | RAR | ABC-D | 6.1 |
| 4.9 | 4.5 | 4.4 | 4.5 | 4.2 | 9 | WRFM fm | BM | 13 | 29 | 17 | 14 | 8 | 9/111 | TORBET | AP | 2.2 |
| 4.6 | 3.9 | 4.5 | 3.9 | 3.7 | 0 | WNBC am | CHR | 4 | 5 | 7 | 6 | 5 | 21/51 | HILLIER | NBC | 3.5 |
| 3.6 | 2.7 | 3.8 | 3.9 | 3.3 | 1 | WPAT-FM | BM | 12 | 21 | 19 | 20 | 13 | 14/75 | EASTMAN |  | 2.3 |
| 3.7 | 4.0 | 3.0 | 2.7 | 3.2 | 2 | WNEW am | BBnd | 17 | 30 | 22 | 18 | 11 | 11/97 | KATZ | AP | 2.7 |
| 2.8 | 2.5 | 2.4 | 2.5 | 2.9 | 3 | WNEW-FM | AOR | 14 | 10 | 6 | 7 | 14 | 14/76 | KATZ | NBC-S | 3.4 |
| 2.2 | 3.7 | 2.7 | 2.6 | 2.8 | 4 | WCBS-FM | Gold | 11 | 12 | 8 | 8 | 7 | 18/58 | CBS-FM | CBS-R | 2.1 |
| 2.4 | 2.8 | 2.1 | 2.4 | 2.7 | 5 | WHN am | Ctry | 16 | 15 | 11 | 11 | 15 | 13/78 | CHRISTAL | MBS | 1.5 |
| 4.6 | 3.7 | 3.1 | 3.8 | 2.6 | 6 | WABC am | CHR | 7 | 7 | 12 | 10 | 12 | 26/40 | BLAIR | ABC-I | 2.9 |
| 2.8 | 1.8 | 2.0 | 2.5 | 2.4 | 7 | wPAT am | BM | 19 | 35 | 45 | 33 | 26 | 13/81 | EASTMAN |  | 2.1 |
| 1.6 | 1.9 | 2.5 | 2.3 | 2.2 | 8 | WJIT am | Span | 25 | 13 | 15 | 13 | 16 | 6/160 | CABALLERO |  | 1.6 |
| 2.2 | 3.0 | 2.2 | 2.5 | 2.2 | 8 | WMCA am | Talk | 15 | 17 | 23 | 25 | 24 | 17/62 | SELCOM | SHRDN | 2.2 |
| 2.0 | 1.9 | 2.1 | 2.0 | 1.9 | 0 | WADO am | Span | 23 | 24 | 24 | 21 | 18 | 9/117 |  |  | 2.3 |
| 1.0 | 1.5 | 1.5 | 1.5 | 1.7 | 1 | WKHK fm | Ctry | 20 | 14 | 14 | 16 | 17 | 17/63 | B HONARD |  | 2.5 |
| 2.2 | 1.3 | 0.8 | 1.2 | 1.6 | 2 | WPIX fm | CHR | 18 | 9 | 9 | 15 | 21 | 21/51 | CHRISTAL |  | 1.4 |
| -- | - - | -- | -- | 1.5 | 3 | WAPP fm | AOR | 21 | 31 | 10 | 17 | 20 | 15/71 | MMR |  | 0.9 |
| 1.0 | 0.9 | 1.1 | 1.3 | 1.1 | 4 | WOXR-FM | Clas | 22 | 36 | 32 | 26 | 27 | 19/56 | McGAVREN |  | 2.2 |
| 1.3 | 0.8 | 0.7 | 1.1 | 1.0 | 5 | WNCN fm | Clas | 24 | 22 | 26 | 24 | 22 | $1 / 62$ | LOTUS |  | 1.0 |
| Continued on page 110 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |

## FORCMER 7 TEARE HHEMOSH LISHENED 4 GMBCGM\& ROLL <br> mew roak's eest rock SHANOM AN AMERIGA




## Norfolk-Portsmouth-Newport News-Hampton \#34RR



## Demographic Rank

MEN 18-34 WOMEN 18-34 MEN 18-49 WOMEN 18-49 MEN 25-54 WOMEN 25-54 POP (00): 2213 POP (00): 1880 POP (00): 3261 POP (00): 2959 POP (00): 2390 POP (00): 2404

| 1 | WNOR-FM | 1 | WLTY |
| :--- | :--- | :--- | :--- |
| 2 | WMYK | 2 | WOWI |
| 3 | WOWI | 3 | WNOR-FM |
| 4 | WLTY | 4 | WMYK |
| 5 | WCMS-FM | 5 | WCMS-FM |
| 6 | WFOG-FM | 6 | WGH |
| 7 | WNOR | 7 | WWDE |
| 8 | WRAP | 8 | WNOR |
| 9 | WWDE | 9 | WPCE |
| 10 | WGH | 10 | WRAP |

10 WGH 10 WRAP

| 1 | WNOR-FM |
| :--- | :--- |
| 2 | WMYK |
| 3 | WLTY |
| 4 | WOWI |
| 5 | WCMS-FM |
| 6 | WFOG-FM |
| 7 | WNOR |
| 8 | WRAP |
| 9 | WGH |
| 10 | WWDE |

2 WLTY
WOW 3 WPCE
4 WNOR-FM 4 WLTY
5 WMYK 5 WOWI
6 WFOG-FM 6 WGH
7 WTAR 7 WTAR
8 WGH 8 WWDE
9 WNOR 9 WNOR

Format Reach



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## Philadelphia

## Demographic Reank

Men 18－34 Women 18－34 Men 18－49 Women 18－49 Men 25－54 Women 25－54 POP（00）： 6740 POP（00）： 6917 POP（00）： 10639 POP（00）： 11064 POP（00）： 8844 POP（00）： 9375

| WMMR | 1 | WDAS－FM | 1 | WMGK | 1 | WMGK | 1 | WMGK | 1 | WMGK |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2 WDAS－FM | 2 | WMGK | 2 | WDAS－FM | 2 | WDAS－FM | 2 | KYW | 2 | KYW |
| 3 WIOQ | 3 | WIOQ | 3 | WMMR | 3 | WCAU－FM | 3 | WDAS－FM | 3 | WDAS－FM |
| 4 WMGK | 4 | WCAU－FM | 4 | WIOQ | 4 | KYW | 5 | wCAU | 5 | WEAZ |
| 5 WYSP | 5 | WMMR | 5 | KYW |  | WIP | 6 | WMMR | 6 | WCAU－FM |
| 6 KYW | 6 | WSNI | 6 | WYSP | 7 | WMMR | 7 | WEAZ | 7 | WIOQ |
| 7 WSNI | 7 | WYSP | 7 | WCAU－ |  |  | 8 | WIP | 8 | WSNI |
| 8 WCAU－FM | 8 | WIFI | 8 | WSNI |  | WEAZ | 9 | WWDB | 9 | WWSH |
| 9 WIFI | 9 | WUSL | 9 | WCAU |  |  | 10 | WPEN | 10 | WWDB |
| 10 WCAU | 10 | KYW | 10 | WIP |  |  |  |  |  |  |


| AIC <br> AOR <br> Blkルrbn <br> BM／Easy <br> CHR <br> Clas <br> Ciry <br> Gold <br> Misc <br> News <br> Rel <br> Talk |  |
| :---: | :---: |



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|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 9.4 | 11.1 | 13.3 | 1 | KGON fm | AOR | 2 | 1 | 1 | 1 | 3 | 10/106 | HILLIER |  |
| 6.9 | 7.3 | 7.4 | 2 | KUPL-FM | BM | 5 | 19 | 11 | 7 | 7 | 12/94 | TORBET |  |
| 3.2 | 4.9 | 6.6 | 3 | KCNR fm | CHR | 3 | 2 | 3 | 2 | 6 | 16/67 | CHRISTAL | ABC-C |
| 9.1 | 9.0 | 6.1 | 4 | KGW am | A/C | 1 | 3 | 4 | 4 | 2 | 25/44 | BLAIR | RKO-2 |
| 7.9 | 7.7 | 5.9 | 5 | KEX am | A/C | 4 | 9 | 8 | 6 | 4 | 18/62 | MMR | ABC-I |
| 5.3 | 8.4 | 5.8 | 6 | KINK fm | AOR | 7 | 8 | 2 | 3 | 1 | 14/77 | BLAIR |  |
| 4.5 | 6.3 | 5.4 | 7 | kwss am | Ctry | 6 | 10 | 9 | 8 | 8 | 15/71 | KATZ | ABC-E |
| 6.8 | 5.5 | 4.9 | 8 | KXL-FM | BM | 12 | 15 | 12 | 9 | 9 | 12/89 | McGAvREN |  |
| 5.0 | 3.1 | 4.7 | 9 | KLLB fm | CHR | 8 | 6 | 5 | 5 | 5 | 17/64 | SELCOM |  |
| 5.1 | 3.1 | 4.3 | 10 | KYxi am | News | 9 | 12 | 13 | 13 | 12 | 18/60 | HILLIER | CBS |
| 2.9 | 3.5 | 4.1 | 11 | KUPL am | BBnd | 11 | 14 | 20 | 18 | 11 | 15/74 | TORBET | MBS |
| 5.3 | 2.7 | 3.3 | 12 | KYte am | Ctry | 10 | 4 | 10 | 11 | 13 | 18/59 | SELCOM | AP |
| 3.8 | 2.8 | 2.8 | 13 | KkEY am | Talk | 19 | 23 | 24 | 24 | 19 | 7/147 |  | MBS |
| 2.2 | 3.2 | 2.7 | 14 | KJIB fm | Ctry | 14 | 13 | 14 | 10 | 10 | 16/70 | RATZ | $A B C-E$ |
| 3.2 | 4.7 | 2.7 | 14 | KXL am | N/T | 13 | 18 | 25 | 16 | 15 | 21/51 | McGAVREN | NBC-T |
| 3.8 | 2.2 | 2.2 | 16 | KOFM fm | Gold | 16 | 21 | 6 | 12 | 14 | 18/60 | MMR | ABC-F |
| 1.5 | 0.6 | 1.6 | 17 | KKSN am | A/C | 17 | 25 | 16 | 15 | 16 | 22/50 | MASLA | AP |
| 3.7 | 2.7 | 1.5 | 18 | KMJK fm | A/C | 15 | 11 | 7 | 14 | 18 | 28/39 | EASTMAN |  |
| 0.8 | 1.2 | 1.4 | 19 | KPDQ-FM | Rel | 18 | 26 | 18 | 21 | 21 | 17/65 |  |  |
| 1.3 | 1.7 | 1.2 | 20 | KPAM am | A/C | 24 | 5 | 17 | 17 | 20 | 12/90 | CHRISTAL |  |
| -- | 0.5 | 1.0 | 21 | KSKD fm | CHR | 23 | 7 | 15 | 19 | 26 | 15/73 | B HOWARD |  |
| Continued on page 119 |  |  |  |  |  |  |  |  |  |  |  |  |  |

## PORTLAND'S PORTLAN'SPORTLAND'S PORTLAND'S <br> PORTLAND'S PORTA W/ALAND'S PORTLAND'S <br> PORTLAND'S PORTLANO'M97TLAND'S PORTLAND'S



| Riverside-San Bernardino-Ontario \#31 RR |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 6.2 | 5.2 | 6.2 | 1 | KFI am | CHR |  | 4 | 4 | 1 | 1 | 16/65 | CHRISTAL | ABC-E |
| 6.1 | 6.0 | 5.3 | 2 | kouo fm | BM | 6 | 31 | 28 | 19 | 2 | 10/103 | BLAIR |  |
| 2.8 | 4.6 | 4.7 | 3 | KMET fm | AOR | 3 | 2 | 1 | 2 | 7 | 13/83 | EASTMAN | NBC-S |
| 3.6 | 3.0 | 4.1 | 4 | KGGI fm | CHR | 4 | 3 | 2 | 3 | 12 | 14/74 | TORBET |  |
| 6.5 | 4.9 | 3.8 | 5 | KBIG fm | BM | 7 | 19 | 24 | 20 | 9 | 14/77 | TORBET |  |
| 3.8 | 3.9 | 3.7 | 6 | KOLA fm | AOR | 2 | 1 | 3 | 6 | 21 | 17/62 | MASLA |  |
| 3.6 | 3.6 | 3.7 | 6 | KOST fm | BM | 13 | 27 | 27 | 23 | 11 | 11/93 | CHRISTAL |  |
| 3.4 | 3.5 | 3.3 | 8 | KABC am | Talk | 11 | 36 | 26 | 18 | 13 | 13/82 | KATZ | ABC-I |
| 3.7 | 2.3 | 3.3 | 8 | KCKC am | Ctry | 14 | 13 | 18 | 13 | 10 | 11/92 | McGAVREN |  |
| 2.2 | 2.7 | 3.0 | 10 | Klis fm | CHR | 5 | 9 | 5 | 5 | 5 | 18/57 | McGAVREN | ABC-C |
| 3.6 | 4.3 | 3.0 | 10 | KNX am | News | 9 | 24 | 31 | 25 | 17 | 16/65 | CBS SPOT | CBS |
| 3.1 | 5.4 | 2.8 | 12 | KRTH fm | CHR | 8 | 16 | 6 | 4 | 3 | 18/58 | RKO | RKO-1 |
| 1.9 | 1.5 | 2.7 | 13 | KMEN am | Gold | 21 | 17 | 10 | 7 | 4 | 11/97 | TORBET |  |
| 1.2 | 2.9 | 2.4 | 14 | KLOS fm | AOR | 12 | 6 | 9 | 11 | 27 | 18/59 | RATZ | $A B C-R$ |
| 3.3 | 2.8 | 2.4 | 14 | KNX-FM | AOR | 16 | 32 | 7 | 8 | 6 | 15/70 | CBS-FM |  |
| 1.7 | 1.9 | 2.2 | 16 | KBON fm | BM | 28 | 26 | 33 | 27 | 23 | 10/103 | SELCOM |  |
| 1.7 | 1.1 | 2.2 | 16 | KUTE fm | Urbn | 17 | 8 | 11 | 9 | 31 | 14/77 | MASLA | SHRDN |
| 2.5 | 3.1 | 2.1 | 18 | KCAL-FM | AOR | 15 | 10 | 8 | 12 | 16 | 16/64 | LOTUS |  |
| 3.8 | 2.5 | 2.1 | 18 | Klac am | Ctry | 20 | 28 | 20 | 24 | 19 | 14/73 | EASTMAN | ABC-D |
| 1.7 | 2.0 | 2.1 | 18 | KNTF fm | Ctry | 26 | 15 | 17 | 10 | 8 | 12/87 | MASLA |  |
| 2.3 | 1.2 | 2.0 | 21 | KDIG am | Ctry | 18 | 23 | 14 | 16 | 25 | 15/69 | SELCOM | ABC-E |
| 3.2 | 2.3 | 1.9 | 22 | KFXM am | CHR | 10 | 5 | 12 | 21 | 24 | 26/41 | BLAIR |  |
| 2.8 | 1.2 | 1.8 | 23 | KPRO am | BBnd | 27 | 37 | 39 | 36 | 26 | 13/79 | PRO RADIO |  |
| 0.6 | 1.0 | 1.8 | 23 | KQLH fm | A/C | 19 | 20 | 13 | 14 | 18 | 17/62 | B HOWARD | MBS |
| 1.3 | 1.0 | 1.7 | 25 | KERT am | BBnd | 30 | 21 | 19 | 22 | 14 | 10/102 |  | AP |
| 0.5 | 1.2 | 1.6 | 26 | KCAL . am | Span | 34 | 25 | 15 | 17 | 19 | 8/133 | LOTUS |  |
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## Salt Lake City-Ogden

## Demographic Rank

Men 18-34 Women 18-34 Men 18-49 Women 18-49 Men 25-54 Women 25-54 POP (00): 1554 POP (00): 1582 POP (00): 2295 POP (00): 2335 POP (00): 1803 POP (00): 1821

| 1 | KCPX-FM | 1 | KISN | 1 | KCPX-FM | 1 | KSFI | 1 | KSFI | 1 | KSFI |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2 | KRSP-FM | 2 | KCPX-FM | 2 | KSFI | 2 | KISN | 2 | KSL | 2 | KSL |
| 3 | KCPX | 3 | KDAB | 3 | KSL | 3 | KSL | 3 | KSOP-FM | 3 | KSOP-FM |
| 4 | KFMY | 4 | KSFI | 4 | KSOP-FM | 4 | KSOP-FM | 4 | KALL | 4 | KISN |
| 5 | KSOP-FM | 5 | KSL | 5 | KRSP-FM | 5 | KCPX-FM | 5 | KCPX-FM | 5 | KALL-FM |
| 6 | KSL | 6 | KLRZ | 6 | KALL-FM | 6 | KDAB | 6 | KRGO | 6 | KLUB |
| 7 | KISN | 7 | KFMY | 7 | KALL | 7 | KLRZ | 7 | KALL-FM | 7 | KALL |
| 8 | KDAB | 8 | KSOP-FM | 8 | KCPX | 8 | KFMY | 8 | KZAN | 8 | KLRZ |
| 9 | KSFI | 9 | KRSP-FM | 9 | KISN | 9 | KZAN | 9 | KLUB | 9 | KZAN |
| 10 | KALL | 10 | KZAN | 10 | KDAB | 10 | KALL-FM | 10 | KISN | 10 | KFMY |

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## Demographic Rank

Men 18-34 Women 18-34 Men 18-49 Women 18-49 Men 25-54 Women 25-54 POP (00): 8955 POP (00): 8802 POP (00): 13671 POP (00): 13586 POP (00): 11272 POP (00): 11252


## Demographic Rank

Men 18-34 Women 18-34 Men 18-49 Women 18-49 Men 25-54 Women 25-54 POP (00): 2416 POP (00): 2383 POP (00): 3663 POP (00): 3624 POP (00): 2997 POP (00): 2956

| 1 | KSJO | 1 | KEZR | 1 | KSJO | 1 | KLOK | 1 | KGO | 1 | KGO |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| 2 | KOME | 2 | KBLX | 2 | KOME | 2 | KEZR | 2 | KOME | 2 | KLOK |
| 3 | KPEN | 3 | KLOK | 3 | KPEN | 3 | KBAY | 3 | KPEN | 3 | KBAY |
| 4 | KEZR | 4 | KYUU | 4 | KGO | 4 | KGO | 4 | KLOK | 4 | KEEN |
| 5 | KLOK | 5 | KIOI | 5 | KLOK | 5 | KBLX | 5 | KCBS | 5 | KYUU |
| 6 | KIOI | 6 | KOME | 6 | KEZR | 6 | KYUU | 6 | KBAY | 6 | KSAN |
| 7 | KFRC | 7 | KSJO | 7 | KCBS | 7 | KEEN | 7 | KSAN | 7 | KBLX |
| 8 | KGO | 8 | KSOL | 8 | KFRC | 8 | KOME | 8 | KFAT | 8 | KARA |
| 9 | KSOL | 9 | KLHT | 9 | KIOI | 9 | KSJO | 9 | KEEN | 9 | KEZR |
| $10 ~ K F A T ~$ | $10 ~ K F R C ~$ | $10 ~ K N B R ~$ | $10 ~ K S A N ~$ | 10 KEZR | 10 KCBS |  |  |  |  |  |  |

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| :--- | :--- | :--- |
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## Demographic Rank

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| $\begin{aligned} & \text { Men } 18-34 \\ & \text { POP (00): } 3720 \end{aligned}$ |  | Women 18-34 |  | Men 18-49 |  | Women 18-49 |  | Men 25-54 |  | Women 25-54 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | POP | (00): 3598 |  | (00): 5640 |  | $P(00): 5507$ |  | $P(00): 4569$ |  | $P(00): 4502$ |
| 1 | KISW | 1 | KISW | 1 | KISW | 1 | KIRO | 1 | KIRO | 1 | KIRO |
| 2 | KZOK-FM | 2 | KUBE | 2 | KIRO | 2 | KISW | 2 | KOMO | 2 | KOMO |
| 3 | KZAM | 3 | KPLZ | 3 | KZOK-FM | 3 | KUBE | 3 | KISW | 3 | KING-FM |
| 4 | KUBE | 4 | KJR | 4 | KZAM | 4 | KOMO | 4 | KZAM | 4 | KBIQ |
| 5 | KIRO | 5 | KZAM | 5 | KUBE | 5 | KJR | 5 | KMPS-FM | 5 | KSEA |
| 6 | KJR | 6 | KZOK-FM | 6 | KVI | 6 | KPLZ | 6 | KVI | 6 | KEZX |
| 7 | KPLZ | 7 | KBIQ | 7 | KOMO | 7 | KBIQ | 7 | KBRD | 7 | KPLZ |
| 8 | KMPS-FM | 8 | KEZX | 8 | KJR | 8 | KEZX | 8 | KPLZ | 8 | KVI |
| 9 | KING | 9 | KING | 9 | KPLZ | 9 | KING-FM | 9 | KRPM | 9 | KMPS-FM |
| 10 | KVI | 10 | KNBQ | 10 | KMPS-FM | 10 | KZAM | 10 | KING | 10 | KJR |

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