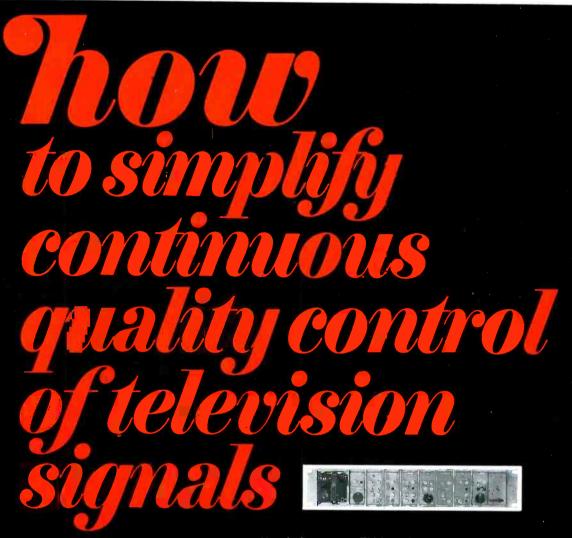
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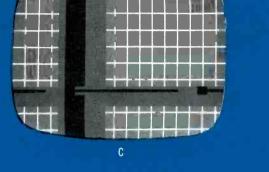


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This month's cover. The 46th NAB Convention and Exhibit is wrapped up and packed up. By now even the debris is gone. For a wrapup of five themes at the Convention, turn to page 29.

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Better Uhf Tuning?

Production of greatly improved allchannel television tuners that will substantially simplify uhf-TV tuning will begin in about a year, electronics manufacturers announced at a meeting recently held at the Federal Communications Commission. The All-Channel Television Society, the Electronic Industries Association and tuner manufacturers participated in the session with Commissioners and FCC staff observing.

The tuners embody completely new concepts, representatives of two electronics manufacturing companies stated, emphasizing that the newly-developed units will give uhf-TV the tuning ease and facility now available for vhf-TV. The tuners will be compatible with automatic frequency control devices to eliminate difficulty in precise tuning and will incorporate easy tuning, pushbuttons.

Later in Chicago, ACTS met



Walding, engineer Eugene section manager for Oak Manufacturing Company's Ad-Oak vance Tuner Development laboratory, points to new threeband continuous tune TV dial on working television equipped with the company's newly-developed all-channel "Mark IV" tuner. Center portion of large control is bandswitch; outer rim (normally "fine tuning") serves as channel selector. In Walding's right hand is the Mark IV tuner, positioned approximately as it is installed in TV receiver.

with set manufacturers and accused them of failing to provide adequate tuners. Set makers said cost of better uhf tuners was the limiting factor, and that users didn't install antennas. Hopefully, the FCC will appoint a committee of broadcasters, set, tuner and antenna manufacturers to recommend steps for improving uhf receiving ability. ACTS wants all price ranges of sets to be improved.

Color Picture Brighter

Termed the most significant advance in TV color tube brightness since the rare earth europium screen announced in 1964, Sylvania's new Color Bright 85 series is 23 to 69 percent brighter than other tubes. The result is a truer red even under high ambient lighting conditions. The new brightness levels are the result of a combination of developments involving major components of the tube including improved phosphors; a new electron gun; a new temperature compensated mask, and an advanced method of dusting the phosphors onto the faceplate of the tube.

The tubes are being used in 1968 Sylvania color TV models currently available and will be made available to other set manufacturers. Sylvania, one of the three largest manufacturers of picture tubes, provides color tubes to three out of every four set manufacturers.

On the basis of foot lamberts of brightness under standard industry test conditions, the Sylvania tube averages 23 percent brighter than the next brightest tube available. Brightness improvements over other tested brands were 25, 44, 51, 54, and 69 percent, respectively, Sylvania spokesmen said.

The patented dry dusting process permits Sylvania to use larger phosphor crystals on the tube face than can be achieved in any other method of application. The larger crystals produce higher brightness and the dry method of application permits a more constant phosphor thickness assuring more uniform light output, Sylvania reports. -----

Proposed End of Multiple Ownership

To promote program diversity, the Commission recently proposed to limit multiple ownership of stations in individual communities.

Proposed rules would forbid the owner of an a-m station to acquire a local fm or TV license. Fm and TV licenses would similarly be precluded from acquiring another kind of station.

The rules would apply to new stations and transfers but would not require divestiture by existing multiple licensees. Applications now on file with the Commission will be processed according to existing rules.

Interested parties have until June 26, 1968, to file comments on the proposed rules and until July 8 for reply comments.

Members at the 46th NAB Convention passed a resolution opposing the plan and said action should be based on individual applications.

Meter and Measurement Actions and Proposals

The Commission has issued a Notice of Proposed Rule Making to explore the possibility of using actual field strength measurements to determine the coverage of fm and TV broadcast stations, instead of conventional field strength prediction charts.

The Commission stated that it is aware of the shortcomings of the present method of estimating TV and fm station coverage with field strength charts and has, on a number of occasions, considered the possibility of permitting the use

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Plenty of reliability-conscious CATV operators already have discovered for themselves that the versatile new alltransistorized CAS Channel Control is their best buy in head-end equipment.

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Multiple channel capabilities

But that's not all. The Channel Control is not limited to *just* signal sources available now because it is easily adaptable to process any number of channels or frequencies desired for future multiple channel systems.

Development and manufacture of Channel Control head-end equipment rounds out a total CAS capability to offer all-transistorized CATV equipment from head-end to subscriber TV set.

For example, CAS equipment made possible the first all-transistorized CATV system using heterodyne headend equipment. This system, in Holdenville, Oklahoma, uses 11 CAS Channel Control head-end units including two for local origination, and other CAS transistorized equipment throughout the system.



Cost-savings and reliability, too

Here's what Mr. J. B. Krumme, (left), president of Holdenville Cable Co. has to say about all-transistorized Channel Control headend and other CAS equipment in his system:

"We were quite pleasantly surprised that the CAS all-transistorized CATV Channel Control head-end and line equipment cost a little *less* than leading vacuum tube gear.

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The increased reliability of an alltransistorized system should reduce downtime considerably and we are especially looking forward to taking advantage of the unique remote capabilities of the CAS Channel Control.

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of actual measurements. However, measurements by different engineers often yield widely different results and measurements made at the same location by the same engineer and under similar conditions but at different times, may differ substantially. Unless a method can be found that will yield substantially the same results when independent measurements are made on the same station by different engineers, the usefulness and accuracy of the measurements is open to challenge. It is claimed by the engineering firm of Kear and Kennedy that the Television Allocations Study Organization method will meet those requirements.

The TASO method requires that mobile measurements be made with the receiving antenna at 30 feet above ground. This poses a hazard of contact with overhead wires and restricts places where such measurements can be made and for that reason are not attractive. However, correlation with data obtained at 30 feet has not been satisfactory.

In another announcement, the Commission revealed a Notice of Proposed Rule Making to consider amending Section 73.50 of the Rules to eliminate the requirements for meters as indicators on a-m modulation monitors (RM-1208).

Collins Radio Company filed a petition for rule making on October 13, 1967, stating that a monitor developed by them which uses no meters has substantial advantages over conventional monitors.

The Collins monitor substitutes for the semipeak meter a battery of four indicating lights, calibrated to glow at various preset peak modulation levels. The company says the accuracy of its monitors is unaffected by substantial changes in carrier level.

The Commission also has announced a Notice of Proposed rule making modifying the calibration of output power meters for TV transmitters at 80, 100 and 110 percent of authorized operating power. The proposal affects Section 73.689(b)(1) and (2) of the Rules.

FCC To Study Automatic Fm Transmitters

A Notice of Inquiry into the use of automatic and self-monitored fm broadcast transmitters has been adopted by the FCC. It was issued in response to a petition by Collins Radio Co., Dallas, Tex., asking for amendment of Part 73 of the Rules to permit use of such equipment.

Noting the benefits of the automatic transmitters, the Commission pointed out that Communications Act requires transmitters to be attended by licensed operators. "Because of the significant implications of any departure from this concept," the Commission said it was asking for comments on an amendment to eliminate the licensed operator requirement or to allow use of minimum grade operators to perform limited functions.

Comments in the Inquiry may be filed on or before June 27, 1968 with reply comments due on or before July 26, 1968. See editorial on subject, p. 84.

FCC Amends Personal Attack Rules

Bona fide news interviews, and commentary and analysis in bona fide newscasts, news interviews, and on-the-spot coverage of news events have been exempted from the personal attack provisions of the fairness doctrine in action by the FCC amending Part 73 of the Rules.

The Commission acted to amend the Rules after receiving authorization from the United States Court of Appeals for the Seventh Circuit where the personal attack provision are under review in *Radio Television News Directors Assn., et al.* v. *United States.* The Commission noted that the revision was "of relatively narrow nature," and that its purpose was to avoid the possibility of inhibiting broadcast licensces in carrying out "journalistic functions."

The Commission emphasized, however, that the fairness doctrine remains specifically applicable to news programs. In applying the fairness doctrine to the exempt categories, the licensee may meet his obligations by "fairly presenting the contrasting viewpoint on the attack issues or by notifying and allowing the person or group attacked a reasonable opportunity to respond," the Commission said.

Presunrise Actions

A Notice of Proposed Rule Making, recently issued by the FCC solicited comments on presunrise operations before 6 A.M. by Class II a-m stations on U.S. I-A clear channels, located west of the cochannel dominant station. Petitions asking that presunrise operations limited only by the time of sunrise at the dominant station and 4 A.M. were denied late last year as inconsistent with the Canadian agreement.

In other action, major changes in Part 73 concern the national adoption of "advanced" or "daylight saving time"; a new definition of "nighttime" to cover the period from local sunset to local sunrise; and the listing of the 770-kHz channel with the other 24 I-A channels in the test of Section 73.25 (a).

Tube X-Radiation Measurement Described

A recommended method for measuring X-radiation from receiving tubes has been formulated by the Electron Tube Council of the Joint Electron Devices Engineering Councils.

The method, described in JEDEC Publication 67 "Recommended Practice for the Measurement of X-Radiation From Receiving Tubes," applies to all high voltage tubes in both color and monochrome TV receivers, as well as industrial products.

JEDEC Publication 67 is available at 25 cents from EIA Engineering Department, and is a companion to JEDEC Publication 64, "Recommended Practice for Measurement of Radiation From Display Cathode Ray Tubes," priced at 30 cents. Minimum order is one dollar.

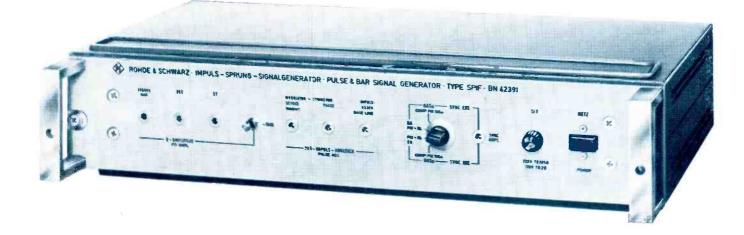
Hyde, Wasilewski Defend BC Spectrum Use

Chairman Rosel H. Hyde of the FCC questioned the wisdom of suggestions that the present system of radio and television be converted to wire in order to satisfy the air waves demands of point-to-point communications users.

Broadcasting is "directly serving the public interest," he said, and therefore has a right to spectrum space, he told a meeting of presidents of state broadcaster associations sponsored by the NAB.

Speaking of recent spectrum studies, Hyde said "there has been talk of wiring broadcasting "to provide spectrum space for other users of it. However, he added, "many spectrum users don't have the immediate purpose of directly serving the public interest as broadcasting does," noting that many *Continued on page 12*

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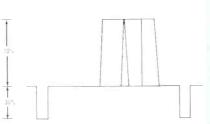
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Supreme Court to Rule on FCC Control and Copyright Issues

Two issues vitally important to the future of CATV are now being considered by the Supreme Court. Some time before June, the Supreme Court is expected to decide the following questions: 1) Does the FCC have jurisdiction over CATV? 2) To what extent, if any, is CATV subject to copyright fees?

Presenting the case for the FCC, Henry Geller said that CATV impact on local service and the allocation plan makes regulation imperative.

Geller explained the rules to the Court, equated CATV with pay TV, and said that FCC authority over CATV is based on the Communications Act dealing with regulation of interstate communications by wire, as well as those sections on broadcasting.

Taking the CATV side were Robert L. Heald and Arthur Scheiner, attorneys for Trans-Video Corp. and Southern Cable Co., respectively.

They insisted that the FCC has no jurisdiction over CATV, pointing out that they have never claimed authority over interstate wired communications systems such as the press services and broadcast networks.

Famed attorney Louis Nizer argued United Artists' copyright case against Fortnightly Corp. He said that CATV is a big business that takes copyrighted material and doesn't pay for it. "CATV" said Nizer, "is waxing fat selling goods it hasn't paid for."

Answering a question from the Court, Nizer said that a homeowner with a special antenna could invite friends in to watch television, but if he charged a fee, he would be liable for copyright infringement.

The CATV side of the copyright problem, presented by Robert C. Barnard, contends that CATV is nothing more than an antenna service. He said all television systems include an antenna, a connecting link and a TV set, and that CATV is just a connecting link.

While this case has been pending, Congress has been considering new copyright legislation. A new copyright bill passed by the House in 1967 originally exempted CATV from paying fees for local TV programs, but this section was stricken before the bill was passed.

It is impossible to predict the outcome of these two cases, but indications are that the Supreme Court may uphold FCC authority over CATV, but limit copyright liability to distant signals only.

Will the Phone Companies Control CATV?

Many industry leaders feel that the phone companies represent a threat to independent CATV ownership. Recently, FCC Commissioner Kenneth Cox pointed out that phone companies are moving rapidly into CATV, currently building systems in 200 cities.

The FCC is trying to decide whether phone companies need their approval to provide trunk line for CATV systems. Cable operators argue that since phone companies apparently don't need authorization from local authorities, a regulatory void exists. They also complain about phone companies using control of the poles to force them into leaseback agreements.

Frederick W. Ford, president of NCTA, urged broadcasters and



cable operators to work together to prevent "the phone companies" attempt to take over all home communication channels."

Cable TV Helps Uhf

FCC initial decision in three cases out of three that CATV helpsdoes not hurt uhf. In San Diego, California, the FCC hearing examiner ruled that investigations have failed to show that cable systems have adversely affected uhf stations. In Buffalo, they found that CATV would not even injure a potential uhf channel. And in Lexington, Kentucky Examiner Forest McClenning found that uhf stations WLEX-TV and WKTY-TV have not been hurt and are not likely to be hurt by CATV carriage of Cincinnati and Louisville stations.

Further, an ARB study showed that in Binghamton, N.Y., 80 out of 100 cable subscribers watch uhf, compared with only 47 out of 100 nonsubscribers who tune in uhf.

FCC Tackles Waiver Backlog

Scrapping its policy of considering waiver petitions in chronological order, the FCC has decided to give priority to waiver requests from large (over 500 subscriber) systems.

This is a break for the smaller systems, since they can go on developing local channel programs until the FCC acts on their waiver requests.

In what many consider to be a long overdue step, the FCC has also decided to investigate the possibility of using actual field strength measurements, rather than to rely on predicted contours to determine station coverage.

CATV Statistics Revised

The latest NCTA figures indicate that as of January 1, 1968 about 5 percent of the nation's TV homes were being served by cable television. Earlier figures showed that the highest saturation was in the West (6 percent) and the lowest in the North Central States (2.1 percent).

Pennsylvania still had the greatest number of systems (223) and the greatest number of CATV homes (326,000) but Vermont had the highest saturation rate (26.3 percent).

The NCTA also revealed the results of their survey on program origination by cable systems. Out

of 1500 questionnaires mailed, the NCTA got 324 replies. They found that 161 were originating programs and 65 more plan to. Most use time-weather channels, but many have sophisticated studio equipment, including VTRs and film chains. About 10 percent of cable casters now sell advertising time.

Things Look Rosy For Colorado CATV

In an effort to block importation of distant signals into the Colorado Springs-Pueblo area, the NAB petitioned the FCC to consolidate four CATV proposals and "Determine their present and future impact upon free television broadcasting in a single evidentiary hearing."

They submitted an analysis which showed that a similar threestation market, Bakersfield, California, has suffered economic injury because of CATV.

The CATV forces were buoyed, however, by help from an unexpected quarter. The FCC CATV Task Force said that the Colorado stations had ignored six other three-station markets, choosing the only one that seemed to support their case.

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FM main channel and Stereo/SCA off-the-air monitors and rebroadcast receivers are now combined into one neat little package

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- All-transistorized receiver.
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- Has composite signal output. Provides left and right audio when used with the TBM-0380 stereo demodulator.
- Will provide SCA audio if two optional plug-

in circuit boards are added. No wiring needed.

- Has true peak-reading meter.
- Monitor speaker can be switched to either main channel or SCA.
- Simultaneous recovery of main and SCA channels in audio form 600 ohms.
- Crystal controlled to one frequency within the 88-108 mc band.
- Rack-mounted; only 3½" high.
- Optional wooden cabinet for use in executive offices as an off-the-air receiver.



McMartin Industries, Inc. 3104 Farnam Street Omaha, Nebraska 68131 Circle 8 on Reader Service Card demands for spectrum space come from land mobile users such as delivery trucks, taxicabs and other commercial enterprises primarily concerned with their private interests.

FCC Amends Rule To Permit Auxiliaries

Amendment of Parts 2 and 74 of the FCC Rules Regulations has been ordered by the Commission to permit operation of low power broadcast auxiliary stations in the 942- to 952-MHz aural broadcast studio transmitter link band.

The rule change will facilitate short range voice communication and signal transmission required for operation of portable TV cameras. It permits use of such devices as wireless microphones and cue and control signal transmitters. It will enable a program director to control certain camera functions while leaving the cameraman free to concentrate on following the action. The low power stations will share frequencies allocated to broadcast auxiliaries and require no additional spectrum space.

A-m Nighttime Coverage Rule Relaxed

The Commission has amended its rule to conform nighttime coverage requirements for Class II and Class III station assignments with those for Class II-A stations operating on certain Class I-A channels.

The 1961 Clear Channel Decision required, for assignment of Class II-A stations on certain Class I-A channels, that they bring a first primary service to at least 25 percent of the area or population to be served. The Commission believes there is no reason why nighttime assignment standards for Class II and Class III stations generally should be more restrictive than those governing Class II-A station assignments. It is therefore aligning Section 73.24-(b)(3) with Section 73.22(b) of the Rules.

Reinsch Sees CATV, Satellite Advances

J. Leonard Reinsch, president of Cox Broadcasting Corp., recently told a group of leading Ohio businessmen how Cox is keeping pace with dramatic communications industry.

Speaking to members of the Newcomen Society in North Amer-

ica at Dayton, Reinsch said that in communications today, you cannot sit back and count your listeners, or viewers, or money, or you will be left behind.

Reinsch predicted that in the next 10 to 15 years, television stations will be receiving network programs via satellite, retransmitting them plus local program fare over the air and that the use of cable television systems to bring program fare directly into the homes will be greatly expanded.

The advent of satellite broadcasting, Reinsch said, does not mean the demise of the local station. Local stations will continue to be the "foundation for service to their respective communities."

Cable television as it is known today, he continued, may seem primitive in the light of technological advances that may allow viewers to purchase advertised goods through a computer at the cable system's office.

Waivers Granted To ITF Stations

The Commission recently waived Section 74.902(c) of its Rules to permit assignment of two Instructional Television Fixed channels to the Board of Education of Birmingham, Alabama, and also to allow the Archdiocese of New York to construct five additional instructional television fixed relay stations.

The New York relay stations are needed to serve schools located within the service area of the system but are now unable to receive transmissions because of signal path obstructions by terrain or tall buildings.

One of the stations in Birmingham (BPIF-136) will operate as an STL on Instructional TV Fixed channels G-2 and G-3. The other station (BPIF-132) will operate as a relay station on channels E-2 and E-3, and will transmit programming received from the schools in the Birmingham school district.

WQAM Wins News Award Again

For the second year in a row, the News Department of wQAM, Miami has been awarded the highest Associated Press award, an honor shared only by WFBR, Baltimore.

The News Department is headed by 10-year veteran, Bob Kaye.



Maryland Mobilizes for ETV. At the conclusion of a two-day conference called by Governor Agnew, educators from across the State of Maryland decided that the installation of television antennas and distribution systems in all new schools should be a requirement for State approval of new school construction in Maryland.

Conferees urged the immediate budgeting of funds for classroom TV sets and the development of a State purchasing plan which would assure the acquisition of campatible equipment and the economy possible in large quantity procurement.

Jerrold To Install ITV System at Monroe Community College. What is claimed to be one of the most extensive instructional television systems ever installed in a junior college will be in operation when the Monroe Community College, Rochester, N.Y., opens this September. The system will enable the college to originate programs on 12 rf, 5 video and 2 subcarrier TV channels and distribute them over a coaxial system to every teaching station on campus-156 in number. The system has the capability of providing up to 17 simultaneous TV programs.

NAEB President Testifies on Fairness Doctrine. William G. Harley, president of the National Association of Educational Broadcasters. recently testified before the Special Subcommittee on Investigations of the House Interstate and Foreign Commerce Committee. He em-phasized that if the FCC were "to follow a practice of close overthe-shoulder surveillance of controversial programming and insist upon second guessing the reasonable judgments of licensees, then educational broadcasters and others might ultimately have to avoid the discussion of important issues in their programming."

He went on to say, "Although there has been some misunderstanding of the nature of the doctrine and considerable dissatisfaction with the hypertechnical nature of certain procedures . . . educational stations are, nonetheless, readily attuned to the necessity, and indeed, the desirability of presenting opposing conflicting viewpoints on controversial issues."

individually to expose all components. Circuit board hinged for easy access to reverse side and cables. FLEXIBILITY 4 switch-selectable inputs: hi-level/ mike/equal phone cannon XL connector/barrier strip input External studio and local speaker P. A. output (public address). Muting relay contacts on barrier strip. ELECTRONICS Etched-enoxy circuit board Plug-in silicon transistors. 4 preamplifiers (each normal on equal RIAA phono) 1 program amplifier. 1 monitor amplifier. Speaker muting relays for local and studio speakers. May be strapped to operate from any mixer Two-speaker muting. PORTABILITY Weight: 28 pounds Height: 5" Width: 14' Length: 17 PARALLEL OPERATION Optional plug-in cable allows parallel operation of two 212J-1's Arrangement provides 8 input channels (hi-level/mike/phono), channels, and two switchable input monitor channels.

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- One program output channel.

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- Switch-selectable monitor amplifier with internal speaker.
 - Cue on all mixers overriding into monitor channel.
 - Local and studio speaker muting.
 - Public address system feed with level control.

COMMUNICATION/COMPUTATION/CONTROL



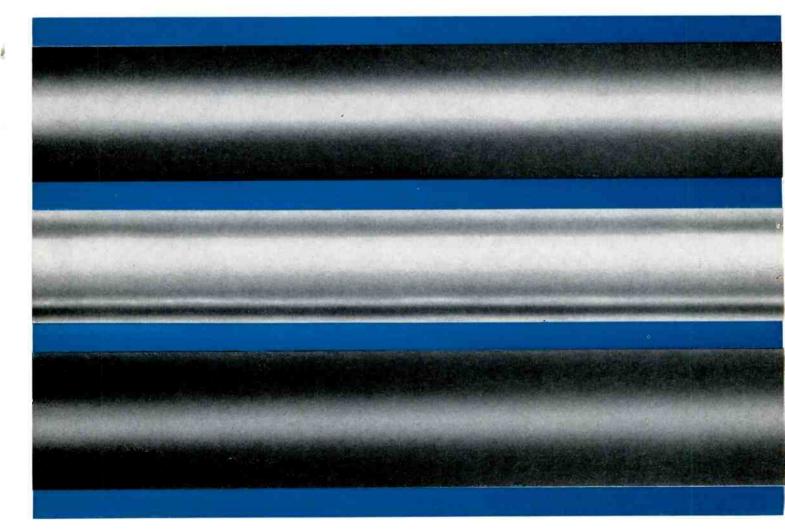
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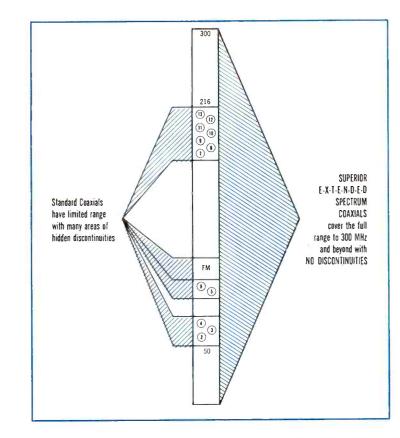
ACCESSIBILITY Top and bottom covers removed

POWER SOURCE Self-contained power supply that operates the unit on AC also serves as charger for optional internal nickel-cadmium 12-volt battery. Unit switches automatically to battery in the event of an AC power loss Unit also operates on external 12-volt battery

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Non-Communications Act Violations By Applicants And/Or Licensees

During the past 35 years, broadcasters, as well as all other segments of the business community, have been subjected to increasingly stringent governmental regulation. Today, an alert broadcaster must have a good working knowledge of numerous legal fields including labor laws, Internal Revenue laws, antitrust laws, false advertising, etc.

We have witnessed a great many hearings at the Commission whereby applications for (1) construction permits, (2) transfers and/or assignments, and (3) renewals have been designated for hearing on the grounds that the applicants and/or licensees had been found by a federal court to have violated laws relating to monopoly, restraint of trade, unfair competition, etc.

The Commission has not promulgated exact rules in this area; consequently, what can a licensee expect from the Commission when he (1) intentionally or (2) unintentionally violates local, state, and/or federal laws? What criteria does the Commission employ? Should there be a difference in procedure or result in any of these situations:

(a) Whether the finding of the violation is in a civil or criminal case;

(b) Whether the finding of violation is by the United States Supreme Court or some lower court;

(c) Where, after the finding of violation, a decree is entered by an appropriate court which results in the elimination of the practice which was a violation of state or federal law;

(c) Where there has been no finding of violation or no filing of suit, but the Commission is in possession of information which shows that there has been a violation of state or federal law.

In approaching these issues, the Commission is concerned with two basic considerations: (1) Under the Communications Act of 1934, as amended, licensees are required by law to operate radio stations in the public interest; (2) the Commission, in its licensing functions, is obligated to see that this legislative mandate is carried out in order to encourage the larger and more effective use of radio in the public interest. It is in the light of these requirements that the problems presented must be considered.

Section 307(a) and 310(b) of the Communications Act provide that the Commission *may* grant applications only if the public interest, convenience or necessity will be served. No intelligent appraisal of applicants in terms of this standard can be made without an examination of the basic character qualifications of these applicants, and Congress, in §308(b) of the Act, specifically gave the Commission authority and imposed upon it the duty to make such examination in evaluating applicants for broadcast facilities.

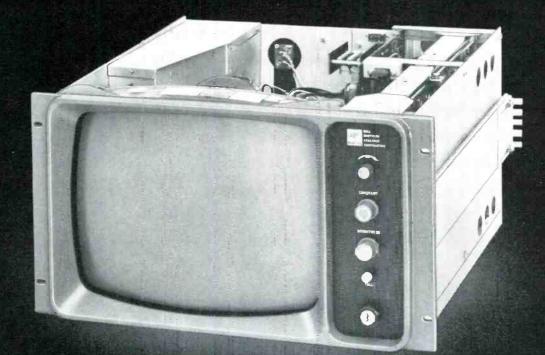
An important aspect of this examination is the conduct of the applicant. (KFKB Broadcasting Association, Inc. v. Federal Radio Commission, 44 F. 2d 670.) Obviously this does not include every phase of an applicant's behavior, but only that part which has some reasonable relationship to ability to operate a broadcast station in the public interest. As pointed out in Mansfield Journal Co. v. Federal Communications Commission, 180 F. 2d 28, 33, ". . . in determining whether a particular applicant should be permitted to operate so important and restricted a facility as a radio station . . . it is appropriate that the Commission examine pertinent aspects of the past history of the applicant."

The Commission believes a pertinent part of this history would clearly include any violation of State or Federal law. In the past, it has considered various types of unlawful conduct including violations of Internal Revenue laws, conspiracy to violate antitrust laws, false advertising and other deceptive practices, in passing upon qualifications of applicants. In this respect, the Commission has been sustained by the Courts. In Mester, et al v. United States, et al, 70 F. Supp. 118, affirmed per curian 332 U.S. 820, the U.S. District Court for the Eastern District of New York stated that the Commission might consider as one element of evaluation the applicant's flagrant disregard and violation of various U.S. government regulations designed for public protection. In National Broadcasting Company v. United States, 319 U.S. 190, 222, the Supreme Court stated that the Commission is permitted to exercise its judgment as to whether violation of the antitrust laws disqualify an applicant from operating a station in the public interest; and "might infer from the fact that the applicant had in the past tried to monopolize radio, or had engaged in unfair methods of competition, that the disposition so manifested would continue and that if it did it would make him an unfit licensee." It must be concluded, therefore, that the Commission's authority to consider violation of Federal laws, other than the Communications Act of 1934, in evaluating applicants for radio facilities is well established and that a postive duty is imposed upon it to exercise authority.

As the Courts have held, by exercising such authority the Commission is not encroaching upon the administrative and enforcement jurisdictions of other governmental agencies or the courts. Thus, in the above-mentioned National Broadcasting Company case the Commission pointed out to the Court that in adopting the network regulations it was not attempting to apply the antitrust laws as such, but was concerned only with practices violative of the antitrust laws to the

This section, providing broad interpretation of FCC rules and policies, does not substitute for competent legal counsel. Legal advice on any given problem is predicated on the particular facts of each case. Therefore, when specific problems arise, you would be well advised to consult your own legal counsel.

BBRC's New TCB-14R Gives You More Monitor In Less Space



Ball Brothers Research Corporation has designed a color broadcast monitor to fit EIA rack space of 10½ inches high by 19 inches wide and 18 inches deep. It has a 14-inch display. Its minimum vertical rack space greatly increases critical viewing and placement possibilities. Another thing you'll appreciate: all operating controls are front-accessible on an extendible PC card. More? Solid-state; high performance; I and Q demodulation. And more. Write for our data sheet on the TCB-14R. There's nothing else like it. Yet.



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extent that they "had a bearing upon the matters which were entrusted to the Commission." The Supreme Court expressed its approval of this interpretation. In the Mester case, *supra*, the Commission was not attempting to impose penalties for violations of laws administered by the Federal Trade Commission. However, it considered such violations along with other conduct pertinent to a determination whether the applicant had the qualifications to operate a broadcast station as required by the Communications Act.

A very recent Commission decision (March 27, 1968) concerned the application for assignment of license of station wFMT, Chicago, Illinois, from Gale Broadcasting Co., Inc., to wGN Continental FM Company (BALH-1039), a wholly owned subsidiary of a series of subsidiaries of a larger newspaper, The Tribune Company and owner of an a-m and TV station in the same market. Although this case is known in the industry because it instigated the proposed new rules limiting future a-m, fm and TV ownership in the same market to a single licensee (this subject to be discussed in a future article), the grant of the applicant is contingent upon the following language:

The Commission noted there is pending civil action against the Chicago Tribune-New York News Syndicate, Incorporated (whollyowned by the Tribune Company) which furnishes comic strips, columns, and specialty and variety features to 1700 daily newspapers in the United States. Grant of the WEMT (fm) assignment application was made without prejudice to such further action as the Commission may deem appropriate as a result of the pending civil antitrust suit, United States of America v. Chicago Tribune-New York News Syndicate, Incorporated, Civil No. 4596, U.S. District Court for the Southern District of New York, filed Nov. 21, 1967.

The contention has been made by many parties that no blanket policy should be adopted by the FCC which would absolutely disqualify applicants for radio facilities where they are found to have violated a federal law or which would attempt to specify the exact weight or significance to be given by the Commission to such violations. Such evaluations should be made only on a caseto-case basis in the light of the specific facts involved in and related to the violation, and the Commission has agreed with this argument. As mentioned above, the Commission must be satisfied that an applicant has the requisite qualifications to assure that public interest will be served by a grant of his applicant. This determination cannot be made on the basis of isolated facts but should include a careful, critical analysis of all pertinent conduct of the applicant. It believes that if an applicant is or has been involved in unlawful practices, an analysis of the substance of these practices must be made to determine their relevance and weight as regards the ability of the applicant to use the requested authorization in the public interest. It does not believe that the outcome of this determination should be prejudged by the adoption of any general rule forbidding any grant in all cases where unlawful conduct of any kind or degree can be shown. Nor does it believe that any rule could adequately prescribe what type of conduct may be considered of such

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IVC-100 Color Television Camera NTSC-type color for \$12,600.

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RGB outputs are provided which bypass the encoder and feed separate red, green, blue and sync signals from the camera directly to the RGB-type monitors, providing superior color pictures.

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Sync sweep panel opens 90 degrees allowing all registration controls to face operator, has fewer internal adjustment controls than any other professional quality color television camera.

Viewfinder with switcher permits viewing of red, green, blue or luminance signal.

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Electronically regulated supply voltages assure excellent stability.

Extremely stable sweep circuits eliminate registration problems.

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Minimum hueshift across frame and minimum sensitivity to color shift with polarization.

Camera measures 10" W x 12" H x 28" L, weighs 67 pounds.



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a nature that in all cases it would be contrary to the public interest to grant a license.

While the Commission has determined that no blanket policy should be enunciated, in view of the apparent confusion which has existed with respect to the subject, and the concern expressed by those interests have been or may be affected in the future, the Commission has set forth what it believes is the correct approach for properly determining on a case-to-case basis the weight to be given violations of State or Federal law other than the Communications Act. By so doing, the Commission has not instituted a "trick substitute" for the exercise of administrative discretion. There is no easy formula or slide rule which can be used to give the answer to every such case that comes before it. However, as discussed in the following paragraphs, the FCC has stated a general policy or philosophy that it employs.

Commission Criteria Analyzed

Many have argued that the violation of a U.S. or State law raises no presumption adverse to an applicant. With this point of view, the Commission disagrees. Violations of Federal laws, whether deliberate or inadvertent, raise sufficient question regarding character to merit further examination. While this question as to character may be overcome by countervailing circumstances, nevertheless, in every case, the Commission must view with concern the unlawful conduct of any applicant who is seeking authority to operate broadcast facilities as a trustee for the public. This is not to say that a single violation of a State or Federal law or even a number of them necessarily makes the offender ineligible for a grant. There may be facts which are in extenuation of the violation of law; or, there may be other favorable facts and considerations that outweigh the record of unlawful conduct and qualify the applicant to operate a station in the public interest. In all such cases, a matter of prime concern is whether the violation was committed inadvertently or willfully. Innocent violations are not as serious as deliberate ones.

Another matter of importance is whether the infraction of law is an isolated instance or whether there have been recurring offenses which establish a definite pattern of misbehavior. A single transgression of law, particularly if inadvertently committed, might raise little question with respect to qualifications; however, a continuing and callous disregard for laws may justify the conclusion that the applicant cannot be expected in the future to demonstrate a responsible attitude toward his obligations as a broadcast licensee. In this connection, the matter of time is important. There necessarily must be more concern with recent violations than with those which occurred in the remote past and have been followed by a long period of consistent adherence to law and exemplary conduct on the part of the applicant. Cases which must be viewed with most critical scrutiny are those where the applicant has been involved in violations over a long period of time or is presently engaged in illegal practices. In all such cases a strong presumption of ineligibility is raised and a heavy burden of proof is imposed on the applicant to show he is qualified to operate a broadcast station in the public interest.

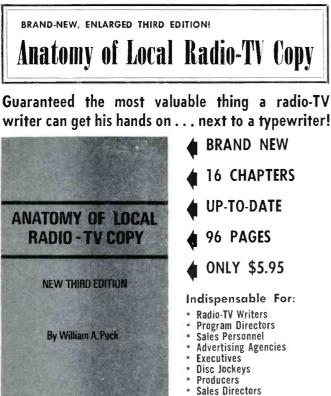
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with the ELECTRODYNE ACC-1204 Integrated Circuit Audio Control Console. Your station now can produce 4 track commercial or station spots with the quality of production and recording studios. In house production allows you to diversify and use your creative people to the fullest. The ACC-1204 has been proven to be the most reliable and flexible console in its field.

- □ 12 microphones or line inputs using straight line attenuators.
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CONTENTS WHAT DOES MADISON AVENUE HAVE THAT I DON'T HAVE? THE FOUNDATION: BUILDING IDEAS THE CLICHE: TO THINK OR NOT TO THINK PAINT A PICTURE WITH WORDS WRITE LIKE YOU TALK: **BE NATURAL REPETITION BUILDS REPUTATION** KEEP IT SIMPLE; KEEP IT SHORT PUT A HOOK ON YOUR LINE THE STINGER . IHE STINGER MOTIVATING THE STRAIGHT COMMERCIAL THE SITUATION COMMERCIAL WRITING SALE COPY THE SHORT SPOT PRODUCTION TECHNIQUE THE VIDEO SIDE OF THE PICTURE WHAT IS A COMMERCIAL? WHAT IS A COMMERCIAL?

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It is irrelevant to a determination of qualifications whether the finding of violation is in a civil or criminal case. In either case it is the conduct of the applicant and not the type of suit brought that is important. As pointed out by the Department of Justice in a Memorandum, "while the bringing of a criminal case may sometime indicate a more flagrant and willful disregard of the antitrust laws than does the filing of a civil complaint, so many factors enter into determination of the type of action to be brought that whether the suit was civil or criminal has little relationship to the question whether the defendant's acts were in deliberate disregard of the antitrust laws or whether his violation was flagrant or persistent."

Futhermore, it is not the particular tribunal which makes the finding, but the finality of the decree which is significant. There is no logical basis for giving greater evidentiary weight in character determination to a final decree of the higher court than to that of a lower court from which no appeal was taken.

The question is presented as to what significance should be given to the fact that a suit alleging a violation of law has been filed against an applicant or where the Commission is in possession of facts showing that the applicant has violated the law but where there has been no final adjudication by an appropriate authority. The fact that suit has been instituted is not the important consideration. The question raised and facts involved, however, may be of concern to the Commission. As hereinafter pointed out, the Commission has the authority to examine pertinent aspects of the past history of an applicant and this history, of course, includes any violation of State or Federal law. Even though no suit alleging illegal conduct has been filed, or if one has been filed but has not been heard or finally adjudicated, the Commission may consider and evaluate the conduct of an applicant in so far as it may relate to matters entrusted to the FCC.

Violations of antitrust laws have been the principal basis for the FCC's concern in this area. Therefore, such violations are discussed below.

Congressional concern with free competition in the broadcasting field is evident in the very explicit and specific provisions of §§313 and 314 making the antitrust laws applicable to broadcasting. This concern is amplified in the legislative history of these provisions. As the Supreme Court pointed out in Federal Communications Commission v. Pottsville Broadcasting Co., 309 U.S. 134, 137, Congress in setting up the Communications Act of 1934 "moved under the spur of a widespread fear that in the absence of governmental control the public interest might be subordinated to monopolistic domination in the broadcasting field." As the Supreme Court further pointed out in Federal Communications Commission v. Sanders Brothers Radio Station, 309 U.S. 470, 478 (1940) "the Act recognizes that the field of broadcasting is one of free competition." In that case the Court held that the Act "expressly negatives" the idea of monopoly in the broadcasting field. It is clear from the legislative history of the Act and from various provisions therein that Congress conceived as one of the Commission's major functions the preservation of competition in the broadcasting field and the protection

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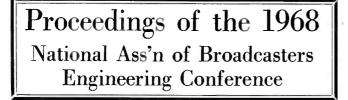
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of the public as against the private interest.

It has been argued that there is no need or basis for the Commission to disqualify applicants because they have been involved in violations of the antitrust laws since the Commission has the means of preventing the growth of monopolistic practices. Thus, it is contended that if the Commission effectively enforces the duopoly and multiple ownership rules there can be no real danger of a monopoly developing in the broadcasting field. This argument misses the point. While it is true that enforcement of the Commission's multiple ownership rules can prevent any applicant from acquiring an excessive number of stations, there are many other monopolistic practices against which there are no rules. And, while in the course of time and where such practices are discovered, the Commission can adopt rules which might prevent recurrence of these monopolistic practices, the fact remains that such practices might exist for a long period of time before they are discovered or corrected. During this period, the existence of these restrictive practices can prevent the maximum development of broadcasting not only for that period but also for the future. It is well known that once certain practices develop, it is exceedingly difficult in applying corrective measures to restore the situation to the same healthy conditions that would have prevailed had not the restrictive conditions been permitted to arise. Thus, it is important that only those persons should be licensed who can be relied upon to operate in the public interest. When passing upon applications of persons who have engaged in monopolistic practices in other industries, the Commission must be concerned as to whether such person would also engage in monopolistic practices in broadcasting. Their conduct in other fields is obviously a matter which the Commission must consider in determining whether they possess the requisite qualifications of a licensee.

While the preceding discussion has emphasized the antitrust aspects of the Commission's concern in this area, broadcasters should not minimize the reflections that would be cast upon their qualifications if other areas of State or Federal laws were violated. For example, the tremendous growth of federal and state regulation in the field of labor law should be carefully watched. Reported convictions by State employment agencies or the NLRB as to unfair and/or discriminatory hiring and employment practices would be a serious matter in the eyes of the Commission. The same pitfalls are found in many other areas.

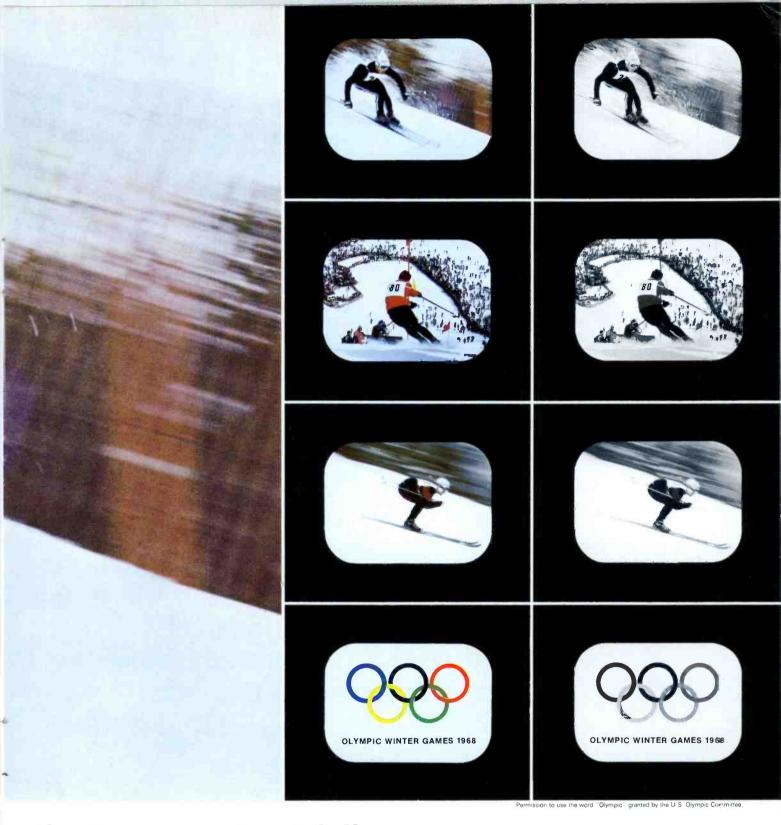
How does a licensee avoid Commission sanction in this area. Obviously, he should not violate the law. However, there are many instances where the law is inadvertently violated. How does a broadcaster protect himself in this instance? Prepare a complete memorandum about the violation. Retain all written correspondence, and set down all oral conservations pertaining thereto in writing to be inserted in the file. Also, all legal papers concerning a hearing or case in court should be retained. Consequently, if questions from the Commission should arise immediately or years later, you will have a complete file to extract the necessarv information so that the Commission can be satisfied as to *the licensee's intentions as well as the nature of the violation.*



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Some things don't happen twice. And if you don't record it the first time, you don't record it at all.

Take, for example, the Olympic games at Grenoble.

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gives you 32 wipes with 12 rewipes....plus outstanding design and performance

If station operators got together and designed their own special effects unit, it would probably look and perform like the VG 2100 with operator-oriented design features like these: color matting with single joystick control of color hue and saturation throughout the full NTSC spectrum; positioner unit designed to allow smooth motion in any direction, with audio oscillator to modulate any wipe pattern; exceptional frequency response and differential phase and gain specifications.

The VG 2100 easily integrates into any existing switching system. And the price is so low for a unit of this quality that it simply cannot be met by any other manufacturer. For complete technical information, write:



Circle 20 on Reader Service Card



Broadcasters in Ferment



It was a mixed bag at the 46th NAB Convention but five themes got most of the play:

- the immense social responsibility of broadcasters in these troubled times;
- the assaults on broadcasters from those who want more spectrum, more control, and part of the profit;
- ideas for growth in fm;
- ideas for growth in smaller markets of all media;
- new equipment ideas for smoother, more profitable operation with ever more competition.

BM/E's NAFMB and NAB Convention report is divided into five sections covering these themes.

May, 1968 - BM/E

1. Broadcasters Shape the Nation's Dialogue

The call to broadcasters to face up to the social issues of the day came from a surprise "keynote" address by President Lyndon B. Johnson. President Johnson declared "... the broadcast industry (has) enormous power . . . to clarify and confuse ... " "Broadcasters shape the nation's dialogue," the President charged, and he expressed the hope the words and commentary provided by broadcasters would give real meaning to the issues of the day instead of distortion. "By your standards of what is news, you can cultivate wisdom or you can nurture misguiding passion," the President said. He called for a healing of the deep emotional division in the land, and asked that stories of quiet progress be aired along with the dramatic.

The President told broadcasters that they were the keepers of a trust and that the defense of the medium was the broadcasters' responsibility. NABers applauded when the President said the Government should not interfere in their role.

An hour later, NAB President Vincent T. Wasilewski, in his annual address to the convention, responded by asking for resumption of presidential debates in view of President Johnson's decision not to seek reelection. Wasilewski asked that Congress immediately suspend the equal time doctrine so that a broader dialogue among the major candidates might be possible. He also urged broadcasters to do more electronic journalism. "There is much more muscle than has been used," he said.

Although President Johnson made his appearance at the official Convention opening on Monday, he was not the first to stress the awesome responsibilities of broadcasters. At a pre-Convention breakfast seminar sponsored by Mark Century, Lin Broadcasting's President Fred Gray described the world as in ferment. "The four freedoms we proclaim are not simple," Gray said, "but complex." He declared that the mass media can change man and asked broadcasters to pay more attention to the needs of the community in a "judicious and responsible way." Gray also said that the plight of low income families cannot be ignored.

Fm broadcasters attending the NAFMB, held two days before NAB, were repeatedly advised to find a particular audience segment and then

serve it well.

The final NAB session on Wednesday closed on a strong note of responsibility as news authorities shared their experiences with other fellow broadcasters. Commentator Edward P. Morgan, speaking last on the panel said, "Despite the fine efforts of the networks and independent stations we still dodge controversy." He cited oil-rich Oklahoma as "unable to afford carriage of NET's PBL broadcast on the one hand and unwilling to do so in any event since they were "too controversial." Morgan said he felt broadcasters were "largely to the right of center rather than in the center." He supported the idea advanced by Matt Culligan, president of Mutual Broadcasting System, that the anthropological point of view should be presented to give perspective to current events.

Broadcasters are "the most sensitive barometer of public opinion . . . since you are the public," said S. Campbell Ritchie, president of the Canadian Association of Broadcasters. He called broadcasters a new breed of thought leaders that will "frighten educators, politicians, and other present leaders just as the clergy was frightened when the printing press came into being." Ritchie told broadcasters to use this sensitivity confidently and constructively in the interests of the broadcast community.

From a slightly different tack, Rev. John M. Culkin, S.J., of Fordham University, told educators their responsibility was to train " a discriminating and intelligent" television audience. Father Culkin said the media can't be much better than its audience. His remarks were made to the Association for Professional Broadcasting Educators meeting held prior to NAB. Had Ritchie and Father Culkin appeared on the same panel, the confrontation would have been symbolic of today's ferment. Ritchie's assumption was that audiences were "wonderfully wise and patient."

At the APBE meeting, NET's John White said news programs designed for various age groups would be prepared and shown during school hours to aid classroom learning.

Violence on TV and creation of status symbols was criticized by Dr. John S. Silber, dean of the University of Texas' college of arts and sciences. "Instead," Dr. Silber said, "television should make us insatiable for learning new approaches in race relations, and for new ways to deal with Red China.

More Free Time From Broadcasters

Broadcasters were called upon by FCC Chairman Rosel H. Hvde to offer reduced rates to political candidates to permit them to obtain the fullest possible use of the broadcast medium in bringing issues before the public. He also urged broadcasters to make greater and more effective use of free time in political contests by consulting and cooperating with areawide groups to provide the most effective coverage possible. "Broadcasters have the capacity to extend and broaden the community of interest to the individual," Hyde said. He urged broadcasters to take up the challenge of the report of the National Advisory Committee on Civil Disorders to cover more adequately the causes and consequences of civil disorders and underlying problems.

Stockton Helffich, Code Authority director of the National Association of Broadcasters, told radio and television broadcasters, "We can organize ourselves so that our self-regulatory effort offers a better service to the audience, to the advertiser and to the broadcast industry." He said the audience is best served "by program standards which are expansive rather than inhibiting; which give latitude to the changing needs of our times."

The mass media was urged by Sam Zagoria, a member of the National Labor Relations Board, to broaden its coverage of labor news from items about unions and union leadership to include the day-to day problems of working people. Noting that 95 percent of the people in ghetto areas have TV sets and average six hours a day watching them, Zagoria said, "If only a small percent of this tremendous audience views a program, isn't this a marvelous opportunity to excite interest in how people make a living, how they cope with the problems of finding a job, learning skills, progressing and prospering in a workplace where constant change is inevitable?

"Shouldn't there be," he continued, "reflection of the problem of the industrialist in training ghetto youth, the problems of the working wife or the 'moonlighting' father?"

2. Assaults Alarm Broadcasters

"We are facing a confluence of developments and pressures that could radically change our system (of broadcasting)," NAB President Vincent T. Wasilewski told those attending the Management luncheon, the first day. Threats include direct satellite-to-home broadcasting and common-carrier wire system.

"We cannot be nay-sayers accepting no change," Wasilewski said, "... but we must not allow the proven values of the past to be abandoned for the glittering possibilities of the future. Progress, yes but not at any price."

Four fixed principles from which to evaluate alternatives were offered by the NAB president:

1. Broadcasting must be free of program controls by government or any organized group. We are part of the free press. We will accept no censorship. We will bow to no intimidations. . . Broadcast programming should be responsive to public desires, never to a determination by someone of what is good for the public.

2. Broadcasting must continue to be decentralized and multivoiced. Our present system assures that there will be strong, competitive broadcast entities of various kinds and sizes to serve public needs and tastes.

Broadcasting must continue to be
 a free service available to all.
 Broadcasting must combine local and national elements to provide full and balanced service.

Other threats to broadcasting enumerated by Wasilewski included the possible requirement to pay additional copyright fees to recording companies, musicians and actors; the FCC proposal to forbid the licensee of one station in a market from acquiring another—a-m, fm or TV; public broadcasting; CATV; American Bar Association curbs on broadcasting; and the FCC's fairness doctrine.

The position taken by Wasilewski on these issues is:

• Satellite-to-home and a national wired system would reduce local programming, damaging, if not destroying, local stations.

• Fees to recording artists would be an unjustified third payment on top of recording fees and royalties.

• One station per market—unnecessary. Already ample competition. Evils can be handled on case-bycase basis.

• CATV—OK, if it delivers broadcasting services to underserviced areas. No, if it displaces local programming, or becomes pay-TV.

• Public broadcasting—OK, if kept free of government control.

• Curbs on broadcasting—the ABA is attempting to isolate the people from a public process.

• Fairness doctrine—It smothers initiative and discourages debate. When it covers advertising, it is specious and capricious.

The threat of the "wired city" was underscored by John F. Dille, Jr., as chairman of NAB's Future of Television Committee. Dille said the advocate of wired cities were powerful coalitions including those seeking more spectrum space for local mobile use, large CATV interests and intellectuals who sought multichannel capability as a means of getting more and allegedly better programming. The extra channels are also offered as a means for shopping by wire. Although the advocates of the wired city approach admit the cost of such wiring could run \$60 per home, they claim saving by eliminating receiving antennas, highpower transmitters, towers, etc., and by reducing the cost of tuners of TV sets. Dille reported NAB will form a war chest to battle for the great free system developed by broadcasters.

3. Fm: Radio with a Quality Sound and a Quality Audience



Typical NAFMB discussion group led by Pollinger and Sacks.

Fm broadcasters no longer hide behind Brahms and Beethoven¹ as their contribution to program variety and diversification. The group known as SPPFMCWM, The Society for the Preservation and Promotion of Frequency Modulation Come What May, is dying.² To cover up the past is today's mood.

Suddenly fm is *radio*, but quality radio. Its audience is rivaling that of a-m in some markets. Six hundred fm-ers are stereocasting but licensees are no longer stereotyped as eggheads or longhairs. In fact, last year's RADAR, Radio All Dimension Audience Research, and BRI Brand Rating Index, research slays a number of myths, which if they ever were true, were true of old fm only.

Joshua J. Mayberry, director of Research, ABC Network, who presented the data, declared that for the first time fm has a foundation of acceptable research upon which

1. Congressman Lionel Van Deerling.

^{2.} Edwin D. Gimzek

it can attract national, regional and local advertisers.

RADAR's studies, conservative because they are a year old, showed the following:

For an average quarter hour, 2,-148,000 adults 18 + listened to fm (total population 125,100,000). A-m's coverage for a quarter hour was 14,464,000. Fm had 15 percent of a-m's audience. The average fm listener spends seven hours and 20 minutes weekly with the medium.

In terms of cume (i.e., unduplicated) listening, 32-million different adults listen to fm during a sevenday 6 A.M. to 12 midnight period. Total radio listeners (a-m and fm) number 118-million. Unduplicated fm radio audience is 27 percent as great as unduplicated audience of all radio.

A surprise over prime time was turned up by the research. The 9 P.M. to 4 P.M. quarter hours with 2.5-million listeners rates higher than the evening periods which average 1.5-million. The morning and after-

FCC Commissioners Boost Fm

FCC Commissioner, Lee Loevinger, predicted fm radio will emerge as a separate and independent broadcast service because of its "efficiency, audio superiority and dependability of transmission," in a talk given before members of the National Association of FM Broadcasters March 30 at the Palmer House.

Loevinger said that in Europe fm is the predominant radio medium. In Italy, he said there are now 1500 fm stations compared to 750 a-m stations. Sweden's entire population is covered by fm stations with a total of 166 fm stations and 77 a-m stations. France has 146 fm stations and 104 a-m stations.

Loevinger said that although there were still many frequency assignments available to fm stations, there are still only about 500 fm stations operating outside large metropolitan areas.

He predicted that a new FCC ruling will allow fm stations to be completely automated.

Speaking a day later at the NAB Convention, Commissioner Robert E. Lee reminded fm broadcasters that while their medium is radio it is different from a-m and "it is this difference that makes it worthwhile." noon drive periods are strong, 2.3million and 2.4-million respectively. Nighttime fm does make more inroads on a-m listenership—21 percent of all adults, 25 percent 18 to 49 group.

The audience distribution of adults listening to fm, on a percentage basis, is higher than all of total radio. Mayberry reports that for the 18+ age group fm is 7 percent above average in its pull compared to 2 percent total radio. Specifically for the 18 to 49 adult group, fm is 17 percent above norm, while total radio is 7 percent. Conclusion: fm audience is more adult.

Product usage data disclosed by Mayberry showed more revealing characteristics about the fm audience.

Toilet soap: 13 percent more fm homemakers fall in a high usage category (7 or more bars per month) than the average. Conclusion: fm homes have large families.

Soft drinks: 26 percent more fm homemakers drink one or more glasses of diet drinks and 7 percent more of regular soft drinks than the average. Conclusion: fm homemakers indulge in the "good life."

Wine: Fm men are 44 percent higher than the average in use of domestic wine and 80 percent higher in consumption of foreign wines. Conclusion: fm listeners pay a premium for products they want.

Automobiles: More fm listeners are above average in ownership of highpriced cars—48 percent. As the price gets lower, the fm listener gets closer to the average and falls below average for compacts.

Cars in household: Fm men are 28 percent above average in ownership of two or more cars. On nonownership they fall 52 percent below the national average. They also buy new cars rather than used cars and drive considerably more miles. Fm listeners are way ahead on gasoline consumption of 30 or more (19 percent) and 40 or more (23 percent) gallons a month.

Other conclusions: Fm households use more soap for baby clothes, more soap for automatic dishwashers, more soap for fine fabrics; possess more credit cards; take more air trips; more trips to foreign countries; do more car renting. Mayberry said he expected product usage data and RADAR to become available on a continuing syndicated basis.

Armed with these data as well as local station research, how can fm-ers sell more? The NAFMB convention agenda was devoted to just that. Here are some of the answers:

Selling

Today's media selection is changing from one of mass reach to one that dictates which plan will give the least waste, thereby securing the best frequency against key prospects. Don't tell us how you potentially reach everyone. Reaching for everyone is reaching for trouble. Rather show us how we can do a job against the prospect who is about to buy the product . . . newspaper advertising effectiveness is decreasing . . . although 90 percent of our company's \$5-million of advertising went into newspapers last year; radio is the fastest growing media . . . if you have a target market and research to show demographics, sell us.—R.B. Schlesinger, Carson, Pirie Scott & Co., Chicago.

The future of fm lies in the small market ... for a small agency things have got to work the first time ... there is no second chance ... the commercials must work—ring the cash register ... don't lean on demographics. Numbers can't replace action ... the baker, the dry cleaner and the pizza parlor are your best source of revenue ... show me how—with selective buying—I can generate more business for less money ... high cost per thousand is no problem. Present an action oriented proposal which demonstrates how the personality plan will fit the personality of the proposed client and the kind of people who are likely to do business with him.—Edwin D. Gimzek, OAC Advertising, Inc., Binghampton, N.Y.

If an agency won't listen, or understand (and most media buyers apparently do not understand fm), sell the client directly.—Concensus of fm broadcasters participating in group discussions.

Become marketing conscious run promotion seminars for merchants in your area ... promote your own station ... recognize how you can help a client ... kill the image that you are chamber music—you're pop and contemporary, sports and news ... selling means more than offering a schedule.— *Lee Walters, Stern, Walters and Simmons, Chicago.*

Fm has changed but our image hasn't —too many people think we're reaching minority audiences . . . Fm-ers reach a selective audience depending on selective and creative programming which has a lot of good ideas strung together . . once you've chosen a format stick to it and promote it like crazy.—Don LeBrecht, WBT-FM, Charlotte, N.C.

Three ingredients that go into sales presentation . . . put the Y.O.U. in your presentations. Individuals pay attention when they personally are mentioned . . . tell everything three times state your message, explain it, sum it up . . . put in some surprise factor that will be remembered.—Paul Martin, Triangle Stations.

Programming

Maintain consistency in programming —check and control it . . . image keep it simple and straightforward . . . uniqueness—be different, but if you are copying, do it better. Interest—you must maintain an air of enthusiasm on the part of your staff . . . Common sense—your program must appeal to your audience's taste; programming should not be done for your staff's pleasure.—Martin Taylor, Kaiser fm stations WJIB, Boston; WFOG, San Francisco.

For effective promotion through your own station try Radio 97 (rather than 97 MHz) as an id . . . cross promote programs . . build consistent station image—plan promotions well ahead of time . . . promote group tours -John T. Lawrence, Taft Broadcasting, Cincinnati, Ohio.

To close your identity gap select the segment of the population that is right for your interests, character and objectives and then shape everything about the station to this segment . . . If there is room in your community, identify with a group such as the educated and affluent laboring segment; women of responsibility and intelligence; youth; libertarian-oriented adults who feel the hopes for the future is maximum permissiveness or discipline-oriented adults who feel we must regain recognition of individual repsonsibilities if we are to avoid destruction of our civilization . . . work constantly to associate the station in the minds of the public and the advertising fraternity with your specific purpose and specific identity . . . you attracted people who are not satisfied with mediocrity and air pollution . . . know and sense how your audience feels and will react to whatever you do. *—Philip Lesly, The Philip Lesly Corp.*

4. Ideas for Small Market Broadcasters

Panelist Gary Gielow, KPEN, San Francisco, appearing on the Operation Go presentation during the fm day on Sunday, reverently thanked his audience before he addressed them. Gielow said he comes to NAB to carry back new ideas and new concepts as gleaned from speakers and attendees. This year, Gielow said, he was grateful for the opportunity to share some of his ideas. On a similar note, Robert E. Thomas, wJAG, Norfolk, Nebraska. on the small market radio panel, asked for a selective exchange among noncompetitors of program, promotional and innovate operational ideas. What follows are a collection of ideas as gleaned from the many presentations.

Idea: Invest in people. That's Gielow's answer to success. As an fm only station since 1957, KPEN has done well. It's fifth in ARB ratings (in a field of 40) and is number one on Sunday. KPEN was first to go stereo, first to use dual polarization and first to show in rating standings. When you're competitive with wellstaffed a-m's, you don't skimp on people, (salesman, talent and engineers) and you put out a quality signal, Gielow said. KPEN programs middle-of-the-road with three interruptions per hour. News is given every hour on the hour. Not enough time can be spent on programming in Gielow's book, and engineers who can get the best out of the system are a necessity. To do otherwise is to shortchange the listeners. Since you've created the world's greatest radio station, promote it, said Gielow.

Idea: To improve ratings, Marshall Pengra, KLTV (TV), Tyler, Texas, urged secondary market broadcasters to "involve your viewers with as many special programs as possible, including weather, news, interviews, city commission discussions" and to use "as many local names and places as possible" in news broadcasts. Pengra said that reading listeners' letters, both complimentary and uncomplimentary, over the air, is a good way to achieve community involvement. And he urged that stations editorialize.

Idea: To meet FCC requirements that licensees know community needs and provide programming to meet these needs, Thomas L. Young, KWWL-TV, Waterloo, Iowa, holds public service clinics. Clinics are held in both Watherloo and surrounding towns in which civic and community leaders are given information on how to supply material for local news items and public service announcements. In return, those registering for these clinics provide suggestions and ideas to the station. Idea: "If you're doing what is good for the community, you can't go too far wrong" even if you have opposition. This is the view of Allan Land, WHIZ-TV, Zanesville, Ohio, who told how his station editorially supported a city income tax over considerable opposition. The tax was approved in a referendum. In secondary market TV stations, he continued, the personnel involved in editorializing should be the "top people."

Idea: To get regional and national advertisers to recognize secondary markets, competing stations should work together, advised Ray Johnson, KMED-TV, Medford, Oregon. The objective is to acquaint advertisers with the market because advertisers must become interested in the mar-

www.americanradiohistory.com

ket before considering media within it. Johnson said an annual threeday food fair as a community event was a way to build advertising revenue.

Idea: Build a separate identity for your fm station if you own both an a-m and fm outlet, advised Charles F. Boman of WLJM (fm) and WJBY (a-m). In announcing a new fm station, emphasize that your community is going to have its fourth or fifth (or whatever number) radio station. Even though facilities are shared, the stations keep identities separate-different addresses (side street address is used for one), different statements, different microphones, even if you send only one tape recorder to an event. Although Boman uses a common sales force, no one salesman is able to call on the same account for both stations. Idea: The small market radio broadcaster should get together with a local CATV system. "The results can spill profits all over the place!" said John W. Jacobs, president of wDUN, Gainesville, Georgia. It requires little imagination and less expense to have any one of your news programs televised, he said, "merely by putting an inexpensive closedcircuit camera in front of the radio personality doing the news." Any interview, sports commentary or talk show can similiarly be transposed live to TV.

By simulcasting, Mr. Jacobs said, a broadcaster gets more revenue for the same program. Also, he added, a radio broadcaster associated with local television takes on new prestige in his community.

Idea: Do more commercials in sterco, urged Harold I. Tanner, WLDM, Detroit. FCC Commissioner

Automation,

Yes

But When

Automatic transmitters for fm broadcasters have been possibilities for years. Why doesn't the FCC permit them? Harold L. Kassens of the FCC's Broadcast Facilities Div. says other parts of the Communications Act have to be amended first, including requirements for licensed operators, standards to guarantee proper operation and modifications that would be necessary on existing transmitters. That is why the current inquiry is out in industry. Later, in an Industry-FCC panel discussion, industry spokesmen urged the FCC to speed up the process of rule making.*

The NAB's Secondary Market Television Committee, through NAB, will petition the FCC to authorize remote control of vhf-TV transmitters. Romote control tests on uhf-TV reported by Richard Anderson, KTTV, Los Angeles, William Kelly, WNEW-TV New York and Wallace Wurz, KMBC-TV, Kansas City, Mo., were all successful.

Automation from "front door to antenna" was predicted by George H. Brown, RCA executive vice president of R&D, during an engineering luncheon address.

Automation will encompass everything "not just programming but rather the whole process—from time availabilities, to scheduling, to programming, to billing, to preparation of FCC forms, yearly statements and tax returns—will be carried on continuously from a single computer," he said.

Such a computer could be interrogated by the station rep to determine availabilities, by the network for clearances, by group station management for daily or hourly reports," Mr. Brown said.

Brown said use of integrated circuits will eventually reduce circuit costs so that all kinds of automatic self compensating circuits will be practical. The miniature ICs will reduce equipment size limited only by the size of controls needed for human operation.

As a prelude to automatic a m operation, Ogden Prestholt of CBS described an automatic antenna monitoring system which logs phase, loop currents and current ratios of an antenna's various elements.

Automatic radio programming is here and successful according to panelists appearing in the Radio Automatic Workshop. Automation, said N. Elmo Franklin of Gates Radio, is an aid to more efficient operation. It's no panacea for poor programming and incompetent personnel. Ronald Crider, WMJR, Ft. Lauderdale, Florida, said it was less expensive to automate than to hire a full time staff to operate a 24-hour station. Danny Coulthurst of IGM and Paul C. Schafer of Schafer Electronics indicated that what will be designed is what broadcasters want. Schafer sees tremendous progress toward total automation in the near future.

Panelists of the TV Automation Workshop could report less progress. Broadcasters Dean B. Moore, CBS-TV, New York: Ted Sorrels, WMAL-TV, Washington, D.C. and Jim Wulliman, WJMJ-TV, Milwaukee, described their operations which permitted presetting of program events and automatic or semiautomatic signal switching between events. (See BM/E September 1967 for similar examples of operation.) Kenneth P. Davies of Central Dynamics reported that a successful broadcaster in Australia used automation for traffic control, automatic program log preparation, pre-event programming, actual switching and billing. (A forerunner of such a system for a U.S. station was displayed on the exhibit floor by Central Dynamics.)

A building block approach to automation is being taken by AMP, Inc., said B. van Benthem, so that a station can start and then add pieces later. A general purpose computer can fit into this concept, he said. Jim Moneyhun, Sarkes Tarzian, said automation should be an integral part of station control and not an appendage. People are an integral part of the operation. Automation should reduce psychological stress on operators and improve the on-air look.

*See Editorial on broadcasters' role in changing rules for more automatic operations.



FCC's Harold Kassens, one of NAB's "permanent" speakers, addresses gathering of broadcasters.

Robert Lee suggested as a gimmick on talk-back shows that stereo broadcasters put incoming phone calls on one channel, the host on another. Idea: Become more interested in fresh sounds, urged commercial producer Hugh Hiller of Hiller Corp., Hollywood, California. Research ideas such as electronic sound and then make careful use of all entertainment devices. Fresh sounds are needed to attract attention. The trend is towards wilder mixtures of audio techniques.

Idea: Go high power with your fm, go 24 hours a day. Believe in fm. Sell stereo. That's the advice of Hugh Dickie, WTMB, Tomah, Wisconsin. Promote special events. You can sell all sports programs to a booster's club. Special events, openings, are money makers. Dickie has taken in \$1200 for one-day promotions. "Nobody answers the phone at our station without trying to sell," he said. Idea: Top station management should spend more time with his news director than with his sales manager, says Jack Harris, president, KPRC-TV, Houston, Texas.

Idea: Increase your rates to charge what air time is more nearly worth, advises Jerrell A. Shepard, KWIX, Moberly, Missouri. You can increase rates after you've established a foundation; create listeners, create a belief in advertising and create more strength and stature in the community and area. Kwix bills \$325,000 in a city of 13,000 which was expanded to include 80,000 in six counties. Spots were decreased to 30 seconds to work more in. Shepard urges listeners to call in news. The telephone bill was \$1500 a month, but is a key to KWIX's success, says Shepard.

5. Wrapup: NAB Exhibits

President Johnson's surprise appearance at the NAB, if anything, heightened the already heady excitement at the show. On opening day alone (Sunday), Ampex officials who had worried about their "bad" location in the Normandie Lounge ticked off an incredible 8700 visitors to their display area. And small even with rampant speculation about new technological trends typified by



engineering prototypes on the show floor.

Miniaturization and mobility were keynote features of much equipment. Transistorization was almost passé being foreshadowed by integrated circuits making their debut in some gear.

Show stoppers included:

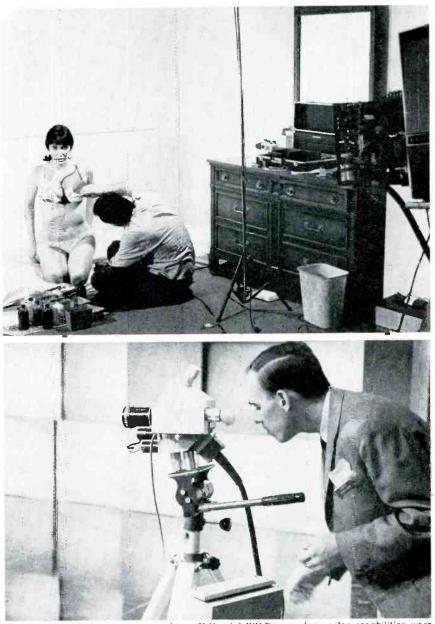
• Two-tube color cameras from Ampex which used only two Plumbicon imaging tubes for all three pirmaries and luminence channel.

• A developmental ultraminiature (61/2 1b) hand-held three-tube color camera from Philips (and the promise of one from CBS labs).

• A three-tube Plumbicon camera, the TK44A from RCA.

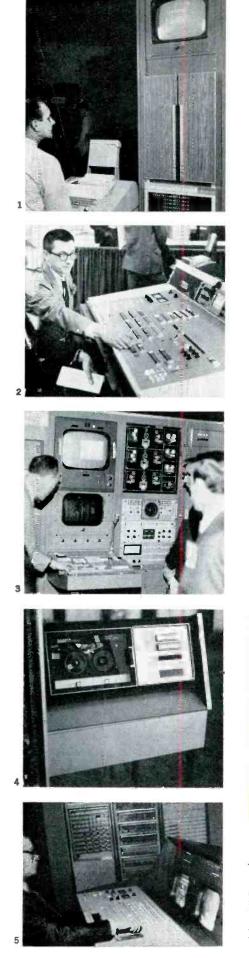
• A \$50,000 three-tube Plumbicon camera from Shibaden.

• A large screen color TV projection system from General Electric using a



Above: Body painting sessions to show off Varotal XIV-R zoom lans color capabilities were staged by Rank Taylor Hobson's Albion Div. using GE studio camera. Below: Weighing in a scant 6¹/₂ pounds, engineering prototype of Philips' three-Plumbicon camera gets once-over.

Left, top to bottom: New color cameras were shown to best advantage focused on bevy of beauties at the several TV theaters set up by Sarkes Tarzian, Philips Broadcast, RCA and General Electric. Featured in new cameras: streamlined size, integrated circuits, lightweight portability, extended red sensitivity, uncomplicated setup and operation.



Technical Papers/Ideas

This report does not include condensation of papers given at the technical sessions since they are currently available in "Highlights" published by NAB and will later be available as full texts. Ideas for action now include:

 use of video standard level generator and other advanced instruments (Rohde and Schwarz);
 purchase of one film island multiplexer with 4 inputs and two color outputs as an alternate for two film islands (GE);

• purchase of new video processor which corrects or minimizes 10 common distortions such as hum, glitches, vertical rate tilt, noise, frequency response, and pulse timing and width (paper given by Baum of RCA; other sources available);

• use of dual or circular polarized fm transmitter antenna (paper by Onnigian of Jampro; other sources available);

• use of proper primers for painting galvanized steel towers (American Zinc Institute);

• use of two identical halfpower a-m transmitters rather than a main transmitter and an emergency standby (CCA Electronics).

Special Reader Service for NAB

You can receive more information on any of the products described in this NAB roundup by circling the appropriate numbers on the Reader Service card. The numbers are the ones in parenthesis at paragraph ends in the text. Where several companies are mentioned, the numbers are in the order of the firms within the text.

Latest development in station automation is computer-controlled video switching. Standouts in this genre were (1 & 2) AMP, Inc.'s brand-new system, (3 & 4) Central Dynamics' switcher control and computer tape memory, and (5) the latest Sarkes Tarzian entry. new light-valve (fluid-layer) system.

• An electron beam film recorder from 3M.

• A videotape animation system for preparing commercials and other short takes from Ampex.

• A slow-motion/stop action disc recorder from Visual.

• New methods of controlling automated radio programmers—a computer (Shafer). punched card (IGM), metal control cell, MaCarTa.

• A complete automated radio station from Gates.

• Computer-controlled video switching equipment from AMP, Central Dynamics and Sarkes-Tarzian.

Color cameras again appeared to dominate the show mainly because of the race to show the smallest portable. Ampex captured top attention on Sunday by revealing that only two tubes were necessary. CBS Labs opened with a photo of a miniature three-tube camera on Sunday and put out a wooden mockup on Monday. Philips then became the center of attraction by unveiling on Tuesday its 6½ pounder using experimental 5% in. Plumbicons.

Gains in automated video equipment vied for top attention as working demonstrations took place at exhibits of Sarkes Tarzian, Philips, (Telecontrol switcher), AMP and Central Dynamics.

Color Cameras: Everything Else Was Secondary

The Plumbicon tube has emerged as the predominant imaging device for virtually all new color cameras, with some companies half-heartedly hiding this fact behind the mask of "leadoxide mesh vidicons."

In unveiling its three-tube (leadoxide vidicon) TK-44A camera. as successor to the four-tube TK-44 shown last year, RCA demonstrated what they termed "the industry's most advanced" full-size color camera. The 98-pound (less lens) star performer alternated with improved versions of the TK-42 in the RCA color theater as local lovelies posed for camera quality tests, pantomimes and fashion shows. There was no lack of spectator interest in this or any of the other color studios that were sprinkled liberally over the Convention floor. The TK-44A has been slimmed down by using integrated circuits extensively, plus a simplified optical system with a single dichroic prism instead of the usual complex mirror/filter arrangement. The new camera also fea-tures a special "comb" filter for highfrequency picture amplification without increasing video noise levels. (205)

The four-tube General Electric PE-350 camera offers chroma enhancement, new preamplifier lineup for better S/N ratio, and improved video processing amplifiers for better operating stability. GE also introduced a retrofit outfit for updating their PE-250 cameras to equal the new unit's performance. GE's color theater featured—in addition to the usual bevy of gorgeous gals —a frowsy, almost middle-age housewife-type character who marveled at the "wonderful reception" on the Fernseh (\$4000) color monitor and wanted to buy one for her living room. The theater's monitors were handled by a full-scale video switching control complex, which also piped in a signal from a remote-controlled color camera on the Conrad Hilton's roof. (206)

Sarkes Tarzian—prey to troubles getting good color pictures in previous years—surprised many visitors with their color cameras this time. Their cameramen, with an almost cavalier nonchalance, focused on very difficult reds to demonstrate the S.T. cameras' superiority. (207)

Pretty girls were also on abundant display in the main-floor Continental Room where the Philips studio stage featured a comely trio as co-stars to their Plumbicon cameras. Using three handmade super-small Plumbicons (5% in. diameter \times 5 in. long), an experimental featherweight camera that registered an incredible 61/2 pounds, was easily handled by one of the very pretty models. Color rendering was exceptional. The major part of the camera's electronics is stuffed into a juniorsized nine-pound backpack. With weights like this, Philips designers could easily afford to add a compartment for sandwiches and a vacuum flask of coffee. Also on display at the Philips theater were their standard three-plumbicon studio and portable cameras, equipped with new extended-red-sensitivity pickups. (208)

The two new Ampex entries-the BC-100 hand-held portable and the BC-200 studio version of the 100, which both use just two Plumbicon tubes for total color imaging, attracted plenty of attention. The studio model uses a lightweight camera cable which permits flexibility and freedom of camera movement. The camera's small size and weight are made possible by the double Plumbicon design along with widespread use of integrated circuits in the camera head. Some of the camera's electronics have been moved to the operator's backpack, while additional electronics may be located at the control or processing equipment location. Ampex engineers describe the camera's two-tube operation as "simul-sequential," with the luminance signal produced simultaneously while the three color primaries are matrixed sequentially. A special processing circuit produces a standard NTSC color output. (209)

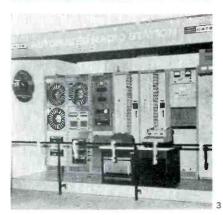
Triple Plumbicons starred in Shibaden's new PMZ12C-3 camera. Its compact package size is attributed to a mirror/prism system that lines up all three Plumbicons in the same direction. Camera electronics include integrated



Typical control room console selup to show off RCA's new cartridge tape players and audio console, is sampled by visiting deejay.

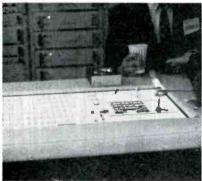
Radio automation gear showed up with some unusual ideas this year. These included (1) Schafer's computer-controlled system and logger; (2) MaCarTa's ventilated deck of metal cards for control functions; (3) a complete package from Gates with cartridge carousels, vertical cartridge picker and automatic logger; (4) Disan's dialable random access selector.

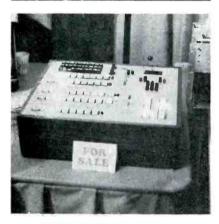


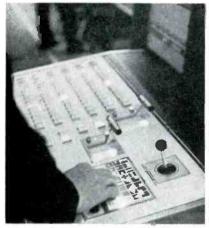


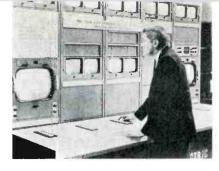
















Left and above in order: Video switching and special effects equipment—set up in "try it yourself" displays—were showpieces for new sophistication and human engineering. Ball Brothers Research offered an ultra-compact special effects system that occupies practically no room at all; new from Vital was the VIX-108 highperformance switcher with integrated circuits; plug-in cards custom-tailor Alma control system and allow room for expansion; Grass Valley Group also featured modular construction in their 1400 series switcher/generator; visitor participation was invited in GE's switcher display/control setup; Richmond Hill (Riker) showed its switching and special-effects gear and invited visitors to try it out; combination panel by Ward provides effect preview and a wide range of switch-selected inputs.





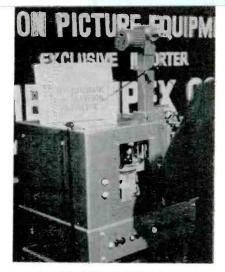






Top to Bottom: Lighting equipment on exhibit: Berkey-Coloriran, with a wide selection of light sources; Kliegl's all-new lighting control panel; Mole-Richardson's line including quartz focusable spots; Century's Fresnel quartz lights; Sylvania's tungsten-halogen lamps and pocket lighting guides distributed by blonde harem belle.

NAB – '68







Top to bottom: Film and slide equipment's growing sophistication was evident in: Bauer (Allied Impex) automatic 16mm telecine projector; Listec's TC-501D Hokushin telecine projector; New 2X2 Selectroslide multiplexing projector by Spindler & Sauppe.



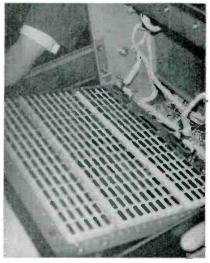






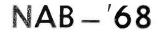
Top to bottom: "Sold" signs blossomed on such equipment as: Filmline's FE-15 newsfilm processor; CCA's 1-kW a-m transmitter; Houston Fearless color film processor; Grass Valley Group's video switcher.

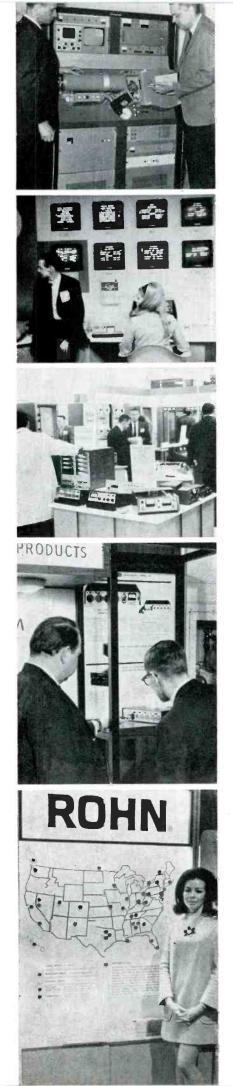






Top: Shibaden's 3-tube color camera and some local scenery. Middle and below: Tape Editing Programmer by RCA has guts housed in compact slide-out drawer, uses 250 flat-pack integrated circuits.





circuits and a red-correction circuit that compensates for any poor sensitivity to low-frequency reds. (210)

Another Japanese company, Nippon Columbia, released details on a frankly incredible system for color TV, using a single-vidicon camera. While this camera wasn't on display, technical information available indicated that engineering prototypes may create quite a stir in the TV industry when they're ready to be demonstrated. (211)

Also on hand was a new rf package from Microwave Associates, designed for wireless operation of hand-held portable color cameras. Initially designed around the Ampex BC-100, the microwave link weighs 15 pounds, and can be added to the backpack of most portable color cameras. Called the MA-85PVL, the rf packs will debut on Ampex cameras at this year's presidential nominating conventions. (212)

A hand-held wireless color camera by CBS Laboratories was present at the Convention in spirit only. CBS showed a photo and a wooden model of an engineering prototype of their "Minicam" three-Plumbicon camera. According to CBS, the camera provides studio quality performance, and all camera functions can be digitally controlled. Using digital control and the wireless rf package, a single base station can operate up to six such cameras. The wireless version has a battery life of two hours and can also work up to a mile from the base equipment in its wired mode with 1/4-inch-diameter RG-59/U coaxial cable. (213)

Videotape Equipment: Portables and Discs Glitter

Ouad-head studio recorders had to take a back seat to more sophisticated and special-purpose video recording equipment at this year's NAB. Oh they were there, all right-the high-band studio quads from RCA (the updated TR-70A and the all-new TR-50) and Ampex (the VR-2000 workhorse)-and they were better than ever with crisp, "near-perfect" color picture rendering. But sprinkled through the exhibits were more innocuous and more startling VTRs: high-band color in battery portables, helical units with broadcast quality, and several new editing systems.

RCA's new Tape Editing Programmer uses selective cueing so the operator can preselect splice points, preview the splices and readjust the splice points until the edited version is satisfactory. The programmer includes 250 flat-pack integrated circuits and a maze of wrap wiring. (214)

A highly versatile editing system was demonstrated by EECO (Electronic Engineering Co. of California) which

Photos top to bottom: Business end of 3M's electron beam recorder is opened to

Sins electron beam recorder is opened to first public view. Visual Electronics' "Videograph" Visual's "Spotmaster" cartridge equipment New audio mixer by Shure Bros. Rohn's installations dot the map

uses any two compatible VTRs. A pair of Sony helical machines were used in the booth setup, but the editor works equally well with full-size studio quad machines. The EECO editor assigns digital indices to splice points, cueing the videotape appropriately. The editing is electronic-from tape to tape-completely eliminating cut and splice operations. (215)

In the Normandie Lounge, Ampex added its Videodisc with its stop/slow motion capability to the editing function. Called the HS-200, it's especially good for doing animated commercials and creating other special effects, stop motion, single-framing and short takes up to 30-seconds' duration. Like many products exhibited, the disc editor was an engineering prototype brought to the show to test broadcaster's reactions and glean suggestions. (216)

Ampex's VR-3000 high-band batterypowered portable backpack VTR was reintroduced this year. One of the new features added even before the first delivery has been made, is playback monitoring (in mono) to let the field cameraman know he has something on the tape. Used with the hand-held monochrome BC-300 camera, the backpack VTR makes many cameraman a walking "mobile van." The recorder/ camera combination weighs in at 70 pounds. Tapes can be replayed in color on any compatible quad machine. (217)

Another versatile video disc was shown by Visual Electronics, along with an enormous display of TV broadcast equipment. The new disc uses a rhodium flash-coated aluminum disc with upper and lower record/playback heads. The VM-90 system is self-contained and includes monitoring and operating controls in a single cabinet. (218)

There were two standout helical entries at the NAB. One was the Shibaden SV-727, primarily designed for CCTV, ETV and medical applications. It can record and play back NTSC or PAL color signals with either 50- or 60-field systems. A 10-inch reel holds enough one-inch wide tape for 90 minutes' running time. (219)

One nonexhibitor, International Video Corp., copped some floor space with their IVC-800 helical VTR, which is being marketed by RCA. Unlike most helicals, this unit has full-circle tape wrap around the head drum, eliminating once and for all the problem of lost scanning lines. Color reproduction on the IVC-800 was demonstrably excellent, working with a 4.2 MHz (±1 dB) video bandwidth and 1-inch-wide tape. (220)

Video Control Systems: A Button to Push the Buttons

Program automation is fast becoming a way of life in TV broadcast stations, and understandably so; there are just too many operations to perform and too many buttons to push in bewildering sequence for any one or two human operators to handle faultlessly.

Time pressures also can wreak havoc with the human and all-too-fallible control room engineer, and it's usually during a break with many short commercials that these errors are likely to crop up. Most automated programming equipment manufacturers can point to the savings in unneeded make-goods as a principal economic factor in going full automatic.

Of the new entries in the TV automation field, AMP, Inc.'s Automatic Broadcast Programmer is one of the most ambitious. At the heart of the system is an electronic digital computer that gulps paper tape or punched card with programming instructions. These inputs are further simplified by using an "English-like" language very similar to ordinary broadcasting terminology. The computer, with its 8192-word memory, can control up to 150 sequential scenes, and logs each event on a teleprinter output as it occurs. (221)

Central Dynamics showed the key elements of new equipment that's destined to make wRGB (Schenectady, N.Y.) the most automated TV station in the country. By using Tally Registerproduced computer equipment, identical data inputs can prepare the program log and preset the video switcher for automatic operation. (222)

Designed as an add-on control unit for already existing systems, Telecontrol's "Unicon" can handle up to 100 video sources while coordinating them with the proper mixture of audio material. The Unicon can be loaded by the control room operator and can also programmed automatically be bv punched tape, punched cards or computer. Complete system capacity is 30 events plus "next event" and it can be continuously loaded even while on the air. Special operations include preselect, pre-roll, preview, on-air and end event. Actual control can be full automatic, full manual, or combinations of both, changeable at any time. The Philips stage performance was stored in the Unicon on Tuesday and the control operator watched the show with their feet on the console. (223)

APT 100 automation system, a system concept with all equipment integrated for a master control by Sarkes Tarzian demonstrated the ability to handle various video switching effects and many types of audio feed. This system includes delegation control, warnings to operator in event of devices not delegated to him, and gives the operator complete manual or complete automatic control as well as varying degrees of mixture of both. (224)

Video switchers and special effects controls were exhibited by a number of major suppliers. Such units are showing a tendency to become less complex and easier to operate. This is certainly the case with Ward's TS-200 series, which uses solid-state electronics, has interchangeable plug-in modules, an expandable switching matrix, and (in the TS-206 version) includes 29 different special effects. All functions can be previewed on a monitor, and transitions are a snap with two split-lever fader controls. (225) Modular construction is a main feature in Grass Valley's 1400 series video switchers. Offered with several different circuit combination options, GVG's units can be custom-ordered with any of the firm's standard options. Special effects options include a dual mix/effects system, chroma key, positioner, insert coloring and contouring. (225)

Billed as a "custom" switcher, the Alma AS6500 series sports a modular plug-in card design that's excellent for customizing to user requirements or for *in situ* changes by station engineers. The vertical interval timer has a sync lock, pulse-width adjustment, pulse position control and instant switchover to fast-lap switching. Using the plug-in, system expansion can add more functions, inputs and operational features. Switching can be controlled by a telephone dial or touch-tone system. (227)

Called "an advanced development" in color special effects generators, Ball Brothers' Mark VII is a compact, miniature control panel that has up to 14 different wipes, video inserts, sync add, and an 18-station remote control panel option. Wipes can be reverse-keyed by flipping a switch, and the modular unit can be purchased with as few as three wipes for openers. Other options include a color synthesizer for mono and color matting effects, a nonadditive mixing module, and a sync card that can be deleted from any of these systems where composite video isn't needed. (228)

General Electric unveiled a video distribution switcher (model TS-301-A) with capacity expandable from 10 studio inputs and 6 outputs to 100 inputs and 96 outputs. Minor modifications will provide even more expansion if needed. The system relies on computertype logic and makes extensive use of integrated circuits. (229)

Other new switchers: Vital's high performance unit (introduced at NAEB), Dynair's remote fader switcher, Telemet's system switcher, and Richmond Hill's (Riker) expandable switcher.

Video Processing: Color Adds Complexity

A variety of switchers and multiplexers were shown by Cohu Electronics, including what they call the world's first video multiplexer. The series 2600-400 multiplexer permits viewing of four separate video signals simultaneously on a single waveform monitor, while any of the four signals can be viewed on a TV monitor. Using integrated circuits in its four-count generator, clamp pulse generator and stairstep generator, the unit provides pushbutton video select switches along with a rotary sequencer. (230)

Cohu's solid-state video switcher se-

Photos top to bottom: Easy-loading teleprompter by Q-TV Sales

Video multiplexer by Cohu Lenkurt microwave links in N.Y.-Pa. area Telepro's RA-500 random access slide sys-

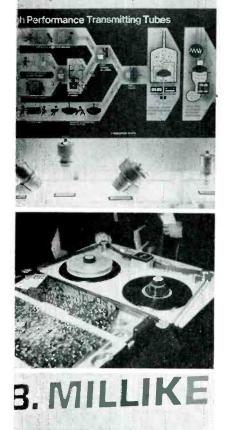
tem. Ft. Worth Towers' models on display







ability, Uniformity, and Quali







ries 9300, will accept composite or noncomposite mono or color signals, synchronous or noncynchronous in any combination. Automatic circuitry prevents accidental mixing, and a double reentry vertical interval switching system is included. (231)

A dazzling array of video processing circuits were on view in the Central Dynamics booth. These included their sync-line signal line pulse distribution drive encoder, the VG 2065 color black generator, VG 2086 cue dot generator, VA 2034 series video distribution amplifiers and the VA 2051 series pulse distribution amplifiers. (232)

The Central Dynamics Sync-Line system uses one cable from the pulse distribution system to the camera by sending one signal and then decoding it. Sarkes Tarzian showed a similar system called the Compulse distribution (system). (310, 311)

Sync generators were exhibited by Visual and Dynair, while CBS Laboratories announced a new electronic technique for increasing sharpness and color detail on home TV receivers.

New from CBS Laboratories is the model 538 color masking processor. The unit can be used in all types of conventional color TV cameras and electronically corrects color distortion caused by optical color filtering overlap and response characteristics of the camera pickup tubes. Masking correction is applied in all three color channels, and the processor signal is narrow-band so corrections don't add any objectionable noise to the picture. (233)

No-Hands Automation Radio

If there ever was a doubt over whether automated radio is for real, Gates dispelled it. Inside a people-less glass-walled room they showed a complete operating automated station. Equipment included automated program reproducers, an automated program log printer, a 1-kW transmitter intended for remote control and logging, and automatic modulation and frequency monitoring printout equipment. The program system included rotary and single-cartridge reproducers for spots and multiple cartridge reproducers for music and running it all, a 1000-event programmer. (234)

Schafer demonstrated a typewriterinput computer-controlled automatic system; IGM showed punched card actuated equipment. Introduction of extensive radio automation equipment by RCA was another indication of the growing significance of the equipment. Visual Electronics' display included several racks of cartridge and reel equipment that could be pre-programmed and one of the lowest-speed loggers on exhibit—15/32 in./s. Tape-Athon also showed a 15/32 in./s. logger. (235, 236, 237, 238)

Photos top to bottom: Coax patch switch by Cooke New ITT transmitting tubes eye Eimac's

market Gauss Electrophysics' videotape loop bin Mini TV "space" camera by Teledyne is attention getter.

New color monitor by Ball Brothers

Although Continental has dropped its Prolog line, a new company at NAB, Disan Engineering Corp. was there with complete automation systems. Disan sells a complete system but also specializes in memory units and a talking clock. The programmed memory selector (various models to handle as many tape decks and cartridges as you may have) returns to its memory at the end of each selection to deliver the next function selected. The series 405 offers 1728 possible combinations. A continuously-operating computer calculates possible time error arising from readout position and automatically compensates. Thus, time is always correct, Disan says. The 411 with "pinmaster" memory offers demand time and random select handling. The talking clock is a separate module that gives time on the hour and half-hour. (239)

MaCarTa caught the visitor's attention with some simulated leather tape decks and then captivated him by showing a new metal card control cell for random select programming of automation systems. The new cell was invented by William E. Moulis of Sono Mag Corp. The unit consists of a metal chip reader system and a photoelectric readout which in turn controls a decoder. The metal cells are loaded in the same sequence as the order of events are to occur. (240)

Audio Consoles: How Complex? How Compact?

Audio equipment designers seem to be reaching for extremes in large size and complexity on the one hand, and streamlined, compact formats on the other. Certainly today's stereo broadcaster needs a fair amount of sophistication in signal-handling gear, but it's hard to imagine even the most competent of deejays operating some of these new systems without a road map, or better, a well seasoned Indian guide. Any stereo station that continues to operate with a nonautomated format is moving in the direction of this ultracomplexity-especially due to the tendency to cluster many diverse functions in a single control room to save floor space. Piling still more straw on the camel's back, this same control room may contain the station's transmitter, the standby emergency transmitter, standby power equipment, racks of monitors, and so on, and on, and . . .

Among the new breed of ultrasophisticated consoles is Electrodyne's ACC-1608. Designed primarily for 8-track audio recording, this console has more functions, controls, knobs, pushbuttons and meters than the cockpit of a Boeing 707. Among other things, it has: 16 microphone or line inputs, expandable to 20; 6-position equilization with echo send and cue on each channel; independent outputs for 8-channel, 2-channel and mono; 2 panpots; illuminated pushbutton switches. (241)

A scaled-down version of the ACC-1608, Electrodyne's ACC-803 has a reasonable number of control functions for broadcast station use. Standard equipment includes: 8 microphone or line inputs (expandable to 28); 6-position equalization with echo send on each channel; three output channels with vu meters; pan on any input; pushbutton switching; a hidden integral patch panel. Lots of optional extras can put this console in the recording studio, master control or TV control. (242)

A full-scale expandable TV audio console, the Gates Radio TV-15 in its basic form has 15 channels with 4 inputs per channel for a total of 60 inputs. Additional submixers can increase the console's capacity. Any number of subunits can be added as a station's audio requirements grow, and the system is called one of the most versatile of its kind. (243)

On the junior-sized end of the complexity race, the Collins 212J-1 is a small, multipurpose portable console with facilities for spot production, emergency control room use and remote pickups. The solid-state unit operates on ac line power or from an optional internal or external battery. The console has four input channels, one output program channel and a switch-selectable monitor amplifier. (244)

This reverse trend toward utilitarian compactness is most apparent in a new line of audio consoles from Visual Electronics. The entire series is "human engineered" (no more 15-foot reaches for that 4 ft. 8 in. audio engineer), with plug-in modular construction. The model " 8×1 " is an eight-mixer monaural console, and a comparable stereo version, the " 8×2 ," has 12 stereo inputs. Visual's " 4×1 " console has a mono output with four inputs and pushbutton selector panel. This ultracompact unit is designed as a program production aid for preparing cartridges or reel tapes and as a fill-in subconsole for announce booth and other control-room uses. It's also fine for mobile and onsite remote pickups. (245)

A variegated line of consoles—from the basic portable (PE-2400) to a 10mixer studio stereo console (SS-4360), was shown by McCurdy. All of these units reflect a basic design simplicity that's bound to make life easier for the harried audio engineer. (246)

Designed for TV audio, the Alma model 990 dual-channel console has built-in mixing, switching and monitoring, plug-in amplifiers, preamps, mixing networks, cueing amps, audio-followvideo switching circuits and a plug-in power supply. Switching is through illuminated pushbuttons, and the entire console is compact enough to permit one-man operation. (247)

Junior-size portable and studio audio consoles were likewise shown by Nippon Columbia and by Disan Engineering. Compactness and simplicity were the key factors here, with very few knobs and switches to confuse the nontechnical deejay. (248, 249)

Tape Cartridges: 'Look Ma, No Hands'

As an integral part of automatic radio programming, the continuous-loop tape cartridge is hard to beat. In addition to the stacks and carousels of automatic cartridge-handling and playback gear, some new console-size designs have appeared to make manual operation that much easier.

Introduced by Collins as the "twintape" cartridge system, a doubled equipment approach lets the audio engineer work the Fidelipacs much the same way he'd handle a pair of turntables. The 642E playback unit and the 216D record amplifier combine in a system that: provides playback on both cartridges simultaneously; records one cartridge from an independent signal source while playing the other; or dubs from one to the other. The system has two independent transports in a single housing for simultaneous record or playback plus cartridge duplicationall without any auxiliary gear. (250) Rack-mounting RT-27/BA-27 car-

Rack-mounting RT-27/BA-27 cartridge systems from RCA feature a roll-out tape deck, separate record and playback heads, remote control capability. plug-in circuit boards, all transistor design, provision for later expansion. (251)

A series of cartridge players and recorders from Disan provide flexible building-block setups if the station wants to design a custom hookup. Disan also is marketing a unit for background music systems. (252)

Sparta Electronics proudly showed its new Sparta-Matic tape cartridge system along with their complete system of audio control equipment. (253)

Audio Components: Making Life Easier For Meter Watchers

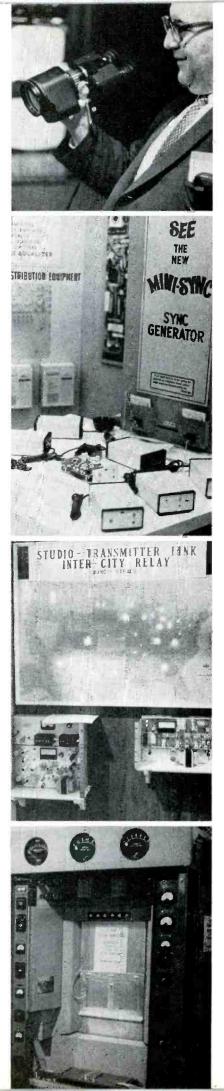
Some deejays who are tired of riding the gain, now can take their coffee breaks when they please if they use one of the new breed of audio limiters. The "Solid Statesman" M-6543 from Gates Radio features a 3- to 5-microsecond attack time, which eliminates the several milliseconds of clipping normal in most limiters—so states the manufacturer. The unit is available in asymmetrical or symmetrical limiting versions for a-m, fm and TV operation. (254)

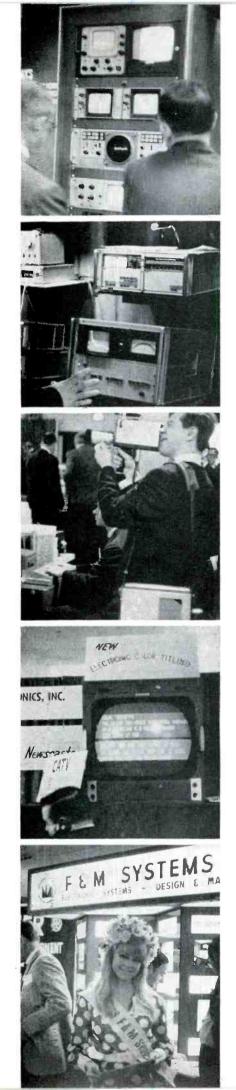
CBS Laboratories, the ones who started it all, have upgraded and updated versions of their own baby—the Audimax III. This latest model is all solid-state, with computer-type logic circuits to do the fancy figuring. Using what they call the "gain platform" principle, Audimax can work over a wide range of input levels. Audimax III can handle mono or stereo fm, while the FM Volumax controls peaks. For general-purpose audio, the model 710 Automatic Loudness Controller is a valuable contribution toward keeping

Photos top to bottom: TV picture stabilizer by Dynasciences Dynair's Mini-Sync equipment

Moseley microwave link equipment Retrofitted transmitter by Standard Electronics







down those extra-loud TV commercials. Maybe this one'll keep Uncle Jack away from the "commercial killer" switch on his TV set. (255)

A wireless microphone that works at microwave frequencies was introduced by Microwave Associates. Dubbed the "Portamike," the fm unit operates at 950 MHz, with a cigarette-pack-size transmitter that weighs in at 10 ounces. The companion receiver is crystal-controlled and includes a preselector filter and double-heterodyning. The transmitter can run for 6 hours on its battery pack, and system audio frequency bandwidth is 50 to 15,000 Hz ± 1 dB, with distortion placed at less than 1 percent. (256)

Films and Slides: Old Standbys Get Better

A film island shown by General Electric has a four-input, two-output color optical multiplexer. One such island is an attractive alternate to two conventional islands. Called the PF-12-A, the self-contained island handles two film and two side projectors and two color cameras in any combination. The compact system permits quick change-over in film chains, and provides film backup in case of equipment break-down. (257)

Nippon Columbia demonstrated a breakthrough development in color photography using *black-and-white* movie film. Called "Monocolor" by its developers, it uses a special color filter sandwich that optically multiplexes the colors onto the black-and-white film. The film is processed as ordinary monochrome film in a fraction of the time (and with vastly less expensive processing equipment) required for color movie film. Playback is through a monochrome film chain to a decoding circuit which has red, green and blue outputs; then through a color processing amplifier which produces a standard NTSC signal. (258)

Technical Materiel Corp. showed their "TV Program Center," a film chain island with a three-vidicon color pickup and a 35mm slide/sound strip projector, 35mm and 16mm movie projectors. They also displayed a 35mm sound strip projector with multiplexer or uniflex film chain. (259)

An electronic-beam recorder for motion picture film from 3M Co. provides very high quality movie film from TV sources. Although expensive, it offers better quality than kinescope recording methods. Less expensive film can be used. (260)

Compact Ektachrome economy movie processors were introduced by Houston Fearless and Filmline. (261, 262)

TelePro model RA-500 random-access slide projector with 500 (2×2)

Photos top to bottom:

Tektronix composite measuring 'scopes Impulse sound me.er by Hewlett Packard Battery portable VTR and camera by Sony Scantlin's electronic titler Designs by F & M Systems enhanced by lovely hostess slide capacity uses drum-type magazines. (263)

"Spectrum 32" is a multiplex color slide projector for standard 35mm color slides from Spindler & Sauppé. The virtues of this projector are best emphasized by pointing out that they have been built into the latest film islands of GE, Philips and Telemation. (264)

Color Monitors

Solid-state design has invaded the professional monitor field as Conrac points the way with two new all-transistor units. Their new KNA9 monitor (first introduced at NAEB) is an economy model for closed-circuit systems on a tight budget that need better quality than possible with modified consumer products. Screen size is 9 inches. (265)

A second Conrac entry is the CUJ14, with switch-selected TV standards for use on almost any color system in the world. The professional color monitor works with any of these standards: 405 lines/50 fields; 525 lines/60 fields; 625 lines/50 fields; 819 lines/50 fields. Screen size is 14 inches. (266)

Brand new from Ball Brothers Research, the TCB-14R color broadcast monitor is a transistorized, high-performance unit with controls placed for easy accessibility. Picture tube is 14inch size, and the monitor is designed for relay rack mounting. (267)

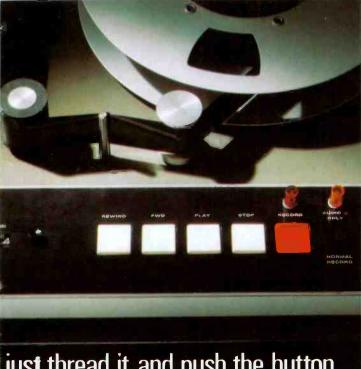
Also shown by Conrac: model AVR1 regenerated sideband receiver, which removes quadrature and phase distortion in vestigial sideband reception. Video output is both vestigial sideband and dual sideband. (268)

Broadcast Monitors

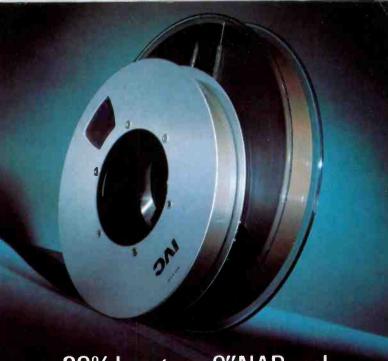
Gates Radio exhibited a long line of fm monitors for most broadcasting needs. They include: GTM-88S stereo modulation monitor for mono or stereo measurements, with provision for adding SCA; mono modulation monitor with most of the stereo model's features; fm frequency monitor type GTM-88F, with crystal-controlled wideband pulse signal comparator; fm frequency comparator GTA-88F for measuring frequency stability of pilot and SCA channels; GTA-6741 SCA modulation adaptor as add-on unit for the modulation monitor. (269)

New from Collins is a transistorized fm modulation monitor, model 900C-3, which tunes through the standard fm broadcast band. Unit includes demodulating circuit for measuring carrier modulation percentage on the main channel, stereo subchannel, pilot carrier and SCA subcarrier. It also measures channel separation, crosstalk, S/N ratio and stereo subcarrier suppression. (270)

stereo subcarrier suppression. (270) Calling their equipment "Gremlin Chasers." McMartin showed a wide line of fm monitors and receivers—mainly for checking modulation, separation, subchannel characteristics, frequency and other vital fm broadcasting parameters. (271)



just thread it, and push the button



30% less tape, 8"NAB reel



operates rack mounted

award-winning design

all this and NTSC color too!

The IVC-800, engineered and manufactured by International Video Corporation, Mountain View, California, is the first helical-scan video recorder to offer this exciting combination of features at any price. A recorder that's not only low-cost, but is versatile, easy-to-operate and maintain. NTSC color system results in more faithful reproduction with chroma stability not previously attainable. The IVC-800 is a significant breakthrough in helical-scan recorder design. Turn the page for price and details.

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All this for \$4200 complete! (monochrome \$3800)

Full NTSC Color capability

All monochrome machines will record NTSC color signals. Single plug-in circuit board instantly converts unit for NTSC color play-back. Conversion may be accomplished by anyone in the field purchasing a plug-in circuit board for \$400.00.

High resolution

Patented pulse interval modulation signal system provides bandwidth exceeding 4.2 MHz resulting in 400 lines of picture information.

Just thread it and push the button

Electrical push-button control of transport permits all tape motion functions to be remotely controlled. Advance "Alpha" helicalscan tape path configuration with precisely fixed tape guides eliminates "lost" picture information and allows easier threading.

Full electrical remote control

Electrical push-button control with interlocked logic circuit permits all tape functions to be remotely controlled. Tape is automatically relaxed when stopped thereby eliminating unnecessary wear. These features permit the IVC-800 to be used in dial access applications.

90 second fast forward and rewind

Separate turntable motors for take-up and supply permit rapid fast forward, rewind and shuttling. Dynamic braking eliminates the possibility of tape damage. End of tape sensor activates stop circuit preventing tape spillage.

30% less tape, 8" NAB reel

Full one hour recording requires only 2150 feet of 1'' tape operating at 6.9 ips, an average saving of \$15.00 per hour.

Operates rack mounted

IVC-800 is the only recorder which can be rack mounted in 121/4"

of vertical space. Maintenance is made easier through use of fullsuspension, pull-out mounting slides.

60 second head replacement

Video head may be quickly replaced by anyone anywhere using the special tool that is stored under the scanner cover. The head automatically seats itself in the correct position. Advanced design ferrite head is guaranteed for 500 hours (or six months).

Audio cue track

Second audio channel is provided for secondary audio or dial access control signals.

Weighs only 52 pounds

Precision casting and state-of-the-art engineering techniques have produced a rugged, yet truly portable recorder. Dust-proof cover eliminates tape contamination possibility.

Machine-to-machine compatibility guaranteed

All tapes recorded on any IVC-800 can be played back on any recorder using the 1 $^{\prime\prime}$ IVC format.*

Stop-Motion feature

All units are equipped with stop-motion as standard feature. Electronic editing and slow-motion are options available.

NATIONAL SERVICE PROGRAM Field service, applications engineering, and systems engineering back-up are provided every IVC customer. Factory trained service personnel are available through our franchise distributors or on a direct factory basis. Standard industry warranty on all IVC products.

FULL NTSC COLOR SYSTEMS CAPABILITY WITH THE IVC LOW COST CCTV NTSC COLOR CAMERA. A demonstration of the complete IVC CCTV color system can be arranged by contacting IVC Marketing Operations, (415 — 968-7650). International Video Corporation, 67 E. Evelyn Avenue, Mountain View, California 94040. Detailed product literature on request. *Bell & Howell/GPL/RCA

INTERNATIONAL VIDEO CORPORATION 67 E. EVELYN AVE., MOUNTAIN VIEW, CALIF. 94040 (415) 968-7650



Studio Displays

An electronically-generated TV character display format was demonstrated by Visual Electronics. The system can include a number of ancillary devices for short- and long-term storage and instant retrieval. Principal participant is the 990 Display Control unit which generates the alphanumeric characters. Unit consists of a typewriter-like keyboard and edit monitor. Messages can be flashed instantaneously on TV screens for weather reports, sports scores, stock market prices, etc., or stored for instant recall. Special effects are also provided which make the words crawl, roll and blink. (272)

A flexible display system from CBS Laboratories uses a series of electromechanical display units. The system's x-y matrix wiring snaps apart easily for quick reconnections needed for different display configurations. The characters are white on glare-free black background and the displays will hold up to 12 different items. (273)

A system for in-station weather data is the Mark IV-C "Weatherminder" by Texas Electronics. The accurate instrument board has four instant-readout dials calibrated in wind velocity, wind direction, barometric pressure and outside temperature. (274)

Studio Aids and Equipment

Called a "major advance" in TV and motion picture studio lighting, two new series of tungsten-halogen lamps from Sylvania can make a considerable dent in lighting costs. Available in 2000- and 5000-watt sizes, the lamps are smaller and more efficient than conventional studio incandescent lamps of the same rating. Color temperatures available are 3200 K to 3350 K. Color, temperature and light output do not drop off as the bulb ages, adding considerably to the bulb's useful life. (275)

An image motion compensator called the "Dynalens" by Dynasciences Corp., stabilizes images from telescopes, handheld or vehicle-mounted movie and TV cameras. The Dynalens can be used with any lens having a clear aperture 58mm or less and can operate from a variety of battery packs. (276)

Videotape almost got lost at 3M and Ampex displays while it was pushed hard by Memorex and Visual. Brand new in the tape market, Visual Electronics' "Visual Tape" is a broadcast high band formulation and was used throughout the company's huge exhibit area. Special features of the new tape are high S/N ratio, improved video sensitivity, low-abrasive tape surface, antistatic binder, high pliability for maximum head-to-tape contact. (277)

Memorex was loaded for bear with several different TV tape formulations. Standouts among these were type 78V high-chroma tape for high-band color recording and the 79 series for all helical-scan recorder. (278)

Evershed's "Servopak" for zoom and focus control of studio TV cameras was

a prominent Power-Optics exhibit. Also shown was a variety of other camera servo controls and a new power zoom converter unit RCA TK-42's. (279)

Transmitters and Antennas

Gates drew fresh attention to a-m transmitters by claiming its new 50-kW (VP-50) is the first new thing in 50 kilowatters in a decade. A new vapor cooling system which takes advantage of liberation of heat produced in converting water to steam produces a cool, quiet (no water pumps), efficient highpower transmitter. Power consumption is only 85 kW at zero-percent modulation. (280)

The CCA exhibit was popular since that's where lowest prices were found. CCA claims it's now number 3 in transmitters. (On the final day every rig on display was market sold.) The highest priced a-m transmitter exhibited was a military designed 10-kW unit displayed by Technical Materiel Corporation. The BCT-10KA sells for \$50,000. A feature that's hard to figure out how to use is its ability to tune anywhere from 450 to 2000 kHz. Call it a universal spare! (See p. 90, April/68 BM/E.) (281)

Granger/Bauer showed new lowpowered fm transmitters and Wilkinson Electronics showed a small satellite transmitter for use inside steel-framed areas (transmitter rebroadcast).

Uhf TV news for 1967 was the introduction of 55-kW and 50-kW uhf transmitters by RCA and GE respectively. This year Visual Electronics showed, for the first time, a 55-kW uhf transmitter. The solid-state heterodyne driver incorporates into one compact package, vestigial sideband filtering, linearity and phase adjustments, envelope delay pre-correction, etc. Eimac's five-cavity, integral-cavity klystrons, with vapor cooling. are paired in the power amplifier stage. (283) A 55-kW uhf transmitter from Pye Ltd., was exhibited by Phillips.

RCA claimed the most powerful uhf system by combining a new 60-gain five-sided antenna with its 110-kW transmitter. Result: 5,000,000 watts in all directions. RCA also showed how to parallel two vhf transmitters so that one could stay on the air even if one transmitter failed. GE introduced solidstate drivers for both vhf and uhf transmitters. (284, 285)

Standard Electronics showed retrofit kits that could convert old standby aural vhf transmitters into visual units. The converted unit can become half of a new parallel transmitter setup at very little cost. Standard Electronics also showed a new 250-W fm transmitter. (286)

Collins showed an entire line of

Photos top to bottom:

McMartin's "Gremlin-chasing" SCA gear Easy-assembling rf connectors by Trompeter Eight-channel recording console by Electro-

dyne Microwave Associates' pocket size microphone transmitter

Videodisc animation unit by Ampex





a-m and fm transmitters, most of which were introduced in 1967. American Electronics Labs featured its new 20-kW fm transmitter priced at \$21,-500. A direct solid-state exciter was used. A stereo and STL generator is available. Only two tubes, the driver and the power amplifier, are used. (287, 288)

CCA, Jampro, Gates and Collins has prominent displays of fm circular polarized antennas.

Test Equipment, Frequency Monitors

The test equipment found on broadcasters' work benches is an indication of the quality of his on-air signal. Fortunately or unfortunately, depending on your point of view, there was more equipment on display racks at NAB than generally found on work benches.

Tektronix, Hewlett-Packard, Rohde and Schwarz and Marconi had large displays devoted to test equipment. It is significant that European made test equipment was prominent—Europeans pay more attention to quality than do some American broadcasters. From the other side of the world, Shibaden brought for display a color bar dot generator and other TV test equipment.

Tektronix premiered its solidstate Vectorscope and waveform monitor. Hewlett-Packard drew special attention to its new impulse (as well as RMS and peak) sound meter (based on an imported design we understand). Videometrics, in the Central Dynamics exhibit area, showed a new polyburst generator to facilitate system checkout. Central Dynamics showed a production version of a portable color calibrator originally developed by the National Research Council of Canada. This device gives a "white" standard for checking color television studio monitors. Zoomar, Inc. showed a self-contained device for measuring optical transfer function of lenses. (289, 290, 291, 292, 2931

Very stable digital-type frequency monitors drew special attention at Collins' booth (a paper was given on the technique). An fm frequency monitor displayed monitors the carrier frequency and indicates errors in 100-Hz increments. (294)

CATV-CCTV On The Fringe

Transmission of TV by cable was featured by Ameco, Entron, Kaiser

Photos top to bottom:

New pickup equipment from Gray

Inside McCurdy's audio control console

Regenerated sideband receiver by Conrac AFL's 20-kW fm transmitter

"Twintape" dual cartridge unit from Collins Rust Corp.'s remote control CATV, Jerrold, Vikoa, and Craftsman. Little brand hew equipment was shown. Vikoa stressed underground installations Jerrold stressed its educational systems as well as general capability.

Exhibitors featuring CCTV equipment for schools or CATV local origination were numerous and busy. Scantlin drew heavy attention by demonstrating color TV receiver displays of electronically-generated alphanumeric characters. The equipment was suited for TV studios that wish to inject titles and news directly into the video system but was being promoted heavily as an all-electronic news service for CATV systems. Television Presentations, Inc. is the distributor to CATV systems. (295)

Dynair showed a solid-state TV demodulator, a remote switcher-fader and other miniature video components including a new mini sync generator. TeleMation showed a new optical multiplexer, a new monochrome camera and other video processing equipment suitable for CCTV and broadcast work. (296, 297)

Philips and Sylvania both had portions of their exhibits aimed at the CCTV educational market.

Microwave Relay & STL

Microwave Associates used the NAB to introduce its new B-line—a total solid-state (no klystron) fm microwave communications link for color television and other data transmission. The compact units, featuring modular construction, are available in seven models covering the frequency bands of 0.7 to 13.3 GHz. The company also showed a mobile microwave relay system used in Vietnam but suitable for broadcasters use such as in helicopters. (298)

Raytheon announced 30-day delivery of its standard dual link 2A microwave equipment (solid-state except for a klystron). The 2A is "hot standby" TV equipment providing automatic transmitter switching and duplicate receiver protection for STLs. Collins showed its MW-808D microwave system intended for short-haul transmission of color. (299, 300)

Lenkurt stressed its system's capability for long haul as well as STL. Marti and Moseley also featured STL equipment. (301, 302, 303)

Cable and Accessories

Boston Insulated Wire focused attention on damage-proof connectors (introduced last year); Brand Rex on lightweight cable (featured on Ampex's portable and lightweight cameras). Andrew Corp. showed low loss 8-in. helix cable. (304, 305, 306)

Coaxial cable handling was stressed by both Cooke Engineering Co. and Trompeter Electronics—Cooke showed cutaways of its coaxial patch jack and Trompeter featured a new crossbar panel and easy-to-assemble rf cable assemblies. (307, 308)

The CATV Nonduplication Controversy

PART I

by Lon Cantor

CATV operators and broadcasters have strong opinions about the FCC nonduplication and carriage rules. Here's a sample of the CATV side of the story. Next month broadcasters have their chance.

A GOOD DEAL OF THE CONTROVERSY generated by the FCC's Second Order and Report has been centered around the local channel carriage and nonduplication requirements.

CATV operators and TV station owners alike have been screaming that they are being driven out of business.

However, most charges and counter charges have been vague. Amid the noise and confusion, few solid facts have emerged.

In an effort to close the evidence gap, the FCC recently requested TV stations and CATV operators to report on how the new rules have affected them.

The FCC Notice of Inquiry stated that most CATV operators have been able to live with the new rules "without undue difficulty."

They did express concern that the rules may "unnecessarily inconvenience subscribers or CATV operators."

With respect to broadcast stations, they wanted to find out if the rules have "been sufficient to accomplish the purpose for which they were designed."

So far, the FCC has accumulated four volumes of replies in Docket 17505. The bulk of evidence submitted indicates the following:

1. The FCC is right. Most CATV systems can live under the new rules. No system has actually gone out of business. But several say that if they comply with the new rules, they will be forced to shut down and a few give concrete evidence of economic injury.

2. Most stations feel they would get enough protection *if* the present rules were enforced. A few, however, presented persuasive arguments for even more protection.

3. A large percentage of CATV systems are not yet complying with the new rules. Some have sought relief by requesting waivers and others have simply ignored the rules.

4. Switching equipment and labor are so expensive that small systems cannot afford it. They must either delete the offending channel entirely or ignore the FCC Rules.

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5. Where the rules have been adopted, subscribers are very, very unhappy.

Subscriber Complaints

Since the public interest must be a prime consideration for any government agency, let's consider the effect of the new rules on CATV subscribers. (Nonsubscribers have never expressed themselves either way.)

For example, Lawrence Flynn Jr., who operates a system in Vestal, N.Y. said, "Subscribers are frustrated and annoyed with nonduplication switching. Often TV stations change schedules, switchers don't function right . . ."

C. E. Murray, of Niagara, Wisconsin, reported that channel 12 Rhinelander asked his system for protection from channel 5. They provided protection for about 45 days "but the complaints from our membership were so great" that they have put channel 5 back on the system.

The cable system in Huntsville, Texas stated: "Our subscribers are very unhappy over the deletion rule. The telephone is constantly ringing"

"Our customers feel they should be able to view the station of their choice. Approximately 75 percent of our customers call the office and express their opinion in no uncertain terms . . ."

"Sports warmup programs usually start 15 minutes before the game. Usually the game starts on the hour or half hour and there is no way of knowing how long it will last. This causes the viewer to miss a part of the program following the sports event."

The Selingsgrove, Pa. system is trying to satisfy both subscribers and the FCC by rebuilding to 12-channel capacity.

S. W. Camp, manager of the system, reported "... we did delete wFBG Altoona in order to provide wTPA full time carriage. WFBG had been carried on the system for 13 years. When this change was made, hundreds of calls and oral expressions were received in our office about taking off the Altoona stations ..."

"We created an additional uproar when we deleted channel 8 Lancaster to provide WITF channel 33, ETV from Hershey . . ."

"If we are forced to make further changes due to several stations' requests for nonduplication, our subscribers are going to lose two additional stations that they have viewed for 14 years."

Mark K. Shadle, general manager of the cable system in Lykens, Pa. said, "Subscribers have become very indignant over the removal of two vhf Philadelphia stations, channel 6 (WFIL) and channel 10 (WCAU) which provided excellent

non-network programming. The uhf stations, channel 15 (WLYH) Lebanon and channel 21 (WHP) Harrisburg, do not. The news broadcasters of the uhf stations do not have the high professional demeanor or presentation manner that the viewers have been accustomed to over the past 12 years . . . The movies carried on the uhf station channels cannot be compared to the vhf stations."

One of the big problems of the Lykens system is that no switching is used. Instead, the U's are substituted for the V's on a full time basis.

The local editor was so upset by the situation that he not only wrote angry editorials, but took a reader poll. The result: 587 to 2 preferred the TV schedule as it had been before the Second Order and Report had gone into effect.

Many editors in CATV towns were angry. An editorial in the *Daily Times Herald*, Alliance, Nebraska said, "As we understand it, the free air has been let out of this portion of the Nebraska panhandle to protect the Scottsbluff station from the economic impact of cable systems.

"Sterling, Colorado had cable service some 9 years before the same Wyoming people built a TV station there last year."

"Cable TV forced the Wyoming people to make something of their Scottsbluff outlet."

"To this newspaper, free enterprise is being flouted by this whacky blackout . . ."

"Federal agencies . . . have the perogative to protect the public interest—not to protect private industry or individual gain."

Economic Injury To CATV Systems

CATV systems claim that the new rules hurt them in three basic ways:

1. Switching equipment and labor are expensive.

2. They lose subscribers, or fail to add subscribers.

3. System expansion and new systems are not economically viable in many areas.

American Cable Television, Inc., with systems in Waco and Temple, Texas, gave an excellent breakdown of the cost of complying with the nonduplication rules.

1. A switcher costs almost \$2000.

2. \$20 per month in switching circuits and switching costs.

3. 4-6 hours per week extra technician's time.

American Cable Television's president, Arlo Woolery, also did a good job of documenting economic injury. He stated that a careful analysis had been made of a 32-week period after the rules went into effect. During this time, 287 subscribers were lost. This is a loss of \$1500 per month in income. Looking at it another way, since systems often sell at the rate of about \$300 per subscriber, Mr. Woolery feels that the new rules so far have cost his company more than $\$86,000 (\$300 \times 287)$ in lost subscribers.

B.F. O'Connell, who runs a cable system in Menominee, Wisconsin claims that he cannot comply with the rules.

He said, "The cost of required equipment is prohibitive at this point in our operation. Present financial obligations preclude any other payments."

Many people are of the opinion that CATV is a sure road to riches, but Mr. O'Connell said, "We show a loss of \$63,000 for the first five years of operation. To be forced into compliance would cause loss of system control for me. This is something I've worked toward for six years."

Several other systems also reported noncompliance, claiming that they would have to go out of business if they tried to follow the new rules.

The Marion, Virginia Cable System complained about the cost of switching equipment and added, ". . . in previous years we have enjoyed an annual net gain of 50 to 75 subscribers. We have no net gain or loss this year."

"Compliance with the rules has stopped the growth of the CATV system, eliminated any plans for expansion of the system, and has slowed the sale of TV sets, especially color sets."

They also gave an example of economic injury to CATV subscribers: "In several instances home owners had erected high towers to bring in signals from Roanoke, Virginia and Bluefield, West Virginia. They were pleased to be able to remove these structures, connect to the cable and receive a much higher quality picture. Now, they are left without the right to view the stations of their choice, due to the nonduplication act."

They report that the usual complaint from subscribers is that "it is odd that subscribers who pay for their service are denied their right to view the station of their choice, while those with private antennas are not in any way protected."

Wenton F. Stewart of GT&E Communications, Inc. in Angola, Indiana provided excellent documentation of the costs of compliance.

He said, "the programming of the nonduplication switcher each week is difficult and time consuming (approximately 12 hours per week) and, therefore, extremely expensive."

"The total investment in the Angola system is nearly \$250,000, or in excess of \$27,000 per channel carried. One third of our investment is affected by the nonduplication rules. This \$83,-333 worth of equipment is only being used 38 percent of the time. It is idle 62 percent of the time. This represents an investment of \$51,666 in equipment which is idle due to the nonduplication rules." "Due to the customer confusion associated with the nonduplication, we feel a program schedule must be provided to our customers other than the TV guide and newspaper listings. This is an expensive process. Estimated cost for this program is \$5.00 per year per customer."

One respondent pointed out that his system was so small that "reliable (switching) equipment would cost more than my entire head end."

In Kernville, California, Pearson TV Antenna Systems claimed that their growth rate has suffered by 25 percent.

"In order economically to service some 550 subscribers in an area this size, we had to erect three separate head ends," they pointed out. "Programmable switching for these head ends is not economically feasible for this size system." Therefore, they have totally deleted Los Angeles channels 2 and 4.

Tehachapi TV Cable, in Tehachapi, California said, "The time clock and relays are a large investment for a small system . . . The very minimum cost of a decent clock and all other equipment necessary is over \$2000, plus at least another \$4000 for something to fill in the blackout, for instance a weather channel. The operation and maintenance is one of the most time consuming tasks our technicians have."

Robert L. Pace, manager of a system in Taft, California has been providing exclusivity since March 1, 1967. Since then "the Taft CATV system has sustained a net loss of 92 subscribers in previously served areas."

He attached to his filing an unsolicited petition protesting the exclusivity ruling.

Benjamin Conroy, Jr. submitting comments on a Gencoe, Inc. System in Abilene, Texas summed up a long history of subscriber complaints and switcher frustrations saying, "At this writing we have made 12,812 connections and have kept only about 55 percent of them or 7072; our turnover, therefore, is about 45 percent compared with an industry average of from 32 to 35 percent.

"We certainly cannot attribute all this attrition to our program protection problems, as the normal transiency of population will account for much of it. We are forced to conclude, however, that our higher attrition average, backed up by comments of subscribers and viewers who no longer choose to subscribe, is attributable to the fractured and unpredictable network scheduling our subscribers must endure in the program duplication protection process."

This article has told the story primarily from the point of view of the CATV system operators. The second article in this series will cover the comments of the TV stations and discuss other related issues.